CLASSIFIED SHOWCASE

Landscape

For ads under \$250, payment must be received by classified closing date. VISA, MASTERCARD, and AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130. Advertising Information: LESLIE ZOLA, 1-800-225-4569 x2670 or 440-891-2670, Fax: 440-826-2865, Email: Izola@advanstar.com

Bird Control



Business For Sale

LONG ESTABLISHED NURSERY IN AFFLUENT COMMUNITY

Features Include:

Approximately six acres with

- · Buildings & Facilities
- Nursery Equipment
- · Shade Houses

80

Wholesale Annuals/Flowers Nursery
 Contract Growers

Asking \$695,000 Please reply to e-mail: jschwiering@norrisandcompany.net

LAS VEGAS, NEVADA

Full Service Commercial Landscape Company Complete with Nursery and Greenhouses! Established Business for 25 Years Prime Las Vegas Real Estate GREAT CASH FLOW! \$1,950,000 Call Mike Webster, Broker: 702-870-2199

Business For Sale (Cont'd)

LANDSCAPE CONSTRUCTION COMPANY

Well Established 20-year Landscape Company Boston, Massachusetts Area.

Annual volume \$3.1 million PLUS! Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well-managed and organized operation with a meticulous fleet. Will sell with or without the Real Estate, which has all the necessary provisions for repairs and parking. *The 2002 backlog to date is over \$2 million!* Contact WINOKUR ASSOCIATED Mr. Robert R. Meara: 1-508-747-3004 ext. 228



CONKLIN PRODUCTS OPPORTUNITY!

Use/market, new technology liquid slow-release fertilizer, micro-nutrients, adjuvants, drift control, seed treatments, etc. BUY DIRECT FROM MANUFACTURER. FREE Catalog – 800-832-9635 Fax: 320-238-2390 Email: kmfranke@hutchtel.net

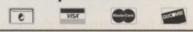
Business Opps (Cont'd)

LAWN PROFESSIONALS... Improve Your Opportunities for Success!

BIDDING STRATEGIES AND MORE -

Take advantage of our experience! The information contained in these manuals has taken our lawn service from 9 to nearly 700 accounts. Receive special pricing when you order four or more manuals:

800-845-0499 www.profitsareus.com



Circle 157 on Reader Service Card



in the Backyard Putting Green Business Call the Putting Green Pros Toll Free 877-881-8477 www.theputtinggreencompany.com

FREE APPRAISAL • NO BROKER FEES SELLING YOUR BUSINESS?

Professional Business Consultants can obtain offers from Qualified Buyers without disclosing your identity. Consultant's Fees are paid by the buyer. CALL: 708-744-6715

Fax: 630-910-8100

Put the Dynamics of Classifieds to Work for You! Call Leslie Zola at 800-225-4569 x2670 or Email: Izola@advanstar.com

For Sale

Business Opps (Cont'd)

PowerHouse Capital EQUIPMENT LEASE SPECIALISTS 800-476-9673

Advantages of Leasing:

- \$ Flexible Terms & Payment
- \$ 100% Financing
- \$ Potential Tax Benefits
- \$ Preserves Credit Line & Capital

Programs Available:

Terms: 12-60 months Nationwide Coverage Transaction Size: 5K-250K Credit Application Only to 50K Purchase Options: \$1.00, 10%, FMV DEALERS WELCOME

Fax: 803-548-5363 or Email: gseidner@powerhouseequipment.com

Distributors/Reps Wanted

Independent Reps, Distributors & Dealers Wanted

To represent Garick & Paygro product lines. Regional and national opportunities. Bulk and/or bagged bark, mulches, soils, soil amendments & recreational surfacing opportunities in certain geographical market areas for our brand name product lines:

Alabama Auburn[™], Paygro Black Satin[™] Mulches. Paygro[™] Composts, Soils, Manures, Growers Blends and HydRocks[™] Calcined Clays, Rice Hulls. Recreational Surfaces, Kids Karpet[™], Designated Dryer[™] Calcined Clay for athletic fields. Paygro[™] Packaged Soils & Mulches, Malabar Farms, Forest Floor[™] & Farmer Green[™] labels. Fertilgro[™] Organic Fertilizer and Masterblend[™] Professional Fertilizers.

