

BY REGION

(IN U.S. DOLLARS)



LEGEND * 2010 data

NORTHEAST

1	The Brickman Group	\$295,505,000
2	Bartlett Tree Experts	\$88,510,000
3	Scotts Lawn Service	\$72,410,000
4	SavATree	\$54,080,000
5	Lipinski Outdoor Services	\$39,900,000
6	Ruppert Landscape	\$39,203,208
7	Denison Landscaping Inc.	\$36,550,000
8	NaturaLawn of America	\$28,965,318
9	Greenscape Inc.	\$27,500,000
10	Shearon Environmental Design Inc.	\$22,000,000
11	D Schumacher Landscaping	\$20,800,000
12	Complete Landscaping Service	\$17,163,250
13	Ambius *	\$16,367,148
14	High Tech Landscapes Inc.	\$15,500,000
15	Weed Man	\$14,399,000
16	Sposato Landscape Co. Inc.	\$12,200,000
	Land-Tech Enterprises Inc. *	\$12,200,000
18	McFall and Berry Landscape Management	\$12,000,000
19	Chapel Valley Landscape Co.	\$11,025,000
20	Realty Landscaping Corp.	\$11,000,000
21	McHale Landscape Design Inc.	\$10,500,000
22	Hoffman Landscapes Inc.	\$10,100,000
23	Blondie's Treehouse Inc.	\$9,000,000
24	John Mini Distinctive Landscapes	\$8,700,000
25	Tree Tech Inc.	\$8,000,000

MIDWEST

1	The Brickman Group	\$253,390,000
2	Scotts Lawn Service	\$91,905,000
3	Weed Man	\$45,100,000
4	Acres Group	\$38,200,000
5	Mariani Landscape	\$35,000,000
6	The Bruce Co. of Wisconsin Inc.	\$32,000,000
7	Ambius *	\$27,920,530
8	Christy Webber Landscapes	\$26,000,000
9	Spring-Green Lawn Care	\$25,292,400
10	Chalet	\$24,600,000
	Scott Byron & Co. Inc.	\$24,600,000
12	Landscape Concepts Management Inc.	\$24,300,000
13	Sebert Landscaping	\$22,000,000
14	Environmental Management Inc.	\$20,000,000
	Moore Landscapes Inc.	\$20,000,000
16	Reliable Property Services LLC	\$19,500,000
17	Ryan Lawn & Tree	\$19,267,200
18	David J. Frank Landscape Contracting Inc.	\$17,800,000
19	Naturescape	\$16,713,632
20	Clarence Davids & Co.	\$15,315,000
21	Countryside Industries Inc.	\$15,100,000
22	Bartlett Tree Experts	\$13,360,000
23	Hermes Landscaping Inc.	\$12,000,000
24	Mainscape Inc.	\$11,947,500
25	Rosehill Gardens Inc.	\$11,000,000

SOUTHWEST

1	Yellowstone Landscape Group	\$40,035,000
2	Environmental Earthscapes Inc.	\$38,029,270
3	The Brickman Group	\$33,772,000
4	AAA Landscape	\$26,380,533
5	Berghoff Design Group, BDG Maintenance	\$20,000,000
	DLC Resources Inc.	\$20,000,000
7	Scotts Lawn Service	\$19,495,000
8	Clean Scapes	\$18,977,000
9	Metroplex Garden Design Landscaping	\$18,600,000
10	Heads Up Landscape	\$17,900,000
11	Lambert Landscape Co. *	\$17,850,000
12	Maldonado Nursery & Landscaping Inc.	\$16,000,000
13	ISS Grounds Control	\$14,100,000
14	Earthworks Inc. *	\$13,500,000
15	Ambius*	\$12,516,054
16	Westco Grounds Maintenance Co. Inc. *	\$12,000,000
17	The Spencer Co.	\$9,945,250
18	Houston Landscapes Unlimited	\$9,900,000
19	American Landscape Systems Inc.	\$8,870,000
20	LMI Landscapes Inc.	\$8,640,000
21	Bartlett Tree Experts	\$8,350,000
22	Native Land Design	\$8,192,215
23	Visionscapes Inc.	\$2,535,000
24	Weed Man	\$2,398,000
25	Mickman Brothers Inc.	\$1,725,000

The opportunities ahead

The better a company fills a need, the more successful it will be. We asked our *LM150* about their biggest growth opportunities. Here's a sampling of how they plan to grow.

NO 8 **Massey Services Inc.** — Orlando, FL

1. New flea treatment protocols
2. Bed bug recurring services
3. Water management - irrigation

NO 15 **Ruppert Landscape** — Laytonsville, MD

1. Capitalizing on industry talent that's now available in the market
2. Pursuing multi-scope large projects throughout the U.S.
3. Increasing margins by refining the fundamentals

NO 29 **Mariani Landscape** — Lake Bluff, IL

We are focused on maintenance enhancement sales and charging for our design services.

