

When answering ads where box number only is given, please address as follows: Box number, c/o Weeds Trees and Turf, Dorothy Lowe, Box 6951, Cleveland, Ohio 44101. Rates: All classifications 50c per word. Box number, \$1. All classified ads must be received by Publisher the 10th of the month preceding publication date and be accompanied by cash or money order covering full payment. Mail ad copy to: Dorothy Lowe, Weeds, Trees & Turf, P.O. Box 6951, Cleveland, Ohio 44101.

USED EQUIPMENT

FOR SALE: 2 used aerial baskets 50 ft. working height, 2 Asplundh brush chippers. Bean sprayer, 35 G.P.M. Vermeer stump cutter 1560. Parkway Tree Service, Milwaukee, Wisconsin, Phone 414 257-1555.

USED HYDRO-AXS, 52 ft. skyworker, cranes, tree spades. One year old Mohawk chipper model 18, Prentice loader on Mack truck (new). Call Jeff Gould, P. C.Gould Sales Co., Box 178, Essex, Conn. 06426 (203) 767-1636 for used equipment in the tree and landscape fields.

1975 MODEL 500 HYDRO axe, brand, new, less than 150 hours, has all extra features including air condition, \$40,000.00. Call 914 895-3495.

HEIL ELEVATOR for loading roll sod. Worthington 5 gang mower. Rogers sweeper P.T.O. drive. Ford 7 ft. flail mower. 2 – Ryan 18 inch sod cutters. Ryan 18 inch sod rolling machine (antique). Write W. C. Gunn, Rl, Holt, Michigan 48842 or call 517 694-6891.

FOR SALE 1966 Asplundh aerial lift with chipper box. Phone 707 459-2013.

SEVERAL 50 FOOT SERVI-lifts mounted on GMC trucks. Call 401 725-2250.

FOR SALE 1972 Waynes brush chipper, 16 inch. Less than 1000 hours, perfect shape. Klausing Tree Service, New Lenox, Illinois 60451. Phone 815 485-8488.

SEEDS

SOD QUALITY Seeds Merion, Fylking, Delta, Park, Newport, Nugget, Adelphi, Cheri, Glade and Baron bluegrasses also fine fescues. Manhattan rye grass. Custom mixing available. Michigan State Seed Co., Grand Ledge, Michigan 48837. Phone 517 627-2164.

HELP WANTED

GENERAL MANAGER, SOD FARM. All you have to be is imaginative, yet practical; energetic, yet thorough; growth- and production-oriented, yet able to work well with others; technically knowledgeable, yet able to step in and sell; profit-tuned, yet always conscious of the quality of our product. In other words, a shirt-sleeve manager who knows how to work, and how to get others to work; who believes in profits and results. You should have at least ten years of experience in growing and production on a sod farm, and you should be interested in running a farm that produces around 800,000 yards a year located in the Northeastern U.S. We offer a very special salary structure — ranging from \$18,000 to \$28,000, depending on ability and results for a very special person. Our people know of this ad. Send your resume in strictest confidence, to Box 151, Weeds, Trees & Turf, Box 6951, Cleveland, Ohio 44101.

YEAR ROUND WORK - A.A.A. Tree Service, Inc., of Florida. Looking for experienced top notch climbers to work by the hour, on percentage, or under franchise in areas of Florida. Also needed-older men with sales ability. Henry Hardy, Jr. P.O. Box 6173, Orlando, Fla. 32803. Phone 305 339-5242.

YEAR ROUND WORK A.A.A. Tree Service, Inc. of Florida. Looking for experienced top notch climbers with or without truck and equipment to work by the hour, on percentage or under Franchise in Florida areas. Also needed older men with sales ability. Mechanic with chain saw experience. Man to operate his own tree spade. Henry Hardy, Jr., P.O. Box 6173, Orlando, Fla. 32803. Phone 305 339-5242.

TURF FARM MANAGER. You can earn between \$16,000 and \$22,000 a year, if you're alert to sound growing techniques, production-oriented and able to manage people effectively. Expansion of our bark business and related operations opens room for a turf manager with at least five years of practical experience on a turf farm. Inquiries will be kept strictly confidential. Please send your complete resume (including educational experience and references) to Donald Weyant, V.P., Gold Star Sod Farms, Inc., Canterbury, New Hampshire 03224.

HORTICULTURE SCIENCE Instructor -B.S. Degree in Horticulture, Agronomy or Botany required. Minimum 3 years industrial Botany required. Minimum 3 years industrial experience in turf management. Knowledge of Ag. Chemicals preferred. Applications accepted until August 1, 1976. Apply — Per-sonnel Office, Hawkeye Institute of Techn-ology, P.O. Box 8015, Waterloo, Iowa 50704. Phone 319 296-2320 Ext. 297, an equal opportunity employer.

TREE CARE SALES Fast growing, diversified landscaping-tree care firm looking for an experienced tree care salesman for sales of pruning, feeding, spraying, etc., to residential, commercial, and institutional customers. Send resume and salary requirements to: Theodore Brickman Co., Long Grove Road, Long Grove, Illinois 60047. An equal opportunity employer.

DEALERS WANTED

DEALERS WANTED for Texas, Louisiana, Ohio, Georgia and New York. For W.A.N.E. Tree System . . . a proven patented product in use throughout the U.S.A. A modest invest-ment required. Write: W.A.N.E. Tree System, R1, Box 68, Tampa, Florida 33612.

WANTED TO BUY

COMPANY ENGAGED IN UTILITY or railroad right of way maintenance, (cutting, trimming, chemical). Would also consider

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purchase of partial interest. Box 152, Weeds Trees & Turf, Box 6951, Cleveland, Ohio 44101

Next Month

The August issue of WEEDS TREES & TURF will feature a report on the Oregon seed industry, a report on various herbicides presently on the market, how weed control is handled in Jacksonville, Fla., and a piece by Dr. Robert Schery of The Lawn Institute on various turf cultivars available to the turf manager today.

