

THE VOICE OF THE GREEN INDUSTRY

# LANDSCAPE *management*

DECEMBER 1995 • \$4



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**H**ow many times during the course of a typical year have you needed information that seemed to be anywhere but at your fingertips? How many countless minutes and hours have you wasted thumbing through files and back issues of your trade periodicals looking for details on a particular subject of interest at that moment?

Take a look, then, at what LANDSCAPE MANAGEMENT is providing you with this month: a way to save time and make you a more efficient labor and money manager.

What you're holding in your hands right now is a hot new product that we plan on sending you every December: our very own green industry "Green Book."

It's a hands-on, year-long resource and reference guide that contains lists, lists and more lists. Lists that we hope you find as useful as our editorial staff has found them over the past few weeks. (Even though the "Green Book" was only in page-proof form throughout November and early De-

ember, the editors had already made mincemeat of the pages by this writing.)

Besides a listing of products and services available to the industry, this "Green Book" also contains a lengthy listing of the companies and local dealers/distributors which supply the products. Need information on mowers? Check out one of the equipment headings for "Mowers." Want to know what's available in the area of broadleaf herbicides? Go straight to "Herbicides" in the "Control Products" section.

Of certain interest to you is another section that lists local, state and federal regulations applicable to this market, in an easy-to-read format. Everything from yard debris disposal to pesticide posting to OSHA regulations.

We've also provided, right here within these

pages, a list of state extension programs and state and national trade associations. Of formal training programs and 1996 events. With full addresses and phone numbers.

What about that article you saw a few months back on liability insurance? Check out the 1995 LANDSCAPE MANAGEMENT Article Index. There it is: October, page 16.

Think, then, of this month's "Green Book" as a sort of early holiday gift—as if you needed one. According to statistics from our "State of the Industry" report (also included herein) most of you had banner years in 1995, whether you were involved in lawn/landscape, golf course or grounds maintenance.

The "State of the Industry" project was sponsored in part by our friends at DowElanco. Don't be afraid to use its information when plotting future business plans, or comparing your operation to our national statistics to determine where you excel and where you need work.

As we close out another year here at LANDSCAPE MANAGEMENT (our 33rd), staff members—Terry, Ron, John, Tom, Bob, Lisa, Judy and myself—wish you a happy holiday season. We urge you to take full advantage of it and spend plenty of time with friends and family watching chestnuts roast on an open fire.

All signs are pointing to a wingding of a 1997 in the green industry. We hope that you are part of it. Until next year...

*The "Green Book" saves time and helps you manage labor and money more efficiently.*

## In doubt? Look it up right here



*Jerry Roche*

JERRY ROCHE  
Editor-in-Chief

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THE VOICE OF THE GREEN INDUSTRY

# LANDSCAPE *management*



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IL 60148; (708) 932-8443

**Landscape Contractors**

**Association of MD-VA-DC**  
9053 Shady Grove Ct., Gaithers-  
burg, MD 20877; (301) 948-0810;  
(301) 990-9771

**Landscape Industry Council of Hawaii**

1085 S. Beretania, Suite 203, Hon-  
olulu, HI 96814; (808) 545-1533;  
(808) 545-5026

**Landscape****Maintenance Association**

41 Lake Morton Dr., #26, Lake-  
land, FL 33801; (813) 680-4008

**Landscape Materials Information Service**

P.O. Box 216, Callicoon, NY  
12723, (914) 887-4401

**Metro Atlanta Landscape and Turf Association**

5198 Ross Rd., Acworth, GA  
30102; (404) 975-4121

**Metropolitan Detroit Landscape Association**

30700 Telegraph Rd., Suite 4555,  
Bingham Farms, MI 48025; (810)  
646-4992

**Michigan Nursery & Landscape Association**

819 N. Washington Ave., Suite 2,  
Lansing, MI 48906; (517) 487-  
1282; (517) 487-0969

**Nassau/Suffolk Landscape Gardeners Association**

P.O. Box 489, Brightwaters, NY 11718; (516) 665-2250; (516) 665-7004

**National Landscape Assn.**  
1250 I St. N.W., Suite 500, Washington D.C. 20005; (202) 789-2900

**Nevada Landscape Association**

P.O. Box 7431, Reno, NV 89510; (702) 851-0423; (702) 828-1104

**New Jersey Nursery & Landscape Association**

605 Farnsworth Ave., Bordertown, NJ 08505; (609) 291-7070; (609) 291-1121

**New York State Nursery & Landscape Association, Inc.**

P.O. Box 657, Baldwinsville, NY 13027; (315) 635-5008

**New York Turf and Landscape Association**

142 Lafayette Ave., White Plains, NY 10603; (914) 948-6468; (914) 948-6473

**North Carolina Landscape Contractors Association**

P.O. Box 400, Knightdale, NC 27545; (919) 266-1777

**Ohio Landscapers Association**

P.O. Box 170, Richfield, OH 44286; (216) 659-9755

**Oregon Landscape Contractors Association**

147 E. 102nd St., Portland, OR 97216; (503) 253-9091

**Professional Grounds Management Society**

120 Cockeysville Rd., Suite 104, Hunt Valley, MD 21031; (410) 584-9754; (410) 584-9756

**Professional Landscape Services Association of Fla.**

P.O. Box 56971, Jacksonville, FL 32241; (904) 778-9632

**South Carolina Landscape and Turfgrass Association**

P.O. Box 325, Clemson, SC 29633; (803) 656-2459; (803) 656-4960

**Texas Association of Landscape Contractors**

3001 LBJ Freeway, Suite 106, Dallas, TX 75234; (800) 832-6934; (214) 241-3888

**Utah Association of Nurserymen & Landscape Contractors**

4146 S. Main, #3, Salt Lake City, UT 84107; (801) 288-8858; (801) 288-8862

**Washington Association of Landscape Professionals**

P.O. Box 729, Mercer Island, WA 98040; (206) 644-7642

**Washington State Nursery & Landscape Association**

P.O. Box 670, Sumner, WA 98390;

(206) 863-4482

**Wisconsin Landscape Contractors Association**

21620 Belgren Rd., Waukesha, WI 53186; (800) 933-9522

## LAWN CARE

**Colorado Association of Lawn Care Professionals**

P.O. Box 260302, Highlands Ranch, CO 80163; (303) 792-5567

**Indiana State Lawn Care Association**

1611 Spring St., Jeffersonville, IN 47130; (812) 283-5387

**Interstate Professional Applicators Association**

P.O. Box 681, Kirkland, WA 98033; (206) 823-2600

**Iowa Professional Lawn Care Association**

321 E. Walnut, #320, Des Moines, IA 50309; (515) 243-2229

**Lawn Care Association of Pennsylvania**

908 N. Second St., Harrisburg, PA 17102; (717) 236-2050

**Lawn Services Association of Michigan**

P.O. Box 608, New Baltimore, MI 48047; (810) 598-7158

**Massachusetts Association of Lawn Care Professionals**

P.O. Box 533, Belmont, MA 02178; (617) 489-4897

**Montana Turf & Ornamental Professionals**

P.O. Box 80331, Billings, MT 59108; (406) 256-9499

**Nebraska Professional Lawn Care Association**

P.O. Box 83864, Lincoln, NE 68501; (402) 476-3852

**Ohio Lawn Care Association**

P.O. Box 14901, Columbus, OH 43214; (614) 261-1221

**Professional Lawn Care Association of America**

1000 Johnson Ferry Rd. NE, Suite C-135, Marietta, GA 20068; (770) 977-5222; (770) 578-6071

**Professional Lawn Care Association of Mid-America**

P.O. Box 419264, Kansas City, MO 64141; (816) 561-5323

## NURSERY

**American Association of Nurserymen**

1250 I St. NW, Suite 500, Washington, DC 20005; (202) 789-2900; (202) 789-1893

**Arizona Nursery Association**  
1430 W. Broadway, Suite A-125,

Tempe, AZ 85282; (602) 966-1610; (602) 966-0923

**California Association of Nurserymen**

4620 Northgate Blvd., Suite 155, Sacramento, CA 95834; (916) 567-0200; (916) 567-0505

**Eastern Regional Nurserymen's Association**

P.O. Box 117, Vernon, CT 06066; (203) 872-2095

**Florida Nurserymen & Growers Association**

5401 Kirkman Rd., Suite 650, Orlando, FL 32819; (407) 345-8137; (407) 351-2610

**Long Island Nurserymen's Association**

P.O. Box 117, East Moriches, NY 11940; (516) 878-3030; (516) 878-3061

**Mid-Atlantic Nurserymen's Association**

P.O. Box 314, Perry Hall, MD 21128; (410) 256-6474

**Minnesota Nursery & Landscape Association**

P.O. Box 130307, St. Paul, MN 55113; (612) 633-4987; (612) 633-4986

**New Jersey Nursery & Landscape Association**

605 Farnsworth Ave., Bordertown, NJ 08505; (609) 291-7070; (609) 291-1121

**New York State Nurserymen's Foundation**

P.O. Box 117, East Moriches, NY 11940; (516) 878-3030; (516) 878-3061

**Ohio Nursery & Landscape Association**

72 Dorchester Square, Westerville, OH 43081; (614) 899-1195; (614) 899-9489

**Pennsylvania Nurserymen's Association**

1924 N. Second St., Harrisburg, PA 17102; (717) 238-1673

**Southern Nurserymen's Association**

1000 Johnson Ferry Rd., Suite E-130, Marietta, GA 30068; (404) 973-9026; (404) 973-9097

**Texas Association of Nurserymen**

7730 South IH 35, Austin, TX 78745; (800) 880-0343

**Utah Assn. of Nurserymen & Landscape Contractors**

P.O. Box 636, Sandy, UT 84091; (801) 565-8880

**Wisconsin Nurserymen's Association**

9910 W. Layton Ave., Greenfield, WI 53228; (414) 529-4705; (414) 529-4722

## PARKS/RECREATION

**Michigan Recreation & Park Association**

2722 E. Michigan Ave., Suite 201, Lansing, MI 48912; (517) 485-9888

**Minnesota Park Supervisors Association**

5005 W. 36th St. St. Louis Park, MN 55416-2661; (612) 920-6906

**Missouri Park & Recreation Association**

1203 Missouri Blvd., Jefferson City, MO 65101; (314) 636-3828

**National Institute on Parks & Grounds Management**

P.O. Box 1936, Appleton, WI 54913; (414) 733-2301

**National Parks & Conservation Association**

1776 Massachusetts Ave. NW, #200, Washington, DC 20036; (202) 223-6722

**National Recreation & Park Association**

2775 S. Quincy, Arlington, VA 22206; (703) 820-4940

**Southwest Park & Recreation Training Institute**

Park Administration and Landscape Architecture Dept., P.O. Box 4219, Stop 3144, Texas Tech University, Lubbock, TX 79409

## PESTICIDE ISSUES

**The Alliance for Environmental Concerns**

P.O. Box 3692, Wayne, NJ 07474; (201) 595-7172

**Forestry/Rights-of-Way/Turf Coalition (Wisc.)**

2317 International Lane, Suite 109, Madison, WI 53704; (608) 249-2323

**Ohio Pesticide Applicators for Responsible Regulation,**

1300 Terminal Tower, Cleveland, OH 44113; (216) 781-1212

**Professional Pesticide Users of Connecticut**

88 Palmer Dr., South Windsor, CT 06074; (203) 644-4447

**Responsible Industry for a Sound Environment**

1156 15th St., NW, Suite 400, Washington, DC 20005; (202) 872-3860

## SEED/SOD

**American Seed Trade Association**

601 13th St., NW, Suite 570-

South, Washington, D.C. 20005;  
(202) 638-3128

#### **Atlantic Seedsmen's Association**

298 E. McCormack Ave., State College, PA 16801; (814) 237-0330

#### **Cultivated Sod**

**Association of New Jersey Soils & Crops Dept.**, P.O. Box 231, Cook College, Rutgers University, New Brunswick, NJ 08903; (201) 932-9453

#### **Manhattan Ryegrass Growers Association**

P.O. Box 250, Hubbard, OR 97032; (503) 651-2130

#### **Oregon Chewings Fescue & Creeping Red Fescue Commission**

#### **Oregon Fine**

#### **Fescue Commission**

#### **Oregon Tall Fescue Commission**

1193 Royvonne, #11, Salem, OR 97302; (503) 585-1157

#### **Oregon Highland**

#### **Bentgrass Commission**

#### **Oregon Ryegrass Growers**

#### **Seed Commission**

P.O. Box 3366, Salem, OR 97302; (503) 364-3346

#### **Penncross Bentgrass**

#### **Growers Association**

P.O. Box 250, Hubbard, OR 97032; (503) 651-2130

#### **Sod Growers Association of Michigan**

50240 Martz Rd., Belleville, MI 48111; (313) 481-0033

#### **Turfgrass Producers International**

1855-A Hicks Rd., Rolling Meadows, IL 60008; (708) 705-9898

## TREES

#### **American Forestry Association**

P.O. Box 2000, Washington, DC 20013; (202) 667-3300

#### **American Society of Consulting Arborists**

5130 W. 101st Circle, Westminster, CO 80030; (303) 466-2722

#### **Arbor Day Institute**

100 Arbor Ave., Nebraska City, NE 68410; (402) 474-5655; (402) 474-0820

#### **Connecticut Tree**

#### **Protective Association**

18 Washington St., Rocky Hill, CT 06067; (203) 257-8971

#### **Council of Tree & Landscape Appraisers**

1250 I Street NW, Suite 504, Washington, DC 20005; (202)

789-2421

#### **International Society of Arboriculture**

P.O. Box GG, Savoy, IL 61874; (217) 355-9411; (217) 355-9516

#### **Nat'l. Arbor Day Foundation**

211 N. 12th St., Lincoln, NE 68508; (402) 474-5655

#### **National Arborist**

#### **Association**

P.O. Box 1094, Amherst, NH 03031; (603) 673-3311; (603) 672-2613

#### **New Jersey**

#### **Shade Tree Federation**

P.O. Box 231, Blake Hall, New Brunswick, NJ 08903; (908) 246-3210

#### **New York State**

#### **Arborists Association**

P.O. Box 58, Latham, NY 12110; (518) 783-1322; (518) 783-1258

#### **Secrest Arboretum**

Ohio Ag Research & Development Center, Ohio State University, Wooster, OH 44691; (216) 263-3761

## TURFGRASS

#### **Arkansas Turfgrass Assn.**

Penthouse Suite, University Tower Bldg., 1123 S. University, Little Rock, AR 72204; (501) 663-8810; (501) 663-9148

#### **Delaware Turfgrass**

#### **Association**

952 Monroe Terrace, Dover, DE 19904; (302) 677-1895

#### **Florida Turfgrass Association**

5850 TG Lee Blvd. #110, Orlando, FL 32822-4423; (407) 856-5767

#### **Georgia Green**

#### **Industry Association**

P.O. Box 369, Epworth, GA 30541; (706) 492-4664; (706) 492-4668

#### **Georgia Turfgrass Assn.**

#### **Ga. Turfgrass Foundation**

5198 Ross Rd., Acworth, GA 30102; (404) 975-4123

#### **Green Industry**

#### **Council of Missouri**

16100 Chesterfield Parkway South, Suite 140, Chesterfield, MO 63017; (314) 537-1360

#### **Hawaii Turfgrass**

#### **Association**

2142 Kaumualii St., Honolulu, HI 96819; (808) 841-3305

#### **Iowa Turfgrass Institute**

P.O. Box 49, Ames, IA 50010; (515) 294-1439

#### **Kansas Turfgrass Foundation**

2021 Throckmorton Hall, Kansas State University, Manhattan, KS 66506; (913) 532-6173

#### **Kentucky Turfgrass Council**

c/o Dr. Dwight Barkley, Eastern Kentucky Univ., Richmond, KY 40475; (606) 622-2228

#### **Lawn Institute (The)**

1501 Johnson Ferry Rd. NE, Suite 206, Marietta, GA 30062; (404) 977-5492

#### **Louisiana Turfgrass**

#### **Association**

P.O. Box 25100, Baton Rouge, LA 70894; (504) 388-4141

#### **Maryland Turfgrass Council**

12 Pressie Lane, Churchville, MD 21028; (410) 335-3700

#### **Massachusetts Turf &**

#### **Lawn Grass Council**

P.O. Box 489, Hadley, MA 01035; (413) 549-5295

#### **Michigan Turfgrass**

#### **Foundation**

Michigan State University, Crop & Soil Sciences, P.O. Box 80071, Lansing, MI 48909; (517) 355-0266 or (517) 321-1660

#### **Midwest Regional**

#### **Turf Foundation**

Dept. of Agronomy, Purdue University, West Lafayette, IN 47907; (317) 494-9737

#### **Mississippi Turfgrass**

#### **Association**

P.O. Box 9555, Mississippi State, MS 39762; (601) 325-2311

#### **Musser International**

#### **Turfgrass Foundation**

P.O. Box 8, Sharon Center, OH 44274; (216) 239-2383

#### **National Turfgrass**

#### **Evaluation Program**

BARC-West, Bldg. 002, Room 013, Beltsville, MD 20705; (301) 504-5125; (301) 504-5167

#### **Nebraska Turfgrass**

#### **Foundation**

P.O. Box 2118, Hastings, NE 68902; (402) 463-5418; (402) 463-5683

#### **New Jersey Turfgrass Assn.**

P.O. Box 340, Milltown, NJ 09950; (908) 821-7134

#### **New York Greengrass**

#### **Association**

P.O. Box 612, Latham, NY 12110; (518) 783-1229; (518) 426-8058

#### **New York State**

#### **Turfgrass Association**

P.O. Box 612, Latham, NY 12110; (518) 783-1229

#### **New York Turf &**

#### **Landscape Association, Inc.**

P.O. Box 307, Scarsdale, NY 10583; (914) 636-2875

#### **Noer, O.J. Research**

#### **Foundation**

301 S. 61st St., Milwaukee, WI 53214; (404) 258-7337

#### **Northern California Turf and Landscape Council**

3723 Jersey Rd., Fremont, CA 94538; (510) 490-6282

#### **Northwest Turfgrass**

#### **Association**

P.O. Box 1367, Olympia, WA 98507; (360) 754-0825

#### **Ohio Turfgrass Foundation**

P.O. Box 14824, Columbus, OH 43214; (614) 292-2601; (614) 261-6750

#### **Pennsylvania**

#### **Turfgrass Council**

P.O. Box 1078, Lemont, PA 16851-1078; (814) 863-3475

#### **Rocky Mountain Regional Turfgrass Association**

P.O. Box 29, Franktown, CO 80116; (303) 688-3440

#### **South Carolina Landscape**

#### **and Turfgrass Association**

P.O. Box 325, Clemson, SC 29633; (803) 656-3311

#### **Southern Turfgrass**

#### **Association**

1003 Howe, College Station, TX 77845; (409) 693-1656

#### **Southwest Turfgrass**

#### **Association, NMSU**

Box 30001, Dept. 3Q, Las Cruces, NM 88003; (505) 646-1406

#### **Tennessee Turfgrass**

#### **Association**

(615) 399-3864

#### **Texas Turfgrass Association**

1003 Howe, College Station, TX 77845; (409) 693-1656

#### **Turfgrass Council**

#### **of North Carolina**

P.O. Box 289, Southern Pines, NC 28388; (910) 695-1333; (910) 695-1222

#### **Turf Resource Center**

1855-A Hicks Rd., Rolling Meadows, IL 60008; (708) 705-9898; (708) 705-8347

#### **Virginia Turfgrass**

#### **Association**

3646 Greenland Ave. NW, Roanoke, VA 24012; (703) 362-4781

#### **Virginia Turfgrass Council**

PO Box 698, Fishersville, VA 22939; (540) 942-8873

## WILDFLOWERS

#### **National Wildflower**

#### **Research Center**

4801 LaCrosse Ave., Austin, TX 78739; (512) 292-4200

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IMPORTANT: Please remember always to read and follow carefully all label directions when applying any chemical.

## JANUARY

2-5: **University of Maryland Advanced Turfgrass IPM Short Course**, College Park—(301) 405-3913.

3-5: **Ontario Turfgrass Symposium**, Toronto, Ontario, Canada—(519) 767-5000; (519) 767-1114.

4-6: **The Fertilizer Institute Annual Meeting**, San Antonio (Tex.) Marriott—(202) 675-8250.

5-8: **GrowerExpo**, Hyatt Regency O'Hare, Rosemont, Ill.—Kathy Wootton, (800) 456-5380.

6-7: **National Golf Course Owners Association Family Business Seminar**, Palm Springs, Calif.—Mike Hughes or Anne Lyndrup, (800) 933-4262.

7-9: **Tennessee Turfgrass Association Conference & Trade Show**, Opryland Hotel, Nashville—Lucy Randles, (615) 399-3864.

8-10: **Minnesota Nursery & Landscapers Assn. Great Lakes Trade Exposition**, Amway Grand Plaza—Amy Frankmann, (517) 487-1282.

8-10: **Maryland Turfgrass Conference & Trade Show**, Baltimore Convention Center—(410) 335-3700.

8-10: **Nebraska Turfgrass Conference**, Holiday Inn, Omaha—(402) 463-5418.

8-11: **National Golf Course Owners Association Conference & Trade Show**, Palm Springs, Calif.—Anny Lyndrup, (800) 933-4262.

8-11: **Eastern Regional Nurserymen's Conference & Trade Show**, Concord Hotel, Kiamesha Lake, N.Y.—P.O. Box 117, Vernon, CT 06066.

8-12: **University of Maryland Advanced Landscape IPM Short Course**, College Park—(301) 405-3913.

8-12 & 15-19: **Cornell Cooperative Extension Turfgrass Management Short Course**, Cornell Campus, Ithaca, N.Y.—(607) 255-1792.

9-11: **Eastern Regional Nurserymen's Assn. Green Industry Seminar & Trade Show**, Concord

Hotel, Kiamesha Lake, N.Y.—Larry Carville, (203) 872-2095.

9-11: **Wisconsin Turfgrass & Greenscape Expo-96**, Madison—Audra Anderson, (608) 845-6536.

9-11: **Illinois Landscape Contractors Assn. Design Seminar**, Lisle/Naperville Hilton—Julie Nicoll, (708) 932-8443.

9-11: **Eastern Pennsylvania Turf Conference & Trade Show**, King of Prussia—Michael Smith, (610) 828-0253, or PTC, (814) 863-3475.

9-11: **International Society of Arboriculture Kentucky Chapter**, Lexington—Dave Leonard, (606) 252-2529.

9-11: **International Society of Arboriculture Indiana Chapter**, Indianapolis—Harvey Holt, (317) 494-3585.

10: **Professional Lawn Care Assn. of America's Managing Productivity Seminar**, (in conjunction with NC Turfgrass Conference), Charlotte, N.C.—Karen S. Weber, (770) 578-6071.

10-11: **Ecology for Landscape Professionals**, Villanova University, Villanova, Pa.—Jan McFarlan, (215) 247-5777, ext. 156; (215) 836-1051; (860) 439-5020.

10-12: **North Carolina Turfgrass Conference & Show**, Charlotte—Marsha Richardson; fax: (910) 695-1222.

10-12: **Utah Green Industry Conference & Trade Show**, Salt Lake City—Dr. Larry Rupp, (801) 797-2255 or (801) 797-3376.

12-14: **Professional Lawn Care Assn. of America's Management Conference**, Phoenix, Ariz.—Karen Weber, (770) 578-6071.

13-14: **Ecology for Landscape Professionals**, Connecticut College, New London, Conn.—Jan McFarlan, (215) 247-5777, ext. 156; (215) 836-1051; (860) 439-5020.

14-18: **National Institute of Golf Management's Educational Program**, Wheeling, W.V.—(800) 733-6006.

15-18: **Michigan Turfgrass Conference**, Lansing—Kay Patrick, (517) 321-1660.

16-18: **Mid-America Green In-**

**dustry Convention**, Kansas City, Mo.—Olivia Golden, (816) 561-5323.

16-19: **International Society of Arboriculture Midwestern Chapter**, Holiday Inn Airport, Des Moines, Iowa—John Walkowisk, (515) 242-5966.

17: **Professional Turf & Landscape Conference**, Westchester County Center, White Plains, N.Y.—Carol Mueller, (914) 636-2875.

18-20: **Mid-Am '96**, Navy Pier, Chicago (Ill.)—(708) 526-2010; or Julie Nicoll; (708) 932-8443.

18-20: **Tropical Plant Industry Exhibition**, Ft. Lauderdale-Broward County Convention Center, Ft. Lauderdale, Fla.—Linda Adams or Sabrina Wade, (407) 345-8137; (407) 351-2610.

19: **Western Tree Management Symposium**, L.A. County Arboretum, Arcadia, Calif.—Mike Mahoney; (714) 673-9075; or (602) 955-5315.

19-20: **Landscape Maintenance Association Equipment Show Roundup**, Tampa, Fla.—(941) 680-4008 or (941) 683-5159.

19-20: **WinterGreen '96**, College Park, Ga.—Sherry Loudermilk, (706) 492-4664.

21-23: **Empire State Tree Conference**, Syracuse, N.Y.—(518) 783-1322.

22-23: **Arkansas Turfgrass Conference & Trade Show**, Statehouse Convention Center—Angie McSwain, (501) 663-8810.

22-24: **Central Environmental Nursery Trade Show (CENTS)**, Columbus (Ohio) Convention Center—(614) 899-1195.

22-24: **Ohio State University Nursery Short Course**, (in conjunction with CENTS, above) Columbus, Ohio—Mary Ann Rose, (614) 292-3856.

22-25: **Professional Horticulture Conference of Virginia**, Virginia Beach—Polly Carden, (804) 523-4734.

23-25: **Virginia Turf & Landscape Conference & Trade Show**, Richmond—Bruce Tharp, (804) 340-3473, or David Chalmers, (703) 231-9738.

23-26: **Midwest Turf Expo**, Indianapolis, Ind.—Bev Bratton, (317) 494-8039.

24-26: **ProGreen Expo**, Colorado Convention Center, Denver—(303) 756-7282.

24-28: **Sports Turf Managers Assn. Conference & Exhibition**, Anaheim, Calif.—Steve Trusty, (712) 366-2669.

25: **Designing, Installing, Cost Estimating Commercial and Residential Irrigation Systems** five-day course, New Brunswick, N.J.—(908) 932-9271.

25: **Building with Trees: Saving Trees at Construction Sites**, Houston, Tex.—(402) 474-5655.

25-26: **Northern California Turf and Landscape Council Exposition**, Santa Clara Convention Center—Ginger Nunes, (510) 490-6282.

26-27: **Alabama Nurserymen's Association Trade Show**, Mobile—(334) 821-5148.

26-28: **Virginia Flower & Garden Show**, Virginia Beach Pavilion—Linda Mathews, (804) 486-0220.

29-30: **Professional Lawn Care Assn. of America's Legislative Day on the Hill**, Holiday Inn Capitol, Washington D.C.—Karen Weber, (770) 578-6071.

29-Feb. 2: **Virginia Tech Turfgrass & Management Short Course**, Donaldson Brown Hotel & Conference Center, Virginia Tech, Blacksburg—(540) 231-5182.

31: **Florida Nurserymen & Growers Assn. Floriculture Winter Seminar**, Tampa—Merry Mott, (407) 345-8137 or (800) 375-3642.

## FEBRUARY

1-3: **Turfgrass Producers International Midwinter Conference**, Austin, Tex.—(800) 405-8873 or (708) 705-9898.

1-4: **American Association of Nurserymen's Management Clinic**, The Galt House, Louisville, Ky.—(202) 789-2900.

4-6: **The Fertilizer Institute Annual Meeting**, San Antonio, Tex.—(202) 675-8250.

5-6: **Illinois Landscape Contractors Assn. Landscape Foreman Training**, Holiday Inn, Willowbrook—Julie Nicoll, (708) 932-8443.

5-7: **Trees & Utilities National Conference**, Lied Conference Center, Nebraska City, Neb.—(402) 474-5655.

5-11: **International Golf Course Conference & Show**, Orange County Convention Center, Orlando, Fla.—(800) 472-7878.

6-7: **California Green Industry Legislative Conference**, Sacramento—Carol Hutchings, (916) 567-0200.

6-8: **Landscape Contractors Association MD/DC/VA Winter Workshop**, Bethesda Marriott, Md.—(301) 948-0810.

7-9: **Illinois Landscape Contractors Assn.'s Effective Selling Workshop**, Willowbrook—Julie Nicoll, (708) 932-8443.

8: **Northeastern Pennsylvania Turfgrass & Maintenance School**, White Haven—Andrew McNitt, (814) 863-1368.

11-14: **Associated Landscape Contractors of America's Executive Forum**, Phoenix, Ariz.—Elise Lindsey, (703) 620-6363.

13, 20 & 27: **Sure-Fire Financial Skills for the Landscape Contractor**, New Brunswick, N.J.—(908) 932-9271.

13-14: **Ohio Associated Green Industries Winter Conference**, John S. Knight Center, Akron—(614) 263-9311.

13-18: **National Arborist Association Annual Meeting and Conference**, San Diego Hilton Beach & Tennis Resort—(800) 733-2622.

16: **Ecological Landscaping Association Winter Conference**, Foxboro, Mass.—(508) 667-5636.

16-17: **Tampa Bay Horticultural Trade Show**, Tampa (Fla.) Convention Center—(813) 960-1457.

20-22: **Illinois Landscape Contractors Assn. Winter Seminar**, Lisle—Julie Nicoll, (708) 932-8443.

21-25: **Southeastern Flower Show**, Atlanta, Ga.—(404) 888-5638.

22-23: **Landscape Estimating Seminar**, Richfield Holiday Inn,

Ohio—(216) 659-9755.

23-24: **Golf Course Congress with Exhibition**, Munich, Germany—Projektleitung Fairway, Messe Munchen GmbH, Messegerlande, D-80325 Munchen; Tel. +49 (89) 5107-194/592; Fax +49 (89) 5107-182/506.

23-25: **Miflor, International Exhibition of Nursery Gardening**, Milan, Italy—Fiera Milano, Largo Domodossioia 1, 20145 Milano; Tel. 02.4997.7278—4997.7926; Fax 02.58207620—4813072.

25-27: **Wisconsin Landscape Federation Winter Convention**, American Club, Kohler—(414) 529-4705.

26: **Water Gardens: Designing & Maintaining Ponds in the Residential Landscape**, New Brunswick, N.J.—(908) 932-9271.

26-27: **Urban Conservation 2000 Conference**, Seattle, Wash.—(515) 289-2331 or (800) 843-7645.

26-March 1: **University of Wisconsin School of Turfgrass Management**, Madison—Lee Gottschalk, (608) 263-1672.

27-28: **Advanced Turf Management Symposium**, Rutgers Cooperative Extension & Cook College—(908) 932-9271.

27-29: **Western Pennsylvania Turf Conference & Trade Show**, Pittsburgh Expomart, Monroeville—(814) 355-8010.

27-March 1: **International Erosion Control Conference & Trade Exposition**, Seattle, Wash.—(800) 455-4322 or (970) 879-3010.

28: **New Jersey Landscape '96 Trade Show & Conferences**, Meadowlands Exhibition Center, Secaucus—Skip Powers, (201) 664-6310.

28-29: **Southern Illinois Grounds Maintenance School**, Collinsville—Ron Cornwell, (618) 692-9434.

28-29: **Turf & Grounds Exposition II**, Suffern, N.Y.—(518) 783-1229 or (800) 873-8873.

29-March 3: **Association of Professional Landscape Designers**, Charleston, S.C.—Nancy Jones; (312) 201-0101.

## MARCH

1-2: **Associated Landscape Contractors of America's Masters in Management**, Chicago, Ill.—(703) 620-6363 or (800) 395-2522.

2: **Midwest Chapter Sports Turf Managers Association Annual Meeting & Awards Luncheon**, Schaumburg (Ill.) Golf Club—(708) 439-4727.

4-5: **Nevada Landscape Conference & Trade Show**, Reno—(702) 852-7469.

4-5: **International Society of Arboriculture Michigan Chapter**, Lansing Holiday Inn South, Lansing—Ann Ashby, (517) 482-5530.

6-7: **Metropolitan Detroit Landscape Association Trade Show & Convention**, Novi (Mich.) Expo Center—(810) 646-4992.

6-7: **Storms Over the Urban Forest**, Nashville, Tenn.—(402) 474-5655.

6-8: **Massachusetts Turf Conference**, Springfield—(413) 549-5295.

7-10: **Wichita Lawn, Flower and Garden Show**, Century II, Wichita, Kans.—(316) 721-8740.

8-9: **Associated Landscape Contractors of America's Masters in Management**, Denver, Colo.—(703) 620-6363.

8-18: **Florissimo 96**, Parc des Expositions, Dijon, France—Florissimo 96, Parc des Expositions, BP108, 21003 Dijon Cedex/France; Tex. +33 8077 3939; Fax +33 8077 3900

9-10: **State Garden Show of Texas**, Waco Convention Center—Gloria Gonzales, (817) 772-1270.

9-17: **Chicago Flower & Garden Show**, Navy Pier, Chicago, Ill.—Nancy Compel, (708) 869-1056.

11-13: **Golf Development Expo**, Town & Country, San Diego, Calif.—(800) 208-6508.

13: **Shigo on Trees**, A Systems Approach to Practical Tree Care, Milwaukee, Wis.—(402) 474-5655.

15: **Shigo on Trees**, A Systems

Approach to Practical Tree Care, Nashville, Tenn.—(402) 474-5655.

15-16: **Associated Landscape Contractors of America's Masters in Management**, Denver, Colo.—ALCA, (703) 620-6363 or (800) 395-2522.

21: **Building with Trees: Saving Trees at Construction Sites**, Greensboro, N.C.—(402) 474-5655.

21-24: **Associated Landscape Contractors of America's Student Career Days**, San Luis Obispo Campus, Calif.—(703) 620-6365 or (800) 395-2522.

22-23: **International Society of Arboriculture New Jersey Chapter**, Frelinghuysen Arboretum, Morristown, N.Y.—David C. Shaw, (908) 431-7903.

23-27: **International Society of Arboriculture Southern Chapter**, Callaway Garden Resort, Pine Mountain, Ga.—Rae Ann Ham, (803) 654-8265.

26-April 1: **American Society of Golf Course Architects Annual Meeting**, Pinehurst, N.C.—(312) 372-7090.

28-29: **Dr. Alex L. Shigo Lecture**, location pending—John Kirkland, (503) 254-0482.

29-30: **Florida Certified Landscape Contractor Exam**, Edgewood Children's Ranch—Lynne Rue, (407) 345-8147 or (800) 375-3642.

## APRIL

8-11: **The Show at Augusta**, (Ga.)—Thomas M. Quinlan, (617) 248-0636.

13-17: **American Planning Association National Conference**, Disney World, Orlando, Fla.—Fax (312) 431-9985.

27-28: **Leesburg Flower & Garden Festival**, Leesburg, Va.—(703) 777-1262.

## MAY

4-6: **Turf & Ornamental Communicators Assn. Annual Meeting**, Washington, D.C.—(612) 758-5811.

**JUNE**

- 4-6: **Florida Seed Association Annual Convention**, Mt. Dora, Fla.—P.O. Box 39, Greenwood FL 32443.
- 6-8: **Tree City USA National Conference**, Lied Conference Center, Nebraska City, Neb.—(402) 474-5655.
- 8-9: **How to Teach Youth About Trees & Environmental Stewardship**, Lied Conference Center, Nebraska City, Neb.—(402) 474-5655.
- 16-17: **Associated Landscape Contractors of America's Student Career Days**, Cal Poly, San Luis Obispo, Calif.—(703) 820-6363.
- 20-24: **Super Floral Show**, Columbus, Ohio—(602) 998-3992.

**JULY**

- 7-10: **Soil & Water Conservation Society Conference**, Keystone, Colo.—(515) 289-2331 or (800) 843-7645
- 13-15: **Southeast Greenhouse Growers Conference**, Greenville, S.C.—Paula Henderson, conference, (800) 453-3070; Ken Hall, trade show, (404) 292-8446.
- 13-16: **Florida Nurserymen & Growers Assn. Annual Convention**, Marriott Sawgrass near Jacksonville—Linda Van Der Zee, (407) 345-8147 or (800) 375-3642.
- 20-23: **Texas Turfgrass Short Course**, Arlington—Shirley Duble, (409) 693-1656.
- 23-25: **Penn Allied Nursery Trade Show**, Fort Washington, Pa.—(717) 238-1673.
- 25-27: **Turfgrass Producers International Summer Convention**, Hyatt Regency Sacramento, Calif.—(708) 705-9898.
- 28-30: **International Lawn, Garden & Power Equipment Expo**, Louisville, Ky.—(502) 562-1962.
- 28-Aug. 3: **Perennial Plant Symposium & Trade Show**, Denver, Colo.—(614) 771-8431.
- 31-Aug. 1: **Professional Grounds Conference**, Harper College, Palatine, Ill.—Bob Getz, (708) 925-6350.

