

HELP WANTED

The University of Minnesota, Crookston offers polytechnic baccalaureate and associate technology based degree programs. UMC issues notebook computers to full-time students and incorporates technology into the coursework. **Visit our web site at www.crk.umn.edu.**

**PROGRAM DIRECTOR
Golf Facilities and Turf Systems Management**

Position: Full-time, twelve-month position. Initial appointment is for two years, and will be annual, renewable thereafter based on funding/performance. Responsibilities: oversee program start-up/growth; provide high quality instruction; develop/implement program goals & objectives; manage programmatic resources; recruit, advise, and assist students with internship and graduate placement; work collaboratively in support of teaching/research/outreach; and develop/maintain strong industry network.

Minimum Qualifications: Masters Degree in Golf Course Management, Turfgrass Science or related field; qualified to teach courses in areas such as turfgrass diseases, pest control, growth/maintenance, establishment, & renovation; demonstrated strong interpersonal & communication skills; ability to relate complex concepts to diverse audiences; and committed to teamwork & interdisciplinary collaboration. Preference given to candidates who have successful record of management experience in the golf course and/or turfgrass industry; familiarity with golf course operations, maintenance, and equipment; ability to plan/manage program growth, and attract & leverage resources; and experience with computer-based instructional technologies. Employment begins 3/1/99. A letter of application; current resume; and names, addresses, and phone numbers of at least three references must be postmarked, by 1/1/99 and mailed to: Richard Nelson, 109 Hill Hall 2900 University Ave., Crookston, MN 56716.

UMC is an equal opportunity educator and employer

LANDSCAPE DIRECTOR

This key manager will be responsible for the development and maintenance of high quality turf and landscape management programs within this public entity in order to achieve/establish the highest standards in the field. Experience in assessing technology, developing partnerships, and strategic planning is necessary. Bachelor's degree in Landscape Architecture, Forestry or Hort. +7 yrs. exp. as mgr. in charge or production, incl. budgeting & cost control, req'd. **Salary \$65-80K.**

LANDSCAPE MAINTENANCE COOR.

Perform landscape maintenance tasks & organize regional and contracted crews to do maintenance tasks related to specialized landscapes. Assoc. degree in Landscape Architecture, Forestry or Hort. req'd. **Salary \$33K.**

Send resume to: PO Box 2190,
Dept H1-6691, Oak Park, IL 60303.
EOE

LANDSCAPE FOREMAN

The qualified individual will direct a crew of laborers, and other assigned workers engaged in the cleaning and maintenance of landscape and boulevard lawn area; baseball and softball diamonds, football fields, playgrounds special events areas, lagoons, etc. Must have knowledge of standard safety practices for mechanical equipment.

Willingness and ability to perform manual labor, plan and supervise the work of others is required. Related experience in landscape maintenance and construction is required.

Also required, valid Illinois Drivers License. A.A. degree in Horticulture, Forestry, or Landscape Architecture highly preferred.

Salary \$30K.

**Fax resume to: Chicago Park District
312-747-2427.**

EOE



BRANCH MANAGER

Industry leader, award winning, full service firm in Chicago western suburbs seeks aggressive sales and client-oriented individual to be accountable for a multi-million dollar growing branch operation and be part of the senior management team. Responsibilities include sales growth, budgets, estimating, bidding contracts, quality control, training and staff development, motivating sales staff, client interaction, operations management, and branch profitability. Horticulture/Business degree or similar a must, along with working knowledge of all grounds maintenance operations and proven leadership and sales record. This is an excellent career opportunity for an energetic, goals oriented, proven leader with excellent interpersonal and communication skills with possibilities for advancement to manage multiple branches within the Chicago Market. We offer excellent salary and benefits package (including a very impressive pay for performance incentive program, car allowances, health insurance, 401k and more.) To join an aggressively growing firm and for immediate confidential consideration, call/fax/or mail resume to:

TANDEM LANDSCAPE COMPANY
Attn: Mark Sorrentino
33W480 Fabyan Parkway, Suite 101
West Chicago, Illinois 60185
(630) 232-1700 Fax (630) 232-6370

FIELD OPERATIONS MANAGER MAINTENANCE

Are you aggressive with strong organizational and communication skills and like challenges? Do you have 5 years experience running day-to-day field operations comprised of 75 employees or more? We are a well-established full service landscape company looking for a field manager to oversee several area supervisors and day-to-day field operations. Located in Arizona's Greater Phoenix area, we have been in business for over 23 years. If you are the right person for the job, we are offering a generous salary, company vehicle, health and dental insurance, 401K with generous company match, and profit-sharing. Our starting package is \$30,000 to \$45,000 depending on past success and experience. 5 years minimum experience in the landscape industry. Please send your resume to 3747 E. Southern, Phoenix, AZ 85040. 12/98

MANAGERS & SUPERVISOR OPPORTUNITIES AVAILABLE

North Florida's leading full service landscape service's company has the immediate need for managers and supervisors. Looking for highly qualified immensely motivated individuals seeking an exceptional opportunity. Please send or fax your resume to Attn: President, fax: (904) 249-2476, send to: P.O. Box 50781, Jacksonville, FL 32240 12/98

Place your ad today!

LANDSCAPE MAINTENANCE SUPERVISORS

An established landscape maintenance company seeks experienced Supervisors in the Memphis, TN area to begin work in February or March 1999.

Qualifications include:

Five (5) or more years experience supervising landscape maintenance personnel, knowledge of all phases of commercial and residential landscape maintenance including chemicals, pesticide applicators license, great motivational and organizational skills. **Excellent salary and benefits.**

**Fax resume to (901)754-4554 by 1/15/99
Your reply will be kept confidential.**

HELP WANTED

Join Century Rain Aid, America's leading irrigation and landscape lighting distributor, as we continue to grow. Century is now accepting applications for branch management and sales positions. Irrigation experience and a college education are preferred. Century offers industry competitive wages and a complete benefits program, including medical, dental, vision and 401K matching. Please send your resume and salary requirements to:

**Century Rain Aid,
31691 Dequindre Rd.,
Madison Heights, MI 48071
Attn: Wayne Miller**
Pre-employment drug screening required.
Century is an Equal Opportunity Employer.

Fast paced Design-Build Firm needs Landscape/Irrigation Foreman to install high end residential projects. Year round employment, salary plus bonus & benefits. Minimum 3 years infield experience. Must have references, be self-motivated & well organized. Charlotte, N.C. (704)598-2266. 3/99

MAINTENANCE MANAGERS & SUPERVISORS

The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need nationally for maintenance managers and supervisors. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 59-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/98

MANAGER OF MAINTENANCE AND DEVELOPMENT

- City of Long Beach, CA (Salary: \$80,929-\$121,394 depending on qualifications.) The Manager of Maintenance and Development for the Department of Parks, Recreation and Marine directs all maintenance operations, both staff and contract, for the City's parks, recreation facilities, beaches, and marinas. The Manager prepares and administers an annual operating budget of \$15.2 million, and an annual Capital Improvement Program budget of \$22+ million. The Manager also oversees the lease operation of the City's five golf courses. The position requires an individual with exceptional management skills to inspire and lead 2 General Superintendents, 6 Superintendents, 140 full-time equivalent employees, and numerous contractors. The candidate must: have 10 years of progressively responsible administrative and supervisory experience; possess strong planning skills; be able to adeptly handle multiple priorities and issues; be creative and proactive; and possess a strong customer service orientation. Send resume, letter of interest, and three work-related references to: Ralph S. Cryder, Director, Department of Parks, Recreation and Marine, 2760 Studebaker Road, Long Beach, CA 90815-1697. DEADLINE: DECEMBER 31, 1998. For full requirements and additional information, call (562) 570-3126. Confidential inquiries welcomed. 12/98

The NW is the place to work and enjoy **outdoor recreations**. Looking for result oriented team players that are committed to safety, customer service, quality work, employee opportunities, and profit. Positions available include: **Maintenance Manager, Construction Foreman, Irrigation Technician**. Send resumes or request application to Pruet Tree & Landscape, PO Box 1967, Lake Oswego, OR 97035 or fax (503)635-1524 12/98

LANDSCAPE SERVICES SUPERVISOR The City of Mobile, Alabama is seeking a landscape services supervisor to oversee the horticultural functions of the Parks Department, including growing, placement and care of bedding and landscape plants, management of a pesticide program, and general grounds & turf management. Requires a Bachelor's degree in landscape design, ornamental horticulture or a closely related field, and a minimum of one year of experience in landscape design or horticulture management and supervision. \$26,616 starting salary, plus benefits. Contact the Mobile County Personnel Board at (334) 470-7727 for application information; position closes January 15, 1999. 12/98

EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS

Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/aboriculture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. **WE OFFER:** —Excellent starting salary, —Company paid health insurance, —Excellent working environment, —Bonuses, —Vacations, —401 K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: **DeANGELO BROTHERS, INC.**, Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F 12/98

LANDSCAPE DESIGN/INSTALL MANAGER

Firm with reputation for exceptional quality and high profile customers seeks experienced career manager for design/installation division. Must have strong design talent, working knowledge of industry, organizational ability and people skills. Bottom line responsibility from generation of design proposal through completion of installation. A salaried career opportunity with production bonuses, health and life insurance, profit sharing plan (401K), etc. Contact Margie Hill 901/382-9000 or fax resume 901/382-7797 12/98

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/98

GreenSearch—Attention Employers...can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Candidates pay no fee. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161, www.greensearch.com. 12/98

LOCATE IN ONE OF FIVE GREAT CITIES! Tell us what city you prefer! We are a leading lawn care company that has been in business for 30 years with locations in **Cleveland, Fort Wayne, Indianapolis, Pittsburgh, and St. Louis**. We are accepting resumes for branch managers and branch manager trainees. Our trainee packages average \$35,000 to \$40,000 per year and our branch manager packages average \$75,000 to \$80,000 per year. Both trainee and branch manager benefits include generous salaries, health benefits, new personal vehicles and a large year end bonus. **Join a fast growing company that "really cares" about its employees!** Branch manager applicants should have managerial experience, and trainee applicants should have assistant manager experience. Send or fax resume to: Kapp's Lawn Specialists, Michael Markovich, 4124 Clubview Dr., Fort Wayne, IN 46804. Fax: 219/432-7892. 12/98

LANDSCAPE OPPORTUNITIES:

Our continued growth has us searching for top quality people to join our team in the following positions: **Landscape Maintenance Manager - Landscape Designer/Sales - Customer Service Manager - Landscape Foreman - Irrigation Manager**. Self motivation and experience required. Please fax or mail resume with recent salary history to: **LAKEVIEW LAWN & LANDSCAPE, 4477 County Road 1, Canadaigua, NY 14424. Phone: 716-394-6701. Fax: 716-394-0962** 1/99

Join The Company That Changed the Industry!

True or false: 1. You know you're better than what the boss thinks. 2. You're tired of company rhetoric. 3. Your ability to train and help others is one of your strongest points. 4. You're a bit of a "rebel" and believe in your opinion. 5. You like to work hard but really enjoy playing hard. **4 Or More True Answers?** Then we want to talk to you. NaturalLawn of America's continued growth has created another regional manager position for operational/technical support. If you enjoy people, communicate well, and have experience in business and training, we want you!!! Fax your resume in strict confidence to (301)846-0320 or e-mail us at natural@nl-amer.com, www.nl-amer.com. 12/98

LAWN TECH SecondNature

has full time positions available for Lawn Technicians. HLT Certification or Lawn experience is preferred. Compensation includes salary plus commission. Benefits include 401K, vacation, paid holidays and health. Call (615)254-1005 12/98

Something to Sell?
We Can Help!
Call Bill Smith at
800-225-4569 ext. 670

BUSINESS FOR SALE

BUSINESS FOR SALE: Well established, medium size, one million plus, landscape and snow removal company, with 38 years of servicing corporate, commercial and industrial accounts in the Northern Illinois area. All contracts, accounts, equipment, and general information is for sale to a mature, ambitious, knowledgeable, person. This person will have to have some background in the industry to be qualified for this purchase. Please fax your background and qualifications. We will reply in confidence. FAX 847-634-3910 Attn: Bob 1/99

LAWN/LANDSCAPE CO. FOR SALE 90+ accounts commercial & residential all accounts & equipment for sale as a package. Sales will equal \$250,000 yearly. Asking \$150,000 for all. Located in Lynchburg, VA. Serious inquires only. (804) 239-6520. 12/98

BUSINESSES OPPORTUNITIES

**WANT TO BUY OR SELL
A BUSINESS?**

Professional Business Consultants can obtain purchase offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a **FREE APPRAISAL** of your business.

If you are looking to grow or diversify through acquisition, I have companies available in **Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care** all over the U.S. and Canada.

**P.B.C. 682 Phelps Ave., Lockport, IL 60446
708-744-6715 • Fax: 630-910-8100**

EDUCATIONAL OPPORTUNITIES

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 12/98

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

WEBSITES

Golf Course and Irrigation Supplies Your on-line connection to all the companies you need. Contact information including web-site links are provided. Look up a company you know or compare what is available. www.golfcoursesupplies.com
www.golfcourseequipment.com
www.golfcoursemanagement.com
www.golfcourseservices.com
www.irrigationsupplies.com 5/99

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

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**NATIONAL
CANCER HOTLINE
1-800-433-0464**

When cancer strikes you, your family or friends, reliable information is vital. Talking to a cancer survivor will help you or your loved ones successfully cope with this always-treatable, often-curable disease. All at absolutely no charge.

Call **1-800-433-0464, 24 hours a day** to be matched with a survivor with your type of cancer. Let the R.A. Bloch National Cancer Hotline help you get through the shock and uncertainty of a cancer diagnosis.

All calls are absolutely free, completely sponsored by Richard Bloch and Sprint, and donations are never, ever solicited. Our volunteers don't give medical advice — they talk from personal experience of beating cancer. Their "I've-been-there" experience might save your life.

Call now for help, comfort and hope.

1-800-433-0464

AD INDEX

132	A.M. Leonard	59
106	American Cyanamid	47
156	Anchor Wall Systems	23
118	Aquascape Designs	36-37
150	ATI	167
117	Bayer Corp	32-33
151	Burlingham Seeds	167
	Dodge/Chrysler	7
	Dow AgroSciences	28-29
125	Excel Industries	45
116	Fine Lawn Research	19
154	Finn Corp	168
115	GMC Truck	16-17
107	Igloo Corp	22
105	John Buhler Inc	5
108	John Deere	8-9
112	Kubota Tractor	3
101	LESCO(golf)	CV2-1
102	LESCO(land)	CV2-1
141	Melroe Bobcat	12-13
126	MTD Pro	20-21
152	Nitro-GreenCorp	167
131	Nu-Gro Technologies	43
130	Nutramax Laboratories	31
119	Oase Pumps Inc.	41
121	Parker Hannifin Corp	CV3
165	Performance Software	73
109	Plant Health Care	25
110	Plant Health Care	26
120	Pond Supplies	39
104	Rexius	5
114	Rohmid	15(Reg)
133	Sweepster Inc	68
149	Target Specialty Prod	74a-74b(Reg)
103	Tee-2-Green	CV4
123	Tifsport	53
155	Turf Merchants Inc	168
153	Versa-Lok	167
122	Walker Mfg	49

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