Each month the Landscape Management Classified Showcase offers an up-to-date section of products, services, job opportunities & more!

For ads under \$250, payment must be received by classified closing. VISA, **MASTERCARD, & AMERICAN EXPRESS** accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH

BOX NUMBER REPLIES:

Landscape Management, LM Box#, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: LESLIE ZOLA, 440-891-2670, 1-800-225-4569,

(ext. 2670), Fax: 440-826-2865

Email: Izola@advanstar.com

Business For Sale

WHOLESALE DISTRIBUTOR of pesticides, insecticides & fertilizers. Successful 25 year history. Excellent relationships with customers & vendors. Owner retiring. Inventory \$80,000. FF&E \$75,000. Cash Flow to Owner \$130,000. Asking \$395,000. Training & SBA financing available. Southeast Florida 561-697-9983 Burgess & Company. 5/00

Unique lucrative, long established service business with nursery, acreage and facilities in affluent resort community. Approximately six acres, plus buildings, vehicles and equipment. Excellent contracts. \$1,365,000 in gross sales for 1999. Please reply to Email: janeschwiering@norris-realestate.com

Business Opportunities



WANT TO BUY OR SELL A BUSINESS?

Professional Business

Consultants can obtain purchase

offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a FREE APPRAISAL of your business.

If you are looking to grow or diversify through acquisition, I have companies available in Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care all over the U.S. and Canada. P.B.C. 19 W. 555 Central Ave, Downers Grove, IL 60516

708-744-6715 • Fax 630-910-8100

BUSINESS OPPORTUNITY- Energetic person needed to market environmentally friendly liquid slow-release fertilizer and 0-0-25-175, chelated micro-nutrients, drift control, surfactants and many other products to turf and landscape industry. Buy direct from manufacturer. Free catalog. Call: 800-832-9635, Fax: 320-238-2390. Email: kfranke@clear.lakes.com

Educational Opportunities

WESTERN TEXAS COLLEGE

Two year AAS degree program in Golf Course Maintenance Operations & Landscape Contracting One year Golf and Grounds Certificate Fully accredited - VA approved Expanded learning facilities & new equipment. Graduate placement assistance available.

Contact: Golf Course Operations -Landscape Technology Department Western Texas College, Snyder, TX 79549 915-573-8511, Ext. 305

Become a landscape designer. Approved home study. Create plans for lawns, estates, courtyards, walkways, gardens, shrubbery. P.C.D.I., Atlanta, Georgia. Free career literature. 800-362-7070 Dept. GTF694.

For Sale



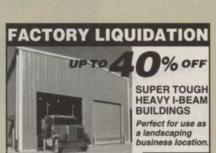


FOR CUSTOMER SERVICE OR SUBSCRIPTION INFORMATION, CALL 888-527-7008

For Sale (Cont'd)







 20 year roof & wall warranty
 Plenty of room for storage & a workshop 40 x 65 (3 LEFT) **Prime Steel**

40 x 85 (1 LEFT) 50 x 110 (2 LEFT) 60 x 150 (1LEFT)

1-800-291-67 **EXT 402**

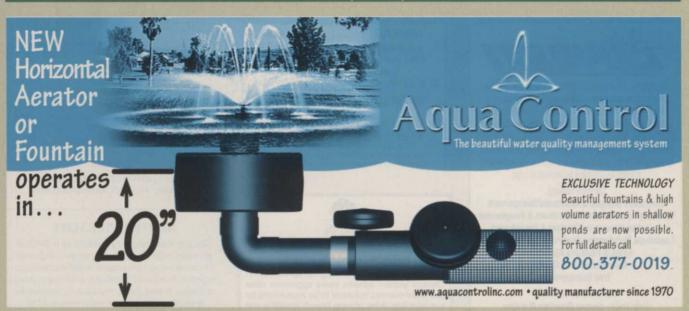


LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale. Stamp sizes from 1/4" to 1 3/4". \$84 + \$6 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.75%Tax

AMERICAN STAMP CO 12290 Rising Rd. LMM, Wilton, CA 9569: 916-687-7102 Voice or Fax TOLL FREE (877) 687-7102