**AUGUST**

- 2-3: **Associated Landscape Contractors of America's Masters in Management**, Chicago—(703) 620-6363.
- 2-4: **North East Green Expo 96**, The OnCenter, Syracuse, N.Y.—(315) 682-6542.
- 5-6: **Southwest Horticultural Trade Show**, Phoenix (Ariz.) Civic Plaza—Cheryl Goar, (602) 966-1610.
- 9-11: **World's Showcase of Horticulture**, Georgia World Congress Center Atlanta—(404) 973-9026.
- 11-14: **International Society of Arboriculture Conference & Trade Show**, Cleveland—(217) 355-9411.
- 16-18: **Tan-Misslark Trade Show**, Houston, Tex.—(800) 880-0343.
- 17-18: **Pennsylvania Landscape & Nursery Trade Show**, Pittsburgh—(717) 238-1673.
- 20: **Wisconsin Turfgrass Field Day**, Madison—Audra Anderson, (608) 845-6536.
- 20-25: **American Association of Nurserymen Conference & Trade Show**, Portland, Ore.—(202) 789-2900.

**SEPTEMBER**

- 8-10: **1996 World Fertilizer Conference**, Century Plaza, Los Angeles, Calif.—(202) 675-8250.
- 16-20: **Trees for the World**, Lied Conference Center, Nebraska City, Neb.—(402) 474-5655.
- 17-19: **California Association of Nurserymen Convention**, South Lake Tahoe, Calif.—(916) 567-0200.
- 19: **Florida Nurserymen & Growers Assn. Golf Tournament**, Orlando—Merry Mott, (407) 345-8147 or (800) 375-3642.
- 20-21: **National Horticulture Short Course** (held in conjunction with FNATS), Orlando, Fla.—Linda Van Der Zee, (407) 345-8147 or (800) 375-3642.
- 20-22: **Florida Nursery & Allied**

- Trade Shows (FNATS)**, Orlando—Linda Adams/Sabrina Wade, (407) 345-8147 or (800) 375-3642.
- 26: **Saving Trees at Construction Sites**, Kansas City, Kans.—(402) 474-5655.
- 30-Oct. 3: **Northwest Turfgrass Conference**, Empress Hotel, Victoria, BC, Canada—(360) 754-0825.

**OCTOBER**

- 1-5: **International Bedding Plant Conference**, Dearborn, Mich.—(800) 647-7742.
- 7-8: **Plant Affair West**, Ft. Lauderdale, Fla.—(305) 473-2955.
- 8-10: **West Texas Turfgrass Conference**, Western Texas College, Snyder—(806) 354-8447.
- 9-11: **Trees, People & the Law**, Lied Conference Center, Nebraska City, Neb.—(402) 474-5655.
- 16-18: **Atlantic Seedsmen's Convention**, Hotel Viking, Newport, R.I.—Dr. John E. Baylor, (814) 237-0330.
- 18-19: **Texas Green Industry Conference**, Ft. Worth—(800) 832-6934.
- 15-17: **Sunbelt Agricultural Exposition**, Moultrie, Ga.—(912) 387-7088.
- 23-24: **Western Nursery & Garden Expo, Sands Expo**, Las Vegas, Nev.—(800) 517-0391.
- 24-25: **Florida Agricultural Conference & Trade Show**, Orlando—(407) 678-5337.
- 24-25: **Georgia/Florida Regional Green Industry Update**, Tallahassee/Cairo—(912) 681-5189.
- 27: **Environmental Initiatives for Horticulture**, Disney's Contemporary Resort—Jennifer Nelis, (407) 345-8147 or (800) 375-3642.
- 27-Nov. 1: **National Institute on Park & Grounds Management Conference**, Minneapolis—(414) 733-2301.
- 28-29: **Fall Plant Extravaganza**, Ft. Lauderdale, Fla.—(305) 436-3642.

**NOVEMBER**

- 3: **Building With Trees: Saving Trees at Construction Sites**, Grand Rapids, Mich.—(402) 474-5655.
  - 3-5: **International Irrigation Expo & Technical Conference**, San Antonio, Tex.—(703) 573-3551.
  - 7-9: **Tree Care Expo**, Charlotte (N.C.) Convention Center—(603) 673-3311.
  - 9-12: **Carolinas Golf Course Superintendents Conference**, Radisson, Myrtle Beach, S.C.—(803) 653-3617.
  - 12-15: **New York State Turf & Grounds Expo**, Rochester—(800) 873-8873 or (518) 783-1229.
  - 13-15: **Composting Council Annual Conference**, Washington, D.C.—(703) 739-2401 or (703) 739-2407.
  - 14-15: **Golf Course Expo** (Public-Access Golf Facilities), Orlando, Fla.—(207) 846-0600.
  - 17-21: **Green Industry Expo**, Cincinnati, Ohio—(703) 620-6363; PLCAA, (800) 458-3466; PGMS, (410) 584-9754.
- DECEMBER**
- 2-4: **North Central Turfgrass Expo**, Pheasant Run, St. Charles, Ill.—Nancy Jones, (312) 201-0101.
  - 3-6: **Rocky Mountain Turf Conference & Trade Show**, Denver, Colo.—(719) 489-3222.
  - 4-5: **Dr. Alex L. Shigo Lecture Series**, location pending—John Kirkland, (503) 254-0482.
  - 8-11: **Texas Turfgrass Conference & Show**, Ft. Worth—(409) 693-1656.
  - 10-12: **Georgia Turfgrass Conference & Show**, Atlanta—(770) 975-4123.
  - 10-12: **New Jersey Turfgrass Expo**, Atlantic City—(908) 821-7134.
  - 10-13: **Ohio Turfgrass Conference**, Columbus—(614) 261-6750.
  - 11-12: **Pacific Coast Turf & Landscape Conference & Trade Show**, Seattle, Wash.—(206) 292-9198.



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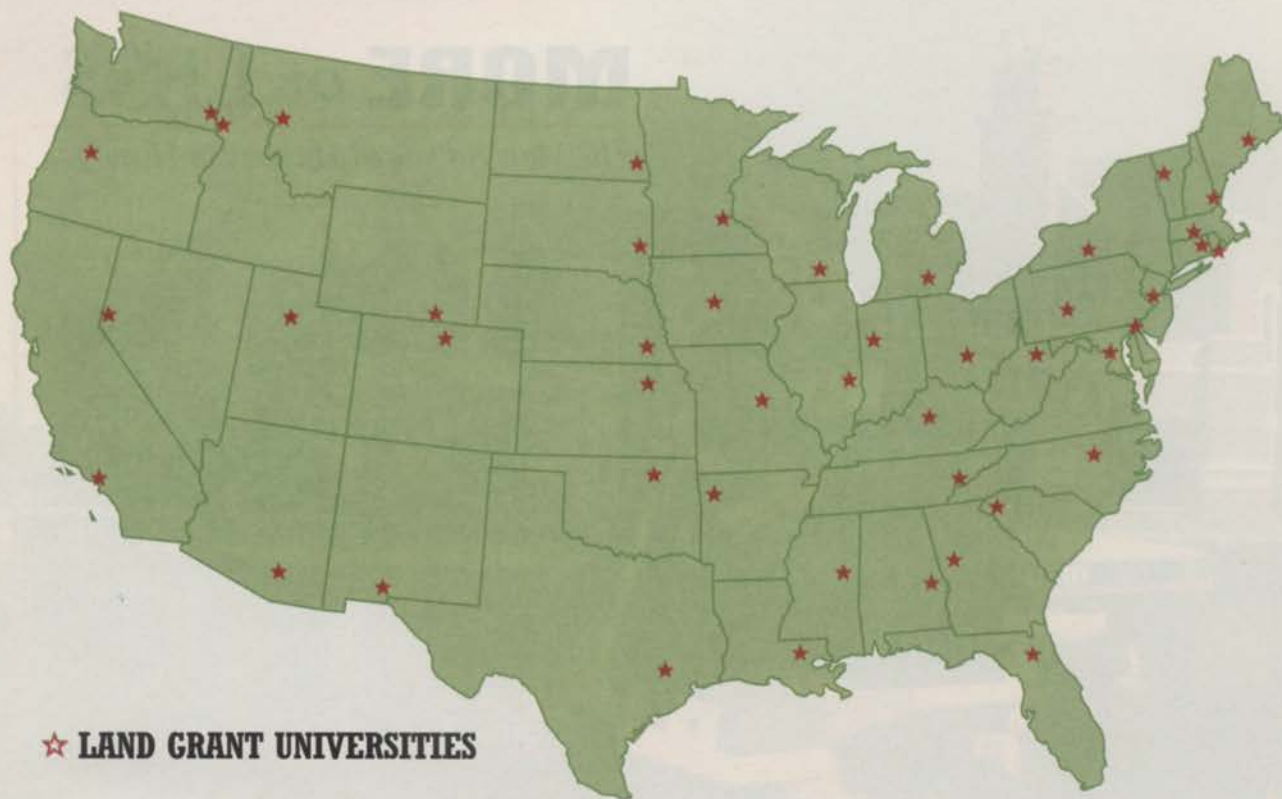
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## POSTING/NOTIFICATION LAWS

STATE	Who posts	Placement of sign	Info given to customer?	Contract required?	Who notified
Alabama					
Alaska					
Arizona					
Arkansas					
California					
Colorado	Com, LC, GC, T/S, O	CPA	NA	No	Reg.
Connecticut	Com, LC, GC, T/S, HO, PCO	CPA, SI	TOA	No	Reg.
Delaware					
Dist. of Columbia					
Florida	Com, LC, GC, T/S	CPA	NA	N	Res.
Georgia	Com, GC, T/S, NC	CPA (SI on GC)	TOA	No	NA
Hawaii					
Idaho					
Illinois	Com, LC, T/S, GC	CPA (SI on GC)	TOA	No	C, N, R
Indiana	Com, LC	CPA	TOA	No	NA
Iowa	Com, LC, GC, T/S, O	CPA	R	No	C, N, Reg.
Kansas					
Kentucky	Com, LC	CPA	TOA	No	C, N, R
Louisiana	Reg.				
Maine	Com, LC, T/S	CPA	NA	No	R
Maryland	Com, LC, GC, T/S, O	CPA (SI on GC)	TOA, P	No	R, Reg.
Massachusetts	Com, LC	CPA	TOA, P	No	C, R
Michigan	Com, LC, GC, T/S, PC	CPA (SI on GC)	P, 3	Oral or written	Reg.
Minnesota	per label for human re-entry	NA	NA	Yes	NA
Mississippi					
Missouri					
Montana					

STATE	Who posts	Placement of sign	Info given to customer?	Contract required?	Who notified
Nebraska					
Nevada					
New Hampshire	Com, LC, GC	CPA	P	No	C, R
New Jersey	Com, LC, GC, T/S, PC	CPA	P, R	No	NA
New Mexico					
New York	Com, LC, T/S	CPA	TOA	Yes	NA
North Carolina					
North Dakota					
Ohio	Com, LC, GC, O	CPA	TOA	No	C, N, R
Oklahoma					
Oregon					
Pennsylvania	Com, LC, GC, T/S, PC	NA	P, R	No	C, N, R, Reg.
Puerto Rico					
Rhode Island	Com, LC, O	CPA	TOA, P	No	C, N, R
South Carolina					
South Dakota					
Tennessee					
Texas					
Utah					
Vermont	Com, LC, GC, T/S	CPA	TOA, P, R	No	C, R
Virginia					
Washington	Com, GC	CPA	NA	No	Reg.
West Virginia	Reg.				
Wisconsin	Com, LC, GC, T/S	SI	TOA, P, R	No	Reg.
Wyoming					

**LEGEND**

Com=commercial applicator  
 LC=lawn care  
 GC=golf course  
 T/S=tree & shrub service  
 HO=homeowners

PC=structural pest control  
 O=others  
 CPA=conspicuous points of access  
 SI=at specific intervals  
 TOA=time of application

P=prior to application  
 R=upon request  
 C=customer  
 N=adjacent neighbors  
 Reg.=registry list

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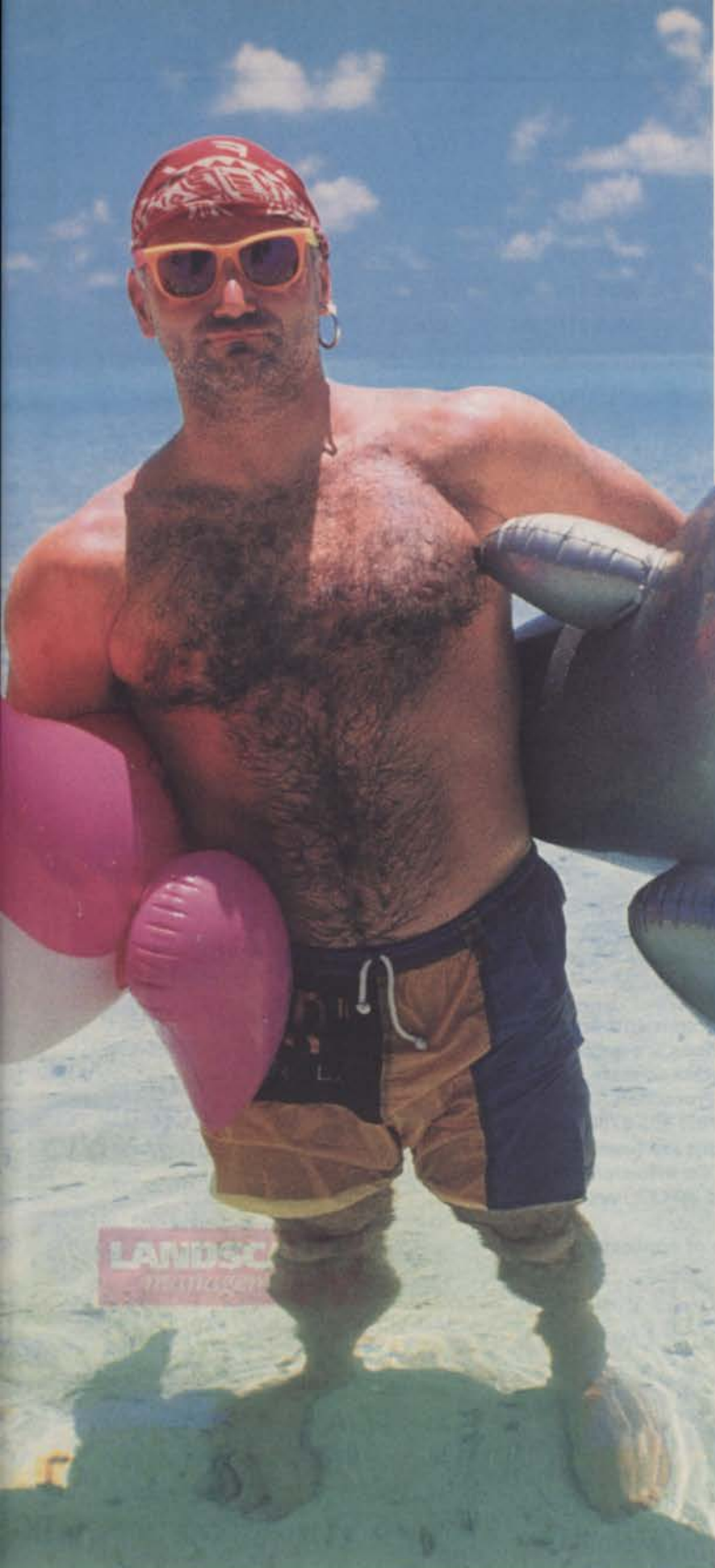
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**STATE PESTICIDE CONTROL AGENCIES**

**Certification requirements and pesticide use regulations are quite complex and vary from state-to-state. The U.S. Environmental Protection Agency can be reached at (703) 305-6708. Green Industry regulations are found in *The Regulation and Certification of Pesticide Applicators, 40 CFR Part 171.***

**Office in charge of applicator certification**

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OTHER RESOURCES

# Training: where to get it

**A** variety of training and certification programs are offered in the U.S., at both the national and local levels. If you are seeking such assistance, contact the appropriate organizations for information on the programs best suited for your needs.

## National programs

The Associated Landscape Contractors of America (ALCA) offers a Certified Landscape Technician (CLT) program. Twelve states and two Canadian provinces are registered to administer the CLT's exterior program: California, District of Columbia, Illinois, Maryland, New York, North Carolina, Oregon, Texas, Utah, Virginia, Washington, Wisconsin, British Columbia and Ontario.

Program objectives are:

- \* To raise the standards of the profession.
- \* To encourage self assessment by offering guidelines for achievement.
- \* To award recognition to those who have demonstrated a high level of competency in the profession.
- \* To improve the performance within the profession by requiring participation in a continuing program of professional development.

For more information, contact ALCA at 12200 Sunrise Valley Drive, Suite 150, Reston, VA 22091; (800) 395-2522 or (703) 620-6365.

The Golf Course Superintendents of America has multiple programs available, some leading to the coveted Certified Golf Course Superintendent (CGCS) rating. For more information: GCSAA, 1421 Research Park Drive, Lawrence, KS 66049-3859; (913) 841-2240.

The International Society of Arboriculture offers a certified arborists program. Cost is \$100 for members, \$150 for non-members. Multiple programs are available with varying schedules. For more information: ISA, P.O. Box GG, Savoy, IL 61874; (217) 355-9411.

The turf certification program sponsored by the Professional Lawn Care Association of America (PLCAA) and the University of Georgia is acceptable for pesticide recertification credits in 25 states:

Alabama, Arkansas, Colorado, Connecticut, Delaware, Florida, Georgia, Idaho, Kansas, Maine, Maryland, Maine, Missis-

issippi, New Jersey, New Mexico, North Carolina, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Washington, West Virginia and Wyoming.

The PLCAA/UGa's "Principles of Turfgrass Management" course is a home-study program that covers mowing, irrigation, pesticides, customer relations and other facets of the green industry. It is designed for those working with lawn care companies, golf courses, landscape management firms, athletic fields, cemeteries, public parks, institutions and recreation areas.

PLCAA members get a discount. For a free brochure, call the PLCAA at (800) 458-3466.

The Professional Grounds Management Society offers a closed-book test based on seven PGMS booklets. It's administered at the local level, and leads to a rating of Certified Grounds Manager (CGM). Cost is \$150 for PGMS members and \$300 for non-members. For more information, contact PGMS at (410) 584-9754.

## Regional certification

The Alliance for Environmental Concerns, P.O. Box 3692, Wayne, NJ 07474; (201) 595-7172. *Annual training seminar the Tuesday before Thanksgiving. Cost is \$45.*

Arizona Nursery Association, 1430 W. Broadway, Suite A-125, Tempe, AZ 85282; (602) 966-1610; (602) 966-0923. *Industry certification programs offered three times a year, fees vary.*

Arkansas Turfgrass Association, Penthouse Suite, University Tower Bldg., 1123 S. University, Little Rock, AR 72204; (501) 663-8810; (501) 663-9148. *Certification classes offered.*

California Association of Nurserymen, 4620 Northgate Blvd., Suite 155, Sacramento, CA 95834; (916) 567-0200; (916) 567-0505. *Certification exam offered in spring and fall, \$50 member, \$200 non-member.*

California Landscape Contractors Associa-

tion, 2021 N. St., Suite 300, Sacramento, CA 95814; (916) 448-2522; (916) 446-7692. Exams offered in North and South sections of state, \$200 with member discounts.

**Delaware Turfgrass Association**, 952 Monroe Terrace, Dover, DE 19904; (302) 677-1895. *Twice-yearly exam; classes through cooperative extension.*

**Eastern Regional Nurserymen's Association**, P.O. Box 117, Vernon, CT 06066; (203) 872-2095. *Thirteen-week classes, exam offered later, \$35 member, \$95 non-member.*

**Florida Nurserymen & Growers Association**, 5401 Kirkman Rd., Suite 650, Orlando, FL 32819; (407) 345-8137; (800) 375-3642. *Nursery and landscape certification programs with multiple options, some leading to FCLC (Florida Certified Landscape Contractor) certificate.*

**Florida Turfgrass Association**, 5850 TG Lee Blvd. #110, Orlando, FL 32822-4423; (407) 856-5767. *Seminars in January; classes in September.*

**Georgia Turfgrass Association**, 5198 Ross Rd., Acworth, GA 30102; (404) 975-4123. *Certification and recertification classes and exams.*

**Landscape Industry Council of Hawaii**, 1085 S. Beretania, Suite 203, Honolulu, HI 96814; (808) 545-1533; (808) 545-5026. *Program schedule varies according to level of interest.*

**Landscape Maintenance Association**, 41 Lake Morton Dr., #26, Lakeland, FL 33801; (813) 680-4008. *Self-study program offered on as-needed basis.*

**Louisiana Turfgrass Association**, P.O. Box 25100, Baton Rouge, LA 70894; (504) 388-4141. *Multiple pesticide workshops offered.*

**Maine Golf Course Superintendents Association**, 170 US Rt. 1, Suite 200, Falmouth, ME 04105; (207) 781-7878. *March turf conference; pesticide credits available at monthly meetings included in membership.*

**Maryland Turfgrass Council**, 12 Pressie Lane, Churchville, MD 21028; (410) 335-3700. *Pesticide recertification seminar at January convention.*

**Metropolitan Detroit Landscape Association**, 30700 Telegraph Rd., Suite 4555, Bingham Farms, MI 48025; (810) 646-4992. *Certified applicators and certified landscape technician programs offered at varying fees.*

**Midwest Regional Turf Foundation**, Dept. of Agronomy, Purdue University, West Lafayette, IN 47907; (317) 494-9737. *Multiple programs offered.*

**Minnesota Golf Course Superintendents Association**, P.O. Box 617, Wayzata, MN 55391; (612) 473-0557. *Annual recreation conference, \$90.*

**New York Greengrass Association**, P.O. Box 612, Latham, NY 12110; (518) 783-1229; (518) 426-8058. *Multiple pesticide certification programs.*

**New York State Nursery & Landscape Association, Inc.**, P.O. Box 657, Baldwinsville, NY 13027; (315) 635-5008. *Nursery program offered, call for details.*

**North Carolina Landscape Contractors Association**, P.O. Box 400, Knightdale, NC 27545; (919) 266-1777. *Exams offered in January, August and sometimes June, \$50.*

**Northern California Turf and Landscape Council**, 3723 Jersey Rd., Fremont, CA 94538; (510) 490-6282. *Winter, spring and fall programs.*

**Northwest Turfgrass Association**, P.O. Box 1367, Olympia, WA 98507; (360) 754-0825. *Recertification credits available.*

**Ohio Turfgrass Foundation**, P.O. Box 14824, Columbus, OH 43214; (614) 292-2601; (614) 261-6750. *Annual conference in December with state re-certification credits.*

**Pennsylvania Nurserymen's Association**, 1924 N. Second St., Harrisburg, PA 17102; (717) 238-1673. *Nursery program, call for details.*

**Pennsylvania Turfgrass Council**, P.O. Box 1078, Lemont, PA 16851-1078; (814) 863-3475. *Multiple certification training programs.*

**Secrest Arboretum**, Ohio Agricultural Research & Development Center, Ohio State University, Wooster, OH 44691; (216) 263-3761. *Multiple programs.*

**South Carolina Landscape and Turf-**

**grass Association**, P.O. Box 325, Clemson, SC 29633; (803) 656-3311. *Multiple programs at Clemson University.*

**Southwest Turfgrass Association**, NMSU, Box 30001, Dept. 3Q, Las Cruces, NM 88003; (505) 646-1406. *Twice-yearly training and testing, \$50 members, \$100 non-members.*

**Texas Association of Landscape Contractors**, 3001 LBJ Freeway, Suite 106, Dallas, TX 75234; (800) 832-6934; (214) 241-3888. *Certified landscape professional test offered in October and February, \$200 members, \$400 non-members.*

**Texas Association of Nurserymen**, 7730 South IH 35, Austin, TX 78745; (800) 880-0343. *Classes plus twice-yearly certification exam.*

**Turfgrass Council of North Carolina**, P.O. Box 289, Southern Pines, NC 28388; (910) 695-1333; (910) 695-1222. *Multiple training programs.*

**Utah Association of Nurserymen & Landscape Contractors**, P.O. Box 636, Sandy, UT 84091; (801) 565-8880. *Twice-yearly nursery program.*

**Virginia Turfgrass Council**, P.O. Box 698, Fishersville, VA 22939; (540) 942-8873. *Twice-yearly certification/recertification classes/exam; classes through VPI.*

**Washington Association of Landscape Professionals**, P.O. Box 729, Mercer Island, WA 98040; (206) 644-7642. *Annual grounds and irrigation field tests offered, \$175 members, \$225 non-members.*

**Washington State Nursery & Landscape Association**, P.O. Box 670, Sumner, WA 98390; (206) 863-4482. *Twice-yearly program offered, call for details.*

**West Texas Golf Course Superintendents Association**, 6200 Estacado Lane, Amarillo, TX 791209; (806) 354-8447. *Four meetings a year; annual conference second week in October.*



# Questions!! Questions!!



**FACT: There is no status quo in grounds management. You either move ahead or fall behind.**

**Question No. 1: What is your profession, and what should you do about it?**

**Answer:** If you are an institutional grounds professional or independent landscape contractor, you belong with the *full range* of your fellow professionals, as represented by the Professional Grounds Management Society, where you are an *individual*, not just part of a member organization. (PGMS is the oldest, most fully inclusive organization of grounds professionals.)

**Question No. 2: So, what are the steps to getting ahead?**

**Answer:** Join and participate in YOUR professional society  
Read Green Industry publications  
Attend Educational conferences  
Become certified

**Let PGMS join you in your future.**

We don't just expect you to join us for joining's sake. We're vitally interested in our members' futures. Let us add our expertise and strength to you for your greater attainment.

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  - Certified Grounds Manager program\*
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    - discounts — books, rental cars
    - membership directory (Who's Who In Grounds Management)
    - awards
    - information clearinghouse

\*Conferred by PGMS, grounds manager certification is a program of developing and administering a program of voluntary peer review to establish acceptable competence levels, and to help the grounds professional attain his personal goals.

## BOTTOM LINE

Your industry is moving ahead. Are you moving ahead with it? The only way you really know is if you're involved. If you're in grounds management, you belong with other grounds managers, and not trying to do everything alone.

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**Tech Center:** Disease Control Guide  
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**Golf/Grounds:** Caring for greens  
**Product Spotlight:** Hedge & tree pruners, chain saws  
**How-To:** Get free publicity

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**Cover story:** State of the Green Industry  
**LM Reports:** Spray equipment  
**Tech Center:** Thatch control  
**Lawn/Landscape:** Difficult customers  
**Golf/Grounds:** The U.S. Open  
**Product Spotlight:** Irrigation equipment, wetting agents  
**How-To:** Analyze efficiency

**JULY**

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**LM Reports:** Aerators  
**Tech Center:** Soil analysis  
**Lawn/Landscape:** Water treasures  
**Golf/Grounds:** Balancing the budget  
**Product Spotlight:** Aerators, verticutters  
**How-To:** Handle problem employees  
**BONUS:** Seed Pocket Guide

**AUGUST**

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**LM Reports:** Spreaders  
**Tech Center:** Turfseed availability  
**Lawn/Landscape:** Residential maintenance  
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**SEPTEMBER**

**Cover story:** "The Landscape Management 100"  
**LM Reports:** Chippers/shredders  
**Tech Center:** Micronutrients  
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**Golf/Grounds:** Ready for football?  
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**How-To:** Schedule the off-season

**OCTOBER**

**Cover story:** Irrigation initiatives  
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**How-To:** Inventory equipment

**NOVEMBER**

**Cover story:** "People of the Year"  
**LM Reports:** Geotextiles  
**Tech Center:** Popular ornamentals  
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**Golf/Grounds:** Delegating authority  
**Product Spotlight:** Utility vehicles, golf cars  
**How-To:** Plan your career

**DECEMBER**

**1997 Green Book:**  
 Associations  
 Cooperative Extension  
 Distributors  
 Events  
 Products  
 Suppliers  
**...much, much more**

ARTICLE INDEX

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Biodegradable & non-toxic EarthRight® lubricants offer an ecological, high-performance advantage over petroleum-based products. Hydraulic fluids, two-cycle motor oils, tractor fluids, bar & chain oils...all specifically designed to protect your equipment and your course. EarthRight lubricants won't destroy root systems or result in ground contamination like petroleum lubricants. And our dust control products actually promote seed growth in hydroseeding applications. Call toll-free for a worldwide distributor near you.

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## DOWELANCO

DowElanco has produced three guides for responsible pest control, designed especially for lawn care, landscape and nursery professionals.



They're filled with practical information on managing weeds and insect pests efficiently and effectively for both warm- and cool-season turfgrasses.

Other easy-to-use reference guides from DowElanco give you

quick, yet thorough information about Dow-Elanco active ingredients, including Dursban insecticide, Team, Gallery, Snapshot and Surflan (on southern turf or nursery/ornamental use) pre-emergence herbicides and Confront post-emergence herbicide.

Each guide offers information about pests controlled by each product, along with timing and application recommendations.

Circle 280



For managing broadleaf and grassy weeds, DowElanco offers lawn care and landscape professionals a complete weed control program of time-proven pre-emergence and post-emergence herbicides. Learn more about this program, which includes Surflan, Team and Gallery pre-emergence herbicides, and Confront post-emergence herbicide, with the DowElanco "Border to Border Weed Control Program" brochure.

This four-color brochure provides the facts on controlling even the toughest grassy and broadleaf weeds, effective product applications and timing, weed control on ornamentals, and the facts about how a sound weed-control program will help lawn care professionals build better working relationships with their customers.

Circle 281

Get the latest information on Dursban, one of the most widely-used, effective pest control products available today, with the "Dursban Insecticide" brochure. This piece offers information about several Dursban formulations including Dursban Pro and Dursban 50W, and includes university data on Dursban effectiveness with some of the toughest insect pests, including chinch bugs and sod webworms.



including chinch bugs and sod webworms.

Circle 282

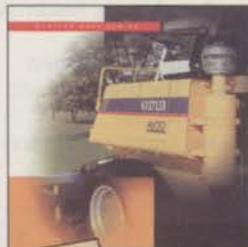
To order any of the DowElanco publications, select the guide that best fits your needs and fax your request on business letterhead to the DowElanco Customer Information Service at (800) 905-7326;

or call (800) 352-6776. When requesting literature, please refer to the following numbers:

- Cool-season pest control edition**, #301-00-016;
- Warm-season pest control edition**, #301-00-017;
- Nursery and landscape edition**, #301-00-018;
- Surflan (on southern turfgrasses)**, #305-74-012;
- Surflan (on nursery/ornamentals)**, #304-74-002;
- "Border to Border Weed Control"**, #301-00-034;
- Dursban**, #301-10-012;
- Team** #301-86-002;
- Gallery**, #301-78-005;
- Snapshot**, #301-81-009;
- Confront**, #301-61-005;
- Dursban**, #301-10-010.



## EXCEL MANUFACTURING



Commercial rotary mowers for turf and grounds from Excel Manufacturing are featured in the company's latest product brochures.

These brochures describe the latest Excel models, including the all-new and compact Model 2500, which features a low-profile design and dual-hydrostatic drive system. Also featured are the five "Hustler" models of hydrostatic mowers, available in diesel or gasoline versions.



The company's UTR—Ultimate Turning Radius—is described in detail, with diagrams and photographs of mowers in use in landscape, roadside, airport and other turf management operations.

Circle 283

## MELROE COMPANY

The Bobcat Worksaver "Bobcatalog" from Melroe Company is a free, 32-page buyer's guide to Bobcat Compact Equipment. This full-color catalog has complete descriptions of Bobcat skid-steer loaders, mini-excavators, accessories and 30 job-matched attachments. The Bobcatalog contains end-user stories, helpful selection criteria and even financing options. For an automated faxed response, call (800) 662-1907.



To order by mail, contact Melroe Company at P.O. Box 6019, Fargo, ND 58108-6019.

Circle 284



## GRAVELY INTERNATIONAL

Gravely International riding tractors, chippers and the company's Promaster riding mowers are featured in three separate booklets published by the equipment manufacturer. Professional G-Series riding tractors have welded steel and cast-iron structures with no



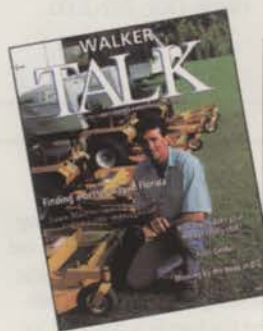
belts to slip or break. The Promaster series of riding mowers have been designed to reduce mowing time. The Pro Chip series includes four chippers of varying sizes, each one easy to haul and operate. Contact Gravely at 150 South Stratford Rd., Suite 530, Winston-Salem, NC 27104; (910) 777-1122.

Circle 285

## WALKER MANUFACTURING

Walker Manufacturing shows the way to "Fast, Easy, Beautiful Mowing" in its latest product brochure for green industry professionals.

Specifications and diagrams are given for the company's four models for the professional mower, with information on snow removal



and dethatching attachments.

Also available from Walker is *Walker Talk* magazine, a regular publication which includes success stories of green industry professionals who have integrated Walker mowers into their businesses.

For either publication, contact Walker Manufacturing Company, 5925 East Harmony Rd., Fort Collins, CO 80525; (970) 221-5614.

Circle 286

## PBI/GORDON CORPORATION

Literature on Encore DSC Dry Sprayable Concentrate is available from PBI/Gordon Corporation. Encore DSC is a patented formulation containing no 2,4-D, and is the newest broadleaf herbicide marketed by "The Trimec People."



Encore DSC is packaged in dissolvable, water-soluble bags, to reduce worker exposure and eliminate measuring. Container disposal problems and triple-rinsing are eliminated.

Encore DSC dissolves in cold water with minimal agitation—and not being a suspension—it stays in solution. Pre-measured packets allow accurate dosages with increased ease of handling.

For literature, contact PBI/Gordon Corporation, P.O. Box 014090, Kansas City, MO 64101.

Circle 287

## TERRA PROFESSIONAL PRODUCTS

Terra Professional Products offers a variety of product literature for 1996. The company's Professional Products Catalog is available in editions for the northern and southern United States. Both publications contain 60 pages of information on products for turf and aquatics. Included are fungicides, herbicides, insecticides, plant growth regulators, specialty chemicals, turfgrass seed, fertilizer,



greenhouse and nursery products, and vegetation management products. Conversion charts and measurement tables are included, to ensure accurate applications.

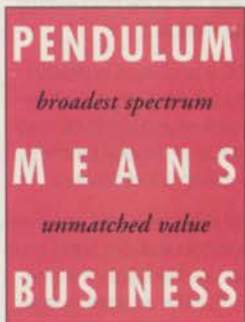
Also available from Terra is the "Talk to Terra" brochure, a brief description of company philosophy and professional product sales locations. Contact Terra International, Inc. Professional Products Division, P.O. Box 6000, Sioux City, IA 51102-6000; (800) 831-1002.

Terra also publishes an "Adjuvant Usage in the Turf, Ornamental and Vegetation Management Industries," as a guide to adjuvant usage in the turf, ornamental and vegetation management industries.

Circle 288

## AMERICAN CYANAMID

American Cyanamid offers a helpful variety of product literature on its Pendulum broad-spectrum herbicides.



"Pendulum Means Business" describes at length the season-long control and formulation and application flexibility that is possible with Pendulum. Learn which turfgrasses have excellent product tolerance, at appropriate application rates. The publication includes pocket-sized, removable cards with illustrations of some of the weeds controlled by Pendulum.

Circle 289



American Cyanamid also publishes product descriptions of Pendulum 60 WDG herbicide; Pendulum 3:3 EC herbicide and Pendulum Herbicide Plus Fertilizer. Learn about broad-spectrum control advantages, season-long performance and cost-effectiveness of these American Cyanamid products.

For more information or the name of the Pendulum distributor nearest you, call (800) 545-9525.

Circle 290



## CIBA

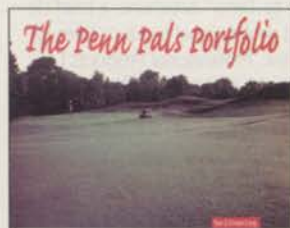
Ciba Turf & Ornamental Products describes 12 of its professional turf products in this six-page brochure. Included is information on fungicides, insecticides, herbicides, Primo growth regulator, and Sprint micronutrient solution. Use sites, packaging information and application parameters are given in detail. Contact Ciba at P.O. Box 18300 Greensboro, NC

27419-8300; (910) 547-1164. Ask for publication 910-00077B.

Circle 291

## TEE-2-GREEN CORPORATION

Learn the history, quality standards and use recommendations of the Penn Pals varieties of bentgrass in Tee-2-Green Corporation's "Penn Pals Portfolio."



Penncross, Penn-eagle and PennLinks, and Pennway and Pennrio blends perform under a wide variety of conditions, and may only be sold as certified seed. Contact Tee-2-Green at P.O. Box 250, Hubbard, OR 97032; (800) 547-0255.

Circle 292

## SANDOZ AGRO, INC.

Sandoz Agro, Inc. offers new, four-color brochures on two of its leading products. Sentinel 40WG turf fungicide is featured in an 8-page publication. The product controls summer patch, dollar spot



and brown patch in golf course turf. "Peak Performance" describes the solubility, length of control and application rates for the company's Barricade pre-emergence herbicide.

Both brochures are free from the Sandoz Specialty Products Service Line at (800) 248-7763; ask for publication's TO#242 and TO#257.

