

LM150 RANKINGS

	Headquarters	2013 Revenue (U.S. Dollars)	% Rev Change from 2012	% Projected Change for 2014	FTE/ Seasonal Employees	% Comm/ Res/Gov	
1	ValleyCrest Landscape Cos.	Calabasas, Calif.	\$992,000,000	13%	NR	NR	100/0/0
2	The Brickman Group	Rockville, Md.	\$920,000,000	2%	NR	NR	NR
3	TruGreen	Memphis, Tenn.	\$896,000,000	-8%	NR	NR	18/82/0
4	The Davey Tree Expert Co.	Kent, Ohio	\$713,848,000	5%	5%	7382/112	0/0/0
5	Scotts LawnService	Marysville, Ohio	\$323,900,000	2%	NR	2500/NR	0/0/0
6	Bartlett Tree Experts	Stamford, Conn.	\$197,000,000	8%	8%	1500/25	20/75/5
7	U.S. Lawns	Orlando, Fla.	\$145,295,000	13%	10%	1300/650	100/0/0
8	Weed Man	Mississauga, Ontario	\$133,833,477	28%	15%	800/2700	5/95/0
9	Gothic Landscape	Valencia, Calif.	\$101,500,000	13%	5%	1200/0	90/0/10
10	Ambius	Des Plaines, Ill.	\$100,000,000	0%	1%	NR	100/0/0
11	Lawn Doctor	Holmdel, N.J.	\$96,863,790	3%	4%	1000/NR	5/95/0
12	Ferrandino & Son	Farmingdale, N.Y.	\$88,000,000	35%	40%	325/0	100/0/0
13	Yellowstone Landscape Group	Bunnell, Fla.	\$83,713,000	-2%	2%	1200/200	85/5/10
14	Ruppert Landscape	Laytonsville, Md.	\$82,408,000	14%	27%	825/25	85/0/15
15	Merit Service Solutions	Marlton, N.J.	\$81,000,000	33%	31%	130/135	96/0/4
16	SavATree	Bedford Hills, N.Y.	\$75,000,000	3%	10%	634/130	20/80/0
17	Mainscape	Fishers, Ind.	\$59,505,300	21%	15%	850/150	100/0/0
18	Marina Landscape	Anaheim, Calif.	\$58,000,000	16%	12%	610/0	30/0/70
19	Clintar Landscape Management	Markham, Ontario	\$56,700,000	10%	8%	200/400	100/0/0
20	Massey Services^	Orlando, Fla.	\$54,921,690	10%	15%	1449/0	13/87/0
21	Meadows Farms	Chantilly, Va.	\$48,500,000	0%	5%	150/350	8/90/2
22	NaturaLawn of America	Frederick, Md.	\$45,999,004	10%	3%	377/36	5/95/0
23	Environmental Earthscapes (The Groundskeeper/ Greater Texas Landscapes)	Tucson, Ariz.	\$44,983,474	0%	18%	750/85	75/0/25
24	Lucas Tree Experts	Portland, Maine	\$44,000,000	13%	8%	490/0	86/7/7
25	Acres Group	Wauconda, Ill.	\$43,925,000	13%	7%	105/650	95/2.5/2.5
26	Denison Landscaping	Fort Washington, Md.	\$42,500,000	0%	1%	255/200	88/12/0
27	Spring-Green Lawn Care Corp.	Plainfield, Ill.	\$41,826,514	7%	10%	105/390	7/91/2
28	Jensen Corp.	San Jose, Calif.	\$41,600,000	11%	5%	324/0	65/25/10
29	OneSource, an ABM company	Tampa, Fla.	\$40,000,000	0%	2%	600/100	90/0/10
30	The Greenery	Hilton Head Island, S.C.	\$37,800,000	10%	12%	550/95	76/17/7
31	Mariani Landscape	Lake Bluff, Ill.	\$35,585,000	12%	9%	129/353	13/87/0
32	Christy Webber Landscapes	Chicago, Ill.	\$35,500,000	14%	6%	400/450	64/22/14
33	Cagwin & Dorward	Novato, Calif.	\$31,200,000	2%	5%	350/0	NR
34	Sebert Landscaping	Bartlett, Ill.	\$31,000,000	21%	12%	60/300	90/5/5
35	Mission Landscape Cos.	Irvine, Calif.	\$30,831,246	12%	12%	560/0	100/0/0
36	Garden Design	Farmers Branch, Texas	\$30,000,000	50%	20%	41/0	40/60/0
37	Dixie Landscape	Medley, Fla.	\$28,930,000	22%	15%	255/0	NR
38	Terracare Associates	Littleton, Colo.	\$28,806,940	13%	6%	364/108	46/1/53
