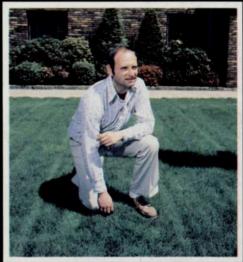
## baron KENTUCKY BLUEGRASS

## is the most customer-proof'



## grass seed can buy"

alan Maged

Lawn-A-Mat dealer, Garden City Park, Long Island, New York. . . one of the largest independent lawn care dealers, servicing over 2000 lawns.

"I make sure Baron is in every pound of grass seed we use. Last year it amounted to 80,000 pounds of Lofts special lawn seed mixtures. If all goes well, I'll order even more this year.

"Why do I insist on Baron? Because my customers expect me to compensate for everything, from the weather to their own mistakes. Some homeowners may let their lawn grow to six or eight inches, then cut it to three-quarters of an inch! Or they'll forget to water their grass during a drought, or

use their lawn for a baseball field. With all that abuse, they still expect a good lawn.

"I need a 'customer-proof' grass seed mixture. So I specify Baron, Yorktown and other top quality Lofts grasses in my special mixture. I get a lush, green color, an excellent root system and the best resistance to leaf spot I've ever seen. Guess that's why I get better than 85% renewals every year.

"One last thing, I really depend on my suppliers for delivery and service. I've dealt with the Lofts people for 15 years and they haven't failed me yet.

That's very important to me."