For Sale (Cont'd)







SEEDLAND.COM

Lawn & Turfgrass Seeds Grasses for warm, cool & transition zones. Buy Seed Direct - Commercial Sales Online. (888) 820-2080 www.Globalseeds.com

CLASSIFIED ADVERTISING WORKS!



same important conductivity tests for soil salinity as elaborate instruments costing far more. Increase your profits, save money on fertilizers. KELWAY SST tester, scientifically engineered for the professional grower, tells you when to leach. Quick easy test with direct reading chart explains soil condition. Use PPM scale for tests of water salinity or to regulate HYDROPONIC nutrient solutions. Comes complete with built-in cell, battery and carrying case.

Guaranteed. See your local distributor. Write for FREE KELWAY bulletins.

Kel Instruments Co., Inc., Dept. N P.O. Box 54, Wyckoff, NJ 07481

QUALITY ALUMINUM RAMPS

Worlds best source for Highest Quality loading Ramps

Thoroughly tested for longevity, designed to fit and built to last. Made out of very strong lightweight, T6 aluminum - the same used in the manufacture of aircraft.

Easy to use, tires grip - won't slip. Safety cables hold ramps in place;

We specialize in providing you with the RIGHT RAMP for your application at the BEST PRICE.

> THE RAMP MASTER 70 S. Winooksi Ave. **Building 192** Burlington, VT 05401 800-231-8999 www.ramp-master.com

James Lincoln Corporation

HYDRO-MULCHERS **HYDRO-SEEDERS** STRAW BLOWERS

New and used, all sizes, all types 800-551-2304 www.jameslincoln.com

Spray Truck: 1990 Iveco 12-14 truck with Fiber-glass body. Has 400/100 tank w/dry storage in rear for 30 bags. 2 pumps, Honda motor, Hannay reels, 2 spreader holders and grounded level rack for self-propelled spreaders, etc. \$6500 -270-898-3132.

Help Wanted

NaturaLawn of America, the nation's leader in organic-based lawn care, is seeking experienced managers and technicians to fill expansion opportunities in a number of states.

NaturaLawn of America was ranked #1 by Success Magazine for being the fastest growing lawn care company in America, #1 environmentally responsible lawn care company, and #1 natural organic-based franchise opportunity. Starting operations in 1987 and franchising in 1989, there are now almost 50 NaturaLawn® of America locations throughout the United States.

So, if you are tired of too many chemicals and want to get on a career fast track, then send your resume and salary requirements, in confidence, to:

NaturaLawn of America 1 East Church Street Frederick, MD 21701 Fax: 301-846-0320 e-mail: natural@nl-amer.com

Please visit us at www.nl-amer.com

Help Wanted (Cont'd)



Nationally 11th ranked full service landscape, irrigation, maintenance, tree care, construction & pool construction company in South & Central New Jersey is seeking career minded, skilled and highly motivated professionals to join its award winning team. Lipinski's goal is to maintain the leadership position in landscape for commercial & residential customers and to redefine the architectural approach in the horticultural industry as a leading technological edge.

Currently seeking:

Landscape Designers/Architects/Salespersons
Landscape Construction Supervisors & Forepersons
Irrigation Service Technicians & Forepersons
Landscape Maintenance Supervisors & Forepersons
Lawn & Pesticide Applicators
Experienced Tree Climbers
Tree Salespersons

Fax or e-mail resume to

Katy Kelly - Human Resource Manager Lipinski Landscape & Irrigation, Inc. PO Box 605, Mt. Laurel, NJ 08054

Fax: 856-234-0206. E-mail: katy@lipinskiland.com

Help Keep Central Park Beautiful

TREE CLIMBER/ PRUNER

he Central Park Conservancy, a prestigious not-for-profit organ zation, is seeking a Climber/Pruner to work under the supervision of our Tree Care Coordinator. Responsibilities include tree pruning and removal, planting, balling and burlapping, deep root and surface fertilization, brush chipping, stump grinding, pest control and general area/equipment mainte-nance. Candidates for this position must have a minimum of one year experience operating a bucket truck and climbing with a rope and saddle, the ability to operate hand and power tools and perform heavy manual outdoor labor. Qualified candidates will also have tree and horticultural experience and a valid Commercial Driver's License

