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*management*

April 8, 1997  
for the May 1997 issue.

Call Denise Zappola at  
216-891-3162

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CLASSIFIEDS

**SUPERINTENDENTS & SUPERVISORS** One of the nation's largest and fastest growing full service landscape companies has an immediate need in principal cities east of the Mississippi for maintenance superintendents and supervisors with 2-5 years experience. We seek energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. This industry leader offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to:



**THE BRICKMAN GROUP, LTD.**  
Landscape Architects/Contractors/Horticultural Services  
Corporate Office • 375 S. Flowers Mill Road • Langhorne, PA 19047 • Fax: 215-757-9630 • EOE

**LANDSCAPE**  
*management*

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130


**BOX NUMBER REPLIES:** *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

**FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA,** 216-891-3162, 1-800-225-4569, (ext. 162), Fax 216-826-2865

**ORNAMENTAL HORTICULTURIST CARETAKER**

We are seeking a full time degreed individual with a minimum of five years experience in the field of landscaping design/grounds maintenance. The individual will be responsible for the supervision and implementation of landscaping and grounds maintenance for approximately ten acres.

If you feel you are qualified and this position is of interest to you, we would appreciate receiving your resume and salary requirements. We will offer a competitive salary, full health care benefits, retirement program, profit sharing, paid holidays and vacation, plus many extras.



**NEWMAN**  
Sanitary Gasket Company

P. O. Box 222, Lebanon, OH 45036  
FAX 513-932-4493 • E-mail: clswagler@aol.com  
Attn: David Newman, President

**"A REAL OPPORTUNITY TO GROW"**

OUR COMMITMENT TO EXCELLENCE IN THE LANDSCAPE INDUSTRY HAS RESULTED IN AN OVERWHELMING DEMAND FOR OUR SERVICES.

OUR GROUP IS HARD WORKING, TALENTED, AND UNDERSTANDS QUALITY AND CUSTOMER SERVICE.

IF YOU SHARE OUR VALUES, CONSIDER BEING A PART OF OUR FUTURE.

For additional information call:  
1-800-548-6063

FAX your resume to  
908-548-4359  
Attn: Personnel Dept.



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**YOU CAN HELP US GROW!**

**Retail/Horticulture Industry**  
**CUSTOMER RELATIONS TEAM LEADER**

If you are up to the challenge of playing a key part in building a growth oriented company contact us NOW.

The candidate we seek must be able to lead, coach and train their team, handle sales and marketing projects from start to finish, and interface successfully with our outside sales professionals and customers. GREEN INDUSTRY EXPERIENCE and computer literacy is a plus.

We offer a competitive pay and bonus structure with room to grow. Please mail or fax your resume to:

**AGRITURF, INC.**  
c/o Personnel Dept.  
59 Dwight Street, Hatfield, MA 01038  
Fax: 413-247-9401

HELP WANTED

**Heyser Landscaping, Inc.**, continuing to build on a 68 year reputation, is now hiring supervisors, forepersons, assistant forepersons, and pesticide applicator, for specialty display, planting and maintenance crews in the southeastern PA, northern NJ and DE areas. Excellent wages and benefits including:  
Paid holidays, vacation and sick time; health, dental, life, ST/LT disability insurance; vision and prescription drug plans; 401(k) pension plan; uniforms  
**Send resume and salary requirements to: Heyser Landscaping, 400 North Park Avenue, Norristown, PA 19403, or fax to (610) 630-1288**

**Landscape Designer/Estimator Needed**  
Well established landscape/build company seeks highly motivated, well organized, self starter to join our team effort. Must have a minimum of 3 years experience in landscape field and a knowledge of ornamental horticulture. Must have ability to communicate well, design, estimate and sell projects. Competitive salary and benefits package.  
**Send resume to Gradco, Inc., 7341 Cahaba Valley Road, Birmingham, Alabama 35242. Attention Mike Summers.**

**LANDSCAPE/IRRIGATION SUPERVISOR**  
Excellent opportunity to join a growing industry leader. We seek an energetic, team-oriented, and self-motivated individual with good communication and organizational skills. Ability to coordinate materials and equipment and capacity to run crews efficiently a must. Good compensation and advancement for right candidate.  
Send resume or call:  
**Terraforma Inc., 3780 E. Morgan Rd., Ypsilanti, Michigan 48197 (313)434-3811**

**Grounds Management**  
**DuBrow's Nurseries, Inc.**, a full service Horticultural corporation, has immediate openings for all levels of management. Individuals will be servicing upscale corporate and condo management clientele. Must possess a related college degree, with excellent communication skills, bilingual a plus. Competitive salary and full company benefits.  
**Please fax resumes to: DuBrow's, attn. Michael Branch, fax: 201-992-6050. E.O.E. M/F**

