

THE VOICE OF THE GREEN INDUSTRY

LANDSCAPE *management*

DECEMBER 1997 • \$4

- ▶ *Manufacturers*
- ▶ *Industry contacts*

GREEN BOOK

- ▶ *Associations*
- ▶ *Regulations*
- ▶ *Products/Services*

1998

C R A B G R A S S ?

TAKE CONTROL WITH PENDIMETHALIN.

If crabgrass is a growing problem on your turf, you're not using the right herbicide. What you need is Pendimethalin.

No other preemergent offers a broader spectrum of control. Fact is, this high-performance herbicide effectively controls crabgrass, most annual grassy



weeds,
and many
annual
broadleaf
weeds.

stop growing—and start dying—*before* emerging.

What's more, Pendimethalin works hard—and long.

Through the entire season. That's because its low volatility and slow decomposition characteristics keep it active in the soil longer.

Pendimethalin also makes your life easier. You have the flexibility to spread it on as a dry granule,

alone, or in

combination

with fertilizer

products. Or

you can use

the sprayable formulations, available as a 3.3 EC,

60 WDG and 60 WP.

No wonder professional turf managers have made Pendimethalin the #1 preemergent herbicide.

So take control of your turf—and your reputation. Use Pendimethalin herbicide to control crabgrass and more. Because the only thing you should see growing like a weed is beautiful grass.

Call now for more information or for the distributor nearest you.

1-800-545-9525

extension 1609A

CRABGRASS CONTROL

PRODUCT	Rate (lb ai/A)	% Control 97 DAT	% Control 129 DAT
PENDIMETHALIN 60WDG	3.0	97	97
PENDIMETHALIN 60WDG	1.5+1.5	98	98
BARRICADE 65WG ^a	0.75	100	100
DIMENSION 1EC ^b	0.5	99	99
TEAM .87 FG ^c	1.5+1.5	88	82

Ohio State University 1996

And Pendimethalin has excellent turf tolerance.

University and field research studies have shown that Pendimethalin provides consistent, superior weed control—yet offers tremendous tolerance to warm- and cool-season turfgrasses.

Here's how it works: After Pendimethalin makes contact with the germinating weed seed, it disrupts the seed's biochemical

processes,

which

makes the

weed seed

CRABGRASS CONTROL

PRODUCT	Rate (lb ai/A)	% Control 84 DAT	% Control 154 DAT
PENDIMETHALIN 60WDG	3.0	100	93
PENDIMETHALIN 60WDG	1.5+1.5	100	99
BARRICADE 65WG ^a	0.75	100	95
DIMENSION 1EC ^b	0.5	100	86
RONSTAR 2G ^c	2+2	97	24

Virginia Polytechnic Institute & State University

PENDIMETHALIN.

T
A
K
E
C
O
N
T
R
O
L



DECEMBER 1997
VOLUME 36• NUMBER 12

INSIDE

GREEN BOOK 1998

ON THE COVER: KEEP THE TURF AND ORNAMENTALS GREEN AND GROWING WITH HELP FROM THE PEOPLE AND PRODUCTS LISTED IN GREEN BOOK 1998.

THE VOICE OF THE GREEN INDUSTRY

LANDSCAPE management

GREEN BOOK 1998

8 GREEN INDUSTRY ASSOCIATIONS

32 EVENT CALENDAR

40 UNIVERSITY CONTACTS

52 REGULATORY CONTACTS

56 POISON CONTROL CENTERS

60 STATE POSTING REGULATIONS

64 GUIDES TO COOL- AND WARM-SEASON WEED, INSECT AND DISEASE CONTROL

84 EDITORIAL INDEX
Feature articles
News stories
Contributing authors

88 PRODUCT INDEX

64

68

74

89 PRODUCTS & SERVICES

Equipment: 89
Suppliers and services: 105
Control products: 109
Seed/sod/sprigs: 119

123 DISTRIBUTOR LISTINGS

140 SUPPLIER ADDRESSES

173 PRODUCT REVIEW

COLUMNS

2 OPENING SHOTS

DEPARTMENTS

176 AD INDEX

177 CLASSIFIED

LANDSCAPE MANAGEMENT (ISSN 0894-1254) is published monthly by Advanstar Communications, Inc. Corporate, editorial and advertising offices: 7500 Old Oak Blvd., Cleveland, OH 44130. Accounting, advertising production and circulation offices: 131 West First St., Duluth, MN 55802.

Subscription rates: one year, \$39, two years \$58 (U.S.); one year \$66, two years \$99 (Canada and Mexico); one year \$130, two years \$195 (all other countries). For air mail delivery, include an additional \$70 per order annually. Current issue single copies (pre-paid only): \$4 (U.S.); \$7 (Canada and Mexico); \$12 (elsewhere); add \$3.50 per order for shipping and handling. Back issues, if available, \$10 (U.S.); \$14 (Canada and Mexico); \$20 (other countries); add \$3.50 per order for shipping and handling (pre-paid orders only).

Office of publication: Advanstar Communications, Inc., 131 W. First St., Duluth, MN 55802. Periodicals postage paid at Duluth, MN 55806 and additional mailing offices.

Copyright ©1997 by Advanstar Communications, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including photocopy, recording, or any information storage and retrieval system, without permission in writing from Advanstar Marketing Services, Attn: Permissions, 7500 Old Oak Blvd., Cleveland, OH 44130 or phone (800) 225-4569 x742. Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by Advanstar Communications for libraries and other users registered with the Copyright Clearance Center.



Canadian G.S.T. Number: R-124213133, IPM number: 841919

POSTMASTER: Send address changes to Landscape Management, P.O. Box 6198, Duluth, MN 55806.



Looking over our article index for 1997, we're glad to have brought you a variety of articles and news this year. But onward we go, as many things we reported on for you in 1997 will continue to pick up steam in 1998.

The biological market is "bubbling," as we wrote in June. These products are getting the attention of our leading turfgrass researchers, and have achieved official "seminar subject status" at turfgrass conferences.

Those who have reported favorably on biological products include Dr. Hank Wilkinson of the Univ. of Illinois, Dr. Fred Baxendale of Nebraska, and Dr. Eric Nelson of Cornell. Nelson, while not endorsing any particular bio product, spoke of their promise at the New York State Turfgrass Association show in Syracuse last month. Some supporters like them for positive pr, says Nelson. The "environmentally friendly" angle, a valid concern, is more acceptable to some.

The questions is, are they also easy to fit into existing control strategy?

"Others see biological controls as perhaps the most effective and sustainable approach to disease management," says Nelson. The use of corn gluten meal products as herbicides is on the rise, reports Nelson. Discovered by Dr. Nick Christians of the University of Nebraska, and reported on by LM a couple years back, five million pounds have been sold in 1997, for goosegrass and crabgrass control. Not a huge amount, but it's good to see an "alternative" product that works. There are also some notable new control products from the big boys, such as Rohmid's MACH 2, Bayer's Merit, and Conserve, from DowAgrosciences (the soon to be new name for DowElanco).

We feel we were assertive in our athletic field

editorial this year. Groups such as the STMA and its regional chapters; people such as Floyd Perry; Dr. Kent Kurtz; David Mellor; and Dr. David Minner have all contributed mightily this year. Managing editor Ron Hall and myself have spoken with many other athletic turf managers who feel the most important issue of the day is finding ways to fund turfgrass management and renovation. Watch for more on this from LM in 1998.

We're proud to have been the first Green Industry magazine to highlight the growing need for equipment maintenance training, and the lack of good mechanics in times of full employment.

We also broke the story on the Green Industry labor crisis, which earned us an award from Turf & Ornamental Communicators Association (TOCA). In fact, we took six TOCAs!

Other employee issues we covered in 1997: recruitment; training; retention; incentive pay and motivation.

In October, we brought you our *35th Anniversary Issue*, a special look back at how far the industry has come since 1962.

Looking ahead, the EPA is on a roll as it cranks up its Food Quality Protection mandates and examines endocrine disorders and children's exposure to pesticides and dirty air.

But let's not get too excited about 2000. It's just another year when it comes to getting the customers, getting the employees, getting the funding, and getting the job done. There are no breaks from '99-00, and the season then will be just as long as in any other year.

As editors, we know what you want to see from this magazine, and we strive to get you the best information you can use on any given day.

This *Green Book* is an example. It's your year-long reference to the people and places that make the Green Industry tick. Just about anyone you need to call is listed here, from turfgrass researchers to equipment manufacturers. When you have a question that needs answering, think '*Green Book*,' and your answer is not far off.

Best wishes for a great '98!

Green Industry ideas, issues are 'to be continued'



Terry McIVER

TERRY McIVER
Editor-in-Chief

There's more than fertilizer in this bag.



There's a total resource. One that can help you grow healthy, green turf with a strong root system and a solid base. Turf that's healthy and better able to fight disease, pests and everyday wear and tear. That resource is Terra. You'll find a complete, new line of Terra Professional Fertilizers – with primary, secondary, micronutrient and pesticide packages available. Plus, you can count on the support, service, assistance and expertise it takes to select and use the right

fertilizer. The product that will do the job for you. For fertilizers, turf seed, plant protection products and a whole lot more – work with Terra. You'll get more.



Terra Industries Inc.
P.O. Box 6000
Sioux City, Iowa 51102
1-800-831-1002
www.terraindustries.com

Working with you.





Every lawn and landscape has thousands of tiny time bombs hiding in the soil. Broadleaf weed seeds. And the best time to stop the explosion

is before they emerge. A preemergent herbicide application creates a zone of protection where weeds get whacked as fast as they germinate.

So your customers never see any weeds, and the turfgrass gets off to a fast, healthy start. It works so well, it can eliminate a lot of callbacks and



©Trademark of DowElanco

How to defuse a lawn.



maybe two or three postemergence herbicide applications. One treatment of Gallery® preemergent herbicide is all it takes. Use it spring or fall on

turf or ornamentals to prevent more than 95 kinds of broadleaf weeds for up to eight months. Now, Gallery is even labeled for use in

California. Always read and follow label directions. For more information, call us toll-free at 1-800-352-6776.

 DowElanco

Gallery®

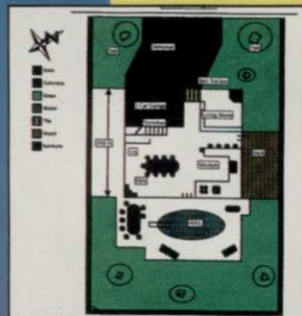
"PEN WRITER"

If you could make more money, increase your customer service & eliminate posting...

Would You?



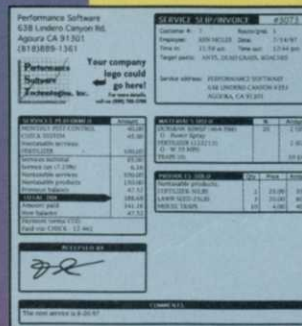
"Pen Writer" electronically synchronizes The Newton-MP 2000 hand held, with 161mhz speed & 5mb Ram, and "Route Rite" software, version 3.2+. Providing an efficient paperless environment for your office, a hardcopy for your customer without the technician needing to come back to the office. No Posting because its all electronic.



"Pen Diagramer Plus" allows the integrated drawing of diagrams with labels, notes, findings & recommendations. This makes our inspections reports a breeze. Fill in the blanks, Draw, Print, fax, integrate it or upload it, from the field.



Bar-code item with "Pen Diagramer Plus" and wand. Scan barcodes with date, time and your notes. Accurate reporting!



Invoices printed right at the customers door with your logo. The customer signs on "Pen Writer" and it is printed on bill. It is also great for bids with inventory of material, product, people, & equipment costs.

"Route Rite" is our fully featured desktop routing and accounting package, since 1991. It is totally integrated and works in the DOS, Win.

3.11, Win 95, single and multi-user environments with Novell, NT, Win Terms, Intranet, DDE, DLL, ODBC & data warehousing. Mix & match your needs.

Purchase or Lease (from \$85.00 monthly - includes "Route Rite" 1000, plus one "Pen Writer" software & MP2000, "Pen Diagramer Plus"). Printers, Barcode Wands & fax modems are optional.

For more information please
CALL 800-788-0788,
FAX 818-889-4623
or visit us on the
INTERNET www.gopst.com

LANDSCAPE management

EDITORIAL STAFF

Terence McIver **Editor-in-Chief** (216) 891-2709
E-mail: tmciver@advanstar.com
Ron Hall **Managing Editor** (216) 891-2636
E-mail: rhall@advanstar.com
Dr. Bill Knoop **Technical Editor** (903) 860-2410
E-mail: knoop@mt-vernon.com
Vernon Henry **Group Editor** (216) 826-2829
Lisa Lehman **Art Director** (216) 891-2785
Lisa Bodnar **Graphic Designer** (216) 891-3101

READER ADVISORY PANEL

Jerry Coldiron **Boone Links / Lassing Pointe G.C.** Florence, Ky.
Corey Eastwood **Stockdale Country Club** Bakersfield, Calif.
Mike Guthrie **Ground Control Landscaping** Orlando, Fla.
Larry Iorri **Down to Earth Landscaping** Wilmington, Del.
Pat Nibler **ProGrass** Wilsonville, Ore.
David Mellor **Milwaukee Brewers** Milwaukee, Wisc.

BUSINESS STAFF

William J. Cooke **Executive Vice President** (216) 891-3130
John D. Payne **Group Publisher** (216) 891-2786
Brenda Dunlap **Administrative Coordinator** (216) 891-2734
Linda O'Hara **Senior Production Manager** (218) 723-9281
Karen Laszlo **Controller/Marketing Director** (216) 891-2705
Debi Harmer **Production Director** (218) 723-9325
Karen Edgerton **Circulation Manager** (218) 723-9280
Lynn Viele **Green Book Coordinator** (218) 723-9393

ADVERTISING OFFICES

Headquarters 7500 Old Oak Blvd.
Cleveland, OH 44130-3369
(216) 243-8100 Fax: (216) 891-2675
John D. Payne **Group Publisher** (216) 891-2786
E-mail: jpayne@advanstar.com
Patrick K. Toal **Regional Manager**
(904) 280-4205 Fax: (904) 280-2122
E-mail: ptoal@advanstar.com
Tom Galligan **National Sales Manager**
3901 52nd Ave.
Kenosha, WI 53144-1830
(414) 653-9523 Fax: (414) 653-9524
E-mail: tgalligan@advanstar.com
John Kiesewetter **Western Sales Manager**
859 Willamette St.
Eugene, OR 97401
(541) 461-0022 Fax: (541) 461-0044
E-mail: jkiesewetter@advanstar.com
Denise Zappala **Classified / Market Showcase** (216) 891-3162
Anthony Lavdas **Account executive** (216) 891-3118

MARKETING SERVICES

Marcie Nagy **Reprints (100 minimum)** (216) 891-2744
Mike Balzano **Circulation List Rental** (800) 225-4569, ext. 697
Advanstar Marketing **Microfiche/film Copies** (800) 225-4569, ext. 839
Chris Baxter **Subscriber/Customer Service** (218) 723-9477
Tammy Lillo **International Licensing** (218) 723-9518
Books, directories, back issues, photocopies
(800) 598-6008; (218) 723-9180



Chairman and Chief Executive Officer Robert L. Krakoff
Vice Chairman James M. Alic
VP, Business Development Skip Farber
VP/Finance, CFO and Secretary David W. Montgomery
VP, Strategic Planning Emma T. Lewis
Executive Vice Presidents Kevin J. Condon, William J. Cooke,
Alexander S. DeBarr, Brian Langille,
Glenn A. Rogers
Treasurer & Controller Adele D. Hartwick



Move to Kubota Country

Move to Kubota country and you'll find versatility, durability and operator comfort. The Kubota B-Series (13 to 18 PTO horsepower) tractors are compact to fit in tight places and powerful to get lots of jobs done. Kubota performance matched implements include rotary tillers, front loaders, mid and rear mount mowers, boxscrapers and snowblower.

Need more power? Move up to the innovative Grand L-Series (25 to 37 PTO horsepower). Hydrostatic steering, shuttle transmission with shift-on-the-go provides ease of operation. Kubota's exclusive optional Glideshift transmission has clutchless operation through all eight speeds, forward and



conditioning for year 'round comfort.

Visit your Kubota dealer and find out how to make your move - to Kubota country!

reverse. These tractors are smooth and quiet, with Kubota's E-TVCS engine which ensures clean emissions while providing high torque rise. Get one with an integral cab with heat and air-



For more information, please write to:

Kubota

KUBOTA TRACTOR CORPORATION

P.O. Box 2992, Dept. LM

Torrance, CA 90509-2992

or call Toll Free 1-888-4 KUBOTA ext. 403

(1-800-458-2682 ext. 403)

Financing available through Kubota Credit Corporation



Jeepers, creepers, where'd you get that Sweeper?

Great for
all season
cleaning!



(((SWEEPSTER)))

1-800-715-5308

www.sweepster.com

Circle 136

Introducing A New Kind of Savings Plan: Jiffy-Pots® from Jiffy Products

Plant pot-and-all!

Jiffy-Pots are 100%
biodegradable - roots
grow right through
the pot wall!



• Save time.

• Save labor.

All natural Jiffy-Pots from Jiffy Products increase efficiency,
eliminate waste and add favorably to your bottom line.
Available in a full range of sizes to meet any planting need.

Call 1-800-323-1047 to start your new savings plan today!



Jiffy Products

Jiffy Products of America, Inc.
Batavia, IL 60510
Fax: 630-406-3906
www.jiffyproducts.com

• Save money.

Circle 114

LANDSCAPE management

A proud supporter of these green industry
professional organizations:



Associated Landscape Contractors of America
150 Elden Street, Suite 270, Herndon, VA 20170
(703) 736-9666; <http://www.alca.org>



**American Association of Nurserymen
(National Landscape Association)**
1250 I St. NW, Suite 500, Washington, DC 20005
(202) 789-2900



Golf Course Superintendents Assn. of America
1421 Research Park Dr.
Lawrence, KS 66049-3859
(913) 841-2240; <http://www.gcsaa.org>



**Independent Turf and Ornamental
Distributors Association**
1217 Wayburn
Grosse Pointe Park, MI 48230
(313) 331-7739

International Turfgrass Society
Crop & Soil Environmental Sciences, VPI-SU,
Blacksburg, VA 24061-0403
(561) 996-3062



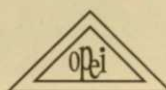
National Arborist Association
The Meeting Place Mall, P.O. Box 1094,
Amherst, NH 03031-1094
(603) 673-3311; <http://www.natlarb.com>



National Golf Foundation
1150 South U.S. Highway One, Jupiter, FL 33477
(407) 744-6006



Ohio Turfgrass Foundation
P.O. Box 14824, Columbus, OH 43214
(614) 261-6750



The Outdoor Power Equipment Institute
341 South Patrick St.
Old Town Alexandria, Va. 22314
(703) 549-7600; <http://opei.mow.org>



Professional Grounds Management Society
120 Cockeysville Rd., Suite 104,
Hunt Valley, MD 21031
(410) 584-9754



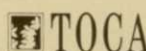
Professional Lawn Care Association of America
1000 Johnson Ferry Rd., NE, Suite C-135,
Marietta, GA 30068-2112
(770) 977-5222; <http://www.plcaa.org>



Responsible Industry for a Sound Environment
1156 15th St. NW, Suite 400,
Washington, DC 20005
(202) 872-3860



Sports Turf Managers Association
1375 Rolling Hills Loop, Council Bluffs, IA 51503-8552
(712) 366-2669; (800) 323-3875;
<http://www.aip.com/stma>



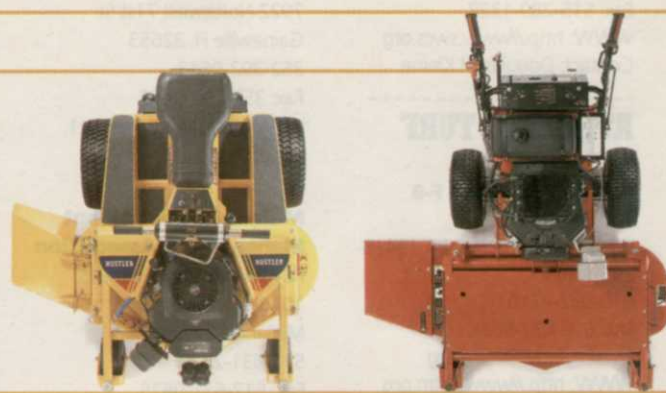
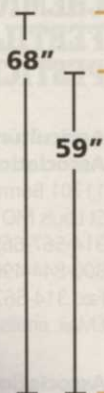
Turf and Ornamental Communicators Association
P.O. Box 156, New Prague, MN 56071
(612) 758-5811

No Matter What the Job Always Take a ShortCut™



New HBar Steering

The most operator-friendly steering system on the market – the learning curve is measured in minutes, not hours.



The Hustler ShortCut is more compact than comparable walk-behind mowers.

- ▶ True zero degree turns and compact size – twice as productive as hydro walk-behinds, even more productive than either front-mount or mid-mount zero turn riders.
- ▶ Choose between sitting or standing – mow comfortably all day long.
- ▶ Several horsepower and deck sizes to choose from – there's a ShortCut to meet your needs.



HUSTLER®

Out Hustle all the rest™

1-800-395-4757

www.excelhustler.com

Excel Industries, Inc. ■ Hesston, KS 67062

Circle No. 110 on Reader Inquiry Card

AGRONOMY**American Society of Agronomy/Crop Science Society of America**

677 S Segoe Rd
Madison WI 53711
608-273-8080
Fax: 608-273-2021
WWW: <http://www.agronomy.org>

Soil & Water Conservation Society

7515 N E Ankeny Rd
Ankeny IA 50021
515-289-2331
Fax: 515-289-1227
WWW: <http://www.swcs.org>
Contact: Douglas M Kleine

ATHLETIC TURF**ASTM Committee F-8**

100 Barr Harbor Dr
West Conshohocken PA 19428-2959
610-832-9710
Fax: 610-832-9666
E-Mail: gluciw@astm.org
WWW: <http://www.astm.org>
Contact: George Luciw

National Institute on Park & Grounds Management

730 W Frances St
Appleton WI 54914-2365
920-733-2301
Fax: 920-733-2301
E-Mail: nipgm@tpo.org
Contact: Barbara Walters

National Recreation & Park Association

22377 Belmont Ridge Rd
Ashburn VA 20148
703-858-0784
Fax: 703-858-0794
WWW: <http://www.nrpa.org>
Contact: Kathy Spangler

Sports Turf Association Canada

328 Victoria Rd
Guelph ON Canada N1H6H8
519-763-9431
Fax: 519-766-1704
WWW: <http://www.voguelph.ca/gti/gest/sta.htm>
Contact: Lee Huether

Sports Turf Managers Association

1375 Rolling Hills Loop
Council Bluffs IA 51503-8552
712-366-2669
Fax: 712-366-9119
E-Mail: trustytips@aol.com
WWW: <http://www.aip.com/stma>
Contact: Lee Huether

AQUATICS**Center for Aquatic Weed Control**

University of Florida
7922 Northwest 71st St
Gainesville FL 32653
352-392-9613
Fax: 352-392-3462
WWW: <http://www.aquat1.ifas.ufl.edu/>

Midwest Aquatic Plant Management Association

Roy LeFevre Dow Gardens
1018 W Main St
Midland MI 48640
517-631-2677
Fax: 517-631-0675

USDA Aquatic Weed Laboratory

University of California
Davis CA 95616
916-752-0631

Water Wastewater Equipment Manufacturers Association

Dulles International Airport
PO Box 17402
Washington DC 20041
703-444-1777
Fax: 703-444-1779

BOTANY**American Society of Plant Physiologists**

15501 Monona Dr
Rockville MD 20855
301-251-0560
Fax: 301-279-2996
E-Mail: aspp@aspp.org
WWW: <http://www.aspp.org>
Contact: Kenneth M Beam

International Plant Propagators Society Western Region

743 Linda Ave NE
Salem OR 97303-4549
503-393-2934
Fax: 503-393-2030
E-Mail: wbluhm@juno.com
Contact: Wilbur L Bluhm

US Botanic Garden Conservatory

First St & Maryland Ave SW
Washington DC 20024
202-225-8333

CHEMICALS/FERTILIZERS/PESTICIDES**Agricultural Retailers Association**

11701 Borman Dr Ste 110
St Louis MO 63146
314-567-6655
800-844-4900
Fax: 314-567-6808
E-Mail: amills@agretailerassn.com

Association of Official Analytical Chemists

481 N Frederick Ave #500
Gaithersburg MD 20877
301-924-7077
Fax: 301-924-7089
WWW: <http://www.aoac.org>

Chemical Specialties Manufacturers Association

1913 I St NW
Washington DC 20006-2106
202-872-8110
Fax: 202-872-8114
E-Mail: csma@juno.com
WWW: <http://www.csma.org>

Fertilizer Institute

501 Second St NE
Washington DC 20002
202-675-8250
Fax: 202-544-8123

Mid America Crop Protection Association

9735 Landmark Parkway Dr
Ste 14
St Louis MO 63127
314-849-9446
Fax: 314-849-0988
E-Mail: macpa@tetrinet.net

National Agricultural Chemicals Association

1156 15th St NW
Washington DC 20005
202-296-1585
Fax: 202-463-0474

National Fertilizer Solutions Association

11701 Borman Dr
St Louis MO 63146
800-844-4900
Fax: 314-567-6808
E-Mail: amills@agretailerassn.com

Potash & Phosphate Institute

655 Engineering Dr Ste 110
Norcross GA 30092-2837
770-447-0335
Fax: 770-448-0439
E-Mail: sfox@ppi-far.com
Contact: David W Dibb

Responsible Industry for a Sound Environment

1156 15th St NW Ste 900
Washington DC 20005
202-872-3860
Fax: 202-463-0474
WWW: <http://www.acpa.org>

Southern Agricultural Chemicals Association

PO Box 686
Dawson GA 31742
912-995-2125

Western Agricultural Chemicals Association

3835 N Freeway Blvd
Sacramento CA 95834
916-568-3660
Fax: 916-565-0113

ENVIRONMENTAL**Alliance for Environmental Concerns**

PO Box 4292
Warren NJ 07059-4292
908-563-9252
Fax: 908-560-8588

Fine Lawn Research

The Reasons For Using Fine Lawn Are Growing Every Day.

We offer 14 award-winning varieties and endless options for custom blending. But there's only one name you need to remember... Fine Lawn Research.

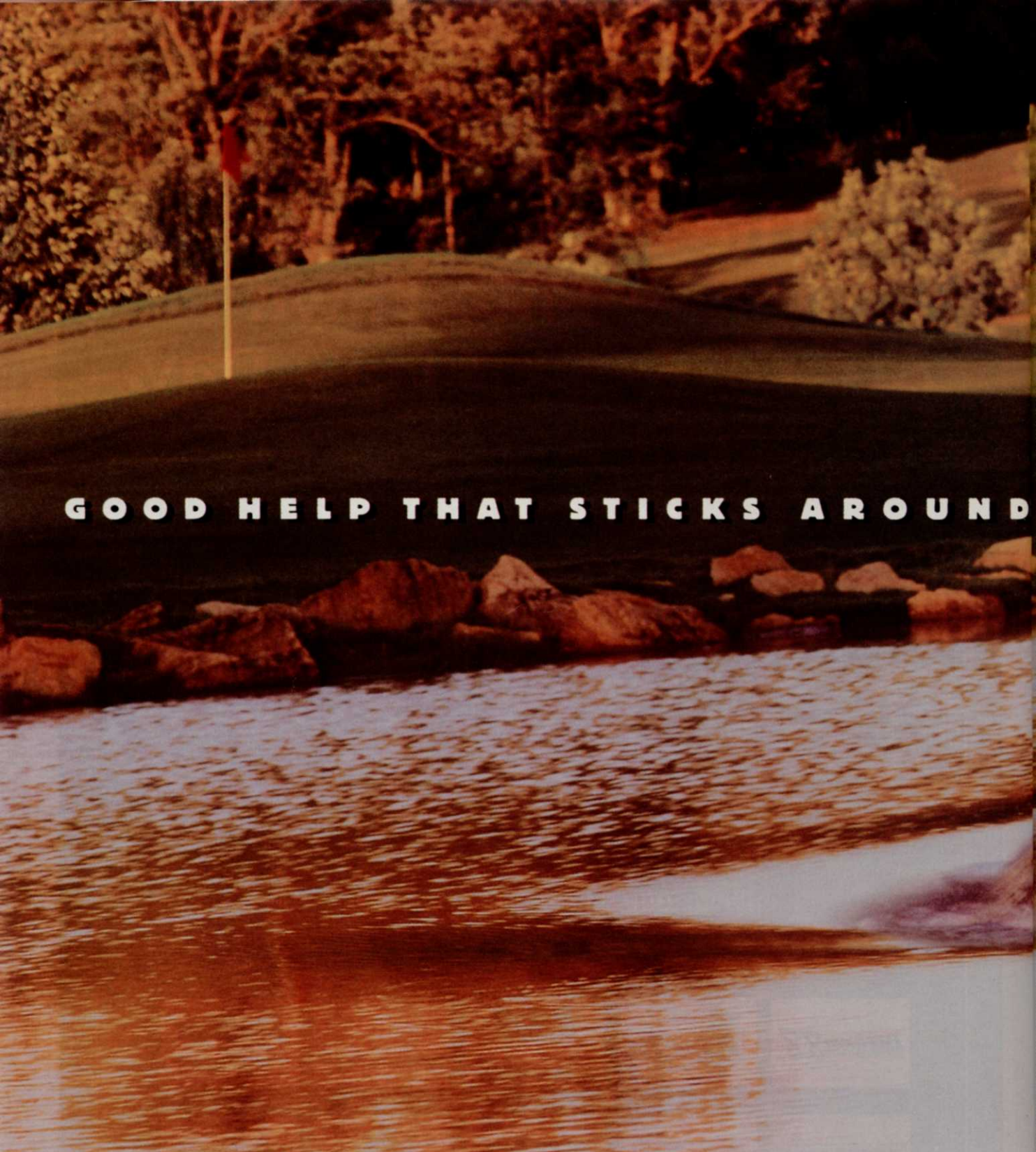


P.O. Box 1051, Lake Oswego, OR 97034

Fine Lawn RESEARCH

(503) 636-2600 FAX (503) 636-7020

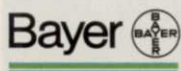
www.finelawn.com



GOOD HELP THAT STICKS AROUND

Like we need to tell you. We realize that grubs are just one more item on the long list of things you deal with everyday. But MERIT® Insecticide

has such a wide window of application and long residual control, that one application is all it takes to eliminate the very thought of grubs through the fall.



ALWAYS READ AND FOLLOW LABEL DIRECTIONS © 1998 Bayer Corporation Printed in U.S.A. 98S19A0140

A man wearing sunglasses and a green polo shirt is driving a black golf cart through a pond on a golf course. The cart is splashing water, and the man has a surprised or excited expression. The background shows a lush green golf course with trees and a sand trap.

ALL SUMMER IS HARD TO FIND.



Which should be of some comfort. Because you don't need grubs trying to ruin your course. You have enough help doing that already.

For more information, contact Bayer Corporation, Garden & Professional Care, Box 4913, Kansas City, MO 64120. (800) 842-8020. <http://usagri.bayer.com>

Audubon Cooperative Sanctuary System

46 Rarick Rd
Selkirk NY 12158
518-767-9051
Fax: 518-767-9076
EMail: magnum@audubonintl.org
WWW: <http://www.audubon-intl.org>
Contact: Lee A Mangum

Ecological Society of America Center for Environmental Studies

Arizona State University
Tempe AZ 85287
602-965-3000

Environmental Protection Agency

Office of Public Affairs
401 M St SW
Washington DC 20460
202-260-4355
Fax: 202-260-3522
WWW: <http://www.epa.gov>

International Erosion Control Association

PO Box 4904
Steamboat Springs CO 80477-4904
970-879-3010
Fax: 970-879-8563
EMail: ecinfo@ieca.org
WWW: <http://www.ieca.org>
Contact: Ben Northcutt

Keep America Beautiful

1010 Washington Blvd
Stamford CT 06901
203-323-8987
Fax: 203-325-9199
WWW: <http://www.kab.org>

National Wildlife Federation

1400 16th St NW
Washington DC 20036
202-797-6800
Fax: 202-797-6646
WWW: <http://www.nwf.org/nwf>

Soil & Water Conservation Society

7515 N E Ankeny Rd
Ankeny IA 50021
515-289-2331
Fax: 515-289-1227
WWW: <http://www.swcs.org>
Contact: Douglas M Kleine

EQUIPMENT**American Society of Agricultural Engineers**

2950 Niles Rd
St Joseph MI 49085
616-429-0300
Fax: 616-429-3852

International Lawn Garden & Power Equipment Expo

c/o Sellers Expositions
550 S 4th Ave Ste 200
Louisville KY 40202
502-562-1962
Fax: 502-562-1970
EMail: wss315@aol.com
WWW: <http://www.expo.mow.org>
Contact: Warren Sellers

National Association of Wholesalers Distributors

1725 K St NW 3rd Flr
Washington DC 20006
202-872-0885
Fax: 202-785-0586

National Lawn & Garden Distributors Association

1900 Arch
Philadelphia PA 19103
215-564-3484
Fax: 215-564-2175
WWW: <http://www.lgmda.org/>

Outdoor Power Equipment Distributors Association

1900 Arch St
Philadelphia PA 19103-1498
215-564-3484
Fax: 215-963-9784
EMail: assnhqt@netaxs.com
WWW: <http://www.opeda.org>
Contact: Julie S Burns

Outdoor Power Equipment Institute

341 S Patrick St
Old Town Alexandria VA 22314
703-549-7600
Fax: 703-549-7604
WWW: <http://www.opei.mow.org>

Service Dealers Association

41 Wynnewood Village Ste 158
Dallas TX 75224
214-946-5562
Fax: 214-946-1974

EMail: tsda@dallas.net
WWW: <http://www.dallas.net/~tsda>
Contact: Victor Medina

GOLF**American Society of Golf Course Architects**

221 N LaSalle St
Chicago IL 60601-1520
312-372-7090
Fax: 312-372-6160
EMail: asgc@selz.com
WWW: <http://www.golfdesign.org>
Contact: Alice Dye

British and International Golf Greenkeepers Association

Aldwark Manor
Aldwark Alne
York North Yorkshire England YO62NF
011-0347-838581
Fax: 011-0347-838864

Canadian Golf Superintendents Association

5580 Explorer Dr Ste 509
Mississauga ON Canada L4W 4Y1
905-602-8873
800-387-1056
Fax: 905-602-1958
EMail: cgsa@golfsupers.com
Contact: R Vince Gillis

Club Managers Association of America

1733 King St
Alexandria VA 22314
703-739-9500
Fax: 703-739-0124
EMail: comfortr@cmaa.org

Golf Course Association

1470 Ben Sawyer Blvd
Mount Pleasant SC 29464
803-881-9956
Fax: 803-881-9958
EMail: ngcoa@awod.com

Golf Course Builders Association of America

920 Airport Rd Ste 210
Chapel Hill NC 27514
919-942-8922
Fax: 919-942-6955
WWW: <http://www.gcbaa.org>

Golf Course Superintendents Association of America

1421 Research Park Dr
Lawrence KS 66049-3859
785-841-2240
Fax: 785-832-4433
EMail: gcsaacom@gcsaa.org
WWW: <http://www.gcsaa.org>
Contact: Paul S McGinnis

International Association of Golf Administrators

6550 York Ave S Ste 405
Edina MN 55435
612-927-4643
Fax: 612-927-9642

National Club Association

3050 K St NW Ste 330
Washington DC 20007
202-625-2080
Fax: 202-625-9044

National Golf Course Owners Association

1470 Ben Sawyer Blvd Ste 18
Mount Pleasant SC 29464
803-881-9956
Fax: 803-881-9938
EMail: baileyj@awod.com
WWW: <http://www.ngcoa@awod.com>
Contact: Jim Bailey

National Golf Foundation

1150 US Highway One #401
Jupiter FL 33477
561-744-6006
Fax: 561-744-6107

United States Golf Association

Golf House Liberty Corner Rd
PO Box 708
Far Hills NJ 07931-0708
908-234-2300
Fax: 908-781-1736
EMail: jsnow@usga.com
WWW: <http://www.usga.org>
Contact: James T Snow

HORTICULTURE**American Horticultural Society**

7931 E Blvd Dr
Alexandria VA 22308
703-768-5700
Fax: 703-768-8700
EMail: gardenahs@aol.com
WWW: <http://www.member.aol.com/gardenahs>
Contact: Mary Ann Patterson



bobcat

Do It All

Before you make your next equipment purchase order your **FREE** Bobcat "Multiple Choices" video and 30-page Buyer's Guide. Call our 24-hour automated FAX number **1-800-662-1907** (ext. 702)

Know the Complete Story!



INTRODUCING
The **NEW & IMPROVED**
F-Series Bobcat
753 Skid-Steer Loader
43.5 HP
Kubota Diesel Engine
1350 LBS.
Rated Operating Capacity



With some 36 attachment choices, you *can* Do It All. Bobcat® attachments are designed, tested and manufactured to Melroe quality standards, and backed by our worldwide dealer network.

Melroe Company
P.O. Box 6019
 Fargo, ND 58108-6019 • (701) 241-8700
 24-hour fax response hotline 800-662-1907 (ext. 702)

See the full Bobcat lineup on our website: www.bobcat.com

MELROE
INGERSOLL-RAND

INTRODUCING
The **NEW & IMPROVED**
F-Series Bobcat
751 Skid-Steer Loader
NEW
Kubota Diesel Engine
1250 LBS.
Rated Operating Capacity



More Performance, Power & Productivity

Circle No. 121 on Reader Inquiry Card

American Society for Horticultural Science

600 Cameron St
Alexandria VA 22314-2562
703-836-4606
Fax: 703-836-2024
Email: ashs@ashs.org
WWW: <http://www.ashs.org>
Contact: Lisa M Preston

COPF

188 Francis St
PO Box 21083
North Bay ON Canada P1B 7N8
705-495-2563
Fax: 705-495-1449
Email: copf@efni.com
Contact: Peggy Walsh-Craig

Horticultural Research Institute

1250 I St NW Ste 500
Washington DC 20005
202-789-2900
Fax: 202-789-1893
Contact: Ashby P Ruden

Kansas State Horticultural Society

1740 SW Western St
Topeka KS 66604
913-232-0062
Fax: 913-232-0093

Ornamental Growers Association

PO Box 67
Batavia IL 60510-0067
630-879-0520
Fax: 630-879-2055
Contact: Bonnie Zaruba

Perennial Plant Association

3384 Schintzinger Rd
Hilliard OH 43026
614-771-8431
Fax: 614-876-5238
Contact: Steven M Still

INTERNATIONAL**Canadian Nursery Trades Association**

1293 Matheson Blvd
Mississauga ON Canada L4W1R1
416-629-1367

International Golf Association

7442 Jager Ct
Cincinnati OH 45230
513-624-2100
Fax: 513-624-2110

International Society of Arboriculture

PO Box GG
Savoy IL 61874
217-355-9411
Fax: 217-355-9516
WWW: <http://www.ag.uiuc.edu/isa>

International Turfgrass Society Crop & Soil Environmental Sciences

VPI-SU
Blacksburg VA 24061
703-231-9796

Manitoba Nursery and Landscape Association

808 Murial St
Winnipeg MB Canada R2Y0Y3
204-889-5981
Fax: 204-888-0944

Professional Lawn Care Association of Ontario

328 Victoria Rd
RR 2
Guelph ON Canada N1H 6H8
519-836-4906
Contact: Bruce Sheppard

Royal Canadian Golf Association

1333 Dorval Dr
Oakville ON Canada L6J4Z3
905-849-9700
Fax: 905-845-7040
WWW: <http://www.rgca.org>

IRRIGATION**American Society of Irrigation Consultants**

PO Box 426
Byron CA 94514
510-516-1124

California Landscape & Irrigation Council

PO Box 488
Chino CA 91708
909-590-5680
Fax: 909-590-0289

Canadian Irrigation Association

PO Box 235
Carlisle ON Canada L0R1H0
905-689-1622

Irrigation Association

8260 Willow Oaks Corp Dr
Fairfax VA 22031
703-573-3551
Fax: 703-573-1913
Email: webmaster@irrigation.org
WWW: <http://www.irrigation.org>
Contact: Tom Kimmell

National Xeriscape Council

8080 S Holly
Littleton CO 80122
303-779-8822
Fax: 303-694-1782

Texas Turf Irrigation Association

1727 N Main St
Weatherford TX 76086
817-598-0907
Fax: 817-594-9246
Contact: Carl Causey

LANDSCAPE DESIGN**American Society of Golf Course Architects**

221 N LaSalle St
Chicago IL 60601-1520
312-372-7090
Fax: 312-372-6160
Email: asgc@selz.com
WWW: <http://www.golfdesign.org>
Contact: Alice Dye

American Society of Landscape Architects

4401 Connecticut Ave NW Fifth Floor
Washington DC 20008
202-686-2752
Fax: 202-686-1001
WWW: <http://www.asla.org/asla/>

LANDSCAPE MANAGEMENT**Allied Landscape Industry**

1250 I Street NW Ste 500
Washington DC 20005
202-789-2900
Fax: 202-789-1893

Arizona Landscape Contractors Association

1802 E Thomas Rd Ste 14
Phoenix AZ 85016
602-279-3293
Fax: 602-279-9842
Email: amator@azdigital.com
WWW: <http://www.premier-pages.com/alca>
Contact: Andrea Amator

Associated Landscape Contractors of Colorado

5290 E Yale Circle Ste 100
Denver CO 80222
303-757-5611
Fax: 303-757-5636
Email: dmatt@rmi.comm
Contact: C Diane Matt

Associated Landscape Contractors of Massachusetts Inc

8D Pleasant St
South Natick MA 01760
508-653-3373
Fax: 508-653-4112
Email: alcm@aol.com
WWW: <http://www.alcom.org>
Contact: Jennifer Barth

Associated Landscape Contractors of Oregon

147 Southeast 102nd
Portland OR 97216
503-253-9091
Fax: 503-253-9172

Association for Women in Landscaping

PO Box 22562
Seattle WA 98122
206-935-7951
Fax: 206-524-1672

California Landscape Contractors Association

2021 N St Ste 300
Sacramento CA 95814
916-448-2522
Fax: 916-446-7692
Email: hq@clca.org

California Landscape & Irrigation Council

PO Box 488
Chino CA 91708
909-590-5680
Fax: 909-590-0289



New BoomerTM runs circles around other compacts

New Boomer compact tractors from New Holland are engineered from the ground up to blast through any job. Boomer applies the best in big tractor thinking to a compact for the farm, the estate, or the job site, with models ranging from 25 to 34 horsepower.



Cut the wheel on a new Boomer and it gives you the tightest turnaround diameter... up to 50% smaller than other compacts. With optional SupersteerTM FWD, Boomer has unmatched maneuverability, yet is easy on your turf.

And with a wide range of implements to choose from, Boomer tackles any job.

Boomer's sleek sloped-hood styling offers high visibility and makes service simple. And the whole tractor is ergonomically-designed to give every operator the most comfortable cockpit.

See Boomer at your New Holland dealer today.

BOOMER
It Rocks.



NEW HOLLAND

To learn more about BoomerTM visit our website at www.newholland.com/na

Grounds Management Association of Wisconsin

1635 W Haskel St
Appleton WI 54914
920-734-5615
Fax: 920-739-8728
Contact: Lou Wierielts

Illinois Landscape Contractors Association

2200 S Main St #304
Lombard IL 60148
630-932-8443
Fax: 630-932-8939
Contact: Patricia Cassidy

Landscape Contractors Association of MD VA DC

15245 Shady Grove Ct
Rockville MD 20850
301-948-0810
Fax: 301-990-9771

Landscape Industry Council of Hawaii

1085 S Beretania Ste 203
Honolulu HI 96814
808-545-1533
Fax: 808-545-5026

Landscape Ontario Horticultural Trades Association

7856 Fifth Line S
RR 4
Milton ON Canada L9T 2X8
905-875-1805
Fax: 905-875-3942
Email: lo@hort-trades.com
WWW: <http://www.hort-trades.com>
Contact: Tony DiGiovanni

Metro Atlanta Landscape & Turf Association Inc

5198 Ross Rd
Acworth GA 30102
770-975-4121
Fax: 770-975-4044
Email: malta@malta-inc.org
WWW: <http://www.malta-inc.org>
Contact: Jean Ray

Michigan Nursery & Landscape Association

2149 Commons Parkway
Okemos MI 48864
517-381-0437
Fax: 517-381-0638

Nassau Suffolk Landscape Gardeners Assoc

PO Box 472
Brightwaters NY 11718
516-665-2250
Fax: 516-665-7004
Contact: Patricia Voges

National Landscape Association

1250 I St NW Ste 500
Washington DC 20005-3922
202-789-2900
Fax: 202-789-1893
WWW: <http://www.anla.org>
Contact: Warren A Quinn

Nevada Landscape Association

PO Box 7431
Reno NV 89510-7431
702-329-9602
800-645-9794
Fax: 702-329-6149
Contact: Debra Rae Drew

New Jersey Nursery & Landscape Association

605 Farnsworth Ave
Bordentown NJ 08505
609-291-7070
Fax: 609-291-1121
WWW: <http://www.plantamerica.com>

New York State Nursery & Landscape Association Inc

2115 Downer St Rd
PO Box 657
Baldwinsville NY 13027-0657
315-635-5008
Fax: 315-635-4874
Email: nysnla@aol.com
WWW: <http://www.plantamerica.com/newyork/>
Contact: Heather Nemier

New York Turf & Landscape Association

142 Lafayette Ave
White Plains NY 10603
914-948-6468
Fax: 914-948-6473

North Carolina Landscape Contractors Association

PO Box 400
Knightdale NC 27545
919-266-1777
Fax: 919-266-2137

Ohio Landscapers Association Inc

740 Ken-Mar Industrial Pkwy
Broadview Hts OH 44147-2920
440-717-0002
Fax: 440-717-0004
Email: ola@brightnet.com
Contact: Sandy Munley

Oregon Landscape Contractors Association

147 Southeast 102nd
Portland OR 97216
503-253-9091
Fax: 503-253-9172

South Carolina Landscape & Turfgrass Association

305 N Kings Grnt Dr
Columbia SC 29209
803-787-8930
Fax: 803-787-7639
Email: age3eee@bellsouth.net
Contact: Eleanor Eilison

Texas Association of Landscape Contractors

3001 LBJ Freeway Ste 106
Dallas TX 75234
800-832-6934
Fax: 214-241-3888

Utah Nursery & Landscape Association

PO Box 526314
Salt Lake City UT 84152-6314
801-484-4426
Fax: 801-463-0026
Email: utgreen1.aol.com
WWW: <http://www.utahgreen.org.com>
Contact: Diane Jones

Washington Association of Landscape Professionals

PO Box 50253
Bellevue WA 98015-0253
425-644-7642
Fax: 425-644-7793
Email: walp@msn.com

Washington State Nursery & Landscape Association

PO Box 670
Sumner WA 98390
206-863-4482
Fax: 206-863-6732
Email: wsnla@nwrain.com

Wisconsin Landscape Contractors Association

21620 Belgren Rd
Waukesha WI 53186-5403
414-782-9522
Fax: 414-786-2424
Email: bscheibe@execpc.com
Contact: Barbara Scheibe

LAWN CARE**AMTOP (Association of Montana Turf & Ornamental Professionals)**

PO Box 9296
Helena MT 59604-9296
406-442-7284
Fax: 406-442-7284
Email: voeller@ixi.net
WWW: <http://www.voeller@ixi.net>
Contact: Mike Voeller

Indiana State Lawn Care Association

PO Box 481
Carmel IN 46032
317-575-9010
Fax: 317-846-7142
Contact: Bob Andrews

Interstate Professional Applicators Association

PO Box 681
Kirkland WA 98083
425-823-2600
Fax: 425-821-7112
Email: dwharlan@accessone.com
Contact: David Harlan

Lawn Care Association of Pennsylvania

908 N Second St
Harrisburg PA 17102
717-236-2050
Fax: 717-236-2046
Contact: John Wanner

Lawn Services Association of Michigan

PO Box 608
New Baltimore MI 48047
810-598-7158

Massachusetts Association of Lawn Care Professionals

PO Box 533
Belmont MA 02178
617-489-4897



ProCut™ Z



ProCut™ 32



BGF™ Belt Drive

Your Future Is
BRIGHT
With Ferris!



ProCut™ 22



HydroWalk™ SD



HydroWalk™ DD



#1 in Reliability

We'll Be Here For You Today,
Tomorrow, And Well Into The 21st Century.

Ferris Industries, Inc.

P.O. Box 910

Vernon, N.Y. 13476

1-800-933-6175

Circle No. 116 on Reader Inquiry Card



TIMING IS EVERYTHING.

Scotts **NEW CONTEC™ CONTROLLED RELEASE FERTILIZER**

is right on time with **MORE** efficient nitrogen availability,

MORE consistent particle sizing, **MORE** even product distribution

and **MORE** predictable growth pattern for consistent

overall performance. All the while Scotts'

INNOVATIVE TECHNOLOGY, unmatched

tech rep assistance program, a full product line and

competitive pricing means **YOU GET MORE FOR YOUR MONEY,**

ALL OVER YOUR COURSE, ALL THE TIME.



Contec™ Controlled Release Fertilizer

Call 1-800-543-0006. Or visit our website at www.scottscountry.com for more information.

Nebraska Professional Lawn Care Association

5005 N 129 Ave
Lincoln NE 68164-1715
402-496-4221
Contact: Kevin M Minino

Ohio Lawn Care Association

PO Box 14901
Columbus OH 43214
614-261-1221
Fax: 614-261-1242

Professional Lawn Care Association of America

1000 Johnson Ferry Rd NE
Ste C-135
Marietta GA 30068
800-458-3466
Fax: 770-578-6071
E-Mail: plcaa@atlcom.net
WWW: <http://www.plcaa.org>
Contact: Karen S Weber

Professional Lawn Care Association of Mid America

PO Box 419264
Kansas City MO 64141
816-561-5323
Fax: 816-561-1249

NURSERY**American Nursery & Landscape Association**

1250 I St NW Ste 500
Washington DC 20005-3922
202-789-2900
Fax: 202-789-1893
WWW: <http://www.anla.org>
Contact: Carl Meyer

Arizona Nursery Association

1430 W Broadway A 125
Tempe AZ 85282-1127
602-966-1610
Fax: 602-966-0923
Contact: Cheryl Goar

California Association of Nurserymen

3947 Lennane Dr Ste 150
Sacramento CA 95695
916-928-3900
Fax: 916-567-0505
E-Mail: can@earthlink.net
WWW: <http://www.can-online.org>
Contact: Elaine J Thompson

Delaware Association of Nurserymen Inc

952 Monroe Terrace
Dover DE 19904
302-677-1895
Fax: 302-677-1895
E-Mail: tucmcgloin@aol.com
Contact: Marianne McGloin

Eastern Regional Nurserymen's Association

15245 Shady Grove Ct
Rockville MD 20850
301-948-0810
Fax: 301-990-9771

Florida Nurserymen & Growers Association

1533 Park Center Dr
Orlando FL 32835
407-295-7994
Fax: 407-295-1619
E-Mail: fnga@aol.com
WWW: <http://www.fnga.org>
Contact: Earl Wells

Long Island Nurserymen's Association

PO Box 117
East Moriches NY 11940
516-878-3030
Fax: 516-878-3061

Mid Atlantic Nurserymen's Association

PO Box 314
Perry Hall MD 21128
410-256-6474

Minnesota Nursery & Landscape Association

PO Box 130307
St Paul MN 55113-0003
612-633-4987
Fax: 612-633-4986
Contact: Bob Fitch

New York State Nurserymen's Foundation

PO Box 117
East Moriches NY 11940
516-873-3030
Fax: 516-878-3061

Ohio Nursery & Landscape Association

72 Dorchester Sq
Westerville OH 43081-3350
800-825-5062
Fax: 800-860-1713
E-Mail: onlagreen@aol.com
WWW: <http://www.onla.org/>
Contact: Bill Stalter

Pennsylvania Landscape & Nursery Association

1707 S Cameron St
Harrisburg PA 17104
717-238-1673
Fax: 717-238-1675
E-Mail: plna@plna.com
Contact: Patricia Norman

Southern Nurserymen's Association

1000 Johnson Ferry Rd Ste E 130
Marietta GA 30068
770-973-9026
Fax: 770-973-9097
WWW: <http://www.sna.org>

Texas Association of Nurserymen Inc

7730 South IH 35
Austin TX 78745-6621
512-280-5182
Fax: 512-280-3012
WWW: <http://www.plantx@onr.com>
Contact: Eddy D Edmondson

Utah Nursery & Landscape Association

PO Box 526314
Salt Lake City UT 84152-6314
801-484-4426
Fax: 801-463-0026
E-Mail: utgreen1.aol.com
WWW: <http://www.utahgreen.org.com>
Contact: Diane Jones

Wisconsin Nurserymen's Association

9910 W Layton Ave
Greenfield WI 53228
414-529-4705
Fax: 414-529-4722
E-Mail: torii.mgmt@juno.com

PARKS & RECREATION**Michigan Recreation & Park Association**

2722 E Michigan Ave Ste 201
Lansing MI 48912-4083
517-485-9888
Fax: 517-485-7932
Contact: Mike Maisner

Minnesota Park Supervisors Association

5005 W 36 St
St Louis Park MN 55416
612-920-6906

Missouri Park & Recreation Association

1203 Missouri Blvd
Jefferson City MO 65109-1793
573-636-3828
Fax: 573-635-7988
E-Mail: mpradave@aol.com
Contact: David W Ostlund

National Institute on Park & Grounds Management

730 W Frances St
Appleton WI 54914-2365
920-733-2301
Fax: 920-733-2301
E-Mail: nipgm@tpo.org
Contact: Barbara Walters

National Parks & Conservation Association

1776 Massachusetts Ave NW
#200
Washington DC 20036
202-223-6722
Fax: 202-659-0650
WWW: <http://www.npca.org>

National Recreation & Park Association

22377 Belmont Ridge Rd
Ashburn VA 20148
703-858-0784
Fax: 703-858-0794
WWW: <http://www.nrpa.org>
Contact: Kathy Spangler

Ontario Parks Association

1220 Sheppard Ave E
Toronto ON Canada M2K2X1
416-426-7142

Southwest Park & Recreation Training Institute

Texas Tech University Park
Administration and Landscape
Architecture Dept
Stop 3144
PO Box 4219
Lubbock TX 79409
806-742-2011
Fax: 806-742-3881

PESTICIDE ISSUES**Alliance for Environmental Concerns**

PO Box 4292
Warren NJ 07059-4292
908-563-9252
Fax: 908-560-8588

Ride THE Walker ORIGINAL



Prototype circa 1979

Walker 1997

WALKER'S ORIGINAL TEN GOOD IDEAS

- Compact Dimensions
- Zero-Turn-Radius Maneuverability
- Front Mount Deck & Attachments
- Forward Speed Control
- Low Center of Gravity
- Built-in Grass Handling System (GHS)
- Design for Operation Comfort
- Flexible Deck Suspension
- Gear Driven Cutting Blades
- Tilt-up Body/Drive Train Exposure

*Try an Original...
Buy an Original!*

It's getting confusing out there with new brands of "Z" riding mowers popping on the market like bunnies (30 different brands shown at EXPO '96). Some of the major brand names are even beginning to introduce their "versions." When the first Walker Mower rolled out of our workshop twenty years ago, we had an "original" that has set a standard in commercial riding mowers for **fast, easy, beautiful mowing™**. It helps cut the confusion when you compare an **original** with the copies, imitations, me-too's, Johnnie-come-lately's. When you compare them with the Walker Original, we think you'll agree, **"it's still not a Walker."**

For your Free video, call 1-800-828-8130, Dept. 027-5. (\$3.95 shipping charge. Visa/MC accepted.) Or send check or money order for \$3.95 payable to: Video Fulfillment Services, 027-5, P.O. Box 385070, Minneapolis, MN 55438. Allow 2-4 weeks delivery.

FREE VIDEO
AVAILABLE

Please write or call for a free
subscription to *Walker Talk Magazine*.

Circle No. 129 on Reader Inquiry Card

WALKER MANUFACTURING CO. • 5925 E. HARMONY ROAD • DEPT. LM
FORT COLLINS, COLORADO 80525 • (800) 279-8537

Independent, Family Owned Company, Designing and Producing Commercial Riding Mowers since 1980



Ohio Professional Applicators for Responsible Regulation

85 E Gay St 11 Flr
Columbus OH 43215
614-221-7371
Fax: 614-221-0289
Contact: James E Betts

SEED/SOD**American Seed Trade Association**

601 13th St NW Ste 570 South
Washington DC 20005-3807
202-638-3128
Fax: 202-638-3171
E-Mail: jcpp84a@prodigy.com
WWW: <http://www.amseed.com>
Contact: Dean Urmston

Atlantic Seedsmens Association Inc

298 E McCormack Ave
State College PA 16801
814-237-0330
Fax: 814-237-0330
E-Mail: atlanticseed@juno.com
Contact: John E Baylor

Manhattan Ryegrass Growers Association

PO Box 250
Hubbard OR 97032
503-651-2130

Oregon Chewings Fescue & Creeping Red Fescue Commission

1193 Royvonne #11
Salem OR 97302
503-364-3346
Fax: 503-581-6819

Oregon Fine Fescue Commission

1193 Royvonne St Ste 11
Salem OR 97302
503-585-1157
Fax: 503-585-1292
E-Mail: dnlassoc@aol.com
Contact: Leah Nelson

Oregon Ryegrass Growers Seed Commission

PO Box 3366
Salem OR 97302
503-364-3346

Penncross Bentgrass Growers Association

PO Box 250
Hubbard OR 97032
503-651-2130

Sod Growers Association of Michigan

50240 Martz Rd
Belleville MI 48111
313-481-0033

Turfgrass Producers International

1855-A Hicks Rd
Rolling Meadows IL 60008
847-705-9898
800-405-TURF
Fax: 847-705-8347
E-Mail: turf-grass@msn.com
Contact: Douglas Fender

TREES**American Forestry Assoc**

PO Box 2000
Washington DC 20013
202-667-3300
Fax: 202-667-7751
WWW: <http://www.amfor.org>

American Society of Consulting Arborists

15245 Shady Grove Ct
Rockville MD 20850
301-948-0810
Fax: 301-990-9771

Arbor Day Institute

100 Arbor Ave
Nebraska City NE 68410
402-474-5655
Fax: 402-474-0820
WWW: <http://www.arborday.org>

Connecticut Tree Protective Association

18 Washington St
Rocky Hill CT 06067
860-257-8971

Council of Tree & Landscape Appraisers

15245 Shady Grove Ct
Rockville MD 20850
301-948-0810
Fax: 301-990-9771

International Society of Arboriculture Western Chapter

PO Box 255155
Sacramento CA 95865
916-641-2990
Fax: 916-649-8487

National Arbor Day Foundation

100 Arbor Ave
Nebraska City NE 68410
402-474-5655
Fax: 402-474-0820
WWW: <http://www.arborday.org>

National Arborist Association

PO Box 1094
Amherst NH 03031
603-673-3311
Fax: 603-672-2613
E-Mail: 76142.463@compuserve.com
E-Mail: narbor1@glc.net
WWW: <http://www.natlarb.com>
Contact: Richard Proudfoot

New Jersey Shade Tree

Blake Hall
PO Box 231
New Brunswick NJ 08903-0231
732-246-3210
Fax: 732-246-3210
Contact: William J Porter

New York State Arborists

PO Box 58
Latham NY 12110
518-453-6461
Fax: 518-453-6462
WWW: <http://www.plantamerica.com/nyarbor>
Contact: Deb Goedeke

Secret Arboretum Ohio Agricultural Research & Development Center

Ohio State University
Wooster OH 44691
330-263-3761
Fax: 330-263-3767

TURFGRASS**Arkansas Turfgrass Association**

PO Box 250270
Little Rock AR 72225-0270
501-664-8048
Fax: 501-664-8048
E-Mail: ammgmt@mail.snider.net
Contact: Angie McSwain

Florida Turfgrass Association Inc

5850 TG Lee Blvd Ste 110
Orlando FL 32822-4423
407-856-5767
Fax: 407-856-5150
E-Mail: ftga@aol.com
Contact: Jane E Rea

Georgia Green Industry Association

PO Box 369
Epworth GA 30541
706-492-4664
Fax: 706-492-4668

Georgia Turfgrass Association/Georgia Turfgrass Foundation Trust

5198 Ross Rd
Acworth GA 30102
770-975-4123
Fax: 770-975-4044
Contact: Douglas K Moody

Hawaii Turfgrass Association

2142 Kaumualii St
Honolulu HI 96819
808-841-3305
Fax: 808-842-5711

Kansas Turfgrass Foundation

Kansas City University
2021 Throckmorton Hall
Manhattan KS 66506
913-532-6173
Fax: 913-532-6149
WWW: <http://www.oznet.ksu.edu/dep/hfrr>

Kentucky Turfgrass Council

PO Box 701
Richmond KY 40476-0701
606-623-6130
Fax: 606-623-6130
Contact: Dr Dwight G Barkley

Lawn Institute

1501 Johnson Ferry Rd NE
Ste 200
Marietta GA 30062-6485
770-977-5492
Fax: 770-977-8205

These questions came straight from the customers of lawn care operators, pest control operators and other professional pesticide applicators across the country—and probably reflect the concerns of your customers. The more your customers know about the products you use, how you use them and how much is used, the more confident they will be in you and your service.

Communicate With Your Customers

Your customers expect you and your employees to be credible and knowledgeable sources of information about your products. Take time to talk with them about your safe and responsible use of pesticides.

Studies show that most people don't know that pesticide products are among the most highly tested products sold. The U.S. Environmental Protection Agency (EPA) registers only those uses of pesticide products that pose minimal risks.

- Emphasize that pesticide products must undergo stringent government-monitored testing before they can be sold. It is a long and costly process. For example:
 - It takes a chemical manufacturer eight to 10 years to test and register a product, at an average cost of \$30 million to \$50 million.
 - As many as 120 tests or more are performed, many specific to health, safety and the environment.
 - Only one potential pesticide in 20,000 makes it from the research lab to the market.
- Explain Integrated Pest Management (IPM) to your customers. Most do not fully understand the concept. Point out that a successful IPM program stresses prevention, pest identification and selection of the best method of pest control, which may require the use of pesticides. Tell how you incorporate IPM into your pest management practices.
- Identify the specific pesticides you use and the pests they control.
- Indicate that professionals use an array of products, many the same as those used by homeowners.
- Assure customers of the benefits pesticides provide for turf, trees and ornamentals, and in the home. For example:
 - Termites cause over \$1 billion in structural damage each year.

"Are the pesticides you use safe?"

"Are the pesticides that professionals use stronger and more toxic?"

"When is it safe for my children and pets to return to an area after a pesticide application?"



- One large, pest- and disease-free tree has the same cooling effect as 15 room-size air conditioners.

- A well-maintained lawn and landscape adds as much as 15 percent to a home's value.

- Discuss your safe and responsible use of pesticides as a professional applicator. Note the many steps you take to ensure that the pesticides you use are used properly.
- Advise your customers that you closely follow label instructions. The label contains instructions for only those uses approved by EPA.
- Outline the extensive training that is mandatory for professional applicators in order to apply specialty pesticides. Applicators are required by law to undergo training, certification and licensing, as well as to keep records of each job performed.

- Explain what happens to pesticide containers once a job has been completed. Note that containers are disposed of properly.

What Else Can You Do?

Provide your customers with materials such as newsletters, brochures, fact sheets and bill stuffers that communicate these messages. Be sure that someone at your company, who has a basic knowledge of the products and application methods your company uses, is available to answer questions.

RISE Is A Resource

RISE is the voice for the specialty pesticide industry. Its members include manufacturers, formulators, distributors and other industry leaders.

RISE works in cooperation with your national, state and local user/applicator associations and is an additional source of information regarding issues facing pesticide users. We can help you in your role as a knowledgeable and credible information source to customers and to the public. A brochure on communicating about pesticides with your customers is available. Contact RISE to receive your copy.

We urge you to take an active part in your state and national association(s). We work together to support your business.



Responsible Industry for a Sound Environment®

For more information, contact RISE, 1156 15th St., NW, Suite 400, Washington, DC 20005, or call 202/872-3860. Our Internet address: <http://www.acpa.org/riase>.

Louisiana Turfgrass Association

Knapp Hall-LSU
Baton Rouge LA 70803
504-388-2222
Fax: 504-388-1068
E-Mail: tkoske@agctr.lsu.edu
Contact: Thomas J Koske

Maryland Turfgrass Council

12 Pressie Lane
Churchville MD 21028
410-335-3700
Fax: 410-335-0164

Massachusetts Turf & Lawn Grass Council

PO Box 489
Hadley MA 01035
413-549-5295

Michigan Turfgrass Foundation

Michigan State University Crop & Soil Sciences
PO Box 80071
Lansing MI 48909
517-355-0266
Fax: 517-355-0270
WWW: <http://www.msu.edu>

Midwest Regional Turf Foundation

Purdue University Dept of Agronomy
West Lafayette IN 47907
317-494-9737

Mississippi Turfgrass Association

PO Box 9555
Mississippi State MS 39762
601-325-2311
Fax: 601-325-8742
WWW: <http://www.msstate.edu>

Musser International Turfgrass Foundation

PO Box 8
Sharon Center OH 44274
330-239-2383
Fax: 330-239-1390

National Turfgrass Evaluation Program

BARC-West Bldg 002 Rm 013
Beltsville MD 20705
301-504-5125
Fax: 301-504-5167
E-Mail: kmorris@asrr.arsusda.gov
WWW: <http://www.ntep.org/ntep>
Contact: Kevin Morris

Nebraska Turfgrass Foundation

PO Box 2118
Hastings NE 68902
402-463-5418
Fax: 402-463-5683

New Jersey Turfgrass Association

PO Box 340
Milltown NJ 09950
908-821-7134

New York Greengrass Association

PO Box 612
Latham NY 12110
518-783-1229
Fax: 518-426-8058
WWW: <http://www.cobleskill.edu/hysta>

New York State Turfgrass Association

PO Box 612
Latham NY 12110
518-783-1229
Fax: 518-783-1258
E-Mail: nysta@capital.net
WWW: <http://www.cobleskill.edu/hysta>
Contact: Elizabeth Seme

New York State Turf & Landscape Assn Inc

PO Box 307
Scarsdale NY 10583
914-636-2875
Fax: 914-636-2875
E-Mail: nysturf@aol.com

Ohio Turfgrass Foundation

PO Box 340546
Columbus OH 43235
614-760-5442
Fax: 614-760-5431
Contact: Julie Weller

Pennsylvania Turfgrass Council

PO Box 1078
Lemont PA 16851-1078
814-863-3475
Fax: 814-863-3479
Contact: Christine E King

South Carolina Landscape & Turfgrass Association

305 N Kings Grnt Dr
Columbia SC 29209
803-787-8930
Fax: 803-787-7639
E-Mail: age3eee@bellsouth.net
Contact: Eleanor Eilison

Southern Turfgrass Association

1003 Howe
College Station TX 77845
409-693-1656

Southwest Turfgrass Association

NMSU
Box 30001 Dept 3Q
Las Cruces NM 88003
505-646-3405
Fax: 505-646-6041

Tennessee Turfgrass Association

PO Box 40947
Nashville TN 37204
615-661-9581

Texas Turfgrass Association Inc

1003 Hcwe
College Station TX 77845
409-693-1656
Fax: 409-695-1444
E-Mail: sduble@aol.com
WWW: <http://www.texasurf.com>
Contact: Shirley Duble

Turfgrass Council of North Carolina

PO Box 289
Southern Pines NC 28388-0289
910-695-1333
Fax: 910-695-1222
E-Mail: mmrtcnc@aol.com
Contact: Gene Maples

Turf Resource Center

1855 A Hicks Rd
Rolling Meadows IL 60008
847-705-9898
Fax: 847-705-8347

Virginia Turfgrass Council

PO Box 698
Fishersville VA 22939
540-942-8873
Fax: 540-943-3900
E-Mail: thevtc@cfw.com
Contact: Susan K Floyd

WILDFLOWERS**National Wildflower Research Center**

4801 LaCrosse Ave
Austin TX 78739
512-292-4200
Fax: 512-292-4627
E-Mail: nwrc@onr.com
WWW: <http://www.wildflower.com>
Contact: F M Oxley



WOODSMOW'N MACHINE



The **Woods Mow'n Machine™** is the choice tool for high-productivity lawn care. Its zero turning radius makes short work of spacious, tree-filled yards. And the wide TrueFloat™ deck delivers a clean cut on any terrain. You can choose from air or water-cooled, gas or diesel engines and an array of optional all-season attachments. Mow'n Machine mowers also come with TiltAccess™ decks for fast,

PRIME CUT.

easy maintenance. And they're backed by dealers nationwide. Which makes Woods the smartest way to mow, no matter how you cut it.

To arrange for a Mow'n Machine test drive, see your local Woods dealer. Or call **800 31 WOODS**.

Post Office Box 1000
Oregon, Illinois 61061

WOODS®



If you depend on a work truck for a living, do yourself a favor. Depend on Dodge Ram. You'll find Ram

offers best-in-class convenience and capability, making it an exceptionally rewarding choice for business.

New for Ram this year is our exclusive Quad Cab™ model. Twice the doors. Twice the convenience. And behind those doors? The roomiest cab on the road. Packed with amenities like a fold-down center

console and optional six-way power driver seat.

But don't let the niceties fool you. Dodge Ram is still a Magnum®-powered

beast, with best-in-class

available payload and towing.

There's even a choice of two V-8s, an awesome 300-horsepower V-10, or a mighty Cummins Turbo Diesel which, at 440 lb-ft, delivers more torque than any other diesel you can get.



Workmen's co





**ON THE
JOB**

Dodge Ram is the first—and only—full-size pickup ever to be honored with this prestigious award. To make Dodge

Ram even more appealing, there's our On The Job program, which offers qualified businesses exclusive cash incentives and financing opportunities. When you work with Ram, we work with you.



What's more, Dodge Ram has received the J.D. Power and Associates award for "Most Appealing Full-Size Pickup," three years in a row.*



Comparisons based on data available at time of printing.

Always use seat belts. Remember a backseat is the safest place for children.

*J.D. Power and Associates 1995-1997 Automotive Performance, Execution, and Layout StudiesSM. 1997 study based on 29,187 consumer responses.



Ram  The New Dodge

For more info, call 1-800-WORK RAM. Or visit this work site: www.4adodge.com

mpensation



Key association officers, executives

American Nursery & Landscape Association

1250 I St NW Ste 500
Washington DC 20005-3922
202-789-2900
Fax: 202-789-1893
WWW: <http://www.anla.org>

President: Carl Meyer
Executive Vice President: Robert J Dolibois
Vice President: Ed Porter
Treasurer: Tom Pinney Jr

American Society of Golf Course Architects

221 N LaSalle St
Chicago IL 60601-1520
312-372-7090
Fax: 312-372-6160
E-Mail: asgc@selz.com
WWW: <http://www.golfdesign.org>

President: Alice Dye
Vice President: Bob Lohmann
Executive Secretary: Paul Fullmer
Secretary: Brian Ault
Treasurer: John LaFoy

Golf Course Superintendents Association of America

1421 Research Park Dr
Lawrence KS 66049-3859
785-841-2240
Fax: 785-832-4433
E-Mail: gcsaacom@gcsaa.org
WWW: <http://www.gcsaa.org>
President: Paul S McGinnis
Vice President: George Renault III
Chief Executive Officer: Stephen F Mona
Secretary/Treasurer: David W Fearis
Directors-at-large: Bruce R Williams, Ken Mangum, Samuel R Snyder VII, Michael Wallace, Tommy D Witt, R Scott Woodhead

National Arborist Association

PO Box 1094
Amherst NH 03031
603-673-3311
Fax: 603-672-2613
E-Mail: 76142.463@compuserve.com
E-Mail: narbor1@glc.net
WWW: <http://www.natlarb.com>

President: Richard Proudfoot
President Elect: Paul Wolfe
Vice President: John Wright
Treasurer: Peter Sortwell
Executive Director: Barry Cullen
Directors-at-large: Jim Allard, Jim Johnson, Mark Tobin, Rusty Girouard, Gregory S Daniels, Vince Newendorp

Professional Grounds Management Society

120 Cockeysville Rd Ste 104
Hunt Valley MD 21031
410-584-9754
Fax: 410-584-9756
President: Tom Riccardi
Vice President: Randy Willis
Executive Director: John T Gillan
Treasurer: George Van Haasteren

Professional Lawn Care Association of America

1000 Johnson Ferry Rd NE
Ste C-135
Marietta GA 30068
800-458-3466
Fax: 770-578-6071
E-Mail: plcaa@atlcom.net
WWW: <http://www.plcaa.org>

President: Larry Messina
President Elect: Bob Ottley
Vice President: Gerald Grossi
Executive Director (Acting): Tom Delaney
Secretary/Treasurer: Michael Kernaghan
Immediate Past President: Terry Kurth

Sports Turf Managers Association

1375 Rolling Hills Loop
Council Bluffs IA 51503-8552
712-366-2669
800-323-3875
Fax: 712-366-9119
E-Mail: trustytips@aol.com
President: Mike Schiller
President Elect: Stephen Guise
Commercial Vice President: Henry Indyk
Executive Director: Steve Trusty
Secretary: Eugene Mayer
Treasurer: Rick Moffitt
Directors-at-large: Mary Owen, Bucky Trotter, L Murray Cook, Bob Patt, Bob Curry
Immediate Past President: Greg Petry

NOT LISTED?

For Your FREE Listing In The 1999 Landscape Management Green Book
Simply copy and fill out the form below and mail or fax it to:

Lynn Viele

Landscape Management Green Book
131 W. First St., Duluth MN 55802-2065
218-723-9393; Fax: 218-723-9142

We'll add you to our list to receive a questionnaire for the next
Landscape Management Green Book

Company Name _____
Address _____
City _____
State _____ Zip _____
Phone _____ Fax _____
Contact Name _____

☐ Please send me information on advertising opportunities in the
1999 Landscape Management Green Book.

QUELANT™-Ca

Calcium & Amino Acids

CALCIUM DEFICIENCY CORRECTOR

Addition of calcium to the soil by traditional means is not usually efficient or effective in treating the calcium deficiency of turfgrass. Once applied, the common forms of liming materials can rapidly change to compounds that are insoluble in water and not readily available to the plant. Continuous applications over long time periods are necessary to effect even modest improvements in calcium uptake.

Quelant™-Ca is a newly available amino acid chelated calcium product that corrects calcium deficiencies in turfgrass upon application. Quelant™-Ca provides readily available calcium chelated with amino acids so that it is easily absorbed by the leaves and/or the roots of the plant regardless of most soil and water conditions. The unique formulation of amino acids used for chelation was



developed not only to facilitate absorption by the leaves and roots, but to increase mobility of the calcium within the plant as well.

Quelant™-Ca is normally applied as a foliar spray and may also be applied through fertigation. Either way, it is tank-mix compatible with herbicides, soluble fertilizers, insecticides, fungicides and plant growth regulators. It will even help improve the efficiency of most of these treatments by increasing their absorption and translocation within the plant.

Best of all, Quelant™-Ca is economical to use and it protects the environment.

Quelant™-Ca — a true systemic. It's new...it's unique...and nothing else works quite like it!

For more information about Quelant™-Ca call
Nutramax Laboratories' at: 800-925-5187



The Nutramax Company
nutramax
LABORATORIES, INC.
AGRICULTURE DIVISION
Baltimore, Maryland



JANUARY

4-7: Tennessee Turfgrass Association Conference & Trade Show, Opryland Hotel, Nashville; 615/ 661-9581.

5-8: The Northeastern Weed Science Society annual meeting, Washington, DC; Jeffrey Derr, 757/363-3912; e-mail: jderr@vt.edu

5-8: University of Maryland Advanced Turfgrass IPM Short Course; College Park, Md; Jennifer Lyons-Carter, 301/ 405-3913.

6-8: Eastern Pennsylvania Turf Conference & Trade Show, Valley Forge Convention Center, King of Prussia, PA; Pennsylvania Turfgrass Council, 814/863-3475.

6-8: International Society of Arboriculture, Kentucky Arborist Association meeting; Bob Mcneil, (606) 257-8903; 606/ 257-2857

6-8: University of Guelph, Ontario Turfgrass Symposium, Regal Constellation Hotel and Convention Center; Belinda Jardim, 519/767-5000.

7: Wisconsin Nursery Assn. Winter Workshop, Oshkosh Hilton, Oshkosh, Wis.; Kari Foster, 414/529-4705; 414/529-4722.

7-9: Michigan Nursery and Landscape Association, Great Lakes Trade Exhibition, Lansing Center, Lansing, Mich.; Amy Frankmann, (800) 879-6652; (517) 381-0437.

7-9: Minnesota Nursery & Landscape Association Show, Minneapolis Convention Center; Bob Fitch, 612/633-4987; 612/633-4986.

7-9: North Carolina Turfgrass Conference & Show, Charlotte Convention Center, Charlotte, N.C.; Marsha Richardson, 910/695-1333.

8: Northeast Turf & Grounds Exposition, Marriott Hotel, Wolf Rd., Albany, NY; NYSTA: 518/783-1229.

9: Nevada Landscape Conference & Trade Show, Reno Hilton, Reno, Nev.; Debbie Drew, 702/852-7469; 702/329-6149.

9-10: ALCA Masters in Management for the Landscape Industry seminar, Hyatt Orlando, Kissimmee, Fla.; Kathy Wernhoff, 800/395-2522; (703) 736-9668.

9-11: Eastern Regional Nurserymen's Association Expo '98, Meadowlands Exposition Center, Secaucus, NJ; Kristine Freund, 301/990-8350; 800/376-2463; 301/990-9771.

9-11: North Carolina Landscape Contractors Association 'Green & Growin', Knightdale, NC; 919/266-3322.

12-13: Arkansas Turfgrass Association Conference and Show, Statehouse Convention Center, Little Rock, Ark.; Angie McSwain, 501/664-8048.

12-13: Maryland Turfgrass Conference & Trade Show, Baltimore Convention Center, Baltimore, Md.; Dave Cammarota, 800/899-7645; 410/335-0164.

12-14: Nebraska Turfgrass Conference, Holiday Inn Central, Omaha, Neb.; 402/ 463-5418; 402/463-5683.

12-16: University of Maryland Advanced Landscape IPM Short Course; College Park, Md; Jennifer Lyons-Carter, 301/ 405-3913.

13-14: Wisconsin Turfgrass & Greenscape Expo '98, Holiday Inn West, Madison, Wisc.; Audra Anderson, 608/845-6536; 608/845-8162.

13-15: Indiana Arborist Association Annual Meeting, Marriott Inn, Indianapolis, Ind.; Harvey Holt, 765/494-3585.

14: Professional Turf & Landscape Conference, Westchester County Center, White Plains, NY; Carol Mueller, 914/636-2875 (phone & fax).

14: Sacramento Valley Landscape & Nursery Expo, Sacramento Convention Center,

Sacramento, CA; Margo, Cheuvront, 916/442-4470; 916/ 442-4564.

14: South Carolina Contractors' Turf Conference, Sheraton Columbia NW, Columbia, S.C.; 803/ 790-2798.

14-16: Utah Green Industry Conference and Show, David McKay Center, Orem, Utah; Larry Rupp, 435/797-2255; 435/ 797-3376.

14-17: ALCA Interior Plantscape Conference and Tropical Plant Industry Exposition, Embassy Suites Hotel and Fort Lauderdale Convention Center, Fort Lauderdale, Fla.; Elise Lindsey, 703/736-9666; 703/736-9668.

14-18: Sports Turf Managers Association Conference & Expo, Disney's Coronado Springs Resort and Wide World of Sports Complex, Orlando, FL; Steve Trusty, STMA, 712/ 366-2669; 712/366-9119.

15-17: The Florida Nurserymen and Growers Association's Tropical Plant Industry Exhibition, Greater Ft. Lauderdale/Broward County Convention Center, Ft. Lauderdale, Fla.; Sabrina Wade, 800/ 375-3642; 407/295-1619.

15-17: Georgia Green Industry Association Winter-Green '98, Cobb Galleria Center, Atlanta, Ga.; Sherry Loudermilk, 706/ 632-0100; 706/ 632-0300.

15-17: Mid-America Horticultural Show, Navy Pier, Chicago, Ill.; Donn Sanford, 847/ 526-2010; 847/ 526-3993. 16: Western Tree Management Symposium, "Tree Care, Solutions before Problems," Ayres hall, Los Angeles County Arboretum; Paul Webb, 714/870-6352.

19-22: Turf Equipment Mechanics Advanced Training School, sponsored by NYSTA, GCMA and SUNY Delhi, for info, call Dominic Morales, 607/746-4413; Steve Lucas, 508/671-5477. To register, call NYSTA, 800/873-8873.

19-22: Michigan Turfgrass Conference, Holiday Inn South Hotel and Convention Center, Lansing, Mich.; Kay Patrick, 517/ 321-1660; 517/321-5822.

19-22: Professional Horticulture Conference of Virginia, Pavillion Complex, Virginia Beach, VA; Tom Tracy, 757/ 523-4734; 757/366-9604.

20-22: Midwest Turf Expo, Indiana Convention Center, Indianapolis, Ind.; Bev Bratton, 765/494-8039; 765/ 496-2926.

20-22: Professional Lawn Care Assn., MidAmerica Magic '98, BTA Conference Center, Kansas City, Mo.; Olivia Golden, 816/ 561-5323; 816/ 561-1991.

21: Florida Nurserymen & Growers Association Floriculture Winter Seminar, Perennials Plus, Delta Orlando Resort, Orlando, FL; Merry Mott, 407/295-7994 or 800/375-3642; 407/295-1619.

22: Cal Spring Trade Show, San Mateo Convention Center, San Mateo, Calif.; Margo Cheuvront, 916/961-6814.

25-29: National Golf Course Owners Association, Conference and Show, Registry Resort, Ft. Lauderdale, FL; Anne Lyndrup, 800/ 933-4262; 803/ 933-4262.

26-28: Iowa Turfgrass Conference and Show, Polk County Convention Complex, Des Moines, Ia.; Lori Westrum, 515/ 232-8222; 515/232-8228.

26-30: ProGreen Expo, Colorado Convention Center, Denver; Karen Hone, 303/756-8028; 303/756-5699.

28-30: Illinois Landscape Contractors Association Design Seminar, Joliet Junior College, Joliet, Ill.; Kelly Rodenberg, 630/ 932-8443; 630/ 932-8939.

28-31: PLCAA Management Conference, Embassy Suites, San Diego, Calif.; Michael Gaffney, (800) 458-3466; 770 578-6071.

PHC TREE AND SHRUB CARE

MycorTree™ Root Saver Dry Vertimulch Inoculant



A 100% natural organic starter fertilizer and soil conditioner with beneficial mycorrhizal fungi and bacteria to improve feeder root growth on trees and shrubs. Used in vertimulching and root zone treatment to restore aging or damaged feeder root systems. Available in 36 lb. pails with premeasured scoop.

Healthy Start™ Micro- Fertilizer Tablets

6.5% Mg, 6.4% Fe, 3.3% Mn, 3.2% Zn



Used as a fertilizer supplement to correct common micronutrient deficiencies on newly planted and existing trees and shrubs. Contains nitrogen fixing and phosphorus solubilizing bacteria, chelated minor elements, organic nutrients, and humic acid. 21 gram and 7 gram tablets available in 10 lb. box (600 x 7g/200 x 21g), or 25 lb. box (1,500 x 7g/500 x 21g).



1-800-421-9051

www.planthealthcare.com

MycorTree™ Injectable Tree & Shrub Inoculant



This product contains spores of endo and ectomycorrhizal fungi mixed with yucca plant extract. The MycorTree™ Injectable product is used to inoculate the roots of mature or newly planted trees and shrubs. Pt Injectable is also available for inoculating newly planted conifers, oaks and select hardwood tree species. Both products are available in 1/4 lb. pouches, 4 per box.

PHC™ BioPak™ Dry Soluble Biostimulant



A dry water soluble biostimulant in premeasured paks for promoting root growth, microbial activity and water uptake in trees, shrubs and ornamental plants. Also available with chelated iron. Available in 1/4 lb. and 1 lb. paks, or 1 lb. jars with a premeasured teaspoon.

Mycor™ Palm Saver™ 6-3-6



Palm Saver™ is a granular palm fertilizer and soil conditioner with beneficial mycorrhizal fungi

and nitrogen fixing/phosphorus solubilizing bacteria to improve feeder root growth and survival of palms and related species. Available in 4.5 lb. boxes or 42 lb. pails with scoop.

Green for Life

LAWN CARE PRODUCTS

LAWN MAINTENANCE

PHC™ IronPak™ Biostimulant with 10% Fe

A dry water soluble biostimulant with chelated iron for use in spray application programs to stimulate root growth to correct iron deficiencies in grasses and ornamental plants. Available in 1 lb. packets, 5 per carton or 5 lb. open-and-pour bags.



Yuccah™ Yucca Extract Wetting Agent

A safe, natural based alternative to chemical wetting agents for IPM programs. Comparative R&D shows Yuccah™ works better than synthetic brands for improving water penetration in dry, compacted soils and stimulates beneficial microbial activity. Available in 1 gallon, 2.5 gallon and 55 gallon sizes.



PHC™ Humex™ WS 75% Humic Acid

A dry, soluble humic acid powder offering superior handling and pH compatibility compared to other products. PHC™ Humex™ WS can be dissolved even in very acidic solutions without precipitating. Available in 50 lb. fibre drums. Other package sizes available upon request.



SEEDING & SODDING

Healthy Start™ 3-4-3 Biofertilizer

Ideal for seeding and sodding, Healthy Start™ contains NPK and a range of micronutrients derived from organic plant and animal proteins, combined with humic acids, and nitrogen fixing and phosphorus solubilizing bacteria. Available in 25 lb. bags for up to 2,500 sq. ft.



Terra-Sorb™ Hydrogel

Terra-Sorb™ is a non-toxic hydrogel that holds hundreds of times its own weight in water, for gradual release into the root zone. Helps reduce watering frequency, and losses from drought and water stress. Ideal for sod installation, seeding new lawns and hydromulching. Available in 1 lb. jars, 4 lb. jugs, 10 lb. boxes, or 55 lb. drums. Terra-Sorb™ Seedcoat Gel is available as a seed treatment to improve germination. Available in 1/2 lb. bags, 10 lb. boxes or 50 lb. drums.



PHC™ BioPak™ Dry Soluble Biostimulant

A dry water soluble biostimulant in premeasured paks for promoting root growth, microbial activity and water uptake. Improves sod knit-down and seed establishment. Also available with chelated iron. Available in 1/4 lb. and 1 lb. paks, boxed 10 per carton, or 1 lb. jars with spoon.



THE PHC FLOWER POWER PROGRAM



Mycor™ Flower Saver™ VAM Flower Bed Inoculant
Combines a cocktail of four select strains of vesicular-arbuscular mycorrhizal fungi with growth promoting bacteria and organic biostimulants in a single dry application. The ideal pre-plant soil treatment for both spring planting of new beds and flower bed changeouts. Available in 1.5 lb. shaker tubes, 30 lb. pails or 6 lb. boxes.



Healthy Start™ 3-4-3 Biofertilizer

A totally natural fertility system for new flower plantings and gardens. Healthy Start™ contains NPK and a range of micronutrients derived from organic plant and animal proteins, combined with humic acids to recondition poor soils, and nitrogen fixing and phosphorus solubilizing bacteria. Available in 25 lb. bags.



Yuccah™ Natural Soil Wetting Agent

This product is a natural based soil and media wetting agent for plants growing in dry, compacted soils and in hard-to-wet peat mixes and mulches. Yuccah™ is derived from *Yucca schidigera* extract. Available in 1 gallon, 2.5 gallon or 55 gallon containers.



Terra-Sorb™ Hydrogel

Terra-Sorb™ is a non-toxic hydrogel that holds hundreds of times its own weight in water, for gradual release into the root zone as needed, helping to reduce watering frequency, while reducing plant loss from drought and water stress. Perfect for non-irrigated flower beds. Available in 3 oz. bags, 1 lb. jars, 4 lb. jugs, 10 lb. boxes, 30 lb. pails or 55 lb. drums.

PHC PLANTING PRODUCTS



Mycor™ Tree Saver™ Transplant Inoculant

This product contains spores of VAM and Pt mycorrhizal fungi mixed with Terra-Sorb™ planting gel, yucca extract, kelp meal and humate soil conditioners. Tree Saver™ Transplant Inoculant is used when planting landscape trees and shrubs. Available in 3 oz. paks packed 50 paks per box or 150 paks in a 5 gallon pail.



Healthy Start™ Macro Planting Tablets 12-8-8

Available in 21 gram and 7 gram sizes, these biofertilizer planting tablets contain nitrogen fixing and phosphorus solubilizing bacteria together with a blend of slow-release nitroform fertilizer, natural organic nutrients, and humic acid to enrich the soil and promote healthy consistent growth. Tablets available in 10 lb. box (600 x 7g/200 x 21g), or 25 lb. box (1,500 x 7g/500 x 21g).



Mycor™ Plant Saver™ 4-7-4 Planting Inoculant

Plant Saver™ combines Healthy Start™ Biofertilizer with mycorrhizal fungi, beneficial bacteria and humic acid to create the ideal growing conditions for all perennials, shrubs, vines and landscape plantings. Available in 28 lb. pails with a premeasured scoop.

Plant Health Care, Inc.

A Natural Systems Approach

Plants already know how to grow. Our job as horticulture professionals is to create those conditions that best enable natural growth mechanisms to perform as desired.

At PHC, Inc., that simple realization has resulted in a revolutionary new approach to the development of plant health care products – an approach that emphasizes prevention over cure, and cooperation with natural growth processes over chemical treatment.

Each of our more than 30 environmentally-compatible, biologically-based plant care products is the result of extensive research, field testing and successful commercial use in a broad spectrum of soil conditions and growth environments. In every instance, great care is exercised in the selection and processing of the naturally-occurring microorganisms and organic nutrients used in our products. In addition, synergistic product formulas – combined with innovative delivery systems – are employed to ensure superior efficacy and availability.



1-800-421-9051

www.planthealthcare.com

Mycor™, Tree Saver™, Healthy Start™, Terra-Sorb™, Yuccah™, MycorTree™, PHC™, Flower Saver™, Palm Saver™, Plant Saver™, BioPak™, IronPak™ and Humex™ are trademarks of Plant Health Care, Inc.
©1997 Plant Health Care, Inc., Pittsburgh, PA 15238

15D97H

29-30: Inland Northwest Turf, Tree & Landscape Conference, Doubletree Hotel, Spokane Valley, Wash. 509/335-3530; 800/942-4978

29-31: Alabama Nurserymen's Association Show, Mobile Convention Center, Mobile, Ala.; Linda VanDyke, 334/821-5148; 334/821-9111.

FEBRUARY

2-3: Illinois Landscape Contractors Association landscape foreman training, Holiday Inn, Willowbrook, Ill.; Kelly Rodenberg, 630/932-8443; 630/932-8939.

2-8: GCSAA International Conference & Show, Anaheim Convention Center, Anaheim, Calif. 800/472-7878.

2-27: University of Guelph, 29th Annual Turf Managers' Course, Holiday Inn, Guelph, Ontario; 519/767-5000.

4-7: Association of Professional Landscape Designers Winter Conference, Doubletree Hotel, New Orleans; Jack Lagershausen, 312/201-0101; 312/201-0214.

4-5: Garden State Nursery & Landscape Conference, Garden State Exhibit Center, Somerset, NJ; Howard Davis, 609/291-7070; 609/291-1121

5-8: American Association of Nurserymen Management Clinic, Galt House, Louisville, Ky.; 202/789-2900; 202/789-1893.

8-10: Fertilizer Institute annual meeting, Marriott Orlando World Center, Orlando, Fla.; Linda McAbbee, 202/675-8250; 202/544-8123.

10: JOB FAIR, sponsored by the Stockbridge School of Agriculture and the Univ. of Mass. UMass, Amherst, Mass. 413/545-2222.

10-11: Pa. Nurserymen & Allied Industries Conference, Holiday Inn, Grantville, Pa.; Pat Stroble, 717/238-1673

10-15: National Arborist Assn. Winter Management Conference, Hotel Intercontinental, New Orleans, La.; Carol Crossland, 800/733-2622; 603/672-2613.

11-13: Turfgrass Producers International Midwinter Conference & Exposition, Westin Maui at Kaanapali Beach, Maui, Hawaii; 800/627-13156 for travel accommodations.

14-18: ALCA Executive Forum, Renaissance Vinoy, St. Petersburg, Fla. 800/395-2522.

16-20: Long Island Turfgrass Management Short Course, Long Island, NY; 607/255-1792.

16-20: Virginia Tech Turfgrass Ecology and Management short course, Donaldson Brown Hotel and Conference Center, Blacksburg, Va.; 540/231-5128.

16-20: International Erosion Control Association Conference & Trade Expo, Reno, Nev.; 800/455-4322.

17-19: Landscape Contractors Assn. Winter Workshop, Univ. of Md. Shady Grove Conference Center, Kathleen Feehan, 301/948-0810; 301/990-9771

17-19: Landscape Contractors of MD/DC/VA, Winter Workshop, University of Maryland System Shady Grove Center, Rockville, Md. 301/948-0810.

18: Connecticut Turf & Landscape Conference, for the Connecticut Grounds Keepers Assoc.; Hartford Civic Center, Hartford, Ct.; fax: 230/699-9912; e-mail: cgka@snet.net.

18-21: OPEDA annual meeting, Buena Vista Palace, Orlando, Fla.; Jlie Burns, 215/564-3484; 215/564-2175

19-20: Northern California Turf & Landscape Council show, Santa Clara Convention Center, Santa Clara, Calif. 510/505-9600.

23-24: Turf & Grounds Exposition II, Holiday Inn, Suffern, NY; 518/783-1229.

23-27: Illinois Turfgrass Foundation, Ind./Ill. Turfgrass Short Course, Holiday Inn, Willowbrook, Ill.; Tom Voigt, 217/333-7847; 217/244-3469.

24-26: Athletic Field Construction & Maintenance, Rutgers' Cook College Office of Continuing Professional Education; 732/932-9271.

25: NJ Landscape '98, Harmon Meadow, Secaucus, NJ. Mark Graser, 201/664-6310.

25-26: Southern Illinois Grounds Maintenance School, Gateway Convention Center, Collinsville, Ill. Ron Cornwell, 618/692-9434.

MARCH

2-3: Michigan Forestry & Park Association Annual Meeting, Holiday Inn South Convention Center, Lansing, Mich.; Ann Ashby, 517/482-5530.

3: Turfgrass Council of North Carolina Western Regional Conference, Asheville, NC; 910/695-1333.

3-5: New England Regional Turfgrass Conference, Rhode Island Convention Center, Providence, RI. 401/848-0004.

3-5: Arbor Day Foundation Trees & Utilities Conference, Lied Conference Center, Nebraska City, Neb. 402/474-5655; 402/474-0820.

4: Professional Turf & Plant Conference, Huntington Townhouse, Huntington, NY. 515/665-2250; 516/665-7004.

4-5: Metropolitan Detroit Landscape Assn. Convention & Show, Nova Expo Center, Nova, Mich. 248/646-4992.

6-7: Tampa Spring Expo, Florida State Fairgrounds, Tampa, Fla. 813/960-1457.

7-15: New England Spring Flower Show, by the Massachusetts Horticultural Society, 781/326-8823.

10: Tree & Landscape Care Workshop, Ramada Plaza Hotel

Carowinds, Fort Mill, SC (Charlotte), Jeanne Campbell, 864/656-2479.

12: Tree & Landscape Care Workshop, North Metro Tech, Acworth, Ga. (Atlanta), Jeanne Campbell, 864/656-2479.

11-13: National Truck Equipment Association Annual Convention & Exhibition, Las Vegas, Nev. Joan Christophersen, 800/441-6832.

12-15: ALCA Student Career Days, North Carolina State University, Raleigh, NC. 703/736-9668.

17-20: Univ. of Wisconsin School of Turfgrass Management, O.J. Noer Research Center, Verona, Wisc.; John Stier, 608/262-1624.

18-19: CLCA Landscape Industry Show, Long Beach Convention Center, Long Beach, Calif. 916/448-2522; 916/446-7692.

APRIL

6: ASCA Arboricultural Consulting Academy, Arbor Day Farm (Lied Conference Center), Nebraska City, Neb. Call ASCA 301/947-0483.

19-22: North American Snow Conference, sponsored by the American Public Works Association, Kansas City, Mo. 816/472-6100; 816/472-1610.

25-26: Eighth Annual Leesburg Flower & Garden Festival, Leesburg, Va.; Leesburg Parks & Rec, 703/777-1368.

26-30: American Society of Golf Course Architects Annual Meeting, Los Angeles, Chad Ritterbusch, 312/372-7090.

MAY

2-4: Turf & Ornamental Communicators Annual Meeting, Wyndham Hotel at Playhouse Square, Cleveland; 612/758-6340.

7-8: Color Magic, Florida Nurserymen & Growers Assn., Epcot/Orlando; Marry

Mott, 407/295-7994; 407/295-1619.

20: North Carolina Turf & Landscape Research Field Day, North Carolina State University, Raleigh, N.C.; Gene Maples, 910/695-1333; 910/695-1222.