If this position seems to match your talents, and could capture your imagination and commitment, please forward your resume to us with position code C/P to HR Dept, Central Park Conservancy, 14 E. 60th Street, New York, NY 10022, Fax 212-310-6633, or Email to: hrdept@centralparknyc.org

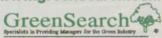


EOE

MANAGEMENT CAREERS

Looking for a new challenge? Visit our Web site for the latest career opportunities. It's quick, convenient, confidential.

www.greensearch.com



E-mail: info@greensearch.com Toll free: 888-375-7787 Fax: 770-392-1772



BRANCH MANAGER

Industry leader, award winning, full service firm in Chicago western suburbs seeks aggressive sales and client-oriented individual to be accountable for a multi-million dollar growing branch operation and be part of the senior management team. Responsibilities include sales growth, budgets, estimating, bidding contracts, quality control, training and staff development, motivating sales staff, client interaction, operations management and branch profitability. Horticulutre/Business degree or similar a must, along with working knowledge of all grounds mantenance operations and proven leadership and sales record. This is an excellent career opportunity for an energetic, goals oriented, proven leader with excellent interpersonal and communication skills with possibilities for advancement to manage multiple branches within the Chicago Market. We offer excellent salary and benefits package (including a very impressive pay for performance incentive program, car allowances, health insurance, 401k and more). To join an aggressively growing firm and for immediate confidential consideration, call/fax/or mail resume to:

TANDEM LANDSCAPE COMPANY

Attn: Blaine Owens 33W480 Fabyan Parkway, Suite 101 West Chicago, Illinois 60185 (630) 232-1700 Fax (630) 232-6370



LANDSCAPE ARCHITECT

Award-winning full-service landscape firm seeks an experienced LA/Project Manager dedicated to excellence in landscape design and customer service. Design, estimate, support sales staff in selling process, and oversee quality control and installation of your projects. Minimum 5 yrs. design/build and renovation experience in commercial, industrial and retail projects. Exceptional benefits package. Fax or mail resume to:

TANDEM LANDSCAPE COMPANY

Attn: Mark Sorrentino 33W480 Fabyan Parkway, Suite 101 West Chicago, Illinois 60185 (630) 232-1700 Fax (630) 232-6370

GET FAST ACTION WITH THE DYNAMICS OF CLASSIFIED ADVERTISING!

THE BRICKMAN GROUP, LTD.

Careers in landscape management available in:

Colorado – Connecticut Delaware – Florida Georgia – Illinois Indiana – Maryland Missouri – New Jersey

New York - North Carolina Ohio - Pennsylvania Texas - Virginia Wisconsin

E-mail: jobs@brickmangroup.com Web site: www.brickmangroup.com

HORTICULTURALIST

Our growing company is seeking an individual seasoned with 10+ yrs. of experience, degree in Horticulture, & background facilitating training programs. Successful candidate will bring exposure to design, annual flower installation, commercial & residential landscape maintenance. EOE.

If interested, send resume to:

HERMES LANDSCAPING 12421 Santa Fe Trail Dr. Lenexa, KS 66215 Ph 913-888-2400 Fax 913-888-2418

HEYSER LANDSCAPING

A DIVISION OF OMNI FACILITY RESOURCES, INC., THE FASTEST GROWING SERVICE COMPANY IN THE INDUSTRY;

has career opportunities available to join our full-service landscape team. Offices located throughout the East Coast and the Midwest.

> Sales Management Production Management Construction Management Field Positions

SALARY COMMENSURATE WITH EXPERIENCE, FULL CORPORATE BENEFITS PACKAGE. CALL 1-800-462-0343,

Horticruiters

We place Green Industry Professionals, with proven track records, with Quality Companies.

