

PRODUCT  
SPOTLIGHT  
GPS

## PRODUCTS

FOR MORE INFO, GO TO [WWW.LANDSCAPEMANAGEMENT.NET/SEARCH](http://WWW.LANDSCAPEMANAGEMENT.NET/SEARCH) « TOOLS OF THE TRADE



### Real-time capabilities

MGS 104 and 200 GPS units provide real-time information on the location and status of mobile resources. Operations staffers are able to quickly dispatch and track vehicles, as well as adjust routes and schedules in real time, minimizing wasted time and improving the utilization of fleet vehicles. Integrated sensor options are available to provide real-time reports on the status of mobile resources and on-board activities, increasing the efficiency of fleet and asset management. The company is currently working closely with Landscape Ontario and its members to provide additional, industry-specific solutions. [www.pinpointgps.ca](http://www.pinpointgps.ca) or 905/361-2880



### Woodgrain railing

CertainTeed Corp.'s new Edgewood vinyl railing offers the natural beauty of painted and stained wood in an easy-to-maintain vinyl material. It's available in white, almond and Sierra Blend, and in octagonal and square baluster design options. The system's I-rail design and attractive precision-fit components do not require pre-drilling for installation. For long-lasting security, the brackets come complete with corrosion-resistant stainless steel screws, which are concealed by sleek trim covers. 800/233-8990 or [www.certainteed.com](http://www.certainteed.com)

### Fully loaded

The Terex T30 Super Quiet portable generator is packed with features, including a Tier 4-compliant engine, 110% spill containment, large engine bay doors and a removable rear panel for easy service. A 64-gal. fuel tank provides operators more than 24 hours of continuous operation. 203/222-7170 or [www.terex.com](http://www.terex.com)



# ALREADY TRIED A STAND-ON MOWER?

### THINGS HAVE CHANGED.

Whether or not you're a fan of stand-on mowers, you owe it to yourself to demo the machine the industry is buzzing about ... the revolutionary new Toro® GrandStand™. Guided by input from experienced operators, Toro designed the GrandStand with superior enhancements that can take the jolts out of your jobs and bumps out of your business.



You'll immediately notice the comfortable, fatigue-free ride, outstanding hillside handling, ride/walk versatility, and the immaculate cut of Toro's TURBO FORCE® deck. And at a length of only 59 inches\*, the GrandStand delivers the compact size that's critical for your trailer.

\* With flip-up platform in stowed position

### SAVE THOUSANDS

Save thousands of dollars when you purchase multiple units for your fleet. Ask your local Toro commercial dealer for details.

### MOW NOW PAY LATER

Toro's special retail finance offers can put these machines to work for you today, so they can start paying for themselves.

Schedule a personal demo during the Smooth Operator Tour coming to a Toro commercial dealer near you. For tour dates, locations and product information, visit [TORO.COM/SMOOTH](http://TORO.COM/SMOOTH).



Toro® GrandStand™  
Stand-On Mower

**TORO.**

Count on it.

# PRODUCTS

TOOLS OF THE TRADE » FOR MORE INFO, GO TO [WWW.LANDSCAPEMANAGEMENT.NET/SEARCH](http://WWW.LANDSCAPEMANAGEMENT.NET/SEARCH)



## Knowledge is power

Syngenta Professional Products' Guide to Protecting Woody Ornamental Shrubs is a free 40-page, downloadable resource for LCOs looking to quickly and comprehensively identify and manage a host of weeds, diseases and pests. From azaleas to Virginia sweetspire, the guide covers signs and symptoms of potential problems with each variety, offering tips (including using beneficials and other hallmarks of integrated pest management) to keeping the shrubs lush and healthy. [www.greencastonline.com/woodyshrubguide.pdf](http://www.greencastonline.com/woodyshrubguide.pdf) or 800/395-8873

PRODUCT SPOTLIGHT  
GPS

Request a web-based demonstration!

# QXpress™ SCHEDULING SOFTWARE



## QXpress v8.0 (NEW!)

As a QuickBooks user, you should use QXpress. Getting started couldn't be easier, since QXpress instantly integrates with your existing customer list. Simply schedule new services for your QuickBooks customers, and print route lists and work orders. When services are complete enter job cost information and post them to QuickBooks as invoices! No double entry. No wasted time.

## QX Mobile v2.0

QX Mobile is the most advanced PDA software available for Windows Mobile Pocket PCs. Take QXpress with you in the field to track start times, stop times, materials used, look up customer information, and sync wirelessly with the office. New in v2.0 is the ability to customize your own data entry screen, and print templates designed in QXpress.



## QX Mapping

Every extra hour your crews spend behind the wheel, is an extra hour they are not generating revenue. Using Microsoft MapPoint, QX Mapping greatly reduces wasted drive time by optimizing routes and printing driving directions.



call 1.877.529.6659 or visit [www.qxpress.com](http://www.qxpress.com) for a web based demonstration



QuickBooks is a registered trademark and service mark of Intuit Inc. in the United States and other countries. QXpress is a registered trademark of Alcor Incorporated. QuickBooks and the "Designed for QuickBooks" Logo are trademarks and/or registered trademarks of Intuit Inc. displayed with permission. The use by Alcor of the Logo does not signify certification or endorsement of Alcor's software by Intuit, and Alcor is solely responsible for its software and the support and maintenance of the software.

