

# 2008 REVENUE BY REGION

(IN MILLIONS OF U.S. DOLLARS)



LM Top 25

## NORTHEAST

1	USM	480.7
2	The TruGreen Cos.	352.5
3	The Brickman Group, Ltd., LLC	211.04
4	Bartlett Tree Experts	95.2
5	Scotts LawnService	93.57
6	Savatree	50.05
7	Denison Landscaping	32.58
8	Ruppert Nurseries	25.96
9	NaturaLawn of America	18.76
10	Chapel Valley Landscape Co.	18
10	Realty Landscape Corp.*	18
12	U.S. Lawns	17.2
13	McHale Landscape Design	15.09
14	Outside Unlimited	14.82
15	Parker Cos.	12
16	Land-Tech Enterprises	11.5
17	Arteka Cos.	11
17	Sposato landscape	11
19	Lied's	10.75
20	John Mini Distinctive Landscapes	9.15
21	Tomlinson Bomberger Lawn Care & Landscape	8.76
22	Greener Landscaping	8
23	Plantique	7.9
24	Hoffman Landscapes	7.85
25	Fine Earth Landscape	7.2

## SOUTHWEST

1	The TruGreen Cos.	183.3
2	AAA Landscape	35.9
3	The Brickman Group, Ltd., LLC	34.04
4	The Groundskeeper	32.3
5	ISS Grounds Control	31.5
6	Metroplex Garden Design Landscaping LP	28.8
7	Heads Up Landscape Contractors	25
8	Yellowstone Landscape Group <sup>o</sup>	22
9	DLC Resources	21.98
10	Scotts LawnService	21.83
11	Maldonado Nursery & Landscaping	21.6
12	Lambert Landscape Co.	18.66
13	Creative Environments Design & Landscape	17.58
14	The Spencer Co.	13.55
15	LMI Landscapes	13.5
16	Precision Landscape Management	13.5
16	Berghoff Design Group	13.3
18	Santa Rita Landscaping	11.6
19	American Civil Constructors	11.2
20	Fairco	8.75
21	U.S. Lawns	8.6
22	Bartlett Tree Experts	6.8
23	Greater Texas Landscapes	5.14
24	Horticulture Unlimited	4.13
25	NaturaLawn of America	1.42

## WEST

1	The TruGreen Cos.	225.6
2	The Brickman Group, Ltd., LLC	88.5
3	Gothic Landscaping / Gothic Grounds Management	80
4	Jensen Corporate Holdings	53
5	Marina Landscape	50
6	American Civil Constructors	44.8
7	Teufel Landscape	35.5
8	Sierra Landscape Co.	34.7
9	Mission Landscape Cos.	33
10	Cagwin & Dorward	30
11	CoCal Landscape	22.8
12	Dennis' Seven Dees Landscaping	21.9
13	Senske Lawn & Tree Care	20
14	Gachina Landscape Management	18.5
14	Benchmark Landscape	18.5
16	Urban Farmer	18
17	Reyburn Landscape Cos.	17.7
18	Swingle Lawn, Tree & Landscape Care	17.6
19	The Highridge Corp.	17.33
20	Dworsky Services	15
21	ISS Grounds Control	13.5
22	Intermountain Plantings	13.15
23	Cleary Bros. Landscape	12.5
24	Scotts LawnService	12.47
25	Sun City Landscapes	12

## SOUTHEAST

1	The TruGreen Cos.	282
2	The Brickman Group, Ltd., LLC	136.16
3	OneSource Landscape & Golf Services	105.34
4	Scotts LawnService	93.57
5	Massey Services	77.49
6	Vila & Son Landscaping Corp.	62.57
7	Middleton Lawn & Pest Control	57.6
8	U.S. Lawns	43
9	Tropics North Landscaping	42.5
10	Nanak's Landscaping	36
11	Ruppert Nurseries	31.73
12	The Greenery	30.8
13	Yellowstone Landscape Group <sup>o</sup>	30
14	Scott Byron & Co.	29.6
15	Ecoscape Solutions Group	29.08
16	Dixie Landscape Co.	26.5
17	Cornerstone Solutions Group	26
18	Bartlett Tree Experts	25.5
19	McFall and Berry Landscape Management	22.83
20	Girard Environmental Services	21.2
21	Chapel Valley Landscape Co.	18
21	James River Grounds Management	18
23	Dora Landscaping Co.	17.84
24	Dobson's Woods & Water	16.8
25	Mainscape	16.45

