

HELP WANTED

Landscape Field Manager

Cedar Landscape, Inc., Oregon's fastest growing commercial landscape firm, is looking for a Field Manager with 5 - 7 years experience in commercial project installation. Responsible for oversight of multiple job sites for landscape & irrigation construction, supervision of forepersons in the field, meeting production schedules and budgetary goals. Must be a self motivated, team oriented professional with excellent communication skills. Cedar Landscape offers excellent advancement opportunities and an attractive benefits package. Salary commensurate with experience and ability. Send a resume detailing project experience and dollar value to:

Cedar Landscape, Inc.

14375 SW Patricia Avenue, Hillsboro, Oregon 97123
For further information, call (503) 628-3411, ext. 11.

Cedar Landscape, Inc. is
an Equal Opportunity Employer

**MANAGERS
SUPERVISORS
CREW FOREMEN**

Scian's Landscaping, Inc., one of Southern New Jersey's largest and fastest growing landscape contractors, is currently seeking take charge, self motivated landscape professionals to join our management team. These positions require a minimum of 1-3 years supervisory experience in either grounds maintenance, landscape construction, tree removal or irrigation systems. Horticultural degree is a plus. We offer an excellent compensation program and employee benefits package commensurate with experience.

For immediate, confidential consideration, please send or fax resume to Scian's Landscaping, Inc., 444 Commerce Lane, West Berlin, NJ 08091, Attention: Jo Anne Crouch. FAX (609) 768-5236. PHONE (609) 768-5915. EOE/MF

**Grounds Maintenance
and Enhancement
Supervisors & Managers**

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your resumé today to: Tom Davis, Bozzuto Lanscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

LANDSCAPE/IRRIGATION SUPERVISOR

Excellent opportunity to join a growing industry leader. We seek an energetic, team-oriented, and self-motivated individual with good communication and organizational skills. Ability to coordinate materials and equipment and capacity to run crews efficiently a must. Good compensation and advancement for right candidate.

Send resume or call:

**Terraforma Inc., 3780 E. Morgan Rd.,
Ypsilanti, Michigan 48197
(313)434-3811**



LAWN CARE SALES

*Would you like to
"work in the sunshine"?*

Nationally known company is looking for aggressive Sales Reps. to work in the Tampa Bay area. Great benefit pkg. Paid vacation and year round work. Base pay of 17-22K plus commission. Send resume to P.O. Box 12510, Oldsmar, FL 34667.

**Landscape
Designer/Estimator/Manager**

Well established landscape design/build company seeks highly motivated, well organized self-starter to join our team effort. Individual should have a minimum 2 year degree in Ornamental Horticulture and 2 years experience in the landscape field. Must have ability to schedule and manage planting crews, design, estimate and sell projects. Competitive salary and benefit package. Send pay history and resume to:

**Green Biz Nursery & Landscaping, Inc.,
P.O. Box 64995, Fayetteville, NC 28306,
or fax to (910)433-9052.**

YOU CAN HELP US GROW!

**Retail/Horticulture Industry
CUSTOMER RELATIONS TEAM LEADER**

If you are up to the challenge of playing a key part in building a growth oriented company contact us NOW.

The candidate we seek must be able to lead, coach and train their team, handle sales and marketing projects from start to finish, and interface successfully with our outside sales professionals and customers. GREEN INDUSTRY EXPERIENCE and computer literacy is a plus.

We offer a competitive pay and bonus structure with room to grow. Please mail or fax your resume to:

AGRITURF, INC.

c/o Personnel Dept.
59 Dwight Street, Hatfield, MA 10038
Fax: 413-247-9401

**BRANCH MANAGER
Landscape Maintenance**

Lifescapes Inc., one of Atlanta's largest and fastest growing full service landscape companies is seeking a highly motivated individual to assume leadership of one of our metro area locations. Candidate must have proven management, sales and interpersonal skills. For immediate confidential consideration, please send or fax resume to:

**Human Resource Dir., Lifescapes Inc., 6644 Hickory
Flat Hwy., Canton, GA 30115. Fax # (770) 345-1250.**

*Other opportunities exist for
Maintenance Supervisors and Irrigation Service Tech.*

Landscape Design/Sales

We are a large full service landscape company seeking a well-rounded individual with at least 5 years experience in residential landscape design and construction to design, estimate, sell and supervise high quality landscaping projects. Excellent communication, sales and graphic skills are a must. Irrigation knowledge a plus.

