

## HELP WANTED

Join Century Rain Aid, America's leading irrigation and landscape lighting distributor, as we continue to grow. Century is now accepting applications for branch management and sales positions. Irrigation experience and a college education are preferred. Century offers industry competitive wages and a complete benefits program, including medical, dental, vision and 401K matching. Please send your resume and salary requirements to:

**Century Rain Aid,**  
31691 Dequindre Rd.,  
Madison Heights, MI 48071  
Attn: Wayne Miller

Pre-employment drug screening required.  
Century is an Equal Opportunity Employer.



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TREE**

& LANDSCAPE CO., INC.  
A LandCare Company

### COME GROW WITH US!

ONE OF THE UPCOMING AND FASTEST GROWING COMPANIES IN THE U.S. SEEKING EXCEPTIONAL SUPERVISORS FOR THE CAROLINAS. GREAT OPPORTUNITIES WITH A SHARP TEAM OF PROFESSIONALS. CHECK US OUT! 800-868-7337

### CAREER OPPORTUNITY

LANDSCAPE & HORTICULTURAL INDUSTRY

Established Northern NJ/Metro NYC Landscape Company seeks experienced individual to manage and expand maintenance division.

Knowledge of all phases of commercial & residential landscape a must.

*Maintenance, Chemical Applications, Irrigation, Snow Plowing*

Duties to include:

Sales • Managing crews and their foremen  
Ordering and tracking supplies • Inventory  
Customer Relations • Vendor Relations

Cost Analysis • Billing

Prospective candidate must be organized, motivated, and self-reliant.

Excellent Salary, Commission, and Benefits

Fax Resume to (201) 489-0808

### TruGreen - ChemLawn

Franchise owner looking for Branch Managers and Supervisors in existing market areas and new market areas in Montana and Colorado. Investment opportunities available in new market areas for qualified applicants. Must be a take charge, self-motivated, team oriented professional with excellent communication skills who has a strong commitment to quality and growth. These positions require a minimum of 2-3 years of day to day field operations & management or supervisory experience. Excellent salary and benefit package available.

Send resume to:

Attention: Dennis Roberts,  
TruGreen-ChemLawn, PO Box 80345  
Billings, MT 59108. Fax: 406-256-9499



**RUPPERT**  
LANDSCAPE CO.

## START YOUR CAREER, NOT A JOB

Ruppert Landscape Company, is a full-service commercial landscape contractor located throughout the East Coast. Ruppert is seeking strong management and sales candidates for installation, maintenance, and irrigation to join our employee focused, entrepreneurial spirited organization that is dedicated in providing top quality service for our customers. At Ruppert, you will be recognized for your constant efforts and provided with endless opportunities. To be considered call 888-698-0200 or apply directly at [www.ruppertlandscape.com](http://www.ruppertlandscape.com)

EOE

### Need Workers Next Year?

*Seasonal H2-B workers from Mexico.*

If you have a seasonal need (up to 9 months) for workers for landscape maintenance, installation or general labor, we can help you get "H2-B" workers from Mexico who can only work for you. This process takes a minimum of 120 days, plus 30 days to complete your paperwork for filing, so you must start **now** for next season. These reliable workers can solve your labor problems from now on.

Call Bob Wingfield, (214)634-0500.

### FIELD OPERATIONS MANAGER MAINTENANCE

Are you aggressive with strong organizational and communication skills and like challenges? Do you have 5 years experience running day-to-day field operations comprised of 75 employees or more? We are a well-established full service landscape company looking for a field manager to oversee several area supervisors and day-to-day field operations. Located in Arizona's Greater Phoenix area, we have been in business for over 23 years. If you are the right person for the job, we are offering a generous salary, company vehicle, health and dental insurance, 401K with generous company match, and profit-sharing. Our starting package is \$30,000 to \$45,000 depending on past success and experience. 5 years minimum experience in the landscape industry. Please send your resume to 3747 E. Southern, Phoenix, AZ 85040.

12/98

### Field Manager

RBI, a leader in the green industry, is looking for experienced field managers for its Texas landscape maintenance division and other Western states: Send resume to:

**RBI, Attn: Pete, 4901 S. Windermere St., Littleton, CO, 80120.**

Fast paced Design-Build Firm needs Landscape/Irrigation Foreman to install high end residential projects. Year round employment, salary plus bonus & benefits. Minimum 3 years infield experience. Must have references, be self-motivated & well organized. Charlotte, N.C. (704)509-6456. 10/98

### MAINTENANCE MANAGERS & SUPERVISORS

The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need nationally for maintenance managers and supervisors. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 59-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.**