**SPRINKLER TECHNICIANS** Rapidly growing Sprinkler company in Denver Colorado is looking for sprinkler technicians with experience in residential repair. A clean M.V.R. and the ability to efficiently work unsupervised is a must. This is a year round position offering competitive pay, health care benefits and vacation time. 303-778-0534. 3/97

**ASPEN CORPORATION** Landscape Division, the most reputable and quality oriented landscape firm in southern West Virginia is growing. We seek qualified candidates for the following positions: **"PRODUCTION MANAGER (Maint. & Installation), "LAWN & TREE/SHRUB CARETECH/COORDINATOR, "LANDSCAPE DESIGNER/SALES.** All applicants must have 3 to 5 years experience in the above position with proven results in specific area of expertise. Effective customer service and communication skills a must. Excellent compensation with benefits. Solid position for career person in a fun, fast paced year round work environment. Send resume or call for an appointment to: **ASPEN CORPORATION, P.O. Box 737, DANIELS, WV 25832 or fax resume to 304-763-4591.** 3/97

**Grounds Maintenance and Enhancement Supervisors & Managers**  
Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.  
Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your resumé today to: **Tom Davis, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.**

**SALES PROFESSIONAL LANDSCAPE MANAGEMENT**  
Opportunity with growing nationally recognized company. Excellent salary and benefits. Send brief resume to:  
**Mr. Alan at David J. Frank Landscape Contracting, Inc., P.O. Box 70, Germantown, WI 53022.**

**SALES ENVIRONMENTAL CARE, INC.** is expanding markets in No. Calif. Bay Area. Must have 3-5 years experience and strong track record in sales. Need to be articulate w/strong interpersonal and organizational skills. Knowledge of local markets and property management a plus. Excellent growth potential, full benefits. Send resume: 825 Mabury Road, San Jose, CA 95133 EOE

**Regional Manager Position** NaturaLawn of America, a national franchise lawn care firm located in Frederick, Maryland, is seeking an individual to fill one of its regional manager positions. Responsibilities include, training and support of franchise locations, budgeting, market analysis and agronomic program development. Qualified applicants must display strong agronomic and technical abilities, excellent oral and written skills as well as previous experience in new business start-ups and troubleshooting operational issues. NaturaLawn of America offers a competitive salary, paid vacations, benefits package and company vehicle. Qualified applicants may fax their resume to 301-846-0320 or call 301-694-5440 for additional information. Web Site: <http://www.nl-amer.com>. 3/97

**LANDSCAPE Chapel Valley Landscape Company,** Award-winning, quality-oriented landscape firm is looking ahead to spring and expansion! In anticipation of a busy "growing" season, we are seeking reliable, motivated team players to fill the following vacancies in the MD/VA/DC areas: **Irrigation Service Technician, Irrigation Installation Foreman, Commercial Landscape Estimator, Foremen, Assistant Foremen, Crew Workers.** We offer excellent compensation, employee development, and benefits in a drug-free environment. EOE. Send resume or call: **HR Dept., Chapel Valley Landscape Company, PO Box 159, Woodbine, MD 21797, 301-924-5400.** 3/97

**BRANCH SALES MANAGER** National Lawn Equipment, Parts & Accessories Supplier expanding into the Northeast, Mid Atlantic and Southeast. Need articulate individual with retail management experience. Computer literate. Several markets available. Send resume with salary history & requirements to: **Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459.** 8/97

**Great Opportunity - Operations Manager. Showcase Landscape,** a leader in Minneapolis, St. Paul has a great opportunity for the position of Operations Manager. The qualified applicant should have good organization skills, and a solid background in Grounds Management. Responsibilities include: Grounds Maintenance, Landscape, Irrigation, and Snowplowing. Solid support staff and sales staff already in place. We need a leader who is committed to customer satisfaction and is able to actively find ways to lower costs. Please send resume and salary requirements to **Showcase Landscape 7086 Quantic Lane, Maple Grove, MN 55311, or call Steve st (612)425-5296.** 3/97

**NORTHWESTERN LANDSCAPE COMPANY** The Northwest's fastest growing commercial landscape and maintenance organization. 15+ years of continuous growth. We are currently looking to fill key management and supervisory positions. Must be committed to integrity, professionalism, the pursuit of industry excellence and have a desire to make a difference in a growing company. Company vision and mission statement will be provided upon request. Excellent pay and benefits. 401K- profit sharing. Send or fax resume (Attn: President) to (206)848-8187 P.O. Box 1118, Puyallup, WA 98371. 3/97

**FRANCHISE SUPPORT** Join Illinois based leader in lawn and tree care franchising since 1977. Spring-Green seeks individual with green industry background to train and support franchise owners in the use of our marketing and operating systems. Qualified candidate must have college degree, be self-motivated and people-oriented. Excellent compensation package includes company car, medical, life, 401K and bonus opportunities. Fax resume to: Franchise Support 815-436-9056. 3/97

