## The Benefits Of CLASSIFIED ADVERTISING...

IMPACT - Command immediate attention and get fast action with the dynamics of classified advertising!

EXPOSURE - Reach highly-targeted, market-specific business professionals, industry experts and prospects.

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7001 Americana Parkway Reynoldsburg, OH 43068

### CLASSIFIEDS

### Grounds Maintenance and Enhancement Supervisors & Managers

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your résumé today to: *Tom Davis*, Bozzuto Lanscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

SPRINKLER TECHNICIANS Rapidly growing Sprinkler company in Denver Colorado is looking for sprinkler technicians with experience in residential repair. A clean M.V.R. and the ability to efficiently work unsupervised is a must. This is a year round position offering competitive pay, health care benefits and vacation time. 303-778-0534.

4/97

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.

HELP WANTED RELOCATE TO PORTLAND, OREGON and join our growing, full service land-scape business dedicated to quality since 1964. Experienced arborists, applicators, construction and maintenance crew leaders desiring to join our team should contact our office below. Drug testing, drivers license and good driving record are required. Tree Care Unlimited, Inc., PO Box 1566, 5600 SW Rosewood St., Lake Oswego, OR 97035, 503-635-3165 (office), 503-635-1549 (fax).

### ORNAMENTAL HORTICULTURIST CARETAKER

We are seeking a full time degreed individual with a minimum of five years experience in the field of land-scaping design/grounds maintenance. The individual will be responsible for the supervision and implementation of landscaping and grounds maintenance for approximately ten acres.

If you feel you are qualified and this position is of interest to you, we would appreciate receiving your resume and salary requirements. We will offer a competitive salary, full health care benefits, retirement program, profit sharing, paid holidays and vacation, plus many extras.

NEWMAN Sanitary Gasket Company

P. O. Box 222, Lebanon, OH 45036 FAX 513-932-4493 • E-mail: clswagler@aol.com Attn: David Newman, President

Assistant Park Manager Position The Ohio Department of Natural Resources, Division of Parks & Recreation, Hueston Woods State Park is seeking action-oriented individual to supervise extensive maintenance program. Candidates need hands on experience in carpentry, electrical, plumbing, equipment repair, equipment operation & maintenance crew supervision; must be computer literate, with strong communication skills. The 3,596 acre fully developed park offers attractive work atmosphere with extensive variety, and highly skilled employees. Beautiful 4 bedroom brick house on park available. Hueston Woods is located near city of Oxford. State Park service offers attractive benefit package. Starting salary is \$31,262. Send your application or resume to the Office of Employee Services, 1930 Belcher Dr., Building D-1, Columbus, OH 43224 by May 17, 1997. For more information write to: Hueston Woods State Park, Route #1, College Corner, OH 45003-9625.

### LANDSCAPE management

Every month the Market Showcase offers readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DENISE ZAPPOLA, 216-891-3162, 1-800-225-4569, (ext. 162), Fax 216-826-2865

### **Grounds Management**

DuBrow's Nurseries, Inc., a full service Horticultural corporation, has immediate openings for all levels of management. Individuals will be servicing upscale corporate and condo management clientele. Must possess a related college degree, with excellent communication skills, bilingual a plus. Competitive salary and full company benefits.

Please fax resumes to: DuBrow's, attn. Michael Branch, fax: 201-992-6050. E.O.E. M/F

**SALES** ENVIRONMENTAL CARE, INC. is expanding markets in No. Calif. Bay Area. Must have 3-5 years experience and strong track record in sales. Need to be articulate w/strong interpersonal and organizational skills. Knowledge of local markets and property management a plus. Excellent growth potential, full benefits. Send resume: 825 Mabury Road, San Jose, CA 95133 EOE

### HELP WANTED

Assistant Professor of Turf Production and Management, Director of Turfgrass Center The Department of Horticulture, Plant Science Unit, University of Missouri, invites applications for this tenure-track position to develop an extension program (50% effort) to complement a research program (50% effort) on turfgrass production and management, and to serve as Director of the UM Turfgrass Center. A Ph.D. in Horticulture, Agronomy or related discipline, training and exprience in turfgrass management, and effective communication and managerial skills are required. Submit by May 31, 1997, a letter describing qualifications and career goals; resume; transcripts; selected reprints; and request three letters of reference to be sent: Dr. Bruce Barrett, Chair of Turf Search Committee, 1-87 Agriculture Building, University of Missouri, Columbia, MO 65211 E-Mail: agbarret@muccmail.missouri.edu, **Telephone** (573) 882-7511, **FAX** (573) 882-1469. The University of Missouri is an Affirmative Action/Equal Opportunity Employer. For more information, visit our web site: http://www.missouri.edu/~extbsc/turf/turfhp.htm. 4/97

Landscape Chief Estimator/Estimators Aggressive, established commercial landscape contractor searching for experienced people knowledgeable in site development, grading operations, landscape & irrigation installation, and landscape maintenance. Computer experience mandatory; Lotus 123 release 5 or Excel preferred. Successful candidates must be professional, organized, team oriented and skilled in management. Remarkable opportunity for a career. Salary-D.O.E. Submit credentials and employment references via fax at (702)252-7031 and mail to: Gothic Landscaping, Inc., c/o Chief Estimating Position, 4565 West Nevso Drive, Las Vegas, Nevada 89103.