Circle 293

## AGREVO USA COMPANY

ProStar Plus from AgrEvo USA Company provides enhanced control of the two most devastating turf diseases: brown patch and dollar spot. A twin-pack of fungicides containing two independently-registered products, Prostar Plus provides precise measurements of Prostar 50WP Fungicide and Bayleton 50WP fungicide. For literature on Prostar, contact AgrEvo USA Company at Little Falls Centre One, 2711 Centerville Rd., Wilmington, DE 19808; (302) 892-3000.

Circle 294

## SCOTTS

Scotts revolutionary new Precision-Pro Spreader is made of a heavy duty, unibody construction. It won't rust or break, and is built to last a lifetime. Large, 13-inch pneumatic tires roll easily, even over rough terrain, and the handle is designed for greater comfort and less fatigue.



The hopper holds 85 pounds of material.

For literature on the Precision-Pro Rotary Spreader, contact The Scotts Company at 14111 Scottslawn Rd., Marysville, OH 43041; (513) 644-0011.

Circle 295

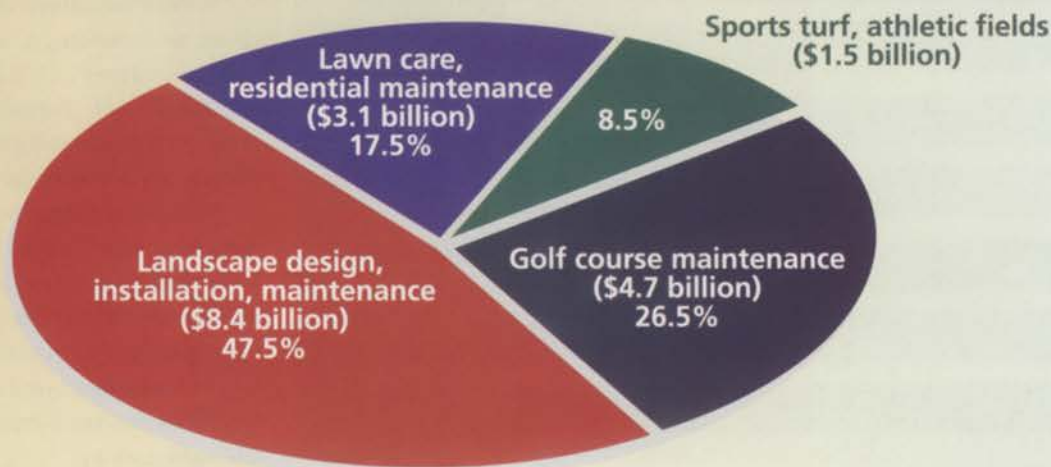
# GREEN INDUSTRY FOLLOWS NATIONAL ECONOMIC REBOUND

*Sales are up about 15 percent this year in the lawn/landscape segment, and golf and other sports are more popular than ever, according to LANDSCAPE MANAGEMENT research.*

Nineteen ninety-five will go down in the annals of the green industry as an extremely good year, despite hot, stifling weather that blanketed most of the country.

The extreme summer motivated more homeowners to buy professional lawn care rather than brave the heat themselves. Americans also sought

MONETARY MAKE-UP OF THE DEFINABLE \$17.7 BILLION GREEN INDUSTRY



# STATE OF THE INDUSTRY

more recreational opportunities, including golf and other sports played on natural grass fields.

Stuart Stevens of Kwiniaska Golf Club, Shelburne, Ver., describes the summer of 1995 as "hellish," as drought conditions

caused severe turf wilt. He says the best he and his crew could do was periodic syringing, which was not much of a remedy.

Stevens says a wet fall has helped the turf enter dormancy in reasonably good shape.

## WHO BUYS WHAT ANNUALLY

Product category	% of sample purchasing	Median purchase	Mean purchase	Projected to circ.
Soil aerators	27.8%	\$2,650	\$4,348	\$58.0 million
Fert./herb. combinations	61.5%	\$4,950	\$16,355	\$362.9 million
Domestic pick-ups	41.1%	\$14,275	\$18,943	\$334.1 million
Dry-applied fertilizer	22.6%	\$4,450	\$11,779	\$386.1 million
Ornamental fertilizer	46.7%	\$1,000	\$2,648	\$60.4 million
Liquid-applied fertilizer	28.1%	\$2,575	\$6,264	\$75.4 million
Post-emergence herbicides	63.0%	\$1,375	\$3,443	\$92.5 million
Pre-emergence herbicides	56.8%	\$1,725	\$6,567	\$125.5 million
Small mowers	31.3%	\$1,600	\$2,280	\$43.5 million
Mid-size mowers	22.5%	\$6,100	\$8,594	\$88.3 million
Large mowers	25.8%	\$11,000	\$16,648	\$196.9 million
Turfgrass sod	47.0%	\$2,500	\$8,256	\$218.8 million
Irrigation equipment	49.9%	\$4,100	\$10,735	\$269.7 million
Compact tractors	25.6%	\$12,000	\$17,290	\$208.5 million
Turf fungicides	44.7%	\$2,100	\$8,103	\$199.7 million
Turf insecticides	49.1%	\$1,500	\$6,266	\$134.7 million
Turf-seed	74.1%	\$2,000	\$5,430	\$207.9 million

## Overview

The green industry appeared to grow at a 6 to 7 percent clip in 1995. According to LANDSCAPE MANAGEMENT estimates, the green industry (lawn/landscape and golf/athletic) maintains 20.9 million acres of turf with combined revenues and budgets of nearly \$18 billion. This does not factor in the countless millions of acres of maintained turf devoted to parks, shopping malls, airports, hospitals, schools and other institutions that might have in-house grounds maintenance.

LM estimates that landscapers make up nearly 50 percent of its "green industry" buying market, and golf course maintenance counts about 25 percent. The remainder consists of lawn care companies and athletic field managers.

The major trend cutting across all industry segments is the drive to become more environmentally friendly. Landscape managers are doing less "landscape maintenance" and more "environmental management." They are incorporating more naturalized areas into their landscapes.

Landscape design—whether formal or informal—is becoming more diverse. High-maintenance turf is being de-emphasized in new designs and re-designs while more low-maintenance elements like shrubs, ornamental grasses and wildflowers are incorporated.

"We're a very diverse company because clients are demanding it," says Dan Coneeny of Jersey's C&C Landscaping, Middletown, N.J. "For instance, we added ornamental pond installation this year, and that's pretty new to this area."

"We see more things being done to properties," adds Ed Wandtke of Wandtke & Associates, a green industry consulting organization. "Things like ponds and night-lighting and paving. And that means that we're encountering brand new problems like having non-union employees installing low-voltage wiring."

DURSBAN ELIMINATES 140  
INSECT PESTS BECAUSE ALL IT TAKES  
IS ONE TO BUG A CUSTOMER.



Most customers tend to overreact. Discover one lawn pest and they think they're infested. Never mind that most customers can't tell the difference between a sod webworm and a night crawler.

Keeping customers' lawns insect pest free is what Dursban® insecticide is all about. Not only is it a dependable and economical broad spectrum insecticide,

but it has also been formulated to provide you an effective residual on most turfgrasses and ornamentals.

One thing for sure, use Dursban and customers won't be bugging you with their insect pest problems.

For further information on Dursban, or any other product in the extensive line of DowElanco products, give us a call at 1-800-352-6776. Always read and follow label directions.

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# STATE OF THE INDUSTRY

## ATTITUDE QUOTIENT



NOTE: Attitude Quotient is percentage of respondents who say they have a positive attitude about the industry minus the percentage that says they have a negative attitude.

A major societal trend—the growing immigration rate—is shaping a less traditional workforce, with more non-English-speaking employees in the green industry. That and legal changes in the workplace have forced landscape managers to make a greater effort to train employees.

There is also a trend among government subsidized entities like school and park systems to privatize their landscape operations.

"We've expanded into larger jobs like the city parks and school district," notes Paul Comstock of Comstock & Sons, White Bear Lake, Minn. "They saw some of our other jobs and came to us. They gave us some test areas and hired us."

Big-ticket items in the market continue to be turf fertilizers. Readers of *LANDSCAPE MANAGEMENT* magazine purchase about \$250 million of dry-applied fertilizer each year and an additional \$75 million of liquid-applied fertilizer. Fertilizer/herbicide combination materials—which can allow landscapers to make two applications in one pass—lead all purchases of green industry-oriented products with about \$318 million per year.

In addition, LM readers buy more than \$250 million worth of irrigation/sprinkler equipment and more than \$400 million of

turfseed and grass sod each growing season. (See chart for details.)

Despite the double-barrelled problems of rising labor and equipment costs, most LM readers are optimistic about their industry. About two of every three see a bright future, with golf course superintendents and landscapers being the most overtly optimistic. (See chart.)

### Lawn/landscape spurts

The lawn/landscape market in 1995 was made up of approximately 44,000 bona fide companies, managing 10 million acres of turf with sales of \$12.5 billion. The contractor segment accounted for roughly half of the total managed acres, and the 36,000 companies which perform more than 95 percent of the business generated \$9.4 billion in sales. The 8,000 companies that make up the lawn care segment accounted for \$3.1 billion in sales. These two segments grew almost 15 percent in 1995.

Urban Environments of Columbus, Ohio, was one of the national leaders in growth, doubling its revenues. Joel Korte, a partner in the company, had worked in the Baltimore/Washington area until three years ago.

"We've been well-received here," says Korte. "There is a higher level of sophistication in the Baltimore/Washington area, and they do business on a scale that I don't see here. We've been quite fortunate in our timing. The economy is going in a posi-

tive direction, and construction and residential housing are both positive."

Both lawn care operators and landscapers cite labor as being the fastest-rising cost of doing business.

"The labor situation is tough," notes Minnesotan Paul Comstock. "The McDonalds have picked up the \$5 help, the Targets and Walmarts have picked up the \$6 help and the warehouses have picked up the \$7 help. That leaves the \$8 help—if you can find people who want to work. So we pay a little more. I'd rather have a \$12 guy who shows up for work than an \$8 guy who doesn't."

Lawn care operators rate compliance (of local, state and federal regulations) the second-fastest rising cost.

"I should've been an accounting or business major rather than horticulture," says Todd Pugh, the 23-year-old owner of Todd's Enviroscapes, Louisville, Ohio, a full-service lawn/landscaping company. "People in this industry are going to have

to get more education to stay in business in the future, because of all the regulations."

Landscapers believe that insurance is the second fastest-rising cost of business.

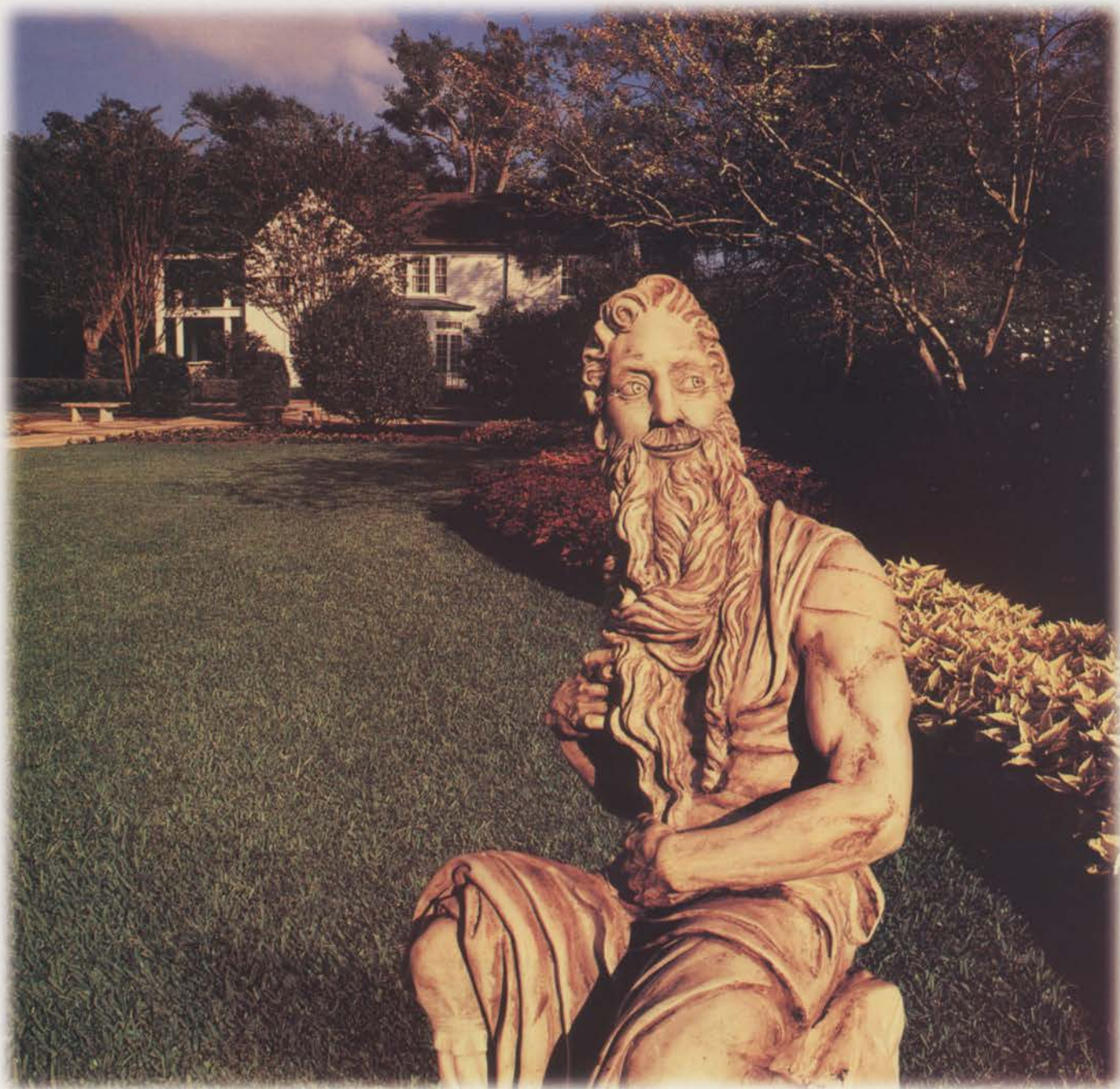
"Some companies are not reporting all their revenues to insurance companies," surmises Mike Repka of Waterfall Landscaping, Englewood Cliffs, N.J. "That skews insurance rates up. If there were more regulation in that respect, it would decrease the cost of insurance."

### Golf/rec turf steady

You would think that those same people who hesitated to brave the hot sun and care for their lawns would also hesitate to visit their local golf course. But not so: most superintendents reported increased play.

*Most golf courses report increased play—particularly those in the middle price range.*

PREVENT CRABGRASS WITH TEAM  
AND EVEN YOUR HARDEST CUSTOMER  
WILL CRACK A SMILE.



Dependability is what lawn care and landscape professionals look for in a preemergence herbicide. And dependability is what you get with the time proven Team\* herbicide. Since 1985, Team has proven itself effective at stopping a broad spectrum of troublesome grassy weeds, especially crabgrass.

With the rock solid performance of Team, you can expect consistent, season long control.

Because nothing, pound for pound, prevents crabgrass better than Team, you know you've got a preemergent you can depend on to bring a smile to the face of any customer.

For further information on Team, or any other product in the extensive line of DowElanco products, give us a call at 1-800-352-6776. Always read and follow label directions.

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# STATE OF THE INDUSTRY

## ESTIMATED SIZE OF THE GREEN INDUSTRY, 1995

	Annual growth	# of acres (millions)	# of cos./depts.	Sales or budgets
Golf course maintenance	2.5%	2.0	15,000	\$4.7 billion
Landscape design, install, maintain	14%	5.0	36,000	\$8.4 billion
Chemical lawn care, residential maint.	16%	5.0	8,000	\$3.1 billion
Sports turf, athletic fields	1.6%	0.9	43,500	\$1.5 billion
Other turf & ornamental	n/a	8.0	n/a	n/a
<b>TOTALS</b>	<b>6-7%</b>	<b>20.9</b>	<b>102,000</b>	<b>\$17.7 billion</b>

# of cos./depts.: number of golf courses from National Golf Foundation; landscape companies from various industry estimates; lawn care estimates from LM's lawn care circulation list; sports turf estimates from U.S. National Park System, National Federation of State High School Athletic Associations, National Collegiate Athletic Association and other state and local parks lists.

Bill Rogers, superintendent at Evergreen Country Club in Elkhorn, Wis., is optimistic about the golf business, thanks to the "tremendous traffic" at the course in 1995. A new, nine-hole course built in 1993 continues to add to the draw for golfers.

Being "in the middle price range," Rogers says, also helps bring in the golfers.

Stevens is also optimistic about the future of golf, "based on golfers' willingness to pay in the middle price ranges, which ultimately reflects on how well the golf course is groomed."

David Deetscreek, director of golf operations at the Admiral Lehigh Golf Resort in Lehigh, Fla., believes the superintendent's job has become more challenging as the environment is taken more into consideration. Indeed, many believe the superintendents to be "the original environmentalists."

"Certainly, there's going to be a struggle for golf courses relative to environmental restraints," admits Deetscreek. "Protecting

the environment is important, but nonetheless, it is another added hardship to golf course maintenance."

Apart from the economic factors, Deetscreek says golf course maintenance has developed into golf course "management," as more and more superintendents pursue degrees in turf management.

About 400 new and expanded golf courses will be completed and open by the

end of 1995, according to the National Golf Foundation. That will bring the total to approximately 15,250 golf courses (14,000 golf facilities) in the U.S. Fewer condo/country club complexes are being developed, but the demand for more public courses has increased. Of the new and expanded courses in 1995, 80 percent will be public facilities.

More than \$2.5 billion was spent to maintain the courses in 1995. The golf course segment, which manages about two million acres of turf, grew at about 2.6 percent in 1995, according to NGF statistics.

Golf superintendents see equipment as being the fastest-rising cost of maintaining their courses with labor a close second. Athletic field managers tend to agree, though compliance with regulations edges labor as being the second fastest-rising cost.

Rogers says his fastest-rising cost is health insurance. He says the renewal rates are going up 30 percent, "so we're looking at a higher deductible for routine health care."

Jim Hoorn, manager of building and grounds for the Birmingham, Mich., thinks—as does Comstock—that there's "a huge market" for athletic field contracting, just waiting to be tapped, if any commercial lawn care companies care to make a serious effort. But, he cautions, they have to

## FASTEST-RISING COSTS OF DOING BUSINESS

Percent of total sample	Golf course	Lawn care	Landscape management	Athletic field	Industry average
<b>Labor</b>	29.7%	27.6%	33.0%	25.5%	28.8%
<b>Equipment</b>	33.9%	17.1%	16.6%	39.0%	25.3%
<b>Regulations/taxes</b>	11.6%	22.4%	18.9%	26.1%	19.2%
<b>Insurance</b>	10.9%	18.8%	23.0%	5.7%	15.1%
<b>Fertilizers/pesticides</b>	10.9%	5.9%	1.6%	13.5%	7.4%
<b>Fuel</b>	0.0%	5.3%	3.2%	0.7%	2.4%
<b>Marketing/advertising</b>	0.0%	2.9%	3.7%	0.0%	1.8%



NO PREEMERGENT IS MORE  
EFFECTIVE OVER THE TOP OF ORNAMENTALS  
THAN SURFLAN.



Nothing makes you look better as a landscape and lawn care expert than Surflan® herbicide.

From azaleas to zinnias, Surflan is safe over the top of over 200 ornamentals, yet tough on over 50 annual grasses and broadleaf weeds. With Surflan, your customers will see you as a fountain of horticultural

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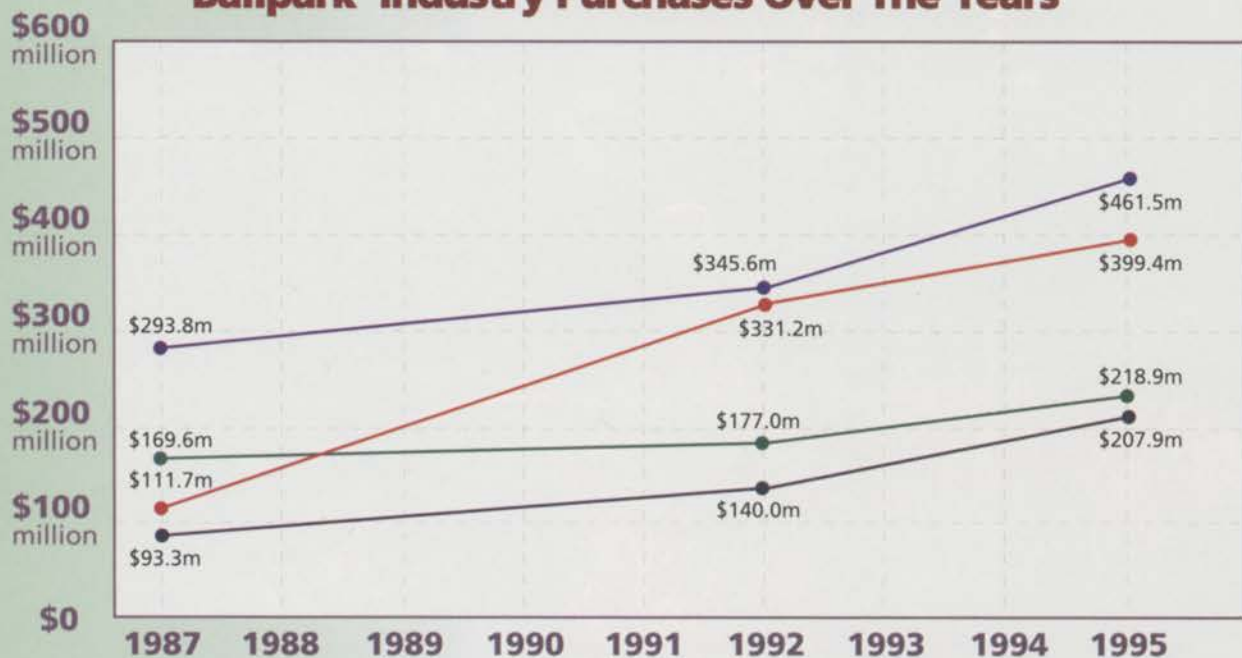
For further information on Surflan, or any other product in the extensive line of DowElanco products, give us a call at 1-800-352-6776. Always read and follow label directions.

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# STATE OF THE INDUSTRY

## 'Ballpark' Industry Purchases Over The Years\*



- Turf Fertilizers
- Turf Herbicides
- Mowers
- Turfseed

\* Estimated total purchases by LANDSCAPE MANAGEMENT readers  
 1987 survey by Readex, Inc.  
 1992 survey by Associated Market Research, Inc.  
 1995 survey by Advanstar, Inc.

know athletic turf.

"Residential lawns are very different from athletic fields: the demands, recovery rates, wear tolerances; there are many subtle technical differences." Athletic fields, reminds Hoom, "need lots more 'T.L.C.'"

Money for projects isn't always easy to come by, admits Hoom, who says "education comes first," which is something he can't dispute.

### The future

What does the future hold for the green industry? Probably more growth.

Lawn care and landscape maintenance companies, for instance, predict that their revenues will grow more than 16 percent in 1996—especially those companies in the \$50,000 to \$99,999 range, which pre-

## Turfseed purchases are way up

Sales of turfseed to the green industry have increased at an annual rate of about 28 percent, according to statistics obtained by LANDSCAPE MANAGEMENT over the years.

A survey completed by Advanstar Inc. and LANDSCAPE MANAGEMENT predicted that LM readers would spend \$207.9 million on turfseed in 1995, compared with just \$93.3 million in 1987, according to a study done by Readex Inc.

Sales of turf herbicides and turf fertilizers have grown at annual rates of 16.9 percent and 7.1 percent, respectively, according to the independently-conducted surveys.

The Advanstar survey predicted that LM readers would spend \$461.5 million on turf fertilizers in 1995 (dry-applied, liquid-applied and in combination with turf herbicides). That compares with just \$293.8 million that was spent by LM readers in 1987.

Sales of mowers to LM's readers, meanwhile, remained fairly stable from 1992 to 1995 after a huge increase from 1987 to 1992.

The comparative figures in the above chart are merely "ballpark" figures, as each survey had a different margin of error. The magazine plans to conduct further, similar research in 1996.

MOST PEOPLE ARE ECSTATIC AT HOW  
EFFECTIVE CONFRONT IS AT MAKING THEIR  
BROADLEAF WEEDS DISAPPEAR.



With Confront® herbicide, lawn care and landscape professionals know they're covered. Because no postemergent herbicide controls broadleaf weeds better.

Confront brings you a new standard of broadleaf control on both warm and cool season turfgrasses.

For over 35 different species of broadleaves, from

dandelions and clover to oxalis and ground ivy, Confront is the one herbicide that won't let you down.

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**Confront**

## STATE OF THE INDUSTRY

dict 25.9 percent growth next year.

The key to success in the future—at least in lawn/landscape—might well be niche marketing. As work becomes more diversified, those companies with a marketing plan will continue to thrive.

Repka started his company three years ago. With 85 percent growth in 1995, he's been more successful than most landscapers in that state.

"The market itself hasn't been expanding much," Repka notes. "But we're a niche company: we market our water gardens and we try to keep a (geographically) tight account base.

"I started the company like this was an experiment, trying some things I learned in college in the real world. I didn't expect them to work so well. The planning has really paid off."

Also, with the increase in youth soccer leagues and the "graying" of the baby boom generation, interest in golf and other athletic activities is not expected to wane through the year 2000. There will, for instance, be 300-400 new or expanded golf facilities next year, the equivalent of about 250-300 18-hole courses.

## Green grass getting easier?

*Maybe from the standpoint of technological advances—but new problems in the areas of government compliance are being created, too.*

Improved grass species, better, easier-to-use control products and other technological developments mean the job of the average landscape manager will get easier as the industry approaches the millennium.

Profit margins in the lawn/landscape segment of the green industry—which were never low—are growing significantly during the mid-'90s, thanks in large part to a vast array of new grass cultivars and other improvements in the turf and ornamental chemical business.

And the job of the golf course superintendent and athletic field manager—despite interference from an ever-present government—is getting easier, at least from a technical standpoint.

"Equipment still doesn't last that long, though," notes Todd Pugh of Todd's Enviroscaping, Louisville, Ohio. "People in this industry have a tendency to get too far in debt. It's sort of nice being debt-free like we are, but not many companies are."

Bill Rogers of Evergreen Country Club in Elkhorn, Wis., has increased his use of walking mowers on the newest nine holes to reduce traffic stress, which can compound heat stress. "We tried it in September and October," says Rogers, "and it was a big improvement for the newer greens. The greens came back tremendously this fall, plus we don't get that triplex ring on the greens."

Control products are becoming more efficient, and offer excellent control of most weeds, insects and diseases at significantly lower rates. The relatively new water-soluble packages, pre-measured packages and micro-injection packages are easier to use

than earlier versions of the same products.

"We're trying to take the water soluble packet to the next step: to find out what size the customers really need," says Dow Elanco's Mark Urbanowski. "We're (also) working toward closed systems, but the market still may not be ready for this approach. The feedback we get from the customer will be the driving factor."

New grasses, too, are more drought- and wear-tolerant, more insect- and disease-resistant. Grasses that used to pass muster 10 or 15 years ago are not good enough for home lawns any more. New, third- and fourth-generation grasses are becoming the rule rather than the exception.

"A lot of the large companies and courses are finding out that the technical aspects in the turf industry are becoming so well understood," says Ed Wandtke of Wandtke & Associates, a green industry consulting organization. "The common things are not the problem any more.

"What landscape managers don't know about and aren't comfortable with are OSHA in the locale they're working in, and other governmental regulations. Things like not roping off holes or securing dangerous areas for the night is where we're hearing the problems crop up lately.

"In the past, no one focused on these aspects of the job," Wandtke continues, "but they have to now, because more jobsites are being checked by inspectors."

IF YOU WANT TO KNOW HOW LONG  
GALLERY WORKS TO PREVENT BROADLEAF WEEDS,  
ASK SOMEONE WITH TIME ON THEIR HANDS.



After applying Gallery\* preemergence herbicide, you've got about 6 to 8 months of good solid waiting before you'll spot the emergence of any of over 95 different broadleaf weeds. Even the tough ones like spurge, dandelion and plantain.

In fact, Gallery is the only preemergent on the market today that's designed to prevent so many broadleaf weeds, yet is safe over the top of all turfgrasses,

and over 400 different species of ornamentals.

So now that you have a little extra time on your hands, maybe you can get around to digging up even more business.

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# Meeting customers' needs: the key to future success

by DICK HOLZSCHU/general manager, Urban Pest Management

**W**ITH CONTINUED growth in the turf industry comes an even greater challenge: meeting our customers' and their clients' needs—not just now, but well into the future. Even in the relatively short term of the next decade, the need for new products, technical information and support surpasses anything that has come before.

It's ironic that the very information and products that create conveniences in our society also engulf people's free time. We are, as they say, an information society. But trying to keep up with every idea and innovation creates additional time pressures on individuals, both on the job and at home.

"Right away" is no longer soon enough. Demands are immediate. Homeowners have less time to manage their lawns and landscapes, so they increasingly rely on professionals to get the job done.

In turn, lawn care and landscape service companies and golf course superintendents look to manufacturers for information and support for the products that meet their customers' needs. Because they depend on companies like DowElanco for accurate, reliable information, we become not only product manufacturers but stewards of support information.

While these products continue to make huge strides in efficacy and flexibil-



ity, they are also the target of increased scrutiny and regulation. It is up to manufacturers like DowElanco to educate, inform and provide environmental stewardship—not just in response to crisis, but as an integral part of mission and purpose.

At DowElanco, our stewardship efforts encompass strides toward developing new products, continuing support for current products and providing information.

First, we will press forward with new products that respond to current needs and concerns. DowElanco's extensive research processes are designed to stimulate both innovation and confidence. Presently, several new products are reaching the final phases of the 10-year introductory development process, products that will help our customers meet their customers' needs. Newer formulations and packaging also help meet customers' increased safety demands and environmental concerns. In addition, our established products undergo continual testing—both in the labo-

ratory and in the field—to be sure they meet current standards.

Second, we look inward to provide the channels and resources to back up our current products. For example, in response to increased informational and service demands in the field, we recently formed two new sales districts with 14 sales representatives dedicated solely to the turf and ornamental marketplace. These reps, in cooperation with field technical services and corpo-

rate-based research and development, further increase our support and commitment to the industry.

Third, we must educate all of our customers, internal and external, about using products responsibly for the protection of health, safety and the environment. To that end, DowElanco maintains a strong presence in industry-wide associations such as Responsible Industry for a Sound Environment (RISE). This industry coalition works to educate the public and the government about the use of specialty pesticides in the environment. It also encourages manufacturers, suppliers and users of our products to maintain the highest standards of environmental responsibility.

By fostering the innovation and discovery of new products and cooperating with others in our industry to educate consumers and legislators, DowElanco plans to help raise the service standard throughout the 21st century.

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HE WROTE TO TELL US WHAT HAPPENED:

*"I think you have built, quite possibly, the BEST lawn mowing machine I have ever seen. I did not own any of your machines last season. This year, I own three with plans to buy a couple more next season. Your machine has allowed us to increase our business 100% from the previous year without hiring another employee. I would not have believed that it was possible but I can assure you that it is.*

*Our quality too has increased considerably. We were able to acquire a couple of major contracts this season and these businesses could not be more pleased with our work. I hold your mowers directly responsible for our success."*



*Discover Walker  
Labor Savings  
to Help your  
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Hoffco Inc  
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Landscapers Supply Corp  
LESCO Inc  
Maruyama US Inc  
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Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
Shindaiwa  
Solo Inc  
Stanley Hydraulic Tools  
Stihl Inc  
Tanaka  
Vandermolen Corp  
Steven Willand Inc  
Yardway Intl

**BRUSH CUTTERS, RIGHT-OF-WAY**

Alamo Group  
Billy Goat  
Bush Hog  
DOB Distributors Inc  
Forestry Suppliers Inc  
Safety Test & Equipment Co  
SouthAg  
Terraline  
Steven Willand Inc

**BUCKET LIFTS**

Guest Industries Inc  
Northwestern Motor Co  
Safety Test & Equipment Co  
Yardway Intl

**CARTS, LAWN**



Agri-Fab Inc  
Cub Cadet Corp



**John Deere**

Easy Rake  
E L Hilts & Co  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Kadco USA Inc  
Lambert Mfg Corp  
Maruyama US Inc  
Ben Meadows Co

**CHAIN SAW ACCESSORIES**

Husqvarna Forest & Garden Co

**CHAIN SAW PARTS**

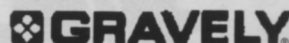
Clinton Engines Corp  
Commercial Landscape Supply Inc  
Echo Inc  
Forestry Suppliers Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Ben Meadows Co  
Professional Tree & Turf Equipment  
RedMax  
Stihl Inc  
Yardway Intl

**CHAIN SAWS**

Brewt Power Systems Inc  
Commercial Landscape Supply Inc  
Echo Inc  
Forestry Suppliers Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
Professional Tree & Turf Equipment  
RedMax  
Shindaiwa  
Solo Inc  
Stanley Hydraulic Tools  
Stihl Inc  
Tanaka  
Westheffer Co  
Steven Willand Inc  
Yardway Intl

**CHIPPERS**

AmeriQuip  
Baker  
Bandit Industries Inc  
BCS America Inc  
Bear Cat Co  
Befco Inc  
Cub Cadet Corp  
Easy Rake  
Forestry Suppliers Inc  
Garden Way Inc  
Goossen Industries



**Gravelly Intl**

Ingersoll Equipment Co  
LaBarge Equipment Co  
Landscapers Supply Corp  
Lindig Mfg Corp  
Little Wonder  
MacKissic Inc  
Olathe Mfg Inc  
Palmor Products Inc  
Parker Sweeper Co  
Safety Test & Equipment Co  
Salsco Inc  
Simplicity Mfg Inc  
Snapper  
Steiner Turf Equipment Inc  
Terraline  
VC Marketing Inc

Vermeer Mfg Co  
Steven Willand Inc  
Yardway Intl

**COMPOSTERS**

Dalen Products Inc  
DuraTech Industries Intl  
Forestry Suppliers Inc  
Kadco USA Inc  
MacKissic Inc  
Palmor Products Inc  
Safety Test & Equipment Co  
SCAT Engineering Div ATI Inc

**COMPUTER HARDWARE/SOFTWARE**

Armor Systems Inc  
Ask Me Multimedia Center  
Buckner  
CompuScapes  
C & P Press Inc  
Demaco Mfg Group Ltd  
Dilloware Inc  
Eagle Point Software Div Landcadd  
Forestry Suppliers Inc  
Innovative Data Design Inc  
Irrigation Management Group  
Micro Express  
Plastro Irrigation Gal Div  
Red Wing Business Systems Inc  
Softquest Inc  
Thornton Computer Management Systems  
Trims Software Intl  
Yardway Intl

**CULTIVATORS**

AerWay  
Bush Hog  
Commercial Landscape Supply Inc  
Corona Clipper



**John Deere**  
Echo Inc



**Gravelly Intl**

Hoffco Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Lambert Mfg Corp  
Land Pride  
Logan Equipment Group Inc  
Ben Meadows Co  
Turfster Intl  
Unverferth Mfg Co  
Woods Equipment Co  
Worksaver Inc  
Wylie Mfg

PRODUCTS / SERVICES

**BRIDGES**

Continental Bridge  
Excel Bridge Mfg  
Hermitage Gardens  
Western Wood Structures Inc

**BRUSH CUTTERS, HAND HELD**

Brewt Power Systems Inc  
Brushking  
Commercial Landscape Supply Inc



**John Deere**

DOB Distributors Inc  
Echo Inc  
Forestry Suppliers Inc

**DETHATCHERS**

AerWay



Agri-Fab Inc  
Alamo Group  
BlueBird Intl Inc  
Cub Cadet Corp



**John Deere**

Easy Rake  
Encore Mfg Co  
Gandy Co  
Glenmac Inc  
Hoffco Inc  
Homelite Sub Deere & Co  
JRCO Inc  
F D Kees Mfg Co  
Kromer Co  
LaBarge Equipment Co  
Land Pride  
Landscapers Supply Corp  
Lely Pacific Inc  
LESCO Inc  
Logan Equipment Group Inc  
Mathews Co  
Palmor Products Inc  
Parker Sweeper Co  
Ransomes - Cushman - Ryan  
Snapper  
Sweepster Inc  
TURFCO Mfg Inc  
Verti-Drain/Emrex Inc  
Steven Willand Inc  
Yardway Intl

**DISEASE DETECTION KITS**

Automatic Rain Co  
Ben Meadows Co  
Neogen Corp

**DOZERS**



**Excel Industries Inc**  
Grasshopper Co  
Thomas Equipment Ltd  
Yardway Intl

**DRAINAGE MATERIAL**

Advanced Drainage Systems Inc  
Akzo Nobel Geosynthetics Co  
Automatic Rain Co  
Barney Professional Turf Services  
CertainTeed Corp Pipe & Plastics Group

T Christy Ent Inc  
Contech Construction Products  
Lun Drain Co  
National Diversified Sales Inc  
Yardway Intl

**DRAINAGE TUBING**

Advanced Drainage Systems Inc  
Automatic Rain Co  
Irrigation & Supplies Unlimited  
Lun Drain Co  
National Diversified Sales Inc  
Yardway Intl

