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June 6, 1997
for the July 1997 issue.
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CLASSIFIEDS

SUPERINTENDENTS & SUPERVISORS One of the nation's largest and fastest growing full service landscape companies has an immediate need in principal cities east of the Mississippi for maintenance superintendents and supervisors with 2-5 years experience. We seek energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. This industry leader offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to:



THE BRICKMAN GROUP, LTD.

Landscape Architects/Contractors/Horticultural Services

Corporate Office • 375 S. Flowers Mill Road • Langhorne, PA 19047 • Fax: 215-757-9630 • EOE

LANDSCAPE SALES South Florida full service landscape company has immediate opening for a highly motivated sales professional. Applicant must have minimum 3 years exp. in the landscape industry, strong interpersonal, communications and organizational skills. Salary plus commission, medical & dental. Growth opportunity. Fax resume to Ron 1-561-997-0971 or call 1-800-718-9619. Drug testing required. E.O.E. 5/5

Manager, Landscape and Grounds. Implements master landscape projects; administers grounds and irrigation units; manages personnel and monitors expenses by computer. Requires 4 year degree in ornamental horticulture, landscape architecture or related field. 5 years experience supervising large grounds maintenance crew. Salary dependent upon qualifications; excellent benefits. Open until filled. Submit cover letter and current resume, names of 3 professional references, and 5-year salary history to: California State University, Northridge; Human Resource Services; 18111 Nordhoff Street, Administration Park 702, Northridge, CA 91330-8229. EEO/AA/Title IX, Sections 503 & 504 Employer. 5/5

Grounds Maintenance and Enhancement Supervisors & Managers

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your resumé today to: Tom Davis, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

SALES ENVIRONMENTAL CARE, INC. is expanding markets in No. Calif. Bay Area. Must have 3-5 years experience and strong track record in sales. Need to be articulate w/strong interpersonal and organizational skills. Knowledge of local markets and property management a plus. Excellent growth potential, full benefits. Send resume: 825 Mabury Road, San Jose, CA 95133 EOE

BRANCH MANAGER National Lawn Equipment Supplier expanding into Northeast, Mid-Atlantic & Southeast. Previous retail management experience required. Computer literate. Send resume to: Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459. 8/97

LANDSCAPE management

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA, 216-891-3162, 1-800-225-4569, (ext. 162), Fax 216-826-2865

Weeks Landscape Services, a division of Weeks Corporation (NYSE-WKS) is in search of Maintenance Field Supervisors and Management Trainees, Spray Technicians and a Irrigation Service Manager. Each position requires effective organizational, technical and communication skills. Opportunities for personal and professional growth are excellent for results oriented personnel. Requirements: 2 yrs high quality commercial landscape experience, 2-4 yr. degree in related field a plus. Excellent benefits, training and opportunities. Send resume to: **Weeks Landscape Service,** 4497 Park Drive, Norcross, GA 30093, FAX: (770)717-3312. 5/97

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HELP WANTED

VALLEY CREST, a national landscape, irrigation, concrete and site construction prime contractor seeking key positions throughout the United States. Excellent salary and benefit packages available.

BRANCH MANAGER

Immediate positions throughout the United States available for qualified individuals with operational and business management experience in general contracting. Resumes must exhibit a minimum of ten years line experience in the supervision of public and private construction projects. Applicants must exhibit an entrepreneurial spirit and have a number of years of experience in branch, divisional or company management. Candidates must have high level of interpersonal, financial and organizational skills.

GENERAL SUPERINTENDENTS/ OPERATIONAL MANAGERS

Challenging opportunities available for individuals with a minimum of 10 years experience in the supervision of public and private site development projects and construction management. Areas of expertise should include, at a minimum, landscape, irrigation and concrete installation. Must have excellent scheduling, subcontractor and equipment management and labor supervision skills.

PROJECT MANAGERS/PROJECT ENGINEERS

Positions available throughout the United States for qualified individuals to take projects from beginning to end; interfacing with client, estimating, scheduling and working in concert with field operations to manage major site development projects. Five years experience or Construction Management degree required.

Send resume to **J. Seeley**, 24121 Ventura Blvd., Calabasas, CA 91302



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MARKETING/SALES MANAGER

Are you looking for a company and position you can grow with?

McGinnis Farms, a growing, multi-state distributor of nursery, landscape supplies, and irrigation products is currently seeking a Marketing/Sales Manager to direct and coordinate our sales and marketing efforts in our Atlanta, GA headquarters. Ideal candidate will be motivated, self-starter, experienced in developing marketing, advertising, and sales plans. Must have at least 3 - 5 years experience in marketing/sales and excellent organizational and communication skills. Nursery/horticulture background preferred, but not required. Our company offers a competitive salary plus incentives and a comprehensive benefits package including medical/dental/vision/life insurance and 401(k).

