LANDSCAPE management

Every month the Market Showcase offers readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out. For all ads under \$250, payment must be received by the dassified closing date. VISA, MASTERCARD, & AMERI-CAN EXPRESS accepted. Send to:

Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACE-MENT, CONTACT: BILL SMITH, 440-891-2670,

1-800-225-4569, (ext. 670), Fax 440-826-2865, Emailbsmith@advanstar.com

BUSINESS OPPORTUNITIES

WHY DO NATURALAWN OF AMERICA FRAN-CHISES GENERATE REVENUES IN THE TOP 12% OF THE GREEN INDUSTRY?

- · Proven Marketing Provides Accelerated Growth
- · Large Exclusive Territories Eliminates Competition
- · Differentiate Yourself Using Organic-Based Fertilizers
- · Customized Agronomy Programs Based On Your Market
- · Industry Leading Training For You and Your

With up to 50% financing and discounted franchise fees for qualified candidates, we can make it easy for you to join the leader in organic-based lawn care.



To learn more about becoming a NaturaLawn of America franchise owner, call 800-989-5444 or contact us at www.nl-amer.com

"DESIGN TO SELL" 2nd Edition: A Complete Guide to Designing And Selling Landscape Projects

Design To Sell will show you the process of obtaining construction accounts, preparing a landscape plan and submitting a winning estimate. Newly revised version now available.

Send \$24.95 Check or Money Order To: CLD DESIGN

PO BOX 125

North Andover, MA 01845 Money Back Guarantee

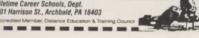
Shipping & Handling Included

EDUCATIONAL OPPORTUNITIES

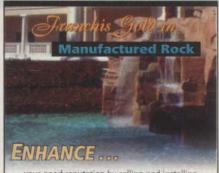
Learn LANDSCAPING

TRAIN AT HOME for an exciting hobby or profitable career. Start your own spare or full time contracting business, work in the garden/nursery field or landscape your own property — we show you how. Diploma awarded. FREE BROCHURE describes opportunities. No salesmen.

Write or call today! 1-800-326-9221 ne Career Schools, Dept. 101 Harrison St., Archbald, PA 18403



BUSINESS OPPORTUNITIES



... your good reputation by selling and installing CASTARTTM rock waterscapes. Rock waterfalls appeal to customers who demand the best. CASTART building-block systems allow you to install Mother Nature's finest looking waterfeatures and landscaping rocks . . . often in less than a day. No crane, backhoe or heavy equipment is needed. With a CASTART franchise you benefit from top-of-the-line products, a protected territory, two weeks of training and much more. www.castartinc.com

800-871-8838



EDUCATIONAL OPPORTUNITIES

SPANISH for the Green Industry

Workbook • Audiotape • Flash Cards 800-491-0391

FOR SALE

Tire Changers For Small Wheels Grounds Maintenance Equipment

> www.wikco.com Or Call 800-872-8864

WIKCO INDUSTRIES, INC. 4930 N 57th St., Lincoln, Ne. 68507

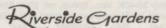
Applicator's Friend's [™] shields:





Applicator's Friend

Our "Applicator's Friend Shields" are specifically designed to protect the applicator from the dust generated while applying granular pesticide control products. Available for Lesco and Scotts commercial speaders.



420 Old Mill Road, Vestal, NY 13850 1-800-595-2774 • E-Mail: apfriend@epix.net

FOR SALE



LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols of trees shrubs, plants & more. 1/8" scale Stamp sizes from 1/4" to 1 3/4". \$78.50 + \$6 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.75%Tax AMERICAN STAMP CO.

Local calls: 12290 Hising Rd. LM99, Wilton, CA 93593 916-687-7102 Voice or Fax TOLL FREE (877) 687-7102

NEWI

UHF 460 • VHF 150 • Low Band

Programmed To YOUR System! [Compatible w/Other Systems]

Talk to anybody from anywhere en the course or leb!"

Hand Helds from \$155.00 Mobiles from \$278.00 -Full Year Warranty-

CALL 800-231-0103

FLEET SALE - LAWN TRUCKS

1994 GMC Cabover

· Several to Choose ·

14,000 GVW, auto, turbo diesel, 25 gal. per min Warner pump, dry storage, 600 gal. tank, (2) 100 gal. drop tanks, dual reels, low mileage, well maintained! Replacement new \$38,000 Asking \$19,500

1994 Hann Riding Turf Sprayer Spreader Low hrs., 250 gal. tank, booms. New \$15,000 - Asking \$9,950 561-776-6216 • Fax 561-776-6218

MISCELLANEOUS



40 x 60 x 12 \$7,523

Build It Yourself And Save 10,000 Sizes, All Bolt-Together All Stee Buildings. Call Today For A Price Quote And A Brochure HERITAGE BUILDING SYSTEMS

800-643-5555 www.metalbldg.com

SEMINARS

Christmas Seminars '99

CHRISTMAS DECORATING SEMINARS Especially designed "EARLY-SEASON for Exterior Landscape Contractors!

TWO DAY CRAM COURSE: FRI. & SAT., MARCH 19, 20, 1999

Call Kathy Johnson at (412) 281-6352 Fax (412) 281-4775

87