

Landscape MANAGEMENT

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. **Send to:** Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

Box Number Replies:
Landscape Management, LM Box#,
131 W. First St., Duluth, MN 55802

For Advertising Information and Ad Placement, Contact:
Leslie Zola
440-891-2670, 1-800-225-4569, (ext. 670),
Fax: 440-826-2865
Email: lzola@advanstar.com

Business For Sale

FULL-SERVICE LAWN CARE
\$900K CASH FLOW • \$7,000,000 SALES

Reputation for excellence, out-classes all competition in area. Upscale customers provide 90% repeat business. Landscaping, Nursery & Tree Farm add to growing profits. Excellent management in place. South Central U.S.

Larry Hughes, the Hughes Group/CFA
405-478-3800
email: hughes@thehughes-group.com

BRICKPAVING COMPANY FOR SALE- Metro Detroit Area. \$1,000,000.00 plus in sales. Commercial accounts and direct referrals. Excellent name recognition and quality reputation. In business for over 10 years. Fully Equipped. Asking \$400,000.00. **Serious inquiries to: PO Box 81243, Rochester, MI 48308** 12/00

For Sale- An established, well run Landscape and Garden Center in Western Kansas. Sales in the past several years have increased by 60%, very profitable business. Most equipment new, bookings for the next six months. For more information write **Dean Ellner, Inc. Realtors, Attn: Lyn Klein, P.O. Box 536, Hays, KS 67601.** 11/00

Landscape design and installation business in robust SAN DIEGO area. Over \$300k gross with consistent bookings. Trucks, tractors, roto-tillers, trenchers, etc. Owner retiring, will assist for one year. **For information: 619-445-9169.** 11/00

NORTH FLORIDA! A premier lawn care firm located in an affluent resort community. Well-trained staff, equipment and commercial residential contracts included. Retiring owner will assist in the transfer. Financing available with as little as 10% down for an experienced lawn care buyer. One million plus gross sales. **Call Bob at McGinty & Associates, Lic. R.E. Broker 904-733-7757.** 12/00

Business For Sale (Cont'd)

National Lawn Care Franchise in North Carolina. Established customer base, one of the lowest cancel rates in the business. 7 treatments, 35-40% Aeration Seed bookings. Nearly year round billings. Reply to **LM Box 528.** 11/00

Unique lucrative, long established service business with nursery, acreage and facilities in affluent resort community. Approximately six acres, plus buildings, vehicles and equipment. Excellent contracts. \$1,365,000 in gross sales for 1999. **Please reply to Email: janeschwiering@norrisrealestate.com** 12/00

Business Opportunities



The Putting Green Company
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We will TRAIN YOU to be SUCCESSFUL in the Backyard Putting Green Business
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WANT TO BUY OR SELL A BUSINESS?

Professional Business Consultants can obtain purchase offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a **FREE APPRAISAL** of your business.

If you are looking to grow or diversify through acquisition, I have companies available in **Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care** all over the U.S. and Canada.
P.B.C. 19 W. 555 Central Ave, Downers Grove, IL 60516
708-744-6715 • Fax 630-910-8100

BUSINESS OPPORTUNITY- Energetic person needed to market environmentally friendly liquid slow-release fertilizer and 0-0-25-175, chelated micro-nutrients, drift control, surfactants and many other products to turf and landscape industry. Buy direct from manufacturer. Free catalog. Call: 800-832-9635. Fax: 320-238-2390. Email: kfranke@clear.lakes.com 11/00

Educational Opportunities

WESTERN TEXAS COLLEGE

Two year AAS degree program in Golf Course Maintenance Operations & Landscape Contracting
One year Golf and Grounds Certificate
Fully accredited - VA approved
Expanded learning facilities & new equipment.
Graduate placement assistance available.

Contact: Golf Course Operations - Landscape Technology Department
Western Texas College, Snyder, TX 79549
915-573-8511, Ext. 305

Become a landscape designer. Approved home study. Create plans for lawns, estates, courtyards, walkways, gardens, shrubbery. P.C.D.I., Atlanta, Georgia. Free career literature. 800-362-7070 Dept. GTM694. 11/00

For Sale

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For Sale (Cont'd)




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OMNI FACILITY SERVICES LANDSCAPING GROUP



DESIGN/BUILD

FIELD SERVICE MANAGER: Minimum 3 to 5 yrs of management experience required. Responsibilities include, but are not limited to, scheduling crews and equipment, ordering plant material, and interfacing with landscape architects and clients. In addition, a commitment to safety and quality in all facets of the job in a drug free environment.

