

HELP WANTED

NORTHWESTERN LANDSCAPE COMPANY

The Northwest's fastest growing commercial landscape and maintenance organization. 15+ years of continuous growth. We are currently looking to fill key management and supervisory positions. Must be committed to integrity, professionalism, the pursuit of industry excellence and have a desire to make a difference in a growing company. Company vision and mission statement will be provided upon request. Excellent pay and benefits, 401K - profit sharing. Send or fax resume (Attn: President) to: (253)848-8187 P.O. Box 1118, Puyallup, WA 98371.

Seeking the Green Industry's Best Sales Manager An established Southeast-based leader in professional landscaping and maintenance has an immediate opening for a fully qualified and productive sales and business development professional. The ideal candidate will possess a proven track record of success in commercial and high-end residential sales and a bias toward building long-term relationships. Skill and experience in estimating and design would be helpful. Interested and qualified candidates should either telephone, fax or mail their resume to: GreenSearch, 6690 Roswell Road, Suite 310-157, Atlanta, Georgia 30328-3161. Toll-free 1.888.375.7787 Fax 770.392.1772. 3/98

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/98

Maintenance and Construction Sales/Supervisor: Rapidly expanding landscape contracting firm has immediate opening for a highly motivated individual to design, estimate and oversee construction and maintenance contracts. Experience preferred will consider recent grads who are self motivated and have good organization and presentation skills. Salary and benefits negotiable. Excellent opportunity for growth and advancement. Mail or Fax your resume with desired compensation to: **John R. Greer IV, Greer Landscaping & Maintenance, Inc., 13301 Southwest Highway, STE E, Orland Park, IL 60462, 708 361-5638 FAX.** 3/98

For Classified Advertising Information:
Bill Smith
Phone: 440-891-2670,
Fax: 440-826-2865
Email: bsmith@advanstar.com

"A REAL OPPORTUNITY TO GROW"

OUR COMMITMENT TO EXCELLENCE IN THE LANDSCAPE INDUSTRY HAS RESULTED IN AN OVERWHELMING DEMAND FOR OUR SERVICES.

OUR GROUP IS HARD WORKING, TALENTED, AND UNDERSTANDS QUALITY AND CUSTOMER SERVICE.

IF YOU SHARE OUR VALUES, CONSIDER BEING A PART OF OUR FUTURE.

For additional information call:
Michael D. Stewart
1-800-548-6063

FAX your resume to
732-548-4359
Attn: Personnel Dept.



Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd., Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required. Century is an Equal Opportunity Employer.

HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

FIELD OPERATIONS MANAGER MAINTENANCE DIVISION Are you aggressive with strong organizational and communication skills and like challenges? Do you have 3 to 5 years experience running day-to-day field operations comprised of 75 employees or more? We are a well established full service landscape company looking for a field manager to oversee several areas supervisors and day-to-day field operations. Located in the Arizona's Greater Phoenix area, we have been in business for over 23 years. If you are the right person for the job - we are offering a generous salary, company vehicle, health and dental insurance, 401-K with generous company match, and profit sharing. Our starting package is \$30,000 to \$45,000 depending on past success and experience. 5 years minimum experience in the landscape industry. Please send your resume to 12629 North Tatum Blvd. Suite 236, Phoenix, AZ 85032. 3/98

LANDSCAPE management

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: BILL SMITH, 440-891-2670, 1-800-225-4569, (ext. 670), Fax 440-826-2865, Email smith@advanstar.com

HELP WANTED



COME JOIN THE COMPLETE TEAM!

"One of the Washington, DC areas largest; award winning; full service companies..."

Due to rapid growth, we are now SEEKING high energy, goal driven, visionary, talent for the following positions:

SALES/ACCOUNT REPRESENTATIVES

Must have proven track record, degree or industry related experience. Duties to include Landscape Maintenance and Enhancement Sales, Marketing, Client Relations, Quality Control, Budgeting.

Successful applicant shall receive excellent compensation, benefits and incentives.

FOREMAN/PROJECT MANAGERS For Maintenance & Installation Departments

Applicants for Foreman position must have 5 years experience with strong inter-personal skills, pro-active and organized. Great opportunity to elevate career for motivated individuals. Top pay, year round employment, and many more benefits.

Send Resume Now To Human Resources:
Complete Industries, Inc.
1641 Maryland Route 3 North, Suite #206
Crofton, Maryland 21114
Phone: 301-261-0050, Or Fax To 301-261-0928

SALES PRODUCTION SUPERVISORS FOREPERSONS

HEYSER LANDSCAPING, INC., continuing to build on a 70 year tradition of top quality maintenance of interior and exterior landscapes, has career opportunities in New York, New Jersey, Pennsylvania and Delaware.