NO 40 **Terracare Associates** — Littleton, CO

1. Continue to embrace technology
2. Lead our industry in developing and maintaining water efficient irrigation systems
3. Further develop our customer centric approach to dealing with all of our clients.

NO 52 **James River Grounds Management** — Glen Allen, VA

1. Applying our redesigned sales process
2. Using new technology to increase efficiencies
3. Expanding our "Green" offerings to clients

NO 58 **DLC Resources Inc.** — Phoenix, AZ

1. Expanding our tree services to generate additional revenue
2. Utilizing our water management expertise as a differentiator
3. Expanding our special projects division to generate additional revenue

NO 62 **Teufel Landscape** — Portland, OR

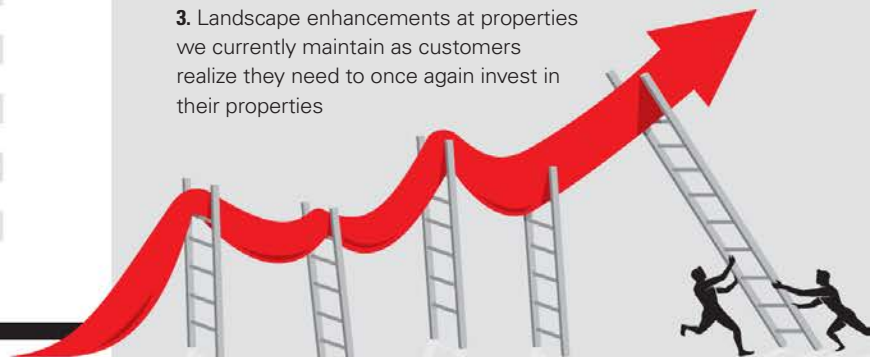
1. Repeat work from past customers, as they once again feel more positive about spending money for landscape
2. Referral from past customers for new construction that is now happening as a result of available financing
3. Landscape enhancements at properties we currently maintain as customers realize they need to once again invest in their properties

SOUTHEAST

1	The Brickman Group	\$177,303,000
2	Massey Services Inc.	\$136,346,547
3	Scotts Lawn Service	\$83,550,000
4	Yellowstone Landscape Group	\$38,465,000
5	Weed Man	\$37,851,000
6	Bartlett Tree Experts	\$31,730,000
7	The Greenery Inc.	\$30,750,000
8	Mainscape Inc.	\$30,107,700
9	Ruppert Landscape	\$26,135,472
10	RCI *	\$23,560,000
11	Cornerstone Solutions Group	\$23,138,223
12	James River Grounds Management	\$21,419,445
13	Russell Landscape Group Inc.	\$20,170,377
14	Girard Environmental Services Inc.	\$19,248,848
15	Gibbs Landscape Co.	\$17,978,000
16	Ambius *	\$17,329,922
17	Dora Landscaping Co.	\$16,000,000
18	PROscape Inc.	\$14,100,000
19	HighGrove Partners	\$13,533,000
20	ArtisTree Landscape Maintenance & Design	\$13,250,000
21	Lipinski Outdoor Services	\$13,110,000
22	Greenscapes of SW Florida Inc.	\$13,000,000
23	Dixie Landscape Co. Inc.	\$12,250,000
24	Chapel Valley Landscape Co.	\$11,475,000
25	Yard-Nique	\$11,225,000

WEST

1	The Brickman Group	\$84,430,000
2	Marina Landscape Inc.	\$46,000,000
3	Jensen Corp.	\$37,000,000
4	Cagwin & Dorward	\$28,500,000
5	Terracare Associates	\$25,500,000
6	Mission Landscape Cos.	\$24,486,000
7	Ambius *	\$21,181,015
8	Bemus Landscape Inc.	\$20,719,000
9	Teufel Landscape	\$19,500,000
10	Senske Lawn & Tree Care	\$19,400,000
11	Pierre Sprinkler & Landscaping	\$18,600,000
12	Urban Farmer Inc.	\$18,000,000
13	Villa Park Landscape	\$17,500,000
14	Swingle Lawn, Tree & Landscape Care	\$17,447,981
15	Landscape Specialists Inc. *	\$17,000,000
16	Dennis' Seven Dees Landscaping Inc.	\$16,595,870
17	ISS Grounds Control	\$15,900,000
18	Nissho of California Inc. *	\$15,700,000
19	Benchmark Landscape	\$14,857,000
20	Stay Green Inc.	\$14,000,000
21	ProGrass *	\$13,000,000
22	Pacific Outdoor Living	\$12,508,000
23	New Way Landscape & Tree Services	\$12,110,000
24	CoCal Landscape	\$11,350,000
25	Cleary Bros. Landscape Inc.	\$11,300,000