JUNE

18-20: Super Floral Show, Columbus Convention Center, Columbus, Ohio; Jim Johnson, 602/998-3992; 602/998-7838.

25-27: Southeast Greenhouse Growers Conference, Palmetto Center, Greenville, S.C.; Charles Hall, 800/453-3070; 706/883-8215.

JULY

5-8: Soil & Water Conservation Society Annual Confer-

ence, Hyatt Regency, San Diego; Charlie Persinger, 515/289-2331.

6-11: Perennial Plant Assn. Symposium, Boston; Dr. Steven Still, 614/771-8431; 614/876-5238.

16-18: Turfgrass Producers International Summer Convention & Field Days, Sheraton of Tyson's Corner, Virginia; Tom Ford, 847/705-9898; 847/705-8347.

25-27: International Lawn, Garden & Power Equipment Expo, Louisville, Ky.; Warren Sellers, 502/562-1962.

28-30: Penn Allied Nursery Trade Show, Fort Washington Expo Center, Fort Washington, Pa.; Sandy Seltzer, 717/238-1673; 717/238-1675.

AUGUST

2-5: International Society of Arboriculture Conference, Birmingham, England; Lisa Thompson, 217/355-9411; 217/355-9516.

5-6: MAPPA/PGMS Annual Grounds Conference, Western Michigan University, Kalamazoo, Mich.; Paul L. MacNellis, 616/387-8557.

7-9: Southern Nursery Assn. World Showcase of Horticulture, Georgia World Congress Center, Atlanta, Ga.; Montoya Woods, 770/973-9026.

12: Wisconsin Nursery Assn. Summer Field Day; KF Evergreens, Osseo, Wis.; Kari Foster, (414) 529-4705; 414/529-4722.

19: Univ. of Rhode Island Turfgrass Field Day, Kingston Campus, R.I.; Dr. Noel Jackson,

401/874-2932; 401/874-4017.

21-22: ALCA's Masters in Management for the Landscape Industry seminar, Hotel Sofitel, Chicago, Ill.; Kathy Wernhoff, 800/395-2522; 703/736-9668.

21-23: TAN-MISSLARK Nursery, Garden, Landscape Supply Show, Texas Assn. of Nurserymen, George R. Brown Convention Center, Houston; Patti Willey 800/880-0343; 512/280-3012.

SEPTEMBER

10-11: Southwest Horticultural Trade Show, Arizona Nursery Assn., Phoenix Civic Plaza, Phoenix, Ariz.; Cheryl Goar, 602/966-1610; 602/966-0923.

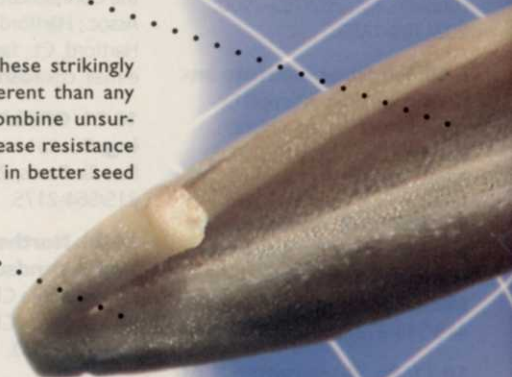
10-12: Florida Nursery and Allied Trade Show, Orange

Jacklin Seed now comes with

Each Jacklin Seed
comes with
qualities that go
far deeper than
the seed itself.
Features designed
to help you meet
your turfgrass
needs – now
and into the next
century:

The industry's leading research and breeding programs –
The largest and most sophisticated of its kind, Jacklin's research and breeding program continues to break new ground in turfgrass development.

Five Steps Above™ – These strikingly new Bluegrass varieties are different than any others on the market. They combine unsurpassed color, turf quality and disease resistance with higher seed yields resulting in better seed availability at lower prices.



County Convention Center, Orlando, Fla.; Sabrina Wade, 407/295-7994; 407/295-1619.

10-12: RISE (Responsible Industry for a Sound Environment) Annual Meeting, Ritz Carlton Palm Beach, West Palm Beach, Fla.; Elizabeth Lawder, 202/872-3860; 202/463-0474.

13-15: The Fertilizer Institute, World Fertilizer Conference, Westin St. Francis Hotel, San Francisco; Robin Hailer, 202/675-8250; 202/544-8123.

14-17: International Public Works Congress & Expo, Las Vegas, Nev. Eastern U.S. & Canada call 800/988-9218; Western U.S. & Canada call 800/525-9154.

28-30: West Texas Golf Course Superintendents Assn., Turfgrass Training

Seminar, Lubbock, Texas; Pam Deeds, 806/354-8447.

OCTOBER

3-5: American Society of Landscape Architects Annual Meeting, Oregon Convention Center, Portland, Ore.; Angela Wilson, 202/898-2444.

20-23: Southwest Turfgrass Assn. Annual Conference, Ruidoso, N.M.; Curtis Smith, 505/275-2576; 505/292-9815.

31-Nov. 3: Georgia Golf Course Superintendents Assn. Annual Meeting, King and Prince Beach and Golf Resort, St. Simons Island, Ga.; Karen White, 706/769-4076.

NOVEMBER

1-3: International Irrigation

Expo & Technical Conference, San Diego Convention Center, San Diego; Denise Stone, 703/573-3551.

7-9: National Arborist Association TCI Expo, Baltimore Convention Center, Baltimore, Md.; Carol Crossland, 800/733-2622; 603/672-2613.

10-13: New York State Turf Turfgrass Association conference and show, The ON-Center, Syracuse, N.Y.; Beth Seme, 518/783-1229.

14-17: Green Industry Expo (ALCA, PGMS, PLCAA), Opryland Hotel Convention Center, Nashville, Tenn.; Eleanor Ellison, 770/973-2019; 770/598-6071.

30-Dec. 3: North Central Turfgrass Exposition, Pheasant Run Resort, St. Charles, Ill.; Jack Lagershausen, 312/201-

0101; 312/201-0214.

DECEMBER

7-10: Ohio Turfgrass Foundation Conference & Show, Columbus Convention Center, Columbus, Ohio; Julie Weller, 614/760-5442.

8-10: Georgia Turfgrass Conference & Show, Atlanta, Ga.; Doug Moody, 770/975-4123.

9-11: New Jersey Turfgrass Expo, Taj Mahal Casino/Resort, Atlantic City, N.J.; Dr. Richard Caton, 732/821-7134; 732/821-8157.

14-16: Texas Turfgrass Assn. Annual Conference and Show, Fort Worth Radisson & Tarrant County Convention Center, Fort Worth; 409/693-1656.

these advanced new features.

JacklinGolf™ — JacklinGolf was developed to assist golf course professionals with every aspect of their golf course turf needs — no matter how demanding or specialized their requirements.

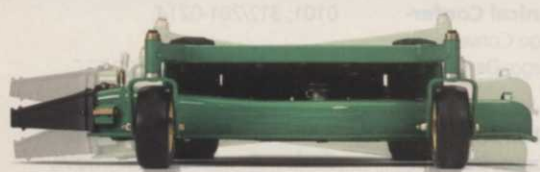
60 Years Turfgrass Leadership — Since 1936, Jacklin Seed has been a leader in the turfgrass field. Today, Jacklin's experience encompasses 70 varieties of turfgrass seed and customers in more than 50 countries worldwide.

The Jacklin Green Seal™ — Jacklin Green Seal products are specially formulated to help you maintain a lush, beautiful turf with less water, fertilizer, chemical applications and other inputs.

JACKLIN SEED

A DIVISION OF J.R. SIMPLOT COMPANY

A New Way To Leverage



All three decks are trunnion mounted so they closely follow ground contours for a smooth, even cut. The 36-inch deck is fabricated. The 48- and 54-inch (shown) are one-piece stamped steel.

This single lever gives you control of speed, direction, and on-the-go tracking. (See action view far right.) Like our GS gear-drive mowers, these hydros have a 3-year-limited-warranty transmission. Ask your dealer for details.



Your Assets

Introducing the John Deere Hydros

Making money in the commercial mowing business is simply a matter of control. Control the weather. Control your crew.

Control your down time. Control your overhead. Control...control...control.

Well, John Deere sure can't put weather in a bottle. Or clone a crew with the same work ethic as yours. But we can help remove roadblocks to productivity and profit. And help make your down-time virtually disappear.

And it's our control that helps put you in control. Note the single, long-stem, centrally located lever at left. It's that joy-to-operate stick on our new hydros that gives you rein over speed, direction, and on-the-go tracking.

Choose a power unit —14 or 17 horsepower.

Then pick a 36-, 48- or 54-inch deck.

But productivity owes its name to far more than levers, engines and decks. Our HD45 and HD75 also feature an easy-to-adjust speed control lock. Just set the throttle, tighten a knob, and you return automatically every time to your most comfortable mowing speed. There's even a positive park brake that keeps the mower from rolling away when stopped on inclines.

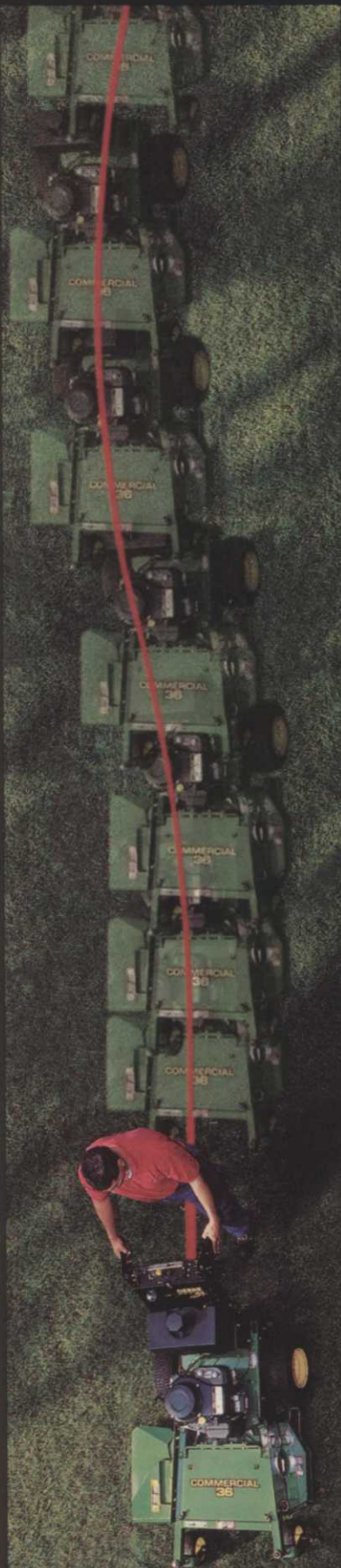
See the mowers whose claim to fame is helping you gain new productivity. Visit your nearby dealer today. For more information, call 1-800-537-8233. Or visit us online at www.deere.com.



Hydrostatic wheel motors can "get out of alignment" much like the front-end of your car. When that happens with a John Deere, the fix is easy. To put it back on track, just turn the adjusting knob on the top of the control lever until mower is running true.



Nothing Runs Like a Deere®



UNIVERSITY CONTACTS

This listing tells you where to find the leading university researchers and extension agent contacts. In some cases, phone numbers are followed by fax numbers or e-mail.

ALABAMA

Dr. Patricia P. Cobb, Auburn University, Horticulture Dept., 208A Extension Hall, Auburn, AL 36849-5629; (205) 844-6392, fax: (205) 844-5002

Dr. Elizabeth Guertal; Joe Hood; Auburn University, Agronomy & Soils, Auburn, Alabama 36849; (334) 844-3999.

Dr. Coleman Y. Ward, Auburn University, 21 Extension Hall, Auburn, AL 36849-5629; (334) 844-5479, fax: (334) 844-9022

ARIZONA

Dr. David M. Kopec, University of Arizona, Plant Science Dept., Forbes Building 303, Tucson, AZ 85721; (602) 318-7142, fax: (520) 621-7186

Dr. Kenneth Marcum, University of Arizona, Karsten Lab, 2101 E. Roger Road, Tucson, AZ 85719; (520) 321-7786, fax: (520) 321-1534; Dr. Ian L. Pepper, Soils, Water & Engineering, Tucson, AZ 85721; (602) 621-8243

ARKANSAS

Dr. John W. Boyd, Arkansas Co-operative Exten. Service, P.O. Box 392, Little Rock, AR 72207; (501) 671-2303, fax: (501) 671-2301, jwboydua@aol.com

Dr. S.L. Chapman, University of Arkansas, P.O. Box 391, Little Rock, AR, 72203; (501) 671-2168, fax: (501) 671-2251, exdir@uaex.arknet.edu

Dr. John W. King, University of Arkansas, Dept. of Agronomy, Fayetteville, AR 72701; (501) 575-5723, fax: (501) 575-7465

CALIFORNIA

Dr. Stephen T. Cockerham, University of California-Riverside, Agricultural Operations, 1060 Pennsylvania Ave., Riverside, CA 92507; (714) 787-5906, fax: (909) 787-5139

Dr. Richard Cowles, University of California, Dept. of Entomology, 100 Entomology Annex I, Riverside, CA 92521

Dr. David Cudney, University of California, Dept. of Botany & Plant Science, 4101 Batchlor Hall, Riverside, CA 92521; (714) 787-2107

Dr. Victor Gibeault, University of California-Riverside, Dept. of Botany & Plant Science, Riverside, CA 92521; (909) 787-3575.

Dr. Robert Green, University of California-Riverside, Dept. of Botany & Plant Science, Riverside, CA 92521; (909) 787-2107.

Dr. Ali Harivandi, University of California, 224 W. Winton Ave., Room 174, Hayward, CA, 94544-1296; (510) 670-5215, fax: (510) 670-5231, maharivandi@uc-davis.edu

C. Hewett or Dave Lannon, Mount San Antonio College, Dept. of Ornamental Horticulture, 1100 N. Grand, Walnut, CA 91789

Dr. Kent Kurtz, California Poly. University, Ornamental Horticulture Dept., 3801 W. Temple Ave., Pomona, CA 91768; (714) 869-2176, fax: (714) 869-4454

Ronald Regan, California Polytechnic State University, Ornamental Horticulture Dept., San Luis Obispo, CA 93407

Melvin J. Robey, College of the Desert, 43-500 Monterey Ave., Palm Desert, CA 92260

Mike Snyder, San Joaquin Delta College, Agriculture and Natural Resources Division, 5151 Pacific Ave., Stockton, CA 92504

Dr. David J. Wehner, California Polytechnic State Univ., Environmental Hort. Dept., San Luis Obispo, CA 93407; (805) 756-2279.

Dr. Marylynn Yates, University of

California, Dept. of Soils & Environmental Science, 1138 Geology Building, Riverside, CA 92521; (714) 787-5488

COLORADO

Dr. Bill Brown, Colorado State University, Dept. of Plant Pathology & Weed Science, Fort Collins, CO 80523; (303) 491-6470

Dr. Whitney Cranshaw, Colorado State University, Dept. of Entomology, Fort Collins, CO 80523; (303) 491-6781

Gail Donaldson, Northeastern Junior College, Division of Vocational & Technical Education, Sterling, CO 80751

A.J. Koski, Colorado State University, Dept. of Horticulture, Fort Collins, CO 80523

Dr. Tony Koski, Colorado State University, Dept. of Horticulture & Landscape Archit., Fort Collins, CO 80523; (303) 491-7070; fax: (303) 491-7745, akoski@ceres.agsci.colostate.edu

Robert Wecal, Front Range Community College, Urban Horticulture Dept., 3645 W. 112th Ave., Westminster, CO 80030

CONNECTICUT

Dr. William Dest, University of Connecticut, Plant Science Department, U-67 College of Agriculture, Storrs, CT 06268; (203) 486-3435

FLORIDA

Dr. Dick Berger, University of Florida, Dept. of Plant Pathology, P.O. Box 110680, Gainesville, FL 32611; (904) 392-7234, fax: (904) 392-2532

Dr. Phillip Busey, University of Florida, FLREC, 3205 College Ave., Ft. Lauderdale, FL 33314-7799; (305) 475-8990, fax: (305) 475-4125

Dr. John L. Cisar, University of Florida, FLREC, 3205 College

Ave., Ft. Lauderdale, FL 33314-7799; (305) 475-8990, fax: (305) 475-8990

Dr. Al Dudeck, University of Florida, Environmental Horticulture, P.O. Box 110670, Gainesville, FL 32611-0670; (904) 392-7939, fax: (904) 392-3870

Dr. Robert A. Dunn, University of Florida, Dept. of Entomology & Nematology, P.O. Box 110670, Gainesville, FL 32611-0670; (904) 392-1990 ext. 138

Dr. Monica Elliott, University of Florida, FLREC, 3205 College Ave., Ft. Lauderdale, FL 33314-7799; (305) 475-8990, fax: (305) 475-8990

Dr. T. Ed Freeman, University of Florida, Dept. of Plant Pathology, P.O. Box 110670, Gainesville, FL, 32611-0670; (904) 392-7231

Dr. L.B. McCarty, University of Florida, Environmental Horticulture, P.O. Box 110670, Gainesville, FL, 32611-0670; (904) 392-7938, fax: (904) 392-3870

Jennifer Meyer, Brevard Community College, Turfgrass Operations Program, 1519 Clearlake Road, Cocoa, FL 32922

Dr. Grady L. Miller, University of Florida, Environmental Horticulture, P.O. Box 110670, Gainesville, FL 32611-0670; (904) 392-7942, fax: (904) 392-3870

Dr. Donald E. Short, University of Florida, Dept. of Entomology & Nematology, P.O. Box 110670, Gainesville, FL, 32611-0670; (904) 392-1937 ext. 120

Dr. George H. Snyder, University of Florida, Everglades Research Ed. Ctr., Box 8003, Belle Glade, FL 33430-8003; (305) 996-3062

John C. Wildmon, Lake City Community College, Golf and Landscape Operations, Route 3 Box 7, Lake City, FL 32055

GEORGIA

Dr. Richard Beard, University of Georgia, Dept. of Biological & Ag. Eng., Driftmier Eng. Center,

More power to you.

You're in a tough business.

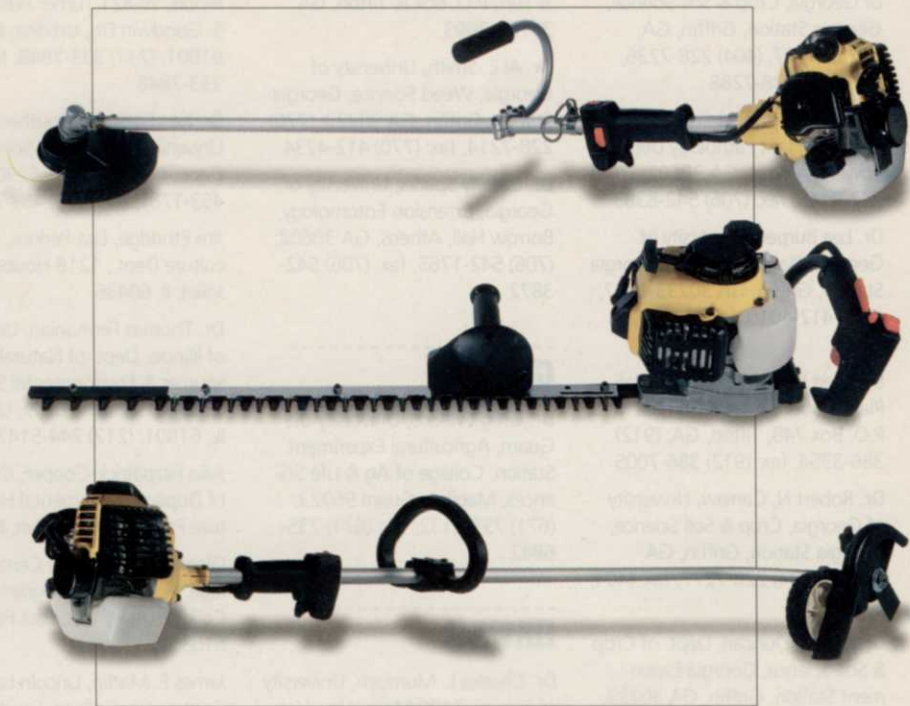
We can make it easier for you with the help of our ProMac line of professional lawn and landscape equipment.

It's a whole new line, and we've built it to give you the power you need. It's durable, reliable, hard-working equipment. It's all landscaper quality for pros like yourself, not for weekend gardeners.

The ProMac line includes trimmers, brush cutters, hand-held and backpack blowers,



edgers, hedge trimmers and chain saws. Each tool is



powered by a commercial-grade Mitsubishi or McCulloch engine to boost your uptime.

ProMac tools are loaded with features that will

make your job easier and all the quality that will keep your ProMac on the job, not in the shop. ProMac products are backed by our complete support system, including

our 8,000-member Dealer Support Network.

There's one thing that the ProMac line means, and that is the power for you to succeed in your tough business. The new ProMac line will be available in the spring of 1998, but if you'd like complete information now, just contact ProMac at 1-800-235-0815 and ask for extension M.



Athens, GA 30622; (706) 542-0880

Dr. S. Kristine Braman, University of Georgia, Crop & Soil Science, Georgia Station, Griffin, GA, 30233-1797; (404) 228-7236, fax: (404) 228-7288

Dr. Ed A. Brown, University of Georgia, Plant Pathology Dept., 4 Towers, Athens, GA 30602; (706) 542-9146, fax: (706) 542-8383

Dr. Lee Burpee, University of Georgia, Plant Pathology, Georgia Station, Griffin, GA 30233-1797; (770) 412-4010, fax: (770) 228-7305

Dr. Glen Burton, UGA, Coastal Plain Station, Crop & Soil Science, P.O. Box 748, Tifton, GA; (912) 386-3354, fax: (912) 386-7005

Dr. Robert N. Carrow, University of Georgia, Crop & Soil Science, Georgia Station, Griffin, GA 30233; (404) 228-7277, fax: (404) 229-3215

Dr. Ronnie Duncan, Dept. of Crop & Soil Science, Georgia Experiment Station, Griffin, GA 30223; (770) 228-7326, fax: (770) 229-3215

Dr. Wayne Hanna, UGA Coastal Plain Station, Crop & Soil Science, P.O. Box 748, Tifton, GA 31793-0748; (912) 386-3353, fax: (912) 386-7005

Dr. Will Hudson, Rural Development Ctr., Extension Ent. Department, Tifton, GA 31793; (912) 386-3424, Fax: (912) 386-7133

Prof. B.J. Johnson, University of Georgia, Crop & Soil Science, Georgia Station, Griffin, GA 30233-1797; (770) 226-7331, fax: (770) 229-3215

Dr. Keith Karnok, University of Georgia, Dept. of Agronomy, Miller Plant Science Bldg., Athens, GA 30602; (706) 542-0931, fax: (706) 542-0914

Dr. Gilbert Landry Jr., University of Georgia, Crop & Soil Science, Georgia Station, Griffin, GA 30233-1797; (404) 228-7300, (404) 412-4774

Dr. Tim M. Murphy, University of Georgia, Crop & Soil Science, Georgia Station, Griffin, GA 30233-1797; (404) 228-7300,

fax: (404) 412-4774

E. Dean Seagle, Abraham Baldwin Agricultural College, Ornamentals & Turf, P.O. Box 8, Tifton, GA 31794-2693

Dr. Al E. Smith, University of Georgia, Weed Science, Georgia Station, Griffin, GA 30223; (770) 228-7214, fax: (770) 412-4734

Dr. Beverly Sparks, University of Georgia, Extension Entomology, Borrow Hall, Athens, GA 30602; (706) 542-1765, fax: (706) 542-3872

GUAM

Dr. Greg Wiecko, University of Guam, Agricultural Experiment Station, College of Ag & Life Sciences, Magilao, Guam 96923; (671) 735-2132, fax: (671) 735-6842

HAWAII

Dr. Charles L. Murdoch, University of Hawaii, 3190 Maile Way, Honolulu, HI 96822; (808) 956-7958, fax: (808) 956-3894

Dr. Roy Nishimoto, University of Hawaii, Dept. Of Horticulture, Honolulu, HI 96822; (808) 956-7255, fax: (808) 956-3894

IDAHO

Dr. Jeffrey Griffin, University of Idaho, Dept. of Plant Science, Ag. Science Building, Moscow, ID 83844; (208) 885-6635, fax: (208) 885-7760

Dr. Glen Murray, University of Idaho, Dept. of Plant Science, Ag. Science Building, Moscow, ID 83844; (208) 885-6635, fax: (208) 885-7760

Dr. Robert Tripepi, University of Idaho, Dept. of Plant Science, Ag. Science Building, Moscow, ID 83844; (208) 885-6635, fax: (208) 885-7760

ILLINOIS

Dr. Estella Auerswald, Southern Illinois University, Plant & Soil Sci-

ence Dept., Carbondale, IL 62901; (618) 453-1788

Dr. Bruce Branham, University of Illinois, W-421 Turner Hall, 1102 S. Goodwin Dr., Urbana, IL 61801; (217) 333-7848, fax: (217) 333-7848

Dr. Ken Diesburg, Southern Illinois University, Plant & Soil Science Dept., Carbondale, IL 62901; (618) 453-1787, fax: (618) 453-7457

Jim Ethridge, Lisa Perkins, Horticulture Dept., 1216 Houbolt Ave., Joliet, IL 60436

Dr. Thomas Fermanian, University of Illinois, Dept. of Natural Resources & Environmental Sciences, 1102 S. Goodwin Drive, Urbana, IL, 61801; (217) 244-5147

Julia Fitzpatrick-Cooper, College of Dupage, Ornamental Horticulture Program, Glen Ellyn, IL 61837

Glenn Harold, Illinois Central College, Horticulture Program, One College Drive, TK5, East Peoria, IL 61635

James F. Martin, Lincoln Land Community College, Landscape Horticulture Dept., Springfield, IL 62708

Larry Marty, Kishwaukee College, Dept. of Horticulture, Rt. 1, Malta, IL 60150

Edgar L. Metcalf, William Reiney Harper College, Park & Grounds Operation Management, 1200 W. Algonquin Road, Palatine, IL 60067

Charles Schroeder, Danville Area Community College, 2000 E. Main St., Danville, IL 61832

Brian Seger, McHenry County College, Agriculture Dept., Rt. 14 and Lucas Road, Crystal Lake, IL 60012

Dr. Tom Voigt, University of Illinois, W-421 Turner Hall 1102 S. Goodwin Drive, Urbana, IL 61801; (217) 333-7847 fax: (217) 244-6346

Dr. Henry T. Wilkinson, University of Illinois, Plant Pathology Dept., Urbana, IL 61801; (217) 333-8707, fax: (217) 333-8907

INDIANA

Dr. Tim Gibb, University, Dept. of Entomology, West Lafayette, IN

47907; (317) 494-4570, fax: (317) 494-2152

Dr. Zachary J. Reicher, Purdue University, Agronomy Department, West Lafayette, IN 47907; (317) 494-9737, fax: (317) 496-2926, zreicher@dept.agry.purdue.edu

Dr. Don Scott, Purdue University, Dept. of Botany & Plant Pathology, West Lafayette, IN, 47907; (317) 494-4627, fax: (317) 494-3858

Dr. Clark Throssell, Purdue University, Agronomy Department, 1150 Lilly Hall, West Lafayette, IN 47907; (317) 494-4785, fax: (317) 496-6508

Dr. Ron Turco, Purdue University, Dept. of Agronomy, West Lafayette, IN 47907; (317) 494-4785, fax: (317) 494-1368

IOWA

Duane Anderson, Des Moines Area Community College, 2006 S. Ankeny Blvd., Ankeny, IA 50021-9764

Walter Bertal, Western Iowa Tech, P.O. Box 265, Sioux City, IA 51102

Dr. Nick Christians, Iowa State University, Department of Horticulture, 133 Hort, Ames, IA 50011; (515) 294-0036, fax: (515) 294-0730

Dr. Mark Gleason, Iowa State University, Department of Plant Pathology, Ames, IA 50011; (515) 294-0579

Scott Harvey, Hawkeye Institute of Technology, Horticulture Science, P.O. Box 6015, Waterloo, IA 50704

Dr. Clint Hodges, Iowa State University, Department of Horticulture, Ames, IA 50011; (514) 294-0039, fax: (515) 294-0730

Fran Leding, Indian Hills Community College, Grandview and Elm, Ottumwa, IA 52501

Dr. Don Lewis, Iowa State University, Department of Entomology, Ames, IA 50011; (515) 294-0027, fax: (515) 294-0730

Dr. David Minner, Iowa State University, Department of Horticulture, 106 Hort, Ames, IA 50011; (515) 294-0027, fax: (515) 294-0730

Getting lots of really good new customers is a pain in the you-know-what, but...

Even The World's Greatest, Most Reliable, Most Attentive To Detail, Hardest Working Gardener, Lawn & Garden Service Owner or Landscape Contractor Will Starve To Death—Without A Steady Flow Of New Customers!

"I started with a lawn mower and built a million-dollar-plus, highly profitable, and highly respected landscape contracting business at a rapid pace—because of my Customer Attraction Secrets...now, my Free Report reveals my secrets, to those who qualify."

Dayton, Ohio- Are you frustrated by advertising that never makes the phone ring? By being beat out of good jobs by cheap bidders? Feeling like you're starting your business all over again every season? Stuck at a certain level?

A million dollar per year "entrepreneur of the year" says that most of his peers' and competitors' marketing is anemic, me-too-istic, dull, full of costly waste, and ineffective. Arrogant? Egotistical? Marty Grunder says: "React to me any way you like—but one thing is for sure, if you are in the landscaping business or maintenance business, whether you are small or large, my marketing methods can easily double or triple your business in just one year, provide better customers, help you target and get exactly the kind of business you want, increase profitability and stability, and absolutely mystify and trump your competitors."

Big talk? Yes, it is, but this Grunder wiseacre has been showing off—and blowing sceptics away—his entire life. As a freckle-faced, red headed Dennis-the-Menace type kid, he started his business with nothing more than a "push" lawn mower and chutzpah. That little business went to 75 regular customers almost overnight. As a full-time student at the University of Dayton, while his buddies drove to school in old "beater" cars and flipped burgers for pocket money, Marty arrived in his Grunder Landscaping Company truck and, at age 21, did over \$300,000.00 in business. Last year he was named Young Entrepreneur of the Year by the Small Business Administration's Midwest Region, in the 1 to 25 employees category. Currently, Marty oversees a staff of 30, 18 trucks, a backhoe, an assortment of other equipment, and a diversified business doing everything from basic residential lawn maintenance to complicated commercial landscaping projects—and, this year, breaking \$1.5 million in annual sales. He's also investing in land, lecturing from time to time, and working with other landscapers as their "marketing coach."

Million Dollar Marketing Secrets Revealed In A Free Report—If You Qualify!

Grunder DOES have "secrets" for building these types of businesses, too. Here are just a few examples:

1. How to **spark referrals**... how to turn "small accounts" into big business.
2. How to **increase Val-Pak Coupon, direct-mail and Yellow Pages advertising results by 10% to 30%**...make your advertising much more productive and be able to accurately measure its value.

3. The 5 biggest mistakes 95% of the people in this business make when advertising and how to avoid them.
4. How to stop the "price shopper" in his tracks. How to get good business without being the lowest bidder or offering cheapest price.



Here's the smart-aleck kid standing next to his first truck. Who'd have guessed he'd quickly create the biggest and best company in southern Ohio, confound established, entrenched competitors, and exceed \$1.5 million in annual sales? Betcha he has a marketing secret or two in his pocket that you'd love to steal, if you could!

5. How to avoid the **fatal mistake** of confusing 'marketing' with 'selling'.
6. Forget wasteful "name recognition" or "getting your name out there"—learn to "target," create and deliver a "market-matched" message, and **attract exactly the type and size of clients you really want**.
7. Why your "service" should never be the #1 focus of your marketing.
8. Powerful but simple letters and things to say to existent customers to **cause demand for a variety of additional, highly profitable services**.
9. The "secret" borrowed from the fad-diet business that sells high-priced, high-profit landscaping work like crazy.
10. How to get people working for you and with you to really contribute like a championship team!
11. How to use "automated, autopilot marketing" to bring in new business without you or anyone else even talking with prospects on the phone!
12. Even "poor boy" dirt cheap marketing strategies, like what to write on a simple postcard to bring in a flood of new customers.

13. The "4-Page" marketing tool used 6 to 10x a year that is **guaranteed to increase your business by at least 30% year after year...automatically!**
14. How to position yourself as a "famous expert" in your area, get a ton of free advertising and "fry" the competition.

And there's a whole lot more. At the urging of a big-time, nationally respected direct marketing consultant and professional speaker who discovered and was "blown away" by everything Marty was doing, Marty prepared an easy-to-read but very complete, provocative Special Report—"How To Re-Invent Your Lawn-Garden/Landscaping Business With Million Dollar Marketing Secrets"—and you may be able to obtain a copy at absolutely no cost whatsoever.

Who Should Get Marty Grunder's Special Report?

Marty asks that you call for his free Report **ONLY** if: (1) you own your own business or are the President, CEO, manager or marketing manager for the business; (2) you make the decisions about advertising, marketing, and customer service investments; (3) you are currently unhappy with some aspect(s) of your business; (4) you recognize that in today's competitive environment, just "doing a great job" isn't enough to

sustain a business; and (5) you are willing to make progressive innovative changes in your business if convinced, even reasonably assured that doing so will dramatically improve sales, profits, customer satisfaction, referrals, growth, and community prominence. (Please do NOT waste your time or Marty's money getting this Special Report if you are close-minded, change resistance, fully satisfied with your income, or just a curiosity-seeker without sincere interest in changing your business for the better.)

How To Get Your Free Report:

Simply write "Report" on your business card or a sheet of your letterhead and FAX it to 937-847-8067 or, for even more information and to get your Report, call 1-800-399-7135, listen to a brief free recorded message, then leave your name, company name, and address as instructed. You can FAX or call anytime, 24 hours a day, 7 days a week. If you prefer having your report sent confidentially to your home address, just let us know. Incidentally, requesting your free Report does not obligate you in any way; no salesperson will call to follow-up, nothing of the sort. However, this is a limited free offer, so please take care of it right now, while it's fresh in your mind.

©1995 M. Grunder

SORRY, OFFER NOT AVAILABLE IN OHIO, OUR MARKET AREA.

KANSAS

Dr. Jack D. Fry, Kansas State University, Div. of Horticulture, 2021 Throckmorton Hall, Manhattan, KS 66506-5506, (913) 532-1430, fax: (913) 532-6949

Dr. Steve Keeley, Kansas State University, Div. of Horticulture, 2021 Throckmorton Hall, Manhattan, KS 66506-5506, (913) 532-1442, fax: (913) 532-6949

Mr. Larry Leuthold, Kansas State University, Div. of Horticulture, Waters Hall, Manhattan, KS 66506; (913) 532-6170, fax: (913) 532-6949

Dr. John Pair, Horticulture Research Center, 1901 E. 5th Street South, Wichita, KS 67233; (316) 788-0492

Dr. Ned Tisserat, Kansas State University, Dept. of Plant Pathology, Throckmorton Hall, Manhattan, KS 66506; (913) 532-5810, fax: (913) 532-5692

KENTUCKY

Dwight G. Barkley, Eastern Kentucky University, Dept. of Agriculture, Carter Building, Richmond, KY 40475

Roger Machs, Murray State University, Agriculture Department, Murray, KY 42071

Dr. Dan Potter, University of Kentucky, Dept. of Entomology, Lexington, KY 40546; (606) 257-7458, fax: (606) 258-1120

Dr. A.J. Powell, University of Kentucky, Ag. Science Bldg. N, Room N-122, Lexington, KY 40546-0091; (606) 257-5606, fax: (606) 323-1952

Dr. Paul Vincelli, University of Kentucky, Dept. of Plant Pathology, Lexington, KY 40546; (606) 257-5675, fax: (606) 323-1461

LOUISIANA

Dr. Thomas J. Koske, Louisiana State University, Cooperative Extension Service, Knapp Hall, Baton Rouge, LA 70803; (504) 388-

2222, fax: (504) 388-2478

Dr. James N. McCrimmon, Louisiana State University, Dept. of Horticulture, 137 Julian C. Miller Bldg., Baton Rouge, LA 70803-2120; (504) 388-1029, fax: (504) 388-1068

Dr. Charles Overstreet, Louisiana State University, Cooperative Extension Service, 251 Knapp Hall, Baton Rouge, LA 70803; (504) 388-6195

MARYLAND

Dr. Mark Carroll, University of Maryland, Department of Agronomy, College Park, MD 20742; (301) 405-1339

Dr. Peter H. Dernoeden, University of Maryland, H.J. Patterson Hall, College Park, MD 20742; (301) 454-3717, fax: (301) 405-1337

Kevin Mathies, University of Maryland, Institute of Applied Agriculture, College Park, MD 20742

MASSACHUSETTS

Dr. Prasanta C. Bhowmik, University of Massachusetts, Dept. of Plant & Soil Science, Amherst, MA 01003; (413) 545-5223

Paul R. Harder, Essex Agricultural and Technical Institute, Environmental Technology Dept., Hathorne, MA 01937

Dr. Mary Owen, University of Massachusetts, 800 Pleasant St., Rockdale, MA 01542

Dr. Gail Schumann, University of Massachusetts, Dept. of Microbiology, 209 Fernald Hall, Amherst, MA 01003; (413) 545-2532, (413) 545-3413

Dr. William Torello, University of Massachusetts, Plant & Soil Science, Stockbridge Hall, Amherst, MA 01003

Dr. Pat Vittum, University of Massachusetts, Dept. of Entomology, Fernald Hall, Amherst, MA 01003; (413) 545-0268, FAX: (413) 545-5858

MICHIGAN

Dr. David Gilstrap, Michigan State University, Dept. of Crop & Soil

Science, East Lansing, MI 48824; (517) 355-0207, fax: (517) 353-5174

Michael Hendricks, Ferris State University, Dept. of Biological Sciences, Science 223-B, Big Rapids, MI 49307

Dr. Greg Lyman, Michigan State University, Dept. of Crop & Soil Science, East Lansing, MI 48824; (517) 353-0860, fax: (517) 353-5194

Dr. Paul E. Rieke, Michigan State University, Dept. of Crop & Soil Science, East Lansing, MI 48824-1325; (517) 355-0266, fax: (517) 355-5174, riekep@pilot.msu.edu

Dr. John N. Rogers III, Michigan State University, Dept. of Crop & Soil Science, East Lansing, MI, 48824-1325; (517) 353-2033, fax: (517) 355-2428, rogers@faculty@cssdept.edu

Dr. Joe Vargas, Michigan State University, Dept. of Plant Pathology, East Lansing, MI 48824; (517) 353-9082

Dr. S.E. Warnke, Michigan State University, Dept. of Crop & Soil Science, East Lansing, MI 48824-1325; (517) 355-3275, fax: (517) 355-0270

MINNESOTA

Phil Baird, University of Minnesota at Crookston, Crookston, MN 56716

Brad Pederson, University of Minnesota at Waseca, Landscape, Nursery and Turfgrass Technology, 1000 University Drive, SW, Waseca, MN 56093

Richard Robinson, Anoka Technical College, Horticulture Dept., 1355 West Highway 10, Anoka, MN 55303

Dr. Ward Stienstra, University of Minnesota, Dept. of Plant Pathology, 495 Borlaug Hall, St. Paul, MN 55108; (612) 822-8597, fax: (612) 625-6290

Dr. Donald B. White, University of Minnesota, Dept. of Horticultural Science, St. Paul, MN 55108; (612) 624-9206, fax: (612) 624-4941, white007@maroon.tc.umn.edu

MISSISSIPPI

Dr. G. Euel Coats, Mississippi

State University, Quality Assurance Unit, Box 9648, Mississippi State, MS 39792-9648; (601) 325-0649, fax: (601) 325-8955

Dr. Michael Goatley Jr., Mississippi State University, Dept. of Agronomy, Box 9555, Mississippi State, MS 39762-8742; (601) 325-2311, fax: (601) 325-2311, fax: (601) 325-8742

Dr. Jeffrey Krans, Mississippi State University, Dept. of Agronomy, Box 9555, Mississippi State, MS 39762-9649; (601) 325-2311, fax: (601) 325-8742

MISSOURI

Dr. Patricia Donald, University of Missouri, Dept. of Plant Pathology, 108 Waters Hall, Columbia, MO 65211; (314) 882-2716, fax: (314) 882-0588

Dr. John Dunn, University of Missouri, Dept. of Horticulture, 157 Agriculture Bldg., Columbia, MO 64211; (314) 882-9622, fax: (314) 882-1469

Longview Community College, Institute for Training and Development, 500 SW Longview Road, Lee's Summit, MO 64081

Paul R. Roberts, St. Louis Community College at Meramec, Horticulture Dept., 11333 Big Bend Blvd., St. Louis, MO 63122

MONTANA

Dr. George Evans, Montana State University, Dept. of Plant & Soil Science, Bozeman, MT 59717-0312; (406) 994-5052

Dr. Rob Golembiewski, Montana State University, Dept. of Plant, Soil & Environmental Sciences, 308 Leon Johnson Hall, Bozeman, MT 59717-3120; (406) 994-7776

Dr. R.E. Gough, Montana State University, Plant, Soil & Environmental Sciences, Bozeman, MT 59717-0312; (406) 994-6523, fax: (406) 994-3933, ussgr@msu.oscs.montana.edu

NEBRASKA

Dr. Fred Baxendale, University of

Nebraska, Entomology Department, Lincoln, NE 68583; (402) 472-2125, fax: (402) 472-4687

Dr. Roch Gaussoin, University of Nebraska, Dept. of Horticulture, Lincoln, NE 68583-0724; (402) 472-8619, fax: (402) 472-8650, rgaussoi@unlinfo.uni.edu

Dr. Garald Horst, University of Nebraska, Dept. of Horticulture, Lincoln, NE 68583; fax: (402) 472-8650, e-mail: ghorst@unlinfo.uni.edu

Dr. David S. Nuland, Panhandle Research & Extension Ctr., 4502 Avenue I, Scottsbluff, NE 69361

Dr. Terrance P. Riordan, University of Nebraska, 377 Plant Science, Lincoln, NE 68583-1142; (402) 472-1142, fax: (402) 472-1142

Moe Rucker, Central Community College, Commercial Horticulture Dept., P.O. Box 1024, Hastings, NE 68902

Dr. Robert Shearman, University of Nebraska, 377 Plant Science, Lincoln, NE 68583-1142; (402) 472-0022, fax: (402) 472-8650, rshearman@unlinfo.uni.edu

Dr. Don Steinegger, University of Nebraska, Dept. of Horticulture, Lincoln, NE 68583; (402) 472-1144, fax: (402) 472-8650

Dr. John Watkins, University of Nebraska, Dept. of Plant Pathology, 448 Plant Science Building, Lincoln, NE 68583; (402) 472-2559.

NEW HAMPSHIRE

Dr. J.M. Roberts, University of New Hampshire, Dept. of Plant Science, Nesmith Hall, Durham, NH 03824; (603) 862-3202.

NEW JERSEY

Dr. Bruce Clark, Rutgers University, Cook College, Box 231 Foran Hall, New Brunswick, NJ 08903; (908) 932-9400, fax: (908) 932-9377

Dr. C. Reed Funk, Rutgers University, Plant Science Dept., Foran Hall, New Brunswick, NJ 08903; (908) 932-9480, fax: (908) 932-9441

Dr. Joseph R. Heckman, Rutgers University, Lipman Hall, P.O. Box

231, New Brunswick, NJ 08903

Dr. Jennifer Johnson-Cicalese, Rutgers University, Plant Science Dept., Foran Hall, New Brunswick, NJ 08903

Dr. William Meyer, Rutgers University, Plant Science Dept., Foran Hall, New Brunswick, NJ 08903; (908) 932-0091, fax: (908) 932-9441

Dr. James A. Murphy, Rutgers University, Cook College, P.O. Box 231, New Brunswick, NJ 08903; (908) 932-9711, fax: (908) 932-9441

Dr. Jim Murphy, Rutgers University, Lipman Hall, P.O. Box 231, New Brunswick, NJ 08903

Dr. Michael D. Richardson, Rutgers University, Plant Science Dept., Foran Hall, New Brunswick, NJ 08903; (908) 932-9711, fax: (908) 932-9441

Rutgers University, Cook College, Crops Science Dept., P.O. Box 231, New Brunswick, NJ 08903-0231

Rutgers University, Cook College, Office of Continuing Professional Education, P.O. Box 231, New Brunswick, NJ 08903-0231

Dr. David C. Thompson, Rutgers University, Dept. of Plant Pathology, 213 Martin Hall, New Brunswick, NJ 08903; (908) 932-9375.

NEW MEXICO

Dr. Leroy Daugherty, New Mexico State University, Entomology & Plant Pathology Dept., Las Cruces, NM 88003; (505) 646-3225

Dr. Charles R. Glover, New Mexico State University, Dept. of Agronomy, Las Cruces, NM 88003; (505) 646-3405

New Mexico State University, Dept. Agronomy and Horticulture, Box 3Q NMSU, Las Cruces, NM 88003-0003

NEW YORK

Robert Emmons, State University of New York, Plant Science Dept., Cobleskill, NY 12043

John W. Hyde, SUNY College of Technology, Ornamental Horticulture, Farmingdale, NY 11735

Dominic Morales, State University of New York, Agriculture & Tech-

nical College, Dept. of Horticulture, Delhi, NY 13753

Dr. Eric Nelson, Cornell University, Dept. of Plant Pathology, 301 Plant Science Building, Ithaca, NY 14853

Dr. A. Martin Petrovic, Cornell University, Depts. of Ornamental Horticulture, 20 Plant Science Building, Ithaca, NY 14853; (607) 255-1796, fax: (607) 255-9998

Dr. Frank S. Rossi, Cornell University, 20 Plant Science Building, Ithaca, NY 14853; (607) 255-1629, (607) 255-9998

Dr. Mike Villani, NY. State Agricultural Experiment Station, Cornell University, Geneva, NY 14456

NORTH CAROLINA

Dan Bowman, North Carolina State University, Dept. of Crop Sciences, 2210 Williams Hall, Box 7620, Raleigh, NC 27695-7620

Dr. Arthur H. Bruneau, North Carolina State University, Williams Hall, Box 7620, Raleigh, NC 27695-7620; (919) 515-5854.

Dr. Richard J. Cooper, North Carolina State University, Crop Science Dept., Box 7620, Raleigh, NC 27695; (919) 515-7615.

Fred Garrett, Sandhills Community College, Landscape Gardening Dept., 2200 Airport Road, Pinehurst, NC 28374

Dr. Steven Hodges, North Carolina State University, 3403 Williams Hall, Box 7619, Raleigh, NC 27695-7619; (919) 515-7307,

Dr. Leon T. Lucas, North Carolina State University, Plant Pathology Dept., Box 7616, Raleigh, NC 27695-7616; (919) 515-6691,

John Mills, Wayne Community College, Dept. of Agriculture and Natural Resources, Box 8002, Goldsboro, NC 27530-8002

Dr. Charles H. Peacock, North Carolina State University, Crop Science Dept., Box 7620, Raleigh, NC 27695; (919) 515-7615,

Dr. Fred H. Yelverton, North Carolina State University, Crop Science Dept., Box 7620, Raleigh, NC 27695-7620; (919) 515-4059, fax: (919) 515-7959

NORTH DAKOTA

Dr. Ronald C. Smith, North Dakota State University, P.O. Box 5051, Fargo, ND 58105; (701) 237-8161, fax: (701) 237-8474, ronsmith@ndsuxet.nodak.edu

OHIO

Dr. T. Karl Danneberger, Ohio State University, Dept. of Horticulture & Crop Science, 2021 Coffey Road, Columbus, OH 43210; (614) 292-1842

Dalton Dean, Clark State Community College, Horticulture Industries Technology, P.O. Box 570, Springfield, OH 45501

Dr. Harry D. Niemczyk, OARDC/Ohio State, Department of Entomology, Wooster, OH 44691; (216) 263-3732

Dr. William Pound, Ohio State University, Agronomy Dept., 2021 Coffey Road, Columbus, OH 43210; (614) 292-9090

Dr. David Shetlar, Ohio State University, Extension Entomology Building, 1991 Kenny Road, Columbus, OH 43210; (216) 292-5274

Dr. John R. Street, Ohio State University, Agronomy Dept., 2021 Coffey Road, Columbus, OH 43210; (614) 292-2047

OKLAHOMA

Dr. Dennis Martin, Oklahoma State University, Ag Hall, Stillwater, OK 74078; (405) 744-5419, fax: (405) 744-9693, hortdm1@okway.okstate.edu

Vic Ostenn, Rogers State College, Landscape & Golf Course Management, Claremore, OK 74017

Dr. C.M. Taliaferro, Oklahoma State University, Ag Hall, Stillwater, OK 74078; (405) 744-6410; fax: (405) 744-9693, hortdm1@okway.okstate.edu

OREGON

Dr. T. Cook, Oregon State University, Department of Horticulture,



NOVARTIS

Finally, the critical to give the lawn the support you've

Novartis, created by the merger of Ciba and Sandoz, is committed to bringing new skills, new technologies, and new services to the lawn & landscape and tree & shrub care industries.

Our people include 25 dedicated field sales representatives and experienced R&D representatives nationwide.

Our broad line of products are leading-edge, environmentally sound, low-rate formulations like Barricade® and Banner® MAXX.® Plus, many new products on the way.



Pre-Stress Conditioning
Plant Growth Regulation
Overseeding



Crabgrass
Goosegrass



Yellow Nutsedge



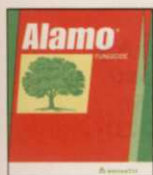
Powdery Mildew
Leafspot
Rust

mass necessary care industry been waiting for.

Even more importantly, look for Novartis to go beyond great products to bring you the technical information and leading-edge research you can use to grow your business. This is the basis of the Novartis Lawn & Landscape Partners Program.

Novartis also supports the long term goals of the GIE, and are proud sponsors of educational and supporting events at PLCAA, ALCA and PGMS.

To learn more about Novartis and the Lawn & Landscape Partners Program, stop by Novartis booth 2713 at GIE, or call 1-800-395-TURF.



Dutch Elm
Oak Wilt



Spider Mites
Leafminers



Fire Ant Control

The Novartis
Lawn & Landscape
Partners Program.

The Products and
Support You
Need To Grow
Your Business.



4017 Ag. & Life Sciences Bldg.,
Corvallis, OR 97331-7304; fax:
(541) 737-5449, (541) 737-3479

Elizabeth Howley, Clackamas
Community College, Ornamental
Horticulture, 19500 South Mo-
Lalla Ave., Oregon City, OR 97045

Jim Meyer, Portland Community
College, P.O. Box 19000, Port-
land, OR 97219

Gregory F. Paulson, Linn-Benton
Community College, Dept. of
Agriculture/Horticulture, Albany,
OR 97321

PENNSYLVANIA

Dr. Paul Heller, Penn State Univer-
sity, Department of Entomology,
541 ASI Building, University Park,
PA 16802; (814) 865-3008

Dr. David R. Huff, Penn State Uni-
versity, Department of Agronomy,
116 Ag. Science & Ind. Building,
University Park, PA 16802; (814)
863-9805, (814) 863-7043

Dr. Peter J. Landschoot, Penn
State University, Department of
Agronomy, 116 Ag. Science &
Ind. Building, University Park, PA
16802; (814) 863-1017.

Dr. Charles Mancino, Penn State
University, Department of Agron-
omy, 116 Ag. Science & Ind.
Building, University Park, PA
16802; (814) 863-1015.

Dr. Pat Sanders, Penn State Uni-
versity, Department of Plant
Pathology, 109 Boukhout Lab,
University Park, PA 16802; (814)
863-2428

Dr. Thomas Watschke, Penn State
University, Department of Agron-
omy, 116 Ag. Science & Ind.
Building, University Park, PA
16802; (814) 863-1613.

Fred Wolford, Delaware Valley
College, Dept. of Agronomy, Rt.
202, Doylestown, PA 18901

RHODE ISLAND

D.T. Duff, University of Rhode Is-
land, Dept. of Plant Sciences,
Woodward Hall, Kingston, RI
00881

Dr. Richard Hull, University of

Rhode Island, Plant Sciences
Dept., Kingston, RI 02881; (401)
874-5995, (401) 874-4017

Dr. N. Jackson, University of
Rhode Island, Plant Sciences
Dept., Kingston, RI 02881; (401)
874-2932, fax: (401) 874-4017

Dr. Bridge Ruemmele, University
of Rhode Island, Plant Sciences
Dept., 9 East Alumni Ave., Ste. 7,
Kingston, RI 02881; (401) 874-
2481, (401) 874-4017

Dr. C. Sawyer, University of Rhode
Island, Plant Sciences Dept.,
Kingston, RI 02881; (401) 792-
2937, fax: (401) 792-2494

Dr. W. Michael Sullivan, University
of Rhode Island, Plant Sciences
Department, Kingston, RI 02881;
(401) 792-4510, fax: (401) 792-
2494, senmike@uri.acc.edu

SOUTH CAROLINA

Mr. James H. Blake, Clemson Uni-
versity, Dept. of Plant Pathology &
Physiology, Clemson, SC 29634-
0377; (803) 656-3125,
jblake@clust1.clemson.edu

Dr. J.J. Camberato, University of
South Carolina, PeeDee Research
& Extension Ctr., Route 1, Box
531, Florence, SC 29501-9603;
(803) 669-1912, ext. 226, fax:
(803) 661-5676

Dr. Clyde S. Gorsuch, Clemson
University, Dept. of Entomology,
Clemson, SC 29634-0377; (803)
656-5043

Dr. A. Robert Mazur, Clemson
University, Dept. of Horticulture,
168 Plant & Animal Science Bldg.,
Clemson, SC 29634; (803) 656-
2454, fax: (803) 656-4960

Dr. Bert McCarty, Clemson Uni-
versity, Dept. of Horticulture,
Room 142P & A Bldg., Clemson,
SC 29634-0375; (803) 656-0120.

Dr. Landon C. Miller, Clemson
University, Dept. of Horticulture,
168 Plant & Animal Science Bldg.,
Clemson, SC 29631; (803) 656-
4966, fax: (803) 656-4960

Ed Zehler, Horry-Georgetown
Technical College, Golf Course
Technology, Box 1966, Conway,
SC 29526

SOUTH DAKOTA

Dr. Paul Prashar, South Dakota
State University, Hort-Forestry
Dept., Brookings, SD 57007

TENNESSEE

Dr. Lloyd M. Callahan, University of
Tennessee, P.O. Box 1071, Knoxville,
TN 37916; (423) 974-7324.

John Phillips, Walters State Com-
munity College, Golf & Turfgrass
Management Program, 500 S.
Davy Crockett Parkway, Morris-
town, TN 37613-6899

Dr. Tom Samples, University of
Tennessee, Dept. of Ornamental
Hort. & Landscape, P.O. Box
1071, Knoxville, TN 37901

TEXAS

Dr. Phil Colbaugh, Texas A&M Re-
search & Extension Center, 17360
Coit Road, Dallas, TX 75252; (972)
231-5362, fax: (972) 952-9299

Dr. Robert Crocker, Texas A&M
Research & Extension Center,
17360 Coit Road, Dallas, TX
75252; (972) 231-5362, (972)
952-9299

James Eby, Western Texas Col-
lege, Golf Operations & Technol-
ogy, South College Ave., Snyder,
TX 79549

Dr. Milt Engelke, Texas A&M Re-
search & Extension Center, 17360
Coit Road, Dallas, TX 75252;
(972) 231-5362, fax: (972) 952-
9299, m-engelke@tamu.edu

C.T. Hallmark, Texas A & M Uni-
versity, Crop & Soil Science Dept.,
College Station, TX 77843-2474;
(409) 845-1550.

Dr. Joe Krauz, Texas A&M Univer-
sity, Dept. of Plant Pathology, Col-
lege Station, TX 77843-2474;
(409) 845-8032

Dr. James McAfee, Texas A&M
Research & Extension Center,
17360 Coit Road, Dallas, TX
75242; (972) 231-5362.

Dr. Mike Merchant, Texas A&M
Research & Extension Center,
17360 Coit Road, Dallas, TX

75252; (972) 231-5362.

Dr. James Reed, Texas A & M Re-
search & Extension Center, 17360
Coit Road, Dallas, TX 75252; (972)
231-5362, fax: (972) 952-9299

Dr. James Reinert, Texas A & M
Research & Extension Center,
17360 Coit Road, Dallas, TX
75252; (972) 231-5362, (972)
952-9299

Dr. Janell Stevens-Johnk, Texas A
& M Research & Extension Center,
17360 Coit Road, Dallas, TX
75252; (972) 231-5362, fax: (972)
952-9299

Texas State Technical College,
Horticulture Dept., Greenway
Drive, Waco, TX 76705

Randy Vernon, Grayson County
College, 6101 Grayson Drive,
Denison, TX 75020

Dr. R.H. White, Texas A & M Univer-
sity, Crop & Soil Science Dept., Col-
lege Station, TX 77843-2474; (409)
845-1550, fax: (409) 845-0456

UTAH

Dr. Phil S. Allen, Brigham Young
University, Dept. of Agronomy &
Horticulture, 271 WIDB, Provo,
Utah 84602; (801) 378-2421,
(801) 378-2760

Dr. Eric Miltner, Utah State Uni-
versity, Dept. of Plant, Soils & Bio-
meterology, Logan, UT 84322-
4820; (801) 797-0410, fax: (801)
797-3376, miltner@cc.usu.edu

VERMONT

Dr. Norm Pellet, University of Ver-
mont, Plant Science Dept.,
Burlington, VT 05405

VIRGINIA

Dr. D.R. Chalmers, Virginia Poly-
technic Institute, CSES Depart-
ment, Blacksburg, VA 24061;
(540) 231-9738, fax: (540) 231-
3075, chalmers@vt.edu

Dr. Houston Couch, Virginia Poly-
technic Institute, Plant Pathology,
Smyth Hall, Blacksburg, VA
24061; (540) 231-6266.

Dr. John Hall, Virginia Polytechnic In-

stitute, Dept. of CSES, Blacksburg, VA 24061-0403; (703) 231-9736.

Dr. Dick Schmidt, Virginia Polytechnic Institute, Dept. of Agronomy, Crop & Soil Env. Science, Blacksburg, VA 24061; (703) 231-9796, fax: (703) 231-3431

Dr. John F. Shoulders, VIP & State University, 509 Monte Viste Drive, Blacksburg, VA 24060; (703) 552-4518

WASHINGTON

Dr. Stanton E. Brauen, Washington State University, Puyallup Research & Extension Center, 7612 Pioneer Way, East, Puyallup, WA 98371-4998; (206) 840-4511.

Dr. William J. Johnston, Washington State University, Crop & Soil Science Dept., Pullman, WA 99164-6420; (509) 335-3620

Richard Moore, Spokane Community College, N 1810 Greene St., Mail Stop 2080, Spokane, WA 99207

Dr. Gwen Stahnke, Washington State University, Puyallup Research & Extension Center, 7612 Pioneer Way, East, Puyallup, WA 98371-4998; (206) 840-4513.

WISCONSIN

Dr. Chuck Koval, University of Wisconsin, Dept. of Entomology, 1630 Linden Drive, Madison, WI 53706

Dr. Julie Meyer, University of Wisconsin, Dept. of Plant Pathology, 1630 Linden Drive, Madison, WI 53706; (608) 262-9795.

CANADA

Alberta

Dennis Boghean, Southern Alberta Institute of Technology, Physical & Leisure Education Dept., 1301-16 Avenue NW, Calgary, Alberta, Canada T2M 0L4

Gerry Lettner, Fairview College, Box 3000, Fairview, Alberta, Canada T0H 1L0

Dennis Mckernan, Olds College, Olds Alberta, Canada T0M 1P0

Ontario

J.L. Eggens, University of Guelph, Department of Horticulture Sci-

ence, Guelph, Ontario, Canada N1G 2W1

Winnie Knox, Jeff Morton, Kemptville College of Agriculture Technology, Kemptville, Ontario, Canada K0G 1J0

Jack Murnaghan, Seneca College, Golf Course Technician Program RR#3, King City, Ontario, Canada L0G 1K0

Betty Lynne Smith, Niagara Parks Commission School of Horticulture, P.O. Box 150, Niagara Falls, Ontario, Canada L2E 6T2

Gordon Wells, Algonquin College, Horticulture Dept., 140 Main St., Ottawa, Ontario, Canada K1S 1C2

Saskatchewan

E.A. Maginness, University of Saskatchewan, Horticulture Science, Saskatoon, Saskatchewan, Canada S7N 0W0

Offering graduate program in agronomy/plant science

Auburn University
University of Arizona
University of Arkansas
University of Florida
University of Georgia
Kansas State University
Murray State University
University of Kentucky
Louisiana State University
University of Maryland
University Massachusetts
University of Minnesota
Mississippi State University
University of Missouri
University of Nebraska
Rutgers University, Cook College
Cornell University
North Carolina State University
Oklahoma State University
Clemson University
University of Tennessee
Texas A&M University
Utah State University
Virginia Polytechnic Institute and State University
Washington State University
University of Saskatchewan

Offering four year baccalaureate program:

Auburn University
University of Arizona
University of Arkansas

Calif. State Polytechnic University
University of Florida
University of Georgia
University of Hawaii
University of Idaho
Southern Illinois University
University of Illinois
Purdue University
Iowa State University
Kansas State University
Eastern Kentucky University
Murray State University
University of Kentucky
Louisiana State University
University of Maryland
University of Massachusetts
Michigan State University
University of Minnesota
Mississippi State University
Montana State University
University of Nebraska
Rutgers University, Cook College
New Mexico State University
Cornell University
State University of New York (SUNY)
North Carolina State University
North Dakota State University
Ohio State University
Oklahoma State University
Oregon State University
Delaware Valley College
Pennsylvania State University
University of Rhode Island
Clemson University
South Dakota State University
University of Tennessee
Texas A&M University
Utah State University
Virginia Polytechnic Institute and State University
Washington State University
University of Wisconsin
University of Guelph

Offering two-year associate or certificate program and/or one-year associate or certificate program:

College of the Desert, FL
Mount San Antonio College, CA
San Joaquin Delta College, CA
Front Range Community College
Northeastern Junior College, CO
University of Connecticut
Lake City Community College, FL
Brevard Community College, FL
Abraham Baldwin Agri. College, GA
College of Dupage, IL
Danville Area Comm. College, IL
Illinois Central College, IL
Joliet Junior College, IL

Kishwaukee College, IL
Lincoln Land Comm. College, IL
McHenry County College, IL
William Reiney Harper College
Purdue University, IL
Des Moines Comm. College, IA
Hawkeye Inst. of Technology, IA
Indian Hills Comm. College, IA
Western Iowa Tech, IA
Johnson Cty. Comm. College
Eastern Kentucky University
Murray State University, KY
University of Maryland
Essex Ag/ Technical Institute, MA
University of Massachusetts
Ferris State University, MI
Michigan State University
Anoka Technical College, MN
Univ. of Minnesota at Crookston
University of Minnesota
University of Minnesota at Waseca
Longview Comm. College, MO
St. Louis Comm. Coll. at Meramec
Montana State University
Central Community College, NE
University of Nebraska
State University of New York
SUNY College of Technology
Catawba Valley Comm. College
North Carolina State University
Sandhills Community College, NC
Wayne Community College, NC
Clark State Community College, OH
Rogers State College, OK
Clackamas Comm. College, OR
Linn-Benton Comm. College, OR
Portland Community College, OR
Pennsylvania State University
Horry-Georgetown Tech. College, SC
Walters State Comm. College, TN
Grayson County College, TN
Texas State Technical College
Western Texas College
Utah State University
Virginia Polytechnic Institute and State University
Spokane Comm. College, WA
Fairview College, Alberta
Olds College, Alberta
Southern Alberta Institute of Technology
Algonquin College, ONT
Kemptonville College of Agriculture Technology, ONT
Niagara Parks Commission School of Horticulture, ONT
Seneca College, ONT
University of Guelph, ONT LM



INTRODUCING
TEAM PRO.
JUST THINK OF IT
AS TEAM
WITH A
TURBOCHARGER.

*It's called taking the best
crabgrass herbicide anywhere and tweaking
the formulation until it works
even better. New Team® Pro herbicide
is more consistent on everything
from crabgrass to spurge and oxalis.
The only crabgrass preventer with a unique
blend of two active ingredients
covers great at 4 lbs. per 1,000 sq. ft.
But it still won't stain your customers'
property and is safe to nearby ornamentals.
Always read and follow label directions.
For more information, call us
toll-free at 1-800-352-6776.*

 **Team**® Pro

FEDERAL HIGHWAY ADMINISTRATION DEPARTMENTS

Under regulations of the U.S. Department of Transportation, Office of Motor Carrier Safety, (202) 366-4001, drivers of trucks weighing more than 26,000 lbs. must be tested for drug use by the employer. Other regulations for trucks this size and smaller—plus other commercial vehicles—vary according to state laws.

National/state internet address:

cti1.volpe.dot@gov/fhwa/omchome.html

STATE	PHONE NO.	FAX NO.
Alabama	(334) 223-7244;	(334) 223-7700
Alaska	(907) 271-4068;	(907) 271-4069
Arizona	(602) 379-6851;	(602) 379-3608
Arkansas	(501) 324-5050;	(501) 324-6562
California,		
Northern	(916) 498-5050;	(916) 498-5008
California,		
Southern	(909) 653-2299;	(909) 653-6969
Colorado	(303) 969-6748;	(303) 969-6740
Connecticut	(203) 659-6700;	(203) 659-6725
Delaware	(302) 734-4216;	(302) 734-5380
Dist. of Columbia		
	(202) 523-0178;	(202) 523-0181
Florida	(941) 686-1294;	(941) 686-4431
Georgia	(404) 347-4966;	(404) 347-1723
Hawaii	(808) 541-2700;	(808) 541-2704
Idaho	(208) 334-1842;	(208) 334-1691
Illinois	(217) 492-4602;	(217) 492-4986
Indiana	(317) 226-7474;	(317) 226-5006
Iowa	(515) 233-7400;	(515) 233-7499
Kansas	(913) 267-7288;	(913) 267-7290
Kentucky	(502) 223-6779;	(502) 223-6767
Louisiana	(504) 389-0390;	(504) 382-2040
Maine	(207) 622-3858;	(207) 626-9133
Maryland	(410) 962-2889;	(410) 962-3916
Massachusetts		
	(617) 494-2770;	(617) 494-2783
Michigan	(517) 377-1866;	(517) 377-1804
Minnesota	(612) 290-3260;	(612) 290-3256
Mississippi	(601) 965-4219;	(601) 965-4674
Missouri	(314) 636-3246;	(314) 636-9283
Montana	(406) 441-1222;	(406) 441-1235
Nebraska	(402) 437-5521;	(402) 437-5146
Nevada	(702) 687-5335;	(702) 687-3803
New Hampshire		
	(603) 225-1626;	(603) 225-1602
New Jersey	(609) 637-4222;	(609) 538-4913
New Mexico	(505) 883-7858;	(505) 883-7868
New York	(518) 431-4136;	(518) 431-4121
N. Carolina	(919) 856-4378;	(919) 856-4369
North Dakota	(701) 250-4346;	(701) 250-4395
Ohio	(614) 469-5657;	(614) 469-5584
Oklahoma	(405) 945-6047;	(405) 945-6170

Oregon	(503) 399-5775;	(503) 399-5838
Pennsylvania	(717) 782-4443;	(717) 782-4852
Puerto Rico	(809) 766-5985;	(809) 766-5603
Rhode Island	(401) 528-4578;	(401) 528-4542
S. Carolina	(803) 765-5414;	(803) 765-5413
S. Dakota	(605) 224-8202;	(605) 224-1766
Tennessee	(615) 736-5951;	(615) 736-2649
Texas	(817) 633-6875;	(817) 633-8243
Utah	(801) 963-0096;	(801) 963-0093
Vermont	(802) 828-4480;	(802) 828-4424
Virginia	(804) 281-5120;	(804) 281-5121
Washington	(360) 753-9875;	(360) 753-9889
West Virginia	(304) 347-5935;	(304) 347-5617
Wisconsin	(608) 829-7530;	(608) 829-7540
Wyoming	(307) 772-2305;	(307) 772-2011

STATE PESTICIDE CONTROL AGENCIES

Certification requirements and pesticide use regulations are quite complex and vary from state-to-state. The U.S. Environmental Protection Agency can be reached at (703) 305-6708. Green Industry regulations are found in The Regulation and Certification of Pesticide Applicators, 40 CFR Part 171. Phone numbers are followed by FAX and internet address if available.

Office in charge of applicator certification

STATE	PHONE NO.	FAX NO.
Alabama	(334) 240-7239;	(334) 240-7168
Arkansas	(907) 745-3236;	(907) 745-8125;
	http://www.state.ak.us/dcc/home.htm	
Arizona	(602) 542-3579;	(602) 452-0466;
	adaphx4@getnet.com	
Arkansas	(501) 225-1598;	(501) 225-3590
California	(916) 445-3838;	(916) 445-4033
Colorado	(303) 239-4139;	(303) 239-4177;
	kabbott@governor.state.us	
Connecticut	(860) 424-3369;	(860) 424-4060;
	http://edp.state.ct.us	
Delaware	(302) 739-4811;	(302) 697-6287;
	larry@smtp.dda.state.de.us	
Dist. of Columbia		
	(202) 645-6080;	(202) 645-6622
Florida	(904) 487-0532;	(904) 488-8497
Georgia	(404) 656-3641;	(404) 657-8378
Hawaii	(808) 973-9401;	(808) 973-9418;
	kinrog@elele	
Idaho	(208) 332-8500;	(208) 334-3547;
	mmisner@agri.state.id.us	
Illinois	(217) 785-2427;	(217) 524-4882
Indiana	(317) 494-1594;	(317) 494-4331;
	rewc@isco.purdue.edu	

Iowa	(515) 281-8591;	(515) 281-6800
Kansas	(913) 296-2263;	(913) 296-0673;
	rmalf@ink.org	
Kentucky	(502) 564-7274;	(502) 564-3773
Louisiana	(504) 925-4578;	(504) 925-3760;
	carol@daf.gen.la.us	
Maine	(207) 287-2731;	(207) 287-6558;
	robert.batteese@state.me.us	
Maryland	(410) 841-5710;	(410) 841-2765;
	kanarehk@mda.state.md.us	
Massachusetts		
	(617) 727-3020;	(617) 727-7235;
	buffone@regservice@dfa_boston	
Michigan	(517) 335-6542;	(517) 335-4540;
	rosenbaum@state.mi.us	
Minnesota	(612) 297-7175;	(612) 297-2271;
	rhansen@mda_ag.mda.state.mn.us	
Mississippi	(601) 325-3390;	(601) 325-8397
Missouri	(573) 751-2462;	(573) 751-0005
Montana	(406) 444-2944;	(406) 444-5409;
	agr@mt.gov	
Nebraska	(402) 471-2341;	(402) 471-3252
Nevada	(702) 688-1180;	(702) 688-1178;
	jknight@govmail.state.nv.us	
New Hampshire		
	(603) 271-3550;	(603) 271-3550
New Jersey	(609) 984-6647;	(609) 984-6555
New Mexico	(505) 646-2143;	(505) 646-5975;
	garyc@nmsu.edu	
New York	(518) 457-7482;	(518) 485-8366
N. Carolina	(919) 733-6100;	(919) 733-0633;
	carl_falco@ncdmail.agr.state.nc.us	
N. Dakota	(701) 328-4756;	(701) 328-4567;
	ccmail.bcoleman@ranch.state.nd.us	
Ohio	(614) 728-6200;	(614) 728-4235;
	dwible@agri.state.oh.us	
Oklahoma	(405) 521-3864;	(405) 521-4912;
	agdp@icon.net	
Oregon	(503) 986-4647;	(503) 986-4735;
	acreswel@oda.state.or.us	
Pennsylvania	(717) 787-4843;	(717) 783-3275;
	tac@pda005.pda.state.pa.us	
Puerto Rico	(809) 796-1710;	(809) 796-4426
Rhode Island	(401) 277-2781;	(401) 277-6047
S. Carolina	(864) 646-2150;	(864) 646-2178;
	a.carver@com.edu	
S. Dakota	(605) 773-3724;	(605) 773-3481;
	brians@doa.state.sd.us	
Tennessee	(615) 360-0130;	(615) 360-0757;
	agplant@mail.state.tn.us	
Texas	(512) 451-7200;	(512) 451-9400
Utah	(801) 538-7188;	(801) 538-7189;
	agmain.spierce@email.state.ut.us	
Vermont	(802) 828-2431;	(802) 828-2361;
	drusso@agr.state.vt.us	
Virginia	(804) 786-3798;	(804) 371-8598;
	pesticid@richmond.infi.net	
Washington	(360) 902-2015;	(360) 902-2093;
	mtucker@agr.wa.gov	
West Virginia	(304) 558-2209;	(304) 558-2228
Wisconsin	(608) 224-4551;	(608) 224-4656;
	@wheel.dat.cp.state.wi.us	
Wyoming	(307) 777-6590;	(307) 777-6593

Magnify your results!



Your target wants to see more from you.

Advanstar Direct Mail Lists are precisely targeted.

Which means that regardless of what
you're sending, your target will receive it.

TARGETED NAMES

UPDATED QUARTERLY — *NEW NAMES!*

GUARANTEED DELIVERABILITY

HIGHLY SELECTABLE

ASK ABOUT 24 HOUR TURNAROUND



we target !

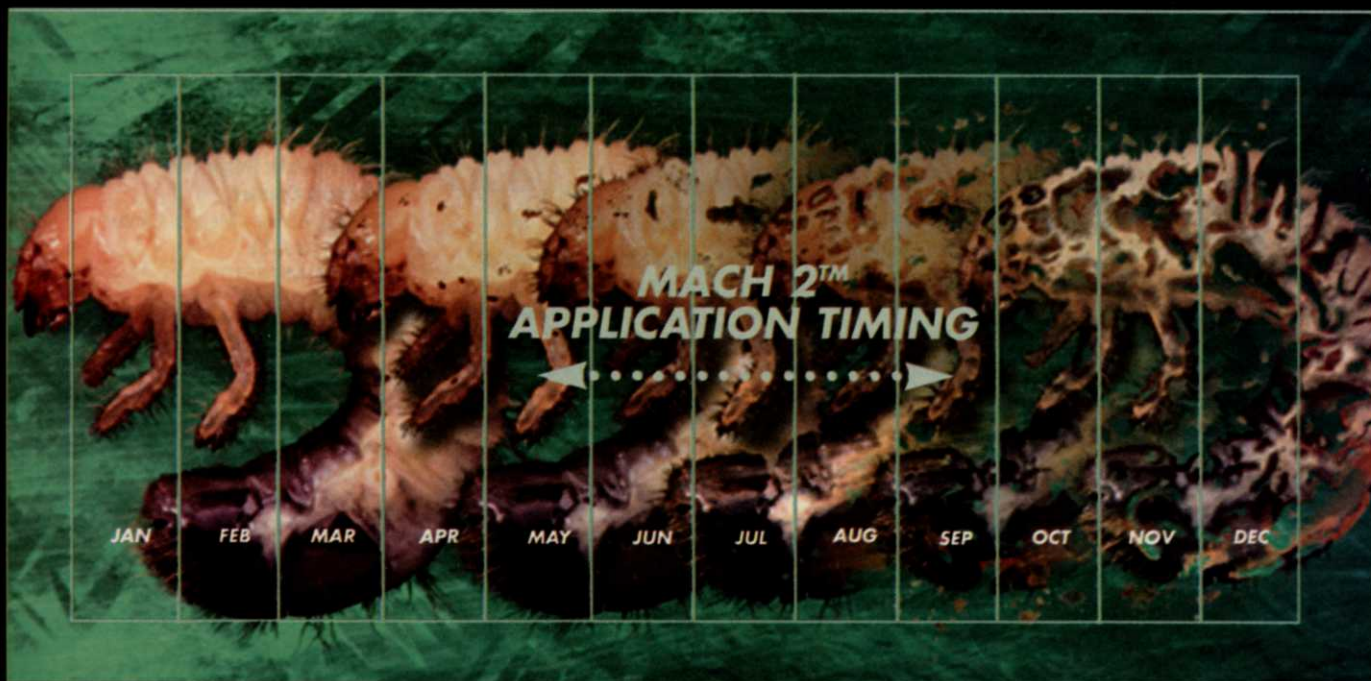
ADVANSTAR
DIRECT MAIL LISTS

Call today:

888-RENT-LIST

Art, Beauty & Fashion
Entertainment / Marketing
Energy & Environmental Management
Landscaping, Pest Control & Roofing
Motor Vehicles
Telecommunications
Travel / Hospitality
And More ...

**PREVENT
GRUBS.
STOP THEM IN
THEIR TRACKS.
OR MAKE SURE
IT'S NOT EVEN
AN ISSUE.**



Now you can control grubs preventatively or curatively. With a single application. Only with new MACH 2™ Turf Insecticide.

MACH 2 is a powerful killer with a new chemistry that accelerates the molting process of target insects.

Just hours after ingesting MACH 2, the insect stops feeding. Then it dies beneath the surface in 2 to 3 weeks. It's that simple.

With MACH 2™ Turf Insecticide, you'll kill target enemy insects all season long. Grubs. Cutworms. Armyworms. Sod webworms. Plus, odorless MACH 2™ is easy to apply.

You don't even have to water it in immediately.

So don't let grubs control your grounds, or your schedule. Depend on MACH 2™ Turf Insecticide.

It's all you need to prevent or cure.

For more information or for the distributor nearest you, call 1-888-764-6432.

MACH 2™
TURF INSECTICIDE

**ALL YOU NEED
TO PREVENT OR CURE.**

POISON CONTROL CENTERS

The following are poison control centers certified by the American Association of Poison Control Centers, Washington, D.C.

ALABAMA

Alabama Poison Center
4408-A Paul Bryant Dr.
Tuscaloosa, AL 35401
(205) 345-0500
(800) 282-0880

ARIZONA

Arizona Poison and Drug Information Center
Arizona Health Sciences Center
111501 N. Campbenn Ave.
#3204K
Tucson, AZ 85724
(602) 626-6016
(800) 382-0101

Samaritan Regional Poison Center
Good Samaritan Regional Medical Center
Ancillary-1
1111 E. McDowell Rd.
Phoenix, AZ 85006
(602) 253-3334

CALIFORNIA

Central California Regional Poison Control Center
Valley Children's Hospital
31151 N. Millbrook
Fresno, CA 933703
(209) 445-1222
(800) 346-5922

San Diego Regional Poison Center
UCSD Medical Center
200 West Arbor Dr.
San Diego, CA 92103-892225
(619) 543-6000
(800) 876-4766

San Francisco Bay Regional Poison Control
11001 Potrero Ave. Bldg. 80, Rm. 230
San Francisco, CA 94110
(800) 523-2222

Santa Clara Valley Regional Poison Center
Valley Health Center, Suite 310
750 South Bascom Ave.
San Jose, CA 95817
(408) 885-6000

Univ. of Calif./Davis Medical Center Regional Poison Control Center
2315 Stockton Blvd.
Sacramento, CA 958117
(916) 734-3692

COLORADO

Rocky Mountain Poison and Drug Center
645 Bannock St.
Denver, CO 80204
(303) 629-1123

DISTRICT OF COLUMBIA

National Capital Poison Center
3201 New Mexico Ave. NW
Washington, DC 220016
(202) 625-3333

FLORIDA

Florida Poison Information Center and Toxicology Resource Center
Tampa General Hospital
P.O. Box 1289
Tampa, FL 333601
(813) 253-4444
(800) 282-31171 (FL only)

Florida Poison Information Center, Jacksonville
University Medical Center
University of Florida Health Sciences Center
655 West 8th St.
Jacksonville, FL 32209
(904) 549-4480

GEORGIA

Georgia Poison Center
Hughes Spalding Children's Hospital
Grady Health Systems
80 Butler ST. SE
P.O. Box 26066
Atlanta, GA 33035-3801

INDIANA

Indiana Poison Center
Methodist Hospital of Indiana
111701 North Senate Blvd.
P.O. Box 11367
Indianapolis, IN 46206-1367
(317) 929-2323
(800) 382-9097

KENTUCKY

Kentucky Regional Poison Center of Kosair Children's Hospital
P.O. Box 35070
Louisville, KY 440232-5070
(502) 629-7275
(800) 722-5725

MARYLAND

Maryland Poison Center
20 N. Pine St.
Baltimore, Md. 21201
(410) 528-7701
(800) 492-2414

National Capital Poison Center
3201 New Mexico Ave. NW
Washington, D.C. 220016
(202) 625-3333

MASSACHUSETTS

Massachusetts Poison Control System
300 Longwood Ave.
Boston, MA 02115
(617) 232-2120

MICHIGAN

Poison Control Center
Children's Hospital of Michigan
3901 Beaubien Blvd.
Detroit, MI 48201
(313) 745-5711

MINNESOTA

Hennepin Regional Poison Center
701 Park Ave.
Minneapolis, MN 554115
(612) 347-3141

Minnesota Regional Poison Center

St. Paul-Ramsey Medical Center
640 Jackson St.
St. Paul, MN 55101
(612) 221-2113

MISSOURI

Cardinal Glennon Children's Hospital
Regional Poison Center
1465 S. Grand Blvd.
St. Louis, MO 63104
(314) 772-5200
(800) 366-8888

NEBRASKA

The Poison Center
8301 Dodge St.
Omaha, NE 68114
(402) 390-5555
(800) 955-9119 (Neb. and Wy.)

NEW JERSEY

New Jersey Poison Information and Education System
201 Lyons Ave.
Newark, NJ 07112
(800) 962-1253

NEW MEXICO

New Mexico Poison and Drug Information Center
University of New Mexico
Albuquerque, NM 87131-2551
(505) 843-2551
(800) 432-6866

NEW YORK

Hudson Valley Regional Poison Center
Phelps Memorial Hospital Center
701 N. Broadway
North Tarrytown, N.Y. 110591
(800) 336-6997

Long Island Regional Control Center

Winthrop University Hospital
259 First St.
Mineola, NY 11501
(516) 542-3813

NYC Poison Control Center

NYC Dept. of Health
455 First Ave. Room 123
New York, NY 10016
(516) 340-4494
(212) 764-7667

NORTH CAROLINA

Carolinas Poison Center
1000 Blythe Blvd.
Charlotte, NC 28232-2861
(704) 355-4000
(800) 848-6946

OHIO

**Cincinnati Drug & Poison
Information Center**
Poison Control System
231 Bethesda Ave. ML 144
Cincinnati, OH 45267-0144
(513) 558-5111
(800) 872-5111

Central Ohio Poison Center
700 Children's Dr.
Columbus, OH 43205-2696

(614) 228-1323
(614) 461-2012
(800) 682-7625

OREGON

Oregon Poison Center
Oregon Health Sciences Univ.
3181 S.W. Sam Jackson Park Rd.
Portland, OR 97201
(503) 494-8968
(800) 452-7165

PENNSYLVANIA

**Central Pennsylvania
Poison Center**
University Hospital
Milton S. Hershey Medical Center
Hershey, PA 17117033
(800) 521-6110

The Poison Control Center
One Children's Center
Philadelphia, PA 19104-2100
(215) 386-2100

Pittsburgh Poison Center
3705 Fifth Ave.
Pittsburgh, PA 15213
(412) 681-6669

RHODE ISLAND

Rhode Island Poison Center
593 Eddy St.
Providence, RI 02903
(410) 277-5727

TEXAS

North Texas Poison Center
5201 Harry Hines Blvd.
Dallas, TX 75235
(214) 590-5000

**Southeast Texas
Poison Center**
Univ. of Texas Medical Branch
Galveston, TX 77550-2780
(409) 765-1420
(713) 654-1701

UTAH

Utah Poison Control Center
410 Chipeta Way, Suite 230
Salt Lake City, UT 84108
(801) 581-2151
(800) 456-7707

VIRGINIA

Blue Ridge Poison Center
Box 67
Blue Ridge Hospital
Charlottesville, VA 22901
(800) 451-1428

**National Capital Poison
Center**
3110 MacCorkle S.E.
Charleston, WV 25333304
(800) 642-3625 (WV only)

TURFCO®

Attention: Lawn Care Professionals.

Call Turfco Now! (612) 785-1000



**Aerators
Sod Cutters
Power Rakes**



Bed Edger / Power Shovel

Durable equipment built to take years of commercial service yet simple to operate and maintain.
Turfco Advantage Engineering gives your bottom-line the advantage.
Every Turfco machine is thoughtfully designed to minimize down time and help you increase profits.

Durable, easy to operate turf equipment - Tough, Simple, Smart!

Turfco Mfg. Inc. • 1655 101st Ave. NE • Minneapolis, MN 55449-4420 • Ph. (612) 785-1000 • FAX (612) 785-0556

Info center

VIDEOS AND LITERATURE FOR THE GREEN INDUSTRY

WOODY PLANT LIBRARY...

More than 7600 full-color images representing more than 1600 woody landscape plants are in Dr. Michael A. Dirr's new CD-ROM package. Information is obtained from scientific, common or family names. The four disc set comes in a carrying case, with instructions and an 85-page plant list. List price is \$149.95. Available from Stipes Publishing, L.L.C., 10-12 Chester St., Champaign, IL 61820; 217/356-8391; fax: 217/356-5753; E-mail: stipes@soltec.com

MASS. INDUSTRY PROS...

Take advantage of UMass Extension's "Landscape Message" 24 hours a day, seven days a week.

The message is a 4-to-7 minute message that is recorded weekly and compiled from information gathered by extension and volunteer scouts monitoring landscape sites statewide. The information is to be used solely by green industry professionals in Massachusetts: 800/226-4476.

'97 NEW ENGLAND GUIDE...

Recommendation Guide for Insects, Diseases, and Weeds of Shade Trees and Woody Ornamentals is now available for \$15 per copy (make checks payable to University of Massachusetts). Send to: Bulletin Center, Draper Hall, Box 32010, University of Massachusetts, Amherst, MA 01003-2010.

TURF DISEASE CD-ROM...

Turfgrass Diseases: Diagnosis and Management, by Gail L. Schumann and James D. MacDonald is an interactive guide to identifying and managing more than 65 turfgrass diseases. It combines an extensive collection of high-quality images with vast reference material and expert advice on disease control. Designed for anyone who works with turfgrass. Simple yet authoritative, with more than 350 images. Cost is \$295 U.S., \$310 outside the U.S. 30 percent quantity discount with purchase of 10 or more. Contact: APS PRESS, American Phytopathological Society, 3340 Pilot Knob Rd., St. Paul, MN 55121-2097; (612) 454-7250; fax: (612) 454-0766.

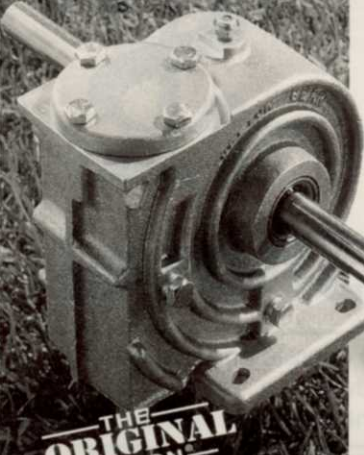
IRRIGATION CATALOGUES...

HIT Products Corporation of Lindsay, Calif., has a catalogue of turf products that includes Procode Solar Controllers, Rainbow Controllers, pop-up sprinklers, valves and pressure compensation devices, and more. Call the company at (209) 562-5975. Superior Controls Co., Inc., of Valencia, Calif., makes a variety of solid-state controllers, electro-mechanical controllers, automatic adaptors, globe valves and pressure reducing valves. For a catalogue, contact the company at (805) 257-3533.

RETAINING WALL REFERENCE...

VERSA-LOK Retaining Wall Systems is pleased to announce the release of a new

**THE ONE.
THE ONLY.
THE ORIGINAL.**



THE ORIGINAL DALTON

Designed to fit: BUNTON, KEES, EXMARK, RANSOMES/BOBCAT AND SNAPPER (with belt driven variable transmissions).

IN 1972, BUNTON WAS THE FIRST COMPANY TO EVER BENEFIT FROM DALTON GEAR'S ORIGINAL VARIABLE SPEED GEARBOX!

Now, over 25 years later, Dalton Gear produces "each-and-every" gearbox with the same quality as those first OEM'S in 1972! Our client list has grown to include RANSOMES/BOBCAT, KEES, EXMARK and SNAPPER. There have been a few imitators, but none have ever even come close to Dalton's quality. We know Commercial Landscaping, Parks & Recreation, Cemeteries, and Golf & Country Clubs need service on their machines, no matter what make or model, and, "they-need-it-now!" Also, they need long lasting, quality, top-of-the-line replacement parts, constructed of the finest metals and special alloys. An "open-space" on the gearbox shelf doesn't get the job done. ORDER TODAY and rely on Dalton Gear. As an added bonus, we are throwing in factory recommended gearbox lube, FREE with each unit!

Use only... **THE ONE.
THE ONLY.
THE ORIGINAL.**

only \$125⁰⁰ each (1-3 pieces + shipping/handling)
\$115⁰⁰ each (4-9 pieces + shipping/handling)

DALTON
gear company

ORDER DIRECT **800-328-7485**
212 Colfax Avenue No., Minneapolis, MN 55405

VISA
MasterCard

INFORM ♦ INTRODUCE ♦ INFLUENCE ♦ INSTRUCT

REPRINTS

Reprints of *Landscape Management* articles, advertisements, news items or special announcements are available through Advanstar Marketing Services. Customized to meet your specific needs, reprints are highly effective when you use them to:

- ♦ Develop direct-mail campaigns
- ♦ Provide product/service literature
- ♦ Create trade show distribution materials
- ♦ Present information at conferences and seminars
- ♦ Train and educate key personnel, new hires
- ♦ Enhance press kits
- ♦ Compile reference materials
- ♦ Track trends and emerging technologies

ARTICLES
NEWS ITEMS
ADVERTISEMENTS

LANDSCAPE
management

ADVANSTAR MARKETING SERVICES
1-800-736-3665
216-891-2744
FAX: 216-891-2740

Specifier's Reference which includes a system overview, application bulletins, details and specifications, technical documentation and more. It's a valuable reference for any architect, landscape architect or engineer involved in designing segmental retaining walls. Call (800) 770-4525.

OPEDA DIRECTORY... The 1998 directory of Outdoor Power Equipment Distributors Association members is ready. The booklet is valuable for locating outdoor power equipment distributors and manufacturers. Directory is complimentary with membership in OPEDA, non-members can purchase a copy for \$100. Contact OPEDA, 1900 Arch St., Philadelphia, PA 19103. 215/564-3484.

GOLF COURSE ARCHITECTS DIRECTORY... The American Society of Golf Course Architects has readied its new directory of members. The listing provides addresses, telephone and fax numbers of all 130 members. To obtain a free copy, send a stamped, self-addressed envelope to: American Society of Golf Course Architects, 221 N. LaSalle, Chicago, IL 60601. Or visit Web site www.golfdesign.org.

BERMUDAGRASS BARGAIN... *Designing and Maintaining Bermudagrass Sports Fields in the United States* is a must have book for sports turf managers, or anybody involved in athletic field scheduling or maintenance. Written by Bert McCarty and Landon Miller, Clemson University and Jeff Higgins, Auburn University. Lots of great, practical info. \$7.50 per copy (tax is included). Order from: Clemson University Cooperative Extension Service, Bulletin Room 82, Poole Agricultural Center, Clemson, SC 29634-0311. (864) 656-3261.

EFFICIENT LAWN MOWING... 40 minute VHS video (English and Spanish versions) demonstrates the safest, most efficient ways to mow a lawn. Train yourself and

your employees in the safe operation of intermediate mowers, trimmers, and edgers. Easy finish up techniques to impress clients. Free handout with test and answers included. Tape is \$59.95 plus \$5.00 S&H. For more information contact Progress Products, 5074 Masheena Lane, Colorado Springs, CO 80917-2675. (719) 637-0811.

CRITTENDEN GOLFINC ONLINE... has launched Crittenden Golfinc Online Magazine: www.crittendengolfinc.com. The site includes news on the golf industry helped to golf course owners, developers and others.

ANSWER TO GRADING NEEDS... A free, four-color brochure designed as a ready-reference guide focused on achieving accurate, specified grade. Compares costs and productivity for various methods of grading. The brochure offered by The Level Best Grading System is supported with graphic presentations. To receive the free brochure, contact Precision Laser Services, 42 Ridge Road, Phoenixville, PA 19460. (610) 983-9884.

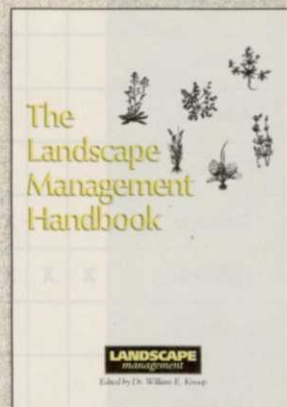
LIGHTNING RISK EVALUATION GUIDE FOR GOLF COURSES... This guide includes evaluating lightning risk and vulnerability to golf shelters, rest area structures, trees critical to course topography or fairway design, secondary lightning surge protection for underground sprinkling systems, computers and sensitive electronic equipment. Also warning systems to encourage golfers and personnel to exit the course as a thunderstorm is developing. Contact Independent Protection Company, Goshen, IN, 219/533-4116; e-mail ipc@netbahn.net.

new Publication!

This new single-source reference provides the most current and comprehensive information on the basics of turfgrass and landscape management available today!

The Landscape Management Handbook

edited by
William E. Knoop
125 pages, softcover
Item #LSMB830
\$34⁹⁵



- ☛ Provides an overall understanding of turf and landscape care and management and covers all the basics of the green industry
- ☛ Covers all the topics both golf course superintendents and students of turfgrass and landscape management need to know about
- ☛ Combines practical information with the tried and true basics of management to provide a single, practical, affordable and up-to-date text
- ☛ Features detailed information, charts, diagrams, figures and tables to illustrate key information points

The Landscape Management Handbook provides a unique, single-source reference of comprehensive information on a variety of turf and landscape topics. It's an ideal handbook for golf course and lawn care superintendents and crew members, and is also appropriate for schools that teach basic turf and landscape management.

Call 1-800-598-6008

Fax: 218-723-9146

Outside the U.S. 218-723-9180

ADVANTAR MARKETING SERVICES
Customer Service Dept. • 131 W. 1st St., Duluth, MN 55802

Shipping/Tax: UPS—add \$5 per order, plus \$1 per additional book. International, Hawaii, Alaska, Canada and expedited shipments—call for rates. Residents of CA, CT, GA, IL, MN, NJ, NY, OH and TX must add sales tax. Price subject to change. CODE: 950071

POSTING/NOTIFICATION LAWS

STATE	WHO POSTS								PLACEMENT OF SIGN				INFO GIVEN TO CUSTOMER				WHO NOTIFIED			
	commercial applicator	lawn care	golf course	tree & shrub service	homeowners	structural pest control	others		conspicuous points of access	specific intervals	specific intervals on golf course	not applicable	time of application	prior to application	upon request	not applicable	customer	adjacent neighbors	registry list	upon request
Alabama																				
Alaska																				
Arizona																				
Arkansas																				
California																				
Colorado	X	X	X	X			X		X						X			X		
Connecticut	X	X	X	X	X	X	X		X	X			X					X		
Delaware																				
Dist. of Columbia																				
Florida	X	X	X						X						X			X		
Georgia	X		X	X					X	X			X						X	
Hawaii																				
Idaho																				
Illinois	X	X	X	X					X	X			X				X	X	X	
Indiana	X	X							X				X							X
Iowa	X	X	X	X			X		X					X			X	X	X	
Kansas																				
Kentucky	X	X							X				X				X	X	X	
Louisiana	Registry list																			
Maine	X	X		X					X						X				X	
Maryland	X	X	X	X			X		X	X			X	X				X		
Massachusetts	X	X							X				X	X			X			
Michigan	X	X	X	X			X		X	X			X					X		
Minnesota	per label for human re-entry										X				X					X
Mississippi																				
Missouri																				

STATE	WHO POSTS							PLACEMENT OF SIGN				INFO GIVEN TO CUSTOMER				WHO NOTIFIED			
	commercial applicator	lawn care	golf course	tree & shrub service	homeowners	structural pest control	others	conspicuous points of access	specific intervals	specific intervals on golf course	not applicable	time of application	prior to application	upon request	not applicable	customer	adjacent neighbors	registry list	upon request
Montana																			
Nebraska																			
Nevada																			
New Hampshire	X	X	X					X				X				X	X	X	
New Jersey	X	X	X	X	X			X				X	X						X
New Mexico																			
New York	X	X	X					X				X							X
North Carolina																			
North Dakota																			
Ohio	X	X	X			X		X				X				X	X	X	
Oklahoma																			
Oregon																			
Pennsylvania	X	X	X	X	X				X			X	X			X	X	X	X
Puerto Rico																			
Rhode Island	X	X				X		X				X	X			X	X	X	
South Carolina																			
South Dakota																			
Tennessee																			
Texas												X							
Utah																			
Vermont	X	X	X	X				X				X	X	X		X		X	
Virginia																			
Washington	X		X					X						X			X		
West Virginia	registry list																		
Wisconsin	X	X	X	X				X				X	X	X			X		
Wyoming																			

CALBACK

THE GAME THAT MEASURES SUCCESS BY THE YARD.

START

GRUBS!
LOSE YOUR
TURN.