**DRILLS**

Forestry Suppliers Inc  
McLaughlin Mfg Co  
McMillen Div  
Ben Meadows Co  
RedMax  
Reliable Racing Supply  
Stanley Hydraulic Tools  
Tanaka  
TURFCO Mfg Inc

**DUSTERS**

H D Hudson Mfg Co Green  
Garde Div  
Maruyama US Inc  
RedMax  
Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc

**EDGERS**

ATI Corp  
Brown Mfg Corp  
Corona Clipper  
Creative Curb  
Cub Cadet Corp



**John Deere**  
Echo Inc  
Encore Mfg Co



**Excel Industries Inc**  
Forestry Suppliers Inc  
Hoffco Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
King O'Lawn Products KOL Ltd  
Krigger & Co  
Landscapers Supply Corp  
LESCO Inc  
Little Wonder  
Maruyama US Inc  
Ben Meadows Co  
PRO High Wheel Mowers  
RedMax

Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc  
Shindaiwa  
Steiner Turf Equipment Inc  
Stihl Inc  
Tanaka  
TURFCO Mfg Inc  
Steven Willand Inc  
Yardway Intl

**EDGING, BRICK**

Brickstop Corp  
Curv-Rite Aluminum Lawn  
Edgings  
Garick Corp  
ICD/Innovative Concrete Design Corp  
Landscapers Supply Corp  
Oly-Ola Sales Inc  
Pave Tech Inc  
Permaloc Aluminum Edging  
Sure-Loc Aluminum Edging  
Valley View Specialties  
Wausau Tile Inc

**EDGING, LAWN**

Automatic Rain Co  
Brickstop Corp  
Corona Clipper  
Creative Curb  
Curv-Rite Aluminum Lawn  
Edgings



E-Z Trench Mfg Co  
Garick Corp  
Hobbs & Hopkins Ltd  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
Maruyama US Inc  
Nev-R-Trim Inc  
Oly-Ola Sales Inc  
Patrician Products  
Permaloc Aluminum Edging  
Reliable Racing Supply  
Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc  
Joseph T Ryerson & Son Inc  
Shindaiwa  
Sure-Loc Aluminum Edging  
Valley View Specialties  
Warp Bros  
Yardway Intl

**ENGINE PARTS**

Clinton Engines Corp  
Comet Industries Div Hoffco  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc



**John Deere**

Kawasaki Motors Corp USA (CA)  
LESCO Inc  
Maruyama US Inc  
Napa Power Equipment  
Onan Corp  
Prime Line Power Equipment Parts  
Professional Tree & Turf Equipment  
Safety Test & Equipment Co  
Sprayer Parts Depot  
Tecumseh Products Co Engine & Transmission Group  
J Thomas Distributors Inc  
Wis-Con Total Power Corp  
Wylie Mfg  
Yardway Intl

**ENGINES, DIESEL**



**John Deere**

Deutz Corp  
Irrigation & Supplies Unlimited  
Kawasaki Motors Corp USA (CA)



**Kubota Tractor Corp**

Lister-Petter Inc  
New Holland North America Inc  
Peugeot Citroen Engines  
Safety Test & Equipment Co  
Wis-Con Total Power Corp

**ENGINES, GAS**

American Honda Motor Co  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc  
Falkenberg Inc  
Kawasaki Motors Corp USA (CA)  
Kawasaki Motors Corp USA (MI)  
Kohler Co  
Landscapers Supply Corp  
Maruyama US Inc  
Na-Churs Plant Food Co  
Onan Corp  
Peugeot Citroen Engines  
Safety Test & Equipment Co  
Tecumseh Products Co Engine & Transmission Group  
Steven Willand Inc  
Wis-Con Total Power Corp  
Wylie Mfg  
Yardway Intl

PRODUCTS / SERVICES

**EROSION CONTROL BLOCKS**

Chempath Inc Grid System  
Forestry Suppliers Inc  
Ben Meadows Co  
Paver Systems Inc  
Presto Products Co Geosystems Div  
Versa-Lok Retaining Wall Systems

**EROSION CONTROL FABRIC**

Advanced Drainage Systems Inc  
Akzo Nobel Geosynthetics Co  
Automatic Rain Co  
Barney Professional Turf Services  
Belton Industries Inc  
Clean-Flo Laboratories Inc  
Contech Construction Products  
Conwed Environmental Group  
DeWitt Co  
Eaton Brothers Corp  
Forestry Suppliers Inc  
Garick Corp  
Jonathan Green Turf Products  
Hobbs & Hopkins Ltd  
Landscapers Supply Corp  
Lun Drain Co  
Ben Meadows Co  
Netlon Ltd  
North American Green  
Reemay Inc  
Synthetic Industries Inc  
Tex-Net Inc  
Yardway Intl

**EXCAVATORS, COMPACT**

Melroe Co/Bobcat

**FENCING**

Anchor Fence Inc Monumental Iron Works  
J A Cissel Mfg Co  
Forestry Suppliers Inc  
Hi Lift Jack Co  
LouveRail Enterprise Inc  
Ben Meadows Co  
Omega Fence Systems  
Patrician Products  
Tex-Net Inc  
Tiger Line Equipment Inc  
Yardway Intl

**FERTILIZER INJECTORS**

Amiad Water System Technologies  
Automatic Rain Co  
Brushking  
Canaan Industries Inc  
Falkenberg Inc  
Filtration Irrigation & Fertigation  
Forestry Suppliers Inc  
Green Pro Services

H D Hudson Mfg Co Green Garde Div  
Irrigation & Supplies Unlimited  
Kalo Inc  
LESCO Inc  
Maruyama US Inc  
J J Mauget Co  
Ben Meadows Co  
Medi-Ject Tree Injection Systems Inc  
Plant Food Co  
Rogers Innovative Inc  
Strong Injectors  
Technic Tool Corp  
Westheffer Co  
Wylie Mfg

**FILTERS, SAND**

Amiad Water System Technologies  
Automatic Filters Inc/Tekleen  
Automatic Rain Co  
Filtration Irrigation & Fertigation  
Irrigation & Supplies Unlimited  
LAKOS Separator & Plum Creek Filtration Systems  
Tekleen Automatic Filters Inc

**FOGGERS**

Amiad Water System Technologies  
Automatic Rain Co  
Curtis Dyna-Fog Ltd  
Delavan-Delta Inc  
Falkenberg Inc  
Fogmaster Corp

**FORKLIFTS**

Brouwer Turf Equipment Ltd  
Dockstocker Corp  
Edwards Equipment Co  
Gehl  
JCB Inc  
LaBarge Equipment Co  
Raymond Corp  
Spyder Inc  
Thomas Equipment Ltd  
Woods Equipment Co  
Worksaver Inc

**FOUNTAINS, AQUATIC**

Airlake Aeration Inc  
Air-O-Lator Corp  
Aqua N Lite  
AquaScape, A Toro Partner  
Automatic Rain Co  
Barney Professional Turf Services  
California Landscape Lighting  
Clean-Flo Laboratories Inc  
Garick Corp  
Greenscape Pump Services Inc  
Hermitage Gardens  
Kasco Marine Inc  
Krigger & Co  
Little Giant Pump Co  
Otterbine Barebo Inc  
Yardway Intl

**GENERATORS**

American Honda Motor Co  
Echo Inc  
Homelite Sub Deere & Co  
Kawasaki Motors Corp USA (CA)  
Kohler Co



**Kubota Tractor Corp**

Landscapers Supply Corp  
Lister-Petter Inc  
Ben Meadows Co  
Onan Corp  
Stanley Hydraulic Tools

**GEOTEXTILES**

Advanced Drainage Systems Inc  
Akzo Nobel Geosynthetics Co  
Automatic Rain Co  
Barney Professional Turf Services  
Belton Industries Inc  
Clean-Flo Laboratories Inc  
Contech Construction Products  
Conwed Environmental Group  
DeWitt Co  
Easy Gardener  
Environmental Protection Inc  
Forestry Suppliers Inc  
Lun Drain Co  
Netlon Ltd  
North American Green  
Partac Peat Corp Beam Clay  
Reemay Inc  
Synthetic Industries Inc

**GOLF CARS**

American Pride Golf Products  
Club Car Inc  
Columbia ParCar  
E-Z-GO Textron  
Kent Mfg of Venice Inc  
Melex USA Inc

**GOLF COURSE ACCESSORIES**

Aabaco Industries Inc  
J A Cissel Mfg Co  
Comet Industries Div Hoffco  
Creative Curb  
Falkenberg Inc  
Forestry Suppliers Inc  
Krigger & Co  
L A Steelcraft Products Inc  
LESCO Inc  
Master of the Links Inc  
Par Aide Products Co  
Parcourse Ltd  
Remote Control Technology Inc  
Selbro Inc  
SGD Co  
Standard Golf Co  
Terraline  
J Thomas Distributors Inc  
Tour True Turf Technologies  
Valley Mfg

Wylie Mfg  
Yankee Turf Products Inc

**GRASS PAVERS**

Automatic Rain Co  
Chempath Inc Grid System  
Uni-Group USA

**HOSE & REELS**

Aabaco Industries Inc  
Accuflex Industrial Hose Ltd  
Agrotec William Inc  
American Water Broom  
Aqapore Moisture Systems Inc  
Arborchem  
Automatic Rain Co  
Broyhill Co  
Canaan Industries Inc  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc  
Falkenberg Inc  
Finn Corp  
Forestry Suppliers Inc  
Friend Mfg Corp  
Gempler's Inc  
GNC Pump Inc  
Hannay Reels Inc  
H D Hudson Mfg Co Green Garde Div  
Landscapers Supply Corp  
LESCO Inc  
Maruyama US Inc  
Ben Meadows Co  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf Equipment  
Reelcraft Industries Inc  
Sprayer Parts Depot  
Steel Eagle Inc  
Submatic Irrigation Systems  
J Thomas Distributors Inc  
Westheffer Co  
Wylie Mfg

**INJECTORS, PESTICIDE**

Arborchem  
Forestry Suppliers Inc  
Irrigation & Supplies Unlimited  
Maruyama US Inc  
Ben Meadows Co  
Rogers Innovative Inc  
Wylie Mfg

**IRRIGATION REPLACEMENT PARTS**

Automatic Rain Co  
Buckner  
Champion Irrigation Products  
Commercial Landscape Supply Inc  
Griswold Controls  
Irrigation & Supplies Unlimited  
Krigger & Co  
LESCO Inc  
Matco-Norca Inc  
Pepco Water Conservation Products Div NIBCO Inc

PRODUCTS / SERVICES

Pierce Corp  
 Reed's Irrigation  
 Salco Products Inc  
 Spears Mfg Co  
 Submatic Irrigation Systems  
 Yardway Intl

**IRRIGATION SYSTEMS & SUPPLIES**

American Granby Inc  
 Ametek/Plymouth Products Div  
 Amiad Water System Technologies  
 Automatic Rain Co  
 Buckner  
 CertainTeed Corp Pipe & Plastics Group  
 Champion Irrigation Products  
 T Christy Ent Inc  
 Cla-Val Co  
 C & M Meteorological Supply  
 Dayni Controls Mfg Co  
 Demaco Mfg Group Ltd  
 EFCO Inc  
 EICON  
 Filtration Irrigation & Fertigation  
 Griswold Controls  
 James Hardie Irrigation  
 Hendrickson Bros  
 Hunter Industries  
 Irrigation & Supplies Unlimited  
 KBI  
 Kifco Irrigation  
 Krigger & Co  
 LAKOS Separator & Plum Creek Filtration Systems  
 LASCO Fluid Distribution Products  
 LeMeur Welding & Mfg  
 LESCO Inc  
 Matco-Norca Inc  
 Ben Meadows Co  
 Olson Irrigation Systems  
 Pepco Water Conservation Products Div NIBCO Inc  
 Pierce Corp  
 Plastro Irrigation Gal Div  
 Rain Bird Sales Inc  
 Raindrip Inc  
 Remote Control Technology Inc  
 Salco Products Inc  
 Spears Mfg Co  
 Sta-Rite Industries/Berkeley Pumps  
 Submatic Irrigation Systems  
 Systematic Irrigation Controls Inc  
 Tekleen Automatic Filters Inc  
 Toro Co Irrigation Div  
 Transitional Systems Mfg Co  
 Tregator  
 Water Conservation Systems Inc  
 Weather-matic  
 Wheel Spray Corp  
 Wilkins Div Zurn Industries Inc  
 Yardway Intl

**LANDSCAPE DESIGN KITS**

American Stamp Co

**LANDSCAPE FABRIC**

Patrician Products  
 Warp Bros

**LIFTS, MAINTENANCE**

BlueBird Intl Inc  
 Forestry Suppliers Inc  
 McCanse Engineering Inc  
 Safety Test & Equipment Co  
 Trion Lifts Inc

**LIGHTING SYSTEMS**

Aqua N Lite  
 Architectural Landscape Lighting Inc  
 Automatic Rain Co  
 California Landscape Lighting  
 Fiberstars Inc  
 GE Lighting Systems  
 Hubbell Lighting Inc  
 Idaho Wood  
 Ben Meadows Co  
 Tex-Net Inc  
 Yardway Intl

**LITTER RECEPTACLES**

Custom Environmental Products Inc  
 Ex-Cell Metal Products Inc  
 Forestry Suppliers Inc  
 Friend Mfg Corp  
 Hammer's Plastic Recycling Corp  
 Landscape Forms Inc  
 LESCO Inc  
 Natural Structures  
 Par Aide Products Co  
 Sitecraft Inc  
 Standard Golf Co  
 R J Thomas Mfg Co dba Pilot Rock Park Equipment  
 Ultrum Div GameTime Inc  
 United Marketing Inc  
 Wausau Tile Inc  
 Windsor Barrel Works

**LOADERS**

Billy Goat  
 Bush Hog  
 Cub Cadet Corp



**John Deere**  
 Gehl  
 Ingersoll Equipment Co  
 JCB Inc  
 Kelley Mfg Corp  
 Kioti Tractor  
 Koyker Mfg Co



**Kubota Tractor Corp**

Lely Pacific Inc  
 Melroe Co/Bobcat  
 Mustang Mfg Co  
 New Holland North America Inc  
 Northwestern Motor Co  
 Steiner Turf Equipment Inc  
 Thomas Equipment Ltd  
 Ty-Crop Turf Equipment Inc  
 Woods Equipment Co

**LOADERS, SKID-STEER**

Melroe Co/Bobcat

**LOADING RAMPS**

Bil-Jax Inc  
 Commercial Landscape Supply Inc  
 Creative Automotive Products  
 Hi Lift Jack Co  
 Melcher Mfg Co  
 Ransomes - Cushman - Ryan  
 Workforce Products Div Bil-Jax Inc

**LOCATORS, PIPE & CABLE**

Aqua-Tronics Inc  
 Automatic Rain Co  
 Ditch Witch  
 Forestry Suppliers Inc  
 McLaughlin Mfg Co  
 Ben Meadows Co  
 Rycom Instruments Inc

**LOG SPLITTERS**

Bandit Industries Inc  
 Bil-Jax Inc  
 Cub Cadet Corp  
 Forestry Suppliers Inc  
 Hodges Mfg Co  
 Ingersoll Equipment Co  
 Kelley Mfg Corp  
 Lindig Mfg Corp  
 Ben Meadows Co  
 Purdy Mfg Intl  
 Terraline  
 Yardway Intl

**LUBRICANTS**

Aabaco Industries Inc  
 Amsoil Inc  
 T Christy Ent Inc  
 Commercial Landscape Supply Inc  
 DOB Distributors Inc  
 Forestry Suppliers Inc  
 Husqvarna Forest & Garden Co  
 Hypro Corp  
 LDA Lubricants Inc  
 LESCO Inc  
 Ben Meadows Co  
 Pennzoil Products Co

Spectrum Technologies Inc  
 Stihl Inc  
 Steven Willand Inc  
 Yardway Intl

**MARKERS, FIELD**

ADJA Marketing Ltd  
 Automatic Rain Co  
 Blackburn Mfg Co  
 CPC  
 Fore Better Golf  
 Forestry Suppliers Inc  
 Fox Valley Systems Inc  
 Kromer Co  
 LESCO Inc  
 Ben Meadows Co  
 Newstripe Inc  
 Partac Peat Corp Beam Clay  
 Pioneer Mfg  
 Reliable Racing Supply  
 Safety Test & Equipment Co  
 Smithco Inc  
 Trusco Mfg Co  
 J C Whitlam Mfg Co  
 Wylie Mfg

**MARKERS, GOLF**

Aabaco Industries Inc  
 CPC  
 Fore Better Golf  
 LESCO Inc  
 Ben Meadows Co  
 SGD Co  
 Tex-Net Inc  
 Wausau Tile Inc

**MEASURING WHEELS**

Automatic Rain Co  
 Barney Professional Turf Services  
 Forestry Suppliers Inc  
 Gandy Co  
 Garick Corp  
 Gempler's Inc  
 E L Hilts & Co  
 Landscapers Supply Corp  
 LESCO Inc  
 Ben Meadows Co  
 Meter-Man Inc  
 Professional Tree & Turf Equipment  
 Safety Test & Equipment Co  
 Spectrum Technologies Inc  
 Westheffer Co

**MIST BLOWERS**

Arborchem  
 Falkenberg Inc  
 Forestry Suppliers Inc  
 Friend Mfg Corp  
 Maruyama US Inc  
 RedMax  
 Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
 Solo Inc  
 Westheffer Co  
 Steven Willand Inc  
 Wylie Mfg

PRODUCTS / SERVICES

**MOISTURE SENSORS**

Automata Inc  
Automatic Rain Co  
Demaco Mfg Group Ltd  
Forestry Suppliers Inc  
Glen-Hilton Products Inc  
Irrigation & Supplies Unlimited  
Irrrometer Co  
Ben Meadows Co  
Neogen Corp  
Spectrum Technologies Inc

**MOWER ACCESSORIES**

Alamo Group  
W E Chapps Inc  
Commercial Landscape Supply Inc  
Cub Cadet Corp  
Diamond Machining Technology Inc  
Dixon Industries Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
Landscapers Supply Corp  
LESCO Inc  
Nearby Mfg Inc  
Sarlo Power Mowers Inc  
Selbro Inc  
SenDEC Corp  
Snapper  
J Thomas Distributors Inc



**Toro Co Commercial Products Div**  
Yardway Intl  
Yazoo Mfg Co

**MOWER PARTS**

Alamo Group  
Brouwer Turf Equipment Ltd  
Commercial Landscape Supply Inc



**John Deere**  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
King O'Lawn Products KOL Ltd  
Krigger & Co  
Landscapers Supply Corp  
LESCO Inc  
Progressive Turf Equipment Inc  
Sarlo Power Mowers Inc  
Snapper  
J Thomas Distributors Inc



**Toro Co Commercial Products Div**

Woods Equipment Co  
Yardway Intl  
Yazoo Mfg Co

**MOWERS, FLAIL**

Alamo Group  
Befco Inc  
Bush Hog



**John Deere**  
Edwards Equipment Co



**Excel Industries Inc**



**Gravelly Intl**  
Krigger & Co  
Kut-Kwick Corp  
Mathews Co  
Micro-Mower Co  
New Holland North America Inc  
J Thomas Distributors Inc



**Toro Co Commercial Products Div**  
Yardway Intl

**MOWERS, REEL**



Agri-Fab Inc  
Brouwer Turf Equipment Ltd  
Bunton Co



**John Deere**  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
King O'Lawn Products KOL Ltd  
Krigger & Co  
Land Pride  
LESCO Inc  
National Mower Co  
PRO High Wheel Mowers  
Ransomes - Cushman - Ryan  
Steiner Turf Equipment Inc



**Toro Co Commercial Products Div**  
Yardway Intl

**MOWERS, ROTARY**

Alamo Group  
American Honda Motor Co  
BCS America Inc  
Befco Inc  
Brouwer Turf Equipment Ltd  
Bunton Co  
Bush Hog  
Byers Gold Inc  
Cub Cadet Corp



**John Deere**  
DewEze Mfg Inc  
Dixon Industries Inc  
Encore Mfg Co



**Excel Industries Inc**  
Exmark Mfg Co  
Grasshopper Co



**Gravelly Intl**  
Heckendorn Equipment Co of Kansas Inc  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Jacobsen Div Textron Inc  
F D Kees Mfg Co  
Krigger & Co



**Kubota Tractor Corp**  
Kut-Kwick Corp  
Landscapers Supply Corp  
Lely Pacific Inc  
LESCO Inc  
New Holland North America Inc  
Precision Small Engine Co (Flymo)  
Howard Price Turf Equipment  
Progressive Turf Equipment Inc  
Ransomes - Cushman - Ryan  
Rich Mfg  
Sarlo Power Mowers Inc  
Saxon Div Wolfe Metal Fab Inc  
Scag Power Equipment  
Schweiss Inc  
Snapper  
SouthAg

Steiner Turf Equipment Inc



**Toro Co Commercial Products Div**



**Walker Mfg Co**  
Steven Willand Inc  
Woods Equipment Co  
Yardway Intl  
Yazoo Mfg Co

**MOWERS, SICKLE BAR**

Alamo Group  
BCS America Inc



**John Deere**  
Garden Way Inc



**Gravelly Intl**  
New Holland North America Inc  
Yardway Intl

**MOWERS, SLOPE**

Kut-Kwick Corp

**MULCHERS, HYDRAULIC**

Alamo Group  
Bowie Industries Inc  
Conwed Environmental Group  
Finn Corp  
Micro-Mower Co  
Reinco  
Safety Test & Equipment Co  
Terraline  
TGM Inc  
Wylie Mfg

**NETTING**

J A Cissel Mfg Co  
Conwed Environmental Group  
DeWitt Co  
Easy Gardener  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
Hobbs & Hopkins Ltd  
L A Steelcraft Products Inc  
Ben Meadows Co  
Netlon Ltd  
Partac Peat Corp Beam Clay

PRODUCTS/SERVICES

Reliable Racing Supply  
SGD Co  
Tex-Net Inc

**NOZZLES & ACCESSORIES**

Aquapore Moisture Systems Inc  
Arborchem  
Delavan-Delta Inc  
Dethmers Mfg Co  
Falkenberg Inc  
Finn Corp  
Forestry Suppliers Inc  
Friend Mfg Corp  
GNC Pump Inc  
H D Hudson Mfg Co Green Garde Div  
Hypro Corp  
Karcher  
LESCO Inc  
Maruyama US Inc  
Ben Meadows Co  
Parker Hannifin Corp  
Parker Hannifin Corp Brass Products Div  
Parker Hannifin Corp Tube Fittings Div  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf Equipment  
Sprayer Parts Depot  
Spraying Systems Co  
Westheffer Co  
Wylie Mfg

**OZONATORS, AQUATIC**

RGF Environmental Systems Inc

**PAVERS**

BRADCO Div ATI Inc  
Garick Corp  
Gehl  
Guest Industries Inc  
Oly-Ola Sales Inc  
Paver Systems Inc  
Salsco Inc  
Uni-Group USA  
Wausau Tile Inc

**PESTICIDE STORAGE/CONTAINMENT SYSTEMS**

Environmental Container Corp  
Friend Mfg Corp  
Gempler's Inc  
Hunter Agri-Sales Inc  
Ben Meadows Co  
RGF Environmental Systems Inc  
Safety Storage Inc  
Westheffer Co  
Wylie Mfg

**PICNIC TABLES**

Aluminum Seating Inc  
Bufftech Inc  
Custom Environmental Products Inc

Hammer's Plastic Recycling Corp  
Landscape Forms Inc  
L A Steelcraft Products Inc  
Natural Structures  
Outdoor Aluminum Inc  
Playworld Systems Inc  
Sitecraft Inc  
R J Thomas Mfg Co dba Pilot Rock Park Equipment  
Ultrum Div GameTime Inc  
Wausau Tile Inc

**PIPE**

Advanced Drainage Systems Inc  
Automatic Rain Co  
Cantex Inc  
CertainTeed Corp Pipe & Plastics Group  
T Christy Ent Inc  
Contech Construction Products  
Ditch Witch  
Irrigation & Supplies Unlimited  
Pepco Water Conservation Products Div NIBCO Inc  
Submatic Irrigation Systems

**PIPE LOCATORS**

**See Locators, Pipe & Cable**

**PLANTERS**

Sitecraft Inc

**PLAY STRUCTURES**

L A Steelcraft Products Inc  
Natural Structures  
Parcourse Ltd  
Playworld Systems Inc  
Ultrum Div GameTime Inc  
Wausau Tile Inc

**POST DRIVERS/ POST PULLERS**

Rhino Tool Co

**POST HOLE DIGGERS**

Automatic Rain Co  
Befco Inc  
Bush Hog



**John Deere**

Feldmann Engineering & Mfg Co  
Forestry Suppliers Inc  
Fuerst Bros  
General Equipment Co  
Hoffco Inc  
Irrigation & Supplies Unlimited



**Kubota Tractor Corp**

McMillen Div  
Ben Meadows Co  
Melroe Co/Bobcat  
RedMax  
Rhino Tool Co  
Safety Test & Equipment Co  
Stanley Hydraulic Tools  
Woods Equipment Co  
Worksaver Inc  
Yardway Intl

**PRESSURE GAUGES**

Arborchem  
EFCO Inc  
Friend Mfg Corp  
GNC Pump Inc  
H D Hudson Mfg Co Green Garde Div  
Irrrometer Co  
Na-Churs Plant Food Co  
Plant Food Co  
Professional Tree & Turf Equipment  
Sprayer Parts Depot  
Westheffer Co  
Wylie Mfg

**PRUNERS, HEDGE**

American Intertool Inc  
Automatic Rain Co  
Brewt Power Systems Inc  
Commercial Landscape Supply Inc  
Corona Clipper  
DOB Distributors Inc  
Fiskars Inc  
Forestry Suppliers Inc  
Husqvarna Forest & Garden Co  
Irrigation & Supplies Unlimited  
Landscapers Supply Corp  
LESCO Inc  
Ben Meadows Co  
Mid-Continent Ind  
Professional Tree & Turf Equipment  
Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
Safety Test & Equipment Co  
Technic Tool Corp  
Yardway Intl

**PRUNERS, TREE**

American Intertool Inc  
Automatic Rain Co  
Brewt Power Systems Inc  
Brushking  
Commercial Landscape Supply Inc  
Corona Clipper  
DOB Distributors Inc  
Echo Inc  
Fanno Saw Works  
Ferrell Fabrication  
Fiskars Inc

Forestry Suppliers Inc  
Friend Mfg Corp  
Husqvarna Forest & Garden Co  
Irrigation & Supplies Unlimited  
Landscapers Supply Corp  
LESCO Inc  
Ben Meadows Co  
Mid-Continent Ind  
Professional Tree & Turf Equipment  
Safety Test & Equipment Co  
Technic Tool Corp  
Yardway Intl

**PUMPS**

Agrotec William Inc  
American Honda Motor Co  
Arborchem  
Automatic Rain Co  
Broyhill Co  
Canaan Industries Inc  
Carroll Childers Co  
Commercial Pump Service Inc  
C & S Turf Care Equipment Inc  
Delavan-Delta Inc  
Dethmers Mfg Co  
Echo Inc  
EFCO Inc  
Falkenberg Inc  
Finn Corp  
Friend Mfg Corp  
GNC Pump Inc  
Greenscape Pump Services Inc  
Homelite Sub Deere & Co  
H D Hudson Mfg Co Green Garde Div  
Hypro Corp  
Irrigation & Supplies Unlimited  
Kifco Irrigation  
Landscapers Supply Corp  
Little Giant Pump Co  
Maruyama US Inc  
Ben Meadows Co  
Minnesota Wanner Co  
Na-Churs Plant Food Co  
Otterbine Barebo Inc  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf Equipment  
Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
Shindaiwa  
Sprayer Parts Depot  
Stanley Hydraulic Tools  
Sta-Rite Industries/Berkeley Pumps  
Tanaka  
Torrential Pump Co  
Wanner Engineering Inc  
Westheffer Co  
Wylie Mfg

**RAKES, BUNKER**

Smithco Inc

**RAKES, LANDSCAPE**

ATI Corp  
Automatic Rain Co  
Barney Professional Turf Services

PRODUCTS/SERVICES

Bush Hog  
Commercial Landscape Supply  
Inc



**John Deere**  
Forestry Suppliers Inc  
Fuerst Bros  
Glenmac Inc  
Hobbs & Hopkins Ltd  
Irrigation & Supplies Unlimited  
F D Kees Mfg Co  
Land Pride  
Landscapers Supply Corp  
LESCO Inc  
Logan Equipment Group Inc  
Master of the Links Inc  
Mathews Co  
Ben Meadows Co  
Melroe Co/Bobcat  
New Holland North America Inc  
Partac Peat Corp Beam Clay  
Ransomes - Cushman - Ryan  
Safety Test & Equipment Co  
Shaver Mfg Co  
SouthAg  
Standard Golf Co  
Steiner Turf Equipment Inc  
Thomas Equipment Ltd  
Woods Equipment Co  
Worksaver Inc  
Yankee Turf Products Inc  
Yardway Intl  
York Modern Corp

**RAKES, SAND TRAP**

Aabaco Industries Inc  
Automatic Rain Co  
Barney Professional Turf Services



**John Deere**  
Krigger & Co  
LESCO Inc  
Master of the Links Inc  
Par Aide Products Co  
Partac Peat Corp Beam Clay  
Ransomes - Cushman - Ryan  
Reliable Racing Supply  
Safety Test & Equipment Co  
Standard Golf Co



**Toro Co Commercial  
Products Div**  
Yankee Turf Products Inc

**RAIN SENSORS**

Automatic Rain Co  
ELE/Soiltest  
Forestry Suppliers Inc  
Glen-Hilton Products Inc  
Innoquest  
LESCO Inc  
Ben Meadows Co  
Neogen Corp  
Spectrum Technologies Inc  
Systematic Irrigation Controls Inc  
Yardway Intl

**RETAINING WALLS**

Anchor Wall Systems  
Contech Construction Products  
Hammer's Plastic Recycling Corp  
ICD/Innovative Concrete Design  
Corp  
Ben Meadows Co  
Paver Systems Inc  
Pisa Retaining Wall Systems  
Presto Products Co Geosystems  
Div  
Versa-Lok Retaining Wall  
Systems  
Wausau Tile Inc  
Yardway Intl

**ROCK PICKERS**

Armor Metal Products  
Glenmac Inc  
Ben Meadows Co  
Purdy Mfg Intl

**ROLLERS, LAWN**

AerWay  
Agri-Fab Inc  
Agronomic Management  
Technology Inc  
Automatic Rain Co  
Brouwer Turf Equipment Ltd  
Cub Cadet Corp  
Friend Mfg Corp  
Gandy Co  
Hobbs & Hopkins Ltd  
Krigger & Co  
LaBarge Equipment Co  
Salsco Inc  
Steiner Turf Equipment Inc  
Terraline  
TURFCO Mfg Inc  
Turfster Intl  
Yardway Intl

**ROPE**

Aabaco Industries Inc  
Automatic Rain Co  
Commercial Landscape Supply  
Inc  
Irrigation & Supplies Unlimited  
Landscapers Supply Corp  
LESCO Inc  
Ben Meadows Co  
Professional Tree & Turf  
Equipment  
Reliable Racing Supply  
Safety Test & Equipment Co  
Standard Golf Co  
Tex-Net Inc

**SAFETY WEAR &  
EQUIPMENT**

Aabaco Industries Inc  
Acuity  
Automatic Rain Co  
Broyhill Co  
Burch Mfg Co  
W E Chapps Inc  
Commercial Landscape Supply  
Inc  
CPC  
C & S Turf Care Equipment Inc  
Direct Safety Co  
Echo Inc  
Elvex Corp  
Ex-Cell Metal Products Inc  
Forestry Suppliers Inc

Friend Mfg Corp  
Gempser's Inc  
E L Hilts & Co  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Independent Protection Co  
J & J Mfg Co  
Landscapers Supply Corp  
LESCO Inc  
Ben Meadows Co  
3M/Occupational Health &  
Environmental Safety Div  
Moldex-Metric Inc  
Professional Tree & Turf  
Equipment  
Safety Test & Equipment Co  
Spectrum Technologies Inc  
Spraying Systems Co  
Stihl Inc  
J Thomas Distributors Inc  
Trion Lifts Inc  
Westheffer Co  
Wylie Mfg  
Yardway Intl

**SAWS**

American Intertool Inc  
Automatic Rain Co  
Brushking  
T Christy Ent Inc  
Commercial Landscape Supply  
Inc  
Corona Clipper  
Echo Inc  
Fanno Saw Works  
Fiskars Inc  
Husqvarna Forest & Garden Co  
Ben Meadows Co  
Professional Tree & Turf  
Equipment  
Safety Test & Equipment Co  
Shindaiwa  
Stanley Hydraulic Tools  
Stihl Inc  
Tanaka  
Yardway Intl

**SCRAPERS**

Agrotec William Inc  
BRADCO Div ATI Inc  
Dakota Peat & Blenders Pioneer  
Peat Inc  
Land Pride  
Purdy Mfg Intl  
SouthAg

**SCREENERS**

Lindig Mfg Corp  
Terraline

**SEEDERS**

Agri-Fab Inc  
Badger Assocs  
BlueBird Intl Inc  
Bowie Industries Inc  
Brillion Iron Works Inc  
Finn Corp  
First Products Inc  
Forestry Suppliers Inc  
Gandy Co  
Jonathan Green Turf Products  
Herd Seeder Co

Krigger & Co  
Lambert Mfg Corp  
Land Pride  
Lely Pacific Inc  
LESCO Inc  
Ben Meadows Co  
Ransomes - Cushman - Ryan  
Spyker Spreader LLC  
Thompson Seeder Co



**Toro Co Commercial  
Products Div**

Vandermolen Corp  
Wildseed Farms  
Worksaver Inc

**SEEDERS, HYDRAULIC**

Badger Assocs  
Bowie Industries Inc  
Finn Corp  
Ben Meadows Co  
Reinco  
TGMI Inc

**SEEDERS, HYDRO**

**TURBO TURF  
HYDRO SEEDING SYSTEMS**

Seed, mulch & fertilize in 1 step  
 Faster germination & better stands  
 No messy straw to work with.  
 Cut seeding costs in half.  
 Fast easy one man operation.  
 Great for lawn repairs too.

**LEASING AVAILABLE**  
Lease with one payment down. Leases also available with in season payments only, or 90 Days same as cash.