MAINTENANCE

FIELD SERVICE MANAGER: Minimum 3 to 5 yrs of management experience required. Responsibilities include, but are not limited to, scheduling crews and equipment, working closely with budgets, and interfacing with existing clientele. Must be field-oriented, working closely with crews, and recognizing the need for quality, training and safety in a drug free environment.

REQUIREMENTS & BENEFITS

- A valid driver's license is required, CDL license a plus (tree care and construction a necessity).
- Salary commensurate with experience (management positions).
- Full benefits package, including 401(k) offered to full-time positions.

Please forward your resume to: **Omni Facility Services, Fax 610-630-1288 or Ph 610-539-6090, ext. 166, HR Director. Office locations in NJ, PA, DE, MN, VA, & GA.**

All Pro Landscaping, Inc. is hiring Managers, Superintendents and Supervisors looking for an excellent career opportunity. All Pro seeks energetic, team oriented candidates with proven leadership, communication and interpersonal skills who wish to take on an exciting entrepreneurial job with one of South Jersey's highest quality, fastest growing full service landscape companies.

- Landscape Construction Manager/
 Grounds Maintenance Division Manager
- Landscape Construction Estimator/Salesperson
- Grounds Maintenance Specialty Superintendent
- Purchasing Agent
- Landscape Construction Project Managers
- Lawn and Pesticide Superintendent
- Irrigation Superintendent

Experienced leaders with strong management and communications skills and a desire to do quality work should apply. Complete compensation package includes excellent base salary, bonus opportunity, company vehicle, medical, dental, vision, and 401k retirement plan, sick and personal time.

Please call Avi at 609-261-1655 for more information on position requirements, e-mail ayalon@allpro-land.com, or fax resumes and salary requirements to 609-261-1624. EOE



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 Contact Leslie Zola: 1-800-225-4569 ext. 2670
 or 440-891-2670 • Fax: 440-826-2865
 E-mail: lzola@advanstar.com

Help Wanted (Cont'd)



The RBI Companies are growing...

Our team is seeking an experienced **Vice President of Landscape Construction** to oversee landscape construction teams in TX, UT, CA, CO and future acquisitions.

We offer a wide range of benefits including medical, dental, 401k with 80% matching, 125 cafeteria plan and education. Confidential email to resumes@rbicompanies.com



Nationally 11th ranked full service landscape, irrigation, maintenance, tree care, construction & pool construction company in South & Central New Jersey is seeking career minded, skilled and highly motivated professionals to join its award winning team. Lipinski's goal is to maintain the leadership position in landscape for commercial & residential customers and to redefine the architectural approach in the horticultural industry as a leading technological edge.

Currently seeking:

Landscape Designers/Architects/Salespersons
Landscape Construction Supervisors & Forepersons
Irrigation Service Technicians & Forepersons
Landscape Maintenance Supervisors & Forepersons
Lawn & Pesticide Applicators
Experienced Tree Climbers
Tree Salespersons

Fax or e-mail resume to

Human Resource Manager

Lipinski Landscape & Irrigation, Inc.

PO Box 605, Mt. Laurel, NJ 08054

Fax: 856-234-0206. E-mail: humanresource@lipinskiland.com

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Fax 228-769-1553

NalsMexusa@aol.com

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Careers in landscape management available in:

- Colorado - Connecticut
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- New York - North Carolina
- Ohio - Pennsylvania
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- Wisconsin

E-mail: jobs@brickmangroup.com

Web site: www.brickmangroup.com

LANDSCAPE PROJECT MANAGER

Full service company specializing in large commercial projects in need of manager.

Duties to include:

- Computer aided estimating
- Bidding
- General managerial

Candidate should possess related degree, preferably a L.A. degree and proven success in the commercial sector.

Send resume to:

Growing Image Inc.

PO Box 34231

Indianapolis, Indiana 46234

317-293-8585 • Fax 317-299-6946

OPPORTUNITIES!

Hermes Landscaping is seeking motivated people who want good pay, benefits and a stable company, to help us maintain our reputation as Kansas City's premier landscaping company.

We have opportunities for:

- HDC Manager
- Designer
- Horticulturist
- Experienced Sales Representative
- Superintendent
- Various support positions

Experience/knowledge of sprinkler systems or landscaping preferred, but not required.

Please respond to:

Hermes Landscaping

12421 Santa Fe Trail Drive, Lenexa, KS 66215

Ph: 913-888-2400 • Fax: 913-888-2418

Email: hermes1@gvi.net

EOE

SEARCH JOBS • POST JOBS • ONLINE

- www.greenindustryjobs.com
- www.landscapingcareers.com
- www.irrigationjobs.com
- www.nurseryjobs.com

LANDSCAPE DESIGNER/ARCHITECT

For well-established design/build firm in Northern New Jersey. Must be sales and production oriented. Competitive salary, commission, profit sharing.

