Help Wanted (Cont'd)

CAREER OPPORTUNITIES: Well -established, fullservice design /build firm in Northeast New Jersey seeks energetic, highly motivated and wellorganized people to join our company. Candidates should have minimum 3-5 years experience in landscape industry with strong emphasis on sales and customer service for both residential and commercial accounts. Dept. Mgr. -Irrigation should have superior technical knowledge to coordinate underground sprinkler installations and service, systems operations and analysis of system deficiencies. Dept. Mgr. -Maintenance & Lawn/Tree Care needs thorough knowledge of insect /disease identification and control. State Certification 3A/3B desirable. Strong Commercial and Residential Maintenance experience. Dept. Mgr. -Design /Construction should have extensive landscape sales /management /production experience. A degree in Horticulture or Landscape Design desired. All candidates should have excellent communication skills plus strong supervisory and organizational ability. Responsibilities include estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit control. Competitive salary and benefits. Growth potential. Mail or fax resume to: Personnel Dept., Jacobsen Landscape Design and Construction, 413 Godwin Avenue, Midland Park, NJ 07432. Fax: 201-444-4334 11/99

LANDSCAPE MANAGEMENT INCORPORATED-

LMI is one of the nations premier independent landscape and irrigation service organizations. Based in Dallas, Texas with a satellite office in Jacksonville, Florida, we are currently seeking to fill key management and supervisory positions. Candidates must be committed to excellence in upholding organizational values and embrace the desire to make a difference. Corporate mission statement and values will be provided upon request. We provide competitive pay and benefits, including insurance, 401k and bonus. Fax resume, 11/90 ATTN: HR Dept. 972-446-0028.

LANDSCAPEJOBS.COM- National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com This month's hot job: FIELD OPERATIONS MAINTE-NANCE MANAGER. CALL: 1-888-729-LAND. 4/00



EXCITING CAREER OPPORTUNITY - Munie Outdoor Services, Inc., a well-established (20 - years) full service commercial landscape maintenance and construction company located in St. Louis area is searching for a skilled, highly motivated individual to fill the key position of VP OF **OPERATIONS.** This position is a direct report of the President and oversees all operations and is responsible for the profitability of three business units in landscape maintenance and construction (\$100 million in total revenue). The ideal candidate will have a minimum of 10 years in the industry with at least 5 years in a management role. Requirements include a demonstrated ability in organization management, a minimum of 5 years accountability to profit / loss results and excellent communication and people skills. A Bachelor's degree is preferred, as well as previous commercial landscape maintenance and construction experience. We offer a competitive salary with bonus plan and full benefits. Please forward resume with salary history to: Munie Outdoor Services, Inc., Attn: HR Manager. 1000 Milburn School Road, Caseyville, IL 62232 or Fax to: 618-632-5475. EOE/AA 11/99

OPERATIONS MANAGER for up scale design/build/maintain firm located in Naples Florida. Duties to include supervision of 6 maintenance crews and 1 pesticide/fertilizer crew. Working knowledge of irrigation, South Florida Turf Grass and plant material, English/Spanish required. Please fax or mail resume to: Attention Ray: Ray's Lawn and Garden Inc., 465 Nursery Lane, Naples, FL 34119. Phone: 941-455-6266. Fax: 941-455-8472 1/00

OPERATIONS MANAGER- Tovar's Landscape Contractors Inc., located 25 miles west of Chicago, is seeking a self-motivated operations manager with 5 -10 years industry experience. Candidate must have strong management skills and be familiar with remote location. Responsible for complete operations including scheduling, purchasing and supervision of field personnel. Salary based on experience. Please forward resume to: TLC, 977 Elizabeth St., Elgin, IL 60120 or Fax to: 847-695-0417. 11/99

OPERATIONS/SALES REPRESENTATIVE Well established full service company in Dallas, Texas, seeks energetic, highly motivated, and well-organized person to join our company. We are seeking an individual with a horticulture degree or equivalent experience in landscape (and/or horticulture), with a strong emphasis on sales and customer service. Excellent compensation and benefits, reasonable hours, professional environment. Please mail or fax resume to Turtlecreek Landscape Services, 2607 Manor Way, Dallas, Texas 75235; fax 214-351-2530. 11/99

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