

# CLASSIFIED SHOWCASE



## Advertising information:

- ◀ Contact Laura Cieker at 800-225-4569 ext. 2670 or 440-891-2670, Fax: 440-826-2865, E-mail: [lcieker@advanstar.com](mailto:lcieker@advanstar.com)
- For ad schedules under \$250, payment must be received by the classified closing date.
- We accept VISA, MASTERCARD, and AMERICAN EXPRESS over the phone.

- Mail LM Box # replies to: *Landscape Management*, (LM Box #\_\_\_), 131 W. First St., Duluth, MN 55802-2065. Fax replies to: 218-723-9683 (please include box number and magazine title on cover page). E-mail replies to: [blindbox@advanstar.com](mailto:blindbox@advanstar.com) (please include box number and magazine title on subject line).

## Bilingual Training

**Profit Building Training Products**  
Quality Products – Proven Results!  
Lower Prices!

For More Info and to Order, Visit Us Today!  
[www.infoexchangeonline.com](http://www.infoexchangeonline.com)

## Business For Sale

### LANDSCAPE CONSTRUCTION COMPANY

Well Established

20-year Landscape Company  
Boston, Massachusetts Area.

Annual volume \$3.5 million PLUS!

Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well-managed and organized operation with a meticulous fleet. Will sell with or without the real estate, which has all the necessary provisions for repairs and parking.

The 2003 backlog to date is over \$1.5 million

Contact GLOBAL BUSINESS EXCHANGE

Mr. John Doyle: 1-781-380-4100

Fax: 1-781-380-1420

### RETAIL GARDEN CENTER & COMMERCIAL NURSERY!

- Landscaping department
- Two Nexus Vail green houses, 11,219 square ft., state-of-the-art computer controlled
- Includes all plant inventory, equipment and F&F
- Two manufactured homes
- Commercial water rights, 3.2 acres

◆ \$1,800,000 ◆

James Paxton – 800-658-2773

CENTURY 21 Aspen Real Estate

Ruidoso, New Mexico

**Use Color to  
Enhance Your Ad!**

Increase your sales by nearly  
twice that of black & white ads!

For rates and schedules, contact  
Laura Cieker: 800-225-4569 x2670  
Email: [lcieker@advanstar.com](mailto:lcieker@advanstar.com)

## Business Opportunities

Looking  
for a job?  
Great. We'll start  
you at CEO.

Tired of struggling in the  
landscape industry? We'll give  
you a promotion. Call us  
today and learn how to start  
your very own franchise.



The U.S. Lawns franchise  
Call 1-800-US-LAWNS or  
visit [www.uslawns.com](http://www.uslawns.com)



### Back-Yard Putting Greens

Synthetic putting greens are the fastest growing  
segment of the \$20 Billion a year golf industry

Reasons to call us:

- Huge Profit Center
- Easy Install Process
- Carry NO Inventory
- Excellent Add-On Service
- Residential & Commercial
- Utilize Existing Equipment
- Buy Manufacturer Direct
- Many Extras

**FREE VIDEO**

800-334-9005

[www.allprogreens.com](http://www.allprogreens.com)



The Best in Synthetic Golf Facilities



We will TRAIN YOU to be SUCCESSFUL  
in the Backyard Putting Green Business

Call the Putting Green Pros

Toll Free 877-881-8477

[www.theputtinggreencompany.com](http://www.theputtinggreencompany.com)

check us out online @

[www.landscapemanagement.net](http://www.landscapemanagement.net)

LAWN PROFESSIONALS...

