

For all ads under \$250, payment must be received by the classified closing date. We accept Visa, Mastercard & American Express. Credit card orders are accepted by phone. Send ad copy with payment to **Dan Hoke**, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call **216-891-2762**. Fax Number 216-826-2865.

**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box number in address.

## HELP WANTED

### Grounds Maintenance and Enhancement Supervisors & Managers

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your résumé today to: **Tom Davis**, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-627-7011.

### Landscape Production/ Division Manager

Well-established, full-service company seeks ambitious, quality oriented person for scheduling, managing men and equipment, purchasing and maintaining quality of landscape maintenance division. Excellent working conditions, wages, benefit package. The salary ranges for these positions are based on experience:

PRODUCTION MANAGER \$27,000 to \$33,000  
DIVISION MANAGER \$33,000 to \$67,000

Mid-western candidates preferred. For confidential consideration, send resume with salary history to Panoramic Landscape Management, Inc., Human Resources, 1470 Industrial Drive, Itasca, IL 60143, (708) 285-0300.

### PROJECT/INSTALLATION MANAGER

**Gibbs Landscape Co.**, winners of over 150 awards, has an exciting position in Atlanta, GA for an experienced Project/Installation Manager. Position is responsible for overseeing large commercial and residential installations from start to finish; client contact; and staff mgmt. Must be a professional and have a min. of 5+ years commercial and residential installation management experience. Landscape Architect/design background a plus. BS in Landscape Management/Design or related field preferred. Competitive salary, comprehensive benefits package, bonus program, etc.

Send Resume to: **Gibbs Landscape Co., Project Mgr.**; 4055 Atlanta Road; Smyrna, GA 30080 or Fax to (770) 432-9809.

### RESIDENTIAL LANDSCAPE GENERAL MANAGER

DALLAS based commercial landscape company is looking for the right individual to assist in the start up of residential service division. Individual should have background experience of minimum 3 to 5 years experience. College degree required. Certification preferable. Individual will be involved in all start up planning and will be responsible for all marketing/sales efforts. It will require an individual who is diverse in knowledge, good people skills, sales/marketing oriented and willing to put in a lot of time to get new division up and running. Compensation package to include base salary, commission and bonus incentive. Medical and life insurance 100% paid for by company. Excellent additional benefits with potential for 401k plan at end of first year. If interested send resume or fax to:

**JOHN ROWLAND, MALLSCAPES, INC.**, 2561 MERRELL ROAD, DALLAS, TX 75229. FAX: 214/241-9902

### LANDSCAPE ESTIMATOR/PROJECT MANAGER

Leading, well established, full-service landscape firm in San Antonio, Texas has a new position for an experienced landscape construction estimator/project manager position. This position is responsible to estimate job cost, oversee construction phase, and be contact person to deal with large general contractors and individual clients. Landscape Architect Degree and irrigation estimating experience a plus. This position requires someone that is articulate, organized and confident. Excellent compensation package/benefits. For immediate confidential consideration, please send resume to: **Grounds Control, Inc.** Corporate Office, 10038 Iota Dr., San Antonio, Texas 78217 or fax to (210) 599-8128.

**GREENTREE, INC.**, a leading Commercial Landscape Management Company in the Southeast, is seeking highly qualified, motivated people for supervision in Maintenance and Seasonal Color. Candidate must be organized, exhibit strong supervisory skills and have solid knowledge of southeast region Landscape Management, and/or Seasonal Color.

**GREENTREE OFFERS TOP INDUSTRY SALARY, BENEFIT PACKAGE, 401K AND GROWTH OPPORTUNITIES IN GEORGIA, FLORIDA, TENNESSEE AND THE CAROLINAS.**

Submit resume with salary history to:

Human Resources  
**GREENTREE, INC.**  
1640 Roadhaven Drive  
Stone Mountain, GA 30083  
Tel: (770) 938-8080  
Fax: (770) 934-0919

EEO & Drug free workplace

## FRANCHISE OPPORTUNITIES

**FRANCHISE OPPORTUNITY HELP!! WE HAVE MORE CUSTOMERS THAN LOCATIONS TO SERVE THEM.** **NaturaLawn of America**, the leader in organic-based lawn care, has franchises available nationwide. Positioned to take advantage to the increasing demand for environmentally friendly lawn care, **NaturaLawn of America** offers proven, innovative advertising and marketing strategies, very competitive pricing on our exclusive products, on-going training and operational support, protected territories and more. Call **800-989-5444**.

