

# WHAT'S great IN '98?

*The editors at LANDSCAPE  
MANAGEMENT pick some new  
products or ideas that will get  
some attention in the Green  
Industry this year.*

Motorized turf applica-  
tion unit from S.N.G.  
makes big properties  
easy to treat.



**T**he new year brings a host of new Green Industry products and services. We've got more than a few to show you that may be of service.

Some of these products or services will catch on and become immediately valuable to segments of the industry. Past examples include the DTN Weather Monitoring System which quickly became indispensable with golf course superintendents and athletic field managers. Or the Dingo Digger line of construction equipment introduced into the United States a couple of years ago.

Recent chemical introductions that became industry-wide hits include Merit insecticide from Bayer, Primo growth regulator from Ciba, and Heritage fungicide from Zeneca. Other exciting new chemistries that will greatly aid turf professionals are the insecticides Conserve from Dow AgroSciences and Mach 2 from Rohmid.

Unfortunately, LANDSCAPE MANAGEMENT is going to press with this issue just before the 1998 GCSAA Show. Otherwise we'd show you the new products unveiled there. Look for them in our March issue.

Check out the following products and services. We're betting some of them will become helpful to many of you in 1998.

#### **An LCO's dream**

The Lawn Cad 2000 is a zero-turn-radius, motorized (17 hp Kohler engine) spreader/sprayer that makes chemical applications a snap on larger residential properties, commercial sites and ball fields. It's built by S.N.G. Equipment in Plain City, Ohio, an outfit that knows the application business since it uses these same units daily. The Lawn Cad 2000 can fit through a 40-inch gate, can spray either from the front or a boom unit on the rear; it can hold and spread 100 pounds of granular material; and it has a spray wand for making spot treatments. An owner/operator can spray an acre in about 12 minutes, a football field in about 17 minutes. One person can treat 500,000 sq. ft. in a day on one of these stainless steel/aluminum babies if he sets his mind to it, claims S.N.G. Call 614/873-3719

#### **New non-restricted fumigant**

Basamid granular soil fumigant from BASF Ag Products is a new way to sterilize soil for new or renovated golf course greens. It's significant because the

fumigant methyl bromide may be removed from the marketplace by 2000.

Basamid is neither a liquid nor a gas; it's a white granular. Blended with a complete soil mix before construction, Basamid controls weeds, nematodes and soil diseases, claims BASF. Moisture in the soil converts Basamid into active substances that diffuse as a gas, destroying fungi, bacteria, nematodes and soil pests.

#### Keep a level head

At first glance you might think a seat-leveling system is not such a big deal. But if you do any cutting on a slope, you'll be glad you've got one on your mower. Burkes Trading International in Lawrence, MA, (508/689-9330) is the U.S. distributor of this electrically controlled unit that was developed in Sweden. The seat is designed to keep an operator level to either 10 to 15 degrees. It may begin showing up on some production U.S. equipment soon.

#### Creeping-bluegrass available

Peterson Seed, Savage, MN, offers its Peterson's Creeping-Bluegrass for primary use on golf course greens. Dr. Donald B. White and the University of Minnesota developed this grass from *Poa annua*. But this grass, claims Peterson, is dark green, forms a uniform and dense turf (no grain), thrives at mowing lengths of 1/8 inch, is resistant to many diseases, winter hardy and has a stoloniferous spreading habit. The first release of creeping-bluegrass has been named DW-184 with limited supplies available. Call 800/328-5898.

#### Millennium arrives

Steve Tubbs at Turf Merchants, Tangent, OR, says limited quantities of Millennium, its first 4th-generation turf-type tall fescue, is available. Full production is set for this year. He describes Millennium as dark green, with medium-fine leaves and medium density. TMI has also released Paragon, a new perennial ryegrass seed. Both varieties were developed at Rutgers. TMI's number is 503/227-5547.