## Improve Your Opportunities for Success!

### BIDDING STRATEGIES AND MORE

Take advantage of our experience! The information contained in these manuals has taken our lawn service from 9 to nearly 700 accounts. Receive special pricing when you order four or more manuals:

- Bidding & Contracts ..... \$47.95
- Marketing & Advertising ..... \$39.95
- 20 Letters For Success ..... \$29.95
- Contracts & Goals ..... \$39.95
- De-Icing & Snow Removal ..... \$39.95
- Estimating Guide:  
Residential & Commercial ..... \$34.95
- Selling & Referrals ..... \$44.95
- Telephone Techniques  
(Not a Telemarketing Manual) ..... \$24.95

### Profits Unlimited

"Your Key to Success"

800-845-0499

[www.profitsareus.com](http://www.profitsareus.com)



**Business Opp's (Cont'd)**

**Attention: Landscape Professionals**

Own an exclusive dealership. Established pet containment & wireless detection products. 603-352-3333 Made in USA by Miltronics Mfg.

**CONKLIN PRODUCTS OPPORTUNITY!**

Use/market, new technology liquid slow-release fertilizer and micro-nutrients.

Buy Direct from Manufacturer  
**FREE Catalog:** 1-800-832-9635  
 Email: [kmfranke@hutchtel.net](mailto:kmfranke@hutchtel.net)  
[www.frankemarketing.com](http://www.frankemarketing.com)

**HEALTHY PONDS**

Do you design, build, or maintain water features, ponds or lakes?

Healthy Ponds is a water/management program that improves water clarity without using chemicals.

Coming Soon, a commercial larvicide that will help your clients prevent mosquitoes.

Our product is proven and patented.

We're looking for dealers throughout the U.S.A.

314-725-2340

[info@cmibiological.com](mailto:info@cmibiological.com)  
[www.cmibiological.com](http://www.cmibiological.com)

**FREE APPRAISAL • NO BROKER FEES  
 SELLING YOUR BUSINESS?**

Professional Business Consultants can obtain offers from *Qualified Buyers* without disclosing your identity. Consultant's Fees are paid by the buyer.

**CALL: 708-744-6715**

Fax: 630-910-8100

*Put the Power of*  
**DIRECT  
 MARKETING**  
*to Work for You!*

Mail, phone or fax to over 50,000 highly responsive decision makers in the landscape industry!

Target your message according to your needs... demographic selects are available—our data is also available for database enhancement or overlay.

For counts and pricing contact:

→ Tamara Phillips  
 440-891-2773 or 888-RENTLIST

**Landscape  
 MANAGEMENT**

**For Sale**

**Discount Sprayer Parts**

REPLACEMENT PARTS & PUMPS FOR:

- FMC (John Bean) • Hypro •
  - F.E. Myers • Udor •
  - Comet and General Pumps •
- Also Spraying Systems Tee-Jet and Albus spray nozzles. We have a complete line of sprayer accessories such as spray guns, hoses & hose reels.

Call TOLL FREE: 888-SPRAYER for a free catalog.  
 Email: [spraypts@bellsouth.net](mailto:spraypts@bellsouth.net)  
 Website: [SprayerPartsDepot.com](http://SprayerPartsDepot.com)



**40' x 50' x 14'**  
**\$6,941**

We Ship Anywhere In The USA! 10,000 Sizes, Bolt-Together All Steel Buildings & Homes. Call Today For A Price Quote And Brochure.

**HERITAGE BUILDING SYSTEMS®**  
 800.643.5555  
[heritagebuildings.com](http://heritagebuildings.com)

**PHYSAN 20**

**ALGAE AND ODOR CONTROL  
 FOUNTAINS, STATUARY,  
 BIRDBATHS AND WALKWAYS.**  
 Cost effective and biodegradable.

Ordering and Dealer information: Maril Products  
 320 West 6<sup>th</sup> Street, Tustin, CA 92780  
**800-546-7711 [www.physan.com](http://www.physan.com)**

**FINN BARK BLOWER  
 1998 CHEVROLET C7500**

30,583 miles  
 3126 B Caterpillar Diesel  
 6 spd. Allison Manual Transmission  
 Air Ride Seat  
 Air Brakes  
 Tilt Steering  
 Air Conditioning  
 Split Bench Seat  
 Side Tool Box  
 Finn Bark Blower Model 808  
 4.5 L John Deere Diesel w/1,712 hours  
 Water Feed System (Dust Suppression)  
 Electric Load Tarp  
 150' Discharge Hose  
**Asking Price \$65,000**  
**Call: 301-414-0007**