CALBACK

STORMS.
GO BACK
2 YARDS.

EMPLOYEE
CALLS IN SICK.
LOSE A TURN.

YOU START
A WAITING LIST
DRAW A CARD.

CUSTOMER
DRAW A
REFERRAL.
YARD CARD.

MOWERS RUIN
A TREATMENT.
GO BACK 1 YARD.

CALBACK

GRUBS!
LOSE YOUR
TURN.

YARD CARD

YARD

CALBACK



You didn't use Merit.
CALLBACK
Go back 3 yards.

**THE BEST WAY TO
MOVE YOUR BUSINESS
FORWARD IS TO MAKE
SURE YOU DON'T
GO BACK.**

The rules are simple. Keep your customers happy and you keep moving forward. Otherwise, you go directly to a callback. And the more you go back, the harder it is to get ahead. But one application of MERIT® Insecticide is all it takes to control grubs and callbacks. And fewer callbacks mean more time, money and labor you can use to move your business forward. Which puts you ahead of the game. For more information, contact Bayer Corporation, Garden & Professional Care, Box 4913, Kansas City, MO 64120. (800) 842-8020. <http://usagri.bayer.com>

Bayer 



ALWAYS READ AND FOLLOW LABEL DIRECTIONS
© 1998 Bayer Corporation Printed in U.S.A. 98S19A0142

Circle No. 105 on Reader Inquiry Card

NORTHERN WEED CONTROL

combines cultural/chemical tools

Once you understand your most serious weed problems you can develop a multi-pronged program, using your experience, to control them.

by TOM FERMANIAN,
Ph. D./University of
Illinois

Most weeds with similar growth habits can be managed with a single strategy.

Integrated Pest Management (IPM) combines sound cultural practices with occasional application of herbicides to manage weeds. Cultural practices include mowing, irrigation, fertilization, cultivation, mechanical control, and sanitation.

Mowing

Depending on the weed species, mowing can affect the development of its population. A limited number of species are generally found in turfs, particularly well established turfs, because mowing pressures reduce weeds' recuperative potential. Some weeds, such as annual grasses, adapt to low mowing heights and frequent mowing. They can often be managed by raising the cutting when possible. Timely mowing can reduce the production of weed seeds. This can also be accomplished using plant growth regulators or collecting clippings when seedheads are present.

Irrigation

High soil moisture favors nutsedges, annual bluegrass,

crabgrass, goosegrass and many other weeds. Drying out the turf or irrigating less frequently will give the turf a competitive edge over these water-loving weeds. Carpetweed and sand-burr compete well in dry open soils. If these weeds are a problem, increase irrigation.

Fertilization

Accurate, timely fertilizations make turf a good competitor. Excess fertilization can promote weed growth. High levels of nitrogen cause annual bluegrass, crabgrass, and many other species to grow rapidly. Excessive fertilizations, particularly with soluble sources, can potentially injure turf foliage allowing weed invasion.

Cultivation/sanitation

Core aeration, vertical mowing, spiking, or slicing—is generally beneficial for turf growth. But the practices can also move buried weed seeds to the surface allowing them to germinate. Topdressing might bring in foreign seed.

Herbicides

Herbicides, particularly postemergent herbicides, is one tool any turf manager needs. Most postemergent herbicides have been developed to target either of these two large groups.

Broadleaf weeds

Most broadleaf weeds can be controlled with one of a large group of broad spectrum postemergent herbicides. Some narrowly focused or single species postemergent herbicides are available for difficult to control or unusual weed species. Spot control is available with a non-selective herbicide. Check the turf tolerance of any selective herbicide. Some of the postemergent herbicides have a narrow range of tolerant turf species.

2,4, D, similar compounds

One of the original selective postemergent herbicides was 2,4, D. This and other similar compounds such as mecoprop, dichlorprop, and dicamba all control a wide spectrum of broadleaf weeds. Each material has particular strengths in controlling a select group of species. Often times they are used in combination allowing



White clover can be controlled by most broadleaf herbicides



Wood sorrel with yellow flowers

for the reduction of their individual single use rates through a synergistic action. Double and triple combinations of these materials provide effective control for almost any broadleaf species in turf. They are formulated as ester- or amine-based compounds to provide greater control or more turf safety, respectively.

Non-phenoxy broad spectrum herbicides

Triclopyr and Clopyralid, are broad spectrum postemergent herbicides that can be targeted towards a wide range of weeds in many turfs. Triclopyr is often found in formulations by itself or in combinations with 2,4-D to broaden its effectiveness across a wider group of weeds. Confront is a combination of both Triclopyr and Clopyralid which is effective with many tough broadleaf weeds such as wild violets and creeping charlie.

Other postemergent broadleaf herbicides

Several materials are available for a smaller group of weeds or for special uses. Bromoxynil will not injure seedling turfgrasses and is often used as the initial material for cleaning up newly seeded turfs. Several materials such as Basagran, Vantage, and DCPA are targeted towards a small group of species. Manage and Basagran can be used for controlling yellow and purple nutsedge. **LM**

—Tom Fermanian is Associate Professor of Turfgrass Science, Dept. of Natural Resources and Environmental Sciences, University of Illinois.

TABLE 1 HERBICIDES FOR BROADLEAF WEED CONTROL IN TURF

COMMON NAME	TRADE NAMES (PRODUCERS)	USES
2,4-D	AM-40, 2,4-D Granules, 2,4-D L. V. Ester, Solution ; (Riverdale) 2,4-D Amine 4, 2,4-D LV4, SEE 2, 4-D LV4 (Riverside/Terra International) Weedone LV4 (Rhone Poulenc)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + dicamba	81 Selective Weedkiller (Riverdale) Four Power Plus (Turfgo/United Horticultural Supply) Lawn Weed Killer (Bonide) Triple D Lawn Weed Killer (Rockland)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + dichlorprop	2D + 2DP Amine, Turf D + DP (Riverdale) Fluid Broadleaf Weed Control (The Scotts Co.) Weedone DPC Ester, Weedone Amine (Rhone Poulenc)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + dichlorprop + dicamba	Strike 3 (Riverside/Terra International) Super Trimec (PBI/Gordon)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + mecoprop	2D Amine + 2 MCPP (Riverdale) 2 Plus 2 (ISK Biosciences) MCPP-2-4D (Cleary)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + MCPP + dicamba	Bentgrass Selective Weed Killer (LESCO) Brushfire, Brush-out, Brush-Whacker, HS-130, SNS-2000 (NCH) Granular Broadleaf Weed Killer (Lebanon) Mec-Amine-D (Turfgo/United Horticultural Supply) Three-Way Lawn Weed Killer (Rockland) Three-Way Selective, Three-Way DG (LESCO) Trimec Bentgrass Formula, Trimec Classic, Trimec Southern (PBI/Gordon) Triplet Selective, Triplet Water Soluble (Riverdale)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + MCPP + dichlorprop	Dissolve, Triamine, Triamine Granular, Triamine Jet-Spray, Tri-Ester (Riverdale) Jet-Spray 3-Way Weed Control (The ScottsCo.) Three-Way Ester (LESCO)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + MCPP + MSMA + dicamba	Trimec Plus (PBI/Gordon)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
2,4-D + triclopyr	Chaser (Turfgo/United Horticultural Supply) Turflon II, Turflon II Amine (LESCO)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
DCPA	Dacthal (ISK Biosciences) Garden, Turf & Ornamental Herbicide 5G, Turf & Ornamental Herbicide (Bonide) HS-110 (NCH) Super Dacthal 686 (Rockland)	Selective, post-emergence control of creeping speedwell and preemergence control of selected broadleaf species.
Dicamba	Vanquish (Sandoz) K-O-G Weed Control (The Scotts Co.)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
Isoxaben	Gallery (DowElanco)	Selective, preemergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
Triclopyr	Turflon Ester (DowElanco, Monterey)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.
Triclopyr + clopyralid	Confront (DowElanco)	Selective, post-emergence control of broadleaf weeds. See label for tolerant turfgrasses and species controlled.

IN THE SOUTH, only strongest weeds survive

Proper selection and management practices give warm-season turfgrasses the 'competitive' edge in the turfgrass manager's battle against weeds.

by FRED YELVERTON, Ph.D./University of North Carolina

Warm-season turf species are ideally adapted to the lower-tier states in the US. Cold tolerance usually determines how far north a particular warm-season turf species is used.

Proper turfgrass selection is critically important for many reasons, not the least of which is weed management. Most weed problems originate because the turfgrass is not growing vigorously and is therefore unable to successfully compete with many weed species. Good turfgrass weed management begins with proper selection of a turfgrass species.

Other common management problems that lead to weed problems include attempting to grow a particular turfgrass species where; 1) there is too much shade, 2) drainage is poor resulting in water-logged soils, 3) improper fertility and liming schedules are utilized, 4) consistent use of improper mowing heights, and

5) where soil compaction exists.

While many weed problems are brought on as a result of the above-mentioned problems, weeds can also be a present where the turfgrass is competitive and being managed properly. A good example in warm-season turf is crabgrass and goosegrass. Both of these weeds can germinate prior to breaking dormancy of the warm-season turf species. In this case, it is impossible for the turf to have a competitive edge early in the spring because it is still dormant.

Large and smooth crabgrass can germinate when soil temperatures near the

Herbicides kill weeds as they germinate and grow through the herbicide-treated zone. They do not prevent weed seed germination.

soil surface average about 52 to 55 degrees F. over several consecutive days. In many areas of the South, this can be as early as February through April.

Goosegrass germinates when soil temperatures are approximately 60 degrees F., which is usually a minimum of two to three weeks later. Depending on the area, many warm-season turf species may not reach the maximum growth potential until late April until mid-June. Where crabgrass and goosegrass problems exist, the use of appropriate preemergence or postemergence herbicides are generally required.

For maximum control with preemergence crabgrass/goosegrass herbicides, application must occur prior to any weed seed germination. They must also be watered in to set up a chemical barrier. For

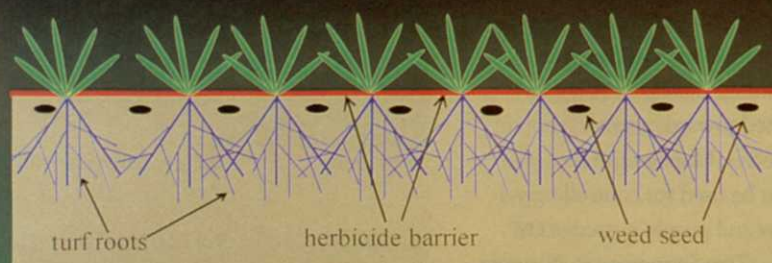
proper application and maximum control, it is helpful to understand how these herbicides work.

It is a fairly common misconception that these preemergence herbicides prevent weed seed germination. They do not prevent weed seed germination!

The germinating weed seedlings die as they grow through the herbicide treated zone. With the case of dinitroaniline herbicides such as Barricade, pendimethalin, Team, Balan, Surflan, and XL the herbicide is absorbed into young roots and shoots of emerging weeds. Cell division is inhibited and the weed seedling dies.

A common question regarding preemergence control of crabgrass and goosegrass is "Can I enhance control by splitting the herbicide application?"

Weed Control with Preemergence Herbicides



Herbicides do not prevent weeds from germinating, they kill weeds as they grow through the herbicide treated zone.

The answer to this question depends on where you are at geographically. As a general rule, the longer frost-free season, the more advantage there will be to splitting the herbicide application. For instance, in North Carolina, we often see enhanced crabgrass control by splitting the application in the eastern part of the state but seldom see an advantage in the western part of the state.

Again, this is due to the difference in the length of the season. In the far eastern part of the state, crabgrass can germinate as early as early March and the first frost is usually in November, whereas in the western part of the state, crabgrass may not germinate until early April and first frost is in October. (This excludes the mountain regions where climate prevents the use of warm-season grasses).

Compare these dates to crabgrass germination and first frost for your geographical area to get an indication on whether you should consider split applications. For goosegrass control, we almost always see an advantage to splitting the application with dinitroaniline herbicides, regardless of where we are in the state. The reason for this is goosegrass is not as easily controlled by these herbicides as is crabgrass.

By splitting the application of a dinitroaniline herbicide, generally half of the full herbicide rate is applied at the recommended time prior to any crabgrass germination. The re-

maining half is then applied about eight weeks later. One exception is with Barricade. For this product, it is generally recommended that two-thirds of the rate be applied at the initial application date and the remaining one-third be applied about eight weeks later.

When considering the use of dinitroaniline herbicides for weed control, it is generally not recommended that they be used where additional grow-in is needed. This is because these herbicides also affect root growth of the turfgrass plants. Therefore, if there are bare areas from excessive wear, or if for whatever reason the warm-season turf species is not well established (recently established, etc.), these herbicides can slow down the spread of the turf into these thin areas. The photograph on page 61 illustrates root injury from a dinitroaniline herbicide on Tifway® bermudagrass that is not well established. In these situations, it is generally recommended that weeds be controlled with the appropriate postemergence herbicide registered for use on the particular turfgrass species.

Control during establishment

During establishment, good weed control during establishment is often the most difficult to obtain. This is because sunlight is directly contacting the soil surface because the turf is not yet competitive. In addition, most turfgrass species are more sensitive to herbicides



and can easily be injured during the establishment phase. Good weed control is extremely important during establishment because weeds slow down establishment and poor control during this time can lead to weed seed buildup in the soil which leads to weed problems in the future.

Any new planting of turf should include a carefully planned weed management program during the establishment phase. As previously mentioned, sound turf management practices will assist in the establishment phase. Proper soil preparation, optimum soil pH, and proper soil fertility are all critical because they will allow more rapid growth of the turfgrass which shifts the competitive edge to the turf and away from weeds. If the warm-season turf species is vegetatively planted, care should be taken to keep sprigs moist after proper planting procedures.

Good weed control during establishment can result in more rapid turfgrass establishment. Note more rapid establishment of 'Tifway' bermudagrass on left side of picture as opposed to right side, where control is poor.

Good weed management in warm-season turf begins at establishment. Weed control during establishment should be planned prior to planting. Failure to plan for weeds during the establishment phase can result in failure. Remember, the best way to prevent weed problems is to properly manage the turfgrass. If herbicides are needed, make sure you check for turfgrass and weed sensitivity to the particular herbicide in question. **LM**

The author is Assistant Professor & Extension Specialist Turfgrass Weed Management at North Carolina State University.

Cool-season insect control: know the symptoms

by J.KEVIN MATHIAS, Ph.D.

Prior to a turfgrass field day, a number of entries in a Kentucky bluegrass study were turning brown. The facility manager suspected herbicide drift and the turfgrass pathologist leaned toward summer patch. An entomologist found the real culprit: billbugs. It's important to properly diagnosis the cause of turfgrass damage.

When monitoring:

- ▶ you need to know key pests and key plants,
- ▶ use effective sampling techniques and
- ▶ become familiar with insect damage symptoms.

Key plants are plants most likely to be damaged by insects. For the cool-season turfgrasses, the non-endophytic grasses such as the Kentucky bluegrasses, creeping bentgrasses and some of the fine fescues are more likely to be damaged by surface-feeding insects such as chinch bugs, sod webworms and cutworms. Shallow or poorly rooted turfgrasses are also considered key plants since root-feeding insects will easily damage these plants.

Key insects are the insects which occur most often within a geographic region. In Maryland, the Japanese beetle and masked chafer grubs are the predominant white grub

species. In New York, the European chafer is one of the most damaging grubs in home lawns. Learn the key pest insects within your area. Sampling techniques such as irritant soap flushes, black light trapping, flotation, pit-fall traps, and soil sampling alert you to the presence of insects, but they can also help determine if action thresholds have been reached. Action thresholds are the number of insects per unit area, in which damage will

occur if some type of control action is not taken.

Action thresholds for turfgrass insects can vary due to differences in the host plants or the level of plant stress from environmental conditions or management practices. (See page 30 for monitoring, diagnosis and control strategies.) □

The author is associate professor of entomology at the University of Maryland.



Scouting for white grubs can be as easy as pulling back a piece of turf.

Some new control products

Talstar (bifenthrin) is a synthetic pyrethroid recently labeled for the turfgrasses. It joins other pyrethroids such as Tempo (cyfluthrin); Scimitar and Battle (lambda-cyhalothrin); Mavrik (fluvalinate) and Astro (permethrin). Talstar comes in different formulation and labeling (restricted and general use) for golf course and home lawn uses. Talstar will control surface-feeding insects such as chinch bugs, sod webworms, adult billbugs, adult annual bluegrass weevils, armyworms, cutworms and atae-nius adults. Nuisance pests such as ticks, fleas and ants are also covered in Talstar labeling.

MACH 2 (halofenozide) is available for the 1998 season. This product mimics the insects' molting hormone—ecdysone—and will cause premature molting. In field tests it has provided consistent and excellent control for a number of white grub species.

Like Merit, this product can be applied early (May-July) and provide season-long control. The level of control is greater on first instar grubs than on later instar grubs. It also has activity against lepidopteran pests, such as sod webworms and cutworms. RohMid will be marketing this product and it will be initially available as a ZSC formulation.

Conserve SC is a new product developed by DowElanco and is in a chemical family known as spinosyn. The active ingredient of this product consists of fermentation products or metabolites of a specific bacterium found to have insecticidal properties. Current labeling is for Conserve to be formulated as a soluble concentrate to control sod webworms, black cutworms and armyworms.

Conserve SC will be active against all larval instars with rates ranging from .08 lb. to 4 lb. of active ingredient per acre

Cruiser is a new nematode product from Ecogen labeled for white grub control.

Cruiser contains the nematode *Heterorhabditis bacteriophora* and has good to excellent activity against white grubs. Current recommendations are at the 1.0 to 1.5 billion nematodes per acre rate, and the product is effective on all larval instars. Supply was limited for Cruiser in 1997 with increased production planned for 1998. □

MONITORING, FIELD DIAGNOSIS AND CONTROL PROGRAMS, COOL-SEASON INSECTS

INSECT PEST

Billbugs

Field diagnosis/monitoring

Adults begin to move from overwintering sites into turf in April/May. Use pitfall traps to determine spring activity. Billbug larvae will bore into crown and stem tissue and then exit into the soil. Look for sawdust-like material in stems. Also, plants, when pulled will sever at the crown. Damage visible by June on key plants, such as Kentucky bluegrass, zoysiagrass.

Control action

Preventive applications if pitfall traps indicate high adult counts (2-5/day). Use Dursban, Tempo, Battle, Talstar and Scimitar for adult control in April/mid-May. Control difficult when larvae are in the stem. Vector or Merit can be used at this time. Soil insecticides such as Sevin, Turcam, Oftanol, Diazinon, Crusade, Mocap, Mainstay and Triumph are labeled. Cool, wet summers favor a fungal disease outbreak of *Beauveria* sp., which will reduce billbug populations. Plant endophyte enhanced grasses.

INSECT PEST

Black turfgrass ataenius

Field diagnosis/monitoring

Adults begin to move from overwintering sites into turf in late March/April. Adults are attracted to lights. Damage by first generation grubs will be seen by late June. Second generation grub damage will be seen by late July/early August. A serious problem on golf course turf where annual bluegrass and creeping bentgrass

are grown.

Control action

Preventive applications may be done if past history dictates it with Dursban and Talstar in April or Merit in May. Soil insecticides such as Proxol/Dylox, Turcam, Crusade, Triumph, Mocap, Oftanol and Mainstay are recommended in June to September period.

INSECT PEST

Chinch bugs

Field diagnosis/monitoring

Prefer warm, dry, sunny locations. Emerge from overwintering sites as temperatures reach 70 degrees F. Flotation sampling is effective. Damage symptoms are irregular brown areas, often seen from July through September. Fine fescues are very susceptible. Other key plants are the creeping bentgrasses and Kentucky bluegrasses.

Control action

Preventive application in April/mid-May for habitual problem sites. Dursban, Diazinon, Sevin, Triumph, Tempo, Oftanol, Mainstay, Battle, Talstar, Astro and Turcam are labeled for control. Cool, wet weather during summer favors fungal pathogens which control chinch bugs. Plant endophyte-enhanced grasses. Big-eyed bug is a beneficial predator.

INSECT PEST

Cutworms/armyworms

Field diagnosis/monitoring

Consists of five main species and may be seen (caterpillars and adults) from May to September. Turfgrass thins. Irritant sampling techniques

will flush insects to surface.

Common problem on bentgrass putting greens. Adults are attracted to lights.

Control action

The following are labeled for control: Sevin, Dursban, Battle, Diazinon, Proxol/Dylox, Scimitar, Tempo, Talstar, Crusade, Triumph, Mainstay. Biorational insecticides include: Steward, Dipel, Vector, Cruiser, and Turplex Bioinsecticide. Light irrigation to work material into thatch may be required for some of these. Plant endophyte-enhanced grasses.

INSECT PEST

Sod webworms

Field diagnosis/monitoring

More than 20 species of sod webworms in the U.S. Defoliation damage visible from May to September. Webbing and frass noticeable from larval feeding. High risk period is July to late Sept. Irritant sampling techniques flush larvae to surface.

Control action

Refer to insecticide list for cutworms and armyworms. Oftanol, Astro, Turcam and Orthene are labeled for sod webworm control. Plant endophyte-enhanced grasses.

INSECT PEST

Grubs: Japanese beetle, masked chafers, European chafer, Asiatic garden beetle, oriental beetle

Field diagnosis/monitoring

These white grub species cause root damage. Damage symptoms are brown turf which can be easily pulled up. Begin to monitor in late July to early August for the presence of

grubs at or near soil surface.

Light trap or pheromone trapping can indicate potential high risk site area for some of these grub species.

Control action

Soil insecticides will give good to excellent control if watered in with half-inch of water. Product labeled are: Dylox/Proxol, Turcam, Mocap, Mainstay, Crusade, Oftanol, Sevin, Diazinon and Triumph. Can be applied mid August/September or in the spring, April-mid May period. Merit applications perform better if applied preventively or during egg laying period. The new nematode product Cruiser is labeled for white grub control.

INSECT PEST

Greenbug aphid

Field diagnosis/monitoring

Kentucky bluegrass is the major host for this insect. Worst outbreaks appear after mild winters followed by cool, wet springs. Feeding damage causes leaves to turn yellow-orange in color.

Control action

Orthene, Dursban and Diazinon for control in June-September period. Treat if yellowing occurs to turfgrass stand. □

SOURCE: DR. MATHIAS. OMISSION OF ANY PRODUCTS IS UNINTENTIONAL. PRODUCTS LISTED FOR INFORMATION ONLY, AND ARE NOT CONSIDERED TO BE ENDORSEMENTS.

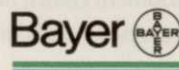


*We never said you wouldn't see unattractive spots
on your course. They just won't be dollar spots.*



Just a reminder that BAYLETON® Fungicide is still the most proven dollar spot control and tank-mix partner around. Because the last thing your course should do is clash with golfers. For more information, contact Bayer Corporation, Garden & Professional Care, Box 4913, Kansas City, MO 64120. (800) 842-8020. <http://usagri.bayer.com>

ALWAYS READ AND FOLLOW LABEL DIRECTIONS
© 1998 Bayer Corporation Printed in U.S.A. 98S10A0066



Warm-season turfgrass insect management: monitor often for pests

R.L. BRANDENBURG / Turf Entomologist,
N. C. State University

The twolined spittlebug problem has been increasing on warm-season turfgrasses over the past 10 years. This may be due to the increasing population in the South, the increased use of centipedegrass, and extensive plantings of hollies in landscape (a host for spittlebug adults).

Despite this general increase in the abundance of spittlebugs we have seen in recent years, we were not prepared for such high numbers in many areas



Twolined spittlebugs, if conditions allow, can damage centipede turf. Turfgrass managers in the south should scout for them.

during 1996. High populations were observed on many species of both cool and warm-season grasses. This phenomenon appeared to be a reflection of a wet, cooler-than-normal summer. Does this mean twolined spittlebugs will be a serious problem in 1998? It's difficult to predict this pest for the summer season. Undoubtedly, higher-than-normal populations of spittlebugs overwintered, but we don't know if this will translate into above-normal populations this summer. Be prepared and scout centipedegrass frequently for this pest.

The southern chinch bug is a pest of St. Augustinegrass particularly in hot, dry weather. De-

spite rainfall that in some areas was more than twice the normal average, we observed damage from chinch bugs. In fact, we saw some of the heaviest infestations we had observed in the past five years. Was this contrary to our accepted understanding of chinch bug outbreaks? Yes, it certainly was, but it also emphasized the need to continually monitor turfgrass despite what conventional wisdom might tell you. Time spent monitoring the turf helps avoid surprises. The same could be said for bermudagrass mites which also prefer hot, dry weather. Wet weather doesn't mean you can forget about them.

White grubs are generally less of a problem in areas of warm-season turf compared to the cool-season zones, particularly the Northeast. However, wet soil during July and August may contribute to more grubs this spring. The adult beetles of white grubs generally lay their eggs in late June through July. These eggs must be laid in moist soil that remains moist throughout the development of the very small first stage grubs. If the soil is dry the eggs don't hatch or the very small, newly-hatched grubs die.

Many areas last year had enough rainfall to keep the soil moist during this critical period for egg and grub survival. As a result we probably had above average survival of white grubs over a wider area (especially non-irrigated areas) and those above average numbers overwintered to damage turf in the spring. This may well be reflected in the number of moles attracted to turf areas to feed on these grubs. It may also result in more beetles, such as Japanese beetles to feed on certain ornamental plantings next season. **LM**

PRODUCTS FOR CONTROL OF WARM-SEASON INSECT PESTS

Southern chinch bug:

bendiocarb (Turcam, Dycarb); ethoprop (Mocap); cyfluthrin (Tempo, Decathlon); permethrin (Astro); diazinon; chlorpyrifos (Dursban); isofenphos (Oftanol); isazofos (Triumph); fonofos (Crusade, Mainstay); lambda-cyhalothrin (Scimitar, Battle); acephate (Orthene); fluvalinate (Mavrik)

Timing: apply as needed during hot, summer months.

Thorough coverage is critical. Irrigate immediately after application of granules. Avoid over-fertilizing.

Leafhopper/twolined spittlebugs:

acephate (Orthene); bendiocarb (Turcam, Dycarb); chlorpyrifos (Dursban); diazinon; carbaryl (Sevin); isazofos (Triumph); fluvalinate (Mavrik).

Timing: begin monitoring and treat damaging populations in early summer.

Cutworms, armyworms:

azadirachtin (Turplex); lambda-cyhalothrin (Scimitar, Battle); acephate (Orthene); carbaryl (Sevin); diazinon; isofenphos (Oftanol); chlorpyrifos (Dursban); fluvalinate (Mavrik); cyfluthrin (Tempo, Decathlon).

Timing: monitoring/treatment may be necessary in early spring-late fall.

Mole crickets:

chlorpyrifos (Dursban bait); propoxur (Baygon bait); carbaryl (Sevin bait); bendiocarb (Turcam, Dycarb); chlorpyrifos (Dursban); isofenphos (Oftanol); fonofos (Crusade, Mainstay); acephate (Orthene); ethoprop (Mocap); fluvalinate (Mavrik, Battle); entomogenous nematodes (Vector MC, others); imidacloprid (Merit).

Timing: soap flushes to monitor egg hatch. Treat nymphs in early summer.

White grub:

bendiocarb (Turcam, Dycarb); diazinon; isofenphos (Oftanol); isazofos (Triumph); fonofos (Crusade); ethoprop (Mocap); imidacloprid (Merit); entomogenous nematodes (Cruiser) trichlorfon (Proxol, Dylox).

Timing: treat small grubs in late summer and fall for best control.

Ground pearls:

No known effective chemical controls. Follow proper turf management practices and irrigation.

Not all trade names are mentioned, and the ones listed are used as examples. No endorsement of product is intended nor does omission of any product imply criticism.

PLCAA— GROWING LEADERS FOR SUCCESS

The Professional Lawn Care Association of America is in the business of "Growing Leaders." Growing your career, your company and your industry. That's our mission. From all parts of the United States, Canada and around the world, PLCAA members are dedicated lawn and landscape professionals, grounds managers, industry suppliers, and students committed to professionalism and success.

Invest in your success, join PLCAA today! As a member, you can take advantage of:

- > Year-Round Business, Legal and Technical Advice
- > Discounts on a University-Directed Industry Certification Program
- > Comprehensive Benefits Package Including Insurance & Retirement Planning
- > Discounts on Educational Products, Conferences & Workshops
- > Discounts on Green Industry Expo Booth Space for Suppliers
- > Legislative Support and Updates on the Issues
- > Discounts on PLCAA's Operating Efficiency Study
- > Exclusive Use of the Symbol of Good Practice Logo

Visit PLCAA's
Web Site:
www.plcaa.org



☐ **YES!** Help me invest in my success. Send me information on PLCAA.

Name _____
Company _____
Address _____
City _____ State/Country _____ Zip _____
Phone _____ FAX _____
E-Mail _____

Clip & send this coupon to:
PLCAA,
1000 Johnson Ferry Road,
NE, Suite C-135
Marietta, GA 30068-2112
FAX: (770) 578-6071
PHONE: (800) 458-3466
or (770) 977-5222
E-Mail: plcaa@atlcom.net

Disease control in cool-season turf

by GAIL L. SCHUMANN, Ph.D./University of Massachusetts

Different years result in different disease problems.

1996 was relatively cool and wet in most northern areas, and the diseases reflected that. The season began with a period of recovery from the severe snow mold in many areas.

Deep, lasting snows

In the fall of 1995, long lasting snow fell on turfgrass that had not yet gone dormant in many sections of the Northeast. This created perfect con-

ditions for snow mold fungi. These fungi prefer moist conditions and refrigerator temperatures. Two different diseases are commonly found: *Typhula* blight (also known as gray snow mold) and *Fusarium* patch (also known as pink snow mold), but both diseases are more severe when snow covers green grass in moist soil for many weeks, especially where late-season, excess nitrogen applications have prolonged the growth of the grass.

Snow molds are different

Fusarium patch, in particular, is more severe at high soil pH. Fall lime applications can exacerbate this disease. *Fusarium* patch is also different from *Typhula* blight in that it is more likely to result in crown infection and the death of turfgrass plants. It can also become active with the first cool, wet weather of fall and last throughout cool, rainy springs even in the absence of snow. In the absence of snow, the primary symptom of *Fusarium* patch is small, greasy patches similar to those caused by *Pythium* blight in the heat of summer. The fungus can easily be streaked by mowers causing added injury and confusing symptoms.

Tip blight not severe

A stress disease most commonly observed in hot weather

appeared in early summer at our research field plots in 1996. *Lepidosphaerulina* blight is usually a minor tip blight which is mowed away once drier weather conditions prevail. The prolonged wet weather in early summer 1996 seemed to favor it, leaving some bentgrass areas with a reddish look similar to anthracnose.

Anthracnose at low heights

Anthracnose was by far the most common complaint in the Northeast in the summer of 1996. This stress disease is common when excessive moisture combines with factors which slow the growth of the turfgrass. Although it is more common on annual bluegrass, it can also be found on bentgrass especially at low mowing heights and in compacted, nutrient-deficient soils. Superintendents who skipped spring core aeration reported increased problems with the disease, so they should consider spring coring.

Anthracnose is probably one of the most misdiagnosed turfgrass diseases. A certain diagnosis requires observation of

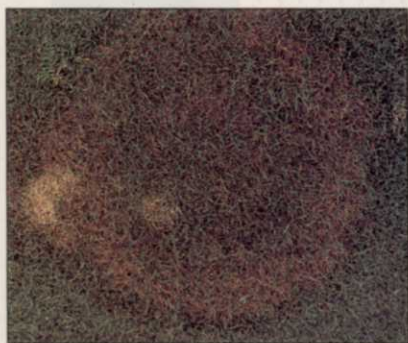


Snow mold can last in rainy spring.

the tiny hair-like structures (setae) produced in the fruiting bodies of the causal fungus. In recent years, the crown rot form of anthracnose has become more common. This is probably related to the fact that stresses continue to increase in modern golf turf with longer playing seasons, greater number of rounds, lower mowing heights and increased compaction. Even when a fungicide stops the growth of the fungus, recovery will be slow, if it occurs at all.

Red thread may persist

The fungus that causes red thread prefers cool conditions, but can remain active throughout the year at moderate temperatures in prolonged wet weather. In past years, applications of nitrogen fertilizer seemed to reduce the disease



Raise height of cut to battle brown patch.

conditions for snow mold fungi. These fungi prefer moist conditions and refrigerator temperatures. Two different diseases are commonly found: *Typhula* blight (also known as gray snow mold) and *Fusarium*

to acceptable levels, but some turf managers now find that fungicides are necessary in severe cases.

Gray leaf spot in warm temps

The hot, stressful weather in the summer of 1995 led to the destruction of perennial ryegrass fairways in the mid-At-

lantic states. *Pyricularia grisea* causes gray leaf spot of both ryegrass and tall fescue in hot weather and appears to be a new threat to these turfgrasses.

Gray leaf spot was reported in Kentucky in late August of 1996, but the relatively cool season probably prevented

major epidemics. Turfgrass managers should learn more about this potentially damaging disease if 1997 brings hotter weather.

Rust in high, moist turf

The last weeks of August in the Northeast brought a surprising dry spell of weather which

slowed turf growth. Even though there was little rainfall, some days were foggy and moist for many hours. This resulted in severe rust outbreaks, especially in lawns and other turf areas that are not mowed frequently.

Rust is easily diagnosed by the presence of pustules of

FOLIAR DISEASES- CULTURAL AND CHEMICAL MANAGEMENT

These diseases all begin with infection of the leaf blades. Minimize the time water remains on leaf blades through dew removal, proper irrigation timing, and pruning of landscape plants for air movement.

Diseases generally worse under LOW nitrogen conditions

Disease	Cultural control	Fungicidal control
Anthrachnose	Reduce compaction, raise mowing height.	azoxystrobin, chlorothalonil, cyproconazole, fenarimol, propiconazole, thiophanate-methyl, triadimefon
Dollar spot	Reduce compaction, raise mowing height.	mancozeb, maneb, myclobutanil, PCNB, proiconazole, thiophanate-methyl, thiram, triadimefon, vinclozolin
Red thread	Reduce compaction, irrigate.	azoxystrobin, chlorothalonil, cyproconazole, fenarimol, flutolanil, iprodione, mancozeb, myclobutanil, propiconazole, thiophanate-methyl, triadimefon, vinclozolin
Rust	Reduce compaction, irrigate.	chlorothalonil, cyproconazole, mancozeb, maneb, myclobutanil, propiconazole, triadimefon

Diseases generally worse under HIGH nitrogen conditions

Disease	Cultural control	Fungicidal control
Brown patch	Raise mowing height.	azoxystrobin, captan, chlorothalonil, cyproconazole, fenarimol, flutolanil, iprodione, mancozeb, maneb, myclobutanil, PCNB, propiconazole, thiophanate-methyl, thiram, triadimefon, vinclozolin
Snow molds: Fusarium patch (pink) Typhula blight (gray)	Allow turf to go dormant, remove snow where practical, avoid lime apps where fusarium is a problem.	for fusarium only: mancozeb, thiophanate-methyl typhula blight only: chloroneb; flutolanil; both snow molds: azoxystrobin, chlorothalonil, cyproconazole, fenarimol, iprodione, PCNB, propiconazole, triadimefon, thiram, vinclozolin
Bipolaris and <i>Drechslera</i>	Mow at height recommended for turf species.	azoxystrobin, captan, chlorothalonil, iprodione, mancozeb, maneb, myclobutanil, PCNB, propiconazole
Leaf spots	Avoid surface drainage; do not mow or irrigate when disease is active.	azoxystrobin, chloroneb, etridiazole, fosetyl-AL, mefenoxam, metalaxyl, propamocarb
Yellow patch (cool-season brown patch)	Improve drainage.	azoxystrobin, flutolanil, propiconazole

powdery orange spores. These begin to show up 10 to 14 days after spores have infected the leaf blades. This explains why rust is uncommon on frequently mowed turf. The leaf blades are mowed away before the rust has a chance to develop. Rust may weaken plants, but rarely kills them. In northern areas, the spores will not survive winter, so the turf should begin spring with a fresh start.

Fungicide news

Some new fungicides and new formulations of fungicides are available for the coming season. When new formulations are produced, it is important to read the revised labels carefully for new application recommendations and new rates. For example, **Daconil Weather Stik** is formulated at a 6F rate, which has a higher concentration of the active ingredient,

chlorothalonil, than **Daconil 2787** which is a 4F.

There are now five DMI (sterol-inhibitor) fungicides available- cyproconazole (**Sentinel**), fenarimol (**Rubigan**), myclobutanil (**Eagle**), propiconazole (**Banner**), and triadimefon (**Bayleton**). It is important to know the chemical group or family of all fungicides you use. Repeated use of fungicides from the same chemical group can result in fungicide resistance. **Banner Maxx** and **Subdue Maxx** have been reformulated from emulsifiable concentrates, which are oil-based, to microemulsion concentrates. **Banner Maxx** has some new diseases added to its label including take-all patch. **Subdue Maxx** has a new active ingredient, mefenoxam, which is an isomer of the previous ingredient metalaxyl. **Chipco Aliette**

Signature (fosetyl-Al) has also been reformulated to allow more compatible tank-mixing with other fungicides.

Azoxystrobin (**Heritage**) is a newly registered fungicide with a different chemistry from existing fungicides.

University research reports have shown excellent control of many important turfgrass diseases including anthracnose, brown patch, red thread, snow molds, and summer patch. **Heritage** also has activity against *Pythium* blight which is unusual in a broad-spectrum fungicide. Turf managers should be aware that this fungicide, like many current products, has potential for resistance with repeated use and



Dollar spot in Kentucky bluegrass. Note mycelium in turf.

does not control dollar spot. At this time, it is registered only for golf courses, not lawn care.

Aeration, drainage a good defense

It is always difficult to predict potential disease problems for the coming season. Many midwestern states have had record snowfall, while the Northwest has received record-breaking storms of rain and snow. In many parts of the

ROOT DISEASES

Cultural practices which enhance root growth will reduce the effects of these diseases including aeration, improved drainage, and higher mowing heights. Fungicides are most effective when used preventively.

	Notes	Fungicides
Necrotic ring spot	Try brief mid-day irrigation in hot weather, use resistant cultivars.	Preventive: azoxystrobin, cyproconazole, fenarimol, myclobutanil, propiconazole Curative: thiophanate-methyl
Pythium root rot	Improve drainage, raise mowing height.	Fungicides that are effective for <i>Pythium</i> blight may be helpful, but check labels for legal uses.
Summer patch	Maintain 5.8-6.0 soil pH in root zone, raise mowing height in hot weather.	Preventive: azoxystrobin, cyproconazole, fenarimol, myclobutanil, propiconazole, triadimefon Curative: thiophanate-methyl
Take-all patch	Maintain 5.8-6.0 soil pH in root zone, most common in newly planted bentgrass.	Preventive: azoxystrobin, fenarimol, propiconazole, triadimefon

Your subscription to **TURFGRASS TRENDS** gives you the information you need to manage the toughest turfgrass problems. Written by experts in the field, timely information and latest leading-edge research give you practical, proven answers to the challenges you face.

- TURFGRASS TRENDS is the hands-on tool you've been looking for to keep up to date on the latest cutting edge research and proven turf management practices. Find out why others are calling TURFGRASS TRENDS "the #1 research digest for turf managers." Begin your subscription today!

Barry Carter
Golf Course Superintendent
Oak Hills Country Club
San Antonio, TX

Internet/E-Mail Address _____

Northeast, it has been a mild, almost non-existent winter. The groundhogs in those areas seem to be right in their predictions for an early spring. If the weather warms up quickly, we may see early problems with

summer diseases and more time for potential heat stress. Some of our most difficult diseases to control are stress-related. Concentrate on spring aeration programs and improving drainage where it is needed.

Try to give the turf optimal growing conditions to help it withstand any potential weather-related stresses that may come later on. **LM**

The author is an associate professor of turfgrass pathology at the University of Massachusetts. Charts and photographs courtesy Dr. Schumann.

FUNGICIDE ACTIVE INGREDIENTS AND EXAMPLE TRADE

Active ingredient	Trade names	Active ingredient	Trade names
azoxystrobin	Heritage (50WG)	propamocarb	Banol (6L)
captan	Captan WP, Captec	propiconazole	Banner Maxx (1.24MEC), Banner (41.8GL)
chloroneb	Proturf Fungicide V (6.25 G), Teremec SP (65WP), Terraneb SP	thiophanate-methyl	Cleary's 3336 (50W, WSP, 4.5F), Fungo Flo, Fungo (50WSB), Proturf Systemic Fungicide (2.3G), Systec 1998 (4.5F)
chlorothalonil	Chlorothalonil, Daconil 2787 (4F), Daconil Ultrex (82.5WDG), Daconil Weather Stik (6F), Daconil (5G), Echo (500F, 75WDG), Manicure (4F, DG), Thalonil (90DG)	thiophanate-methyl + chlorothalonil	Consyst (66WDG)
cyproconazole	Sentinel (40WG)	thiophanate-methyl + chloroneb	Proturf Fungicide IX
etradiazole	Koban (30WP, 1.3G), Terrazole (35WP)	thiophanate-methyl + iprodione	Proturf Fluid Fungicide
fenarimol	Rubigan (1AS)	thiophanate-methyl + mancozeb	Duosan (80WP, 80WSP)
fenarimol + chlorothalonil	Twosome (4F)	thiram	Lesco Thiram (75WDG), Spotrete (75WDG, 4F)
flutolanil	ProStar (50WP)	thiram + triadimefon	Proturf Fluid Fungicide III
flutolanil + triadimefon	ProStar Plus (50WP)	triadimefon	Bayleton (25DF, 1G), Accost (1G)
fosetyl-al	Chipco Aliette Signature (80WDG), Prodigy (80WDG)	triadimefon + metalaxyl	Proturf Fluid Fungicide II
iprodione	Chipco 26019 (50WG, 2F), Proturf Fungicide X (1.3G)	vinclozolin	Curalan (50DF, 4F), Touche (4F), Vorlan (50DF, 4F)
mancozeb	Dithane T/O (75WP), Dithane (WF, 4F), Fore T/O (80WP, 4F), Protect T/O (80WP, WSB)	Note: trade names of products commonly available in the Northeast are included for convenience. No endorsement is implied, nor is discrimination intended against similar materials. Use of certain fungicides is restricted in certain states or areas. Each product has specific use rates and intervals. Read and follow label specifications. SOURCE: DR. SCHUMANN	
maneb	Maneb Plus Zinc (4F), Maneb (75DF)		
mefenoxam	Subdue Maxx (2MEC)		
metalaxyl	Proturf Pythium Control (1.2G)		
metalaxyl + mancozeb	Pace		
myclobutanil	Eagle (40WSP)		
PCNB	Defend (4F, 10G, 75WP), Engage, Lesco PCNB (10G), Penstar (75WP, 10G), Penstar FLO, Revere (75DG), Terraclor (75WP), Turfcide (400F, 10G)		

Warm-season DISEASE CONTROL

Fungal diseases in turf pose significant problems and have economic importance. Before beginning your warm-season disease control program, review the following list of the various symptoms.

By JANELL STEVENS JOHNK, PH.D.

Diseases play a major role in determining the success or failure of turfgrass. Early recognition and proper identification are essential for successful disease management.

Proper variety selection, fertilization, site maintenance, and cultural practices reduce disease pressure and increase the effectiveness of pesticide applications. Pesticides alone cannot control most diseases. No amount of pesticide controls plant disease if good cultural practices aren't in place.

Too often, a single disease is dealt with, while a single plant species or cultivar may be attacked by many diseases throughout its growing season. Before accepting recommendations of cultivars, cultural practices, and pesticides, consider the impact these recommendations could have on other diseases occurring throughout the season.

Symptoms, factors, strategies

Fungal diseases are the most significant turfgrass diseases and have economic importance due to the threat they pose to large areas of turfgrass.

The following list of turfgrass diseases outlines symptoms, environmental factors favoring disease and management strategies for the most common southern turfgrass diseases.



Dollar spot: most severe in hybrid bermudagrass, above, and zoysia.

Brown Patch

(*Rhizoctonia solani*)

In cool-season grasses, brown patch primarily causes a blight, or dieback, of the leaf tip. In warm-season grasses, brown patch fungus attacks the base of the leaf sheath. On closely-mowed turf, patches are roughly circular. And under high humidity, a "smoke ring" of water-soaked dark leaves and fungal mycelium may be present around the outer margin of the diseased area. On higher-mowed turf, smoke rings usually aren't present and patches often have irregular rather than circular shapes.

Brown patch is a common summer disease of cool-season turf, yet it occurs during transition periods in warm-season turfgrasses. Extensive damage can occur during cool, wet periods prior to winter dormancy or breaking spring dormancy. Brown patch infection takes place long before symptoms are evident. Carefully time preventive fungicides.

Management strategies

- 1) Use minimal nitrogen applications since nitrogen increases susceptibility.
- 2) Improve soil drainage.
- 3) Deep, infrequent irrigation.

- 4) Drag, pole, or mow early in the morning to speed leaf drying and reduce disease activity.

Dollar Spot

(*Sclerotinia homoeocarpa*)

Dollar spot is most severe on bermudagrass and zoysiagrass. It appears as small, circular, straw-colored spots about the size of a silver dollar. On grasses maintained at higher mowing heights, patches are larger and irregularly shaped. Grass blades die from the tip back and have straw-colored spots shaped like hourglasses with distinctive reddish-brown to purplish margins.

Dollar spot occurs when it is warm and humid. Nitrogen-deficient turf has more severe damage, especially if the turf is drought stressed before high humidities or rains occur. Several fungicides control dollar spot, but don't rely only on sterol inhibitors which can lead to resistance.

Management strategies

- 1) Avoid drought stress by irrigating deeply during early morning hours so foliage dries quickly.
- 2) Maintain balanced fertility.

Gray leaf spot

(*Pyricularia grisea*)

Leaf spots first appear on St.

Augustinegrass as tiny brown spots with purplish margins. As spots enlarge, they become diamond shaped. Lesions may completely consume leaves and girdle stolons resulting in a scorched appearance. Gray leaf spot occurs during hot humid weather. It is more severe in newly-established turf and in shady locations with poor air circulation.

Management strategies:

- 1) Irrigate early in the morning to allow foliage to dry quickly.
- 2) Avoid excessive nitrogen applications during hot, humid weather.

Rust

(*Puccinia* spp.)

Rust infects zoysiagrass and overseeded ryegrass. From a distance, affected turf has a yellowish to reddish-brown appearance. Red, black, orange, or yellow pustules are found on diseased leaves. Rust damages poorly-nourished turf or turf grown under low mowing

heights. Prolonged periods of overcast weather or shaded environments favor disease. Generally, rust-affected turf needs no treatment and can be effectively maintained with good cultural practices.

Management strategies

- 1) Maintain balanced fertility.
- 2) Deep, infrequent irrigation.
- 3) Increase mowing height and frequency.

Helminthosporium complex; Leaf spot / melting out

(*Bipolaris sorokiniana*, *Exerohilum rostrata*)

Bipolaris sorokiniana causes leaf spots and crown and root rots of bermudagrass and zoysiagrass. In spring and fall, distinctive purplish-brown spots with tan centers appear on older leaves. During warm, wet weather the spots increase in size to encompass the entire width of the blade, causing a dieback from the tip. Disease progresses to

crown and root rots during the summer. "Melting out," spots with purplish margins can be seen on the stolons.

Exerohilum rostrata causes a leaf spot on St. Augustinegrass and bermudagrass. However, these diseases are rarely severe and can be managed culturally.

Management strategies

- 1) Use resistant varieties.
- 2) Mow frequently at proper heights to reduce leaf spot phase.
- 3) Avoid high nitrogen fertilization.
- 4) These fungi produce many spores when thatch is frequently wet; irrigate deeply, infrequently.

Pythium-cottony blight, grease spot, crown and root rot

(*Pythium* spp.)

While more of a problem on cool-season grasses, *Pythium* spp. also may cause root rots in warm season grasses. Root-infecting *Pythium* spp. generally are more severe in shaded areas, low spots or near surface water where air circulation is poor. Root rots occur during or following long cool periods when soils are excessively wet.

Management strategies:

- 1) Irrigate early in the day to avoid moist foliage at night.
- 2) Improve drainage and increase air circulation.
- 3) Fungicides generally are not used in lawn care for *Pythium* blight control. However, they are considered necessary in golf course management. To avoid the build-up of fungicide resistant fungi, rotate fungicides and apply in tank-mix combinations whenever feasible.

Spring dead spot

(*Leptosphaeria* spp., *Gaeumannomyces graminis* var. *graminis*, *Ophiostoma herpotricha*)

Spring dead spot occurs on bermudagrass grown in transition zones. Hybrid bermudas are more susceptible than other types. The longer the period of winter dormancy and the colder the temperature, the more damage spring dead spot can cause. Circular patches of bleached, dead grass appear as the turf breaks dormancy in the spring.

Patches may range from a few inches to several feet in diameter. Turf is sunken in affected areas. Patches may reappear and expand over the years.

Management strategies

- 1) Avoid excess nitrogen applications, especially in the fall just prior to dormancy.
- 2) Manage thatch and promote vigorous root growth.
- 3) Few fungicides are labeled for this disease and may be of limited use in certain states.

Take-all Root Rot (Patch)

(*Gaeumannomyces* spp.)

Most warm-season grasses are susceptible to take-all root rot, sometimes called bermudagrass decline which is generally active during the rainy season. However, symptoms often don't appear until the affected turf experiences stress; high temperatures, dry weather.

Patches are irregularly shaped and plants in affected areas have short, rotted root systems. Plants are easily pulled or lifted from the ground. Nodes and stolons become infected and show a brownish discoloration and rotting.

Management strategies

- 1) Improve drainage.
- 2) Prevent thatch build-up.
- 3) Avoid overwatering.
- 4) Maintain balanced fertility.
- 5) Preventive fungicide applications may slow disease development.

Fairy rings

(caused by various soil-inhabiting fungi)

Fairy rings are caused by many fungi that grow in thatch and soil. They may appear as circles or arcs of dark green, fast-growing grass. Nutrients are released as fungi consume dead organic matter. Fairy rings also may appear as circles or arcs of dead grass. The massive build-up of fungal mycelium forms a hydrophobic barrier preventing water infiltration. This causes the turf to suffer from drought stress. Fairy rings may persist and increase in size over many years.

Fairy rings are difficult to control due to the impermeability of infected soil. The fungi grow deeply in the soil, making chemical control generally ineffective. Symptom sup-

Briefs from academia

University of Rhode Island: Bridget Ruemmele, K. Field and S. Legare have tested golf shoes with metal or plastic spikes, textured soles and alternative spikes in replicated plots on silt loam and modified sand bentgrass greens. Volunteers walked each of four designated patterns up to 48 repetitions each per plot per day. Significant differences among golf shoe treatments for many evaluation criteria were observed.

Michigan State University: Studies on nitrogen injections into turf using the Toro HydroJect water injection aerifier on fairways and putting greens have been conducted by Drs. Karcher and Rieke since 1994. Nitrogen was applied on seven dates during the growing season at 24-day intervals. Plots injected with urea had consistently higher clipping yields, nitrogen content in leaf tissue and color ratings than when urea was surface applied. In 1995, ammonium nitrate was used as the N source, with very similar results. Therefore, suggest Karcher and Rieke, it is likely that factors other than ammonia volatilization increase nitrogen efficiency when applications are made via injection.

University of Florida: Drs. Al Dudeck, Jerry Sartain, J.L. Cisar and L.E. Trenholm have studied bermudagrass responses to nitrogen and potassium during establishment. "FloraDwarf" and "Tifdwarf" varieties were evaluated. Nitrogen consistently increased growth. However response to potassium differed by cultivar and season. Greater K response occurred in the fall study, reports the research team. □

pression is the most practical management approach.

Management strategies

- 1) Core aeration, deep watering, and proper fertilization make symptoms less obvious.
- 2) Use wetting agents to improve water infiltration.
- 3) Remove soil to a depth of 18 inches and replace with fresh soil or use a soil fumigant to sterilize the soil.

Nematodes

Nematodes are microscopic unsegmented roundworms. A small group of nematodes can damage turfgrasses. They feed on turfgrasses by puncturing plant cells with a hollow, tube-like structure, and then injecting enzymes into the cells. Nematodes can damage turfgrasses by themselves, or in conjunction with an infectious fungus.

Above-ground symptoms of nematode damage include:

- ▶ wilting under moderate

moisture stress;

- ▶ slow recovery of wilted turf after rain or irrigation;
- ▶ thinning or gradual decline of turf.

Because nematodes are not distributed evenly in soils, damage rarely appears in uniform areas. Roots damaged by nematodes are usually short and dark colored, with few lateral or 'feeder' roots. They may be rotted because of secondary fungal activity. Sometimes the root tip is swollen. The damaged root system will not hold soil together when a core or plug is lifted.

Management strategies

- 1) Use clean seed or sod and topdressing soil.
- 2) Clean equipment of all dirt, especially when moving from an area infested with nematodes.



Rust in a zoysiagrass lawn. The disease thrives in under-nourished turf.

- 3) Irrigate more frequently to compensate for reduced root systems.

- 4) Nematicides reduce nematode numbers but don't completely eradicate them from the soil. **LM**

The author is extension plant pathologist, Texas A&M University at Dallas. Watch for her article on disease control in warm-season ornamentals in the June LM. Photos by Janell Johnk.



"TURFGRASS TRENDS is geared toward conveying information, not advertising . . . I consider it to be the best publication in my field."

Barry Carter
Golf Course Superintendent
Oak Hills Country Club
San Antonio, TX

Your position demands tough choices and critical decisions . . . the kind of hands-on information you'll get in each issue of **TURFGRASS TRENDS**. Find out why it's the #1 research digest for turf managers—begin your subscription today!

Acct.# _____ Exp. Date _____

Billing Address _____

City _____ State _____ Zip/Postal Code _____

Signature _____ Date _____

Name (please print) _____

Title _____

Business _____

Shipping Address _____

City _____ State _____ Zip/Postal Code _____

Country _____

Phone () _____ Fax () _____

Internet/E-Mail _____

U.S. & Canada ☐ 6 months, \$96 ☐ 1 year, \$180 ☐ Payment enclosed
 All other Countries ☐ \$210 (1 Year) Payable in U.S. funds drawn on a U.S. bank.
☐ Charge my subscription to: ☐ VISA ☐ MasterCard ☐ American Express

**TurfGrass
TRENDS** 

AN ADVANTAGE PUBLICATION

131 W 1ST STREET, DULUTH, MN 55802-2065 • PHONE 1-800-346-0085, EXT 477 • FAX 218-723-9437



With MERIT® Insecticide at the heart of
your ornamental insect control program, you can
have unsurpassed control throughout the season
with just one application. Unlike other insecticides,
which require

several foliar sprays, MERIT can be applied as a drench or
injected into the soil where it's translocated from the root

system to the rest of the plant. This systemic action

keeps MERIT

in the plant

to provide unsurpassed control of ornamental pests

from spring throughout the summer. Protection that

isn't subject to wind drift, and isn't washed off in



the rain or broken down by the sun's rays. And when it

comes to reducing environmental impact, MERIT

reduces exposure to the applicator, bystanders, pets

and wildlife.



To find

out more, contact Bayer Corporation, Garden &

Professional Care, Box 4913, Kansas City, MO 64120.

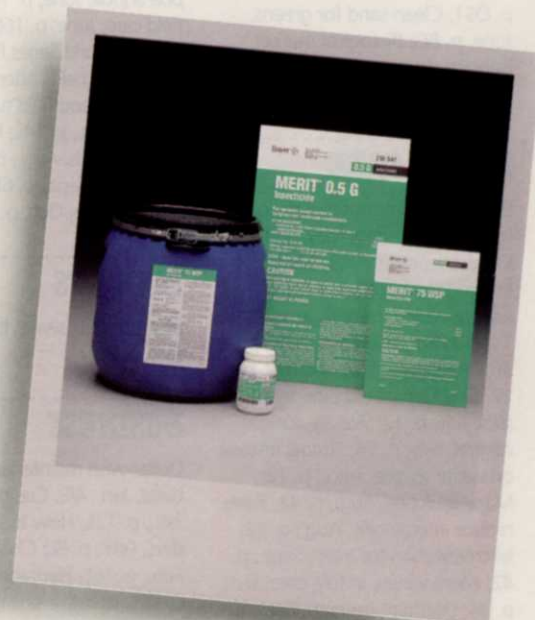
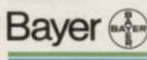
(800) 842-8020. <http://usagri.bayer.com>

And stop

using orna-

mental insecticides that only work

on occasion.



NOW YOU CAN ADD ORNAMENTAL INSECTICIDE APPLICATION TO THAT LIST OF THINGS THAT HAPPEN JUST ONCE A YEAR.

1997 ARTICLE INDEX

The following articles appeared in *LANDSCAPE MANAGEMENT* during the 1997 publishing year, followed by issue/page number.

A 'G' after a page number indicates the article appeared in our *Golf demographic issues*; an 'L' indicates an article appeared in our *Landscape/Grounds demographic issues*.

The editors are unable to process requests for reprints, faxes or back issues. For reprints of any of these articles, call Marcie Nagy at 218/891-2744. For back issues, call 800/598-6008.

AGRONOMICS

Crumb rubber for turf, Jan., p. 8G; Guide to overseeding, May, p. 5S1; Clean sand for greens, June, p. 8G; Biological market bubbles, June, p. 20G; Winter kill and carbohydrates, Aug., p. 14G

ARBOR CARE

Pine resin from moths, Jan., p. 9; trees and flooding, May, p. 12; Right tree, right place, May, p. 44; Moving the big trees, May, p. 24L; powdery mildew, June, p. 11; Flooding and trees, June, p. 36; Balled tree dries out, July, p. 12; Borer larvae eat pine terminals, July, p. 12; Woolly adelgid control, July, p. 56; Fungal disease on white spruce, Aug., p. 12; Many mulches, Aug., p. 42; Trees reduce energy bills, Aug., p. 52; Microinjection for trees, Sept., p. 42; More variety in tree care, Oct., p. 34; Dormant pruning, Nov., p. 30; Compacted soils, Nov., p. 10

ASSOCIATIONS

GCSAA show preview, Jan., p. 16G; PLCAA environmental award,

Jan., p. 5L; 'ambassadors' program, Feb., p. 20G; PLCAA at Arlington, Mar., p. 6L; PLCAA operating study, Mar., p. 24L; Exclusive interview with PLCAA's McClure, April, 12L; OPEI Expo preview, June, p. 14L; Next PLCAA leader, July, p. 1L; USGA keeps up with the times, Oct., p. 5G; GCSAA future in education, Oct., p. 6G; ASGCA goes global, Oct., p. 10G; Hurdzan on design, Oct., p. 11G; NGF on golf growth, Oct., p. 12G; PGMS knows its mission, Oct., p. 15L; PLCAA met a need, Oct., p. 16L; RISE: DC connection, Oct., p. 17L; TPI optimistic, Oct., p. 18L; ALCA changed with industry, Oct., p. 19L; STMA gains yardage, Oct., 22L

ATHLETIC TURF

Close the field for repair time, Feb., p. 14L; Field management 'partners,' Mar., p. 20L; Show off your best fields, April, p. 22L; Do the field no harm, April, p. 1L; 60-hour weeks, May, p. 10L; Volunteers welcome, May, p. 21L; Tackling *poa annua*, June, p. 10L; Funding field care, June, p. 16L; Little League World Series field, July, p. 12L; Aerify fields often, July, p. 14L; Track and field turf gets hammered, Aug., p. 14L; Managing lacrosse fields, Aug., p. 18L; Fields of change, Sept., p. 6L; Strides in maintenance, Oct., p. 10L

BUDGETS

Best budgets sweat the details, Jan., p. 30

BUSINESS

Dollar-wise maintenance facility build, Jan., 4G; Customer surveys, Jan., p. 12L; How to fight low bidders, Feb., p. 8L; Charity projects, Feb., p. 16L; Heritage Lawns, Feb., p. 23L; Creative selling, Mar., p. 10L; More service a winner, Mar., p. 16L; Mainscape's commercial focus, Mar., p. 22L; 'Old fashioned' selling, April, p. 10L; Databases, April, p. 20L; Who's mind-ing your shop?, May, p. 24; Guard against equipment loss,

theft, May, p. 16L; Getting a loan, May, p. 22L; Selling Plant Health Care, June, p. 4L; Rating landscapes, June, p. 8L; Cost/labor concerns, July, p. 6; State of the Industry Report, July, p. 19; Maintenance niche, July, p. 8L; Show exposure helps co., July, p. 20L; Fine fescue in demand, Aug., p. 27; Newsletters, Aug., p. 12L; 'Junk mail' revisited, Aug., p. 16L; Autumn '97, time to buckle up, your spurs, Sept., p. 1L; LM 100 have what it takes, Sept., p. 4; Make money in final month, Sept., p. 1L; Working the contract, Sept., p. 9L; Job descriptions, Sept., p. 14L; Snow removal, Sept., SR1; Know the issues, Oct., p. 23L; Christmas decorating services, Nov., p. 1L; Customer feedback, Nov., p. 16L

CONSTRUCTION

Roots and water pipes, Mar., p. 9; Recycled plastic, May, p. 54; Hard-scaping easy to do, June, p. 20L; Design challenge for Byron Co., June, p. 23L; Ponds need sunlight, proper slope, July, p. 20L; Protecting Puget Sound, Aug., p. 2L; Making waves in the desert, Aug., p. 4L; Rockscaping, Sept., p. 16L;

DISEASE CONTROL

Cultural strategies, April, p. 4G; Cool/warm-season guides, May, pp. 31-40; Nutrients, irrigation factors, May, p. 10G; Warm-season control tips, Aug., p. 12; New fungicide tried at Honors Course, Nov., p. 8G

EMPLOYEES

Hispanic labor concerns, Jan., p. 26; Career opportunities, Jan., 1G; Finding employees, Jan., p. 4L; Motivate through respect, Feb., 1L; Let employees recruit for you, Mar., p. 1L; Tips to better hiring, Mar., 2L; Employees are assets, April, p. 22; Smart recruiting, April, 8L; New ways to train, May, p. 4L; Drive slower and live!, June, p. 1L; Incentive pay plans, July, p. 4L; School recruiting, Sept., p.

2L; Lawn care needs flow of workers, Nov., p. 4L

EQUIPMENT

Compact tractors, Jan., p. 22; Zero-turnmowers, Feb., p. 21; Tractor attachments, Mar., p. 40; Seeders, April, p. 26; Multi-use equipment, April, p. 16L; Landscape vehicles, April, p. 49; Weather monitors, May, p. 28; Stump cutters, June, p. 24; New spreader on the market, June, p. 14G; Sweepers, July, p. 44; Emerald Awards, Aug., p. 24; Snow removal equipment, Aug., p. 34; Aerial lifts, Sept., p. 34; Ground clearing tools, Nov., p. 23

EQUIPMENT MAINTENANCE

Mower buying tips, Feb., p. 34; Tracking maintenance, Feb., p. 12G; Preventive maintenance, Feb., p. 22L; 3-Minute equipment check, July, p. 52; Leasing, July, p. 18G; Beyond nuts & bolts, Nov., p. 25

GOLF

Annual tourney a benefit to game, Jan., p. 18G; Better greens a USGA goal, Feb., p. 1G; Pelican Hill, nature's partner, Feb., 8G; Tee maintenance, Feb., 19G; Greens grow-in, Mar., p. 2G; Compost tests, Mar., p. 6G; Alpine restoration, Mar., p. 20G; Two-man crews, Mar., p. 24G; Flooded fairways, April, p. 12; Staging a tournament, April, p. 12G; Community relations, April, p. 20G; Why you need three mechanics, May, p. 1G; Texas Star, May, p. 4G; Indian River course, May, p. 12G; Super's 40 years at Ledgemont, May, p. 16G; Divot repair challenge, June, p. 1G; Scotland on Lake Erie, June, 4G; Putting green a research lab, July, p. 4G; Wise water use, July, p. 8G; Dry spot cures, July, p. 12G; Testing the 'ultradwarfs' for greens, Aug., p. 1G; Championship maintenance facility, Aug., p. 2G; Students help with sanctuary program, Aug., p. 6G; Grand Traverse Resort, Aug.,

p. 9G; Be a friend, Sept., 1G; U.S. Open 'reunion,' Sept., p. 2G; Cart path considerations, Sept., p. 6G; Mahal improves design features, Sept., 10G; Bunkers, equipment, wildflowers, Nov., 12G; Affordable golf at Sage Meadows, Nov., p. 16G; Nursery on course, Nov., p. 18G

----- GROUNDS MANAGEMENT

Arizona city crew a gem, Jan., p. 16L; UTEP's unique landscapes, Feb., p. 4L; Spencer Co. wins, April, 4L; 60-hour weeks, May, p. 10L; Cemetery care smarter, Nov., p. 6L; Flood repair for Brewers, Nov., p. 12L

----- TURF VARIETIES

Bermuda breakthrough, Feb., p. 4G; dwarf bermuda for greens, April, p. 26G; Fine fescue in Calif., May, p. 6L; Shoreline grasses, June, p. 10G

----- INDUSTRY

Chemical market evolves from ag to golf, Oct., p. 20; Fertilizers grow, Oct., p. 22; Mower City, USA, Oct., p. 23; Mowers better, Oct. p. 24; Growing green, Oct., p. 26; Compact tractors, Oct., p. 27

----- INSECT CONTROL

Know the symptoms, April, p. 28; Looking ahead to 1997, April, p. 32; Summer stress affects timing, July, p. 43

----- IRRIGATION

Be complete with irrigation plans, Mar., p. 1G; Water conservation, June, p. 20

----- LAWN CARE

Bigger TB-CL more of the same for LCOs, Jan., p. 1L; Looking for a haystack in the needles, Jan., p. 4L; Expand ideas about training, May, p. 4L; Incentive pay popular with LCOs, July, p. 4L; School recruiting, Sept., p. 2L; The "Weeder" brought industry builders back to life, Oct., p. 1L

----- LANDSCAPING

Low-maintenance design tips, Jan., 8L; Trends in landscaping, May, p. 1L; Native landscaping, Sept., p. 4L; Quality in landscaping, Oct., p. 2L

----- ORNAMENTALS

Annuals, design, care of, Jan. p. 18; New perennials, Feb., p. 23; Weeds in container plants, Mar., p. 9; Hydrogel in planters, Mar., p. 9; Color change-outs, Mar., p. 70; Insect control, April, p. 37; Revive the soil for best color, April, p. 42; Cool/warm-season disease control, June, p. 28; Mid-summer blooms, Aug., p. 36; Scales on mag-



Put up a wall that lets your imagination run wild.

Anchor Wall Systems takes you beyond the barriers of traditional retaining walls into a world of design freedom where pins, clips and mortar are things of the past.

Anchor's patented pinless technology and integrated design conforms to virtually any configuration providing maintenance-free solutions for golf courses, residential sites, commercial projects, parks, towering interstate retaining walls and waterfront applications. The natural, rock face texture and warm earthtones accent any landscape environment.

Call 1-800-473-4452, for the Anchor Wall Systems Dealer nearest you.

Visit our website at www.anchorwall.com to download AnchorCAD® or to order free AnchorWall® version 2.0 design software.

ANCHOR WALL SYSTEMS



6101 Baker Road, Suite 201 Minnetonka, MN 55345-5973 • 1-800-473-4452

Circle 103

nolias, Sept., p. 12; Score big with bulbs, Sept., p. 40

PEOPLE

The LM 100, Sept., p. 20; People of the Year, (Tom Lied; Paul Latshaw; Jeff Bourne; Dr. Roger Funk) Nov., p. 17

PRODUCTS

New products 1997, Feb., p. 16; Don't gamble with products, Mar., p. 72

RESEARCH

Turfgrass a fuel?, Jan., p. 52; Biological weed control, Feb., p. 26; Research money dwindles, June, p. 8; Research milestones, Oct., p. 30

SAFETY

Safety makes 'cents,' Mar., p. 36

TURFGRASS FERTILITY

Controlled-release N, Jan., p. 34; pH won't burn, Jan., p. 9; Test before you apply, Feb., p. 28; Gypsum for calcium, May, p. 12

TURFGRASS VARIETIES

Zoysia's new stars, Jan., p. 38; Prairie grass a 'natural,' Jan., p. 12G; Stopping zoysia, Jan., p. 9; When poa is healthy, April, p. 8G; Shady varieties, June, p. 11; It certainly would be a miracle, Aug., p. 1L; Tall fescue clumps, Nov., p. 10

WEATHER

Weather smarts for pros, Jan., p. 32; Flood clean-up at Seattle course, Feb., p. 16G

WEED CONTROL

Combining chemical, cultural tools, Mar., p. 44; Strong weeds in South, Mar., p. 60; New weeds take over, July, p. 50; Va. button-weed in fescue, Nov., p. 10

1997 NEWS INDEX

The following news articles appeared in LANDSCAPE MANAGEMENT during the 1997 publishing year, followed by issue and page number.

Note: The editors are unable to process requests for reprints, faxes or back issues.

For reprints of any of these articles, call Marcie Nagy at 218/891-2744. For back issues, call 800/598-6008.

ACQUISITIONS

TG-CL to absorb Barefoot, Jan. p.14; TG-CL deal a go, Feb., p. 11; LM buys TurfGrass TRENDS, Mar., p. 16; Environmental buys U.S. Lawns, July, p. 17; TG-CL buys Orkin, Aug., p. 16; Lofts buys Sunbelt Seeds, Sept., p. 16; Simplot buys Jacklin Seed Co., Oct., p. 16; Scotts buys Emerald Green, Nov., p. 14

ASSOCIATIONS

McClure to leave PLCAA, Mar., p. 16; GCSAA awards 31 supers, Mar., p. 27G; ASGCA design awards, April, 30G; Moore leads USGA build program, April, 30G; NCA moves, April, p. 30G; Liability concerns for golf courses, April, p. 30G; ALCA Career Days, May, p. 18; Turfgrass 'ambassadors' speak, May, p. 21; Landscape Management wins six awards in TOCA contest, June, p. 15; Research greens chosen, Aug., p. 16G; AAN now ANLA, Aug., p. 52; PLCAA to help Lawn Institute, Sept., p. 14

ATHLETIC FIELDS

Race track has a bounce, Sept., p. 16; Northwestern gets natural grass field, Oct., p. 16

GOLF

Deere links up with TPC, June, p. 14; New bents resist spiking, Aug., p. 16

GROUND MANAGEMENT

KC airport's controlled burn, July, p. 16

IPM

Pest forecast tool, July, p. 16

LITIGATION

Lawsuit pending over mower design, Aug., p. 17

LEGISLATION

Leaf blower laws, April, p. 15; NTEP funds cut, April, p. 16; NY notification bill, Sept., p. 19

PESTICIDES

Diazinon levels in Texas water, Jan., p. 12

PEOPLE

B.J. Johnson retires, June, p. 14; LM editor weds!, Aug., p. 52; Killmer new Groundskeeper CEO, Sept., p. 19; Troutman with ECI, Sept., p. 19

POLITICS

PLCAA hits the hill, Mar., p. 12

RESEARCH

Keeping grass green, Mar., p. 88; Too much N hurts shady turf, Oct., p. 14

SUPPLIERS

Novartis gets started, Mar., p. 10; Zeneca's new fungicide, Mar., p. 16; Lesco/MTD joint venture, Mar., p. 16; Deere & TPC to build course, June, p. 14; Mach 2 registered, June, p. 15; DowElanco's

Conserve gets go-ahead, July, p. 17; Jacobsen turf school, Aug., p. 17; DowElanco to change name, Oct. p. 14; Jacklin patents endophyte, Nov., p. 14; Toro to build Dingo Digger, Nov., p. 16

WEATHER

Northwest bent and buried, Feb., p. 10; Storms damage nursery stock, Feb., p. 11; flood repair in Ky., Ohio, April, p. 14; Wacky weather all around, May, p. 16

1997 CONTRIBUTING AUTHORS

The following writers contributed articles to LANDSCAPE MANAGEMENT during 1997. The editors greatly appreciate the efforts of these many fine contributors!

JANUARY

Andrews, Bob
Dale, Don
Eastwood, Corey, CGCS
Guido, Judith
Guthrie, Mike
Guyette, James E.
Huston, James, MBA
Knoop, Dr. Bill
Lyman, Lori
Stack, Lois Berg

FEBRUARY

Burchfield, Gary
Calsin, John B., Jr.
Cohen, Stephanie
Dale, Don:
Jaquette, Leslee
Knoop, Dr. Bill
Lamarch, J. Paul
Minner, David, Ph.D.
Snow, James T.
Snyder, Amy
Trusty, Steve & Suz

MARCH

Andrews, Robert
Burchfield, Gary
lorii, Larry
Jaquette, Leslee
Knoop, Dr. Bill
Rottke, Leah
Stevens, H.S.
Werner, Scott, CGCS

APRIL

Abbey, Timothy
Anderson, David, CGCS
Augustin, Bruce J., Ph.D.
Ewing, Jon
Flax, Arthur
Guido, Judith
& Eichholz, Marlene
lorii, Larry
Knoop, Bill, Ph.D.
Mathias, Kevin, Ph.D.
Minner, David, Ph.D.
Brandenburg, R.L., Ph.D.
Rottke, Leah
Trusty, Steve & Suz

MAY

Andrews, Robert
Augustin, Bruce, Ph.D.
Dale, Don
Guyette, James E.
Johnk, Janell Stevens, Ph.D.
Knoop, Bill, Ph.D.
Minner, David, Ph.D.
Schumann, Gail L., Ph.D.
Skuzza, Tom
Stevens, H.S.
Trusty, Steve & Suz
Weaver, Norman
Woods, Robert A.

JUNE

Beeman, Steve
Buchanan, Elizabeth, Ph.D.
Luley, Christopher, Ph.D.
Rao, Balakrishna, Ph.D.
Cobb, Pat, Ph.D.
Harler, Curt
Johnk, Janell Stevens, Ph.D.
Knoop, Dr. Bill
Rottke, Leah
Smith, Tom

Watkins, John E., Ph.D.
Whirty, Bill

JULY

Andrews, Robert
Brandenburg, R.L., Ph.D.
Calsin, John B., Jr.
Conners, Sharon
Dale, Don
Fech, John
Ferarro, Dennis
Fiola, Deborah Smith, Ph.D.
Harler, Curt
Jaehnig, K.C.
Knoop, Dr. Bill
McCarty, Bert, Ph.D.
Michaels, Mark
Trusty, Steve & Suz

AUGUST

Dale, Don
Eichholz, Marlene
Frantom, Heather
Harler, Curt
Jaquette, Leslee
Knoop, Dr. Bill
Reavis, Amy K.
Stevens, H.S.

SEPTEMBER

Andrews, Robert
Calsin, John B., Jr.
Cohen, Stephanie
Conners, Sharon
Dale, Don
Dowlearn, Paul
Eichholz, Marlene
Fails, Jennifer
Falbo, Bridget
Gruber, Russell &
Hanrahan, Pete
Guyette, James E. (contributor)

Harler, Curt
Marx, Donald, Ph.D.
Perry, Floyd
Reaves, Robert
Tattar, Terry, Ph.D.

SEPTEMBER

Beditz, Joseph
Calsin, John B. Jr.
Carter, Ruth E. Thaler
Fender, Doug
Gillan, John
Guyette, James E.
Hurdzan, Michael, Dr.
James, Allen
Kurtz, Dr. Kent
Maske, Don
Mayer, Eugene
McGinnis, Paul, CGCS
Niemczyk, Harry, Ph.D.
Roberts, Eliot C., Dr.
Tegtmeier, W.H.
Saia, Tony
Santangelo, Joe
Weber, Karen
Wilson, Bruce K.

NOVEMBER

Andrews, Robert
Burchfield, Gary
Frank, Luke
Harler, Curt
Jaquette, Leslee
Knoop, Dr. Bill
Reaves, Robert E.

PRODUCT INDEX

- Absorbefacient109
 Adjuvant/Carriers109
 Aerators, Soil89
 Algaecides109
 Alkaligrasses119
 Anchors, Earth105
 Antitranspirants109
 Aquatic Aerators89
 Aquatic Fountains89
 Aquatic Ozonators89
 Aquatic Weed Harvesters89
 Architects, Golf Course105
 Artificial Turf105
 Augers89
 Backfillers89
 Backhoe Accessories89
 Backhoes89
 Bacteriocides109
 Battery Chargers89
 Benches105
 Bentgrasses119
 Bermudagrasses119
 Bio-stimulants109
 Biodegradable Landscape Stakes105
 Biological Controls109
 Biological Pesticides110
 Blades, Dozer/Scraper/Snow89
 Blades, Mower89
 Bleachers105
 Blowers, Leaf/Litter90
 Blowers, Mist90
 Blowers, Mulch90
 Blowers, Straw90
 Bluegrasses, Kentucky119
 Boring Equipment90
 Bridges105
 Brush Cutters, Hand Held90
 Brush Cutters, Right-of-Way90
 Buffalograsses120
 Carts, Lawn90
 Chain Saw Accessories/Parts90
 Chain Saws90
 Chippers, Brush92
 Cleaning Chemicals & Compounds110
 Colorants, Turf110
 Colorants, Water110
 Composters92
 Computer Software, Business/Accounting105
 Computer Software, Irrigation105
 Computer Software, Landscape Design105
 Computer Software, Pest Management105
 Computer Software, Plant Identification105
 Computers92
 Cranes92
 Cultivators92
 Defoamers110
 Dethatchers92
 Disease Detection Kits105
 Dozers92
 Drainage Materials105
 Drainage Tubing105
 Drift Retardants110
 Drills, Earth92
 Dusters92
 Edgers92
 Edging, Brick105
 Edging, Lawn105
 Employment Services105
 Engine Parts92
 Engines, Diesel92
 Engines, Gas93
 Engines: Transmissions93
 Environmental Compliance Services106
 Erosion Control Blocks106
 Erosion Control Fabric106
 Excavators, Compact93
 Fencing106
 Fertilizer/Pesticide Combinations110
 Fertilizers, Micronutrients110
 Fertilizers, Organic111
 Fertilizers, Tree111
 Fertilizers, Turf112
 Fescues, Fine120
 Fescues, Tall120
 Filters, Sand93
 Flag Poles106
 Foggers93
 Forklifts93
 Fungicides, Ornamental113
 Fungicides, Turf113
 Generators93
 Geotextiles106
 Golf Cars93
 Golf Course Accessories106
 Golf Management Services106
 Grass Catcher Replacement Bags93
 Grass Catchers, Mower93
 Grass Pavers93
 Grass/Seed Coatings114
 Growth Regulators114
 Herbicides, Aquatic114
 Herbicides, Non-selective114
 Herbicides, Post-emergence114
 Herbicides, Pre-emergence115
 Ice-Melting Compounds115
 Injectors, Pesticide & Fertilizer93
 Insecticides, Tree/Ornamental115
 Insecticides, Turf116
 Irrigation Consultants106
 Irrigation: Backflow Preventers93
 Irrigation: Control Boxes93
 Irrigation: Controllers93
 Irrigation: Electrical Components93
 Irrigation: Electrical Monitors94
 Irrigation: Fittings/Connections94
 Irrigation: Pipe94
 Irrigation: Pressure Gauges94
 Irrigation: Pumps94
 Irrigation: Replacement Parts94
 Irrigation: Valves94
 Irrigation: Water Filtration94
 Landscape Design Kits106
 Lawn Care Franchises106
 Lifts, Aerial94
 Lifts, Bucket94
 Lighting Systems106
 Liming Products116
 Litter Receptacles106
 Loader Attachments94
 Loaders, Compact94
 Loaders, Skid-Steer94
 Locators, Pipe/Cable94
 Log Splitters95
 Lubricants107
 Markers, Field107
 Markers, Golf107
 Measuring Wheels95
 Miticides116
 Moisture Sensors107
 Mower Parts & Accessories95
 Mowers, Flail95
 Mowers, Reel, PTO-Driven95
 Mowers, Reel, Riding95
 Mowers, Reel, Walk-Behind95
 Mowers, Rotary, PTO-Driven95
 Mowers, Rotary, Riding95
 Mowers, Rotary, Walk-Behind96
 Mowers, Sickle Bar96
 Mowers, Slope96
 Mowers, Zero-Turning-Radius96
 Mulcher Attachments, Mower96
 Mulchers, Hydraulic97
 Mulches & Erosion Control116
 Mycorrhizal Fungi Inoculants116
 Nematicides117
 Netting, Seed Stabilization107
 Nursery & Garden Wagons97
 Odor Neutralizers117
 Ornamental Grasses121
 Pavers97
 Perennial Ryegrasses121
 Pesticide Storage/Containment97
 Picnic Tables107
 Pipe Locators (See Locators, Pipe/Cable)97
 Plant Trucks97
 Planters107
 Play Structures107
 Poa Supina121
 Poa Trivialis121
 Pond Liners107
 Portable Plant Display Racks97
 Post Drivers/Post Pullers97
 Pressure Washers97
 Pruners, Hedge97
 Pruners, Tree97
 Pumps, Sprayer97
 Radios & Pagers97
 Rain Sensors97
 Rakes, Bunker98
 Rakes, Landscape98
 Ramps, Loading98
 Repellents, Animal117
 Retaining Walls107
 Rock Pickers98
 Rock, Artificial107
 Rodenticides117
 Rollers, Turf98
 Root Control Agents117
 Safety Wear & Equipment98
 Saws98
 Scarifiers & Drags98
 Scrapers98
 Screeners98
 Seeders98
 Seeders, Hydraulic99
 Seeders, Slit99
 Sharpeners, Reel Blade99
 Sharpeners, Rotary Blade99
 Shears99
 Shelters107
 Shovels99
 Shredders, Brush99
 Signs107
 Snow Blowers/Throwers99
 Snow Plows99
 Sod Cutters99
 Sod Equipment99
 Sod Harvesters100
 Sod/Sprigs (South only)121
 Soil Amendments117
 Soil Conditioner117
 Soil Fumigants118
 Soil Fumigation Services107
 Soil Samplers100
 Soil Shredders100
 Soil Test Meters100
 Soil/Plant Testing Services107
 Sorbents118
 Spill Absorbents118
 Spray Guns100
 Spray Hoses & Reels100
 Spray Nozzles100
 Spray Pattern Indicators/Foam Markers118
 Spray Proportioners100
 Spray Tanks, Fiberglass100
 Spray Tanks, Polyethylene100
 Sprayer Calibrators100
 Sprayers100
 Spreaders, Fertilizer & Pesticide100
 Spreaders, Ice Control Products101
 Stickers/Extenders118
 Stump Cutters101
 Sweepers101
 Tanks, Metal101
 Thatch Decomposition Materials118
 Tillers, Skid-Steer-Mounted101
 Tillers, Tractor-Mounted101
 Tillers, Walk-Behind101
 Tire Repair Materials107
 Tires/Tubes101
 Tool Boxes101
 Tool Grips101
 Topdressers102
 Topdressing Brushes102
 Topdressing Materials107
 Tractor Attachments102
 Tractor Canopies102
 Tractor Roll Protection Bars102
 Tractors102
 Trailers102
 Training Video Cassettes108
 Training/Education Services108
 Traps, Animal102
 Trash Bags108
 Trash Receptacles108
 Tree Braces102
 Tree Care Tools102
 Tree Climbing Harnesses102
 Tree Climbing Rope102
 Tree Cutters102
 Tree Dressings118
 Tree Injectors102
 Tree Movers & Spades103
 Tree Protectors & Grates108
 Tree Root Cutters103
 Tree Services108
 Tree Support Materials108
 Tree Transport Hand Trucks103
 Tree Transport, Potted103
 Tree Wraps & Dressings108
 Trenchers103
 Trimmers103
 Truck & Bed Hoists103
 Truck Accessories103
 Truck Tailgates, Power103
 Trucks & Truck Bodies103
 Turf Consultants108
 Turf Mats108
 Turf/Ornamental Covers108
 Turfseed Mixes or Blends121
 Uniforms & Work Clothing108
 Vacuums103
 Vehicles, All-Terrain104
 Vehicles, Utility104
 Vibratory Plows104
 Water Brooms104
 Water Management Products108
 Water Test Kits108
 Weather Forecasting Services108
 Weather Stations104
 Wetting Agents118
 Wildflower Seed & Sod122
 Zoysiagrasses122

AERATORS, SOIL

AerWay
Agri-Fab Inc
AmeraTurf
America Turf
BlueBird Intl Inc
Broyhill Co
Classen Mfg Inc
Dalton Cooper

**John Deere**

Emrex Inc
Ferguson Mfg Co
First Products Inc
Gandy Co
Gearmore Inc
Goossen Industries

**YOUR NEXT MOWER****Grasshopper Co**

Gravely Intl
Green Care Intl
Greensmiths Inc
Hoffco/Comet Inc
Innovative Landscapes Inc
Jacobsen Div of Textron Inc
JRCO Inc
F D Kees Power Equipment LLC
Kenyon Tools Div Malco
Products Inc
LaBarge Equipment Co
Landscapers Supply
Lely Pacific Inc
LESCO Inc
Ben Meadows Co
MEPCO
Millcreek Mfg Co
Miltona Turf Products
Palmor Products
Parker Sweeper Co
Power Trac
Ransomes Cushman Ryan
Rogers Innovative Inc
Sisis Inc
SouthAg Inc
Steiner Turf Equipment Inc
Terracore Products Co
Toro Co
Turfco Mfg Inc
TURF-R-ATOR
Western Nutrients Corp

**Woods Equipment Co**

Yeager-Twose Equipment Div

AQUATIC AERATORS

Aerators Inc
Air-O-Lator Corp
Aquamaster Fountains &
Aerators
AquaScape, A Toro Partner
Aquatic Biologists Inc
CLEAN-FLO Laboratories Inc
Enviro-Reps Intl
Horizon Golf
Innovative Landscapes Inc
LESCO Inc
Otterbine Barebo Inc
SGD Co
Western Nutrients Corp

AQUATIC FOUNTAINS

Aerators Inc
Air-O-Lator Corp
Aquamaster Fountains &
Aerators
AquaScape, A Toro Partner
Aquatic Biologists Inc
Greenscape Pump Services Inc
Homeland Irrigation Center
Horizon Golf
Innovative Landscapes Inc
Otterbine Barebo Inc
SGD Co

AQUATIC OZONATORS

Otterbine Barebo Inc
RGF Environmental Systems Inc

AQUATIC WEED HARVESTERS

Air-Lec Industries Inc
Hockney Underwater Weed
Cutter Co
Midwest Rake Co

AUGERS

Carlson Industries
Clements Assocs Inc
Danuser Machine Co
Dingo Digging Systems
Gearmore Inc
Hoffco/Comet Inc
Innovative Landscapes Inc
Lowe Mfg Co
McMillen Div
Ben Meadows Co

**Melroe Co/Bobcat**

MEPCO

**New Holland North America Inc**

OLYMPYK Tilton Equipment Co
Protech Tool Supply Inc
RedMax
Seymour Mfg Co
Stanley Hydraulic Tools
STIHL Inc
Tanaka/ISM
Thomas Equipment Ltd
Tilton Equipment Co

BACKFILLERS

Dingo Digging Systems
Shindaiwa
SouthAg Inc

BACKHOE ACCESSORIES

Dingo Digging Systems
Gearmore Inc
JCB Inc
Kelley Mfg Corp
Schutt's Marvel Diggers

BACKHOES

ATI Global Inc BRADCO Div
Bush Hog
Ditch Witch
Gearmore Inc
Glenn Corp Inc
Greensward Engineering Co
HCC Inc
Ingersoll Equipment Co
JCB Inc

**Kubota Tractor Corp**

Lely Pacific Inc

**Melroe Co/Bobcat New Holland North America Inc**

Power King Products
Power Trac
Simplicity Mfg Inc
Thomas Equipment Ltd

BATTERY CHARGERS

American Pride Golf Products
Barco Products Co
Geiger Enterprises Div
Lester Electrical of NE Inc
Ben Meadows Co
Neoterik Health Technologies
Smithco Inc

BLADES, DOZER/SCRAPER/ SNOW

AGCO Allis Lawn & Garden
Equipment
Agri-Fab Inc
BCS America Inc
Bush Hog
Dixon Industries Inc
Fisher Engineering

**YOUR NEXT MOWER****Grasshopper Co**

Grazer Div/Ingersoll Equipment
Co
Hiniker Co
Ingersoll Equipment Co
Jacobsen Div of Textron Inc
Koyker Mfg Co
Land Pride Div Great Plains
Landscapers Supply
Massey Ferguson Lawn &
Garden Equipment
MTD Products Inc
Power King Products
Power Trac
Simplicity Mfg Inc
SouthAg Inc
Steiner Turf Equipment Inc
Western Products
Zipper-Ts Mowers

BLADES, MOWER

Alamo Industrial
John Deere
Innovative Landscapes Inc
Landscapers Supply
LESCO Inc
McLane Mfg Inc
MTD Products Inc
Prime Line Power Equipment
Quail Valley Farm Inc
Quality Aftermarket Mfg & Dist
Inc
J Thomas Distributors
Zipper-Ts Mowers

BLOWERS, LEAF/LITTER

Billy Goat



John Deere

Dolmar USA
Echo Inc
Goossen Industries
Green Machine by John Deere
E L Hilts & Co
Husqvarna Forest & Garden
Ingersoll Equipment Co
Innovative Landscapes Inc
Jacobsen Div of Textron Inc
Landscapers Supply
LESCO Inc
Little Wonder
MacKissic Inc
Makita USA Inc
Maruyama US Inc

McCULLOCH.

McCulloch Corp

Ben Meadows Co
MTD Products Inc
Parker Sweeper Co
PeCo Inc
Professional Tree & Turf Equipment
RedMax
Robin Outdoor Products
Salsco Inc
Saxon Turf Equipment Div
Wolfe Metal Fab Inc
Selbro Inc
Shindaiwa
Solo Inc
SouthAg Inc
Steiner Turf Equipment Inc
STIHL Inc
Tanaka/ISM
Tilton Equipment Co
Toro Co
Vandermolen Corp



Walker Mfg Co

BLOWERS, MIST

Aeolus Inc
Friend Mfg Corp
Ben Meadows Co
OLYMPYK Tilton Equipment Co
RedMax
Smucker Mfg Inc
Solo Inc
Tilton Equipment Co

BLOWERS, MULCH



9291 LaSalle Drive, Fairfield, Ohio 45014
Phone (513) 874-2818 Toll Free (800) 543-7186
Fax (513) 874-2814

Finn Corp

Goossen Industries
PRS Materials Inc
Rexius Express Blowers
Shred-Vac Systems
STS Equipment

BLOWERS, STRAW

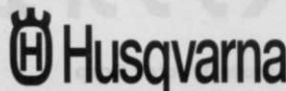
Bowie Industries Inc
Finn Corp
Goossen Industries
Landscapers Supply
Parker Sweeper Co
Reinco Inc & Reinco Mulch
Binder Corp
Salsco Inc
Shred-Vac Systems
SouthAg Inc
TGM Inc

BORING EQUIPMENT

bor-mor Inc
Dingo Digging Systems
Ditch Witch
Line-Ward Corp
McLaughlin Mfg Co
Ben Meadows Co
RedMax
Stanley Hydraulic Tools
Turfco Mfg Inc

BRUSH CUTTERS, HAND HELD

John Deere
Dolmar USA
Echo Inc
Fiskars Inc
Green Machine by John Deere
Hoffco/Comet Inc
Homelite Sub Deere & Co



Husqvarna Forest & Garden
Landscapers Supply
LESCO Inc
Makita USA Inc
Maruyama US Inc

McCULLOCH.

McCulloch Corp
Ben Meadows Co
Northeastern Assocs

OLYMPYK Tilton Equipment Co
RedMax
Robin Outdoor Products
Seymour Mfg Co
Shindaiwa
Solo Inc
Stanley Hydraulic Tools
STIHL Inc
Tanaka/ISM
Tilton Equipment Co
Vandermolen Corp

BRUSH CUTTERS, RIGHT-OF-WAY

Alamo Industrial
Billy Goat
Bush Hog
Gearmore Inc
Land Pride Div Great Plains
Lindig Corp
Ben Meadows Co
Roof Equipment Mfg Co
Yeager-Twose Equipment Div

CARTS, LAWN



303 W. Raymond Street
Sullivan, IL 61951
Tel: 217-728-8388 • Fax: 217-728-2032
www.agri-fab.com

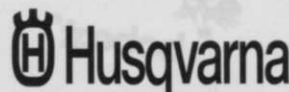
Agri-Fab Inc
BlueBird Intl Inc
Club Car Inc



John Deere
E L Hilts & Co
Husqvarna Forest & Garden
Kadco USA Inc
Lambert Mfg Corp
Ben Meadows Co
Ransomes Cushman Ryan

CHAIN SAW ACCESSORIES/PARTS

W E Chapps Inc
Clinton Engine Corp
John Deere
Dolmar USA
Echo Inc
Green Machine by John Deere
Homelite Sub Deere & Co



Husqvarna Forest & Garden

Innovative Landscapes Inc
Landscapers Supply
Makita USA Inc

McCULLOCH.

McCulloch Corp

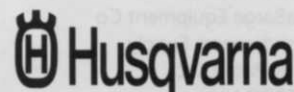
Ben Meadows Co
Northeastern Assocs
Professional Tree & Turf Equipment
Quality Aftermarket Mfg & Dist Inc
RedMax
SenDEC Corp
Shindaiwa
STIHL Inc
J Thomas Distributors
Tilton Equipment Co

CHAIN SAWS



John Deere

Dolmar USA
Echo Inc
Green Machine by John Deere
Greensward Engineering Co
Homelite Sub Deere & Co



Husqvarna Forest & Garden
Innovative Landscapes Inc
Landscapers Supply
Makita USA Inc

McCULLOCH.

McCulloch Corp

Northeastern Assocs
OLYMPYK Tilton Equipment Co
Professional Tree & Turf Equipment
Quail Valley Farm Inc
RedMax
Shindaiwa
Solo Inc
Stanley Hydraulic Tools
STIHL Inc
Tanaka/ISM
Tilton Equipment Co

GET SERIOUS WITH STMA!

**Enhance your Professionalism
Share Ideas with Others
Network**

**Become a Certified Sports Turf Manager
Save Money on Educational Opportunities
Receive Numerous Reference Materials**

The Sports Turf Managers Association (STMA) is an organization of professionals representing all segments of the sports turf industry. Our members work to combine the science of growing turfgrasses and the art of maintaining sports turf to produce playing fields that are both safe and aesthetically pleasing.

STMA provides members with a variety of benefits, including: education through regional institutes and conferences; support for sports turf research; facilities tours; a national awards program; access to the STMA National Conference & Exhibition; our *Sports Turf Manager* Newsletter; and MUCH more!

STMA Mission Statement:

"To become the leader in the sports turf industry, to enhance, promote and improve professionalism through excellence in communication, training, research, education and services."

Application for Membership

Member Information

Name _____
Title _____
Employer _____
Type of Business _____
Address _____
City/state/zip _____
Phone _____ Fax _____
E-mail Address _____
Signature _____
Referred by _____
(LM)

Membership Category (please check one)

- | | |
|---|-------|
| ☐ Professional sports turf facility manager | \$85 |
| ☐ Four-year colleges and universities sports turf facility manager | \$85 |
| ☐ Other schools, research, Ext. Agents, teaching | \$85 |
| ☐ Parks and recreation sports turf facilities | \$85 |
| ☐ Commercial (US or International) | \$195 |
| ☐ Additional members from same company | \$50 |
| ☐ Student (non-voting) | \$20 |
| ☐ International (other than commercial) | \$85 |
| ☐ Local Chapter (call for amount) | |

Total amount enclosed \$ _____

Please enclose payment (check, money order, Master Card, Visa, Discover or American Express) and send to:
Sports Turf Managers Association, PO Box 3480, Omaha, NE 68103-0480

For more information, contact STMA Headquarters at
800/323-3875, 712/366-2669, fax: 712/366-9119 or e-mail: TrustyTips@aol.com

"Promoting Better and Safer Sports Turf Areas"

CHIPPERS, BRUSH

Agri-Fab Inc
Baker
Bandit Industries Inc
BCS America Inc
Billy Goat
BlueBird Intl Inc
Bush Hog
Crary Bear Cat Co
Danuser Machine Co
Gearmore Inc
Goossen Industries
Gravely Intl
Greensward Engineering Co
Ingersoll Equipment Co
Innovative Landscapes Inc
LaBarge Equipment Co
Lindig Corp
MacKissic Inc
Maxi Products Co
Northeastern Assocs
Parker Sweeper Co
Patriot Co
Professional Tree & Turf Equipment
Salsco Inc
Simplicity Mfg Inc
S & R Industries Inc
Steiner Turf Equipment Inc
Tilton Equipment Co
VC Marketing Inc
Vermeer Mfg

WOODS

Woods Equipment Co

COMPOSTERS

Gardens Alive!
Innovative Landscapes Inc
Lindig Corp
Restroom Solutions Inc
Shred-Vac Systems
Sundance

COMPUTERS

Innovative Landscapes Inc
Qquest Software
Quail Valley Farm Inc
Real Green Systems
Sensing & Control Inc
Thompson Mfg

CRANES

BlueBird Intl Inc
STAHL/A Scott Fetzer Co
Tiger Line Equipment

CULTIVATORS

AerWay
Agri-Fab Inc
Brillion Iron Works
T Christy Enterprises Inc
Echo Inc
Emrex Inc
Fiskars Inc
Gearmore Inc
Hoffco/Comet Inc
Homelite Sub Deere & Co
Innovative Landscapes Inc
Lambert Mfg Corp
Landscapers Supply
Little Wonder
Maruyama US Inc
Ben Meadows Co
Seymour Mfg Co
Unverferth Mfg Co
Wylie Mfg

DETHATCHERS

AerWay
Agri-Fab Inc
Billy Goat
BlueBird Intl Inc
Classen Mfg Inc
Crary Bear Cat Co
Dalton Cooper
John Deere
Emrex Inc
Encore Mfg Co
Ferguson Mfg Co
Gearmore Inc
Greensward Engineering Co
Hoffco/Comet Inc
Homelite Sub Deere & Co
Jacobsen Div of Textron Inc
JRCO Inc
F D Kees Power Equipment LLC
Kromer Co
LaBarge Equipment Co
Landscapers Supply
LESCO Inc
Parker Sweeper Co
Power Trac
Simplicity Mfg Inc
Sisis Inc
Snapper Inc
SouthAg Inc
Turfco Mfg Inc

Walker

Walker Mfg Co

DOZERS



YOUR NEXT MOWER

Grasshopper Co
ICC Mfg Co

Walker

Walker Mfg Co

DRILLS, EARTH

Carlson Industries
Danuser Machine Co
Echo Inc
Gearmore Inc
Hoffco/Comet Inc
McLaughlin Mfg Co
McMillen Div
Ben Meadows Co
MEPCO
Protech Tool Supply Inc
RedMax
Stanley Hydraulic Tools
Tanaka/ISM
Thomas Equipment Ltd

DUSTERS

Gardens Alive!
Gearmore Inc
H D Hudson Mfg Co Green
Garde Div
OLYMPYK Tilton Equipment Co
Tilton Equipment Co

EDGERS

Brown Mfg
BYHO Turf Products



John Deere
Dolmar USA
Echo Inc

HUSTLER

Excel Industries Inc dba Hustler Turf Equipment
Green Machine by John Deere
Greensward Engineering Co
Hoffco/Comet Inc
Homelite Sub Deere & Co
Husqvarna Forest & Garden

Innovative Landscapes Inc
King O'Lawn Products KOL Ltd
Landscapers Supply
LESCO Inc
Little Wonder
Makita USA Inc
Maruyama US Inc

McCULLOCH.

