

Landscape MANAGEMENT

Every month the *Landscape Management* Classified Showcase offers an up-to-date section of products, services, job opportunities and more! Check it out every month.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

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Landscape Management, LM Box#, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:

LESLIE ZOLA, 440-891-2670, 1-800-225-4569, (ext. 2670), Fax: 440-826-2865
Email: lzola@advanstar.com

Business For Sale

LANDSCAPE MATERIAL AND EQUIPMENT SUPPLY COMPANY. Well established nine -year company in the Brunswick Ohio area. \$700 - \$850,000 volume annually. Profits have been in the six digit figures. Break down: 40% contractors, 60% residential. Well run organization, well -maintained fleet. Turnkey operation. **Mail responses to: Earth Plus Inc., 2105 Pearl Road, Brunswick, Ohio 44212.** 11/99

LANDSCAPE CONSTRUCTION & MAINTENANCE COMPANY - Well -established 15 -year company in the Boston, MA Area. **\$2.5M to 2.9M volume annually**, past 3 years profits have been in the six digit figures. Company breakdown: 70% construction, 20% maintenance & 10% snow operations. Well run organization and well -maintained fleet. The 1999 backlog exceeds \$2M to date. Mail responses of interest with name and financial background to: **Corporate Ventures, 271 Canton St., Stoughton, MA 02072.** 11/99

Unique lucrative, long established service business with nursery, acreage and facilities in affluent resort community. Approximately six acres, plus buildings, vehicles and equipment. Excellent contracts. **Please reply to Email: janeschwiering@norris-realestate.com** 01/00

TREMENDOUS GROWTH POTENTIAL due to rapidly expanding population and a pristine quality of life is available with this lawn and landscape company in the Vail Valley of Colorado. A great opportunity for a local company to expand with well-maintained equipment, established accounts, optional employee housing unit, office/warehouse lease. **TRACY BOSSOW, BROKERS 888-966-6400** 2/00

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BIO-GREEN INJECTOR SYSTEMS AND FERTILIZERS is looking for motivated distributors in your area. Economical, environmentally friendly way to feed trees, shrubs and turf. **GREAT INCOME POTENTIAL!** Call toll free, **877-557-8866** or visit our web site: www.Bio-Green.com 1/00

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Educational Opportunities

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write **Lifetime Career Schools, Dept: LF01Y2, 101 Harrison Street, Archbald, PA 18403.** 12/99

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Educational Opp's (Cont'd)

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For Sale

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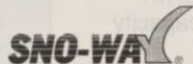
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Dealer Inquiries Invited

Help Wanted (Cont'd)

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DUBROW'S NURSERIES, LIVINGSTON, NJ
NATIONAL AWARD WINNING COMPANY**

SUPERVISORS. Looking for self-motivated, communicative individual to oversee large accounts. Our corporate client base requires experienced personnel with the following credentials. A BA degree in horticulture, 5 years supervisory experience and a current NJ pesticide license. You must be able to coordinate the administration of owner's contract job specifications.

FOREPERSONS. Experienced forepersons needed to instruct and supervise daily work activities of maintenance/landscape crews. Must have minimum of 3 years supervisory experience. Bilingual a plus.

Highly competitive salaries and benefits.
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**Landscape
MANAGEMENT**

Help Wanted



**WESTERN STATES
Reclamation, Inc.**

**WESTERN STATES
RECLAMATION, INC.**

is a sixteen year old landscape, revegetation, & erosion control co. in Broomfield, Colorado, recognized for our excellent work.

We seek to fill the following positions:

- Project Manager Revegetation/Landscape
- Estimators - Senior & Entry Level
- Irrigation Superintendent
- Landscape Superintendent
- Reclamation Superintendent/Foreman

If you are qualified, you will receive above average wages, excellent medical benefits, 401(k)/profit sharing, company vehicle (Superintendents & Project Mgrs.), relocation allowance, incentive program & working in a great team environment. All positions are full time year round. Check our website @ www.WSreclamation.com. Send resume to WSRI, 11730 Wadsworth Blvd., Broomfield, CO 80020, fax 303-465-2478.

ALASKA:

||| The Last Frontier

An AWARD WINNING and SUCCESSFUL company in beautiful Anchorage, Alaska is seeking energetic, career minded individuals to join our young and rapidly growing company. Take this opportunity to become part of top management in an honorable company with unlimited growth potential. Must have a minimum of 3 years experience in landscape design, sales, and project supervision with knowledge in horticulture and computers. Positions available:

- **Landscape Design and Installation Division Manager** (residential and commercial)
- **Nursery Manager** (retail and wholesale)
- **Deck and Patio Division Manager**

The active season is from March 15 through November 15, work 6 to 9 months a year and earn a twelve month salary + profit sharing. Alaska offers a variety of recreational activities to indulge in during the off season. This is ideal employment for those who love the great outdoors.