50 Gal	660 Sq. Ft. /Load	\$ 1295.00
100 Gal	1300 Sq. Ft. Load	\$ 1995.00
150 Gal	2000 Sq. Ft. /Load	\$ 2795.00
300 Gal	4000 Sq. Ft. /Load	\$ 3995.00
500 Gal	6600 Sq. Ft. /Load	\$ 4795.00
750 Gal	1/4 Acre /Load	\$ 7995.00
1000 Gal	1/3 Acre/Load	\$ 9995.00

**FOR A FREE HYDRO SEEDING INFO PACKET CALL**

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**800-822-3437**

Badger Assocs  
Bowie Industries Inc  
Broyhill Co  
Finn Corp  
Landscapers Supply Corp  
Ben Meadows Co  
TGMI Inc  
Yardway Intl

PRODUCTS / SERVICES



**SEEDERS, SLIT**

Gandy Co  
Kriger & Co  
LESCO Inc  
Ransomes - Cushman - Ryan  
Salsco Inc  
Verti-Drain/Emrex Inc  
Yardway Intl

**SHARPENERS**

American Intertool Inc  
Diamond Machining Technology Inc  
Forestry Suppliers Inc  
Landscapers Supply Corp  
Magna-Matic Corp  
Ben Meadows Co  
Neary Mfg Inc

**SHEARS**

American Intertool Inc  
Automatic Rain Co  
Brushking  
T Christy Ent Inc  
Commercial Landscape Supply Inc  
Corona Clipper  
DOB Distributors Inc  
Ferrell Fabrication  
Fiskars Inc  
Forestry Suppliers Inc  
Irrigation & Supplies Unlimited  
Landscapers Supply Corp  
LESCO Inc  
Ben Meadows Co  
Safety Test & Equipment Co

**SHELTERS**

Natural Structures

**SNOW BLOWERS**

American Honda Motor Co  
BCS America Inc  
Cub Cadet Corp



**John Deere**  
Echo Inc



**Excel Industries Inc**  
Fair Mfg Inc  
Garden Way Inc  
Grasshopper Co



**Gravelly Intl**

Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Jacobsen Div Textron Inc



**Kubota Tractor Corp**

Lely Pacific Inc  
Shindaiwa  
Simplicity Mfg Inc  
Snapper  
Steiner Turf Equipment Inc  
J Thomas Distributors Inc  
Thomas Equipment Ltd



**Walker Mfg Co**

Steven Willand Inc  
Woods Equipment Co  
Yazoo Mfg Co

**SNOW PLOWS**

Boss Snowplow



**Excel Industries Inc**



**Gravelly Intl**

Guest Industries Inc  
Hiniker Co  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
Landscapers Supply Corp  
J Thomas Distributors Inc  
Thomas Equipment Ltd  
Western Products

**SOD CUTTERS**

American Intertool Inc  
BlueBird Intl Inc  
Brouwer Turf Equipment Ltd  
Classen Mfg Inc  
Ditch Witch  
Landscapers Supply Corp  
Ransomes - Cushman - Ryan  
Steiner Turf Equipment Inc  
TURFCO Mfg Inc  
Steven Willand Inc

**SOD EQUIPMENT**

Brouwer Turf Equipment Ltd  
TURFCO Mfg Inc  
Wylie Mfg

**SOD HARVESTERS**

Brouwer Turf Equipment Ltd  
TURFCO Mfg Inc

**SOIL MOISTURE SENSING EQUIPMENT**

Automata Inc  
Automatic Rain Co  
ELE/Soiltest  
Forestry Suppliers Inc  
Kel Instruments Co  
Ben Meadows Co  
Neogen Corp  
Spectrum Technologies Inc  
Systematic Irrigation Controls Inc

**SOIL SAMPLERS**

Automatic Rain Co  
Clements Assocs Inc  
ELE/Soiltest  
Forestry Suppliers Inc  
Johnson's Industrial Supply Co  
LESCO Inc  
Lindig Mfg Corp  
Ben Meadows Co  
Spectrum Technologies Inc  
Terraline

**SOIL SHREDDERS**

Dakota Peat & Blenders Pioneer  
Peat Inc  
Lindig Mfg Corp  
Terraline  
TURFCO Mfg Inc

**SOIL TEST METERS**

DICKEY-john Corp  
Forestry Suppliers Inc  
Gempler's Inc  
Kel Instruments Co  
Ben Meadows Co  
Spectrum Technologies Inc  
Systematic Irrigation Controls Inc

**SPRAYERS**

Agri-Fab Inc  
Agrotec William Inc  
Amiad Water System Technologies  
Arborchem  
Automatic Rain Co  
Broyhill Co  
Canaan Industries Inc  
Commercial Landscape Supply Inc  
C & S Turf Care Equipment Inc  
Cub Cadet Corp  
Curtis Dyna-Fog Ltd  
Dethmers Mfg Co  
DOB Distributors Inc  
Easy Rake  
Echo Inc  
Fair Mfg Inc  
Falkenberg Inc  
Forestry Suppliers Inc  
Friend Mfg Corp

Gempler's Inc  
GNC Pump Inc  
Green Pro Services  
Jonathan Green Turf Products  
Hiniker Co  
H D Hudson Mfg Co Green Garde Div  
Irrigation & Supplies Unlimited  
Jacobsen Div Textron Inc  
Kalo Inc  
Karcher  
Kawasaki Motors Corp USA (CA)  
Kromer Co  
Land Pride  
Landscapers Supply Corp  
LESCO Inc  
MacKissic Inc  
Maruyama US Inc  
Master Mfg Co  
Ben Meadows Co  
Minnesota Wanner Co  
Na-Churs Plant Food Co  
Nomix Inc  
Northeastern Assocs  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf Equipment  
Ransomes - Cushman - Ryan  
Robin Outdoor Power Equipment  
Div Carswell Import & Mktg Assoc  
Rogers Innovative Inc  
Safety Test & Equipment Co  
Smithco Inc  
Solo Inc  
Southwest Electrostatic Sprayers Inc  
Sprayer Parts Depot  
Spraying Devices Inc  
Spraying Systems Co  
SP Systems  
Stihl Inc



**Toro Co Commercial Products Div**

Trusco Mfg Co  
United Horticultural Supply  
Walters Mfg Co  
Westheffer Co  
Wheel Spray Corp  
Wylie Mfg

**SPRAYERS, MEASURING EQUIPMENT**

Broyhill Co  
Canaan Industries Inc  
DICKEY-john Corp  
Environmental Technologies Equipment Corp  
Falkenberg Inc  
Forestry Suppliers Inc  
Friend Mfg Corp  
Gempler's Inc  
LESCO Inc  
Ben Meadows Co  
Micro-Trak Systems Inc

PRODUCTS/SERVICES

Professional Tree & Turf  
Equipment  
Sprayer Parts Depot  
Spraying Systems Co  
Westheffer Co  
Wylie Mfg

**SPRAY GUNS**

Agrotec William Inc  
Aquadore Moisture Systems Inc  
Arborchem  
Broyhill Co  
Canaan Industries Inc  
C & S Turf Care Equipment Inc  
Delavan-Delta Inc  
Dethmers Mfg Co  
Falkenberg Inc  
Forestry Suppliers Inc  
Friend Mfg Corp  
GNC Pump Inc  
H D Hudson Mfg Co Green  
Garde Div  
Hypro Corp  
Irrigation & Supplies Unlimited  
Karcher  
Kromer Co  
LESCO Inc  
Maruyama US Inc  
Ben Meadows Co  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf  
Equipment  
Sprayer Parts Depot  
Spraying Systems Co  
Walters Mfg Co  
Westheffer Co  
Wylie Mfg

**SPRAY PATH INDICATORS/FOAM MARKERS**

Broyhill Co  
Canaan Industries Inc  
Dethmers Mfg Co  
Forestry Suppliers Inc  
Friend Mfg Corp  
LESCO Inc  
Master Mfg Co  
Ben Meadows Co



Milliken Chemical  
Professional Tree & Turf  
Equipment  
Richway Industries  
Sprayer Parts Depot  
Westheffer Co  
Wylie Mfg

**SPRAY UNITS**

Agrotec William Inc  
Aquadore Moisture Systems Inc  
Broyhill Co  
Canaan Industries Inc  
C & S Turf Care Equipment Inc  
Dethmers Mfg Co  
Falkenberg Inc  
Forestry Suppliers Inc  
Friend Mfg Corp  
GNC Pump Inc  
Green Pro Services  
LESCO Inc  
Plant Food Co  
Professional Tree & Turf  
Equipment  
Ransomes - Cushman - Ryan  
Rogers Innovative Inc  
Smithco Inc  
Sprayer Parts Depot  
Spraying Devices Inc  
Walters Mfg Co  
Westheffer Co  
Wylie Mfg

**SPRAY UNITS, MIXER PROPORTIONERS**

Broyhill Co  
Canaan Industries Inc  
Forestry Suppliers Inc  
Friend Mfg Corp  
Kalo Inc  
Professional Tree & Turf  
Equipment  
Sprayer Parts Depot  
Westheffer Co  
Wylie Mfg

**SPREADERS**

AccuSpread Div Voss Products  
Ltd  
Agri-Fab Inc  
Automatic Rain Co  
Befco Inc  
Boss Snowplow  
BRADCO Div ATI Inc  
Chandler Equipment Co  
Commercial Landscape Supply  
Inc  
C & S Turf Care Equipment Inc  
Cub Cadet Corp  
Dakota Peat & Blenders Pioneer  
Peat Inc  
DOB Distributors Inc  
Earthway Products Inc  
Finn Corp  
Forestry Suppliers Inc  
Gandy Co  
Garick Corp  
Jonathan Green Turf Products  
Grotech  
Henderson Mfg  
Highway Equipment Co  
Hiniker Co  
Hobbs & Hopkins Ltd  
Husqvarna Forest & Garden Co  
Jacobsen Div Textron Inc  
Landscapers Supply Corp  
Lely Pacific Inc  
LESCO Inc  
Maruyama US Inc

Maxi Products Co  
Ben Meadows Co  
Millcreek Mfg Co  
Professional Tree & Turf  
Equipment  
Ransomes - Cushman - Ryan  
Riverside Gardens Inc  
Applicator's Friend



**Scotts Co**  
Spyker Spreader LLC  
Thomas Equipment Ltd  
TURFCO Mfg Inc  
Ty-Crop Turf Equipment Inc  
United Horticultural Supply  
Vandermolen Corp  
Western Products  
Westheffer Co  
Worksaver Inc  
Wylie Mfg  
Yardway Intl

**STRAW BLOWERS**

Bowie Industries Inc  
Finn Corp  
Goossen Industries  
Landscapers Supply Corp  
Reinco  
Shindaiwa  
SouthAg  
Terraline  
TGMI Inc

**STUMP CUTTERS**

Bear Cat Co  
Forestry Suppliers Inc  
Heckendorn Equipment Co of  
Kansas Inc  
Hodges Mfg Co  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
Lindig Mfg Corp  
MacKissic Inc  
Ben Meadows Co  
Melroe Co/Bobcat  
Partner Industrial  
Rayco Mfg Inc  
Snapper  
Steiner Turf Equipment Inc  
Terraline  
Vermeer Mfg Co

**SWEEPERS**

Agri-Fab Inc  
American Water Broom  
BCS America Inc  
Clarke/American-Lincoln  
Cub Cadet Corp



**John Deere**



**Gravelly Intl**  
Guest Industries Inc  
E L Hilts & Co  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Karcher



**Kubota Tractor Corp**

Lambert Mfg Corp  
Melroe Co/Bobcat  
Parker Sweeper Co  
Shindaiwa  
Smithco Inc  
SouthAg  
Steiner Turf Equipment Inc  
Sweepster Inc  
Tennant Co  
Terracare Products Co  
Thomas Equipment Ltd



**Toro Co Commercial Products Div**



**Walker Mfg Co**  
York Modern Corp

**TANKS, FIBERGLASS**

Arborchem  
Broyhill Co  
C & S Turf Care Equipment Inc  
Dethmers Mfg Co  
Friend Mfg Corp  
GNC Pump Inc  
LESCO Inc  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf  
Equipment  
Raven Industries Inc  
Sprayer Parts Depot  
Spraying Devices Inc  
Westheffer Co

**TANKS, METAL**

Arborchem  
Areo-Power Unitized Fueler Inc  
Finn Corp  
Friend Mfg Corp  
Minnesota Wanner Co  
Professional Tree & Turf  
Equipment  
Westheffer Co

PRODUCTS/SERVICES

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# ***“ALCA is the best landscape business resource in the country.”***

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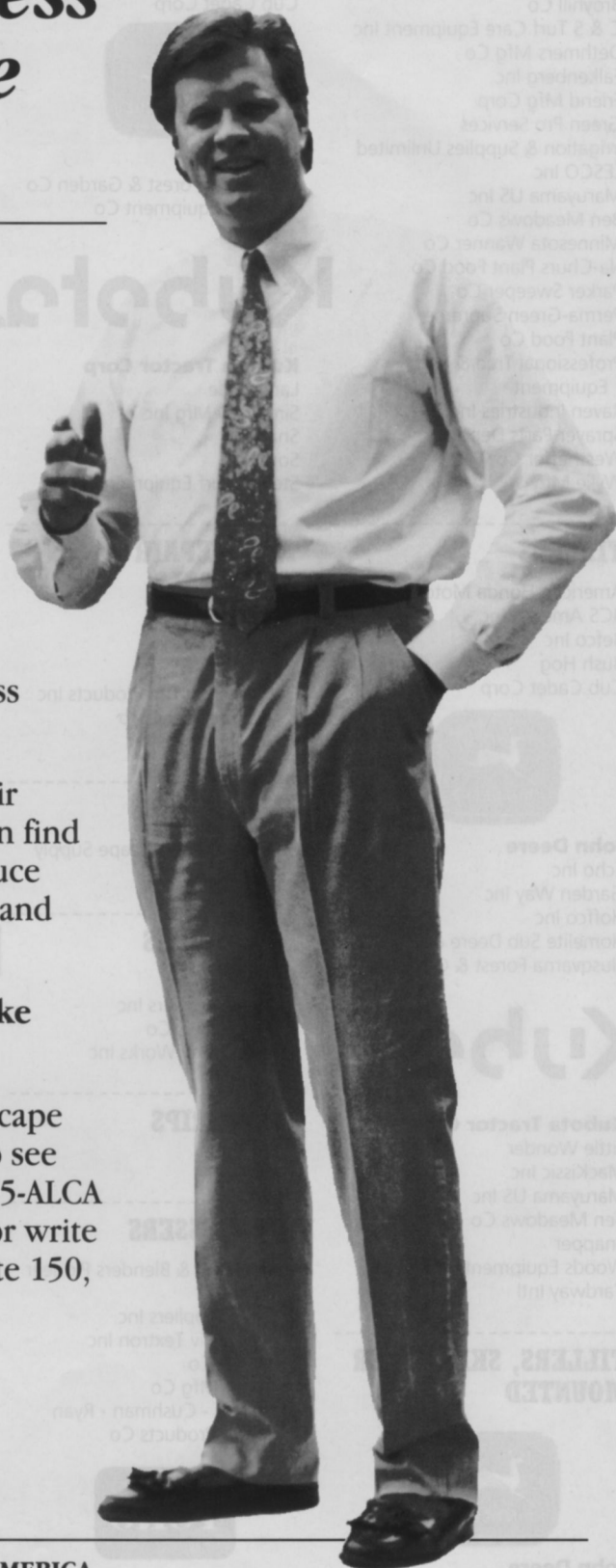
“When I started my business in 1983, I needed expert advice,” says Joe Skelton, president of Lifescapes, Inc., Canton, Georgia. “That’s when I joined ALCA.

“By attending marketing and technical seminars, using the *Operating Cost Study* to estimate projects, enrolling in ALCA’s business insurance program and simply working hard, I have been able to build my business to over seven million dollars.

“ALCA is a great resource. Through their meetings, videos and publications, you can find out how to increase sales and profits, reduce costs, and learn about the latest products and technology developments.”

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If you are an exterior, interior or landscape management contractor or simply want to see the landscape industry grow, call 1-800-395-ALCA or (703) 620-6363 for more information or write to: ALCA, 12200 Sunrise Valley Drive, Suite 150, Reston, VA 22091. Fax (703) 620-6365.



---

# **ALCA**

**ASSOCIATED LANDSCAPE CONTRACTORS OF AMERICA**

**TANKS, POLYETHYLENE**

Agrotech William Inc  
Arborchem  
Broyhill Co  
C & S Turf Care Equipment Inc  
Dethmers Mfg Co  
Falkenberg Inc  
Friend Mfg Corp  
Green Pro Services  
Irrigation & Supplies Unlimited  
LESCO Inc  
Maruyama US Inc  
Ben Meadows Co  
Minnesota Wanner Co  
Na-Churs Plant Food Co  
Parker Sweeper Co  
Perma-Green Supreme  
Plant Food Co  
Professional Tree & Turf  
Equipment  
Raven Industries Inc  
Sprayer Parts Depot  
Westheffer Co  
Wylie Mfg

**TILLERS**

American Honda Motor Co  
BCS America Inc  
Befco Inc  
Bush Hog  
Cub Cadet Corp



**John Deere**  
Echo Inc  
Garden Way Inc  
Hoffco Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co

**Kubota Tractor Corp**

Little Wonder  
MacKissic Inc  
Maruyama US Inc  
Ben Meadows Co  
Snapper  
Woods Equipment Co  
Yardway Intl

**TILLERS, SKID STEER MOUNTED**



**John Deere**  
Glennac Inc  
Melroe Co/Bobcat

**TILLERS, TRACTOR-MOUNTED**

ATI Corp  
Befco Inc  
Cub Cadet Corp



**John Deere**  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co



**Kubota Tractor Corp**

Land Pride  
Simplicity Mfg Inc  
Snapper  
SouthAg  
Steiner Turf Equipment Inc

**TIRE REPAIR MATERIALS**

Flat-Gard Inc  
Gempler's Inc  
E L Hilts & Co  
Quick & Easy Tire Products Inc  
Safety Tire Seal Corp  
Wikco Industries Inc

**TIRES/TUBES**

Commercial Landscape Supply  
Inc

**TOOL BOXES**

Arbortech  
Forestry Suppliers Inc  
Ben Meadows Co  
Reading Body Works Inc

**TOOL GRIPS**

Acuity

**TOPDRESSERS**

Dakota Peat & Blenders Pioneer  
Peat Inc  
Forestry Suppliers Inc  
Jacobsen Div Textron Inc  
Krigger & Co  
Millcreek Mfg Co  
Ransomes - Cushman - Ryan  
Terracare Products Co



**Toro Co Commercial Products Div**

TURFCO Mfg Inc  
Ty-Crop Turf Equipment Inc  
Yankee Turf Products Inc

**TOPDRESSING BRUSHES**

Dakota Peat & Blenders Pioneer  
Peat Inc  
Gandy Co  
Jacobsen Div Textron Inc  
Standard Golf Co  
Terraline  
Verti-Drain/Emrex Inc

**TRACTORS & ATTACHMENTS**

AGCO Allis Lawn & Garden  
Equipment  
Agri-Fab Inc  
Alamo Group  
American Honda Motor Co  
Cub Cadet Corp



**John Deere**  
Garden Way Inc



**Gravelly Intl**

Grotech  
Husqvarna Forest & Garden Co  
Ingersoll Equipment Co  
Kioti Tractor  
Kromer Co



**Kubota Tractor Corp**

Lely Pacific Inc  
McMillen Div  
Micro-Mower Co  
New Holland North America Inc  
Reinco  
Simplicity Mfg Inc  
Snapper  
Steiner Turf Equipment Inc  
Sweepster Inc  
Terraline  
Turfster Intl  
Yardway Intl

**TRAILERS**

AerWay  
Agri-Fab Inc  
American Pride Golf Products  
Classen Mfg Inc  
C & S Turf Care Equipment Inc  
Cub Cadet Corp  
D & D Trailers Inc  
Dethmers Co  
Ditch Witch

Lifetime Products  
Maxey Inc  
Maxi Products Co  
Mobile Structures Inc/MSI  
Redi Haul Trailers Inc  
Smithco Inc  
SouthAg  
Tiger Line Equipment Inc  
Ty-Crop Turf Equipment Inc  
Valley Mfg  
Vermeer Mfg Co  
**Wells Cargo Inc**  
Wylie Mfg  
Yardway Intl

**TRAPS, ANIMAL**

Automatic Rain Co  
Forestry Suppliers Inc  
Ben Meadows Co

**TREE BRACES**

Automatic Rain Co  
DeWitt Co  
Foresight Products Inc  
Ben Meadows Co

**TREE CUTTERS**

Alamo Group  
American Intertool Inc  
Forestry Suppliers Inc  
Ben Meadows Co  
Shindaiwa  
Terraline

**TREE INJECTORS**

Arborchem  
Broyhill Co  
Forestry Suppliers Inc  
H D Hudson Mfg Co Green  
Garde Div  
LESCO Inc  
J J Mauget Co  
Ben Meadows Co  
Medi-Ject Tree Injection Systems  
Inc  
Sprayer Parts Depot  
Tree Tech Microinjection Systems  
Westheffer Co

**TREE MOVERS, SPADES**

Big John Tree Transplanter Mfg  
Inc  
Ben Meadows Co  
Mid Dakota Corp  
New Holland North America Inc  
Schutt's Equipment Co  
Thomas Equipment Ltd  
Vermeer Mfg Co

**TREE PROTECTORS**

Automatic Rain Co  
Deep Root Partners L P  
Easy Gardener  
Forestry Suppliers Inc  
Ben Meadows Co  
Netlon Ltd  
WANE Tree Systems Inc

PRODUCTS/SERVICES

**TRENCHERS**

BRADCO Div ATI Inc  
Brown Mfg Corp  
Burkeen Mfg Co



**John Deere**

Ditch Devil Trenchers Inc  
Ditch Witch  
E-Z Trench Mfg Co  
Glenncorp Inc  
Kwik-Trench Earth Saw  
Lowe Mfg Co  
New Holland North America Inc  
Steiner Turf Equipment Inc  
Terraline  
Thomas Equipment Ltd  
Vermeer Mfg Co  
Woods Equipment Co

**TRIMMERS**

Commercial Landscape Supply Inc  
Corona Clipper  
DOB Distributors Inc  
Echo Inc  
Forestry Suppliers Inc  
Hoffco Inc  
Homelite Sub Deere & Co  
Husqvarna Forest & Garden Co  
Landscapers Supply Corp  
LESCO Inc  
Little Wonder  
Maruyama US Inc  
Ben Meadows Co  
Precision Small Engine Co (Flymo)  
RedMax  
Robin Outdoor Power Equipment Div Carswell Import & Mktg Assoc  
Shindaiwa  
Solo Inc  
Stihl Inc  
Tanaka  
TF&G Mfg  
Vandermolen Corp  
Steven Willand Inc

**TRUCK ACCESSORIES**

Arbortech  
J A Cissel Mfg Co  
Creative Automotive Products  
DeWitt Co  
Forestry Suppliers Inc  
Grotech  
Highway Equipment Co  
Hi Lift Jack Co  
Ben Meadows Co  
Penda Corp  
Reading Body Works Inc  
Sweepster Inc  
Tex-Net Inc  
Util-A-Products Inc  
Yardway Intl

**TRUCKS/TRUCK BODIES-IMPORT, DOMESTIC**

American Isuzu Motors Inc  
Arbortech  
Bush Leasing Inc  
Chevrolet - Medium Duty Trucks  
GMC Truck  
Hein Co Tip Off  
Henderson Mfg  
Isuzu Truck of America  
Maxi Products Co  
Mazda Motor of America Inc  
Mitsubishi Fuso Truck of America  
Nissan Diesel America Inc  
Oshkosh Truck Corp  
Reading Body Works Inc  
Swaploader USA Ltd  
Truckcraft Corp  
Valley Mfg  
Yardway Intl

**TURF / ORNAMENTAL COVERS**

Barney Professional Turf Services  
Contech Construction Products

**VACUUMS**

Agri-Fab Inc  
Billy Goat  
Brouwer Turf Equipment Ltd  
Clarke/American-Lincoln  
Cub Cadet Corp  
Easy Rake



**Excel Industries Inc**  
Goossen Industries  
Grasshopper Co



**Gravelly Intl**  
Highway Equipment Co  
Ingersoll Equipment Co  
Karcher  
King O'Lawn Products KOL Ltd  
Lambert Mfg Corp  
LESCO Inc  
MacKissic Inc  
Palmor Products Inc  
Parker Sweeper Co  
Pe Co Inc  
Ransomes - Cushman - Ryan

Salsco Inc  
Saxon Div Wolfe Metal Fab Inc  
SouthAg  
Steiner Turf Equipment Inc  
Stihl Inc  
Terraline  
Valley Mfg  
Steven Willand Inc

**VEHICLES, ALL-TERRAIN**

Cub Cadet Corp



**John Deere**

Kawasaki Motors Corp USA (CA)  
Kent Mfg of Venice Inc  
Koyker Mfg Co  
Mustang Mfg Co  
Professional Tree & Turf Equipment  
Smithco Inc

**VEHICLES, ELECTRIC**

American Pride Golf Products  
Club Car Inc  
Columbia ParCar

WELLS CARGO



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with 102" Axles

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PRODUCTS/SERVICES

Circle No. 119 on Reader Inquiry Card

Kent Mfg of Venice Inc  
 Melex USA Inc  
 Ransomes - Cushman - Ryan  
 Taylor-Dunn Mfg

**VEHICLES, TURF**

American Pride Golf Products  
 Club Car Inc  
 Columbia ParCar  
 C & S Turf Care Equipment Inc  
 Daihatsu America Inc



**John Deere**  
 E-Z-GO Textron  
 Haul Master Inc  
 Jacobsen Div Textron Inc  
 Kawasaki Motors Corp USA (CA)  
 Kent Mfg of Venice Inc  
 Melex USA Inc  
 Ransomes - Cushman - Ryan  
 Smithco Inc  
 Taylor-Dunn Mfg



**Toro Co Commercial Products Div**  
 Yardway Intl

**VIBRATORY PLOWS**

Burkeen Mfg Co  
 Classen Mfg Inc  
 Ditch Witch  
 Line-Ward Corp  
 Thomas Equipment Ltd  
 TURFCO Mfg Inc  
 Vermeer Mfg Co

**WASHERS, PRESSURE**

American Water Broom  
 EFCO Inc  
 Falkenberg Inc  
 Forestry Suppliers Inc  
 Homelite Sub Deere & Co  
 Hotsy Corp  
 Hypro Corp  
 Karcher  
 Landa Water Cleaning Systems  
 Landscapers Supply Corp  
 Maruyama US Inc  
 Mi-T-M Corp  
 RGF Environmental Systems Inc  
 Sprayer Parts Depot  
 Stihl Inc  
 Walters Mfg Co  
 Westheffer Co  
 Wylie Mfg

**WATER BROOMS**

American Water Broom

**WATER MANAGEMENT PRODUCTS**

Airlake Aeration Inc  
 Amiad Water System Technologies  
 Aquapore Moisture Systems Inc  
 AquaScape, A Toro Partner  
 Automatic Rain Co  
 Environmental Protection Inc  
 Enviro Reps Intl  
 Forestry Suppliers Inc  
 Greenscape Pump Services Inc  
 Griswold Controls  
 GSE Lining Technology Inc  
 Hotsy Corp  
 Hunter Agri-Sales Inc  
 Kalo Inc  
 Landa Water Cleaning Systems  
 Matco-Norca Inc  
 Ben Meadows Co  
 Systematic Irrigation Controls Inc  
 Wylie Mfg  
 Yardway Intl

**WATER TEST KITS**

Spectrum Technologies Inc

**WEATHER STATIONS**

Automata Inc  
 Buckner  
 C & M Meteorological Supply  
 ELE/Soiltest  
 Forestry Suppliers Inc  
 Innoquest  
 Ben Meadows Co  
 Neogen Corp  
 Spectrum Technologies Inc



**Model WS-21**

**VERSATILE WIND ALARM!**

- Programmable microprocessor based wind alarm system
- 2 independent speed settings to energize external devices
- LCD display of programming menus and measured wind speed
- Compact electronics housing with audible alarm function
- Rugged construction /one year warranty
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 12150 Charles Dr. #2  
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 (916) 477-5226 Fax (916) 477-8339

WeatherPort Inc

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 Turn To Page 53  
 For The  
 Product Index**

PRODUCTS/SERVICES

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***In fact, one lawn care company found that 70% of its customers were impressed by the fact***

***Scotts products were used on their lawn.***

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Offering Scotts quality helps sell *your* quality as a turf specialist.

reliable, consistent results with fewer callbacks and less labor.





# Your Scotts Distributor: in business to help your business grow.

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the finest products in the world won't do you any good if you don't have them when you need them.

You can depend on your Scotts professional prod-

The result? A nationwide distributor network, closely supported by Scotts Technical Representatives, that understands your need for fast, dependable response and on-time delivery. Because

ucts distributor for expert advice on any Scotts product, too. And every distributor is backed by the total technical resources and field support of The Scotts Company.

Make a commitment to the company that's committed to your success... with technical leadership, customer loyalty, proven performance and a service network that you can think of as part of your team. Call your nearest Scotts distributor today. And watch your business grow.



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Target Specialty Chemical Phoenix, AZ (602) 437-4642	Shemin Nurseries Lawrenceville, GA (770) 338-9090	Tobin Standard Seed Olathe, KS (913) 782-4848	Greenhouse & Garden Supply Albuquerque, NM (505) 345-6700	Penn State Seed Bird-In-Hand, PA (717) 295-9808
Target Specialty Chemical Santa Fe Springs, CA (310) 802-2238	Shemin Nurseries Alpharetta, GA (770) 740-9403	MPR Supply St. Louis, MO (314) 426-4838	M & D Landscape Corp. Brooklyn, NY (718) 946-7544	Penn State Seed Forty Fort, PA (717) 287-9656
Target Specialty Chemical San Jose, CA (408) 293-6032	Shemin Nurseries Kennesaw, GA (770) 974-3575	Helena Chemical Co. Fremont, NE (402) 727-9177	Penn State Seed Avon, NY (716) 226-6270	Shemin Nurseries Oaks, PA (610) 666-0595
Target Specialty Chemical Fresno, CA (209) 291-7740	Russo Hardware, Inc. Chicago, IL (312) 777-2606	Shemin Nurseries Charlotte, NC (704) 596-1596	Sweet Brook Nursery & Gdn. Ctr. Stanton Island, NY (718) 356-8332	Central Nurseries Johnston, RI (401) 942-7511
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United Horticultural Supply Sacramento, CA (916) 369-2891	Terra International, Inc. Carmel, IN (317) 844-8221	Sanford Turf Supply Sanford, NC (800) 782-5211	Green Velvet Sod Farms Bellbrook, OH (513) 848-2501	Vereen's Turf Products Longs, SC (800) 634-7626
Frontier Fertilizer Chemical Johnstown, CO (800) 527-5105	Helena Chemical Lenexa, KS (913) 541-1310	Turf Service Inc. Greensboro, NC (910) 854-0737	Avon/Lakewood Nursery Avon, OH (216) 934-5832	Terra International Houston, TX (713) 579-2123
Shemin Nurseries Greenwich, CT (203) 531-7352	C & J Equipment Wilmington, MA (800) 446-4534	V-J Growers Supply Charlotte, NC (704) 525-7723	Conover Turf Supply Sylvania, OH (419) 841-7071	Terra International Waco, TX (817) 772-7214
V-J Growers Supply Apopka, FL (407) 886-5555	Professional Turf Supply Plymouth, MA (508) 746-6736	D'Ercole Farms Norwood, NJ (201) 768-0495	Kurtz Bros. Professional Landscape Company Valley View, OH (216) 573-9930	Tennessee Farmers Co-Op LaVergne, TN (800) 366-2667
V-J Growers Supply Oviedo, FL (407) 359-2800	Shemin Nurseries Hudson, MA (508) 562-6988	Atlantic Distributor Mays Landing, NJ (609) 653-6900	Kurtz Bros. Professional Landscape Supply Co. Willowick, OH (216) 944-4000	Steve Regan Co. Salt Lake City, UT (800) 888-4545
V-J Growers Supply Tampa, FL (813) 622-7444	Valley Green Turf Supply Chicopee, MA (413) 533-0726	Penn State Seed Mt. Holly, NJ (609) 265-8600	Rice's Nursery N. Canton, OH (216) 499-9857	Shemin Nurseries Gainesville, VA (703) 754-3729
V-J Growers Supply Sarasota, FL (941) 923-0566	Shemin Nurseries Burtonsville, MD (301) 421-1220	Reed & Perrine Tennent, NJ (908) 446-6363	Farwest Turf Equipment Portland, OR (503) 224-6100	Turf & Garden Supply Chesapeake, VA (804) 543-2071
V-J Growers Supply Delray Beach, FL (407) 498-4400	Benham Chemical Farmington Hill, MI (810) 474-7474	Shemin Nurseries Mahwah, NJ (201) 529-0099	Penn State Seed Dallas, PA (717) 675-8585	Farwest Turf Supply Kent, WA (206) 872-2031
Shemin Nurseries Norcross, GA (404) 934-5210	Shemin Nurseries Taylor, MI (313) 291-1200			Progreen Plus New Berlin, WI (414) 789-9550



Lawn and Landscape Products  
...The Scotts Difference®

## CONTROL PRODUCTS

This section is broken down by chemical product with companies providing that chemical listed below. Products common name (in parentheses) and brand names are listed on the line following the company name.

### ABSORBEFACIENT (AQUATIC)

Classen Mfg Inc  
Classen  
Forestry Suppliers Inc  
LESCO Inc  
(elemental copper) Lescocide Plus

### ADJUVANT / CARRIER

Aabaco Industries Inc  
(polymerized pyro-phosphatic surfactant-emulsifier) Luma-Plus  
Agro-Tech 2000 Inc  
(organo modified silorane) Break-Thru  
Amereq Inc  
(polyethylene oxide plus) Keep-On  
Arborchem  
(crop oil & surfactants 83-17)  
Clean Cut; (cropoil & surfactants 83-17) Clean Cut & Pine or Citrus  
W A Cleary Chemical Corp  
(acrylic latex) Clearspray  
Drexel Chemical Co  
(alkyl & alkylaryl polyoxyethylene glycol) Surf-Ac 820 & 910;  
(ammonium salts of polyacrylic, hydroxycarboxylic & phosphoric acids) BS 500; (methylated seed oil & nonionic surfactant) MES-100; (paraffin base petroleum oil plus blend of linear ethoxylated alcohol) Peptoil; (paraffin base petroleum oil plus blend of linear ethoxylated alcohol) Penetroil-80;  
(vegetable oil plus emulsifier) Vegetoil

**Floratine Products Group**  
Raider-TG; (silicone) Score  
Forestry Suppliers Inc  
Goldschmidt Chemical Corp  
(organosilicone) Break-Thru  
Kalo Inc  
Bio-88 Non Ionic Spreader-Activator  
LESCO Inc  
Lesco Spreader Sticker; Lesco Wet; Lesco Wet Granular; Lesco Wet Tablets  
Micro Flo Co  
Spray Mate; Ag Oil 83/17

### Floratine Products Group

Raider-TG; (silicone) Score  
Forestry Suppliers Inc  
Goldschmidt Chemical Corp  
(organosilicone) Break-Thru  
Kalo Inc  
Bio-88 Non Ionic Spreader-Activator  
LESCO Inc  
Lesco Spreader Sticker; Lesco Wet; Lesco Wet Granular; Lesco Wet Tablets  
Micro Flo Co  
Spray Mate; Ag Oil 83/17

PBI/Gordon Corp  
(polymers & paraffins) Exhalt 800  
Precision Laboratories Inc  
Pen-A-Trate II  
Regal Chemical Co  
Di Aqua Non-Ionic Wetting Agent; Di Aqua Plus  
Reinco  
(tackifier)  
Rockland Corp  
Rockland  
Rohm & Haas Co



### Terra Intl Inc

(90/10 non-ionic spreader-activator) Activate Plus; (Non-ionic spreader-wetter-penetrant) AD 100; Assist; (Buffering agent & compatibility agent) Combine; Androc Diluent; Androc Diluent Blue; (Sticker/extender & deposition aid) Plex; (organosilicone-based, non-ionic surfactant) Silkin; Subcide; (80/20 non-ionic spreader/activator) Surf Aid  
T-Tech Corp  
(alkyl aryl polyoxyethylene) S 80/20; (alkyl aryl polyoxyethylene) Maxi Surf 90; (paraffin oil) P 83/17

### ALGAECIDE



### Applied Biochemists Div Great Lakes Biochemical Co

(copper chelate) Cutrine-Plus; (dye) Aquashade  
Forestry Suppliers Inc  
Griffin Corp  
(copper) K-Tea  
LESCO Inc  
(elemental copper) Lescocide Plus  
Monterey Chemical Co  
(copper sulfate) Algae Attack  
Mycogen Corp  
(potassium salts of fatty acids) DeMoss



### Scotts Co

Algaen-X  
Whitmire Research Labs  
(quaternary ammonium) PT 2000  
Green-Shield

### ANTITRANSPIRANT

Aquatrols  
(paraffin & polymer blend)  
LeafShield  
Bonide Products Inc  
(rhoplex AC-33) Bonide  
W A Cleary Chemical Corp  
(acrylic latex) Clearspray  
Drexel Chemical Co  
(polymeric terpenes) Pinene II  
Easy Gardener  
Cloud Cover  
Green Pro Services  
Vita Coat  
Mycogen Corp  
(acrylic co-polymer) ForEverGreen  
PBI/Gordon Corp  
(polymers) Transfilm  
Rockland Corp  
Rockland Winter Shield  
Wilt-Pruf Products Inc  
(pine oil) Wilt-Pruf

### BACTERIOCID

Huntington Laboratories Inc  
(triclosan) Bacti-Stat; (triclosan) Accent Plus  
J J Mauget Co  
(streptomycin sulfate) Inject-A-Mycin S  
Systematic Irrigation Controls Inc  
Ultra-Violet Compound

### BIOLOGICAL CONTROL

biosys  
Bonide Products Inc  
(dipel) Bonide  
Envirogenesis Inc  
(consortium of high density naturally occurring bacteria) EGI  
Liquid Thatch Biodigest  
LESCO Inc  
Professional Soil Bioinoculant; (nematodes) Vector;  
(nematodes) Vector II  
Monterey Chemical Co  
(bt) Worm Ender



### Scotts Co

(azadirachtin) Scotts Turplex  
BioInsecticide; (azadirachtin) Benefit  
Soil Technologies Corp

### BIO PRODUCTS

Agro-Tech 2000 Inc  
(kelp) Agroroots  
Amereq Inc  
(humates, amino acids, hormones) Biozone  
Clifford Sales & Marketing Inc  
(cytokinins) CytoGro; (cytokinin, iron) CytoFe  
Doggett Corp  
(humate, kelp, fishmeal, yuccah, chelated iron) Natural Resource

### EarthRight Technologies Inc

Emerald Isle Ltd  
(sea plant extract) PanaSea  
Biostimulant; (sea plant extract) PanaSea Plus Biostimulant; (sea plant extract, iron, zinc, magnesium, manganese, sodium borate, urea, potassium carbonate) BioGate  
Biostimulant; (lignin-reducing microorganisms, enzymes, food-grade organics) Thatch-X  
Enviro Reps Intl  
(bacillus & other micro organisms) Bio Restoration  
Superbugs

### Floratine Products Group

Astron; Per "4" Mak; Knife  
Renaissance  
Gro-Power Inc  
(humic acids, bacteria cultures) Gro-Power; (humus, humic acids, bacteria cultures) Premium Green  
Harmony Products  
(natural organic matter) Harmony; (natural organic matter) Top Coat  
E L Hilts & Co  
(delimonene) Hilco Citrus Plus  
Humate Intl Inc  
(humic acids, seaweed, micronutrients, soil bacteria) Humate  
LESCO Inc  
(natural proteins, carbohydrates, soil microbes) Biochoice;  
Professional Soil Bioinoculant;  
Professional Plant Biostimulant;  
(nematodes) Vector TL  
ROOTSinc  
(kelp, humus, chelated iron) ironROOTS Concentrate;  
(humus, kelp, plant co-enzymes) ROOTS Concentrate  
Soil Technologies Corp  
(humic acids, micronutrients, cytokinins, bacteria) Micro-Gro  
Sustane Corp  
(thatch manager) Bio Grounds Keeper; (plant growth supplement) Bolster  
Systematic Irrigation Controls Inc  
Ultra-Violet Compound