McCulloch Corp

McLane Mfg Inc
Ben Meadows Co
MTD Products Inc
Pave Tech Inc
Professional Tree & Turf Equipment
PRO High Wheel Mowers
Ransomes Cushman Ryan
RedMax
Robin Outdoor Products
Seymour Mfg Co
Shindaiwa
Steiner Turf Equipment Inc
STIHL Inc
Tanaka/ISM
Tilton Equipment Co
Tool Eng & Mfg Curb-King Equipment
Tru-Cut Inc
Turfco Mfg Inc
Western Golf Inc

ENGINE PARTS

Clinton Engine Corp
Club Car Inc
Comet Industries Div Hoffco Inc
Deutz Corp
Kawasaki Motors Corp USA (MI)
Landscapers Supply
LESCO Inc
Power Center
Prime Line Power Equipment
Professional Tree & Turf Equipment
Quality Aftermarket Mfg & Dist Inc
Tecumseh Products Co
J Thomas Distributors

ENGINES, DIESEL

Deutz Corp
Engine Connection
Landscapers Supply
Lister-Petter Inc
Peugeot Citroen Engines
Power Center
Quail Valley Farm Inc

ENGINES, GAS

American Honda Motor Co
Club Car Inc
Engine Connection
Hoffco/Comet Inc
Kawasaki Motors Corp USA (MI)
Kohler Co
Landscapers Supply
Onan Corp
Peugeot Citroen Engines
Power Center
Tecumseh Products Co
J Thomas Distributors
Westheffer Co

**ENGINES:
TRANSMISSIONS**

Club Car Inc
Comet Industries Div Hoffco Inc
Engine Connection
Landscapers Supply
Peugeot Citroen Engines
Tecumseh Products Co
J Thomas Distributors

**EXCAVATORS,
COMPACT**

JCB Inc

Kubota

Kubota Tractor Corp

FILTERS, SAND

Amiad Water System
Technologies 2220 Celsius
Ave

FOGGERS

Ameraturf
America Turf
Curtis Dyna-Fog Ltd

FORKLIFTS

ATI Corp
Dingo Digging Systems
Edwards Equipment Co
Gearmore Inc
Gehl
JCB Inc
LaBarge Equipment Co
Quail Valley Farm Inc
Spyder Inc

GENERATORS

American Honda Motor Co
John Deere
Green Machine by John Deere
E L Hiltz & Co

Homelite Sub Deere & Co
Kawasaki Motors Corp USA
(CA)
Kohler Co

Kubota

Kubota Tractor Corp
Landscapers Supply
Lister-Petter Inc
Makita USA Inc
Ben Meadows Co
Onan Corp
Power Center
Quail Valley Farm Inc
Stanley Hydraulic Tools

GOLF CARS

American Pride Golf Products
Club Car Inc
Columbia ParCar Corp
E-Z-GO Textron
Greensward Engineering Co
Innovative Landscapes Inc
Kent Mfg of Venice Inc
Melex Products Intl II Inc
Quail Valley Farm Inc

**GRASS CATCHER
REPLACEMENT BAGS**

John Deere
Innovative Landscapes Inc
Landscapers Supply
MTD Products Inc
Scag Power Equipment
J Thomas Distributors
Tru-Cut Inc

**GRASS CATCHERS,
MOWER**

AGCO Allis Lawn & Garden
Equipment
Agri-Fab Inc
John Deere
Exmark Mfg Co



YOUR NEXT MOWER
Grasshopper Co
Innovative Landscapes Inc
JRCO Inc
Landscapers Supply
Massey Ferguson Lawn &
Garden Equipment
MTD Products Inc
Quality Aftermarket Mfg & Dist
Inc

Scag Power Equipment
Simplicity Mfg Inc
J Thomas Distributors
Toro Co
Tru-Cut Inc

GRASS PAVERS

Bomanite Corp
Construction Supply Inc
Contech Construction Products
Grassroad Pavers 8 Plus/Bartron
R K Mfg Inc
UNI-GROUP USA

**INJECTORS,
PESTICIDE &
FERTILIZER**

Amiad Water System
Technologies 2220 Celsius
Ave
Broyhill Co
Davey Tree Expert Co



John Deere
EFCO Inc
Filtration, Irrigation &
Fertigation (FIF)
Greensmiths Inc
H D Hudson Mfg Co Green
Garde Div
Karsten Turf Inc
Land Pride Div Great Plains
Ben Meadows Co
Moyer & Son
Wylie Mfg
Yeager-Twose Equipment Div

**IRRIGATION:
BACKFLOW
PREVENTERS**

BPDI Inc
Champion Irrigation
Crystal Technologies Corp
Hendrickson Bros
Homeland Irrigation Center
Innovative Landscapes Inc
Kifco Irrigation
Le Meur Welding & Mfg Co
NDS Inc
Raindrip Inc
Rainman Enclosures
Spears Mfg Co
Toro Co Irrigation Div
Valve & Filter Corp
Wilkins Div Zurn Industries Inc

**IRRIGATION: CONTROL
BOXES**

American Granby Inc
Ametek/Plymouth Products Div
Automatic Filters Inc

BPDI Inc
Champion Irrigation
Hasslinger Mfg Corp
Homeland Irrigation Center
Hunter Industries
Innovative Landscapes Inc
Kifco Irrigation
Le Meur Welding & Mfg Co
Rainman Enclosures
Toro Co Irrigation Div
Valve & Filter Corp

**IRRIGATION:
CONTROLLERS**

Automata Inc
BPDI Inc
Champion Irrigation
Data Industrial Corp
Dayni Controls Mfg Co
EICON
Griswold Controls
Homeland Irrigation Center

Hunter
The Irrigation Innovators

Hunter Industries
Imperial Underground Sprinkler
Co
Innovative Landscapes Inc
Kifco Irrigation
Legacy Golf Irrigation

RAIN BIRD

Rain Bird Sales Inc
Rainman Enclosures
Rain Master Irrigation
Reed's Irrigation Service
**Remote Control
Technology Inc**
Sensing & Control Inc
Syncro Flo Inc
Systematic Irrigation Controls
Inc

Thompson Mfg
TORK Inc
Toro Co
Toro Co Irrigation Div
Transitional Systems Mfg Co
Valve & Filter Corp
Water Conservation Systems Inc
Weather-matic

**IRRIGATION:
ELECTRICAL
COMPONENTS**

Homeland Irrigation Center
Hunter Industries
Innovative Landscapes Inc
Kifco Irrigation
King Safety Products
Toro Co Irrigation Div
Transitional Systems Mfg Co

IRRIGATION: ELECTRICAL MONITORS

Homeland Irrigation Center
Innovative Landscapes Inc
Kifco Irrigation
Syncro Flo Inc
Toro Co Irrigation Div

IRRIGATION: FITTINGS/ CONNECTIONS

American Granby Inc
Champion Irrigation
HARCO Fittings
Hendrickson Bros
Homeland Irrigation Center
Hunter Industries
Innovative Landscapes Inc
KBI
Kifco Irrigation
LASCO Fluid Distribution
Products
Matco-Norca Inc
Na-Churs Plant Food Co
Parker Hannifin Corp
Parker Hannifin Corp Tube
Fittings Div
Raindrip Inc
Reed's Irrigation Service
Spears Mfg Co
Valve & Filter Corp
Wilkins Div Zurn Industries Inc

IRRIGATION: PIPE

Advanced Drainage Systems Inc
T Christy Enterprises Inc
Homeland Irrigation Center
Innovative Landscapes Inc
Kifco Irrigation
Nibco Irrigation Systems

IRRIGATION: PRESSURE GAUGES

American Granby Inc
Champion Irrigation
Homeland Irrigation Center
Innovative Landscapes Inc
Kifco Irrigation
Na-Churs Plant Food Co
Raindrip Inc
Toro Co Irrigation Div
Valve & Filter Corp

IRRIGATION: PUMPS

Carroll Childers Co
Cornell Pump Co
EFCO Inc
Filtration, Irrigation &
Fertigation (FIF)
FLOWTRONEX PSI Ltd
Greenscape Pump Services Inc
Homeland Irrigation Center
Innovative Landscapes Inc

Kifco Irrigation
Na-Churs Plant Food Co
Power Center
Stanley Hydraulic Tools
Syncro Flo Inc
Valve & Filter Corp

IRRIGATION: REPLACEMENT PARTS

American Granby Inc
Champion Irrigation
Homeland Irrigation Center
Hunter Industries
Innovative Landscapes Inc
Kifco Irrigation
LESCO Inc
Progressive Electronics Inc
Rain Bird Sales Inc
Raindrip Inc
Reed's Irrigation Service
Toro Co Irrigation Div
Valve & Filter Corp

IRRIGATION: VALVES

American Granby Inc
Amiad Water System
Technologies 2220 Celsius
Ave
Champion Irrigation
Carroll Childers Co
T Christy Enterprises Inc
Dayni Controls Mfg Co
Griswold Controls
Hendrickson Bros
Homeland Irrigation Center
Hunter Industries
Imperial Underground Sprinkler
Co
Innovative Landscapes Inc
KBI
Kifco Irrigation
King Safety Products
Legacy Golf Irrigation
Matco-Norca Inc
NDS Inc
Nibco Irrigation Systems
Olson Irrigation Systems
Rain Bird Sales Inc
Raindrip Inc
Reed's Irrigation Service
Salco Products Inc
Spears Mfg Co
Thompson Mfg
Toro Co Irrigation Div
T-Systems Intl Inc
Valve & Filter Corp
Weather-matic
Wilkins Div Zurn Industries Inc

IRRIGATION: WATER FILTRATION

American Granby Inc
Ametek/Plymouth Products Div
Amiad Water System
Technologies 2220 Celsius
Ave
Automatic Filters Inc
Crystal Technologies Corp

Filtration, Irrigation &
Fertigation (FIF)
Greenscape Pump Services Inc
Griswold Controls
Homeland Irrigation Center
Innovative Landscapes Inc
Kifco Irrigation
King Safety Products
Miller-Leaman Inc
Orival Water Filters
Raindrip Inc
Spears Mfg Co
Syncro Flo Inc
Turf Drainage Co of America
Valve & Filter Corp

LIFTS, AERIAL

AmeriQuip
Polecat Industries Inc
Trion Lifts Inc
workforce products Div bil-jax
inc

LIFTS, BUCKET

AmeriQuip
Dingo Digging Systems
Power Trac
Trion Lifts Inc
workforce products Div bil-jax
inc

LOADER ATTACHMENTS

Alamo Industrial
ATI Corp
Burch Mfg Co
Bush Hog
John Deere
Dingo Digging Systems
Edwards Equipment Co
Gearmore Inc
Ingersoll Equipment Co
Kelley Mfg Corp
Koyker Mfg Co

Kubota

Kubota Tractor Corp
LaBarge Equipment Co
Land Pride Div Great Plains
McMillen Div



Melroe Co/Bobcat



**New Holland North
America Inc**

Northwestern Motor Co
Power Trac
Schutt's Marvel Diggers
Stanley Hydraulic Tools
Thomas Equipment Ltd

WOODS

Woods Equipment Co

LOADERS, COMPACT

Bush Hog



John Deere

Dingo Digging Systems
Gearmore Inc
HCC Inc
ICC Mfg Co
Ingersoll Equipment Co
Kelley Mfg Corp
Land Pride Div Great Plains
MTD Products Inc
Northwestern Motor Co
Parker Sweeper Co

LOADERS, SKID-STEER

John Deere

Dingo Digging Systems
Gehl
Innovative Landscapes Inc
JCB Inc



Melroe Co/Bobcat

Mustang Mfg Co
**New Holland North
America Inc**
Thomas Equipment Ltd

WOODS

Woods Equipment Co

LOCATORS, PIPE/CABLE

Aqua-Tronics Inc
Kenyon Tools Div Malco
Products Inc
McLaughlin Mfg Co
Radiodetection
Rycom Instruments Inc

LOG SPLITTERS

bil-jax inc
Gearmore Inc
Greensward Engineering Co
Ingersoll Equipment Co
Kelley Mfg Corp
Ben Meadows Co
MTD Products Inc
Northeastern Assocs
Tilton Equipment Co

MEASURING WHEELS

Gandy Co
E L Hilts & Co
Innovative Landscapes Inc
Landscapers Supply
LESCO Inc
Ben Meadows Co
Meter-Man Inc
Professional Tree & Turf
Equipment
Westheffer Co

MOWER PARTS & ACCESSORIES

AGCO Allis Lawn & Garden
Equipment
Alamo Industrial
W E Chapps Inc
Comet Industries Div Hoffco Inc
Dalton Gear Co



John Deere
Diamond Machining Technology
Inc



Ferris Industries
Golfco Intl Inc
Greensward Engineering Co
Homelite Sub Deere & Co
Husqvarna Forest & Garden
Jacobsen Div of Textron Inc

**Advertise
in the
Landscape
Management
Green Book!**

J & J Mfg Co

"WE'RE NOT JUST PARTS"
**EQUIPMENT, ACCESSORIES
& ENGINES**
Lowest Prices Guaranteed
FREE 200+ Page Catalog
Call 1-800-222-4303

Landscapers Supply
LESCO Inc
Magna-Matic Corp
Massey Ferguson Lawn &
Garden Equipment
McLane Mfg Inc
MTD Products Inc
Prime Line Power Equipment
Quail Valley Farm Inc
Quality Aftermarket Mfg & Dist
Inc
Quick & Easy Tire Products Inc
Scag Power Equipment
Simplicity Mfg Inc
J Thomas Distributors
Toro Co

MOWERS, FLAIL

Alamo Industrial
Brillion Iron Works
Edwards Equipment Co
Gearmore Inc
Hiniker Co
Jacobsen Div of Textron Inc

Kubota

Kubota Tractor Corp
Micro-Mower Co



NEW HOLLAND

**New Holland North
America Inc**
R L Parsons & Son ECI
Power Trac
Toro Co
Yeager-Twose Equipment Div

**MOWERS, REEL,
PTO-DRIVEN**

John Deere
Jacobsen Div of Textron Inc

Land Pride Div Great Plains
Quail Valley Farm Inc
Roxy Turf Equipment Inc
Toro Co

**MOWERS, REEL,
RIDING**

John Deere
Innovative Landscapes Inc
Jacobsen Div of Textron Inc
Quail Valley Farm Inc
Ransomes Cushman Ryan
Roxy Turf Equipment Inc
Steiner Turf Equipment Inc
Toro Co

**MOWERS, REEL,
WALK-BEHIND**

Agri-Fab Inc
Greensward Engineering Co
Husqvarna Forest & Garden
Innovative Landscapes Inc
Jacobsen Div of Textron Inc
King O'Lawn Products KOL Ltd
Landscapers Supply
LESCO Inc
McLane Mfg Inc
Ransomes Cushman Ryan
Solo Inc
Toro Co
Tru-Cut Inc

**MOWERS, ROTARY,
PTO-DRIVEN**

Alamo Industrial
BCS America Inc
BEFCO Inc
Bush Hog
Dalton Cooper
John Deere



Ferris Industries
Gearmore Inc

**YOUR NEXT MOWER**

Grasshopper Co
Jacobsen Div of Textron Inc
Land Pride Div Great Plains
Landscapers Supply
LasTec Inc
Lely Pacific Inc
Micro-Mower Co
MTD Products Inc
**New Holland North
America Inc**

R L Parsons & Son ECI
Howard Price Turf Equipment
Inc
Progressive Turf Equipment Inc
Quail Valley Farm Inc
Saxon Turf Equipment Div
Wolfe Metal Fab Inc
Schweiss Inc
Snapper Inc
SouthAg Inc
Toro Co
Tru-Cut Inc

WOODS

Woods Equipment Co

**MOWERS, ROTARY,
RIDING**

AGCO Allis Lawn & Garden
Equipment
Bunton Div of Jacobsen



John Deere
Dixon Industries Inc
Encore Mfg Co

HUSTLER

**Excel Industries Inc dba
Hustler Turf Equipment**
Exmark Mfg Co



Ferris Industries

**YOUR NEXT MOWER**

Grasshopper Co
Gravely Intl
Grazer Div/Ingersoll Equipment
Co
Great Dane Power Equipment
Inc
HCC Inc
Heckendorn Equipment Co of
Kansas Inc

Husqvarna

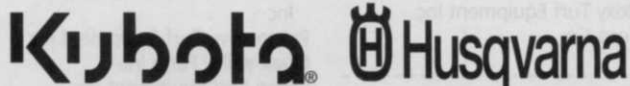
Husqvarna Forest & Garden
Jacobsen Div of Textron Inc

F D Kees Power Equipment LLC

Greensward Engineering Co

Bush Hog

Ransomes Cushman Ryan
Rich Mfg Inc
Scag Power Equipment
Schweiss Inc
Simplicity Mfg Inc
Snapper Inc
Steiner Turf Equipment Inc
Toro Co



Kubota Tractor Corp

Landscapers Supply
LasTec Inc
Magic Circle Corp Dixie
Chopper
Massey Ferguson Lawn &
Garden Equipment
MTD Products Inc



NEW HOLLAND

New Holland North America Inc

Power King Products
Howard Price Turf Equipment
Inc
Quail Valley Farm Inc
Ransomes Cushman Ryan
Scag Power Equipment
Simplicity Mfg Inc
Snapper Inc
Steiner Turf Equipment Inc
Toro Co



Walker Mfg Co



Woods Equipment Co
Yazoo Power Equipment LLC

MOWERS, ROTARY, WALK-BEHIND

American Honda Motor Co
Black Rock Mfg
Bunton Div of Jacobsen
John Deere
Dixon Industries Inc
Encore Mfg Co
Exmark Mfg Co



Ferris Industries

Gravely Intl
Great Dane Power Equipment
Inc

Husqvarna Forest & Garden
Jacobsen Div of Textron Inc
F D Kees Power Equipment LLC
Landscapers Supply
LESCO Inc
McLane Mfg Inc
MTD Products Inc
Howard Price Turf Equipment
Inc
PRO High Wheel Mowers
Ransomes Cushman Ryan
Reliable Golf Course Supplies
Roof Equipment Mfg Co
Scag Power Equipment
Snapper Inc
Toro Co
Tru-Cut Inc
Yazoo Power Equipment LLC

MOWERS, SICKLE BAR

Alamo Industrial
BCS America Inc
Gearmore Inc
Hockney Underwater Weed
Cutter Co
McLane Mfg Inc
New Holland North America Inc
R L Parsons & Son ECI

MOWERS, SLOPE

Alamo Industrial



Excel Industries Inc dba Hustler Turf Equipment

Innovative Landscapes Inc
Lely Pacific Inc
Magic Circle Corp Dixie
Chopper
R L Parsons & Son ECI
Power Trac
Ransomes Cushman Ryan
Rich Mfg Inc
Roof Equipment Mfg Co
Yazoo Power Equipment LLC
Yeager-Twose Equipment Div

MOWERS, ZERO-TURNING-RADIUS

AGCO Allis Lawn & Garden
Equipment
Black Rock Mfg
Bunton Div of Jacobsen



John Deere
Dixon Industries Inc
Encore Mfg Co



Excel Industries Inc dba Hustler Turf Equipment
Exmark Mfg Co

At Ferris, we pride
ourselves on being
#1 in Reliability.
For commercial
mowers with the
Longest Warranty
in the industry.
1-800-933-6175.

Ferris Industries



YOUR NEXT MOWER

Grasshopper Co
Gravely Intl
Grazer Div/Ingersoll Equipment
Co
Heckendorn Equipment Co of
Kansas Inc
Ingersoll Equipment Co
Innovative Landscapes Inc
F D Kees Power Equipment LLC
Landscapers Supply
LasTec Inc
Magic Circle Corp Dixie
Chopper
Massey Ferguson Lawn &
Garden Equipment
McLane Mfg Inc
MTD Products Inc



NEW HOLLAND

New Holland North America Inc

Power Trac
Howard Price Turf Equipment
Inc
Progressive Turf Equipment Inc



Walker Mfg Co



Woods Equipment Co
Zipper-Ts Mowers

MULCHER ATTACHMENTS, MOWER

AGCO Allis Lawn & Garden
Equipment
Alamo Industrial
Bush Hog
John Deere
Dixon Industries Inc
Exmark Mfg Co
Ferguson Mfg Co



Ferris Industries

Grazer Div/Ingersoll Equipment
Co
F D Kees Power Equipment LLC



Kubota Tractor Corp

Landscapers Supply
Magic Circle Corp Dixie
Chopper
Massey Ferguson Lawn &
Garden Equipment
McLane Mfg Inc
Progressive Turf Equipment Inc
Scag Power Equipment
Simplicity Mfg Inc
Snapper Inc
Steiner Turf Equipment Inc
Toro Co
Tru-Cut Inc
Yazoo Power Equipment LLC
Zipper-Ts Mowers

**MULCHERS,
HYDRAULIC**

Bowie Industries Inc

**Finn Corp**

James Lincoln Corp
Lindig Corp
Micro-Mower Co
R L Parsons & Son ECI
PRS Materials Inc
Reinco Inc & Reinco Mulch
Binder Corp
SouthAg Inc
TGMI Inc

**NURSERY & GARDEN
WAGONS**

RB Mfg

PAVERS

Bomanite Corp
Gehl
Paver Systems Inc
UNI-GROUP USA

**PESTICIDE STORAGE/
CONTAINMENT**

Environmental Container Corp
Environmental Products Inc
Ben Meadows Co
RGF Environmental Systems Inc
Safety Storage Inc
Wylie Mrg

PIPE LOCATORS

See Locators,
Pipe/Cable

**Say you
saw it
in the
Landscape
Management
Green Book!**

PLANT TRUCKS**Big Bucko Tree Transport Hand Truck**

- Flow back heavy duty high leverage frame
- 1500# capacity
- 44" diameter tree ball
- 73" high, 37" wide
- 16/650x8" full pneumatic rough terrain tires, 1" axle

Junior Bucko Tree Transport Hand Truck

- Flow back heavy duty high leverage frame
- 1500# capacity
- 36" diameter tree ball
- 60" high, 34" wide
- 16/650x8" full pneumatic rough terrain tires, 1" axle

Transport balled and potted trees with extreme ease. Two heavy duty rings welded on the frame allow you to strap the tree in position. The flow back handle on both the Big Bucko and the Junior Bucko gives maximum tilt leverage.

Mighty Multi-purpose Heavy Duty Cart

- 60" high, heavy duty toe plate
- 16 x 6.5 pneumatic wheels
- 60" high, 34" wide
- Flow back safety handle with tie down loops
- 35" wheel base, 1500# capacity

Talk to our Sales Representative about our complete line of landscaping Garden & Nursery Hand Trucks and Carts.

RB Manufacturing Co.

2620 W. Monroe Street • Sandusky, Ohio 44870
Phone: (800) 863-5817 www.rbmfgco.com

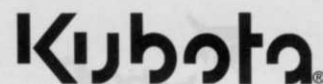
RB Mfg

**PORTABLE PLANT
DISPLAY RACKS**

RB Mfg

**POST DRIVERS/POST
PULLERS**

Danuser Machine Co
Gearmore Inc
Hi-Lift Jack Co
Kenyon Tools Div Malco
Products Inc

**Kubota Tractor Corp**

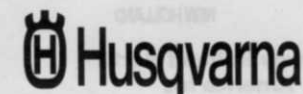
Land Pride Div Great Plains
Ben Meadows Co
Partac Peat Corp
Rhino Tool Co
Stanley Hydraulic Tools

**Woods Equipment Co****PRESSURE WASHERS**

American Water Broom
Clarke Industries Inc
Echo Inc
Green Machine by John Deere
Homelite Sub Deere & Co
Hotsy Corp
Innovative Landscapers Inc
Karcher
Landa Water Cleaning Systems
Landscapers Supply
Ben Meadows Co
Mi-T-M Corp
PeCo Inc
Professional Tree & Turf
Equipment
Quail Valley Farm Inc
RGF Environmental Systems Inc
Sioux Steam Cleaner Corp
STIHL Inc
Tilton Equipment Co
Wylie Mfg

PRUNERS, HEDGE

American Intertool Inc
T Christy Enterprises Inc
Corona Clipper
Fiskars Inc
Gilmour Group



Husqvarna Forest & Garden
Landscapers Supply
LESCO Inc
Ben Meadows Co
Northeastern Assocs
OLYMPYK Tilton Equipment Co
Professional Tree & Turf
Equipment
Pygar Inc
RedMax
Seymour Mfg Co
STIHL Inc
Tilton Equipment Co
Western Golf Inc

PRUNERS, TREE

American Intertool Inc
T Christy Enterprises Inc
Corona Clipper
Echo Inc
Fanno Saw Works
Fiskars Inc
Friend Mfg Corp
Gilmour Group
Homeland Irrigation Center



Husqvarna Forest & Garden
Landscapers Supply
LESCO Inc

Fred Marvin Associates
Ben Meadows Co
Northeastern Assocs
Pellenc America Inc
Professional Tree & Turf
Equipment
Pygar Inc
Seymour Mfg Co
Stanley Hydraulic Tools
STIHL Inc
Tanaka/ISM
Technic Tool Corp
Tilton Equipment Co
Western Golf Inc

PUMPS, SPRAYER

Broyhill Co
Delavan-Delta Inc
Demco-Dethmers Mfg Co
Friend Mfg Corp
Gearmore Inc
GNC Pump Inc
Jonathan Green Inc
Green Machine by John Deere
H D Hudson Mfg Co Green
Garde Div
Hypro Corp
Landscapers Supply
Maruyama US Inc
Ben Meadows Co
Northeastern Assocs
Paco Pumps
Professional Tree & Turf
Equipment
SP Systems
Westheffer Co
Wheel Spray Corp
Wylie Mfg

RADIOS & PAGERS

Express Radio Inc
Ben Meadows Co
Midland Intl
Quail Valley Farm Inc
Reliable Golf Course Supplies
SMR Direct

RAIN SENSORS

Automata Inc
Dayni Controls Mfg Co
Glen-Hilton Products Inc
Homeland Irrigation Center
LESCO Inc
Ben Meadows Co
NovaLynx Corp
Rain Bird Sales Inc
Sensing & Control Inc
Spectrum Technologies Inc
Toro Co Irrigation Div
Water Conservation Systems Inc

RAKES, BUNKER



John Deere

Innovative Landscapes Inc
LESCO Inc
Markers Inc
Ben Meadows Co
Midwest Rake Co
Miltona Turf Products
Par Aide Products Co
Partac Peat Corp
Reliable Golf Course Supplies
SGD Co
Shindaiwa
Smithco Inc
Standard Golf Co
Toro Co
Western Golf Inc

RAKES, LANDSCAPE

Amturf Seeds
Armor Metal Products
ATI Corp
Bush Hog
BYHO Turf Products
T Christy Enterprises Inc
Classen Mfg Inc
John Deere
Gearmore Inc
Glenmac Inc
Innovative Landscapes Inc
Jacobsen Div of Textron Inc
Kenyon Tools Div Malco
Products Inc
Land Pride Div Great Plains
Landscapers Supply
LESCO Inc
Leslie-Locke Inc
McMillen Div
Ben Meadows Co



Melroe Co/Bobcat

Midwest Rake Co
New Holland North America Inc

Parker Sweeper Co
Partac Peat Corp
Pave Tech Inc
Power Trac
Seymour Mfg Co
SGD Co
Shindaiwa
SouthAg Inc
Standard Golf Co
Steiner Turf Equipment Inc
Turbo Technologies Inc
Unique Specialties Co

Western Golf Inc

WOODS

Woods Equipment Co
York Modern Corp

RAMPS, LOADING

bil-jax inc
Hi-Lift Jack Co
Landscapers Supply
Melcher Mfg Co
Professional Tree & Turf
Equipment
SouthAg Inc

ROCK PICKERS

Armor Metal Products
ATI Corp
DuraTech Industries
Emrex Inc
Glenmac Inc
Ben Meadows Co



New Holland North America Inc
Sisis Inc

ROLLERS, TURF

AerWay
Agri-Fab Inc
Dalton Cooper

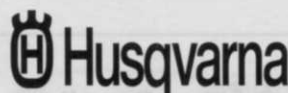


John Deere
Ferguson Mfg Co
Friend Mfg Corp
Gandy Co
Greensward Engineering Co
Midwest Rake Co
Partac Peat Corp
Purdy Mfg Intl Inc
Quail Valley Farm Inc
Salsco Inc
Smithco Inc
True-Surface Vibrating Greens
Rollers
Turfco Mfg Inc

SAFETY WEAR & EQUIPMENT

W E Chappis Inc
Elvex Corp
Green Machine by John Deere
E L Hilts & Co

Homeland Irrigation Center
Homelite Sub Deere & Co



Husqvarna Forest & Garden
Igloo Products Corp
Innovative Landscapes Inc
Landscapers Supply
LESCO Inc
Ben Meadows Co
Morgan Recreation Supply Inc
Neary Mfg Inc
Neotek Health Technologies
Northeastern Assocs
Pave Tech Inc
Professional Tree & Turf
Equipment
Tilton Equipment Co
Western Golf Inc
Westheffer Co
Wylie Mfg

SAWS

American Intertool Inc
Corona Clipper
Davey Tree Expert Co
John Deere
Fanno Saw Works
Fiskars Inc
Gilmour Group
Homeland Irrigation Center
Landscapers Supply
Makita USA Inc
Ben Meadows Co
Northeastern Assocs
Pave Tech Inc
Professional Tree & Turf
Equipment
Pygar Inc
Seymour Mfg Co
Stanley Hydraulic Tools
J C Whitlam Mfg Co

SCRAPERS

Agri-Fab Inc
Dakota Peat & Equipment
Gearmore Inc
LaBarge Equipment Co
Landscapers Supply



Melroe Co/Bobcat
Midwest Rake Co
New Holland North America Inc
Purdy Mfg Intl Inc
Seymour Mfg Co
SouthAg Inc

SCARIFIERS & DRAGS

AerWay
Beacon Ballfields Div Lodestar
LLC

Broyhill Co
Bush Hog
Emrex Inc
Gearmore Inc
Hoffco/Comet Inc
Kromer Co
LaBarge Equipment Co
Land Pride Div Great Plains
McMillen Div



Melroe Co/Bobcat

Midwest Rake Co
Newstripe Inc
Partac Peat Corp
Purdy Mfg Intl Inc
Sisis Inc
SouthAg Inc
Unique Specialties Co

SCREENERS

DuraTech Industries
Enviro-Screen Inc
Glenmac Inc
Lambert Mfg Corp
Lindig Corp
Midwest Rake Co
Professional Tree & Turf
Equipment
Thomas Equipment Ltd

SEEDERS

Agri-Fab Inc
Amturf Seeds
Bowie Industries Inc
Brillion Iron Works
Classen Mfg Inc
Dakota Peat & Equipment
Dalton Cooper
Emrex Inc
Ferguson Mfg Co
Finn Corp
Gandy Co
Gearmore Inc
Jonathan Green Inc
Greensward Engineering Co
Groundtek Mfg
Herd Seeder Co
Jacobsen Div of Textron Inc
Kromer Co
Landscapers Supply
LESCO Inc
Ben Meadows Co
Professional Tree & Turf
Equipment
Sisis Inc
Spyker Spreaders LLC
Thompson Seeder Co
TrynEx Intl



Woods Equipment Co

SEEDERS, HYDRAULIC

Bowie Industries Inc

FINN CORPORATION9281 LeSant Drive, Fairfield, Ohio 45014
Phone (513) 874-2810 Toll Free (800) 943-7186
Fax (513) 874-2814**Finn Corp**James Lincoln Corp
Ben Meadows Co
Professional Tree & Turf
Equipment
Reinco Inc & Reinco Mulch
Binder Corp
TGMI Inc
Turbo Technologies Inc**SEEDERS, SLIT**BlueBird Intl Inc
Classen Mfg Inc
Dalton Cooper
Emrex Inc
Gandy Co
Jacobsen Div of Textron Inc
Land Pride Div Great Plains
Landscapers Supply
LESCO Inc
Ben Meadows Co
Sisis Inc
Toro Co
Turfco Mfg Inc**SHARPENERS, REEL
BLADE**Bernhard & Co Ltd
Diamond Machining Technology
Inc
Innovative Landscapes Inc
McLane Mfg Inc
Ben Meadows Co
Neary Mfg Inc
Quail Valley Farm Inc
Tru-Cut Inc**SHARPENERS, ROTARY
BLADE**Bernhard & Co Ltd
Diamond Machining Technology
Inc
Innovative Landscapes Inc
Landscapers Supply
Neary Mfg Inc
Quail Valley Farm Inc
Quality Aftermarket Mfg & Dist
Inc**SHEARS**T Christy Enterprises Inc
Corona Clipper
Davey Tree Expert Co
Fiskars Inc
Geiger Enterprises Div
Gilmour Group
Homeland Irrigation Center
Landscapers Supply
LESCO Inc
Ben Meadows Co
Professional Tree & Turf
Equipment
Pygar Inc
Seymour Mfg Co
Stanley Hydraulic Tools
Western Golf Inc**SHOVELS**Amturf Seeds
T Christy Enterprises Inc
Davey Tree Expert Co
Kenyon Tools Div Malco
Products Inc
Landscapers Supply
Ben Meadows Co
Midwest Rake Co
Seymour Mfg Co
Western Golf Inc
J C Whitlam Mfg Co**SHREDDERS, BRUSH**Alamo Industrial
Baker
Bandit Industries Inc
Billy Goat
BlueBird Intl Inc
Bush Hog
Crary Bear Cat Co
Dalton Cooper
Danuser Machine Co
DuraTech Industries
Gearmore Inc
Greensward Engineering Co
Innovative Landscapes Inc
Lindig Corp
MacKissic Inc
Parker Sweeper Co
Professional Tree & Turf
Equipment
Salsco Inc
Shred-Vac Systems
Simplicity Mfg Inc
Sundance
Tilton Equipment Co
VC Marketing Inc**WOODS****Woods Equipment Co****SNOW
BLOWERS/THROWERS**American Honda Motor Co
BCS America Inc**John Deere**
Echo Inc**HUSTLER****Excel Industries Inc dba
Hustler Turf Equipment**
Fair Mfg Inc**YOUR NEXT MOWER****Grasshopper Co**
Gravely Intl
Grazer Div/Ingersoll Equipment
Co**Husqvarna**Husqvarna Forest & Garden
Ingersoll Equipment Co
Jacobsen Div of Textron Inc**Kubota****Kubota Tractor Corp**
Landscapers Supply**Melroe Co/Bobcat**
MTD Products Inc**New Holland North
America Inc**Northeastern Assocs
Power Trac
Shindaiwa
Simplicity Mfg Inc
Snapper Inc
Steiner Turf Equipment Inc
Thomas Equipment Ltd

Toro Co

Walker™**Walker Mfg Co****WOODS****Woods Equipment Co****SNOW PLOWS**Agri-Fab Inc
Boss Snowplow
Dingo Digging Systems**HUSTLER****Excel Industries Inc dba
Hustler Turf Equipment**
Fisher Engineering**YOUR NEXT MOWER****Grasshopper Co**
Henderson Mfg
Hiniker Co
LaBarge Equipment Co
Landscapers Supply
**New Holland North
America Inc**
Sno-Way Intl Inc
Steiner Turf Equipment Inc
J Thomas Distributors
Thomas Equipment Ltd
Western Products**SOD CUTTERS**BlueBird Intl Inc
Classen Mfg Inc
Corona Clipper
Innovative Landscapes Inc
Landscapers Supply
Miltona Turf Products
Quail Valley Farm Inc
Tool Eng & Mfg Curb-King
Equipment
Turfco Mfg Inc
Yeager-Twose Equipment Div**SOD EQUIPMENT**Classen Mfg Inc
Innovative Landscapes Inc
Quail Valley Farm Inc

SOD HARVESTERS

Dalton Cooper
Innovative Landscapes Inc
Quail Valley Farm Inc

SOIL SAMPLERS

Clements Assocs Inc
Innovative Landscapes Inc
Landscapers Supply
LESCO Inc
Ben Meadows Co
Professional Tree & Turf
Equipment
Spectrum Technologies Inc
Standard Golf Co
Western Golf Inc

SOIL SHREDDERS

Dakota Peat & Equipment
Gearmore Inc
Lindig Corp
Screen Machine

SOIL TEST METERS

DICKEY-john Corp
Jonathan Green Inc
Innovative Landscapes Inc
Lang Penetrometer Inc
Ben Meadows Co
Spectrum Technologies Inc
Systematic Irrigation Controls
Inc

SPRAYER CALIBRATORS

Friend Mfg Corp
Ben Meadows Co
Minnesota Wanner Co
Northeastern Assocs
Professional Tree & Turf
Equipment
Westheffer Co
Wylie Mfg

SPRAYERS

Broyhill Co
Demco-Dethmers Mfg Co
Echo Inc
ETEC
Geiger Enterprises Div
GNC Pump Inc
Jonathan Green Inc
GreenPro Organics
Groundtek Mfg
Jacobsen Div of Textron Inc
Kromer Co
Landscapers Supply
MacKissic Inc
Maruyama US Inc
Master Mfg Co
Minnesota Wanner Co
Moyer & Son
Northeastern Assocs
PeCo Inc

Phil-Worth Mfg
Raindrip Inc
Robco Spray Equipment
Rogers Innovative Inc
Setter Mfg Div
Shindaiwa
Smithco Inc
Smucker Mfg Inc
Solo Inc
Spraying Devices Inc (SDI)
SP Systems
Toro Co
Tri-Con Inc
Westheffer Co
Wheel Spray Corp

SPRAY GUNS

AmeriTurf
America Turf
Broyhill Co
Delavan-Delta Inc
Demco-Dethmers Mfg Co
Friend Mfg Corp
Gearmore Inc
GNC Pump Inc
Hotsy Corp
H D Hudson Mfg Co Green
Garde Div
Hypro Corp
Kromer Co
Landscapers Supply
LESCO Inc
Ben Meadows Co
Minnesota Wanner Co
Northeastern Assocs
Professional Tree & Turf
Equipment
Rogers Innovative Inc
Smithco Inc
Spraying Devices Inc (SDI)
Spraying Systems Co
SP Systems
Tri-Con Inc
Westheffer Co
Wylie Mfg

SPRAY HOSES & REELS

Broyhill Co
Curtis Dyna-Fog Ltd
Demco-Dethmers Mfg Co
Friend Mfg Corp
Gearmore Inc
GNC Pump Inc
Hannay Reels Inc
Hotsy Corp
H D Hudson Mfg Co Green
Garde Div
Landscapers Supply
Ben Meadows Co
Minnesota Wanner Co
Mi-T-M Corp
Northeastern Assocs
Parker Hannifin Corp
Professional Tree & Turf
Equipment
Rogers Innovative Inc
Smithco Inc
Spraying Devices Inc (SDI)
Westheffer Co
Wylie Mfg

SPRAY NOZZLES

AmeriTurf
America Turf
Broyhill Co
Delavan-Delta Inc
Demco-Dethmers Mfg Co
Friend Mfg Corp
Gilmour Group
GNC Pump Inc
Homeland Irrigation Center
Hotsy Corp
H D Hudson Mfg Co Green
Garde Div
Hypro Corp
Landscapers Supply
Ben Meadows Co
Minnesota Wanner Co
Mi-T-M Corp
Na-Churs Plant Food Co
Northeastern Assocs
Professional Tree & Turf
Equipment
Rogers Innovative Inc
Senninger Irrigation Inc
Smithco Inc
Spraying Devices Inc (SDI)
Spraying Systems Co
SP Systems
Tri-Con Inc
Valve & Filter Corp
Westheffer Co
Wylie Mfg

SPRAY PROPORTIONERS

Professional Tree & Turf
Equipment
Rogers Innovative Inc
Shindaiwa
Spraying Devices Inc (SDI)
Wylie Mfg

SPRAY TANKS, FIBERGLASS

AmeriTurf
America Turf
Broyhill Co
Demco-Dethmers Mfg Co
Friend Mfg Corp
Gearmore Inc
GNC Pump Inc
Homeland Irrigation Center
Landscapers Supply
LESCO Inc
Ben Meadows Co
Northeastern Assocs
Professional Tree & Turf
Equipment
Raven Industries Inc
Rogers Innovative Inc
Smithco Inc
Spraying Devices Inc (SDI)
Westheffer Co
Wylie Mfg

SPRAY TANKS, POLYETHYLENE

Agri-Fab Inc
AmeriTurf
America Turf
Broyhill Co
Burch Mfg Co
Curtis Dyna-Fog Ltd
Demco-Dethmers Mfg Co
ETEC
Gearmore Inc
Gilmour Group
GNC Pump Inc
GreenPro Organics
Homeland Irrigation Center
Landscapers Supply
LESCO Inc
Ben Meadows Co
Minnesota Wanner Co
Na-Churs Plant Food Co
Northeastern Assocs
Professional Tree & Turf
Equipment
Raven Industries Inc
Rogers Innovative Inc
Smucker Mfg Inc
SP Systems
Turbo Technologies Inc
Westheffer Co
Wylie Mfg

SPREADERS, FERTILIZER & PESTICIDE

Agri-Fab Inc
BEFCO Inc
Dakota Peat & Equipment
Dalton Cooper
Finn Corp
Gandy Co
Gearmore Inc
Jonathan Green Inc
Greensward Engineering Co
Groundtek Mfg
Herd Seeder Co
Innovative Landscapes Inc
Jacobsen Div of Textron Inc
JRCO Inc
Kromer Co
Land Pride Div Great Plains
Landscapers Supply
Lely Pacific Inc
LESCO Inc
Maruyama US Inc
Ben Meadows Co
Partac Peat Corp
Professional Tree & Turf
Equipment
Ransomes Cushman Ryan
Riverside Gardens Inc Applicator
Friend Shields

Scotts

Scotts Co
Setter Mfg Div
Sisis Inc

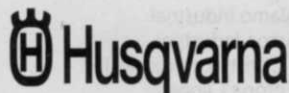
SouthAg Inc
Spyker Spreaders LLC
J Thomas Distributors
Thompson Seeder Co
TrynEx Intl
United Horticultural Supply
Vandermolen Corp
Westheffer Co

SPREADERS, ICE CONTROL PRODUCTS

AccuSpread Div Voss Products
Ltd
Agri-Fab Inc
Boss Snowplow
ETEC
Fisher Engineering
Gearmore Inc
Jonathan Green Inc
Groundtek Mfg
Henderson Mfg
Herd Seeder Co
Hiniker Co
Landscapers Supply
Lely Pacific Inc
Maruyama US Inc
Maxi Products Co
Ben Meadows Co
Professional Tree & Turf
Equipment
Sno-Way Intl Inc
Spyker Spreaders LLC
J Thomas Distributors
Thomas Equipment Ltd
Thompson Seeder Co
Truck Craft Corp
TrynEx Intl
Vandermolen Corp
Western Products

STUMP CUTTERS

Crary Bear Cat Co
Heckendorn Equipment Co of
Kansas Inc



Husqvarna Forest & Garden
Levco Mfrs Inc
MacKissic Inc
Ben Meadows Co



Melroe Co/Bobcat
Northeastern Assocs
Steiner Turf Equipment Inc
Vermeer Mfg

SWEEPERS



303 W. Raymond Street
Sullivan, IL 61951
Tel: 217-728-8388 • Fax: 217-728-2032
www.agri-fab.com

Agri-Fab Inc
Barco Products Co
BCS America Inc
Billy Goat
Clarke Industries Inc
John Deere
Dingo Digging Systems
Emrex Inc

HUSTLER

**Excel Industries Inc dba
Hustler Turf Equipment**
Gearmore Inc
Greensward Engineering Co
E L Hilts & Co
Ingersoll Equipment Co
Jacobsen Div of Textron Inc
Karcher
Lambert Mfg Corp



Melroe Co/Bobcat



**New Holland North
America Inc**

Parker Sweeper Co
Power King Products
Power Trac
Professional Tree & Turf
Equipment
Quail Valley Farm Inc
Shindaiwa
Sisis Inc
Smithco Inc
SouthAg Inc
Steiner Turf Equipment Inc



SWEEPSTER
Tennant Co
Terracare Products Co
Toro Co

TrynEx Intl



Walker Mfg Co
York Modern Corp

TANKS, METAL

Friend Mfg Corp
Northeastern Assocs
Professional Tree & Turf
Equipment
RGF Environmental Systems Inc

TILLERS, SKID-STEER- MOUNTED

ATI Corp



John Deere



**Melroe Co/Bobcat
New Holland North
America Inc**
Thomas Equipment Ltd

TILLERS, TRACTOR- MOUNTED

AerWay
ATI Corp
BCS America Inc
BEFCO Inc
Bush Hog
John Deere
Emrex Inc
Ferguson Mfg Co
Finn Corp
Gearmore Inc
Ingersoll Equipment Co
Innovative Landscapes Inc



Kubota Tractor Corp
Land Pride Div Great Plains
Lely Pacific Inc
MTD Products Inc
Power Trac
Simplicity Mfg Inc
SouthAg Inc

Steiner Turf Equipment Inc



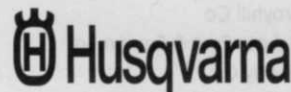
Woods Equipment Co

TILLERS, WALK- BEHIND

American Honda Motor Co
BCS America Inc



John Deere
Echo Inc
Green Machine by John Deere
Hoffco/Comet Inc



Husqvarna Forest & Garden
Innovative Landscapes Inc
MacKissic Inc
MTD Products Inc
Simplicity Mfg Inc
Snapper Inc

TIRES/TUBES

Landscapers Supply
McCord Terra Tire Sales
Prime Line Power Equipment
Quail Valley Farm Inc
Quality Aftermarket Mfg & Dist
Inc
Quick & Easy Tire Products Inc
J Thomas Distributors

TOOL BOXES

Arbortech
T Christy Enterprises Inc
E L Hilts & Co
Igloo Products Corp
Landscapers Supply
Ben Meadows Co
Professional Tree & Turf
Equipment
Reading Body Works Inc
STAHL/A Scott Fetzer Co

TOOL GRIPS

Acuity
Landscapers Supply
Professional Tree & Turf
Equipment

TOPDRESSERS

Dakota Peat & Equipment
Dalton Cooper
Gearmore Inc
Greensward Engineering Co
Jacobsen Div of Textron Inc
Millcreek Mfg Co
PRS Materials Inc
Ransomes Cushman Ryan
Shindaiwa
Sisis Inc
Terracare Products Co
Toro Co
Turfco Mfg Inc
Ty-Crop Turf Equipment Inc
Yeager-Twose Equipment Div

TOPDRESSING BRUSHES

Broyhill Co
Dakota Peat & Equipment
Gandy Co
Midwest Rake Co
Partac Peat Corp
Standard Golf Co

TRACTOR ATTACHMENTS

AGCO Allis Lawn & Garden Equipment
Agri-Fab Inc
BlueBird Intl Inc
Burch Mfg Co
John Deere
Gearmore Inc
Gravely Intl
Ingersoll Equipment Co
Innovative Landscapes Inc
JRCO Inc

Kubota

Kubota Tractor Corp

LaBarge Equipment Co
Massey Ferguson Lawn & Garden Equipment
McMillen Div
Melex Products Intl II Inc
Micro-Mower Co
MTD Products Inc
R L Parsons & Son ECI
Power King Products
Power Trac
Quail Valley Farm Inc
Simplicity Mfg Inc

SouthAg Inc

WOODS

Woods Equipment Co
Yeager-Twose Equipment Div

TRACTOR CANOPIES

Burch Mfg Co
Custom Products of Litchfield Inc



John Deere
Kent Mfg of Venice Inc
Lely Pacific Inc

TRACTOR ROLL PROTECTION BARS

AGCO Allis Lawn & Garden Equipment
Custom Products of Litchfield Inc
Grazer Div/Ingersoll Equipment Co

Kubota

Kubota Tractor Corp
Massey Ferguson Lawn & Garden Equipment
Simplicity Mfg Inc

TRACTORS

AGCO Allis Lawn & Garden Equipment
John Deere
Greensward Engineering Co
HCC Inc
Ingersoll Equipment Co
Kromer Co

Kubota

Kubota Tractor Corp

Lely Pacific Inc
Massey Ferguson Lawn & Garden Equipment
Melex Products Intl II Inc
MTD Products Inc



NEW HOLLAND

New Holland North America Inc

Power King Products
Power Trac
Quail Valley Farm Inc
Simplicity Mfg Inc
Sisis Inc
Steiner Turf Equipment Inc
Taylor-Dunn

TRAILERS

AerWay
American Pride Golf Products
Brown Mfg
D & D Trailers Inc



John Deere

Ditch Witch
Fabcor Inc
Greensward Engineering Co
Haulmark Industries Inc
Lifetime Products
Maxey Mfg Co
Maxi Products Co
Professional Tree & Turf Equipment
Quail Valley Farm Inc
Redi Haul Trailers Inc
Smithco Inc
SouthAg Inc
Taylor-Dunn
Tiger Line Equipment
Tool Eng & Mfg Curb-King Equipment
Truck Craft Corp
Ty-Crop Turf Equipment Inc
Valley Mfg

TRAPS, ANIMAL

Ben Meadows Co
Mole Ranger
Praxis

TREE BRACES

Innovative Landscapes Inc
Landscapers Supply
Ben Meadows Co

TREE CARE TOOLS

American Intertool Inc
Arcoa Industries
Corona Clipper
Echo Inc
Fanno Saw Works
H D Hudson Mfg Co Green Garde Div
Innovative Landscapes Inc
Landscapers Supply
Fred Marvin Associates
Ben Meadows Co
Northeastern Assocs
Professional Tree & Turf Equipment
Shindaiwa
Technic Tool Corp

TREE CLIMBING HARNESSES

Landscapers Supply
Ben Meadows Co
Northeastern Assocs
Professional Tree & Turf Equipment

TREE CLIMBING ROPE

Landscapers Supply
Ben Meadows Co
Northeastern Assocs
Professional Tree & Turf Equipment

TREE CUTTERS

Alamo Industrial
Arcoa Industries
T Christy Enterprises Inc
Corona Clipper
Fiskars Inc
Innovative Landscapes Inc
Ben Meadows Co
Northeastern Assocs
Professional Tree & Turf Equipment
Technic Tool Corp

TREE INJECTORS

Arbor Systems LLC
H D Hudson Mfg Co Green Garde Div
LESCO Inc
J J Mauget Co

WELLS CARGO

Ball Hitch Models: 6' to 32'

LANDSCAPE

5th Wheel Models: 20' to 48'

TRAILERS

100's of Customizing Options

FREE CATALOG

15 Year Average Service Life

(800) 348-7553

3 Year Warranty Program

WELLS CARGO

Web Site: www.wellscargo.com

Wells Cargo Inc
Wylie Mfg

Ben Meadows Co
Medi-Ject Tree Injection Systems
Northeastern Assocs
Professional Tree & Turf
Equipment

TREE MOVERS & SPADES

Big John Tree Transplanter Mfg
Inc
Gearmore Inc
Innovative Landscapes Inc
Landscapers Supply
Ben Meadows Co
Mid Dakota Corp
New Holland North
America Inc
RB Mfg
Schutt's Marvel Diggers
Vermeer Mfg

TREE ROOT CUTTERS

Ben Meadows Co
Schutt's Marvel Diggers
Yeager-Twose Equipment Div

TREE TRANSPORT HAND TRUCKS

2 Garden Center & Nursery
Professional Handling Products

Big Bucko Tree Transport Hand Truck

- Flow back heavy duty high leverage frame
- 1500# capacity
- 44" diameter tree ball
- 73" high, 37" wide
- 16/650x8" full pneumatic rough terrain tires, 1" axle

Junior Bucko Tree Transport Hand Truck

- Flow back heavy duty high leverage frame
- 1500# capacity
- 36" diameter tree ball
- 60" high, 34" wide
- 16/650x8" full pneumatic rough terrain tires, 1" axle

Transport balled and potted trees with extreme ease. Two heavy duty rings welded on the frame allow you to strap the tree in position. The flow back handle on both the Big Bucko and the Junior Bucko gives maximum tilt leverage.

Mighty Multi-purpose Heavy Duty Cart

- 60" high, heavy duty toe plate
- 16 x 6.5 pneumatic wheels
- 60" high, 34" wide
- Will transport 25 gallon pots, boulders, timbers, fencing, logs and concrete bags.
- Flow back safety handle with tie down loops
- 35" wheel base
- 1500 # capacity

Talk to our Sales Representative about our complete line of landscaping Garden & Nursery Hand Trucks and Carts.

RB Manufacturing Co.
2620 W. Monroe Street • Sandusky, Ohio 44870
Phone: (800) 863-5817 www.rbmgco.com

RB Mfg

TREE TRANSPORT, POTTED

RB Mfg

TRENCHERS

ATI Global Inc BRADCO Div
Brown Mfg
Burkeen Mfg Co
Carlson Industries
Dingo Digging Systems
Ditch Witch
Elite Trenchers

E-Z TRENCH
OUR NAME SAYS IT ALL



1665 Hwy. 701 South • Loris, S.C. 29569
Phone: 803-756-6444
Fax: 803-756-6442

E-Z Trench Co
Glenn Corp Inc
Greensward Engineering Co

Kubota

Kubota Tractor Corp
Line-Ward Corp
Lowe Mfg Co



Melroe Co/Bobcat
Midwest Rake Co

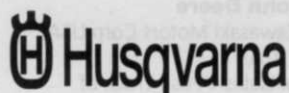


New Holland North America Inc
Power Center
Steiner Turf Equipment Inc
Thomas Equipment Ltd
Vermeer Mfg

TRIMMERS

Alamo Industrial
American Honda Motor Co
BYHO Turf Products

Corona Clipper
Crary Bear Cat Co
John Deere
Echo Inc
Fiskars Inc
Green Machine by John Deere
Greensward Engineering Co
Hoffco/Comet Inc
Homelite Sub Deere & Co



Husqvarna Forest & Garden
Kawasaki Motors Corp USA (MI)
Landscapers Supply
LESCO Inc
Little Wonder
Maruyama US Inc

McCulloch

6085 S. McCulloch Drive
Tucson, AZ 85706

www.mccullochpower.com

Phone: 1 (800) 235-0815
or 1 (520) 574-1311

Fax: 1 (520) 574-4140

McCulloch Corp
Ben Meadows Co
Northeastern Assocs
OLYMPYK Tilton Equipment Co
Precision Small Engine Co
Professional Tree & Turf
Equipment
PRO High Wheel Mowers
RedMax
Robin Outdoor Products
Roof Equipment Mfg Co
Shindaiwa
Solo Inc
Stanley Hydraulic Tools
STIHL Inc
Tanaka/ISM
TAS Industries
Technic Tool Corp
Tilton Equipment Co
Tool Eng & Mfg Curb-King
Equipment
Vandermolen Corp
Weed Whip Intl

TRUCK ACCESSORIES

Hi-Lift Jack Co
Igloo Products Corp
Innovative Industries Inc
Landscapers Supply
Ben Meadows Co

Professional Tree & Turf
Equipment
STAHL/A Scott Fetzer Co

TRUCK & BED HOISTS

Fabcor Inc
Maxi Products Co
Quick & Easy Tire Products Inc
Swaploader USA Ltd
Valley Mfg

TRUCKS & TRUCK BODIES

American Isuzu Motors Inc
Arbortech



Dodge Div On The Job Program

GMC Div
Greensward Engineering Co
Henderson Mfg
Hino Diesel Trucks (USA) Inc
Maxey Mfg Co
Maxi Products Co
Mitsubishi Fuso Truck of
America
Navistar
Nissan Diesel America Inc
Power Trac
Professional Tree & Turf
Equipment
Reading Body Works Inc
STAHL/A Scott Fetzer Co
Supreme Corp
Swaploader USA Ltd
Truck Craft Corp
Valley Mfg

TRUCK TAILGATES, POWER

AerWay

VACUUMS

Agri-Fab Inc
Billy Goat
BlueBird Intl Inc
Broyhill Co
Clarke Industries Inc
Crary Bear Cat Co
Echo Inc



**Excel Industries Inc dba
Hustler Turf Equipment**

Goossen Industries



Grasshopper Co

Gravely Intl
Hi-Way
Karcher
King O'Lawn Products KOL Ltd
Lambert Mfg Corp
Landscapers Supply
LESCO Inc
MacKissic Inc
MTD Products Inc
Palmor Products
Parker Sweeper Co
Patriot Co
Pave Tech Inc
PeCo Inc
Salsco Inc
Saxon Turf Equipment Div
Wolfe Metal Fab Inc
Shred-Vac Systems
Simplicity Mfg Inc
SouthAg Inc
STIHL Inc

VEHICLES, ALL-TERRAIN



John Deere

Kawasaki Motors Corp USA (CA)
Mitsubishi Fuso Truck of America
Power Trac
Professional Tree & Turf Equipment
Spyder Inc

VEHICLES, UTILITY

Ameraturf
American Pride Golf Products
America Turf
Club Car Inc
John Deere
E-Z-GO Textron
Greensward Engineering Co
HCC Inc
Jacobsen Div of Textron Inc

Kawasaki Motors Corp USA (CA)

Kent Mfg of Venice Inc
Koyker Mfg Co
Mitsubishi Fuso Truck of America
Power Trac
Ransomes Cushman Ryan
Smithco Inc
STAHL/A Scott Fetzer Co
Taylor-Dunn
Toro Co
Ty-Crop Turf Equipment Inc

VIBRATORY PLOWS

Burkeen Mfg Co
Dingo Digging Systems
Ditch Witch
Line-Ward Corp



Melroe Co/Bobcat
Thomas Equipment Ltd
Turfco Mfg Inc
Vermeer Mfg

WATER BROOMS

American Water Broom
Ben Meadows Co
SGD Co

WEATHER STATIONS

Automata Inc
C & M Meteorological Supply
Innovative Landscapes Inc
Legacy Golf Irrigation
Ben Meadows Co
NovaLynx Corp
Quail Valley Farm Inc
Rain Bird Sales Inc
Rain Master Irrigation
Sensing & Control Inc
Spectrum Technologies Inc
Water Conservation Systems Inc



NOTES

SUPPLIES & SERVICES

ANCHORS, EARTH

A B Chance Co
DAESA/US Steel Inc
Foresight Products LLC
Geo Group Intl
Landscapers Supply
Ben Meadows Co
Northeastern Assocs

ARCHITECTS, GOLF COURSE

Williams Gill & Associates, Inc.
Golf Course Architecture
122 North 2nd Street
River Falls, WI • 54022
Phone: (715) 425-9511 Fax: (715) 425-2962

Williams, Gill & Assocs Inc

ARTIFICIAL TURF

NovaGrass Intl Inc
Partac Peat Corp
Reliable Golf Course Supplies
SGD Co
Tour True Turf Technologies
Western Golf Inc

BENCHES

Algoma Net Co
Barco Products Co
Barlow Tyrie Inc
Clean City Squares Inc
DAESA/US Steel Inc
GameTime
Hammer's Plastic Recycling
Howell Equipment Co
Innovative Landscapes Inc
Landscape Forms
L A Steelcraft Products Inc
Little Tikes Commercial Play Systems Inc
Miltona Turf Products
Natural Structures
Outdoor Aluminum Inc
Par Aide Products Co
Playworld Systems Inc
Reliable Golf Course Supplies
SGD Co
Sitecraft Inc
Standard Golf Co
Victor Stanley Inc
R J Thomas Mfg Co aka Pilot
Rock Park Equipment
Ultrum Div Gametime Inc
Wausau Tile Inc
Western Golf Inc

BIODEGRADABLE LANDSCAPE STAKES



NORTH AMERICAN GREEN

Erosion Control...Guaranteed

- a wide range of temporary, long-term and permanent erosion control & turf reinforcement blankets to solve any erosion problem
- computer software to assure the correct product is specified for each individual slope or channel application
- backed by research, technical consultation and customer support that is second to none

...giving you the confidence that our high-quality materials will work, protecting the soil & environment, reinforcing vegetation and **backing your good name with ours.**

NORTH AMERICAN GREEN

800-772-2040 • FAX: 812-867-0247
or visit our web site: @www.nagreen.com

North American Green

BLEACHERS

bil-jax inc
DAESA/US Steel Inc
L A Steelcraft Products Inc
Natural Structures
Outdoor Aluminum Inc

BRIDGES

Continental Bridge
Horizon Golf
Innovative Landscapes Inc

COMPUTER SOFTWARE, BUSINESS/ACCOUNTING

Data Trak
Davey Tree Expert Co
Fronrunner Technologies
Include Software Corp
Innovative Landscapes Inc
Performance Software Technologies Inc
Quail Valley Farm Inc
Red Wing Business Systems Inc
Thornton Computer Management Systems
Trims Software Intl
Vander Kooi & Assocs Inc

COMPUTER SOFTWARE, IRRIGATION

Automata Inc
EICON
Griswold Controls
Innovative Landscapes Inc
Legacy Golf Irrigation
Rain Bird Sales Inc
Sensing & Control Inc
Toro Co Irrigation Div
Water Conservation Systems Inc

COMPUTER SOFTWARE, LANDSCAPE DESIGN

Eagle Point Software
IMAGETECTS
Innovative Landscapes Inc
Rain Bird Sales Inc
SoftSource
Thornton Computer Management Systems

COMPUTER SOFTWARE, PEST MANAGEMENT

Automata Inc
C & P Press Inc
Davey Tree Expert Co
Fronrunner Technologies
Performance Software Technologies Inc
Sensing & Control Inc

COMPUTER SOFTWARE, PLANT IDENTIFICATION

Innovative Landscapes Inc
Karsten Turf Inc
PlantAmerica

DISEASE DETECTION KITS

Ben Meadows Co
RF Inter-Science Co

DRAINAGE MATERIALS

Advanced Drainage Systems Inc
Construction Supply Inc
Contech Construction Products
Crystal Technologies Corp
Fabriscap Inc
Geo Group Intl
Horizon Golf
Invisible Structures Inc
NDS Inc
Pro Drain Systems Inc
Turf Drainage Co of America

DRAINAGE TUBING

Advanced Drainage Systems Inc
Drainage Products Inc
Geo Group Intl
Horizon Golf
Turf Drainage Co of America

EDGING, BRICK

Border Concepts Inc
Curv-Rite Inc Aluminum Edgings
ICD/Innovative Concrete Design Corp
Innovative Landscapes Inc
Landscapers Supply
Pave Tech Inc

PERMALOC ALUMINUM EDGING
• CleanLine Landscape Edging
• StructureEdge Paver Restraints
• PermaStrip Maintenance Strips
1-800-356-9660 • (616) 399-9600
Fax: (616) 399-9770

Permaloc Aluminum Edging
SGD Co
Sure-loc Edging
Valley View Specialties

EDGING, LAWN

Amturf Seeds
Border Concepts Inc
Creative Curb
Curv-Rite Inc Aluminum Edgings
Innovative Landscapes Inc
Landscapers Supply
Midwest Railroad Tie Sales
NEV-R-TRIM Inc
Patrician Products Inc

PERMALOC ALUMINUM EDGING
• CleanLine Landscape Edging
• StructureEdge Paver Restraints
• PermaStrip Maintenance Strips
1-800-356-9660 • (616) 399-9600
Fax: (616) 399-9770

Permaloc Aluminum Edging
Joseph T Ryerson & Son Inc
Sure-loc Edging
Valley View Specialties
Warp Bros

EMPLOYMENT SERVICES

Amigos Oficina de Empleos Inc
Florapersonnel Inc

ENVIRONMENTAL COMPLIANCE SERVICES

Davey Tree Expert Co
International Sports Turf
Institute Inc
Regulatory Consultants Inc
RGF Environmental Systems Inc

EROSION CONTROL BLOCKS

Anchor Wall Systems

Construction Supply Inc
Drainage Products Inc
Geo Group Intl
Kurtz Bros Inc
Ben Meadows Co
Poly-Pavement
Pro Drain Systems Inc
R K Mfg Inc
Versa-Lok Retaining Wall
System

EROSION CONTROL FABRIC

Advanced Drainage Systems Inc
Affordable Tree & Landscape Co
Akzo Nobel Geosynthetics Co
Amturf Seeds
Aquatic Biologists Inc
Belton Industries Inc
Colorado Lining Co
Construction Supply Inc
Contech Construction Products
Drainage Products Inc
Eaton Brothers Corp
Fabriscap Inc
Geo Group Intl
Jonathan Green Inc
Horizon Golf
Invisible Structures Inc
Kurtz Bros Inc
Landscapers Supply

Let your
advertising
dollars work
for you.

Advertise
in the
Landscape
Management
Green Book!

Ben Meadows Co



NORTH AMERICAN GREEN

Erosion Control...Guaranteed

• a wide range of temporary, long-term and permanent erosion control & turf reinforcement blankets to solve any erosion problem

• computer software to assure the correct product is specified for each individual slope or channel application

• backed by research, technical consultation and customer support that is second to none

...giving you the confidence that our high-quality materials will work, protecting the soil & environment, reinforcing vegetation and **backing your good name with ours.**

NORTH AMERICAN GREEN

800-772-2040 • FAX: 812-867-0247
or visit our web site: @www.nagreen.com

North American Green
Poly-Pavement
Presto Products Co
Pro Drain Systems Inc
Reemay Inc/Typar Landscape
Fabric
Synthetic Industries Inc
Jim Walls Co

FENCING

Amturf Seeds
Anchor Fence/Monumental Iron
Works
Benner's Gardens Inc
bil-jax inc
J A Cissel Mfg Co
DAESA/US Steel Inc
Dalen Products Inc
Fabriscap Inc
Geo Group Intl
Ben Meadows Co
Partac Peat Corp
Patrician Products Inc
Reliable Golf Course Supplies
SGD Co
Tex-Net Inc

FLAG POLES

Howell Equipment Co
L A Steelcraft Products Inc
Markers Inc
Midwest Rake Co
Par Aide Products Co
SGD Co
R J Thomas Mfg Co aka Pilot
Rock Park Equipment
Western Golf Inc

GEOTEXTILES

Advanced Drainage Systems Inc
Akzo Nobel Geosynthetics Co
Aquatic Biologists Inc
Belton Industries Inc
Colorado Lining Co
Construction Supply Inc
Contech Construction Products
Covermaster Inc
Dalen Products Inc
Drainage Products Inc
Fabriscap Inc
Geo Group Intl
GSE Lining Technology Inc
Horizon Golf
Manhattan Environmental Inc
Ben Meadows Co
Partac Peat Corp
Presto Products Co
Pro Drain Systems Inc
Reemay Inc/Typar Landscape
Fabric
Synthetic Industries Inc
Typar Turf Blankets
Watersaver Co

GOLF COURSE ACCESSORIES

Aabaco Industries Inc
Calhoun Mfg Co
J A Cissel Mfg Co
Comet Industries Div Hoffco Inc
DAESA/US Steel Inc
FlexStake Inc
Igloo Products Corp
Innovative Landscapes Inc
Landscapers Supply
Lang Penetrometer Inc
LESCO Inc
Markers Inc
Master of the Links Inc
Midwest Rake Co
Miltona Turf Products
M R Decoys
Organica Inc
Palm Beach Plastics Inc
Par Aide Products Co
Partac Peat Corp
Rainman Enclosures
Reliable Golf Course Supplies
SGD Co
Standard Golf Co



Terra Industries Inc

Tex-Net Inc
Tour True Turf Technologies
US Golf Hole Target Inc
Western Golf Inc

GOLF MANAGEMENT SERVICES

Crown Golf Properties L P dba
Crown Golf Construction

Environmental Care Inc

Hockney Underwater Weed
Cutter Co
Innovative Landscapes Inc
International Sports Turf
Institute Inc
JPL Horticultural Business
Consultants
Nature's Touch Div Agro Chem
Inc

IRRIGATION CONSULTANTS

Bryan & Gordon Golf Services
EFCO Inc
Environmental Care Inc
Homeland Irrigation Center
Irrigation Hawaii Ltd
Wallace Laboratories
Western Nutrients Corp

LANDSCAPE DESIGN KITS

American Stamp Co
Amturf Seeds
Innovative Landscapes Inc
Rain Bird Sales Inc
Raindrop Inc

LAWN CARE FRANCHISES

Nitro-Green Corp

LIGHTING SYSTEMS

Architctural Landscape
Lighting
Fiberstars Inc
Hubbell Lighting Inc
Idaho Wood
Independent Protection Co



Otterbine Barebo Inc
Prescolite Moldcast
SGD Co

LITTER RECEPTACLES

Barco Products Co
Clean City Squares Inc
Ex-Cell Metal Products Inc
GameTime
Hammer's Plastic Recycling
Landscape Forms
L A Steelcraft Products Inc
LESCO Inc
Natural Structures
Par Aide Products Co
Playworld Systems Inc
Reliable Golf Course Supplies
SGD Co
Standard Golf Co

Victor Stanley Inc
R J Thomas Mfg Co aka Pilot
Rock Park Equipment
Ultrum Div Gametime Inc
United Receptacle Inc
Wausau Tile Inc
Western Golf Inc
Windsor Barrel Works

LUBRICANTS

Aabaco Industries Inc
Hypro Corp
Landscapers Supply
LESCO Inc
Ben Meadows Co
Tanaka/ISM
WD-40 Co
J C Whitlam Mfg Co

MARKERS, FIELD

Broyhill Co
CPC
Kromer Co
LESCO Inc
Markers Inc
Ben Meadows Co
Newstripe Inc
Palm Beach Plastics Inc
Partac Peat Corp
SGD Co
Smithco Inc
Smucker Mfg Inc
Tex-Net Inc
Wylie Mfg

MARKERS, GOLF

Aabaco Industries Inc
Barco Products Co
CPC
Karsten Turf Inc
Kirby Marker System
LESCO Inc
Markers Inc
Palm Beach Plastics Inc
Partac Peat Corp
Reliable Golf Course Supplies
SGD Co
Smucker Mfg Inc
Standard Golf Co
Western Golf Inc

MOISTURE SENSORS

Automata Inc
C & M Meteorological Supply
Dayni Controls Mfg Co
Ben Meadows Co
Rain Bird Sales Inc
Sensing & Control Inc
Spectrum Technologies Inc
Systematic Irrigation Controls
Inc
Water Conservation Systems Inc

NETTING, SEED STABILIZATION

Akzo Nobel Geosynthetics Co
Construction Supply Inc
Dalen Products Inc
Geo Group Intl
Jonathan Green Inc
Ben Meadows Co
North American Green
Pro Drain Systems Inc
Quail Valley Farm Inc

PICNIC TABLES

Barco Products Co
Barlow Tyrie Inc
DAESA/US Steel Inc
GameTime
Hammer's Plastic Recycling
Howell Equipment Co
Landscape Forms
L A Steelcraft Products Inc
Little Tikes Commercial Play
Systems Inc
Miltana Turf Products
Natural Structures
Outdoor Aluminum Inc
Sitecraft Inc
R J Thomas Mfg Co aka Pilot
Rock Park Equipment
Ultrum Div Gametime Inc
Wausau Tile Inc

PLANTERS

Barco Products Co
Barlow Tyrie Inc
DAESA/US Steel Inc
Ex-Cell Metal Products Inc
GameTime
Landscape Forms
Natural Structures
Protech Tool Supply Inc
Sitecraft Inc
Victor Stanley Inc
Ultrum Div Gametime Inc
United Receptacle Inc
Valley View Specialties
Wausau Tile Inc
Windsor Barrel Works

PLAY STRUCTURES

GameTime
Howell Equipment Co
Innovative Landscapes Inc
L A Steelcraft Products Inc
Little Tikes Commercial Play
Systems Inc
Natural Structures
Playworld Systems Inc
Sprung Instant Structures Inc
Wausau Tile Inc

POND LINERS

Aquatic Biologists Inc
Colorado Lining Co
Construction Supply Inc

Drainage Products Inc
Environmental Protection Inc
Geo Group Intl
Hermitage Gardens
Horizon Golf
Innovative Landscapes Inc
Invisible Structures Inc
Partac Peat Corp
Pro Drain Systems Inc
Seepage Control Inc
SGD Co
Warp Bros
Watersaver Co

RETAINING WALLS



ANCHOR WALL SYSTEMS

6101 Baker Road, Suite 201
Minnetonka, MN 55345-5973
1-800-473-4452

Anchor Wall Systems

Drainage Products Inc
Geo Group Intl
Hammer's Plastic Recycling
Horizon Golf
ICD/Innovative Concrete Design
Corp
Innovative Landscapes Inc
Kurtz Bros Inc
Midwest Railroad Tie Sales
Paver Systems Inc
Presto Products Co
R K Mfg Inc
UNI-GROUP USA
Versa-Lok Retaining Wall
System
Wausau Tile Inc

ROCK, ARTIFICIAL

Innovative Landscapes Inc

SHELTERS

DAESA/US Steel Inc
GameTime
Le Meur Welding & Mfg Co
Little Tikes Commercial Play
Systems Inc
Natural Structures
RGF Environmental Systems Inc
Sprung Instant Structures Inc

SIGNS

Barco Products Co
Burch Mfg Co
Markers Inc
Ben Meadows Co
Reliable Golf Course Supplies
SGD Co
SIGNetics
SouthWood Corp
Standard Golf Co
Wausau Tile Inc
Western Golf Inc

SOIL FUMIGATION SERVICES

Hendrix & Dail Inc
Innovative Landscapes Inc

SOIL/PLANT TESTING SERVICES

CLC LABS
Earth Works Natural Organic
Products
Eden Bioscience
Jonathan Green Inc
GreenPro Organics
Greensmiths Inc
Innovative Landscapes Inc
Karsten Turf Inc
Ben Meadows Co
Miltana Turf Products
Na-Churs Plant Food Co
Nature's Touch Div Agro Chem
Inc
Spectrum Technologies Inc



Terra Industries Inc

Tifton Physical Soil Testing Lab
Inc
Tournament Turf Laboratories
Inc
Wallace Laboratories

TIRE REPAIR MATERIALS

Flat-Gard Inc
E L Hiltz & Co
Safety Tire Seal Corp
Stop & Go Intl Inc

TOPDRESSING MATERIALS

Innovative Landscapes Inc
JaiTire Industries Inc
Kurtz Bros Inc
Lindig Corp
Organica Inc
Partac Peat Corp
PRS Materials Inc
TerraBiotics

TRAINING VIDEO CASSETTES

C & P Press Inc
Ditch Witch
Husqvarna Forest & Garden
Landscapers Supply
Pave Tech Inc
Rain Bird Sales Inc
University of Guelph-
Independent Study/OAC
ACCESS

TRAINING/EDUCATION SERVICES

Beard Books
Colorado State University Div
Continuing Education
C & P Press Inc
Ditch Witch
International Sports Turf
Institute Inc
Landscapers Supply
Longwood Gardens
Nature's Touch Div Agro Chem
Inc
Pesticide Applicators
Professional Assn
Rain Bird Sales Inc
Regulatory Consultants Inc

TRASH BAGS

Arcoa Industries
Friend Mfg Corp
Landscapers Supply
Warp Bros

TRASH RECEPTACLES

Barco Products Co
Ex-Cell Metal Products Inc
GameTime
Hammer's Plastic Recycling
Landscape Forms
Landscapers Supply
Natural Structures
Par Aide Products Co
Reliable Golf Course Supplies
SGD Co
Sitecraft Inc
Standard Golf Co

R J Thomas Mfg Co aka Pilot
Rock Park Equipment
Ultrum Div Gametime Inc
Wausau Tile Inc
Western Golf Inc

TREE PROTECTORS & GRATES

Construction Supply Inc
Deep Root Partners L P
Geo Group Intl
Innovative Landscapes Inc
Landscapers Supply
Ben Meadows Co
Pro Drain Systems Inc

TRIMEEZE®

Plant & Tree Products
Tel: 1-800-641-2061
Fax: 1-514-242-2071
Web: w.w.w.trimeeze.com

Trimeeze

TREE SERVICES

F A Bartlett Tree Expert Co
Environmental Care Inc
Pacific Coast Nursery Inc

TREE SUPPORT MATERIALS

Eaton Brothers Corp
Foresight Products LLC
Lawson Landscape Products
Patrician Products Inc

TREE WRAPS & DRESSINGS

Eaton Brothers Corp
Geo Group Intl
Ben Meadows Co
Patrician Products Inc
Reemay Inc/Typar Landscape
Fabric
Trimeeze

TURF CONSULTANTS

Amturf Seeds
Barenbrug/Northeast
CLC LABS
Jonathan Green Inc
GreenPro Organics
Greensmiths Inc
Innovative Landscapes Inc
International Sports Turf
Institute Inc
JB Instant Lawn Inc
Lawn Institute
Nature's Touch Div Agro Chem
Inc
Tournament Turf Laboratories
Inc
Wallace Laboratories

TURF MATS

Akzo Nobel Geosynthetics Co
Canadian Forest Products Ltd
Panel & Fibre Div
Construction Supply Inc
Contech Construction Products
Geo Group Intl
Grassroad Pavers 8 Plus/Bartron
Jonathan Green Inc
Invisible Structures Inc
Partac Peat Corp
Pro Drain Systems Inc
Reliable Golf Course Supplies
SGD Co
Western Golf Inc

TURF/ORNAMENTAL COVERS

Contech Construction Products
Covermaster Inc
Pacific Sod
Partac Peat Corp
Reliable Golf Course Supplies
Typar Turf Blankets

UNIFORMS & WORK CLOTHING

Green Mountain Outfitters
G & K Services
Ben Meadows Co

WATER MANAGEMENT PRODUCTS

Amereq Inc Gelscape Prod Div
Aquamaster Fountains &
Aerators
AquaScape, A Toro Partner
Aquatic Biologists Inc
Aquatrols
CLEAN-FLO Laboratories Inc
Crystal Technologies Corp

SUPERBUGS

Environmentally Safe & Effective

**Keeps ponds clean and
greens green.**

Enviro-Reps International
805-383-4422

Enviro-Reps Intl
Greenscape Pump Services Inc
GSE Lining Technology Inc
Hockney Underwater Weed
Cutter Co
Innovative Landscapes Inc
JRM Chemical Inc
Micro Solutions
Nibco Irrigation Systems
Organica Inc
Otterbine Barebo Inc
Rain Bird Sales Inc
RGF Environmental Systems Inc
Systematic Irrigation Controls
Inc
TerraBiotics
Western Nutrients Corp

WATER TEST KITS

Greensmiths Inc
Innovative Landscapes Inc
Ben Meadows Co
Soilmoisture Equipment Corp
Spectrum Technologies Inc
Tournament Turf Laboratories
Inc

WEATHER FORECASTING SERVICES

C & M Meteorological Supply
DTN Weather Center
Ben Meadows Co
Quail Valley Farm Inc
Weather Metrics Inc

CONTROL PRODUCTS

This Section is broken down by chemical Product with companies providing that chemical listed below. Products common name (in parentheses) and brand names are listed on the line following the company name.

ABSORBEFACIENT

Amereq Inc Gelscape Prod Div
(blend of AM & AA polymers)
Viterra

Moisture Miser Products Div
Multiple Concepts Inc
(polyacrylamide, polyacrylates,
starch based polymers)
Moisture Miser

Plant Health Care Inc

(polyacrylamide-acrylate
copolymer) Terra-Sorb
Hydrogel
PRS Materials Inc
(super absorbent hydrogel)
HydroMate
Western Nutrients Corp
(nonionic compound) Penmax

ADJUVANT/CARRIERS

Conklin Co
(phosphate ester) Kombind
Drexel Chemical Co
(alkyl & alkylaryl
polyoxyethylene glycol) Surf-
Ac 820; (ammonium salts of
polyacrylic, carboxylic acid) BS-
500; (polymeric terpenes)
Pinene II; (paraffin base
petroleum oil, ethoxylated
alcohol) Peptoil; (ammonium
sulfate solution,
dimethylpolysiloxane) AMS-
Xtra

Floratine Products
(Silicone) Score; Raider TG
Goldschmidt Chemical Corp
(organosilicone) Break-Thru
Kalo Inc
Dri Nonionic Surfactant; Bio-
Film; Bio-88
Loveland Industries Inc
(phosphatidolcholine,
methylacetic acid 80%) LI-
700; (silicone-polyether
copolymer 100%) Silwet L77
Monterey Chemical Co
No Foam A; No Foam B; Magify;
Can-Hance
Nature's Touch Div Agro Chem
Inc
(micro biological bi-products
derived from plant composts)
Nutri Aid
Organica Inc
(silicone) Break-Thru

PBI/Gordon Corp
(spray adjuvant constituents)
Exhalt 800
Plant Health Care Inc
(yucca schidigera plant extract)
Yuccah Wetting Agent
Precision Laboratories
Pen-A-Trate II
SarTec Corp
(natural yucca extract) SarGro
Smucker Mfg Inc
(beneficial insects) Bio-Carrier
Wilbur-Ellis Co
(non-ionic surfactant 90%) R-11
Adjuvant; (crop oil) Hasten

ALGAECIDES

ABI Inc
Ultraclear

CUTRINE-PLUS LIQUID

ALGAECIDE / HERBICIDE

Applied Biochemists
(chelated copper, copper
ethanolamine complexes)
Cutrine-Plus;



(dyes, water) Aquashade
Becker-Underwood Inc
LakePak WSP
PBI/Gordon Corp
(copper) AquaCure
Regal Chemical Co
Earthtec



Scotts Co
(benzyl ammonium, ethylbenzyl
ammonium) Algena-X
Soil Technologies Corp
(enzymes & bacteria) Pond
Kleen

ANTITRANSPIRANTS

Aquatrols
(paraffin wax emulsion)
Leafshield
W A Cleary Chemical Corp
(acrylic polymer) ClearSpray T/O
Finn Corp
(guar gum) Hydro Stik
Jonathan Green Inc
(polymer) Transfilm
GreenPro Organics
Vita-Coat
Nature's Touch Div Agro Chem
Inc
(plant extracts) Leaf Coat Clear

PBI/Gordon Corp
(quaternary ammonium
chlorides) QuikStop;
(polyethylenes/polyterpenes)
Transfilm
Rockland Corp
(polymers) Winter Shield
Wilt-Pruf Products Inc
(pine oil) Wilt-Pruf

BACTERIOCIDES

ABI Inc
Ultraclear
J J Mauget Co
(oxytetracycline) Mycoject
PBI/Gordon Corp
(quaternary ammonium
chlorides) QuikStop
Regal Chemical Co
Earthtec
Sostram Corp
(chlorothalonil) Clortram P98M;
(chlorothalonil) Clortram F40

BIO-STIMULANTS

AgSci Inc ATL/SnCorp
(plant extracts) Agrispin
All American Organic
Amereq Inc Gelscape Prod Div
(formulated humic acid
polymers) Biozone
Becker-Underwood Inc
BioGain WSP; BioGain Fe WSP
Bio Turf Gro
Doggett Corp
(humate based) Natural
Resource
Earth Works Natural Organic
Products
Kick; N-Hance; Potent-Sea
Emerald Isle Ltd
(sea plant extract) PanaSea'
Plus; (sea plant extract & iron)
BioGate
Enviro-Reps Intl
Bio Grow
Floratine Products
Astron; Per 4 Max; Perk Up;
Renaissance; Knife
GreenPro Organics
(humates/kelp & 17 organics)
Vita-Care; (humates/kelp & 17
organics) Oxygen-8
Greensmiths Inc
(humic acid) Greensmiths Humic
Acid
Gro-Power Inc
Gro-Power; Bio-Activator
Growth Products Ltd
Companion
Micro Flo Co
(IBA, gibberic acid) PGR IV Turf &
Ornamental
Micro Solutions

The Nutraceutical Company

nutramax
LABORATORIES, INC.

Nutramax Laboratories Inc
(amino acids) Macrosorb;

(amino acids & CaO) Quelant-
Ca
Organica Inc
(kelp) Agroroots



**PLANT
HEALTH
CARE, INC.**

Plant Health Care Inc

(plant extracts, vitamins,
beneficial bacteria &
micronutrients) PHC BioPak
WS; (plant extracts, vitamins,
beneficial bacteria, chelated
iron & micronutrients) PHC
IronPak (10%Fe); (plant
extracts, vitamins, beneficial
bacteria, chelated iron &
micronutrients) Flexx Turf
Premix
Plant-Wise Biostimulant Co
(seaweed, humic acid, iron,
micro-nutrients) 3D-Plant
Growth Supplement
Praxis
(microbial consortia) CAMP
Regal Chemical Co
Regal Crown
ROOTS Inc
(sea weed, humic acid, vitamins,
carbohydrates & amino acids)
ROOTS2; (sea weed, humic
acid, vitamins, carbohydrates
& amino acids) ironROOTS2;
(sea weed, humic acid,
vitamins, carbohydrates &
amino acids) dryROOTS
Soil Technologies Corp
(beneficial bacteria antioxidants)
Bac-Pack
TerraBiotics
CytoGro; CytoFe



Terra Industries Inc

(humate & humic acid, kelp,
vitamins & beneficial bacteria,
iron) BioEdge; (humate &
humic acid, kelp, vitamins &
beneficial bacteria, iron)
BioEdge (Fe) WSP
Turf Health Care LC
(humic acid, kelp, sugars,
bacteria) Bio Pak; (humic acid,
kelp, sugars, iron, bacteria) Bio
Pak (Fe)
Western Nutrients Corp
(liquid humus) Enhance

BIOLOGICAL CONTROLS

Praxis
(biological controls) BioTool Kits

BIOLOGICAL PESTICIDES

All American Organic
A-1 Unique Insect Control
(beneficial insects)
BioLogic Co
(*steinernema feltiae*) Scanmask;
(*steinernema carpocapsae*)
Ecomask
Bonide Products Inc
(*bacillus thuringiensis*) Dipel;
(*bacillus thuringiensis*)
Thuricide
Monterey Chemical Co
Bug Buster-0; (Bt) Caterpillar
Clobber; (petroleum oil) SAT-
T-SIDE
Mycogen Corp Crop Protection
(encapsulated BT) Mattch
Bioinsecticide; (encapsulated
BT) MVP II Bioinsecticide
Soil Technologies Corp
(*allium sativum* extract (insect
repellent)) Garlic Gard
Tanglefoot Co
(polybutene) Tangle-Trap Insect
Trap Coating
Wilbur-Ellis Co
(biological turf fungicide) Bio-
Trek 22G

CLEANING CHEMICALS & COMPOUNDS

E L Hilts & Co
(delimonine) Hilco Citrus-Plus
Degreaser
Hotsy Corp
(breakthrough, ripper 1) Hotsy
Loveland Industries Inc
(detergent mixture) Tank &
Equipment Cleaner
Mi-T-M Corp
Organica Inc
(microbes) Organica Degreaser
Pave Tech Inc
(hydrochloric & phosphoric
acids) Paver PREP;
(hydrochloric & phosphoric
acids) Paver DE-STAINER;
(sodium hydroxide & butyl
cellosolve) Paver DETERGENT
Plant Health Care Inc
(microbes, enzymes, nutrients &
microbial stimulants) BioWash
Wash Rack Cleaner
Precision Laboratories
Incide Out
ProSoCo Inc
Standoff Paver Kare
Sioux Steam Cleaner Corp
Sioux Liquid A
Tennant Co
Western Nutrients Corp
(fatty acid soap) Green Valley
Plantwash
J C Whitlam Mfg Co

COLORANTS, TURF

Becker-Underwood Inc
Turf Mark; Green Lawngr
W A Cleary Chemical Corp
(pigment solids) Grass Greenzit
Jonathan Green Inc
(green dye) Jonathan Green
Green Spray Dye
Monterey Chemical Co
Mark-It Blue; Blazon
Nature's Touch Div Agro Chem
Inc
(plant extracts combined with
colorants) Leaf Coat Green
PBI/Gordon Corp
(colorant) Gordon's
Regal Chemical Co
Regal Dy'On



Terra Industries Inc
Terramark SPI High Concentrate
United Horticultural Supply
Turf Trax
J C Whitlam Mfg Co
(athletic field paint) Pro-Stripe

COLORANTS, WATER



Applied Biochemists
(dye) Aquashadow; (dyes,
water) Aquashade
Becker-Underwood Inc
Lake Colorant WSP; Caribbean
Blue
Enviro-Reps Intl
Tint It Blue
Floratine Products
Pathfinder
Milliken Chemical
(blend of blue & yellow dyes)
Mirage Lake & Pond Color
Precision Laboratories
True Blue
PRS Materials Inc
(hydroseeding soluble dye) LH
Dye
Regal Chemical Co
Regal Dy'On



Terra Industries Inc
Terramark Lake Colorant
United Horticultural Supply
Aquablue Liquid

DEFOAMERS

Becker-Underwood Inc
Shake Down
Drexel Chemical Co
(dimethylpolysiloxane emulsion)
Fome-Kil
Floratine Products
Foam Z Way
Loveland Industries Inc
(dimethylpolysiloxane 10%)
Fighter F;
(dimethylpolysiloxane 12.5%)
Unfoamer; (non-ionic
polyacrylamide 50%) Deposit
Monterey Chemical Co
Tripleline
Organica Inc
(silicone) AT2000 Defoamer
Precision Laboratories
Knockdown; Gundown
Regal Chemical Co
Regal Defoamer

DRIFT RETARDANTS

Becker-Underwood Inc
Define
W A Cleary Chemical Corp
(non-ionic surfactant) Drift Proof
II
Conklin Co
(polyacrylamide) Bull's Eye
Floratine Products
XACT
Monterey Chemical Co
41-A; Nalco Trol I; Sta-Put; 38F
Nature's Touch Div Agro Chem
Inc
(plant cellular extracts combined
with synthetic organics) DR
2000 PM
Precision Laboratories
Direct; Border
Rockland Corp
(surfactants) Target



Terra Industries Inc
(polyvinyl polymer) Windcheck
Wilbur-Ellis Co
(invert emulsion tech) Insist

FERTILIZER/ PESTICIDE COMBINATIONS

Andersons-Professional Lawn
Products
(team, dursban, dimension,
barricade, trimec, tupersan,
diazinon, dylox, merit,
ronstan, sevin, daconil,
chloroneb, bayleton, oftanol)
Tee Time
Jonathan Green Inc
Crabgrass + Dimension;
Crabgrass + TEAM; Crabgrass

+ Tupersan; Weed & Feeds;
Fertilizer + Merit; Fertilizer +
Sevin; Fertilizer + Dursban
Greensmiths Inc
Barricade; Merit; Surflan
Howard Johnson's Ent Inc
Lange-Stegmann Co
(dimension, team, trimec) Lange
Professional
Lebanon Turf Products
Lebanon Professional;
Greenskeeper; NX Pro
Regal Chemical Co
(oxadiazon, prodiemine)
RegalStar; (prodiamine)
RegalKade
Rockland Corp
(team, dursban, barricade,
merit, diazinon) Rockland



Scotts Co
Spring Valley
(team, gallery) Spring Valley
Tyler Enterprises of Elwood Inc
GrandSlam TeamPro & Fert;
TriPower Weed & Feed

FERTILIZERS, MICRONUTRIENTS

Andersons-Professional Lawn
Products
Tee Time
Arbor Systems LLC
(iron) Iron Nutriboosters
Bio Turf Gro
Complete Green Co
(ferric ammonium citrate)
Complete Green Iron Tree
Injection
Conklin Co
(NPK macronutrients) Feast N-P-
K; (EDTA chelates) Feast
Secondary; Feast
Micronutrient
CoRoN Corp
(5-0-0-5 Fe-35) Micro Plus Fe
Creative Sales Inc
(iron) MEDICAP FE; (manganese)
MEDICAP MN; (zinc) MEDICAP
ZN
Davey Tree Expert Co
(urea formaldehyde N mono
potassium phosphate P&K)
Arbor Green

Drexel Chemical Co
(nitrogen 4.5%, boron 3.3%)
Nitro-Bor
Earthgreen Products Inc
(humic acid & N-P-K) Grow-Plex
SP; (humic acid & trace
minerals) Menefee Humate
Granular
Earth Works Natural Organic
Products
Emerald Isle Ltd
(chelated iron, sea plant
extracts) SeaQuential Iron;
(magnesium, zinc, iron, sea
plant, baron, sulfur)
SeaQuential Micronutrient
Enviro-Reps Intl
Bio Grow
Florinate Products
NOW; FG-20; P-48; Knife;
Renaissance
Jonathan Green Inc
(Mg, S, Fe, Bn, Cu, Mn, Mb, Zn)
Jonathan Green
Micronutrients
Gro-Power Inc
(25% humus, 5% humic acids)
Gro-Power Controlled Release
With Micronutrients
Growth Products Ltd
Growth Products
HHI Custom Pelleting
(calcium, magnesium, iron,
sulfur) HHI 15-47, 12-2-12
IMC Vigoro Professional
Products
(fertilizer micronutrients) Perk
Karsten Turf Inc
(Ma, S, Zn, Cu, Fe, Mn, B)
Karsten Turf
Lebanon Turf Products
LESCO Inc
(chelated iron zinc) Micro Mix;
Iron Plus
Lutz Corp
(N, Fe, S) Lutz Super Iron
Tablets; (N-P-K, Mn, Mg, B,
Fe, Zn, S) Lutz Super Citrus
Tablets
Menefee Mining Corp
(3-20-20 & 45% humic acid)
Turf-Plex Soluble Powder
Micro Solutions
Monterey Chemical Co
Sequestrene
Moyer & Son
(liquid iron/sulfur complex)
Micro-Plus Fe/S
Na-Churs Plant Food Co
(liquid chelated micro nutrients
(iron, copper zinc,
magnesium, manganese,
calcium, boron); liquid
fertilizers) Na-Churs
Nature's Touch Div Agro Chem
Inc
(plant polyflavanoids combined
with plant extracts bonded
with manure) Vita Feed
PBI/Gordon Corp
(iron) Ferromec
Plant Food Co
BLU-GRO



PLANT HEALTH CARE, INC.

