

SHREDDERS

Topsoil Shredders
THE SCREEN MACHINE®
800-837-3344



7001 Americana Parkway
 Reynoldsburg, OH 43068

CLASSIFIEDS

HELP WANTED

LANDSCAPE MAINTENANCE OPERATIONS MANAGER

Nationally recognized landscape firm headquartered in Orlando, FL has immediate opening for MAINTENANCE OPERATIONS MANAGER. Preferred candidates would have minimum of 5 years management experience in the maintenance of commercial, multifamily and single family developments. Must have proven experience in managing, motivating, scheduling and administering field personnel through Superintendents and Forepersons. Client relations, quality control, communications and organizational skills are very important in this position. B.S. Horticulture, Arborist Certification and PCO License desirable. Excellent salary with generous benefits including vehicle, retirement program, and disability insurance. Relocation expenses negotiable. Qualified candidates are requested to FAX resume to 407 678 8097 or mail to 2169 N. Forsyth Road, Orlando, FL 32807. DFW/EOE.



Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd.,
 Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required.
 Century is an Equal Opportunity Employer.

Greentree, Inc. one of the Southeast's leading commercial Landscape Management Companies is currently seeking a highly qualified, self motivated professional to manage divisions in the South East region. Candidates must be resourceful, exhibit strong leadership skills, and have a solid knowledge of Southeastern Horticulture. Our expansion offers unlimited career growth. To apply contact: Human Resources Dept., 1640 Roadhaven Drive, Stone Mountain, GA 30083. Tel: (800)667-4196 Fax: (770)934-0919. 12/97

LANDSCAPE management

targeted, influential audience:

- ▶ 49,600 decision makers
- ▶ 98% deliverable guaranteed
- ▶ Highly responsive
- ▶ Selects available

FOR DETAILS CONTACT

Mark Fleischer, 216-891-2773

DIRECT MAIL

List

HELP WANTED

NORTHWESTERN LANDSCAPE COMPANY

The Northwest's fastest growing commercial landscape and maintenance organization. 15+ years of continuous growth. We are currently looking to fill key management and supervisory positions. Must be committed to integrity, professionalism, the pursuit of industry excellence and have a desire to make a difference in a growing company. Company vision and mission statement will be provided upon request. Excellent pay and benefits, 401K - profit sharing. Send or fax resume (Attn: President) to: (253)848-8187 P.O. Box 1118, Puyallup, WA 98371.

Executive Vice President

Atlanta-based trade association for lawn/landscape service industry seeks executive vice president to build membership, expand services. Marketing-oriented individual with proven background will manage \$1 million budget, 1000-plus members, 9 staff. Involves 50 percent travel. Six-figure compensation package available. Send cover letter and resume by 11/15 to: Chair, Search Committee, P.O. Box 293, N. Chili, NY 14514.



FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: <http://www.florapersonnel.com>. 12/97

LANDSCAPE CONSTRUCTION PRODUCTION MANAGER

A qualified individual is invited to join the staff of one of Chicagoland's premier landscape design, build and maintain firms. Qualifications required: Horticulture degree, minimum of 4 years field experience, strong leadership skills, working knowledge of zone 4 and 5 plant materials, operation of related equipment, ability to organize and train construction personnel, and to schedule and supervise daily operations of the residential and commercial construction division. Top wages and benefits. This opportunity offers the last level of advancement for a successful career in the landscape industry. Send detailed resume to:

don fiore company, inc.

28846 Nagel Court
 Lake Bluff, Illinois 60044
 (847) 234-0020
 (847) 234-0922 (Fax)
 Attn: Don

PROFESSIONAL SALESPERSON NEEDED

Looking for a very aggressive person with a minimum of 3 years experience in professional sales to develop commercial and residential design/build landscape clientele. This position would consist of client prospecting, professional presentations, and client follow-up. Experience and education in the landscape industry required. Excellent earning potential with a salary compensation package tied to performance. Please send resume to:

TERRAFIRMA, INC.

3780 E. Morgan Road, Ypsilanti, MI 48197

GreenSearch—Attention Employers...can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161. 12/97

HELP WANTED

We need Experienced Turfgrass Farm Managers who want to GROW

- Do you know cool or warm season grasses?
- Do you want more responsibility + advancement?
- Can you grow your people as well as you grow turfgrass?

We're Woerner Turf, the fastest growing turfgrass marketers in the U.S.

Please FAX your resume and salary requirements TODAY to:
Larry Woerner Senior VP
Woerner Turf
West Palm Beach, FL
FAX: (561)835-0718

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/97

LANDSCAPE MAINTENANCE— CENTRAL VIRGINIA The largest landscape maintenance contractor in central Virginia is constantly in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Production Manager, Project Manager, Spray Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes to JRGM, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059 Fax 804-550-1869. 6/98

Excellent opportunity to join a growing Chicagoland industry leader as a **Commercial Salesperson or Design/Salesperson**. We seek accomplished, highly motivated individuals w/ on-target estimating capability & proven sales techniques. Expected commercial volume 1 million+ & residential \$600,000+. We offer an excellent salary w/ commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/ advancement potential. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084 (847)526-4580. EOE. 10/97

GROW WITH THE BEST Are you looking for a future in your career? **Landscape Management Services Inc.**, a leading northern California commercial landscape maintenance firm, seeks a professional **Area Supervisor**. Our growing, dynamic company provides a powerful opportunity for an experienced, energetic professional to soar. Join a well managed team with career-track training, excellent compensation, and great working conditions! Fax your resume in confidence to **415-428-1802.** 10/97