Forward resume with salary requirements to:

McGinnis Farms, Inc. - Human Resources
Ad: SMM-LM
5610 McGinnis Ferry Rd.
Alpharetta, GA 30202
Fax: (770) 410-3832

McGinnis Farms, Inc. is a drug-free workplace.

ORNAMENTAL HORTICULTURIST CARETAKER

We are seeking a full time degreed individual with a minimum of five years experience in the field of landscaping design/grounds maintenance. The individual will be responsible for the supervision and implementation of landscaping and grounds maintenance for approximately ten acres.

If you feel you are qualified and this position is of interest to you, we would appreciate receiving your resume and salary requirements. We will offer a competitive salary, full health care benefits, retirement program, profit sharing, paid holidays and vacation, plus many extras.

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Sanitary Gasket Company

P. O. Box 222, Lebanon, OH 45036
FAX 513-932-4493 • E-mail: clswagler@aol.com
Attn: David Newman, President

Landscape Maintenance Crew Leader & Trainees Wanted

Garden Gate Landscaping is an industry leader in residential D/B installation and maintenance for 30+ yrs. in the Washington, DC metro area. Must have 2 yrs. related experience and driver's license. Must be organized, quality oriented and self-motivated. Excellent pay and benefits with year-round guaranteed positions. 401K and health insurance. Pay based on past experience and proven abilities. Fax or mail resume or call (8:30-5:00 M-F):

Charles Bowers, GGL, 821 Norwood Road
Silver Spring, MD 20905
Phone 301-924-8652 / Fax 301-570-3212.

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: <http://www.florapersonnel.com>. 12/97

Landscape Chief Estimator/Estimators Aggressive, established commercial landscape contractor searching for experienced people knowledgeable in site development, grading operations, landscape & irrigation installation, and landscape maintenance. Computer experience mandatory; Lotus 123 release 5 or Excel preferred. Successful candidates must be professional, organized, team oriented and skilled in management. Remarkable opportunity for a career. Salary-D.O.E. Submit credentials and employment references via fax at (702)252-7031 and mail to: **Gothic Landscaping, Inc., c/o Chief Estimating Position**, 4565 West Nevso Drive, Las Vegas, Nevada 89103. 5/97

Assistant Professor of Turf Production and Management, Director of Turfgrass Center

The Department of Horticulture, Plant Science Unit, University of Missouri, invites applications for this tenure-track position to develop an extension program (50% effort) to complement a research program (50% effort) on turfgrass production and management, and to serve as Director of the UM Turfgrass Center. A Ph.D. in Horticulture, Agronomy or related discipline, training and experience in turfgrass management, and effective communication and managerial skills are required. Submit by May 31, 1997, a letter describing qualifications and career goals; resume; transcripts; selected reprints; and request three letters of reference to be sent: Dr. Bruce Barrett, Chair of Turf Search Committee, 1-87 Agriculture Building, University of Missouri, Columbia, MO 65211. **E-Mail:** agbarret@muccmail.missouri.edu. **Telephone** (573) 882-7511. **FAX** (573) 882-1469. The University of Missouri is an Affirmative Action/Equal Opportunity Employer. For more information, visit our web site: <http://www.missouri.edu/~extbsc/turf/turfhp.htm>. 5/97

Major commercial landscape company in the southeast seeking experienced **Irrigation sales person** with excellent communication and computer design skills. Very beneficial to have ability to sell commercial landscape and maintenance accounts. Also seeking **Maintenance production manager** with ten years experience. Proven communication and management skills. Strong turf background required. For confidential consideration, please fax resume and salary requirements to: (704)527-2913. 5/97

EDUCATIONAL OPPORTUNITIES

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 10/97

NOW...Learn Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0137, 101 Harrison Street, Archbald, PA 18403. 8/97

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131 W. First St.
Duluth, MN 55802-2065

(Please include box number in address)

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SERVICES

Advertise your business on the INTERNET and find LOCAL and REGIONAL customers interested in your services. You've been hearing about it, but is your company taking advantage of it? Have us develop your own home page on our Internet Directory. Call LandscapeUSA.com today! 800-966-1033. <http://www.landscapeusa.com> 4/97

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/9

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ISSUES

CLOSING DATES

July 1997	6/6
August 1997	7/8
September 1997	8/7
October 1997	9/8
November 1997	10/8
December 1997	TBA

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO:

Denise Zappola, **LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, OH 44130. For more information call: 1-800-225-4569 or 216-891-3162, Fax: 216-826-2865.

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