## MIDWEST

1	The TruGreen Cos.	296.1
2	The Brickman Group, Ltd. LLC	204.24
3	Scotts LawnService	90.451
4	The Bruce Company of Wisconsin	42
5	Clintar Landscape Management	40.92
6	Mariani Landscape	35
7	Landscape Concepts Management	31.07
8	Scott Byron & Co.	29.3
9	LJ Thalmann Company dba Chalet	28
10	Countryside Industries	25.5
11	Sebert Landscaping	25
12	Spring-Green Lawn Care Corp.	23.32
13	Clarence Davids & Co.	22
14	Russell Landscape Group	21.23
15	Environmental Management Services	21.2
16	David J. Frank Landscape Contracting	21
17	Christy Webber Landscapes	19.2
18	Western Dupage Landscaping	18.1
19	Perficut Lawn & Landscape	13.3
19	Becker Landscape Contractors	13.3
21	NATURESCAPE	13.22
22	Mainscape	12.95
23	Kinsella Landscape	12
24	Bartlett Tree Experts	11.9
25	McGinty Bros.	9.6

## COMMERCIAL

1	The Brickman Group, Ltd., LLC	660.37
2	USM	480.7
3	Ambius	122.06
4	OneSource Landscape & Golf Services	117.05
5	U.S. Lawns	86
6	Yellowstone Landscape Group <sup>o</sup>	78.57
7	Vila & Son Landscaping Corp.	62.57
8	Ruppert Nurseries	57.12
9	American Civil Constructors	56
10	Marina Landscape, Inc.	50
11	Gothic Landscaping / Gothic Grounds Management	48
12	Tropics North Landscaping	42.5
13	ISS Grounds Control	40.5
14	Jensen Corporate Holdings	39.75
15	The Groundskeeper	38
16	Clintar Landscape Management	37.4
17	Nanak's Landscaping	36
18	AAA Landscape	35.9
19	Acres Group	35.72
20	Mainscape	35
21	Bartlett Tree Experts	34
22	The Bruce Company of Wisconsin	33.6
23	Denison Landscaping	33.3
24	Mission Landscape Services	33
25	Teufel Landscape	30.88

## RESIDENTIAL

1	Scotts LawnService	305.62
2	Bartlett Tree Experts	136
3	Weed Man	82.15
4	Massey Services	68.96
5	Middleton Lawn & Pest Control	47.8
6	Savatree	44
7	NaturaLawn of America	32.56
8	Gothic Landscaping / Gothic Grounds Management	32
9	Mariani Landscape	31.5
10	Spring-Green Lawn Care Corp.	29.16
11	Scott Byron & Co.	29
12	LJ Thalmann Company dba Chalet	28
13	The Brickman Group, Ltd., LLC	20.42
14	McHale Landscape Design	18.62
15	Lambert Landscape Co.	18.28
16	Meadows Farms	16.62
17	Ecoscape Solutions Group	15.99
18	Creative Environments Design & Landscape	14.5
19	Chapel Valley Landscape Co.	14.4
20	Senske Lawn & Tree Care	14
21	Metroplex Garden Design Landscaping LP	13.53
22	Jensen Corporate Holdings	13.25
23	NATURESCAPE	11.89
24	Swingle Lawn, Tree & Landscape Care	11.44
25	Sun City Landscapes	11.40

BY MIX  
(IN MILLIONS OF U.S. DOLLARS)

