

classifieds



When answering ads where box number only is given, please address as follows: Box number, c/o Weeds Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

Rates: "Position Wanted" 10¢ per word, minimum \$3.00. All other classifications 20¢ per word, minimum \$4.00. All classified ads must be received by Publisher the 10th of the month preceding publication date and be accompanied by cash or money order covering full payment. Bold-face rule box: \$25.00 per column inch.

HELP WANTED

LARGE PROGRESSIVE TREE service company is interested in employing a man capable of assuming the direction of tree, lawn, and garden service to individuals. We are presently engaged in this activity but wish to expand this phase of our service. We can offer a good salary with the opportunity of a bonus, pleasant working conditions, and the normal benefits. We also have an excellent hospital, accident, and life group plan. Write Box 72, Weeds Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

GENERAL FOREMAN — For Tree Service Company, Rochester, New York, 14623. Experienced, active and imaginative person to organize and supervise 8-12 Tree Service crews, (approximately 85 men). Must have proven background to lead and inspire men to work efficiently. Knowledge of tree work helpful—but not essential. Year-around salaried position. Company vehicle furnished. Hospital and Pension Benefits. Reply to: Mr. F. R. Micha, Monroe Tree-Landscape, 225 Ballantyne Road, Phone: 716 436-2900.

EXPANDING tree service company in northeast—looking for aggressive and experienced salesman. Starting pay commensurate with education, experience, and ability. Commission also paid on profits earned. Company car furnished; pension plan; paid hospitalization, excellent future. Send resume (with current annual sales and earnings) to Box 73, Weeds Trees and Turf, 9800 Detroit Ave., Cleveland, Ohio 44102.

USED EQUIPMENT

1968 FORD PICKUP and camper, \$2,400. Pickup, \$1,500. I.H.C. Twin Screw tractor, \$2,500. Roseman 7-gang mower, \$1,000. 13-gang Roseman, \$2,000. Ryan 18" sod cutters with roll Ryder attachment, \$450. to \$900. 6000 lbs. Towmotor fork lift, \$2,300. I.H.C. 350 fork lift, \$1,950. Pellets 32 x 48, \$1.00 each. H. G. Oliver crawler \$550. Ellis Foulkes, Fall River, Wis. 53932.

RECONDITIONED brush chippers, sprayers, log splitters, stump routers, bucket trucks. Let us know your needs. Equipment Sales Company, 5620 Old Sunrise Highway, Massapequa, New York 11758. Phone 516 799-7619.

FOR SALE: 1—1971 Finn Batam-8 (800 gallon) hydro seeder, trailer mounted, \$3,900.00! Call or write A. D. Rusin Landscaping, Inc., 340 North Drive, Lorain, Ohio 44053. Phone (216) 233-8217.

1968 ASPLUNDH 16" 8 cylinder Chipper, \$3400.00; 1968 5T Alenco Crane with 60' boom extension on Ford Chassis, \$10,500.00. Ohio Chipper & Equipment Co., Mentor, Ohio 44060. Phone 216 255-4355.

FOR SALE: New Arps stump chipper, never used, has new shock drive line, three-point hitch mount. Will sacrifice \$1,750. Phone 319 233-8589 Waterloo, Iowa.

ASPLUNDH 12" Chipper 4-cylinder, Waukeshaw, Works good, \$1500.00. Bill's Power Equipment, 1818 Algoma Blvd., Oshkosh, Wisc. 54901.

FOR SALE

DOUBLE EDGE sod cutter blades. Will fit any Ryan sod cutter. Works like double edge razor blade. Cuts much more sod per blade. Made to bolt on both ways. \$24.00 plus postage. New automatic sod loaders for direct loading to pallets, trucks or trailers. No workers needed on ground. Both products developed and designed by Hadfield. Write or call Glen Hadfield, 4643 Sherwood, Oxford, Michigan 48051. Phone 313 628-2000.

SPRAY AND TREE SERVICE—Illness forces sale of fast growing but stable business. Regular four time per year customer route. Very modern equipment. \$34,500.00, terms. Write: George DesBrisay, 333 American Bank Bldg., Portland, Oregon 97201.

EDUCATION — BOOKS

AUTOMATIC IRRIGATION Correspondence Course. Keep up to date with latest developments in all types of automatic irrigation equipment and systems with low cost ten lesson course. Easy to follow text and diagrams on valves, heads, controllers, pipe, central control. Special lessons on irrigation hydraulics, design, maintenance, soil moisture measurement and sensing, water quality, corrosion. Course is written and given by men in the landscape industry. Send for free course outline and in-

formation: Larson Company, P.O. Box 4453, Santa Barbara, California 93103.

