

Landscape MANAGEMENT

For ads under \$250, payment must be received by classified closing date. VISA, MASTERCARD, and AMERICAN EXPRESS accepted.

Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130.

Advertising Information and Placement: LESLIE ZOLA, 1-800-225-4569 (ext 2670) or 440-891-2670, Fax: 440-826-2865, Email: lzola@advanstar.com

Business For Sale

Netting \$338,175 a year in Beautiful Colorado!

LANDSCAPE SEEDING COMPANY
Started by the present owner 42 years ago
Only three employees
Real Estate Also Available

A. Jay Hoyal & Company - 800-757-6088
www.BizForSaleInColorado.com

Unique Lawn & Garden Business

located on one of Florida's most exclusive islands.
\$1.2MM Sales / \$300K Owner Benefits
Business includes just under 1 acre of prime island property.

Contact to Buy or Sell

Tom Gerber (*Business Broker*)
C-21 Sunbelt Realty 800-809-5645 X371
Email gerber@c21sunbelt.com
www.fibiz4sale.com

LANDSCAPE CONSTRUCTION COMPANY

Well Established

20-year Landscape Company Boston, Massachusetts Area.

Annual volume \$3.1 million PLUS!

Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well managed and organized operation with a meticulous fleet. Will sell with or without the Real Estate, which has all the necessary provisions for repairs and parking.

The 2001 backlog to date is \$2.9 Million!

Contact GLOBAL BUSINESS EXCHANGE
MR. JOHN F. DOYLE at: 781-380-4100

LONG ESTABLISHED NURSERY IN AFFLUENT COMMUNITY

Features Include:

- Approximately six acres with
- Buildings & Facilities
- Nursery Equipment
- Shade Houses
- Wholesale Annuals/Flowers Nursery
- Contract Growers

Asking \$695,000

Please reply to e-mail:

jschwiering@norrisandcompany.net

Business Opportunities



The Putting Green Company
The Best in Synthetic Golf Facilities

We will TRAIN YOU to be SUCCESSFUL in the Backyard Putting Green Business
Call the Putting Green Pros
Toll Free 877-881-8477
www.theputtinggreencompany.com

BIDDING STRATEGIES

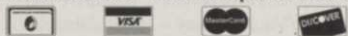
LAWN PROFESSIONALS TAKE NOTICE

- Bidding & Contracts\$47.95
- Marketing & Sales\$39.95
- 20 Letters For Success\$29.95
- Contracts & Goals\$39.95

Take advantage of our experience and improve your opportunities for success. The information contained in these manuals has taken our lawn service from 9 to nearly 700 accounts. Send to:

Profits Unlimited

3930-B Bardstown Road, Louisville, KY 40218
Call: 800-845-0499 • Web: www.profitsareus.com



Circle 140 on Reader Service Card

FREE APPRAISAL • NO BROKER FEES SELLING YOUR BUSINESS?

Professional Business Consultants can obtain offers from *Qualified Buyers* without disclosing your identity. Consultant's Fees are paid by the buyer.

CALL: 708-744-6715

Fax: 630-910-8100

CONKLIN PRODUCTS OPPORTUNITY!

Use/market, new technology liquid slow-release fertilizer, micro-nutrients, adjuvants, drift control, seed treatments, etc.
BUY DIRECT FROM MANUFACTURER.
FREE Catalog - 800-832-9635

Fax: 320-238-2390

Email: kmfranke@hutchtel.net

Put Classifieds to work for you!
Call Leslie Zola at 800-225-4569 x2670



Looking for a job?
Great. We'll start you at CEO.

Tired of struggling in the landscape industry? We'll give you a promotion. Call us today and learn how to start your very own franchise.

U.S. LAWN

The U.S. Lawns franchise
Call 1-800-US-LAWNS or
visit www.uslawns.com

For Sale

Discount Sprayer Parts

REPLACEMENT PARTS & PUMPS FOR:

- FMC (John Bean) • Hypro • F.E. Myers • Udor • Comet and General Pumps • Also Spraying Systems Tee-Jet and Albuz spray nozzles.
- We have a complete line of sprayer accessories such as spray guns, hoses & hose reels.

Call TOLL FREE: 888-SPRAYER

for a free catalog.