Plant Health Care Inc

(chelated micronutrients, plant
extracts, vitamins & beneficial
bacteria) PHC IronPak;
(organic biostimulants, humic
acids, & beneficial bacteria)
Healthy Start 5-2-2 Micro
Tablets
Plant Marvel Laboratories Inc
Plant Marvel; (soluble trace
element complex) Soltrace;
Mag-Iron; (chelated minor
element complex) Chemec
Regal Chemical Co
(Fe) Regal Multi-Green;
(Fe, Mg, Mn) Regal MaxiGreen
ROOTS Inc
(chelated micronutrients)
AGRIplex; (chelated
micronutrients) Fe8%;
LAWNplex



Scotts Co

(azadirachtin) Benefit; (Cu, Fe,
Mn, Mo, Zn) Fluid Minors; (Fe,
sulfur) Iron S



Terra Industries Inc

(nitrogen, sulfur, iron) Six Iron
Tessenderlo Kerley
(16-0-0-4 Fe) NFE; (15-0-0-5 Zn)
NZN; (14-0-0-4 Mg) NMG
United Horticultural Supply
FeATURE
Western Nutrients Corp
(humic complex) Humiplex

FERTILIZERS, ORGANIC

J & L Adikes Inc
Growell
AgrEvo
(ureaform nitrogen) Nitroform;
(methylene urea nitrogen)
Nutralene
All American Organic
Andersons-Professional Lawn
Products
Nature Pure
Bio Turf Gro
Doggett Corp
(poultry base) Doggett
Earthgreen Products Inc
(humic acid & N-P-K) Grow-Plex
SP; (humic acid & trace
minerals) Menefee Humate
Granular

Earth Works Natural Organic
Products
Emerald Isle Ltd
(alfalfa, milorganite, fishmeal,
sea plants) BioBloom; (sea
plant meals, SAND-AID,
milorganite) OptiMil
Greener Pastures
(soy meal, wheat mid, corn
gluten) Humic Plus 9-1-5; (soy
meal, wheat mid, corn
gluten) Blade Runner 15-1-9;
(soy meal, wheat mid, corn
gluten) PH Control 15-1-15
Jonathan Green Inc
Organic Country 15-4-7;
Natural Organic 6-2-4
GreenPro Organics
(humates) Oxygen-8G
Greensmiths Inc
Honactinite
Gro-Power Inc
Gro-Power All Organic



Growth Products Ltd
Growth Products
HHI Custom Pelleting
(feather meal, meat & bone
meal) HHI 8-2-4
Humate Technologies Inc
(humates) Ferto
LESCO Inc
Biochoice
Menefee Mining Corp
(organic mater, carbon, humic
acid) All Natural Organic Soil
Conditioner
Milorganite
(biosolids) Milorganite
Moyer & Son
(dry fertilizer) Green
Gro...naturally
Nature Safe Natural & Organic
Fertilizers Div of Griffin
Industries
(meat, bone, feather, blood &
fish meals) Nature Safe
Nature's Touch Div Agro Chem
Inc
(plant manure, enzymatic
nutrients) Vital Reactons OM
PBI/Gordon Corp
(Bovine manure) BovAMura
Plant Food Co
Liqua-Form



PLANT HEALTH CARE, INC.

Plant Health Care Inc
(animal proteins, humate,
carbohydrates, sea kelp,
yucca, and beneficial bacteria)

Healthy Start 3-4-3
BioFertilizer; (ascophylum
nodosum) PHC Sea Kelp WS
ROOTS Inc
(biostimulants & composted
poultry manure 3-3-3)
dryROOTS



Scotts Co

BioTech
Soil Technologies Corp
(kelp, humate, iron,
micronutrients) Micro-Gro
Southern Importers Inc
(cow manure) Southland
Composted Cow Manure
Spring Valley
Spring Valley
Standard Tar Products Co
(recycled leather) Natural
Science 12-0-0 Organic
Fertilizer & Plant Food
TerraBiotics
Hou-Actinite
Western Nutrients Corp
(liquid humus) Enhance

FERTILIZERS, TREE

J & L Adikes Inc
Growell
AgrEvo
Nitroform
Amereq Inc Gelscape Prod Div
(slow release MU nitrogen) N-
Safe
Andersons-Professional Lawn
Products
Bio Turf Gro
W A Cleary Chemical Corp
(NPK, Fe solution) 16-2-4 Plus;
(NS, Fe solution) TruGreen Pro
Complete Green Co
(ferric ammonium citrate)
Complete Green Iron Tree
Injection
CoRoN Corp
(16-3-3 (55% CRN)) ArborFlo
Creative Sales Inc
(N-P-K, Fe, Mn, Zn) MEDICAP
MD
Doggett Corp
(slow release N-P-K) Dogget
Great Salt Lake Minerals Corp
(potassium sulfate) Sulfate of
Potash
Jonathan Green Inc
Hollycare 4-6-6
Gro-Power Inc
(70% humus, 20% humic acids)
Grow Power
Growth Products Ltd
Growth Products
HHI Custom Pelleting
(feather meal, methylene) HHI
15-4-7, 12-2-12
Humate Technologies Inc
(humates, urea, DAP, potash)
Ferto

IMC Vigoro Professional Products
Par Ex; (controlled release fertilizer briquettes) Woodace; Woodscape
Lebanon Turf Products
LESCO Inc
Arbor Green
Lutz Corp
(N, K, Mn, Mg, Fe, Cu, S) Lutz Palm Tree Spikes
J J Mauget Co
(N-P-K) Stemix Hi Volume; (N-P-K) Stemix; Stemix Iron/Zinc; Stemix Zinc; Injectamin Zinc
Medi-Ject Tree Injection Systems
Iron; Medi-NPK; Ironject
Menefee Mining Corp
(3-20-20 & 45% humic acid)
Grow-Plex Soluble Powder
Milorganite
(biosolids) Milorganite
Moyer & Son
(tree/ornamental liquid fertilizer) Arborflo 16-3-3
Nature's Touch Div Agro Chem Inc
(tree composts, biological enzymes, nutrients) TES
Nutri-Pak
Nutri-Pak
Plant Food Co
PFC's 16-4-5



**PLANT
HEALTH
CARE, INC.**

Plant Health Care Inc

(organic nutrients, humic acids, beneficial bacteria & micronutrients) Healthy Start 12-8-8 BioFertilizer Planting Macro Tablets; (chelated micronutrients, organic nutrients, humic acids and beneficial bacteria) Healthy Start 5-2-2 Micro Tablets
Plant Marvel Laboratories Inc (tree & shrub special 25-15-10 plus) Plant Marvel Nutriculture
Remke Enterprises Inc
20-10-5 Remke Planting Tablets; 12-17-17 Remke Starter Tablets

Scotts

Scotts Co

(Ca, Mg, S, Cu, Fe, Mn, Mo, Zn) STEP (Scotts Trace Element Package); (Ca, S, Fe) Agriform 20-10-5 Planting Tablets; (S, Fe) Sierrablen 18-7-10 Plus Iron; (Ca, Mg, S, B, Cu, Fe, Mn, Mo, Zn) Sierra 12-12-12 CRF Tablets Plus Minors; (Ca, Mg, S, B, Cu, Fe, Mn, Mo) Sierra 16-8-12 CRF Tablets Plus Minors; Peters 30-10-10, 27-15-12 & 20-20-20 Plus Minors Water-Soluble Fert

Tessenderlo Kerley
(30-0-0 50% SRN solution) N-Sure-Pro; (0-0-25-175 solution) KTS
Tyler Enterprises of Elwood Inc
Prairie Creek Nursery Fertilizer; Greensward Soluble Fertilizer
Western Nutrients Corp
(lignin complex) Nutraplex

FERTILIZERS, TURF

J & L Adikes Inc
Growell
AgrEvo
Nitroform; Nutralene
Amereq Inc Gelscape Prod Div
(slow release MU nitrogen) N-Safe



American Cyanamid

(fertilizer w/pendimethalin)
Pendulum Plus Fertilizer
Andersons-Professional Lawn Products
Tee Time
BEST-J R Simplot Co
Best
Bio Turf Gro
W A Cleary Chemical Corp
(NPK, Fe solution) 16-2-4 Plus; (NS, Fe solution) TruGreen Pro
Conklin Co
Feast 16-4-4; Feast XL; (dicyandiamide) Guardian; (dicyandiamide) Guardian DL
CoRoN Corp
(28-0-0 (90% CRN)) CoRoN; (18-3-6-5 Fe, 12-0-12, 25-0-0-5 Fe (50% CRN); 18-3-6-5Fe liquid controlled release nitrogen with phosphorus, potassium, and iron chelate (50% CRN); 25-0-0-5Fe liquid controlled release nitrogen with iron chelate (50% CRN)) CoRoN-Plus
Earthgreen Products Inc
(humic acid & N-P-K) Grow-Plex SP; (humic acid & trace minerals) Menefee Humate Granular
Floratine Products
NOW
Great Salt Lake Minerals Corp
(potassium sulfate) Turf Blend
Jonathan Green Inc
Green-up; New Seeding; Twin Green; Natural Vigor; New Vigor; Winter Survival; Turf Nutrition; Root Builder; Balanced Feeding; Multi-plex
Greensmiths Inc
Greensmiths
Gro-Power Inc
(40-45% humas, 8-9% humic acids) Gro-Power Premium Green

Growth Products Ltd
Growth Products
HHI Custom Pelleting
(feather meal, micronutrients)
HHI 15-4-7, 8-2-4, 12-2-12
Humate Technologies Inc
(humates, urea, DAP, potash)
Ferto
IMC Vigoro Professional Products
(IBDU slow release nitrogen) Par Ex
Howard Johnson's Ent Inc
JRM Chemical Inc
(polymer & timed release fertilizer) Soil Moist Plus
Karsten Turf Inc
(N-P-K, Ca) Karsten Turf
Lange-Stegmann Co
(agrkoturf, nutralene, GSL sulfate of potash) Lange Professional
Lebanon Turf Products
Lebanon Professional;
Greenskeeper; NX Pro
LESCO Inc
PolyPlus
Menefee Mining Corp
(3-20-20 & 45% humic acid)
Turf-Plex Soluble Powder
Micro Solutions
Milorganite
(biosolids) Milorganite
Moyer & Son
(custom blend liquid fertilizer)
Turflo; (custom blend dry fertilizer) Green Gro
Na-Churs Plant Food Co
(controlled release nitrogen)
Nature's Touch Div Agro Chem Inc
(plant manure, hormones, biological extracts, specialty micro-biologicals) Vital
Reaction A&B
Plant Food Co
GREEN-T



**PLANT
HEALTH
CARE, INC.**

Plant Health Care Inc

(chelated micronutrients, yucca, plant extracts, beneficial bacteria & soluble humate)
Flexx Turf Premix
Plant Marvel Laboratories Inc
(bent special 28-8-18, lawn marvel 28-18-8, bermuda special 25-5-20) Plant Marvel Nutriculture Formula
Regal Chemical Co
Regal Fertilizer
Rockland Corp
(milorganite, IBDU slow release NIT) Mil An Chem II; (IBDU slow release NIT) Twin Win

Scotts

Scotts Co

(controlled release fertilizer)
Contec; Peters 28-5-18, 25-5-20, 25-0-25, 24-8-16, 20-5-30 & 10-30-20 Plus Iron Water-Soluble Fert; (Cu, Fe, Mn, Mo, Zn) Fluid Minors; (Fe, sulfur) Iron S 16-0-0; (Ca, Mg, S, Cu, Fe, Mn, Mo, Zn) STEP (Scotts Trace Element Package); (Fe) Poly-S Turf Fertilizer Plus Iron 25-3-10; (Fe, Mn, Mo, Zn, S) Poly-S NPK Turf Fertilizer Plus Minors 19-3-19; (Fe, S) Triaform Fertilizer Plus Iron 29-3-6; (Mg, S, Cu, Fe, Mn, Mo, Zn) HD Fertilizer Plus Minors 26-4-13; (S, Mn) HD Fertilizer Plus 22-0-12; (S, Fe, Mn) HD Super Greens 19-0-17; (Mg, S, B, Fe, Mn, Mo, Zn, Cu) HD Greens 22-0-16; HD NPK Greens 21-3-21; HD Hi-Maintenance Turf Fertilizer 32-3-10; (Fe, Mn, S) Triaform Hi-Maintenance Turf Fertilizer Plus Minors 31-3-10; Triaform Starter Fertilizer 19-26-5; (Fe, Mn, S) Triaform High K Plus Minors 15-0-28; Triaform High K 15-0-30; Triaform NPK Fertilizer 18-9-18; (Fe, Mn, S) Triaform NPK Fertilizer Plus Minors 18-9-18; HD Fairway Fertilizer 32-3-10; HD Nitrogen/Potassium Fairway 22-0-22; HD Super Fairway 35-3-7; (70% Poly-S) Scotts ProGrow Poly-S Turf Starter Fertilizer 16-25-12; Poly-S Turf Fertilizer 33-3-6; (30% Poly-S) Scotts ProGrow Poly-S Turf Fertilizer 36-3-7; (100% Poly-S) Scotts ProGrow Poly-S Turf Nitrogen 40-0-0; Poly-S NPK Turf Fertilizer 21-3-20; Poly-S Super Turf Fertilizer 34-3-3; Poly-S Super Turf Fertilizer 26-4-12; Poly-S High K Turf Fertilizer 15-0-29 (Small Particle); Poly-S Nit/Pot Turf Fertilizer 21-0-20 (Small Particle); Fluid Fertilizer 29-2-3; (magnesium sulfate) Flowable K Fertilizer 9-0-32; Poly-S Turf Fertilizer 32-3-5 (Small Particle); Poly-S Turf

Fertilizer 38-0-0 (Small Particle); Poly-S Turf Fertilizer 27-3-11 (Small Particle); Poly-S Super Turf Fertilizer 16-25-12; (S, Fe) Sierrablen 18-7-10 Plus Iron; Osmocote Controlled Release Nitrogen 40-0-0; Osmocote Controlled Release Nitrogen 39-0-0; Agriform Turf Mix 34-0-7; (S, Fe) Agriform 21-8-8; (S, Fe) Agriform 18-18-6; Peters 30-10-10 Plus Minors Water-Soluble Fert; Peters 28-5-18 Plus Iron Water-Soluble Fert; Peters 27-15-12; (Fe) Peters 25-5-20 Plus Iron Water-Soluble Fert; (Fe) Peters 25-0-25 Plus Iron Water-Soluble Fert; (Fe) Peters 24-8-16 Plus Iron Water-Soluble Fert; (Fe) Peters 20-20-20 Plus Minors Water-Soluble Fert; Peters 20-5-30 Plus Iron Water-Soluble Fert; (Fe) Peters 10-30-20 Plus Iron Water-Soluble Fert; ONCE 24-6-10 Turf & Landscape Fert; ONCE 24-5-11 Turf & Landscape Fert; ONCE 25-0-17 Turf & Landscape Fert; ONCE 25-0-18 Turf & Landscape Fert; ONCE 34-0-7 Turf & Landscape Fert; ONCE 35-0-6 Turf & Landscape Fert; ONCE 0-0-46 Turf & Landscape Fert; ONCE 0-0-47 Turf & Landscape Fert; (50% Poly-S) Scotts ProGrow Turf Fertilizer + Iron 30-3-9; (MU) Scotts ProGrow Milled Super Fairway Fertilizer 35-3-7; (KCL) Scotts ProGrow Soluble Turf Fertilizer 36-4-8; (50% Poly-S) Scotts ProGrow Turf Fertilizer 32-3-10; (25% Poly-S) Scotts ProGrow Fertilizer 15-5-10; (60% Poly-S) Scotts ProGrow Ornamental Fertilizer 17-17-17

Soil Technologies Corp
(cyanobacteria) Turftech II
Spring Valley
Spring Valley



Terra Industries Inc

Terra Magic Carpet; Drivers' Edge; Putters' Pride
Tessenderlo Kerley
(30-0-0 50% SRN solution) N-Sure-Pro; (0-0-25-175 solution) KTS
Tyler Enterprises of Elwood Inc
Greenlinks Golf Course Fertilizer; Greensward Turf Fertilizer
United Horticultural Supply
ESN
Western Nutrients Corp
(slow release) Lubin Line

FUNGICIDES, ORNAMENTAL

J & L Adikes Inc
Growell
AgrEvo
(propamocarb) Banol
BASF Corp
(vinclozolin) Curalan (DF/FL/EG)



Bayer Corp

(triadimefon) Bayleton
Bonide Products Inc
(clearly 3336) Bonomyl
W A Cleary Chemical Corp
(mancozeb) Protect T/O;
(thiophanate methyl) 3336F,
3336WP, 3336G



DowElanco

(fenarimol) Rubigan
Drexel Chemical Co
(captan) Drexel Captan 50W;
(cupric hydroxide) KOP-Hydroxide; (copper oxychloride) KOP-Oxy 85; (elemental sulfur) Suffa; (elemental sulfur) Drexel Sulfur 90W

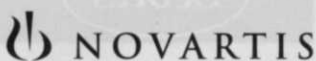
Jonathan Green Inc
(bayleton) Bayleton 25 WSP;
Chipco 26019 WP; Chipco 26019

ISK Biosciences
(chlorothalonil) Daconil 2787;
(chlorothalonil) Daconil Weather Stik; (chlorothalonil) Daconil Ultrex

Kincaid Enterprises
(chloroneb) Terraneb Turf

Lebanon Turf Products
LESCO Inc
(chlorothalonil/rubigan)

Twosome
J J Mauget Co
(decarb) Bugisol;
(oxycarboxin) Carboject
Monterey Chemical Co
(chlorothalonil) Bravo; Aliette
Mycogen Corp Crop Protection
(fatty acids) M-Pede Insecticide



Novartis Turf & Ornamental Products

Medallion; Banner Maxx;
Subdue Maxx
PBI/Gordon Corp
(manganese & zinc) Formec 80;
(copper) Bordeaux Mixture

Regal Chemical Co
Regal ConSyst; Regal Systec
Rhone Poulenc Ag
(iprodione) Chipco 26019;
Chipco Aliette
Rohm & Haas Co
(mancozeb) DITHANE T/O;
(myclobutanil) SYSTHANE
WSP; (mancozeb) DITHANE
WF

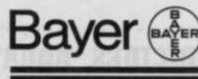


Scotts Co

(100% Poly-S) Scotts ProGrow
Ornamental Fertilizer
w/Minors 18-3-6;
(thiophanate-methyl) Systemic
Fungicide; (metalaxyl) Pythium
Control; (etridiazol,
thiophanate-methyl) Banrot 8-
G; (etridiazol, thiophanate-
methyl) Banrot 40% WP;
(thiophanate-methyl) Domain
FL; (thiophanate-methyl,
mancozeb) Duosan 75 WSB;
(thiophanate-methyl) Fungo
Flo; (vinclozolin) Ornalin FL;
(etridiazol) Turban 5G;
(etridiazol) Turban 25% EC;
(etridiazol) Turban 30% WP
SePRO Corp
(piperazin) Pipron LC; (fenarimol)
Rubigan EC
Sostram Corp
(29.6% chlorothalonil) Echo-
Lite T&O; (6lb per gallon
chlorothalonil) Echo 720 T&O
Fungicides
United Horticultural Supply
Engage 10G/75WP

FUNGICIDES, TURF

J & L Adikes Inc
Growell
AgrEvo
Banol; (flutolanil) Prostar
BASF Corp
(vinclozolin) Curalan (DF/FL/EG)



Bayer Corp

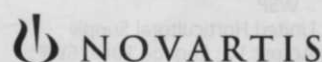
(triadimefon) Bayleton
Bonide Products Inc
(bayleton) Disease Beater
W A Cleary Chemical Corp
(thiram) Spotrete; (PCNB)
Defend 10G; (PCNB) Defend F



DowElanco

(fenarimol) Rubigan

Jonathan Green Inc
Lawn Fungicide; Pro-Bayleton;
Daconil; Fore
Gustafson Inc
(metalaxyl (seed applied))
Apron FL; (metalaxyl
(seed applied)) Apron Dry
ISK Biosciences
(chlorothalonil) Daconil 2787;
(chlorothalonil) Daconil
Weather Stik; (chlorothalonil)
Daconil Ultrex
Howard Johnson's Ent Inc
Kincaid Enterprises
(chloroneb) Terraneb Turf
Lebanon Turf Products
LESCO Inc
(vinclozalin) Touche
Mycogen Corp Crop Protection
(fatty acid) M-Pede Insecticide



Novartis Turf & Ornamental Products

Sentinel; Banner Maxx; Subdue
Maxx
PBI/Gordon Corp
(manganese & zinc) Formec 80;
(chloroneb) Teremec SP;
(quaternary ammonium
chlorides) QuikStop
Regal Chemical Co
Regal ConSyst; Regal SysTec
Rhone Poulenc Ag
(iprodione) Chipco 26019;
Chipco Aliette
Riverdale
Rohm & Haas Co
(mancozeb) Fore WSP;
(myclobutanil) Eagle;
(mancozeb) Fore Flowable



Scotts Co

(thiophanate-methyl,
mancozeb) Zyban 75% WP;
(triadimefon) HD Fertilizer Plus
Fungicide VII 28-0-12;
(thiophanate-methyl,
iprodione) Scotts ProGrow
Fertilizer Plus Fungicide VIII 23-
3-5; (PCNB) FFII 14-3-3;
(thiophanate-methyl) Systemic
Fungicide; (chloroneb)
Fungicide V; (triadimefon)
Fungicide VII; (chloroneb,
thiophanate-methyl) Fungicide
IX; (iprodione) Fungicide X;
(metalaxyl) Pythium Control;
(thiophanate-methyl,
iprodione) Fluid Fungicide;
(triadimefon, metalaxyl) Fluid
Fungicide II; (thiram,
triadimefon) Fluid Fungicide III;
(thiophanate-methyl,
mancozeb) Duosan 75 WP;
(thiophanate-methyl) Fungo

50WP; (thiophanate-methyl) Fungo Flo; (etridiazol) Koban 1.3 G; (etridiazol) Koban 30 WP; (PCNB) Penstar 10G; (PCNB) Penstar 75WP; (vinclozolin) Vorlan 50 DF Sostram Corp
(4lb per gallon chlorothalonil) Echo 500 T&O Fungicides; (75% AI water dispersible granule) Echo 75 WDG



Terra Industries Inc
(chlorothalonil) Thalonil 90DF; (chlorothalonil) Thalonil 4L; (chlorothalonil) Thalonil 90 WSP
United Horticultural Supply
Accost 1G; Engage 10G/75WP; Heritage
Zeneca Professional Products (azoxystrobin) Heritage

GRASS/SEED COATINGS

J & L Adikes Inc
Growell
Barenbrug/Northeast
Nor-Cote
Conklin Co
(adenosine monophosphate) Amplify-D
Florant Products
Germinex-7G
Gustafson Inc
Plant Health Care Inc
(starch superabsorbent with graphite) Terra-Sorb Seedcoat Gel; (mycorrhizal fungi encapsulated seed) Mycor Encap



Scotts Co
Turf Merchants Inc
VIP II; Turfem II

GROWTH REGULATORS

Bonide Products Inc
(flore) Fruit Eliminator; (rooting hormone) Rootone
Conklin Co
(cytokinins) X-CYTO
Drexel Chemical Co
(potassium salt 6-hydroxy-3-(2H)-pyridazinone) Retard
Growth Products Ltd
Essential
LESCO Inc
Cutless
Micro Flo Co
(IBA, gibberic acid) PGR IV Turf & Ornamental

Monterey Chemical Co
(ethephon) Florel Fruit Eliminator
Mycogen Corp Crop Protection (pelargonic acid, fatty acid) Thinx Blossom Thinner
Nature's Touch Div Agro Chem Inc
Strengthen And Renew



Novartis Turf & Ornamental Products

Primo
PBI/Gordon Corp
(diakugulac-sodium) Atrimec; (mefluidide) Embark
Regal Chemical Co
Primo



Scotts Co

(vinclozolin) Vorlan Flo;
(paclobutrazol) Fertilizer with TGR Poa Annu Control 31-3-9; (paclobutrazol) High K Fertilizer with TGR Poa Annu Control 15-0-29; (paclobutrazol) High K Fertilizer Plus Turf Enhancer 15-0-29
SePRO Corp
(ancymidol) A-Rest
TerraBiotics
Hydretain



Terra Industries Inc
(gibberellic acid, indole-3-butyric acid) Maxon

HERBICIDES, AQUATIC

WEEDTRINE-D AQUATIC HERBICIDE

Applied Biochemists
(diquat) Weedtrine-D; (chelated copper)

CUTRINE-PLUS LIQUID ALGAECIDE / HERBICIDE

Cutrine-Plus; (dyes, water)



Aquashade; ((2,4-D) Navigate; (2,4-D) AquaKleen
Aquatic Biologists Inc
Monsanto Co
(glyphosate) Rodeo
Monterey Chemical Co
(copper sulfate) Algae Attack
PBI/Gordon Corp
(copper) AquaCure
Rhone Poulenc Ag
(phenoxy) Aqua Kleen
Riverdale



Scotts Co

SePRO Corp
(fluridone) Sonar AS; (fluridone) Sonar SRP
Zeneca Professional Products
(diquat) Reward

HERBICIDES, NON-SELECTIVE

AgrEvo
(glufosinate-ammonium) Finale
Bonide Products Inc
(glyphosate) Kleen-Up
Jonathan Green Inc
Round-up Pro; Round-up Dry Pak
LESCO Inc
(esters of fatty acids) Scythe
Monsanto Co
(glyphosate) Roundup Pro; (glyphosate) Roundup DryPak
Monterey Chemical Co
(cacodylic acid) Montar; (cacodylic acid, MSMA) Monicide
Mycogen Corp Crop Protection (pelargonic acid, fatty acids) Scythe Herbicide
PBI/Gordon Corp
(2,4-D, prometon) Vegemec; (dichlobenil) Duclomec
Regal Chemical Co
Rockland Corp
(pramitol) Rockland



Scotts Co

Sostram Corp
(40% AI atrazine) Atrazinc 4L & 90 DF; (40% AI simazine) Simazine 4L & 90 DE
United Horticultural Supply
Pre Pair
Zeneca Professional Products
(diquat) Reward

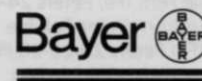
HERBICIDES, POST-EMERGENCE

AgrEvo
(fenoxaprop-ethyl) Acclaim; (diclofop-methyl) Illoxan



American Cyanamid

(imazaquin) Image
BASF Corp
(sethoxydim) Vantage; (bentazon) Basagran T/O (EG)



Bayer Corp

(metribuzin) Sencor
Bonide Products Inc
(trimec) Trimec
W A Cleary Chemical Corp
(DSMA) Methar 30



DowElanco

(triclopyr, clopyralid) Confront
Drexel Chemical Co
(monosodium acid methanearsonate) Drexar 530; (disodium methanearsonate anhydrous) Drexel DSMA Slurry; (atrazine) Drexel Atrazine 4L/90DR
Jonathan Green Inc
Lawn Weed Control; Weed Beater; Dissolve; Triplet; Tri-Power; Triamine; Trimec plus; Horsepower; CoolPower
Howard Johnson's Ent Inc
LESCO Inc
(phenoxy herbicides) Three Way
Monterey Chemical Co
(MSMA) Weed Hoe; Turflon Ester
PBI/Gordon Corp
(2,4-D, MCPP, dicamba) Trimec; (2,4-D, 2,4-DP, dicamba) Super Trimec; (2,4-D, MCPP, dicamba, MSMA) Trimec Plus; (fluazifop-P-butyl) Ornamec
Riverdale
(MCPA, MCPP, 2,4-DP (amines)) Triamine II/Triamine II Water Soluble; (2,4-D + MCPP + 2,4-DP (amine)) Triamine Granular; (2,4-D, MCPP, 2,4-DP (esters)) Tri-Ester; (MCPA, MCPP, 2,4-DP (ester)) Tri-Ester II; (2,4-D + 2,4-DP (ester)) Turf D+DP; (MCPP (amine)) MCPP-4 Amine; (2,4-D (amine)) AM-40; (2,4-D (amine)) Solution Water Soluble; (2,4-D, MCPP,

Dicamba (amines)) Triplet;
(MCPA, MCPP, Dicamba
(amines)) Tri-Power; (2,4-D,
MCPP, 2,4-DP (amine))
Triamine Jet Spray; (2,4-D
ester) 2,4-D Granular; (2,4-D,
MCPP, 2,4-DP (amines))
Dissolve; (2,4-D, MCPP, 2,4-
DP (amines)) Triamine; (MCPA,
MCPP, dicamba (ground
acids)) Tri-Power Dry

Rockland Corp
(trimec) Rockland



Scotts Co

(oryzalin, oxyfluorfen) Rout;
(2,4-DP, 2,4-D) Fluid Broadleaf
Weed Control; (dicamba) K-O-
G Weed Control; (2,4-D,
MCPP, dicamba) HD Fertilizer
Plus Dicot Weed Control III 32-
4-3; (metsulfuron methyl)
DMC Weed Control; (atrazine)
St Augustine Weed Control
Plus Fertilizer 29-3-5; (2,4-D,
MCPP, dicamba) Trex-San;
(2,4-D, MCPP, dicamba) Trex-
San Bent; (2,4-D, MCPP,
dicamba) Scotts ProGrow
Fertilizer Plus Broadleaf WC
26-4-4

Sostram Corp
(90% AI atrazine) Atrazine 4L &
90 DF; (90% AI atrazine)
Simazine 4L & 90 DE



Terra Industries Inc

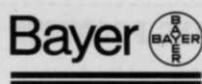
(2,4-D, MCPP dicamba) Strike 3
United Horticultural Supply
Mec Amine - D; Hat Trick
Valent USA Corp
(clethodim) Envoy Herbicide
Zeneca Professional Products
(diquat) Reward; (fluazifop-p-
butyl) Fusilade II

HERBICIDES, PRE- EMERGENCE

Agrevo
(ethofumesate) Prograss

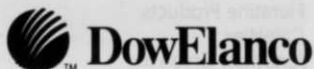


American Cyanamid
(pendimethalin) Pendulum



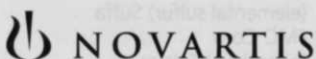
Bayer Corp

(metribuzin) Sencor
Bonide Products Inc
(trifluralin) Weed Preventer



DowElanco

(trifluralin, benefin) Team;
(isoxaben) Gallery; (oryzalin)
Surflan; (isoxaben, trifluralin)
Snapshot 2.5TG
Drexel Chemical Co
(atrazine) Drexel Atrazine 4L/90
DF; (simazine) Drexel Simazine
4L/90 DF
Jonathan Green Inc
Balan; Pendulum; Surflan;
Team; Treflan; Weed Screen
Howard Johnson's Ent Inc
Lange-Stegmann Co
(granular dimension) Dimension
LESCO Inc
(pendimethalin) Pre-M
Monterey Chemical Co
Treflan



Novartis Turf & Ornamental Products

Barricade; Foster; Princep;
Pennant
PBI/Gordon Corp
(bensulide) Pre-San; (bensulide)
Bensumec; (siduron) Tupersan
Regal Chemical Co
RegalStar; RegalKade
Rhône Poulenc Ag
(oxadiazon) Chipco Ronstar
WSP; (oxadiazon) Chipco
Ronstar G
Rockland Corp
(team, barricade, dimension)
Rockland
Rohm & Haas Co
(dithiopyr) Dimension;
(oxyfluorfen) Goal T/O;
(pronamide) KERB



Scotts Co

(homogeneous) Scotts ProGrow
Fertilizer Plus Weed Control
32-4-3; (pendimethalin, 40%
Poly-S) Scotts ProGrow Turf
Fertilizer Plus Preemergent
Weed Control 22-0-6;
(pendimethalin)
Nitrogen/Potassium Fertilizer
Plus Preemergent Weed

Control 14-0-14 (40% Poly-S
Nitrogen); (pendimethalin)
NPK Fertilizer Plus
Preemergent Weed Control
13-3-7 (40% Poly-S Nitrogen);
(pendimethalin, 100% Poly-S)
Scotts ProGrow Turf Fertilizer
Plus Preemergent Weed
Control 22-0-6;
(pendimethalin, all soluble)
Scotts ProGrow Fertilizer Plus
Preemergent Weed Control
22-4-4; (pendimethalin)
Fertilizer Plus Turf Weedgrass
Control 30-3-10;
(pendimethalin) Turf
Weedgrass Control;
(pendimethalin) Weedgrass
Control 60WP (Wettable
Powder); (pendimethalin)
Southern Weedgrass Control;
(pendimethalin, 40% Poly-S)
Scotts ProGrow Fertilizer Plus
PWC 13-3-7; (pendimethalin,
40% Poly-S) Scotts ProGrow
Fertilizer Plus PWC 20-3-4;
(pendimethalin) Scotts
ProGrow High K Fertilizer +
PWC 0-0-13; (pendimethalin,
40% Poly-S) Scotts ProGrow
Fertilizer Plus PWC 14-0-14;
(pendimethalin, 25% dursban)
Scotts ProGrow Fertilizer Plus
Pendi Plus Dursban 19-3-4;
(bensulide) Weedgrass
Preventer; (bensulide,
oxadiazon)
Goosegrass/Crabgrass
Control; (oxadiazon) Turf
Starter Plus RONSTAR 14-21-
10; (oxadiazon) Turf Fertilizer
Plus RONSTAR 15-5-10

Soil Technologies Corp
(corn gluten) Dynaweed
Sostram Corp
United Horticultural Supply
Crabgrass Preventer

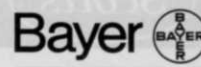
ICE-MELTING COMPOUNDS

Andersons-Professional Lawn
Products
Ice Melt; Ice-Melt Plus
Cargill Deicers
Jonathan Green Inc
(potassium chloride) Jonathan
Green Melt-A-Way;
(magnesium chloride) Ice-O-
Later; (rock salt) Ice-A-Way
Howard Johnson's Ent Inc
Zero Ice
Lange-Stegmann Co
(potassium chloride) Melt Man
Plus; (magnesium chloride)
Melt Man
Rockland Corp
(cal chloride) Ice-Go
Spring Valley
Professional Ice Melter
Standard Tar Products Co
(calcium chloride) Snomelt
Instant Ice Melter;
(magnesium chloride) Mag;

Road Crew Ice Melting
Crystals
Tyler Enterprises of Elwood Inc
Tyler Ice Melters

INSECTICIDES, TREE/ORNAMENTAL

J & L Adikes Inc
Growell
Agrevo
(bendiocarb) Turcam WP
Arbor Systems LLC
(imidacloprid) Pointer;
(abamectin) Greyhound



Bayer Corp

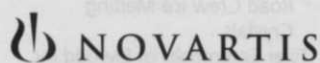
(imidacloprid) Merit
Bonide Products Inc
Rosetox
Burlington Scientific Corp
(natural aromatic repellents)
RoPel Plant Protect.R
W A Cleary Chemical Corp
(microencapsulated diazinon)
Knox Out GH
Creative Sales Inc
(acephate) ACECAP 97



DowElanco

(chlorpyrifos) Dursban
Drexel Chemical Co
(carbaryl) Drexel Carbaryl 4L,
80W; (lindane) Drexel Lindane
20%; (dimethoate) Drexel
Dimethoate 2.67; (diazinon)
Drexel Diazinon Insecticide;
(endosulfan) Drexel
Endosulfan 3EC; (malathion)
Drexel Malathion 5EC

FMC Corp
(permethrin) Astro; (bifenthrin)
Talstar
Jonathan Green Inc
(carbaryl) Sevin 80 WSP
Kincaid Enterprises
(methoxychlor) Marlate 50
LESCO Inc
(carbaryl) Sevin
J J Mauget Co
Injecticide B; (abamectin)
Abacide Bidrin; (imidacloprid,
MSR) Imicide Injecticide
Micro Flo Co
(acephate) Acephate Pro 75;
(chlorpyrifos) Chlorpyrifos ZE
Pro
Monterey Chemical Co
(petroleum oil) SAF-T-SIDE
Mycogen Corp Crop Protection
(fatty acid) M-Pede Insecticide



Novartis Turf & Ornamental Products

Avid; Citation; Precision
Prentiss Inc
Rhone Poulenc Ag
(carbaryl) Chipco Sevin
Rockland Corp
(superior oil) Hort Oil
Rohm & Haas Co
(dicofol) KELTHANE T/O



Scotts Co

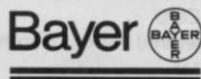
(siduron) Starter Fertilizer with
Preemergence Weed Control
16-21-4; (carbaryl) Scotts Fluid
Insecticide; (azadirachtin)
Margosan-O
United Horticultural Supply
Dursban 2CG; Dursban 4E-N;
Dursban TNP
Valent USA Corp
(acephate) ORTHENE Turf, Tree
& Ornamental Spray
Zeneca Professional Products
(lambda-cyhalothrin) Scimitar

INSECTICIDES, TURF

J & L Adikes Inc
Growell
AgrEvo
(trichlorfon) Proxol 80SP;
(bendiocarb) Turcam WP 2
1/2G



American Cyanamid
(hydramethylnon) AMDRO



Bayer Corp

(imidacloprid) Merit;
(trichlorfon) Dylox;
(isofenphos) Oftanol;
(cyfluthrin) Tempo
Bonide Products Inc
(sevin) Grub Tox
W A Cleary Chemical Corp
(microencapsulated diazinon)
Knox Out GH



DowElanco

(chlorpyrifos) Dursban

Drexel Chemical Co
(carbaryl) Drexel Carbaryl 4L,
80W; (diazinon) Drexel
Diazinon
FMC Corp
(bifenthrin) Talstar
Jonathan Green Inc
Pest Kill w/Dylox; Dursban
2.32G; Lawn Insect Control;
Sevin 8%G; Sevin 80 WSP;
Merit .3%G
Howard Johnson's Ent Inc
LESCO Inc
(dylox) White Grub/Sod
Webworm
Micro Flo Co
(chlorpyrifos) Chlorpyrifos 4E
Pro; (chlorpyrifos) Chlorpyrifos
1G; (chlorpyrifos) Molecricket
Baits; (chlorpyrifos) Diazinon
4E

Mycogen Corp Crop Protection
(fatty acid) M-Pede Insecticide
Prentiss Inc
Rhone Poulenc Ag
(ethoprop) Chipco Mocap
Rockland Corp
(dursban, merit) Rockland



Rohmid LLC
(halofenozide) MACH 2



Scotts Co

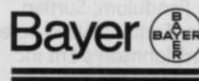
(bendiocarb) Dycarb 76%;
(chlorpyrifos) Turf Fertilizer
Plus Insecticide 18-3-6;
(chlorpyrifos) Insecticide III;
(isofenphos) Insecticide IV;
(carbaryl) Insecticide V;
(trichlorfon) Insecticide VI;
(carbaryl) Fluid Insecticide;
(azadirachtin) Talstar
BioInsecticide; (merit 100%
Poly-S) Scotts ProGrow 13-3-7
Fertilizer + Merit Insecticide;
(oftanol 25% Poly-S) Scotts
ProGrow 27-3-10 Fertilizer +
Oftanol; (diazinon 40% Poly-
S) Scotts ProGrow 23-3-9
Fertilizer + Diazinon; (dursban
25% Poly-S) Scotts ProGrow
32-2-5 Fertilizer Plus Dursban;
(dylox) Scotts ProGrow
United Horticultural Supply
Diazinon 5G; Diazinon 50 WSP
Valent USA Corp
(acephate) ORTHENE Turf, Tree
& Ornamental Spray;
(acephate) PINPOINT 15
Granular; (acephate)
VELOCITY
Zeneca Professional Products
(lambda-cyhalothrin) Scimitar;
(lambda-cyhalothrin) Scimitar

LIMING PRODUCTS

Baker Mineral Products
(pulverized, granular &
pelletized polomitic limestone)
Baker's Sweet 'N Grow
W A Cleary Chemical Corp
(flowable dalomitic limestone)
Limestone F
Floratine Products
Calphlex
Jonathan Green Inc
(pulverized lime) Sweet'N Grow;
(pelletized lime) Sweet'N
Grow II
Rockland Corp
(calcic lime) Sol-U-Lime

MITICIDES

BASF Corp
(pyridaben) Sanmite



Bayer Corp

(oxythioquinox) Morestan
Bonide Products Inc
(dicofol) Kelthane
Drexel Chemical Co
(elemental sulfur) Sufra
FMC Corp
(bifenthrin) Talstar
J J Mauget Co
(abamectin) Abacide
Merck AgVet
(abamectin) AVID
Monterey Chemical Co
(petroleum oil) SAF-T-SIDE
Mycogen Corp Crop Protection
(fatty acid) M-Pede Insecticide



Novartis Turf & Ornamental Products

Oxid
Prentiss Inc

MULCHES & EROSION CONTROL

Agro Diversified Industries
(tackifiers & binders) Agro Tack
MP; Agro Tack AR
American Excelsior Co
Curlex Blankets; Fiber-Cell
Mulch; Trilock Articulated
Block
Belton Industries Inc
(jute) Geojute; (coir) Geocoir
Dekowe
Canadian Forest Products Ltd
Panel & Fibre Div
Ecofibre; EcoAegis; Ecofibre plus
Tac

Conwed Fibers
Conwed 2000 Hydro Mulch;
Enviroblend; Futerra Erosion
Blanket; Roll-Lawn Erosion
Blanket
Dakota Peat & Equipment
(organic peat moss) Dakota Peat
Fabricscape Inc
(slope erosion control) Polyjute
Finn Corp
(guar gum) Hydro Stik;
(synthetic fiber) Fiber Plus
Jonathan Green Inc
Jonathan Green Hydroseeding
Fibermulch-paper; (wood &
paper) Conwed Products
JRM Chemical Inc
(polymer) Soil Moist
LESCO Inc
Mulch Mat
Michigan Peat Co
(bark mulches) BACCTO
National Bark Sales
(shredded western cedar)
Montaho; (western bark) High
Sierra
North American Green
(temporary & permanent
erosion control & turf
reinforcement) North
American Green
PennTurf Products Inc
(grass seed establishment
mulch) PennMulch
PRS Materials Inc
(bonded fiber matrix) FibreMat;
(biosolids compost) EarthMate
Reclamare Co
(polyvinyl acrylic) MARLOC;
(hydrocolloid formula) j-tac
Shred-Vac Systems
(shredded green wastes &
barks, refined chipper chips)
Shred-Vac System
Soil Seal Corp
Soil Seal Concentrate

MYCORRHIZAL FUNGI INOCULANTS



**PLANT
HEALTH
CARE, INC.**

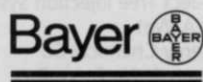
Plant Health Care Inc

(spores of beneficial VA endo-
and ectomycorrhizal fungi &
biostimulants) Mycor Tree
Saver; (spores of beneficial VA
endo-and ectomycorrhizal
fungi & biostimulants) Mycor
Flower Saver; (spores of
beneficial VA endo-and
ectomycorrhizal fungi &
biostimulants) Mycor Palm
Saver; (spores of beneficial VA
endo-and ectomycorrhizal

fungi & biostimulants) Mycor Plant Saver; (spores of beneficial VA endo-and ectomycorrhizal fungi & biostimulants) Mycor Turf Saver; (spores of beneficial VA endo-and ectomycorrhizal fungi & biostimulants) MycorTree Injectable; (spores of beneficial VA endo-and ectomycorrhizal fungi & biostimulants) MycorTree Pt Injectable; (spores of beneficial VA endo-and ectomycorrhizal fungi & biostimulants) MycorTree Root Saver

NEMATICIDES

AgSci Inc ATL/SnCorp
(plant extracts & fatty acids)
Sincocin
BASF Corp
(dazomet) Basamid



Bayer Corp

(fenamiphos) Nemacur
IGENE Biotechnology Inc
(chitin-protein) Clandosan (618)
Rhône Poulenc Ag
(ethoprop) Chipco Mocap

ODOR NEUTRALIZERS

Burlington Scientific Corp
RoPel Lawn & Garden Protect.R
Enviro-Reps Intl
Odor-B-Gone
LESCO Inc
Scentless
Loveland Industries Inc
(bubblegum fragrance & couplers) Scent Bubblegum;
(wintergreen fragrances & couplers) Scent Wintergreen
Monterey Chemical Co
Odor Mask
Plant Health Care Inc
(yucca schidigera plant extract)
Yuccah; (yucca schidigera plant extract) PHC Saponin
WS
Rockland Corp
(citrus oil) Mask It

REPELLENTS, ANIMAL

Bird-X
Bird-X-Peller
Bonide Products Inc
(thiram, ziram, MNK) Shot Gun

Ro-Pel® Animal Rodent & Bird Repellent

No unpleasant odor.
Does not wash off with precipitation or irrigation.
Can be used on a wide variety of plants and outdoor structural materials.

*Approved in Canada for control of geese.

Ro-Pel® Plant Protect•R™

New, All Natural Insect Repellent keeps insects away from ornamentals, shrubs, trees, cactuses and grasses.

BURLINGTON SCIENTIFIC CORP.
222 Sherwood Avenue, Farmingdale NY 11735
Tel: 516-694-9000 Fax: 516-694-9177

Burlington Scientific Corp
(aversive bitterants) RoPel
Animal, Rodent & Bird
Repellent; (natural aromatic repellents) RoPel All Natural
Outdoor Dog & Cag Repellent;
(aversive bitterants) RoPel Bulb
Protect.R
W A Cleary Chemical Corp
(thiram) Spotrete F

Repels DEER, RABBITS, BIRDS.

Keeps them from feeding. Spray Garlic Barrier on foliage. Becomes odorless in minutes. 1 gallon covers 20 acres. (no chemicals).

Call for Info & Prices.
Garlic Research Labs, Inc.
624 Ruberta Ave., Glendale, CA 91201
800-424-7990 Fax: 818-247-9828

Garlic Research Labs Inc
(garlic juice extract) Garlic
Barrier
Gro-Power Inc
(1% deterrent) Gro-Power ADS
LESCO Inc
(bitrex) Tree Guard
Nixalite of America Inc
Tanglefoot; Ropel; Rejex-It;
Snake-Away
Prentiss Inc
RJ Advantage Inc
(methyl anthranilate) ReJeX-IT
Rockland Corp
(methyl nonyl ketone) Rockland
Soil Technologies Corp
(ricinus oil) Mole-Med
Tanglefoot Co
(polybutene) Tanglefoot Bird
Repellent; Tanglefoot Bird
Chaser Balloons; Tanglefoot
Repeller Ribbon

RODENTICIDES

Bonide Products Inc
(bromodiolone) Maki

Loveland Industries Inc
(diapharionone) Ramik
Sostram Corp
(bromethalin) Bromethalin

ROOT CONTROL AGENTS

Reemay Inc/Tyvar Landscape
Fabric
(trifluralin) Biobarrier
J C Whitlam Mfg Co
(copper sulfate) All-Clear!!!

SOIL AMENDMENTS

All American Organic
Amereq Inc Gelscape Prod Div
(superabsorbent co-polymers of acrylamide & acrylic acid)
Gelscape Hydrogel;
(superabsorbent co-polymers of acrylamide & acrylic acid)
Planta-Gel Hydrogel
Baker Mineral Products
Dakota Peat & Equipment
(organic peat moss) Dakota Peat
Earthgreen Products Inc
(humic acid & N-P-K) Grow-Plex
SP; (humic acid & trace minerals) Menefee Humate
Granular
Earth Works Natural Organic
Products
(zeolite mineral) Eco-Lite
Emerald Isle Ltd
(sea plant meal) SAND-AID
Enviro-Reps Intl
Bio Grow
Fafard
Fafard Peatmoss; Fafard Soil
Finn Corp
(polyacrylamide) Hydro Gel
Floratine Products
Maxiplex; CalpHlex
Goldschmidt Chemical Corp
(organosilicone) Break-Thru
Greener Pastures
Bio Aid
Jonathan Green Inc
(liquid limestone substitute - calcium) Super-Cal; Granular
Gysum
Greensmiths Inc
Gro-Power Inc
(70%humus, 20% humic acids)
Gro-Power; (70% humus, 20% humic acids) Gro-Power
Plus; (60% humic acid) Gro-Power 60% Humic Acid

ESSENTIAL®
Liquid Bio-Stimulant
& Soil Amendment

Growth Products Ltd
Essential
Jiffy-Products of America Inc
(vermiculite, perlite) Stronglite
JRM Chemical Inc
(polymer) Soil Moist
Karsten Turf Inc
(micronutrients) Karsten Turf

Kurtz Bros Inc
(bio-solids) Technagro Compost;
Intro 303 Compost; (yard waste) Earth Blend Leaf
Compost
Menefee Mining Corp
(organic matter, carbon, humic acid) All Natural Organic Soil
Conditioner
Moisture Miser Products Div
Multiple Concepts Inc
(potassium polyacrylamide, starch polymers, various co-polymers) Moisture Miser
National Bark Sales
(composted bark) Top N' Turf
National Lime & Stone Co
(dolamitic & calcium limestones)
EcopHrst
Nature Safe Natural & Organic
Fertilizers Div of Griffin
Industries
(meat, bone, feather & fish meals) Nature Safe
Nature's Touch Div Agro Chem
Inc
(catalytic enzyme to reduce salt)
Relief
Organica Inc
(calcined diatomaceous earth)
Axis
Premier Environmental Products
(silicon, aluminum, calcium, iron) Soil Pro
Prescription Soil Amendment
(diatomite) PSA; (diatomite)
Ditomite
Profile/Aimcor
Profile
PRS Materials Inc
(biosolids compost) EarthMate
Remke Enterprises Inc
Fe-26 Iron Chlorosis Tablets;
Mn-21 Manganese Deficiency
Tablets
Southern Importers Inc
(canadian sphagnum, peat moss, organic humus, potting soil, professional growers mixes) Southland; (canadian sphagnum peat moss, organic humus, potting soil, professional growers mixes)
Planters Pride Top Soil
Systematic Irrigation Controls
Inc
(pozzolan) Water-Lok/Pozzolan
TerraBiotics
CytoGro Turf-Aid
Tessenderlo Kerley
(20-0-0-405 solution) Nitro-Sun
Waupaca Materials/Good Earth
Co
(sphagnum & reed sedge peat moss) NorthWoods Organics;
Riverside Gardens; Waupaca
Materials

SOIL CONDITIONER

Baker Mineral Products
(calcium sulfate) Baker's
Gypsum
Burlington Scientific Corp
(humates) RoPel Soil
Conditioner
W A Cleary Chemical Corp
(calcium sulfate) Gypsum F;

(sulfur flowable) Sulfur F Complete Green Co (water soluble polyacrylamide) Complete Green Soil Drain/PAM Dakota Peat & Equipment (organic peat moss) Dakota Peat Earthgreen Products Inc (humic acid & N-P-K) Grow-Plex SP; (humic acid & trace minerals) Menefee Humate Granular Earth Works Natural Organic Products Kick Emerald Isle Ltd (sea plant meal) SAND-AID; (sea plant meal, SAND-AID, milorganite) OptiMil Fafard Fafard Peatmoss; Fafard Soil Floratine Products (humic acid) Maxiplex Four Star Services Inc (ammonium laureth sulphate) Pene-Turf Greener Pastures Soil Aid - Bio Activator Jonathan Green Inc (polymer) Jonathan Green Aqua-Sorb GreenPro Organics (17 organic agents) Oxygen-8 Gro-Power Inc (80% humus, 20% humic acid) Gro-Power All Organic Soil Conditioner; Gro-Power Plus Humate Technologies Inc (humates & minerals) Ferto **Jiffy-Products of America Inc** (peatmoss, vermiculite) Jiffy-Mix JRM Chemical Inc (polymer) Soil Moist Menefee Mining Corp Michigan Peat Co (reed-sedge peat, spagnum peat) BACCTO Milliken Chemical (blend of polymers) Invigorate Moisture Miser Products Div Multiple Concepts Inc (potassium polyacrylamides, starch based polymers, various co-polymers) Moisture Miser National Bark Sales (composted bark) Top N' Turf National Lime & Stone Co (gypsum) EcopHrst Nature Safe Natural & Organic Fertilizers Div of Griffin Industries (meat, bone, feather & fish meals) Nature Safe Partac Peat Corp (clay infield mixes) Beam Clay; (calcined clay) Terra-Green; (golf course top-dressings) Partac



PLANT HEALTH CARE, INC.

Plant Health Care Inc (dry soluble potassium humate in free flowing powder concentrate) PHC Humex;

(animal proteins, humate, carbohydrates, sea kelp, yucca & beneficial bacteria) PHC Healthy Start 3-4-3 Prescription Soil Amendment (diatomite) PSA; (diatomite) Ditomite Profile/Aimcor Turface; Profile Soil Conditioner Southern Importers Inc (pine bark, hardwood, cedar & cypress mulch) Southland Bark Soil Conditioner TerraBiotics CytoGro; CytoFe

SOIL FUMIGANTS

BASF Corp (dazomet) Basamid

SORBENTS

Amereq Inc Gelscape Prod Div (crosslinked AM & AA polymers) Viterra



PLANT HEALTH CARE, INC.

Plant Health Care Inc (polyacrylamide-acrylate copolymer) Terra-Sorb

SPILL ABSORBANTS

Amereq Inc Gelscape Prod Div (crosslinked blend of polymers) Polymer 0332 W A Cleary Chemical Corp (flowable activated charcoal) D-Tox JRM Chemical Inc (hydrocarbon polymer) H-100 Moisture Miser Products Div Multiple Concepts Inc (polyacrylates, starch based polymers polyacrylamides) Gelit



PLANT HEALTH CARE, INC.

Plant Health Care Inc (polyacrylamide-acrylate copolymer) Terra-Sorb; (polyacrylamide-acrylate copolymer) Terra-Sorb Fine

SPRAY PATTERN INDICATORS/FOAM MARKERS

Becker-Underwood Inc Turf Mark Drexel Chemical Co (blend of anionic & nonionic surfactant) FM-160

Finn Corp

(dye) Green Plus Floratine Products (blue dye) Pathfinder Jonathan Green Inc (green dye) Jonathan Green Green Spray Colorant Loveland Industries Inc (marker dye) Marker Dye Blue; (foam dye) Foam Dye Red & Yellow Milliken Chemical (polymeric colorant) Blazon Spray Pattern Indicators Monterey Chemical Co Mark-It Blue Precision Laboratories Flare; Signal (SPI); Runway Richway Industries Ltd Smucker Mfg Inc (foam concentrate) Field Mark; (foam marker) Landmark United Horticultural Supply Turftrax Wilbur-Ellis Co (blue pray indicator) In-sight

STICKERS/ EXTENDERS

Drexel Chemical Co (polymeric terpenes) Pinene II Loveland Industries Inc (carboxylated synthetic latex) Bond; (oxidized polyethylene & ethoxylated alcohol) Plyac Monterey Chemical Co Umbrella Precision Laboratories Chem Stik

THATCH DECOMPOSITION MATERIALS

Earth Works Natural Organic Products Kick Emerald Isle Ltd (sea plants, fish meal, alfalfa) THATCH-X Floratine Products (enzyme) Thatch Buster GreenPro Organics Vita-Krobe Nature's Touch Div Agro Chem Inc Micro Max Organica Inc (microbes) Organica Dethatcher Soil Technologies Corp (enzymes & bacteria) Thatch Relief

TREE DRESSINGS

Bonide Products Inc (asphalt) Pruning Wound Sealer Loveland Industries Inc (tree limb coating) T.L.C. Tanglefoot Co (asphalt) Tanglefoot Tree Pruning Sealer; (asphalt) Tanglefoot Tree Wound & Grafting Compound

WETTING AGENTS

Aquatrols (blended non-ionic matrix flow soil surfactant) Primer 604; (non-ionic polyols soil surfactant) AQUEDUCT; (blended non-ionic soil wetting agent) InfilTRx Becker-Underwood Inc Canteen W A Cleary Chemical Corp (ethoxylated fatty acid esters) SuperWet Conklin Co Rain-Fast; Saturall 85; Wex Floratine Products Retain; Pervade Kalo Inc Hydro-Wet Karsten Turf Inc (soil surfactant chemistry) Aquatrol LESCO Inc Lescoflo Loveland Industries Inc Turf Wetter Medi-Ject Tree Injection Systems Inject-A-Wet Monterey Chemical Co No Foam A; No Foam B NAIAD Co (non-ionic surfactants) NAIAD Nature's Touch Div Agro Chem Inc (biological surfactant from plants) Soil Aid Organica Inc (silicone) Break-Thru



PLANT HEALTH CARE, INC.

Plant Health Care Inc (yucca schidigera plant extract) Yuccah Precision Laboratories Cascade ROOTS Inc (yucca 96%) NoburN SarTec Corp (natural yucca extract) SarGro



Scotts Co (sevin) Scotts ProGrow Soil Technologies Corp (quillay extract) Oasis Systematic Irrigation Controls Inc (electronic device) Zeta Rod TerraBiotics Hydretain Turf Health Care LC (yucca extract, non-ionic alkane oxides) Canteen United Horticultural Supply Respond

SEED/SOD/ SPRIGS

Brand names are listed on the line following the company name.

ALKALIGRASSES

Amturf Seeds
Grassland West Co
Fults
Jonathan Green Inc
Fults

JACKLIN SEED
A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

Fults
Lofts Great Western Seed Co
Salty
Lofts Seed Inc
Salty
Medalist America
Fults Puccinellia Distans

BENTGRASSES

Advanta Seeds Pacific Inc
Lopez
Amturf Seeds
Barenbrug/Northeast
Regent
Barenbrug USA
Regent, Bardot
Burlingham Seeds
Imperial, Century
Cascade Intl Seed Co
Trust 55, Sefton
Grassland West Co
Pennlinks, Penn A-4
Jonathan Green Inc
Penncross, Penneagle,
Pennway, Pennlinks,
Seaside, Regent, Trust
Greensmiths Inc
International Seeds Inc
Cobra, Emerald, CEO, Viper,
Tiger

JACKLIN SEED
A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

Putter (Creeping), Golfstar
Idaho
Jenks Seed Connection
Penncross, Penneagle,
Pennlinks, Seaside, Highland
LESCO Inc
Penncross, Penneagle, PENNG-
2, Princeville, Pennlinks,
Pennway, Penntrio, Seaside,
Highland, Redtup

Lofts Great Western Seed Co
Crenshaw, Southshore, L93
Lofts Seed Inc
L-93, Southshore, Crenshaw
Medalist America
Putter, Penncross, Penneagle,
Pennlinks, Pennway
Pacific Sod
Penncross
Pennington Seed Inc
Penn Pals
Pickseed Canada Inc
Cato
Pickseed West Inc
Cato, Mariner, National



Scotts Co

Penncross, Penneagle,
Pennlinks, Penntrio,
Pennway, ProCup, Seaside
Seed Research of Oregon Inc
SR 1020, SR 1019(Providence,
SR 1119 (Creeping); SR
7200 (Velvet); SR 7100
(Colonial)

TEE-2-GREEN®

Tee-2-Green Corp

Penncross, Penneagle,
Pennlinks, PennWay,
PennTrio, Penn A-1, Penn A-
2, Penn A-4, Penn G-1, Penn
G-2, Penn G-6, Seaside II for
fairways

Tee & Green Sod Inc
PennCross, PennLinks,
Penntrio, Crenshaw, L93,
SouthShore

Tuckahoe Turf Farms Inc

Turf Merchants Inc

Trueline, Backspin
Turf-Seed Inc
Penncross, Penneagle,
Pennlinks, Pennway Blend,
PennTrio Blend, Penn A-1,
Penn A-2, Penn A-4, Penn
G-1, Penn G-6

Zajac Performance Seeds
18th Green

BERMUDAGRASSES

Amturf Seeds
Canadian Forest Products Ltd
Panel & Fibre Div
Cascade Intl Seed Co
Blackjack
Grassland West Co
Guymon

Jonathan Green Inc
Blackjack
Greensmiths Inc
International Seeds Inc
Mirage, Pyramid

JACKLIN SEED
A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

Jackpot, Southern Star
LESCO Inc
Sunstar
Medalist America
SunDevil II, Jackpot
Pacific Sod
Tifgreen, Tifway, Santa Ana,
GN-1, St Augustine,
Sunclipse
Pennington Seed Inc
Yuma, Sahara, Sultan
Quail Valley Farm Inc
Tifton 419, Midlawn



Scotts Co

Sonesta
Seed Research of Oregon Inc
Primavera

Seeds West Inc

Common, NuMex Sahara,
Sultan, Yuma, Sydney,
Cheyenne, Bermuda Triangle
Blend, Panama

Turf Merchants Inc

Del Sol
Zajac Performance Seeds
Shangrila

BLUEGRASSES, KENTUCKY

Advanta Seeds Pacific Inc
FairFax, Cynthia, Adelphi,
Parade, Cannon

Ampac Seed Co
Sidekick, Adelphi,
Washington, Chateau,
Rugby, Rugby II, Merit

Amturf Seeds
Barenbrug/Northeast
Baron, Bartitia, Barblue,
Barzan

Barenbrug USA
Bartitia, Barzan, Baron,
Baronic, Baruzo, Barcelona,
Aaron

Burlingham Seeds
Washington, Haga, Opal,
Merit

Cascade Intl Seed Co
Washington, Jefferson

Columbus Turf Nursery

Fine Lawn Research, Inc.

Fine Lawn Research

Chateau K Bluegrass
Grassland West Co
Limousine
Jonathan Green Inc
Adelphi, Alene, America,
Canterbury, Chateau,
Classic, Destiny, Eclipse,
Glade, Gnome, Indigo,
Jefferson, Washington,
Merit, Nimbus
Greensmiths Inc
International Seeds Inc
Merit, Fortuna

JACKLIN SEED
A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

Adelphi, Award, BlueChip,
Chicago, Classic, Eclipse,
Fylking, Glade, Huntsville,
Impact, Nassau, NuGlade,
NuStar, Ram
Jenks Seed Connection
Alene, Classic, Merit, Park,
98/85, 85/80
Lebanon Turf Products
LESCO Inc
Midnight, Wildwood, Julia,
Dawn, Shamrock, Pennpro
Lofts Great Western Seed Co
Baron, Belmont, Georgetown,
Nassau, Preakness, Ram I,
1757

Lofts Seed Inc
Preakness, P-105, Ram I,
Belmont, Nassau, 1757,
Georgetown, Eagleton
Medalist America
Aspen, Kelly, Bluechip,
NuGlade, Rugby II, Rugby,
NuBlue, Absolute,
Bluemoon, Glade

Pacific Sod
PennBlue
Pennington Seed Inc
Misty, Blue Star, Blue Bonnet
Peterson Seed Co
Monopoly, Classic, Eclipse,
Caliber
Pickseed Canada Inc
America, Touchdown, Alpine,
Quantum Leap, Banff,
Limousine

Pickseed West Inc
Touchdown, America, Alpine,
Indigo, Crest, Bronco

YOUR DIRECT CONNECTION FOR TOP RATED TURF GRASSES



ROBERTS SEED COMPANY

33085 Hwy. 99 E. • P.O. Box 208 • Tangent, OR 97389
(541) 928-8891 • 800-258-4657
FAX: (541) 928-8159

Roberts Seed Co
Limousine, Marquis, Rugby II,
Quantum Leap



Scotts Co

Abbey, Ascot, Bristol,
Buckingham, Coventry,
Vista, Viva
Seed Research of Oregon Inc
SR 2000, SR 2109
Tee & Green Sod Inc
Tuckahoe Turf Farms Inc
Turf Merchants Inc
Cobalt, Sodnet, Viva, Gnome
Turf-Seed Inc
Galaxy, Blacksburg, BlueStar,
Challenger, Columbia,
Livingston, Marquis,
Midnight, Unique, Voyager
Zajac Performance Seeds
Eclipse, Liberty, Dragon,
Dellwood, Liberator

BUFFALOCRASSES

Amturf Seeds
Arrow Seed Co
Cody, Tatanka, Bison, Texoka
Grassland West Co
Tatanka, Cody
Greensmiths Inc
Native Turf Group
Cody, Tatanka
Pennington Seed Inc
Buffalo Pals
Seeds West Inc
Bison, Cody, Tatanka, Buffalo
Pals Blend
S & S Seeds

FESCUES, FINE

J & L Adikes Inc
Advanta Seeds Pacific Inc
Scaldis, Dawson, Raymond,
Hector

Ampac Seed Co
Capitol (Chewings Fescue),
Claudia (Creeping Red
Fescue), Nordic (Hard
Fescue)
Amturf Seeds
Barenbrug/Northeast
Bridgeport, Barpur, Barok,
Boreal
Barenbrug USA
Bridgeport
Burlingham Seeds
Kovet, Eco (Chewings),
Vernon (Hard)
Cascade Intl Seed Co
Southport, Warwick
Columbus Turf Nursery



Fine Lawn Research

Eureka (Hard Fescue), Flyer
(Creeping Red)
Gardens Alive!
Turf Alive! III, Turf Alive!
Grassland West Co
Proformer
Jonathan Green Inc
Cascade, Pennlawn, Salem,
Warwick, Eugene, Southport
Greensmiths Inc
International Seeds Inc
Cindy, Herald (Creeping Red
Fescue), Marker (Slender
Creeping Red Fescue),
Longfellow, Enjoy
(Chewings), Valda, Eureka
(Hard Fescue), Quatro
(Strong Fescue)



A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co MX-86, MX-86E

Jenks Seed Connection
Cascade, Pennlawn, Illabee
(Creeping Red Chewings)
Lebanon Turf Products
LESCO Inc
Brittany
Lofts Great Western Seed Co
Jamestown II, Reliant, Azure
Lofts Seed Inc
Jamestown II (Chewings),
Reliant II (Hard), Azure (Blue
Fescue)
Medalist America
Aruba, Marker, Darkstar,
Audobon (Creeping Red
Fescue), Rescue 911, Mx-86
(Sheep), Dawson, Amigo
Dos
Oregon Fine Fescue Commission
Pacific Sod
Medallion 3

Pickseed Canada Inc
Jasper (Creeping Red), Victory
(Chewings), Spartan (Hard)
Pickseed West Inc
Victory, Victory II, Jasper (Red),
Spartan (Hard), Azay
(Sheeps)



Scotts Co

Banner II, Koket, Molinda,
Flyer, Pennlawn
Seed Research of Oregon Inc
SR 3000, SR 3100 (Hard); SR
5000, SR 5100 (Chewings);
SR 3200 (Blue)
Tee & Green Sod Inc
Tuckahoe Turf Farms Inc
Turf Merchants Inc
Attila
Turf-Seed Inc
Aurora, Discovery (Hard
Fescues), Shademaster II
(Creeping Red Fescue),
Seabreeze (Slender Creeper),
Shadow, Tiffany (Chewings
Fescue), Bighorn (Sheeps
Fescue)
Zajac Performance Seeds
Treasure, Nordic, Vista,
Trapeze

FESCUES, TALL

J & L Adikes Inc
Advanta Seeds Pacific Inc
Tulsa, Regiment
Ampac Seed Co
Cochise, Cochise II, Trident,
Ninja, Cortez, Overtime
Amturf Seeds
Barenbrug/Northeast
Lexus, Phoenix, Austin,
Tempo, Vegas
Barenbrug USA
Austin, Barlexas, Phoenix,
Vegas
Burlingham Seeds
Falcon II, Renegade, Southern
Choice, Marksman, Starlet,
Winchester
Canadian Forest Products Ltd
Panel & Fibre Div
Cascade Intl Seed Co
Montauk, Onyx, Duke, Benton
Columbus Turf Nursery
Elite



Fine Lawn Research

Finelawn 88, Finelawn 5GL,
Finelawn Petite
Grassland West Co
Maxim

Jonathan Green Inc
Benton, Duke, Kentucky-31,
Mesa, Montauk, Richmond
Greensmiths Inc
International Seeds Inc
Houndog 5, Era, Houndog,
Dixie Green TF, Pride



A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

**Arid, Pixie Arid II,
Wrangler, Wrangler II-E**
Jenks Seed Connection
Jubilee, Morgan, Veranda,
Houndog, Fawn, Cavalcade
Lebanon Turf Products
LESCO Inc
Griffin, Cimarron, Wrangler,
Lancer, Trailblazer
Lofts Great Western Seed Co
Rebel II, Rebel III, Rebel Jr,
Rebel 3D
Lofts Seed Inc
Rebel II, Rebel 3D, Rebel III,
Rebel Jr
Oregon Tall Fescue Commission
Pacific Sod
Medallion
Pennington Seed Inc
Duster, Virtue
Pickseed Canada Inc
Mini Mustang, Crossfire II,
Shortsco II
Pickseed West Inc
Mini Mustang, Mustang II,
Sunpro, Crossfire, Crossfire
II, Shortstop II
Roberts Seed Co
Guardian, Leprechaun,
Chieftain II



Scotts Co

Adobe, Aztec, Cochise,
Guardian, Mirage
Seed Research of Oregon Inc
SR 8200, SR 8210, SR 8300
Turf Merchants Inc
Bonsai 2000, Millennium,
Equinox, Aztec II
Turf-Seed Inc
Confederate, MowLess,
Triathalawn, Apache II,
Cornado, Eldorado,
Monarch, Olympic II, Safari,
Silverado, Tomahawk, 5LMR
Zajac Performance Seeds
Jaguar, Gazelle, Coyote,
Empress

ORNAMENTAL GRASSES

Amturf Seeds
Arrow Seed Co
Native Grasses, Habitat Mixes
Bamert Seed Co
Native
Grassland West Co
Praxis
Zebra, Blood, Variegated St
John's grass
S & S Seeds

PERENNIAL RYEGRASSES

J & L Adikes Inc
Advanta Seeds Pacific Inc
All*Star, Dimension, Precision, ASP400
Ampac Seed Co
Nobility, Delaware Dwarf, Pleasure, Pleasure+, Pals
Amturf Seeds
Barenbrug/Northeast
Pinnacle, Premier, Premier II, Greenland
Barenbrug USA
Barclay, Pinnacle, Premier II
Burlingham Seeds
Pennant II, Wizard, Excel, Line Drive, Pennant
Cascade Intl Seed Co
Chatham, Pearl, Gettysburg, Sherwood

Fine Lawn Research, Inc.

Fine Lawn Research

Stallion Select, Stallion Supreme
Grassland West Co
Triumph Blend
Jonathan Green Inc
Allaire, Chatham, Duet, Gettysburg, Linn, Sherwood
Greensmiths Inc
International Seeds Inc
Top Hat, Essence, Derby
Supreme, Gator, Gator II, Regal

JACKLIN SEED
A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co Advent, Monterey, Top Gun

JB Instant Lawn Inc
JB Signature Seed, Sod, Hydroseed
Jenks Seed Connection
Elf, Equal, Magic, Partner, Buchaneer, Linn
Lebanon Turf Products

LESCO Inc
Advantage, Assure, Legacy, Commander, Regency, Manhattan II, Bravo, Williamsburg, Resort
Lofts Great Western Seed Co
Palmer II, Prelude II, Repell II, Yorktown III
Lofts Seed Inc
Yorktown III, Repell III, Palmer III, Prelude III
Medalist America
APM, Dandy, Mulligan, Accent, Caddieshack, Goalkeeper, Bullseye
Oregon Ryegrass Commission
Pennington Seed Inc
Morning Star, Shining Star, Wind Star, Wind Dancer
Pickseed Canada Inc
Cutter, Express, Edge, Fiesta II
Pickseed West Inc
Cutter, Fiesta II, Dasher II, Express, Edge, Lowgrow
Roberts Seed Co
Calypso, Calypso II, Riviera, Riviera II, Headstart

Scotts

Scotts Co

Accolade, Achiever, Caravelle, Divine, Loretta, Manhattan II, Ovation, Pennant
Seed Research of Oregon Inc
SR 4000, SR 4100, SR 4010, SR 4200, SR 4300, SR 4400, SR 4330
Tee & Green Sod Inc
Tuckahoe Turf Farms Inc
Turf Merchants Inc
Manhattan 3, Lareado, Blackhawk, Paragon
Turf-Seed Inc
Alliance, BrightStar, Catalina, Charger, Citation III, Manhattan 3, Navajo, QuickStart, Roadrunner, Sunrye (246)
Zajac Performance Seeds
Panther, Prizm, Envy, Omega, Saturn, Bullet, Mardigras

POA SUPINA

Amturf Seeds

Fine Lawn Research, Inc.

Fine Lawn Research Supranova

POA TRIVIALIS

Amturf Seeds
Cascade Intl Seed Co
Saratoga

Grassland West Co
Sabre
Jonathan Green Inc
Saratoga, Sabre
Greensmiths Inc
Lofts Great Western Seed Co
Laser, Laser II
Lofts Seed Inc
Laser, Laser II
Medalist America
Sabre II
Pennington Seed Inc
Winter Play
Pickseed Canada Inc
Colt, Darkhorse
Pickseed West Inc
Darkhorse, Colt

Scotts

Scotts Co

Cypress
Turf Merchants Inc
Cypress, Stardust
Turf-Seed Inc
Winterplay
Zajac Performance Seeds
Snow Bird

SOD/SPRIGS (SOUTH ONLY)

Amturf Seeds
JB Instant Lawn Inc
Perennial Ryegrass
Pacific Sod
Tifgreen, Tifway, Medallion
Quail Valley Farm Inc
Zoyia, Bermuda Sod & Sprigs

TURFSEED MIXES OR BLENDS

J & L Adikes Inc
Ampac Seed Co
Pals Perennial Ryegrasses, Pleasure+ Perennial Ryegrass, Overtime Tall
Fescue, Bluemaster Kentucky Bluegrass
Amturf Seeds
Barenbrug/Northeast
Standard Linkland Native Rough Mix (40% Bardur Hard Fescue, 40% Barok Sheep Fescue, 20% Bridgeport Chewings Fescue)
Barenbrug/Northeast
Linkland Native Rough Mix (30% Bardur Hard Fescue, 30% Little Bluestem, 25% Indiangrass, 10% Side Oats Grama, 5% Big Bluestem)
Barenbrug/Northeast
Linkland Lower Growing native Rough Mix (25% Little Bluestem, 20% Blaze Little Bluestem, 20% Bardur

Hard Fescue, 20% Barok Sheep Fescue, 15% Blue Grama)
Barenbrug/Northeast
Linkland Wildlife Mix (25% Barok Sheep Fescue, 25% Little Bluestem, 15% Blue Grama, 10% Indian Blanket, 5% Lance Leaved Coreopsis, 5% Purple Coneflower, 5% Gayfeather, 5% Goldenrod, 3% Chicory, 2% Black Eyed Susan, 1% Evening Primrose, 1% Joe Pyeweed)
Burlingham Seeds
MVP (Tall Fescue), Symphony, Celebration (Perennial Ryegrass)
Cascade Intl Seed Co

Fine Lawn Research, Inc.

Fine Lawn Research

Triple Play (Perennial Ryegrass Blend)
Grassland West Co
Jonathan Green Inc
Full Sun, Sun & Shade, Dense Shade, Show Lawn, Spring Beauty, Touch-up, Veri-Green, Drought, Fall Magic, FunLawn, Heavy Traffic, Fast Grow, SodMaker, Blue-Rye, Contractors, Pasture Mix, Pro-Green Mixes
Greensmiths Inc
International Seeds Inc
PhD Perennial Ryegrass, PhD with Sabre, Dixie Green, Dixie Green with Sabre, Celebrity Perennial Ryegrass, Showboat

JACKLIN SEED
A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

JB Instant Lawn Inc
Hydroseed
Jenks Seed Connection
Showtime (Turf Type Tall Fescue), Prince (Perennial Ryegrass)
Lebanon Turf Products
Lebanon Proscap
LESCO Inc
Transition, Premium Athletic
Lofts Seed Inc
Tri-Plex Ryegrass, Ecology Mixture, Rugged Wear
Medalist America
General Turf (85/80 35%, Bullseye 10%, Creeping Red Fescue 40%, NuBlue 15%), Special Park (APM 10%, Aruba 20%, Park 20%, Rescue 20%, Rugby 30%), Landscape Pro (Aruba 15%, Herald 15%, NuBlue 20%,

Rugby 25%, Target 25%), Swift & Sure (Aruba 30%, Kelly 15%, Mulligan 20%, NuBlue 15%, Target 20%), Shady Turf (Aruba 15%, Cindy 20%, NuBlue 15%, NuGlade 20%, Rescue 15%, Rugby 5%, Victory 10%), Scottish Links (Aruba 35%, Cindy 15%, MX-86 15%, Rescue 35%), Overseeder II (Accent 15%, APM 15%, Kelly 20%, NuBlue 25%, NuGlade 25%), Athletic Pro (Accent 25%, APM 25%, Aspen 25%, Rugby 25%), Athletic Pro II (Accent 25%, APM 25%, Kelly 25%, NuBlue 25%), Medalist North (APM 35%, Kelly 15%, NuBlue 15%, Target 35%), Renovator Pro II E (Accent 40%, APM 30%, Target 30%), Trinity Bluegrass Mix (Bluechip 30%, Kelly 40%, NuBlue 30%), Boulevard (Fults Alkaligrass 40%, Marker 30%, NuBlue 20%, Target 10%) Winchester (85/80 30%, Annual 20%, Creeping Red Fescue 30%, Perennial 20%), Triple A (Amigo 40%, Arid 20%, Pixie 40%), A+ (Amigo 40%, Arid 10%, NuBlue 10%, Pixie 40%), Medalist Par Blend (Accent 20%, Bullseye 60%, Dandy 20%), Blue Genes (Aspen 30%, NuBlue 40%, Rugby 30%), Medalist 8 (Accent 40%, Caddieshack 30%, Target 30%), Medalist Gold (Accent 25%, APM 50%, Dandy 25%), Med Gold

w/Sabre (Accent 20%, APM 40%, Dandy 20%, Sabre II 20%), Medalist X (Accent 35%, APM 40%, Mulligan 25%), Medalist X w/Sabre (Accent 30%, APM 35%, Mulligan 15%, Sabre II 20%), Regatta Coastal (APM 50%, Rescue 30%, Rugby 10%, Victory 10%), Premium Sod (Aspen 25%, Kelly 25%, NuBlue 25%, NuGlade 25%) Pennington Seed Inc
Sunrise Primo (Perennial Ryegrass), Professional Select (Perennial Ryegrass), Enviro Blend (Tall Fescue)
Pickseed Canada Inc
Futura 3000 (Perennial Ryegrass)
Pickseed West Inc
Futura 2000, Futura 3000 (Perennial Ryegrass Blend); Team, Team Jr (Tall Fescue Blend)
Roberts Seed Co
Playmate (Calypso II, Headstart, Riviera II), Maxim (Guardian, Leprechaun, Chieftain II)



Scotts Co
Seed Research of Oregon Inc
Champion Perennial Ryegrass Blend, Champion Sports Turf Mixture, Champion GQ - Golf Quality, Crusader Endophyte Mixture, Dominant Creeping Bentgrass Blend, Primo Bermudagrass Blend, Survivor Tall Fescue Blend, Trophy Tall Fescue Blend, Tradition Fine Fescue Mixture



Terra Industries Inc

Best Blue, Turf Blue II, Rye Rye, Watertight, Median Mix

Turf Merchants Inc

VIP II
Turf-Seed Inc
Polo Mix (60% Ryegrass, 30% Fine Fescue, 10% Bluegrass)
Tyler Enterprises of Elwood Inc
Zajac Performance Seeds
Confidence, Leaderboard, Scoreboard

WILDFLOWER SEED & SOD

Amturf Seeds
Applewood Seed Co
Arrow Seed Co
Barenbrug/Northeast
Northeast
Barenbrug/Northeast
Sun & Shade
Barenbrug/Northeast
Annual
Environmental Seed Producers
Grassland West Co
Rocky Mountain Wildflower Mix
Jonathan Green Inc
Jonathan Green Northeast, Annual & Perennial
Wildflower Mix
Greensmiths Inc
International Seeds Inc
Wild Things
Lofts Great Western Seed Co
Pinto
Lofts Seed Inc
Duck Unlimited, Pinto
Medalist America
Pacific Sod
Color Carpet

Pickseed Canada Inc
Nature's Meadow
Pickseed West Inc
Flowers n Flowers
Praxis
Clyde Robin Seed Co
Seed Research of Oregon Inc
S & S Seeds
Turf-Seed Inc
Bloomers wildflower mixture, Baby Bloomers wildflower mixture, DeBloomers annual wildflower mixture
Wildflower Carpet Inc
Wildflower Carpet
Wildseed Farms Ltd
Zajac Performance Seeds

ZOYSIAGRASSES

Amturf Seeds



Fine Lawn Research

Zen 300, Zen 400
Grassland West Co
Greensmiths Inc
International Seeds Inc
Sunrise Brand



A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed Co Div J R Simplot Co

Sunrise
Medalist America
Sunrise, W3-2
Pacific Sod
Zoysia Tenuifolia
Quail Valley Farm Inc
Meyer Z-52, El Toro
Seed Research of Oregon Inc
Traveler
Turf Merchants Inc
Zen 300
Zajac Performance Seeds

Distributors/Dealers are listed alphabetically under each state. Products and/or services listed after company information are designated according to the following legend.

- 1 = Fertilizers, Pesticides
Other Chemicals
- 2 = Hand Held Power
Equipment
- 3 = Irrigation Equipment &
Supplies
- 4 = Seed/Sod/Sprigs
- 5 = Tractors & Mowers
- 6 = Supplies & Services

ALABAMA

Alabama Farmers Coop

PO Box 2227
Decatur AL 35609
205-353-6843
Fax: 205-350-1728
Distribute: 1, 2, 3, 4, 5, 6

Turf Care Products

115C Walter Davis Dr
Birmingham AL 35209
205-945-9144
Distribute: 3, 5, 6

Van Waters & Rogers Inc

131 W Oxmoor Rd Ste 127
Birmingham AL 35209
205-942-0244, 800-752-2968
Distribute: 1

2500 Paper Mill Rd
Mobile AL 36610
205-456-0000, 800-782-9546
Distribute: 1

ALASKA

American Pest Management

403 E Fireweed Lane
Anchorage AK 99503
907-277-7378
Fax: 907-277-2333
Pres/Owner: Everett Walton
Distribute: 1, 2, 6

Totem Equipment & Supply Inc

2536 Commercial Dr
Anchorage AK 99501
907-276-2858
Fax: 907-258-4623
Pres/Owner: A Cliff Huston
Sales Mgr: Michael Huston
Distribute: 2, 5, 6

Totem Rentals Inc

344 Industrial Way
Anchorage AK 99501
907-276-2858
Fax: 907-258-4623
Sales Mgr: Michael A Huston
Distribute: 2, 5, 6

Van Waters & Rogers Inc

590 E 100
PO Box 112589
Anchorage AK 99511-2589
907-344-7444, 800-478-7444
Distribute: 1

ARIZONA

A & G Turf Equipment Inc

14128 N 88 Ave
Peoria AZ 85381-3723
602-979-8651
Fax: 602-878-7069
Pres/Owner: Todd Poe
Sales Mgr: Richard Cothran
Distribute: 2, 5, 6

6245 E Bell Rd
Scottsdale AZ 85254
602-998-4120
Fax: 602-998-3968
Distribute: 2, 5, 6

Arizona Tru-Power

3652 E Chipman Rd
Phoenix AZ 85040
602-470-0522
Fax: 602-470-0608
Sales Mgr: Bob Dreher
Distribute: 2, 5, 6

Direct Safety Co

2005 W 14 St #132
Tempe AZ 85281
800-528-7405
Fax: 800-760-2975
Distribute: 6

Eagle Distributing Inc

115 N Sunway Dr
Gilbert AZ 85310
602-545-6600
Fax: 602-545-6029
Pres/Owner: Scott W Havle
Sales Mgr: Larry E Alcott
Distribute: 2, 5

Horizon Turf Inc

5238 S 31 Pl
Phoenix AZ 85040
602-437-4333
Fax: 602-437-4510
Pres/Owner: Jim McGahey
Sales Mgr: Greg Lewis
Distribute: 2, 3, 5, 6

Restroom Solutions Inc

3646 E Ray Rd Ste B16-46
Phoenix AZ 85044-7117
800-678-0284
Fax: 602-414-0587
Pres/Owner: Kevin Mart
Sales Mgr: Gary Stuckey

Seepage Control Inc

PO Box 51177
Phoenix AZ 85076-1177
602-829-1064
800-214-9640
Fax: 602-829-1106
Email: seepcon@aol.com
Pres/Owner: Jim Bone
Sales Mgr: Shawn Walstad
Distribute: 6

Snyder Turf Supply

6002 E Delcoa
Scottsdale AZ 85254
602-948-9107
Pres/Owner: David Snyder
Distribute: 1, 4

STIHL Inc/Intermountain

241 E Chilton Dr
Chandler AZ 85225
602-926-4491
Fax: 602-926-7189
Sales Mgr: Ted Kujawski Jr

Target Specialty Products

4865 S 36 St
Phoenix AZ 85040
800-352-5548
Distribute: 1, 2, 4, 6

Van Waters & Rogers Inc

50 S 45 Ave
Glendale AZ 85043
602-747-8717
Distribute: 1
3791 E 43 Pl
Tucson AZ 85713
602-747-8717
Distribute: 1

ARKANSAS

AGRA Turf Inc

PO Box 9168
Searcy AR 72143-9168
501-268-7036
Fax: 501-268-0606
Pres/Owner: Ronald Fisher
Sales Mgr: Rodney Fisher
Distribute: 1, 4

Pro-Power MD South

170B Linker Mountain Rd
Dover AR 72837
501-967-9186
Sales Mgr: Mark Eby
Distribute: 2, 5

STIHL Southwest Inc

Hwy 270 N
PO Box 518
Malvern AR 72104
501-332-2788
Fax: 501-337-4393
Sales Mgr: Jim Gibson

CALIFORNIA

Automata Inc

10551 E Bennett Rd
Grass Valley CA 95945-7806
916-273-0380
800-994-0380
Fax: 916-273-0381
Email: sales@automata-inc.com
WWW: <http://www.automata-inc.com>
Pres/Owner: Lenny Feuer
Sales Mgr: Mary Ann Townsend
Distribute: 3

Automatic Filters Inc

2672 S La Cienega Blvd
Los Angeles CA 90034
310-839-2828
800-336-1942
Fax: 310-839-6878
Email: tekleen.aol.com
WWW: <http://www.tekleen.com>
Sales Mgr: Josh Levine
Distribute: 3

Automatic Rain Co

1880 Arnold Industrial Pl
Concord CA 94520-5391
510-825-3344
Fax: 510-798-9436
Distribute: 1, 3, 4, 6
7144 Regional St
Dublin CA 94568-2324
510-551-8383
Fax: 510-551-5968
Distribute: 1, 3, 4, 6

349 W Bedford Ave
Fresno CA 93711-6050
209-431-8007
Fax: 209-431-2714
Distribute: 1, 3, 4, 6
3221 Swetzer Rd
Loomis CA 95650-9225
916-652-1020
Fax: 916-652-1073
Distribute: 1, 3, 4, 6

PO Box 2067
Menlo Park CA 94026-2067
415-323-5161
Fax: 415-323-2011
Distribute: 1, 3, 4, 6

4060 Campbell Ave
Menlo Park CA 94025-1088
650-323-5161
Fax: 650-323-4078
WWW: <http://www.aurorain.com>
Distribute: 1, 3, 4, 6

3065 N Hwy 59
Merced CA 95340
209-383-3330
Fax: 209-383-0770
Distribute: 1, 3, 4, 6

3229 California Blvd
Napa CA 94558-3309
707-255-7575
Fax: 707-258-0401
Distribute: 1, 3, 4, 6

301 Broadway Ave
Sacramento CA 95818-2039
916-492-1000
Fax: 916-492-1057
Distribute: 1, 3, 4, 6

880-C North 8 St
San Jose CA 95112-3155
408-287-7882
Fax: 408-287-1336
Distribute: 1, 3, 4, 6

63 Larkspur St
San Rafael CA 94901-4820
415-454-4313
Fax: 415-456-4238
Distribute: 1, 3, 4, 6

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
2 = Hand Held Power
Equipment
3 = Irrigation Equipment &
Supplies
4 = Seed/Sod/Sprigs
5 = Tractors & Mowers
6 = Supplies & Services

238 Todd Rd
Santa Rosa CA 95407-8103
707-584-7272
Fax: 707-584-5590
Distribute: 1, 3, 4, 6

1232 Callen St
Vacaville CA 95688-3002
707-447-7773
Fax: 707-448-7542
Distribute: 1, 3, 4, 6

Brewt Power Systems/Maibo

5120 N Arena Way
Atwater CA 95301
209-394-3122
Fax: 209-394-7622
Pres/Owner: Butch Rhoton
Distribute: 2

Robert Brow Mktg

830 Orange Ave Ste K
Coronado CA 92118
619-522-0415
Fax: 619-522-0630
Pres/Owner: Robert S Brow
Sales Mgr: Elisabeth M Peace
Distribute: 6

California Landscape Lighting

31260 Cedar Valley Dr
Westlake Village CA 91362-
4035
800-457-0710
Fax: 800-457-0730
Pres/Owner: Dave C McWilliams
Sales Mgr: Tony Susca
Distribute: 6

Cantrell Turf Equipment

503 Giuseppe Ct
Roseville CA 95678
916-786-3378
Fax: 916-786-6408
Pres/Owner: Bruce Cantrell
Distribute: 2, 5, 6

Commercial Landscape Supply

1821 Reynolds Ave
Irvine CA 92614
800-635-8686
Fax: 714-474-8996
Pres/Owner: Mark Fitt
Distribute: 2

Drainage Products Inc

444 Via El Centro
Oceanside CA 92054
760-757-7211
Fax: 760-757-7214
Email: dpi-1@worldnet.att.net

Drip Rite Irrigation Products

3315 Monier Circle Ste 2
Rancho Cordova CA 95742
916-635-7401
Fax: 916-635-7402
Email: driprr@aol.com
WWW: http://www.jtr.com/
driprr
Pres/Owner: Tom Strong
Distribute: 3

Freshwater Farms

5851 Myrtle Ave
Eureka CA 95503-9510
707-444-8261
800-200-8969
Fax: 707-442-2490
Email: r.storre@worldnet.att.net
WWW: http://www.freshwater
farms.com
Pres/Owner: Rick Storre
Distribute: 4, 6

Golden Eagle Dist Corp

1251 Tinker Rd
Rocklin CA 95765
916-645-6600
Fax: 916-645-6633
Pres/Owner: Robert E Hurst
Sales Mgr: Steve Clark
Distribute: 2, 5

Monterey Chemical Co

PO Box 5317
Fresno CA 93755
209-499-2100
Fax: 209-499-1015
WWW: http://www.monterey
chemical.com
Distribute: 1

Novalynx Corp

PO Box 240
Grass Valley CA 95945-0240
800-321-3577
Fax: 916-823-8997
Email: nova@novalynx.com
WWW: http://www.novalynx
.com
Sales Mgr: Bill Begg
Distribute: 6

Power-Trim Co

6841 Marlin Cir
La Palma CA 90623-1016
714-523-8560
Fax: 714-994-1821
Pres/Owner: James O Dykes
Sales Mgr: Brian G Heffernan
Distribute: 5

Pro Spray Equipment

1616 Marlborough Ave
Riverside CA 92507
909-781-4665
Fax: 909-788-0609
Pres/Owner: Steve Sykes
Sales Mgr: Larry Walker
Distribute: 2, 5, 6

Reed's Irrigation Service

1025 E Katella Ave #F
Anaheim CA 92805
714-634-3336
Fax: 714-634-1409
Email: areed43186@aol.com
WWW: http://www.quikpage.
com/r/reeds.
Pres/Owner: Alan Reed
Distribute: 3, 6

Robinson Fertilizer Co

1460 N Red Gum St
Anaheim CA 92806
714-632-9710
Fax: 714-632-3478
Email: rturf@aol
WWW: http://www.robinsonfert
.com
Pres/Owner: Richard Verburg
Distribute: 1, 4, 6

Sierra Pacific Turf Supply

510 Salmar Ave
Campbell CA 95008
408-374-4700
Fax: 408-374-4773
Pres/Owner: Don Naumann
Distribute: 1, 2, 3, 4, 6
902 Enterprise Ste O
Napa CA 94588
707-259-9040
Fax: 707-259-9493
Sales Mgr: Dave Scattergood
Distribute: 1, 2, 3, 4, 6
4320 Anthony Ct #6
Rocklin CA 95677
916-652-5873
Fax: 916-652-4341
Sales Mgr: Craig Thordson
Distribute: 1, 2, 3, 4, 6

SMA Equipment

5230 Wilson St
Riverside CA 92509
909-784-1444
Fax: 909-782-6701

Strong Injectors

3315 Monier Cir Ste 2
Rancho Cordova CA 95742
916-635-7401
Fax: 916-635-7402
Email: addit123@aol.com
WWW: http://www.jtr.com/
driprr
Pres/Owner: Tom Strong
Distribute: 3

Sutton Agricultural Enterprises

746 Vertin Ave
Salinas CA 93901
408-422-9693
Fax: 800-482-4240
WWW: http://www.quikpage.
com/s/suttonent
Pres/Owner: Robert Sutton
Sales Mgr: Diane deLorimier
Distribute: 6

Target Specialty Products

2478 N Sunnyside Ave
Fresno CA 93727
800-827-4389
Sales Mgr: Chuck Synold
Distribute: 1, 2, 4, 6

7675 Formula Pl Ste D
San Diego CA 92121
800-237-5233
Distribute: 1, 2, 4, 6

1155 Mabury Rd
San Jose CA 95133
800-767-0719
Sales Mgr: Casey Brierley
Distribute: 1, 2, 4, 6

15415 Marquardt Ave
Santa Fe Springs CA 90670
800-352-3870
Fax: 562-802-5926
Distribute: 1, 2, 4, 6

Tru-Power Inc

3221 San Fernando Rd
Los Angeles CA 90065-1496
213-258-4131
Fax: 213-258-3376
Pres/Owner: Ross Pinto
Sales Mgr: Jerry L Hunt
Distribute: 2, 5, 6

United Horticultural Supply

PO Box 2357
Fresno CA 93745-2357
209-253-5700
Fax: 209-452-8505
Distribute: 1, 4, 6

Van Waters & Rogers Inc

4465 E Florence Ave
Fresno CA 93725
209-486-1221, 800-627-1656
Distribute: 1

5353 Jillson St
Los Angeles CA 90040
213-260-5234, 800-999-8971
Distribute: 1

2100 Haffly Ave
National City CA 91950
619-262-0711, 800-659-0711
Distribute: 1

1910 Lockwood St
Oxnard CA 93030
805-983-1868
Distribute: 1

1575 Marlborough Ave
PO Box 5137
Riverside CA 92501
714-683-5165
Distribute: 1

2256 Junction Ave
San Jose CA 95131
408-435-8700, 800-872-8052
Distribute: 1

850 S River Rd
PO Box 795
West Sacramento CA 95691
916-371-7600, 800-926-8489
Distribute: 1

Westco Tractor & Equipment

57 Scenic Ave
Santa Rosa CA 95407
707-586-1973
Fax: 707-586-0175
Pres/Owner: Jerry Daw
Distribute: 5

Western Golf Inc

72-195 Corporate Way
Thousand Palms CA 92276-0970
760-343-1050
Fax: 760-343-2834
Pres/Owner: Bob Wagner
Sales Mgr: Aaron R Montano
Distribute: 2, 6

Western Traction Co

2330 E Date St
Fresno CA 93706
209-445-3100
Fax: 209-445-0432
Sales Mgr: Chris Wolford
Distribute: 5

7518 Pacific Ave
Pleasant Grove CA 95668
916-655-3077
Fax: 916-655-3010
Sales Mgr: Chris Wolford
Distribute: 5

1333 Atlantic St
Union City CA 94587
510-487-3100
Fax: 510-475-9027
Distribute: 5

Wilbur-Ellis Co

PO Box 1286
Fresno CA 93715
209-442-1220
Fax: 209-442-4089
Sales Mgr: Michael Cline
Distribute: 1, 4, 6

COLORADO**Arkansas Valley Seed Co**

4625 Colorado Blvd
Denver CO 80216
303-320-7500
Fax: 303-320-7516
Pres/Owner: Thomas Voges
Sales Mgr: Robert Vilotti
Distribute: 4

4333 Hwy 66
Longmont CO 80504
970-535-4481
Fax: 970-535-4522
Distribute: 4

12th & Santa Fe Tracks
Rocky Ford CO 81067
719-254-7469
Fax: 719-254-4115
Distribute: 4

C & M Meteorological Supply

9680 Thoroughbred Lane
Colorado Springs CO 80908-1527
719-495-8878
Fax: 719-495-8960
Email: c-m.met.supply@pcisys.net
Pres/Owner: Charles W Asbell
Distribute: 3

Colorado Golf & Turf

3025 S Wyandot St
Englewood CO 80110
303-761-3332
Fax: 303-781-3372
Pres/Owner: Tom Bauerle
Sales Mgr: Don Nigh
Distribute: 2, 5

Colorado Lining Co

1062 Singing Hills Rd
Parker CO 80138
800-524-8672
Fax: 303-841-5780
WWW: <http://www.coloradolining.com>
Pres/Owner: John B Heap
Sales Mgr: Paul Amos

Foothills Turf Equipment

62477 Falcon Rd
Montrose CO 81401
970-323-5691
Sales Mgr: Arlin Geigley
Distribute: 2, 5, 6

Golf Enviro Systems Inc

13215 Darr Dr
Colorado Springs CO 80908
719-590-8884
Fax: 719-590-8885
Pres/Owner: Gary Schinderle
Distribute: 1, 4, 6

L L Johnson Distributing Co

4700 Holly St
Denver CO 80216-6410
303-320-1270
Fax: 303-355-8250
Pres/Owner: Jim Johnson
Sales Mgr: Chuck Perry
Distribute: 1, 2, 3, 5, 6

Kurtzer's

24463 Rd 11
Haxtun CO 80731
970-774-7122
Pres/Owner: Ken Kurtzer
Distribute: 1, 2, 5, 6

Power Motive Corp

2239 Commercial Blvd
Colorado Springs CO 80906
719-576-5541
Fax: 719-576-5602
5000 Vasquez Blvd
Denver CO 80216
303-355-5900
Fax: 303-388-9328

719 Arrowest Ct
Grand Junction CO 81505
970-241-1550
Fax: 970-241-0166

Professional Tree & Turf Equipment

6945 Indiana Ct #400
Arvada CO 80007-7577
800-237-7785
Fax: 303-421-4142
Pres/Owner: Steven Tangsrud
Distribute: 2, 6

Valve & Filter Corp

5440 N Marshall St #6
Arvada CO 80002
303-425-4242
Fax: 303-425-0112
Email: pleasantp@msn.com
Pres/Owner: P Kimball
Sales Mgr: Patrick Unger
Distribute: 3

