

## HELP WANTED

**LANDSCAPE MAINTENANCE—CENTRAL VIRGINIA AND TIDEWATER AREA** The largest landscape maintenance contractor in Virginia is constantly in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Project Manager, Spray Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes with salary requirements to: JRGM, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059 Fax 804-550-1869. 11/98

Fast paced Design-Build Firm needs Landscape/Irrigation Foreman to install high end residential projects. Year round employment, salary plus bonus & benefits. Minimum 3 years infield experience. Must have references, be self-motivated & well organized. Charlotte, N.C. (704)509-6456. 10/98

**DIVISION MANAGER** Award winning full service landscape management firm is seeking motivated individuals to build its senior management team. Located in the fast paced San Francisco Bay Area, our growth has created the need for division manager in Maintenance Department. Top candidates will be good communicators, organized, customer-focused, and understand a financial statement. An Associate or Bachelor degree is preferred with five years experience in the commercial field. We offer generous salaries and profit distribution, company vehicle, health/dental/life insurance, and 401k with company match. For immediate confidential consideration, mail, fax or E-mail resume to **Gachina Landscape Management, Inc.**, 1130 O'Brien Dr., Menlo Park, CA 94025, Fax: 650/853-0430, E-mail: jobs@gachina.com. 5/98

**LOCATE IN ONE OF FIVE GREAT CITIES! Tell us what city you prefer!** We are a leading lawn care company that has been in business for 30 years with locations in **Cleveland, Fort Wayne, Indianapolis, Pittsburgh, and St. Louis.** We are accepting resumes for branch managers and branch manager trainees. Our trainee packages average \$35,000 to \$40,000 per year and our branch manager packages average \$75,000 to \$80,000 per year. Both trainee and branch manager benefits include generous salaries, health benefits, new personal vehicles and a large year end bonus. **Join a fast growing company that "really cares" about its employees!** Branch manager applicants should have managerial experience, and trainee applicants should have assistant manager experience. Send or fax resume to: Kapp's Lawn Specialists, Michael Markovich, 4124 Clubview Dr., Fort Wayne, IN 46804. Fax: 219/432-7892. 10/98

## BUSINESSES FOR SALE

**LANDSCAPE CONSTRUCTION & MAINTENANCE CO.** Well estab. co. in the Boston, MA area. 1996 year-end \$2.5M volume, net \$335K, 1997 profits in six digit figures as well, 65% construction, 10% maintenance + 25% snow plowing operations. Well run, great money maker. Owner is willing to stay on board but has other ventures. Selling at \$1.75M. Mail responses of interest with name and financial background to: (Great Opportunities) 271 Canton St., Stoughton MA 02072. 7/98

15-year-old Retail Nursery and Landscaping business for sale in Northcentral Indiana, due to health reasons. Working part-time in 1996, brought in \$312,000 gross. Includes 6 to 30 acres (many large trees growing in field), store + two other buildings, 1997 Series 700 dump truck, two 1-ton dump trucks, two pick-ups, trailer, other equipment, large inventory, plus home with 4-5 bedrooms, 3 baths, family room with fireplace, in-ground pool. P.O. Box 2124, Warsaw, IN 46581-2124. 9/98

## BUSINESSES FOR SALE

Landscape & Maintenance Co. Well established - good reputation. 1997 Gross over \$300,000.00. 1998 will surpass 1997. Equipment value over \$110,000.00. Partial owner finance. Includes all equipment, contracts, customer lists and assets. Located in Southern New Mexico -13th fastest growing city in U.S.! Must sell due to illness. Mail inquires to LM Box 528. 9/98

## BUSINESS OPPORTUNITIES

### WANT TO BUY OR SELL A BUSINESS?

**Professional Business Consultants** can obtain purchase offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a **FREE APPRAISAL** of your business.

If you are looking to grow or diversify through acquisition, I have companies available in **Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care** all over the U.S. and Canada.

P.B.C. 682 Phelps Ave., Lockport, IL 60446  
708-744-6715 • Fax: 630-910-8100

## EDUCATIONAL OPPORTUNITIES

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 12/98

## FOR SALE

**MOWER REPLACEMENT PARTS. FREE 200** page catalog **SAVE \$\$\$** on mower parts, air & oil filters, trimmer line, belts, plugs, oil, tools, water garden supplies. Mow More Supplies **1-800-866-9667** Order free catalog MM98LM. 11/98

**MKI THE LANDSCAPERS SUPERSTORE™** WHOLESALE PRICES PARTS & SUPPLIES CALL FOR A FREE CATALOG 1-800-724-2229 BUY DIRECT & SAVE!!! 9/98

**FOR SALE (2) HOWARD PRICE MOWERS-** Model 1260-10' batwing, 2nd season, approx. 1000 hrs & 700 hrs., 4-WD, spare tire/blades, diesel engine, roll over protection. Excellent Cond. Call (847)695-0080. 9/98

## WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

*Looking for Someone Special?*  
Call Bill Smith:  
Phone: 800-225-4569 ext.670,

## HELP WANTED

**DIVISION MANAGERS-** Well established Central Indiana full service Co. specializing in commercial accounts in need of professional managers for the following divisions: **MAINTENANCE DIV. MANAGER-** This division encompasses T&O treatments, Annual Flowers, Pruning & Bed care. Position entails customer service, plant diagnosis estimating, employee management & sales. Candidate should possess related degree. 5 yr. exp. in all facets of landscape maintenance. **CUTTING DIV. MANAGER-** This division encompasses grass cutting for commercial properties of up to 20 acres, bushog & fall leaf removal. Position entails customer service estimating, employee management & sales. Candidate should possess a college degree, strong communication and organizational skills, 5 yr.'s experience in commercial cutting. All positions offer competitive salary, insurance, company truck & profit sharing. We are an Equal Opportunity Employer. Send resume to: P.O. Box 34231, Indianapolis, IN 46234. 8/98

## AD INDEX

101	American Cyanamid	CV2
106	American Cyanamid	57reg
134	American Honda Power Equip	11L
137	ATI	.80
104	Corona Clippers	.3
	Dodge	SR2-SR3
105	Echo	4-5
102	Fine Lawn Research	CV3
122	Grasshopper	SR8-SR9
121	Green Industry Expo	.54
142	Husqvarna	.49
	Intl Irrigation Expo	.60
109	JJ Mauget	.11
126	John Deere	10G-11G
129	John Deere	.5L
141	Kubota Tractor Corp	.19
113	Lofts	.7
127	Monsanto	.17G
133	Monsanto	.9L
139	Nitro-Green Corp	.80
	Novartis	2G-3G
131	Nu-Gro Technologies Inc	.7G
130	Nutramax Laboratories	.19G
117	Otterbine Barebo Inc	.37
116	PBI Gordon	.21
119	Plant Health Care	.41
120	Plant Health Care	.43
128	Rain Bird	.7L
112	Rexius	13-14
108	Riverdale Chemical	.9
128	RJ Advantage	.6G
114	Rohmid LLC	.47reg
103	Tee-2-Green	CV4
125	Terra Prof Prod	.39
140	Terra Prof Prod	.15L
107	Toro Irrigation Div	.13G
118	Turf Merchants Inc	.23
111	Turf Merchants Inc	.24
115	Tyvar	.27
110	United Horticultural Supply	.33-34
138	Versa Lok	.80
135	Walker Mfg Co	.13L
136	Western Products	.SR16

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.