LAWN SPRINKLERS Exp. Service Techs, Salespeople, and Designers needed for full time employment. Join the team that has been one of the leaders in the Irrigation Industry for over 20 years. Earn top pay, benefits, and 401K. Immediate employment for qualified personnel. Call for interview or send resume to: ELITE IRRIGATION, 1827 Northfield, Rochester Hills, MI 48309 (810)852-0088 or fax (810)852-2195.

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083.

BRANCH SALES MANAGER National Lawn Equipment, Parts & Accessories Supplier expanding into the Northeast, Mid Atlantic and Southeast. Need articulate individual with retail management experience. Computer literate. Several markets available. Send resume with salary history & requirements to: Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459.

Major commercial landscape company in the southeast seeking experienced Irrigation sales person with excellent communication and computer design skills. Very beneficial to have ability to sell commercial landscape and maintenance accounts. Also seeking Maintenance production manager with ten years experience. Proven communication and management skills. Strong turf background required. For confidential consideration, please fax resume and salary requirements to: (704)527-2913.

Horticulturist wanted for a private country club. Selfmotivated with the ability to lead people. Must work within established landscape design. Two or fouryear degree acceptable. Ability to recognize and treat all pests on trees and shrubs. Responsible for the maintenance of clubhouse grounds including purchasing chemicals, fertilizer, soil amendments. Must secure an Ohio Pesticide Applicators License within two months. Excellent work environment. Salary: \$21,000 to \$24,000 dependent upon experience and knowledge. Medical insurance. Disability insurance. 401k retirement plan. Uniforms are provided. Golf privileges on Mondays. Expenses for continuing education. Please send resume to: The Country Club, Attn: Matt Shaffer, 2825 Lander Rd., Pepper Pike, OH 44124.

LANDSCAPE MAINTENANCE SALESPERSON Well established full service company in the Washington D.C. area seeks highly motivated, well organized person to join our team. The right individual must have a minimum of three years experience in the industry with a strong track record in sales, a horticultural degree a plus. Excellent compensation, benefits, opportunities and reasonable hours. Please mail or fax resume to Professional Grounds, Inc., P.O. Box 1454, Newington, VA 22079; fax (703)339-6384.

The benefits of Classified Advertising

### IMPACT EXPOSURE VALUE RESULTS

Call 216-891-2762



7500 Old Oak Blvd., Cleveland, OH 44130

## LANDSCAPE management

# MARKET SHOWCASE CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

CLOSING DATES
5/8
6/6
7/8
8/7
9/8
10/8
TBA

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO: Denise Zappola, LANDSCAPE MANAGEMENT,

7500 Old Oak Blvd., Cleveland, OH 44310.

For more information call: 1-800-225-4569 or

216-891-3162, Fax: 216-826-2865.

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### LANDSCAPE management

ADVANSTAR MARKETING SERVICES 1-800-736-3665

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### **BUSINESS FOR SALE**

Business for Sale - Rochester, New York Profitable design/build landscape company. Established over 30 years. One of the leading landscape companies in the Rochester area. Winner of several NYS Nurserymen's Association and ALCA awards. Please reply to LM Box 523.

### **EDUCATIONAL OPPORTUNITIES**

NOW...Learn Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0137, 101 Harrison Street, Archbald, PA 18403.

### **EQUIPMENT FOR SALE**

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. FAST SERVICE. Call or write: Mobile Lift Parts Inc., 5402 Edgewood, Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366.

Send Blind Box Replies to:

Landscape Management Classified Ad Dept. 131 W. First St. Duluth, MN 55802-2065

(Please include box number in addres)

Need Customer Service? Subscription Information? Call 1-800-346-0085, ext. 477

### FOR SALE

FOR SALE: 600 & 240 acre Vegetable Farms. CNY Location. Facilities for large scale operation complete with equipment. 315-687-6510. 4/97

Lawn Spray Truck - 1987 Ford F-600, 800/400 gl split tank w/100 gl saddle tank. Excellent condition - For Details call 512-209-1187, Attention. Denise.

FOR SALE: Residential & Commercial Landscaping Company. Located in South Central Kentucky. Well established, \$300,000 per year plus, with room to grow. Over \$100,000 in equity and \$200,000 in Contracts for 1997. Owner will help assist in transition. For more information, write: Business Opportunities, 931 Winding Ridge Dr., Somerset, KY 42503.

### FRANCHISE OPPORTUNITIES

\*Is Your Business Stagnate? \*Looking for better products? \*Does your business require professional marketing experience? \*Or, do you want to add lawn care to a new or existing business? Now is the time to consider a franchise with NATURALAWN OF AMERICA, the leader in organic-based lawn care. Due to our environmentally responsible approach, we are the fastest growing lawn care company in the U.S. For details, contact us on the Internet at www.nl-amer.com or call Randy Loeb, Franchise Development Manager at 800-989-5444 8/97

#### SERVICES

Advertise your business on the INTERNET and find LOCAL and REGIONAL customers interested in your services. You've been hearing about it, but is your company taking advantage of it? Have us develop your own home page on our Internet Directory. Call LandscapeUSA.com today! 800-966-1033. http://www.landscapeusa.com 4/97

### WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635.

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