

LANDSCAPE management

Every month the Market Showcase offers the readers of *Landscape Management* a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: *Landscape Management*, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DAN HOKE, 216-891-2762, 1-800-225-4569, (ext. 762), Fax 216-826-2865

FOR SALE

PEST CONTROL COMPANIES FOR SALE

Missouri	Gross: \$299,000.00
East Georgia	Gross: 540,000.00
Central Georgia	Gross: 88,000.00
Brevard County, FL	Gross: 360,000.00
Broward County, FL	Gross: 75,000.00
Charlotte County, FL	Gross: 575,000.00
Citrus County, FL	SOLD Gross: 1 Million Plus
Clay County, FL	Gross: 510,000.00
Florida Panhandle	Gross: 300,000.00
Marion County, FL	Gross: 70,000.00
St. Lucie County, FL	Gross: 90,000.00
Volusia County, FL	Gross: 110,000.00

Acquisitiveness (the desire for legitimate gain) is an indispensable quality in a successful owner!

There can be many problems awaiting a seller, for example: fair market value, confidentiality, qualified buyers, etc. Let us do away with many of those problems.

All Calls Are Confidential.

PREFERRED BUSINESS BROKERS
Jay Hollon, PCO, Licensed Broker
800-633-5153 • 941-858-4185

TWO-WAY RADIO SALES & SERVICE

RITRON • JOBCOM
MOTOROLA • RADIUS • SPIRIT
708-429-0234

ON-SITE COMMUNICATIONS
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FAST TURNAROUND - 90-DAY WARRANTY

FOR SALE

Landscape Co. in Santa Cruz, California
◆ Garden All Year Long
◆ Landscape Construction & Maint.
◆ Routes ◆ Profitable
◆ Turnkey Operation
Call (408) 475-8608

FOR SALE

COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

1-800-886-2398
FAX: 614-221-2203

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

FOR SALE

Hamptons, Long Island, N.Y.

- ▶ Nursery/Garden Center + Residence
- ▶ Going Business ▶ Established Clientele
- ▶ Same Location Over 40 Years
- ▶ Fronts on Main Highway
- ▶ Turn Key Operation with Inventory & Equipment

COOK PONY FARM REAL ESTATE INC.
20 MAIN STREET
EAST HAMPTON, N.Y. 11937
1-800-324-9601

FREE 1996 MKI LANDSCAPERS SUPERSTORE CATALOG

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Engines, Equipment, Parts & Accessories.
Call Mohawk Industries 800-724-2229 for your free catalog.
Up to 90 Day Terms.
Trimmer Line • Filters • Tires • Blades • Belts
Safety Supplies • Hand-tools • Blowers • Pulleys • Much More

1989 & 1990 ISUZU/GMC Cabovers:

Excellent cond. Two Tanks. Completely
Stainless Tanks & Bed. Hydro-cell 25 GPM
2 Hose Reels w/guns. 1,000 lbs Dry Fert
Storage. Ready to do Production.
Call 201-891-6456

LET YOUR MOWER DO ALL THE WORK!

Introducing the "BARREL
CADDY"™ by KENCO



*Designed by a commercial
landscaper.
Assures proven savings
& productivity.*

Patent Pending

GUARANTEED OR MONEY BACK

Time is money—The "BARREL CADDY" saves the average landscaper approximately 1 hr/day and pays for itself in 3 days. Mount the "BARREL CADDY" to any commercial walk behind mower and let it DO THE WORK FOR YOU!

Easy Rubber Latch Removal • Heavy Duty Plastic Receptacle Bin
Heavy Duty Steel Cage Construction • Kits Available for Front
Exhaust Mowers • Fit Kits Available for Every Walk Behind

Shipping Included **BUY DIRECT \$179.95** Credit Cards Accepted
1-800-327-5044

Circle No. 303 on Reader Inquiry Card

BUSINESS FOR SALE

Well established LAWN, LANDSCAPE, IRRIGATION, UNDERGROUND DOGFENCE CO. in Balt./Wash/ D.C. area. Turnkey operation with prime location office and warehouse property lease/buy option. Est. 1984 with \$million/yr in sales. Year round income, computerized, with annual service contracts. Well maintained fleet of trucks and equipment. Owner retiring. Serious/confidential inquiries write to L.L.L., P.O. Box 3942, Crofton, Md 21114.