39	Gothic Grounds Management	Valencia, Calif.	\$28,499,619	0%	9%	400/50	93/2/5
40	Reliable Property Services	St. Paul, Minn.	\$27,100,000	34%	10%	65/300	100/0/0
41	AAA Landscape*	Phoenix, Ariz.	\$27,000,000	8%	NR	NR	NR
42	Bemus Landscape	San Clemente, Calif.	\$26,000,000	24%	10%	400/0	98/1/1
	Maldonado Nursery & Landscaping	San Antonio, Texas	\$26,000,000	-4%	0%	250/150	75/10/15
44	Ryan Lawn & Tree	Overland Park, Kan.	\$25,900,000	10%	10%	205/15	5/95/0
45	Chalet	Wilmette, Ill.	\$25,542,145	7%	3%	159/119	0/100/0
46	Chapel Valley Landscape Co.	Woodbine, Md.	\$25,250,000	8%	12%	230/100	60/35/5
47	The Schumacher Cos.	West Bridgewater, Mass.	\$25,100,000	18%	5%	210/0	51/49/0
48	The Bruce Co. of Wisconsin	Middleton, Wis.	\$25,005,000	-12%	-10%	86/270	80/20/0
49	Berghoff Design Group*	Scottsdale, Ariz.	\$25,000,000	0%	NR	NR	NR
50	McFall & Berry Landscape Management^	Annandale, Va.	\$24,947,860	8%	8%	120/160	100/0/0

LEGEND NR = Not reported; * Indicates projected revenue reported in 2013; ^ Indicates a portion of reported revenue was removed (such as structural pest control, termite control or other non-Green Industry service).

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51	Nutri-lawn Corp.	Toronto, Ontario	\$24,850,000	4%	5%	NR	10/90/0
52	Southern Botanical	Dallas, Texas	\$23,908,360	47%	20%	133/85	38/62/0
53	Landscape Concepts Management	Grayslake, Ill.	\$23,722,277	7%	12%	70/320	94/1/5
54	Russell Landscape Group	Dacula, Ga.	\$23,450,000	6%	1%	275/150	100/0/0
55	Girard Environmental Services^	Sanford, Fla.	\$23,402,030	19%	14%	320/60	100/0/0
56	Environmental Management (EMI)	Dublin , Ohio	\$22,500,000	6%	5%	105/210	85/5/10
	Scott Byron & Co.	Lake Bluff, Ill.	\$22,500,000	2%	5%	90/150	2/98/0
58	Gachina Landscape Management	Menlo Park, Calif.	\$22,219,970	6%	13%	318/32	45/40/15
59	James River Grounds Management	Glen Allen, Va.	\$21,374,621	5%	8%	137/240	95/0/5
60	Rotolo Consultants (RCI)	Slidell, La.	\$21,000,000	-4%	65%	125/90	70/0/30
61	Clean Scapes	Austin, Texas	\$20,717,000	-6%	21%	216/83	88/0/12
62	Gibbs Landscape Co.	Smyrna, Ga.	\$20,460,715	9%	5%	283/0	57/43/0
63	Teufel Nursery	Hillsboro , Ore.	\$20,395,426	10%	10%	265/0	95/5/0
64	McHale Landscape Design	Upper Marlboro, Md.	\$20,200,000	-2%	0%	195/0	0/100/0
65	Pierre Landscape	Monrovia, Calif.	\$20,155,000	-10%	10%	200/0	70/30/0
66	Senske Services^	Kennewick, Wash.	\$19,888,000	5%	8%	200/100	25/70/5
67	Swingle Lawn, Tree & Landscape Care^	Denver, Colo.	\$18,896,027	-3%	7%	155/56	28/67/5
68	David J. Frank Landscape Contracting	Germantown, Wis.	\$18,800,000	8%	10%	250/50	65/20/15
	DLC Resources	Phoenix, Ariz.	\$18,800,000	4%	6%	295/0	100/0/0
70	Naturescape	Muskego, Wis.	\$18,588,779	1%	5%	195/10	10/85/5
71	Angler Environmental	Warrenton, Ore.	\$18,497,192	38%	10%	110/0	50/1/49
72	Dennis' 7 Dees Landscaping & Garden Centers	Portland, Ore.	\$18,283,000	9%	5%	199/49	50/43/7
73	The Grounds Guys	Waco, Texas	\$18,200,000	112%	43%	NR	60/35/5