Fax or Email resume to:

Jacobsen

LANDSCAPE DESIGN AND CONSTRUCTION

413 Godwin Avenue

Midland Park, NJ 07432

Fax: 201-444-4334

Email to: jacobsenlandscape@msn.com

VICE PRESIDENT

LANDSCAPE OPERATIONS

Lied's Nursery Company, Inc., a 300-employee, full-service landscape company in Milwaukee, Wisconsin, is seeking a seasoned professional to lead our landscape operations. The successful candidate will lead our landscape design/build and landscape maintenance operations. Essential responsibilities will be development and leadership of the staff, increasing gross profit and streamlining operations along with becoming an active member of the senior management team of the entire company.

To learn more about our company, please visit our website at www.lieds.com. Interested individuals should submit via e-mail, fax or mail, a resume with salary history and requirements along with a cover letter.

Lied's Nursery Company, Incorporated

Attn: LM-HR

N63 W22039 Hwy 74, Sussex, WI 53089

Fax: 262-246-3569

Email: lieds@worldnet.att.net

Website: www.lieds.com

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FOR CUSTOMER SERVICE OR SUBSCRIPTION INFORMATION, CALL 1-888-527-7008

Help Wanted (Cont'd)

WESTERN STATES RECLAMATION, INC.

(WSRI) is an 18-year-old company with unique clientele & projects. Services and projects include land restoration, large landscape/irrigation construction, minor earthwork and light civil engineering. Present project size ranges from \$1K to \$4M.

PROJECT MANAGEMENT POSITION:

WSRI seeks an individual with 10+ years of experience to handle project management & estimating. Requires a minimum of 5 years experience in a recognized construction company. Position involves supervision of multiple projects and intense scheduling of materials, manpower and machinery. Ideal candidate will have exp. in revegetation, erosion control, urban park construction, civil/earthwork. Degree preferred in civil engineering, construction management, landscape architecture or equivalent. Computer literacy a must.

ESTIMATORS:

ENTRY LEVEL/MID LEVEL/SENIOR LEVEL

- **Upper level positions** require previous construction estimating experience up to \$5M single project. Must be computer literate and have experience with CADD & estimating software. Degree in related field preferred.
- **Entry level positions** requires computer knowledge, good math skills, and 2 years experience in related field. Degree helpful.

Above average salary, benefits, incentive program, 401K plan and company vehicle.

Send salary, history and requirements to:
WSRI

11730 Wadsworth Blvd., Broomfield, CO 80020
Fax: 303-465-2478 • Email: wsrdr@aol.com
Website: www.wsreclamation.com

LANDSCAPE DESIGNER

Needed for highly respected and well-established company in growing community. Experience in horticulture, computer design and customer relations a must.

Duties include:

- *Landscape Design*
- *Sales*
- *Customer Care*
- *Job Site Supervision*

Salary based on experience. Benefits included
For more information call: 573-446-0858
Oasis Landscape & Irrigation
2101 West Broadway, Columbia, MO 65203

Need Workers Next Year? Seasonal H-2B workers from Mexico for up to 10 months who can only work for you. Process takes a minimum of 120 days. So start NOW for next season and solve your labor problems. **Call: Bob Wingfield, 214-526-5665. www.amigos-inc.com.** 11/00

READY FOR A CHANGE? Come join one of the Largest Vegetation Management Companies in the United States. **DeANGELO BROTHERS, INC.** is experiencing tremendous growth in all of our divisions and has immediate openings for the following positions: •**FOREMEN:** Qualified candidates must have proven leadership, communications and interpersonal skills. Industry related background preferred, but willing to train the right individuals. •**TECHNICIANS:** Candidates must be responsible, reasonable persons willing to work on weed and brush control crews. Positions involve driving trucks and operating spray and/or trimming equipment. •**TREE TRIMMERS/BUCKET OPERATORS:** We are seeking tree trimmers with railroad and/or utility line clearance experience. Climbing and bucket operations experience is preferred. •**HI-RAIL OPERATORS:** Qualified candidates must have CDL & drivers license with Tank & Hazmat endorsement, be willing to travel away from home for extended periods of time and possess good mechanical abilities. We offer a good starting salary, benefits, training, advancement and a drug free work place. Must enjoy moderate travel and overnight stays. A valid drivers license is required. For a career opportunity and confidential consideration, contact our 24 hour, 7 day a week **Employment Hotline at 800-355-8944** or send resume to: **DeAngelo Brothers, Inc., Attn: H.R. Dept., 100 North Conahan Drive, Hazelton, PA 18201. Fax: 570-459-5500 EOE/APP/M-F** 4/01