FOR SALE Full Service Company
Providing Landscaping,
Grounds Maintenance and Lawn Care Located
in Vero Beach, FL. 1995 Gross over 650K.

Inquiry at:

P.O. Box 595, Vero Beach, FL 32961

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BIG OFF SEASON PROFITS

- Most profitable Season • Offset Overhead
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**PROFESSIONAL OUTDOOR
CHRISTMAS LIGHTING**

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Concrete Curb & Landscape Border Equipment



Create Beautiful Concrete Borders & Curbs for Less than Half the Cost of Conventional Methods!

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\$10,129

Build it yourself and save MONEY 5,000 sizes, all bolt-together ALL STEEL BUILDINGS. Call today for a price quote and a brochure.

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- Seed-mulch-fertilize
- Faster germination
- Lower seeding costs
- 1 man operation
- No messy straw
- Units start @ \$1295

FOR A FREE HYDRO SEEDING INFO PACK CALL

BADGER ASSOCIATES

1108 THIRD AVE. NEW BRIGHTON PA 15066
800-822-3437

NEW 1996 TERRA-RIDER AERATOR

Get more work done faster and easier with our new 1996 Aerator



Features include:

1. 22" aerating width will allow you to go through a 36" opening, such as a gate, etc.
2. 98 5" long tines-3 1/2" c 4 1/2 spacing.
3. 8HP electric start Briggs & Stratton engine.
4. Tecumseh foot operated hydrostatic drive.
5. Electric screwjack to put tines in the ground and the transport.

TERRACARE PRODUCTS CO., INC.

PO Box 250, Pardeeville, WI 53954
(608) 429-3402 Fax (608) 429-2889

CLASSIFIEDS

HELP WANTED

HORTICULTURAL SALES

The Exterior Division of Engledow Group has an immediate opening for a motivated, professional team oriented sales person. Horticulture/Landscape Architecture degree preferred. Three years sales experience or three years production experience with customer contact required. The Exterior Dept. performs 80% Landscape Management and 20% Landscape Installation. Engledow Group is a 66 year old, multidisciplinary horticultural services firm with sales exceeding \$10 million annually. Send resume with salary requirements to: Personnel Dept., Engledow Group, 1100 East 116th St., Carmel, IN 46032.

PROFESSIONAL GROUNDS, INC.

Established company in Washington, D.C. area has career positions in our landscape division for supervisor and foremen.

Minimum of 3 years experience in landscape construction required. Good pay, benefits, and growth potential.

Call Bill Moss at
(703) 339-0600
E.O.E.

GREENTREE, INC. a leading Commercial Landscape Management Company in the Southeast, is seeking highly qualified, motivated people for supervision in Maintenance and Seasonal Color. Candidate must be organized, exhibit strong supervisory skills and have solid knowledge of southeast region landscape management, and/or Seasonal Color.

GREENTREE OFFERS TOP INDUSTRY SALARY, BENEFIT PACKAGE, 401K AND GROWTH OPPORTUNITIES IN GEORGIA, FLORIDA, TENNESSEE AND THE CAROLINAS.

Submit resume with salary history to:

Human Resources
GREENTREE, INC.
1640 Roadhaven Drive
Stone Mountain, GA 30083
Tel: (770) 938-8080
Fax: (770) 934-0919

EOE & Drug free workplace

LANDSCAPE POSITION AVAILABLE

SEASONAL COLOR SPECIALIST to develop & implement an annual/perennial color program for large commercial sites including design and planting. Strong horticultural or floricultural background and experience with annuals and perennials needed. Advancement opportunities.

Send resume to: ENVIRONMENTAL CARE, INC.
825 MABURY ROAD, SAN JOSE, CA 95133

LANDSCAPE management

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, Mastercard, & American Express. Credit card orders are accepted by phone. Send Ad copy with payment to: Dan Hoke, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2762. Fax Number 216-826-2865.

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For Advertising Information
Contact Dan Hoke at
216-891-2762

HELP WANTED

LANDSCAPER DESIGNER/ESTIMATOR/MANAGER

Well established landscape design/build company seeks highly motivated, well organized self-starter to join our team effort. Individual should have a minimum 2 year degree in Ornamental Horticulture and 2 years experience in the landscape field. Must have ability to schedule and manage planting crews, design, estimate and sell projects. Competitive salary and benefit package. Send pay history and resume to Green Biz Nursery & Landscaping, Inc., Landscape Manager, P.O. Box 64995, Fayetteville, NC 28306.