Trimmings

Over 50 percent of the trees planted in Milwaukee last year by the Forestry Bureau died because of vandalism, according to city forester Robert W. Skiera.

The city has approved \$260,000 to allow the bureau to plant 4,000 trees this year with the provision the new trees have trunks $2\frac{1}{2}$ to three inches in diameter. Skiera said the vandalized trees were about $1\frac{1}{2}$ inches in diameter. He said the larger trees were expected to have a much higher survival rate. About 13,000 trees of the $1\frac{1}{2}$ inch diameter size were planted last year.

Four \$500 research grants will be awarded by the International Society of Arboriculture to support arboricultural research projects of direct interest to the tree care industry.

Application forms are available from Dr. E. B. Himelick, 383 Natural Resources Building, Urbana, Ill. 61801. Awarding of research grants will be judged by a review committee of ISA. Formal notice of awards will be made during the annual ISA meeting in St. Louis August 8-12.



The Ohio Nurserymen's Association has accepted a request from the Lake County Nurserymen's Association to co-sponsor a black vine weevil research project. The program is udnerway at the Ohio Agricultural Research and Development Center in Wooster and is a three-year study costing \$30,000.

The weevil occurs almost worldwide and is a major pest of Taxus, Azalea, Rhododendron, Ilex, Japanese maple and 200 other ornamentals. It appears populations of the insect are on an increase.

The insect attacks plants in the larvae stage eating the fibrous roots of the host. Young plants can be killed by just a few larvae. More mature plants can sustain a rather high population of larvae with little visible effect, but these plants often die when transplanted. The adult weevils feed on the foliage and make a characteristic crescent-shaped notch. A recent estimate says if no chemicals are used in Ohio that losses to the black vine weevil will be \$24 million yearly.

Mike Nienaber of Mike Nienaber Advertising Agency, Bellevue, Wash., has been retained by the Washington State Nurserymen's Association as member service representative to assist in a number of capacities.

He will assist in solicitation of new members; advertisements for the montly newsletter; and advertisement for the convention directory. He will also supply executive secretary Honore Hacanson with written and photo material on the member nurseries and chapter meetings he visits around the state.

Nitrogen fertilizer may be in part responsible for the thinning of the earth's ozone layer, according to Harvard scientist Michael B. McElroy. Thus, fertilizer is placed in the recently noted infamous group along with aerosols and jet planes as serious treats to man's continued well-being.

Ozone is found in a layer about 20 miles above the surface of the earth. As sunlight penetrates the ozone layer, harmful ultraviolet rays are filtered out. Ultraviolet rays are thought to be responsible for skin cancer and they may have some effect on other animals, plants and the weather.

According to Professor McElroy, nitrogen fertilizer can ultimately result in the destruction of ozone. When nitrogen fertilizer is manufactured, some of the actual nitrogen is removed from the atmosphere. The fertilizer is the used for plant growth; some nitrogen compounds and organic matter remain in the soil; certain bacteria digest and denitrify the remains which releases the nitrogen back into the atmosphere. A small amount of this released nitrogen is in a form which reacts with the ozone. As more nitrogen fertilizers are used for crop production, there is a corresponding increase in the amount of destructive nitrogen released.

EPA Applicator Certification, A slide presentation designed to eliminate confusion regarding the federal law requiring certification of persons recommending or applying pesticides, is now available from Ciba-Geigy Corp.

The 20-slide series, accompanied by a study guide, explains objectives, benefits and requirements of the law and uses of restricted and non-restricted pesticides. For further information, contact the public relations department of the Agricultural Division, Ciba-Geigy Corp., P.O. Box 11422, Greensboro, N.C. 27409.

A new handbook, containing information on subjects developed by American Sod Producers Association legal counsel William Harding, is being sent to members, president Norman LeGrande has announced.

The handbook, punched for insertion in a three-ring, loose-leaf notebook so it can be easily filed, will be updated and new articles made available to the membership.

Current subjects included in the notebook are: Pension and Profit-Sharing Plans, Self-Employed Retirement Plans Versus Individual Retirement Accounts, The Applicability of Federal Motor Carrier Safety Regulations to Private Carriers, Wage and Hour Regulations for the Sod Industry, and Equal Employment Opportunity and the Sod Industry.

This new Jacobsen rotary mows, trims, mulches, sweep GNOVEL . .

The good news in the picture is this brand new Jacobsen Out-front Commercial Rotary Mower. Just ask Jim Walker of Outdoor Equipment Company in St. Louis about it. Like the rest of us, he's excited about this husky workhorse that can mow up to 30 acres a day.

He'll show you how it can climb curbs, trim around trees, and even perform a zero turning radius. He'll adjust the seat forward and backward for leg comfort.

He'll show how to mow up to 6 MPH, and then hydraulically raise the cutter deck and whip along at 14 MPH to another mowing site. And how the cutter deck tilts up and down for

mowing gullies and bank edges.

That's not all. He'll show you how to attach the optional accessories like the leaf mulcher. Or the 60" snow plow. Or the 54" 2-stage snow thrower. Or the 60" rotary broom. And the protective cab for cold weather.

There are a lot more big features you'll want to know about. So you'd better ask your nearest Jacobsen distributor for an eyepopping demonstration.

It's the last word in out-front rotaries. And that word is "wow!"

Your Jacobsen Distributors Great products deserve great service.

For the name of the distributor near you write: Jacobsen Turf Distributor Directory, 1721 Packard Avenue, Racine, Wisconsin 53403