

Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

# LANDSCAPE MANAGEMENT

"WE KNOW YOUR TURF"

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:  
**Stephanie Stiggers-Smith**, 216-891-2719  
 1-800-225-4569 (ext. 719)  
 Fax 216-826-2865

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130.

Send blind box replies to: Landscape Management, 131 W. First St., Duluth, MN 55802 (Include box number in address.)

## FOR SALE



**LANDSCAPE DESIGN KIT 3**  
 48 rubber stamp trees, shrub, & plant symbols & more  
 1/8" scale. Stamp sizes range 1/4" to 1 3/4".  
 \$77.50 + \$5 s/h. VISA/MasterCard, or mo's shipped  
 next day. Checks delay shipment 3 weeks. No cod's  
 CA add 7.75% Sales Tax.

**AMERICAN STAMP CO.**  
 12290 Rising Rd., Dept. LM955  
 Wilton, CA 95693  
 Voice/FAX (916) 687-7102

**FREE**  
 LANDSCAPE  
 DESIGNBOOK  
 WITH YOUR  
 LDK 3 ORDER!  
Free offer expires 30 days  
 from publication date

**FREE Landscape Design Book with your LDK order.**

### COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

1-800-886-2398  
 FAX: 614-221-2203

**M.F.P. Insurance Agency, Inc.**  
 50 West Broad Street, Suite 3200  
 Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

### Classified Advertising is

- EASY
- EFFECTIVE
- and
- ECONOMICAL

## MISCELLANEOUS




**60'x100'x10'**  
**\$13,981**

Build it yourself and save MONEY. 5,000 sizes, all bolt-together ALL STEEL BUILDINGS. Call today for a price quote and a brochure.

**HERITAGE BUILDING SYSTEMS**  
 800-643-5555

## SOFTWARE



**TRIMS for Windows**

The World's Most Popular  
 Grounds Management Software is now  
 available for Microsoft Windows.

### TRIMS for Windows Includes:

- Budgets & Expenses Tracking
- Inventory & Purchase Orders
- Personnel & Labor Activity Records
- Equipment Maint. & Work Orders
- Chemical & Fertilizer Records
- Irrigation & Weather
- Fuel Reporting
- Event Scheduling
- TRIMS DrawView for site plans

**TRIMS Software International**  
 3110 N. 19th Ave. - Suite 190  
 Phoenix, AZ 85015

For More Information Call:  
 (800) 708-7467 or (602) 277-0067



**Creative curb**

Concrete Curb & Landscape Border Equipment

Create Beautiful  
 Concrete Borders & Curbs  
 for Less than Half the Cost  
 of Conventional Methods!

- Add on to your services/profits
- Low maintenance/easy to use
- Self-propelled, electric or gas powered
- Create various shapes and sizes
- Durable curbing is freeze/thaw tolerant

23042 Alcalde #C • Laguna Hills, CA 92653  
 (714) 587-8488 • (800) 292-3488 • FAX: (714) 951-2656



**THE TREE SAVER**

**YOU CAN STAKE UP TO 20 TREES PER HOUR WITH THE TREE SAVER™ TREE STAKE KITS**

Our unique rubberized tree anchoring system saves time & money, grows stronger root systems and helps protect you from injury liability. Call today for a **FREE** product sample.

**1-800-833-5323**

Lawson Landscape Products,  
 A Division of  
 Lawson & Lawson, Inc.  
 35 Industrial Drive,  
 P.O. Box 1784,  
 Martinsville, IN 46151

**TREE STAKE KITS**

## EQUIPMENT FOR SALE



**TRUCKCRAFT**

**PICKUP INSERT DUMPER**  
 For FREE brochure, call toll free 24 hr.  
 1-800-755-3867  
 WE SHIP NATIONWIDE

Reserve Ad Space  
 in the next issue of  
**Landscape Management**

Call Stephanie Stiggers-Smith:  
 216-891-2719  
 or fax your copy to her at  
 216-826-2865

Subscription Information:  
 800-346-0085, ext 477