Excellent Career Opportunities: FloraLandscape, Inc. is a 22-year-old full service green industry company located in Northwest Ohio. This area of the country offers excellent cost of living benefits along with great school systems for children. Toledo, Ohio is home to many sportsmen who love hunting, fishing, and water sports for large or small lake preferences. Toledo itself offers plenty of cultural or family activities, but you are also only a few hours' drive from Cleveland, Pittsburgh, Cincinnati, Chicago or Ann Arbor. Toledo, Ohio is simply a great place to achieve career goals and raise your family. **Current Positions Available: Landscape Design Manager-** Exciting position involving the selling and production of landscape design services. Includes involvement in project management for design/build jobs. Ten years of landscape design experience is required. Green industry bachelors degree is required (ASLA preferred). Green industry CAD experience is required along with proven sales abilities. Position salary is 40 to 50K, commensurate with experience. Health and dental benefits available along with 401(k) and profit sharing. Unlimited growth potential. **Irrigation Salesman-** Great position for self-motivated irrigation professional. This position's focus is selling of irrigation installation and service to residential and commercial customers. Ten years of irrigation sales experience is required. Irrigation CAD experience is highly desired along with proven sales abilities. Position salary is 30 to 40K, commensurate with experience. Health and dental benefits available along with 401(k) and profit sharing. Unlimited growth potential. Please forward resume and salary history to the address or fax number listed: **FloraLandscape, Inc., 130 Elmdale Road, Toledo, Ohio, 43607, Phone 419-536-7640, Fax 419-536-6270, www.FloraLandscape.com** 11/00

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: <http://www.florapersonnel.com>** 12/00

CORPORATE FLEET DIRECTOR: GOTHIC LANDSCAPE, one of the nation's leading landscape construction and maintenance companies, is recruiting a Director to manage our vehicles and construction equipment. Successful candidate will oversee and direct vehicle purchasing, maintenance, and manage branch operations in California, Nevada and Arizona from our Valencia, California office. Some travel required. Send or fax resume with salary requirements to: **Human Resources, Gothic Landscape, 27502 Avenue Scott, Valencia, CA 91355, Fax 661-257-7749.** 11/00

LANDSCAPEJOBS.COM- National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com **Please call 888-729-LAND for this month's HOT JOB.** 11/00

Want to move up? We are hiring for two estimator positions in our Irwindale, California office. The successful candidate must have at least 3 years experience bidding landscape installation work and possess a valid California driver's license with a clean record. Some prior computer experience is also necessary. Additional beneficial qualifications include: Microsoft Word and Excel knowledge, possess a CLT certification, maintenance estimating, large commercial and public works estimating. The position is demanding and requires a self-motivated person who knows how to manage their time. Combined with the competitive base salary, benefits include (with restrictions) Health plan, 401(k), company car and a very generous sales bonus plan. Interested applicants contact Larry Rudd at Mariposa Horticultural Enterprises, Inc. at 626-960-0196 or sales@mariposahorticultural.com 11/00

SALESPeople- CHECK IT OUT! ACRES EMPLOYMENT ADVANTAGES... In recent surveys from 90 Acres Group employees, they rated the top three REASONS ACRES BEATS THE COMPETITION: **Professionalism:** Assuring customer service, respect & satisfaction. **Quality:** Experienced, passionate employees committed to doing the best job possible. **Superior Results:** Snow, Landscape Maintenance, Construction and Nursery. In recent customer surveys, 2 out of 3 customers rated Acres above peer companies in both "WILL" & "SKILL" while scoring Acres as "meeting and frequently exceeding expectations!" **FIND OUT WHY!** Acres Group, Northern Illinois' largest independent landscape contractor growing at +18% seeks additional landscape maintenance salespeople to continue our growth. Our maintenance management and production staff delivers. Are you experienced and enthusiastic enough to successfully manage and grow an Acres portfolio? If so, apply now. Superior compensation and benefit opportunities. Three facilities- Naperville, Roselle, Wauconda. **Call Maureen for immediate confidential consideration. Phone: 847-526-4554 Fax: 847-526-4596 Visit us on the web at: www.acresgroup.com MEMBERS OF THE ILCA SINCE 1985.** 11/00

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For Advertising Information,
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