

## HELP WANTED

### LANDSCAPE MAINTENANCE SUPERVISORS

An established landscape maintenance company seeks experienced Supervisors in the Memphis, TN area to begin work in March or April 1999.

**Qualifications include:**

Three (3) or more years experience supervising landscape maintenance personnel, knowledge of all phases of commercial and residential landscape maintenance including chemicals, pesticide applicators license, great motivational and organizational skills. Excellent salary and benefits.

Fax resume to (901)754-4554 by 03/31/99  
Your reply will be kept confidential.

### LAWN CARE TECHNICIANS WANTED

Rapidly growing company seeks experienced lawn care technicians. Must be career-minded, dependable, clean driving record and all proper licenses-pesticide and applicators required. Possible management opportunities available. We offer: Paid Vacations/Holidays, Year Round Employment, Excellent Starting Pay. This is a chance to join a growing team of lawn care professionals. Home office based in Hanson, MA.

Please fax or mail resumes to:

NaturaLawn of America,  
Thomas E. Bates, Owner  
P.O. Box 282, Halifax, MA 02338  
Fax: 508-587-2494

### LANDSCAPE MAINTENANCE MANAGER

Established residential design/build landscape company on Long Island's South Fork seeks an experienced manager to develop a new full service maintenance division. Candidates must possess strong communication and organizational skills, ability to train and supervise others, be self motivated and committed to integrity and professionalism. Experience with organic management principles and mechanical ability a plus. Minimum of 3-5 years in similar position necessary. We offer an attractive salary/benefits package, a comfortable working atmosphere and an opportunity to develop a rewarding career.

Mail or fax resume to:

LANDSCAPE ASSOCIATES LTD.  
P.O. Box 2324 East Hampton, NY 11937  
Fax: (516)329-5147

**Landscape/Irrigation Foreman:** Fast growing landscape construction and irrigation co. is seeking experienced individuals to perform and supervise others in the day to day operations of landscape and irrigation installations and maintenance. Must have strong communication skills, valid driver's license, and knowledge of all landscape techniques and equipment. Must be willing to learn, three years of landscape or related field experience is required. Supervisory experience preferred. Opportunity for fast advancement for the right person. Salary competitive and based on experience. Fax resume to: 978-276-3400, or mail to: DiCicco Landscape & Irrigation, 10 Marblehead St., North Reading, MA 01864 3/99

Fast paced Design-Build Firm needs Landscape/Irrigation Foreman to install high end residential projects. Year round employment, salary plus bonus & benefits. Minimum 3 years infield experience. Must have references, be self-motivated & well organized. Charlotte, N.C. (704)598-2266. 3/99

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/99

**GREENSEARCH—Attention Employers...** can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the United States. Candidates pay no fee. Complete an on line application @ [www.greensearch.com](http://www.greensearch.com) or call toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161. 11/99

**DEPARTMENT MANAGER - CONSTRUCTION AND MAINTENANCE:** Full-service design-build firm located in Northeast New Jersey seeks dynamic self-starter to oversee landscape department and sell and manage construction projects. Require a growth-oriented, team player with three to five years landscape sales/management/production experience. Excellent leadership, organizational and communications skills a must. A degree in Horticulture or Landscape/Grounds Management desired. Responsibilities include estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit control. Excellent career opportunity with growing, progressive company with outstanding 20-year service record. Competitive salary and benefits. Send or fax resume to: Jacobsen Landscape Design and Construction, 41 Birch Street, Midland Park, NJ 07432. 201-444-4334. Attention: Personal Department 2/99

**LANDSCAPE CONSTRUCTION SUPERVISOR/IRRIGATION CONSTRUCTION SUPERVISOR/LANDSCAPE CONSTRUCTION FOREMAN/IRRIGATION CONSTRUCTION FOREMAN.** Krueger's Associated Landscape, a full service landscape contracting company servicing the beautiful Portland Metro area, is seeking additional key personnel. Qualified applicants should possess good communication skills, be customer service orientated, have knowledge of scheduling and planning projects, understanding a financial statement, and have proven leadership and interpersonal skills. Bilingual preferred, experience/education required. We offer excellent pay, full benefits and advancement opportunities. For immediate consideration please fax resumes to (503) 647-9861, or call (503) 647-1000. 3/99