Van Waters & Rogers Inc

4300 Holly St
PO Box 5287
Denver CO 80217
303-388-5651, 800-776-2323
Distribute: 1

CONNECTICUT**Apgar Sales Co**

54 Miry Brook Rd
Danbury CT 06810
203-743-0610
Fax: 203-743-0458
Sales Mgr: Keith Apgar
Distribute: 1, 4

Atlantic Irrigation Specialties

70 Research Dr
Stamford CT 06906
203-348-4884
Fax: 203-325-1799
Sales Mgr: Joe Hopkins
Distribute: 3, 5, 6

Charles C Hart Seed Co

PO Box 9169
Wiethersfield CT 06109-0169
860-529-2537
Fax: 860-563-7221
Pres/Owner: Wesley Hart
Sales Mgr: James Harris
Distribute: 1, 4

Imperial Nurseries Inc

90 Salmon Brook St
Granby CT 06035-0120
860-653-4541
Fax: 860-653-2919
Pres/Owner: Richard Wyckoff
Sales Mgr: Greg Schaan
Distribute: 1, 4
713 Pigeon Hill Rd
Windsor CT 06095-0086
860-688-0598
Fax: 860-688-0064
Sales Mgr: Rick Hurd
Distribute: 1, 4

JP Distributors

9 Union Sq Ste 184
Southbury CT 06488
800-582-8843

Fax: 203-262-1463
Pres/Owner: Joanne Engelhart
Sales Mgr: Joe Dzubak
Distribute: 6

Landscapers Supply

197 Shunpike Rd
Cromwell CT 06416
860-632-0741
Fax: 860-632-0783
Sales Mgr: Emery Eaton
Distribute: 2, 5, 6

1081 King St
Greenwich CT 06831
203-532-9440
Fax: 203-532-9443
Sales Mgr: Kenny Simmons
Distribute: 2, 5, 6

Millane Nurseries

604 Main St
Cromwell CT 06416-1435
203-635-5500
Fax: 203-635-3685
Pres/Owner: Neal Millane
Distribute: 4

Schipper & Co USA

Box 7584
Greenwich CT 06836-7584
888-TIP-TOES
Fax: 203-862-8909
WWW: <http://www.colorblends.com>
Pres/Owner: Timothy Schipper
Distribute: 4

DELAWARE**Sweeney Seed Co**

2721 Philadelphia Pike
Claymont DE 19703
302-798-6001
Fax: 302-798-0526
Sales Mgr: John Thomes
Distribute: 1, 4, 6
Peoples Plazas Ste 950
Newark DE 19702
302-834-0440
Fax: 302-834-1152
Sales Mgr: Dennis Quinley
Distribute: 1, 4, 6

Aabaco Industries Inc

10501 NW 50 St #102
Sunrise FL 33351-8012
800-423-8850
Fax: 954-749-6221
Pres/Owner: Steve Matheo
Sales Mgr: Joel Lubin
Distribute: 1, 6

Express Radio Inc

7682 Wiles Rd
Coral Springs FL 33067
800-448-7755
954-344-9050
Fax: 954-344-9112
Email: expressradio.com
Pres/Owner: Gene Fruehling
Sales Mgr: Larry Kazner
Distribute: 6

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
2 = Hand Held Power
Equipment
3 = Irrigation Equipment &
Supplies
4 = Seed/Sod/Sprigs
5 = Tractors & Mowers
6 = Supplies & Services

Florida Outdoor Equipment Inc

3533 Mercy Dr
Orlando FL 32808-3140
407-295-5010
Fax: 407-295-7960
EMail: foe3533aol.com
Pres/Owner: Mark Deshetler
Sales Mgr: Keith Deshetler
Distribute: 2, 5

Golf Ventures Inc

15790-1A Chief Ct
Fort Myers FL 33912
941-481-1358
Fax: 941-481-6166
Sales Mgr: Brad Walters
Distribute: 1, 2, 4, 5, 6
185 E Indiantown Rd Ste 129
Jupiter FL 33477
561-743-9380
Fax: 561-743-6740
Sales Mgr: David Cheesman
Distribute: 1, 2, 4, 5, 6
2101 E Edgewood Dr
Lakeland FL 33803
941-665-5800
Fax: 941-667-0888
Distribute: 1, 2, 4, 5, 6

Gulf Shore Turf Supply

PO Box 7185
Pensacola FL 32534
904-968-0731
Fax: 800-793-1220
Pres/Owner: Scott Baril
Sales Mgr: Webster Smith
Distribute: 2, 3, 5, 6

Hendrix & Dail Inc

7610 US Hwy 41 N
Palmetto FL 34221
Distribute: 1

Hi Tech Turf Products

PO Box 07045
Fort Myers FL 33919
941-275-1820
Fax: 941-275-4586
Pres/Owner: Laura Leichtman
Sales Mgr: David Leichtman
Distribute: 1, 3

Krieger Publishing Co

PO Box 9542
Melbourne FL 32902-9542
407-724-9542
Fax: 407-951-3671
EMail: info@krieger-pub.com
Pres/Owner: Robert E Krieger

Lawn Power & Equipment

12664 W Colonial Dr
Wintergarden FL 34787
407-656-1088
Fax: 407-656-5148
Pres/Owner: Albert Bori
Distribute: 1

Pilot Equipment Co

PO Box 24489
Jacksonville FL 32241
904-268-6711
Fax: 904-268-1803
Pres/Owner: W I Gulliford Jr
Distribute: 5

Plant Health Care Inc

4301 32 St W Stes A10 & A11
Bradenton FL 34205
800-227-6728
Fax: 941-758-1175
Sales Mgr: Jim Quinn
Distribute: 1

Precision Small Engine Co

2510 NW 16 Lane
Pompano Beach FL 33064-1562
800-345-1960
Fax: 954-973-8032
EMail: sales@precisionusa.com
WWW: http://www.precision
usa.com
Pres/Owner: Andy Masciarella
Sales Mgr: Gary Nochimson
Distribute: 2, 5

Professional Supply

500 NW 77 St
Boca Raton FL 33487-1323
800-227-8169
Fax: 561-241-2456
Pres/Owner: Mark Kelly
Sales Mgr: Bob Murphy
Distribute: 1, 3
3359 SW 42 Ave
Palm City FL 34990
800-227-8174
Sales Mgr: Rob Murphy
Distribute: 1, 3

Pro-Power Equipment Inc

23440 Janice Ave
Charlotte Harbor FL 33980-
8412
941-627-8822
Fax: 941-624-5687
Pres/Owner: Fred McGready
Sales Mgr: Bob Vance
Distribute: 2, 5

S & M Farm Supply Inc

13690 SW 248 St
Princeton FL 33032
305-258-0421
Fax: 305-258-4453
Pres/Owner: Terry Marsh
Sales Mgr: Ellis Glenn
Distribute: 1, 2, 3, 4

Sprayer Parts Depot

14090 SW 144 Ave Rd
Miami FL 33156
305-235-0967
Fax: 305-255-2364
EMail: sprayerparts@unidial.com

WWW: http://www.unidial.com/
~sprayerparts
Pres/Owner: John H Strong III
Sales Mgr: Skip Strong
Distribute: 2, 6

STIHL Southeast Inc

2250 Principal Row
Orlando FL 32821
407-240-7900
Fax: 407-240-7524
Sales Mgr: Bob Noble Jr

Total Lawn Care Inc

124 Industrial Loop
Orange Park FL 32073
904-269-8873
Fax: 904-269-8875
Pres/Owner: James E Hawkinson
Distribute: 5

Tresca Industries

4827 Phillips Hwy
Jacksonville FL 32207
904-448-8070
Fax: 904-448-2725
WWW: http://www.tresca.com
Pres/Owner: Fuller Tresca Jr
Sales Mgr: Travis Tresca
Distribute: 2, 5
3930 N Orange Blossom Trail
Orlando FL 32804
407-291-1717
Fax: 407-297-6166
Sales Mgr: Travis Tresca
Distribute: 2, 5
6025 Hwy 301 N
Tampa FL 33610
813-621-3077
Fax: 813-620-0303
Sales Mgr: Travis Tresca
Distribute: 2, 5

United Horticultural Supply

410 S Ware Blvd Ste 800
Tampa FL 33619
813-628-0496, 800-457-0415
Fax: 813-664-0371
Distribute: 1, 4, 6

Van Waters & Rogers Inc

1055 SW 15 Ave Bldg B
Delray Beach FL 33444
407-243-0001, 800-251-3334
Distribute: 1
Billy Creek Commerce Center
5719 Corporation Circle #2
Ft Myers FL 33905
813-693-1919
Distribute: 1

2783 W Fifth St
Jacksonville FL 32205
904-781-1634, 800-356-9964
Distribute: 1

7120 NW 74 Ave
Miami FL 33166
305-883-8242, 800-432-8717
Distribute: 1

4240 LB McLeod Rd
Orlando FL 32811
407-843-2611, 800-826-2611
Distribute: 1

6049 Old Hwy 41A S
Tampa FL 33619
813-671-2071, 800-282-5388
Distribute: 1

Zaun Equipment Co

1741 Hamilton St
Jacksonville FL 32210
904-387-0519
Fax: 904-387-0766
Distribute: 2, 3, 5
300 Technology Park
Lake Mary FL 32746
407-333-3600
Fax: 407-333-9246
Distribute: 2, 3, 5

GEORGIA

Blalock Machinery & Equipment Co

3655 Southside Industrial Pkwy
Ste C-101
Atlanta GA 30354
404-361-4655
Fax: 404-361-4693
Pres/Owner: Braxton Blalock
Sales Mgr: Dennis Wenzel
Distribute: 2, 5

Corbin's Baled Pine Straw Inc

122 Mill Rd
McDonough GA 30253
770-957-5999
Fax: 770-954-1772
Pres/Owner: Phillip T Corbin

Graco Fertilizer Co

PO Box 89
Cairo GA 31728
912-377-1602
Fax: 912-377-8348
Sales Mgr: Mark Celaya
Distribute: 1, 4, 6

Hendrix & Dail Inc

PO Box 965
Tifton GA 31793
Distribute: 1

Lawn Equipment Enterprises Inc

3045 Knight Ave
Waycross GA 31503
912-284-1812
Fax: 912-284-0510
Pres/Owner: David J Lee
Sales Mgr: David I Lee
Distribute: 5

Ben Meadows Co

3589 Broad St
Atlanta GA 30341
770-455-0907
800-241-6401
Fax: 770-475-1841
Fax: 800-628-2068
WWW: http://www.ben
meadows.com
Pres/Owner: Karl Hube
Sales Mgr: Bobby Jones
Distribute: 1, 2, 6

Nomix Inc

6400 Highland Pkwy Ste F
Smyrna GA 30082
770-436-8830
800-486-6649
Fax: 770-436-9118
WWW: <http://www.nomix.com>
Distribute: 1, 2

Patten Seed Co/Super Sod

PO Box 217
Lakeland GA 31635
800-634-1672
Fax: 912-482-2382
Pres/Owner: Ben I Copeland Sr
Distribute: 4

Regal Chemical Co

PO Box 900
Alpharetta GA 30009-0900
770-475-4837
Fax: 770-475-1254
Email: regal@iname.com
Pres/Owner: James O King
Sales Mgr: Ron A Gagne
Distribute: 1, 6

RLA Sales Inc

2520 Stonevalley Lane
Cummings GA 30041-7419
770-844-4292
Fax: 770-886-7097
Email: rlainc@mindspring.com
Pres/Owner: Renick L Abbott
Distribute: 2, 3, 6

Sunbelt Seeds

PO Box 668
Norcross GA 30071
800-522-7333
Fax: 770-242-8332
Distribute: 4

Super Sod

1270 Sod Farm Rd
Fort Valley GA 31030
800-535-1320
Fax: 912-825-4025
Sales Mgr: Ley Pickens
Distribute: 4

Turf Care Products

7730 The Bluffs NW
Austell GA 30001
770-941-9540
Fax: 770-941-4476
Pres/Owner: John B Lawrence
Sales Mgr: Michael Robinson
Distribute: 3, 5, 6

Turf Care Products (CSC)

485D S Jeff Davis Dr
Fayetteville GA 30214
770-460-1002
Distribute: 3, 5, 6
313 Marble Mill Rd
Marietta GA 30060
770-514-7677
Sales Mgr: Paul Lohnes
Distribute: 3, 5, 6

105 L Hembree Park Dr
Roswell GA 30076
770-410-9590
Sales Mgr: Dirk Wiedeman
Distribute: 3, 5, 6

HAWAII**B Hayman Co (Hawaii) Ltd**

94-062 Keokane St
Waipahu HI 96797
808-671-2811
Fax: 808-677-4961
Pres/Owner: Mark K Williams
Sales Mgr: Leonard Smith
Distribute: 3, 5, 6

Small Engine Clinic Inc

98019 Kam Hwy
Aiea HI 96701
808-488-0711
Fax: 808-487-1661
Pres/Owner: Harry Ward
Sales Mgr: Chau T Ly
Distribute: 2, 5

Van Waters & Rogers Inc

3160 Ualena St
PO Box 29697
Honolulu HI 96820
808-836-1361
Distribute: 1

IDAHO**Pro Power of Boise**

4290 Chinden Blvd
Boise ID 83714
208-376-4449
Fax: 208-376-4464
Sales Mgr: Bob Reed
Distribute: 2, 5, 6

Pro Power of Idaho Falls

555 S Utah Ave
Idaho Falls ID 83402
208-523-9942
Sales Mgr: Allen Steel
Distribute: 2, 5, 6

Steve Regan Co

416 W Main St
Burley ID 83318
208-678-9536
Sales Mgr: Kurt Eatough
Distribute: 1, 3, 4, 6

321 N 21 E
Caldwell ID 83605
208-454-2051
Fax: 208-454-2080
Sales Mgr: Al Sprick
Distribute: 1, 3, 4, 6

1995 N Holmes Ave
Idaho Falls ID 83401
Sales Mgr: Jack Summers
Distribute: 1, 3, 4, 6

310 W Main St
Jerome ID 83338
208-324-7531
Sales Mgr: Roy Hopper
Distribute: 1, 3, 4, 6

Turf Equipment of Idaho

3651 Overland Rd
Boise ID 83705
208-331-0074
Fax: 208-362-4152
Distribute: 1, 2, 3, 5, 6

Van Waters & Rogers Inc

1804 N 20 St
Nampa ID 83687
208-466-7006
Distribute: 1

New Industrial Park
Bldg 3
Pocatello ID 83201
208-233-7069
Distribute: 1

ILLINOIS**All Fiberglass Products Inc**

PO Box 2278
Joliet IL 60434-2278
800-438-7395
Fax: 815-741-0058
Pres/Owner: Don Zwiers
Sales Mgr: Roy Narine
Distribute: 6

American Colloid Co

1500 W Shure Dr
Arlington Heights IL 60004
800-426-5564
Fax: 847-506-6167
Sales Mgr: Lawrie Music

**WALKER MOWER'S
ASL TRUST**

OFFERS A COMPLETE LINE OF WALKER LAWN MOWERS IN ILLINOIS AND NORTHWEST INDIANA. WE OFFER NEXT DAY PARTS TO OUR DEALER'S AND CAN DROP SHIP TO CUSTOMERS. WALKER IS THE MOST WANTED MOWER DESIGN IN THE LAWN MOWING BUSINESS. LOOK HOW MANY LOOK A LIKES THERE ARE TODAY. BUY THE ORIGINAL THAT WORKS!!

FOR MORE INFORMATION
ABOUT WALKER PRODUCTS, CALL
1-800-527-5621 OR VISIT OUR WEB SITE AT
<http://www.asldist.com>
<http://walkermowers.com>

ASL Trust

1958 St Mary's Rd
Sublette IL 61367-9503
815-849-5262
Fax: 815-849-5264
WWW: <http://www.asldist.com>
Pres/Owner: Al Rod
Distribute: 5

Barco Products Co

11 N Batavia Ave
Batavia IL 60510-1961
800-338-2697
Fax: 630-879-8687
Email: callbarco@aol.com
Pres/Owner: Cyril Matter
Sales Mgr: Jo Ostrowski
Distribute: 2, 6

Bojo Turf Supply Inc

24356 Harvest Hills Rd
Frankfort IL 60423
Pres/Owner: Roger Ogalla
Distribute: 1, 3, 4, 6

Burdett's Inc

PO Box 1865
Lombard IL 60148-1865
630-620-5558
Fax: 630-627-1104
Pres/Owner: James R Burdett
Distribute: 6

Cannon Turf Supply Inc

1227 Naperville Dr
Romeoville IL 60446
630-378-9200
Fax: 630-378-9292
Sales Mgr: John Anderson
Distribute: 1, 4, 6

Carlin Sales Corp

615 Mills Rd
Joliet IL 60433
815-723-4077
Fax: 815-723-4054
Distribute: 1, 3

Compliance Safety Inc

PO Box 676
Northbrook IL 60065-0676
800-340-3413
Fax: 847-498-6776
Email: wpsplace@aol.com
Pres/Owner: Richard Wohlner
Sales Mgr: Kevin Caskey
Distribute: 6

Conserv FS

6730 South St
Tinley Park IL 60477
708-532-4723
Fax: 708-532-9268
Distribute: 1, 4, 6

27310 W Case Rd
Wauconda IL 60084
847-526-0007
Fax: 847-526-4813
Distribute: 1, 4, 6

Eugene A de St Aubin

2025 Crain Rd
Kirkland IL 60146
815-522-6662
Fax: 815-522-6663
Email: t.sullivan@staubin.com
Distribute: 1, 4, 6

Fuerst

1020 S Sangamon Ave
Gibson City IL 60936
800-435-9630
Fax: 800-782-0126
WWW: <http://www.fuerst-bros.com>
Pres/Owner: Don Douglas
Sales Mgr: Frank Pigford
Distribute: 6

Illinois Lawn Equipment Inc

16450 S 104 Ave
Orland Park IL 60462-5498
708-349-8484
Fax: 708-349-7149
Pres/Owner: Richard R Johnson
Sales Mgr: M Jill Loritz
Distribute: 5

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
- 2 = Hand Held Power
Equipment
- 3 = Irrigation Equipment &
Supplies
- 4 = Seed/Sod/Sprigs
- 5 = Tractors & Mowers
- 6 = Supplies & Services

Nixalite of America Inc

1025 16th Ave
PO Box 727
East Moline IL 61244-1424
800-624-1189
Fax: 800-624-1196
E-Mail: nixalite@gconline.com
WWW: http://www.nixalite.com
Pres/Owner: Cory Gellerstedt,
Jon Gellerstedt
Sales Mgr: Jon Gellerstedt
Distribute: 6

Plant Marvel Laboratories Inc

371 E 16 St
Chicago Heights IL 60411
708-757-7500
Fax: 708-757-5224
Sales Mgr: David Slater
Distribute: 1

Professional Turf Specialties

133 W Kenyon Rd
Champaign IL 61820
217-352-0591
Pres/Owner: Don Hepler
Sales Mgr: Larry Pfeleiderer
Distribute: 1, 4, 6

625 State Rte 45
Tolono IL 61880
217-485-3480
Fax: 217-485-3491
Sales Mgr: Scott Evans
Distribute: 1, 4, 6

Russo Hardware & Power Equipment

5848 W Montrose Ave
Chicago IL 60634
312-777-2606
Fax: 312-777-8006
Sales Mgr: Eric Adams
Distribute: 1, 2, 5, 6

St Aubin Nursery Inc

11100 Rte 176
Woodstock IL 60098
815-334-9100
E-Mail: staubin
WWW: http://www.staubin.com
Pres/Owner: Patrick Sullivan
Sales Mgr: Todd Sullivan
Distribute: 1, 4, 6

STIHL Inc/Mississippi Valley

3023 W Farmington Rd
Peoria IL 61604
309-676-1304
Fax: 309-676-2047
Sales Mgr: Mike Joynt

Tyler Enterprises of Elwood Inc

Box 365 Rt 53
Elwood IL 60421-0365
815-423-5551
Fax: 815-423-6331
Pres/Owner: James Tyler
Distribute: 1, 4

Van Waters & Rogers Inc

2010 Eagle Rd
Normal IL 61761
309-454-5789, 800-477-5789
Distribute: 1
2055 Hammond Dr
Schaumburg IL 60173
708-303-0050, 800-292-7292
Distribute: 1

INDIANA

Cannon Turf Supply Inc

12840 Ford Dr
Fishers IN 46038
317-845-1987
Fax: 317-845-3445
Pres/Owner: Alex Cannon
Distribute: 1, 4, 6

Cory Orchard & Turf

6739 Guion Rd
Indianapolis IN 46268-4810
800-672-4273
Fax: 317-328-1111
E-Mail: 71543.2174@compuserve
Pres/Owner: Chip Cravens
Sales Mgr: Sam Detmer
Distribute: 1, 2, 4, 6

Four Star Services Inc

PO Box 463
Bluffton IN 46714
800-348-2608
Fax: 219-824-1534
Pres/Owner: Gale Baumgartner
Distribute: 1

Huber Ranch Sod Nursery Inc

PO Box 188
Schneider IN 46376-0188
800-552-0552
Fax: 219-552-0752
E-Mail: huberranch@aol.com
WWW: http://www.hubersod.com/
Pres/Owner: John Huber
Distribute: 1, 4

Kerlin Tractor Sales Inc

9910 S St Rd 15
Silver Lake IN 46982
219-352-2490
Fax: 219-352-2721
Pres/Owner: Ted Kerlin
Distribute: 5

Mobile Structures Inc

2405 Cassopolis St
Elkhart IN 46514
800-348-8541
Fax: 219-264-4399

E-Mail: mobile-structures-inc2worldnet.att.net
WWW: http://www.mobile-structures.com
Pres/Owner: Bill Beck
Sales Mgr: Jon Beck
Distribute: 6

Quality Aftermarket Mfg & Dist Inc

119 S Lincoln Rd
Rockville IN 47872-1527
800-772-7166
Fax: 800-451-2483
Pres/Owner: Joseph P Corrigan
Sales Mgr: Don Hess
Distribute: 6

Reelcraft Industries Inc

PO Box 248
Columbia City IN 46725-0248
800-444-3134
Fax: 800-444-4587
Sales Mgr: R L Bible

Van Waters & Rogers Inc

7425 E 30 St
PO Box 19387
Indianapolis IN 46219
317-547-4811, 800-382-4867
Distribute: 1

IOWA

Ankeny Tractors Inc

710 S Ankeny Blvd
Ankeny IA 50021
515-964-4268
Fax: 515-965-3945
Pres/Owner: H J Brown
Sales Mgr: Gary Brown
Distribute: 5

Big Bear Equipment Inc

900 E Franklin
Eldridge IA 52748
319-285-1440
Fax: 319-285-4497
Sales Mgr: Jeff Mullins
Distribute: 1, 3, 4, 5, 6

3165 180th Pl
Granger IA 50109
515-999-2834
Fax: 515-999-9225
Sales Mgr: Steve Graf
Distribute: 1, 3, 4, 5, 6

Professional Turf Specialties

1420 N Main St
Osceola IA 50213
515-342-1002
Fax: 515-342-9011
Sales Mgr: Larry Noftsgar
Distribute: 1, 4, 6

Van Waters & Rogers Inc

1717 Terminal Dr
Sioux City IA 51105
712-258-5311
Distribute: 1

KANSAS

Outdoor Equipment Co

4611 W Harry
Wichita KS 67029-2794
316-942-2224
Fax: 316-942-2338
E-Mail: markhayes@outdoor-equipment
Distribute: 1, 2, 3, 4, 5, 6

Supreme Turf Products Inc

2339 W Cothrell
Olathe KS 66061
913-829-3611
Fax: 913-829-3611
Sales Mgr: Mike Kipper
Distribute: 1, 4, 6

Tobin Standard Pro-Turf Div

15350 S Keeler
Olathe KS 66062
913-782-4848
Fax: 913-782-3519
Sales Mgr: Jim Hiebl
Distribute: 1, 4, 6

Van Waters & Rogers Inc

2041 N Mosley Ave
PO Box 2280
Wichita KS 67201-2280
316-267-6292
Distribute: 1

Westheffer Co

PO Box 363
Lawrence KS 66044
800-362-3110
Fax: 800-843-3281
E-Mail: westheffer@idir.net
WWW: http://www.westheffer.com
Pres/Owner: Samih Staitieh
Distribute: 2, 6

KENTUCKY

Cannon Turf Supply Inc

104 Production Ct
Louisville KY 40299
502-493-9133
Fax: 502-493-9232
Sales Mgr: Sam Huff
Distribute: 1, 4, 6

Cory Orchard & Turf

13000 Middletown Industrial Blvd Ste K
Louisville KY 40223
800-424-2679
Sales Mgr: Bill Young
Distribute: 1, 2, 4, 6

Hendrix & Dail Inc

2150 Commercial Dr
Frankfort KY 40601
Distribute: 1

George W Hill & Co

8010 Dixie Hwy
Florence KY 41042
606-371-8423
Fax: 606-371-4769
Pres/Owner: G William Hill
Sales Mgr: Jack Finfrook
Distribute: 1, 4

Papa Bear

10120 Bunsen Way
Louisville KY 40299
502-499-2327
Fax: 502-495-1714
Pres/Owner: Gene Massey
Sales Mgr: Kenny Brooks
Distribute: 2, 5

Plant-Wise Biostimulant Co

1201-B Story Ave Ste 3D
Louisville KY 40206
800-334-4962
Fax: 502-583-4405
EMail: support@plant-wise.com
WWW: http://www.plant-wise.com
Sales Mgr: Sam Doak
Distribute: 1

J A Stevens Mower Co

2962 Ariens Dr
PO Box 38
Hebron KY 41048
606-689-4941
Fax: 606-689-7470
Pres/Owner: Eddie L Tanner
Distribute: 5

LOUISIANA**Bob's Tree Preservation Inc**

523 Apollo Rd
Scott LA 70583
318-232-8733
Fax: 318-232-8756
Pres/Owner: Robert Thibodeaux
Sales Mgr: Frank Thibodeaux
Distribute: 1, 6

Van Waters & Rogers Inc

220 Hector Connolly Rd
Carencro LA 70520
318-232-9300, 800-960-9300
Distribute: 1
5729-A Salmen Ave
Harahan LA 70123
504-733-8885, 800-433-4895
Distribute: 1

Walker Mower of LA Dist Inc

162 Enterprise Dr
Gretna LA 70056
504-366-0052
Pres/Owner: Larry Jambon
Distribute: 5

MAINE**Chadwick-Baross Inc**

160 Warren Ave
Westbrook ME 04092
207-854-8411
Fax: 207-854-8237
Pres/Owner: Robert F Bartlett
Sales Mgr: Lauren Johnson

MARYLAND**Landscapers Supply**

4100 Sandy Springs Rd
Burtoville MD 20866
301-476-9462
Fax: 301-476-9852
Sales Mgr: Barry Miller
Distribute: 2, 5, 6

Lofts Seed Inc

11417 Somerset Ave
Beltsville MD 20705
800-732-3332
Fax: 301-937-1793
Distribute: 4

Mid Atlantic Services

PO Box 249
Elkton MD 21922-0249
410-398-4142
Fax: 410-392-4912
Pres/Owner: Michael L Boyle
Distribute: 2, 6

Newsom Seed Inc

14 Derwood Circle
Rockville MD 20850
800-553-2719
Fax: 301-762-2096
Pres/Owner: Strick Newsom
Sales Mgr: Allen Bohrer
Distribute: 1, 4

Stull Enterprises Inc

10754 Tucker St
Beltsville MD 20705
301-937-9400
Fax: 301-595-5430
Sales Mgr: Tom Yingling
Distribute: 1, 2, 5, 6

United Horticultural Supply

312 W Main
PO Box 2178
Salisbury MD 21802-2178
410-548-2200
Fax: 410-548-2598
Distribute: 1, 4, 6

York Distributors

5185 Raynor Ave
Linthicum Heights MD 21090-1434
410-636-2400
Fax: 410-636-8765
Sales Mgr: Bonnie Fallon
Distribute: 1, 4

MASSACHUSETTS**Baker Tractor Corp**

2283 G A R Hwy
PO Box 408
Swansea MA 02777
508-379-3673
Pres/Owner: Wm T (Bill) Chadwick
Distribute: 5

Beta Power Products Inc

202 Bartlett St
Northboro MA 01748
508-393-1924
Fax: 508-393-1925
Pres/Owner: Carlton Lind
Distribute: 2, 5

Chadwick-Baross Inc

15 Katrina Rd
Chelms Ford MA 01824
508-256-9571
Fax: 508-256-88025
Sales Mgr: Mark Silva

Landscapers Supply

570 Main St
Hudson MA 01749
508-562-0300
Fax: 508-562-1759
Sales Mgr: Richard Boudreau
Distribute: 2, 5, 6

128A Newbury St
Peabody MA 01960
508-535-3113
Fax: 508-535-6664
Sales Mgr: Dana Lang
Distribute: 2, 5, 6

Lofts Seed Inc

PO Box 176
Arlington MA 02174
800-648-7333
Fax: 617-643-0180
Distribute: 4

Professional Turf Supply Inc

130-21 Camelot Park Dr
Plymouth MA 02360
508-746-6736
Fax: 508-747-1803
Pres/Owner: Douglas E Dondero
Distribute: 1, 4, 5, 6

Thornwood Assocs

PO Box 206
Thorndike MA 01079
413-283-8300
Fax: 413-283-4402
Pres/Owner: John Vdovjak
Distribute: 3, 5, 6

Valley Green Center

50A Buckley Blvd
Chicopee MA 01020
413-533-0726
Fax: 413-533-0792
Pres/Owner: Chuck Dooley
Distribute: 1, 2, 4

MICHIGAN**Amturf Seeds**

PO Box 6
Bradley MI 49311
800-632-1998
Fax: 616-792-0700
Sales Mgr: Erik Frazier
Distribute: 1, 2, 3, 4, 5, 6

820 Old US 23
Brighton MI 48116
800-482-3130
Fax: 810-632-5840
Distribute: 1, 2, 3, 4, 5, 6

Benham Chemical Corp

24800 N Industrial Dr
Farmington Hills MI 48335-1557
248-474-7474
Fax: 248-474-3228
Pres/Owner: Don Benham
Sales Mgr: Dan Shemon
Distribute: 1, 4

300 Cass Ave
Saginaw MI 48602
517-793-8210
Fax: 517-793-8695
Sales Mgr: Grant Chinery
Distribute: 1, 4

Construction Supply Inc

PO Box 6846
Grand Rapids MI 49516
616-534-3137
Fax: 616-534-3347
Distribute: 6

1500 Alloy Pkwy
PO Box 668
Highland MI 48357-0668
810-887-6767
Fax: 810-887-0855
Distribute: 6

D & C Distributors Inc

51000 Grand River
Wixom MI 48357-5021
248-349-7779
Fax: 248-349-4670
EMail: dcdist@aol.com
WWW: http://www.members.aol.com/dcdist
Pres/Owner: Carole Glasson
Sales Mgr: Mark Glasson
Distribute: 2, 3, 6

Greatwinz Equipment Dist Inc

46061 Van Dyke
Utica MI 48317-5375
810-731-0750
Fax: 800-865-0750
Pres/Owner: Raymond Weingartz
Sales Mgr: Bev DeVriendt
Distribute: 5

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
- 2 = Hand Held Power
Equipment
- 3 = Irrigation Equipment &
Supplies
- 4 = Seed/Sod/Sprigs
- 5 = Tractors & Mowers
- 6 = Supplies & Services

Michigan State Seed Co

717 N Clinton
Grand Lodge MI 48837
517-627-2164
Fax: 517-627-7838
Pres/Owner: Ken Fearday
Sales Mgr: Scott Von Sprecken
Distribute: 4, 6

W F Miller Co

25125 Trans-X
Novi MI 48376-0605
810-349-4100
Fax: 810-349-0406
Pres/Owner: Mark Vogler
Sales Mgr: Jim Bondy, Kurt Kraly
Distribute: 5, 6

J Mollema & Son Inc

5400 36 St SE
Grand Rapids MI 49512-2000
616-940-1441
Fax: 616-940-0401
Pres/Owner: Peter D Vander Ark
Sales Mgr: Kurt Brace
Distribute: 1, 4, 6

Oakland Lawn & Garden Equipment

2934 Frembes
Waterford MI 48329-3619
248-673-5296
Fax: 248-673-5457
Pres/Owner: Paul Rohl
Sales Mgr: Terry Rohl
Distribute: 5

Praxis

2723 116th Ave
Allegan MI 49010
616-673-2793
Fax: 616-673-2793
Email: praxis@datawise.net
WWW: <http://www.datawise.net/~praxis>
Pres/Owner: P D McKown/
S M DeFacio
Distribute: 4, 6

J Thomas Distributors

8230 Goldie St
Walled Lake MI 48390
800-828-7980
Fax: 800-422-4184
Distribute: 5, 6

United Horticultural Supply

221 W Lake Lansing Rd
East Lansing MI 48823
517-333-8788
Fax: 517-333-7267
Distribute: 1, 4, 6

Valley Turf Inc

11711 E Grand River Rd
Brighton MI 48116
810-220-2040
Fax: 810-220-2750
Sales Mgr: Linda Jones
3721 28th St SW
Grandville MI 49418
616-532-2885
Fax: 616-532-5553

3185 Vroon Rd
South Boardman MI 49680
616-369-3482
Fax: 616-369-3334
Sales Mgr: Bob Doezenia

Weingartz Supply

39050 Grand River
Farmington Hills MI 48335
248-471-3050
Fax: 248-471-6948
Sales Mgr: Chris Bolton
Distribute: 2, 5

46061 Van Dyke
Utica MI 48317
810-731-7240
Fax: 810-731-9319
Distribute: 2, 5

MINNESOTA

All American Organic

PO Box 7121
Rochester MN 55903-7121
507-288-3999
800-WE-GROW-Naturally
Fax: 507-287-8715
WWW: <http://www.hps.com/goodstuff>
Pres/Owner: Richard Schulz
Sales Mgr: Lana Schulz
Distribute: 1

Cenex/Land O'Lakes

5500 Cenex Dr MS 680
Inver Grove Heights MN 55076-0089
612-451-5495
Fax: 612-451-4544
Email: aczap@cnxlol.com
WWW: <http://www.cnxlol.com>
Sales Mgr: Al Czapski
Distribute: 1, 4

Great Northern Equip Dist

218 N Hazelwood Dr
Nisswa MN 56468
218-963-2921
Fax: 218-963-3300
Pres/Owner: Barney Briggs
Sales Mgr: Tom C Briggs
Distribute: 2, 5

Greener Pastures

809 Berry St (St Paul 55114)
PO Box 14892
Minneapolis MN 55414-0892
800-798-1069
Fax: 612-645-8909
Email: greener@greener
past.com

WWW: <http://www.greenerpast.com>
Pres/Owner: Mark Miles
Sales Mgr: Bob Dickhaus
Distribute: 1, 6

Isanti County Equipment Inc

538 S Main
Cambridge MN 55008
612-689-1651
Fax: 612-689-9241
Pres/Owner: Mark Nordrum
Distribute: 2, 5

Midwest Specialty Sales Inc

2161 108th Lane
Blaine MN 55434
612-780-4103
Fax: 612-780-3363
Pres/Owner: Lary Falck
Sales Mgr: Dan Falck
Distribute: 5

Minnesota Wanner Co

5145 Eden Ave S
Minneapolis MN 55436
612-929-1070
Fax: 612-929-5933
Pres/Owner: Ken Wanner
Sales Mgr: Tom Wanner
Distribute: 6

Northstar Outdoor Equipment Corp

Jct Hwy 18 & 25
PO Box 764
Brainerd MN 56401
218-829-4271
Fax: 218-829-1488
Pres/Owner: James B Halverson
Sales Mgr: Burt Winfrey
Distribute: 2, 5

North Star Turf Inc

3080 Centerville Rd
St Paul MN 55117
612-484-8411
800-592-9513
Fax: 612-484-8257
WWW: <http://www.northstarturf.com>
Pres/Owner: Dan Miller
Sales Mgr: Joe Churchill
Distribute: 1, 2, 4, 5, 6

Peterson Seed Co

PO Box 346
Savage MN 55378
612-445-2606
Fax: 612-445-1679
Distribute: 4

Red Wing Business Systems Inc

491 Hwy 19
Box 19
Red Wing MN 55066
612-388-1106
Fax: 612-388-7950
Email: info@redwingsoftware.com
WWW: <http://www.redwingsoftware.com>
Pres/Owner: Lyle Warrington
Distribute: 6

MISSISSIPPI

Forestry Suppliers Inc

205 W Rankin St
Jackson MS 39201-6126
601-354-3565
Email: fsi@forestry-suppliers.com
Pres/Owner: John Gwaltney
Sales Mgr: Jerry Pelly
Distribute: 1, 2, 3, 6

R W Distributors Inc

456 S Pearson Rd
Pearl MS 39208
601-939-0204
Fax: 601-939-3599
Pres/Owner: Robert Whitehead
Sales Mgr: J T Rowell
Distribute: 2, 5

Van Waters & Rogers Inc

181 Kroger Dr Ste D
Richland MS 39218
601-939-1996, 800-544-5671
Distribute: 1

MISSOURI

Crader Distributing Co

808 Hwy 34 W
Rte 3 Box 3135
Marble Hill MO 63764
314-238-2676
Fax: 314-238-3088
Sales Mgr: Bob Clubb
Distribute: 2

King Safety Products

3801 Lloyd King Dr
St Louis MO 63304
314-519-5400
800-633-0232
Fax: 314-519-5410
Pres/Owner: L Herb King Jr
Sales Mgr: Jennifer Puszkas
Distribute: 3

Modern Distributing Co

440 E Tampa
Springfield MO 65806
417-862-2771
Fax: 417-865-7343
Pres/Owner: Lester E Cox Jr
Sales Mgr: Doc Hendry
Distribute: 1, 2, 3, 4, 5, 6

Outdoor Equipment Co

17485 N Outer 40 Dr
Chesterfield MO 63005-1322
314-532-6622
Fax: 314-537-3673
Email: markhayes@outdoor-equipment.com
WWW: <http://www.outdoor-equipment.com>
Pres/Owner: Tom Walker
Sales Mgr: Mark Hayes
Distribute: 1, 2, 3, 4, 5, 6

11918 Grandview Rd
Grandview MO 64030-1184
816-765-3333
Fax: 816-765-0221
Email: markhayes@outdoor
equipment
Sales Mgr: Joe Tegethoff
Distribute: 1, 2, 3, 4, 5, 6

1920 W Woodland
Springfield MO 65807-5910
417-886-8333
Fax: 417-886-3059
Email: markhayes@outdoor
equipment
Distribute: 1, 2, 3, 4, 5, 6

Professional Turf Specialties

1036 NE Jib Unit D
Lee's Summit MO 64064-1743
816-795-8873
Fax: 816-795-0751
Sales Mgr: Greg King
Distribute: 1, 4, 6

4553 Towne Ct
St Charles MO 63304
314-926-2757
Fax: 314-926-0742
Sales Mgr: Dave Hancock
Distribute: 1, 4, 6

Royal Seeds

PO Box 1393
St Joseph MO 64502-1393
800-753-0990
Fax: 816-238-7849
WWW: <http://www.royalseeds.com>
Pres/Owner: William P Junk
Distribute: 4

Rex Spencer Equipment Co

323 N Mullen Rd
Belton MO 64012
816-331-6078
Email: sales@rexspencer.com
WWW: <http://www.rexspencer.com>
Pres/Owner: R W Foreman
Sales Mgr: Frank Gile
Distribute: 5, 6

Supreme Turf Products Inc

1699 W Fifth St
Eureka MO 63025-0001
314-938-6000
Fax: 314-938-6003
Pres/Owner: Steve E Dickinson
Distribute: 1, 4, 6

Rte 1 Box 1222
Marshfield MO 65706
417-869-1051
Fax: 417-869-1051
Sales Mgr: Mark Slaughter
Distribute: 1, 4, 6

Tobin Standard Seed & Supply

931 W Eighth St
Kansas City MO 64101
816-842-3838
Fax: 816-842-9809
Pres/Owner: Tim Stanton
Distribute: 1, 4, 6

Upbeat Inc

4350 Duncan Ave
St Louis MO 63110-1110
800-325-3047
Fax: 314-535-4419
Pres/Owner: Pam Hutchins
Sales Mgr: Jackie Kloeppel
Distribute: 2, 6

Van Waters & Rogers Inc

8925 Seeger Industrial Dr
Berkeley MO 63134
314-522-6400, 800-999-5802
Distribute: 1

MONTANA

A & I Distributors

900 First Ave N
Billings MT 59103-1999
406-245-6443
Fax: 406-256-1113
Pres/Owner: Don Stanaway
Sales Mgr: Scott Stanaway
Distribute: 2, 5

1500 N Russell
Missoula MT 59802
406-549-2341
Fax: 406-549-2343
Distribute: 2, 5

NEBRASKA

Arrow Seed Co

PO Box 722
Broken Bow NE 68822
800-622-4727
Fax: 308-872-6945
Pres/Owner: James L Girardin
Sales Mgr: Max O Richeson
Distribute: 4

Big Bear Equipment Inc

10405 "J" St
Omaha NE 68127
402-331-0200
Fax: 402-331-0767
Pres/Owner: David L Wilson
Sales Mgr: William Jensen
Distribute: 1, 3, 4, 5, 6

United Horticultural Supply

14539 Grover St
Omaha NE 68144
402-330-1910 800-833-4827
Fax: 402-330-8763
Distribute: 1, 4, 6

Van Waters & Rogers Inc

3002 "F" St
PO Box 7900
Omaha NE 68107-0900
402-733-3266, 800-325-5174
Distribute: 1

NEVADA

Horizon Turf of Nevada

44 W Mayflower
North Las Vegas NV 89030
702-642-8656
Fax: 702-642-3812
Distribute: 2, 3, 5, 6

Pellenc America Inc

955 S Virginia St Ste 116
Reno NV 89502-2475
702-853-3455
Fax: 702-853-4554
Email: pellenc@accutek.com
Pres/Owner: Jean-Claude Soleil
Distribute: 2

Simpson Norton Corp

4420 Andrews Ste A
North Las Vegas NV 89031
702-644-4066
Fax: 702-644-5302
Email: elaidlaw@purchasepro.com
Pres/Owner: Roy Simpson
Sales Mgr: Bud Laidlaw
Distribute: 1, 2, 3, 4, 5, 6

Simpson's Sprinkler Centers

7380 S Eastern, Ste 120
Las Vegas NV 89123
702-361-5368
Fax: 702-361-5368
Sales Mgr: Dom Monteleone
Distribute: 1, 2, 3, 4, 5, 6

Van Waters & Rogers Inc

4650 S Valley View
Las Vegas NV 89103
702-736-7066
Distribute: 1

NEW HAMPSHIRE

Chadwick-Baross Inc

Rte 106
Concord NH 03301
603-224-4063
Fax: 603-224-3001
Sales Mgr: Jim MacDougall

NEW JERSEY

D'Ercole Farms

518 Tappan Rd
Norwood NJ 07648
201-768-0495
Fax: 201-768-1595
Pres/Owner: August D'Ercole
Distribute: 1, 2, 4, 6

Erosion Control Technologies Inc

10-10 County Line Rd
Branchburg NJ 08876
908-707-0800
Fax: 908-707-1445
Email: dirtboy@ix.netcom.com
Pres/Owner: Neil P Reinecker
Sales Mgr: Ed Dugan
Distribute: 1, 3, 4, 6

Exceptional Equipment & Service Inc (EE&S)

PO Box 170
Kenvil NJ 07847-1013
973-584-5400
Fax: 973-584-4507
Pres/Owner: Steve Redan
Sales Mgr: Rick Favata
Distribute: 2, 5

KPM Distributors Inc

PO Box N
Kenvil NJ 07847-1013
973-584-5400
Fax: 973-584-4507
Pres/Owner: Steve Redan
Sales Mgr: Rick Favata
Distribute: 5

Landscapers Supply

100 Weyerhaeuser Rd
Mawah NJ 07430
201-529-1107
Fax: 201-529-1169
Sales Mgr: Hank Karlewicz
Distribute: 2, 5, 6
1470 Jersey Ave
North Brunswick NJ 08902
732-937-9779
Fax: 732-937-9071
Sales Mgr: John Kearney
Distribute: 2, 5, 6

Levitt's

621 Edwards Rd
Parsippany NJ 07054
201-227-0552
Fax: 201-227-3174
Pres/Owner: Barry Levitt
Sales Mgr: Charlie Usic
Distribute: 1, 4, 6

Wilfred MacDonald Inc

2 Terminal Rd
Lyndhurst NJ 07071
201-804-1000
Fax: 201-804-1001
Pres/Owner: James H Pelrine
Sales Mgr: Dennis DeSanctis
Distribute: 2, 5

Northeastern Assocs

19 H Commerce Rd
Fairfield NJ 07004
973-227-0359
Fax: 973-227-0865
Fax: 800-261-7772
Distribute: 2, 6

Penn State Seed Co

1508 Hwy 206
Mount Holly NJ 08060-9694
800-385-7333
Fax: 609-265-9449
Sales Mgr: Joe Holena
Distribute: 1, 3, 4, 6

Plant Food Co

38 Hightstown-Cranbury
Station Rd
Cranbury NJ 08512
609-448-0935
800-562-1291
Fax: 609-443-8038
Sales Mgr: Ted Platz
Distribute: 1

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
- 2 = Hand Held Power
Equipment
- 3 = Irrigation Equipment &
Supplies
- 4 = Seed/Sod/Sprigs
- 5 = Tractors & Mowers
- 6 = Supplies & Services

Reed & Perrine Sales Inc

Main St
PO Box 100
Tennent NJ 07763
908-446-6363
Fax: 908-446-1344
Pres/Owner: Robert Balkowski
Distribute: 1, 4, 6

Rockland Corp

295 New Rd
Parsippany NJ 07054
973-575-1322
Sales Mgr: Marty Brooks
Distribute: 1

686 Passaic Ave
West Caldwell NJ 07006
973-575-1322
Distribute: 1

Sweeney Seed Co

120 Kings Hwy Ste 404
Maple Shade NJ 08052
609-273-5939
Fax: 609-273-5942
Sales Mgr: John Pew II
Distribute: 1, 4, 6

Center & Atlantic Aves
Sewell NJ 08080
609-468-1000
Fax: 609-464-0947
Distribute: 1, 4, 6

Trenton Ford New Holland

2836 Brunswick Pike
Trenton NJ 08638
800-828-4555
Fax: 609-882-8299
Pres/Owner: Alex Treece
Distribute: 2, 5

Steven Willand Inc

23 Rte 206
PO Box 9
Augusta NJ 07822
973-579-5656
Fax: 973-579-5637
Pres/Owner: Scott Willand
Sales Mgr: Ed Mueller
Distribute: 2, 5

York Distributors-NJ

Delsea Dr Bldg R
Westville NJ 08094
609-848-6810
Fax: 609-384-1544
Sales Mgr: Dee Leone
Distribute: 1, 4

NEW MEXICO

Gardner Turfgrass

PO Box 18
Santa Teresa NM 88008
505-589-0401
Fax: 505-589-0283

Mesa Tractor Inc

3826 Fourth St NW
Albuquerque NM 87107
505-344-1631
Fax: 505-345-2212
Pres/Owner: Mark Hopkins
Distribute: 5

Van Waters & Rogers Inc

3301 Edmunds Ave SE
PO Box 25187
Albuquerque NM 87125
505-842-6303, 800-432-6614
Distribute: 1

11 County Rd 5911
PO Box 24
Farmington NM 87499
505-327-0371, 800-634-0498
Distribute: 1

NEW YORK

J & L Adikes Inc

PO Box 310600
Jamaica NY 11431-0600
718-739-4400
Fax: 718-291-6141
Pres/Owner: T Corell
Sales Mgr: Ira Ginsberg
Distribute: 1, 4

Aggrand

328 Robert #3
North Tonawanda NY 14120
800-224-0028
Pres/Owner: Jim Hatch
Distribute: 6

American Lubricants

328 Robert #3
North Tonawanda NY 14120
800-224-0028
Pres/Owner: Jim Hatch
Distribute: 6

Amsoil

328 Robert #3
North Tonawanda NY 14120
800-224-0028
Pres/Owner: Jim Hatch
Distribute: 6

Apgar Sales Co

365 Adams St
Bedford Hills NY 10507
203-743-0610
Fax: 914-666-9183
Pres/Owner: Rick Apgar
Sales Mgr: Keith Apgar
Distribute: 1, 4

Atlantic Irrigation Specialties

789 Long Island Ave
Deer Park NY 11729
516-254-2094
Fax: 516-246-1788
Pres/Owner: Ed Santalone
Sales Mgr: Rich Hunchak
Distribute: 3, 5, 6

620 Commerce St
Thornwood NY 10594
914-769-8100
Fax: 914-769-9514
Sales Mgr: Jerry O'Hara
Distribute: 3, 5, 6

2615 Second Ave
Watervliet NY 12189
508-273-5810
Fax: 508-273-5831
Sales Mgr: John DeLutri
Distribute: 3, 5, 6

Beachley-Hardy Grass Seed Co

Rte 96
Trumansburg NY 14886
607-387-5777
Fax: 607-387-3089
Distribute: 4, 6

Bissett Nursery Corp

470 Deer Park Ave
Dix Hills NY 11746
516-493-1600
Fax: 516-493-1899
Sales Mgr: Jeff Fulcoly
Distribute: 1, 2, 3, 4, 5, 6

323 Long Island Ave
PO Box 386
Holtsville NY 11742-0386
516-289-3500
Fax: 516-289-3521
Distribute: 1, 2, 3, 4, 5, 6

De Lallo Sod Farms Inc

422 Edwards Ave
Calverton NY 11933
516-727-2002
Fax: 516-727-6795
Sales Mgr: Danny Kowaski
Distribute: 1, 4, 6

652 Deer Park Ave
Dix Hills NY 11746
516-242-3700
Fax: 516-242-3754
Distribute: 1, 4, 6

DeLea Sod Farms

444 Elwood Rd
East Northport NY 11731-4099
800-244-7637
Fax: 516-368-8032
Pres/Owner: Michael DeLea Sr
Sales Mgr: Joel Miller
Distribute: 1, 4, 6

696 Rte 25A
Miller Place NY 11764-2629
516-821-1414
Fax: 516-821-1144
Sales Mgr: Mike Ryan
Distribute: 1, 4, 6

Dynasty Ventures

328 Robert Dr #3
North Tonawanda NY 14120-5665
800-224-0028
Pres/Owner: Jim Hatch
Distribute: 1, 6

Grassland Equipment & Irrigation Corp

250 Lake Ave
Blasdell NY 14219-0260
716-822-2020
Fax: 716-822-8836
Distribute: 1, 2, 3, 4, 5, 6

892-898 Troy-Schenectady Rd
Latham NY 12110
518-785-5841
Fax: 518-785-5740
Distribute: 1, 2, 3, 4, 5, 6

315 Commerce Blvd
Liverpool NY 13088
315-457-0181
Fax: 315-457-0312
Distribute: 1, 2, 3, 4, 5, 6

3495 Winton Pl Bldg A
Rochester NY 14623
716-292-1510
Fax: 716-292-1521
Distribute: 1, 2, 3, 4, 5, 6

Kinder Seed Inc

PO Box 398
Buffalo NY 14225
716-891-8955
Fax: 716-891-8966
Email: kinseed@interserv.com
Pres/Owner: Drew Kinder
Distribute: 1, 4, 6

Landscapers Supply

774 Marconi Ave
Ronkonkoma NY 11779
516-471-5600
Fax: 516-471-5989
Sales Mgr: Matt Brandstetter
Distribute: 2, 5, 6

750 Chestnut Ridge Rd
PO Box 459
Spring Valley NY 10977-0459
914-356-8300
Fax: 914-356-8593
WWW: <http://www.landscaper-supply.com>
Distribute: 2, 5, 6

98 A Bond St
Westbury NY 11779
516-997-5300
Fax: 516-997-5328
Sales Mgr: Alan Kramer
Distribute: 2, 5, 6

Matco-Norca Inc

Rte 22
PO Box 27
Brewster NY 10509
800-431-2082
Fax: 914-278-9056
Pres/Owner: Dov Matz
Sales Mgr: Manny Matz
Distribute: 3

Maxwell Turf & Supply Co

676 Deer Park Ave
Dix Hills NY 11746
516-667-2110
Fax: 516-667-2007
Pres/Owner: Doug Heron
Sales Mgr: Don Herr
Distribute: 1, 2, 4, 5

M & D Nursery & Equipment Corp

2270 Stillwell Ave
Brooklyn NY 11223
718-946-7544
Fax: 718-265-3309
Pres/Owner: Nick Mastrogiulio
Sales Mgr: Carmine Mastrogiulio
Distribute: 2

8739 23 Ave
Brooklyn NY 11214
718-373-0899
Fax: 718-373-0899
Sales Mgr: Amelia Mastrogiulio
Distribute: 2

Messingers Sales & Service

4543 Brown Rd
E Bethany NY 14054
716-343-6376
Fax: 716-343-5704
Pres/Owner: William Messinger
Distribute: 5

Metro Milorganite Inc

365 Adams St
Bedford Hills NY 10507-2001
914-666-3171
Fax: 914-666-9183
Pres/Owner: Rick Apgar
Sales Mgr: Joe Stahl/Scott Apgar
Distribute: 1, 4

S V Moffett Co

10 Green Mountain Dr
Cohoes NY 12047-4806
518-783-0668
Fax: 518-783-0106
Distribute: 2, 3, 5, 6
33 Thruway Park Dr
West Henrietta NY 14586-9794
716-334-0100
Fax: 716-334-6332
Distribute: 2, 3, 5, 6

Penn State Seed Co

Menands Market
Albany NY 12204-2741
800-393-7333
Fax: 518-434-6507
Distribute: 1, 3, 4, 6

6045 Avon-Lima Rd
Hwy 20
Avon NY 14414-9559
800-752-0965
Fax: 716-226-6468
Distribute: 1, 3, 4, 6

Precision Work Inc

104-A Harbor Rd
Port Washington NY 11050
516-883-2002
Fax: 516-883-2746
Pres/Owner: Robert D Oestreich
Sales Mgr: Jeffrey Plotka
Distribute: 5

Reliable Golf Course Supplies

643 Upper Glen St
Queensbury NY 12804
518-793-5677
Fax: 518-793-6491
Email: golf@reliableracing.com
Sales Mgr: Wesley Bishop

RKB Enterprises Inc

1575 Lake St
Elmira NY 14901
800-733-9115
Fax: 607-737-6975
Pres/Owner: Rick Kimball
Sales Mgr: John M Joensen
Distribute: 2, 5

Al Saffer & Co

Sub E C Geiger Inc
2165 Montauk Hwy
Brookhaven NY 11719
516-286-8200
Fax: 516-286-8289
Email: www.horner.com/saffer
Distribute: 1, 2, 3, 6

Pearl & William Sts
Port Chester NY 10573
914-937-6565
Fax: 914-937-6984
WWW: http://www.horner.com/saffer
Distribute: 1, 2, 3, 6

Sweetbrook Nursery

3523 Richmond Ave
Stanton Island NY 10312
718-356-8332
Pres/Owner: Frank J Illiano
Distribute: 1, 4

Van Waters & Rogers Inc

8 Valley Pl
New Rochelle NY 10801
914-235-6925, 800-431-2418
Distribute: 1

NORTH CAROLINA**B & R Sales**

8689 NC Hwy 150
Terrell NC 28682-8689
704-478-5101
Pres/Owner: Bob Sizemore
Distribute: 5

Budd Seed

191 Budd Blvd
PO Box 25087
Winston Salem NC 27114-5087
800-543-7333
Fax: 910-765-3168
Distribute: 4

Carswell Distributing Co

PO Box 4193
Winston-Salem NC 27115-4193
800-929-1948
Fax: 910-767-8802
Pres/Owner: William Parsley
Sales Mgr: Ray Van Voorhis
Distribute: 2, 5, 6

G & S Turf Equipment Co

3507 Associate Dr
Greensboro NC 27405
910-621-0003
Fax: 910-621-5949
Sales Mgr: Jeff Shoemaker
Distribute: 1, 2, 5, 6

Hendrix & Dail Inc

PO Box 648
Greenville NC 27835
919-758-4263
Distribute: 1
PO Box 589
Oxford NC 27565
919-693-4131
Fax: 919-693-8787
Distribute: 1

E L Hiltz & Co

PO Box 1789
Hickory NC 28603-1789
800-354-4587
Fax: 704-328-2835
Pres/Owner: John Jackson
Sales Mgr: Mike Noble
Distribute: 2, 3, 5, 6

Lofts Seed Inc

PO Box 26223
Winston Salem NC 27114-6223
800-526-3890 ext 5461
Fax: 910-774-1451
Email: n.myers@turf.com
WWW: http://www.turf.com
Distribute: 4

North Carolina Equipment Co/South Carolina Tractor & Equipment Co

Hwy 191 Brevard Rd (28806)
PO Box 6008
Asheville NC 28816
704-667-4511
Fax: 704-667-5356
Distribute: 5

460 Reedy Creek Rd
PO Box D
Cary NC 27511
919-467-0141
Fax: 919-467-2087
Distribute: 5

3637 N Graham St(28206)
PO Box 31275
Charlotte NC 28231
704-375-3751
Fax: 704-332-4237
Distribute: 5

Hwy 301 S
PO Box 64099
Fayetteville NC 28306
910-425-9154
Fax: 910-425-9151
Distribute: 5

7620 Market St (27409)
PO Box 3247
Greensboro NC 27402
910-668-1000
Fax: 910-668-1005
Distribute: 5

916 Memorial Dr
PO Box 1487
Greenville NC 27835
919-756-3171
Fax: 919-355-3425
Distribute: 5

PO Box 431
Raleigh NC 27602
919-833-4811
Fax: 919-828-6619
Distribute: 5

Hwy 74/76 W
PO Box 1534
Wilmington NC 28402
910-375-6556
Fax: 910-371-6606
Distribute: 5

Outdoor Equipment Distributors Inc

2721 Spring Forest Rd
Raleigh NC 27616
919-876-6937
Fax: 919-850-9163
Pres/Owner: Bob Zucker
Sales Mgr: Rob Zucker
Distribute: 5

Sanford Turf Supply Inc

2955 Lee Ave
PO Box 2666
Sanford NC 27330
919-776-5211
Fax: 919-777-5319
Pres/Owner: Charles Blum/James Dutton
Sales Mgr: Charles Blum/James Dutton
Distribute: 1, 3, 4, 6

5223-C W Market St
Greensboro NC 27409
910-854-4088
Fax: 910-854-4089
Sales Mgr: Dennis Rhodes
Distribute: 1, 3, 4, 6

3914 Hwy 70 E
New Bern NC 28560
919-633-3517
Fax: 919-633-2976
Sales Mgr: Bill Vines
Distribute: 1, 3, 4, 6

2660-0 Yonkers Rd
Raleigh NC 27604
919-834-5546
Fax: 919-834-0370
Sales Mgr: Joe Smith
Distribute: 1, 3, 4, 6

Simmons Irrigation Supply Inc

3416C Carolina Ave
Charlotte NC 28208
704-394-9494
Fax: 704-394-6210
Sales Mgr: Jay Hughes
Distribute: 3

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
2 = Hand Held Power
Equipment
3 = Irrigation Equipment &
Supplies
4 = Seed/Sod/Sprigs
5 = Tractors & Mowers
6 = Supplies & Services

6731 Amsterdam Way Bldg II
Wilmington NC 28405
910-799-5146
Fax: 910-799-9090
Sales Mgr: Jonathan Rankin
Distribute: 3

STIHL Inc/Mid-Atlantic

5017 Neal Rd
PO Box 2507
Durham NC 27705
919-383-7411
Fax: 919-383-6907
Sales Mgr: Sam Jordan

Van Waters & Rogers Inc

4901 Brookshire Blvd
Charlotte NC 28266
704-399-4250, 800-388-8939
Distribute: 1

3600 W Wendover Ave
Greensboro NC 27407
919-292-2501, 800-438-1119
Distribute: 1

NORTH DAKOTA**A & I Distributors**

1721 Michigan
Bismarck ND 58501
701-222-8790
Fax: 701-222-1922
Sales Mgr: Marv Leingang
Distribute: 2, 5

OHIO**Beachley-Hardy Grass
Seed Co**

8888 Parson Rd
Croton OH 43013
800-942-7398
Fax: 614-893-4297
Distribute: 4, 6

Bryan Equipment Sales Inc

457 Wards Corner Rd
Loveland OH 45140
513-248-2000
Fax: 513-248-0398
Pres/Owner: Rick Bryan
Sales Mgr: Casey McGrath, Jim
Spangler
Distribute: 2

Cannon Turf Supply Inc

4867 Duck Creek Rd
Cincinnati OH 45227
513-531-2562
Fax: 513-531-2576
Sales Mgr: Jerry Helm
Distribute: 1, 4, 6

Construction Supply Inc

1571 Harmon Ave
Columbus OH 43223
614-443-6060
Fax: 614-443-6262
Distribute: 6

Garick Corp

13600 Broadway Ave
Cleveland OH 44125
216-581-0100
Fax: 216-581-4712
Email: garick@garick.com
Distribute: 6

Gause Equipment Inc

33170 SR172
Lisbon OH 44432
330-222-1521
Fax: 330-222-2440
Pres/Owner: Frank J
Zehentbauer
Distribute: 5, 6

Green Valley Turf Farms

PO Box 185
Canfield OH 44406-0185
330-533-4353
Fax: 330-533-0618
Pres/Owner: Jeffrey Hum
Distribute: 1, 4

Lanphear Supply

1884 S Green Rd
South Euclid OH 44121
216-381-1701
800-332-8733
Fax: 216-381-5309
Email: drj3@ix.netcom.com
Pres/Owner: Lauren S Lanphear
Distribute: 1, 2, 5, 6

**Lanphear Supply on
Broadway**

13532 Broadway Ave
Garfield Heights OH 44125
216-475-6800
Fax: 216-475-6800
Email: drj3@ix.netcom.com
Sales Mgr: Mike Verik
Distribute: 1, 2, 5, 6

Lofts Seed Inc

PO Box 888
Wilmington OH 45177
800-328-1127
Fax: 513-382-1268
Distribute: 4

Mainline of North America

JCT US 40 & SR 38
London OH 43140
614-852-9733
Fax: 614-852-2045
Pres/Owner: Paul K Sullivan
Sales Mgr: Bob Daniel
Distribute: 5

Markers Inc

33597 Pin Oak Pkwy
Avon Lake OH 44012
440-933-5927
800-969-5920
Fax: 440-933-7839
WWW: <http://www.markersinc.com>
Pres/Owner: Dale Hlavin
Distribute: 6

Martinson-Nicholls

7243 A Industrial
Mentor OH 44060
216-951-1312
Fax: 216-951-1315
Pres/Owner: Daniel Ruminski
Distribute: 1

Raab Equipment Co

11472 Gondola Dr
Cincinnati OH 45241
513-772-2622
Fax: 513-782-8592
Distribute: 5
852 Marion Rd
Columbus OH 43207
614-445-7101
Fax: 614-445-7103
Distribute: 5

SGD Co

PO Box 8410
Akron OH 44320-0410
330-239-2828
Fax: 330-239-2668
Email: sgdgolf@aol.com
WWW: <http://www.sgdgolf.com>
Pres/Owner: Dennis McGregor
Sales Mgr: Norm Schmidt
Distribute: 6

Toledo Turf Equipment

4329 W Alexis at Talmadge
Toledo OH 43623
419-473-2503
Fax: 419-473-0924
Distribute: 1, 2, 4, 5, 6

OKLAHOMA**Sid's Farm Supply**

Hwy 69 N & Hwy 51B
Rte 1 Box 95
Porter OK 74454
918-683-2372
Fax: 918-683-9540
Pres/Owner: Sid Carpenter
Sales Mgr: Jeff Hall
Distribute: 2, 3, 5, 6

Van Waters & Rogers Inc

3320 S Council Rd
Oklahoma City OK 73179
405-745-2376, 800-522-3935
Distribute: 1
8525 E 46 St
Tulsa OK 74145
918-627-3757, 800-766-3757
Distribute: 1

OREGON**Advanta Seeds Pacific Inc**

33725 Columbus St SE
PO Box 1496
Albany OR 97321
541-967-8923
Fax: 541-967-8223
Email: scott@advantaseeds.com
WWW: <http://www.advantaseeds.com>
Pres/Owner: Ken Fearday
Sales Mgr: Scott Harer
Distribute: 4

Cenex Supply & Mktg

PO Box 49
Madras OR 97741
541-475-2222
Fax: 541-475-6603
Sales Mgr: Jim Collins
Distribute: 1
PO Box 300
Tangent OR 97389
541-928-2393
Sales Mgr: Don Mears
Distribute: 1

Hobbs & Hopkins

1712 SE Ankeny St
Portland OR 97214
503-239-7518
Fax: 503-230-0391
WWW: <http://www.teleport.com/~lawn>
Pres/Owner: Keith Hopkins
Sales Mgr: John Hopkins
Distribute: 1, 4

Mitchell Lewis & Staver

9935 SW Commerce Circle
Wilsonville OR 97070
503-682-1800
Fax: 503-682-1633
Pres/Owner: Dean Brown
Sales Mgr: Bill Douglas
Distribute: 3, 5

Natures Control

PO Box 35
Medford OR 97501
541-899-8318
Pres/Owner: Don Jackson
Sales Mgr: Kathy Hackim

Pickseed West Inc

PO Box 888
Tangent OR 97389
541-926-8886
Fax: 541-928-1599
Email: pickseed@pickseed.com
Sales Mgr: Chris McDowell
Distribute: 4

**Professional Turf Center
Inc**

11576 SW Pacific Hwy
Tigard OR 97223-8667
503-245-2140
Fax: 503-245-2635
Pres/Owner: Gary W Willis
Sales Mgr: Stan Presley
Distribute: 1, 4

Roberts Seed Co

PO Box 206
Tangent OR 97389
541-926-8891
800-258-4657
Fax: 541-926-8159
Email: robtseed@juno.com
Sales Mgr: Denise DeHart
Distribute: 4

Royal Seeds West

2882 Howell Prairie Rd NE
Salem OR 97305
800-228-4119
Fax: 503-585-3273
Sales Mgr: Ken May
Distribute: 4

United Horticultural Supply

14075 NE Arndt Rd
Aurora OR 97002
800-847-6417
Fax: 503-678-9009
Pres/Owner: Bert Eddins
Sales Mgr: Terry Boehm
Distribute: 1, 4, 6

Van Waters & Rogers Inc

690 McKinley St
Eugene OR 97402
503-342-5544
Distribute: 1

3950 NW Yeon Ave
PO Box 10287
Portland OR 97210
503-222-1721, 800-452-4912
Distribute: 1

Norm Whitworth Turf Products

PO Box 68314
Oak Grove OR 97268
503-650-3639
Fax: 503-650-0939
Pres/Owner: Norm Whitworth
Distribute: 1, 4

Yeager-Twose Equipment Div

PO Box 545
Hillsboro OR 97123-0545
503-359-0110
Fax: 503-359-0210
Pres/Owner: Bill Yeager
Sales Mgr: Dennis R Schweitzer
Distribute: 5

PENNSYLVANIA**Allegheny Lawn & Golf Products**

701 Fourth Ave
Coraopolis PA 15108
412-262-1405
Fax: 412-262-4060
Sales Mgr: Fritz Holzer
Distribute: 1, 2, 5, 6

Anderson Equipment Co

PO Box 339
Bridgeville PA 15017
412-343-2300
Fax: 412-221-2087
Pres/Owner: Richard L Anderson
Sales Mgr: Drew D'Alessandro
Distribute: 5

RR 3 Box 56
Clarion Shippensburg PA 16254
814-226-4100
Fax: 814-226-5821
Sales Mgr: Jim McCormick
Distribute: 5

PO Box 790
Clearfield PA 16830
814-765-5311
Fax: 814-765-6820
Sales Mgr: Jim McCormick
Distribute: 5

Arborchem Products Co

943 Nixon Dr
Mechanicsburg PA 17055
717-766-6661
Fax: 717-795-8234
Sales Mgr: David L Krause
Distribute: 1, 2

Barney Professional Turf Services

207 Orchard Ave
Belle Vernon PA 15012-2023
412-929-2111
Fax: 412-929-2111
Pres/Owner: Joe Barney
Sales Mgr: Greg Savisky
Distribute: 1, 6

Beachley-Hardy Grass Seed Co

454 Railroad Ave
PO Box 3147
Shiremanstown PA 17011
717-737-4529
Fax: 717-737-7168
Pres/Owner: Chris Halpin
Sales Mgr: Tim Shatrav
Distribute: 4, 6

Ferrell's Jobs In Horticulture

8 Terri Dr
Carlisle PA 17013-9295
800-428-2474
Fax: 800-884-5198
Email: agevest@aol.com
WWW: <http://www.abacus-mail.com/agquest/>
Pres/Owner: Jack Ferrell
Sales Mgr: Mark James
Distribute: 6

Fisher & Son Co

237 E King St
Malvern PA 19355
800-262-2127
Fax: 610-644-7791
Pres/Owner: Michael Fisher
Distribute: 1, 4, 6

Geiger Enterprises Div

Rte 63 Box 285
Harleysville PA 19438
215-256-6511
800-443-4437
Fax: 215-256-6110
Fax: 800-432-9434
WWW: <http://www.hortnet.com/ecgeiger/>
Pres/Owner: Ronald M Soldo
Sales Mgr: Gary McKinley
Distribute: 1, 2, 3, 6

E C Geiger Inc

Rt63 Box 285
Harleysville PA 19438
800-443-4437
Fax: 800-432-9434
WWW: <http://www.hornet.com/ecgeiger>
Distribute: 1, 2, 3, 6

E H Griffith Inc

2250 Palmer St
Swissvale
Pittsburgh PA 15218-2603
412-271-3365
Fax: 412-271-2614
Pres/Owner: David Guerin
Sales Mgr: Bill Schwiart
Distribute: 1, 2, 3, 4, 5, 6

Imperial Nurseries Inc

1029 Concord Rd
Aston PA 19014-1410
610-358-0220
Fax: 610-358-2821
Sales Mgr: Dave McPherson
Distribute: 1, 4

Lancaster Ford Tractor Inc

1655 Rohrerstown Rd
Lancaster PA 17601-2393
717-569-7063
Fax: 717-560-9918
Pres/Owner: P Larry Groff
Sales Mgr: Allan R Herr
Distribute: 5

Landscapers Supply

225 Geiger Rd
Philadelphia PA 19115
215-856-9551
Fax: 215-856-9553
Sales Mgr: Jim D'Arpino
Distribute: 2, 5, 6

Lawn & Golf Supply Co

647 Nutt Rd
PO Box 447
Phoenixville PA 19460
610-933-5801
Fax: 610-933-8890
Email: holman@lawn-golf.com
WWW: <http://www.lawn-golf.com>
Pres/Owner: Joseph W Holman Jr
Sales Mgr: Jim Carville
Distribute: 1, 2, 4, 5, 6

Lofts Seed Inc

2202 Hangar Pl Ste 170
Allentown PA 18103
800-708-8873
Fax: 610-266-6506
Distribute: 4

Moyer & Son

PO Box 198
Souderton PA 18964-0198
800-345-0419
Fax: 215-721-2800
Pres/Owner: John D Moyer
Sales Mgr: Mark Phipps
Distribute: 1, 6

National Power Equipment Co

123 Commonwealth Dr
Warrendale PA 15086
412-772-4640
Fax: 412-772-6218
Pres/Owner: Mark Jurena
Distribute: 1, 2, 5, 6

Penn State Seed Co

224 Maple Ave
Bird In Hand PA 17505-9703
800-917-7333
Fax: 717-295-1460
Sales Mgr: Don Ament
Distribute: 1, 3, 4, 6

RR 1 Box 390 Rte 309
Dallas PA 18612-0250
800-847-7333
Fax: 717-675-6562
Email: pennseed@earthlink.net
WWW: <http://www.home.earthlink.net/~pennseed/>
Distribute: 1, 3, 4, 6

906 Wyoming Ave
Forty Fort PA 18704-3992
717-287-9656
Fax: 717-287-4520
Sales Mgr: Mark Benscoter
Distribute: 1, 3, 4, 6

Pitt Auto Electric Co

2900 Stayton St
Pittsburgh PA 15212
800-245-0711
Fax: 800-551-5908
Email: info@pittauto.com
WWW: <http://www.pittauto.com>
Pres/Owner: Michel Niggel
Sales Mgr: Richard Eiseman
Distribute: 2

Plant Health Care Inc

440 William Pitt Way
Pittsburgh PA 15238
412-826-5488
800-421-9051
Fax: 412-826-5445
Email: www@planthealthcare.com
WWW: <http://www.planthealthcare.com>
Pres/Owner: Wayne Wall
Sales Mgr: Jim Quinn
Distribute: 1

Pro-lawn Products

3180 Stoney Point Rd
East Berlin PA 17316
717-259-7800
Fax: 717-259-8059
Pres/Owner: Neil Bixler
Sales Mgr: John Butenko
Distribute: 1, 4

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
2 = Hand Held Power
Equipment
3 = Irrigation Equipment &
Supplies
4 = Seed/Sod/Sprigs
5 = Tractors & Mowers
6 = Supplies & Services

PRS Materials Inc

520 Pusey Ave
PO Box 1409
Collingdale PA 19023-8409
610-532-3960
Fax: 610-534-8081
Pres/Owner: Richard Turner
Sales Mgr: Matt Brady
Distribute: 1, 6

STIHL Inc/Keystone

Juniata Industrial Park
PO Box 188
Mifflintown PA 17059
717-436-8912
Fax: 717-436-5065
Sales Mgr: Dennis Forsythe

Stull Enterprises Inc

871 Baltimore Pike
PO Box 887
Concordville PA 19331-0887
610-459-8406
Fax: 610-459-8032
Pres/Owner: Rodman W Smith
Distribute: 1, 2, 5, 6

201 Windsor Rd
Pottstown PA 19464
610-495-7441
Fax: 610-495-7510
Sales Mgr: Charlie McGill
Distribute: 1, 2, 5, 6

Sweeney Seed Co

PO Box 561
Edgemont PA 19028
610-353-3534
Fax: 610-353-3536
Sales Mgr: Arthur Bilton
Distribute: 1, 4, 6

3997 Mann Rd
Huntingdon Valley PA 19006
215-322-2888
Fax: 215-322-4997
Sales Mgr: David Martin
Distribute: 1, 4, 6

488 Drew Ct
King of Prussia PA 19406
610-239-8770
Fax: 610-275-2713
Email: ssc2000@aol.com
Distribute: 1, 4, 6

Van Waters & Rogers Inc

8335 Enterprise Ave
Philadelphia PA 19153
215-365-7200, 800-451-6986
Distribute: 1

Walker Supply Inc

PO Box 14756
Pittsburgh PA 15234-0756
800-792-5537
Fax: 412-561-9015
Email: walksupply@aol.com
Pres/Owner: Bill Walker
Sales Mgr: David Walker
Distribute: 1, 4, 6

RHODE ISLAND

Allen Seed

693 S County Trail
Exeter RI 02822
401-294-2722
Fax: 401-294-6252
Pres/Owner: Howard A Allen
Sales Mgr: Charles H Allen III
Distribute: 1, 2, 3, 4, 5, 6

Central Nurseries Inc

47 Victory Hwy Rte 102
Chepachet RI 02814
401-568-1810
Distribute: 1, 4, 6
1155 Atwood Ave
PO Box 19477
Johnston RI 02919
401-942-7511
Fax: 401-943-6598
Distribute: 1, 4, 6

Shawnmark Industries Inc

PO Box 8966
Warwick RI 02888
401-295-1673
Fax: 401-295-1673
Pres/Owner: Matthew C
Howland
Distribute: 6

Tee & Green Sod Inc

PO Box 418
Exeter RI 02822
401-789-8177
Fax: 401-789-3895
Email: teegreen@capecod.net
Pres/Owner: David Wallace
Sales Mgr: Robin Hayes
Distribute: 4

SOUTH CAROLINA

E-Z Trench Co

1665 Hwy 701 S
Loris SC 29569
803-756-6444
Fax: 803-756-6442
Pres/Owner: Roger Porter

North Carolina Equipment Co/South Carolina Tractor & Equipment Co

7011 Grarners Ferry Rd (29309)
PO Box 9068
Columbia SC 29290
803-776-4040
Fax: 803-776-4045
Distribute: 5

2600 Laurens Rd
PO Box 5815 Sta B
Greenville SC 29606
803-288-6990
Fax: 803-288-6994
Distribute: 5

225 Farmington Rd (29483)
PO Box 1249
Summerville SC 29484
803-871-7683
Fax: 803-871-7636
Distribute: 5

Simmons Irrigation Supply Inc

25D Buckingham Plantation Dr
Buffton SC 29910
803-837-5005
Fax: 803-837-5006
Sales Mgr: Bruce Crutchfield
Distribute: 3
1832 Savage Rd
Charleston SC 29407
803-556-2764
Fax: 803-556-7664
Sales Mgr: Richard LaMunion
Distribute: 3

6904 N Main St Ste 112
Columbia SC 29203
803-786-2691
Fax: 803-786-2692
Sales Mgr: Shawn Denter
Distribute: 3

285 Lakewood Dr
Greenville SC 29607
864-299-6305
Fax: 864-299-5032
Sales Mgr: Ray Bradham
Distribute: 3

3840 Wesley St
Myrtle Beach SC 29579
803-236-5010
Fax: 803-236-5011
Sales Mgr: Barbara Hinson
Distribute: 3

PO Box 10
Walterboro SC 29488-0010
803-538-5566
Fax: 803-538-2068
Distribute: 3

S&T Equipment

1671 Lake Murray Blvd
Columbia South Carolina 29212
803-781-1215
Fax: 803-781-1232
Pres/Owner: Mike Tambling
Sales Mgr: Sean Tambling
Distribute: 5

Super Sod

3086 Five Chop Rd
Orangeburg SC 29115
800-255-0928
Sales Mgr: Jim Roquemore
Distribute: 4

Van Waters & Rogers Inc

Campcroft Industrial Park
Hwy 295
Spartanburg SC 29302
803-580-2110, 800-877-1891
Distribute: 1

Vereens Fertilizers

Rte 4 Box 383
Kingstree SC 29556
803-382-5766
Fax: 803-382-5772
Sales Mgr: R H Vereen
Distribute: 1, 2, 4, 5, 6

Vereens Turf Products

2959 Hwy 90
Longs SC 29568
803-399-6711
Fax: 803-399-7800
Pres/Owner: Frankie J Vereen
Distribute: 1, 2, 4, 5, 6

Wilbro Inc

509 Third St
PO Box 400
Norway SC 29113-0400
800-433-1550
Fax: 803-263-4200

SOUTH DAKOTA

North Star Turf Inc

712 E 50 St N
Sioux Falls SD 57104
605-336-1873
Fax: 605-336-0005
Sales Mgr: Rich Vining
Distribute: 1, 2, 4, 5, 6

STIHL Inc/Mon-Dak

2704 Plant St
Rapid City SD 57702
605-342-6700
Fax: 605-342-5214
Sales Mgr: Robby McCloud

TENNESSEE

Gulf Shore Turf Supply

3850 Old Getwell Rd
Memphis TN 38118
901-795-2126
Fax: 901-795-1228
Sales Mgr: Webster Smith
Distribute: 2, 3, 5, 6

KCM Co

8411 Sherman Oaks Dr
Germantown TN 38139
901-755-6140
Fax: 901-755-6540
Pres/Owner: Karl L Kikel
Sales Mgr: Matt Downing
Distribute: 6

Bob Ladd Inc

764 Scott
Memphis TN 38182
901-324-8801
Fax: 901-324-6814
Pres/Owner: Jim Caldwell
Sales Mgr: Steve Hatchett
Distribute: 2, 5

TIPCO

617 Deery St
Knoxville TN 37917
423-522-0533
Fax: 423-521-6055
Email: treeguru@treedoc.com
WWW: http://www.treedoc.com

Pres/Owner: Jim Cortese
Sales Mgr: Marty Shaw
Distribute: 1, 6

Van Waters & Rogers Inc

Three Riverside Lane
Chattanooga TN 37406
615-698-4289, 800-541-1530
Distribute: 1

3909 Outland Rd
Memphis TN 38118-6323
901-795-5863, 800-777-4180
Distribute: 1

TEXAS**Alamo Industrial**

1502 E Walnut
Seguin TX 78156-0549
830-379-1480
Fax: 830-379-0864
Sales Mgr: Steve Lock
Distribute: 5

Austin Turf & Tractor

Hwy 281, 3 Miles S
PO Box 531
Marble Falls TX 78654-0531
210-693-6477
Fax: 210-693-7791
Pres/Owner: Tom Loftus
Sales Mgr: Bob Mathews
Distribute: 2, 5

BWI

PO Box 59206
Dallas TX 75229
214-242-4755, 800-752-6632

PO Box 5968
Texarkana TX 75505
903-838-8561

Colorado Lining Co

PO Box 6744
Kingwood TX 77325-6744
888-546-4641
Fax: 281-358-3771
Sales Mgr: Paul Amos

DAESA/US Steel Inc

23973 IH 35
Kyle TX 78640
512-268-5032
800-323-7287
Fax: 512-268-6024
Email: 104164.2511@compuserve.com
Pres/Owner: Arthur L Kimbel
Sales Mgr: Ruben Garza
Distribute: 6

Golf Enviro Systems Inc

507 Owen St
Lubbock TX 79403
806-762-2365
Fax: 806-762-2365
Sales Mgr: Gene Deeds
Distribute: 1, 4, 6

Greensmiths Inc

PO Box 338
Frisco TX 75034
972-377-2427
Fax: 972-377-4290
Email: greensmiths@worldnet.att.net
WWW: http://www.greensmiths.com
Pres/Owner: James Montgomery
Sales Mgr: Frank Womack
Distribute: 1, 4, 6

Gustafson Inc

1400 Preston Rd #400
Plano TX 75093
972-985-8877
Fax: 972-867-0816
WWW: http://www.gustafson.com
Pres/Owner: T G Austin
Sales Mgr: D C Lindholm
Distribute: 1

1400 Preston Rd #400
Plano TX 75093
972-985-8877
Fax: 972-867-0816
Sales Mgr: D C Lindholm
Distribute: 1

James Lincoln Corp

3220 S Jupiter Rd
Garland TX 75041
972-840-2440
800-551-2304
Fax: 972-840-2429
Email: jaslincoln@aol.com
Pres/Owner: James A Lincoln
Sales Mgr: Priscilla Rodgers

KWI Intl Inc

10707 Pinehurst Dr
Austin TX 78747
512-292-4000
Fax: 512-292-4515
Pres/Owner: Arthur L Kimbel
Distribute: 1, 6

Matco-Norca Inc

1150 Silber Rd
Houston TX 77055
800-935-5456
Fax: 800-683-4247
Distribute: 3

Pro-Power Equipment/TX Div

Travis St Ste 112
Dallas TX
281-381-4275
Fax: 888-633-0160
Sales Mgr: Bob Vance
Distribute: 2, 5

Rental Distributing Co

6111 Storey Rd
Humble TX 77396
281-441-3166
Fax: 281-441-2610
Pres/Owner: Frances Alley
Sales Mgr: Danny Alley
Distribute: 2

Thomas Bros Grass LTD

1926 Acton Hwy
Granbury TX 76049-5988
888-NEW-GRASS
Fax: 817-279-7405
WWW: http://www.thomasbros.com
Pres/Owner: Ike Thomas
Sales Mgr: Mannie Pace
Distribute: 4

T P C I Inc

600 D Elca Lane
Brownsville TX 78521
210-546-8523
Fax: 210-546-8524
Distribute: 6

United Horticultural Supply

3131 Briarcrest Ste 103
Bryan TX 77805-3052
409-731-1017
Fax: 409-731-0032
Distribute: 1, 4, 6

Van Waters & Rogers Inc

1945 E 11 St
Amarillo TX 79102
806-373-6825
Distribute: 1
1490 VW & R Dr
Beaumont TX 77705
409-832-1612
Distribute: 1
402 McBride Lane
Corpus Christi TX 78408
512-289-1474, 800-299-1474
Distribute: 1

10889 BeKay St
Dallas TX 75238
214-340-7300, 800-265-7300
Distribute: 1

6980 Market Ave
El Paso TX 79915
915-778-4225
Distribute: 1

1102 Ave R
Grand Prairie TX 75050
214-647-0050, 800-284-8651
Distribute: 1

125 North G St
Harlingen TX 78550-6003
512-423-2489, 800-229-2489
Distribute: 1

1499 N Post Oak Rd #119
Houston TX 77055
713-683-8372
Distribute: 1

777 Brisbane St
PO Box 4579
Houston TX 77210
713-644-1601, 800-392-1757
Distribute: 1

2818 E Marshall Ste B
Longview TX 75601
903-758-0555, 800-365-2551
Distribute: 1

311 Lark Ave
PO Box 7649
Odessa TX 79760
915-366-3243, 800-777-3342
Distribute: 1

4351 Director Dr
San Antonio TX 78219
512-333-2310
Distribute: 1

Wylie Mfg

PO Box 100
Petersburg TX 79250
806-667-3566
Fax: 806-667-3392
Pres/Owner: Loy Wylie, Scot Wylie
Sales Mgr: Roger Anderson
Distribute: 6

UTAH**Pro Power Equipment Co**

4107 S 500 W
Salt Lake City UT 84123
801-266-3738
Fax: 801-266-3588
Pres/Owner: Brett Wilson
Sales Mgr: John Salmon
Distribute: 2, 5, 6

Steve Regan Co

69 N 3 W
Delta UT 84624
801-864-3011
Fax: 801-864-2015
Sales Mgr: Sherril Tolbert
Distribute: 1, 3, 4, 6

4215 S 500 W
Salt Lake City UT 84123
801-268-4500
Fax: 801-268-4596
Distribute: 1, 3, 4, 6

701 S Main
Spanish Fork UT 84660
801-798-6474
Fax: 801-798-0212
Sales Mgr: Ken Ashby
Distribute: 1, 3, 4, 6

Rocky Mountain Turf Equipment

4410 S Main St
Salt Lake City UT 84156
801-262-0182
Fax: 801-262-9740
Pres/Owner: Brent Bonham
Sales Mgr: Phil Millett
Distribute: 1, 2, 3, 4, 5, 6

Legend

- 1 = Fertilizers, Pesticides
Other Chemicals
2 = Hand Held Power
Equipment
3 = Irrigation Equipment &
Supplies
4 = Seed/Sod/Sprigs
5 = Tractors & Mowers
6 = Supplies & Services

Turf Equipment & Irrigation

8169 S State St
PO Box 68
Midvale UT 84047
801-566-3256
Fax: 801-566-5889
Pres/Owner: Brice Sorenson
Sales Mgr: Al Rowley
Distribute: 1, 2, 3, 5, 6

Van Waters & Rogers Inc

650 W 800 S
PO Box 2369
Salt Lake City UT 84110
801-328-1112, 800-669-8978
Distribute: 1

VERMONT

Trimeeze

Railroad St
North Troy VT 05859
514-242-2061
800-641-2061
Fax: 514-242-2071
Pres/Owner: Mike Stone
Distribute: 6

VIRGINIA

Daffodil Mart

7463 Heath Trail
Gloucester VA 23061
804-693-3966
Fax: 804-693-9436
Pres/Owner: Eliot Wadsworth
Sales Mgr: Brent Heath
Distribute: 1, 4

Geiger Enterprises Div

1104 W Roslyn Rd
PO Box 1297
Colonial Heights VA 23834
804-520-9553
Fax: 804-520-0248
Distribute: 1, 2, 3, 6

Landscape Supply Inc

Sub W S Connelly & Co
PO Box 12706
Roanoke VA 24027
540-344-2699
800-876-2151
Fax: 540-343-1484
Email: 102255.2651@compu
serve.com
Pres/Owner: Robert B Barksdale
Distribute: 1, 4

Satellite of Burtonsville

5513 Wellington Rd
Gainesville VA 20155
703-754-3729
Distribute: 1, 2, 5, 6

STIHL Inc

536 Viking Dr
Virginia Beach VA 23450
757-486-9100
Fax: 757-486-9158

Turf & Garden

2012 Campostella Rd
PO Box 1326
Chesapeake VA 23327
757-543-2071
Fax: 757-543-8873
Sales Mgr: John Parrish
Distribute: 1, 2, 3, 4, 5

104 Burt's Rd
Grafton VA 23692
757-898-4100
Fax: 757-898-0191
Sales Mgr: Ed Flanders
Distribute: 1, 2, 3, 4, 5

Van Waters & Rogers Inc

9733 Coach Rd
Richmond VA 23237
804-743-1176, 800-955-9098
Distribute: 1

York Distributors

825 D Greenbrier Cir
Chesapeake VA 23320
757-420-2887
Fax: 757-420-3057
Sales Mgr: Billy Watts
Distribute: 1, 4

WASHINGTON

A & I Distributors

E 3303 Ferry St
Spokane WA 99202
509-535-7820
Fax: 509-535-7644
Sales Mgr: Bruce Blair
Distribute: 2, 5

Cenex Supply & Mktg

PO Box 11065
Spokane WA 99211-1065
509-534-0479
Fax: 509-535-5967
Sales Mgr: Jim Linskey
Distribute: 1

Fiber Marketing Intl Inc

4311 NE Sunset Blvd
Renton WA 98059-4019
800-426-6002
Fax: 425-277-9971
Sales Mgr: Earl Dahlin
Distribute: 6

Kemman Distributing Inc

22116 23rd Dr SE
Bothell WA 98021
206-486-1400
Fax: 206-485-7699
Pres/Owner: Charles A Kemman
Sales Mgr: Timothy Curran
Distribute: 2, 5

Scholten's Equipment

953-B Green Rd
Burlington WA 98233
360-755-0560
Fax: 360-755-9489
Sales Mgr: Jim Ovenell
Distribute: 5
8223 Guide Meridian
Lynden WA 98264-9739
360-354-4071
Fax: 360-354-4094
Distribute: 5

Superior Turf Equipment

1802 Pike NW
Auburn WA 98001
206-833-2060
Fax: 206-833-2031
Pres/Owner: Jeff Boullion
Sales Mgr: Jeff Baltz
Distribute: 2, 5
East 12322 First Ave
Spokane WA 99206
509-926-8974
Distribute: 2, 5

Van Waters & Rogers Inc

8201 S 212 St
PO Box 3541
Kent WA 98124
206-872-5085, 800-562-4860
Distribute: 1

6100 Carillon Pt
Kirkland WA 98033
800-888-4VWR
Fax: 206-889-4111
WWW: <http://www.pestweb.com>
Distribute: 1

East 4515 Wisconsin
PO Box 2767
Spokane WA 99220-2767
509-534-0405, 800-541-5614
Distribute: 1

WISCONSIN

Beacon Ballfields

Div Lodestar LLC
PO Box 45557
Madison WI 53744-5557
800-747-5985
Fax: 608-274-6072
Email: bill@ballfields.com
WWW: <http://www.ballfields.com>

Carlin Sales Corp

8964 N 51 St
Milwaukee WI 53223
414-355-2300
Fax: 414-355-3107
Pres/Owner: Mark Maletzke
Sales Mgr: Dan Groh
Distribute: 1, 3

Columbia ParCar Corp

350 N Dewey Ave
Reedsburg WI 53959
800-222-4653
Fax: 608-524-8380
Email: infoparcparcar.com
WWW: <http://www.parcparcar.com>
Pres/Owner: Todd Sauey
Sales Mgr: John Crnokrak
Distribute: 6

Conserv FS

4304 S Beaumont Ave
Kansasville WI 53139
414-878-2048
Fax: 414-878-0181
Distribute: 1, 4, 6

Gast & Sons

9111 Hwy 38
Caledonia WI 53108
414-835-4515
Fax: 414-835-4185
WWW: <http://www.execpc.com/~gast/index.htm>
Pres/Owner: Roger Gast
Sales Mgr: Jennifer Johnson
Distribute: 5

GEMPLER'S Inc

211 Blue Mounds Rd
PO Box 270
Mount Horeb WI 53572
800-1-382-8473
Fax: 800-1-551-1128
Email: 104703.3200@compuserve.com
WWW: <http://www.gemplers.com>
Pres/Owner: Steve Schlect
Distribute: 6

Horst Distributing Inc

444 N Madison St
Chilton WI 53014
800-279-2341
Fax: 920-849-9576
Pres/Owner: Grant Mortimer
Distribute: 1, 2, 4, 5, 6

Jerry's Small Engine Supply Co

4595 Hwy J
Stevens Point WI 54481-9749
715-592-4366
Fax: 715-592-4738
Email: jse@wctc.net
WWW: <http://www.jsesc.com>
Pres/Owner: Jerome N Piesik
Distribute: 2, 5, 6

Kester's Wild Game Food Nurseries Inc

PO Box 516
Omro WI 54963-0516
920-685-2929
Fax: 920-685-6727
E-Mail: pkester@vbe.com
WWW: <http://www.vbe.com/~pkester>
Pres/Owner: Patricia Kester
Distribute: 4

Landscape Equipment Suppliers

PO Box 12443
Green Bay WI 54307-2443
800-633-2424
Fax: 920-496-8711
Pres/Owner: Warren E Hill Jr
Sales Mgr: Ginger Hill
Distribute: 4, 5, 6

Prince Corp

8351 Cty H East
Marshfield WI 54449
800-777-2486
Fax: 800-666-2436
E-Mail: prince@t2net.com
WWW: <http://www.princecorp.com>
Pres/Owner: Jay Emling,
Dennis Wessel
Sales Mgr: Dennis Wessel
Distribute: 1, 2, 4, 6

Pro Green Plus LLC

11020 Buntrock
Mequon WI 53092
414-242-9100
Fax: 414-242-2117
Pres/Owner: Mike Akin
Distribute: 1, 2, 4, 5

16600 W Rogers Dr
New Berlin WI 53151
414-789-9550
Fax: 414-789-9509
Sales Mgr: Troy Wedig
Distribute: 1, 2, 4, 5

Reinders Appleton

900 Randolph
Appleton WI 54915
920-788-0200
Fax: 920-788-4272
Sales Mgr: Kurt Kohlmann
Distribute: 1, 2, 3, 4, 5, 6

Reinders Inc

13400 Watertown Plank Rd
Elm Grove WI 53122-0825
414-786-3300
Fax: 414-786-6111
Pres/Owner: Robert R Reinders
Sales Mgr: Ed Devinger
Distribute: 1, 2, 3, 4, 5, 6

Reinders Madison

4217 Nakoosa Trail
Madison WI 53714
608-244-0200
Fax: 608-224-6101
Sales Mgr: Ann Reinders
Distribute: 1, 2, 3, 4, 5, 6

Service Motor Co

W9614 Hwy 10
PO Box 170
Dale WI 54931
414-779-4311
Fax: 414-667-5330
Pres/Owner: Jim Sommer
Distribute: 5, 6
N5560 Hwy 151
Fond du lac WI 54935
414-923-1768
Fax: 414-923-1796
Sales Mgr: Clayton Thornber
Distribute: 5, 6

3969 Champeau Rd
New Freedom WI 54229
414-468-7700
Fax: 414-468-0712
Sales Mgr: Jack Kennedy
Distribute: 5, 6

831 N Main St
Seymour WI 54165
414-833-2378
Fax: 414-833-2380
Sales Mgr: Keith Rohn
Distribute: 5, 6

6639 Hwy 66
Stevens Point WI 54481
715-592-4111
Fax: 715-592-4702
Sales Mgr: Scott Moon
Distribute: 5, 6

STIHL Inc/Midwest

Rte 8 Box 8226
Hayward WI 54843
715-634-8951
Fax: 715-634-5763
Sales Mgr: Don Pfister

Tyler Enterprises

8425 W Calumet Rd
Milwaukee WI 53224
414-365-9330
Fax: 414-365-9357
Sales Mgr: Bill Davis
Distribute: 1, 4

Wisconsin Turf Equipment Corp

1917 W Court St
PO Box 708
Janesville WI 53547-0708
608-752-8766
Fax: 608-752-1530
Pres/Owner: Lyle Christopherson
Distribute: 1, 2, 4, 5, 6

21520 W Greenfield Ave
New Berlin WI 53146
414-544-6421
Fax: 414-544-6422
Distribute: 1, 2, 4, 5, 6

WYOMING**Rankin Lawn & Garden**

1642 E "F" St
Torrington WY 82240
307-532-3484
Fax: 307-532-5404
Pres/Owner: Robert L Rankin
Distribute: 5

CANADA**ALBERTA****Arn's Equipment Ltd**

1107 46th Ave SE
Calgary AB Canada T2G 2A5
403-243-7063
Fax: 403-243-7632
Pres/Owner: David Jardine
Sales Mgr: Scott Jardine
Distribute: 2, 5

MANITOBA**Brandt Industries Ltd**

266 Island Shore Blvd
Winnipeg MB Canada R3X 1J9
204-781-7697
Fax: 204-256-5852
Distribute: 5, 6

DBH Distributors

PO Box 279
Rosenort MB Canada R0G 1W0
204-746-6785
Fax: 204-746-6785
Pres/Owner: David Hiebert
Distribute: 5

NOVA SCOTIA**Eastern Turf Products**

140 Ilsley Ave
Dartmouth NS Canada B3B 1V1
902-468-8873
Fax: 902-468-3871
Pres/Owner: Michael Moore
Sales Mgr: Tom Jubis
Distribute: 1, 2, 5, 6

Maritime Golf Cars Inc

RR 4
Tatamagouche NS Canada
B0K 1V0
902-657-3899
Fax: 902-657-3339
Pres/Owner: John Pankhurst
Distribute: 5, 6

ONTARIO**Ontario Turf Equipment Co Ltd**

50 Charterhouse Crescent
London ON Canada N5W 5V5
519-452-3540
Fax: 519-451-5345
Pres/Owner: Mike Mayne Sr
Sales Mgr: Mike Mayne Jr
Distribute: 1, 2, 3, 4, 5, 6

Pickseed Canada Inc

PO Box 304
Lindsay ON Canada K9V 4S3
705-878-9240
800-661-GROW
Fax: 705-878-9249
E-Mail: pickseed@petrboro.net
WWW: <http://www.pickseed.ca>
Sales Mgr: Doug MacMillan
Distribute: 4

QUEBEC**Trimeeze**

66 Center Rd
Knowlton PQ Canada J0E1V0
800-641-2061
Fax: 514-242-2071
Distribute: 6

SASKATCHEWAN**Brandt Industries Ltd**

840 Winnipeg St
Regina SK Canada S4R 7V8
306-359-1964
Fax: 306-359-1624
Pres/Owner: Gavin Semple
Sales Mgr: Dan MacLean
Distribute: 5, 6
2410B Millar Ave
Saskatoon SK Canada S7K 3V2
306-931-8873
Fax: 306-931-8804
Distribute: 5, 6

All companies serving the industry are listed alphabetically in this section. Each listing is coded in parentheses following the name to identify the type of service it provides.

