

HELP WANTED

Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd.,
Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required.
Century is an Equal Opportunity Employer.



Moon Landscaping
Vice-President/General Manager
Moon Landscaping, a thirty-year-old landscape/maintenance company currently operating in an area of southeast Pennsylvania, New Jersey and northern Delaware

is seeking a high-end, quality-oriented individual to manage its rapidly expanding landscape and site management company located in Bucks County, PA. This person must be capable of running all aspects of the business and have a strong commitment to quality and growth. Salary is commensurate with experience plus incentives based on P/L, gross margin and overall company direction. The position offers Blue Cross/Blue Shield, dental insurance, life insurance, 401(k), vehicle allowance or company car, and a potential for promotion.

Please send resume to:
MOON LANDSCAPING
P.O. Box 672, Chesapeake City, MD 21915
Attn: John Pursell
Fax: (410)755-6152

Western States Reclamation, Inc.

is one of Denver, Colorado's leading environmental contractors involved in commercial landscaping, irrigation, revegetation and erosion control projects. Our new and expanding Irrigation Division needs employees immediately. Top pay and benefits for qualified individuals.

- **Irrigation Superintendent** - Requires up to 5 yrs. exp. with large comm'l irrigation systems. Exp. on golf course construction beneficial.
- **Irrigation Pipefitters & Installers** - Requires exp. on large commercial projects including mainline up to 8", wiring, network satellite systems, valves, etc. Also, need operators for large trenchers and backhoes.
- **Irrigation Techs** - Must have good experience with trouble shooting, programming clocks, valve repair, etc.

Send resume with salary history/req. to:

WSRI
11730 Wadsworth Blvd, Broomfield, CO 80020
or fax to (303)465-2478. EOE by choice.

SERVICE TECHNICIAN / SMALL ENGINE MECHANIC - We are a growing NE Ohio Outdoor Power Equipment Dealer serving the professional Green industry and seeking a talented, organized, self-driven individual with 2 & 4 cycle engine experience. **INSIDE & FIELD SALES**- Also seeking energetic, motivated & knowledgeable individuals to sell products, tools, & equipment to the tree & landscape industry Horticultural/arboriculture training & experience medical, disability, life insurance, vacation & holiday benefits. Ongoing training opportunities. Valid driver's license with clear record, phone & own transportation a must! Drug free workplace. EOE. Please submit to LM Box 526. 4/98

General Manager/Golf & Sports Turf

Well-established, full service landscape maintenance & construction company located in the St. Louis area is currently seeking a General Manager for its Golf & Sports Turf Division.

Successful candidates must be sales-oriented with strong management skills and a background in Golf Course Management, staffing, scheduling, estimating, business strategy, and overall department profitability.

This is an excellent opportunity for a results-driven individual with 5 plus years management experience who is ready to manage a \$3+ million department experiencing strong growth. Qualified candidates must also possess excellent organizational, communication, and leadership skills. We offer an excellent salary and a comprehensive benefits package.

To be considered for this challenging and exciting new position, please forward a resume and cover letter, with salary history to:



Munie Company
Attn: HR Manager
1000 Milburn School Rd.
Caseyville, IL 62232
Fax (618)632-5475

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/98

Seeking the Green Industry's Best Sales Manager An established Southeast-based leader in professional landscaping and maintenance has an immediate opening for a fully qualified and productive sales and business development professional. The ideal candidate will possess a proven track record of success in commercial and high-end residential sales and a bias toward building long-term relationships. Skill and experience in estimating and design would be helpful. Interested and qualified candidates should either telephone, fax or mail their resume to: GreenSearch, 6690 Roswell Road, Suite 310-157, Atlanta, Georgia 30328-3161. Toll-free 1.888.375.7787 Fax 770.392.1772. 4/98

For Classified Advertising Information:

Bill Smith

☎ Phone: 440-891-2670,

Fax: 440-826-2865

Email: bsmith@advanstar.com

✉ Send Box Number Replies to:

Landscape Management,

LM Box #,

131 W. First St.,

Duluth, MN 55802

SALES OPPORTUNITIES- Sales Manager, Contracted Maintenance Salesperson, Architect/Design Salesperson. Sales Manager to coordinate & enhance sales efforts for Maintenance, Construction & Nursery Operations. Motivate, train & manage our sales force w/some personal sales expectations. **Contracted Maintenance Salesperson** to build relationships & procure the opportunity to bid multi-family and commercial/industrial accounts. **Architect/Design Salesperson**- target volume \$600,000 in residential/comm design-build work. Excellent opportunity to join a growing Chicagoland industry leader. We offer a generous salary w/commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/advancement potential. Work out of either our Naperville or Wauconda office. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084. (847)526-4596. EOE. 5/98

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/98

GreenSearch—Attention Employers... can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Candidates pay no fee. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161, www.greensearch.com. 4/98

BUSINESS FOR SALE

Iowa Grounds Keeping Company For Sale.

\$300,000 in annual sales. Located in a College community with a diverse population and numerous activities. The town is known for its excellent school system. Sale includes all contracts and equipment.

Fax inquires to 319-337-2894 or
e-mail: Amative2@AOL.COM

Well established medium size \$500K landscape and snow removal business in the north suburbs of Chicago, is for sale to an energetic, ambitious, knowledgeable person, who would work the business on a buy-out basis. We are retiring after 40 years but will stay on to train. Reply in confidence and fax background to: (once in a lifetime opportunity) to 847-634-3910. 4/98

Ten year old Richmond, VA based lawn maintenance and landscape company for sale. \$220,000 gross 1997. Asking 45K for commercial and residential contracts and equipment. Owner retiring but will stay during transition if needed. PO Box 35900 Richmond, VA 23235. 4/98

FOR SALE: Established Landscape Construction Company located on the beautiful Central Coast. Annual average sales 450-500,000 with room for expansion. Includes trenchers, backhoes, tractor, misc. equipment, contracts. \$120,000. Serious inquires to: Landscape P.O. Box 15935, San Luis Obispo, CA 93406-5935. 4/98

EDUCATIONAL OPPORTUNITIES

NOW...Learn professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01Y1, 101 Harrison Street, Archbald, PA 18403. 12/98

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305 12/98

FOR SALE

Radios - Half Price Motorola - Radius - Johnson - Kenwood Escape **NEXTEL** go 900 for \$225 per truck call 800-779-1905 4/98

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MOWER REPLACEMENT PARTS. FREE 200 page catalog **SAVE \$\$\$** on mower parts, air & oil filters, trimmer line, belts, plugs, oil, tools, water garden supplies. Mow More Supplies **1-800-866-9667** Order free catalog MM98LM. 5/98

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SERVICES

SPANISH TRANSLATION Business, technical and legal documents. Training manuals, notices, safety guidelines, benefits, company rules. 10 yrs' experience as Spanish translator for major California landscape management company. **LANGUAGE EXPRESS. TEL: (408)395-5917 FAX: (408)395-3457** evialo@compuserve.com 4/98

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/98

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LANDSCAPE
management

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FOR DETAILS CONTACT

Michael Balzano
440-891-2697

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