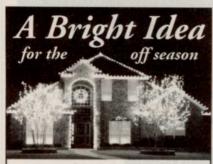
BUSINESS OPPORTUNITIES



Professional Christmas Lighting

- · Keep Your Good People Year 'Round ·
 - · Employ Your Owned Assets ·
 - Offset Fixed Costs
 - · Sell To Existing Customers ·
 - · Excellent Margins ·



Purchasing Power . Name Recognition Shorter Learning Curve

> 1-800-687-9551 www.christmas-decor.com

EDUCATIONAL OPPORTUNITIES

Train at Home In PRINCIPLES OF TURFGRASS MANAGEMENT

400+ page manual covers 14 topics. all regions, and all seasons in U.S. Certification by The University of Georgia and the PLCAA. Used internationally. Call 1-800-325-2090.

http://www.gactr.uga.edu/IS/Turf/

CHARLEST AND METERS OF METERS AND AND PROPERTY OF THE STATE OF THE STA Circle No. 150 on Reader Inquiry Card

EQUIPMENT FOR SALE

Elite Trenchers Heavy Duty, "Built Tough to Last"



20' to 30' Per Minute Cuts Roots 7" Diameter Low Voltage Wire Flower Bed Edging Sprinkler Installation

DD12 Invisible Flower Beds 2" or 3" Wide 2" or 3" Wide 2", 3" or 4" Wide

VISA/MasterCard

1114 SE 12th Court . Cape Coral, FL 33990 1-800-223-5468 • Fax (941) 458-4530 http:\\www.elitetrenchers.com

FOR SALE

FOR SALE

Established Garden Center and Landscaping Business, Marquette, MI Owners Retiring, Contact Timbercrest

906-249-3984

FOR SALE

NEARY Model #300 lapping machine w/materials. Used twice. Asking 200.00.

Tom Sprague, 7500 Old Oak Blvd., Middleburg Hts., Ohio 44130 216-891-2774

FRANCHISE OPPORTUNITIES

Are you tired of working hard just to make a living? Now is the time to join forces with a nationally known company and turn that hard work into success!

- · Strong brand awareness with high quality Scotts® products
- Effective sales/marketing programs
- · Complete training and support
- · Financing available

Call Now!

800-783-0981

...featuring



SERVICES



Ideal for Vehicles and Equipment

Call or Write: SUN ART DECALS INC. 885 W. BAGLEY RD. **BEREA, OH 44017** 216-816-0290

800-835-5551 FAX: 216-816-0294

ber of the OHIO LANDSCAPERS ASSOCIATION

ANDSCAPE management

Every month the Market Showcase offers readers of Landscape Management a complete and up-todate section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA, 216-891-3162, 1-800-225-4569, (ext. 162), Fax 216-826-2865, Email dzappola@advanstar.com

MISCELLANEOUS



40 x 60 x 12

HERITAGE BUILDING SYSTEMS

800-643-5555 www.metalbldg.com

SOFTWARE

Introducing...

Software for the Landscape Contractor



TRIMMER Cuts Time Spent On: Billing Routing Site Scheduling **Customer Tracking**

To Make Your Life Easier!

For a FREE Demo Disk contact us at TRIMS Software International, Inc. 3110 North 19th Avenue, Suite 190 Phoenix, Arizona 85015 (800) 608-7467 • Fax: (602) 277-8029

Or visit us at www.trims.com

Send Blind Box Replies to:

Landscape Management Classified Ad Dept. LM Box XXX 131 W. First St. Duluth, MN 55802-2065

(Please include box number in address)

SHREDDERS

Topsoil Shredders THE SCREEN MACHINE® 800-837-3344



7001 Americana Parkway Reynoldsburg, OH 43068

LANDSCAPE management

targeted, influential audience:

- ▶ 49,600 decision makers
- ► Highly responsive

DIRECT MAIL

List

▶ 98% deliverable guaranteed

► Selects available

FOR DETAILS CONTACT

Mark Fleischer, 216-891-2773

CLASSIFIEDS

HELP WANTED

LANDSCAPE MAINTENANCE OPERATIONS MANAGER

Nationally recognized landscape firm headquartered in Orlando, FL has immediate opening for MAINTENANCE OPERATIONS MANAGER. Preferred candidates would have minimum of 5 years management experience in the maintenance of commercial, multifamily and single family developments. Must have proven experience in managing, motivating, scheduling and administering field personnel through Superintendents and Forepersons. Client relations, quality control, communications and organizational skills are very important in this position. B.S. Horticulture. Arborist Certification and PCO License desirable. Excellent salary with generous benefits including vehicle, retirement program, and disability insurance. Relocation expenses negotiable. Qualified candidates are requested to FAX resume to 407 678 8097 or mail to 2169 N. Forsyth Road, Orlando, FL 32807. DFW/EOE.



Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd., Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required. Century is an Equal Opportunity Employer.

Greentree, Inc. one of the Southeast's leading commercial Landscape Management Companies is currently seeking a highly qualified, self motivated professional to manage divisions in the South East region. Candidates must be resourceful, exhibit strong leadership skills, and have a solid knowledge of Southeastern Horticulture. Our expansion offers unlimited career growth. To apply contact: Human Resources Dept., 1640 Roadhaven Drive, Stone Mountain, GA 30083. Tel: (800)667-4196 Fax: (770)934-0919.

HELP WANTED

NORTHWESTERN LANDSCAPE COMPANY

The Northwest's fastest growing commercial landscape and maintenance organization. 15+ years of continuous growth. We are currently looking to fill key management and supervisory positions. Must be committed to integrity, professionalism, the pursuit of industry excellence and have a desire to make a difference in a growing company. Company vision and mission statement will be provided upon request. Excellent pay and benefits, 401K - profit sharing. Send or fax resume (Attn: President) to: (253)848-8187 P.O. Box 1118, Puyallup, WA 98371.

Executive Vice President

Atlanta-based trade association for lawn/landscape service industry seeks executive vice president to build membership, expand services. Marketing-oriented individual with proven background will manage \$1 million budget, 1000-plus members, 9 staff. Involves 50 percent travel. Six-figure compensation package available. Send cover letter and resume by 11/15 to: Chair, Search Committee, P.O. Box 293, N. Chili, NY 14514.



FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com. 12/97

LANDSCAPE CONSTRUCTION PRODUCTION MANAGER

A qualified individual is invited to join the staff of one of Chicagoland's premier land-scape design, build and maintain firms. Qualifications required: Horticulture degree, minimum of 4 years field experience, strong leadership skills, working knowledge of zone 4 and 5 plant materials, operation of related equipment, ability to organize and train construction personnel, and to schedule and supervise daily operations of the residential and commercial construction division. Top wages and benefits. This opportunity offers the last level of advancement for a successful career in the landscape industry. Send detailed resume to:

don fiore

28846 Nagel Court Lake Bluff, Illinois 60044 (847) 234-0020 (847) 234-0922 (Fax) Attn: Don

PROFESSIONAL SALESPERSON NEEDED

Looking for a very aggressive person with a minimum of 3 years experience in professional sales to develop commercial and residential design/build landscape clientele. This position would consist of client prospecting, professional presentations, and client follow-up. Experience and education in the landscape industry required. Excellent earning potential with a salary compensation package tied to performance. Please send resume to:

TERRAFIRMA, INC. 3780 E. Morgan Road, Ypsilanti, MI 48197

GreenSearch—Attention Employers...can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161.