

Classifieds

When answering ads where box number only is given, please address as follows: Box number, c/o Weeds Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

Rates: All classifications 50¢ per word. Box number, \$1. All classified ads must be received by Publisher the 10th of the month preceding publication date and be accompanied by cash or money order covering full payment.

FOR SALE

GRASS SOD: Meyer Z-52, Emerald and Matrella Zoysia-Tufcote Bermuda-Centepide 50 to 199 yards at \$1.70 per yard — 200 yards and up @ \$1.30 per yard. Ask for quotes on large quantities. Cartwright Nursery Company, Collierville, Tennessee 38017. Phone 901 853-2352.

FOR SALE — A going tree surgery business carrying 4 to 6 men. Financing made easy if needed. Call for appointment for or write P.O. Box 1685, Plainville, Mass. 02762. Phone 617 695-5461

WELL ESTABLISHED and profitable landscaping business, equipment and accounts. ¾ acre with large 3 bedroom home and office. Room for expansion. Contact John Mahoney, Stone and Vaughan, 3105 San Pedro NE, Albuquerque, New Mexico 87110. Phone 505 883-9610; evening 505 255-2322.

1974 F-20 JACOBSON FAIRWAY gas engine — only 260 hours. 19" cut. Bought by mistake — needed Flail instead of reel. Big Savings \$9,500.00. Call 1 918 747-7856.

USED EQUIPMENT

1969 GMC with 40 foot Asplundh bucket, many safety features, low miles, excellent condition, \$10,400.00. Asplundh 4 cylinder 12-inch chipper, good condition, \$2,400.00. 1974 tractor mounted 1000 series Levco stump grinder. Used only 20 hours, \$3,200.00. 1973 Triumph tree-eater, tractor mounted, good condition \$3,300.00. Edwards Tree Service, 3190 Cooper Foster Rd., Vermillion, Ohio. Phone 216 967-6750 or 967-6875. Ask for Carl.

ONE (1) USED SKYWORKER model 1035, 42' working height complete with lower boom fiberglass isolator, air cool system, hydraulic dump chip box, tool boxes. Mounted on 1969 Chevrolet. Also included is a 9" Asplundh trailer chipper. Very good condition, low package price. Other used equipment available. Contact P. C. Gould Sales Company, P.O. Box 178, Essex, Conn. 06426. Phone 203 767-1636.

FOR SALE: 2 used aerial baskets — 50 ft. working height, 2 Asplundh brush chippers. Bean sprayer, 35 G.P.M. Vermeer stump cutter 1560. Parkway Tree Service, Milwaukee, Wisconsin. Phone 414 257-1555.

VERMEER TREE SPADE TS-30 TS-44T, and TS-66T.Bowie Hydro-mulcher 500 gallon, trailer model. Call for complete details. Phone 817 461-9209.

1972 HARDY 55 G.P.M. 800 P.S.I. 600 gallon sprayer on 1966 series 60 Chevrolet truck. 300 foot electric reel. Chemical Room. Best equipped rig in New England. D Adams, Fairfield, Conn. Phone 201 259-2958.

FOR SALE 7 gang Roseman mower, \$975. Ryan 18" sod cutter \$800. Wanted used Brower sod harvester. Phone 414 484-3941.

USED TORO 7 gang Parkmaster with all rubber tires. New paint, mechanically sound. Priced to sell. Can deliver Denver and West during winter. Blue Grass Turf Farms, Inc., Riverton, Utah 84065. Phone 801 255-7185.

USED JACOBSEN 7 gang Fairway Mower with Blitzers. New paint. Mechanically sound. Priced to sell. Can deliver Denver and west during winter. Blue Grass Turf Farms, Inc., Riverton, Utah 84065. Phone 801 255-7185.

85' NATIONAL CRANE, hydraulic telescopic, on 1971 Ford F-806, 16' dump body, excellent condition, photos, etc. on request, \$17,500. Williams Tree Surgeons, 5200 Ledge Lane, Williamsville, N.Y. 14221. Phone 716 633-9335.

1975 MODEL 500 hydro axe, brand new, less than 100 hours, has all extra features including air condition, \$44,500.00 firm. Call 914 895-3495.

SEEDS

SOD QUALITY Seeds Merion, Fylking, Delta, Park, Newport, Nugget, Adelphi, Cheri, Glade and Baron bluegrasses also fine fescues. Manhattan rye grass. Custom mixing available. Michigan State Seed Co., Grand Ledge, Michigan 48837. Phone 517 627-2164.

