

LM REPORTS

YOUR GUIDE TO PRODUCT RESEARCH

MAINTENANCE: HARDSCAPE ESSENTIALS

Belgard Hardscapes by Oldcastle



This spring, Belgard Hardscapes by Oldcastle participated in Project NOLA, a community outreach project designed to help rebuild New Orleans' homes damaged by Hurricane Katrina. It sponsored two of the five homes to be renovated, donating products (including its Eco Dublin permeable pavers, pictured) and sent a team of

employees to help with installation. The permeable pathway was chosen for one of the homes, which belongs to a legally blind resident, because it will not allow water to puddle on the surface and instead will provide a sturdy path for the resident to easily follow. Learn more about the project on the Belgard Hardscapes blog at BelgardHardscapes.wordpress.com. OldcastleAPG.com

Pine Hall Brick

The Plaza at Kenan Hall/Flagler College in St. Augustine, FL, recently won a Brick Industry Association Silver Award for paving and landscape architecture. The 5,300-sq.-ft. plaza used Pine Hall Brick StormPave permeable pavers in accent gray and autumn. The pavers effectively picked up the colors of the nearby building, in line with local historic-district guidelines. It also provided an effective way to drain away stormwater. PineHallBrick.com



RK Professional & K Spray Equipment Pump & Equip. Inc.

"We Build the Best and Repair All the Rest"

30 Years of Manufacturing Experience

50+ Production Models

180 Custom Sprayer Options

Over 1500 Commercial Sprayers in the Field



#1 Spray Equipment Website



Sales: 954-295-3144 - www.randkpump.com



HOW WILL YOU PROFIT FROM HARDSCAPE NORTH AMERICA?



The Trade Show For Hardscape Contractors and Distributors

- Meet with over 750 industry suppliers
- Hear from industry leaders at the conference sessions
- See the latest installation techniques in the Outdoor Arena
- Test the newest equipment and materials, both indoors and out
- Learn how to increase sales and profits by installing hardscape products



www.HardscapeNA.com
(888) 580-9960

Thursday, Friday, Saturday
October 27-29, 2011
Kentucky Exposition Center
Louisville, Kentucky

LMREPORTS

Techniseal

Newly introduced NuLook is a tinted sealant made from acrylic, urethane and nanocrystal pigments. This semi-transparent coating is designed to change the color of pavers and poured concrete — ideal for rejuvenating older pavers that have suffered the effects of time and neglect. Available in four colors, NuLook is part of the ProSeries line of products. Techniseal.com



Concrete Stone and Tile Corp.

Munich Green Permeable pavers provide an aesthetically pleasing MONO-CAST paver without sacrificing properties to promote quality stormwater runoff. The pavers' design encourages admission of water into the ground and the natural re-charge of the aquifer. Additionally, CST's permeable pavers protect the environment from the

malignant pollutants emitted by runoff. Color options for the 6x9-in. Munich Green pavers include hickory blend, antique gray and butternut. CSTPavers.com/permeable.php

Fiberon

The strong, rigid core of new Pro-Tect decking is encased on three sides in a patent-pending, non-organic surface material that is resistant to staining, fading, scratches and mold. This protective surface preserves the enduring beauty of two rich colors, canyon brown and harbor gray (pictured), and natural-looking graining that offers the appearance of real wood to complement any architectural style. Deck boards are available as grooved (GV) in .935 in. x 5.4 in. x 12-, 16- and 20-ft., and square edge (SE) in 20-ft. boards. The product is backed by a 20-year stain, fade and performance limited warranty. Fiberon-Decking.com



continued on page 42

continued from page 40

BORA, a division of Affinity Tool

The updated Wide Track Clamp Edge series of straight edge guides features solid construction and a wider base. The Wide Track is available in five lengths, including 24-, 42-, 66-, 100-in., and the most recent



addition, the 50-in. model. In addition to cutting-type tasks, the Wide Track can be used for other applications, such as a vise or bar clamp for gluing. Thanks to its integrated T-tracks, the Wide Track can also double as a portable T-track. The

integrated T-track feature is compatible with special T-track jigs and accessories. Not only does this increase the versatility of the Wide Track, it also eliminates the need for an additional T-track. The series is also backed by the company's lifetime warranty. AffinityTool.com/bora



Oly-Ola Edgings Inc.