SEEDS

SOD QUALITY MERION SEED for discriminating growers. Also Fylking, Delta, Park, Newport, Nugget and Pennstar bluegrasses as well as fine fescues. We will custom mix to your specifications. Michigan State Seed Company, Grand Ledge, Michigan 48837.

MISCELLANEOUS

TREE APPRAISALS AND SURVEYS: For names of members of American Society of Consulting Arborists, Inc., nearest you, contact: Executive Director, ASCA, 12 Lakeview Avenue, Milltown, N.J. 08850.

HERBICIDE SALES AND MARKET DEVELOPMENT

Chemical Division of a major Corporation needs a well qualified person to sell sterilant herbicide products to the railroad and industrial markets.

The person we seek must have railroad herbicide experience and solid knowledge of the applicator segment of the industry.

Major emphasis on sales with some demonstration work required.

Submit resume in strictest confidence to:

BOX 76, WEEDS TREES and TURF
9800 Detroit Avenue
CLEVELAND, OHIO 44102
An Equal Opportunity Employer

FOREST PROTECTION SPECIALIST

The Agricultural Division of Abbott, an established leader in the production and marketing of biological (not chemical) insect control agents, is expanding into the shadetree and forest market.

The Product: DIPEL, a naturally occurring bacterium specifically toxic to most species of leaf-eating worms, but harmless to all other elements of the environment. Wide acceptance by commercial vegetable growers and extensive tests on such tree pests as gypsy moth and cankerworm indicate excellent market development opportunities.

The Challenge: Work with State and Federal authorities, arborists, distributors, municipalities, and ecology groups to establish field evaluations throughout 4 northeastern states; lay a sound foundation for future full-scale sales; grow with this special-use market as you shape its expansion nationwide and overseas.

The Man: Will have had active involvement in sales and/or development programs in which he played a direct role in educating and motivating diverse groups. Must be an effective and creative communicator. Prefer experience in forestry, entomology and/or ag chemicals.

Rush resume and salary history in confidence to:

JOHN GADDIS

Professional Employment

An Equal Opportunity Employer M/F

ABBOTT



Health Care World Wide

NORTH CHICAGO, ILL. 60064

Trimmings

GREEN GRASS IS HAPPINESS according to a recent poll conducted by the Agricultural Research Service. Among 26 things people were asked to consider important to their happiness, 95 percent chose green grass and trees. Next were good neighbors, modern kitchens, nearby shopping areas or good schools.

HERBICIDE IN A GLOVE is the latest development to be tested. A garden glove which contains herbicide in a cavity in the palm is being tried by John Holroyd, principal scientific officer at the Agricultural Research Council's Weed Research Organization in Oxford, England. The user "strokes" the weeds thereby distributing a lethal dose of herbicide. It may be the next best thing to pulling them.

ANOTHER BRITISH INNOVATION has surfaced for areas of eroded waste land. It's a new soil stabilizing process that helps germination of sown seeds or grasses. Called Unisol 91, this soil stabilizing product is a permeable film made from a synthetic rubber ingredient. After preparing soil, spray it on and Unisol 91 will last up to eight months. British manufacturer is looking for U. S. companies interested in making the product. Synthetic rubber may possibly have off- as well as on-the-road use.

THE AGE OF MOBILITY is certainly upon us. Federal Highway Administrator F. C. Turner says we traveled 1,170 billion vehicle miles in 1971. Miles per vehicle per year is now above 10,000. Miles traveled per gallon is dropping, however. Now down to 12.14. Ten states accounted for nearly 53 percent of all the travel in the U.S. In order they are: California, New York, Texas, Pennsylvania, Ohio, Illinois, Michigan, Florida, New Jersey, and Indiana. These represent large population centers or recreational areas.

DUTCH ELM DISEASE is a threat, a problem, an expense and a hazard. Dead elms awaiting removal can be a hazard to passersby if they should fall on them. Not so ridiculous as evidenced by the death of a young boy in Kansas City recently. He was crushed by a crashing dead elm standing adjacent to a sidewalk. Science is working hard on a cure, but dead elms represent many tons of wood standing vertically waiting for a place to fall.