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. 12/97

**HELP WANTED RELOCATE TO PORTLAND, OREGON** and join our growing, full service landscape business dedicated to quality since 1964. Experienced arborists, applicators, construction and maintenance crew leaders desiring to join our team should contact our office below. Drug testing, drivers license and good driving record are required. Tree Care Unlimited, Inc., PO Box 1566, 5600 SW Rosewood St., Lake Oswego, OR 97035, 503-635-3165 (office), 503-635-1549 (fax). 4/97

**LANDSCAPE MAINTENANCE SALESPERSON** Well established full service company in the Washington D.C. area seeks highly motivated, well organized person to join our team. The right individual must have a minimum of three years experience in the industry with a strong track record in sales, a horticultural degree a plus. Excellent compensation, benefits, opportunities and reasonable hours. Please mail or fax resume to **Professional Grounds, Inc., P.O. Box 1454, Newington, VA 22079; fax (703)339-0600.** 3/97

**LANDSCAPE DESIGN/ESTIMATING POSITION-** Estimating, design and limited on-site supervision of commercial, industrial and municipal L/S construction projects. Must have minimum (5) yrs. exp., competitive salary based on experience, benefit package and paid vacation. Company based in Bristol, PA. Send resume to **S.L.I., 2076 County Line Rd.-#239, Huntingdon Valley, PA 19006.** 3/97

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**ADVANSTAR**  
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A Division of Advanstar Communications Inc.

7500 Old Oak Blvd.,  
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## EDUCATIONAL OPPORTUNITIES

NOW...Learn Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0137, 101 Harrison Street, Archbald, PA 18403. 8/97

## EQUIPMENT FOR SALE

**SPYDERS**- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood, Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/97

## FRANCHISE OPPORTUNITIES

"Is Your Business Stagnate? \*Looking for better products? \*Does your business require professional marketing experience? \*Or, do you want to add lawn care to a new or existing business? Now is the time to consider a franchise with **NATURALAWN OF AMERICA**, the leader in organic-based lawn care. Due to our environmentally responsible approach, we are the fastest growing lawn care company in the U.S. For details, contact us on the Internet at [www.ni-amer.com](http://www.ni-amer.com) or call Randy Loeb, Franchise Development Manager at 800-989-5444 8/97

Subscriptions? 800-346-0085 ext. 477

## CLASSIFIEDS

### FOR SALE

**FOR SALE:** 600 & 240 acre Vegetable Farms. CNY Location. Facilities for large scale operation complete with equipment. 315-687-6510. 4/97

**FOR SALE** 800 Gal GMC Spray Tanker. 300 Gal Hydro-seeder. Ryan Slit Seeder. 742 B Bobcat (3 years old). (412)754-9807. 3/97

**FOR SALE:** Residential & Commercial Landscaping Company. Located in South Central Kentucky. Well established, \$300,000 per year plus, with room to grow. Over \$100,000 in equity and \$200,000 in Contracts for 1997. Owner will help assist in transition. For more information, write: **Business Opportunities, 931 Winding Ridge Dr., Somerset, KY 42503.** 3/97

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/97

Protect yourself and your applicators from granular fertilizer and pesticide dust when operating Lesco and Scott's commercial spreaders with the Applicator's Friend shield. Now only \$35.95! Riverside Gardens, Inc. 1-800-595-2774. 3/97

**HAVE FOR SALE** 1996 FFI Preparator - 66" wide. Like New. Asking \$3500.00 But willing to negotiate. 815-857-2513. 3/97

### SERVICES

Advertise your business on the INTERNET and find LOCAL and REGIONAL customers interested in your services. You've been hearing about it, but is your company taking advantage of it? Have us develop your own home page on our Internet Directory. Call LandscapeUSA.com today! 800-966-1033. <http://www.landscapeusa.com> 3/97

### WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97

# LANDSCAPE management

## MARKET SHOWCASE GOLF COURSE MARKETPLACE CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
May 1997	4/8
June 1997	5/8
July 1997	6/6
August 1997	7/8
September 1997	8/7
October 1997	9/8
November 1997	10/8
December 1997	TBA

(Please call Sales Rep to confirm dates.)

#### SEND AD COPY WITH PREPAYMENT TO:

Denise Zappola, **LANDSCAPE MANAGEMENT**,  
7500 Old Oak Blvd., Cleveland, OH 44310.  
For more information call: 1-800-225-4569 or  
216-891-3162, Fax: 216-826-2865.

Send Blind Box Replies to:

Landscape Management  
Classified Ad Dept.  
131 W. First St.  
Duluth, MN 55802-2065

(Please include box  
number in address)