### COLORANT, TURF

Arborchem  
(blue dye) Bullseye; (blue dye) Blazon  
Becker-Underwood  
Turf Mark  
W A Cleary Chemical Corp  
Grass Greenzint  
**Floratine Products Group**  
Pathfinder Blue  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
(blue dye spray colorant)  
Jonathan Green Blue Spray Colorant  
Gro-Power Inc  
(40% Fe non-staining with micros and humic acids) Gro-Power Premium Green Iron

PRODUCTS/SERVICES

Growth Products Ltd  
AZURE Blue Spray Indicator  
LESCO Inc  
Lesco Green; Nu-Mulch; Tracker  
Milliken Chemical  
(non-active polymeric colorant)  
Blazon  
Monterey Chemical Co  
(blue dye) Blazon  
PBI/Gordon Corp  
Gordon's Spray Colorant  
Precision Laboratories Inc  
Signal  
Regal Chemical Co  
TruGreen Turf Paint  
Spectrum Technologies Inc  
Spray Guide

**COLORANT, WATER**



**Applied Biochemists Div  
Great Lakes Biochemical  
Co**

(dye) Aquashadow  
Becker-Underwood  
Lake Colorant  
Enviro Reps Intl  
(organic blue dye) BRF-2A Tint It  
Blue  
Forestry Suppliers Inc  
LESCO Inc  
Lake and Pond Colorant; Hydro  
Block  
Precision Laboratories Inc  
True Blue  
PRS Materials Inc  
(mulch green soluble pk) Dye  
Regal Chemical Co  
Dy On; Dy On W  
Spectrum Technologies Inc  
Lake Blue



**Terra Intl Inc**  
Terramark Lake Colorant

**DEFOAMER**

Aabaco Industries Inc  
(dimethylpolysiloxane) Luma-  
Antifoam  
Agro-Tech 2000 Inc  
(silicone) Agro-Tech 2000  
Defoamer  
**Applied Biochemists Div  
Great Lakes Biochemical  
Co**  
(silicon) Foamtrine  
Arborchem  
Becker-Underwood

Shakedown  
W A Cleary Chemical Corp  
(silicone & nonionic surfactant)  
Cleary's Defoamer  
**Floratine Products Group**  
(siloxane) Foam "Z" Way  
Kalo Inc  
(dimethylpolysiloxane) Defoamer  
LESCO Inc  
Lesco Defoamer  
Monterey Chemical Co  
(silicone) Tripleline  
Precision Laboratories Inc  
Knockdown  
Regal Chemical Co  
Foam-X



**Terra Intl Inc**  
Riverside Defoamer; Riverside  
Defoamer ST30

**DRIFT RETARDANT**

Aabaco Industries Inc  
(polyacrylamide polymers) Luma-  
DR  
Arborchem  
(polyacrylamide polymer) 38-F  
Liquid; (polyacrylamide  
polymer) 41-A Dry  
Becker-Underwood  
Define WSP  
W A Cleary Chemical Corp  
Drift Proof II  
**Floratine Products Group**  
Xact  
Monterey Chemical Co  
Sta-Put; Nalco Trol 1; Nalco Trol  
II  
Precision Laboratories Inc  
Direct  
Rockland Corp  
Target  
Soil Seal Corp  
(soil polymer) Soil Seal  
Concentrate



**Terra Intl Inc**  
Riverside Windbrake; Riverside  
Windcheck; Riverside Windri;  
Terra Brace; Terra Corsair

**FERTILIZERS,  
MICRONUTRIENTS**

Aabaco Industries Inc  
Luma-Cal; Luma-Gro; Luma-  
Green; Luma-Vita  
Agro-Tech 2000 Inc  
(fish emulsion/kelp) Marine-Gro  
Amereq Inc  
(ureaform slow release  
methylene urea) N-Safe 38-0-0  
& 40-0-0  
Andersons Lawn Products Group

The Andersons Professional Turf;  
Tee Time  
Bonide Products Inc  
(micronutrients) Bonide Soil  
Mineralizer  
Burlington Scientific Corp  
(humates) Speed Feed; (humic  
acid, fulvic acid) Soil  
Condition R  
Ciba Turf & Ornamental Products  
(chelated iron) Sprint 330 & 138  
W A Cleary Chemical Corp  
(micro nutrient package)  
Trugreen 0-0-2; (chelated iron  
solution) Extra Iron  
Complete Green Co  
(ferric ammonium citrate)  
Complete Green Iron Tree  
Injection; (zinc DTPA) Complete  
Green Zinc Tree Injection

CoRoN Corp  
(5-0-0-5 Fe-35) Micro Plus Fe  
Creative Sales Inc  
(N-P-K, iron, manganese, zinc)  
MEDICAP  
Doggett Corp  
Drexel Chemical Co  
(N-P-K 10-10-6 plus boron,  
copper, iron, manganese,  
sulfur, zinc) Greenyield  
Emerald Isle Ltd  
(iron, urea, potassium carbonate,  
sea plant extracts) SeaSequential;  
(iron, zinc, manganese,  
magnesium, boron, EDTA, citric  
acid, urea, sea plant extracts)  
SeaSequential Micronutrient  
Enviro Reps Intl  
(pure organic 5% nitrogen) BRF-  
20 Bio Grow  
**Floratine Products Group**  
(NPK) Now; (NPK) FG-20; (NPK)  
P-48  
Forestry Suppliers Inc  
Green Pro Services  
(iron, sulphur, magnesium,  
manganese, copper, zinc) Vita-  
Green  
Jonathan Green Turf Products  
(Mg,S,Bn,Cu,Mn,Molybdenum,Z)  
Jonathan Green Micronutrients  
Gro-Power Inc  
(NPK, micros, humus, humic  
acids, bacteria, soil penetrant)  
Gro-Power; (NPK, micros,  
humus, humic acids, bacteria,  
soil penetrant) Premium Green  
Growth Products Ltd  
(iron, nitrogen) X-Xtra Iron 8%;  
(iron, nitrogen) Fe++ AC  
Complex; (Fe, S, Cu, Mn, Zn,  
Mg, B, Mo, N) Micrel Total  
Humate Intl Inc  
(humic acids, micronutrients)  
Humate  
Humate Technologies Inc  
(humate & mineral base) Ferto  
JRM Chemical Inc  
(time release fertilizer and  
polymer) Soil Moist Plus

Koos/Shore  
((custom blends) homogeneous)  
Turf Terra  
Lange-Stegmann Co  
(Fe, Mg, S, Mn, Cu, Zn) Lange  
LESCO Inc  
Chelated Iron Plus; Iron Plus;  
(chelated iron, zinc) Micro-Mix  
J J Mauget Co  
(N,P,K,Cu,Fe,Mn,Zn (Chelates))  
Stemix Hi Volume; (zinc 2.0%)  
Zinc Stemix  
Monterey Chemical Co  
(chelates, lignos, inorganics)  
Na-Churs Plant Food Co  
(chelated micronutrients  
(Fe,Zn,Mg,Cu,Ca,Mn,B)) Na-  
Churs  
PBI/Gordon Corp  
(liquid iron) Ferromec  
Plant Food Co  
Blu-Gro; THIS; Lawn Plex  
Plant Marvel Labs Inc  
Sol-Trace; Mag-Iron; Chemec  
PRS Materials Inc  
(biosolids compost) EarthMate  
Regal Chemical Co  
(Fe,Cu,Ma,Zn) MultiGreen;  
(K,Mg,S,Fe,B,Mn,Zn)  
MaxiGreen  
Rockland Corp  
ROOTSinc  
(chelated micronutrients) Agri-  
Plex For-X; (iron, sulfur,  
nitrogen) Solu-Plex



**Scotts Co**  
(Cu, Fe, Mn, Mo, Zn) Fluid  
Minors; (Fe, sulfur) Iron S; (Ca,  
Mg, S, Cu, Fe, Mn, Mo, Zn)  
STEP (Scotts Trace Element  
Package)



**Terra Intl Inc**  
Riverside Microlifics; Riverside  
Prolifics; Terra Six Iron; Super  
Lagniappe  
Tree Tech Microinjection Systems  
(NPK,Ca,Cu,Fe,Mn,Mg,Zn) Nutri-  
Ject Supreme; (NPK,Fe,Zn)  
Nutri-Ject Iron Zinc  
T-Tech Corp  
(water soluble potassium nitrate,  
urea, MAP) Thrive 20-20-20;  
(micro-chelated) Turf Iron AC  
Tyler Enterprises  
Tyler Turf Iron  
Vigoro Professional Products  
Perk

PRODUCTS/SERVICES

**FERTILIZERS,  
ORGANIC**

A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co  
of Hoechst and NOR-AM**

(ureaform nitrogen) Nitroform;  
(methylene urea nitrogen)  
Nutralene  
Amereq Inc  
(humic acids plus) Biozone Plus  
Amsoil Inc  
Aggrand  
Andersons Lawn Products Group  
The Andersons Professional Turf;  
Tee Time  
Burlington Scientific Corp  
(humates) Speed Feed; (humic  
acid, fulvic acid) Soil  
Condition.R  
DOB Distributors Inc  
(fert., lime, dethatcher,  
composter, bonemeal) Aggrand  
Liquid Organic  
Doggett Corp  
(poultry base with methylene  
urea) Organi-Gro 15-2-5;  
(poultry base with methylene  
urea) Verti Mulch 3-6-3  
Envirogenesis Inc  
(15-4-7 slow release organic  
fertilizer with thatch biodegest)  
EGI Granular Thatch Biodegest  
Enviro Repts Intl  
(pure organic 5% nitrogen) BRF-  
20 Bio Grow  
Florgenic Div of LRC  
(heat-dried sewage sludge)  
Florgenic  
Forestry Suppliers Inc  
Greener Pastures  
(granulars) soy meals, wheat  
mids, sulfate of potash, ferrous  
sulfate, soil aid, bio-activator;  
(liquid compost) fermented  
agriculture crops, soil aid, bio-  
activator)  
Green Pro Services  
(humates & enzymes) Vita-Build  
Jonathan Green Turf Products  
(organiform & various  
micronutrients) Shrub Tonic 4-  
8-3; (organiform & various  
micronutrients) Turf Tonic 14-  
2-5  
Gro-Power Inc  
(NPK, micros, humus, humic  
acids, bacteria cultures) Gro-  
Power  
Gro Tec Inc  
Penn Organic Lawn Food; Penn  
Organic Blood Meal  
Harmony Products  
(slow-release nitrogen natural  
organic matter) Harmony;  
(slow-release nitrogen natural  
organic matter) Top Coat  
Humate Intl Inc  
(bone meal, feather meal, etc.)  
HHI

Humate Technologies Inc  
(humate base) Ferto  
Koons/Shore  
((custom blends) homogeneous)  
Turf Terra  
Lange-Stegmann Co  
(hynite) Lange  
LESCO Inc  
Biochoice; Lesco 10-2-2 Natural  
Milorganite  
(nitrogen, phosphorous, iron)  
Milorganite  
Moyer & Son Inc  
(custom blended organic bridge  
products) GreenGro...Naturally

Nature Safe Fertilizers Div Griffin  
Industries  
(feather meal, meat & bone  
meal, blood meal) Nature Safe  
Northwoods Organics  
(reed-sedge & sphagnum peat  
moss) Northwoods  
PBI/Gordon Corp  
(liquid bovine manure) Bov A  
Mura  
Plant Food Co  
Liqua-Form; Trisrent; Neptunes  
Harvest  
Ringer Corp  
(feather meal, blood meal, bone

meal, potassium sulfate,  
carbohydrates) Ringer Turf  
Rockland Corp.  
ROOTSinc  
(organic compost, kelp, B1)  
ROOTS Dry Formula  
Spring Valley Turf Products  
Spring Valley  
Standard Tar Products Co  
(leather meal, processed  
tankage) Hynite  
Sustane Corp  
(turkey litter) Sustane  
Tyler Enterprises  
Greensward

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**FERTILIZER, TREE & ORNAMENTAL**



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co of Hoechst and NOR-AM**

Nitroform  
 Amereq Inc (N-P-K) N-Safe Plus  
 W A Cleary Chemical Corp (polymethylene urea balanced fertilizer) Cleary's 16-2-4 Plus Complete Green Co (ferric ammonium citrate) Complete Green Iron Tree Injection; (zinc DTPA) Complete Green Zinc Tree Injection  
 CoRoN Corp (16-3-3 (55% CRN)) ArborFlo  
 Creative Sales Inc (N-P-K, iron, manganese, zinc) MEDICAP  
 Davey Tree Expert Co (urea formaldehyde, monopotassium phosphate) ArborGreen  
 Doggett Corp (slow release nitrogen) Doggetts 32-7-7; (slow release nitrogen) Doggetts 12-24-24  
 Forestry Suppliers Inc Great Salt Lake Minerals Corp (potassium sulfate) Sulfate of Potash  
 Greener Pastures ((granulars) soy meals, wheat midds, sulfate of potash, ferrous sulfate, soil aid, bio-activator; (liquid compost) fermented agriculture crops, soil aid, bio-activator)  
 Green Pro Services (NPK & humates) Vita-Tree & Shrub  
 Growth Products Ltd (with 40% slow release nitrogen plus micronutrients) Arbor Care 15-8-4; (with 40% slow release nitrogen) Triple Ten 10-10-10; (with 40% slow release nitrogen) Autumn Care 6-12-12  
 Humate Technologies Inc (humate base) Ferto  
 Howard Johnson Enterprises (SCU, urea, ureaform sod) Howard Johnsons  
 Koos/Shore ((custom blends) homogeneous) Turf Terra  
 Lebanon Turf Products Div Lebanon Chemical Corp Lebanon Professional Tree Food 16-4-8; Lebanon Nursery Food 14-7-7  
 LESCO Inc Arbor Green; Liquavita; 28-7-14 Water Soluble Fertilizer  
 Lutz Corp (N, Mn, S) Lutz Manganese

Spikes; (N, P, K, Mn, Mg, Fe, Cu, S) Lutz Palm Tree Spikes; (N, P, K, Mn, Mg, Fe, Zn, B, Ca, S) Lutz Super Citrus Tablets; (Fe, S, Mn, Zn) Lutz Super Iron Tablets  
 J J Mauget Co (N,K,Cu,Fe,Mn,Zn (sulfates)) Inject-A-Min IZ; (manganese (1.0%)) Inject-A-Min Manganese  
 Medi-Ject Tree Injection Systems Inc (iron) Nutriject  
 Milorganite (nitrogen, phosphorous, iron) Milorganite  
 Moyer & Son Inc (controlled release nitrogen) Arborflo  
 Na-Churs Plant Food Co Na-Churs 12-0-12 w/CRN  
 Nutri-Pak Fertilizer Packets (NPK & micros) Nutri-Pak Plant Food Co  
 PFG's 16-4-5; Ligua-Form  
 Plant Marvel Labs Inc (tree & shrub special 25-15-10 plus minors) Nutriculture  
 Rockland Corp



**Scotts Co**

(Ca, S, Fe) Agriform 20-10-5 Planting Tablets; (S, Fe) Sierrablen 18-7-10 Plus Iron; (Ca, Mg, S, B, Cu, Fe, Mn, Mo, Zn) Sierra 12-12-12 CRF Tablets Plus Minors; (Ca, Mg, S, B, Cu, Fe, Mn, Mo) Sierra 16-8-12 CRF Tablets Plus Minors; Peters 30-10-10, 27-15-12 & 20-20-20 Plus Minors Water-Soluble Fert; Peters 28-5-18, 25-5-20, 25-0-25, 24-8-16, 20-5-30 & 10-30-20 Plus Iron Water-Soluble Fert  
 Spring Valley Turf Products Spring Valley  
 Sudbury Consumer Products Co (water soluble, nitrogen, phosphorus & potash) Tailor Made  
 Tyler Enterprises Prairie Creek  
 United Horticultural Supply (n-p-k, ESN polymer coated urea) Turfgo; (n-p-k, DPW-dehydrated poultry waste) Groganic  
 Vigoro Professional Products Par Ex; Woodscape; (controlled release briquettes) Woodace

**FERTILIZER, TURF**



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co of Hoechst and NOR-AM**

Nitroform; Nutralene  
 Amereq Inc (N-P-K) N-Safe Plus  
 Andersons Lawn Products Group The Andersons Professional Turf; Tee Time  
 Burlington Scientific Corp (humates) Speed Feed; (humic acid, fulvic acid) Soil Condition.R  
 W A Cleary Chemical Corp (polymethylene urea balanced fertilizer plus) Cleary's 16-2-4 Plus; Trugreen 15-0-0 6% FE  
 CoRoN Corp (28-0-0 (90% CRN)) CoRoN; (18-3-6-5 Fe, 12-0-12, 25-0-0-5 Fe (50% CRN); 18-3-6-.5Fe liquid controlled release nitrogen with phosphorus, potassium, and iron chelate (50% CRN); 25-0-0-.5Fe liquid controlled release nitrogen with iron chelate (50% CRN)) CoRoN-Plus  
**Floratine Products Group** (NPK) Now; (NPK) FG-20; (NPK) P-48  
 Garfield Williamson Inc (30-5-7, 20-5-7, 12-24-12, 20-5-7 W/TEAM) PROFORM  
 Great Salt Lake Minerals Corp (potassium sulfate) Turf Blend Greener Pastures ((granulars) soy meals, wheat midds, sulfate of potash, ferrous sulfate, soil aid, bio-activator; (liquid compost) fermented agriculture crops, soil aid, bio-activator)  
 Green Pro Services (NPK, humates, minerals) Vita Blend  
 Jonathan Green Turf Products Green-up 30-5-5; Super Green-up 27-3-7; New Seeding 14-28-15; Twin Green 25-5-15; Natural Vigor 25-6-8; New Vigor 32-5-7; Winter Survival 10-18-20; (fertilizer w/TEAM) Weed & Feed; (fertilizer w/dursban & sevin)  
 Gro-Power Inc (NPK, micros, humus, humic acids, bacteria) Gro-Power; (NPK, micros, humus, humic acids, bacteria) Premium Green  
 Gro Tec Inc Penn Green  
 Growth Products Ltd (with 50% slow release nitrogen plus micronutrients) 18-3-6; (85% slow release nitrogen) Nitro-30 SRN; Liquid Potassium Solution 0-0-25; (with 40% slow release nitrogen plus iron)

Hi-Kal 15-2-10; All Season K 8-4-24; (with 20% slow release nitrogen) Estate Keeper 20-3-3; Liquid Phosphorous Solution 0-30-0  
 Harmony Products (slow-release nitrogen natural organic matter) Harmony  
 Humate Technologies Inc (humate base, urea, DAP, potassium sulfate) Ferto 6-4-2  
 Howard Johnson Enterprises (SCU, urea, ureaform sod) Howard Johnsons  
 Knox Fertilizer Co Koos/Shore ((custom blends) homogeneous) Turf Terra  
 Lange-Stegmann Co (nutralene, agrico turf, sop) Lange  
 Lebanon Turf Products Div Lebanon Chemical Corp Country Club 29-3-5 25% Org. Fertilizer; Country Club 28-7-14 Water Soluble Fertilizer; Country Club 27-3-5 3% Iron Fertilizer; Country Club 26-0-26 Water Soluble Fertilizer; Country Club 20-3-9 40% Org. Fertilizer; Country Club 18-5-9 50% Org. Fertilizer; Country Club 18-4-10 90% Org. Fertilizer; Country Club 18-3-18 55% Org. Fertilizer; Country Club 18-3-12 70% Org. Greens Grade Fertilizer; Country Club 18-0-18 80% Org. Greens Grade Fertilizer; Country Club 16-8-8 80% Org. Greens Grade Fertilizer; Country Club 16-4-8 Fertilizer; Country Club 13-25-12 Fertilizer; Country Club 12-4-8 50% Org. Fertilizer; Country Club 10-18-18 80% Org. Greens Grade Fertilizer; Country Club 10-5-40 Water Soluble Fertilizer; Country Club 8-4-24 30% Org. Fertilizer; Country Club 8-4-24 30% Org. Greens Grade Fertilizer; NX-PRO 29-5-10 40% SCU Fertilizer; NX-PRO 23-4-10 60% SCU Fertilizer; NX-PRO 22-5-12 50% Nutralene Fertilizer; NX-PRO 21-2-14 75% Nutralene Greens Grade Fertilizer; NX-PRO 17-3-17 65% Nutralene Greens Grade Fertilizer; Greenskeeper 20-8-8 50% Org. Fertilizer; Greenskeeper 20-4-10 40% Org. Fertilizer; Greenskeeper 12-25-12 Fertilizer; Greenskeeper 10-6-4 50% Org. Fertilizer; Lebanon Pro 37-0-0 Sulphur Coated Urea Fertilizer; Lebanon Pro 32-4-8 12 SCU Fertilizer; Lebanon Pro 30-0-15 Fertilizer; Lebanon Pro 28-6-12 11 SCU Fertilizer; Lebanon Pro 27-3-5 10SCU Fertilizer; Lebanon Pro 25-10-10 10 SCU Fertilizer; Lebanon Pro 21-4-4 2.1 SCU Fertilizer;

PRODUCTS/SERVICES

Lebanon Pro 17-3-5 with Nutralene Fertilizer; Lebanon Spray Gro 20-20-20 Water Soluble Fertilizer; (bendiocarb) Lebanon Pro 20-3-10 with Turcam 1.25%; (bendiocarb) Lebanon Turcam 1.5%

LESCO Inc  
Elite Turf Fertilizer; Mini Turf Fertilizer; Poly Plus; Sulfur-Coated Urea  
Milorganite  
(nitrogen, phosphorous, iron)  
Milorganite  
Moyer & Son Inc  
(custom blended liquid fertilizer) Turflo; (custom blended dry fertilizer) Green Gro  
Na-Churs Plant Food Co  
(12-0-0 w/CRN, 14-2-7 w/CRN, 17-2-5, 17-0-5, 15-3-4, 15-3-3, 28-0-0 controlled release nitrogen) Na-Churs  
Plant Food Co  
GREEN-T; N-Sure  
Plant Marvel Labs Inc  
(bent special bermuda special 25-5-20 plus minors)  
Nutriculture  
Pursell Industries Inc  
Polyon; TriKote  
Regal Chemical Co  
Ringer Corp  
(feather meal, blood meal, bone meal, potassium sulfate, carbohydrates) Ringer Turf  
Rockland Corp  
Mil An Chem II; Twin Win



**Scotts Co**

(Cu, Fe, Mn, Mo, Zn) Fluid Minors; (Fe, sulfur) Iron S 16-0-0; (Ca, Mg, S, Cu, Fe, Mn, Mo, Zn) STEP (Scotts Trace Element Package); (Fe) Poly-S Turf Fertilizer Plus Iron 25-3-10; (Fe, Mn, Mo, Zn, S) Poly-S NPK Turf Fertilizer Plus Minors 19-3-19; (Fe, S) Triform Fertilizer Plus Iron 29-3-6; (Mg, S, Cu, Fe, Mn, Mo, Zn) HD Fertilizer Plus Minors 26-4-13; (S, Mn) HD Fertilizer Plus 22-0-12; (S, Fe, Mn) HD Super Greens 19-0-17; (Mg, S, B, Fe, Mn, Mo, Zn, Cu) HD Greens 22-0-16; HD NPK Greens 21-3-21; HD Hi-Maintenance Turf Fertilizer 32-3-10; (Fe, Mn, S) Triform Hi-Maintenance Turf Fertilizer Plus Minors 31-3-10; Triform Starter Fertilizer 19-26-5; (Fe, Mn, S) Triform High K Plus Minors 15-0-28; Triform High K 15-0-30; Triform NPK Fertilizer 18-9-18; (Fe, Mn, S)

Triform NPK Fertilizer Plus Minors 18-9-18; HD Fairway Fertilizer 32-3-10; HD Nitrogen/Potassium Fairway 22-0-22; HD Super Fairway 35-3-7; (70% Poly-S) Scotts ProGrow Poly-S Turf Starter Fertilizer 16-25-12; Poly-S Turf Fertilizer 33-3-6; (30% Poly-S) Scotts ProGrow Poly-S Turf Fertilizer 36-3-7; (100% Poly-S) Scotts ProGrow Poly-S Turf Nitrogen 40-0-0; Poly-S NPK Turf Fertilizer 21-3-20; Poly-S Super Turf Fertilizer 34-3-3; Poly-S Super Turf Fertilizer 26-4-12; Poly-S High K Turf Fertilizer 15-0-29 (Small Particle); Poly-S Nit/Pot Turf Fertilizer 21-0-20 (Small Particle); Fluid Fertilizer 29-2-3; (magnesium sulfate) Flowable K Fertilizer 9-0-32; Poly-S Turf Fertilizer 32-3-5 (Small Particle); Poly-S Turf Fertilizer 38-0-0 (Small Particle); Poly-S Turf Fertilizer 27-3-11 (Small Particle); Poly-S Super Turf Fertilizer 16-25-12; (S, Fe) Sierrablen 18-7-10 Plus Iron; Osmocote Controlled Release Nitrogen 40-0-0; Osmocote Controlled Release Nitrogen 39-0-0; Agriform Turf Mix 34-0-7; (S, Fe) Agriform 21-8-8; (S, Fe) Agriform 18-18-6; Peters 30-10-10 Plus Minors Water-Soluble Fert; Peters 28-5-18 Plus Iron Water-Soluble Fert; Peters 27-15-12; (Fe) Peters 25-5-20 Plus Iron Water-Soluble Fert; (Fe) Peters 25-0-25 Plus Iron Water-Soluble Fert; (Fe) Peters 24-8-16 Plus Iron Water-Soluble Fert; (Fe) Peters 20-20-20 Plus Minors Water-Soluble Fert; Peters 20-5-30 Plus Iron Water-Soluble Fert; (Fe) Peters 10-30-20 Plus Iron Water-soluble Fert; ONCE 24-6-10 Turf & Landscape Fert; ONCE 24-5-11 Turf & Landscape Fert; ONCE 25-0-17 Turf & Landscape Fert; ONCE 25-0-18 Turf & Landscape Fert; ONCE 34-0-7 Turf & Landscape Fert; ONCE 35-0-6 Turf & Landscape Fert; ONCE 0-0-46 Turf & Landscape Fert; ONCE 0-0-47 Turf & Landscape Fert; (50% Poly-S) Scotts ProGrow Turf Fertilizer + Iron 30-3-9; (MU) Scotts ProGrow Milled Super Fairway Fertilizer 35-3-7; (KCL) Scotts ProGrow Soluble Turf Fertilizer 36-4-8; (50% Poly-S) Scotts ProGrow Turf Fertilizer 32-3-10; (25% Poly-S) Scotts ProGrow Fertilizer 15-5-10; (60% Poly-S) Scotts ProGrow Ornamental Fertilizer 17-17-17; (100% Poly-S) Scotts ProGrow Ornamental Fertilizer w/Minors 18-3-6

Spring Valley Turf Products  
Spring Valley



**Terra Intl Inc**

Magic Carpet; Drivers' Edge  
T-Tech Corp  
(water soluble potassium nitrate, urea, MAP & EDTA micros) 20-20-20; (water soluble potassium nitrate, urea, MAP & EDTA micros) 12-48-8; (water soluble potassium nitrate, urea, MAP & EDTA micros) 28-7-14  
Tyler Enterprises  
Green Links  
United Horticultural Supply  
(n-p-k, ESN polymer coated urea) Turfgo; (n-p-k, DPW-dehydrated poultry waste) Groganic  
Vigoro Professional Products  
(IBDU slow release nitrogen) Par Ex

**FUNGICIDE, ORNAMENTAL**



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co of Hoechst and NOR-AM**

(propamocarb) Banol  
Andersons Lawn Products Group  
The Andersons Professional Turf; Tee Time  
Bayer Corp  
(triadimefon) Bayleton  
Bonide Products Inc  
(bayleton, 3336, copper, sulfur, daconil, captan, mancozeb) Bonide  
Ciba Turf & Ornamental Products  
(propiconazole) Banner; (metalaxyl) Subdue  
W A Cleary Chemical Corp  
(thiophanate-methyl) 3336 WP; (thiophanate-methyl) 3336 F; (mancozeb) Protect T/O; (thiram) Spotrete 75 WDG; (thiram) Spotrete F; (PCNB) Defend 75 WP; (PCNB) Defend 10 G; (PCNB) Defend 2 F



**DowElanco**

(fenarimol) Rubigan  
Drexel Chemical Co  
(captan) Drexel Captan 50W; (copper oxychloride) Kop-Oxy 85; (copper hydroxide) Kop-Hydroxide 50; (sulfur, wettable) Drexel Sulfur 90W  
Griffin Corp  
(copper hydroxide) Kocide DF  
Gro Tec Inc  
(chlorothalonil) Pennington's

Pride MultiPurpose Fungicide  
ISK Biosciences  
(chlorothalonil) Daconil 2787; (chlorothalonil) Daconil Weather Stik; (chlorothalonil) Daconil Ultrex  
Kincaid Enterprises Inc  
LESCO Inc  
Twosome; Touche'; Manicure; Prodigy; Revere  
Monterey Chemical Co  
(triadimefon) Bayleton  
Mycogen Corp  
(potassium salts of fatty acids) M-Press  
PBI/Gordon Corp  
(Fore) Formec 80  
Rohm & Haas Co  
(mancozeb) Dithane; (myclobutanil) Systane



**Scotts Co**

(thiophanate-methyl) Systemic Fungicide; (metalaxyl) Pythium Control; (etridiazol, thiophanate-methyl) Banrot 8-G; (etridiazol, thiophanate-methyl) Banrot 40% WP; (thiophanate-methyl) Domain FL; (thiophanate-methyl, mancozeb) Duosan 75 WBS; (thiophanate-methyl) Fungo Flo; (vinclozolin) Ornalin FL; (etridiazol) Turban 5G; (etridiazol) Turban 25% EC; (etridiazol) Truban 30% WP; (thiophanate-methyl, mancozeb) Ziban 75% WP  
SePRO Corp  
(fenarimol) Rubigan EC



**Terra Intl Inc**

Terra Thalonil 90DF; Terra Alette T & O; Terra Thalonil 4L; Terra Thalonil WSP  
Valent USA  
(triforine) Triforine EC

**FUNGICIDE, TREE**

Bayer Corp  
(triadimefon) Bayleton  
Bonide Products Inc  
(daconil, mancozeb, 3336) Bonide  
Ciba Turf & Ornamental Products  
(propiconazole) Alamo  
W A Cleary Chemical Corp  
(thiophanate-methyl) 3336 WP; (thiophanate-methyl) 3336 F; (mancozeb) Protect T/O; (thiram) Spotrete 75 WDG; (thiram) Spotrete F; (PCNB) Defend 75 WP; (PCNB) Defend 10 G; (PCNB) Defend 2 F

PRODUCTS/SERVICES



**DowElanco**  
 (fenarimol) Rubigan  
 Drexel Chemical Co  
 (captan) Drexel Captan 50W  
 Jonathan Green Turf Products  
 Bayleton 25; Chipco 26019  
 Griffin Corp  
 (copper hydroxide) Kocide DF  
 Kincaid Enterprises Inc  
 LESCO Inc  
 (mangozeb) Lesco Mancozeb  
 DG; (mangozeb, zinc) Lesco 4  
 Flowable with Zinc; (vinclozolin)  
 Touche'; (chlorothalonil) Lesco  
 Twosome  
 J J Mauget Co  
 (debacarb (DEBC) 2.0%)  
 Fungisol; (plantvax 2.0%)  
 Fungisol PV  
 Micro Flo Co  
 (sulfur) Sulfur 6L  
 Monterey Chemical Co  
 (chlorothalonil) Bravo  
 Regal Chemical Co  
 (chlor & thiophate) ConSyst  
 WDG; (triphonate) SysTec  
 1998 Flowable; (triphonate)  
 SysTec 1998 DF  
 Rockland Corp  
 Rohm & Haas Co  
 (myclobutanil) Systane

W A Cleary Chemical Corp  
 (thiophanate-methyl) 3336 WP;  
 (thiophanate-methyl) 3336 F;  
 (mancozeb) Protect T/O;  
 (thiram) Spotrete 75 WDG;  
 (thiram) Spotrete F; (PCNB)  
 Defend 75 WP; (PCNB) Defend  
 10 G; (PCNB) Defend 2 F



**DowElanco**  
 (fenarimol) Rubigan  
 Drexel Chemical Co  
 (captan) Drexel Captan 50W  
 Jonathan Green Turf Products  
 Chipco 26019; Daconil 5%G;  
 Fore; Bayleton Granular;  
 Bayleton 25 WSB  
 Gro Tec Inc  
 (chlorothalonil) Pennington's  
 Pride MultiPurpose Fungicide  
 Gustafson Inc  
 (metalaxyl) Apron Dry;  
 (metalaxyl) Apron-FL  
 ISK Biosciences  
 (chlorothalonil) Daconil 2787;  
 (chlorothalonil) Daconil  
 Weather Stik; (chlorothalonil)  
 Daconil Ultrex  
 Howard Johnson Enterprises  
 (bayleton) Howard Johnsons  
 Kincaid Enterprises Inc  
 Lebanon Turf Products Div  
 Lebanon Chemical Corp  
 (bayleton) Lebanon Turf  
 Fungicide contains 1%  
 Bayleton; (chlorothalonil)  
 Lebanon Turf Fungicide  
 contains Daconil 2787  
 LESCO Inc  
 (PCNB) Lesco Revere 10%  
 Granular; (PCNB) Lesco Revere  
 75 DG; (triadimefon) Lesco 1%  
 Granular Bayleton Fungicide;  
 (thiram) Lesco Thiram 75 DG;  
 (chlorothalonil, fenarimol)  
 Lesco Twosome Flowable  
 Fungicide; (mancozeb) Lesco  
 Mancozeb DG; (mancozeb,  
 zinc) Lesco 4 Flowable  
 Fungicide Mancozeb with zinc;  
 (vinclozalin) Touche;  
 (chlorothalonil) Lesco  
 Manicure Flowable +DG;  
 (fosetyl-AI) Lesco Prodigy DG  
 PBI/Gordon Corp  
 (chloroneb) Teremec SP; (Fore)  
 Formec 80  
 Regal Chemical Co  
 (chlor & thiophate) ConSyst  
 WDG; (triphonate) SysTec  
 1998 Flowable; (triphonate)  
 SysTec 1998 DF  
 Rhone-Poulenc Ag Co  
 (iprodione) Chipco 26019;  
 (aluminum tris) Chipco Aliette  
 Rockland Corp  
 Rohm & Haas Co  
 (mancozeb) Fore; (myclobutanil)  
 Eagle



ProGrow, Distributor

**Scotts Co**  
 (triadimefon) HD Fertilizer Plus  
 Fungicide VII 28-0-12;  
 (thiophanate-methyl,  
 iprodione) Scotts ProGrow  
 Fertilizer Plus Fungicide VIII 23-  
 3-5; (PCNB) FFII 14-3-3;  
 (thiophanate-methyl) Systemic  
 Fungicide; (chloroneb)  
 Fungicide V; (triadimefon)  
 Fungicide VII; (chloroneb,  
 thiophanate-methyl) Fungicide  
 IX; (iprodione) Fungicide X;  
 (metalaxyl) Pythium Control;  
 (thiophanate-methyl,  
 iprodione) Fluid Fungicide;  
 (triadimefon, metalaxyl) Fluid  
 Fungicide II; (thiram,  
 triadimefon) Fluid Fungicide III;  
 (thiophanate-methyl,  
 mancozeb) Duosan 75 WP;  
 (thiophanate-methyl) Fungo  
 50WP; (thiophanate-methyl)  
 Fungo Flo; (etridiazol) Koban  
 1.3 G; (etridiazol) Koban 30  
 WP; (PCNB) Penstar 10G;  
 (PCNB) Penstar 75WP;  
 (vinclozolin) Vorlan 50 DF;  
 (vinclozolin) Vorlan Flo  
 Soil Technologies Corp  
 (biofungicide) Precep

Regal Chemical Co  
 RegalCrown



ProGrow, Distributor

**Scotts Co**  
 (paclobutrazol) Fertilizer with  
 TGR Poa Annua Control 31-3-  
 9; (paclobutrazol) High K  
 Fertilizer with TGR Poa Annua  
 Control 15-0-29;  
 (paclobutrazol) High K Fertilizer  
 Plus Turf Enhancer 15-0-29;  
 (paclobutrazol) Turf Enhancer 2  
 SC



**Terra Intl Inc**  
 Riverside Crop Booster Plus 12-8-  
 8; Terra Maxon  
 Valent USA  
 (uniconazole-P) Sumagic

HERBICIDES, AQUATIC



**Terra Intl Inc**  
 Terra Aliette T & O; Terra  
 Thaloniol 4L; Terra Thaloniol  
 90DF; Terra Thaloniol WSP  
 Whitmire Research Labs  
 (quaternary ammonium) PT 2000  
 Green-Shield