**Please send resume and salary requirements to:
Morin's Landscaping, Inc., 301 Depot Road,
Holliis, NH 03049. Attention: Thomas Morin.**

AGRONOMIST

Large private lawn care co. in Buffalo N.Y. needs motivated turf expert. A 4 yr. degree and 5 years exper. is required. Training and safety background helpful. Benefit package includes mid 30's to start.

Send resume to: Funk Lawn Care.

**330 Fillmore Ave., Tonawanda, N.Y. 14150
or contact Bill or Bob at 1-800-FUNK-LAWN**

HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

Landscape Management Crew Leader and Crew Leader Trainee for high end residential. Two career positions open, excellent pay and benefits with stable, 35 year old, multiple award winning company doing residential Design/Build/Maintain projects in the **Washington DC metro market.** Crew Leader must have minimum of 2 years experience in plant and lawn care plus IPM. Call or send resume to:

**Charles Bowers
Garden Gate Landscaping, Inc.
821 Norwood Road
Silver Spring, MD 20905
301-924-4131**

Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions for the Philadelphia and New Jersey markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

**Century Rain Aid, 31691 Dequindre Rd.,
Madison Heights, MI 48071, Attn: Wayne MILLER.**

**PRE-EMPLOYMENT DRUG SCREENING REQUIRED.
CENTURY IS AN EQUAL OPPORTUNITY EMPLOYER.**

Landscape Designer/Estimator Needed

Well established landscape/build company seeks highly motivated, well organized, self starter to join our team effort. Must have a minimum of 3 years experience in landscape field and a knowledge of ornamental horticulture. Must have ability to communicate well, design, estimate and sell projects. Competitive salary and benefits package. Send resume to Gradco, Inc., 7341 Cahaba Valley Road, Birmingham, Alabama 35242. Attention Mike Summers.

SALES ENVIRONMENTAL CARE, INC. is

expanding markets in No. Calif. Bay Area. Must have 3-5 years experience and strong track record in sales. Need to be articulate w/strong interpersonal and organizational skills. Knowledge of local markets and property management a plus. Excellent growth potential, full benefits. Send resume: 825 Mabury Road, San Jose, CA 95133 EOE

BRANCH SALES MANAGER National Lawn Equipment, Parts & Accessories Supplier expanding into the Northeast, Mid Atlantic and Southeast. Need articulate individual with retail management experience. Computer literate. Several markets available. Send resume with salary history & requirements to: **Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459.** 8/97

OREGON'S LARGEST COMMERCIAL LANDSCAPE COMPANY located in the Portland Metro area is looking for experienced Maintenance and Construction Supervisors, Forepersons and Irrigation Technicians. Must be self-motivated, team-oriented, industry professionals with excellent communication and organizational skills. Training and opportunities for those who want to grow with us. Join our ALCA Award Winning Team and enjoy the lifestyle of the beautiful Pacific Northwest as an extra bonus. Send resume to: **NORTHWEST LANDSCAPE INDUSTRIES, 16075 SW Upper Boones Ferry Road, Tigard, OR 97224 - OR fax to (503) 620-7592.** 1/97

HELP WANTED

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 1/97

LANDSCAPE MAINTENANCE MANAGER \$63,096-\$76,716/Year The City of San Jose is accepting applications for the position that manages the Neighborhood Parks Maintenance Division. This division maintains 170 park sites, totaling 1,022 acres. The division also provides turf and irrigation management to an additional 26 regional parks, totaling 880 acres. The position supervises an operation of 129 positions through 8 first line supervisors. The division is currently involved in Total Quality Management and this position would be expected to provide leadership in this process. Requires: Bachelor's degree in parks management, landscape architecture, or related field and four (4) years in park management or professional public administration in planning and organizing of landscape parks maintenance programs. OR eight (8) years of responsible experience in the maintenance of parks infrastructure, including four (4) years of supervisory and management experience. A valid driver's license. **APPLY BY: FRIDAY, 1/31/97.** Call the City of San Jose Human Resources Department for application packet at (408) 277-4205. EOE. 1/97

