## Help Wanted (Cont'd)

**CHEMICAL SALES REPRESENTATIVE- Come** join one of the largest Vegetation Management Companies in the United States. DeAngelo Brothers, Inc. has immediate openings for Chemical Sales Representatives throughout the U.S. Responsibilities include direct marketing of DBI's full product line of chemicals and related equipment throughout a regional territory. Horticulture or related degree desired, with a working knowledge of Vegetation Management Chemicals (minimum two years experience). Qualified applicants must have strong interpersonal communications skills The candidate chosen will work out of a DBI Regional Office and must enjoy travel. We offer an excellent salary and benefits package, including 401(k) and company paid medical coverage. For confidential consideration, please forward resume, including salary history and geographic preference in cover letter. Send or fax resume to: DeAngelo Bros., Inc. Attn: Charlie Sizer, 100 N. Conahan Drive, Hazelton, PA 18201. Fax: 570-459-5500. EOE/AAP/M-F

ALASKA: Nursery Manager- A successful, aggressive company in Anchorage, Alaska is seeking an energetic, self-motivated, honest, flexible individual to join our team. Must have horticultural knowledge and be familiar with ornamental pest. Needs to be able to instruct and supervise daily work activities and maintain a large nursery. Needs to be able to greet the public and have strong sales skills. Possibly a year round position. Health insurance available. Send Resumes to: Evergreen Landscaping Inc., 205 East Dimond Blvd. #150, Anchorage, AK 99515 4/00

**GROUNDS CARE MANAGER-** needed for a 1,703 unit, 95 acre historical residential community in Arlington, Virginia. Candidates must have as a minimum a B.S. Degree in Horticulture or related academic field. Minimum of one year experience in community landscape management. Property has landscape/turfed grounds with a large number of mature trees. Prospective candidate must have excellent communication skills, good mathematical skills and display sound judgement. It is desired that candidates be familiar with CAD and be a certified integrated pest management chemical applicator. Bilingual (Spanish) and additional certifications or licenses a plus. We are looking for a person who has sound landscape management/supervisory skills, but is also willing to get their hands dirty. Excellent pay and benefits. Qualified candidates can fax resumes to the General Manager at: 703-379-1451. EOE 3/00



FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/00

LANDSCAPEJOBS.COM- National Search for Landscape Professionals. See what we can do for you. check out our website: www.landscapejobs.com This month's hot job: MAINTENANCE MANAGER TRAINEE, CALL: 1-888-729-LAND. 4/00

**IMMEDIATE POSITIONS AVAILABLE - Fast** paced firm servicing North Florida and its surrounding areas has openings for maintenance foreman, irrigation foreman, landscape foreman and pesticide applicators. Year round employment, excellent salary and benefits package. We provide an innovative team environment that promotes TREMENDOUS GROWTH POTENTIAL. For immediate consideration call 850-877-7056. 5/00

Territory Manager for an established company-The chosen professional will be responsible for generating sales and expanding markets within our professional turforass division. This includes developing and executing micro-market strategies, and representing our company to various producers and distributors. We require a BS Degree in an agricultural business related field i.e.: Ag Econ, Agronomy, Weed Science or Horticulture. Several years of practical experience in agricultural marketing or professional turfgrass management is beneficial and will be considered in lieu of formal education. Extensive travel is required. We offer a competitive compensation and benefits package. For consideration, please send your cover letter, resume and three references to: Pennington Seed Inc., Attn: Russ Nicholson, PO Box 290, Madison, GA, 30650 3/00

LANDSCAPE DESIGN/INSTALL MANAGER-Memphis firm with reputation for exceptional quality working with high profile clients is seeking experienced manager for design/installation division. Must have strong design talent, experience in commercial and residential landscaping, organization and communication skills. Bottom line responsibility for entire design process from generation of proposal through completion of installation. A salaried career opportunity with production bonuses, health/life insurance, profit sharing (401k). Contact: Margie Hill at 901-382-9000 or fax resume: 901-382-7797. 3/00

## SEE RESULTS WITH **CLASSIFIED ADVERTISING**

## **Ad Index**

155	American Cyanamid
119	Aquascape Designs
130	Bobcat/Ingersol Rand
143	C & P Press
120	California Landscape Lighting41
107	Case Corp
	Dow AgroSciences
111	Echo Inc
150	Environmental Biocontrol
117	Excel Industries12
133	FMC
109	Finn Corp
145	Finn Corp
127	First Products
151	GMC Truck
103	Grasshopper CoCV3
134	Greenbuyer.com
121	Griffin LLC
139	Husgvarna
160	I Com Industries23
144	Intl Lawn & Garden Expo
126	
140	Irritrol System
135	Jacklin Seed
136	Jacklin Seed
112	John Deere
129	John Deere
142	John Deere
	John Deere
114	Kanga Loaders
102	Kubota Tractors
141	LescoCv2-1
108	Lesco
118	Monsanto
115	Novartis
113	Oregon Tall Fescus Comm6
124	PBI Gordon
122	PBI Gordon
137	Performance Software
132	Plant Health Care
147	Profile Products
128	Red Max
	Rexius
125	Rohm and Haas53
131	Rohmid
104	Textron Turf CareCV4
105	Toyota Motor Sales5
123	Turfco Mfg Inc
146	U S Lawns
110	United Horticultural Supply39-40
106	Valent U S A Co11
116	Van Waters & Rogers

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

LANDSCAPE MANAGEMENT (ISSN 0894-1254) is published monthly by Advanstar Communications, Inc., 131 W. First St., Duluth MN 55802-2065. Subscription rates: one year, \$39, two years \$58 in the United States & Possessions; \$66 for one year, \$99 for two years in Canada and Mexico; all other countries \$130 for one year, \$195 for two years. For airmail delivery, include an additional \$70 per order annually. Single copies (pre-paid only): \$4 in the United States; \$7 in Canada and Mexico; \$12 all other countries. Back issues, if available: \$8 in the U.S.; \$14 in Canada and Mexico; \$24 all other countries. Add \$5 per order for shipping and handling. Periodicals postage paid at Duluth, MN 55806 and additional mailing offices. POSTMASTER: Please send address changes to Landscape Management, P.O. Box 6198, Duluth, MN 55806, Canadian G.S.T. number: R-124213133, Publications Mail Agreement Number 841919, Printed in the U.S.A.



Copyright @2000 Advanstar Communications, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including by photocopy, recording, or information storage and retrieval system, without permission in writing from the publisher. Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by Advanstar Communications Inc. for libraries and other users registered with the Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923 phone: 978-750-8400 fax 978-750-4470; call for copying beyond that permission 107 or 108 of the U.S. Copyright Law, For those not registered with the CCC, send permission request in writing to Permissions Dept. Advanstar Communications Inc., 7500 Old Oak Blvd., Cleveland, OH 44130 or fax to 440-891-2740.