**Landscape Maintenance Supervisor** Responsible person needed to oversee lawn maintenance operations. 3-5 years exp. Must be able to organize, motivate and work in the field with crews. Salary 38-40K, vac., bonus, ret. plan. Fax or mail resume to: Monroe Landscaping, Inc., 100 Foster Street, No. Andover, Mass 01845 Fax: (978)989-0934 2/99

**Join The Company That Changed the Industry!** True or false: 1. You know you're better than what the boss thinks. 2. You're tired of company rhetoric. 3. Your ability to train and help others is one of your strongest points. 4. You're a bit of a "rebel" and believe in your opinion. 5. You like to work hard but really enjoy playing hard. **4 Or More True Answers?** Then we want to talk to you. NaturaLawn of America's continued growth has created another regional manager position for operational/technical support. If you enjoy people, communicate well, and have experience in business and training, we want you!!! Fax your resume in strict confidence to (301)846-0320 or e-mail us at [natural@nl-amer.com](mailto:natural@nl-amer.com). [www.nl-amer.com](http://www.nl-amer.com). 2/99

**Landscape Foreman/Crew Leader** Fast paced design/build firm needs landscape foreman to install hi-end residential projects throughout New Hampshire. Year round employment, bonus plan and benefits are offered. Seeking individuals that are self starters, to plan, assign and direct work on a daily basis. Applicants must hold a valid drivers license. Send or fax resume to: Pellettieri Associates, Inc., 199 Old Pumpkin Hill Road, Warner, N.H. 03278 (603)456-3678 FAX (603)456-3229. 2/99

**JOIN OUR WINNING TEAM!** Pennink Arrimour, Inc. is an award-winning, premier landscape contractor servicing Philadelphia and its surrounding area, Northern and Central New Jersey, and West Palm Beach, FL. We have immediate opening for: Construction Forepersons, Branch Managers, Irrigation Technicians, Maintenance Forepersons, Pesticide Applicators and Mechanics. We offer an excellent salary and benefits package in an innovative, team environment which promotes tremendous growth potential! For immediate consideration, call 1-800-886-1653; fax (215) 659-9317; email [dcarpinoxxpennink-arrimour.com](mailto:dcarpinoxxpennink-arrimour.com). Check us out on the Web at [www.pennink-arrimour.com](http://www.pennink-arrimour.com). EOE 2/99

**Production Coordinator-**For design/build firm. Duties include working with sales staff in preparing plans for harmonious flow of landscape projects, in field training of landscape personnel and coordinating equipment usage. Candidate must be organized and well versed in construction/hardscape. Salary commensurate with experience; benefits. Mail or fax resume to Riepenhoff Landscape, Inc., 3872 Scioto Darby Creek Rd., Hilliard, OH 43026; 1-614-876-4862. 2/99

**LANDSCAPE SUPERVISOR** Individual will lead and manage landscape activities for multiple west-side apartment communities. Applicant must be a team player, possess strong communications, organization, and interpersonal skills. Be detail-oriented and have previous supervisor experience. Requires knowledge and hands-on experience in soil repair; fertilization; irrigation; weed control, pesticides, chemical licensing, and diseases; and equipment operation and repair. Will perform grounds keeping duties including planting, mulching, mowing, and clean up. Salary based upon experience, competitive benefit package. Please send resume to LM Box 530 2/99

**Place your ad today!**

## HELP WANTED

**ESTIMATOR/PROJECT MANAGER** Large, fast growing Colorado landscape installation contractor seeking full-time estimator/project manager. Must have experience estimating irrigation and landscape installation projects. Knowledge of golf course development and landscape maintenance industry a plus. Computer skills necessary. Average contract size \$600,000.00. Health insurance and profit sharing benefits included. Send salary requirements and resumes to Urban Farmer, Inc., 3232 S. Platte River Dr., Englewood, CO 80110 or call 888-643-3276. 2/99

**LANDSCAPE FOREMAN** EASTERN LONG ISLAND LAWN & TREE CARE COMPANY SEEKING INDIVIDUALS WITH KNOWLEDGE OF TURF AND/OR TREES FOR HIGH-END CLIENTEL. EXPERIENCE WITH FRUIT TREES, ATHLETIC FIELDS, PUTTING, GREENS AND MEADOWS HELPFILL. SEND RESUME FOR THE 1999 SEASON TO: PO BOX 10, AMAGANSETT, NY 11930 OR FAX TO 516-329-9798 3/99