## DESIGN/BUILD

1	Gothic Landscaping / Gothic Grounds Management	53.6
2	The Brickman Group, Ltd., LLC	40.84
3	Ruppert Nurseries	33.46
4	Vila & Son Landscaping Corp.	31.28
5	Denison Landscaping	30.04
6	Jensen Corporate Holdings	29.15
7	Metroplex Garden Design Lanscaping LP	28.8
8	Ambius	28.35
9	American Civil Constructors	28
10	Yellowstone Landscape Group*	24.9
11	Scott Byron & Co.	21.31
12	Teufel Landscape	21.3
13	Dixie Landscape Co.	21.2
14	AAA Landscape	20.82
15	Ecoscape Solutions Group	17.53
16	Mariani Landscape	17.5
17	Sierra Landscape Co.	17.35
18	McHale Landscape Design	17.05
19	Tropics North Landscaping	17
20	The Bruce Company of Wisconsin	16.38
21	Heads Up Landscape Contractors	16.25
22	Chapel Valley Landscape Co.	15.84
22	Meadows Farms	15.75
24	ISS Grounds Control	15.75
25	Countryside Industries	15.3

## LAWN CARE

1	The TruGreen Cos.	987
2	Scotts LawnService	311.9
3	Weed Man	86.48
4	Lawn Doctor	85.5
5	Middleton Lawn & Pest Control	46.08
6	NaturaLawn of America	35.4
7	Spring-Green Lawn Care Corp.	29.97
8	Massey Services	15.49
9	Florida Landscape Service	12.28
10	OneSource Landscape & Golf Services	11.7
11	Santa Rita Landscaping	11.6
12	Savatree	11
13	NATURESCAPE	10.57
14	Urban Farmer	9.54
15	Senske Lawn & Tree Care	7.6
16	U.S. Lawns	5.16
17	Cornerstone Solutions Group	3.9
18	Christy Webber Landscapes	3.84
19	Swingle Lawn, Tree & Landscape Care	3.16
20	Tomlinson Bomberger Lawn Care & Landscape	2.8
20	LJ Thalmann Company dba Chalet	2.8
22	Mainscape	2.2
23	Tropics North Landscaping	2.12
24	B&L Landscaping	1.92
25	Gothic Landscaping / Gothic Grounds Management	1.6

## IRRIGATION

1	Marina Landscape	20
2	Sierra Landscape Co.	11.79
3	Jensen Corporate Holdings	7.95
4	Fairco	7.87
5	Teufel Landscape	7.1
6	Rancho West Landscape	6.8
7	ISS Grounds Control	6.75
8	Yellowstone Landscape Group*	6.08
9	U.S. Lawns	6.02
10	Maldonado Nursery & Landscaping	6
11	OneSource Landscape & Golf Services	5.85
12	Dixie Landscape Co.	5.3
13	Ecoscape Solutions Group	4.79
14	Reyburn Landscape Cos.	4.42
15	LMI Landscapes	4.19
16	Denison Landscaping	3.98
17	Cornerstone Solutions Group	3.9
18	Dobson's Woods & Water	3.86
19	AAA Landscape	3.59
20	The Highridge Corp.	3.46
21	Urban Farmer	3.24
22	Vila & Son Landscaping Corp.	3.12
23	Chapel Valley Landscape Co.	2.88
24	Mainscape	2.62
25	Dennis' Seven Dees Landscaping	2.41

## MAINTENANCE

1	The Brickman Group, Ltd., LLC	551.44
2	The TruGreen Cos.	352.5
3	Ambius	94.94
4	OneSource Landscape & Golf Services	91.29
5	USM	62.49
6	U.S. Lawns	60.2
7	Nanak's Landscaping	36
8	Vila & Son Landscaping Corp.	28.15
9	Acres Group	24.44
10	Mission Landscape Services	23.1
11	ISS Grounds Control	22.5
12	American Civil Constructors	22.4
13	The Groundskeeper	22.04
14	Tropics North Landscaping	21.25
15	Gothic Landscaping / Gothic Grounds Management	20.8
16	Landscape Concepts Management	20.16
17	Sebert Landscaping	20
18	Ruppert Nurseries	19.61
19	The Greenery	19.4
20	Mainscape	17.95
21	Mariani Landscape	17.15
22	Cagwin & Dorward	16.5
23	DLC Resources	14.92
24	Chapel Valley Landscape Co.	16.2
25	Jensen Corporate Holdings	15.9

(IN MILLIONS OF U.S. DOLLARS)

## BY SECTOR

LM Top 25