

Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

# LANDSCAPE MANAGEMENT

"WE KNOW YOUR TURF"

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:  
**Stephanie Stiggers-Smith, 216-891-2719**  
 1-800-225-4569 (ext. 719)  
 Fax 216-826-2865

For all ads under \$250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130.

Send blind box replies to: Landscape Management, 131 W. First St., Duluth, MN 55802 (Include box number in address.)

## EQUIPMENT FOR SALE

### Lawn Sprinkling Cable Laying

Without a Line-Ward line laying machine you could be missing the best buy on the market!!



- Moves On Tracks, (Not Wheels), For Superior Traction
- No Restoration
- Up to 16" Depths
- 800 LB

Since 1972



Boring Attachment Available

#### Fast Parts Delivery & Service



Line-Ward Corp.  
 157 Seneca Creek Road  
 Buffalo, New York 14224  
 Fax: (716) 674-5334

Phone: (716) 675-7373 / (800) 816-9621

## FOR SALE

**LANDSCAPE DESIGN KIT 3**  
 48 rubber stamp trees, shrub, & plant symbols & more 1/8" scale. Stamp sizes range 1/4" to 1 3/4". \$77.50 + \$5 s/h VISA/MasterCard, or mo's shipped next day. Checks delay shipment 3 weeks. No cod's CA add 7.75% Sales Tax.

**AMERICAN STAMP CO.**  
 12290 Rising Rd., Dept. LM955  
 Wilton, CA 95693  
 Voice/FAX (916) 687-7102

**FREE** LANDSCAPE DESIGN BOOK WITH YOUR LDK 3 ORDER!  
 Free offer expires 30 days from publication date.

**FREE** Landscape Design Book with your LDK order.

### COMMERCIAL INSURANCE FOR LAWN CARE FIRMS

#### "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

1-800-886-2398  
 FAX: 614-221-2203

**M.F.P. Insurance Agency, Inc.**  
 50 West Broad Street, Suite 3200  
 Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

**Customer Service Concerns?**  
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### Creative curb

Concrete Curb & Landscape Border Equipment



Create Beautiful Concrete Borders & Curbs for Less than Half the Cost of Conventional Methods!

- Add on to your services/profits
- Low maintenance/easy to use
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## THE TREE SAVER

### YOU CAN STAKE UP TO 20 TREES PER HOUR WITH THE TREE SAVER™ TREE STAKE KITS

Our unique rubberized tree anchoring system saves time & money, grows stronger root systems and helps protect you from injury liability. Call today for a **FREE** product sample.

**1-800-833-5323**

Lawson Landscape Products,  
 A Division of  
 Lawson & Lawson, Inc.  
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 P.O. Box 1784,  
 Martinsville, IN 46151

### TREE STAKE KITS

## RE-FLEX BORDER MARKERS

A Professional Marker for Outlining Driveways, Roads, Parking Lots, Construction Sites, Etc.

- Flexes upon impacting
- Covered in soft foam
- Highly reflective
- Quick installation
- 24" & 36" above ground lengths
- Light & heavy duty models
- Many colors & custom lettering



Call (617) 862-1343

Manufactured By: CPC, P.O. Box 442, Dept. LM, Lexington, MA 02173



**PICKUP INSERT DUMPER**  
 For FREE brochure, call toll free 24 hr.  
 1-800-755-3867  
 WE SHIP NATIONWIDE

The next ad closing for **LANDSCAPE MANAGEMENT** is **Nov. 10, 1995 for the December 1995 issue.**



## MISCELLANEOUS



60'x100'x10'  
\$13,981

Build it yourself and save MONEY 5,000 sizes, all bolt-together ALL STEEL BUILDINGS. Call today for a price quote and a brochure.

Need Subscription  
Information?

Call 800-346-0085, ext 477

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**TRAIN AT HOME** for an exciting hobby or profitable career. Start your own spare or full time contracting business, work in the garden/nursery field or landscape your own property - we show you how. Diploma awarded. **FREE BROCHURE** describes opportunities. No salesman. 1943

Write or call today! 1-800-326-9221

Lifetime Career Schools, Dept. LF01X5  
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Accredited Member, Distance Education & Training Council



The next ad closing for  
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**December 1995** issue.

Become a **CERTIFIED  
TURFGRASS PROFESSIONAL**

Train at home; master up-to-date turfgrass management practices and procedures. Covers 14 topics for all regions of U.S. Certification by The University of Georgia and PLCAA.




Contact Karen Bishop,  
1-800-542-8097, UGA,  
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Athens, GA 30602-  
3603, for a brochure.

Circle No. 302 on Reader Inquiry Card

**LANDSCAPE  
MANAGEMENT**

## GOLF COURSE MARKETPLACE

## SOFTWARE

 **TRIMS for Windows**

*The World's Most Popular  
Grounds Management Software is now  
available for Microsoft Windows.*

**TRIMS for Windows Includes:**

- Budgets & Expenses Tracking
- Inventory & Purchase Orders
- Personnel & Labor Activity Records
- Equipment Maint. & Work Orders
- Chemical & Fertilizer Records
- Irrigation & Weather
- Fuel Reporting
- Event Scheduling
- TRIMS DrawView for site plans

TRIMS Software International  
3110 N. 19th Ave. - Suite 190  
Phoenix, AZ 85015

For More Information Call:  
(800) 708-7467 or (602) 277-0067

## FOR SALE

**TURBO TURF****HYDRO SEEDING SYSTEMS**

- ☑ Seed-mulch-fertilize
- ☑ Faster germination
- ☑ Lower seeding costs
- ☑ 1 man operation
- ☑ No messy straw
- ☑ Units start @ \$1295

**FOR A FREE HYDRO SEEDING INFO PACK CALL**

**BADGER ASSOCIATES**

1108 THIRD AVE. NEW BRIGHTON PA 15066  
800-822-3437

Reach over  
21,000 key market  
decision makers  
in the new

**Landscape Management**  
**GOLF COURSE  
MARKETPLACE**

Call Stephanie Stiggers-Smith at  
800-225-4569 ext. 719  
or reach her by fax 216-826-2865.

**LANDSCAPE  
MANAGEMENT**

# CLASSIFIEDS

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**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box number in address.

## EQUIPMENT FOR SALE

2 Low profile fiberglass chemlawn bodies 1200 gal. tank split 400/800 w/200 gal. torpedo tank, 3 hose reels complete with dual pumps, excellent condition. \$2,950.00 each. Call Cavalier Equipment 703-992-3355, Fax 703-992-2150. 10/95

**SPYDERS-** New/Used/Rebuilt. Full line of replacement parts and update kits. Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/95

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/95

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/95

## POSITIONS WANTED

**LANDSCAPE MANAGEMENT CONSULTANT**  
Consider an alternative to hiring a senior-level manager. Reduce costs and ensure employee loyalty through training in systems and procedures that will best help your business succeed. With nineteen years experience in landscape maintenance in Texas, Florida and the Midwest, I've helped companies grow, stabilize their work force, increase profits, and develop processes to enhance the company's performance. Estimating, scheduling, budgeting, crew organization and effectiveness, profitability and job quality are evaluated and a plan for improvement developed. T.D. MORLAND/HBMC (608)832-6401 10/95