Can represent one, multiple or all depending on areas available. Visit www.garick.com or call 1-800-2GARICK ext. 40. Please mention this code: REP/LANMAN/040102



FACTORY LIQUIDATION % OFF UP TO SUPER TOUGH **HEAVY I-BEAM** BUILDINGS Perfect for use as a landscaping business location. 20 year roof & wall warranty Plenty of room for storage & a workshop 40 × 65 (3 LEFT) 40 x 85 (1 LEFT) 50 x 110 (2 LEFT) Some Oth **Prime Steel** 60 x 150 (1LEFT) 1-800-291-6777 EXT 402

landscapersupply.com WHERE THE PROS SHOP 1-800-895-4589

USED EQUIPMENT FOR SALE

- 1987 Vermeer Model M475A
- Trencher\$15,000
 John Deere Model 300 Backhoe Attachment (For JD 455 Crawler/Loader)\$5,000
- Rockhound Model 72A Skid Steer Mount\$3,000
- 1990 GMC Truck w/mounted 84" Vermeer Tree Spade\$30,000
- 1993 Ford Explorer 4WD\$5,000
- 1994 Ford Explorer 4WD\$5,000

Contact John at 410-755-6600 Fax: 410-755-6152

MOWER REPLACEMENT PARTS FREE 200 Page Catalog – Save \$\$\$\$

Mower Blades • Air & Oil Filters Trimmer Line • Belts • Plugs Over 20,000 Blades in Stock MOW MORE SUPPLIES 1-800-866-9667 Order FREE Catalog LM02

TRUCKS FOR SALE

- Lawn application
 - Tree spray
- Tree surgery

Trucks set up to go to work! 1986–2001 Models 9000–26000 GVWR

J.C. EHRLICH has left the lawn & tree care business and is liquidating their "green industry" fleet.

Contact Laurette at: Laurette.Gordon@jcehrlich.com or 610-372-9750 ext. 225





LANDSCAPE DESIGN KIT 3 48 rubber stamp symbols of trees, shrubs, plants & more. 1/4" scale. Stamp sizes from 1/4" to 1 3/4".

48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale. Stamp sizes from 1/4" to 1 3/4". Stemp sizes from 1/4". Stemp sizes f

SEEDLAND.COM

LAWN & TURFGRASS SEEDS

Grasses for warm, cool & transition zones. Buy Seed Direct - Commercial Sales Online. (888) 820-2080 www.Seedland.com





Regional, growth-oriented Service Company seeks individuals with strong interpersonal and customer service skills. The position requires experience in management of supervisors, field personnel and office staff. A college degree is preferred.

We offer an excellent incentive and benefit package including: Matching 401(k), health, life, dental, vision, company vehicle and paid vacations.

For immediate consideration, fax or email resume, salary history and cover letter to:

> **Human Resources** Email: hr@anderpest.com Fax: 630-834-9298 **EOE** - Drug Free

BOZZUTO LANDSCAPING COMPANY

Serving Maryland & Virginia

BLC is a stable, profitable, award-winning firm, seeking career-minded individuals. Positions Available in:

- · Field
 - · Sales
 - Management

E-mail: tdavis@land.bozzuto.com Web Site: www.bozzuto.com Phone: 301-497-3900

REPEATING an ad ensures it will be seen & remembered

82

Help Wanted

THE BRICKMAN GROUP, LTD.

Careers in landscape management available in: California - Colorado

Connecticut - Delaware Florida - Georgia Illinois - Indiana Maryland - Massachusetts Minnesota - Missouri New Jersey - New York North Carolina - Ohio Pennsylvania - South Carolina Tennessee - Texas Virginia - Wisconsin Fax: 301-987-1565 E-mail: jobs@brickmangroup.com

www.brickmangroup.com

Pennsylvania/ New.Jersev/ Delaware

firm seeks motivated individuals who have experience in the green industry.