## BUSINESS FOR SALE

Commercial Landscape Maintenance & Snowplowing firm in NY'S suburban area. 20+ years established. Unlimited growth potential. Excellent reputation. Extensive list of quality equipment. Owner will assist with transition. Serious inquires reply to "Accountant" PO Box 9396, Bardonia, NY 10954 3/99

**LANDSCAPE CONSTRUCTION & MAINTENANCE CO.** WELL ESTABLISHED 15 YEAR COMPANY IN THE BOSTON, MA AREA. \$2.5M TO \$2.9M VOLUME ANNUAL, PAST 3 YEARS PROFITS HAVE BEEN IN THE SIX DIGIT FIGURES. COMPANY BREAKDOWN, 70% CONSTRUCTION, 20% MAINTENANCE & 10% SNOW OPERATIONS. WELL RUN ORGANIZATION, AND WELL MAINTAINED FLEET. THE 1999 BACK LOG EXCEEDS \$1M TO DATE. MAIL RESPONSES OF INTEREST WITH NAME AND FINANCIAL BACKGROUND TO: CORPORATE VENTURES 271 CANTON ST., STOUGHTON, MASS. 02072 3/99

## EDUCATIONAL OPPORTUNITIES

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y2, 101 Harrison Street, Archbald, PA 18403. 12/99

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 1/99

**Place your ad today!**

## BUSINESS OPPORTUNITIES

### WANT TO BUY OR SELL A BUSINESS?

**Professional Business Consultants** can obtain purchase offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a **FREE APPRAISAL** of your business.

If you are looking to grow or diversify through acquisition, I have companies available in **Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care** all over the U.S. and Canada.

P.B.C. 682 Phelps Ave., Lockport, IL 60446  
708-744-6715 • Fax: 630-910-8100

## FOR SALE

(2) 1996 WALKER MOWERS MODEL No. MT48GHS7.0 (2) 48" MOWING DECKS, (2) 62" MOWING DECKS - 865 Hours on one and 1,079 Hours on the other. UPGRADE: 25 H.P. KOHLER ENGINE. OPTIONS: ARM RESTS, EXHAUST DEFLECTOR & LIGHTS. **NOTE: BOTH MOWERS COMPLETELY OVERHAULED 10/98.** CONTACT: Edward A. Bayer or Heather L. Bradley at Telephone No. 412-635-9445 \$6,500.00 Each Mower or Buy Both \$12,000.00. 2/99

1987 FORD F-350 Spray Truck, 600 gallon stainless steel tank and plumbing (400/200 split), jet agitation, hose reel, Meyers 12C PTO driven two stage centrifugal pump. All output lines have hydraulic fittings. Extensions on hard to reach valves. Spreader mount. Ready for operation. \$9,500. 215-721-2810 ask for Bob Williamson. 2/99

Advanstar's  
**LANDSCAPE GROUP**  
is on the web.

Visit your favorite titles  
*today!*

**TURFGRASS TRENDS**  
**LANDSCAPE MANAGEMENT**  
**ATHLETIC TURF MAINTENANCE**  
news • features • calendar  
• on line subscription

[www.landscapegroup.com](http://www.landscapegroup.com)

**New for '99!!**

**More advertising color!**

☆ 4-color using any colors of your choice

we will match your color choices using 4-color processing (Black, Cyan, Magenta and Yellow) or supply us with your negatives in these 4-color separations.

☆ 2-color using either red, green, blue or yellow

Contact Bill Smith for more information

800-225-4569 (ext. 670),  
(440) 891-2670  
Fax 440-826-2865

◆ Email [bsmith@advanstar.com](mailto:bsmith@advanstar.com)

**LANDSCAPE**  
management

DIRECT MAIL

**List**

targeted, influential audience:

- ▶ 50,000 decision makers
- ▶ Highly responsive
- ▶ 98% deliverable guaranteed
- ▶ Selects available

FOR DETAILS CONTACT

Joe Gilliam  
440-891-2773