

HELP WANTED

Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd.,
Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required.
Century is an Equal Opportunity Employer.

Southern Tree & Landscape Co.

seeks Landscape Construction Manager for Raleigh, NC branch. Min. 5 yrs. exp. Must have excellent communication and supervisory skills. Extensive irrigation background preferred. For confidential consideration, Contact Robert Neville at:

919-362-4706

Western States Reclamation, Inc. is one of Denver, Colorado's leading environmental contractors involved in commercial landscaping, irrigation, revegetation, and erosion control projects. Join others who have relocated to Denver and are in successful positions with a rapidly growing prestigious company.

- **Project Manager:** Must have experience in scheduling, budget control, materials acquisition, and project correspondence. Requires min. 5 yrs. exp. in landscape, irrigation, revegetation and erosion control. Degree in related field preferred.
- **Landscape Superintendent:** Must have up to 5 yrs. of management exp. on large commercial projects.
- **Irrigation Superintendent:** Req. up to 5 yrs. exp. with large mainline systems involving wiring, valves, clocks, layout, etc.
- **Irrigation Techs:** Must have good exp. with troubleshooting, programming clocks, repair valves, etc.
- **Reclamation Foreman:** Indiv. with exp. in revegetation and erosion control projects. Must have 5 yrs. exp. with farm and heavy equipment.
- **Estimator:** Must have exp. on large commercial landscaping projects up to \$3 mil/contract. Must be good with math, skilled in Lotus 1-2-3 and able to do digitizing and data entry. Position requires degree in landscape architecture, engineering construction or related field. Senior and entry level positions available.

We offer excellent benefits, profit sharing and relocation allowance. Only those who are serious about relocation in near future should apply. Please send your resume with salary history to:

Western States Reclamation, Inc.,
11730 Wadsworth Blvd., Broomfield, CO 80020
or fax (303)465-2478. EOE by choice.

FIELD OPERATIONS MANAGER MAINTENANCE

Are you aggressive with strong organizational and communication skills and like challenges? Do you have 5 years experience running day-to-day field operations comprised of 75 employees or more? We are a well-established full service landscape company looking for a field manager to oversee several area supervisors and day-to-day field operations. Located in Arizona's Greater Phoenix area, we have been in business for over 23 years. If you are the right person for the job, we are offering a generous salary, company vehicle, health and dental insurance, 401K with generous company match, and profit-sharing. Our starting package is \$30,000 to \$45,000 depending on past success and experience. 5 years minimum experience in the landscape industry. Please send your resume to 3747 E. Southern, Phoenix, AZ 85032. 5/98

SALES OPPORTUNITIES- Sales Manager, Contracted Maintenance Salesperson, Architect/Design Salesperson. Sales Manager to coordinate & enhance sales efforts for Maintenance, Construction & Nursery Operations. Motivate, train & manage our sales force w/some personal sales expectations. **Contracted Maintenance Salesperson** to build relationships & procure the opportunity to bid multi-family and commercial/ industrial accounts. **Architect/Design Salesperson-** target volume \$600,000 in residential/comm design-build work. Excellent opportunity to join a growing Chicagoland industry leader. We offer a generous salary w/commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/advancement potential. Work out of either our Naperville or Wauconda office. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084. (847)526-4596. EOE. 5/98

LANDSCAPE DESIGN & INSTALL FOREMAN

A growing full service firm, we are looking for an energetic, self-motivated individual to handle our day-to-day landscape installation efforts. Strong plant knowledge & design interpretation skills are required. Computer skills a must. Full benefit package as well as incentive bonuses are available. 3400 Lancaster Pike, Wilmington, DE 19805, FAX 302.999.9950, PHONE 302.999.9575. 5/98

MAINTENANCE MANAGERS & SUPERVISORS

The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in nationally for maintenance manager and supervisors. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 59-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE. 12/98**

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: <http://www.florapersonnel.com>. 12/98

DIVISION MANAGERS Award winning full service landscape management firm is seeking motivated individuals to build its senior management team. Located in the fast paced San Francisco Bay Area, our growth has created the need for division managers in Maintenance and Enhancement. Top candidates will be good communicators, organized, customer-focused, and understand a financial statement. An Associate or Bachelor degree is preferred with five years experience in the commercial field. We offer generous salaries and profit distribution, company vehicle, health/dental/life insurance, and 401k with company match. For immediate confidential consideration, mail, fax or E-mail resume to **Gachina Landscape Management, Inc., 1130 O'Brien Dr., Menlo Park, CA 94025, Fax: 650/853-0430, E-mail: hr@gachina.com. 5/98**