Oly-Ola has added more pre-cut staking slots to its 100-ft. Super-Edg Landscape Edging Rolls. The additional staking slots are pre-cut into the edging every 2 ft. The increase in pre-cut slots gives landscape contractors more options and the flexibility to decide where to place stakes depending on specific project needs. Oly-Ola provides 25 stakes and two connectors in its 100-ft. Super-Edg Roll package. To securely hold more elaborate installations and designs with lots of joints and curves, Oly-Ola recommends using extra stakes. OlyOla.com

Schröder Lighting US

The energy-efficient NEOS series is designed for floodlighting multiple applications. Three floodlights are offered in four sizes, with power ranging from 35 to 1,000 watts, operating on 120- to 347-volt systems. Three beam spreads are available, including narrow, wide and asymmetrical. The standard NEOS mounting bracket provides a wide range of adjustments. A variety of custom finishes and colors are available. Schröder.US



**New look,
same quality,
season after season.**

Forging a Century of Quality

LANDSCAPE TOOLS

Born in the orange groves of California in the 1920s, Corona's legacy began during a period in American history when achievement came from hard work and tools were built to last for generations.

In keeping with our heritage, we have forged a path with an extensive line of landscape tools designed to perform, season after season. Over the last century, the look of the Corona brand has evolved while our commitment to making long-lasting tools of the trade, remains the same.



Scan on your smartphone to view our catalog!
Get the free mobile app at <http://gettag.mobi>



Connect with Corona Tools!
800.847.7863 | coronatoolsusa.com

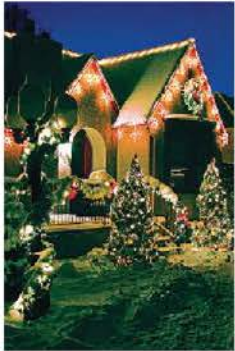


CORONA.
SEASON AFTER SEASON

DESIGN/BUILD: HOLIDAY LIGHTING

Brite Ideas Decorating

You have the employees. You have the vehicles sitting in your lot. You have existing customers who trust you and will buy from you. All you need is the know-how



and proven business model to make your holiday lighting business a reality. That's where Brite Ideas Decorating comes in: It's been helping companies just like yours

earn extra income with its program for more than a decade. Additionally, it doesn't charge any royalties or renewal fees. Financial assistance to help you get started is available. Briteldea.com/Home/BusinessOpportunities.aspx



Holiday Bright Lights

With Holiday Bright Lights' (HBL) classroom and webinar training program, companies will be given the proper training to operate a successful and profitable business. HBL's marketing program is designed to work before the lights even go up. Plus, its seasoned personnel have owned their own holiday lighting businesses — and are available to answer any questions — from estimating to installing. HolidayBrightLights.com




Christmas Décor

The Christmas Décor franchise opportunity enables seasonal businesses to offset their fixed overhead costs and maintain their key employees all year round. They cross-sell Christmas decorating services to their existing customer base, while generating new customers with the convenience of the holiday decorating services.

Most of its almost 400 franchisees nationally were operating a seasonal business when they came to Christmas Décor. They had no prior decorating experience but knew how to grow a business and expand their revenues. ChristmasDecor.net

SO SMOOTH, YOU'LL FORGET IT'S AN AERATOR.




**THE NEW
STEERABLE
AND
REVERSIBLE
TURFCO™
XT5**




**AERATION HAS
NEVER BEEN
THIS EASY,
COMFORTABLE
OR PROFITABLE.**

- > More lawns per day
- > Easier on the operator
- > Smoother, quieter operation
- > Easier to service
- > Better hill-holding ability
- > All for a great price

Call today to see what
the XT5 can do for you.
800-679-8201



WWW.TURFCODIRECT.COM



IRRIGATION: IRRIGATION EFFICIENCY

Netafim USA

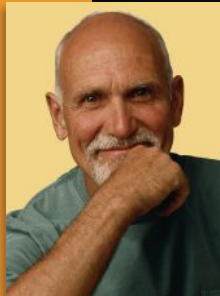
The high-performance Techline CV drip-line is now manufactured with recycled materials — an industry first and a new opportunity to earn LEED credits on land-

scape installations. Techline CV is widely used in a broad range of applications to irrigate turf, trees, shrubs and bedding areas. The 17mm flexible tubing features 2 psi check valves in each dripper for

equalized application of water throughout the system (all drippers turn on and off at the same time). Check valves also prevent low emitter drainage, with elevation changes up to 4.5 ft. The dripper design offers continuous self-flushing throughout the line, not just at the beginning or end of a cycle. Pressure compensation allows equal amounts of water delivered over a broad pressure range (14.7 to 70 psi), and a physical root barrier protects the internal system from root intrusion without chemicals. NetafimUSA.com

25th
ANNIVERSARY

Doing one thing well for a quarter century.