— Classified Advertising Works! —

**TURBO TURF**  
**HYDRO SEEDING SYSTEMS**



For a **FREE** hydro seeding info pack & video call:  
**TURBO TECHNOLOGIES, INC.**  
 1500 FIRST AVE., BEAVER FALLS, PA 15010  
**1-800-822-3437 [www.turboturf.com](http://www.turboturf.com)**

**MOWER  
 REPLACEMENT PARTS**  
 FREE 200 Page Catalog—Save \$\$\$

**MOW MORE SUPPLIES**  
**1-800-866-9667**  
**[www.mowmore.com](http://www.mowmore.com)**  
 Order FREE Catalog LM03

Mower Blades  
 Air & Oil Filters  
 Trimmer Line  
 Belts  
 Plugs  
 Over 20,000  
 Blades in Stock



**LANDSCAPE DESIGN KIT 3**  
 48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale. Stamp sizes from 1/4" to 1 3/4".  
 \$93 + \$6.75 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.75% Tax.  
**AMERICAN STAMP CO.**  
 12290 Rising Rd. LM3, Wilton, CA 95693  
 Free Brochure  
 Prices subject to change  
 without notice. 916-687-7102 or Toll Free (877) 687-7102

**1995 Ford F350**

351 engine, overdrive, a/c, automatic. 85,505 miles, rust proofed. Tuflex 10' fiberglass bed, 600 gallon split tank with 8 hp Honda, Bean pump. 400 ft and 300 ft 1/2" hose/reel. Excellent shape and ready to work.  
**\$17,000**

**1994 C&S Turf Tracker**

SS8030 zero turn ride-on sprayer/spreader. 20 hp Kohler engine. 1431 hours. 30-gallon SS tank, 12' boom, 150 lb. Hopper. Excellent shape and ready to work.  
**\$4,000**

**2000 Perma-Green Ride-on**

461.5 hours, 100 lb. Hopper. Upgraded to 3/4" axle. Extremely well maintained and ready to work.  
**\$2,200**

Call: 260-337-5300

E-mail: [greengrow@fwi.com](mailto:greengrow@fwi.com)

**LOOKING FOR CUSTOMERS?**

**We're Looking to Bring Them to You!**

Place your ad in *Landscape Management!*

For rates and schedules, contact **Laura Ciekier-**

**800-225-4569 x2670 or 440-891-2670**

email: [lciekier@advanstar.com](mailto:lciekier@advanstar.com)



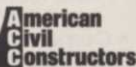
## Help Wanted

### Excellent Opportunity in the Rocky Mountains!

#### Colorado Landscape Construction Division Manager

Send resume to Todd Williams at [twilliams@acconstructors.com](mailto:twilliams@acconstructors.com)

We offer a wide range of benefits including medical, dental, 401(k), 125 cafeteria plan and education. Visit us at [www.acconstructors.com](http://www.acconstructors.com) or call 303.795.2582



### Join the WORKFORCE of NATURE!

ValleyCrest Companies has managerial and field opportunities in branch operations, account management, project management, sales, field supervision, golf maintenance, nursery and more, across all levels.

Founded in 1949, ValleyCrest Companies is a leading nationwide provider of landscape development and maintenance services. Come work with the best. Bilingual a plus.

Please send your resume to the attention of Ms. Castillo at [opportunities@valleycrest.com](mailto:opportunities@valleycrest.com) or fax to 818-225-2334



**ValleyCrest**  
COMPANIES

[www.valleycrest.com](http://www.valleycrest.com)

### Come Grow Better with Us!

Take advantage of this opportunity to join one of the most dynamic landscape companies in the beautiful southwest.

