

**LANDSCAPE**  
*management*

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, Mastercard, & American Express. Credit card orders are accepted by phone. Send Ad copy with payment to: Dan Hoke, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2762. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, LM Box #, 131 W. First St., Duluth, MN 55802. Please include box number in address.

**HELP WANTED**



**Cleveland Metroparks**

**DIRECTOR OF PARK OPERATIONS**  
CLEVELAND METROPARKS  
Cleveland, Ohio

**Position:** Director of Park Operations directs the maintenance and operations of over 19,000 acres of parkland, representing 14 separate reservations with diverse outdoor recreational facilities. Also directs Outdoor Education, Aquatics, Fleet Management, facility and building/park construction divisions. 1996 operating budget: \$10.5m; 175 FT employees.

**Minimum Qualifications:** 8 yrs experience as park/turf superintendent, construction or landscape/horticultural management. Demonstrate knowledge and capabilities including, for example: turf, forestry, horticulture, facilities operations/maintenance, outdoor education/interpretation. B.S. degree in turf, forestry, park and recreation administration, landscape architecture, civil engineer, or related field.

**Cleveland Metroparks - Background:** Cleveland Metroparks manages over 19,000 acres of parkland in 14 park reservations, providing a diversity of outdoor recreation facilities, plus the Cleveland Metroparks Zoo. Cleveland Metroparks is a political subdivision of the State of Ohio, governed by a three-member, policy-setting Board of Park Commissioners who serve three-year, staggered terms, without compensation.

**Salary:** Negotiable; \$70s. Comprehensive fringe benefits, including health care, vehicle, retirement, conferences. Positions open until filled. Position open due to retirement.

**To Apply (Submit Resume Immediately):** A. T. Kearney, Inc. (Executive Search Firm), c/o David Lauderback, Vice President, 1200 Bank One Center, 600 Superior Avenue East, Cleveland, Ohio 44114, 216/241-6880

**LANDSCAPE/IRRIGATION SUPERVISOR**

Excellent opportunity to join a growing industry leader. We seek an energetic, team-oriented, and self-motivated individual with good communication and organizational skills. Ability to coordinate materials and equipment and capacity to run crews efficiently a must. Good compensation and advancement for right candidate.

Send resume or call:

**Terrafirma Inc., 3780 E. Morgan Rd., Ypsilanti, Michigan 48197 (313)434-3811**

**HELP WANTED**

**Help Wanted**

**LANDSCAPE ARCHITECT**

MID SIZE LANDSCAPE MANAGEMENT FIRM LOCATED IN THE MIDWEST NEEDS EXPERIENCED LANDSCAPE ARCHITECT WITH SKILLS IN IRRIGATION, LANDSCAPE DESIGN, ESTIMATING AND CENTRAL SATELLITE SYSTEMS FOR LARGE COMMERCIAL PROPERTIES. GOOD STARTING SALARY WITH FULL BENEFIT PACKAGE.

Send resume and salary history to LM Box 521.

**Grounds Maintenance and Enhancement Supervisors & Managers**

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your résumé today to: Tom Davis, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

**SALES REPRESENTATIVE**

for established landscape management company. We are opening new territory and growing existing sales force, in the Washington/Baltimore area. Seeking ambitious sales professional with strong interpersonal skills and customer focused style. Opportunity to build customer base and receive continuing return. Competitive compensation package with benefits. College degree and 2 years of similar experience desired. Send resume to LM Box 522.

**Good Earth, Inc., a Dallas based company is interviewing for a field supervisor. Need a minimum of 3 years experience in irrigation, landscape installation, maintenance and chemical apps. A person with good organizational skills can earn 24-35k, bilingual helpful. Fax confidential resume to (214)744-3908.**

**HELP WANTED**

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

**Call 703-352-7555**

**LANDSCAPE SALES**

Fast growing full service landscape company in Boca Raton, has an opportunity for an experienced sales person. We offer salary, commission and company paid health benefits.

**Fax resume (561)997-0971 or call Ron Frank (561)997-0743**

DFWP



Great opportunities for energetic, self-motivated individual for full time sales in the Specialty Ag Market. Interesting and challenging work in No. California for 25 year old distributor. PCA License and B.S. degree required. Excellent company benefits including 401K.