## Fleet management

Networkfleet, formerly known as Networkcar, provides wireless fleet management services that reduce fuel consumption, maintenance expenses and vehicle emissions. The company's technology combines patented remote diagnostic monitoring with GPS-based Automatic Vehicle Location (AVL) systems. [www.networkfleet.com](http://www.networkfleet.com) or 866/227-7323

#	Design Designation	Design Ultimate Strength, T-48 (kN)	Production Factor Installation Change (kN)	Reduction Factor for Durability (kN)	Reduction Factor for Comp. (kN)	OK to BELIEVE (kN)
1	STRATA	1750	1.15	1.15	1.15	OK
2	STRATA	1750	1.15	1.15	1.15	OK
3	STRATA	1750	1.15	1.15	1.15	OK
4	STRATA	1750	1.15	1.15	1.15	OK
5	STRATA	1750	1.15	1.15	1.15	OK
6	STRATA	1750	1.15	1.15	1.15	OK
7	STRATA	1750	1.15	1.15	1.15	OK
8	STRATA	1750	1.15	1.15	1.15	OK
9	STRATA	1750	1.15	1.15	1.15	OK
10	STRATA	1750	1.15	1.15	1.15	OK

## Slope software

A new version of Strata Systems' StrataSlope is now available. The interactive software program assists users design and analyze geogrid-reinforced steep slopes. Earthen slopes up to 70 degrees from horizontal can be safely designed in accordance with methodologies accepted by the Federal Highway Administration and the U.S. Army Corps of Engineers. It is ideal for reinforced soil slope applications, and is effective for basic global stability evaluation of retaining walls. 800/680-7750 or [www.geogrid.com](http://www.geogrid.com)

LM SEARCH ↓

Research additional tools of the trade at [www.landscapemanagement.net/search](http://www.landscapemanagement.net/search)



## Multi-tasker

The Bobcat CT335 compact tractor offers a number of features and options that make it easier and more comfortable for operators to perform work. It's available in three different packages. The Economy Package has a three-point implement hitch with power take off (PTO). The Standard Package includes the three-point hitch, PTO and a loader joystick and control valve. The Standard Package with Cab has all of the features of the Standard Package with an enclosed cab. [www.bobcat.com/utility\\_machines/tractors](http://www.bobcat.com/utility_machines/tractors) or 800-743-4340

## PRODUCT SPOTLIGHT

GPS

### Wireless solutions

With Comet Tracker, your workers have the capability of turning their GPS-enabled mobile phones into remote data collection and validation tools, while you know where they are and where they have been. The system is designed to save money, increase efficiencies, reduce operating costs and improve customer satisfaction — all for less than 50 cents a day. An extensive suite of reports is available at no extra cost; providing you with the ability to analyze, manage and improve company performance. [www.actsoft.com](http://www.actsoft.com) or 888/732-6638

## TURF PRODUCTS

### The Original Shower Cap™

- Keeps fertilizer dry
- See through cover
- Spill proof



Fits the following models:

Lesco — Standard & Mark II  
 Scotts — SR200 • Prize Lawn — Bigfoot & CBR II  
 Lely — 53" Model • Vicon — 400#, 650# & 900#  
 All 36" drop spreaders

[www.turfproducts.com](http://www.turfproducts.com)  
 440/930-7244

*Preserve natural water drainage through a classic segmental permeable clay pavement system.*



**Pine Hall Brick**

earth friendly...naturally green

[www.americaspremierpaver.com](http://www.americaspremierpaver.com) 800.334.8689

# U.S. LAWNNS

**GROW YOUR LANDSCAPE MAINTENANCE BUSINESS.**



NATIONAL STRENGTH, LOCAL COMMITMENT™

## Want to Own a High Profile Franchise?

Does your business provide:

- Economic Stability
- Recurring Income
- Low Investment/Overhead
- Offers Financial Assistance
- Ongoing Support by Industry Professionals

Our four ideals, **Trust, Quality, Service and Value**, along with a "No Job Is Too Big Or To Small" philosophy, make U. S. Lawns a "cut above" the rest.

- Superior Financial Management
- Sales & Marketing Guidance
- Corporate Purchasing Power
- Protected Territories

NATIONAL STRENGTH, LOCAL COMMITMENT™

To find out more about us and the opportunity U.S. Lawns can offer you, contact:

**U.S. Lawns**

4407 Vineland Road • Suite D-15 • Orlando, FL 32811

Toll Free: 1-800-USLAWNS • Phone: (407) 246-1630

Fax: (407) 246-1623 • Email: [info@uslawns.com](mailto:info@uslawns.com)

Website: [www.uslawns.com](http://www.uslawns.com)

