

For all ads under \$250, payment must be received by the classified closing date. We accept Visa, Mastercard & American Express. Credit card orders are accepted by phone. Send ad copy with payment to **Stephanie Stiggers-Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130** or call **216-891-2719**. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box number in address.

HELP WANTED

Atlantic Landscapes Opportunities: We are currently seeking key people to work interior and/or exterior. We offer competitive salary, excellent benefits and unlimited opportunities in our: Richmond, VA; Hampton Road, Virginia Beach, VA; and Research Triangle, Raleigh, NC offices. Please call, fax or mail us a resume. Atlantic Landscapes, 1400B Nowell Rd., Raleigh, NC 26717. Phone 919-233-2930. Fax 919-233-2941. 11/95

MAINTENANCE MANAGERS & SUPERVISORS: One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating more than 50 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 9/95

Sales Manager: Growing company is looking for a Sales Manager with Design and Estimating experience. Send resume with salary history to: Mr. Bo's Inc., 955 Blesterfield Road, Elk Grove, IL 60007. 9/95

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

SOUTHERN TREE NEEDS YOU!! North Carolina commercial landscape firm is seeking qualified personnel for Charlotte, Greensboro, and Raleigh: **IRRIGATION MANAGER/SALES** Manager to start up Irrigation Division in Raleigh. Strong irrigation background essential. **LANDSCAPE MAINTENANCE FOREMEN** Two foremen with solid maintenance experience. Irrigation, sales, landscaping experience preferred. **HORTICULTURIST** Plant identification and pruning experience. **CHEMICAL APPLICATOR** Plant, insect, and disease identification. Pesticide license or ability to obtain. Respond to: HR Manager, Southern Tree & Landscape Companies, PO Box 7067, Charlotte, NC 28241. (704)375-7555 or Fax (803)548-4792. 9/95

SALES/MARKETING PROFESSIONAL- Landscaping firm with long term reputation for exceptional quality seeks an experienced salesperson with knowledge in landscaping maintenance, installation and estimating. Horticultural degree preferred. Position is based in Boca Raton, Florida. Call 407-997-0696 or fax resume to Human Resources Attn: Pat 407-997-0971. 10/95

MAINTENANCE SUPERVISORS, ACCOUNT MANAGERS: One of the nation's largest landscape management companies looking for experienced maintenance and irrigation supervisors in No. California market. We're seeking energetic, creative, team oriented people. Excellent growth opportunities and benefits package. Please mail or fax resume to: Environmental Care, Inc., 825 Mabury Rd., San Jose, CA 95133. Fax (408)437-1817. 11/95

Landscape Installation and Maintenance Award winning regional based company seeking quality supervisors and foremen with leadership skills for our Columbus branch. Experience in grounds maintenance and/or installation a must. Small engine repair knowledge, lawn and tree care license, or irrigation experience a plus. These year round positions are available for immediate start. We offer top pay, medical and dental benefits, 401k and more. Send resume to **PROLAWN PROSCAPE**, 11488 Deerfield Rd., Blue Ash, Ohio 45242. 11/95

ENVIROMENTAL CARE, INC., Nations' largest full service landscape maintenance company is currently accepting applications for experienced maintenance supervisors. Proven horticultural knowledge and communication skills required. Company provides medical, dental, life insurance and 401K plan. For immediate consideration FX resume to 602-276-8191 or mail to 2902 E. Illini, Phoenix AZ 85040. Phone 602-276-5900. Attn: Bill Rademacher. 10/95

BUSINESS FOR SALE

Landscape design & maintenance company. Established for 10 years servicing Metro Detroit. Excellent growth potential. Well established accounts. Includes all equipment. Gross sales in 1994 over 390,000.00. Asking 140,000.00. Write Landscaping Services, P.O. Box 24015, Detroit, MI 48224-0015. 12/95

Chicago; SW suburbs, growing Landscape and Maintenance company. Good profits, newer equipment. Grossing 600K plus, Commercial/Residential contracts. Owner willing to help with transition. Call PC Commercial 708-361-9000. 10/95

BUSINESS OPPORTUNITIES

FREE! LAWN AND PEST CONTROL SURVIVAL CATALOG. Non-Compete Agreements, Equipment Assignment, Office Forms, Contracts, Sales Letters, **A+BB** 1505 S.E. Elm St., High Springs, Florida 32643. Voice-24HRS. **1-800-308-4522** ext. 3 12/95

POSITIONS WANTED

LANDSCAPE MANAGEMENT CONSULTANT Consider an alternative to hiring a senior-level manager. Reduce costs and ensure employee loyalty through training in systems and procedures that will best help your business succeed. With nineteen years experience in landscape maintenance in Texas, Florida and the Midwest, I've helped companies grow, stabilize their work force, increase profits, and develop processes to enhance the company's performance. Estimating, scheduling, budgeting, crew organization and effectiveness, profitability and job quality are evaluated and a plan for improvement developed. T.D. MORLAND/HBMC (608)832-6401 9/95

EDUCATIONAL OPPORTUNITIES

NOW...LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0115, 101 Harrison Street, Archbald, PA 18403. 12/95

FOR SALE

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/95

Mail Blind Box
Replies to:
**LANDSCAPE
MANAGEMENT**

Classified Ad Dept.,
131 W. First St.,
Duluth, MN 55802

Please include box number in address!

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EQUIPMENT FOR SALE

2 Low profile fiberglass chelmlawn bodies 1200 gal. tank split 400/800 w/200 gal. torpedo tank, 3 hose reels complete with dual pumps, excellent condition. \$2,950.00 each. Call Cavalier Equipment 703-992-3355, Fax 703-992-2150. 10/95

SPYDERS- New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/95

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/95

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/95

FOR SALE: Tree Spade, Vermeer Model 84, Mounted on Chev Truck. 30,000 Miles - Excellent Condition. Call (903)893-9657. Ask for Read. 9/95

LEASE FINANCING

LEASE any type equipment for your business. Call AmeriNet Financial (216)543-3800. 9/95

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 9/95

MARKET SHOWCASE & CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES	CLOSING DATES
November	10-10
December	11-10

(Call rep for date confirmation.)

SEND AD COPY WITH PREPAYMENT TO:
 Stephanie Stiggers-Smith
 Landscape Management
 7500 Old Oak Blvd.
 Cleveland, OH 44310

for more information, call Stephanie:
 1-800-225-4569 or 216-891-2719
 Fax: 216-826-2865

LANDSCAPE MANAGEMENT BOOKSTORE



Compendium of Ornamental Foliage Plant Diseases

by A.R. Chase

92 pages, softcover

LSM-BK-415

\$30.00



Turf Managers' Handbook

by W.H. Daniel & R.P. Freeborg

437 pages, hardcover

LSM-BK-110

\$39.95

Call 1-800-598-6008

Outside the U.S. call 216-826-2839

Advanstar Marketing Services

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