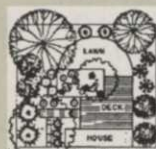
Email: spraypts@bellsouth.net

Website: SprayerPartsDepot.com

SEEDLAND.COM

LAWN & TURFGRASS SEEDS

Grasses for warm, cool & transition zones.
Buy Seed Direct - Commercial Sales Online.
(888) 820-2080
www.Seedland.com



LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale. Stamp sizes from 1/4" to 1 3/4".

\$89 + \$6.50 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.75%Tax.

AMERICAN STAMP CO.

12290 Rising Rd. LM2, Wilton, CA 95693

Free Brochure 916-687-7102 or fax Toll Free (877) 687-7102
Prices subject to change without notice.

For Sale (Cont'd)

TURBO TURF
HYDRO SEEDING SYSTEMS



For a **FREE** hydro seeding info pack & video call:
TURBO TECHNOLOGIES, INC.
 1500 FIRST AVE., BEAVER FALLS, PA 15010
 1-800-822-3437 www.turboturf.com

PHYSAN 20
MULTI-DISEASE CONTROL
 FOUNTAINS, ORCHIDS,
 ROSES AND HARDSCAPE.
Cost effective and biodegradable.
 Ordering and Dealer information: Maril Products
 320 West 6th Street, Tustin, CA 92780
 800-546-7711 www.physan.com

50' x 75' x 12'
\$9,618

We Ship Anywhere In The USA! 10,000 Sizes, Bolt-Together All Steel Buildings & Homes. Call Today For A Price Quote And Brochure.

HERITAGE BUILDING SYSTEMS
 800.643.5555
 heritagebuildings.com

W.E. CHAPPS
YOUR SOURCE FOR:
 Mesh Debris Mower Bags
 Equipment Covers
 Landscaper Accessories
FREE CATALOG!!!
800-816-2427
 WWW.WECHAPPS.COM

MOWER REPLACEMENT PARTS
FREE 200 Page Catalog - Save \$\$\$\$
 Mower Blades • Air & Oil Filters
 Trimmer Line • Belts • Plugs
 Over 20,000 Blades in Stock
MOW MORE SUPPLIES
 1-800-866-9667
 Order FREE Catalog LM02

USED EQUIPMENT FOR SALE
John Deere 2653A Professional Mower
 • 19.9 hp diesel engine
 • Standard 3 wheel drive
 • Hydraulic for increased torque at wheels
MUST SELL! New Equipment Ordered
 CALL: 512-288-8377
 Ed Mendel, Jr.

usedhydromulchers.com

Help Wanted

GreenSearch

Providing professional executive search, human resource consulting and Web-based job posting services to Green Industry companies and allied horticultural trades throughout the United States.

www.greensearch.com
 E-mail: info@greensearch.com
 Toll free: 1.888.375.7787
 Local Phone: 770.392.1771 Fax: 770.392.1772
 1117 Perimeter Center W, Suite 500 E, Atlanta, GA 30338

EMPLOYERS - JOB SEEKERS JOBS IN HORTICULTURE...

The twice-a-month national newspaper and website for Green Industry employment.
Call: 800-428-2474 or
Visit: www.hortjobs.com
 Since 1993

I LOVE NEW YORK!

Come join one of the finest and largest family operated Full Service Landscape Companies in prestigious Westchester County.

Michael Bellantoni Inc. is a 39-year-old company experiencing strong growth, creating a need for:

- Division Managers
- Project Managers
- Operations Managers
- Forepersons

Responsible for day-to-day Operations, Estimating, Supervision of field personnel. Qualified applicants must have proven leadership abilities and two years' horticultural experience. **Incentive pay - Holiday/Vacation pay - Health/Simple IRA**
 Fax or send resume:
Michael Bellantoni Inc.
 121 Lafayette Ave., White Plains, NY 10603
 Fax: 914-948-6473

Large Established Landscape Contractor in Northern Colorado
 Multiple positions available for **leadsmen** and **foremen** on our landscape and irrigation divisions. These positions depend on experience: **Leadsmen** will ideally have 1-3 years experience in the green industry with **foremen** having 3-5 years experience in commercial installation. Our company offers:

- Exceptional growth opportunities
- Full-time employment
- Competitive pay and benefits

We're looking for detail-oriented, self-motivated team players with bilingual skills (Spanish-English) and crew management experience.
Submit your resume, via fax: 970-493-4943
e-mail: millbro@frie.com
 (Subject line must read: Attn Megan, Foremen Resume)
Or mail to:

Mill Brothers Landscape & Nursery
 Attn: Human Resources
 6121 East Harmony Road
 Fort Collins, CO 80528

The RBI Companies are now American Civil Constructors

Join us as we change the face of the landscape industry through innovative solutions and years of experience.