HELP WANTED

DISTRIBUTORS for D. J. Andrews, Inc. stump cutter teeth, pockets and bolts. Best wholesale and retail price in U.S.A. Add to this exclusive area, local advertising at our expense, etc., and you have our story. D. J. Andrews, Inc., 17 Silver St., Rochester, N.Y. 14611. Call 716 235-1230, or 716 436-1515.

HELP WANTED — Landscape Maintenance Superintendent. Growth oriented, established firm in Metro Chicago area is seeking an energetic person with background in turf and/or ornamental horticulture. Position involves supervision of several crews, job inspection and critique, estimating, and customer contact, salary (commensurate with experience and ability) car allowance, insurance program, pension, bonus, paid vacation. Please indicate experience, education, preferences and salary expected. Reply to Box 137, Weeds, Trees & Turf, 9800 Detroit Ave., Cleveland, Ohio 44102. And equal opportunity employer.

MANAGER FOR SALES — estimating department for well established landscape contracting firm in suburban Philadelphia. Should have minimum three years experience, a college degree and a desire to work hard and enjoy the benefits of such work. We do mostly public and commercial work in four states. Salary plus commissions, company car and benefits. Heyser Landscaping, Inc., 400 North Park Ave., Norristown, Pennsylvania 19401. Phone 215 539-6090.

IMMEDIATE OPPORTUNITY for competent head gardener on thirty acre Rhode Island estate. Applicant must be capable of producing a variety of flowers, plants and vegetables. Knowledge of turf maintenance essential. Six men employed. Write Box 140, Weeds, Trees & Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

SALES REPRESENTATIVES: to work in the Central Florida Area, must have knowledge of all types of tree work. Commission plus small salary. Send resume or call. AAA Tree Service, P.O. Box 6173, Orlando, Fla. 32803. Phone 339-5242.

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WANTED—BUSINESS FOR SON

Northeast pest control operator wishes to purchase business in southeast, preferably Florida; desired volume should be \$100,000 to \$500,000 per year. Your business will be given the personal touch that only an individual owner/operator can have. Looking forward to hearing from you in the near future. Write:

Box 255, Pest Control
9800 Detroit Avenue
Cleveland, Ohio 44102

WANTED TO BUY

YOUNG COLLEGE GRADUATE with 5 years experience in civil engineering and about \$35,000 down payment would like to purchase any going business in New England or Middle Atlantic area relating to weeds, trees, turf or landscaping. Box 138, Weeds, Trees & Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

WANTED: Used Grapple Skidder. Used Muskeg Bombardier with flat bed or sprayer, good condition. R. Hooper, Monroe Tree & Landscaping, Inc., 225 Ballantyne Rd., Rochester, N.Y. 14623. 716 436-2900.

MISCELLANEOUS

HORTICULTURIST: Seeks financial participation in or outright purchase of a profitable firm engaged in any field of horticulture. Reply Box 139, Weeds, Trees and Turf, 9800 Detroit Avenue, Cleveland, Ohio 44102.

Trimnings

U. S. Forest Service will present seeds from specially bred superior quality trees, including a Serbian spruce hybrid, to the crews of the Appollo/Soyuz space flights. The seeds are intended for planting in hometowns of the astronauts and cosmonauts.

The Outdoor Power Equipment Institute told the Consumer Product Safety Commission that the proposed power mower standards would increase prices \$368 million in higher mower prices during the initial year, hurt sales, put a number of manufacturers out of business, and impose costs 10 times higher than any benefits. The Institute said the walk-behind power mower that the operator has to push would be priced 40 percent above its average 1975 retail price if the standards are adopted. Similarly, the self-propelled, manual start, walk-behind unit would increase 28 percent. The manual-start riding mower would go up 17 percent.

Where the two organizations differ, though, is in the cost of injuries. Based on a report conducted by Stanford Research Institute, the Outdoor Power Equipment group told the Consumer Product Safety Commission that mower accidents cost the public \$35 million per year in medical expenses, lost wages and other direct expenses. But the Commission estimated a much higher economic toll—\$48 million to \$413 million per year when the cost estimates don't include suffering, and \$111 million to \$775 million when they do. The Commission hopes to complete its deliberations and formally propose the mower standard by February.

"Operating Cost Survey", third in an Associated Landscape Contractors of America (ALCA) survey series, has been compiled by Ernst and Ernst. The survey profiles union and non-union, as well as small, medium and large landscape contracting firms. The survey also depicts industry averages in such categories as equipment rental, direct materials, accounting and legal fees, selling expense, average days of receivables, executive compensation, percent

return on net worth and average unsecured line of credit. Cost of the survey to non-ALCA members is \$25 per copy and members may purchase additional copies at \$3 per copy. Write ALCA, 1750 Old Meadow Rd., McLean, Virginia 22101.