6/96

Fastest Growing Company in Southern Florida seeks Management and Supervisory Personnel for Pest Control, Lawn, and Termite Control. Excellent growth potential. Full benefits package. All replies strictly confidential. Send resume to: P.O. Box 7011, West Palm Beach, FL 33405-7011. 12/96

**Atlantic Plantscapes Opportunities:** We are currently seeking key people to work interior and/or exterior. We offer competitive salary, excellent benefits and unlimited opportunities in our: Richmond, VA; Hampton Road, Virginia Beach, VA; and Research Triangle, Raleigh, NC offices. Please call, fax or mail us a resume. **Atlantic Plantscapes**, 1400B Nowell Rd., Raleigh, NC 26717. Phone 919-233-2930. Fax 919-233-2941. 5/96

## BUSINESS OPPORTUNITIES

**FREE! LAWN AND PEST CONTROL SURVIVAL CATALOG.** Non-Compete Agreements, Equipment Assignment, Office Forms, Contracts, Sales Letters. **A+BB** 1505 S.E. Elm St., High Springs, Florida 32643. Voice-24HRS. **1-800-308-4522 ext. 3** 12/96

**Production/Division Manager** Well-established, full-service landscape design/build firm located in Northern NJ seeks qualified, self-motivated individual to grow with us. Diverse and challenging position requires professional with 3-5 years experience in the Green Industry. Strong communication, organizational and supervisory skills are essential. Sales and design experience and a degree in Horticulture or related field are strongly desired. Send resume with salary requirements to: **Jacobson Landscape Design and Construction, Inc.**, 41 Birch Street, Midland Park, NJ 07432, Attention: Personnel Department, or Fax (201)444-4334. 4/96

## EDUCATIONAL OPPORTUNITIES

**NOW...LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME!** Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF01X7, 101 Harrison Street, Archbald, PA 18403. 6/96

The next ad closing for  
**LANDSCAPE MANAGEMENT** is  
**May 8, 1996** for the  
**June 1996** issue.

## FOR SALE

**FERTILIZER UNIT**-Need to sell ASAP. Less than 100 hrs. on unit. Honda 5.5 engine, 300 ft. Synflex hose w/Chemlawn gun, electric hose reel, jet agitation, two hundred gallon tank. Asking \$2,850.00. (Chicago Area) 219-322-5296 4/96

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/96

## FOR SALE OR LEASE

**For Sale or Lease:** Nursery Greenhouse, Landscaping - Central Wisconsin, Est. 1983 - High potential. Owner will help finance if nec. **Phone 715-823-6540 Fax 715-823-6191.** 4/96

## WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 10/96

## BUSINESS FOR SALE

**LAWNCARE-LANDSCAPE** Business in rapidly growing Alabama Gulf Coast Beach Area. Well estab. customer base. Profitable. Only \$55,000. **Please call ABB 334-434-0030.** 4/96

**COMPLETE NURSERY, RETAIL SALES and MAINTENANCE BUSINESS** in PIEDMONT, NORTH CAROLINA... HIGH GROWTH RETIREMENT and RESORT AREA. On busy highway. Thriving and growing. Owner will stay for transition. Call John McKeithen, Gouger, O'Neal & Saunders, Inc., 800-672-2228 or 910-692-2696. 5/96

## EQUIPMENT FOR SALE

**SPYDERS**- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood, Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/96

**EQUIPMENT FOR SALE: 1988 Toro Turf Pro 84.** Good condition, \$2,500.00 or best offer. **Please call Rich 408-562-4930.** 5/96

**EQUIPMENT FOR SALE** 200 gallon stainless steel tank. 5.5 HP Honda. Electric reel 500ft hose. Asking \$950.00. 92 Pequea utility trailer 6x10 with 6ft ramps. Asking \$850.00. **Please call 603-942-5725.** 4/96

## LEASE FINANCING

**LEASE** any type equipment for your business. Call AmeriNet Financial (216)543-3800. 12/96

## NEW PUBLICATION!

## Containment System Design:



Chemical Storage,  
Mixing and Recycling

by *Fredric R. Haskett*  
Item #668 \$74.95

Find out how to prepare your company for the scrutiny of government regulators. Learn how your operation can comply with new regulations. Understand the legal implications of compliance versus noncompliance. Discover the difference between the cost of recycling finished product residues and the cost of disposal.

**Call 1-800-598-6008**

Outside the U.S. call 216-826-2839

**Advanstar Marketing Services**

7500 Old Oak Blvd. • Cleveland, OH 44130  
Price subject to change CODE: 949511

## BLIND BOX REPLIES



To reply to a LM Blind Box ad, address an envelope to:

## Landscape Management

LM Box #  
131 W. First St.,  
Duluth, MN 55802

(To ensure proper delivery,  
please be sure to include  
box number in address.)

Subscription Questions?  
Customer Service Concerns?

**Call 1-800-346-0085, ext. 477**

LANDSCAPE  
managementMARKET SHOWCASE  
GOLF COURSE MARKETPLACE  
CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
June 1996	5/8
July 1996	6/6
August 1996	7/8
September 1996	8/8
October 1996	9/6
November 1996	10/8
December 1996	11/6

(Please call Sales Rep to confirm dates.)

## SEND AD COPY WITH PREPAYMENT TO:

Dan Hoke, **LANDSCAPE MANAGEMENT**, 7500 Old Oak Blvd., Cleveland, OH 44310.  
For more information call: 1-800-225-4569 or 216-891-2762, Fax: 216-826-2865.