We offer a wide range of benefits including medical, dental, 401(k), 125 cafeteria plan and education. call 303-795-2582 or email resumes@rbicompanies.com

ACC

THE BRICKMAN GROUP, LTD.

Careers in landscape management available in:

- California - Colorado
- Connecticut - Delaware
- Florida - Georgia
- Illinois - Indiana
- Maryland - Massachusetts
- Minnesota - Missouri
- New Jersey - New York
- North Carolina - Ohio
- Pennsylvania - South Carolina
- Tennessee - Texas
- Virginia - Wisconsin

Fax: 301-987-1565
E-mail: jobs@brickmangroup.com
www.brickmangroup.com

Horticultural Jobs.com

Looking for a Job - Employees?
 Horticultural Jobs.com website matches employees to employers offering jobs in:

- Landscape Management
- Irrigation
- Sales

Jobs in ALL areas of the Green Industry
Visit Today!
www.horticulturaljobs.com

MANAGEMENT POSITION

Sales/Estimator

Well-established landscaping company is seeking an experienced landscape veteran to develop and implement sales leads and establish an estimating team. Looking for a person with a positive, team player attitude. Position involves:

- Sales
- Job Costing
- Estimating & Training

Candidate must have experience in high-end residential, construction hardscape techniques, drainage sales management, civil earthwork. Landscape degree or equivalent necessary. Computer literacy a must.

Call 781-837-6700 x30 or
e-mail resume and salary requirements to:
jmichael@shore.net
 EOE/AA

Help Wanted (Cont'd)

BOZZUTO LANDSCAPING COMPANY

Serving Maryland & Virginia

BLC is a stable, profitable, award-winning firm, seeking career-minded individuals.

Positions Available in:

- Field
- Sales
- Management

E-mail: tdavis@land.bozzuto.com

Web Site: www.bozzuto.com

Phone: 301-497-3900

IRRIGATION DEPARTMENT SUPERVISOR

The Irrigation Department Supervisor is responsible for all functions of our irrigation department including irrigation and landscaping lighting sales, installation and service.

LANDSCAPE SALES & DESIGN MANAGER

Design and sell landscape projects. Meet with owners/clients to determine needs, design ideas, budget and project scheduling. Prepare plans and proposals. Manage, oversee and schedule jobs for complete customer satisfaction.

Fax your resume to John: 201-444-4334

or Email: john@jacobsenlandscape.com

Jacobsen

LANDSCAPE DESIGN AND CONSTRUCTION is a full service design/build firm that has been creating and maintaining beautiful landscapes in the Northern New Jersey area for over 20 years. JACOBSEN offers competitive salaries, commission, health benefits and profit sharing. EOE

ENVIRONMENTAL CONTRACTING COMPANY Project Manager/Estimator

Western States Reclamation, Inc. (WSRI) an "award winning" 18-year-old company located in the beautiful Rocky Mountain Region - rated #1 for year-round outdoor activities and 350 days of sunshine! Our services and projects include land restoration, large landscape/irrigation construction, minor earthwork and light civil engineering. Project sizes range from \$50K-\$4M.

We seek an individual with 10+ years experience in revegetation, erosion control, urban park construction and civil/earthwork. Must have hard dollar bid experience with proven track record of profitable projects. Degree preferred in landscape architecture, civil engineering, construction management or equivalent. Computer literacy a must.

We offer:

- Excellent company reputation
- Above average salary
- Great benefits
- 401(k) / Profit Sharing
- Incentive Program
- Company Vehicle
- Great Recreational Outlets

Please send your resume with salary requirements to:

Western States Reclamation, Inc.