Candidates interested in advancing their careers OR companies needing to fill a position, Call: 419-478-3202 or fax your information to: 419-478-4009. By mail: HORTICRUITERS PO Box 6458
Toledo, Ohio 43612
All Inquiries Are Kept Confidential

SEARCH JOBS • POST JOBS • ONLINE

- · www.greenindustryjobs.com
- · www.landscapingcareers.com
- · www.irrigationjobs.com
- · www.nurseryjobs.com

Help Wanted (Cont'd)

JACK'S NURSERY INCORPORATED

LA and MS's #1 Landscape and Irrigation contractor seeks two commercial Project Managers with five (5) years experience in Commercial Landscape and Irrigation installation. Bi-lingual a plus. Exceptional compensation package, including salary, benefits, bonus potential and advancement opportunities. Mail resume to:

Kerry Rotolo 894 Robert Blvd. Slidell, LA 70458 Fax to: 504-643-2691 Or E-mail to: kerry@jackslandscape.com for confidential consideration.

MARYLAND EMPLOYMENT OPPORTUNITIES

Norco, Inc. and Black Creek Farm Nursery, a 28-year old commercial landscaping and wholesale nursery company now seeks individuals experienced in the green industry for the following positions:

Grounds Maintenance Foreman

Must be quality oriented with good leadership and communication skills. Must have good driving record and be able to operate a commercial rig, as well as standard grounds maintenance equipment on commercial jobs located in central and southern Maryland. Bilingual (Spanish), certifications and licenses a plus.

Nursery Production Foreman

Must be willing to work in all types of weather and familiar with farm production. Must have good communication skills and be able to operate farm machinery. Plant identification knowledge necessary. Sales experience, bilingual (Spanish), certifications and licenses a plus.

Positions include excellent compensation, full care medical, 401K, extended leave time, plus!

Quality minded individuals looking for a career with a team oriented, high integrity firm need only apply. Send resumes or fax to:

Norco, Inc. 18730 Croom Road Brandywine, Maryland 20613 Fax: 301-888-1833

LAKE CITY COMMUNITY COLLEGE

Human Resources Department Route 19, Box 1030 Lake City, FL 32025-8703

INSTRUCTOR TURF EQUIPMENT MANAGEMENT

Minimum qualifications – AA, AS or AAS Degree plus three years experience in mechanics.

Bachelor's Degree preferred.

Review of applications to begin May 30, 2000.

For information call: JOBLINE
904-752-1822 or Human Resources, Ext. 1314
Email: Beottcherg@mail.lakecity.cc.fl.us
Check us out on the web at www.lakecity.cc.fl.us
VP/ADA/EA/EO

College in Education & Employment

Need Workers Next Year? Seasonal H-2B workers from Mexico for up to 10 months who can only work for you. Process takes a minimum of 120 days. So start NOW for next season and solve your labor problems. Call: Bob Wingfield, 214-634-0500. www.amigos-inc.com.

The City of Savannah, GA is seeking a Park & Tree Director for management of its lush urban forest and extensive passive park program including 21 historic parks within a National Landmark District. This position has high community visibility and requires an individual with excellent public relations, training, and team building skills. This position requires a BS degree from an accredited college or university in horticulture, landscape architecture, arboriculture or related field +5 yrs. progressively responsible experience in landscape maintenance and installation or an equivalent combination of educ. & exp. International Society of Arboriculture Certification and GA Commercial Pesticide Applicator's License required or must obtain within 6 mos. of employment. Valid driv. lic., transcripts, and background investigation, including supervised drug screen & post-offer/pre-employment medical screen required. This position offers: \$50,808 ann. + an excellent benefits package which includes: Lifetime Retirement, Long Term Disability, Tuition Reimbursement, In House Training & Development Seminars and Employee Assistance Program to name a few. Apply before 2pm, Mon., 6/26/2000, to the City of Savannah, Human Resources Dept., 132 East Broughton Street, 5th Floor, Savannah, GA 31401. Applicants with a know disability as defined under the Americans With Disability Act & need an accomodation in the recruitment or selection process, must request this accomodation no later than 48 hours prior to the need. Equal Opportunity Employer.

