

# LANDSCAPE management

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA, 216-891-3162, 1-800-225-4569, (ext. 162), Fax 216-826-2865, Email dzappola@advanstar.com

## HELP WANTED

### SALES ASSOCIATES

LESCO, Inc., has opportunities for candidates with sales or agronomic backgrounds for our Service Centers and Golf Course territories. LESCO is a leading supplier of products and equipment for the lawn maintenance and golf course industries. Now accepting resumes for the following regions: Northeast, Mid-Atlantic, Southeast, Midwest, West and Southwest

Send resumes to: LESCO, Inc., Attn: HRSLs, 20005 Lake Road, Cleveland, OH 44116. EOE M/F/H/V



Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd., Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required. Century is an Equal Opportunity Employer.

## HELP WANTED

One of No. VA's Largest Landscape firms has opening for Maintenance Production Managers. Must have min. of 2 years experience. Excellent salary. Benefits based on experience. Come grow with us.

**Call 703-352-7555**

## HELP WANTED

### HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

**Call 703-352-7555**

Excellent opportunity to join a growing Chicagoland industry leader as a **Commercial Salesperson** or **Design/Salesperson**. We seek accomplished, highly motivated individuals w/ on-target estimating capability & proven sales techniques. Expected commercial volume 1 million+ & residential \$600,000+. We offer an excellent salary w/ commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/ advancement potential. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084 (847)526-4580. EOE. 10/97

**Sales Territory Reps** Dingo Digging Systems needs professional & dynamic sales reps with equipment sales experience. Competitive salary, paid expenses + company vehicle provided. Fax your resume with salary requirements to: Attn: Sales Manager (803)548-2762. Immediate openings include: Atlanta, Chicago, Portland, Los Angeles, San Francisco. Other major cities to follow. 9/97

**MAINTENANCE SUPERVISORS** The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/97

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: <http://www.florapersonnel.com>. 12/97

Swingle Tree, a Denver tradition since 1947 with state of the art facility and equipment is seeking **PLANT HEALTH CARE MANAGER** and **SUPERVISORS** w/2-4 yr related degree and min 3-5 yrs experience in ornamental insect diagnosis/recommendations. Excellent communication skills w/ability to train and supervise production crews required, as is ability to route efficiently. Responsibilities include staffing, scheduling, budget control, customer service and quality control, product evaluation/selection. \$30-\$50K (sal+bonus), DOE. For immediate confidential consideration, please send or fax your resume to Swingle Tree Company, 8585 E. Warren Ave., Denver CO 80231, ATTN: Catherine. Fax 303-337-0157. 9/97

**GROW WITH THE BEST** Are you looking for a future in your career? **Landscape Management Services Inc.**, a leading northern California commercial landscape maintenance firm, seeks a professional **Area Supervisor**. Our growing, dynamic company provides a powerful opportunity for an experienced, energetic professional to soar. Join a well managed team with career-track training, excellent compensation, and great working conditions! Fax your resume in confidence to **415-428-1802.** 9/97

**SALES OPPORTUNITIES.** A leading irrigation products manufacturer has immediate career sales opportunities designed to support the aggressive growth and development of assigned product lines. Successful candidates will be self-starters, have an undergraduate degree, three to five years of sales experience and the proven ability to sell. The ability to work independently within the assigned territory and the willingness to travel extensively are musts. Positions are available in several desirable geographic areas across the country. Please submit resume, including geographic preference(s) in confidence to: Sales Opportunities, LM Box 509. 9/97

# LANDSCAPE management

## DIRECT MAIL

# List

targeted, influential audience:

- ▶ 49,600 decision makers
- ▶ Highly responsive
- ▶ 98% deliverable guaranteed
- ▶ Selects available

## FOR DETAILS CONTACT

Mark Fleischer  
216-891-2773

Send Blind Box Replies to:

Landscape Management  
Classified Ad Dept.  
LM Box XXX  
131 W. First St.  
Duluth, MN 55802-2065