Our exciting and vibrant company is looking for an energetic and talented individual to join our growing maintenance division.

We seek an experienced candidate to manage a book of business profitability, ensure customer satisfaction, and maintain high quality of standards.

We offer outstanding compensation and benefits package, relocation allowance, and an excellent family-working environment.

If you are interested in a career opportunity please send, fax or e-mail resume to:

**Heads Up Landscape**  
PO Box 10597, Albuquerque, NM 87184  
E-mail: [jdelarosa@hulc.com](mailto:jdelarosa@hulc.com)  
Phone 505-898-5510 • Fax 505-898-2105

Providing professional executive search, human resource consulting and specialized employment solutions to Green Industry companies and allied horticultural trades throughout the United States.

[www.greensearch.com](http://www.greensearch.com)  
E-mail: [info@greensearch.com](mailto:info@greensearch.com)  
Toll free: 1.888.375.7787  
Local Phone: 770.392.1771 Fax: 770.392.1772  
1117 Perimeter Center W., Suite 500 E., Atlanta, GA 30338

CemCare INC. has  
**OPERATIONS MANAGERS**  
positions available **Nationwide!**

Looking for responsible, self-starter, hands-on, dedicated **Operations Managers** to manage landscape contracts to ensure quality assurance and to work with general superintendent to ensure production goals are being met.

- **Three Years Supervisor Experience in the Green Industry**
- **College Degree Preferred in Agriculture, Horticulture or Related Discipline**
- **Licensed Irrigator Status**
- **Chemical Applications License**
- **Certified Arborist or Horticulturist Preferred**

We offer an excellent benefit package including: medical, dental, vision, 401(k), company vehicle PLUS a bonus program based on production goals. Paid training salary of \$39,000. After completion of training program, salary range of low to mid forties.

E-mail resumes to:  
[greynolds99@earthlink.net](mailto:greynolds99@earthlink.net)  
or Call: 832-435-2555

### THE BRICKMAN GROUP, LTD.

Careers in landscape management available in:

California – Colorado  
Connecticut – Delaware  
Florida – Georgia  
Illinois – Indiana  
Maryland – Massachusetts  
Minnesota – Missouri  
New Jersey – New York  
North Carolina – Ohio  
Pennsylvania – South Carolina  
Tennessee – Texas  
Virginia – Wisconsin

Fax: 301-987-1565

E-mail: [jobs@brickmangroup.com](mailto:jobs@brickmangroup.com)  
[www.brickmangroup.com](http://www.brickmangroup.com)

### Join the Company That Changed the Industry!

Are you tired of big company rhetoric and hollow promises of future opportunities? Then take the test:

#### True or False?

1. Your ability to train and motivate others is one of your strongest points
2. You have 3-5 years real life experience in how to market and grow a business
3. You understand that a service company is all about helping solve a problem – not finding a fault.
4. You have 3-5 years of experience in the Green Industry

#### 3 or More True Answers? We want to speak with you.

Our continued growth has created a need for people with marketing, operational and technical backgrounds to help manage operation centers and regional franchise support areas.

If you are a professional with proven skills, you owe it to yourself to check out this opportunity.

NaturaLawn of America is a privately held 15-year-old company with 55 operations in 24 states. We expect to have 150 locations in 35 states within the next 4-5 years.

We offer a complete benefit package including:

- Major Medical Benefits
- 401(k) Plan
- Paid Vacations
- Paid Sick Leave
- Ownership Options

Salary is commensurate with experience, which may include a company vehicle. Relocation to the Maryland area is required.