FUNGUS KILLS WITCHWEED is a different twist. Low quantities of the fungus *Sclerotium rolfsii* infect witchweed at the base of the plant and cause it to topple over. Witchweed invades many grass areas and attaches itself to the roots of the host plant where it lives as a parasite. In tests, the fungus killed every witchweed plant, seed and seedling. While it appears to be an answer to some, others like peanut farmers still regard this fungus as a threat. They call it southern blight.

NUMBER ONE IN AGRICULTURAL DAMAGE in the U.S. annually is insects. They cause an estimated \$4 billion in losses. Plant disease accounts for \$2.7 billion, followed by weeds at \$500 million and rodent damage at \$500 million. If man is to survive, he must use all tools, materials, machines and methods to protect his crops and himself against agricultural pests. Without crop protection the U.S. farmer could not have more than doubled the agricultural production from 1955 to 1970.

—Advertisers Index—

Ackley Mfg. Co.	6
Agway, Inc.	43
Allis-Chalmers Mfg. Co.	19
Applied Biochemists, Inc.	22
American Sod Producers Association	32
Bowie Industries, Inc.	17
Davey Tree Expert Co.	15
Diamond Shamrock Co.	2
G & H Products, Inc.	37
Geigy Agricultural Chemicals Div.	9
H. D. Hudson Mfg. Co.	29
Jacklin Seed Company	4
3M Company	21
Mobil Aerial Towers, Inc.	27
Rain Bird Sprinkler	13
Ra-Pid-Gro Corp.	36
Standard Mfg. Co.	23
Stihl American, Inc.	5
U.S. Borax and Chemical Co.	44
Vermeer Manufacturing Co.	25

From the Pennsylvania Turfgrass Council, Inc. Newsletter, The Key-noter, November 1971.

A GRASS ROOTS VIEW OF PESTICIDES

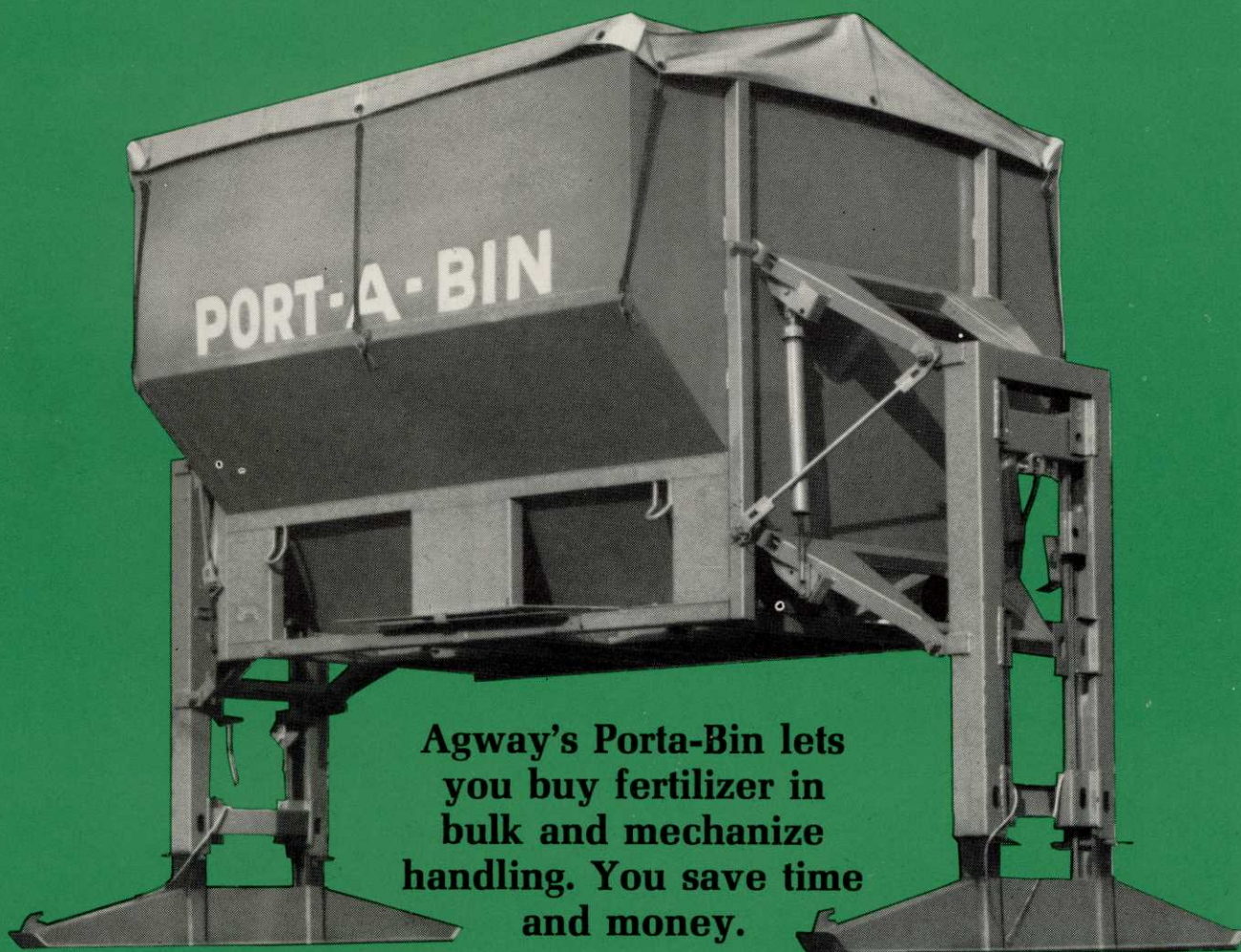
by Dr. Herbert Cole, Chairman, Pennsylvania Turfgrass Council Pesticide Committee
What can a practical golf course superintendent or owner of a landscape service do about the (pesticide) situation?