11730 Wadsworth Blvd.

Broomfield, CO 80020

Fax: 303-465-2478 • Email: wsrldrc@aol.com

Check us out! www.wsreclamation.com

REALTY LANDSCAPING CORP.

We're a well-established landscaping design/build and installation firm with three offices in New Jersey and Pennsylvania. We have great career opportunities for experienced individuals.

Excellent salaries and benefits offered, including company-matched 401(k).

Please respond to:

Human Resource Manager
Realty Landscaping Corporation
2585 Second Street Pike
Newtown, PA 18940
Fax: 215-598-7345
Email: RealtyHQ@aol.com

WEEDS INCORPORATED

is a 35-year-old company specializing in Industrial Weed Control. We are looking for a **Qualified Regional Manager** in our Chicago office. The successful candidate must be self-motivated, organized and have experience in sales and service scheduling. Complete compensation package includes excellent base salary, bonus, medical, 401(k), sick and personal time.

Only career-minded individuals apply.

Email: Weeds@weedsinc.com
Phone: 610-358-9430 • Fax: 610-358-9438
www.weedsinc.com

Are You Looking For Customers?
We're Looking To Bring Them To You!

Call Leslie Zola at
800-225-4569, ext. 2670
for advertising rates & schedules

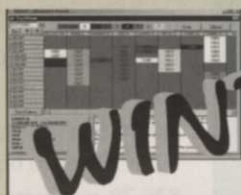


ACRES GROUP... The BEST Place for the BEST People to Work! Acres Group, one of Northern Illinois' largest independent landscape contractors growing at +17%, seeks additional **Maintenance Managers & Project Managers** to continue our growth. Opportunities available in 3 of our 5 facilities—Wauconda, Roselle and Naperville. Maintenance Managers supervise and train multiple crews. Project Managers will bid, sell and service new commercial construction projects. Superior compensation and benefit opportunities. **Contact Maureen for immediate confidential consideration: PO Box 448, Wauconda, IL 60084. Phone: 847-526-4554; Fax: 847-526-4587; Email: greatjobsare@acresgroup.com** Surpass your own personal expectations in a fantastic team environment. **Visit our website at www.acresgroup.com** for more career opportunities! MEMBERS OF THE ILCA SINCE 1985. 10/02

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: <http://www.florapersonnel.com>** 12/02

GREAT CAREER OPPORTUNITIES Western Lawns Inc., a leading landscape management company, has career opportunities available for motivated self-starters with experience in the landscape management industry. Continued growth has created opportunities in the following areas: **Account Managers, Assistant Account Managers, Landscape Design/Sales, Landscape Crew Leaders, Irrigation Crew Leaders.** Western Lawns has offices in Oklahoma City, OK, Tulsa, OK, and Ft. Smith, AR. Interested applicants should send or fax a resume to: **Western Lawns, Attn: Neal Roberts, Box 304, Bethany, OK 73008. Fax: 405-943-4270** 2/02

Software



Only \$799 complete.
Includes Free Support!

For a FREE demo, call 24 hours:

1-800-724-7899 ext.2

or visit us at:

www.wintac.net

WINTAC™ Green Edition

The all-in-one software for landscapers

- True 32-bit Windows® Design, Unlimited Data Capacity
- Visual Job Scheduler, Job Costing, Street Mapping
- Automatic Maintenance Scheduling and Routing
- Automatic Invoicing, Phase Billing, Profit Tracking
- Track Work History, Material, Labor, Productivity
- Attach your own Photos to Customers, Job Sites
- **Full Accounting:** G/L, A/R, A/P, Payroll, Checking, Inventory. Or link to QuickBooks®, Peachtree®, MS Office®
- Print Proposals, Invoices, Work Orders, Statements, Purchase Orders, Reports, Letters, Labels. **Send Email!**

LANDSCAPE BUSINESS MANAGEMENT SYSTEM (LBMS)

– Billing System for Landscapers –
– Basic System \$499⁰⁰ –

Rapp Industries, Inc.

201-670-9084 • Fax: 201-444-4595

Email: BobRappMail@yahoo.com • www.RappInd.com

2002

landscape illustrator
www.Lsisoft.com