EOE Non-Smoking

Send resume: **1155 Mabury Rd. San Jose, CA 95133-1029**

**-Plant Health Care Tech - Lawn Care Tech - Salesmen-**

Lueders Co., an industry leader for 2 decades has positions avail. for outstanding indiv[s] w/min. 2 yrs exp. Candidates must be committed to highest indus. stds of safety, workmanship & cust. service. Exc wage & benefit package including medical, pension [401(k)], etc.

Send resume to: **PO Box 279, Needham, MA 02192 or call (508)359-9905**

**MAINTENANCE SUPERVISORS-** Rapidly growing company with over twenty-two years in the landscape industry is seeking maintenance supervisors with one-to-three years' experience, valid drivers and pesticide licenses with some plant identification experience required. We offer year-round employment, health and dental insurance, 401k plan, and paid vacation. Send or fax resume to **Best Lawns, Inc., 1432 Yorkshire Drive, Streamwood, Illinois 60107, Fax: #630-213-7959.** 11/96

**MAINTENANCE SUPERVISORS** The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 11/96

**Chapel Valley Landscape Company**, an award-winning and expanding landscape firm in Washington, DC area has an opening for **Irrigation Branch Manager** in our **Water Management Branch**. Requires 5 years experience in the irrigation industry, 2-4 year degree in horticulture, irrigation, or related field, supervision and sales experience. Good verbal and written communication skills, design and computer experience preferred. We offer exceptional compensation, training, benefits including 401K. Send/fax resume with cover letter and salary requirements: HR Dept., P.O. Box 159, Woodbine, MD 21797 FAX 301-854-6390 12/96

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. 11/96



# CLASSIFIEDS

## HELP WANTED

KT Enterprises, Inc., one of the Metropolitan areas' largest quality oriented landscape companies is seeking applicants for the following positions in Maryland and Northern Virginia: Area Managers to manage satellite offices. Supervisors to manage 3 to 6 landscape maintenance crews. Crew leaders to manage 6 to 24 personnel. KT offers excellent starting salaries, health insurance, dental insurance, 401K, paid holidays and paid vacations. Please call Will Cullen 703/222-0449 Ext. 306 or fax resume to 703/222-0578. EOE/AAP 11/96

**MANAGEMENT TRAINEES WANTED-** Kapp's Green Lawn, an established, fast growing company, is seeking management & sales trainees for our Midwest locations (Indiana, Missouri, Ohio & Pennsylvania). Lawn care experience or college credits helpful. Must be able to relocate. Excellent benefits. Starting salary upper \$20's. Come work for a company that cares about it's employees! Send resume to **Michael Markovich, Kapp's Green Lawn, Inc., PO Box 9038, Ft. Wayne, IN 46899** or fax resume to 219/432-7892. 11/96

**BRANCH SALES MANAGER** National Lawn Equipment, Parts & Accessories Supplier expanding into the Northeast, Mid Atlantic and Southeast. Need articulate individual with retail management experience. Computer literate. Several markets available. Send resume with salary history & requirements to: **Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459.** 8/97

**BLIND  
BOX  
REPLIES**



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LM Blind Box ad,  
address an envelope to:

**LANDSCAPE  
MANAGEMENT**

LM Box #  
131 W. 1st Street,  
Duluth, MN 55802

*(Please be sure to include  
box number in address!)*

Need Customer Service?  
Subscription Information?  
Call 1-800-346-0085,  
ext. 477

## EDUCATIONAL OPPORTUNITIES

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Synder, TX 79549. 12/96

## EQUIPMENT FINANCING

**FINANCE** your new or used **EQUIPMENT** through **LEASING**. Advantages include: no down payment, \$1,000 and up, tax deductible, flexible terms, start-up financing available, sales/lease back possible. Call TRIDENT Leasing 1-800-305-3464 or FAX 412-325-3466. 11/96

## EQUIPMENT FOR SALE

**SPYDERS-** New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood, Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/96

## FOR SALE

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/96

## WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97

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