C = Chemical Companies

E = Equipment Companies

M = Miscellaneous Companies

S = Seed Companies

Aabaco Industries Inc (E)
10501 NW 50 St #102
Sunrise FL 33351-8012
800-423-8850
Fax: 954-749-6221

A B Chance Co (E)
210 N Allen
Centralia MO 65240-1395
573-682-5521
Fax: 573-682-8714

ABI Inc (C)
29605 Hall St
Solon OH 44139
800-847-8950
Fax: 440-498-9195
Email: ultraclear@aol.com
WWW: <http://www.ultraclear.com>

AccuSpread Div (E)
Voss Products Ltd
9055 N 51 St Ste B
Milwaukee WI 53223-2477
414-357-8377
Email: accusprd@execpc.com

Acuity (E)
73 Paul Dr
San Rafael CA 94903
800-211-7711
Fax: 415-507-0555

J & L Adikes Inc (C, S)
PO Box 310600
Jamaica NY 11431-0600
718-739-4400
Fax: 718-291-6141

Advanced Drainage Systems Inc (E)
3300 Riverside Dr
Columbus OH 43221
614-457-3051
Fax: 614-459-0169
WWW: <http://www.ads-pipe.com>

Advanstar Communications (M)
Marketing Services
7500 Old Oak Blvd
Cleveland OH 44130-3369
800-736-3665
Fax: 440-826-2865
Books and videos for landscape professionals

Advanta Seeds Pacific Inc, (S)
33725 Columbus St SE
PO Box 1496
Albany OR 97321
541-967-8923
Fax: 541-967-8223
Email: scott@advantaseedspacific.com
WWW: <http://www.advantaseedspacific.com>

Aeolus Inc (E)
4477 Cedar Pk Dr
Stone Mountain GA 30083
404-299-2386
Email: johnaeolus@aol.com

Aerators Inc (E)
11765 Main St
Roscoe IL 61073
815-623-2111
Fax: 815-623-6416
WWW: <http://www.aeratorsinc.com>
WWW: <http://www.wateronline.com>

AerWay (E)
20 Phoebe St
Norwich ON Canada N0J 1P0
519-863-3414
Fax: 519-863-2398
Email: aerway@oxford.net

Affordable Tree & Landscape Co (E)
142 Ridgewood Dr
Norwood MA 02062-5638
781-762-0664
Fax: 781-762-0664

AGCO Allis Lawn & Garden Equipment (E)
500 N Spring St
Port Washington WI 53074-0997
414-284-8669
Fax: 414-377-8202
WWW: <http://www.allislawn.com>

AgrEvo (C)
95 Chestnut Ridge Rd
Montvale NJ 07645
201-307-9700
Fax: 201-307-3386
WWW: <http://www.agrevo.com>

Agricultural Data Systems (M)
24331 Los Arboles
Laguna Niguel CA 92677
714-363-5353
Fax: 714-495-7066
WWW: <http://www.touchmemory.com>
Data collection, vehicle and tool maintenance, time and attendance

Agri-Fab Inc (E)
303 W Raymond St
Sullivan IL 61951
217-728-8388
Fax: 217-728-2032
WWW: <http://www.agri-fab.com>

Agro Diversified Industries (C)
5W-A Chimney Rock Rd
Bound Brook NJ 08805-1148
732-805-9336
Fax: 732-805-9383
Email: tackchas@aol.com
WWW: http://www.agro_tack.com

AgSci Inc (C)
ATL/SnCorp
3601 Garden Brook
Dallas TX 75234
972-243-8930
800-274-8930
Fax: 972-406-1125
Email: atldal@aol.com

Aimcor-Turface/Profile (E)
(See: Profile/Aimcor)

Air-Lec Industries Inc (E)
3306 Commercial Ave
Madison WI 53714
608-244-4754
Fax: 608-246-7676

Air-O-Lator Corp (E)
8100-04 Paseo
Kansas City MO 64131-2399
816-363-4242
800-821-3177
Fax: 816-363-2322
Email: airol8r@qni.com
WWW: <http://www.qni.com/~airol8r>

Akzo Nobel Geosynthetics Co (E)
PO Box 1057
Enka NC 28728
704-665-5050
Fax: 704-665-5009
Alamo Industrial (E)
1502 E Walnut
Seguin TX 78156-0549
830-379-1480
Fax: 830-379-0864

Algoma Net Co (E)
1525 Mueller St
Algoma WI 54201
414-487-5577
Fax: 414-487-2852

All American Organic (C)
PO Box 7121
Rochester MN 55903-7121
507-288-3999
800-WE-GROW-Naturally
Fax: 507-287-8715
WWW: <http://www.hps.com/goodstuff>

Ameraturf (E)
1061 SW 30 Ave
Deerfield Beach FL 33442
954-481-9888
Fax: 954-480-8563
Email: ameraturf@aol.com

Amereq Inc (E, C)
Gelscape Prod Div
58D N Harrison Ave
Congers NY 10920-1933
914-268-2122
800-832-8788
Fax: 914-268-4294
Email: amereq@worldnet.com.net

Americalist Lawn Care Marketing Group (M)
8050 Freedom Ave NW
North Canton OH 44720
800-321-0448
Fax: 216-494-9111
Design, printing, mailing services, lists and telemarketing for the lawn care industry

American Cyanamid (C)

One Campus Dr
Parsippany NJ 07054
800-545-9525
Fax: 973-683-4017
See our ad on cover 2.

American Excelsior Co (C)
850 Ave H
Arlington TX 76005
817-640-1555
800-777-SOIL
Fax: 817-640-3570
WWW: <http://www.amerexcel.com>

American Granby Inc (E)
7645 Henry Clay Blvd
Liverpool NY 13088
800-776-2266
Fax: 800-729-3299

American Honda Motor Co (E)
4475 River Green Pkwy
Duluth GA 30096-2565
770-497-6000
Fax: 770-497-6008

American Intertool Inc (E)
1255 Tonne Rd
Elk Grove Village IL 60007
847-640-7766
Fax: 847-228-7067

American Isuzu Motors Inc (E)
2300 Pellissier Pl
Whittier CA 90608-0995
310-699-0500
Fax: 310-692-7135

American Pride Golf Products (E)
500 N 81 By-Pass
PO Box 1082
McPherson KS 67460
316-241-1980
800-932-4227
Fax: 316-241-4544

American Stamp Co (E)
12290 Rising Rd
Wilton CA 95693
916-687-7102
Fax: 916-687-7102

American Water Broom (E)
3565 McCall Pl
Atlanta GA 30340
770-451-2000
Fax: 770-455-4478

America Turf (E)
1061 SW 30 Ave
Deerfield Beach FL 33442
954-481-9888
Fax: 954-480-8563
Email: ameraturf@aol.com

AmeriQuip (E)
1480 Arrow Hwy
LaVerne CA 91750-5219
909-392-2033
Fax: 909-392-4651

Ametek/Plymouth Products Div (E)
502 Indiana Ave
Sheboygan WI 53081
920-457-9435
Fax: 920-457-6652
Email: ametek@excel.net
WWW: <http://www.ametekwater.com>

Amiad Water System Technologies (E)
2220 Celsius Ave
Oxnard CA 93030
800-969-4055
Fax: 800-776-3458
Email: amiadusa@aol.com
WWW: <http://www.amiadusa.com>

Amigos Oficina de Empleos Inc (E)
5415 Maple Ave Ste #112A
Dallas TX 75235
214-634-0500

Ampac Seed Co (S)
32727 Hwy 99E
PO Box 318
Tangent OR 97389
541-928-1651
800-547-3230
Fax: 541-928-2430
Email: info@ampacseed.com
WWW: <http://www.ampacseed.com>

Amturf Seeds (E, S)
820 Old US 23
Brighton MI 48116
800-482-3130
Fax: 810-632-5840

Anchor Fence/Monumental Iron Works (E)
6500 Eastern Ave
Baltimore MD 21224
410-633-6500
Fax: 410-633-6506

Anchor Wall Systems (E)
6101 Baker Rd Ste 201
Minnetonka MN 55345-5973
800-473-4452
Fax: 612-933-8833
WWW: <http://www.anchorwall.com>
See our ad on page 85.

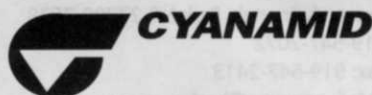
Andersons-Professional Lawn Products (C)
480 W Dussel Dr
PO Box 119
Maumee OH 43537
419-891-6439
800-225-2639
Fax: 419-891-2745

A-1 Unique Insect Control (C)
5504 Sperry Dr
Citrus Heights CA 95621
916-961-7945
Fax: 916-967-7082

Applewood Seed Co (S)
5380 Vivian St
Arvada CO 80002
303-431-7333
Fax: 303-431-7981
Email: applewoodseed@worldnet.att.net

Applied Biochemists (C)
6120 W Douglas Ave
Milwaukee WI 53218
414-464-8450
800-558-5106
Fax: 414-438-5671

PROFILE



One Campus Drive
Parsippany, N.J. 077054+4492
Phone: (800) 545-9525
Fax: (800) 852-3911
Customer Contact: Gary Curl

PRODUCTS/SERVICES OFFERED

Producer of PENDULUM® herbicide, which contains pendimethalin, the most widely used preemergent herbicide for turfgrasses; IMAGE® herbicide, for postemergent weed control in Southern turfgrasses; and AMDRO® fire ant insecticide, America's #1 fire ant killer.

MARKETPLACE STRENGTHS

Cyanamid manufactures leadership products and supports them with a dedicated staff of research, marketing and service professionals. The company is dedicated to developing products that are effective, convenient and respectful of the environment.

Aquamaster Fountains & Aerators (E)

16024 CTH X
Kiel WI 53042
920-693-3121
800-693-3144
Fax: 920-693-3144
Email: aquamaster@excel.net
WWW: <http://www.aquamasterfountains.com>

AquaScape, A Toro Partner (E)

2611 N Second St
Minneapolis MN 55411-1634
612-521-3321
800-569-1345
Fax: 612-521-1455
Email: aquascape@aeromix.com
WWW: <http://www.aquascapeol.com>

Aquatic Biologists Inc (E, C)

N5174 Summit Ct
Fond Du Lac WI 54935
920-921-6827
Fax: 920-921-1690

Aquatrols (E, C)

5 N Olney Ave
Cherry Hill NJ 08003
609-751-0309
800-257-7797
Fax: 609-751-3859

Aqua-Tronics Inc (E)

1212 NE 5 St
Redmond OR 97756
541-548-2110
Fax: 541-548-2117

Arbor Systems LLC (E, C)

PO Box 34645
Omaha NE 68134
402-339-4459
Fax: 402-339-5011
Email: arborsys@radiks.net

Arbortech (E)

3203 W Old Lincoln Way
Wooster OH 44691
330-264-4266
800-255-5715
Fax: 330-264-0891
WWW: <http://www.aip.com/arbortech>

Architectural Landscape Lighting (E)

2930 S Fairview St
Santa Ana CA 92704-6598
714-668-3660
800-854-8277
Fax: 714-668-1107

Arcoa Industries (E)

2348 Meyers Ave
Escondido CA 92029-1008
760-489-1170
Fax: 760-489-0984

Armor Metal Products (E)

2500 Phoenix Ave
PO Box 4609
Helena MT 59604
406-442-5560
Fax: 406-442-5650

Arrow Seed Co (S)

PO Box 722
Broken Bow NE 68822
800-622-4727
Fax: 308-872-6945

ATI Corp (E)

325 W Main St
New Holland PA 17557
717-354-8721

ATI Global Inc (E)

BRADCO Div
PO Box 266
Delhi IA 52223
800-922-2981
Fax: 319-922-2700
WWW: <http://www.scot.com>

Automata Inc (E)

10551 E Bennett Rd
Grass Valley CA 95945-7806
916-273-0380
800-994-0380
Fax: 916-273-0381
Email: sales@automata-inc.com
WWW: <http://www.automata-inc.com>

Automatic Filters Inc (E)

2672 S La Cienega Blvd
Los Angeles CA 90034
310-839-2828
800-336-1942
Fax: 310-839-6878
Email: tekleen.aol.com
WWW: <http://www.tekleen.com>

Baker (E)

500 N Spring St
Port Washington WI 53074-0997
414-284-8669
Fax: 414-377-8202

Baker Mineral Products (C)

PO Box 1189
York PA 17405
717-848-1501
Fax: 717-854-9555

Bamert Seed Co (S)

Rte 3 Box 1120
Muleshoe TX 79347
806-272-5506
Fax: 806-272-3114

Bandit Industries Inc (E)

6750 Millbrook Rd
Remus MI 49340-9600
517-561-2270
Fax: 517-561-2273
Email: brushbandit@worldnet.att.net
WWW: <http://www.banditchippers.com>

Barco Products Co (E)

11 N Batavia Ave
Batavia IL 60510-1961
800-338-2697
Fax: 630-879-8687
Email: callbarco@aol.com

Barenbrug/Northeast (E, C, S)

150 Main St
PO Box 99
Ogdensburg NJ 07439
800-435-5296
Fax: 201-209-0977

Barenbrug USA (S)

PO Box 239
Tangent OR 97389
541-926-5801
Fax: 541-926-9435

Barlow Tyrie Inc (E)

1263 Glen Ave Ste 230
Moorestown NJ 08057-1139
609-273-7878
Fax: 609-273-9199
WWW: <http://www.teak.com>

F A Bartlett Tree Expert Co (E)

PO Box 3067
Stamford CT 06905-0067
203-323-1131
Fax: 203-323-1129
Email: david@bartlett.com
WWW: <http://www.bartlett.com>

BASF Corp (C)

PO Box 13528
Research Triangle Park NC 27709-3528
919-547-2072
Fax: 919-547-2413
Email: penninw@basf-corp.com
WWW: <http://www.aginfo.com>

Bayer Corp (C)

8400 Hawthorn Rd
Kansas City MO 64120-0013
800-842-8020
Fax: 816-241-4735
WWW: <http://www.usagri.bayer.com>
See our ad on pages 12-13, 62-63, 70-71, and 82-83.

BCS America Inc (E)

13601 Providence Rd
Matthews NC 28105
704-846-1040
Fax: 704-846-1086
WWW: <http://www.bcs-america.com>

Beacon Ballfields (E)

Div Lodestar LLC
PO Box 45557
Madison WI 53744-5557
800-747-5985
Fax: 608-274-6072
Email: bill@ballfields.com
WWW: <http://www.ballfields.com>

Beard Books (E)
1812 Shadowood Dr
College Station TX 77840
409-693-4066
Fax: 409-693-4878

Becker-Underwood Inc (C)
801 Dayton Ave
Ames IA 50010
515-232-5907
Fax: 515-232-5961
Email: requests@bucolor.com
WWW: <http://www.bucolor.com>

BEFCO Inc (E)
PO Box 6036
Rocky Mount NC 27802-6036
800-334-6617
Fax: 919-977-9718
WWW: <http://www.befco.com>

Belton Industries Inc (E, C)
8613 Roswell Rd
Atlanta GA 30350
800-225-4099
Fax: 770-992-6361

Benner's Gardens Inc (E)
PO Box 875
Bala Cynwyd PA 19004
800-244-3337
Fax: 215-477-9429
Email: trine.com/gardennet/benners

Bernhard & Co Ltd (E)
Bilton Rd
Rugby England CV22 7DT
011 44 1788 811600
800-201-2235
Fax: 011 44 1788 812640
Email: info@bernhard.co.uk
WWW: <http://www.bernhard.co.uk>

BEST-J R Simplot Co (C)
PO Box 198
Lathrop CA 95330-0198
209-858-2511
800-992-6066
Fax: 209-858-2519
Email: best@simplot.com
WWW: <http://www.bestfertilizer.com>

Big John Tree Transplanter Mfg Inc (E)
25 Rock Products Rd
PO Box 608
Heber Springs AR 72543
501-362-8161
800-643-8039
Fax: 501-362-5407
Email: bigjohn@cswnet.com
WWW: <http://www.big-john.com>

bil-jax inc (E)
125 Taylor Pkwy
Archbold OH 43502-9309
800-537-0540
Fax: 419-445-0367

Billy Goat (E)
PO Box 308
Lees Summit MO 64063
816-524-9666
Fax: 816-524-6983
Email: bgind@aol.com

BioLogic Co (C)
PO Box 177
Willow Hill PA 17271
717-349-2789
Email: pyealber@epix.net

BioTherm Hydronic Inc (M)
PO Box 750967
Petaluma CA 94975
707-794-9660
800 GET-HEAT
Fax: 707-794-9663
Email: biotherm@wco.com
Turf heating/cooling systems

Bio Turf Gro (C)
1247 W Main
Burley ID 83318
888-246-8873

Bird-X (C)
300 N Elizabeth
Chicago IL 60607
312-226-2473
Fax: 312-226-2480
Email: birdxinc@aol.com
WWW: <http://www.bird-x.com>

Black Rock Mfg (E)
1153 Industrial Blvd
Louisville KY 40219
502-964-5912
Fax: 502-964-0063

BlueBird Intl Inc (E)
2778 S Tejon St
Englewood CO 80110-1206
303-781-4458
Fax: 303-781-1873

Bomanite Corp (E)
PO Box 599
Madera CA 93639-0599
209-673-2411
Fax: 209-673-8246
Email: bomanite@bomanite.com
WWW: <http://www.bomanite.com>

Bonide Products Inc (C)
2 Wurz Ave
Yorkville NY 13495
315-736-8231
Fax: 315-736-7582

Border Concepts Inc (E)
PO Box 471185
Charlotte NC 28247-1185
704-541-5509
Fax: 704-541-5610
Email: lovetoputt@aol.com
WWW: <http://www.borderconcepts.com/borderconcepts>

bor-mor Inc (E)
2209 Phelps Rd
Hugo MN 55038
612-429-1888
Fax: 612-429-8828

Boss Snowplow (E)
PO Box 788
Iron Mountain MI 49801
906-774-8000
Fax: 906-779-4218
Email: boss@uplogon.com
WWW: <http://www.boss-plow.com>

Bowie Industries Inc (E)
PO Box 931
Bowie TX 76230
940-872-2286
Fax: 940-872-4792

BPDI Inc (E)
15840 N 32 St Ste 4
Phoenix AZ 85032
602-788-5411
800-266-5411
Fax: 602-788-6104

Brillion Iron Works (E)
200 Park Ave
Brillion WI 54110
414-756-3720
800-409-9749
Fax: 414-756-3409

PROFILE

Bayer 

Bayer Corporation
8400 Hawthorn Road
Kansas City, MO 64120+0013
Phone: (800) 842-8020
Fax: (816) 242-2659
E-mail/Internet:
<http://usagri.bayer.com>
Key Contact: Neil Cleveland

PRODUCTS/SERVICES OFFERED

Merit® Insecticide delivers control through the season of turf and ornamental insects; Dylox® and Oftanol® Insecticides are highly effective against a variety of pests and Bayleton® Fungicide provides lasting residual control of fungal diseases.

MARKETPLACE STRENGTHS

Bayer Corporation provides a complete line of quality insecticides and fungicides. Products include Merit® and Dylox® Insecticides, for effective control of turf and ornamental pests and Bayleton® Fungicide for fungal diseases.

Brown Mfg (E)
Rt 3 Box 339
Ozark AL 36360
800-663-8909
Fax: 334-795-6603

Broyhill Co (E)
One North Market Sq
Dakota City NE 68731-0475
800-228-1003
Fax: 402-987-3601
Email: broyhillsal@aol.com
WWW: <http://www.broyhill.com>

Bryan & Gordon Golf Services (E)
PO Box 17539
Irvine CA 92623-7539
714-724-8998
Fax: 714-724-8999
Email: waterlinks@compuserve.com

Bunton Div of Jacobsen (E)
4601 E Indian Tr
Louisville KY 40213
502-966-0550
Fax: 502-966-0564
WWW: <http://www.jacobsen.textron.com>

Burch Mfg Co (E)
618 First Ave N
Fort Dodge IA 50501-3818
515-573-4136
Fax: 515-573-4138

Burkeen Mfg Co (E)
11200 High Point Cove
Olive Branch MS 38654
601-895-4150
Fax: 601-895-9774
Email: burkeen@aol.com
WWW: <http://www.burkeen.com>

Burlingham Seeds (S)
PO Box 217
Forest Grove OR 97116-0217
503-357-2141
800-221-7333
Fax: 503-359-9223

Burlington Scientific Corp (C)
222 Sherwood Ave
Farmingdale NY 11735-1718
516-694-9000
Fax: 516-694-9177
Email: babl28a@prodigy.com

Bush Hog (E)
PO Box 1039
Selma AL 36701-1039
334-872-6261
Fax: 334-872-0168

BYHO Turf Products (E)
PO Box 3410
Fairfield CA 94533
707-426-5379
Fax: 707-426-4737
Email: byhoturf@msn.com

Calhoun Mfg Co (E)
1008 Watkins Rd
Battle Creek MI 49015-8606
800-762-4501
Fax: 616-962-8309

Canadian Forest Products Ltd (C, S)
Panel & Fibre Div
430 Canfor Ave
New Westminster BC Canada V3L5G2
604-520-9312
Fax: 604-521-3179
Email: aedge@mail.canfor.com
WWW: <http://www.canforpf.com>

Cargill Deicers (C)
PO Box 5621
Minneapolis MN 55440
612-984-8170
Fax: 612-984-8715
WWW: <http://www.cargillsalt.com>

Carlson Industries (E)
PO Box 917
Highland CA 92346
909-888-4882
Fax: 909-889-5855

Cascade Intl Seed Co (S)
8483 W Stayton Rd
Aumsville OR 97325
503-749-1822
Fax: 503-749-1824
Email: cascade1@grass-seed.com
WWW: <http://www.grass.seed.com>

Champion Irrigation (E)
1460 Naud St
Los Angeles CA 90012
213-221-2108
Fax: 213-221-1690

W E Chapps Inc (E)
PO Box 291054
Port Orange FL 32129-1054
904-761-2427
Fax: 904-767-2200
Email: safety@wechapps.com
WWW: <http://www.wechapps.com>

Cherrington Corp (M)
PO Box A
Fairfax MN 55332
800-966-1588
Fax: 507-426-7263
Beachcleaners, sandsifters, seedbed preparation

Carroll Childers Co (E)
PO Box 750549
Houston TX 77275-0549
713-991-7501
Fax: 713-991-5586
Email: ccctexas@aol.com

T Christy Enterprises Inc (E)
403 W Brenna Lane
Orange CA 92867
714-771-4142
800-258-4583
Fax: 714-771-3029
Fax: 800-468-4583
WWW: <http://www.bluglue.com>

J A Cissel Mfg Co (E)
PO Box 2025
Lakewood NJ 08701
732-901-0300
800-631-2234
Fax: 732-901-1166
Email: jacissel@compuserve.com

Clarke Industries Inc (E)
390 S Woods Mill Rd Ste 300
Chesterfield MO 63017-3433
314-205-1220
Fax: 314-205-1544
WWW: <http://www.clarke-industries.com>

Classen Mfg Inc (E)
1403 Pine Industrial Rd
PO Box 172
Norfolk NE 68702
402-371-2294
Fax: 402-371-3602

CLC LABS (E)
325 Venture Dr
Westerville OH 43081-8826
614-888-1663
Fax: 614-888-1330

Clean City Squares Inc (E)
PO Box 15239
St Louis MO 63110-0239
314-652-8622
Fax: 314-652-3788

CLEAN-FLO Laboratories Inc (E)
2525 Xenium Lane N
Plymouth MN 55441-3627
612-557-6773
800-328-6656
Fax: 612-557-6723

W A Cleary Chemical Corp (C)
178 Ridge Rd Ste A
Dayton NJ 08810
800-524-1662
Fax: 908-274-0894
Email: wachort

Clements Assocs Inc (E)
1992 Hunter Ave
Newton IA 50208
515-792-8285
Fax: 515-792-1361

Clinton Engine Corp (E)
Clark & Maple St
Maquoketa IA 52060
319-652-2411
Fax: 319-652-3427

Club Car Inc (E)
4152 Washington Rd
PO Box 204658
Augusta GA 30917
800-643-1010
Fax: 706-863-5808
WWW: <http://www.clubcar.com>
WWW: <http://www.carryall.net>

C & M Meteorological Supply (E)
9680 Thoroughbred Lane
Colorado Springs CO 80908-1527
719-495-8878
Fax: 719-495-8960
Email: c-m.met.supply@pcsisys.net

Colorado Lining Co (E)
1062 Singing Hills Rd
Parker CO 80138
800-524-8672
Fax: 303-841-5780
WWW: <http://www.coloradolining.com>

Colorado State University (E)
Div Continuing Education
Spruce Hall
Ft Collins CO 80523-1040
970-491-5288
Fax: 970-491-7885
Email: inquiries@vines.colostate.edu

Columbia ParCar Corp (E)
350 N Dewey Ave
Reedsburg WI 53959
800-222-4653
Fax: 608-524-8380
Email: infoparcar.parcars.com
WWW: <http://www.parcars.com>

Columbus Turf Nursery (S)
14337 US 23
Ashville OH 43103
614-983-6266
Fax: 614-983-6580
Email: colturf@scioto.net

Comet Industries (E)
Div Hoffco Inc
358 NW "F" St
Richmond IN 47374-2297
317-966-8161
800-999-8161
Fax: 317-935-2346

Complete Green Co (C)
365 Coral Circle
El Segundo CA 90245-4620
310-640-6815
Fax: 310-640-6863

Conklin Co (C)
551 Valley Park Dr
Shakopee MN 55379
800-394-6076
Fax: 612-496-4285
Email: marketing@conklin.com

Construction Supply Inc (E)
1500 Alloy Pkwy
PO Box 668
Highland MI 48357-0668
810-887-6767
Fax: 810-887-0855

Contech Construction Products (E)
1001 Grove St
Middletown OH 45044
513-425-2165
Fax: 513-425-5993

Continental Bridge (E)
8301 State Hwy 29 N
Alexandria MN 56308
320-852-7500
Fax: 320-852-7067
Email: conbridg@carlos.polaristel.net
WWW: <http://www.continentalbridge.com>

Conwed Fibers (C)
1002 Bucks Industrial Dr
Statesville NC 28677
800-366-1180
Fax: 704-871-8500
WWW: <http://www.conwedfibers.com>

Cornell Pump Co (E)
2323 SE Harvester Dr
Portland OR 97222-7592
503-653-0330
Fax: 503-653-0338
Email: cornell@cpcusa.com
WWW: <http://www.cpcusa.com/~cornell>

Corona Clipper (E)
1540 E Sixth St
Corona CA 91719
909-737-6515
Fax: 909-737-8657
Email: sales@coronaclipper.com
WWW: <http://www.coronaclipper.com>

CoRoN Corp (C)
PO Box 198
Souderton PA 18964-0198
215-723-5099
Fax: 215-721-2819

Covermaster Inc (E)
100 Westmore Dr 11D
Rexdale ON M9V5C3
800-387-5808
Fax: 416-742-6837
Email: info@covermaster.net
WWW: <http://www.covermaster.net>

CPC (E)
PO Box 442
Lexington MA 02173
617-862-1343

C & P Press Inc (E)
888 Seventh Ave 28th Flr
New York NY 10106
212-621-4600
Fax: 212-399-1122
Email: bronz@cpress.com
WWW: <http://www.cpress.com>

Crary Bear Cat Co (E)
237 NW 12 St
PO Box 849
West Fargo ND 58078-0849
701-282-5520
Fax: 701-282-9522
Email: sales@crarycompany.com
WWW: <http://www.crarycompany.com>

Creative Awards By Lane (M)
1575 Elmhurst Rd
Elk Grove IL 60007
847-593-7700
Fax: 847-593-1155
Tournament Tee Prizes, Gifts, Favors

Creative Curb (E)
5 Chrysler
Irvine CA 92618
800-292-3488
Fax: 714-587-9680
Email: mag@deltanet.com

Creative Sales Inc (C)
PO Box 501
Fremont NE 68026-0501
800-759-7739
Fax: 402-727-4841

Crown Golf Properties L P (E)
dba Crown Golf Construction
3703 W Lake Ave Ste 300
Glenview IL 60025-5823
847-831-1800
Fax: 847-832-1834

Crystal Technologies Corp (E)
6311 143 Ave NE
Redmond WA 98052-4645
206-867-3069
Fax: 206-869-0574

Curtis Dyna-Fog Ltd (E)
PO Box 297
Westfield IN 46074
317-896-2561
Fax: 317-896-3788
Email: dynafog@iquest.net

Curv-Rite Inc Aluminum Edgings (E)
3603 N Main St
Wayland MI 49348
616-792-0044
Fax: 616-792-8126
WWW: <http://www.curv-rite.com>

Custom Products of Litchfield Inc (E)
1715 S Sibley Ave
PO Box 718
Litchfield MN 55355-0718
320-693-3221
Fax: 320-693-7252
Email: stacyg@800cabline.com
WWW: <http://www.800cabline.com>

DAESA/US Steel Inc (E)
23973 IH 35
Kyle TX 78640
512-268-5032
800-323-7287
Fax: 512-268-6024
Email: 104164.2511@compuserve.com

Dakota Peat & Equipment (E, C)
PO Box 14088
Grand Forks ND 58208
701-746-4300
Fax: 218-773-3151

Dalen Products Inc (E)
11110 Gilbert Dr
Knoxville TN 37932-3099
800-747-3256
Fax: 423-966-6404

Dalton Cooper (E)
68 Forest Ave
Locust Valley NY 11560
516-759-2011
Fax: 516-759-2055

Dalton Gear Co (E)
212 Colfax Ave N
Minneapolis MN 55405
612-374-2150
Fax: 612-374-2467
Email: daltongear@worldnet.att.net
See our ad on page 58.

Danuser Machine Co (E)
500 E Third St
Fulton MO 65251
573-642-2246
Fax: 573-642-2240

Data Industrial Corp (E)
11 Industrial Dr
PO Box 740
Mattapoisett MA 02739-0740
508-758-6390
Fax: 508-758-4057
Email: techsales@dataindus.com
WWW: http://www.dataindus.com

Data Trak (E)
135 Oyster Creek Dr Ste W
Lake Jackson TX 77566
800-453-3972
Fax: 409-297-7725
Email: atlaseqmgr@aol.com

Davey Tree Expert Co (E, C)
1500 N Mantua St
Kent OH 44240-5193
330-673-9511
Fax: 330-673-7089
Email: g.ober@davey.com
WWW: http://www.davey.com

Dayni Controls Mfg Co (E)
18414 Eddy St
Northridge CA 91325
818-349-8367
Fax: 818-349-5530

D & D Trailers Inc (E)
100 Lexington Ave
Trenton NJ 08618
609-771-0001
Fax: 609-771-4479

Debus/SBS Products Inc (M)
3200 James Savage Rd
Midland MI 48640
517-496-0091
800-248-7190
Fax: 517-496-0087
Fax: 800-367-7408
WWW: http://www.industry.net/debus-sbs
Sunscreens, waterless skin cleansers, lotion
soaps, medicated creams

Deep Root Partners L P (E)
345 Lorton Ave Ste 103
Burlingame CA 94010
800-458-7668
Fax: 800-277-7668
WWW: http://www.deeprooot.com

John Deere (E)
PO Box 12795
Research Triangle Park NC 27709
800-537-8233
WWW: http://www.deere.com
See our ad on pages 38-39.

Delavan-Delta Inc (E)
20 Delavan Dr
Lexington TN 38351
901-968-8152
Fax: 901-968-5085

Demco-Dethmers Mfg Co (E)
PO Box 189
Boyden IA 51234-0189
800-543-3626
Fax: 800-845-6420

Deutz Corp (E)
3883 Steve Reynolds Blvd
Norcross GA 30093
770-564-7100
Fax: 770-564-7222

Diamond Machining Technology Inc (E)
85 Hayes Memorial Dr
Marlboro MA 01752-1892
508-481-5944
Fax: 508-485-3924
Email: dmtsharp@dmtsharp.com
WWW: http://www.dmtsharp.com

DICKEY-john Corp (E)
PO Box 10
Auburn IL 62615
217-438-3371
Fax: 217-438-6012

Dingo Digging Systems (E)
3326 Hwy 51
Fort Mill SC 29715
803-548-4348
Fax: 803-548-2762

Ditch Witch (E)
PO Box 66
Perry OK 73077
800-654-6481
Fax: 405-336-3458
Email: info@ditchwitch.com
WWW: http://www.ditchwitch.com

Dixon Industries Inc (E)
Airport Industrial Pk
PO Box 1569
Coffeyville KS 67337-0945
316-251-2000
Fax: 316-251-4117
Email: mkadel@dixon-ztr.com
WWW: http://www.dixon-ztr.com

Dodge Div (E)
On The Job Program
PO Box 822
Bloomfield Hills MI 48303
800-WORK-RAM
WWW: http://www.4adodge.com
See our ad on pages 28-29.

Doggett Corp (C)
31 Cherry St
Lebanon NJ 08833
800-448-1862
Fax: 908-236-7716

Dolmar USA (E)
14930 Northam St
La Mirada CA 90638
714-522-8088
Fax: 714-522-8194

PROFILE



John Deere Worldwide Commercial
& Consumer Product Division
Raleigh, NC 27609
Phone: (919) 850-0123
E-mail/Internet:
www.Deere.com
Key Contact: Jennifer Harrington

PRODUCTS/SERVICES OFFERED

John Deere offers a full line of equipment for homeowners, commercial grounds-keepers and golf and turf managers. Equipment includes but is not limited to commercial and greens mowers, compact utility, tractors, skid steers, front mowers, zero-turning-radius mowers and hand held equipment.

MARKETPLACE STRENGTHS

John Deere offers a wide range of consumer-oriented products & services, 160 years of experience and a strong presence in foreign and domestic markets which has made John Deere's name synonymous with quality, performance and reliability.

DowElanco (C)

9330 Zionsville Rd
Indianapolis IN 46268-1054
800-352-6776
Fax: 800-905-7326
See our ad on pages 4-5 and 50-51.

Drainage Products Inc (E)
444 Via El Centro
Oceanside CA 92054
760-757-7211
Fax: 760-757-7214
EMail: dpi-1@worldnet.att.net

Drexel Co (C)
1700 Channel Ave
Memphis TN 38106-1412
901-774-4370
Fax: 901-774-4666

DTN Weather Center (E)
9110 W Dodge Rd Ste 200
Omaha NE 68114
402-390-2328
800-255-8180
Fax: 402-255-8180
EMail: jayfer@dtm.com
WWW: http://www.dtm.com

DuraTech Industries (E)
PO Box 1940
Jamestown ND 58402
701-252-4601
Fax: 701-252-0502

PROFILE

9330 Zionsville Road
Indianapolis, IN 46268+1054
Phone: 1-800-352-6776
Fax: 1-800-905-7326
Customer Contact:
Customer Information Center

PRODUCTS/SERVICES OFFERED

- Dursban® insecticide, Team®, Gallery®, Surflan® and Snapshot® preemergence herbicides Confront® postemergence herbicide, and Rubigan® fungicide:
- Dursban controls more than 140 insect pest.
 - Team prevents grassy weeds such as crabgrass and goosegrass.
 - Gallery prevent the growth of 95 broadleaf weeds such as dandelion and spurge for up to eight months.
 - Surflan controls grassy and broadleaf weeds on warm-season turf as well as on 400 ornamentals.
 - Snapshot prevents 111 broadleaf weeds and annual grasses on more ornamentals than any other preemergent.
 - Confront postemergence provides superior control of 35 different species of broadleaf weeds.
 - Rubigan provides control of 14 major turfgrass diseases including dollar spot.

MARKETPLACE STRENGTHS

DowElanco is a global leader in developing and manufacturing value-added pest control products while remaining a steward of environmental and ethical standards. It is one of the largest research-based companies in North America, and was formed as a joint venture of Dow Chemical and Eli Lilly and Company in 1989.

Dyna Digger (M)
dba Brisco Inc
251 Buckeye Cove Rd
Swannanoa NC 28778
800-IF-YOU-DIG
Fax: 704-298-8871
Digger, one man operable for digging trees, shrubs & ditches

Eagle Point Software (E)
4131 Westmark Dr
Dubuque IA 52002
319-556-8392
800-678-6565
Fax: 319-556-5321
EMail: webmaster@eaglepoint.com
WWW: http://www.eaglepoint.com

Earthgreen Products Inc (C)
8222 Douglas Ave #200
Dallas TX 75225-5939
214-750-4698
800-764-6464
Fax: 214-750-1158
EMail: epi96@aol.com

Earth Works Natural Organic Products (E, C)
PO Box 278K
Martins Creek PA 18063
800-732-TURF
Fax: 610-250-7840

Eaton Brothers Corp (E)
PO Box 60
Hamburg NY 14075
716-649-8250
Fax: 716-649-9466

Echo Inc (E)
400 Oakwood Rd
Lake Zurich IL 60047
847-540-8400
Fax: 847-540-8413

Eden Bioscience (E)
11816 Noah Creek Pkwy N
Bothell WA 98011
425-806-7300
Fax: 425-806-7400
EMail: frazeej@edenbio.com

Edwards Equipment Co (E)
4312 Main St
Yakima WA 98903-2116
509-248-1770
Fax: 509-248-9721

EFCO Inc (E)
15722 Kadota St
Sylmar CA 91342
818-362-0292
Fax: 818-362-9872

EICON (E)
7304 S Alton Way Ste M
Englewood CO 80112-2314
303-290-9159
Fax: 303-290-9546

Elite Trenchers (E)
1114 SE 12 Ct
Cape Coral FL 33990
941-574-1906
Fax: 941-458-4530
EMail: saunders@elitetrenchers.com
WWW: http://www.elitetrenchers.com

Elvex Corp (E)
7 Trowbridge Dr
PO Box 850
Bethel CT 06801
203-743-2488
800-888-6582
Fax: 203-791-2278
EMail: elvexcorp@aol.com

Emerald Isle Ltd (C)
2153 Newport Rd
Ann Arbor MI 48103
313-662-2727
800-628-4769
Fax: 313-747-6617

Emrex Inc (E)
PO Box 1349
Kingston PA 18704
717-288-9360
Fax: 717-288-9023

Encore Mfg Co (E)
2415 Ashland Ave
PO Box 888
Beatrice NE 68310
800-267-4255
Fax: 402-223-4101

Engine Connection (E)
One Kane Industrial Dr
Hudson MA 01749-9918
800-228-5951
Fax: 978-562-3879
WWW: http://www.engineconnection.com

Environmental Care Inc (E)

24121 Ventura Blvd
Calabasas CA 91302
818-223-8500
Fax: 818-223-8142
WWW: http://www.envcare.com
See our ad on page 174.

Environmental Container Corp (E)
31700 SW Riedweg Rd
Cornelius OR 97113-9609
503-693-0774
800-729-7137
Fax: 503-648-3136

Environmental Products Inc (E)
PO Box 900
Orrville OH 44667-0900
800-455-0331
330-683-0880
Fax: 330-684-1190

Environmental Protection Inc (E)
PO Box 333
Mancelona MI 49659-0333
800-OK-LINER
Fax: 616-587-8020
EMail: pvcliner@geomembrane.com
WWW: http://www.grfn.org/~pvcliner

Environmental Seed Producers (S)
PO Box 2709
Lompoc CA 93438-2709
805-735-8888
Fax: 805-735-8798
Email: esp@utech.net

Enviro-Reps Intl (E, C)
515 Calle San Pablo
Camarillo CA 93012
805-383-4422
Fax: 805-383-4421
Email: enviro@jetlink.net
WWW: http://www.enviro-reps.com

Enviro-Screen Inc (E)
22 Fifth St
Taunton MA 02780-4833
508-880-3286
800-949-6724
Fax: 508-880-3286

ETEC (E)
101-110 Research Dr
Saskatoon SK Canada S7N 3R3
306-934-3832
Fax: 306-934-1615

Excel Industries Inc (E)
dba Hustler Turf Equipment
PO Box 7000
Hesston KS 67062-2097
316-327-1229
Fax: 316-327-3123
Email: kraney@southwind.net
WWW: http://www.excelhustler.com
See our ad on page 9.

PROFILE

**Excel Industries Inc.
dba**

HUSTLER®

200 S. Ridge Road
Hesston, KS 67062-2097
Phone: (316) 327-4911
Fax: (316) 327-3123
E-mail: kraney@southwind.net
Web: www.excelhustler.com
Customer Contact: Ken Raney

PRODUCTS/SERVICES OFFERED

Excel Hustler manufactures a complete line of commercial riding rotary mowing equipment. All eleven models feature true zero radius turning maneuverability and year-round attachments.

MARKETPLACE STRENGTHS

Hustler products are sold worldwide by independent servicing dealers.

- Heavy-duty, commercial equipment designed to save time, labor & costs.

Ex-Cell Metal Products Inc (E)
2041 W Churchill St
Chicago IL 60647-5503
773-486-1140
Fax: 773-486-4487
Email: ex-cell@ex-cell.com
WWW: http://www.ex-cell.com

Exmark Mfg Co (E)
2101 Ashland Ave
PO Box 808
Beatrice NE 68310-0808
402-223-4010
Fax: 402-223-5489
WWW: http://www.exmark.com

Express Radio Inc (E)
7682 Wiles Rd
Coral Springs FL 33067
800-448-7755
954-344-9050
Fax: 954-344-9112
Email: expressradio.com

E-Z-GO Textron (E)
PO Box 388
Augusta GA 30903-0388
706-798-4311
Fax: 706-796-4540
WWW: http://www.ezgo.com

Fabcor Inc (E)
PO Box 58
Minster OH 45865-0058
419-628-3891
Fax: 419-628-2899

Fabriscap Inc (E, C)
3145 W Columbus Ave
Chicago IL 60652
800-992-0550
Fax: 773-436-0335
WWW: http://www.fabriscap.com

Fafard (C)
PO Box 790
Agawam MA 01001
413-786-4343
Fax: 413-789-3425
Email: sales_dept@fafard.com
WWW: http://www.fafard.com

Fairgreens Media Inc (M)
PO Box 15330
Seattle WA 98115-0330
206-525-1294
Fax: 206-525-1294
Publisher of "Golf Report Northwest", a tracking report for the golf industry

Fair Mfg Inc (E)
PO Box 306
Menno SD 57045-0306
605-387-2389
Email: wilddog@sioux.sodak.net
WWW: http://www.fairmfg.com

Fanno Saw Works (E)
PO Box 628
Chico CA 95927-0628
916-895-1762
Fax: 916-895-0302
WWW: http://www.fannosaw.com

Ferguson Mfg Co (E)
PO Box 1098
Suffolk VA 23439-1098
757-539-3409
Fax: 757-934-3612

Ferris Industries (E)
7-13 Front St
PO Box 910
Vernon NY 13476
315-363-4990
Fax: 315-363-9536
Email: ferrisind@aol.com
See our ad on page 19.

Fiberstars Inc (E)
2883 Bayview Dr
Fremont CA 94538
510-490-0719
800-327-7877
Fax: 510-490-3247
WWW: http://www.fiberstars.com

Filtration, Irrigation & Fertigation (FIF) (E)
18155 Elkwood St
Reseda CA 91335
818-705-0215
Fax: 818-343-0919
Email: fifreseda@aol.com

Fine Lawn Research (S)
PO Box 1051
Lake Oswego OR 97034
503-636-2600
Fax: 503-636-7020
Email: info@finelawn.com
WWW: http://www.finelawn.com
See our ad on page 11.

PROFILE

Fine Lawn Research, Inc.

Fine Lawn Research, Inc.

PO Box 1051
Lake Oswego, OR 97034
Phone: (503) 636-2600
Fax: (503) 636-7020
E-Mail/Internet: www.finelawn.com
Key Contact: David Lundell

PRODUCTS/SERVICES OFFERED

Fine Lawn Research develops, produces and markets a line of premier cool season turfgrass seed through a nationwide distribution system network that also extends into parts of Canada. See our website for details.

MARKETPLACE STRENGTHS

Fine Lawn Research has a through distribution network throughout the United States and Canada. Fine Lawn includes custom blending of non-Fine Lawn varieties as well as complete packaging.

Finn Corp (E, C)

9281 LeSaint Dr
Fairfield OH 45014-5457
513-874-2818
800-543-7166
Fax: 513-874-2914
E-Mail: finncorp@one.net
WWW: <http://www.finncorp.com>
See our ad on page 175.

First Products Inc (E)

164 Oak Ridge Rd
Tifton GA 31794
912-382-4768
Fax: 912-382-0506

Fisher Engineering (E)

12 Water St
Rockland ME 04841
207-594-4446
Fax: 207-594-7256
WWW: <http://www.fisherplows.com>

Fiskars Inc (E)

780 Carolina St
Sauk City WI 53583-1369
608-643-2380
Fax: 608-643-4908
E-Mail: bfreimuth@fisk-wall.ccmail.compuserve.com
WWW: <http://www.fiskars.com>

Flame Engineering Inc (M)

W Hwy 4
PO Box 577
LaCrosse KS 67548-0577
913-222-2873
800-255-2469
Fax: 913-222-3619
Propane torch for weed burning (hand held or tractor mount)

Flat-Gard Inc (E)

PO Box 636
Howe TX 75459-0636
903-532-9426
Fax: 903-532-7072

FlexStake Inc (E)

2348 Bruner Lane
Ft Myers FL 33912-1907
941-481-3539
800-348-9839
Fax: 941-482-3539

Florapersonnel Inc (E)

1740 LK Markham Rd
Sanford FL 32771
407-320-8177
Fax: 407-320-8083
E-Mail: hortsearch@aol.com
WWW: <http://www.florapersonnel.com>

Floratine Products (C)

144 Mid S Cove
Collierville TN 38017
901-853-2898
Fax: 901-853-3101
WWW: <http://www.floratine.com>

FLOWTRONEX PSI Ltd (E)

10717 Harry Hines Blvd
Dallas TX 75220
214-357-1320
Fax: 214-357-5861
E-Mail: ftxpsi@flowtronex.com
FMC Corp (C)
Rte 1 & Plainsboro Rd
Princeton NJ 08543
800-528-8873
Fax: 609-452-8408

Focal Point Communications (M)

61 Circle Frwy Dr
Cincinnati OH 45246
800-525-6999
Fax: 513-874-9727
E-Mail: mas119@primax.net
Marketing services

Foresight Products LLC (E)

6430 E 49 Dr
Commerce City CO 80022
303-287-8555
800-325-5360
Fax: 303-287-3866
E-Mail: foresight@earthanchor.com
WWW: <http://www.earthanchor.com>

Four Star Services Inc (C)

PO Box 463
Bluffton IN 46714
800-348-2608
Fax: 219-824-1534

Freshwater Farms (S)

5851 Myrtle Ave
Eureka CA 95503-9510
707-444-8261
800-200-8969
Fax: 707-442-2490
E-Mail: r.storre@worldnet.att.net
WWW: <http://www.freshwaterfarms.com>

Friend Mfg Corp (E)

Prospect St
PO Box 385
Gasport NY 14067
716-772-2622
800-777-2936
Fax: 716-772-2370

Frontrunner Technologies (E)

8751 N 51 Ave Ste 101
Glendale AZ 85302
800-874-7594
Fax: 602-934-6288

GameTime (E)

150 GameTime Dr
Fort Payne AL 35968
205-845-5610 Ext 5262
Fax: 205-845-9361
WWW: <http://www.ultrum.com>

Gandy Co (E)

528 Gandrud Rd
Owatonna MN 55060
507-451-5430
800-443-2476
Fax: 507-451-2857
WWW: <http://www.gandy.net>

Gardens Alive! (E, S)

5100 Schenley Pl
Lawrenceburg IN 47025
812-537-8650
Fax: 812-537-5108

Garlic Research Labs Inc (C)

624 Ruberta Ave
Glendale CA 91201-2335
800-424-7990
Fax: 818-247-9828
E-Mail: garlik@earthlink.net

Gearmore Inc (E)

2260 Pomona Blvd
Pomona CA 91768
909-620-6061
Fax: 909-620-1001
E-Mail: lc-gearmore@worldnet.att.net

Gehl (E)

143 Water St
West Bend WI 53095-0179
414-334-9461
Fax: 414-338-7517
WWW: <http://www.gehl.com>

Geiger Enterprises Div (E)

Rte 63 Box 285
Harleysville PA 19438
215-256-6511
800-443-4437
Fax: 215-256-6110
Fax: 800-432-9434
WWW: <http://www.hortnet.com/ecgeiger/>

Geo Group Intl (E)

419 The Parkway Ste 204
Greenville SC 29650
800-486-4474
Fax: 864-848-2623

Gilmour Group (E)

PO Box 838
Somerset PA 15501
800-458-0107
Fax: 800-682-0002
WWW: <http://www.gilmour.com>

G & K Services

5995 Opus Pkwy Ste 500
Minnetonka MN 55343
612-912-5806
Fax: 612-912-5975
E-Mail: sfletcher@gksservices.com

Glen-Hilton Products Inc (E)

2504 Grenoble Rd
Richmond VA 23294
804-755-1101
Fax: 804-755-1102
E-Mail: miniclik@richmond.infi.net
WWW: <http://www.glenhilton.com>

Glenmac Inc (E)

PO Box 2135
Jamestown ND 58402-2135
701-252-9300
Fax: 701-252-1978
E-Mail: glenmac@daktel.com

Glenncorp Inc (E)
3211 E Kings Hwy
Paragould AR 72450
870-239-4796
Fax: 870-239-8942
Email: gcinc@cswnet.com

GMC Div (E)
31 E Judson
Pontiac MI 48342
810-456-5000
WWW: <http://www.gmc.com>

GNC Pump Inc (E)
5202 Dow Rd
Houston TX 77040
800-462-2005
Fax: 713-896-0164
Email: rgp@palmerent.com
WWW: <http://www.gnc@palmerent.com>

Gold Eagle Co (M)
4400 S Kildare
Chicago IL 60632
773-376-4400
Fax: 773-376-3245
Email: stabil@ix.netcom.com
Fuel stabilizer

Goldschmidt Chemical Corp (C)
914 E Randolph Rd
Hopewell VA 23860
800-446-1809
Fax: 804-541-2783

Golfco Intl Inc (E)
6311-143rd Ave NE
Redmond WA 98052-4645
206-867-3059
Fax: 206-869-0574

GolfLift (M)
Div Derek Weaver Co
PO Box 150941
Fort Worth TX 76108
800-788-9789
Fax: 817-560-9790
Lifts for all turf equipment & vehicles

Goossen Industries (E)
PO Box 705
Beatrice NE 68310
402-228-4226
Fax: 402-223-2245

Grasshopper Co (E)
One Grasshopper Trail
PO Box 637
Moundridge KS 67107-0637
316-345-8621
Fax: 316-345-2301
See our ad on cover 3.

Grassland West Co (S)
605 25th St
PO Box 1604
Greeley CO 80631
970-356-7002
800-782-5947
Fax: 970-356-7263

Grassroad Pavers 8 Plus/Bartron (E)
7950 E Redfield Rd #120
Scottsdale AZ 85260
602-607-0676
Fax: 602-607-0769
Email: bartron@primnet.com
WWW: <http://www.primenet.com/~bartron/>

Gravely Intl (E)
655 W Ryan St
Brillion WI 54110-0157
800-472-8359
Fax: 920-756-2407
WWW: <http://www.gravely.com>

Grazer Div/Ingersoll Equipment Co (E)
200 Ingersoll Rd
PO Box 5001
Winneconne WI 54986
414-582-5000
Fax: 414-582-5043

Great Dane Power Equipment Inc (E)
PO Box 766
Elm Grove WI 53122
414-544-4090
Fax: 414-544-1418

Great Salt Lake Minerals Corp (C)
8300 College Blvd
Overland Park KS 66210
913-344-9303
Fax: 913-338-7919
Email: nason@hq1.usa.com

PROFILE



One Grasshopper Trail - PO Box 637
Moundridge, KS 67107
Phone: (316) 345-8621
Fax: (316) 345-2301
Customer Contact: Connie Estep
e-mail: grasshp@midusa.net
internet:
<http://www.grasshoppermower.com>

PRODUCTS/SERVICES OFFERED

Grasshopper offers the industry's most complete line of zero-radius outfront mowers, 14 to 28 hp, gas or diesel, air-cooled or liquid-cooled, plus year-round attachments and accessories.

MARKETPLACE STRENGTHS

- Grasshopper products are retailed by a worldwide network of independent servicing dealers.
- They are designed and engineered to provide long-lasting value with superior comfort, easy operation and all-season versatility.

Green Care Intl (E)
17851 Georgetown Lane
Huntington Beach CA 92647
800-635-8761
Fax: 714-842-1707

Greener Pastures (C)
809 Berry St (St Paul 55114)
PO Box 14892
Minneapolis MN 55414-0892
800-798-1069
Fax: 612-645-8909
Email: greener@greenerpast.com
WWW: <http://www.greenerpast.com>

Jonathan Green Inc (E, C, S)
PO Box 326
Farmingdale NJ 07727
732-938-7007
Fax: 732-938-5788

Green Industry Expo (M)
1000 Johnson Ferry Rd NE Ste C-135
Marietta GA 30068-2112
770-973-2019
Fax: 770-578-6071
National expo for lawn care & landscape professionals

Green Machine by John Deere (E)
14401 Carowinds Blvd
Charlotte NC 28273
704-588-3200
Fax: 704-588-0926

Green Mountain Outfitters (E)
PO Box 4193
Winston Salem NC 27115-4193
910-767-7700
Fax: 910-767-8802

GreenPro Organics (E, C)
380 S Franklin St
Hempstead NY 11550
800-645-6464
Fax: 516-538-2042

Greenscape Pump Services Inc (E)
1425 Whitlock Lane Ste 108
Carrollton TX 75006
972-446-0037
Fax: 972-446-0313
Email: debbychap@aol.com

Greensmiths Inc (E, C, S)
PO Box 338
Frisco TX 75034
972-377-2427
Fax: 972-377-4290
Email: greensmiths@worldnet.att.net
WWW: <http://www.greensmiths.com>

Greensward Engineering Co (E)
Manor Farm
Otley Rd
Adel Leeds England LS16 7AL
0113 267 6000

Griswold Controls (E)
2803 Barranca
Irvine CA 92606
714-559-6000
Fax: 714-559-6088

Gro-Power Inc (C)
15065 Telephone Ave
Chino CA 91710-9614
909-393-3744
Fax: 909-393-2773

Groundtek Mfg (E)
862 Maguire Rd
Ocoee FL 34761
407-877-7473
Fax: 407-877-8670
Email: groundtek@aol.com

Growth Products Ltd (C)
PO Box 1259
White Plains NY 10602-1259
800-648-7626
Fax: 914-428-2780

GSE Lining Technology Inc (E)
19103 Gundle Rd
Houston TX 77073
800-435-2008
281-443-8564
Fax: 218-875-6010

Gustafson Inc (C)
1400 Preston Rd #400
Plano TX 75093
972-985-8877
Fax: 972-867-0816
WWW: <http://www.gustafson.com>

Hammer's Plastic Recycling (E)
10252 Hwy 65
Iowa Falls IA 50126
515-648-5073
Fax: 515-648-5074
Email: hammersplastics@att.net
WWW: <http://www.hammersplastic.com>

Hannay Reels Inc (E)
553 State Rte 143
Westerlo NY 12193-0159
518-797-3791
Fax: 518-797-3109
Email: reels@hannay.com
WWW: <http://www.hannay.com>

HARCO Fittings (E)
PO Box 10335
Lynchburg VA 24506
804-845-7094
Fax: 804-845-8562

Hasslinger Mfg Corp (E)
1515 N 105 St
Omaha NE 68114
402-491-0916
Email: hmc@radiks.net

Haulmark Industries Inc (E)
14054 C R 4
PO Box 281
Bristol IN 46507
219-825-5867
800-348-7530
Fax: 219-825-9816
WWW: <http://www.haulmark.com>

Haul Master Inc (E)
(See: HCC Inc)

HCC Inc (E)
1501 First Ave
Mendota IL 61342-0952
815-539-9371
Fax: 815-539-7331
Email: digit198T@aol.com

Heckendorn Equipment Co of Kansas Inc (E)
PO Box 134
Peabody KS 66866
800-835-7805
Fax: 316-983-2880

Henderson Mfg (E)
1085 S Third St
Manchester IA 52057
319-927-2828
Fax: 319-927-2521

Hendrickson Bros (E)
2931 Rimpau Ave
Corona CA 91719
909-737-6822
Fax: 909-737-9151
WWW: <http://www.hendricksonbros.com>

Hendrix & Dail Inc (E)
PO Box 589
Oxford NC 27565
919-693-4131
Fax: 919-693-8787

Herd Seeder Co (E)
PO Box 448
Logansport IN 46947
219-753-6311
Fax: 219-722-4106

Hermitage Gardens (E)
W Seneca Ave
Canastota NY 13032
315-697-9093
Fax: 315-697-8169

HHI Custom Pelleting (C)
3434 S 400 E
Albion IN 46701-9647
800-442-2065
Fax: 219-693-6579

Hi-Lift Jack Co (E)
46 W Spring St
Bloomfield IN 47424
800-233-2051
Fax: 812-384-4592
WWW: <http://www.hi-lift.com>

E L Hilts & Co (E, C)
PO Box 1789
Hickory NC 28603-1789
800-354-4587
Fax: 704-328-2835

Hiniker Co (E)
Airport Rd
PO Box 3407
Mankato MN 56002-3407
507-625-6621
Fax: 507-625-5883
WWW: <http://www.hinikerco.com>

Hino Diesel Trucks (USA) Inc (E)
25 Corporate Dr
Orangeburg NY 10962
914-365-1400
Fax: 914-365-1409

Hi-Way (E)
616 D Ave NW
Cedar Rapids IA 52405-3823
800-363-1771
Fax: 319-363-8284
WWW: <http://www.highwayequipment.com>

Hockney Underwater Weed Cutter Co (E)
913 Cogswell Dr
PO Box 1000
Silver Lake WI 53170
414-889-4581
WWW: <http://www.makesite.com/hockney>

Hoffco/Comet Inc (E)
358 NW "F" St
Richmond IN 47374
765-966-8161
Fax: 765-935-2346
Email: hoffcosales@hoffcocomet.com
WWW: <http://www.hoffcocomet.com>

Homeland Irrigation Center (E)
125 43rd Ave
Vero Beach FL 32968
561-778-9144
Fax: 561-569-3658

Homelite (E)
Sub Deere & Co
11401 Carowinds Blvd
Charlotte NC 28241
704-588-3200
Fax: 704-588-0936

Horizon Golf (E)
528 Main St Ste 202
Evansville IN 47708
800-545-9210
Fax: 812-425-2644

Hotsy Corp (E, C)
21 Inverness Way E
Englewood CO 80112
303-792-5200
Fax: 303-792-0547
Email: info@hotsy.com
WWW: <http://www.hotsy.com>

Howell Equipment Co (E)
1714 E Fairchild
Danville IL 61832
800-637-5075
Fax: 217-442-8944

Hubbell Lighting Inc (E)
2000 Electric Way
Christiansburg VA 24073
540-382-6111
Fax: 540-382-1526
WWW: <http://www.hubbell-ltg.com/>

H D Hudson Mfg Co (E)
Green Garde Div
500 N Michigan Ave
Chicago IL 60611
312-644-2830
Fax: 312-644-7989

Humate Technologies Inc (C)
PO Box 450430
Grove OK 74345-0430
918-786-5100
Fax: 918-786-2498

Hunter Industries (E)
1940 Diamond St
San Marcos CA 92069
760-744-5240
Fax: 760-744-7461
WWW: <http://www.hunterindustries.com>

Husqvarna Forest & Garden (E)
9006 Perimeter Woods Dr
Charlotte NC 28216
704-597-5000
800-GET-SAWS
Fax: 704-599-4302
WWW: <http://www.husqvarna.com>

Hypro Corp (E)
375 Fifth Ave NW
New Brighton MN 55112-3288
612-633-9300
Fax: 612-633-6864

ICC Mfg Co (E)
1850 W Oliver Ave
Indianapolis IN 46221
317-638-8145
Fax: 317-632-7482

ICD/Innovative Concrete Design Corp (E)
3934 N Ridgefield Cr
Milwaukee WI 53211-2450
414-962-4065
Fax: 414-332-9678
Email: bobicd@aol.com
WWW: <http://www.selecticd.com>

Idaho Wood (E)
3425 McGhee Rd
PO Box 488
Sandpoint ID 83864-0488
208-263-9521
Fax: 208-263-3102
Email: idahowood@nidlink.com
WWW: <http://www.light-link.com/ida-ho-wood/>

IGENE Biotechnology Inc (C)
9110 Red Branch Rd
Columbia MD 21045-2020
410-997-2599
Fax: 410-730-0540
Email: igene@qis.net

Igloo Products Corp (E)
1001 W Sam Houston Pkwy (77043)
PO Box 19322
Houston TX 77229-9322
713-461-5955
800-324-2653
Fax: 713-465-2009

IMAGETECTS (E)
PO Box 4
Saratoga CA 95071
408-252-5487
Fax: 408-252-7409
Email: imagetects@aol.com
WWW: <http://www.imagecels.com>

IMC Vigoro Professional Products (C)
6 Executive Dr
PO Box 1986
Collinsville IL 62234
618-346-7367
Fax: 618-346-7354

Imperial Underground Sprinkler Co (E)
13555 W 107 St
Lenexa KS 66215
913-469-5700
Fax: 913-469-5703
Email: imperialcompany@worldnet.att.net

Include Software Corp (E)
630 Main St
Laurel MD 20707
301-497-9600
Fax: 301-776-7409
Email: nette@include.com
WWW: <http://www.include.com>

Independent Protection Co (E)
1603-09 S Main St
PO Box 537
Goshen IN 46526-0537
219-533-4116
Fax: 219-534-3719
Email: ipc@netbahn.net
WWW: <http://www.netbahn.net/ipc>

Ingersoll Equipment Co (E)
200 Ingersoll Rd
Winneconne WI 54986-9576
920-582-5000
Fax: 920-582-5043

Innovative Industries Inc (E)
1525 Deleglise St
Antigo WI 54409
715-627-4467
Fax: 715-627-4528
Email: iii@newnorth.net
WWW: <http://www.members.aol.com/iiieast/>

Innovative Landscapes Inc (E)
8008 Abbeville Ave
Lubbock TX 79424
806-794-0478
Fax: 806-794-7696

International Seeds Inc (S)
PO Box 168
Halsey OR 97348
503-369-2251
Fax: 503-369-2640
Email: intlseed@intlseed.com

International Sports Turf Institute Inc (E)
1812 Shadowood Dr
College Station TX 77840-4847
409-693-4066
Fax: 409-693-4878

Invisible Structures Inc (E)
14704-D E 33 Pl
Aurora CO 80011
800-233-1511
Fax: 800-233-1522
Email: nvisible@ecentral.com
WWW: <http://www.invisiblestructures.com>

Irrigation Hawaii Ltd (E)
PO Box 649
Kaaawa HI 96730-0649
808-247-7777
Fax: 808-247-0118
Email: irrigi@aloha.net

ISK Biosciences (C)
1523 Johnson Ferry Rd Ste 250
Marietta GA 30062
770-565-3499
Fax: 770-565-4155

Jacklin Seed Co (S)
Div J R Simplot Co
5300 W Riverbend Ave
Post Falls ID 83854-9499
208-773-7581
Fax: 208-773-4846
Email: bchapman@jacklin.com
WWW: <http://www.jacklin.com>
See our ad on pages 36-37.

Jacobsen Div of Textron Inc (E)
1721 Packard Ave
Racine WI 53403-2564
414-637-6711
Fax: 414-637-4465
WWW: <http://www.jacobsen.textron.com>

JaiTire Industries Inc (E)
4591 Ivy
Denver CO 80216
303-322-7887
800-795-TIRE
Fax: 303-322-9757

James Lincoln Corp (E)
3220 S Jupiter Rd
Garland TX 75041
972-840-2440
800-551-2304
Fax: 972-840-2429
Email: jaslincoln@aol.com

JB Instant Lawn Inc (E, S)
5289 Bluegrass Ln NE
Silverton OR 97381
503-581-7823
Fax: 503-362-4739
WWW: <http://www.jbinstantlawn.com>

JCB Inc (E)
10939 Philadelphia Rd
PO Box 209
White Marsh MD 21162-0209
410-335-2800
Fax: 410-335-3695

Jenks Seed Connection (S)
PO Box 1468
Albany OR 97321
541-928-0998
Fax: 541-928-0956

Jiffy-Products of America Inc (C)

951 Swanson Dr
Batavia IL 60510-4202
630-406-3900
800-323-1047
Fax: 630-406-3906
WWW: <http://www.jiffyproducts.com>
See our ad on page 8.

J & J Mfg Co (E)
Box 110
Farmersville IL 62533
217-227-4532
Fax: 217-227-4557

PROFILE

JACKLIN SEED

A DIVISION OF J.R. SIMPLOT COMPANY

Jacklin Seed a division of
J.R. Simplot Company
Post Falls, ID 83854
Phone: (208) 773-7581
Fax: (208) 773-4846

Key Contact: Brandie Chapman
E-mail/Internet:
BChapman@jacklin.com
www.jacklin.com

PRODUCTS/SERVICES OFFERED

With more than half a century of experience, Jacklin Seed has the background to supply grass seed that will grow in virtually any habitable climate or soil. This includes turf, Forage and low maintenance grass seed.

MARKETPLACE STRENGTHS

Jacklin Seed is one of the world's largest national and International grass seed research, production and marketing organizations serving customers throughout the world.

Howard Johnson's Ent Inc (C)
700 W Virginia St Ste 222
Milwaukee WI 53204
414-276-4656
800-298-4656
Fax: 414-276-4184

JP Distributors (M)
9 Union Sq Ste 184
Southbury CT 06488
800-582-8843
Fax: 203-262-1463
Bird & animal dispersment products, and
bird repel caulk

JPL Horticultural Business Consultants (E)
82705 Metler Rd
Wellandport Ontario Canada L0R 2J0
905-386-7450
Fax: 905-386-7450
Email: plamarch@freenet.npiec.on.ca

JRCO Inc (E)
PO Box 41304
Minneapolis MN 55441
800-966-8442
Fax: 612-535-9553

JRM Chemical Inc (E, C)
15663 NEO Pkwy
Cleveland OH 44128
216-475-8488
Fax: 216-475-6517
Email: jrm@en.com
WWW: <http://www.soilmoist.com>

Kadco USA Inc (E)
PO Box 584
Amsterdam NY 12010
800-448-5503
Fax: 518-842-0602

Kalo Inc (C)
4550 W 109 St Ste 250
Overland Park KS 66211-1308
913-491-9125
Fax: 913-491-9146

Karcher (E)
1600 Cottontail Lane
Somerset NJ 08875
908-356-1199
Fax: 908-356-0435
WWW: <http://www.karcher-usa.com/clean>

Karsten Turf Inc (E, C)
PO Box 82818
Phoenix AZ 85071-2818
602-870-5598
Fax: 602-870-5039

Kawasaki Motors Corp USA (CA) (E)
PO Box 25252
Irvine CA 92799-5252
714-770-0400
Fax: 714-460-5628
WWW: <http://www.kawasaki.com>

Kawasaki Motors Corp USA (MI) (E)
5080 36th St SE
Grand Rapids MI 49512
616-949-6500
Fax: 616-954-3031

KBI (E)
27781 Ave Hopkins
Valencia CA 91355
805-257-3262
Fax: 805-257-4320
Email: sales@kbico.com
WWW: <http://www.kbico.com>

F D Kees Power Equipment LLC (E)
700 Park Ave
PO Box 8
Beatrice NE 68310
402-223-2391
Fax: 402-228-2258

Kelley Mfg Corp (E)
61501 Bremen Hwy
Mishawaka IN 46544-9724
219-255-4746
Fax: 219-255-6817

Kent Mfg of Venice Inc (E)
224 Seaboard Ave
Venice FL 34292
800-330-KENT
Fax: 941-485-8871
Email: chad@kentmfg.com
WWW: <http://www.kentmfg.com>

Kenyon Tools (E)
Div Malco Products Inc
520 E Rincon St
Corona CA 91719-1352
909-278-8288
Fax: 909-278-0574
WWW: <http://www.kenyontools.com>

Kifco Irrigation (E)
PO Box 290
Havana IL 62644
309-543-4425
Fax: 309-543-4945
Email: kifco@fgi.net
WWW: <http://www.kifco.com/>

Kincaid Enterprises (C)
PO Box 549
Nitro WV 25147
304-755-3377
Fax: 304-755-4547

King O'Lawn Products (E)
KOL Ltd
PO Box 3806
Sioux City IA 51102
712-258-0108
Fax: 712-258-5363

King Safety Products (E)
3801 Lloyd King Dr
St Louis MO 63304
314-519-5400
800-633-0232
Fax: 314-519-5410

Kirby Marker System (E)
2731 Loker Ave
Carlsbad CA 92008
760-931-2624
Fax: 760-931-1753

Kohler Co (E)
444 Highland Dr
Kohler WI 53044
414-457-4441
800-544-2444
Fax: 414-459-1747

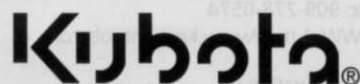
Koyker Mfg Co (E)
200 N Cleveland
PO Box 409
Lennox SD 57039
605-647-2811
Fax: 605-647-2813

Kromer Co (E)
2365 Commerce Blvd
Mound MN 55364-1447
800-373-0337
Fax: 612-472-4371
Email: kromer@kromer-afm.com
WWW: <http://www.kromer-afm.com>

Kubota Tractor Corp (E)

3401 Del Amo Blvd
Torrance CA 90503
310-370-3370
See our ad on page 7.

PROFILE



3401 Del Amo Blvd.
Torrance, CA 90503
Fax: (310) 370-3846
Dealer Referral: 1-888-4KUBOTA

PRODUCTS/SERVICES OFFERED

Kubota markets a complete line of tractors from 12.5 to 91 PTO HP, along with a line of performance matched implements, power products, consumer lawn and garden equipment and commercial turf products.

MARKETPLACE STRENGTHS

Kubota Tractor Corporation is a leader in the compact tractor market

Kurtz Bros Inc (E, C)
4700 E 49 St
Cleveland OH 44125
216-641-7000
Fax: 216-341-9331

LaBarge Equipment Co (E)
PO Box 8125
Holland MI 49422
800-511-2022
Fax: 616-399-9932

Lambert Mfg Corp (E)
117 S Third St
PO Box 278
Ansonia OH 45303
513-337-3641
Fax: 513-337-0755

Landa Water Cleaning Systems (E)
13705 NE Airport Way
Portland OR 97230
503-255-5980
800-547-8672
Fax: 503-253-1390
Fax: 800-535-9164
Email: landa@landa-inc.com
WWW: <http://www.landa-inc.com>

Land Pride (E)
Div Great Plains
1525 E North St
PO Box 5060
Salina KS 67402-5060
913-823-3276
Fax: 913-822-5601

Landscape Forms (E)
431 Lawndale Ave
Kalamazoo MI 49001-9543
800-521-2546
Fax: 616-381-3455
Email: specify@landscapeforms.com
WWW: <http://www.landscapeforms.com>

Landscapers Supply (E)
750 Chestnut Ridge Rd
PO Box 459
Spring Valley NY 10977-0459
914-356-8300
Fax: 914-356-8593
WWW: <http://www.landscapersupply.com>

Lange-Stegmann Co (C)
One Angelica St
St Louis MO 63147
314-241-9531
Fax: 314-241-1819

Lang Penetrometer Inc (E)
17728 Old Fort Morgan Trail
Gulf Shores AL 36542
334-968-7266

LASCO Fluid Distribution Products (E)
540 Lasco St
Brownsville TN 38012
901-772-3180
Fax: 901-772-7898
Email: bdavis@lascofittings.com
WWW: <http://www.lascofittings.com>

Lastec Inc (E)
8180 W 10 St
Indianapolis IN 46214
800-515-6798
Fax: 317-271-4223
WWW: <http://www.lastec.com>

L A Steelcraft Products Inc (E)
PO Box 90365
Pasadena CA 91109-0365
626-798-7401
Fax: 626-798-1482

Lawn Institute, E)
1501 Johnson Ferry Rd NE Ste 200
Marietta GA 30062-6485
770-977-5492
Fax: 770-977-8205

Lawson Landscape Products (E)
35 Industrial Dr
PO Box 1784
Martinsville IN 46151
765-342-5458
800-833-5323
Fax: 765-342-9362
Email: lawsons@indy.net

Lebanon Turf Products (C)
1600 E Cumberland St
Lebanon PA 17042
800-233-0628
Fax: 800-806-8580

Legacy Golf Irrigation (E)
4381 N Brawley Ave
Fresno CA 93722
209-275-0529
Fax: 209-277-1383

Lely Pacific Inc (E)
PO Box 961
Albany OR 97321
541-926-7753
Fax: 541-967-1236

Le Meur Welding & Mfg Co (E)
6161 Sierra Ave
Fontana CA 92336
909-822-5100
Fax: 909-822-9317

LESCO Inc (E, C, S)
20005 Lake Rd
Rocky River OH 44116
800-321-5325
Fax: 800-673-3030

Leslie-Locke Inc (E)
4501 Circle 75 Pkwy Ste F-6300
Atlanta GA 30339
770-953-6366
Fax: 770-956-0663

Lester Electrical of NE Inc (E)
625 W "A" St
Lincoln NE 68522
402-477-8988
Fax: 402-474-1769

Levco Mfrs Inc (E)
PO Box 1026
Wynne AR 72396
501-238-8126
800-524-9252
Fax: 501-238-8124

Lifetime Products (E)
3726 US Hwy 34
Kewanee IL 61443
309-853-3387
Fax: 309-853-3389

Lindig Corp (E)
Box 126
Lexington MN 55014
500-675-7570
Fax: 500-675-7595
WWW: <http://www.lindig.com>

Line-Ward Corp (E)
157 Seneca Creek Rd
Buffalo NY 14224
716-675-7373
800-816-9621
Fax: 716-674-5334
Email: info@lineward.com
WWW: <http://www.lineward.com>

Lister-Petter Inc (E)
815 E 56 Hwy
Olathe KS 66061-4914
913-764-3512
Fax: 913-764-5493
Email: lpinfo@lister-petter.com
WWW: <http://www.lister-petter.com>

Little Tikes Commercial Play Systems Inc (E)
One Iron Mountain Dr
Farmington MO 63640-0897
573-756-4591
Fax: 573-756-0319

Little Wonder (E)
1028 Street Rd
Southampton PA 18966
215-357-5110
Fax: 215-357-8045

Lofts Great Western Seed Co (S)
PO Box 387
Albany OR 97321-0112
541-928-3100
Fax: 541-967-0556

Lofts Seed Inc (S)
PO Box 26223
Winston Salem NC 27114-6223
800-526-3890 ext 5461
Fax: 910-774-1451
Email: n.myers@turf.com
WWW: <http://www.turf.com>

Longwood Gardens (E)
PO Box 501
Kennett Square PA 19348-0501
610-388-1000 Ext 516
Fax: 610-388-2908

Loveland Industries Inc (C)
PO Box 1289
Greeley CO 80632-1289
970-356-8920
Fax: 970-356-8926

Lowe Mfg Co (E)
PO Box 275
Readstown WI 54652-0275
608-629-5101
Fax: 608-629-5666

Lutz Corp (C)
501 Ford St
Oregon IL 61061-1216
815-732-2383
Fax: 815-732-4040

MacKissic Inc (E)
PO Box 111
Parker Ford PA 19457-0111
610-495-7181
Fax: 610-495-5951

Magic Circle Corp (E)
Dixie Chopper
6302 E County Rd 100 N
Coatesville IN 46121
317-246-6845
Fax: 317-246-6191

Magna-Matic Corp (E)
W4599 Cty Rd IW
Waldo WI 53093
414-564-2366
Fax: 414-564-2368

Makita USA Inc (E)
14930 Northam St
La Mirada CA 90638-5753
714-522-8088
Fax: 714-522-8194

Manhattan Environmental Inc (E)
111 West 5 St Ste 810
Tulsa OK 74103
918-582-7078
Fax: 918-582-1025

Markers Inc (E)
33597 Pin Oak Pkwy
Avon Lake OH 44012
440-933-5927
800-969-5920
Fax: 440-933-7839
WWW: <http://www.markersinc.com>

Maruyama US Inc (E)
15436 NE 95 St
Redmond WA 98052
425-885-0811
Fax: 425-885-0123
Email: maruyama@maruyama-us.com
WWW: <http://www.maruyama.co.jp>

Fred Marvin Associates (E)
1968 Englewood Ave
Akron OH 44312
330-784-9211
Fax: 330-784-1390
Email: fma@pruner.com
WWW: <http://www.pruner.com>

Massey Ferguson Lawn & Garden
Equipment (E)
500 N Spring St
Port Washington WI 53074-0997
414-284-8669
Fax: 414-377-8202
WWW: <http://www.masseylawn.com>

Master Mfg Co (E)
PO Box 3806
Sioux City IA 51102
712-258-0108
Fax: 712-258-5363

Master of the Links Inc (E)
PO Box 1865
Lombard IL 60148-1865
630-627-1100
Fax: 630-627-1104

Matco-Norca Inc (E)
Rte 22
PO Box 27
Brewster NY 10509
800-431-2082
Fax: 914-278-9056

J J Mauget Co (E, C)
5435 Peck Rd
Arcadia CA 91006-5847
800-873-3779
Fax: 818-444-7414
Email: mauget@mauget.com
WWW: <http://www.mauget.com>

Maxey Mfg Co (E)
2101 Airway Ave
Fort Collins CO 80524-2771
970-482-1202
Fax: 970-482-1288

Maxi Products Co (E)
2536 Center Ave
Janesville WI 53546
608-755-1199
800-833-3740
Fax: 608-755-0307

McCord Terra Tire Sales (E)
US 24 W
Monticello IN 47960
800-348-2396
Fax: 219-583-7267
Email: mccord@monti.net

McCulloch Corp (E)
6085 S McCulloch Dr
Tucson AZ 85706
520-574-1311
Fax: 520-574-4140
WWW: <http://www.mccullochpower.com>
See our ad on page 41.

McLane Mfg Inc (E)
7110 E Rosecrans Ave
Paramount CA 90723
310-633-8158
Fax: 310-602-0651
E-Mail: mclaneg@aol.com

McLaughlin Mfg Co (E)
2006 Perimeter Rd
Greenville SC 29605
800-435-9340
Fax: 864-235-9661
E-Mail: mmole@mightymole.com
WWW: <http://www.mightymole.com>

McMillen Div (E)
4419 Ardmore Ave
Ft Wayne IN 46809-9723
219-747-6750
800-234-0964
Fax: 219-747-9161

Ben Meadows Co (E)
3589 Broad St
Atlanta GA 30341
770-455-0907
800-241-6401
Fax: 770-475-1841
Fax: 800-628-2068
WWW: <http://www.benmeadows.com>

Medalist America (S)
5300 W Riverbend Ave
Post Falls ID 83854
208-773-2587
Fax: 208-777-7954

Medi-Ject Tree Injection Systems (E, C)
520 Eldora Lane
Lincoln NE 68505-2447
402-467-5926

Melcher Mfg Co (E)
6017 E Mission
Spokane WA 99212
509-535-7626
Fax: 509-536-3931

Melex Products Intl II Inc (E)
3900 Business Hwy 70 W
PO Drawer 1355
Smithfield NC 27577-1355
919-938-3800
800-334-8665
Fax: 919-938-3850
E-Mail: moran@melex.com
WWW: <http://www.melex.com>

Melroe Co/Bobcat (E)
PO Box 6019
Fargo ND 58108
701-241-8700
Fax: 701-241-8704
E-Mail: infocenter@bobcat.com
WWW: <http://www.bobcat.com>
See our ad on page 15.

Menefee Mining Corp (C)
8222 Douglas Ave Ste 200
Dallas TX 75225-5939
214-750-4698
Fax: 214-750-1158

MEPCO (E)
1001 Sooner Trend
Enid OK 73701
405-237-3533
Fax: 405-233-9008

Merck AgVet (C)
PO Box 2000
Rahway NJ 07065-0912
908-855-3984
Fax: 908-855-6480

Meter-Man Inc (E)
2 South Main
PO Box 746
Winnebago MN 56098-0746
507-893-4806
Fax: 507-893-3517
E-Mail: meterman@bevcomm.net
WWW: <http://www.meter-man.com>

Michigan Peat Co (C)
PO Box 980129
Houston TX 77098-0129
713-522-0711
800-324-7328
Fax: 713-522-9060

Micro Flo Co (C)
PO Box 5948
Lakeland FL 33807-5948
941-647-3608
Fax: 941-647-3412
E-Mail: microflo@earthlink.net

Micro-Mower Co (E)
PO Box 28
West Jefferson OH 43162-0028
800-456-6937
Fax: 614-879-7605

Micro Solutions (E, C)
PO Box 15260
San Luis Obispo CA 93406
805-781-3999
Fax: 805-781-3977

Micro-Trak Systems Inc (M)
111 E LeRay Ave
PO Box 99
Eagle Lake MN 56024-0099
507-257-3600
Fax: 507-257-3001
E-Mail: trakmail@micro-trak.com
WWW: <http://www.micro-trak.com>
Spray monitors & controllers; speed, distance & area monitors

Mid Dakota Corp (E)
PO Box 728
Garrison ND 58540-0728
701-337-5619
E-Mail: dakseal@concentric.net

Midland Intl (M)
1690 N Topping
Kansas City MO 64120
816-241-8500
Fax: 816-920-1144

Midwest Railroad Tie Sales (E)
PO Box 300
Clear Creek IN 47426
812-339-8437
Fax: 812-331-8235
E-Mail: natserv@kiva.net

Midwest Rake Co (E)
PO Box 1674
Warsaw IN 46581-1674
219-267-7875
Fax: 219-267-8508
E-Mail: email@midwestrake.com
WWW: <http://www.midwestrake.com>

Millcreek Mfg Co (E)
2617 Stumptown Rd
Bird In Hand PA 17505
717-656-3050
Fax: 717-656-7828

Miller-Leaman Inc (E)
800 Orange Ave
Daytona Beach FL 32114
904-248-0500
Fax: 904-248-3033

PROFILE



Melroe Company/ Bobcat

PO Box 6019
Fargo, ND 58108-6019
Phone: (701) 241-8700
Fax: (701) 241-8704
Customer Contact: Wanda Roath,
inquiry administrator
E-mail: infocenter@bobcat.com
Internet: www.bobcat.com

PRODUCTS/SERVICES OFFERED

Melroe Company manufactures & markets the Bobcat line of skid-steer loaders, compact hydraulic excavators and some three dozen attachments.

MARKETPLACE STRENGTHS

- Offers most complete line of skid-steer loaders in the industry
- manufactures & designs more attachments than any other skid-steer manufacturer
- Only North American manufacturer of compact excavators

Milliken Chemical (C)

920 Milliken Rd
PO Box 1927
Spartanburg SC 29304
864-503-6171
800-845-8502
Fax: 864-503-6186
EMail: invigorate@millikenturf.com
WWW: <http://www.millikenturf.com/chemical/turf.html>

Milorganite (C)

260 W Seeboth St
Milwaukee WI 53204
414-221-6810
800-287-9645
Fax: 414-221-6818
EMail: milorganite@mmsd.com
WWW: <http://www.milorganite.org>

Milona Turf Products (E)

PO Box 164
Miltona MN 56354
218-943-2900
Fax: 218-943-2909

Minnesota Wanner Co (E)

5145 Eden Ave S
Minneapolis MN 55436
612-929-1070
Fax: 612-929-5933

Mi-T-M Corp (E, C)

8650 Enterprise Dr
Peosta IA 52068-0050
319-556-7484
Fax: 319-556-1235
EMail: mitm@mwci.net
WWW: <http://www.mitm.com>

Mitsubishi Fuso Truck of America (E)

100 Center Square Rd
Bridgeport NJ 08094
609-467-3965
Fax: 609-467-3418
WWW: <http://www.mitfuso.com>

Moisture Mizer Products (C)

Div Multiple Concepts Inc
PO Box 4248
Chattanooga TN 37405-0248
800-278-9490
Fax: 423-266-2200

Mole Ranger (E)

PO Box 346
Custer WA 98240
360-366-5345

Monsanto Co (C)

800 N Lindbergh Blvd
St Louis MO 63167
800-332-3111
Fax: 314-694-6488
WWW: <http://www.monsanto.com>

Monterey Chemical Co (C)

PO Box 5317
Fresno CA 93755
209-499-2100
Fax: 209-499-1015
WWW: <http://www.montereychemical.com>

Morgan Recreation Supply Inc (E)

PO Box 263
Talcott WV 24981-0263
800-253-7053
Fax: 800-813-9167
EMail: moranrec@citynet.net
WWW: <http://www.morgan-rec.com>

Most Dependable Fountains (M)

4697 Winchester
Memphis TN 38118
901-794-4072
Fax: 901-794-4272
WWW: <http://www.mostdependable.com>
Non electrical outdoor drinking fountains

Moyer & Son (E, C)

PO Box 198
Souderton PA 18964-0198
800-345-0419
Fax: 215-721-2800

M R Decoys (E)

PO Box 277
Walton KY 41094
606-525-1995
Fax: 513-554-3243

MTD Products Inc (E)

PO Box 368022
Cleveland OH 44136
330-225-2600
Fax: 330-273-7514
WWW: <http://www.mtdproducts.com>

Multiple Concepts Inc (E)

(See: Moisture Mizer Products)

Murdock Inc (M)

2488 River Rd
Cincinnati OH 45204
513-471-7700
Fax: 513-471-3299
Drinking fountains and hydrants

Mustang Mfg Co (E)

County Rd 45 N
Owatonna MN 55060
507-451-7112
Fax: 507-451-8209

Mycogen Corp (C)

Crop Protection
5501 Oberlin Dr
San Diego CA 92121
800-745-7476
Fax: 619-552-0459
WWW: <http://www.mycogen.com>

Na-Churs Plant Food Co (E, C)

421 Leader St
Marion OH 43302
614-382-5701
800-622-4877
Fax: 614-383-2615

NAIAD Co (C)

5627 Stoneridge Dr #316
Pleasanton CA 94588
800-541-6662
Fax: 510-460-9954

National Bark Sales (C)

1365 N Orchard St
Box 7672
Boise ID 83707
208-375-0656
Fax: 208-375-1812

National Lime & Stone Co (C)

PO Box 120
Findlay OH 45839
419-422-4341
Fax: 419-422-3952

Native Turf Group (S)

28008 Mill Rd
Murdock NE 68407-2350
800-759-1520
Fax: 402-867-2442

Natural Structures (E)

PO Box 727
Sherwood OR 97140-0727
800-252-8475
Fax: 503-625-2566

Nature Safe Natural & Organic Fertilizers (C)

Div of Griffin Industries
4221 Alexandria Pike
Cold Spring KY 41076
606-781-2010
800-252-4727
Fax: 606-572-2575

Nature's Touch (E, C)

Div Agro Chem Inc
11150 Addison
Franklin Park IL 60131-1404
847-455-8600
Fax: 847-455-6902

Navistar (E)

455 N Cityfront Plaza Dr
Chicago IL 60611
800-962-0119

NDS Inc (E)

851 N Harvard Ave
PO Box 339
Lindsay CA 93247-0339
209-562-9888
800-726-1994
Fax: 800-426-1998
EMail: ndspro@aol.com
WWW: <http://www.ndspro.com>

Neary Mfg Inc (E)
19228 Industrial Blvd
Elk River MN 55330
612-441-6015
Fax: 612-441-6016

Neoterik Health Technologies (E)
PO Box 128
Woodsboro MD 21798
301-845-2777
Fax: 301-845-2213

NEV-R-TRIM Inc (E)
306 S Jackson
Ludington MI 49431
616-845-6859
Fax: 616-845-6499

New Holland North America Inc (E)
PO Box 1895
New Holland PA 17557-0903
717-355-1121
Fax: 717-355-1826
WWW: <http://www.newholland.com/na>
See our ad on page 17.

Newstripe Inc (E)
1700 Jasper St #F
Aurora CO 80011
800-624-6706
Fax: 303-364-7796

Nextel Communications (M)
301 E Ocean Blvd Ste 2000
Long Beach CA 90802
800-NEXTEL9
Mobile Communications

Nibco Irrigation Systems (E)
2851 E Florence Ave
Fresno CA 93721
209-485-7171
Fax: 209-485-7623

Nissan Diesel America Inc (E)
PO Box 152034
Irving TX 75015-2034
972-756-5500
Fax: 972-550-1255
E-Mail: info@udtrucks.com
WWW: <http://www.udtrucks.com>

Nitro-Green Corp (E)
1335 Canton Hwy Ste G
Marietta GA 30066
800-982-5296
Fax: 770-973-2401
See our ad on page 175.

Nixalite of America Inc (C)
1025 16th Ave
PO Box 727
East Moline IL 61244-1424
800-624-1189
Fax: 800-624-1196
E-Mail: nixalite@gconline.com
WWW: <http://www.nixalite.com>

North American Green (E, C)
14649 Hwy 41 N
Evansville IN 47711
812-867-6632
800-772-2040
Fax: 812-867-0247
E-Mail: rforster@nagreen.com
WWW: <http://www.nagreen.com>

Northeastern Assocs (E)
19 H Commerce Rd
Fairfield NJ 07004
973-227-0359
Fax: 973-227-0865
Fax: 800-261-7772

Northwestern Motor Co (E)
1125 Starr Ave
Eau Claire WI 54702
715-835-3151
Fax: 715-835-6625

NovaGrass Intl Inc (E)
2807 Walker Rd
Chattanooga TN 37421
423-499-5546
Fax: 423-499-8882

Novalynx Corp (E)
PO Box 240
Grass Valley CA 95945-0240
800-321-3577
Fax: 916-823-8997
E-Mail: nova@novalynx.com
WWW: <http://www.novalynx.com>

Novartis Turf & Ornamental Products (C)

PO Box 18300
Greensboro NC 27419
800-334-9481
Fax: 336-632-6278
WWW: <http://www.cp.us.novartis.com>
See our ad on pages 46-47.

Nutramax Laboratories Inc (C)

5024 Campbell Blvd
Baltimore MD 21236
800-925-5187
Fax: 410-931-4009
See our ad on page 31.

Nutri-Pak (C)
209 W 9 St
Fond du Lac WI 54935
414-922-6717
Fax: 414-922-0148

Olson Irrigation Systems (E)
10910 Wheatlands Ave
Santee CA 92071
619-562-3100
Fax: 619-562-2724
E-Mail: h2olson@pacbell.net

PROFILE



NEW HOLLAND

New Holland North America, Inc.
PO Box 1895
New Holland, PA 17557-0903
Phone: (717) 355-1121
Fax: (717) 355-1826
E-mail/Internet:
www.newholland.com/na
Key Contact: Gene Hemphill
Industry Affairs

PRODUCTS/SERVICES:

New Holland offers commercial mowers, compact diesel tractors and utility tractors in a wide variety of sizes and configurations to meet landscape professionals' needs.

MARKETPLACE STRENGTHS

- New Holland products offer superior engineering and manufacturing and are sold and serviced by a nationwide system of highly motivated, well-trained dealers with strong company backing.

PROFILE



NOVARTIS Turf & Ornamental Products

P.O. Box 18300
Greensboro, NC 27419 - 8300
Phone: (800) 334-9481
Fax: (910) 632-6278
E-mail/Internet:
www.cp.us.novartis.com
Key Contact: Michael Joyce,
Director of Marketing Services

PRODUCTS/SERVICES OFFERED

Barricade® Preemergence Herbicide for the longest-lasting control of crabgrass and goosegrass; Primo® Plant Growth Regulator, Pennant® Preemergence Herbicide; Banner® MAXX® Fungicide; Subdue® MAXX® Fungicide; Alamo® Fungicide; Avid® Miticide/Insecticide; and AWARD® Insecticide.

MARKETPLACE STRENGTHS

Novartis T&O Products, created by the merger of Ciba and Sandoz Agro, Inc., is committed to bringing new skills, new technologies, and new services to the lawn & landscape and tree & shrub care industries.

OLYMPYK (E)
Tilton Equipment Co
PO Box 68
Rye NH 03870-0068
800-447-1152
Fax: 603-964-9380
EEmail: tilton@nh.ultranet.com

Onan Corp (E)
1400 73 Ave NE
Minneapolis MN 55432
800-888-ONAN
Fax: 612-574-5298
WWW: <http://www.onan.com>

Onox Inc (M)
43132 Christy St
Fremont CA 94538
800-533-6669
Fax: 800-242-6669
First aid, skin care products for employees

Oregon Fine Fescue Commission, S)
1193 Royvonne St Ste 11
Salem OR 97302
503-585-1157
Fax: 503-585-1292
EEmail: dnlassoc@aol.com

Oregon Ryegrass Commission (S)
PO Box 3366
Salem OR 97302
503-364-2944
Fax: 503-581-6819

PROFILE

The Nutraceutical Company

nutramax
LABORATORIES, INC.

5024-B Campbell Boulevard
Baltimore, MD 21236
Phone: (800) 925-5187

Fax: (410) 931-4009

Customer Contact: George Barger
e-mail: nutramax@aol.com

PRODUCTS/SERVICES OFFERED

MACRO-SORB® FOLIAR and MACRO-SORB® RADICULAR are unique formulations of L form amino acids used for plant fertilization resulting in more uniform and lasting growth, particularly during periods of stress. QUELANT® Ca is an amino acid chelated calcium formulation used to correct calcium deficiencies in plants and improve soil conditions.

MARKETPLACE STRENGTHS

Nutramax Laboratories, Inc. is the U.S. leader in biologically active L form amino acid fertilization. This advanced technology is based upon a decade of European research and is being introduced by Nutramax to meet the ever growing ecological and stress management needs of the U.S. turf grass, landscape and agriculture industries.

