

GROW getters

Seventy-five LM150 companies grew 10 percent or more, up from 58 on last year's list. Here's what factors are contributing to a few of these firms' expansions.

The Grounds Guys

This landscape maintenance franchise system, founded in 2010, is the fastest-growing LM150 firm for the second year in a row. With its eye on refining financial awareness/accountability, strategic training and systems, the company plans to grow another 43 percent next year.

Heron Lawn & Pest Control

In addition to implementing a new customer management system, revamping its employee rewards program and adding a 401(k) program for 2014, Heron upped its offerings on the pest control side of its business with a wildlife solutions division and a termite initiative.

Overall Rank	Growth Rank	Company	% Revenue Change from 2012
73	1	The Grounds Guys	112%
98	2	Earthtones Landscaping	110%
149	3	Emerald Isle Landscaping	51%
36	4	Garden Design	50%
52	5	Southern Botanical	47%
96	6	Caretaker Landscape & Tree Management	43%
71	7	Angler Environmental	38%
140	8	Eastern Land Management (ELM)	37%
12	9	Ferrandino & Son	35%
40	10	Reliable Property Services	34%
15	11	Merit Service Solutions	33%
111	12	Dora Landscaping Co.	30%
8	13	Weed Man	28%
112		Santa Rita Landscaping	28%
121		LegacyScapes	28%
148	16	Dobson's Woods & Water	25%
42	17	Bemus Landscape	24%
99	18	Becker Landscape	23%
135		Lawn Ranger	23%
37	20	Dixie Landscape	22%
120		Heron Lawn & Pest Control	22%
122		Kujawa Enterprises (KEI)	22%
150		Outside Unlimited	22%
34	24	Sebert Landscaping	21%
105		Stockner's	21%
17		Mainscape	21%
83	27	Designs By Sundown	20%
108		Arteka Cos.	20%
138		Signature Landscapes	20%
125	30	Coast Landscape Management	19%
133		Joyce Landscaping	19%
55		Girard Environmental Services	19%
123	33	Ecoscape Solutions Group	18%
47		The Schumacher Cos.	18%
93		Hittle Landscaping	18%
141		Pacific Landscape Management	18%
95	37	Cleary Bros. Landscape	17%
18	38	Marina Landscape	16%

Overall Rank	Growth Rank	Company	% Revenue Change from 2012
145		Grant & Power Landscaping	16%
87	40	Lambert's	15%
14	41	Ruppert Landscape	14%
32		Christy Webber Landscapes	14%
77		Clarence Davids & Co.	14%
81		Yard-Nique	14%
143		Providence Landscape Group	14%
113		Lawn Dawg	14%
7	47	U.S. Lawns	13%
9		Gothic Landscape	13%
24		Lucas Tree Experts	13%
90		Munie Greencare Professionals	13%
109		John Mini Distinctive Landscapes	13%
116		Southview Design	13%
1		ValleyCrest Landscape Cos.	13%
25		Acres Group	13%
38		Terracare Associates	13%
137	56	Tomlinson Bomberger	12%
31		Mariani Landscape	12%
35		Mission Landscape Cos.	12%
110		Greenscape	12%
115		Hoffman Landscapes	12%
28	61	Jensen Corp.	11%
91		Sposato Landscape Co.	11%
20	63	Massey Services	10%
19		Clintar Landscape Management	10%
22		NaturaLawn of America	10%
30		The Greenery	10%
44		Ryan Lawn & Tree	10%
63		Teufel Nursery	10%
74		ISS Grounds Division	10%
75		Heads Up Landscape Contractors	10%
100		Harvest Landscape Enterprises	10%
118		CoCal Landscape	10%
139		Canete Landscape & Snow Management	10%
145		Executive Landscape	10%
85		ArtisTree Landscape Maintenance & Design	10%

Munie Greencare Professionals

The company's increase in 2013 over 2012 was primarily due to the addition of four large maintenance sites. It hopes future growth will come from strengthening management accountability through financial planning, equipment management and production processes.

Harvest Landscape Enterprises

It grew by enhancing its safety programs and establishing a company "bible," detailing every position. Harvest also implemented an iPhone app and custom software to improve efficiency. Employee development is a focus this year.

Hittle Landscaping

The company credits its 2013 growth to a new management structure, additional advertising and human resources initiatives, such as a new-hire orientation and an increased safety focus.