74	ISS Grounds Division	San Antonio, Texas	\$18,000,000	10%	10%	190/40	55/5/40
75	Heads Up Landscape Contractors	Albuquerque, N.M.	\$17,600,000	10%	6%	220/80	80/5/15
76	TBG Landscape	Whitby, Ontario	\$17,435,000	5%	5%	70/25	0/25/75
77	Clarence Davids & Co.	Matteson, Ill.	\$17,400,000	14%	2%	100/150	90/5/5
78	Landscape Workshop*	Birmingham, Ala.	\$17,000,000	5%	NR	NR	NR
79	Benchmark Landscape	Poway, Calif.	\$16,963,488	7%	5%	200/0	100/0/0
80	High Tech Landscapes	Branchburg, N.J.	\$16,948,955	7%	8%	28/305	60/32/8
81	Yard-Nique	Morrisville , N.C.	\$16,750,225	14%	22%	190/100	95/5/0
82	Stay Green	Santa Clarita, Calif.	\$16,658,473	-3%	2%	232/2	78/0/22
83	Designs By Sundown	Englewood, Colo.	\$16,000,000	20%	20%	100/50	10/90/0
84	Landscape Specialists	Lake Forest, Calif.	\$15,600,000	0%	19%	300/0	95/0/5
85	ArtisTree Landscape Maintenance & Design	Venice, Fla.	\$15,572,300	10%	10%	185/65	72/28/0
86	Integrated Landscape Management^	Tempe, Ariz.	\$15,567,511	8%	8%	220/0	100/0/0
87	Lambert's	Dallas, Texas	\$15,360,000	15%	12%	149/0	5/95/0
88	Greenscapes of Southwest Florida	Naples, Fla.	\$15,200,000	1%	4%	236/0	100/0/0
89	Complete Landscaping Service*	Bowie, Md.	\$15,000,000	-4%	NR	NR	NR
90	Munie Greencare Professionals	Caseyville, Ill.	\$14,985,000	13%	10%	125/100	94/6/0
91	Sposato Landscape Co.	Milton, Del.	\$14,900,000	11%	13%	200/44	75/25/0
92	HighGrove Partners	Austell, Ga.	\$14,850,000	3%	11%	150/40	98/1/1
93	Hittle Landscaping	Westfield, Ind.	\$14,843,622	18%	10%	130/55	65/33/2
94	LMI Landscapes	Carrollton, Texas	\$14,500,000	9%	45%	200/67	100/0/0
95	Cleary Bros. Landscape	Danville, Calif.	\$14,300,000	17%	11%	175/10	85/5/10
96	Caretaker Landscape & Tree Management	Gilbert, Ariz.	\$14,200,000	43%	30%	230/0	100/0/0
97	PROscape*	Orlando, Fla.	\$14,000,000	1%	NR	NR	NR
98	Earthtones Landscaping	Midlothian, Texas	\$13,200,000	110%	40%	40/23	80/20/0
99	Becker Landscape	Indianapolis, Ind.	\$13,100,000	23%	5%	100/20	95/5/0
100	EarthWorks	Lillian, Texas	\$13,000,000	0%	10%	175/100	95/0/5

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	North American Lawn & Landscape	Charlotte, N.C.	\$13,000,000	1%	3%	300/10	95/5/0
	Engledow Group	Carmel, Ind.	\$13,000,000	0%	5%	110/90	75/25/0
	Harvest Landscape Enterprises	Anaheim, Calif.	\$13,000,000	10%	12%	345/0	80/0/20
104	Perficut Cos.	Ankeny, Iowa	\$12,800,000	5%	8%	85/60	85/10/5
105	New Way Landscape & Tree Services	San Diego, Calif.	\$12,500,000	0%	12%	185/0	67/0/33
	Stockner's*	Rockville, Va.	\$12,500,000	21%	NR	NR	NR
107	Blondie's Treehouse^	Mamaroneck, N.Y.	\$12,350,000	8%	10%	100/20	40/55/5
108	Arteka Cos.	Minneapolis, Minn.	\$12,265,200	20%	10%	20/100	80/10/10
109	John Mini Distinctive Landscapes	Congers, N.Y.	\$12,219,000	13%	10%	71/54	99/1/0
110	Greenscape	Holly Springs, N.C.	\$12,099,315	12%	2%	110/17	53/47/0
111	Dora Landscaping Co.	Apopka, Fla.	\$12,000,000	30%	10%	50/10	75/15/10
112	Santa Rita Landscaping^	Tucson, Ariz.	\$11,904,000	28%	10%	125/0	65/30/5