Oregon Tall Fescue Commission (S)
1193 Royvonne S Ste 11
Salem OR 97302
503-585-1157
Fax: 503-585-1292

Organica Inc (E, C)
705 General Washington Ave Ste 500
Norristown PA 19403
800-270-8873
Fax: 610-539-8383
EEmail: organica@popd.ix.netcom.com
WWW: <http://www.organicainc.com>

Orival Water Filters (E)
40 N Van Brunt St
Englewood NJ 07631
201-568-3311
Fax: 201-568-1916
Fax: 800-567-9767

Otterbine Barebo Inc (E)
3840 Main Rd E
Emmaus PA 18049
610-965-6018
Fax: 610-965-6050
EEmail: aeration@cynet.net
WWW: <http://www.otterbine.com>

Outdoor Aluminum Inc (E)
PO Box 118
Geneva AL 36340
334-684-2296
Fax: 334-684-2231

Pacific Coast Nursery Inc (E)
11994 Jamboree Rd
Irvine CA 92602
714-544-3001
Fax: 714-544-5501
EEmail: paccstnsy@aol.com

Pacific Sod (E, S)
305 W Hueneme Rd
Camarillo CA 93012
805-986-8277
Fax: 805-986-5210

Paco Pumps (E)
800 Koomey Rd
Brookshire TX 77423
281-934-6012
Fax: 281-934-6090
WWW: <http://www.paco-pumps.com>

Palm Beach Plastics Inc (E)
400 Royal Commerce Rd
Royal Palm Beach FL 33411
561-798-8378
800-777-1911
Fax: 561-795-4218

Palmor Products (E)
PO Box 38
Thorntown IN 46071
800-872-2822
Fax: 317-436-2490
WWW: <http://www.trac-vac.com>

Par Aide Products Co (E)
3565 Hoffman Rd E
St Paul MN 55110-5376
612-779-9851
Fax: 612-779-9854
EEmail: info@paraide.com
WWW: <http://www.paraide.com>

Parker Hannifin Corp (E)
6035 Parkland Blvd
Cleveland OH 44124-4141
800-272-7537
Fax: 216-486-0618
WWW: <http://www.parker.com>

Parker Hannifin Corp (E)
Tube Fittings Div
3885 Gateway Blvd
Columbus OH 43228-9698
614-279-7070
Fax: 614-279-7685

Parker Sweeper Co (E)
111 S Rohlwing Rd
Addison IL 60101
630-627-6900
Fax: 630-627-1130

R L Parsons & Son ECI (E)
PO Box 28
West Jefferson OH 43162-0028
800-456-6937
Fax: 614-879-7605
EEmail: rlp@netset.com
WWW:
<http://www.netset.com/~rlp/micromow.htm>

Partac Peat Corp (E, C)
Kelsey Park
Great Meadows NJ 07838
908-637-4191
800-247-2326
Fax: 908-637-8421

Patrician Products Inc (E)
100 Frank Rd
Hicksville NY 11801
516-931-2701
Fax: 516-931-0719
EEmail: jmufson@hoflink.com

Patriot Co (E)
944 N 45 St
Milwaukee WI 53208
800-798-2447
Fax: 414-259-9612

Paver Systems Inc (E)
7167 Interpace Rd
West Palm Beach FL 33407
561-844-5202
Fax: 561-844-5454

Pave Tech Inc (E, C)
PO Box 31126
Bloomington MN 55431
612-881-5773
800-728-3832
Fax: 612-881-2169
WWW: <http://www.pavetech.com>

PBI/Gordon Corp (C)
1217 W 12 St
Kansas City MO 64101-0609
816-421-4070
Fax: 816-474-0462
WWW: <http://www.pbigordon.com>

PeCo Inc (E)
100 Airport Rd
PO Box 1197
Arden NC 28704
704-684-1234
800-438-5823
Fax: 704-684-0858
WWW: <http://www.pecovacs.com>
WWW: <http://www.lawnvacs.com>

Pellenc America Inc (E)
955 S Virginia St Ste 116
Reno NV 89502-2475
702-853-3455
Fax: 702-853-4554
Email: pellenc@accutek.com

Pennington Seed Inc (S)
PO Box 290
Madison GA 30650
706-342-1234
Fax: 706-342-8071
Email: seeds@penningtonseed.com
WWW: <http://www.penningtonseed.com>

PennTurf Products Inc (C)
149 W Fairmount Ave
State College PA 16801
814-234-0391
800-545-7097
Fax: 814-234-2494

Performance Software Technologies Inc (E)

638 Lindero Canyon Rd Ste 353
Agoura CA 91301
800-788-0788
Fax: 818-889-4623
See our ad on page 6.

Permaloc Aluminum Edging (E)
13505 Barry St
Holland MI 49424-9411
800-356-9660
Fax: 616-399-9770
Email: permaloc@novagate.com

Pesticide Applicators Professional Assn (E)
PO Box 80095
Salinas CA 93912-0095
408-442-3536
Fax: 408-442-2351

Peterson Seed Co (S)
PO Box 346
Savage MN 55378
612-445-2606
Fax: 612-445-1679

Peugeot Citroen Engines (E)
150 Clove Rd
Little Falls NJ 07424
973-812-7600
Fax: 973-812-7087

Phil-Worth Mfg (E)
717 Hawthorne Rd
Findlay OH 45840
419-424-5793
Fax: 419-424-3484

Pickseed Canada Inc (S)
PO Box 304
Lindsay ON Canada K9V 4S3
705-878-9240
800-661-GROW
Fax: 705-878-9249
Email: pickseed@petrboro.net
WWW: <http://www.pickseed.ca>

Pickseed West Inc (S)
PO Box 888
Tangent OR 97389
541-926-8886
Fax: 541-928-1599
Email: pickseed@pickseed.com

PlantAmerica (E)
PO Box 589
Locust Valley NY 11560
516-674-4238
888-752-6823
Fax: 516-674-4773
Email: admin@plantamerica.com
WWW: <http://www.plantamerica.com>

Plant Food Co (C)
38 Hightstown-Cranbury Station Rd
Cranbury NJ 08512
609-448-0935
800-562-1291
Fax: 609-443-8038

Plant Health Care Inc (C)
440 William Pitt Way
Pittsburgh PA 15238
412-826-5488
800-421-9051
Fax: 412-826-5445
Email: www@planthealthcare.com
WWW: <http://www.planthealthcare.com>
See our ad on pages 33-34.

Plant Marvel Laboratories Inc (C)
371 E 16 St
Chicago Heights IL 60411
708-757-7500
Fax: 708-757-5224

Plant-Wise Biostimulant Co (C)
1201-B Story Ave Ste 3D
Louisville KY 40206
800-334-4962
Fax: 502-583-4405
Email: support@plant-wise.com
WWW: <http://www.plant-wise.com>

Playworld Systems Inc (E)
315 Cherry St
New Berlin PA 17855
717-966-1015
Fax: 717-966-3030
Email: webmaster@playworldsystems.com
WWW: <http://www.playworldsystems.com>

Polecat Industries Inc (E)
14141 SW 142 St
Miami FL 33186
305-254-8999
Fax: 305-254-3889

Poly-Pavement (E)
PO Box 36339
Los Angeles CA 90036-0339
213-954-2240
Fax: 213-954-2244

Power Center (E)
2244 W Bluemound Rd
Waukesha WI 53186
414-786-1600
800-83Power
Fax: 414-786-6267

Power King Products (E)
1501 First Ave
Mendota IL 61342
815-539-9371
Fax: 815-539-7331

MYCORRHIZAL FUNGI ON PINE SEEDLING



Photo
courtesy
of D. Read

Plant Health Care

Call or write for our PHC "Green for Life"
catalog of biologically based products for
professional Horticulturalists.

Mycorrhizal Fungi

Beneficial Bacteria

Botanical Extracts

Water Management



Plant Health Care, Inc.
440 William Pitt Way
Pittsburgh, PA 15238
www.planthealthcare.com

1(800) 421-9051

Power Trac (E)
PO Box 539
Tazewell VA 24651-0539
800-843-9273
Fax: 540-988-9566

Praxis (E, C, S)
2723 116th Ave
Allegan MI 49010
616-673-2793
Fax: 616-673-2793
EEmail: praxis@datawise.net
WWW: <http://www.datawise.net/~praxis>

Precision Laboratories (C)
PO Box 127
Northbrook IL 60065-0127
800-323-6280
Fax: 847-498-1176

Precision Small Engine Co (E)
2510 NW 16 Lane
Pompano Beach FL 33064-1562
800-345-1960
Fax: 954-973-8032
EEmail: sales@precisionusa.com
WWW: <http://www.precisionusa.com>

Premier Environmental Products (C)
PO Box 218469
Houston TX 77218
800-829-0215
Fax: 409-885-7959

Prentiss Inc (C)
21 Vernon St CB 2000
Floral Park NY 11001
516-326-1919
Fax: 516-326-2312
EEmail: info@prentiss.com
WWW: <http://www.prentiss.com>

Prescolite Moldcast (E)
1251 Doolittle Dr
San Leandro CA 94577
510-562-3500
Fax: 510-577-5022

Prescription Soil Amendment (C)
331 S Florida Ave Ste 41
Lakeland FL 33801
941-686-2376 X225
Fax: 941-683-0455
EEmail: gsmril@aol.com

Presto Products Co (E)
2304 W Seneca Dr
Appleton WI 54914
920-738-1118
800-548-3424
Fax: 920-738-1418
EEmail: mfo@prestogeo.com
WWW: <http://www.prestogeo.com>

Howard Price Turf Equipment Inc (E)
18155 Edison Ave
Chesterfield MO 63005
314-532-7000
Fax: 314-532-0201

Prime Line Power Equipment (E)
One Sierra Place
Litchfield IL 62056
217-324-9430
Fax: 217-324-2461

Pro Drain Systems Inc (E)
Box 668
Highland MI 48357
810-887-6657
Fax: 810-887-0855

Professional Tree & Turf Equipment (E)
6945 Indiana Ct #400
Arvada CO 80007-7577
800-237-7785
Fax: 303-421-4142

Profile/Aimcor (C)
750 Lake Cook Rd B
Buffalo Grove IL 60089
800-207-6457
Fax: 847-215-0577

Progressive Electronics Inc (E)
325 S El Dorado
Mesa AZ 85202-1092
602-966-2931
Fax: 602-967-8602
WWW: <http://www.progressive-inc.com>

Progressive Turf Equipment Inc (E)
137 W William St
PO Box 940
Seaford ON Canada N0K 1W0
800-668-8873
Fax: 519-527-2275

PRO High Wheel Mowers (E)
4225 Pro St
Shreveport LA 71109-6406
318-635-8184
800-282-8768
Fax: 318-635-9679

ProSoCo Inc (C)
755 Minnesota Ave (66101-2703)
PO Box 171677
Kansas City KS 66117-0677
913-281-2700
Fax: 913-281-2593
EEmail: prosoco@aol.com

Protech Tool Supply Inc (E)
PO Box 582
Wildwood MO 63040-0582
314-692-7307
Fax: 314-692-0053
EEmail: protechttool@juno.com

PRS Materials Inc (E, C)
520 Pusey Ave
PO Box 1409
Collingdale PA 19023-8409
610-532-3960
Fax: 610-534-8081

Purdy Mfg Intl Inc (E)
570 Hwy 165 N
De Witt AR 72042
870-946-3503

Pygar Inc (E)
PO Box 3147
Kirkland WA 98083
800-825-9646
Fax: 425-827-7676

Qquest Software (E)
860 E 4500 S Ste 200
Salt Lake City UT 84107
800-733-8839
Fax: 801-281-9545
WWW: <http://www.qquest.com>

Quail Valley Farm Inc (E, S)
PO Box 56440
Little Rock AR 72215
501-280-0763
Fax: 501-280-0329
EEmail: rgravis@quailvalley.com
WWW: <http://www.quailvalley.com>

Quality Aftermarket Mfg & Dist Inc (E)
119 S Lincoln Rd
Rockville IN 47872-1527
800-772-7166
Fax: 800-451-2483

Quick & Easy Tire Products Inc (E)
PO Box 8735
Mandeville LA 70470-8735
504-626-5188
Fax: 504-626-4924
EEmail: quickandeasy@compuserve.com
WWW: <http://www.quick-n-easy.com>

Radiodetection (E)
35 Whitney Rd
Mahwah NJ 07430
201-848-8070
Fax: 201-848-1303
EEmail: sales@rdcorp.com
WWW: <http://www.radiodetection.co.uk/>

Rain Bird Sales Inc (E)
145 S Grand Ave
Glendora CA 91702
818-963-9311
Fax: 818-812-3411
WWW: <http://www.rainbird.com>

Raindrip Inc (E)
2250 Agate Ct
Simi Valley CA 93065
805-581-3344
Fax: 805-581-9999
WWW: <http://www.raindrip.com>

Rainman Enclosures (E)
1443 S Sunkist St
Anaheim CA 92806
714-776-5420
Fax: 714-776-9683
EEmail: erack@electrorack.com
WWW: <http://www.electrorack.com>

Rain Master Irrigation (E)
1825 103 Surveyor Ave
Simi Valley CA 93063
805-527-4498
Fax: 805-527-2813

Ransomes Cushman Ryan (E)
900 N 21 St
Lincoln NE 68501-2409
402-475-9581
Fax: 402-474-8700

Raven Industries Inc (E)
PO Box 5107
Sioux Falls SD 57117
605-336-2750
Fax: 605-335-0232

RB Mfg (E)
2620 W Monroe St
Sandusky OH 44870
800-863-5817
Fax: 419-626-5654
E-Mail: www.rbmfgco@rbmfgco.com
WWW: <http://www.rbmfgco.com>

Reading Body Works Inc (E)
PO Box 650
Shillington PA 19607-0650
610-775-3301
Fax: 610-775-3261
E-Mail: marketing@readingbody.com
WWW: <http://www.readingbody.com>

Real Green Systems (E)
8246 Goldie St
Commerce MI 48390
810-360-5296
Fax: 810-360-5285

Reclamare Co (C)
20727 7 Ave S
Seattle WA 98198-3408
206-824-2385
Fax: 206-824-6798

Redi Haul Trailers Inc (E)
1205 N Dewey St
PO Box 803
Fairmont MN 56031
507-238-4231
Fax: 507-238-2603

RedMax (E)
1505 Pavilion Pl Ste A
Norcross GA 30093
770-381-5147
Fax: 770-381-9958

Red Wing Business Systems Inc (E)
491 Hwy 19
Box 19
Red Wing MN 55066
612-388-1106
Fax: 612-388-7950
E-Mail: info@redwingsoftware.com
WWW: <http://www.redwingsoftware.com>

Reed's Irrigation Service (E)
1025 E Katella Ave #F
Anaheim CA 92805
714-634-3336
Fax: 714-634-1409
E-Mail: areed43186@aol.com
WWW: <http://www.quikpage.com/r/reeds>

Reemay Inc/Typar Landscape Fabric (E, C)
70 Old Hickory Blvd
PO Box 511
Old Hickory TN 37138
615-847-7000
Fax: 615-847-7068
E-Mail: reemay@worldnet.att.net
WWW: <http://www.reemay.com>

Regal Chemical Co (C)
PO Box 900
Alpharetta GA 30009-0900
770-475-4837
Fax: 770-475-1254
E-Mail: regal@iname.com

Regulatory Consultants Inc (E)
825 Vermont St Ste B
Lawrence KS 66044
800-437-1479
Fax: 913-749-5352

Reinco Inc & Reinco Mulch Binder Corp (E)
PO Box 512
Plainfield NJ 07061-0512
800-526-7687
Fax: 908-755-6379
WWW: <http://www.reinco.com>

Reliable Golf Course Supplies (E)
643 Upper Glen St
Queensbury NY 12804
518-793-5677
Fax: 518-793-6491
E-Mail: golf@reliableracing.com

Remke Enterprises Inc (C)
PO Box 9357
Downers Grove IL 60515
630-810-1662
Fax: 630-810-0947

Remote Control Technology Inc (E)
18342 Redmond Way #B
Redmond WA 98053
425-885-6362
Fax: 425-883-4667
E-Mail: alex@remotecontroltech.com
WWW: <http://www.remotecontroltech.com>
See our ad on page 174.

Restroom Solutions Inc (E)
3646 E Ray Rd Ste B16-46
Phoenix AZ 85044-7117
800-678-0284
Fax: 602-414-0587

Rexius Express Blowers (E)
750 Chambers St
Eugene OR 97402
541-342-1835
Fax: 541-343-4802
E-Mail: dans@rexius.com
See our ad on page 174.

RF Inter-Science Co (E)
PO Box 445
Coram NY 11727
516-698-4799
Fax: 516-698-4988
E-Mail: richf516@aol.com
WWW:
<http://www.members.aol.com/richf516>

RGF Environmental Systems Inc (E)
3875 Fiscal Ct
West Palm Beach FL 33404
561-848-1826
Fax: 561-848-9454
WWW: <http://www.rgf.com>

Rhino Tool Co (E)
620 Andrews Ave
PO Box 111
Kewanee IL 61443
309-853-5555
Fax: 309-856-5905

Rhone Poulenc Ag (C)
PO Box 12014
Research Triangle Park NC 27709
919-549-2000
Fax: 919-549-2563

Rich Mfg Inc (E)
310 N Front St
PO Box 145
Thorntown IN 46071
765-436-2744
Fax: 765-436-2521

Richway Industries Ltd (C)
525 Main St
Janesville IA 50647
319-987-2976
Fax: 319-987-2251
E-Mail: info@richwayind.com
WWW: <http://www.richwayind.com>

Riverdale (C)
425 W 194 St
Glenwood IL 60425-1584
800-345-3330
Fax: 708-754-0314

Riverside Gardens Inc (E)
Applicator Friend Shields
165 Riverside Dr
Johnson City NY 13790
607-729-2292
Fax: 607-729-3435

RJ Advantage Inc (C)
20525 Center Ridge Rd # 235
Rocky River OH 44116-3424
800-423-2473
Fax: 216-356-6281
E-Mail: pmcsg@ameritech.net
WWW: <http://www.rejexit.com>
See our ad on page 175.

R K Mfg Inc (E)
PO Box 1739
Ridgeland MS 39158-1739
800-957-5575
Fax: 601-957-5577

Robco Spray Equipment (E)
975-D Detroit Ave
Concord CA 94518
510-827-0926
Fax: 510-827-0478

Roberts Seed Co (S)
PO Box 206
Tangent OR 97389
541-926-8891
800-258-4657
Fax: 541-926-8159
EMail: robtseed@juno.com

Robin Outdoor Products (E)
PO Box 4193
Winston-Salem NC 27115-4193
910-767-7700
Fax: 910-767-8802

Clyde Robin Seed Co (S)
3670 Enterprise Ave
Hayward CA 94545-3206
510-785-0425
Fax: 510-785-6463
EMail: clyderobin@netwizard.com
WWW: <http://www.clyderobin.com>

Rockland Corp (C)
686 Passaic Ave
West Caldwell NJ 07006
973-575-1322

Rogers Innovative Inc (E)
626 47th St E
Saskatoon SK Canada S7K 5X3
306-975-0500
Fax: 306-975-0499

Rohm & Haas Co (C)
100 Independence Mall W
Philadelphia PA 19106
215-592-3000
Fax: 215-592-2797
WWW: <http://www.rohmmaas.com>

Rohmid LLC (C)

One Campus Dr
Parsippany NJ 07054-4492
888-ROHMID-0
Fax: 888-ROHMID-1
EMail: john_thomas@py.cyanamid.com
See our ad on pages 54-55.

Rollin' Sod Inc (M)
PO Box 338
Elberta AL 36530
334-987-1236
Fax: 334-987-1238
EMail: woermanu@gulfnet.com
WWW: <http://www.webcrawler>
Sodding Service

Roof Equipment Mfg Co (E)
PO Box 7429
Riverside CA 92513-7429
909-354-7600
Fax: 909-354-2300

ROOTS Inc (C)
3120 Weatherford Rd
Independence MO 64055
816-254-6000
Fax: 816-254-1408

Roxy Turf Equipment Inc (E)
252 Bethlehem Pike
PO Box 468
Colmar PA 18915
215-822-8930
Fax: 215-822-8021

Rycom Instruments Inc (E)
9351 E 59 St
Raytown MO 64133-3895
800-851-7347
Fax: 816-353-5050
EMail: rycom@rycominstruments.com
WWW: <http://www.rycominstruments.com>

Joseph T Ryerson & Son Inc (E)
Box 8000
Chicago IL 60680-8000
773-762-2121
Fax: 773-762-0437

Safety Storage Inc (E)
2301 Bert Dr
Hollister CA 95023
408-637-5955
800-344-6539
Fax: 408-637-7405
EMail: info@safetystorage.com

PROFILE



One Campus Drive
Parsippany, NJ 07054
Phone: (888) 764-6432
Fax: (888) 764-6431
E-Mail:
John.Thomas@py.cyanamid.com
Key Contact: John Thomas

PRODUCTS/SERVICES OFFERED
MACH 2™ Turf Insecticide is now available to turf managers, providing the flexibility of both preventative and curative grub control.

MARKETPLACE STRENGTHS
RohMid is a joint venture that combines the strengths of American Cyanamid and Rohm and Haas to support MACH 2. MACH 2 is a new class of chemistry specifically developed to control target insect pests with a wide application window.

Safety Tire Seal Corp (E)
400 Oser Ave
Hauppauge NY 11788
516-273-8313
800-233-8473
Fax: 516-273-9076

Salco Products Inc (E)
4463 W Rosecrans Ave
Hawthorne CA 90250
310-973-2400
Fax: 310-973-4679
EMail: salco023@aol.com
WWW: <http://www.salcodrip.com/salcodrip>

Salsco Inc (E)
105 School House Rd
Cheshire CT 06410
203-271-1682
Fax: 203-271-2596

SarTec Corp (C)
PO Box 665
Anoka MN 55303
612-421-1072
Fax: 612-421-2319

Saxon Turf Equipment (E)
Div Wolfe Metal Fab Inc
299 Greensburg Rd
Lower Burrell PA 15068
412-339-7790
Fax: 412-337-1115

Scag Power Equipment (E)
1000 Metalcraft Dr
Mayville WI 53050
920-387-0100
Fax: 920-387-0111

Schutt's Marvel Diggers (E)
PO Box 412
Birmingham MI 48012-0412
248-642-6555
Fax: 248-435-3878

Schweiss Inc (E)
Cty Rd 13
PO Box 557
Sherburn MN 56171
507-764-2251
Fax: 507-764-2252

Scotts Co (E, C, S)
14111 Scottslawn Rd
Marysville OH 43041
937-644-0011
Fax: 937-644-7679
WWW: <http://www.scottscoscompany.com>
See our ad on pages 20-21.

Screen Machine (E)
7001 Americana Pkwy
Reynoldsburg OH 43068
614-866-0112
Fax: 614-866-1181

Seed Research of Oregon Inc (S)
27630 Llewellyn Rd
Corvallis OR 97333
541-757-2663
800-253-5766
Fax: 541-758-5305
Email: sroseed@peak.org
WWW: <http://www.peak.org/sroseed>

Seeds West Inc (S)

50505 E County First St
Roll AZ 85347-9621
520-785-9605
Fax: 520-785-9608
Email: info@seedswest.com
WWW: <http://www.seedswest.com>
See our ad on page 176.

Seepage Control Inc (E)
PO Box 51177
Phoenix AZ 85076-1177
602-829-1064
800-214-9640
Fax: 602-829-1106
Email: seepcon@aol.com

Selbro Inc (E)
2430 Sandusky CR 308
Bellevue OH 44811
419-483-9918
Fax: 419-483-8128

SenDEC Corp (E)
151 Perinton Pkwy
Fairport NY 14450
716-425-3390
Fax: 716-425-3392

Senninger Irrigation Inc (E)
6416 Old Winter Garden Rd
Orlando FL 32835
407-293-5555
Fax: 407-293-5740

Sensing & Control Inc (E)
9561 Ridgehaven Ct
San Diego CA 92123
619-576-0593
Fax: 619-571-5404

SePRO Corp (C)
11550 N Meridian Ste 180
Carmel IN 46032
317-580-8282
Fax: 317-580-8290
WWW: <http://www.sepro.com>

Setter Mfg Div (E)
PO Box 686
Russell MB Canada R0J 1W0
204-774-2218
Fax: 204-773-2375

Seymour Mfg Co (E)
500 N Broadway
PO Box 248
Seymour IN 47274
812-522-2900
Fax: 812-522-6109

SGD Co (E)
PO Box 8410
Akron OH 44320-0410
330-239-2828
Fax: 330-239-2668
Email: sgdgolf@aol.com
WWW: <http://www.sgdgolf.com>

Shindaiwa (E)
11975 SW Herman Rd
Tualatin OR 97062
800-521-7733
Fax: 503-692-6696
WWW: <http://www.shindaiwa.com>

Shred-Vac Systems (E, C)
15501 Little Valley Rd
Grass Valley CA 95949-6873
530-477-7240
Fax: 530-477-7488
Email: shredvac@juno.com
WWW: <http://www.users.newworld.net/hess>

SIGNetics (E)
977 Senate Dr
Centerville OH 45459
937-439-3970
Fax: 937-438-9666
Email: signetics@aol.com

Simplicity Mfg Inc (E)
500 N Spring St
Port Washington WI 53074-0997
414-284-8669
Fax: 414-377-8202
WWW: <http://www.simplicitymfg.com>

Sioux Steam Cleaner Corp (E, C)
One Sioux Plaza
Beresford SD 57004-1500
605-763-3333
Fax: 605-763-3334
Email: sioux@bmtc.net
WWW: <http://www.siouxsteam.com>

Sisis Inc (E)
4827 Phillips Hwy
Jacksonville FL 33610
904-448-8070
Fax: 904-448-2725
Email: sisis@sectec.org

Sitecraft Inc (E)
40-25 Crescent St
Long Island City NY 11101
800-221-1448
Fax: 718-482-0661

Smithco Inc (E)
34 West Ave
Wayne PA 19087
610-688-4009
Fax: 610-688-6069

SMR Direct (E)
1600 Wynkoop St Ste 300
Denver CO 80202
800-516-8993
WWW: <http://www.smrdirect.com>

Smucker Mfg Inc (E, C)
22919 N Coburg Rd
Harrisburg OR 97446
541-995-8000
800-333-4503
Fax: 541-995-6118
WWW: <http://www.smuckermfg.com>

Snapper Inc (E)
535 Macon Rd
PO Box 777
McDonough GA 30253-3529
770-957-9141
Fax: 770-954-2758
WWW: <http://www.snapperinc.com>

Snorkel (M)
PO Box 1160
St Joseph MO 64502-1160
816-364-0317
Fax: 816-364-0380
Email: snorkel@snorkelusa.com
WWW: <http://www.snorkelusa.com>
Aerial work platforms

Sno-Way Intl Inc (E)
844 W State St
Hartford WI 53027
414-673-7200
Fax: 414-673-7409

SoftSource (E)
301 W Holly
Bellingham WA 98225
360-676-0999
Fax: 360-671-1131
Email: gary@softsource.com
WWW: <http://www.vdraft.com>

Soilmoisture Equipment Corp (E)
801 S Kellogg Ave
Goleta CA 93117
805-964-3525
Fax: 805-683-2189
Email: sales@soilmoisture.com
WWW: <http://www.soilmoisture.com>

Soil Seal Corp (C)
7766 Industry Ave
Pico Rivera CA 90660
213-727-0654
Fax: 562-942-9412

Soil Technologies Corp (C)
2103 185 St
Fairfield IA 52556-9232
515-472-3963
800-221-7645
Fax: 515-472-6189
Email: soiltech@lisco.com
WWW: <http://www.lisco.com/soiltech>

Solo Inc (E)
5100 Chestnut Ave
Newport News VA 23605
757-245-4228
Fax: 757-245-0800
WWW: <http://www.solousa.com>

Sostram Corp (C)
70 Mansell Ct Ste 230
Roswell GA 30076
770-587-1032
Fax: 770-587-1113

SouthAg Inc (E)
1320 US 64 Bus W
Wendell NC 27591
919-365-5111
Fax: 919-365-7848

Southern Importers Inc (C)
PO Box 8579
Greensboro NC 27419
800-334-9658
Fax: 910-854-5798

SouthWood Corp (E)
PO Box 410888
Charlotte NC 28241-0888
704-588-5000
Fax: 704-588-5017

Spears Mfg Co (E)
15853 Olden St
Sylmar CA 91342
818-364-1611
Fax: 818-367-3014
WWW: <http://www.spearsmfg.com>

Spectrum Technologies Inc (E)
23839 W Andrew Rd
Plainfield IL 60544
815-436-4440
800-248-8873
Fax: 815-436-4460

Spraying Devices Inc (SDI) (E)
PO Box 3107
Visalia CA 93278
209-734-5555
Fax: 209-734-5591

Spraying Systems Co (E)
PO Box 7900
Wheaton IL 60187
630-665-5000
Fax: 630-665-5292

Spring Valley (C)
1891 Spring Valley Rd
Jackson WI 53037
414-677-2273
Fax: 414-677-2961

Sprung Instant Structures Inc (E)
1040 S Gaylord St Ste 200
Denver CO 80209-4652
303-715-0462
Fax: 303-715-0503
WWW: <http://www.sprung.com>

SP Systems (E)
1618 Stanford St Ste C
Santa Monica CA 90404
310-449-1492
800-457-3440
Fax: 310-478-4175
Email: spsystems@earthlink.net

Spyder Inc (E)
PO Box 266106
Houston TX 77207
713-641-6377
800-231-5916

Spyker Spreaders LLC (E)
810 W Main St
PO Box 210
North Manchester IN 46962
219-982-8105
800-972-6130
Fax: 219-774-3416

S & R Industries Inc (E)
2005 Tenth St
Baker City OR 97814
541-523-5952
Fax: 541-523-5807

S & S Seeds (S)
PO Box 1275
Carpinteria CA 93014-1275
805-684-0436
Fax: 805-684-2798
Email: ssseeds@silcom.com
WWW: <http://www.wildflowerseed.com>

STAHL/A Scott Fetzer Co (E)
3201 W Old Lincoln Way
Wooster OH 44691
(330) 264-7441
Fax: (330) 264-0891

Standard Golf Co (E)
PO Box 68
Cedar Falls IA 50613
319-266-2638
Fax: 319-266-9627

Standard Tar Products Co (C)
2456 W Cornell St
Milwaukee WI 53209-6294
414-873-7650
Fax: 414-873-7737

Stanley Hydraulic Tools (E)
3810 S.E. Naef Rd
Milwaukie OR 97267-5698
503-659-5660
Fax: 503-652-1780

Victor Stanley Inc (E)
Brickhouse Rd
PO Box 330
Dunkirk MD 20754
301-855-8300
Fax: 410-257-7579

Steiner Turf Equipment Inc (E)
289 N Kurzen Rd
PO Box 504
Dalton OH 44618-0504
330-828-0200
Fax: 330-828-1008
Email: steinerturf@compuserv.com

Stern-Williams Co (M)
PO Box 8004
Shawnee Mission KS 66208
913-362-5635
Fax: 913-362-6689
Drinking fountains

STIHL Inc (E)
536 Viking Dr
Virginia Beach VA 23450
757-486-9100
Fax: 757-486-9158

Stop & Go Intl Inc (E)
385 Dartmoor Dr
Crystal Lake IL 60014-8613
815-455-9080
Fax: 815-455-9210
Email: wgmerriman@aol.com

STS Equipment (E)
PO Box 2165
Elk Grove CA 95759-2165
916-682-2226
888-848-2226
Fax: 916-689-6227
Email: stsequip@pacbell.net

Sundance (E)
PO Box 2437
Greeley CO 80632
970-339-9322
Fax: 970-339-5856

Supreme Corp (E)
531 Hwy 41
PO Box 939
Griffin GA 30224
800-882-6742

Sure-loc Edging (E)
A5482 144th Ave
Holland MI 49423
800-787-3562
Fax: 616-392-6015
Email: sureloc@sprintmail.com

Swaploader USA Ltd (E)
1800 NE Broadway
Des Moines IA 50313
515-266-3042
Fax: 515-266-3042

SWEEPSTER (E)
2800 N Zeeb Rd
Dexter MI 48130
313-996-9116
Fax: 313-996-9014
Email: sweep@sweepster.com
WWW: <http://www.sweepster.com>
See our ad on page 8.

Syncro Flo Inc (E)
6700 Best Friend Rd
Norcross GA 30071
770-447-4443
Fax: 770-409-3292
Email: irrigation@syncroflo.com
WWW: <http://www.syncroflo.com>

Synthetic Industries Inc (E)
4019 Industry Dr
Chattanooga TN 37416
615-899-0444
Fax: 615-899-7619

Systematic Irrigation Controls Inc (E, C)
PO Box 8051
Newport Beach CA 92660
714-347-1922
Fax: 714-347-1941

Tanaka/ISM (E)
22461 72nd Ave S Bldg 3
Kent WA 98032
253-395-3900
Fax: 253-395-4245
Email: support@tanaka-ism.com
WWW: <http://www.tanaka-ism.com>
See our ad on page 175.

Tanglefoot Co (C)
314 Straight Ave SW
Grand Rapids MI 49504
616-459-4139
Fax: 616-459-4140
Email: tnglfoot@aol.com
WWW: <http://www.tanglefoot.com>

TAS Industries (E)
PO Box 1686
Venice FL 34284-1686
941-485-0262

Taylor-Dunn (E)
PO Box 4240
Anaheim CA 92803-4240
714-956-4040
Fax: 714-956-3130
WWW: <http://www.taylor-dunn.com>

Technic Tool Corp (E)
325 Snake River Ave
PO Box 1406
Lewiston ID 83501
208-746-9011
800-243-9592
Fax: 208-746-0616
Email: info@power-prune.com
WWW: <http://www.power-prune.com>

Tecumseh Products Co (E)
900 North St
Grafton WI 53024
414-377-2700
Fax: 414-377-4485

Tee-2-Green Corp (S)
PO Box 250
Hubbard OR 97032
503-651-2130
800-547-0255
Fax: 503-651-2351
See our ad on cover 4.

Tee & Green Sod Inc (S)
PO Box 418
Exeter RI 02822
401-789-8177
Fax: 401-789-3895
Email: teegreen@capecod.net

Tennant Co (E, C)
701 N Lilac Dr
Minneapolis MN 55422-1452
612-540-1200
Fax: 612-513-2112

TerraBiotics (E, C)
500 Alexander Park
Princeton NJ 08540
800-988-8257
Fax: 609-734-0360
Email: terrabio@aol.com
WWW: <http://www.terrabiotics.com>

Terracare Products Co (E)
W6179 Hwy 33
PO Box 250
Pardeeville WI 53954
608-429-3402
Fax: 608-429-2889

Terra Industries Inc (E, C, S)
PO Box 6000
Sioux City IA 51102
712-277-1340
Fax: 712-233-3648
WWW: <http://www.terrainindustries.com>
See our ad on page 3.

Tessenderlo Kerley (C)
2801 W Osborn Rd
Phoenix AZ 85017
602-528-0600
Fax: 602-528-0687

Tex-Net Inc (E)
PO Box 127
Roebling NJ 08554
800-541-1123
Fax: 609-499-8227
Email: texnet@rsabbs.comm

TGMI Inc (E)
11074 Ashburn Ave
Cincinnati OH 45240
513-825-5444
800-241-8464
Fax: 513-825-3393
Email: tgmi@one.net
WWW: <http://www.mulchers.com>

PROFILE

TEE-2-GREEN®

PO Box 250
Hubbard, OR 97032
Phone: (503) 651-2130
Fax: (503) 651-2351
Customer Contact: Charlotte Flowers

PRODUCTS/SERVICES OFFERED

- Penncross
- Penneagle
- PennLinks
- Pennway blend
- PennTrio blend
- Penn A-1
- Penn A-2
- Penn A-4
- Penn G-1
- Penn G-2
- Penn G-6
- Seaside II for fairways

MARKETPLACE STRENGTHS

More than 25 years of servicing the golf industry with the PENN PALS® on the world's finest golf course greens.

PROFILE



600 Fourth Street
Sioux City, IA 51101
1-800-288-7353
Phone: (712) 277-1340
Fax: (712) 233-6136
Internet: www.terrainindustries.com
Customer Contact: Bob Yarborough
Karen Hartman

PRODUCTS/SERVICES:

Terra Thalonil Chlorothalonil fungicide, Terra Magic Carpet™ fertilizer, Terra turf seed, Strike 3™ phenoxy herbicides, Six Iron™ foliar fertilizers with iron, and other products.

MARKETPLACE STRENGTHS

- Terra is a leading producer and marketer of products and services for turf and ornamental customers. We offer a complete line of fertilizers, seeds and plant protection products, along with other services.

J Thomas Distributors (E)
8230 Goldie St
Walled Lake MI 48390
800-828-7980
Fax: 800-422-4184

Thomas Equipment Ltd (E)
PO Box 336
Mars Hill ME 04758
800-561-5623
Fax: 506-276-4308

R J Thomas Mfg Co (E)
aka Pilot Rock Park Equipment
PO Box 946
Cherokee IA 51012-0946
712-225-5115
Fax: 712-225-5796
Email: pilotrock@rjthomas.com
WWW: <http://www.pilotrock.com>

Thompson Mfg (E)
PO Box 1500
Chino CA 91708
909-591-4851
Fax: 909-627-6186

Thompson Seeder Co (E)
PO Box 776
Logansport IN 46947
219-753-6366
Fax: 219-722-4106

Thornton Computer Management
Systems (E)
424 E US 22
Maineville OH 45039
800-543-7249
Fax: 513-683-6538

Tifton Physical Soil Testing Lab Inc (E)
1412 Murray Ave
Tifton GA 31794-3333
912-382-7292
Fax: 912-382-7992
Email: pgaines@surfsouth.com

Tiger Line Equipment (E)
350 S Ohio St
Minster OH 45865-0121
419-628-3388
Fax: 419-628-2899
Email: forsale@bright.net

Tilton Equipment Co (E)
PO Box 68
Rye NH 03870-0068
800-447-1152
Fax: 603-964-9380
Email: tilton@nh.ultranet.com

Tool Eng & Mfg (E)
Curb-King Equipment
807 W Forest
Brigham City UT 84302
801-723-8860
Fax: 801-723-8860

TORK Inc (E)
One Grove St
Mount Vernon NY 10550
914-664-3542
Fax: 914-664-5052

Toro Co (E)
8111 Lyndale Ave S
Bloomington MN 55420-1196
612-888-8801
Fax: 612-887-8258
WWW: <http://www.toro.com>

Toro Co (E)
Irrigation Div
5825 Jasmine St
Riverside CA 92504-1183
909-688-9221
Fax: 909-359-1870
WWW: <http://www.toro.com>

Tournament Turf Laboratories Inc (E)
405 Glade Mill Rd
Valencia PA 16059
412-898-2329
Fax: 412-898-2329

Tour True Turf Technologies (E)
384 Oyster Point Blvd Ste 14
South San Francisco CA 94080-1968
415-244-0690
Fax: 415-244-9391
Email: usig@tourtrue.com
WWW: <http://www.tourtrue.com>

Transitional Systems Mfg Co (E)
PO Box 3449
Yuba City CA 95992-3449
916-751-2610
Fax: 916-751-2512

Tri-Con Inc (E)
27331 Tungsten Rd
Cleveland OH 44132
216-261-3400
Fax: 216-261-3769

Trimeeze (E)
Railroad St
North Troy VT 05859
514-242-2061
800-641-2061
Fax: 514-242-2071

Trims Software Intl (E)
3110 N 19 Ave Ste 190
Phoenix AZ 85015
602-277-8027
Fax: 602-277-8029
Email: info@trims.com
WWW: <http://www.trims.com>

Trion Lifts Inc (E)
3819 Saint Vrain St
Evans CO 80620-2610
970-339-5363
Fax: 970-339-5369
Email: mail@trionlifts.com
WWW: <http://www.trionlifts.com>

Truck Craft Corp (E)
5751 Molly Pitcher Hwy S
Chambersburg PA 17201
717-375-2900
Fax: 717-375-2975

Tru-Cut Inc (E)
3221 San Fernando Rd
Los Angeles CA 90065-1496
213-258-4135
Fax: 213-258-3376

True-Surface Vibrating Greens Rollers (E)
327 Willow Pointe Dr
St Charles MO 63304
314-441-8588
Fax: 314-441-8180

TrynEx Intl (E)
322 E Lincoln
PO Box 69
Royal Oak MI 48068-0069
248-546-5101
Fax: 248-546-0724

Tuckahoe Turf Farms Inc (S)
21 University Rd
Canton MA 02021
800-356-2584
Fax: 617-828-4254

Turbo Technologies Inc (E)
1108 Third Ave
New Brighton PA 15066-1108
800-822-3437
Fax: 412-846-3470

Turfco Mfg Inc (E)
1655 101st Ave NE
Minneapolis MN 55449
612-785-1000
Fax: 612-785-0556
See our ad on page 57.

Turf Drainage Co of America (E)
PO Box 702
Marrero LA 70073
504-340-3930
Fax: 504-340-5097

Turf Health Care LC (C)
PO Box 447
Ames IA 50010
800-418-9333
Fax: 515-232-5961

Turf Merchants Inc (C, S)
33390 Tangent Loop
Tangent OR 97389
541-926-8649
800-421-1735
Fax: 541-926-4435
Email: spt@turfmerchants.com
WWW: <http://www.turfmerchants.com>
See our ad on page 174.

TURF-R-ATOR (E)
4115 Lighthouse Dr
Racine WI 53402
414-639-2516

Turf-Seed Inc (S)
PO Box 250
Hubbard OR 97032
503-651-2130
800-247-6910
Fax: 503-651-2351

Ty-Crop Turf Equipment Inc (E)
PO Box 1603
Sumas WA 98295-1603
604-794-7078
Fax: 604-794-3446
E-Mail: turfsales@tyccrop.com
WWW: <http://www.tycrop.com>

Tyler Enterprises of Elwood Inc (C, S)
Box 365 Rt 53
Elwood IL 60421-0365
815-423-5551
Fax: 815-423-6331

Typar Turf Blankets (E)
PO Box 5
Apex NC 27502-0005
800-455-3392
Fax: 919-468-8748
E-Mail: typar@prodigy.com
WWW:
<http://www.pages.prodigy.com/typar/typar.htm>

Ultrum (E)
Div Gametime Inc
150 Gametime Dr
Fort Payne AL 35967
205-845-5610
Fax: 205-845-9361

UNI-GROUP USA (E)
4362 Northlake Blvd Ste 207
Palm Beach Gardens FL 33410
800-872-1864
Fax: 561-627-6403
E-Mail: unigroup@siservices.net

Unique Specialties Co (E)
5617 W 115 St
Worth IL 60803
708-371-1078
888-845-5368
Fax: 708-371-3627

United Horticultural Supply (E, C)
14075 NE Arndt Rd
Aurora OR 97002
800-847-6417
Fax: 503-678-9009

United Receptacle Inc (E)
14th & Laurel Sts
PO Box 870
Pottsville PA 17901
717-622-7715
Fax: 717-622-3817

University of Guelph-Independent
Study/OAC ACCESS (E)
Johnston Hall Rm 010
Guelph ON Canada N1G 2W1
519-767-5050
Fax: 519-824-9813
E-Mail: counsel@access.uoguelph.ca
WWW: <http://www.uoguelph.ca/istudy>

Unverferth Mfg Co (E)
PO Box 357
Kalida OH 45853
419-532-3121
Fax: 419-532-2468
E-Mail: info@4unverferth.com
WWW: <http://www.4unverferth.com>

US Golf Hole Target Inc (E)
PO Box 9985
The Woodlands TX 77387
281-292-7400
800-256-7400
Fax: 281-292-1781
E-Mail: usght@infohwy.com

Valent USA Corp (C)
1333 N California Blvd Ste 600
Walnut Creek CA 94596-8025
510-256-2700
Fax: 510-256-2776
E-Mail: klapo@valent.com
WWW: <http://www.valent.com>

Valley Mfg (E)
PO Box 70
Waynesboro PA 17268
800-233-5532
Fax: 717-762-7160
E-Mail: ezdumper@cvn.com

Valley View Specialties (E)
13834 S Kostner
Crestwood IL 60445
800-323-9369
Fax: 800-323-3262

Valve & Filter Corp (E)
5440 N Marshall St #6
Arvada CO 80002
303-425-4242
Fax: 303-425-0112
E-Mail: pleasantp@msn.com

Vanair Mfg-Sullair PTO (M)
19015 US 12
New Buffalo MI 49117
800-526-8817
Fax: 616-469-0497
Air compressors (rotary screw)

Vander Kooi & Assocs Inc (E)
PO Box 621759
Littleton CO 80162
303-697-6467
Fax: 303-697-6815

Vandermolen Corp (E)
119 Dorsa Ave
Livingston NJ 07039-1092
973-992-8506
Fax: 973-992-4219

VC Marketing Inc (E)
PO Box 608
Roseland NJ 07068
973-992-8514
Fax: 972-992-4219

Vermeer Mfg (E)
PO Box 200
Pella IA 50219
515-628-3141
800-829-0051
Fax: 515-621-7734

Versa-Lok Retaining Wall System (E)
6348 Hwy 36 Ste 1
Oakdale MN 55128
800-770-4525
Fax: 612-770-4089
WWW: <http://www.versa-lok.com/wall>

Vitamin Institute (M)
PO Box 230
North Hollywood CA 91603
800-441-8482
Fax: 818-980-2768
E-Mail: vitaInst@primenet.com
Plant vitamins

Voss Products Ltd (E)
(See: AccuSpread Div)

Walker Mfg Co (E)
5925 E Harmony Rd
Fort Collins CO 80525
970-221-5614
Fax: 970-221-5619
E-Mail: walker@frii.com
WWW: <http://www.walkermowers.com>
See our ad on page 23.

Wallace Laboratories (E)
365 Coral Circle
El Segundo CA 90245-4620
310-615-0116
Fax: 310-640-6863
E-Mail: wallacelabs@earthlink.net

Jim Walls Co (E)
12820 Hillcrest Rd Ste 109
Dallas TX 75230
972-239-8577
Fax: 972-387-9087

Warp Bros (E)
4647 W Augusta Blvd
Chicago IL 60651
773-261-5200

Water Conservation Systems Inc (E)
3322 Industry Dr
Signal Hill CA 90806
562-494-8686
Fax: 562-494-8687

Watersaver Co (E)
PO Box 16465
Denver CO 80216-0465
303-289-1818
Fax: 303-287-3136
WWW: <http://www.watersaver.com>

Waupaca Materials/Good Earth Co (C)
E3481 Hwys 22 & 54
Waupaca WI 54981
715-258-8566
Fax: 715-258-8750
WWW: <http://www.adquest.com/faulks>

Wausau Tile Inc (E)
PO Box 1520
Wausau WI 54402-1520
715-359-3121
Fax: 715-355-4627

WD-40 Co (E)
PO Box 80607
San Diego CA 92138-0607
619-275-1400
Fax: 619-275-5823
Email: tbarmen@wd40.com

Weather-matic (E)
PO Box 180205
Dallas TX 75218
972-278-6131
Fax: 972-271-5710
Email: wmsales@weathermatic.com
WWW: <http://www.weathermatic.com>

Weather Metrics Inc (E)
14645 W 95 St
Lenexa KS 66215
913-438-7666
Fax: 913-438-2666

Weed Whip Intl (E)
PO Box 456
Venice FL 34284-0456
941-497-3702
Fax: 941-497-7747
Email: weedwhip@sunline.net
WWW: <http://www.weedwhip.com>

Wells Cargo Inc (E)
PO Box 728
Elkhart IN 46515
219-264-9661
Fax: 219-264-5938
WWW: <http://www.wellscargo.com>

Western Golf Inc (E)
72-195 Corporate Way
Thousand Palms CA 92276-0970
760-343-1050
Fax: 760-343-2834

Western Nutrients Corp (E, C)
245 Industrial St
Bakersfield CA 93307
805-327-9604
Fax: 805-327-1740
Email: craigwnc@lightspeed.net
WWW: <http://www.westernnutrientscorp.com>

Western Products (E)
7777 N 73 St
Milwaukee WI 53223
414-354-2310
Fax: 414-354-6664
Email: info@westernplows.com
WWW: <http://www.westernplows.com>

Westheffer Co (E)
PO Box 363
Lawrence KS 66044
800-362-3110
Fax: 800-843-3281
Email: westheffer@idir.net
WWW: <http://www.westheffer.com>

Wheel Spray Corp (E)
PO Box 97
Delafield WI 53018
414-646-8640

J C Whitlam Mfg Co (E, C)
PO Box 380
Wadsworth OH 44282
800-321-8358
Fax: 330-334-3005

Wikco Industries Inc (M)
4930 N 57 St
Lincoln NE 68507-3101
402-464-2070
Fax: 402-464-2070
Email: wikco@compuserve.com
WWW: <http://www.wikco.com>
Tire changers for power equipment

Wilbur-Ellis Co (C)
PO Box 1286
Fresno CA 93715
209-442-1220
Fax: 209-442-4089

Wildflower Carpet Inc (S)
1325 S Colorado Blvd #404
Denver CO 80222
303-756-7943
Fax: 303-759-8464

Wildseed Farms Ltd (S)
1101 Campo Rosa Rd
PO Box 308
Eagle Lake TX 77434-0308
409-234-7353
800-848-0078
Fax: 409-234-7407
WWW: <http://www.wildseedfarms.com>

Wilkins Div (E)
Zurn Industries Inc
1747 Commerce Way
Paso Robles CA 93446
805-238-7100
Fax: 805-238-5766

Williams, Gill & Assocs Inc (E)
122 N 2 St
River Falls WI 54022
715-425-9511
Fax: 715-425-2962
Email: golfwga@presenter.com
WWW: <http://www.abilene.com/wga/>

Wilt-Pruf Products Inc (C)
PO Box 469
Essex CT 06426
860-767-7033
Fax: 860-767-7265

Winch Enterprises (M)
203 Bellevue Way NE Ste 249
Bellevue WA 98004
403-236-7551
Litter collection (metal dust pan)

Windsor Barrel Works (E)
PO Box 47
Kempton PA 19529
800-527-7848
Fax: 610-756-6389
Email: windsor@enter.net
WWW: <http://www.grn.com/windsor>

Winner's Circle (M)
9770 Byers Rd
Miamisburg OH 45342
937-847-9944
Fax: 937-847-8067
Marketers, managers & motivators for the green industry
See our ad on page 43.

PROFILE

Walker™

5925 East Harmony Road
Fort Collins, CO 80528
Phone: (970) 221-5614
Fax: (970) 221-5619
Customer Contact: Bob Walker
internet:
<http://www.walkermowers.com>

PRODUCTS/SERVICES OFFERED

Mid-size commercial riding mowers and attachments, available Models 11-25 HP, gasoline or diesel, cutting widths 36"-62"; available attachments include tine dethatcher, two snowblowers, soft cab, rotary broom, dozer blade, debris blower, edger..

MARKETPLACE STRENGTHS

Walker introduced the original compact commercial zero turn rider to the market 17 years ago. Improves productivity for landscape professionals by replacing intermediate walk-behind mowers in many applications.

Woods Equipment Co (E)

2606 Illinois Rte 2 S
PO Box 1000
Oregon IL 61061
815-732-2141
Fax: 815-732-7580
WWW: <http://www.woodsonline.com>
See our ad on page 27.

workforce products (E)

Div bil-jax inc
125 Taylor Pkwy
Archbold OH 43502-9309
800-527-5333
Fax: 419-445-0367

Wylie Mfg (E)

PO Box 100
Petersburg TX 79250
806-667-3566
Fax: 806-667-3392

Yazoo Power Equipment LLC (E)

PO Box 4449
Jackson MS 39296-4449
800-723-9496
Fax: 601-981-5008

Yeager-Twose Equipment Div (E)

PO Box 545
Hillsboro OR 97123-0545
503-359-0110
Fax: 503-359-0210

York Modern Corp (E)

PO Box 488
Unadilla NY 13849
607-369-7111
Fax: 607-369-2625

Zajac Performance Seeds (S)

33 Sicomac Rd Ste 304
North Haldon NJ 07508
201-423-1660
Fax: 201-423-6018
WWW: <http://www.zajacseed.com>

Zeneca Professional Products (C)

1800 Concord Pike
Wilmington DE 19850
800-759-4500
Fax: 302-886-1644

Zipper-Ts Mowers (E)

PO Box 370
Augusta KS 67010
316-775-7766
Fax: 316-775-7464

PROFILE

WOODS®

Wood Equipment Company

PO Box 1000
Oregon, IL 61061
Phone: (800) 319-6637
Fax: (800) 399-6637
Internet: www.woodsonline.com

PRODUCTS/SERVICES OFFERED

Woods is a leading manufacturer of attachments serving the agricultural, turf and grounds and construction markets. Products include cutters, mowers, backhoes, loaders, buckets and skid steer attachments.

MARKETPLACE STRENGTHS

Products are sold through a nationwide network of approximately 6,000 dealers.



**Looking for
a certain
product or
service?**

**Turn to the
product index
on page 88.**



A World With Trees...where the trees you plant create cool, quiet neighborhoods

Trees Make a World of Difference™

Trees Make a World of Difference. Between drab, barren yards, and cozy, sheltered homes. Between hot, sunbaked streets, and cool, shaded neighborhoods where bird songs fill the air.

By planting trees, you can increase the value of your property up to 15% or more. At the same time, you'll make a personal, positive contribution to a better environment.

The trees you plant will remove carbon dioxide from the air, produce oxygen, and give wildlife a home.



A World Without Trees

And trees help conserve energy. They can lower your heating bills 10-20%, and cut cooling costs 15-35%.

Find out how trees can make a world of difference for you, and your neighborhood. For your free brochure write: Trees For America, The National Arbor Day Foundation, Nebraska City, NE 68410.



**The National
Arbor Day Foundation**

Receive FREE information on products and services advertised in this issue.

LANDSCAPE
management

December 1997

This card is void after February 15, 1998

NAME (please print) _____
TITLE _____
FIRM _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE (_____) _____ FAX (_____) _____
INTERNET/E-MAIL ADDRESS _____

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: ☐ Yes ☐ No

Signature: _____ Date: _____

Fill in ovals as shown: ●

1. My primary business at this location is: (fill in ONE only)

- 01 ☐ 250 GOLF COURSES (Also fill in questions #3 & #4)
02 ☐ 255 Landscape Contractors (installation and maintenance)
03 ☐ 260 Lawn Care Service Companies
04 ☐ 265 Custom Chemical Applicators (ground and air)

- 05 ☐ 270 Tree Service Companies/Arborists
06 ☐ 275 Landscape Architects
07 ☐ 280 Land Reclamation and Erosion Control
08 ☐ 285 Irrigation Contractors
☐ Other (please specify) _____

- 09 ☐ 290 Sports Complexes
10 ☐ 295 Parks
11 ☐ 300 Right-of-Way Maintenance for Highways, Railroads or Utilities
12 ☐ 305 Schools, Colleges, Universities
13 ☐ 310 Industrial or Office Parks/Plants
14 ☐ 315 Shopping Centers, Plazas or Malls
15 ☐ 320 Private/Public Estates or Museums
16 ☐ 325 Condos/Apartments/Housing Developments/Hotels/Resorts
17 ☐ 330 Cemeteries/Memorial Gardens
18 ☐ 335 Hospitals/Health Care Institutions
19 ☐ 340 Military Installations or Prisons
20 ☐ 345 Airports
21 ☐ 350 Multiple Government Municipal Facilities
☐ Other (please specify) _____

- 22 ☐ 355 Extension Agents/Consultants for Horticulture
23 ☐ 360 Sod Growers/Turf Seed Growers/Nurseries
24 ☐ 365 Dealers/Distributors/Formulators/Brokers
25 ☐ 370 Manufacturers
☐ Other (please specify) _____

2. Which of the following best describes your title? (fill in ONE only)

- 26 ☐ 10 Executive/Administrator- President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
27 ☐ 20 Manager/Superintendent- Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
28 ☐ 30 Government Official- Government Commissioner, Agent, Other Government Official
29 ☐ 40 Specialist- Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
30 ☐ 50 Other Titled and Non-Titled Personnel (please specify) _____

3. Is your golf course:

- 31 ☐ A Public 32 ☐ B Semi Private 33 ☐ C Private 34 ☐ D Hotel/Resort 35 ☐ E Municipal

4. If you work for a golf course, how many holes are on your grounds?

- 36 ☐ 1 9 37 ☐ 2 18 38 ☐ 3 27 39 ☐ 4 36+

5. How many acres are maintained at your facility?

6. SERVICES PERFORMED (fill in ALL that apply)

- 40 ☐ A Mowing 45 ☐ F Turf Fertilization 50 ☐ K Paving, Deck & Patio Installation
41 ☐ B Turf Insect Control 46 ☐ G Turf Disease Control 51 ☐ L Pond/Lake Care
42 ☐ C Tree Care 47 ☐ H Ornamental Care 52 ☐ M Landscape Installation
43 ☐ D Turf Aeration 48 ☐ I Landscape/Golf Design 53 ☐ N Snow Removal
44 ☐ E Irrigation Services 49 ☐ J Turf Weed Control 54 ☐ O Other (please specify) _____

7a. Do you specify, purchase or influence the selection of landscape products?

- ☐ Yes ☐ No

7b. If yes, check which products you buy or specify: (fill in ALL that apply)

- 55 ☐ 1 Aerators 62 ☐ 8 Herbicides 69 ☐ 15 Sweepers
56 ☐ 2 Blowers 63 ☐ 9 Insecticides 70 ☐ 16 Tractors
57 ☐ 3 Chain Saws 64 ☐ 10 Line Trimmers 71 ☐ 17 Truck Trailers/Attachments
58 ☐ 4 Chipper-Shredders 65 ☐ 11 Mowers (reel/rotary) 72 ☐ 18 Trucks
59 ☐ 5 De-icers 66 ☐ 12 Snow Removal Equipment 73 ☐ 19 Turfseed
60 ☐ 6 Fertilizers 67 ☐ 13 Sprayers 74 ☐ 20 Utility Vehicles
61 ☐ 7 Fungicides 68 ☐ 14 Spreaders

8. Do you have a modem? ☐ Yes ☐ No

101 113 125 137 149 161 173 185 197 209 221 233 245 257 269 281 293 305
102 114 126 138 150 162 174 186 198 210 222 234 246 258 270 282 294 306
103 115 127 139 151 163 175 187 199 211 223 235 247 259 271 283 295 307
104 116 128 140 152 164 176 188 200 212 224 236 248 260 272 284 296 308
105 117 129 141 153 165 177 189 201 213 225 237 249 261 273 285 297 309
106 118 130 142 154 166 178 190 202 214 226 238 250 262 274 286 298 310
107 119 131 143 155 167 179 191 203 215 227 239 251 263 275 287 299 311
108 120 132 144 156 168 180 192 204 216 228 240 252 264 276 288 300 312
109 121 133 145 157 169 181 193 205 217 229 241 253 265 277 289 301 313
110 122 134 146 158 170 182 194 206 218 230 242 254 266 278 290 302 314
111 123 135 147 159 171 183 195 207 219 231 243 255 267 279 291 303 315
112 124 136 148 160 172 184 196 208 220 232 244 256 268 280 292 304 316 [2]



NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL

FIRST-CLASS MAIL

PERMIT NO 950

PITTSFIELD MA

POSTAGE WILL BE PAID BY ADDRESSEE

LANDSCAPE
management

ADVANSTAR COMMUNICATIONS INC
PO BOX 5054
PITTSFIELD MA 01203-9697





NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL

FIRST-CLASS MAIL PERMIT NO 950 PITTSFIELD MA

POSTAGE WILL BE PAID BY ADDRESSEE

LANDSCAPE
management

ADVANSTAR COMMUNICATIONS INC
PO BOX 5054
PITTSFIELD MA 01203-9697



LANDSCAPE
management

December 1997

This card is void after February 15, 1998

NAME (please print) _____
TITLE _____
FIRM _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
PHONE (_____) _____ FAX (_____) _____
INTERNET/E-MAIL ADDRESS _____

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: ☐ Yes ☐ No

Signature: _____ Date: _____

Fill in ovals as shown: ●

1. My primary business at this location is: (fill in ONE only)
 - 01 ☐ 250 GOLF COURSES (Also fill in questions #3 & #4)
 - 02 ☐ 255 Landscape Contractors (installation and maintenance)
 - 03 ☐ 260 Lawn Care Service Companies
 - 04 ☐ 265 Custom Chemical Applicators (ground and air)
 - 05 ☐ 270 Tree Service Companies/Arborists
 - 06 ☐ 275 Landscape Architects
 - 07 ☐ 280 Land Reclamation and Erosion Control
 - 08 ☐ 285 Irrigation Contractors
 - ☐ Other (please specify) _____
 - 09 ☐ 290 Sports Complexes
 - 10 ☐ 295 Parks
 - 11 ☐ 300 Right-of-Way Maintenance for Highways, Railroads or Utilities
 - 12 ☐ 305 Schools, Colleges, Universities
 - 13 ☐ 310 Industrial or Office Parks/Plants
 - 14 ☐ 315 Shopping Centers, Plazas or Malls
 - 15 ☐ 320 Private/Public Estates or Museums
 - 16 ☐ 325 Condos/Apartments/Housing Developments/Hotels/Resorts
 - 17 ☐ 330 Cemeteries/Memorial Gardens
 - 18 ☐ 335 Hospitals/Health Care Institutions
 - 19 ☐ 340 Military Installations or Prisons
 - 20 ☐ 345 Airports
 - 21 ☐ 350 Multiple Government Municipal Facilities
 - ☐ Other (please specify) _____
 - 22 ☐ 355 Extension Agents/Consultants for Horticulture
 - 23 ☐ 360 Sod Growers/Turf Seed Growers/Nurseries
 - 24 ☐ 365 Dealers/Distributors/Formulators/Brokers
 - 25 ☐ 370 Manufacturers
 - ☐ Other (please specify) _____
2. Which of the following best describes your title? (fill in ONE only)
 - 26 ☐ 10 Executive/Administrator- President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
 - 27 ☐ 20 Manager/Superintendent- Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
 - 28 ☐ 30 Government Official- Government Commissioner, Agent, Other Government Official
 - 29 ☐ 40 Specialist- Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
 - 30 ☐ 50 Other Titled and Non-Titled Personnel (please specify) _____

3. Is your golf course:

31 ☐ A Public 32 ☐ B Semi Private 33 ☐ C Private 34 ☐ D Hotel/Resort 35 ☐ E Municipal

4. If you work for a golf course, how many holes are on your grounds?

36 ☐ 1 9 37 ☐ 2 18 38 ☐ 3 27 39 ☐ 4 36+

5. How many acres are maintained at your facility?

6. SERVICES PERFORMED (fill in ALL that apply)

- | | | |
|--|--|--|
| 40 ☐ A Mowing | 45 ☐ F Turf Fertilization | 50 ☐ K Paving, Deck & Patio Installation |
| 41 ☐ B Turf Insect Control | 46 ☐ G Turf Disease Control | 51 ☐ L Pond/Lake Care |
| 42 ☐ C Tree Care | 47 ☐ H Ornamental Care | 52 ☐ M Landscape Installation |
| 43 ☐ D Turf Aeration | 48 ☐ I Landscape/Golf Design | 53 ☐ N Snow Removal |
| 44 ☐ E Irrigation Services | 49 ☐ J Turf Weed Control | 54 ☐ O Other (please specify) _____ |

7a. Do you specify, purchase or influence the selection of landscape products?

☐ Yes ☐ No

7b. If yes, check which products you buy or specify: (fill in ALL that apply)

- | | | |
|--|--|--|
| 55 ☐ 1 Aerators | 62 ☐ 8 Herbicides | 69 ☐ 15 Sweepers |
| 56 ☐ 2 Blowers | 63 ☐ 9 Insecticides | 70 ☐ 16 Tractors |
| 57 ☐ 3 Chain Saws | 64 ☐ 10 Line Trimmers | 71 ☐ 17 Truck Trailers/Attachments |
| 58 ☐ 4 Chipper-Shredders | 65 ☐ 11 Mowers (reel/rotary) | 72 ☐ 18 Trucks |
| 59 ☐ 5 De-icers | 66 ☐ 12 Snow Removal Equipment | 73 ☐ 19 Turfseed |
| 60 ☐ 6 Fertilizers | 67 ☐ 13 Sprayers | 74 ☐ 20 Utility Vehicles |
| 61 ☐ 7 Fungicides | 68 ☐ 14 Spreaders | |

8. Do you have a modem?

☐ Yes ☐ No

101	113	125	137	149	161	173	185	197	209	221	233	245	257	269	281	293	305
102	114	126	138	150	162	174	186	198	210	222	234	246	258	270	282	294	306
103	115	127	139	151	163	175	187	199	211	223	235	247	259	271	283	295	307
104	116	128	140	152	164	176	188	200	212	224	236	248	260	272	284	296	308
105	117	129	141	153	165	177	189	201	213	225	237	249	261	273	285	297	309
106	118	130	142	154	166	178	190	202	214	226	238	250	262	274	286	298	310
107	119	131	143	155	167	179	191	203	215	227	239	251	263	275	287	299	311
108	120	132	144	156	168	180	192	204	216	228	240	252	264	276	288	300	312
109	121	133	145	157	169	181	193	205	217	229	241	253	265	277	289	301	313
110	122	134	146	158	170	182	194	206	218	230	242	254	266	278	290	302	314
111	123	135	147	159	171	183	195	207	219	231	243	255	267	279	291	303	315
112	124	136	148	160	172	184	196	208	220	232	244	256	268	280	292	304	316



"Boomer" generation arrives

New Holland's 25 and 30 Series "Boomer" compact tractors offer big-tractor features in 25-34 engine hp units. Large displacement 3-cylinder New Holland diesels provide long engine life with lower noise levels and more fuel efficiency. Hydraulic or 9X3 transmission with speed control, line hydraulics and 540 rpm PTO.

Exclusive SuperSteer FWD front-axle option reduced turn-around diameter up to 50 percent without brakes. Telescoping, tilt steering wheel standard on 30 Series.

Circle No.251

Ferris unit cuts on uneven terrain

The Ferris Pro Cut Z zero-turn riding mower features exclusive, dual-point floating front end. Two mounting joints in the front axle allow vertical travel at each wheel. The company says the mower provides an unbeatable cut on uneven terrain.

To learn more about the Pro Cut Z call Ferris at 800/933-6175, or

Circle No. 250



MACH 2 Insecticide is new chemistry

Now you can control grubs preventively or curatively with a single application with MACH 2 Turf Insecticide from ROHMID. MACH 2 is a new chemistry that accelerates the molting process of target insects. Just hours after ingesting MACH 2, the insect stops feeding. Then it dies beneath the surface in two to three weeks.

MACH 2 kills target enemy insects all season long. Cutworms, Armyworms. Sod webworms. The product is odorless and easy to apply. You don't have to water it in immediately.

For more information about MACH 2 or for the distributor nearest you, call 888/764-6432, or

Circle No.252



Grasshopper means versatility

Grasshopper mowers can be fitted with a variety of labor-saving devices. Attachments include heavy-duty 48 and 60-inch dozer blades, rotary brooms, snowthrowers, AERA-vators and Tine Rakes.

Quick-D-Thatch permits removing and adding attachments in minutes without tools. VAC grass collection available. To find out more about the entire Grasshopper line call 316/345-8621, or

Circle No. 253

**INTRODUCING
THE NEW**

**TRC Commander
and Sidekick FM**

Booth # 811
Ohio
Turfgrass

- Operates All 24VAC Systems
- Three Years Warranty
- 5 Miles of Range
- PDT FM Transmission
- One 9V Battery
- Automatic Resetting Fuse
- Receiver built-In-Safety Default

(800) 275-8558

**Remote Control
Technology**

Circle No. 125

The Ultimate Wheelbarrow



No more wheelbarrows! Add speed, efficiency, productivity and profit to your landscaping and erosion control projects with an

Express Blower

- ▶ Blows organic mulch with a range of up to 350 ft with a flow rate of up to 55 cu. yds. per hour.
- ▶ One man operates the system by remote control for "on demand" adjustments in flow rate.
- ▶ Features automatic feed & dust suppression systems (patents pending).

Rexius 800-285-7227

Circle No. 122

Our business is growing yours.

If you want help growing your lawn maintenance business, you owe it to your future to look at a U.S. Lawns franchise. Our team will provide you with, step-by-step systems to grow your business, maximize efficiency, cut costs, and even satisfy the toughest customers. And as part of the U.S. Lawns family, you'll be recognized as a company with a reputation for getting the job done right the first time. Which can mean more quality time for you and your family. For more information on becoming a U.S. Lawns franchisee, call us today at 1-800-US LAWNs. After all, our business is growing, yours should be too.

Circle No. 109

Perfecting Turfgrass Performance



For 14 years TMI has offered the latest in improved turfgrass seeds. These include creeping bentgrasses, turf-type tall fescues, perennial ryegrasses, and Kentucky bluegrasses. TMI also offers domestically-produced warm-season grasses such as bermudagrass and zoysiagrass. From its own conventional breeding program, to university sources, TMI is looking forward to offering the latest technologically advanced varieties available anywhere. Call for the distributor nearest you.

TURF MERCHANTS, INC.

33390 Tangent Loop / Tangent, Oregon 97389 / 800-421-1735
Phone (541) 926-8649 / Fax (541) 926-4435 / turfmerchants.com

Circle No. 140



Are Geese a Nuisance at Your Golf Course?

ReJeX-iT® Can Help!

Do you have a problem with geese "dropping" in on your game? If so, tell your grounds keepers about ReJeX-iT® AG-36 Bird Aversion! The safe, harmless and humane way to rid your course of unwanted Geese and their residue.

Contact your local turf supplier,
lawn care center, or phone
1 800- HAD BIRD

Circle No. 127

**Everywhere You Look
- There We Are!**



**Ranked Among the Best
Franchise Opportunities in America!**

Success
Magazine
**GOLD
100**

Entrepreneur
Magazine
**Franchise
500**

Income
Opportunities
**Platinum
200**

Business
Start-ups
**The Top
150**

- Proven Leaders in the Lawn Care Industry
- 17 year Track Record of Successes
- In-depth Training
- Exclusive Territory
- Extensive Support



Call Roger Albrecht at: **1 800-982-5296**

PRO'-fect: having all professional qualities
for performance and longevity.

THE PROFECTION TRIMMER

Professionals need PROformance. That's why our new PROFORCE TBC-2510 trimmer has more quality features than others in its class. At 11.6 lbs. with 1.3 hp, it has excellent power-to-weight and outstanding acceleration. A heavy-duty



The New
PROFORCE
2510 Brushcutter

anti-vibration system combined with a SOLID-STEEL drive shaft and the new BRAIN® autofeed cutting head ensure smooth and reliable cutting power. The engine has been tested to last over 1500 hours and complies with new emission standards. To enjoy PROfection, see your Tanaka dealer or call **253-395-3900**.

THERE'S MORE
TO LIKE ABOUT
Tanaka

Tanaka equipment is
used exclusively at



Circle No. 139

Attention Small Landscapers



**Get a real HydroSeeder®
for just \$149 a month***

Don't settle for less than the real thing for small hydroseeding applications. Only a genuine FINN T-30 HydroSeeder® gives you all this:

- Durable 300 gallon steel tank
- Hydraulic reversible agitator for thorough mixing
- Simple one-man controls
- Patented FINN centrifugal pump to handle the thickest slurries with ease

Ideal for use at:

- Residences
- Cemeteries
- Golf courses
- Sports fields
- Office complexes
- Apartment complexes
- Parks, and more

FINN
CORPORATION

Equipment innovations enhancing the
world's landscape

1-800-543-7166

* Based on list price, 15% down, 48 month lease-purchase, 10% buyout. HydroSeeder® is a registered trademark of FINN Corporation.

9281 LeSaint Drive, Fairfield, OH 45014 • Web site: <http://www.finncorp.com>

Circle No. 115

SEED SULTAN 6 FOR SIMPLY TERRIFIC TURF!

Sultan

brand
Fairway Quality Bermudagrass

Certified **Sultan** brand, variety FMC-6 (**Sultan 6**) seeded bermudagrass is great for any situation that requires attractive, high performance turf from golf course fairway to home lawn. Its increased density, fine texture and dark green color make it ideal for spot repairs and quick fixes in some vegetative bermudagrasses. No special mower required.

Another Great
Product from
**SEEDS
West**



50505 E. County 1st St. • Roll, AZ 85347 USA
Phone: (520) 783-2050 • FAX: (520) 783-8401
<http://www.seedswest.com>

Circle No. 135

IT'S NOT EASY BEING Green

BUT IT JUST GOT EASIER.

Faster Results. Fewer Hassles.

Flexx™ is a potent, dry water soluble biostimulant with fully-chelated micronutrients, nitrogen fixing and phosphorus solubilizing bacteria and Yucca extract wetting agent. The fast-acting Flexx™ formula stimulates root growth, improves resistance to stress and disease, and promotes greener, denser turf that plays more consistently.

Damaged Green not
treated with Flexx™

Packaged in pre-measured 7 lb. bags that treat 1 acre, dry Flexx™ Turf Premix costs less per application, ships more economically, stores more efficiently and won't freeze, separate, degrade or ferment on the shelf like most liquid biostimulant products.



Flexx™
TURF PREMIX

Damaged Green treated 3 times
with Flexx™ after 2 months



Plant Health Care, Inc.
440 William Pitt Way, Pittsburgh, PA 15238

(800)421-9051

www.planthealthcare.com

Flexx™ is a trademark of Plant Health Care, Inc. ©1997 Plant Health Care, Inc.

Circle No. 134

AD INDEX

ALCA(Reg)	55
101 American Cyanamid	Cv2
103 Anchor Wall Systems	85
102 Bayer Corp.	12-13
104 Bayer Corp.	82-83
105 Bayer Corp.	62-63
106 Bayer Corp.	12-13
107 Dalton Gear Co.	58
Dodge	28-29
DowElanco	4-5
DowElanco	50-51
109 Environmental Care	174
110 Excel Industries Inc.	9
116 Ferris Industries	19
112 Fine Lawn Research	11
115 Finn Corporation	175
113 Grasshopper Co.	Cv3
111 Jacklin Seed	36-37
114 Jiffy Prod. of America	8
117 John Deere	38-39
133 Kubota	7
118 McCulloch Corp.	41
121 Melroe Co.-Bobcat	15
119 New Holland	17
Nitro-Green Corp.	175
Novartis	46-47
120 Nutramax	31
134 Plant Health Care	176
137 Plant Health Care	33
138 Plant Health Care	34
125 Remote Control Technology	174
122 Rexius	174
127 RJ Advantage	175
124 Rohmid Ltd./Reg.	54-55
132 Scotts Co.	20-21
135 Seeds West	176
136 Sweepster	8
139 Tanaka	175
126 Tee-2-Green	Cv4
130 Terra/South	5
131 Terra/North	5
140 Turf Merchants Inc.	174
128 Turfco Mfg Co.	57
Turfgrass Trends	77
129 Walker Mfg. Co.	23
Winner's Circle, The43	13L
141 Woods	27

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

EDUCATIONAL OPPORTUNITIES

Train at Home In PRINCIPLES OF TURFGRASS MANAGEMENT

400+ page manual covers 14 topics, all regions, and all seasons in U.S. Certification by The University of Georgia and the PLCAA. Used internationally. Call 1-800-325-2090.

<http://www.gactr.uga.edu/IS/Turf/>

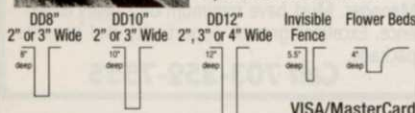
Circle No. 150 on Reader Inquiry Card

EQUIPMENT FOR SALE

Elite Trenchers Heavy Duty, "Built Tough to Last"



20' to 30' Per Minute
Cuts Roots 7" Diameter
Low Voltage Wire
Flower Bed Edging
Sprinkler Installation



VISA/MasterCard

1114 SE 12th Court • Cape Coral, FL 33990
1-800-223-5468 • Fax (941) 458-4530
<http://www.elitetrenchers.com>

FOR SALE

FOR SALE

NEARY Model #300 lapping machine w/materials. Used twice. Asking 200.00.

Contact:

Tom Sprague, 7500 Old Oak Blvd.,
Middleburg Hts., Ohio 44130
440-891-2774



Know your
soil pH in
seconds!

**Kelway
HB-2**

Professional
soil acidity
& moisture
tester

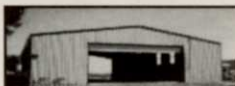
- Big, easy-to-read dial.
- Low cost.
- Portable
- Built for long-lasting use!

Tells you when to lime.

Now, read your soil pH in seconds with KELWAY HB-2 acidity tester. Learn on-the-job whether to add lime and how much. No batteries. No reagents. No chemicals. Just insert KELWAY soil tester in moist soil. Professionally designed for growers. KELWAY tester gives direct acidity and moisture readings. Contact your local distributor or write for FREE informative literature today.

Kel Instruments Co., Inc., Dept. N
P.O. Box 54, Wyckoff, NJ 07481

MISCELLANEOUS



40 x 60 x 12
\$7,523

Build It Yourself And Save 10,000 Sizes, All Bolt-Together All Steel Buildings. Call Today For A Price Quote And A Brochure.

HERITAGE BUILDING SYSTEMS
800-643-5555
www.metalbldg.com

NEW PRODUCTS

Turf
Shield®



The Newest Weapon
in
Goose Control!!

CALL
1-907-277-7378
for info and pricing

Move your Geese

Move the Poop!!!

Order NOW for Spring

American Pest Management
403 East Fireweed
Anchorage, AK 99503
fax 907-344-3978

SERVICES

Sun Art Decals Inc., since 1975
Manufacturers & Designers of

**Self-Adhesive
DECALS**



Ideal for Vehicles
and Equipment



Call or Write:

SUN ART DECALS INC.
885 W. BAGLEY RD.
BEREA, OH 44017
216-816-0290
800-835-5551
FAX: 216-816-0294

Member of the OHIO LANDSCAPERS ASSOCIATION

For Classified Advertising
Information:

Denise Zappola

Phone: 440-891-3162

Fax: 440-826-2865

Email: dzappola@advanstar.com

LANDSCAPE management

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA, 440-891-3162, 1-800-225-4569, (ext. 162), Fax 440-826-2865, Email dzappola@advanstar.com

SHREDDERS

Topsoil Shredders
THE SCREEN MACHINE®
800-837-3344



7001 Americana Parkway
Reynoldsburg, OH 43068

SOFTWARE

Introducing...

TRIMMER

Software for the Landscape Contractor



TRIMMER Cuts Time
Spent On:
Billing
Routing
Site Scheduling
Customer Tracking
Estimating

To Make Your Life Easier!

For a FREE Demo Disk contact us at
TRIMS Software International, Inc.
3110 North 19th Avenue, Suite 190
Phoenix, Arizona 85015
(800) 608-7467 • Fax: (602) 277-8029
Or visit us at www.trims.com

LANDSCAPE management

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA, 440-891-3162, 1-800-225-4569, (ext. 162), Fax 440-826-2865, Email dzappola@advanstar.com

HELP WANTED

Managers, Supervisors

The RBI Companies, leaders in the green industries, are looking for managers and supervisors to join their teams. This customer service oriented team of companies in the Western U.S., provide services in landscape and sports field construction and maintenance. Candidates need strong grasp of the agronomy and plant material fields and also possess people and project management skills. Compensation includes 401K, profit sharing, Employee Stock Ownership, health care, and continuing education. EOE/Drug Free Workplace. Send resumes (which will remain confidential) to: RBI, Attn: Lisa, 4901 S. Windermere St., Littleton CO., 80120.



Assistant Professor of Turf Production and Management, Director of Turfgrass Center The Department of Horticulture, Plant Science Unit, University of Missouri, invites applications for this tenure-track position to develop an extension program (50% effort) to complement a research program (50% effort) on turfgrass production and management, and to serve as Director of the UM Turfgrass Center. A Ph.D. in Horticulture or Agronomy, training and experience in turfgrass management, and effective communication and managerial skills are required. Submit by January 15, 1998, a letter describing qualifications and career goals; resume; transcripts; selected reprints; and request three letters of reference to be sent to: Dr. Bruce Barrett, Chair of Turf Search Committee, 1-87 Agriculture Building, University of Missouri, Columbia, MO 65211. E-mail: agbarret@muccmail.missouri.edu, Telephone (573)882-7511, FAX: (573)882-1469. The University of Missouri is an Affirmative Action/Equal Opportunity Employer. For more information, visit our web site: <http://www.missouri.edu/~extbsc/turf/turfhp.htm> 11/97

HELP WANTED

PROFESSIONAL SALESPERSON NEEDED

Looking for a very aggressive person with a minimum of 3 years experience in professional sales to develop commercial and residential design/build landscape clientele. This position would consist of client prospecting, professional presentations, and client follow-up. Experience and education in the landscape industry required. Excellent earning potential with a salary compensation package tied to performance. Please send resume to:

TERRAFIRMA, INC.
3780 E. Morgan Road, Ypsilanti, MI 48197

Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions in the Northeast and Mid-Atlantic markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd.,
Madison Heights, MI 48071, Attn: Wayne Miller.

Pre-employment drug screening required.
Century is an Equal Opportunity Employer.

Western States Reclamation, Inc. is one of Denver's leading environmental contractors involved in commercial landscaping, irrigation, revegetation and erosion control projects. We are known for quality employees, top notch equipment, and quality workmanship. We seek resumes immediately to fill several positions between 1/1 and 3/15/98. Interviews for qualified applicants will occur between 12/15/97 and 3/1/98. All positions are full time.

***Reclamation Project Manager:** Requires individual with 5+ years experience in construction management and erosion control/revegetation/restoration projects up to \$2M throughout Colorado and the western U.S. Requires hands-on construction experience including scheduling crews, intervals, machinery, and contract negotiations. Must be an effective manager, good communicator, have a high degree of common sense. Degree in Botany, Plant Ecology, Range Management, Civil Engineering or Construction Management. Estimating experience a plus. ***Reclamation Superintendent:** Requires individual with experience in revegetation and erosion control projects. Must have 5 years experience with farm and heavy equipment, proven experience in managing crews of 15 employees (for highways, mine sites and pipelines). Preference given to individuals with Class A CDL license. ***Estimators:** Senior Level: Looking for an individual with 5 years experience with large commercial landscaping projects up to \$3 mil/contract. Must have management experience, good skills in math, Lotus 1-2-3 and able to do take-offs, digitizing, data entry. Position requires degree in landscape architecture, engineering construction or related field. Entry level: Motivated individual with good math skills and degree in related field. ***Landscape Superintendent:** Must have up to 5 years of management experience on large commercial projects. ***Irrigation Superintendent:** Requires up to 5 years of management experience with large mainline systems involving wiring, valves, clocks, layout, etc. We offer excellent incentives, benefits and profit sharing. Please send your resume with salary history to: WSRI, 11730 Wadsworth Blvd., Broomfield, CO 80020 or fax to: (303)465-2478. 12/97

LANDSCAPE CONSTRUCTION PRODUCTION MANAGER

A qualified individual is invited to join the staff of one of Chicagoland's premier landscape design, build and maintain firms. Qualifications required: Horticulture degree, minimum of 4 years field experience, strong leadership skills, working knowledge of zone 4 and 5 plant materials, operation of related equipment, ability to organize and train construction personnel, and to schedule and supervise daily operations of the residential and commercial construction division. Top wages and benefits. This opportunity offers the last level of advancement for a successful career in the landscape industry. Send detailed resume to:

don fiore company, inc.

28846 Nagel Court
Lake Bluff, Illinois 60044
(847) 234-0020
(847) 234-0922 (Fax)
Attn: Don

HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

BRANCH MANAGER Industry leader, award winning, full service firm in Chicago western suburbs seeks aggressive sale and client-oriented individual to be accountable for a multi-million dollar growing branch operation and be a part of the senior management team. Responsibilities include sales growth, budgets, estimating, bidding contracts, quality control, training and staff development, motivating sales staff, client interaction, operations management and branch profitability. Horticultural/business degree or similar a must, along with working knowledge of all grounds maintenance operations and proven leadership and sales record. This is an excellent career opportunity for an energetic, goals oriented, proven leader with 3-5 years experience as a branch manager and excellent interpersonal and communication skills. Send resumes with salary requirements and references to: **Tandem Landscape Company, 33w480 Fabyan Parkway, Suite 101, West Chicago, IL 60185 or fax to (630)232-6370, Attn: Mark Sorrentino.** 12/97

COLORADO EMPLOYMENT LANDSCAPE OPPORTUNITIES Pratt Companies are facilities providers for business, industry and residential clients in design, construction, landscape, nursery, property management, and hospitality services. **Landscape Crew Foreman** Immediate opening for two landscape installation foremen. Three years experience in design build for residential and commercial. Bi-lingual a plus. Must be production oriented. People skills a must. **Sprinkler Installation Foreman** Immediate position for experienced individual in all phases of sprinkler installation. Pratt also has several other opportunities available in the landscape division. Our company offers a competitive wage plus a comprehensive benefit package including medical, 401k, profit share, vacation, holidays and sick days. Forward resume to: R. Carlson, 1820 Delaware Place, Longmont, CO, 80501 or fax 303-682-9475. **PRATT MANAGEMENT CO.** An equal opportunity employer by choice. 12/97

HELP WANTED

Greentree, Inc. one of the Southeast's leading commercial Landscape Management Companies is currently seeking a highly qualified, self motivated professional to manage divisions in the South East region. Candidates must be resourceful, exhibit strong leadership skills, and have a solid knowledge of Southeastern Horticulture. Our expansion offers unlimited career growth. To apply contact: Human Resources Dept., 1640 Roadhaven Drive, Stone Mountain, GA 30083. Tel: (800)667-4196 Fax: (770)934-0919. 12/97

Sales Turf & Tree Professionals: Growth Products, a manufacturer of Liquid Fertilizers, and Natural Organics seeks experienced professionals in the golf and tree markets. Openings for Texas, Northcentral and Southeast territories. Salary + commissions, and company vehicle. AS or BS in turf management or related field, willing to travel, sales skills. Send/fax resume to Growth Products, PO Box 1259, White Plains, NY 10602 914-428-2780. 12/97

SALES Hermes Landscaping, recently selected as one of the Top 100 landscape management companies in the nation has an immediate opening for a sales manager. Responsibilities include all aspects of sales and account management. Seeking candidates with bachelor's degree and 2-3 years sales experience. If interested send resume to Tracy Strohm, Hermes Landscaping, 12421 Santa Fe Trail Drive, Lenexa, KS 66215. 913-888-2400. EOE. 12/97

Landscape Architect/Designer Opportunity for a talented professional who possesses exceptional communication skills and a love of the landscape industry. Requires residential and commercial design/build experience, plant knowledge and the ability to work in a fast paced environment. Wheeler Landscaping, Inc. has provided quality design/build/management services to the north-eastern Ohio area since 1976. We offer excellent benefits and an enjoyable work atmosphere where employees and clients are valued and treated as friends. Please mail resume detailing salary history and requirements with handwritten cover letter: **John D. Wheeler, President, WHEELER LANDSCAPING, INC., P.O. Box 23068, Chagrin Falls, OH 44023.** 12/97

Landscape Maintenance Operations Manager Expanding company, full service firm, headquarters 30 miles north of Boston in Georgetown, MA. Preferred candidates would have a minimum of 5 years management experience in the maintenance of commercial and single family developments. Responsibilities include: Client relations, managing, motivating, scheduling, training & staff development, supervise daily operations and quality control. This is an excellent career and earnings opportunity. Send confidential resume with salary requirements and references to: Attention: Manuel DeSouza, N.D. Landscaping, Inc., P.O. Box 114, Topsfield, MA 01983 12/97

Excellent opportunity to join a growing Chicagoland industry leader as **Sales Manager, Commercial Salesperson or Design/Salesperson.** We seek accomplished, highly motivated individuals w/on-target estimating capability & proven sales techniques. Expected commercial volume 1 million+ & residential \$600,000+. Manager to coordinate and enhance sales efforts for Maintenance, Construction and Nursery operations. We offer an excellent salary w/commissions & great benefits (co. vehicle, insurance, 401(k), etc.) all in a friendly environment w/advancement potential. Work out of either our Naperville or Wauconda office. For immediate confidential consideration, please call Maureen (847)526-4554 or fax/send resume & salary history to: 610 W. Liberty St., P.O. Box 448, Wauconda, IL 60084 (847)526-4580. EOE. 12/97

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/97

EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/arboreal culture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. **WE OFFER:** —Excellent starting salary, —Company paid health insurance, —Excellent working environment, —Bonuses, —Vacations, —401 K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: **DeANGELO BROTHERS, INC., Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500. EOE/AAP M-F** 2/98

LANDSCAPE ARCHITECT - PHOENIX, ARIZONA Premier Landscape Contractor requires in house Registered Architect to take charge of busy Custom Residential design office. Work directly with clients and general contractors. Assist in field as needed. Currently drawing w/CAD and manual techniques. Must possess knowledge of Xeriscape principals and current desert plant pallet. Assisted by CAD draftsman. Huge opportunity. Start immed. Salary negotiable. **602-585-7830 Fax 602-585-4765** 12/97

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: <http://www.florapersonnel.com>. 12/97

TRAINER With 68 years of experience, over 950 employees and 36 offices in the Mid-Atlantic states, it's no wonder why privately owned Ehrlich is profitable and still growing. Due to our continued success and expansion, we are seeking an ambitious, career-minded Trainer for our Lawn and Tree Care Division. You will provide customer service and technical training, assist with sales and service issues, serve as an internal consultant to Operations and District Managers, and advise the Division Manager. Daily travel to district offices is required. The successful candidate will have a BS in Plant Science, Horticulture, or Agronomy, or possess equivalent industry experience. Effective communication skills are required and ISA Certified Arborist status is preferred. We offer salary and bonus based upon years of experience, a comprehensive benefits package, vehicle, and 401k retirement plan including profit sharing. This position is intended to provide a career track to line management or major account sales opportunities. If you are seeking a career in the green industry and are interested in advancement, please send or fax your resume, cover letter, and earnings history to: **J. C. Ehrlich Co., Inc., Attn: John Carson, PO Box 13848, Reading, PA 19612, Fax: 610/378-9525** 12/97

Sales/Account Manager Challenging opportunity with a full-service firm for an aggressive person. Must have extensive background in sales and account management for commercial grounds maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, annual budgeting for clients, excellent job management skills, and a general working knowledge of all aspects of the grounds management industry. Positions available at our Mundelein and West Chicago offices. Send resume with salary history to: **Tandem Landscape Company, 33w480 Fabyan Parkway, West Chicago, IL 60185 or fax to: Mark Sorrentino (630)232-6370.** 12/97

MAINTENANCE DIVISION MANAGER Leading Dallas-based landscape company is currently seeking aggressive, goal-oriented manager for its residential landscape maintenance division. Position requires comprehensive knowledge of all phases of residential maintenance as well as customer relations. Must be able to effectively manage a division with an annual income of 750,000 +, Horticultural degree, appropriate licensing and bilingual are preferred. Excellent salary and benefits package. Send resume for confidential consideration to **General Manager, P.O. Box 35448, Dallas, TX 75235** 12/97

LANDSCAPE MAINTENANCE— CENTRAL VIRGINIA The largest landscape maintenance contractor in central Virginia is constantly in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Production Manager, Project Manager, Spray Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes to JRG, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059 Fax 804-550-1869. 6/98

GreenSearch—Attention Employers... can't find good managers and supervisors? Or maybe you're a job seeker looking for a new opportunity? We can help you! Serving Green Industry company categories throughout the Southeast U.S. Call GreenSearch toll-free at 1-888-375-7787, Fax (770)392-1772. GreenSearch, 6690 Roswell Road, #310-157, Atlanta, Georgia 30328-3161. 12/97

Send Blind Box Replies to:
Landscape Management,
Classified Ad Dept.,
LM Box XXX,
131 W. First St.,
Duluth, MN 55802-2065
(Please include box number
in address)

CLASSIFIEDS

BUSINESS FOR SALE

LANDSCAPE CONSTRUCTION & MAINTENANCE CO. Well estab. co. in the Boston, MA area. 1996 yearend \$2.5M volume, net \$335K, 1997 profits in six digit figures as well. Well run, great money maker. Owner is willing to stay on board but has other ventures. Selling at \$1.5M. Mail responses of interest with name and financial background to: (Great Opportunities) 271 Canton St., Stoughton MA 02072. 2/98

BUSINESS WANTED

Successful California contractor desires to purchase Denver metropolitan area or Northern California landscape management firm in the \$500K to 2 million+ dollar volume range. Will relocate for hands-on management. Reply in confidence to LM Box 525. Finders fee paid for referral which results in purchase. 1/98

EDUCATIONAL OPPORTUNITIES

NOW...LEARN PROFESSIONAL Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01X9, 101 Harrison Street, Archbald, PA 18403. 12/97

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Synder, TX 79549. 915-573-8511 ext. 305 12/98

EQUIPMENT FOR SALE

NO ONE BEATS OUR PRICES Parts-Engines-Equipment **LANDSCAPERS SUPPLY** Free 200+ Page Catalog 1-800-222-4303 Lowest Prices Guaranteed. Free Gift w/First Order. TF

FOR SALE

Two 1994 Nissan Diesel 14,500 G.V.W. Cabover—Low Mileage. Each truck equipped with: Two Tufflex fiberglass tanks (one 600 gallon/one 100 gallon), Two complete electronic Hannah hose reels, Pumps are PTO driven, One large aluminum fertilizer box directly behind cabs (44" tall x 31" wide x 91" long). Beautifully set-up on complete 10 foot aluminum bed. Selling at a steal for \$27,500. **Green Thumb Lawn Care, Inc., Dallas, TX (972)727-9595 - Office, (972)727 - 1806-Fax** 2/98

LAWN TRUCK: GMC Cabover 14,000 GVW Auto Trans Turbo Charged Diesel, 1989 Built by Warner Engineering. Total Stainless Steel Body Twin Hose Reels, 25 G.P.M. Warner Hydrocell pump, compartment for DRY Storage, Split tank 650 Gal, 150 Gal. Chemlawn gun. Truck has low mileage, well maintained. Ready for production. New \$42,000 Asking \$25,000. Call: 561-776-6216 FAX: 561-776-6218 1/98

FOR SALE

MKI THE LANDSCAPERS SUPERSTORE™ WHOLESALE PRICES PARTS & SUPPLIES CALL FOR A FREE CATALOG 1-800-724-2229 BUY DIRECT & SAVE!!! 3/98

BUY ICE MELTER WHOLESALE!! A natural alternative to rock salt, our unique ice melting formula sustains melting down to -12 F, and does not destroy the vegetation. Call today for truckload pricing 800-989-5444 12/97

After 30 years in business Serving greater SE Minnesota **SCHULTZ LANDSCAPING, MINERAL SOD FARMS, CHOOSE AND CUT CHRISTMAS TREE FARMS** and **ORGANIC LAWN CARE** businesses are for sale/lease in part or parcel. For a complete inventory and equipment listing, please call 507-288-3999 or toll free at 1-800-934-7696. 5/98

FRANCHISE OPPORTUNITIES

FRANCHISE OPPORTUNITY Tired of running your business without any support? With a **NaturalLawn of America** franchise, you not only get comprehensive agronomy support through the use of our proprietary natural, organic-based fertilizers and biological controls, but you get to use our proven marketing strategies to easily grow your lawn care customer base to virtually the size you want. For info call us at 800-989-5444; e-mail us at natlawn@erols.com; or contact us on the internet at www.nl-amer.com. 4/98

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97

SERVICES

SPANISH TRANSLATION Business, technical and legal documents. Training manuals, notices, safety guidelines, benefits, company rules. 10 yrs' experience as Spanish translator for major California landscape management company. **LANGUAGE EXPRESS.** TEL: (408)395-5917 FAX: (408)395-3457 evalio@compuserve.com 1/98

THE VOICE OF THE GREEN INDUSTRY
LANDSCAPE
management

DIRECT MAIL

List

targeted, influential audience:

- ▶ 50,000 decision makers
- ▶ Highly responsive
- ▶ 98% deliverable guaranteed
- ▶ Selects available

FOR DETAILS CONTACT

Michael Balzano
440-891-2697

LANDSCAPE
management

1998 CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES

February 1998
March 1998
April 1998
May 1998
June 1998
July 1998
August 1998
September 1998
October 1998
November 1998
December 1998

CLOSING DATES

1-8-98
2-10-98
3-10-98
4-9-98
5-8-98
6-10-98
7-9-98
8-10-98
9-10-98
10-8-98

To Be Announced

(Please call Sales Rep to confirm dates.)

For Classified Advertising Call:

Denise Zappola, 440-891-3162, 1-800-225-4569 (ext. 162),
Fax 440-826-2865, email dzappola@advanstar.com

EVERY day ... YEAR after year ...
GRASSHOPPERS cut and trim acres and ACRES of
OFFICE parks, cemeteries, apartment
COMPLEXES, school GROUNDS and city PARKS.
(And they never ask for Friday off.)

No one builds a zero-radius mower that lasts like a GRASSHOPPER, with robotic-welded steel construction and highest quality components, such as the state-of-the-art hydrostatic direct-drive systems and fuel-efficient engines. Designed with proper weight distribution and high flotation, Grasshopper provides maximum traction with minimum tracking.

Selectability gives you a quality cut. Grasshopper, with its exclusive Combo Mulching™ Deck*, gives you lots of choices in varying conditions. You can match your equipment to your application with your choice of deck size and horsepower options.

Easy to operate. Even beginning operators get the feel of Grasshopper's dual-lever control in no time. So natural that operators can mow long hours without tiring.

Year-round versatility. A full line of productive attachments lets you put Grasshopper maneuverability to work all year long.

*patent pending

MOVE UP TO
GRASSHOPPERABILITY



grass'hop'per abil'i'ty n.

*the ability to make all the right moves for
mowing quality and timesaving productivity.*

Model 721D with 21 hp
diesel engine and 61-inch
Combo Mulching™ Deck
with optional Electric
Height Adjustment.

Call or write for the name of
your nearest dealer and a
"hands on" demonstration.

First to Finish...Built to Last

GRASSHOPPER
YOUR NEXT MOWER

The Grasshopper Company • One Grasshopper Trail • P.O. Box 637 • Moundridge, KS 67107 U.S.A.

Phone: (316) 345-8621 • FAX: (316) 345-2301

Circle No. 113 on Reader Inquiry Card

©1996, The Grasshopper Company

**Penncross:
Tried and True**



Louis Miller, Supt., Louisville CC, Louisville, KY

"I've Specified Penncross For 33 Years. Why Mess With Success?"

"I've been in business 33 years as a golf course superintendent, contractor, consultant and golf course owner. Of the nearly 500 greens I've built or rebuilt, 95% have been planted with Penncross creeping bentgrass. The customers specified PennLinks on the others.

As a certified golf course builder, my company is currently working on six courses in three states, and all will have Penncross greens. Why? Because I believe Penncross has already been where all of the other bents are trying to go. Penncross can take the extremes of heat, humidity and cold we experience here, plus the daily wear

and tear of spikes, ball marks and divots. But the real value is in its rapid establishment. In today's economy, a golf course must generate revenue quickly to recoup land, construction and startup expenses. I can seed Penncross anytime the soil is warm enough to germinate and have green grass in five days. We're then mowing the greens in 13 to 16 days. This pleases both investors and owners.

We mow Penncross between 5/16" and 1/8", and this is fast enough to please the most demanding golfer we get.

I plan to specify Penncross for years to come. Why would anyone mess with success?"

Penncross is available from your dealer in the distinctive burlap bag or 25 pound 'Penn Pail'. Order yours today.



**Tee-2-Green
Corp.**

PO Box 250
Hubbard, OR 97032
1-800-547-0255
503-651-2130
FAX 503-651-2351