READY FOR A CHANGE? Come join one of the Largest Vegetation Management Companies in the United States. DeANGELO BROTHERS, INC. is experiencing tremendous growth in all of our divisions and has immediate openings for the following positions: •FOREMEN: Qualified candidates must have proven leadership, communications and interpersonal skills. Industry related background preferred, but willing to train the right individuals. •TECHNICIANS: Candidates must be responsible reasonable persons willing to work on weed and brush control crews. Positions involve driving trucks and operating spray and/or trimming equipment. *TREE TRIMMERS/BUCKET OPERATORS: We are seeking tree trimmers with railroad and/or utility line clearance experience. Climbing and bucket operations experience is preferred. *HI-RAIL OPERATORS: Qualified candidates must have CDL & drivers license with Tank & Hazmat endorsement, be willing to travel away from home for extended periods of time and possess good mechanical abilities. We offer a good starting salary, benefits, training, advancement and a drug free work place. Must enjoy moderate travel and overnight stays. A valid drivers license is required. For a career opportunity and confidential considera-tion, contact our 24 hour, 7 day a week Employment Hotline at 800-355-8944 or send resume to: DeAngelo Brothers, Inc., Attn: H.R. Dept., 100 North Conahan Drive, Hazelton, PA 18201. Fax: 570-459-5500 EOE/APP/M-F 4/01

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com

James Martin Associates, Inc. is a rapidly expanding 22 year-old landscape firm located in Northern Illinois. We specialize in commercial and residential landscape maintenance and are seeking several team-oriented people with experience ranging from 1-7 years in maintenance project management. The successful candidate must possess skills in project and client management, contract negotiations, client prospecting and estimating. Also must have solid understanding of the grounds management industry. We offer excellent salary, benefits, profit sharing and 401K. For immediate consideration please call or send resume with salary history to: James Martin Associates, Inc., Attn: Chris Keenan, 59 East U.S. Highway 45, Vernon Hills, IL 60061. Fax: 847-634-8298 Phone: 847-634-1660 E-mail: MARTINASSOC@ATT.NET

PUT THE POWER OF CLASSIFIED ADVERTISING TO WORK FOR YOU!

To Advertise in Landscape Management
Call Leslie Zola: 1-800-225-4569 ext. 2670
Fax: 440-826-2865
E-mail: Izola@advanstar.com

(3)

FOR CUSTOMER SERVICE OR SUBSCRIPTION INFO, CALL 888-527-7008

LANDSCAPE MANAGEMENT (ISSN 0894-1254) is published monthly by Advanstar Communications, Inc., 131 W. First St., Duluth MN 55802-2065. Subscription rates: one year, \$39, two years \$58 in the United States & Possessions; \$66 for one year, \$199 for two years in Canada and Mexico; \$11 of the countries \$130 for one year, \$195 for two years. For airmail delivery, include an additional \$70 per order annually. Single copies (pre-paid only): \$4 in the United States; \$7 in Canada and Mexico; \$12 all other countries. Back issues, if available: \$8 in the U.S.; \$14 in Canada and Mexico; \$24 all other countries. Add \$5 per order for shipping and handling. Periodicals postage paid at Duluth, MN 55806 and additional mailing offices. POSTMASTER: Please send address changes to Landscape Management, P.O. Box 6198, Duluth, MN 55806. Canadian G.S.T. number: R-124213133. Publications Mail Agreement Number 841919. Printed in the U.S.A.

Copyright ©2000 Advanstar Communications, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including by photocopy, recording, or information storage and retrieval system, without permission in writing from the publisher. Authorization to photocopy items for internal or personal use of specific clients, is granted by Advanstar Communications Inc. for libraries and other users registered with the Copyright Clearance Center, 222 Rosewood Dr., Darners, MA 01923 phone: 978-750-8470; call for copyring beyond that permissions 107 or 108 of the U.S. Copyright Law. For those not registered with the CCC, send permission request in writing to Permissions Dept. Advanstar Communications Inc., 7500 Old Oak Blvd., Cleveland, OH 44130 or fax to 440-891-2740.