AVAILABLE POSITIONS INCLUDE:

- Operation & Production Managers
- Crew Leaders
- Salesperson for Landscape & Tree Services
- Landscape Designer
- Arborist
- Lawn Technicians
- Equipment Operator/ CDL Driver

Year round salary with full benefit package including 401(k) plan and commissions. Fax Resume: 856-321-0105 or Call: 215-927-9960 Email: jobs@GreenscapeOnline.com

CAREER OPPORTUNITY

Are You Ready for a Change? Come join one of the most dynamic landscape companies in the beautiful Southwest.

We seek top-quality and talented people in the following positions:

- Project Manager
 - Crew Leaders

We offer outstanding compensation and benefits package, relocation allowance, and an excellent family-working environment. Please fax or e-mail resume to:

505-898-2105

Or e-mail: Jdelarosa@hulc.com To find out more information please visit our website at www.headsuplandscape.com

Horticultural Jobs.com

Looking for a Job – Employees? Horticultural Jobs.com website matches employees to employers offering jobs in:

- · Landscape Management
- Irrigation
- · Sales

Jobs in ALL areas of the Green Industry Visit Today! www.horticulturaljobs.com

I LOVE NEW YORK!

Come join one of the finest and largest family operated Full Service Landscape Companies in prestigious Westchester County.

Michael Bellantoni Inc. is a 39-year-old company experiencing strong growth, creating a need for:

- Division Managers
- · Project Managers
- Operations Managers
- Forepersons

Responsible for day-to-day Operations, Estimating, Supervision of field personnel. Qualified applicants must have proven leadership abilities and two years' horticultural experience. Incentive pay-

Holiday/Vacation pay - Health/Simple IRA

Fax or send resume: Michael Bellantoni Inc. 121 Lafayette Ave., White Plains, NY 10603 Fax: 914-948-6473

OMNI FACILITY SERVICES LANDSCAPING GROUP Norristown, Pennsylvania

Our location is experiencing rapid growth! We are seeking various positions in all divisions.

REQUIREMENTS AND BENEFITS

- · Valid Drivers License, CDL a plus · Salary commensurate with experience (Management Positions)
- Full benefit package, including 401(k) offered to full-time positions

Please forward resume to: **Omni Facility Services**

400 N. Park Avenue, Norristown, PA 19403 Fax: 610-630-1288 Email: rpinto@omnifacility.com

Omni Landscaping Group is a drug free work environment and EOE.

3 BRANCH MANAGERS-IMMEDIATE!

Rapidly expanding vegetation Management Company now entering its 12th year, seeking 3 managers for Long Island/Westchester/Rockland counties. Must be Sales/Estimating & Customer Service oriented. Able to work unsupervised for periods at a time; self-starter. Accountable for profit/loss.

- Excellent communication skills Organized-Responsible
- Personable-Articulate-Energetic
- · Able to wear many hats

College degree or 7 years prior related work experience within green industry or other service type sector a must. Must possess DEC (Cat3 A) pesticide applicator license or be readily able to pass written exam shortly after hire. Plant identification knowledge a plus, as is the desire to succeed.

FIELD TECHNICIANS (3)

Full-time applicator position. Requires category (DEC3 A) pesticide applicator license or technician and clean drivers license, 3 years prior chemical lawn care, tree spray or landscape service experience necessary. Plant identification skills. Excellent salaries; specify job applying for. RESUMES: Fax: 631-421-3008, Email: PIRELEIF88@aol.com

Help Wanted (Cont'd)

CAREER OPPORTUNITY! LANDSCAPE MAINTENANCE DIVISION

Established, industry recognized landscape firm seeking a qualified and motivated individual to incorporate our company mission and goals into an industry leading maintenance division.

