

SOFTWARE



3.0 For Windows Now Available

LAWN ASSISTANT II

#1 Software for the Lawn & Tree Care Industry

FREE 140 PAGE Information Booklet!

1-800-422-7478 810-360-LAWN

Real Green Computers

8246 Goldie Street, Walled Lake, MI 48390

Classified Advertising in
LANDSCAPE MANAGEMENT
is

- EASY
- EFFECTIVE
- and
- ECONOMICAL

Reserve Ad Space
in The Next Issue by calling
Stephanie Stiggers-Smith:
216-891-2670

TRIMS for Windows

The World's Most Popular
Grounds Management Software is now
available for Microsoft Windows.

TRIMS for Windows Includes:

- Budgets & Expenses Tracking
- Inventory & Purchase Orders
- Personnel & Labor Activity Records
- Equipment Maint. & Work Orders
- Chemical & Fertilizer Records
- Irrigation & Weather
- Fuel Reporting
- Event Scheduling
- TRIMS DrawView for site plans

TRIMS Software International3110 N. 19th Ave. - Suite 190
Phoenix, AZ 85015

For More Information Call:
(800) 608-7467 or (602) 277-0067

SEE TRIMS AT GCSAA - Booth # 2788

MARKET SHOWCASE & CLASSIFIED ADVERTISING

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

1996 Closing Dates

January	12-7
February	1-8
March	2-8
April	3-7
May	4-8
June	5-8
July	6-6
August	7-8

(Call rep for date confirmation.)

SEND AD COPY WITH PREPAYMENT TO:

Stephanie Stiggers-Smith
Landscape Management
7500 Old Oak Blvd., Cleveland, OH 44310
for more information, call Stephanie:
1-800-225-4569 or 216-891-2719
Fax: 216-826-2865

LANDSCAPE
management

GOLF COURSE MARKETPLACE

Reach over
21,000 key market
decision makers
in the new

Landscape Management
GOLF COURSE MARKETPLACE

Call Stephanie Stiggers-Smith at
800-225-4569 ext. 719
or reach her by fax 216-826-2865.

FOR SALE

TURBO TURF**HYDRO SEEDING SYSTEMS**

- Seed-mulch-fertilize
- Faster germination
- Lower seeding costs
- 1 man operation
- No messy straw
- Units start @ \$1295

FOR A FREE HYDRO SEEDING INFO PACK CALL**BADGER ASSOCIATES**

1108 THIRD AVE. NEW BRIGHTON PA 15066
800-822-3437

LANDSCAPE
management

CLASSIFIEDS

For all ads under \$250, payment must be received by the classified closing date. We accept Visa, Mastercard & American Express. Credit card orders are accepted by phone. Send ad copy with payment to **Stephanie Stiggers-Smith**, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2719. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box number in address.

BUSINESS FOR SALE

Landscape design & maintenance company. Established for 10 years servicing Metro Detroit. Excellent growth potential. Well established accounts. Includes all equipment. Gross sales in 1994 over 390,000.00. Asking 140,000.00. Write Landscaping Services, P.O. Box 24015, Detroit, MI 48224-0015. 12/95

COMPLETE NURSERY, RETAIL SALES and MAINTENANCE BUSINESS in PIEDMONT, NORTH CAROLINA... HIGH GROWTH RETIREMENT and RESORT AREA. On busy highway. Thriving and growing. Owner will stay for transition. Call John McKeithen, Gouger, O'Neal & Saunders, Inc., 800-672-2228 or 910-692-2696. 12/95

BUSINESS OPPORTUNITIES

FREE! LAWN AND PEST CONTROL SURVIVAL CATALOG. Non-Compete Agreements, Equipment Assignment, Office Forms, Contracts, Sales Letters. **A+BB** 1505 S.E. Elm St., High Springs, Florida 32643. Voice-24HRS. 1-800-308-4522 ext. 3 12/95

Classified Advertising Pays...Make it Pay for YOU!

EDUCATIONAL OPPORTUNITIES

NOW...LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept: LF0115, 101 Harrison Street, Archbald, PA 18403. 12/95

Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 12/95

EQUIPMENT FOR SALE

2 Low profile fiberglass chelmlawn bodies 1200 gal. tank split 400/800 w/200 gal. torpedo tank, 3 hose reels complete with dual pumps, excellent condition. \$2,950.00 each. Call Cavalier Equipment 540-992-3355, Fax 540-992-2150. 12/95

SPYDERS- New/Used/Rebuilt, Full line of replacement parts and update kits, Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/95

GANG MOWER Jacobsen F-10, 1967, 7 gang, 5 blade. Priced at \$6,500.00, phone Moore Equipment 514-333-1212, John Moore. 12/95

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/95

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes, Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50' in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/95

FOR SALE

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/95

Going out of multi-flow drainage business at 1/2 price while supplies last. Six, Twelve, and Eighteen inch tubing plus fittings. Ask for prices, on our large inventory of PVC and Poly Drains. Zimmerman Pipe, 587 Wentzel Rd., East Earl, PA 17519. (717)445-5918. 12/95

HELP WANTED

SALES POSITION, We seek a sales person for S/Central New England. Minimum 3 to 5 years experience within green industry required. Golf, Turf, Landscape and/or retail background preferred/helpful. Send resume to: Sales Manager, Agriturf Inc., 59 Dwight St., Hatfield, MA 01038 or call 413-247-5687. 12/95

HELP WANTED

MAINTENANCE MANAGERS & SUPERVISORS: One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating more than 50 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 12/95