People see the commitment it takes to *only* focus on **specification-grade architectural and landscape luminaries**.

They appreciate that each fixture, transformer and accessory is **designed and manufactured in the United States**. People rely on the

insightful engineering, the technical support and the hands-on training.

People value doing business with a company that's been **doing one thing well for 25 years**. It's the trust and confidence. The pride, when the lights go on.



**VISTA
PROFESSIONAL
OUTDOOR
LIGHTING**

Do one thing today. Call **800-766-VISTA** or visit **www.vistapro.com**

Rain Bird

Featuring a square spray pattern with a throw radius of 2.5 or 4 ft., the SQ Series is designed specifically for watering small, narrow areas of turf and ornamental plantings like those found near walkways, parkways and street medians. Because these unique, low-volume nozzles offer pressure compensation, they use less water and eliminate inefficient over-spray — saving time, money and water for both new and existing installations. They can be installed in either head-to-head or edge-to-edge configurations. RainBird.com/landscape/products/sprayNozzles/SQseriesNozzles.htm

WaterOptimizer Inc.

The WaterOptimizer, a smart irrigation system, was named Innovation of the Year at the inaugural Biz-Tech Innovation Summit Awards & Expo held last spring at the Tampa Convention Center. The smart irrigation system takes the next step in technology: Sensor nodes are placed in the ground, designed to measure the amount of water in the soil. Sprinklers only turn on when the ground is dry, and then only long enough to reach the desired moisture level. The system is controlled remotely, using an Internet connection. The wireless mesh network relays information back to the user, giving instant data and immediate control. Water-Optimizer.com





Underhill International

New Water Dex is a palm-sized remote that adjusts sprinkler run times without reprogramming the irrigation controller. Called a "shortcut to seasonal adjustments," the unit includes a 3x2x2-in. mini-transmitter with a 200-ft., line-of-sight range and micro-receiver that hardwires into the irrigation controller. Visible and hands-on, the transmitter can be placed on a desktop or kitchen counter or affixed to a refrigerator door to remind end-users to be water-wise. With WaterDex, contractors have a new opportunity to sell an efficient irrigation add-on to customers. It also saves time on callbacks, because homeowners no longer need to reset their controllers when the seasons change. *Underhill.us*

The Bauer Group

The Rainstar A3 high-efficiency irrigation system is precise, rugged and ideally suited for golf courses, playing fields, horticulture, parks and gardens, municipal recreation centers and agriculture. In one irrigation run, the sprinkler covers up to 230 ft. side-to-side over a maximum irrigated length of 656 ft. A second strip opposite the first area can be irrigated following the initial run, without having to change the position of the unit — providing efficiency and saving labor. The unit features a galvanized pipe reel that swivels easily through 180°, and can be assembled by a single operator. *Bauer-AT.com*

WALKER MOWERS
out front mowing

There is a Difference

- Accessible
- Versatile
- Original
- Agile
- Beautiful

Follow:
f t

get *out front* at the **NEW**
walkermowers.com



World Famous. Hands On.

GIE+EXPO's world-famous outdoor demonstration area is a 19-acre, try-before-you-buy shoppers' paradise. Make informed purchasing decisions by getting hands-on with the industry's newest equipment in job-like conditions.



The 14th largest tradeshow in the USA!

Thursday, Friday, Saturday | October 27-29, 2011
Kentucky Exposition Center | Louisville, Kentucky
web: www.gie-expo.com | email: info@gie-expo.com
Toll Free: (800) 558-8767 | Phone: (812) 949-9200

REGISTER TODAY AT WWW.GIE-EXPO.COM

NETWORKING • DEMO AREA • EDUCATION • NEW PRODUCTS