12/98

To Place a Classified Ad Call: **Bill Smith,**

**Phone: 800-225-4569**

**ext 670,**

**Fax: 440-826-2865,**

**Email: [bsmith@advanstar.com](mailto:bsmith@advanstar.com)**

## HELP WANTED

**EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS** Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/aboriculture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. **WE OFFER:** —Excellent starting salary, —Company paid health insurance, —Excellent working environment, —Bonuses, —Vacations, —401 K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: **DeANGELO BROTHERS, INC.**, Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F 10/98

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/98

**GreenSearch—Attention Employers...**can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Candidates pay no fee. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161, www.greensearch.com. 12/98

**DEPARTMENT MANAGER - CONSTRUCTION AND MAINTENANCE:** Full-service design-build firm located in Northeast New Jersey seeks dynamic self-starter to oversee landscape department and sell and manage construction projects. Require a growth-oriented, team player with three to five years landscape sales/management/production experience. Excellent leadership, organizational and communications skills a must. A degree in Horticulture or Landscape/Grounds Management desired. Responsibilities include estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit control. Excellent career opportunity with growing, progressive company with outstanding 20-year service record. Competitive salary and benefits. Send or fax resume to: Jacobsen Landscape Design and Construction, 41 Birch Street, Midland Park, NJ 07432. 201-444-4334. Attention: Personal Department 11/98

**LOCATE IN ONE OF FIVE GREAT CITIES!** Tell us what city you prefer! We are a leading lawn care company that has been in business for 30 years with locations in **Cleveland, Fort Wayne, Indianapolis, Pittsburgh, and St. Louis.** We are accepting resumes for branch managers and branch manager trainees. Our trainee packages average \$35,000 to \$40,000 per year and our branch manager packages average \$75,000 to \$80,000 per year. Both trainee and branch manager benefits include generous salaries, health benefits, new personal vehicles and a large year end bonus. **Join a fast growing company that "really cares" about its employees!** Branch manager applicants should have managerial experience, and trainee applicants should have assistant manager experience. Send or fax resume to: Kapp's Lawn Specialists, Michael Markovich, 4124 Clubview Dr., Fort Wayne, IN 46804. Fax: 219/432-7892. 10/98

**LANDSCAPE DESIGNER** - Northern Minnesota, award-winning Landscaping Co. is seeking qualified designer. Send resume to: GE, P.O. Box 198, Pine River, MN 56474 11/98

**GROUNDKEEPER** Longwood Gardens, Inc., the world's premier horticulture display, located in Kennett Square, PA, has an opening for a Section Grounds Keeper. This individual will lead the daily activities of employees and students assigned to all turf areas. Must be able to manage all turf in an ecologically sound manner with minimal use of chemicals. Requires knowledge and hands-on experience in soil penetration; seedling; fertilizing; irrigation; controlling weeds, pests, and diseases; and equipment operation. Performs grounds keeping duties including planting, mulching, mowing, and clean-up. Instructs staff and students in proper turf management practices. Must have a minimum of an Associates of Science degree (B.S. preferred) in Horticulture, Agronomy, or related field, and two years experience in turf maintenance. PA pesticide license and a valid driver's license are required. We offer an excellent starting salary and an outstanding benefits package. Please mail your resume to Mr. Kiran Taunk, Longwood Gardens, Inc., P.O. Box 501, Kennett Square, PA 19348. 10/98

**BRANCH MANAGER** Former Barefoot Grass operator has now purchased a second **NaturalLawn of America** franchise in beautiful Raleigh, NC. We are looking for an experienced Lawn Care Operations Manager who is interested in joining the most exciting lawn care opportunity with the company that is far ahead of the competition. Ownership (sweat equity) plus attractive compensation package. Call Mike Bradley at 336-315-8588 or fax cover letter and resume to 336-315-8525. 10/98

**OPERATIONS MANAGER** Tovar's Landscape Contractor's Inc., located 25 miles west of Chicago seeking a self motivated operations manager with 5-10 years industry experience. Candidates must have strong management skills. Responsible for complete operations including scheduling, purchasing, & supervision of field personnel. Salary based on experience. Please forward resume to: TLC, 977 Elizabeth St., Elgin, IL 60120 or Fax: 847-695-0417. 10/98

**Beach-Mountain-Desert-City-Country.** All at your finger tips! Live in the beautiful Pacific Northwest! Northwest Landscape Industries, now a division of TruGreen-ChemLawn, is seeking applicants for Construction and Maintenance Managers and Supervisors in their Seattle and Portland operations. Come join a winning team, and an industry leader. Experience/education required. Send resume to: 16075 SW Upper Boones Ferry Road, Tigard, Oregon 97224, or Fax: (503)620-7592 EOE 10/98