Take a positive attitude with golf club management, members, and customers. Determine from attendance at meetings, personal reading, and other sources which pesticides will do the job with the least hazard to people or the environment. Use these materials and tell people that you are using these materials and are planning pest control programs with the view of preventing side effect damage. Tell the club greens committee, the members, or your landscape service customers what you're attempting to do. If you use a non-hazardous material that costs more maybe of somewhat lesser effectiveness tell them this is a positive vein. Grumbling and apologizing will create disdain; a forthright positive approach will create respect. More people are concerned with pollution and the quality of our earthy environment than you have ever realized. People will pay for the high priced material or live with a few insects if they understand the situation. Become competent and knowledgeable; pest control is really population management, you are an applied ecologist. Turf management is also applied ecology involving the management of various grass and other plant species so that the desired species predominates over a long term.

Rise above the attitude of the novice who attempts to eliminate every last plant pathogen or every last insect or "weed" plant. Obtain realistic goals of pest suppression and population management. Push for research support for integrated pest management systems including genetically diverse lines of turfgrass and other plant species.

View pest control as part of total turf or landscape management rather than part of a pill oriented society that takes pills to sleep, pills to wake up, pills to eat, pills to stimulate grass, pills to stop grass and pills to cure grass of all its ills.

Ease the budget squeeze.



Agway's Porta-Bin lets you buy fertilizer in bulk and mechanize handling. You save time and money.

In less than ten minutes, an Agway Porta-Bin, preloaded with four tons of fertilizer, is set up at your site, ready to load out. The Porta-Bin lets one man load fertilizer into your spreaders or planters in a matter of seconds.

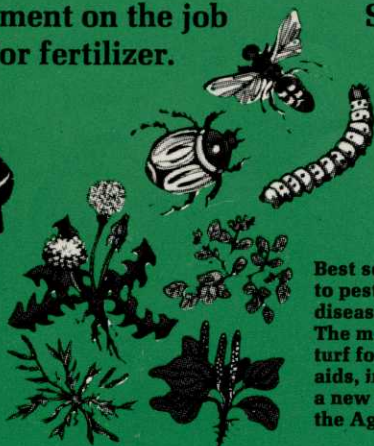
The Porta-Bin eliminates bottlenecks. Keeps your men and equipment on the job instead of waiting in line for fertilizer.

The Porta-Bin is a good investment . . . and so are the other things that your Agway Turf Man can provide. Like seeds, chemicals, tools, fencing, buildings, plus all the special services described below.

For complete details, write: A. J. Wells, Manager, Commercial Sales, Agway Inc., Syracuse, N.Y. 13201. Or call him collect: 315-477-6112.



Assistance in planning a care and maintenance program. Plus a 24-hour hot-line telephone recall system that gets you answers fast.



Best solutions to pest-, weed-, and disease-control problems. The most complete line of turf foods and maintenance aids, including Kapco fertilizers, a new addition to the Agway line.

One man.
One billing.
One responsible
grounds maintenance
specialist.