COMMERCIAL

1	ValleyCrest Landscape Cos.	\$850,000,000
2	The Brickman Group	\$591,010,000
3	EMCOR Group Inc.	\$336,246,000
4	U.S. Lawns	\$117,200,000
5	Ambius *	\$95,314,571
6	Yellowstone Landscape Group	\$70,650,000
7	Ruppert Landscape	\$65,338,681
8	Ferrandino & Son	\$62,000,000
9	Five Star Landscape	\$57,085,600
10	Lipinski Outdoor Services	\$57,000,000
11	OneSource Landscape & Golf Services, an ABM Co.	\$54,000,000
12	Clintar Landscape Management	\$47,975,000
13	Mainscape Inc.	\$47,312,100
14	Environmental Earthscapes Inc.	\$42,254,745
15	Acres Group	\$35,908,000
16	Lucas Tree Expert Co.	\$29,970,000
17	Cagwin & Dorward	\$27,075,000
18	Bartlett Tree Experts	\$26,720,000
19	The Bruce Co. of Wisconsin Inc.	\$25,600,000
20	Denison Landscaping Inc.	\$25,585,000
21	Complete Landscaping Service	\$24,820,700
22	Greenscape Inc.	\$24,750,000
23	Mission Landscape Companies	\$24,486,000
24	McFall and Berry Landscape Management	\$24,000,000
25	RCI *	\$23,088,800

RESIDENTIAL

1	Scotts Lawn Service	\$270,145,000
2	The Brickman Group	\$253,290,000
3	Bartlett Tree Experts	\$133,600,000
4	Massey Services Inc.	\$122,711,892
5	Weed Man	\$104,500,000
6	Lawn Doctor Inc.	\$88,110,000
7	SavATree	\$54,080,000
8	NaturaLawn of America	\$34,301,034
9	Mariani Landscape	\$33,600,000
10	Spring-Green Lawn Care	\$32,518,800
11	Chalet	\$23,370,000
12	Scott Byron & Co. Inc.	\$22,386,000
13	Nutri-Lawn	\$21,528,000
14	Lambert Landscape Co.*	\$16,957,500
15	Jensen Corp.	\$16,650,000
16	Ryan Lawn & Tree	\$16,056,000
17	Naturescape	\$15,042,268
18	Meadows Farms	\$14,725,000
19	Berghoff Design Group, BDG Maintenance	\$14,000,000
20	Senske Lawn & Tree Care	\$13,580,000
21	Nissho of California Inc. *	\$12,560,000
22	Pacific Outdoor Living	\$11,632,505
23	Cornerstone Solutions Group	\$11,569,111
24	Swingle Lawn, Tree & Landscape Care	\$11,515,667
25	Metroplex Garden Design Landscaping	\$10,230,000

BY MIX (IN U.S. DOLLARS)

% GAIN IN REVENUE PER EMPLOYEE

1	James River Grounds Management	216
2	Reliable Property Services	35.9
3	AAA Landscape	34.6
4	Marina Landscape	29.2
5	Angler Environmental	28.7
6	Heads Up Landscape	26.4
7	Kujawa Enterprises	25.6
8	Cornerstone Solutions Group	24.4
9	OneSource Landscape & Golf Services (an ABM company)	17.6
10	David J. Frank Landscape Contracting	13.6
11	Gibbs Landscape Co.	12.7
12	Metroplex Garden Design Landscaping	12
13	Greenscape Inc.	11.6
14	U.S. Lawns	11.5
15	Teufel Landscape	11.4
16	Girard Environmental Services Inc.	10
	Designs By Sundown	10
18	Clintar Landscape Management	9.3
19	SavATree	8.9
	Clarence Davids & Co.	8.9
21	Cagwin & Dorward	8.7
22	ArtisTree Landscape Maintenance & Design	8.5
23	Benchmark Landscape	8.4
24	Lipinski Outdoor Services	8
25	Stay Green	7.7

% GAIN IN TOTAL EMPLOYEES

1	HighGrove Partners	220
2	Sposato Landscape Co.	58.5
3	Clean Scapes	52
4	Spring-Green Lawn Care	48.3
5	Countryside Industries	39
6	Scotts Lawn Service	33.8
7	Mainscape	30
8	Lipinski Outdoor Services	23.4
9	Shearon Environmental Design	23.3
10	McHale Landscape Design	17.9
11	Cleary Bros. Landscape	16.9
12	Mariani Landscape	16.7
13	Hoffman Landscapes	16.3
14	Urban Farmer	15.4
15	Lawn Dawg	14.9
16	Gachina Landscape Management Inc.	14.6
17	Houston Landscapes Unlimited	14
18	The Greenery Inc.	13.8
19	Ryan Lawn & Tree	13.5
20	Yellowstone Landscape Group	11.8
21	SavATree	11.2
22	ValleyCrest Landscape Cos.	11.1
	Greenscape	11.1
	Senske Lawn & Tree Care	11.1
	Designs By Sundown	11.1

BY EMPLOYEE FACTORS

LEGEND * 2010 data