Send Fax, or Email Resume to:

Attn: Personnel 7010 Old Seward Hwy. Suite 4
Anchorage, Alaska 99518

Fax: 907-349-4386 • Email: faltzlan@alaska.net

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Help Wanted (Cont'd)

JOIN OUR AWARD WINNING TEAM!!

Nationally recognized, ranked 17th, full service Landscape, Irrigation & Maintenance Contractor in rapidly growing South/Central New Jersey is searching for career minded, skilled and highly motivated professionals for key positions to fit into our expansion plans in the following areas:
Excellent salary and benefit package with advancement opportunities.

- Landscape Construction Supervisors & Foreman
- Landscape Designers/Architects/Salesman
- Irrigation Foreman/Service Technicians
- Irrigation Service Dispatcher
- Landscape Maintenance Supervisors & Foreman
- Lawn & Pesticide Applicators
- Tree Division Manager/Salesman

Fax or email resume with salary history to:

Robert A. Lipinski, President, *Lipinski Landscape & Irrigation Contractors*

PO Box 605, Mt. Laurel, NJ 08054

Fax: 856-234-9348 • Email: pharan@lipinskiland.com

Career Opportunities

Come join our team in the beautiful S.W. We're searching for qualified candidates in project management, crew leadership, landscape design and sales management. Outstanding benefits, profit sharing, relocation allowance.

Heads Up Landscape Contractors, Inc.

7525 Second St., Albuquerque, NM 87107

Fax 505-898-2105 • www.headsuplandscape.com • EEO/Drug Free

EMPLOYMENT OPPORTUNITIES AVAILABLE

The Green Plan, Inc., a fifteen year old full service landscape, tree care and irrigation company located at the base of the Colorado Rocky Mountains is continuing to grow and expand operations.

Current Positions Available:

- Chemical Division Manager
- Licensed Tree and Lawn Spray Technicians
- Irrigation Service Technicians
- Landscape Maintenance Foreman
- Landscape Installation Foreman
- Tree Climbers and Bucket Operators

Positions include excellent compensation, year around employment, 401(k) and full benefits. Immediate openings available with a quality ALCA Member firm. Please forward resume to the fax number or address below.

The Green Plan, Inc.

PO Box 17338, Boulder, Colorado 80308

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HORTICULTURIST/FIELD SUPERVISOR- Needed for landscaping company. Will advise clients on appropriate plant choices and care; supervise plantings; determine appropriate care of plants regarding fertilization; pruning; disease and insect identification, treatment and control; incorporate integrated pest management; develop and maintain plant care schedules; maintain pesticide application records; set up and maintain daily work schedules and duties; keep horticulture maintenance records on accounts; assist with future planning and scheduling. Will oversee, supervise and work along with crew of 3-5 employees. M.S. Horticulture, including at least one course each in general subject areas of pest control, plant pathology and soil management. Five years experience in field of horticulture maintenance operations. \$12.84 - \$13.00 per hour depending on qualifications and experience. 8:30 AM to 4:30 PM, 40 hrs/wk. **Contact: LA Office of Employment Security, Job Order 109758, 1991 Wooddale Blvd., Baton Rouge, LA 70806.** 11/99

EXCITING CAREER OPPORTUNITIES FOR SERVICE INDUSTRY MANAGERS Come join one of the largest vegetation management companies in the United States. DeAngelo Brothers, Inc. is experiencing tremendous growth throughout the country creating the following openings: **Branch Managers (Various locations throughout the USA, immediate openings in Virginia and New England).** Responsible for managing day to day operations, including the supervision of field personnel. Business/Horticultural degree desired with a minimum of 2 years experience working in the greens industry. Qualified applicants must have proven leadership abilities, strong customer relations and interpersonal skills. We offer excellent salary, bonus, and benefits packages, including 401k and company paid medical coverage. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: **DeAngelo Brothers, Inc., Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: 800-360-9333, Fax: 570-459-5500. EOE/AAP M-F.** 1/00

CHEMICAL SALES REPRESENTATIVE- Come join one of the largest Vegetation Management Companies in the United States. **DeAngelo Brothers, Inc.** has immediate openings for Chemical Sales Representatives throughout the U.S. Responsibilities include direct marketing of DBI's full product line of chemicals and related equipment throughout a regional territory. Horticulture or related degree desired, with a working knowledge of Vegetation Management Chemicals (minimum two years experience). Qualified applicants must have strong interpersonal communications skills. The candidate chosen will work out of a DBI Regional Office and must enjoy travel. We offer an excellent salary and benefits package, including 401(k) and company paid medical coverage. For confidential consideration, please forward resume, including salary history and geographic preference in cover letter. **Send or fax resume to: DeAngelo Bros., Inc. Attn: Charlie Sizer, 100 N. Conahan Drive, Hazleton, PA 18201. Fax: 570-459-5500. EOE/AAP/M-F** 11/99