JOIN A WINNING TEAM...CLEAN CUT, INC. is an extremely successful, award-winning, full-service landscape management company. We offer exceptional opportunities for growth, good salaries, benefits and a challenging work environment. We are looking for individuals with experience in the landscape industry (maintenance, construction, irrigation or tree care), who are hard workers with a strong desire to succeed. Must possess excellent management skills (able to manage people, resources and time); ability to negotiate with vendors and sub-contractors; and have an outstanding customer service attitude. Must have a clean driving record with valid D.L., and verifiable references. Bilingual a plus but not necessary. We demand long hours, hard work, and quality results, but we reward those who play a positive role in our growth. We have over 300 employees, are headquartered in Austin with offices in Houston, Dallas and San Antonio. We have openings in various departments and in various offices. Please FAX resume to 512-452-2378; or MAIL to P.O. Box 15391, Austin, TX 78761. Send atten: Human Resources. 1/97

MANAGEMENT TRAINEES WANTED- Kapp's Green Lawn, an established, fast growing company, is seeking management & sales trainees for our Midwest locations (Indiana, Missouri, Ohio & Pennsylvania). Lawn care experience or college credits helpful. Must be able to relocate. Excellent benefits. Starting salary upper \$20's. Come work for a company that cares about it's employees! Send resume to Michael Markovich, Kapp's Green Lawn, Inc., PO Box 9038, Ft. Wayne, IN 46899 or fax resume to 219/432-7892. 1/97

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. 12/97

SERVICE MANAGER Join a fast growing company in Southwestern Connecticut. Ambitious, highly motivated individual with good communications skills, management capabilities and mechanical/equipment talent to take charge of lawn care and mowing operations. Send your resume and salary requirements to: President, P.O. Box 214, Greens Farms, CT 06436. 2/97

Great Opportunity—Operations Manager. Showcase Landscape, a leader in Minneapolis, St. Paul has a great opportunity for the position of Operations Manager. The qualified applicant should have good organization skills, and a solid background in Grounds Maintenance and Landscape Management. Responsibilities include: Grounds Maintenance, Landscape, Irrigation, and Snowplowing. Solid support staff and sales staff already in place. We need a leader who is committed to customer satisfaction and is able to actively find ways to lower costs. Please send resume and salary requirements to **Showcase Landscape 7086 Quantico Lane, Maple Grove, MN 55311**, or call Steve st (612)425-5296. 2/97

EQUIPMENT FINANCING

FINANCE your new or used **EQUIPMENT** through **LEASING**. Advantages include: no down payment, \$1,000 and up, tax deductible, flexible terms, start-up financing available, sales/lease back possible. Call **TRIDENT Leasing 1-800-305-3464** or FAX 412-325-3466. 1/97

EQUIPMENT FOR SALE

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood, Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/97

FOR SALE

1996 Ford F350-5 speed- 6,000 miles steel bed w/fert box, 600 gal FMC tank, 10/10 Bean pump, 5.5 Honda elec start, Hanney hose reel \$25,900.00. 1995 Chev 1 ton-5 speed- 10,500 miles, alum. bed w/fert box, 600 gal FMC tank, Hanney hose reel, 8 HP Honda eng, 10 gal/min hydro cell pump \$26,900.00. 1990 Chev 15 Series- 5 speed 200 gal FMC spray unit w/elec start and Hanney hose reel \$8,995.00. 1989 GMC 1 ton- 600 gal tank w/mech adj, Hanney hose reel, 10/10 Bean pump \$11,900.00. 1986 Chev 1 ton 6.2 diesel- new 6.2 eng from Good Wrench, 700 gal split FMC tank w/mech adj. 10/10 Bean pump, Hanney hose reel \$9,450.00. **CALL 502 684-4331** 1/97

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/97

Protect yourself and your applicators from granular fertilizer and pesticide dust when operating Lesco and Scott's commercial spreaders with the Applicator's Friend shield. Now only \$35.95! Riverside Gardens, Inc. 1-800-595-2774. 3/97

FRANCHISE OPPORTUNITIES

"Is Your Business Stagnate? *Looking for better products? *Does your business require professional marketing experience? *Or, do you want to add lawn care to a new or existing business? Now is the time to consider a franchise with **NATURALAWN OF AMERICA**, the leader in organic-based lawn care. Due to our environmentally responsible approach, we are the fastest growing lawn care company in the U.S. For details, contact us on the Internet at www.nl-amer.com, e-mail us at natural@nl-amer.com or call Randy Loeb, Franchise Development Manager at 800-989-5444 8/97

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97

MARKET SHOWCASE GOLF COURSE MARKETPLACE CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
March 1997	2/6
April 1997	3/6
May 1997	4/8
June 1997	5/8
July 1997	6/6

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO: Dan Hoke, **LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, OH 44310. For more information call: 1-800-225-4569 or 216-891-2762, Fax: 216-826-2865.