HEYSER is seeking experienced, goal-oriented individuals for sales and production of commercial accounts. Competitive wages and full benefits package, including major medical, dental, 401-K and bonuses. Excellent working environment and opportunity for advancement. If you are interested in working for a well established and still growing company, mail, fax, or e-mail resume with salary requirements to:

HEYSER LANDSCAPING, INC., ATTN: MARIE
400 NORTH PARK AVENUE NORRISTOWN, PA 19403
FAX: 610-539-3116 / E-MAIL: cheyser123@aol.com
Immediate and confidential consideration.
Pre-employment drug screening. EOE

HELP WANTED

EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/arbiculture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. **WE OFFER:** —Excellent starting salary, —Company paid health insurance, —Excellent working environment, —Bonuses, —Vacations, —401 K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: **DeANGELO BROTHERS, INC.**, Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F 3/98

Landscape Manager—Award winning commercial landscape management firm with reputation for high standards is seeking an individual with strong management skills to coordinate service operations for high profile customers. An Associate or Bachelor degree in landscape is preferred with five years experience in commercial field. Excellent salary and benefit package with annual bonus. Submit resume to: Margie Hill, Environmental Landscape Services, 5190 Crestview Dr., Memphis, Tennessee 38134 (901)382-9000 3/98

Landscape Designer & Crew Foreman Expanding company looking for talented professional with the ability to design landscapes and hardscapes. Must have exceptional communication skills and present previous designs and quotes. Two yrs. experience required. Foreman must have ability in landscape installation, and also run equipment and crew efficiently, with at least 2 yrs. experience. Knowledge of hardscape would be beneficial. Salary and benefits negotiable. Please mail or fax resume detailing salary history and requirements to: Quigney Landscaping, P.O. Box 422, Greenville, OH 45331. Fax: (937)548-5907. 3/98

GreenSearch—Attention Employers...can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Candidates pay no fee. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161, www.greensearch.com. 3/98

LANDSCAPE MAINTENANCE—CENTRAL VIRGINIA The largest landscape maintenance contractor in Virginia is constantly in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Project Manager, Spray Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes with salary requirements to: JRGM, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059 Fax 804-550-1869. 3/98

JASSO TREE SERVICE, INC.—A long standing tree company serving the Tri-county area since 1928. A drug free environment, dedicated to continued education. We are looking for a pesticide applicator/spray department manager. We are a full service tree company and need someone with a strong will to succeed. Degree helpful but not necessary. Good driving record and CDL a must. We have excellent benefits, paid holidays, vacations, retirement, and health insurance. Wages are open for discussion. Please call 243/391-0030 for an appointment. 3/98

SALES OPPORTUNITIES Excellent opportunity to join a growing industry leader. We seek accomplished, highly motivated individuals w/ on-target estimating capability & proven sales techniques. **Sales Manager** to coordinate & enhance sales efforts for Maintenance, Construction & Nursery Operations. Motivate, train & manage our sales force w/ some personal sales expectations. Architect/design background helpful. **Architect/Design Salesperson** target volume \$600,000 in residential/comm design-build work. **Contracted Maintenance Salesperson** to build relationships & procure the opportunity to bid multi-family and commercial/industrial accounts. We offer an excellent salary w/ commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/ advancement potential. Work out of either our Naperville or Wauconda office. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084 (847)526-4580. EOE. 3/98

PRODUCTION CO-ORDINATOR—Degree in Horticulture, 2 years experience w/purchasing, scheduling, computer knowledge etc. Benefit package, salary, 401K. Send resume to: McMullen & Associates, P.O. Box 930412, Wixom, MI 48393. 3/98

LANDSCAPE CONSTRUCTION SALES ESTIMATOR NEEDED, MOVE TO SCENIC OREGON: 60 minutes to Mt. Hood or ocean. Seeking highly motivated organized professional with proven sales history to do client prospecting for commercial and residential, some design work. Need strong computer skills. Salary plus comm. Benefit package. **Pruett Tree & Landscape, Ph (800)635-4294, Fax (503)635-3916.** 3/98

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: hortsearch@aol.com. Website: <http://www.florapersonnel.com>. 12/98

PROFESSIONAL LAWN CARE TECHNICIAN Excellent working conditions and salary. Vacation/holidays/ 401K/ health insurance. Work Monday-Friday. Must be self starter. Position is for a lawn nutrition applicator. Must have or be willing to obtain Mass. applicators license ASAP & Relocate to central Mass (outside Worcester). Please call Rutland Nurseries, Inc. 508-886-2982 or fax resume to 508-886-2981. 3/98

BUSINESS FOR SALE

Well established medium size \$500K landscape and snow removal business in the north suburbs of Chicago, is for sale to an energetic, ambitious, knowledgeable person, who would work the business on a buy-out basis. We are retiring after 40 years but will stay on to train. Reply in confidence and fax background to: (once in a lifetime opportunity) to 847-634-3910. 4/98

