

**Flowtronex**, a Dallas pumping systems manufacturer, has acquired **Mikotech**, a California-based company that will service Flowtronex customers in the Los Angeles, Orange County, Palm Springs and Las Vegas areas.

**Exmark Manufacturing** appointed Jeffery Hallgren as director of sales and marketing.

**Garick** named Ralf Engelbrecht as national sales manager for product lines such as Paygro, Garick, Forest Floor and Best Sand.

**American Cyanamid** announced it will continue the Double the Dollars Rebate Pro-

gram, an offer designed to reward professional turfgrass managers for early purchases of Cyanamid's Pendulum herbicide and other pendimethalin-based products from Lesco and The Scotts Company. Professional customers must purchase and take delivery of the products by Dec. 15.

**Barenbrug Northeast** named Michael Mulder vice



**Michael Mulder**



**Robert Macfarlane**



**Gwyneth Mansue**

president/general manager; Robert Macfarlane territory manager; Gwyneth Mansue marketing support representative; and John Carson sales and marketing manager for the turf market.



**John Carson**

**Barrett Marketing Group**, a Canadian independent distributor, has been named the exclusive distributor for **Encore Power Equipment** in Canada.

**Epic** of Wisconsin is constructing a new office facility in West Bend, WI, measuring 8,640 sq.ft.

**Gehl's** board of directors approved a 41,000-sq.-ft. expansion project at the company's Madison, SD, skid loader manufacturing facility. This project will be coupled with a remodeling project of 20,000 sq.ft. in the existing plant.

**John Deere** will expand its manufacturing facilities in Augusta, GA. The project includes construction of 206,000-sq.-ft. in facilities and a \$23 million investment.

Mark Phipps joined **Precision Laboratories** as the district manager for the company's turf, ornamental and aquatics team.



**R.M. Wade** purchased **Nibco's** micro-irrigation business, located in Fresno, CA. Nibco will retain ownership of several products not classified under micro-irrigation.

**Irritrol Systems** appointed Eric Schneider district sales manager for CO, UT, MT and WY.

L. William Templeton joined **Woods Equipment** as vice president and general manager, parts business.

# Info center

VIDEOS AND LITERATURE FOR THE GREEN INDUSTRY

**THE PRINCIPLES OF TURFGRASS IRRIGATION...** are covered in Hunter Industries' "Professional Turf Manager's Guide to Efficient Irrigation Practices and Equipment," a free, four-color booklet for turf managers, landscape installers, contractors, grounds crews and specifiers. For a free copy of the booklet, call 800/733-2823.

**SALT DAMAGE IN THE LANDSCAPE...** can occur from the accumulation of salt in the soil and from aerial spray lifted by passing traffic. The Minnesota Nursery & Landscaping Association (MNLA) is offering information on ways to counteract the damage of road salt. To obtain a free copy of MNLA's "Planting and Care Guide," and the "Consumer Directory to MNLA Members," call 651/633-4987 or [www.mnlandscape.org](http://www.mnlandscape.org).

**THE 1999/2000 SNOWPLOW REPLACEMENT PARTS CATALOG...** is now available from Central Parts Warehouse. This year the company is offering Fisher V-plows and replacement parts, low-profile salt spreader parts, list and net prices, 24-hour Internet access and same day shipping on stock parts. To obtain a copy of the catalog, call 800/761-1700 or [www.centralparts.com](http://www.centralparts.com).

**PREPARING FOR ITS JANUARY SHOW...** The Mid-America Horticultural Trade Show has updated and augmented its Web page, which typically remains static during the summer months. The new Web page contains an updated exhibitor list, information about the midwinter conference and other core features, such as Navy Pier, travel, Chicago attractions and the Career Center. Visit the Mid-Am Web site at [www.midam.org](http://www.midam.org).