- Responsibilities include:
- · Client Management · Estimating
- · Production Scheduling
- · Material and Equipment Acquisition
- Staffing Requirements
- · Turf and plant horticultural knowledge

Complete compensation package includes excellent base salary, bonus opportunities, company vehicle, medical, dental, vision and 401(k) retirement plan, sick and personal time. PLEASE FAX CONFIDENTIAL RESUME AND SALARY REQUIREMENTS TO: 631-643-6645



ACRES GROUP... The BEST Place for the BEST People to Work! Acres Group, one of Northern Illinois' largest independent landscape contractors growing at +17%, seeks additional Maintenance Managers & Project Managers to continue our growth. Opportunities available in 3 of our 5 facilities-Wauconda, Roselle and Naperville. Maintenance Managers supervise and train multiple crews. Project Managers will bid, sell and service new commercial construction projects. Superior compensation and benefit opportunities. Contact Maureen for immediate confidential consideration: PO Box 448, Wauconda, IL 60084. Phone: 847-487-5070; Fax: 847-526-4841; Email: greatjobsare@acresgroup.com Surpass your own personal expectations in a fantastic team environment Visit our website at www.acresgroup.com for more career opportunities! MEMBERS OF THE ILCA SINCE 1985. 10/02

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: http://www.florapersonnel.com 12/02

LANDSCAPE FOREMAN- New Jersey- Large. well-established landscape construction company and large caliper tree growers in business for 35+ years, we have a reputation for quality and perfection. Looking for a "Get it Done" type of guy who is self-motivated, has good organizational skills, with experience in large-scale commercial projects. Great pay and benefits. Fax resume to: Trees Now Inc. at 201-327-8190 or call Brian: 201-327-5270



Software

For a FREE demo, call 24 hours: 1-800-724-7899 ext.2 or visit us at: www.wintac.net

• Full Accounting: G/L, A/R, A/P, Payroll, Checking, Inventory. Or link to QuickBooks , Peachtree , MS Office .

· Print Proposals, Invoices, Work Orders, Statements, Purchase Orders, Reports, Letters, Labels. Send Email!

LOOKING FOR CUSTOMERS? We're Looking to Bring Them to You!

Reach over 51,000 professionals in the landscape industry-PLACE YOUR AD IN LANDSCAPE MANAGEMENT. For rates and schedules,

call Leslie Zola: 800-225-4569, ext. 2670 • Izola@advanstar.com

Ad Index

	A SIC
111	Andersons The
119	Amigos Labor Solutions
122	BASF
	BASF
	Bayer Corp14-15
	Beacon Ballfields
141	Bioplex Organics
149	Bioplex Organics
116	
	Bluebird
107	Bobcat
133	Calmar Ind
152	Cutters Choice
121	Dig Corp
147	Dixie Chopper
	Dow Agrosciences
	Dow Agrosciences
	Dow Agrosciences
127	Exmark
120	Express Blower Inc
102	FMC CorpCV3
150	Ferris Ind
146	Forestry Suppliers
113	GMC Trucks
126	Green Industry Yellow Pages42
135	Holland Equip
138	
	Husqvarna
110	International Lawn Garden8
118	John Deere Co
128	John Deere Co43
105	Kubota Tractor Corp69
104	Mastercard Intl
151	Masco Sweeper
	Monsanto
112	Nu-Gro Tech Inc
132	Nu-Gro Tech Inc
134	Old Castle Precast Inc
142	PECO
144	PECO
101	Polaris Ind IncCV2-1
106	Pond Supplies of Amer6
109	Prosource One
143	Quality Diamond Tools
139	Rainbird Sales
125	
	Redexim Charterhouse
129	Redexim Charterhouse
108	Roots Inc
117	Simplot
115	Syngenta
140	Syngenta
103	Textron IncCV4
124	Tree Staple Inc
148	Tree World
137	Turbo Tech Inc
135	Tourturf
	United Horticultural Supply53-54
145	Walker Mfg Co
and the second	

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions