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management

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For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to:

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FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: BILL SMITH, 440-891-2670, 1-800-225-4569, (ext. 670), Fax 440-826-2865, Email bsmith@advanstar.com

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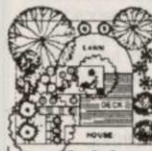
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CLASSIFIED

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Sales Manager-Landscape Services

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For immediate confidential consideration, please send or FAX your resume to:

HEYSER LANDSCAPING, INC.,
Attention: Director of Recruiting,
400 North Park Avenue, Norristown, PA 19403.
FAX (610)630-1288

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Mr. Greg Wagner
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Attn: Wayne Miller

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**To Place a Classified Ad Call: Bill Smith, Phone: 800-225-4569 ext 670,
Fax: 440-826-2865, Email: bsmith@advanstar.com**

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Established Landscape Maintenance/Design-Build company has two openings for career minded individuals with a commitment to excellence in quality and customer service with the following qualifications:

Landscape Architect: Experienced Landscape Architect to coordinate and manage residential and commercial landscape installation projects. Must possess professional client communication skills.

Client Service Representative: Our maintenance department has an opening for an experienced CSR with a 2 or 4 year industry related degree plus 2 years experience. Both positions offer full benefits including company car, insurance, and 401(k).

Send your resume to:

David J. Frank Landscape Contracting, Inc., P.O. Box 70, Germantown, WI 53022.

National Sales Manager

Results driven national sales manager to lead sales team. Must have experience in building and managing a \$20-100 million sales team in addition to also building outside rep and distribution team.

Fax, e-mail or send resume to:

Lisa Zastawnik, Job Code: NSM, 13600 Broadway Ave., Cleveland, OH 44125. FAX: 216-581-4712
e-mail: garick@garick.com

LANDSCAPE ARCHITECTS

Teas Landscape Services, has openings for Project Landscape Architects. Work with each client from inception through job completion. Supported by a Design Group using AutoCAD. **Requirements:** Degree in landscape architecture, good client relation skills, self-starter, knowledge of plants, construction details, and irrigation. Professional fees plus incentive compensation, health care, paid holidays, and car furnished.

Attn. Tom Teas P.O. Box 1603
Bellaire, TX 77402-1603

E-mail to: teas@teasnursery.com



Commercial Manager All American Turf, Inc. has an immediate opening in Central Iowa for a Manager in the Commercial and Irrigation areas. Candidates need to have a strong desire to work in the lawn care industry and have experience in the same. Sales and presentation background is essential. We offer a competitive salary, plus a variety of benefits including ESOP. Send resumes with salary requirements and references to: All American Turf Beauty, Inc., Box 260, Van Meter, IA 50261-0260 or fax to: (515)996-2263. 8/98

FIELD OPERATIONS MANAGER MAINTENANCE Are you aggressive with strong organizational and communication skills and like challenges? Do you have 5 years experience running day-to-day field operations comprised of 75 employees or more? We are a well-established full service landscape company looking for a field manager to oversee several area supervisors and day-to-day field operations. Located in Arizona's Greater Phoenix area, we have been in business for over 23 years. If you are the right person for the job, we are offering a generous salary, company vehicle, health and dental insurance, 401K with generous company match, and profit-sharing. Our starting package is \$30,000 to \$45,000 depending on past success and experience. 5 years minimum experience in the landscape industry. Please send your resume to 3747 E. Southern, Phoenix, AZ 85040. 12/98

MAINTENANCE MANAGERS & SUPERVISORS

The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need nationally for maintenance managers and supervisors. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 59-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/98

EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS

Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/aboriculture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. **WE OFFER:** —Excellent starting salary, —Company paid health insurance, —Excellent working environment, —Bonuses, —Vacations, —401 K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: **DeANGELO BROTHERS, INC.,** Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F 9/98

Ornamental/turf spray technician must be familiar with all aspects of applications, some sales work possible. Category 24 license preferred but not essential. Clean driving record and valid license required. Mandatory drug testing. Year-round work. Some benefits. Send resume to: Empire Tree and Turf, 2704 Gordon Highway, Augusta, GA 30909. 706-854-0926, 706-651-1648 fax. 8/98

Experienced climber, must be familiar with all aspects of removal, pruning, cabling work and equipment operation. Valid driver's license, mandatory drug testing. Some benefits. Send resume to: Empire Tree and Turf, 2704 Gordon Highway, Augusta, GA 30909. 706-854-0926, 706-651-1648 fax. 8/98

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DIVISION MANAGERS- Well established Central Indiana full service Co. specializing in commercial accounts in need of professional managers for the following divisions: **MAINTENANCE DIV. MANAGER-** This division encompasses T&O treatments, Annual Flowers, Pruning & Bed care. Position entails customer service, plant diagnosis estimating, employee management & sales. Candidate should possess related degree. 5 yr. exp. in all facets of landscape maintenance. **CUTTING DIV. MANAGER-** This division encompasses grass cutting for commercial properties of up to 20 acres, bushog & fall leaf removal. Position entails customer service estimating, employee management & sales. Candidate should possess a college degree, strong communication and organizational skills, 5 yr.'s experience in commercial cutting. All positions offer competitive salary, insurance, company truck & profit sharing. We are an Equal Opportunity Employer. Send resume to: P.O. Box 3431, Indianapolis, IN 46234. 8/98

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