LANDSCAPE management

Every month the Market Showcase offers readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: BILL SMITH, 440-891-2670, 1-800-225-4569, (ext. 670), Fax 440-826-2865. Emailbsmith@advanstar.com

BUSINESS OPPORTUNITIES

WHY DO NATURALAWN OF AMERICA FRAN-CHISES GENERATE REVENUES IN THE TOP 12% OF THE GREEN INDUSTRY?

- · Proven Marketing Provides Accelerated Growth
- Large Exclusive Territories Eliminates
 Competition
- Differentiate Yourself Using Organic-Based Fertilizers
- Customized Agronomy Programs Based On Your Market
- Industry Leading Training For You and Your Employees

With up to 50% financing and discounted franchise fees for qualified candidates, we can make it easy for you to join the leader in organic-based lawn care.



To learn more about becoming a Naturalawn of America franchise owner, call 800-989-5444 or contact us at www.nl-amer.com

"DESIGN TO SELL" 2nd Edition: A Complete Guide to Designing And Selling Landscape Projects

Design To Sell will show you the process of obtaining construction accounts, preparing a landscape plan and submitting a winning estimate. Newly revised version now available.

Send \$24.95 Check or Money Order To: CLD DESIGN

PO BOX 125 North Andover, MA 01845 Money Back Guarantee Shipping & Handling Included

Place your ad today!

BUSINESS OPPORTUNITIES



... your good reputation by selling and installing CASTART ock waterscapes. Rock waterfalls appeal to customers who demand the best. CASTART building-block systems allow you to install Mother Nature's finest looking waterfeatures and landscaping rocks . . . often in less than a day. No crane, backhoe or heavy equipment is needed. With a CASTART franchise you benefit from top-of-the-line products, a protected territory, two weeks of training and much more. www.castartinc.com

800-871-8838



EDUCATIONAL OPPORTUNITIES

SPANISH for the Green Industry

Workbook • Audiotape • Flash Cards 800-491-0391

FOR SALE



FOR SALE

FLEET SALE - LAWN TRUCKS

1994 GMC Cabover

· Several to Choose ·

14,000 GVW, auto, turbo diesel, 25 gal. per min Warner pump, dry storage, 600 gal. tank, (2) 100 gal. drop tanks, dual reels, low mileage, well maintained!

Replacement new \$38,000

Asking \$19,500

1994 Hann Riding Turf Sprayer Spreader Low hrs., 250 gal. tank, booms. New \$15,000 - Asking \$9,950

561-776-6216 • Fax 561-776-6218

MISCELLANEOUS



40 x 60 x 12 \$7,523

Build It Yourself And Save 10,000 Sizes, All Bolt-Together All Steel Buildings. Call Today For A Price Quote And A Brochure.

HERITAGE BUILDING SYSTEMS 800-643-5555 www.metalbldg.com

SEMINARS

Christmas Seminars '99

CHRISTMAS DECORATING SEMINARS

Especially designed "EARLY-SEASON for Exterior Landscape Contractors!

TWO DAY CRAM COURSE:

TWO DAY CRAM COURSE: FRI. & SAT., MARCH 19, 20, 1999 -

Call Kathy Johnson at (412) 281-6352 Fax (412) 281-4775



we will match your color choices using 4-color processing (Black, Cyan, Magenta and Yellow) or supply us with your negatives in these 4-color separations.

> ☆ 2-color using either red, green, blue or yellow

Contact Bill Smith for more information

800-225-4569 (ext. 670), (440) 891-2670 Fax 440-826-2865 Email bsmith@advanstar.com

LANDSCAPE MANAGEMENT January 1999