(Please include box number in address)

# CLASSIFIEDS

## BUSINESS FOR SALE

Landscape Design and Installation (Residential & Commercial) & Retail Nursery Center. Beautiful southwest community, pop. 35,000, trade area 75,000. \$450,000+ annual gross. \$145,000 & lease land & buildings or sell land & buildings. Neat & Active. Serious inquiries only. LM Box 508. 9/97

## FOR SALE

**NO ONE BEATS OUR PRICES** Parts-Engines-Equipment **LANDSCAPERS SUPPLY** Free 200+ Page Catalog **1-800-222-4303** Lowest Prices Guaranteed. Free Gift w/First Order. TF

**FOR SALE:** Residential & Commercial Landscaping Company. Located in South Central Kentucky. Well established, \$300,000 per year plus, with room to grow. Over \$100,000 in equity and \$200,000 in Contracts for 1997. Owner will help assist in transition. For more information, write: **Business Opportunities, 931 Winding Ridge Dr., Somerset, KY 42503, or 800-928-5296.** Ask for Willis. 10/97

## FRANCHISE OPPORTUNITIES

NOW...LEARN PROFESSIONAL Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01X9, 101 Harrison Street, Archbald, PA 18403. 12/97

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Synder, TX 79549. 10/97

## WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97

Subscription Information?  
Call 1-800-346-0085, ext. 477

## AD INDEX

101	American Cyanamid/Reg . . . . .	43
102	American Cyanamid . . . . .	13
	Dodge/Chrysler . . . . .	SR3-5
	Dow Elanco . . . . .	22-23
104	Echo . . . . .	6-7
105	Geo-Group Int'l . . . . .	47
106	Grasshopper Co. . . . .	SR12-13
	Green Industry Expo . . . . .	11
	Irrigation Association . . . . .	71
108	Int'l Seeds Inc. . . . .	17
109	Int'l Seeds Inc. . . . .	18
110	J J Mauget . . . . .	35
111	J J Mauget . . . . .	40
112	John Deere . . . . .	32-33
113	John Deere . . . . .	32-33
114	Kubota Tractor Corp. . . . .	3
115	Melroe Co.-Bobcat . . . . .	Cv3
116	Monsanto . . . . .	12-13L
117	New Holland . . . . .	3L
	Nitro-Green Corp. . . . .	68
118	North American Green . . . . .	42
	Novartis/Reg . . . . .	4-5G
120	Nutramax . . . . .	9G
121	Pickseed West . . . . .	15
122	Plant Health Care . . . . .	39
123	Rexius . . . . .	68
124	Rhone Poulenc/CA only . . . . .	50-51
	RISE . . . . .	4-5G/Reg
125	RJ Advantage . . . . .	12G
126	Schipper & Co. USA . . . . .	68
127	Seeds West Inc. . . . .	9
126	Tee-2-Green . . . . .	Cv4
129	Terra/North . . . . .	5
130	Terra/South . . . . .	5
119	Terra . . . . .	67
131	Toro Co. . . . .	6-7L
132	Turf Merchants Inc. . . . .	45-46
133	Turfco Mfg Co. . . . .	8L
	Turfgrass Trends . . . . .	7L
134	Walker Mfg Co. . . . .	12L
107	Winner's Circle, The . . . . .	18L
136	Western Products . . . . .	SR20
135	Zeneca . . . . .	Cv2-1

# LANDSCAPE management

## MARKET SHOWCASE CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
November 1997	10/8
December 1997	11/6
1998 DATES	TBA

(Please call Sales Rep to confirm dates.)

### SEND AD COPY WITH PREPAYMENT TO:

Denise Zappola, **LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, OH 44310. For more information call: 1-800-225-4569 or 216-891-3162, Fax: 216-826-2865.

## RESERVE AD SPACE

# LANDSCAPE management

Call **DENISE ZAPPOLA**

216-891-2762 or fax your copy to her at 216-826-3162

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.