Grounds Maintenance and Enhancement Supervisors & Managers

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your resumé today to: Tom Davis, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

SALES

GROUND MAINTENANCE - DESIGN/BUILD

DuBrow's Nurseries, Inc., a progressive, well established northern NJ horticultural enterprise seeks a mature, experienced sales manager. The right individual must have a minimum of 5 yrs. experience in the industry, knowledge of grounds management a must. Horticultural degree a plus. Excellent benefits. If you have the ability to close sales and win the trust and respect of corporate clients, please fax your resume to 201-992-6050, attn.: Michael Branch. EOE M/F.

HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

HORTICULTURAL PERSONNEL

DuBrow's Nurseries, Inc., a full service Horticultural corporation, with locations in Northern/Central NJ and Eastern PA, is looking for all levels of management; managers, foremen/women, assistant foremen/women for our growing Grounds Management, Design/Build and Nursery/Growing divisions. Must possess a related college degree, bilingual is a plus. Competitive salary and full company benefits. Please fax resumes to: DuBrow's, attn. Michael Branch, fax: 201-992-6050. EOE M/F.

SALES & MARKETING REP

Successful candidates will be involved in new business development and promotion of landscape management and related site services. Directly responsible for estimating, bidding, and sales. Some travel required. Excellent growth potential and benefits are available for qualified applicants.

Qualified candidates should have a horticultural related degree, and/or strong sales record in the landscape industry. High level of communication, interpersonal, and organizational skills are required.

Please send or fax resume to:
Personnel Dept., P.O. Box 110322,
Stanford, CT 06911-0322
Fax: (203) 316-5434

LANDSCAPE MAINTENANCE SUPERVISOR

Well established landscape & maintenance company seeks individual with 2 year degree in Horticultural or work experience equivalent. Knowledge of pests and diseases, pesticide applicator's license. Must be a well organized self starter, knowledgeable in grounds management practices and have the ability to schedule and motivate several grounds crews on a weekly basis. Competitive salary and benefit package. Send pay history and resume to Green Biz Nursery & Landscaping, Inc., Landscape Maintenance Supervisor, P.O. Box 64995, Fayetteville, NC 28306.

Fastest Growing Company in Southern Florida seeks Management and Supervisory Personnel for Pest Control, Lawn, and Termite Control. Excellent growth potential. Full benefits package. All replies strictly confidential. Send resume to: P.O. Box 7011, West Palm Beach, FL 33405-7011. 12/96

MAINTENANCE SUPERVISORS The Brickman Group, Ltd., one of the nation's largest and fastest growing full service landscape companies, has an immediate need in principal cities east of the Mississippi for maintenance supervisors with 2-5 years experience. Brickman seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. Brickman offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader building on a 56-year tradition of uncompromising customer service. For immediate confidential consideration, please send or fax your resume with an indication of your geographic preferences and willingness to relocate to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE. 8/96

Compost Marketing Manager Lead the development of marketing opportunities for compost made from green waste through recycling partnerships with multiple facilities. Build relationships with plant nurseries, growers, landscape contractors, landscape material suppliers, park and recreation departments, and golf courses to distribute 40,000+ cubic yards of finished compost annually throughout the Southwest. Progressive benefits package and Tucson Arizona corporate location. Send inquiries to Desert Compost, P.O. Box 43820, Tucson, AZ 85733-3820. An EEO employer. 8/96

KT Enterprises, Inc., one of the Metropolitan areas' largest quality oriented landscape companies is seeking applicants for the following positions in Maryland and Northern Virginia: Area Managers to manage satellite offices. Supervisors to manage 3 to 6 landscape maintenance crews. Crew leaders to manage 6 to 24 personnel. KT offers excellent starting salaries, health insurance, dental insurance, 401K, paid holidays and paid vacations. Please call Will Cullen 703/222-0449 Ext. 306 or fax resume to 703/222-0578. EOE/AAP 8/96

LANDSCAPE management

MARKET SHOWCASE GOLF COURSE MARKETPLACE CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
October 1996	9/6
November 1996	10/8
December 1996	11/6

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO:

Dan Hoke, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44310.
For more information call: 1-800-225-4569 or 216-891-2762, Fax: 216-826-2865.