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com.** 12/99

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Premier, full-service residential landscape firm in Atlanta, Georgia seeks an **OPERATIONS MANAGER** for our rapidly growing Maintenance Department. We're looking for an energetic, highly motivated individual whose focus is on quality and excellence. Qualified candidate will have extensive experience with high-end residential customer service. Responsibilities include field operations management, personnel management and development and financial accountability. Strong technical and horticulture knowledge also required. Excellent compensation and benefits package. If you are interested in working for a distinctive company with an excellent reputation, please mail or fax resume to: **HABERSHAM GARDENS, 1134 Dalon Road, Atlanta, Georgia 30306. Fax: 404-873-6581.** 11/99

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Help Wanted (Cont'd)

CAREER OPPORTUNITIES: Well -established, full-service design /build firm in Northeast New Jersey seeks energetic, highly motivated and well-organized people to join our company. Candidates should have minimum 3-5 years experience in landscape industry with strong emphasis on sales and customer service for both residential and commercial accounts. **Dept. Mgr. -Irrigation** should have superior technical knowledge to coordinate underground sprinkler installations and service, systems operations and analysis of system deficiencies. **Dept. Mgr. -Maintenance & Lawn/Tree Care** needs thorough knowledge of insect /disease identification and control. State Certification 3A/3B desirable. Strong Commercial and Residential Maintenance experience. **Dept. Mgr. -Design /Construction** should have extensive landscape sales /management /production experience. A degree in Horticulture or Landscape Design desired. All candidates should have excellent communication skills plus strong supervisory and organizational ability. Responsibilities include estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit control. Competitive salary and benefits. Growth potential. Mail or fax resume to: Personnel Dept., Jacobsen Landscape Design and Construction, 413 Godwin Avenue, Midland Park, NJ 07432. Fax: 201-444-4334. 11/99

LANDSCAPE MANAGEMENT INCORPORATED-LMI is one of the nations premier independent landscape and irrigation service organizations. Based in Dallas, Texas with a satellite office in Jacksonville, Florida, we are currently seeking to fill key management and supervisory positions. Candidates must be committed to excellence in upholding organizational values and embrace the desire to make a difference. Corporate mission statement and values will be provided upon request. We provide competitive pay and benefits, including insurance, 401k and bonus. **Fax resume, ATTN: HR Dept. 972-446-0028.** 11/99

LANDSCAPEJOBS.COM- National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com This month's hot job: **FIELD OPERATIONS MAINTENANCE MANAGER.** CALL: 1-888-729-LAND. 4/00

EXCITING CAREER OPPORTUNITY - Munie Outdoor Services, Inc., a well-established (20 - years) full service commercial landscape maintenance and construction company located in St. Louis area is searching for a skilled, highly motivated individual to fill the key position of **VP OF OPERATIONS.** This position is a direct report of the President and oversees all operations and is responsible for the profitability of three business units in landscape maintenance and construction (\$100 million in total revenue). The ideal candidate will have a minimum of 10 years in the industry with at least 5 years in a management role. Requirements include a demonstrated ability in organization management, a minimum of 5 years accountability to profit / loss results and excellent communication and people skills. A Bachelor's degree is preferred, as well as previous commercial landscape maintenance and construction experience. We offer a competitive salary with bonus plan and full benefits. Please forward resume with salary history to: **Munie Outdoor Services, Inc., Attn: HR Manager. 1000 Milburn School Road, Caseyville, IL 62232 or Fax to: 618-632-5475. EOE/AA** 11/99

OPERATIONS MANAGER for up scale design/build/maintain firm located in Naples Florida. Duties to include supervision of 6 maintenance crews and 1 pesticide/fertilizer crew. Working knowledge of irrigation, South Florida Turf Grass and plant material, English/Spanish required. Please fax or mail resume to: **Attention Ray: Ray's Lawn and Garden Inc., 465 Nursery Lane, Naples, FL 34119. Phone: 941-455-6266. Fax: 941-455-8472** 1/00

OPERATIONS MANAGER- Tovar's Landscape Contractors Inc., located 25 miles west of Chicago, is seeking a self-motivated operations manager with 5 -10 years industry experience. Candidate must have strong management skills and be familiar with remote location. Responsible for complete operations including scheduling, purchasing and supervision of field personnel. Salary based on experience. Please forward resume to: **TLC, 977 Elizabeth St., Elgin, IL 60120 or Fax to: 847-695-0417.** 11/99

OPERATIONS/SALES REPRESENTATIVE Well established full service company in Dallas, Texas, seeks energetic, highly motivated, and well-organized person to join our company. We are seeking an individual with a horticulture degree or equivalent experience in landscape (and/or horticulture), with a strong emphasis on sales and customer service. Excellent compensation and benefits, reasonable hours, professional environment. Please mail or fax resume to **Turtlecreek Landscape Services, 2607 Manor Way, Dallas, Texas 75235; fax 214-351-2530.** 11/99

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COLORS

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