

## LANDSCAPE management

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, Mastercard, & American Express. Credit card orders are accepted by phone. Send Ad copy with payment to: Dan Hoke, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2762. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, LM Box #, 131 W. First St., Duluth, MN 55802. Please include box number in address.

### HELP WANTED

## FORESTER

Challenging position available in the Horticultural & Boulevard Services Division of the Parks & Recreation Department. Requires graduation from an accredited four year college or university with major course work in horticulture, forestry, or a related field; or any acceptable equivalent combination of training experience. Salary range \$2,102.00 to \$3,091.00 per month, plus an excellent employee benefits package. Non-residents, if appointed, must establish residency within the city limits of Kansas City, Missouri. Pre-employment drug screen required as a condition of employment. Application deadline December 20, 1996. THE CITY OF KANSAS CITY, MISSOURI IS AN EQUAL OPPORTUNITY EMPLOYER COMMITTED TO A DIVERSE WORKFORCE.

HUMAN RESOURCE DEPARTMENT  
12TH FLOOR, CITY HALL  
KANSAS CITY, MO 64106  
(816)274-1127

## YOU CAN HELP US GROW!

### Retail/Horticulture Industry CUSTOMER RELATIONS TEAM LEADER

If you are up to the challenge of playing a key part in building a growth oriented company contact us NOW.

The candidate we seek must be able to lead, coach and train their team, handle sales and marketing projects from start to finish, and interface successfully with our outside sales professionals and customers. GREEN INDUSTRY EXPERIENCE and computer literacy is a plus.

We offer a competitive pay and bonus structure with room to grow. Please mail or fax your resume to:

### AGRITURF, INC.

c/o Personnel Dept.  
59 Dwight Street, Hatfield, MA 10038  
Fax: 413-247-9401

### HELP WANTED

## Grounds Maintenance and Enhancement Supervisors & Managers

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your résumé today to: Tom Davis, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

## LANDSCAPE ARCHITECT

Award winning nursery in Westport, Connecticut is seeking an accomplished and highly motivated Architect to head-up its landscape division. The position requires at least 10 years experience, progressive design skills, on-target estimating ability and proven sales techniques. This is a job for a pro who can design and organize major landscape installations as well as sell them. Send detailed resume and salary requirements to:

Daybreak Nurseries, 500 Main Street,  
Westport, Connecticut 06880, Attn: Marilyn

## LANDSCAPE/IRRIGATION SUPERVISOR

Excellent opportunity to join a growing industry leader. We seek an energetic, team-oriented, and self-motivated individual with good communication and organizational skills. Ability to coordinate materials and equipment and capacity to run crews efficiently a must. Good compensation and advancement for right candidate.

Send resume or call:

Terrafirma Inc., 3780 E. Morgan Rd.,  
Ypsilanti, Michigan 48197  
(313)434-3811

## -Plant Health Care Tech- -Lawn Care Tech - Salesmen-

Lueders Co., an industry leader for 2 decades has positions avail. for outstanding indiv(s) w/min. 2 yrs exp. Candidates must be committed to highest indst. stds of safety, workmanship & cust. service. Exc wage & benefit package including medical, pension [401(k)], etc.

Send resume to:  
PO Box 279, Needham, MA 02192  
or call (508)359-9905

## Join our Team!

Great opportunities for energetic, self-motivated individual for full time sales in the Specialty Ag Market. Interesting and challenging work in No. California for 25 year old distributor. PCA License and B.S. degree required. Excellent company benefits including 401K. EOE Non-Smoking

Send resume: 1155 Mabury Rd.  
San Jose, CA 95133-1029

## MANAGERS - GREEN INDUSTRY

Senior Managers, Small Business Owners - Please apply. ENVIRONMENTAL CARE, INC., one of the largest, fastest growing national Green Industry companies is expanding in No. Calif. Bay Area market. Positions require 3-5 years proven track record in managing a business in the Green Industry. Experience in financial mgmt, people mgmt, customer service, sales needed. Person must be self motivated, energetic, creative with entrepreneurial qualities. Excellent benefits & compensation package. EOE. Send confidential resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95132.

**Landscape Management Crew Leader and Crew Leader Trainee for high end residential.** Two career positions open, excellent pay and benefits with stable, 35 year old, multiple award winning company doing residential Design/Build/Maintain projects in the Washington DC metro market. Crew Leader must have minimum of 2 years experience in plant and lawn care plus IPM. Call or send resume to:

Charles Bowers  
Garden Gate Landscaping, Inc.  
821 Norwood Road  
Silver Spring, MD 20905  
301-924-4131

Join America's leading irrigation and landscape lighting distributor, Century Rain Aid, as we continue to grow. Century is now accepting applications for branch management positions for the Philadelphia and New Jersey markets. Irrigation experience and a college education are preferred. Century offers industry competitive wage and benefit programs. Please send your resume and salary requirements to:

Century Rain Aid, 31691 Dequindre Rd.,  
Madison Heights, MI 48071, Attn: Wayne MILLER.  
PRE-EMPLOYMENT DRUG SCREENING REQUIRED.  
CENTURY IS AN EQUAL OPPORTUNITY EMPLOYER.

### HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator & Production Manager. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

**MAINTENANCE SUPERVISORS-** Rapidly growing company with over twenty-two years in the landscape industry is seeking maintenance supervisors with one-to-three years' experience, valid drivers and pesticide licenses with some plant identification experience required. We offer year-round employment, health and dental insurance, 401k plan, and paid vacation. Send or fax resume to **Best Lawns, Inc., 1432 Yorkshire Drive, Streamwood, Illinois 60107, Fax: #630-213-7959.** 12/96

**MAINTENANCE SUPERVISORS** The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: **The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE.** 12/96

Fastest Growing Company in Southern Florida seeks Management and Supervisory Personnel for Pest Control, Lawn, and Termite Control. Excellent growth potential. Full benefits package. All replies strictly confidential. Send resume to: P.O. Box 7011, West Palm Beach, FL 33405-7011. 12/96



# CLASSIFIEDS

## HELP WANTED

**FLORAPERSONNEL, INC.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. 12/97

KT Enterprises, Inc., one of the Metropolitan areas' largest quality oriented landscape companies is seeking applicants for the following positions in Maryland and Northern Virginia: Area Managers to manage satellite offices. Supervisors to manage 3 to 6 landscape maintenance crews. Crew leaders to manage 6 to 24 personnel. KT offers excellent starting salaries, health insurance, dental insurance, 401K, paid holidays and paid vacations. Please call Will Cullen 703/222-0449 Ext. 306 or fax resume to 703/222-0578. EOE/AAP 12/96

**MANAGEMENT TRAINEES WANTED-** Kapp's Green Lawn, an established, fast growing company, is seeking management & sales trainees for our Midwest locations (Indiana, Missouri, Ohio & Pennsylvania). Lawn care experience or college credits helpful. Must be able to relocate. Excellent benefits. Starting salary upper \$20's. Come work for a company that cares about it's employees! Send resume to **Michael Markovich, Kapp's Green Lawn, Inc., PO Box 9038, Ft. Wayne, IN 46899** or fax resume to 219/432-7892. 12/96

**BRANCH SALES MANAGER** National Lawn Equipment, Parts & Accessories Supplier expanding into the Northeast, Mid Atlantic and Southeast. Need articulate individual with retail management experience. Computer literate. Several markets available. Send resume with salary history & requirements to: **Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459.** 8/97

## EDUCATIONAL OPPORTUNITIES

**NOW...LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME!** Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01X8, 101 Harrison Street, Archbald, PA 18403. 12/96

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 12/96

## EQUIPMENT FOR SALE

**SPYDERS-** New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood, Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/96

## FOR SALE

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/96

Protect yourself and your applicators from granular fertilizer and pesticide dust when operating Lesco and Scott's commercial spreaders with the Applicator's Friend shield. Now only \$35.95! Riverside Gardens, Inc. 1-800-595-2774. 3/97

## FRANCHISE OPPORTUNITIES

"Is Your Business Stagnate? "Looking for better products? "Does your business require professional marketing experience? "Or, do you want to add lawn care to a new or existing business? Now is the time to consider a franchise with **NATURALAWN OF AMERICA**, the leader in organic-based lawn care. Due to our environmentally responsible approach, we are the fastest growing lawn care company in the U.S. For details, contact us on the Internet at [www.nl-amer.com](http://www.nl-amer.com) or call Randy Loeb, Franchise Development Manager at 800-989-5444 8/97

## SERVICES

**VANDER KOOI & ASSOCIATES, INC. SERVING THE GREEN INDUSTRY FOR THE PAST 17 YEARS. OUR SERVICES INCLUDE:** CONSULTATIONS establish labor, equipment & overhead costs and find out how much work you will need to recover your overhead. ESTIMATING SOFTWARE increase bid accuracy, bid output, and get reports for production and job costing. ACCOUNTING/JOB COSTING SOFTWARE a total business management system, improve cash flow, reduce errors and minimize paperwork. ESTIMATING WORKSHOPS a "hands on" workshop to learn skills needed for effective estimating and job control. TEAM BUILDING SEMINARS learn how you and your key personnel can work together as a successful team and which attitudes will cost you money. BOOKS & VIDEOS a full line of educational products to build a successful business. **TO FIND OUT MORE ABOUT THESE SERVICES:** VANDER KOOI & ASSOCIATES, INC., 1495 HARBORGATE BLVD., MT. PLEASANT, SC 29464-4212, CALL TOLL FREE: 888-971-1724, FAX: 803-884-6178 12/96

## WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 12/97

Send Blind Box Replies to:

Landscape Management  
Classified Ad Dept.  
131 W. First St.  
Duluth, MN 55802-2065

(Please include box  
number in address)

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