#### Useful labor 'product'

Consider this next item a "product" to improve labor efficiency and labor relations. Jennifer Thomas, just over a year ago, started Spanish Training Services, Inc., a service to teach U.S. employers and managers some practical Spanish and also to help them become aware of cultural differences in the workplace. Thomas is an effective teacher and communicator and she focuses her program on the specific green in-

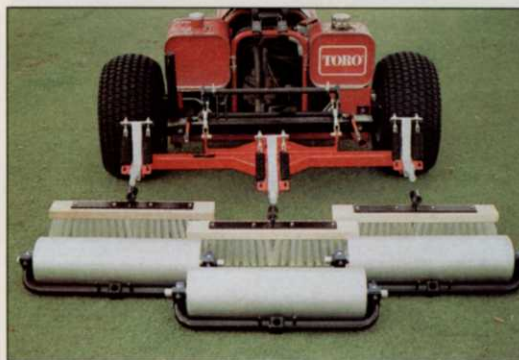


Jennifer Thomas (standing) helps U.S. Green Industry employers to break the language barrier and work more effectively with their Hispanic employees.

dustry, work-environment vocabulary. Because of the growing importance of Hispanic workers in the green industry, Thomas has also developed a Spanish Training home study course for green industry managers. It should be available in March. Contact Jennifer at 847/491-0099 or 800/491-0391.

#### Roll, spike or drag

Alpine Engineering's Roller/Spiker/Drag Brush System can roll 18 average-size greens in about 2 hours, or spike an average-size green in five minutes with over 300 slices per foot. The drag brush attachment—down pressure controlled by the operator—can be used to lightly lift grass blades prior to mow-



Alpine's single unit can roll, spike or drag brush a golf green.

ing to help eliminate grain, or to drag in the heaviest top dressing. Call Alpine in Wyoming at 307/654-7428 for more details.

#### Franchise opportunity

Castart by NatureScapes, headquartered in Tucson, offers franchises for selling and marketing Castart's building blocks components for rock water-

falls, streams, pools, ponds and spas. Castart's building block components are three times stronger and more flexible than concrete, the company claims. "For the right candidate, the total investment can be as low as \$12,800-\$25,000, and that includes an exclusive area of approximately 340,000 people," says president David Weinert. Call franchise vp Donald Gompers Isaacs at 520/623-8858 or 800/871-8838.

#### **For tree health**

Imisol is a new micro-injection product from The Mauget Company, Arcadia, CA. It contains Imicide insecticide and Fungisol fungicide for single-treatment, targeted control for both tree insects and diseases. Imicide is a systemic insecticide for many in-

**These components are manmade, but they look real. Castart offers franchises for installations.**



sects; Fungisol is fungicide for anthracnose, many cankers, fusarium and verticillium wilts, oak wilt, and dieback of birch, palm and walnut. You get both in Imisol. For a distributor near you, call J.J. Mauget Company at 626/444-1057 or 800/873-3779.

#### **Dump body "for all seasons"**

Henderson Manufacturing's combination spreader/dump body is designed to be a year around worker. Its "Munibody" design incorporates an ellipti-



cal side-to-floor profile for greater load capacity with a lower center of gravity. It has a built-in reversible conveyor system capable of moving material to the tailgate or forward to either side for spreading or shoulder work. This gives snow crews complete flexibility, and the body can also haul anything a standard dump body can, says the company which can be reached at 319/927-2828.

**Henderson Manufacturing' spreader/dump body features reversible conveyor system to move material more efficiently.**

#### **Tree decay detector**

The Arborsonic Decay Detector is a battery-powered instrument, weighing just three pounds that makes large-scale surveys and selection of trees on development sites easier and more accurate. It reveals decay not apparent from external inspections and eliminates the need for drilling. Contact American Arborist Supplies, Inc., West Chester, PA, at 800/441-8381.

#### **Monitoring service vehicles**

Lots of trucks to keep track of? Consider Teletrac, a land-based vehicle location and information system. Based in Kansas City, MO, Teletrac specializes in wireless remote fleet management and two-way data communications for commercial fleet management. The company says its services can improve your fleet management and speed customer service—for a price of course. Call 816/474-0055. **LM**