

SUPPLIERS CORNER

AgEvo now supports GOLFWORKS, a program created by the Metropolitan Golf Association Foundation, which provides summer employment in country clubs for poor and minority high school students. GOLFWORKS has placed more than 100 students in jobs since 1993.

Zeneca Professional Products has named Jerid T. Wendling as Territory Sales Representative for the western Florida. Wendling handles sales and distribution of turf and ornamental products. Formerly with Ciba Crop Protection, Wendling holds a degree in plant and soil science.

Rain Bird Sales now has

Mitch Wood as a district manager for the southeast US. Wood works with company distributors in the region to increase sales and market share. Visit the Rain Bird web site at www.rainbird.com, for information on various topics such as: product specifications (with detailed drawings); common questions; technical support; product training schedules; irrigation design software (which can be downloaded from the site and links to other irrigation-related sites).

TRIMS Software International, Inc. has been awarded a contract to develop an Equipment Maintenance System for **Jacobsen Division of Textron, Inc.** The system will

be installed at Jacobsen branch and distributor locations. The software provides preventive maintenance schedules, maintenance records, spare parts inventory, on-line illustrated parts catalog and electronic parts order processing for maintenance technicians.

Century Rain Aid has purchased Gulf Coast Pump, a wholesale distributor of irrigation and well drilling supplies, with four locations in Alabama and Florida. Century is the a leading distributor of landscape irrigation equipment. The company now has 68 locations in the US and Canada, and plans to expand its product line and training programs for drilling contractors, says

Mike Stein, vice president of Century's Southeast region.

Lofts Seed reports that its Triplex ryegrass blend will be used at Ericsson Stadium, home of the NFL's Carolina Panthers. In December, the Lofts company presented a check for \$822,522 to Rutgers University, for turf royalties.

Fairmount Minerals has agreed to purchase the **Garrick Corporation**, Cleveland-based supplier of bulk materials to the landscape, golf and nursery industries. Gary Trinetti will continue as general manager and vp of Garrick. Chuck Fowler is president and CEO of Fairmount.

Helen Lucas is vice president of **Seed Research of Oregon, Inc.** Lucas manages the company's warm-season turfgrass program, professional marketing in the Southwest and foreign marketing and sales efforts. There is a new address for SRO: 27630 Llewellyn Rd., Corvallis, Ore. 97333.

James R. Collins is the new specialty products director for **FMC Corporation**.

At **Jacklin Seed Co.**, the following promotions have been announced: Hiromi Yanagisawa is senior vp of marketing; Tom Stoesser is senior vp of finance, administration and acquisitions; Myron Lightbody is senior vp of plant operation; Glenn Jacklin is now senior vp production and grower services; Dr. Doug Brede is senior vp of research. **LM**

Info center

VIDEOS AND LITERATURE FOR THE GREEN INDUSTRY

MANAGEMENT SOFTWARE FROM CHARLES... Vander Kooi & Associates, Inc. sells landscape estimating and accounting software. VKA Estimating Software removes the guesswork in bidding and recovers the correct amount of overhead for the job; completes bids faster and more accurately and generates cost summary reports. "Mr. Accountant" software includes the general ledger, accounts payable, accounts receivable, disbursements and payroll modules. Costs are \$4900 for accounting programs; Estimating software starts at \$795. Demos available. Contact Vander Kooi & Associates, Inc., at 1495 Harbortgate Blvd., Mt. Pleasant, SC 29464-4212; 888/971-1724.

BROCHURE FOR LEAF PICK-UP HOSES... The Flexaust Company has introduced a new four-color product brochure for lightweight flexible hose and ducting. The 12-page publication makes it easy to identify the right product for a myriad of industrial applications. Free of charge; contact The Flexaust Company, Inc., P.O. Box 4275 Warsaw, IN 46581-4275; 1-800-DUCTING; www.flexaust.com

COMPANY GUIDE TO LIGHTING PRODUCTS...

Columbia Lighting and Prescolite • Moldcast Lighting of Spokane, WA, have issued the first edition of the *Product Selection Guide*. The 402-page, full-color guide provides comprehensive product data for all Columbia and Prescolite • Moldcast product lines. A wide array of full-color application photos depict Columbia and Prescolite • Moldcast fixtures in a range of environments. Copies are free to professional lighting specifiers. Fax requests to: 509-921-7539.