**GROUNDS AND MAINTENANCE MANAGER** Experienced groundskeeper in sports turf management needed to maintain outdoor and indoor soccer complex. Facility includes 10,000 seat lighted professional stadium, 2,000 seat auxiliary stadium, 11 full size multi-purpose fields, and 72,000 square ft. indoor facility with 3 full size, sand filled indoor soccer fields. College degree in horticulture required. Position is full-time and salaried. Some weekend hours will be required. Immediate start date. Excellent opportunity for motivated self starter looking to make a name for themselves in the sports turf industry. Send resume to Uihlein Soccer Park, 7101 W. Good Hope Rd., Milwaukee, WI 53223. 10/98

## BUSINESSES FOR SALE

**LANDSCAPE CONSTRUCTION & MAINTENANCE CO.** Well estab. co. in the Boston, MA area. 1996 year-end \$2.5M volume, net \$335K, 1997 profits in six digit figures as well, 65% construction, 10% maintenance + 25% snow plowing operations. Well run, great money maker. Owner is willing to stay on board but has other ventures. Selling at \$1.75M. Mail responses of interest with name and financial background to: (Great Opportunities) 271 Canton St., Stoughton MA 02072. 10/98

**LAWN CARE CO'S FOR SALE** in Southcast, GA (Savannah). Two separate companies can be purchased together or separately. \$270,000 combined gross sales, 4 Work Vehicles, 2 Spray Tanks, Core Aerator, Software and Computer System. Mail interested responses to: P.O. Box 1706 Savannah, GA 31328. 10/98

## BUSINESS OPPORTUNITIES

### WANT TO BUY OR SELL A BUSINESS?

**Professional Business Consultants** can obtain purchase offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a **FREE APPRAISAL** of your business.

If you are looking to grow or diversify through acquisition, I have companies available in **Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care** all over the U.S. and Canada.

P.B.C. 682 Phelps Ave., Lockport, IL 60446  
708-744-6715 • Fax: 630-910-8100

**SELLING? ... WE HAVE 250+ BUYERS NATIONWIDE! DON'T MAKE A \$25,000.00 MISTAKE. USE AN EXPERIENCED BROKER!** "SELLING P.C. BUSINESSES EXCLUSIVELY SINCE 1982". A+ BUSINESS BROKERS, INC. AL WOODWARD 1-800-707-8899. 10/98

Something to Sell?  
We Can Help!

Call Bill Smith at  
800-225-4569 ext. 670

Looking for Someone Special?  
Call Bill Smith:  
Phone: 800-225-4569 ext.670,

## BUSINESSES OPPORTUNITIES



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... your good reputation by selling and installing CASTART™ rock waterscapes. Rock waterfalls appeal to customers who demand the best. CASTART building-block systems allow you to install Mother Nature's finest looking waterfeatures and landscaping rocks ... often in less than a day. No crane, backhoe or heavy equipment is needed. With a CASTART franchise you benefit from top-of-the-line products, a protected territory, two weeks of training and much more. [www.castartinc.com](http://www.castartinc.com)

**800-871-8838**

**CASTART™**  
1041 E. Miles St., Tucson, AZ 85719

## EDUCATIONAL OPPORTUNITIES

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

Become a landscape designer. Approved home study. Create plans for lawns, estates, courtyards, walkways, gardens, shrubbery. P.C.D.I., Atlanta, Georgia. Free Career Literature. 800/362-7070. DEPT.GTL694. 10/98

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 12/98

## FOR SALE

**MOWER REPLACEMENT PARTS. FREE** 200 page catalog **SAVE \$\$\$** on mower parts, air & oil filters, trimmer line, belts, plugs, oil, tools, water garden supplies. Mow More Supplies **1-800-866-9667** Order free catalog MM98LM. 11/98

**FOR SALE (2) HOWARD PRICE MOWERS-** Model 1260-10' batwing, 2nd season, approx. 1000 hrs & 700 hrs., 4-WD, spare tire/blades, diesel engine, roll over protection. Excellent Cond. Call (847)695-0080. 10/98

## FOR SALE

### FLEET SALE - LAWN TRUCKS

#### 1994 GMC Cabover

#### • Several to Choose •

14,000 GVW, auto, turbo diesel, 25 gal. per min Warner pump, dry storage, 600 gal. tank, (2) 100 gal. drop tanks, dual reels, low mileage, well maintained!

Replacement new \$38,000

Asking \$19,500

#### 1994 Hann Riding Turf Sprayer Spreader

Low hrs., 250 gal. tank, booms.

New \$15,000 - Asking \$9,950

**561-776-6216 • Fax 561-776-6218**

## WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

Send Box Number Replies to:

Landscape Management  
Classified Ad Dept.

131 West First St.  
Duluth, MN 55802-2065.

*Don't forget to include box  
number in address!*

**LANDSCAPE**  
*management*

DIRECT MAIL

# List

targeted, influential audience:

- ▶ 50,000 decision makers
- ▶ Highly responsive
- ▶ 98% deliverable guaranteed
- ▶ Selects available

**FOR DETAILS CONTACT**

Michael Balzano  
440-891-2697

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