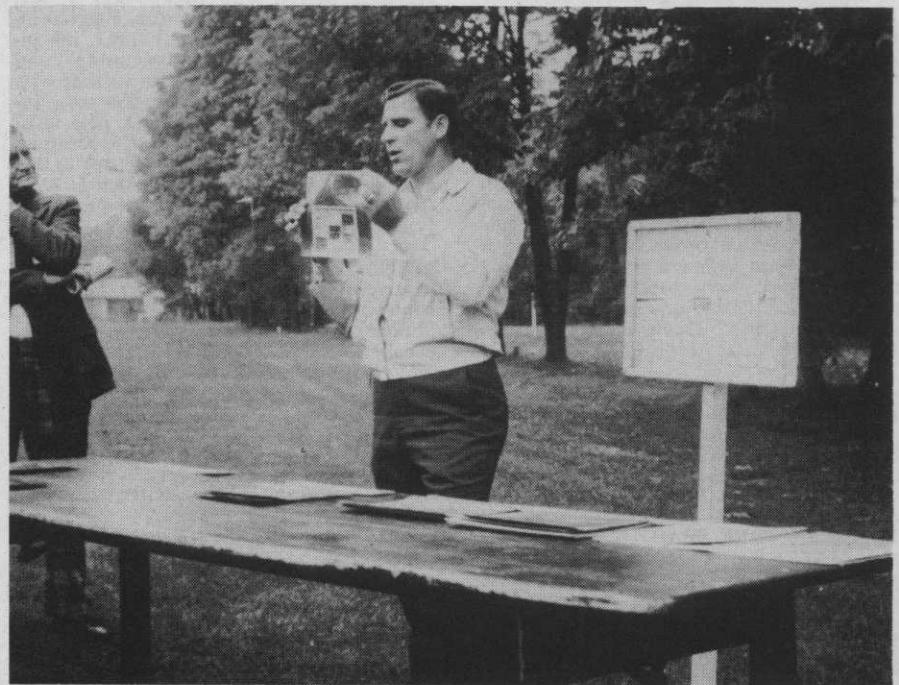
First sighting of Gypsy Moth in Arkansas was reported this summer. However, the insect was trapped in a tourist campground and it is not known whether the moths emerged from a local infestation or from an egg mass transported on a tourist vehicle. Additional traps were immediately set in the area and the trapping season extended to help determine the origin of the trapped moths.

The Toro Company has become a member of the special committee for U. S. Exports. The committee, formed by American industry to increase U. S. employment through expanded exports, is working to protect Domestic International Sales Corporations (DISC) from attack from some members of Congress who charge they are "revenue drains."

National Golf Foundation statistics show that there are 4,802 regulation

9-hole golf courses in the nation compared to 5,653 regulation courses of 18 holes or more. The count is even closer when executive and par-3 courses are added, swelling the totals to 6,344 9-hole layouts compared to 6,452 courses of 18 holes or more, a difference of only 108 courses. In 25 states, 9-hole regulation courses outnumber those of 18 holes or more. North Dakota, for example, has 78 nines compared to only 10 full length courses. In South Dakota, the difference is 82 and 12, in Maine 68 and 26, in Arkansas 81 and 48, in Oklahoma 94 and 53, in Nebraska 116 and 35, and in Iowa a whopping 244 to 64. Even those states with a preponderance of full length courses also have an abundance of 9-hole regulation courses. New York lists 243, Michigan 245, and Texas 282.

The Fourth Legislative Conference for state and regional association executives and legislative chairmen has been set for December 16-17, at the Fairmont Hotel, New Orleans, La. The conference, sponsored by the American Association of Nurserymen, is designed to deal primarily with state legislative problems, such as taxation, labor laws, OSHA, license laws, etc.



Dr. R. L. Miller, Ohio State University entomologist, discusses life cycle, injury symptoms, and timing of insecticide applications for control of common turf insect pests. However, one not-so-common pest that plagued localized Midwest turf areas this summer was the *Ateanius grub*. Miller spoke at the Ohio Turfgrass Field Day in Columbus. For the complete story see page 25.



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hydraulic brakes. It even has an hour meter, along with other things you should know about, like top and bottom tailgate hinges.

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For the name of the distributor near you, write: Jacobsen Turf Distributor Directory, 1721 Packard Avenue, Racine, Wisconsin 53403.