Fax your resume in strict confidence to NaturaLawn of America at 301-846-0320 or e-mail us at [resume@nl-amer.com](mailto:resume@nl-amer.com)

Visit us at [www.nl-amer.com](http://www.nl-amer.com)

### JOBS IN HORTICULTURE, INC.

[www.hortjobs.com](http://www.hortjobs.com)

Phone: 1-800-428-2474

Fax: 1-800-884-5198

### LOOKING TO HIRE SOMEONE?

Place Your  
Recruitment Ad in  
*Landscape Management!*

For rates and  
schedules,  
call Laura Cieker  
at 800-225-4569,  
ext. 2670  
or 440-891-2670

E-mail:

[lcieker@](mailto:lcieker@)

[advanstar.com](http://advanstar.com)



Help Wanted

LANDSCAPE MANAGEMENT

Wheat's Lawn & Custom Landscape, a premiere residential landscape firm in Northern Virginia since 1978, has positions available for management and sales. Interested candidates should want to surpass own personal expectations and have a desire to work with a motivated and successful team.

Wheat's offers:

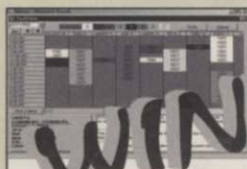
- Health insurance
- Advancement opportunities
- 401(k) and profit sharing
- Excellent salaries
- Great work environment

For confidential consideration, please mail, fax or email your resume:

Wheat's Lawn & Custom Landscape, Inc.  
8620 Park St., Vienna, VA 22180

Fax: 703-641-4792 • Email: wheatslcl@aol.com

Software



WINTAC™

The #1 best-selling all-in-one software for specialty trades

Download a free demo of the software everyone is talking about!

www.wintac.net

Or call 24 hours for a free demo CD:

1-800-724-7899 ext.2

- Unlimited Customers & Locations
- Automatic Scheduling, Routing
- Automatic Invoicing, Job Costing
- Service History & Profit Tracking
- Labor and Productivity Tracking
- Material & Chemicals Tracking
- Letter Writer w/ auto Mail-Merge: Send Sales and Service Notices
- Print Proposals, Invoices, Work Orders, Statements, Purchase Orders, Reports, Labels. Even design your own forms in Word®
- Full Accounting: G/L, A/R, A/P, Payroll, Checking, Inventory, Financial Reports and Graphs
- Built-in links to QuickBooks®, Peachtree®, MS Office®, Street Mapping, Emailing, and more!

TURFGOLD SOFTWARE

Do you want to have MORE CONTROL OVER YOUR BUSINESS, INCREASE SALES AND MAKE MORE MONEY?

We'll show you how with software designed specifically for lawn and landscape companies.

Call Tree Management Systems, Inc. at 1-800-933-1955

or visit our website at www.turftree.com for a free demo presentation.

check us out online @ www.landscapemanagement.net

**GROUNDSKEEPER PRO**  
**BUSINESS SOFTWARE**  
Invoicing  
Scheduling  
Routing  
Estimating  
**FREE Trial**  
www.adkad.com/LM.htm • 1-800-586-4683

FLORAPERSONNEL, INC.

In our third decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide.

Retained basis only.

Candidate contact welcome, confidential and always FREE.

1740 Lake Markham Road  
Sanford, FL 32771

407-320-8177 ♦ Fax: 407-320-8083

E-mail: hortsearch@aol.com

www.florapersonnel.com

INFORM ♦ INTRODUCE ♦ INFLUENCE ♦ INSTRUCT

REPRINTS

Reprints of *Landscape Management* articles, advertisements, news items or special announcements are available through Advanstar Marketing Services. Customized to meet your specific needs, reprints are highly effective when you use them to:

- ♦ Develop direct-mail campaigns
- ♦ Provide product/service literature
- ♦ Create trade show distribution materials
- ♦ Present information at conferences & seminars

**Extend your coverage to your website. Custom reprint packages include an E-Print of the same article to post on your website.**

ARTICLES  
NEWS ITEMS  
ADVERTISEMENTS

**Landscape**  
MANAGEMENT

MARCIE NAGY ADVANSTAR MARKETING SERVICES

1-800-225-4569 EXT. 2744 ♦ 440-891-2744 ♦ Email: mnagy@advanstar.com