FUNGICIDE, TURF



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co  
 of Hoechst and NOR-AM**  
 Banol; (flutolanil) Prostar  
 Andersons Lawn Products Group  
 The Andersons Professional Turf;  
 Tee Time  
 BASF Corp  
 (vinclozolin) Curalan  
 Bayer Corp  
 (triadimefon) Bayleton  
 Bonide Products Inc  
 (daconil, bayleton, thiram,  
 mancozeb) Bonide Disease  
 Beater  
 Ciba Turf & Ornamental Products  
 (propiconazole) Banner;  
 (metalaxyl) Subdue; (metalaxyl  
 & mancozeb) Pace



**Terra Intl Inc**  
 Terra Aliette T & O; Terra  
 Thaloniol 4L; Terra Thaloniol  
 90DF; Terra Thaloniol WSP

GRASS COATINGS

Becker-Underwood  
 Green Lawngr  
 Celpril  
 (nitrogen, phosphorus, potash  
 trace elements) Nutri-Kote  
 LESCO Inc  
 Lesco Green

GROWTH REGULATOR,  
 TURF/ORNAMENTAL

Ciba Turf & Ornamental Products  
 (trinexapac-ethyl) Primo  
 Drexel Chemical Co  
 (potassium salt of maleic  
 hydrazide) Retard  
 LESCO Inc  
 Cutlass  
 Micro Flo Co  
 (IBA, GBA) PGR IV  
 Monterey Chemical Co  
 (ethephon) Floral Fruit Eliminator;  
 (ethephon) Pistill  
 PBI/Gordon Corp  
 (mefluidide) Embark Lite;  
 (dikegulac-sodium) Atrimmec

applied biochemists inc  
**Navigate**  
 WEEDTRINE-D  
 AQUATIC HERBICIDE  
 (800) 558-5106

Applied Biochemists Div  
 Great Lakes Biochemical  
 Co

(2,4-D (BEE)) Navigate; (diquat)  
 Weedtrine-D  
 Arborchem  
 (glyphosate) Rodeo; (diquat)  
 Reward; (diuron) Karmex DF;  
 (sulfometuron methyl) Oust  
 Bonide Products Inc  
 (copper sulfate pentahydrate)  
 Bonide  
 Forestry Suppliers Inc  
 Griffin Corp  
 (copper) Komeen  
 LESCO Inc  
 (elemental copper) Lescocide  
 Plus; Hydro Block  
 Monsanto Co  
 (glyphosate) Rodeo  
 PBI/Gordon Corp  
 (dichlobenil) Norosac 4G  
 Riverdale Chemical Co  
 (2,4-D ester) 2,4-D Granules;  
 (2,4-D amine) AM-40; (2,4-D  
 ester) 2,4-D LV Ester  
 SePRO Corp  
 (fluridone) Sonar

PRODUCTS/SERVICES





**Terra Intl Inc**  
Riverside 2,4-D Amine 4  
Zeneca Professional Products  
(diquat dibromide) Reward

**HERBICIDES,  
NONSELECTIVE**



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co  
of Hoechst and NOR-AM**

(glufosinate-ammonium) Fenale  
Arborchem  
(glyphosate) Roundup  
Bonide Products Inc  
(pramitol 3.75, diquat) Bonide  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
Round-up; (pramitol) Prometon  
5E; Pennant Liquid  
Gro Tec Inc  
(glyphosate) Pennington's Pride  
Knock Out  
Koons/Shore  
LESCO Inc  
(glyphosate) Avail; (esters of fatty  
acids) Sythe  
Monsanto Co  
(glyphosate) Roundup;  
(glyphosate) Roundup DRYpak  
Monterey Chemical Co  
(cacodylic) Montar  
Mycogen Corp  
(potassium salts of fatty acids)  
SharpShooter  
Nomix Inc  
(glyphosate, oryzalin) Grass &  
Weed Plus; (glyphosate) Grass  
& Weed I & II; (glyphosate)  
Major; (glyphosate) Sweep;  
(glyphosate, oryzalin) Delete  
PBI/Gordon Corp  
(dichlobenil) Dyclomec 4G;  
(prometon) Vegemec  
Rockland Corp  
Rohm & Haas Co  
(oxyfluorfen) Goal

**HERBICIDES,  
ORNAMENTAL**



**American Cyanamid**  
(pendimethalin) Pendulum WDG  
Arborchem  
(metolachor) Pennant  
BASF Corp  
(sethoxydim) Vantage  
Bonide Products Inc  
(eptam, deurinol, dacthal) Bonide  
Ciba Turf & Ornamental Products  
Pennant; Princep  
W A Cleary Chemical Corp  
(sethoxydim) Vantage



**DowElanco**  
(oryzalin) Surflan; (isoxaben)  
Snapshot  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
Surflan AS  
Koons/Shore  
Lebanon Turf Products Div  
Lebanon Chemical Corp  
(trifluralin) Lebanon Treflan 5-G  
LESCO Inc  
(napropamide) Lesco  
Ornamental Herbicide 5G;  
(fluzifop-p-butyl) Lesco  
TakeAway Grassy Weed  
Herbicide; Treflan 5-G; Pre-M  
Monterey Chemical Co  
(oryzalin) Weed Stopper;  
(trifluralin) Treflan  
PBI/Gordon Corp  
(fusilade) Ornamec Grass  
Herbicide  
Rockland Corp  
Rohm & Haas Co  
(oxyfluorfen) Goal



**Scotts Co**  
(oxyfluorfen, pendimethalin)  
Ornamental Herbicide II;  
(pendimethalin) Southern  
Weedgrass Control;  
(pendimethalin) Weedgrass  
Control 60WP; (oryzalin,  
oxyfluorfen) Rout



**Terra Intl Inc**  
Riverside Diuron 4L; Riverside  
Diuron 80 DF

Zeneca Professional Products  
(propionamide) Devrinol;  
(fluzifop-p-butyl) Fusjlade II

**HERBICIDES,  
POSTEMERGENCE**



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co  
of Hoechst and NOR-AM**

(fenoxaprop-ethyl) Acclaim;  
(diclofop-methyl) Illoxan



**American Cyanamid**  
(imazaquin) Image  
Arborchem  
(triclopyr) Garlon 3A - 4;  
(glyphosate) Roundup Second  
BASF Corp  
(bentazon) Basagran T/O;  
(bentazon/atrazine) Prompt;  
(sethoxydim) Vantage  
Bayer Corp  
(metribuzin) Sencor  
W A Cleary Chemical Corp  
(MCPP & 2,4-D) Cleary's MCPP &  
MCPP 2,4-D; (DSMA) Cleary's  
Methar 30



**DowElanco**  
(triclopyr & clopyralid) Confront  
Drexel Chemical Co  
(monosodium acid  
methanearsonate) Drexar 530;  
(monosodium acid  
methanearsonate) Drexel  
MSMA 6.6; (monosodium acid  
methanearsonate) Drexel  
MSMA Plus; (disodium  
methanearsonate anhydrous)  
Drexel DSMA Slurry; (3-3,4-  
dichlorophenyl-1,1-  
dimethylurea) Drexel Diuron 4L;  
(3-3,4-dichlorophenyl-1,1-  
dimethylurea) Drexel Diuron 80  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
Trimec-Plus; Dissolve; Tri-Power;  
Triamine; Tri-Ester II; Lawn  
Weed Control  
Gro Tec Inc  
(fluzifop) Pennington's Pride  
Postemergence Grass Killer;  
Pennington's Pride Lawn Weed  
Killer  
Howard Johnson Enterprises  
Howard Johnsons  
Koons/Shore  
Lange-Stegmann Co  
(trimec) Lange  
Lebanon Turf Products Div

Lebanon Chemical Corp  
(2,4-D, MCPP & dicamba)  
Country Club 12-4-8 with  
Trimec Herbicide; (2,4-D, MCPP  
& dicamba) Greenskeeper 20-  
4-10 with Trimec Herbicide;  
(2,4-D, MCPP & dicamba)  
Lebanon Pro 25-4-8 w/Weed  
Control (Trimec); (2,4-D, MCPP  
& dicamba) Lebanon Granular  
Broadleaf Weed Killer with  
Trimec Herbicide

LESCO Inc  
(MCPA, MCPP, dicamba)  
Eliminate 47% DG Selective  
Broadleaf Herbicide; (2,4-D,  
MCP, dicamba) Three-Way;  
(2,4-D, MCPP, dicamba) Lesco  
Three-Way 53% DG Selective  
Broadleaf Herbicide;  
(imazaquin) Lesco Image 1.5  
LC; (chlorsulfuron) Lesco TFC;  
(2,4-D) Lesco A-4D; (2,4-D,  
MCP, dicamba) Lesco  
Bentgrass Selective Broadleaf  
Herbicide; (dimethyl, 2,4-D,  
2,4-DP amine) Lesco Weedone  
Amine Herbicide; (2,4-D, 2,4-  
DP) Lesco Granular Herbicide;  
(MSMA) Lesco MSMA 6.6  
Herbicide; (fluzifop-p-butyl)  
Lesco Take-Away Grassy Weed  
Herbicide; (2,4-D, 2,4-DP)  
Lesco Weed and Feed;  
(triclopyr, 2,4-D) Lesco Turflon  
II Amine; (bentazon) Lescogran  
Selective; (MCP) Lescopex  
Monterey Chemical Co  
(sethoxydim) Poast; (triclopyr)  
Turflon Ester; (MSMA) Weed  
Hoe; (esfenvalerate) Bug Buster  
Nomix Inc  
(2,4-D, MCPP, dicamba) 3-Way  
Broadleaf; (2,4-D, MCPP,  
dicamba) Medley  
PBI/Gordon Corp  
(2,4-D, MCPP, dicamba) Trimec  
Turf Herbicide; (2,4-D, MCPP,  
dicamba, MSMA) Trimec Plus;  
(MCP, MCPA, dicamba)  
Encore  
Rhone-Poulenc Ag Co  
(24-DP & 24D) Chipco Weedone;  
(asulam) Asulox  
Riverdale Chemical Co  
(MCPA, MCPP, 2,4-DP (amines))  
Triamine II/Triamine II Water  
Soluble; (2,4-D + MCP + 2,4-  
DP (amine)) Triamine Granular;  
(2,4-D, MCPP, 2,4-DP (esters))  
Tri-Ester; (MCPA, MCPP, 2,4-  
DP (ester)) Tri-Ester II; (2,4-D +  
2,4-DP (ester)) Turf D+DP;  
(MCP (amine)) MCP-4  
Amine; (2,4-D (amine)) AM-40;  
(2,4-D (amine)) Solution Water  
Soluble; (2,4-D, MCPP,  
Dicamba (amines)) Triplet;  
(MCPA, MCP, Dicamba  
(amines)) Tri-Power; (2,4-D,  
MCP, 2,4-DP (amine))  
Triamine Jet Spray; (2,4-D  
ester) 2,4-D Granular; (2,4-D,  
MCP, 2,4-DP (amines))  
Dissolve; (2,4-D, MCP, 2,4-DP  
(amines)) Triamine; (MCPA,

PRODUCTS/SERVICES



**Terra Intl Inc**  
Riverside Diuron 4L; Riverside  
Diuron 80 DF; Riverside Total;  
Riverside Pramitol 25E  
Zeneca Professional Products  
(diquat dibromide) Reward

MCPP, dicamba (ground acids)  
Tri-Power Dry  
Rockland Corp



**Scotts Co**  
(2,4-DP, 2,4-D) Fluid Broadleaf Weed Control; (dicamba) K-O-G Weed Control; (2,4-D, MCPP, dicamba) HD Fertilizer Plus Dicot Weed Control III 32-4-3; (metsulfuron methyl) DMC Weed Control; (atrazine) St Augustine Weed Control Plus Fertilizer 29-3-5; (2,4-D, MCPP, dicamba) Trex-San; (2,4-D, MCPP, dicamba) Trex-San Bent; (2,4-D, MCPP, dicamba) Scotts ProGrow Fertilizer Plus Broadleaf WC 26-4-4; (homogeneous) Scotts ProGrow Fertilizer Plus Weed Control 32-4-3  
Sudbury Consumer Products Co (dichlorophenoxy acetic acid)  
Killer Kane



**Terra Intl Inc**  
Riverside 2,4-D Amine 4;  
Riverside 120; Riverside 912;  
Riverside DSMA 4; Riverside 240 LVH; Riverside 24D 1W6;  
Riverside Ste 24D LV4;  
Riverside Atrazine 4L; Riverside 90 DF; Riverside Diuron 4L;  
Riverside Diuron 80 DF;  
Riverside Jury; Riverside Pramitol 25E; Riverside Total  
Zeneca Professional Products (fluazifop-p-butyl (1 lb/gal)) Fusilade Turf & Ornamental; (fluazifop-p-butyl (2 lb/gal)) Fusilade II Turf & Ornamental

**HERBICIDES, PREEMERGENCE**



**AgrEvo USA Co AgrEvo Co of Hoechst and NOR-AM**  
(ethofumesate) Prograss



**American Cyanamid**  
(imazaquin) Image  
Arborchem  
(pendimethalin) Pendulum  
Bonide Products Inc

(tupersan, dacthal) Bonide  
Ciba Turf & Ornamental Products  
(metolachlor) Pennant



**DowElanco**  
(trifluralin & benefin) Team; (isoxaben (for broadleaf weeds)) Gallery; (oryzalin) Surfplan; (isoxaben) Snapshot  
Drexel Chemical Co  
(2-chloro-4,6-bis(ethylamine)-s-triazine) Drexel Simazine 90D; (2-chloro-4,6-bis(ethylamine)-s-triazine) Drexel Simazine 4L; (2-chloro-4-ethylamino-6-isopropylamino-s-triazine) Drexel Atrazine 4L; (2-chloro-4-ethylamino-6-isopropylamino-s-triazine) Drexel Atrazine 90D; (3-3,4-dichlorophenyl-1,1-dimethylurea) Drexel Diuron 4L; (3-3,4-dichlorophenyl-1,1-dimethylurea) Drexel Diuron 80  
Jonathan Green Turf Products  
Balan; TEAM; Treflan  
Gro Tec Inc  
Pennington's Pride Crabgrass Preemergence  
Howard Johnson Enterprises  
Howard Johnsons  
Koons/Shore  
Lange-Stegmann Co  
(team) Lange  
Lebanon Turf Products Div  
Lebanon Chemical Corp  
(benefin) Country Club 18-5-9 Fertilizer with Balan for Turf; (prodiamine) Country Club 19-4-6 Fertilizer with .22% Barricade; (prodiamine) Country Club 7-3-22 Fertilizer with .38% Barricade; (dithiopyr) Country Club 18-5-9 Fertilizer with .09% Dimension; (dithiopyr) Country Club 7-3-22 Greens Grade with .13% Dimension; (dithiopyr) Country Club 7-3-22 Fertilizer with .19% Dimension; (isoxaben) Country Club 18-5-9 Fertilizer with Gallery; (oxadiazon) Country Club 19-4-6 with 1% Ronstar; (oxadiazon) Country Club 7-3-22 with Ronstar; (benefin, trifluralin) Country Club 19-4-6 Fertilizer with 1.155% Team; (benefin, trifluralin) Country Club 7-3-22 Fertilizer with 1.155% Team; (prodiamine) NX-PRO 14-3-10 Fertilizer with Barricade .29%; (prodiamine) Greenskeeper 20-4-10 Fertilizer with .22% Barricade; (prodiamine) Greenskeeper 20-4-10 Fertilizer with .29% Barricade; (benefin, trifluralin) Greenskeeper 20-4-10 Fertilizer with 1.155% Team; (benefin) Lebanon Balan 2.5G; (bensulide) Lebanon Betasan 4-E Emulsifiable Liquid;

(benefin, trifluralin) NX-PRO 14-3-10 with Team 1.155%; (bensulide) Lebanon Betasan 7-G; (benefin, trifluralin) Lebanon Team 2G; (siduron) Lebanon Tupersan 4.6G; (prodiamine) Lebanon Pro 32-2-5 Fertilizer with .38% Barricade; (prodiamine) Lebanon Pro 15-2-5 Fertilizer with .22% Barricade; (dithiopyr) Lebanon Pro 28-4-8 Fertilizer with .09% Dimension; (dithiopyr) Lebanon Pro 16-3-6 Fertilizer with .13% Dimension; (benefin, trifluralin) Lebanon Pro 26-3-8 Fertilizer with 1.54% Team; (benefin, trifluralin) Lebanon Pro 20-3-5 with 1.155% Team; (benefin, trifluralin) Lebanon Pro 15-5-5 with 1.155% Team; (benefin, trifluralin) Lebanon Pro 6-0-18 with 1.155% Team  
LESCO Inc  
(pendimethalin) Pre-M; (napropamide) Lesco Ornamental Herbicide 5G; (benefin) Lesco 2.5 Benefin Granular; (pendimethalin) Lesco Fertilizer Plus Pendimethalin; (trifluralin/benefin) Lesco Team 2G, Lesco Fertilizer Plus Team; (trifluralin) Lesco Treflan 5G; (oxadiazon) Lesco fertilizer Plus Ronstar; (atrazine) Lesco Fertilizer With Atrazine; (oryzalin) Lesco Fertilizer With Surfplan  
PBI/Gordon Corp  
(bensulide) Presan 7G & 12G; (bensulide) Bensumec; (siduron) Tupersan  
Regal Chemical Co  
RegalStar  
Rhone-Poulenc Ag Co  
(oxadiazon) Chipco Ronstar  
Rockland Corp  
Rohm & Haas Co  
(pronamide) Kerb; (dithiopyr) Dimension



**Sandoz Agro Inc**  
(prodiamine) Barricade



**Scotts Co**  
(pendimethalin, 40% Poly-S) Scotts ProGrow Turf Fertilizer Plus Preemergent Weed Control 22-0-6; (pendimethalin) Nitrogen/Potassium Fertilizer Plus Preemergent Weed Control 14-0-14 (40% Poly-S Nitrogen); (pendimethalin) NPK Fertilizer Plus Preemergent

Weed Control 13-3-7 (40% Poly-S Nitrogen); (pendimethalin, 100% Poly-S) Scotts ProGrow Turf Fertilizer Plus Preemergent Weed Control 22-0-6; (pendimethalin, all soluble) Scotts ProGrow Fertilizer Plus Preemergent Weed Control 22-4-4; (pendimethalin) Fertilizer Plus Turf Weedgrass Control 30-3-10; (pendimethalin) Turf Weedgrass Control; (pendimethalin) Weedgrass Control 60WP (Wettable Powder); (pendimethalin) Southern Weedgrass Control; (pendimethalin, 40% Poly-S) Scotts ProGrow Fertilizer Plus PWC 13-3-7; (pendimethalin, 40% Poly-S) Scotts ProGrow Fertilizer Plus PWC 20-3-4; (pendimethalin) Scotts ProGrow High K Fertilizer + PWC 0-0-13; (pendimethalin, 40% Poly-S) Scotts ProGrow Fertilizer Plus PWC 14-0-14; (pendimethalin, 25% dursban) Scotts ProGrow Fertilizer Plus Pendi Plus Dursban 19-3-4; (bensulide) Weedgrass Preventer; (bensulide, oxadiazon) Goosegrass/Crabgrass Control; (oxadiazon) Turf Starter Plus RONSTAR 14-21-10; (oxadiazon) Turf Fertilizer Plus RONSTAR 15-5-10; (siduron) Starter Fertilizer with Preemergence Weed Control 16-21-4  
Soil Technologies Corp  
(corn gluten meal) A-Maizing Lawn



**Terra Intl Inc**  
Riverside Atrazine 4L; Riverside Simazine 4L; Riverside Atrazine 90 DF; Riverside Diuron 4L; Riverside Diuron 80 DF; Riverside Pramitol 25E; Riverside Total; Riverside Trifric 60 DF  
Zeneca Professional Products  
(napropamide) Devrinol 50DF; (napropamide) Devrinol 5G

**INSECTICIDES, TREE/ORNAMENTAL**



**AgrEvo USA Co AgrEvo Co of Hoechst and NOR-AM**  
(bendiocarb) Turcam WP  
Bayer Corp

PRODUCTS / SERVICES

(imidacloprid) Merit; (cyfluthrin) Tempo; (trichlorfon) Dylox; (isofenphos) Oftanol  
 Bonide Products Inc  
 (malathion, cygon, sevin, methoxychlor, dursban, permethrin, pyrethrin, sunspray) Bonide  
 Ciba Turf & Ornamental Products  
 (fenoxycarb) Precision;  
 (cyromazine) Citation  
 W A Cleary Chemical Corp  
 (micro encapsulated diazinon)  
 Knox Out GH  
 Creative Sales Inc  
 (acephate) ACECAP

(carbaryl) Chipco Sevimol  
 Ringer Corp  
 Rockland Corp



**Sandoz Agro Inc**  
 (fluvalinate) Mavrik



**Scotts Co**  
 (carbaryl) Scotts Fluid Insecticide;  
 (azadirachtin) Margosan-O;  
 (bendiocarb) Dycarb 76%



**Terra Intl Inc**  
 Riverside Carbaryl 90DF;  
 Riverside Malathion ULV;  
 Riverside Dormant Oil 415;  
 Riverside Dormant Oil 435  
 Valent USA  
 (acephate) Orthene Turf Tree &  
 Ornamental Spray  
 Whitmire Research Labs  
 (microencapsulated pyrethrum)  
 PT 170 X-clude; (pyrethrum) PT  
 1100 Pyrethrum Total Release;  
 (resmethrin) PT 1200  
 Resmethrin Total Release;  
 (resmethrin) PT 1200  
 Resmethrin Directed Spray;  
 (orthene) PT 1300 Orthene  
 Total Release; (orthene) PT  
 1300 Orthene Directed Spray;  
 (microencapsulated dursban)  
 PT 1325 DuraGuard  
 Concentrate;  
 (microencapsulated diazinon)  
 1500R Knox Out Directed  
 Spray; (microencapsulated  
 pyrethrum) PT 1600 A X-clude  
 Directed Spray; (fenoxycarb) PT  
 2100 Preclude Total Release  
 Zeneca Professional Products  
 (lambda-cyhalothrin) Scimitar  
 WP; (lambda-cyhalothrin)  
 Scimitar CS

**INSECTICIDES, TURF**



A company of Hoechst and NOR-AM

**AgrEvo USA Co AgrEvo Co  
 of Hoechst and NOR-AM**  
 (trichlorfon) Proxol 80SP;  
 (bendiocarb) Turcam WP 2  
 1/2G



**American Cyanamid**  
 (hydramethylnon) AMDRO Fire  
 Ant Killer  
 Andersons Lawn Products Group  
 The Andersons Professional Turf;  
 Tee Time  
 Bayer Corp  
 (isofenphos) Oftanol; (trichlorfon)  
 Dylox; (cyfluthrin) Tempo;  
 (imidacloprid) Merit  
 Bonide Products Inc  
 (sevin, diazinon, dursban,  
 permethion) Bonide Lawn  
 Insect Control; (lindane) Bonide  
 Grubtox  
 Ciba Turf & Ornamental Products  
 (isazophos) Triumph;  
 (fenoxycarb) Award



**DowElanco**  
 (chlorpyrifos) Dursban  
 Drexel Chemical Co  
 (diazinon) Drexel Diazinon 5G;  
 (chlorpyrifos) Drexar Lawn  
 Gran; (1-naphthylN-  
 methylcarbamate) Drexel  
 Carbaryl 2L & 4L; (1-naphthylN-  
 methylcarbamate) Drexel  
 Carbaryl G; (diazinon) Diazinon  
 Insecticide; (malathion) Drexel  
 Malathion 5  
 FMC Corp  
 (bifenthrin) Talstar Flowable  
 Jonathan Green Turf Products  
 Dursban 2.32G; Dylox 6.2%G;  
 Sevin 8%G; Sevin 80 WSP;  
 Merit .5%G  
 Howard Johnson Enterprises  
 Howard Johnsons  
 Koos/Shore  
 Lebanon Turf Products Div  
 Lebanon Chemical Corp  
 (chlorpyrifos) Country Club 19-4-  
 6 Fertilizer with .6% Dursban;  
 (chlorpyrifos) Country Club 19-  
 4-6 Fertilizer with 1% Dursban;  
 (isofenfos) Country Club 19-3-  
 6 Fertilizer contains 1.5%  
 Oftanol; (chlorpyrifos)  
 Greenskeeper 20-4-10 Fertilizer  
 with .6% Dursban; (diazinon)  
 Lebanon Lawn & Garden  
 Insecticide with Diazinon 5-G;  
 (chlorpyrifos) Lebanon Insect  
 and Grub Control with  
 Dursban 2.32%; (dimethyl  
 phosphonate) Lebanon Grub  
 Control contains Dylox  
 Insecticide 6.2%; (isofenfos)  
 Lebanon Oftanol 1.5%;  
 (carbaryl) Lebanon Sevin 7-G  
 brand Carbaryl Insecticide;  
 (chlorpyrifos) Lebanon Pro 20-  
 3-5 with Insect Control  
 Dursban .6%; (chlorpyrifos)  
 Lebanon Pro 20-3-5 with 1%  
 Dursban Insect Control;

(chlorpyrifos) Lebanon Pro 19-  
 2-6 with Dursban .6%;  
 (isofenfos) Lebanon Pro 20-3-5  
 with Oftanol Insect Control  
 1.5%

LESCO Inc  
 (fonofos) Lesco Crusade;  
 (fonofos) Lesco Mainstay 2G;  
 (diazinon) Lesco Diazinon 5G,  
 Lesco Diazinon 500;  
 (chlorpyrifos) Lesco 1%  
 Dursban Granular Bait;  
 (chlorpyrifos) Lesco 0.97%  
 Granular Dursban Insecticide;  
 (chlorpyrifos) Lesco 2.32%  
 Granular Dursban; (isofenphos)  
 Lesco Oftanol 1.5G; (dylox)  
 White Grub and Sod  
 Webworm; (carbaryl) Lesco  
 Sevin Brand SL; (carbaryl) Lesco  
 Sevin Brand 6.3% Granular;  
 (diazinon) Lesco Fertilizer Plus  
 Diazinon; (isofenphos) Lesco  
 Fertilizer Plus Oftanol; (carbaryl)  
 Lesco Fertilizer Plus Sevin;  
 (chlorpyrifos) Lesco Fertilizer  
 Plus Dursban; (nematodes)  
 Lesco Vector TL  
 Micro Flo Co  
 PBI/Gordon Corp  
 (dylox) Pronto  
 Prentiss Incorporated  
 (chlorpyrifos) Prentox Dursban  
 1/2 G; (chlorpyrifos) Prentox  
 D+2; (chlorpyrifos, DDVP)  
 Super D+2  
 Rhone-Poulenc Ag Co  
 (ethoprop) Chipco Mocap;  
 (carbaryl) Chipco Sevimol  
 Rockland Corp  
 Rohm & Haas Co  
 (dicofol) Kelthane



**Sandoz Agro Inc**  
 (fluvalinate) Mavrik



**Scotts Co**  
 (chlorpyrifos) Turf Fertilizer Plus  
 Insecticide 18-3-6;  
 (chlorpyrifos) Insecticide III;  
 (isofenphos) Insecticide IV;  
 (carbaryl) Insecticide V;  
 (trichlorfon) Insecticide VI;  
 (carbaryl) Fluid Insecticide;  
 (azadirachtin) Turplex  
 BioInsecticide; (merit 100%  
 Poly-S) Scotts ProGrow 13-3-7  
 Fertilizer + Merit Insecticide;  
 (oftanol 25% Poly-S) Scotts  
 ProGrow 27-3-10 Fertilizer +  
 Oftanol; (diazinon 40% Poly-S)  
 Scotts ProGrow 23-3-9  
 Fertilizer + Diazinon; (dursban  
 25% Poly-S) Scotts ProGrow  
 32-2-5 Fertilizer Plus Dursban;  
 (dylox) Scotts ProGrow; (sevin)  
 Scotts ProGrow

PRODUCTS/SERVICES



**Terra Intl Inc**

Riverside Carbaryl 90 DF; Terra Diazinon 4E; Terra Diazinon 5 Bait  
Valent USA  
(acephate) Orthene Turf Tree & Ornamental Spray  
Zeneca Professional Products (lambda-cyhalothrin) Scimitar CS; (lambda-cyhalothrin) Scimitar GC; (fonofos (golf course only)) Crusade 5G

**MITICIDES**

Bayer Corp  
(oxythioquinox) Morestan  
Bonide Products Inc  
(kelthane 35W) Bonide Kelthane; (lindane, kelthane, malathion, methoxychlor) Bonide Mite & Insect Spray  
Drexel Chemical Co  
(elemental sulfur) Drexel Sulfur 90W; (elemental sulfur) Suffa 6  
FMC Corp  
(bifenthrin) Talstar Flowable; (bifenthrin) Talstar WP  
LESCO Inc  
(lambda-cyhalothrin) Battle  
J J Maust Co  
(metasystox R 50%) Inject-A-Cide MSR; (bidrin 82%) Inject-A-Cide B  
Monterey Chemical Co  
(petroleum oil) SAF-T-SIDE  
Mycogen Corp  
(potassium salts of fatty acids) M-Pede; (parafinic oil) SunSpray Ultra Fine Oil  
Valent USA  
(fenpropathrin) Tame 2.4EC Spray  
Whitmire Research Labs  
(bifenthrin) PT 1800 Attain  
Zeneca Professional Products  
(lambda-cyhalothrin) Scimitar CS,GC,WP

**MULCHES & EROSION CONTROL**

Agro Diversified Industries  
Agro Tack  
Amturf Seeds  
(recycled newspaper seeding mulch) Green Star; (newspaper mulch with tackifier) Green Star Plus  
Baker Mineral Products  
(decorative stones) Baker's Trim 'N Stone  
Briargreen Inc  
(wood fiber) Ero-Fiber; (soil bonding) Ero-Bond  
Dakota Peat & Blenders Pioneer Peat Inc  
(organic peat moss) Dakota Peat  
Finn Corp  
(tackifier) Hydro Stik; (tackifiers

and fiber products) Stik Plus  
Forestry Suppliers Inc  
Jonathan Green Turf Products  
Jonathan Green Hydroseeding  
Fibermulch; Conwed 90-10  
Fibermulch; Futerra Netting;  
Jonathan Green Hydrogreen  
Tackifier; Jonathan Green  
Super Tackifier; Curlex Quick  
Grass Blanket; (wire staples)  
Hobbs & Hopkins Ltd  
(grass straw mulch) Pro-Time;  
(erosion netting) OR-Net  
LESCO Inc  
Mulch Mat  
National Bark Sales  
(shredded cedar bark) Montaho  
PRS Materials Inc  
(vegetable gum hydro tackifier)  
Mulch Mate Super Tac;  
(recycled cellulose hydro mulch)  
Quickseed; (straw/hay hydro  
tackifier) Straw Mate;  
(polyester hydraulic seeding  
fiber) Fiber Mate  
Reclamare Co  
(dry powder & liquid tackifiers) J-tac;  
(dry powder & liquid  
tackifiers) MARLOC  
Soil Seal Corp  
(soil polymer) Soil Seal  
Concentrate  
TGMI Inc  
(guar) Landtack  
Weyerhaeuser Engineered Fiber  
(wood fiber) Silva-Fiber; (wood  
fibre with tackifier) Silva-Fiber  
Plus; (wood fiber with bonding  
agents) Soil Guard

**NATURAL CONTROL PRODUCTS**

Bonide Products Inc  
(dipel, rotenone, copper, sulfur, pyrethrin) Bonide; (rotenone, pyrethrin) Bonide Rotenones  
W A Cleary Chemical Corp  
(B+ Berliner var israelensis H-4) Mosquito Dunks  
**EarthRight Technologies Inc**  
Envirogenesis Inc  
(biologics & organic fertilizer with thatch biodigest) EGI  
Liquid & Granular Thatch Biodigest  
Enviro Repts Intl  
LESCO Inc  
(nematodes) Vector TL  
Soil Technologies Corp  
(100% garlic oil) Garlic Gard  
Sudbury Consumer Products Co  
(zinc & copper) Moss Master  
Tanglefoot Co  
(castor oil, gum resin) Tree  
Tanglefoot Pest Barrier

**NEMATICIDES**

Bayer Corp  
(fenamiphos) Nemacur  
Bonide Products Inc  
(vapam) Bonide

Rhone-Poulenc Ag Co  
(ethoprop) Chipco Mocap  
Soil Technologies Corp  
(bionematicide) NemaStop

**ODOR NEUTRALIZER**

Bonide Products Inc  
(neutroleum alpha) Bonide Odor Eliminator  
Enviro Repts Intl  
(all-enzyme product) BRF-9 Odor Be Gone  
Epeleon Corp  
(various organic compounds) N-100 & N-7C  
Huntington Laboratories Inc  
(phenolic germicidal disinfectant) ASERTI-steryl; (phenolic germicidal disinfectant) TOR  
LESCO Inc  
Scentless  
Monterey Chemical Co  
(oil of wintergreen) Odor Mask  
Prentiss Incorporated  
Prentiss Meelium  
Rockland Corp  
Rockland Mask It  
Systematic Irrigation Controls Inc  
Ultra-Violet Compound



**Terra Intl Inc**  
Riverside Spray Scent W

**REPELLENTS, ANIMAL**

Arborchem  
Repel  
Bird-X  
Bonide Products Inc  
(thiram, acrylic polymer resin) Bonide Rabbit & Deer Repellent; (methyl nonyl ketone, tobacco dust) Bonide Dog & Cat Repellent  
Burlington Scientific Corp  
(aversive bitterant) Ro.Pel  
W A Cleary Chemical Corp  
(thiram) Spotrete 75 WDG; (thiram) Spotrete F  
Forestry Suppliers Inc  
Gro-Power Inc  
(controlled release NPK with micro and quantitary ammonium salt compound) Gro-Power ADS  
IntAgra Inc  
(powdered inedible egg solids) Deer-Away Big Game Repellent; (tree banding devices) Bug Gum & Slick 'N Stick  
LESCO Inc  
Hot Sauce Animal Repellant  
Prentiss Incorporated  
(denatonium saccharide) Ro-Pel

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RJ Advantage Inc  
(methyl anthranilate) ReJeX-iT  
Rockland Corp  
Sudbury Consumer Products Co  
(thiram or naphthalene) Detour  
Tanglefoot Co  
(polybutene) Tanglefoot Bird Repellent

**ROOT CONTROL AGENT**

Griffin Corp  
(copper hydroxide) Spin Out

**SOIL AMENDMENTS**

Aabaco Industries Inc  
(calcium) Luma-Phix; (polymeric polyhydroxy acid) Luma-Plex  
Agro-Tech 2000 Inc  
(diatomaceous earth) Axis  
Aimcor  
(ceramic aggregate) PROFILE  
Amereq Inc  
(acrylamide/polyacrylate) Viterra  
Aquatrols  
(copolymer acrylamide acrylate) SuperSorb  
Baker Mineral Products  
(limestone-calcium & magnesium) Baker's Sweet 'N Grow; (gypsum-calcium & sulfur) Baker's  
Bonide Products Inc  
(sulfur) Bonide Soil Acidifier; (micronutrients) Soil Mineralizer  
W A Cleary Chemical Corp  
(dolomite limestone suspension) Cleary's Limestone F; (calcium sulfate suspension) Cleary's Gypsum F; (sulfur suspension) Cleary's Sulfur F  
Dakota Peat & Blenders Pioneer Peat Inc  
(organic peat moss) Dakota Peat  
Doggett Corp  
(elemental sulfur) Nutrisul 90  
Finn Corp  
(moisture absorption polymers) HydroGel  
**Floratine Products Group**  
(calcium, magnesium, manganese liquids) CalpHlex; (calcium, magnesium, manganese liquids) Phlex Mag  
Forestry Suppliers Inc  
Goldschmidt Chemical Corp  
(organosilicone) Break-Thru  
Green Pro Services  
(humates & enzymes) Vita-Build

PRODUCTS / SERVICES

Jonathan Green Turf Products (granular, pulverized, pelletized limestone); (liquid limestone substitute) Super-Cal; (gypsum); (polymer) Hydrosource  
 Gro-Power Inc (humus, humic acids, soil bacteria) Gro-Power  
 Growth Products Ltd (humic acid, kelp extract, cellulose fiber, carbohydrates, lignin, natural wetting agent, mono/disaccarides, ash, amino acids, minor elements) Essential Harmony Products (activated sewage sludge) Top Coat  
 Hobbs & Hopkins Ltd (soil modifier) Profile II; (humates) Key To Green  
 JRM Chemical Inc (polyacrylamide) Soil Moist  
 Polymers  
 Koos/Shore (vermiculite)  
 LESCO Inc  
 Accu-Wet; Lesco Spreader Sticker; Lesco Wet; Lesco Wet Granular; Lesco Wet Tablets; Professional Soil Bioinoculant  
 Northwoods Organics (reed sedge & sphagnum peat moss) Northwoods Organics Plant Food Co  
 Agronomix  
 Prescription Soil Amendments (diatomaceous earth) PSA; (diatomaceous earth) Ditomite  
 Pro's Choice Inc (montmorillonite clay) Soilmaster Xtra  
 PRS Materials Inc (biosolids compost) EarthMate  
 Soil Seal Corp (soil polymer) Soil Seal Concentrate  
 Terra-Sorb/ISI (acrylamide copolymer) Terra-Sorb