LANDSCAPE BUSINESS: A very reputable and professional commercial landscape installation and maintenance company in Dallas, TX available for purchase. Gross sales in 1997 of \$2.6 mil. Serious inquiries: 214-368-0895 3/98

BUSINESS FOR SALE

Owner retiring from well established LANDSCAPING/ MAINTENANCE business in beautiful Northern Oregon. 200K sales with owner net profit over 60K. Price 180K includes 125 commercial and residential contracts, vehicles and equipment. Call (541)386-5418. 3/98

EDUCATIONAL OPPORTUNITIES

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/ Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 12/98

Sports Turf Technology, Earn a AAS degree in two years. Classroom and hands-on technical experience in the areas of golf course management, athletic fields, and parks and recreation. Strong internship program, graduate placement assistance available. For more information on this and other program options available contact: Nebraska College of Technical Agriculture, RR3 Box 23A, Curtis, NE 69025, or call 1-800-3-Curtis. 3/98

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A Division of Advanstar Communications Inc.

7500 Old Oak Blvd.,
Cleveland, OH 44130

FOR SALE

Three 1994 Nissan Diesel 14,500 G.V.W. Cabover—Low Mileage. Each truck equipped with: Two Tufflex fiberglass tanks (one 600 gallon/one 100 gallon), Two complete electronic Hannah hose reels, Pumps are PTO driven, One large aluminum fertilizer box directly behind cabs (44" tall x 31" wide x 91" long). Super clean and beautifully set-up on complete 10 foot aluminum bed. Selling at a steal for \$27,500. Call for photographs. **Green Thumb Lawn Care, Inc., Dallas, TX (972)727-9595 - Office, (972)727-1806 - Fax 2/98**

Radios - Half Price Motorola - Radius - Johnson - Kenwood Escape **NEXTEL** go 900 for \$225 per truck call 800-779-1905 3/98

KEEP YOUR CREWS BUSY ALL WINTER LONG. LANDSCAPERS...Buy manufacturer direct professional synthetic turf putting greens for home and commercial use. Dealer Program includes Exclusive Distribution Area, Market Research Report, carry NO inventory, many extras **FREE VIDEO** 1-800-334-9005 3/98

Quality Used Turf Equipment: (Four) 1996 580D Toro Groundmaster 16' Cut 80 H.P. Diesels 1000 Hrs. or Less FOB Edmonton, Alberta Canada. (Three) 1996 1145 John Deere 4WD Diesel 72" Cut, Approx. 800 Hrs. FOB Edmonton, Alberta Canada. (403)447-1199 or artmaat@wilco.ca 3/98

After 30 years in business Serving greater SE Minnesota **SCHULTZ LANDSCAPING, MINERAL SOD FARMS, CHOOSE AND CUT CHRISTMAS TREE FARMS and ORGANIC LAWN CARE** businesses are for sale/lease in part or parcel. For a complete inventory and equipment listing, please call 507-288-3999 or toll free at 1-800-934-7696. 5/98

MKI THE LANDSCAPERS SUPERSTORE™ WHOLESALE PRICES PARTS & SUPPLIES CALL FOR A FREE CATALOG 1-800-724-2229 BUY DIRECT & SAVE!!! 3/98

MOWER REPLACEMENT PARTS. FREE 200 page catalog **SAVE \$\$\$** on mower parts, air & oil filters, trimmer line, belts, plugs, oil, tools, water garden supplies. Mow More Supplies 1-800-866-9667 Order free catalog MM98LM. 5/98

LESCO TURF SPRAYERS, 1 yr. old, 100 gal. & 200 gal., w/Honda engines, Hannay electric reels, hose, guns. Barely used. Perfect condition! 301-293-1741. 3/98

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FRANCHISE OPPORTUNITY Tired of running your business without any support? With a **Naturalawn of America** franchise, you not only get comprehensive agronomy support through the use of our proprietary natural, organic-based fertilizers and biological controls, but you get to use our proven marketing strategies to easily grow your lawn care customer base to virtually the size you want. For info call us at **800-989-5444**; e-mail us at natlawn@erols.com; or contact us on the internet at www.nl-amer.com. 4/98

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

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LANDSCAPE management

1998 CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES

May 1998
June 1998
July 1998
August 1998
September 1998
October 1998
November 1998
December 1998

CLOSING DATES

4-9-98
5-8-98
6-10-98
7-9-98
8-10-98
9-10-98
10-8-98
To Be Announced

(Please call Sales Rep to confirm dates.)

For Classified Advertising Call:

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Fax 440-826-2865, email bsmith@advanstar.com

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