Seeking the Green Industry's Best Sales Manager
An established Southeast-based leader in professional landscaping and maintenance has an immediate opening for a fully qualified and productive sales and business development professional. The ideal candidate will possess a proven track record of success in commercial and high-end residential sales and a bias toward building long-term relationships. Skill and experience in estimating and design would be helpful. Interested and qualified candidates should either telephone, fax or mail their resume to: GreenSearch, 6690 Roswell Road, Suite 310-157, Atlanta, Georgia 30328-3161. Toll-free 1.888.375.7787 Fax 770.392.1772. 12/97

IRRIGATION TECHNICIAN 2 positions available. Starting Salary between \$22,466-\$30,329 annually. Apply by Oct 31 1997. Requires: education and experience equivalent to 3 years exp. in the irrigation industry. Working knowledge of the Motorola Central Control System and related components, Irrigation Auditor Certification, and Backflow Prevention Assembly Tester Certification are highly desired. Must possess an AZ CDL with no major driving citations in the last 39 months, or ability to acquire one within 6 months of hire date. A City of Scottsdale application and supplemental questionnaire are required to apply. Contact: City of Scottsdale Human Resources, 7575 E. Main St., Ste. 205, Scottsdale, AZ 85251 (602)994-2491 10/97

BRANCH MANAGER Industry leader, award winning, full service firm in Chicago western suburbs seeks aggressive sale and client-oriented individual to be accountable for a multi-million dollar growing branch operation and be part of the senior management team. Responsibilities include sales growth, budgets, estimating, bidding contracts, quality control, training and staff development, motivating sales staff, client interaction, operations management and branch profitability. Horticultural/business degree or similar a must, along with working knowledge of all grounds maintenance operations and proven leadership and sales record. This is an excellent career opportunity for an energetic, goals oriented, proven leader with 3-5 years experience as a branch manager and excellent interpersonal and communication skills. Send resumes with salary requirements and references to: **Tandem Landscape Company, 33w480 Fabyan Parkway, Suite 101, West Chicago, IL 60185 or fax to (630)232-6370, Attn: Mark Sorrentino.** 12/97

Landscape, Irrigation, & Maintenance Managers
Expanding Louisiana Design/build Company is seeking 3 managers with minimum 5-7 years experience capable of independent operations control. Remote and local project management skills necessary to join one of the Southeast's fastest growing regional companies. Job scheduling, materials, equipment, and personnel co-ordination skills a requirement. Strong horticultural knowledge of Zone 7-9 plants and diseases is a must to effectively train and direct multi-ethnic crews and foremen. Excellent earnings and promotion opportunities. Send confidential resume to: **Jack's Nursery, Inc., 894 Robert Blvd., Slidell, La. 70458, Fax (504)643-2691.** 10/97

JOIN OUR ALCA AWARD WINNING TEAM. OREGON'S LARGEST COMMERCIAL LANDSCAPE COMPANY is looking for experienced Landscape Maintenance and Construction Supervisors, Forepersons, and Irrigation Technicians. Must be Self-motivated, team-oriented, industry professionals with excellent communication and organizational skills. Training and opportunities for those who want to grow with us. Full time positions with excellent benefits including medical/dental, paid holidays, paid personal leave, 401-K and others. Send or fax your resume to: Northwest Landscape Industries, Attention HR Dept, 16075 SW Upper Boones Ferry Road, Tigard, OR 97224 fax (503)620-7592. Drug screening required. 10/97

Arboretum and Grounds Manager Supervise workforce responsible for the planting and maintenance of the arboretum and grounds of a 250 acre botanical garden including: trees, shrubs and turf; disease, insect and weed control; leaf pickup; composting; woody plant nursery; and irrigation systems. Responsible for planning and budgets. Will work with other NYBG departments, consultants and outside contractors. Must have at least 8 years of experience in public gardens and a 2 year degree in Horticulture. Experience with unionized workforce preferred. NYS DEC 3A Pesticide Applicator's License required within 6 months. Competitive salary and excellent benefits including 4 wks vacation. Send resume to: Human Resources Manager-AGM, The New York Botanical Garden, 200th Street & Southern Boulevard, Bronx, New York 10458-5126. AA/EOE/MF/D/V 10/97

EDUCATIONAL OPPORTUNITIES

NOW...LEARN PROFESSIONAL Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01X9, 101 Harrison Street, Archbald, PA 18403. 12/97

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 10/97

EQUIPMENT FOR SALE

NO ONE BEATS OUR PRICES Parts-Engines-Equipment **LANDSCAPERS SUPPLY** Free 200+ Page Catalog **1-800-222-4303** Lowest Prices Guaranteed. Free Gift w/First Order. TF

FOR SALE

FOR SALE: Residential & Commercial Landscaping Company. Located in South Central Kentucky. Well established, \$300,000 per year plus, with room to grow. Over \$100,000 in equity and \$200,000 in Contracts for 1997. Owner will help assist in transition. For more information, write: **Business Opportunities, 931 Winding Ridge Dr., Somerset, KY 42503, or 800-928-5296. Ask for Willis.** 10/97

MKI THE LANDSCAPERS SUPERSTORE™
WHOLESALE PRICES PARTS & SUPPLIES
CALL FOR A FREE CATALOG 1-800-724-2229
BUY DIRECT & SAVE!!! 3/98

BUY ICE MELTER WHOLESALE!! A natural alternative to rock salt, our unique ice melting formula sustains melting down to -12 F, and does not destroy the vegetation. Call today for truckload pricing 800-989-5444 12/97

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97