GreenSearch—Attention Employers...can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Candidates pay no fee. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161. www.greensearch.com. 4/97

The expansion of **GREENTREE, INC.**, one of the Southeast's leading landscape management firms, has created outstanding opportunities for motivated leaders. positions open in Atlanta, GA; Florida; North and South Carolina; and Virginia for **MAINTENANCE SUPERVISORS, INSTALLATION SUPERVISORS, TURF TECHNICIAN. WE OFFER: 4 DAY WORK WEEK, TOP INDUSTRY SALARY, FULL BENEFIT PACKAGE, 401K PROGRAM, AND ADVANCEMENT OPPORTUNITIES.** Successful candidate will have exp. in landscape supervision, strong communication skill, Bi-lingual helpful. Apply to Human Resources, **GREENTREE, INC.**, 1640 Roadhaven Drive, Stone Mountain, GA 30083. Tele: 800-667-4196, Fax: 770-934-0919. 6/98

LANDSCAPE MAINTENANCE—CENTRAL VIRGINIA AND TIDEWATER AREA

The largest landscape maintenance contractor in Virginia is constantly in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Project Manager, Spray Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes with salary requirements to: JRGM, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059 Fax 804-550-1869. 3/98

NATIONAL SALES MANAGER for COMMERCIAL EQUIPMENT MANUFACTURER-

Unique opportunity for successful, aggressive, take charge person who possesses and entrepreneurial attitude. Must have outdoor power equipment background (preferably with mowers and riders) with proven track record, established industry contacts and a base of active dealers. Individual will establish and work with representative groups and dealer/distributor accounts. The sky is the limit on how far **YOU** can take this business! Send resume compensation history in strict confidence to: O.A.A., 355 McKinley Place, Ridgewood, NJ 07450. 5/98

BUSINESS FOR SALE

Commercial Lawn Care Company located in Atlanta, Georgia. Ten years in the north metro area. Sales average over \$420,000.00 annually. Selling price is \$305,000.00 for all accounts, trucks and equipment. Land and warehouse available. Fax all inquiries to 770-720-4842. 5/98

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NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

Become a landscape designer. Approved home study, create plans for lawns, estates, courtyards, walkways, gardens, shrubbery. P.C.D.I., Atlanta, Georgia. Free Career Literature. 800/362-7070. DEPT.GTF694. 5/98

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305. 12/98

FOR SALE

KEEP YOUR CREWS BUSY ALL YEAR LONG. LANDSCAPERS...Buy manufacturer direct professional synthetic turf putting greens for home and commercial use. Dealer Program includes Exclusive Distribution Area, Market Research Report, carry NO inventory, many extras **FREE VIDEO** 1-800-334-9005. 6/98

STEINER MODEL 525 with FWD, 74" triplex reels and 72" rotary deck. Full roll cage and weight bar kit included. 600 hours. Paid \$29,000 new. Will sell for \$16,000. **USED IRRIGATION SYSTEM-** 35 Hunter 24 station ETC controllers- \$250.00 each. 1,400 Hunter G-500 and 600 G-550 sprinkler heads- \$15.00 each. 300 Hardie 1" valves with pressure regulators- \$10.00 each. All are 8 years old or newer. Make offer on all or parts. Contact Jeff Stultz at Steele Canyon, San Diego, CA (619)441-6903. 5/98

MOWER REPLACEMENT PARTS. FREE 200 page catalog **SAVE \$\$\$** on mower parts, air & oil filters, trimmer line, belts, plugs, oil, tools, water garden supplies. Mow More Supplies **1-800-866-9667** Order free catalog MM98LM. 5/98

MKI THE LANDSCAPERS SUPERSTORE™ WHOLESALE PRICES PARTS & SUPPLIES CALL FOR A FREE CATALOG 1-800-724-2229 BUY DIRECT & SAVE!!! 9/98

Quality Used Turf Equipment: (Four) 1996 580D Toro Groundmaster 16' Cut 80 H.P. Diesels 1000 Hrs. or Less FOB Edmonton, Alberta Canada. (Three) 1996 1145 John Deere 4WD Diesel 72" Cut, Approx. 800 Hrs. FOB Edmonton, Alberta Canada. (403)447-1199 or artmaat@wilco.ca. 5/98

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

Call Bill to place your ad today!
800-225-4569 ext. 670

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A highly targeted and cost-efficient direct response card deck reaching 48,000 landscape industry professionals!

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FOR INFORMATION CONTACT: SANDI MULLINS

800-736-3665, EXT. 771 • 440-891-2771

FAX: 440-826-2865

email: smullins@advanstar.com

LANDSCAPE MANAGEMENT DECK MAILS: APRIL • OCTOBER

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