113	Lawn Dawg	Nashua, N.H.	\$11,829,816	14%	13%	57/82	5/95/0
114	ProGrass	Wilsonville, Ore.	\$11,500,000	0%	0%	182/0	50/50/0
115	Hoffman Landscapes	Wilton, Conn.	\$11,400,000	12%	7%	105/0	10/88/2
116	Southview Design	Inver Grove, Minn.	\$11,200,000	13%	14%	33/72	5/95/0
117	Andre Landscape Service	Azusa, Calif.	\$11,058,433	4%	5%	230/0	95/5/0
118	American Landscape Systems	Lewisville, Texas	\$11,000,000	2%	9%	NR	50/0/50
	CoCal Landscape*	Denver, Colo.	\$11,000,000	10%	NR	NR	NR
120	Heron Lawn & Pest Control^	Apopka, Fla.	\$10,995,060	22%	26%	165/0	2/98/0
121	LegacyScapes	Groveland, Fla.	\$10,983,000	28%	49%	61/41	90/0/10
122	Kujawa Enterprises (KEI)^	Oak Creek, Wis.	\$10,617,750	22%	0%	36/74	93/2/5
123	Ecoscope Solutions Group	Huntersville, N.C.	\$10,500,000	18%	20%	83/41	97/2/1
124	Webb Landscape	Bellevue, Ind.	\$10,300,000	8%	9%	100/50	35/65/0
125	Coast Landscape Management	Napa, Calif.	\$10,000,000	19%	25%	137/0	63/1/36
	American Civil Constructors*	Littleton, Colo.	\$10,000,000	0%	0%	NR	NR
	Creative Environments*	Tempe, Ariz.	\$10,000,000	0%	0%	NR	NR
	Parker Interior Plantscape	Scotch Plains, N.J.	\$10,000,000	-10%	20%	100/15	98/0/2
129	Basnight Land & Lawn	Chesapeake, Va.	\$9,987,635	7%	13%	80/53	76/24/0
130	Gardeners' Guild	Richmond, Calif.	\$9,905,000	5%	15%	135/10	70/25/5
131	Carol King Landscape Maintenance	Orlando, Fla.	\$9,577,000	1%	3%	139/38	66/5/29
132	The Spencer Co.	Houston, Texas	\$9,484,954	-12%	5%	170/5	100/0/0
133	Joyce Landscaping	Marstons Mills, Mass.	\$9,460,000	19%	10%	115/10	15/85/0
134	Schultz Industries	Golden, Colo.	\$9,234,510	-6%	18%	98/62	80/0/20
135	Lawn Ranger	Eden Prairie, Minn.	\$9,100,000	23%	15%	74/111	88/3/9
136	Native Land Design	Cedar Park, Texas	\$9,048,664	-1%	14%	140/29	89/1/10
137	Tomlinson Bomberger^	Lancaster, Pa.	\$9,028,440	12%	-2%	105/73	37/63/0
138	Signature Landscapes^	Reno, Nev.	\$9,022,918	20%	10%	106/98	NR
139	Canete Landscape & Snow Management	Wayne, N.J.	\$8,939,184	10%	6%	15/50	75/25/0
140	Eastern Land Management (ELM)	Stamford, Conn.	\$8,700,000	37%	15%	25/45	100/0/0
141	Pacific Landscape Management	Hillsboro, Ore.	\$8,678,652	18%	15%	98/25	100/0/0
142	New Jersey Best Lawns, Sprinklers & Fencing	Lakewood, N.J.	\$8,660,000	9%	15%	22/78	2/90/8
143	Providence Landscape Group	Charlotte, N.C.	\$8,500,000	14%	15%	80/40	90/5/5
	The Pattie Group	Novelty, Ohio	\$8,500,000	0%	7%	55/35	10/90/0
145	Executive Landscape	Fallbrook, Calif.	\$8,100,000	10%	10%	125/0	50/10/40
	Grant & Power Landscaping	West Chicago, Ill.	\$8,100,000	16%	10%	18/85	40/60/0
147	Mountain High Tree, Lawn & Landscape Co.	Lakewood, Colo.	\$7,908,714	2%	10%	85/2	28/68/4
148	Dobson's Woods & Water	Ocoee, Fla.	\$7,750,000	25%	25%	75/0	75/15/10
149	Emerald Isle Landscaping	Denver, Colo.	\$7,555,529	51%	33%	105/70	90/5/5
150	Outside Unlimited	Hampstead, Md.	\$7,200,000	22%	5%	55/36	85/5/10
			Total: \$7,668,025,804	Avg: 12%	Avg: 11%		