Cornell Cooperative Extension Area Extension IPM Specialists (2 positions) Educational outreach programming in Integrated Pest Management (IPM) for 1) turf in both production and urban settings. (Southeastern NY); and 2) Greenhouse/Nursery industries of NYS, (Ithaca, NY). MS in plant pathology, entomology, pest mgt. or closely related field. 3 yrs. relevant exp. Send letter of intent, resume, and transcripts by 12/31/95 to: Box 26, Kennedy Hall, Cornell University, Ithaca, NY 14853. EOE. 2/96

MAINTENANCE DIVISION MANAGER/IRRIGATION DIVISION MANAGER/FIELD SUPERVISORS A mid sized Bay Area, Commercial Landscaping Company is expanding. Seeking highly motivated, qualified applicants who want to be successful and have fun. Life is just too short to not enjoy work. Must have previous commercial landscape experience and education for job applying for. Organized leaders with technical skills highly encouraged. Bi-lingual big plus. Excellent salaries and incentive for profits and growth. Plan your future with a quality minded, team driven company. DCL 4300 Bettencourt Way, Union City, CA 94587. 12/95

COME JOIN A LEADER! Start a career with one of Kansas City's premier landscaping and nursery companies. Management, sales, design and production positions available for motivated and quality oriented individuals. Both entry-level and experienced candidates are encouraged to apply. Bachelor's degree preferred. Great advancement potential. Benefits provided. If interested please call Tracy Strohm or send resume to: Hermes Landscaping, 12421 Santa Fe Trail Drive, Lenexa, KS 66215. (913)888-2400. EOE 12/95

Hillenmeyer Nurseries, a premier 150 year-old landscape company located in beautiful Lexington, Kentucky is in need of a top-notch floriculturist to design imaginative color beds, and oversee planting and flower maintenance. A floriculture or related degree and 4 years experience with annuals, perennials and ornamental grasses is desirable. Send resumes to Bruce at 2370 Sanderhill Rd., Lexington, KY 40511. EOE 12/95

MAINTENANCE MANAGER Well established, San Francisco based landscape contractor has immediate opening for operations manager in its interior/exterior maintenance department. We are seeking an experienced and goal oriented individual. Knowledge of landscape maintenance, pest control, irrigation. Position includes sales, estimating, administration of contracts, staff management, quality control, billing, etc. Please fax resume to (415)621-2324, mail to Korotkin Associates, 75 Spencer, San Francisco, CA 94103, or call (415)621-7173. 2/96

Residential Operations Manager Leading St. Louis area lawn and landscape maintenance company is in need of operations manager for multi-branch residential department. Responsible for lawn and tree care programs, irrigation installation and service repair, turf renovation and establishment. Candidate must possess proven organizational and leadership skills, the ability to work in a fast paced growth environment. Knowledge of TQM principles and a strong understanding and commitment to customer satisfaction. EOE. Drug Free Workplace. Send resume to: Operations Manager, P.O. Box 6068, Belleville, Illinois 62222. 12/95

MARKETING PROFESSIONAL Creative, consistently award-winning landscape construction/maintenance team in Austin, Texas seeks marketing professional. Non-stop energy, clear communication skills and the desire to serve your clients separate you from the pack. Successful candidate will be responsible for client development in the private sector. Salary, performance bonus, insurance and the freedom and support necessary to achieve your potential. Resume, goals, references, and salary history to: Natural Resources, Inc., P.O.Box 163386, Austin, Texas 78716-3386 or fax (512)719-5831. 12/95

BERMUDA Qualified Horticulturist, required Jan 1996 for luxury Hotel. Excellent salary and live in package. Minimum 3 years experience. Fax resume to June Waldman, 416-364-2924. 12/95

SUPERINTENDENT OF GOLF COURSE QUALITY CONTROL: Serviscape Inc., maintaining multiple golf courses, is seeking a Quality Control Manager. The candidate will possess an ability to plan, solve problems, and establish procedures relative to golf course maintenance. Additional requirements include excellent communication skills, a strong background in golf turf management, technical writing and computer skills and a degree in turfgrass related discipline. Duties will include assessing, writing, teaching & auditing operational policies and the administration of non-operational functions. Salary & benefits are competitive and commensurate with qualifications. Please send resume to: Peter F. Sinnoti, Serviscape Inc., P.O. Box 8658, Michigan City, IN 46361-8658. 12/95

Suburban Landscape Associates, a quality oriented midwest landscape & irrigation firm, is seeking candidates for the following job opportunities: Irrigation Department Manager, Landscape Designer, Landscape Design/Sales Rep. Excellent compensation and benefits package commensurate with qualifications. Send resume or call for appointment to: Suburban Landscape Associates, P.O. Box 1510, Davenport, Iowa 52809. (319)388-9898. 1/96

Looking for the right opportunity? Join a winning team in Cleveland and Columbus, Ohio. If your expertise is Landscape Architecture, Design or Maintenance Sales, Estimating or Supervision, send us your resume or call (216)357-8400. Yardmaster Landscape Architects and Contractors, 1447 N. Ridge Road, Painesville, Ohio 44077. 12/95

LEASE FINANCING

LEASE any type equipment for your business. Call AmeriNet Financial (216)543-3800. 3/96

WHOLESALE DISTRIBUTOR

Needed to market environmentally friendly, liquid, slow-release fertilizer products direct from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635. 10/96

CLASSIFIEDS WORK!