(sea plant meal) Sand-Aid  
**Floratine Products Group** (liquid humic acid) Maxiplex  
 Green Pro Services  
 Vita Flow  
 Gro-Power Inc (humus, humic acids, soil bacteria) Gro-Power  
 Growth Products Ltd (humic acid, kelp extract, cellulose fiber, carbohydrates, lignin, natural wetting agent, mono/disaccarides, ash, amino acids, minor elements) Essential Harmony Products (activated sewage sludge) Top Coat  
 Humate Intl Inc (humic acids (granular & liquid)) Humate  
 Humate Technologies Inc (humate base with natural minerals) Ferto  
 JRM Chemical Inc (polyacrylamide) Soil Moist  
 Polymers  
 Koos/Shore (vermiculite)  
 LESCO Inc  
 Accu-Wet; Lesco Spreader Sticker; Lesco Wet; Lesco Wet Granular; Lesco Wet Tablets; Professional Soil Bioinoculant  
 Michigan Peat Co (peat moss) Baccto  
 National Bark Sales (composted for bark) Top N' Turf  
 Partac Peat Corp Beam Clay (calcined clay) Terra-Green; (golf course top-dressings) Partac; (clay infield mixes) Beam Clay  
 PBI/Gordon Corp (liquid bovine manure) Bov A Mura  
 Plant Food Co  
 Roots; Iron Roots; Gypsum  
 Precision Laboratories Inc  
 Liqui-Cal  
 Pro's Choice Inc (montmorillonite clay) Soilmaster  
 ROOTSinc

**SOIL CONDITIONER**

Agro-Tech 2000 Inc (diatomaceous earth) Axis  
 Amereq Inc (acrylamide-potassium polyacrylate) Gelscape  
 Baker Mineral Products (limestone-calcium & magnesium) Baker's Sweet 'N Grow; (gypsum-calcium & sulfur) Baker's  
 Burlington Scientific Corp (humic acid, fulvic acid) Soil Condition.R  
 Complete Green Co (linear water soluble polyacrylamide) Soil Drain/PAM  
 Dakota Peat & Blenders Pioneer Peat Inc (organic peat moss) Dakota Peat  
**EarthRight Technologies Inc**  
 Emerald Isle Ltd

(organic compost, kelp, B1) ROOTS Dry Formula  
 Soil Technologies Corp (chlorophyta & cyanophyta) Turftech II  
 Sudbury Consumer Products Co (sulphur) Sulpu Rite; (lime) Liquid-Lime  
 Sustane Corp (turkey litter) Sustane

**SOIL FUMIGANTS**

BASF Corp (dazomet) Basamid  
 Hendrix & Dail Inc (methyl bromide/chloropicrin mixtures) MBC

**SORBENTS**

Amereq Inc (superabsorbent polymers) Viterra

W A Cleary Chemical Corp (activated charcoal suspension) D-Tox; (caustic soda solution with TSP) Cleary's Tank Cleaner  
 Precision Laboratories Inc  
 Chemsorb  
 PRS Materials Inc (super absorbent material) HydroMate

**SPILL ABSORBANTS**

Aabaco Industries Inc (polyacrylate/polyalcohol copolymer) AAB-Sorb; (hydrocarbon oxidizing microbes) Bio-AAB-Sorb  
 Arborchem  
 Attack Pac  
 Forestry Suppliers Inc  
 Huntington Laboratories Inc (chlorine) ChloraSorb  
 JRM Chemical Inc (hydrocarbon polymer) H-100  
 Koos/Shore  
 LESCO Inc  
 Hazorb Pillow  
 T-Tech Corp (calcined diatomaceous silica) MP 79

**STICKER/EXTENDER**

Aabaco Industries Inc (polymerized pyro-phosphatic surfactant-emulsifier) Luma-Plus  
 Amereq Inc (polyethylene oxide without alcohol) Keep-On  
 Bonide Products Inc Triton B 1956  
 W A Cleary Chemical Corp (acrylic latex) Clearspray  
 Drexel Chemical Co (polymeric terpenes) Pinene 11  
 Forestry Suppliers Inc  
 Kalo Inc  
 Bio Film  
 LESCO Inc  
 Lesco Spreader Sticker  
 Micro Flo Co  
 Atplus 2380  
 Monterey Chemical Co  
 No Foam A; No Foam B  
 PBI/Gordon Corp (polymers & parafins) Exhalt 800  
 Precision Laboratories Inc  
 Chem-Stik  
 Rockland Corp



**Terra Intl Inc**  
 Riverside Plex  
 T-Tech Corp (alkyl polyoxyethylene glycol) Maxi Surf 80  
 Weyerhaeuser Engineered Fiber (natural vegetable based tackifier) Silva-Tack

**TREE DRESSINGS**

Arborchem  
 Lac Balsam  
 Bonide Products Inc (asphalt solids) Bonide Pruning Wound Bomb; (grafting spray) Bonide  
 Forestry Suppliers Inc  
 Tanglefoot Co  
 Tanglefoot Tree Pruning Sealer; Tanglefoot Tree Wound & Grafting Compound

**WETTING AGENTS**

Aabaco Industries Inc (polyoxyethylene ethers .f alkylated phenols) Luma-Hydra  
 Agro-Tech 2000 Inc (organo modified silorane) Break-Thru  
 Aquatrols (surfactant blend non-ionic) AquaGro  
 Arborchem (cropoil & surfactant 83-17) Clean Cut; Arborchem Aquatic Surfactant  
 W A Cleary Chemical Corp (nonionic surfactant) Cleary's Super Wet  
 Drexel Chemical Co (alkyl & alkylaryl polyoxyethylene glycol) Surf-Ac 820 & 910; (organosilicone & alcohol ethoxylates) Sil-Fact; (ammonium salts of polacrylic, hydroxycarboxylic & phosphoric acids) BS 500

**Floratine Products Group**

Pervade; Retain  
 Forestry Suppliers Inc  
 Goldschmidt Chemical Corp (organosilicone) Break-Thru  
 Green Pro Services  
 Vita-Flow  
 Gro-Power Inc (natural Yucca plant extract) Gro-Power Soil Penetrant/SC-D  
 Humate Intl Inc (humic acids & surfactants) Aqua-Root  
 Kalo Inc  
 Hydro-Wet  
 Lebanon Turf Products Div  
 Lebanon Chemical Corp (naiad) Country Club 18-4-10  
 Fertilizer w/Naiad Soil Penetrant; (naiad) Country Club 18-5-9 Fertilizer w/Naiad Soil Penetrant  
 LESCO Inc  
 Accu-Wet; Lesco Flo; Lesco Spreader Sticker; Lesco Wet; Lesco Wet Granular; Lesco Wet Tablets  
 Medi-Ject Tree Injection Systems Inc  
 Inject-A-Wet  
 Monterey Chemical Co  
 No Foam  
 NAIAD Co (non ionic) NAIAD  
 PBI/Gordon Corp

PRODUCTS/SERVICES

Aqua-Zorb  
 Plant Food Co  
 No Burn  
 Precision Laboratories Inc  
 Paragon  
 ROOTSinc  
 (yucca extracts) Noburn



**ProGrow, Distributor**  
**Scotts Co**  
 Scotts Hydrozyme Wetting Agent  
 Soil Technologies Corp  
 (saponin) OASYS



**Terra Intl Inc**  
 Riverside AD-100; Riverside Silkin  
 T-Tech Corp  
 Eco Surf

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 Turn To Page 53  
 For The Product Index**

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Joppa AL 35087  
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Fax 205-586-4342

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Fax 205-849-5680

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Madison AL 35758  
205-233-4040

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205-456-0000, 800-782-9546

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Fax 907-563-1381

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Anchorage AK 99501-3096  
907-272-9573  
Fax 907-258-4623

**Van Waters & Rogers Inc**  
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Anchorage AK 99511-2589  
907-344-7444, 800-478-7444

**ARIZONA**

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602-979-8651

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602-237-3755  
Fax 602-237-4659

**Horizon Turf Inc**  
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Phoenix AZ 85040  
602-437-4333  
Fax 602-437-4510

**KAL Distributing**  
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**Road Machinery Co**  
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Phoenix AZ 85030  
602-252-7121  
Fax 602-252-9897

**Snyder Turf Supply Inc**  
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Scottsdale AZ 85254  
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Fax 602-948-8659



**Target Specialty Products**  
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**Van Waters & Rogers Inc**  
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Concord CA 94520-5391  
510-825-3344  
Fax 510-798-9436

7144 Regional St  
Dublin CA 94568  
510-551-8383  
Fax 510-551-5968

349 W Bedford Ave  
Fresno CA 93711  
209-431-8007  
Fax 209-431-2714

PO Box 2067  
Menlo Park CA 94026  
415-323-5161  
Fax 415-323-4078

3065 N Hwy 59  
Merced CA 95340  
209-383-3330  
Fax 209-383-0770

3229 California Blvd  
Napa CA 94558  
707-255-7575  
Fax 707-258-0401

560 Brunken Ave  
Salinas CA 93901-4319  
408-757-1045  
Fax 408-757-4079

880-C N Eighth St  
San Jose CA 95112  
408-287-7882  
Fax 408-287-1336

63 Larkspur St  
San Rafael CA 94901  
415-454-4313  
Fax 415-456-4238

238 Todd Rd  
Santa Rosa CA 95407-5799  
707-584-7272  
Fax 707-584-5590

1232 Callen St  
Vacaville CA 95688  
707-447-7773  
Fax 707-448-7542

**Barber-Cashew Supply Corp**  
10210 Systems Pkwy #310  
Sacramento CA 95827  
916-369-2891

**Bengal Equipment**  
14490 Whittram Ave  
Fontana CA 92335  
909-356-4600  
Fax 909-356-5974

**Brewt Power Systems Inc**  
5120 N Arena Way  
Atwater CA 95301  
209-394-3122  
Fax 209-394-7622

**California Landscape Lighting**  
31260 Cedar Valley Dr  
Westlake Village CA 91362  
800-457-0710  
Fax 800-457-0730

**Cantrell Turf/North**  
503 Guiseppe Ct #8  
Roseville CA 95678  
916-786-3378

**Cantrell Turf/South**  
15611 Product Lane #B3  
Huntington Beach CA 92649  
714-890-0486

**H V Carter Co**  
4771 Arroyo Vista #C  
PO Box 2248  
Livermore CA 94551-2248  
510-443-5253  
Fax 510-443-5250

DISTRIBUTORS



**Complete Green Co**

365 Coral Circle  
El Segundo CA 90245  
310-640-6815  
800-GREEN-99  
Fax 310-640-6863

**Don's Rent-All**

916 Broadway  
Eureka CA 95001  
707-442-4575  
Fax 707-442-6723

**Drip Rite Irrigation Products**

3315 Monier Circle Ste 2  
Rancho Cordova CA 95742  
916-635-7401  
Fax 916-635-7402

**Farwest Supply**

536 H Stone Rd  
Benicia CA 94510  
707-745-8813  
Fax 707-745-8874

**Filtration Irrigation & Fertigation**

18155 Elkwood  
Reseda CA 91335-2064  
818-705-0215  
Fax 818-343-0919

**George's Equipment**

2431 Radio Lane  
Redding CA 96001  
916-243-4112  
Fax 916-243-0643

**Hi Tech Irrigation Inc**

80-975 E Valley Pkwy Bldg A  
Indio CA 92201  
619-347-4116  
Fax 619-347-5248

**Hunter Associates**

7896 English Hills Rd  
Vacaville CA 95688  
707-447-5639  
Fax 707-447-5639

**Hydro-Scape Products Inc**

5701 El Camino Real  
Carlsbad CA 92008  
619-438-7551  
Fax 619-438-0179

375 Trousdale Dr  
Chula Vista CA 91910  
619-691-9700  
Fax 619-426-3397

435 N Marshall Ave  
El Cajon CA 92020  
619-440-4703  
Fax 619-440-8352

750 First St  
Encinitas CA 92024  
619-436-2062  
Fax 619-942-6473

731 Enterprise St  
Escondido CA 92029  
619-746-8000  
Fax 619-746-5396

22542 Shannon Circle  
Lake Forest CA 92630  
714-951-8827  
Fax 714-837-8534

610 N Batavia  
Orange CA 92668  
714-639-1850  
Fax 714-744-4314

9546 Commerce Center Dr  
Rancho Cucamonga CA 91730  
909-980-5353  
Fax 909-944-5078

4115 Indus Way  
Riverside CA 92503  
909-734-3330  
Fax 909-272-8572

1548 S Mountain View  
San Bernardino CA 92408  
909-824-3612  
Fax 909-796-6399

5805 Kearny Villa Rd  
San Diego CA 92123  
619-560-6611  
Fax 619-694-0428

33012 Calle Aviator  
San Juan Capistrano CA 92675  
714-496-1998  
Fax 714-496-0646

**Jordan Implement**

1280 E Main St  
Brawley CA 92227  
619-244-3322  
Fax 619-344-8249

**M & M Supply**

158 N Front St  
Earlimart CA 93219  
805-849-2624  
Fax 805-849-2625

**Monterey Chemical Co**

PO Box 5317  
Fresno CA 93755  
209-225-4770  
Fax 209-225-1319

**Orton's Equipment**

20280 Main St  
Stratford CA 93266  
209-947-3301  
Fax 209-947-3770

**Pioneer Farm Equipment**

10 Harris Place  
Salinas CA 93908  
408-924-7383  
Fax 408-424-7912

**Power Trim Co**

6841 Marlin Circle  
La Palma CA 90623

**Progressive AG**

3118 North Ave  
Modesto CA 95351  
209-471-9573

**Bob Randick Co**

1740 Leslie St  
San Mateo CA 94402  
415-574-7366  
Fax 415-574-0165

**Reed's Irrigation**

1025 E Katella Ave #F  
Anaheim CA 92805  
714-634-3336  
Fax 714-634-1409

**Robinson Fertilizer Co**

1460 N Red Gum  
Anaheim CA 92806  
714-632-9710  
Fax 714-632-3478

**Sierra Pacific Turf Supply Inc**

510 Salmar Ave  
Campbell CA 95008  
408-374-4700  
Fax 408-374-4773

4320 Anthony Ct #6  
Rocklin CA 95677  
916-652-5873  
Fax 916-652-4341

**SMA Equipment**

5230 Wilson St  
Riverside CA 92509  
909-784-1444  
Fax 909-782-6701



**Target Specialty Products**

2478 N Sunnyside Ave  
Fresno CA 93727  
800-827-4389  
Fax 209-291-2433

Formula Pl  
San Diego CA 92121  
800-237-5233  
Fax 619-586-1933

1155 Mabury  
San Jose CA 95112  
800-767-0719  
Fax 408-287-2004

15415 Marquardt Ave  
Santa Fe Springs CA 90740  
310-802-2238  
Fax 310-802-5926

**Turf-Tech**

5600 Imhoff Dr Ste G  
Concord CA 94520  
415-825-1668, 800-675-1668

10210 Systems Pkwy #310  
Sacramento CA 95827  
916-369-2891



**United Horticultural Supply**

10210 Systems Pkwy #310  
Sacramento CA 95827  
916-369-2891  
Fax 916-369-7046

**Van Waters & Rogers Inc**

4465 E Florence Ave  
Fresno CA 93725  
209-486-1221, 800-627-1656

5353 Jillson St  
Los Angeles CA 90040  
213-260-5234, 800-999-8971

2100 Haffly Ave  
National City CA 91950  
619-262-0711, 800-659-0711

1910 Lockwood St  
Oxnard CA 93030  
805-983-1868

1575 Marlborough Ave  
PO Box 5137  
Riverside CA 92501  
714-683-5165

2256 Junction Ave  
San Jose CA 95131  
408-435-8700, 800-872-8052

850 S River Rd  
PO Box 795  
West Sacramento CA 95691  
916-371-7600, 800-926-8489

**WCS-Snapper**

1616 Marlborough Ave  
Riverside CA 92507  
909-788-4395  
Fax 909-788-0609

**Westco Tractor**

57 Scenic Ave  
Santa Rosa CA 95407  
707-586-1973  
Fax 707-586-0175

**Western Farm Service**

1610 Norris Rd  
Bakersfield CA 93308  
805-399-5551

2787 W Bullard Ste 101  
PO Box 1168  
Fresno CA 93715-1168  
209-436-0457

35 S Kellogg Ave  
Goleta CA 93117  
805-964-3511

24730 Ave 13  
Madera CA 93637  
209-233-8173

1015 E Wooley Rd  
PO Box 1307  
Oxnard CA 93032  
805-487-4961, 800-794-4961

801 S Grand  
PO Box 968  
San Jacinto CA 92383  
714-654-9301

1015 Linda Vista Dr Bldg B  
San Marcos CA 92069  
619-744-1750, 800-874-1548

3321 W Castor  
Santa Ana CA 92704  
714-549-2871

405 W Beach St  
Watsonville CA 95076  
408-724-2201

**Western Traction**

1333 Atlantic St  
Union City CA 94587  
510-487-3100  
Fax 510-475-9027

**Western Walker Mowers**

PO Box 1569  
Nanteca CA 95336  
209-239-0750

DISTRIBUTORS

**Wilbur-Ellis Co**  
696 Naples St  
PO Box 935  
Chula Vista CA 91912  
619-422-5321

5613 Rd 160  
Earlimart CA 93219  
805-849-2674

2903 S Cedar Ave  
PO Box 1286  
Fresno CA 93715  
209-442-1220  
Fax 800-937-3446

13771 S Prescott Rd  
Manteca CA 95336  
209-982-4337

105 Mercury Circle  
Pomona CA 91768  
714-595-4561, 800-229-9326

6969 Eastside Rd  
Redding CA 96001  
916-241-9647

PO Box 1229  
Woodland CA 95695  
916-662-0287

**Wilkins Div**  
Zurn Industries Inc  
1747 Commerce Way  
Paso Robles CA 93446  
805-238-7100  
Fax 805-238-5766

**Zurn Industries Inc/Wilkins Div**  
263 E Gardena Blvd  
Gardena CA 90247  
310-719-1926  
Fax 310-719-7062

**COLORADO**

**Arkansas Valley Seed**  
4625 Colorado Blvd  
Denver CO 80216  
303-320-7500  
Fax 303-320-7516

**Beaver Valley Supply Co**  
642 W 43rd Ave  
Denver CO 80216  
303-480-5451  
800-528-BVSC  
Fax 303-480-5217

**C & M Meteorological Supply**  
9680 Thoroughbred Lane  
Colorado Springs CO 80908  
719-495-8878  
Fax 719-495-8960

**Cornbelt Chemical Co**  
2440 E Eighth  
Greely CO 80631  
303-352-4433, 800-223-0988

**Frontier Fertilizer & Chem Co**  
4401 Hwy 66  
Longmont CO 80504  
303-535-0908  
Fax 303-587-5107



**Frontier Fertilizer Chemical**  
101 W South First St  
PO Box 606  
Johnstown CO 80534-0606  
800-527-5105  
Fax 303-587-5107

**Golf Enviro Systems Inc**  
1230 Dancing Horse Dr  
Colorado Springs CO 80919  
719-598-1311  
Fax 719-598-1918

**L L Johnson Distributing Co**  
4700 Holly St  
Denver CO 80216  
303-320-1270

**Kurtzer Landscaping Material**  
24463 County Rd 11  
Haxtun CO 80731  
303-774-7122

**Max-Air Trailer Sales**  
2120 E Lincoln Ave  
Fort Collins CO 80524  
970-484-0557  
Fax 970-484-9569

**Max-Air Trailer Sales-Denver**  
5665 Eudora  
Commerce City CO 80022  
303-289-3264  
Fax 303-289-3064

**Maxey Inc**  
2101 Airway Ave  
Fort Collins CO 80524  
970-482-1202  
800-456-2939  
Fax 970-482-1288

**Mile High Turf Equipment Inc**  
1901-C Leroy Dr  
Northglenn CO 80233-3633  
303-280-2272  
Fax 303-280-2325

**Power Motive**  
5000 Vasquez Blvd  
Denver CO 80216  
303-355-5900  
Fax 303-388-9238

**Saj Turf Products Inc**  
9345 Elm Ct  
Federal Heights CO 80221  
303-430-1343  
Fax 800-873-3689

**Secrist Sales**  
PO Box 3453  
Littleton CO 80161  
303-843-0572

**Van Waters & Rogers Inc**  
4300 Holly St  
PO Box 5287  
Denver CO 80217  
303-388-5651, 800-776-2323

**Walker Mower of Denver**  
3000 S Williams St  
Denver CO 80210  
303-758-3886

**Webb Crane Service**  
5775 Eudora  
Commerce City CO 80022  
303-286-9322  
Fax 303-286-1918

**Wilbur-Ellis Co**  
110 Anderson St  
PO Box 1017  
Lamar CO 81052  
719-336-2226, 800-456-0169

**CONNECTICUT**

**Cadwell & Jones Inc**  
46 Adams St  
Manchester CT 06040  
203-643-0644  
Fax 203-643-0856

Buckland Sta  
PO Box 8327  
Manchester CT 06040  
203-643-0644  
Fax 203-643-0856

**Daffodil Mart**  
30 Irene St  
Torrington CT 06790  
203-496-9624  
Fax 203-946-1418

**East Haven Power Equipment**  
10 Mill St  
East Haven CT 06512  
203-467-6645  
Fax 203-467-9556

**Charles C Hart Seed Co**  
304 Main St  
PO Box 9169  
Wethersfield CT 06109  
860-529-2537  
Fax 860-563-7221

**Imperial Nurseries**  
90 Salmon Brook St  
Granby CT 06095  
800-343-3132  
Fax 203-653-2919

713 Pigeon Hill Rd  
Windsor CT 06095  
203-688-0598  
Fax 203-688-0064

**JPF Distributors**  
9 Union Sq Ste 184  
Southbury CT 06488  
800-582-8843  
Fax 203-262-1463

**W H Milikowski Inc**  
75 Chestnut Hill Rte 190  
Stafford Springs CT 06076  
203-763-3220  
Fax 203-763-0614

**Millane Nurseries**  
604 Main St  
Cromwell CT 06416

203-635-5500  
Fax 203-635-3685

**Northern Nurseries**  
1695 King St  
Enfield CT 06082  
203-623-9697  
Fax 203-627-0351  
  
1320 Mountain Rd  
West Suffield CT 06093  
203-668-5225  
Fax 203-668-5802

**Nutrico Inc**  
92 Howard Ave  
Bridgeport CT 06605  
203-334-5899  
Fax 203-344-0065

**Schipper & Co USA**  
Box 7584  
Greenwich CT 06836-7584  
800-877-8637  
Fax 203-862-8909



**Shemin Nurseries Inc**  
42 Old Ridgebury Rd  
Danbury CT 06810  
203-207-5000  
Fax 203-207-5061

Horticultural Distribution Centers  
1081 King St  
Greenwich CT 06831  
203-531-7352  
Fax 203-531-7393

**DELAWARE**

**BA Equipment & Supplies**  
500-A N Cass St  
Middletown DE 19709  
302-378-8141  
Fax 302-378-8865

**Sweeney Seed Co**  
2721 Philadelphia Pike  
Claymont DE 19703  
302-798-6001  
Fax 302-798-0526

**FLORIDA**

**Aabaco Industries Inc**  
10501 NW 50 St  
Sunrise FL 33351  
800-423-8850  
Fax 305-749-6221

**Adapco Inc**  
1555 Howell Branch Rd  
Winter Park FL 32789  
407-644-6292  
800-367-0659

**Agronomic Resources Inc**  
Div Helena  
138 N Moon Ave Ste C

DISTRIBUTORS

PO Box 761  
Brandon FL 33509  
813-684-3306  
800-277-9053

#### Colonial Products Inc

1830 Tenth Ave N  
Lake Worth FL 33481  
407-585-2112  
Fax 407-585-2150

#### Cooks Power Equipment Dist Inc

395 W Enterprise St  
Ocoee FL 34761  
407-877-8900  
Fax 407-877-8859

#### Ditch Devil Trenchers Inc

1114 SE 12 Ct  
Cape Coral FL 33990  
941-574-1906  
800-223-5468  
Fax 941-458-4530

#### Fern Growers Wholesale Supply

407 S Center St  
PO Box 666  
Pierson FL 32180  
904-749-2257

#### Florida Hydraulic Machinery

5024 N 56 St  
Tampa FL 33610  
813-621-8002  
Fax 813-621-1560

#### Golf Ventures Inc

15864 Brothers Ct SE  
Fort Myers FL 33912  
941-481-1358  
Fax 941-481-6166

2101 E Edgewood Dr  
Lakeland FL 33803  
941-665-5800  
Fax 941-667-0888

#### Harrell's

720 Kraft Rd  
PO Box 807  
Lakeland FL 33802  
813-687-2774  
800-282-8007

#### Hi-Tech Turf Products Inc

PO Box 07045  
Fort Myers FL 33919  
813-275-1820  
Fax 813-275-4586

#### Industrial Services Intl Inc

PO Box 10834  
Brandon FL 34282  
800-227-6728

#### Kilpatrick Turf Equipment

901 NW 31 Ave  
Fort Lauderdale FL 33311  
305-792-6005  
Fax 305-584-5831

#### Lawn Equipment Co

1741 Hamilton St  
Jacksonville FL 32210  
904-387-0516

300 Technology Pk  
Lake Mary FL 32746  
407-333-3600  
Fax 407-333-9246

#### Pilot Equipment

9531 E Florida Mining Blvd  
Jacksonville FL 32247  
904-268-6711  
Fax 904-268-1803

#### Professional Supply

500 NW 77 St  
Boca Raton FL 33487  
407-241-5565  
Fax 407-241-2456

#### Pro Power Equipment Inc

23440 Janice Ave, 23-24  
Charlotte Harbor FL 33980  
813-627-8822

#### Roberts Supply Inc

4203 Metric Dr  
Winter Park FL 32792

#### Shelley Tractor

8000 NW 103 St  
Hialeah FL 33016  
305-821-4040  
Fax 305-556-6118

#### Smith Brothers

5731 N Military Trail  
West Palm Beach FL 33407  
407-689-9880  
Fax 407-697-9517

#### L B Smith

410 Taft Vineland Rd  
Orlando FL 32824  
407-850-9618  
Fax 407-850-0823

#### Southeastern Turf Grass Supply

6942 Phillips Pkwy N  
Jacksonville FL 32256  
904-260-8565  
Fax 904-262-6733

#### Southern Agricultural Insecticides Inc

PO Box 218  
Palmetto FL 34220  
800-477-3285  
Fax 941-723-2974

#### Superior-Angran Inc

6112 Benjamin Rd  
Tampa FL 33634  
813-886-1522

#### Sylvite Southeast Ltd

PO Box 6240  
Lakeland FL 33813  
813-647-1551  
Fax 813-644-9432

#### Terra Intl Inc

PO Box 4035  
Apopka FL 32704  
407-682-6187

2905 73rd St E  
Bradenton FL 34208  
941-746-8007

3071 NE Fifth Terr  
Fort Lauderdale FL 33334  
305-564-1302

1215 Logan Lane  
Fort Myers FL 33919  
941-936-5439

5405 NW 91 Blvd  
Gainesville FL 32606  
904-336-1335

7071 #2 Rd  
Howey-In-The-Hills FL 34737  
904-406-1666

2038 Roxburgh Lane  
Lakeland FL 33813  
941-648-1482

122 W Plumosa Lane  
Lake Worth FL 33467  
407-967-1489

504 Eastwood Dr  
Naples FL 33942  
941-591-8587

1174 N University Dr  
Plantation FL 33322  
305-472-8834

4144 Paul Buchman Hwy  
Plant City FL 33565  
813-752-1177

2975 Orange Blossom Trail  
Plymouth FL 32768-0200  
407-886-4744

7001 Cypress Bridge Dr  
Ponte Vedra Beach FL 32082  
904-285-1637

11287-59th St N  
Royal Palm Beach FL 33411  
407-793-6377

2209 Waterman Dr S  
Valrico FL 33594  
813-689-4596

PO Box 312  
Zephyrhills FL 33539  
813-783-2916

#### Tieco Gulf Coast Inc

540 Michigan Ave  
Pensacola FL 32505  
904-434-5475  
Fax 904-434-2786

#### Tresca Industries Inc

4827 Phillips Hwy  
PO Box 10609  
Jacksonville FL 32247-0609  
904-448-8070  
Fax 904-448-2725

3930 Orange Blossom Trail  
Orlando FL 32804  
407-291-1717  
Fax 407-297-6166

6025 Hwy 301 N  
Tampa FL 33610  
813-621-3077  
Fax 813-620-0303

#### US AG Inc

PO Box 3583  
Winter Park FL 32790  
407-260-8661  
Fax 407-339-0082

#### Van Waters & Rogers Inc

1055 SW 15 Ave Bldg B  
Delray Beach FL 33444  
407-243-0001, 800-251-3334

Billy Creek Commerce Center  
5719 Corporation Circle #2  
Ft. Myers FL 33905  
813-693-1919

2783 W Fifth St  
Jacksonville FL 32205  
904-781-1634, 800-356-9964

7120 NW 74 Ave  
Miami FL 33166  
305-883-8242, 800-432-8717

4240 LB McLeod Rd  
Orlando FL 32811  
407-843-2611, 800-826-2611

6049 Old Hwy 41A S  
Tampa FL 33619  
813-671-2071, 800-282-5388



ProGrow, Distributor

#### V-J Growers Supply

500 W Orange Blossom Trail  
Apopka FL 32712-3498  
407-886-5555  
Fax 407-880-1722

9024 W Atlantic Ave  
Delray Beach FL 33446  
407-498-4400  
Fax 407-498-9911

3008 Kanan Wood G Ste 100  
Oviedo FL 32765  
407-359-2800  
Fax 407-359-2288

6036 Clark Ctr Ave  
Sarasota FL 34238  
941-923-0566  
Fax 941-923-0301

8100 E Broadway #15 Ste J  
Tampa FL 33619  
813-622-7444  
Fax 813-628-8609

#### V J Turf & Landscape Supply

3008 Kananwood Ct Ste 100  
Oviedo FL 32765  
407-359-2800  
Fax 407-359-2288

#### Woodbury Chemical Co

6355 N Orange Blossom Trail  
Orlando FL 32810-4277  
407-291-4114, 800-695-1231

4100 N Powerline Rd W-3  
Pompano Beach FL 33073  
305-970-0535, 800-654-2015

13690 SW 248 St  
PO Box 4319  
Princeton FL 33032  
305-258-0421

2810 N 35 St  
PO Box 5016  
Tampa FL 33675  
813-247-3621, 800-282-2719

DISTRIBUTORS

**Zaun Equipment Inc**  
300 Technology Park  
PO Box 950669  
Lake Mary FL 32795-0669  
407-333-3600  
Fax 407-333-9246

**Rowland Chemical**  
379 Oak St  
Athens GA 30601  
706-548-9399



**Shemin Nurseries Inc**  
Horticultural Distribution Centers  
700 McFarland/400 Blvd  
Alpharetta GA 30201  
770-740-9403  
Fax 770-751-1271

Horticultural Distribution Centers  
3047 N Cobb Pkwy  
Kennesaw GA 30144  
770-974-3575  
Fax 770-974-3881

Horticultural Distribution Centers  
1630 Cedars Rd  
Lawrenceville GA 30243  
770-338-9090  
Fax 770-338-9672

Horticultural Distribution Centers  
4500 Jimmy Carter Blvd  
Norcross GA 30093  
770-934-5210  
Fax 770-938-6615

**Southeastern Machinery**  
1627 Dean Forest Rd  
Savannah GA 31402  
912-964-8079  
Fax 912-964-9515

**Terra Intl Inc**  
PO Box 14619  
Savannah GA 31406  
912-353-8815  
Hwy 82 W  
Sylvester GA 31791  
912-776-6941

**Wells Cargo (South) Inc**  
PO Box 1318  
Waycross GA 31501  
912-285-8132

**Wilbur-Ellis Co**  
PO Box 187  
Doerun GA 31744  
912-782-5207, 800-782-0208

**Zurn Industries Inc/Wilkins Div**  
4191 Pleasantdale Rd  
Doraville GA 30340  
404-448-8990  
Fax 404-448-0228

**HAWAII**

**Allied Machinery**  
94-168 Leoole St  
Waipahu HI 96797  
808-671-0541  
Fax 808-671-0440

**Brewer Environmental Ind**  
PO Box 395

Hilo HI 96720  
808-961-6061  
311 Pacific St  
PO Box 48  
Honolulu HI 96810-0048  
808-532-7400

2910 Beach Rd  
PO Box 366  
Kahului HI 96732  
808-244-3761

3-1480 Kaunaulii Hwy  
PO Box 766  
Lihue HI 96766  
808-245-4031

**B Hayman Co (Hawaii) Ltd**  
94-062 Leokane St  
Waipahu HI 96797  
808-671-2811  
Fax 808-677-4961

**HGP Inc**  
761 Kanoelehua Ave  
Hilo HI 96720  
808-935-9304

2142 Kaunaulii St  
PO Box 31003  
Honolulu HI 96820  
808-841-3305

380-B Hooohana St  
Kahului HI 96732

**Small Engine Clinic**  
98-019 Kamehameha Hwy  
Aiea HI 96701  
808-488-0711  
Fax 808-487-1661

**Van Waters & Rogers Inc**  
3160 Ualena St  
PO Box 29697  
Honolulu HI 96820  
808-836-1361

**IDAHO**

**A & I Distributors**  
1990 S Cole Rd Ste C  
Boise ID 83709  
208-377-3755  
Fax 208-377-3755

**Bell Builders Supply**  
851 S Hwy 191  
Rexburg ID 83440  
208-356-3361

**Jacklin Seed Co**  
5300 W Riverside Ave  
Post Falls ID 83854-9499  
208-773-7581  
Fax 208-773-7581

**Union Seed Co**  
PO Box 339  
Nampa ID 83651  
800-635-5701  
Fax 208-466-3684

**Van Waters & Rogers Inc**  
1804 N 20 St  
Nampa ID 83687  
208-466-7006

New Industrial Park  
Bldg 3  
Pocatello ID 83201  
208-233-7069

**Wilbur-Ellis Co**  
Hwy 19 & Pinto Lane  
PO Box 988  
Caldwell ID 83606  
208-459-1631

1920 Highland Ave E  
PO Box 468  
Twin Falls ID 83303  
208-734-1880

**ILLINOIS**

**ASL**  
1958 St Mary's Rd  
Sublette IL 61367  
815-849-5262

**Bojo Turf Supply Co**  
24356 Harvest Hills Rd  
Frankfort IL 60423

**Brayton Wilbur-Ellis**  
Rte 54 W Box 514  
Clinton IL 61727  
217-935-9526, 800-892-4033  
2124 Harlem Rd  
Loves Park IL 61111  
815-654-0412, 800-747-7400

**Cannon Turf Supply Inc**  
5104 Thatcher Rd  
Downers Grove IL 60515  
708-852-3200  
Fax 708-852-3230

**Casey Equipment**  
1603 E Algonquin Rd  
Arlington Heights IL 60005  
708-437-8686  
Fax 708-437-8738

**Arthur Clesen Inc**  
543 Diens Dr  
Wheeling IL 60090  
708-537-2177

**Conserv FS**  
6730 S St  
Tinley Park IL 60477  
708-532-4723  
Fax 708-532-9268

27310 West Case Rd  
PO Box 6069  
Wauconda IL 60084  
708-526-0007  
Fax 708-526-4813

**Dunmire Equipment Co**  
I-39 & US 24  
PO Box 137  
El Paso IL 61738  
309-527-6300

**Illinois Lawn Equipment Inc**  
16450 S 104 Ave  
Orland Park IL 60462  
708-349-8484  
Fax 708-349-7149

DISTRIBUTORS

**Olsen Distributing Inc**

969 N Pepper Rd  
Barrington IL 60010  
708-381-9333  
800-229-6573  
Fax 708-381-4960

**Professional Turf  
Specialties**

625 US Rte 45  
Tolono IL 61880  
217-485-3480, 800-373-3082

**Progressive Equipment**

2601 N Dirksen Pkwy  
Springfield IL 62702  
217-544-4800  
Fax 217-544-0172



ProGrow<sub>®</sub> Distributor

**Russo Ace Hardware &  
Power Equipment**

5848 W Montrose Ave  
Chicago IL 60634  
312-777-2606  
Fax 312-777-8006



ProGrow<sub>®</sub> Distributor

**Shemin Nurseries Inc**

Horticultural Distribution Centers  
4N755 Lombard Rd  
Addison IL 60101  
708-773-8090  
Fax 708-773-6559

**St Aubin Nursery**

1009 Rawlson Bridge Rd  
Cary IL 60013  
708-639-5151  
Fax 708-639-5176

2025 Crane Rd  
Kirkland IL 60146  
815-522-3535  
Fax 815-522-6663

**Terra Intl Inc**

Divernon Rd  
RR #3, Box 18  
Auburn IL 62615  
217-438-6206  
  
1009 County Rd 3000 N  
PO Box 70  
Dewey IL 61840  
217-897-1700

1061 Monmouth Blvd  
PO Box 1483  
Galesburg IL 61402  
309-342-5301

**Turf Products Ltd Inc**

2 N 255 County Farm Rd  
West Chicago IL 60185  
708-231-8441  
Fax 708-231-8453

**Van Waters & Rogers Inc**

2010 Eagle Rd  
Normal IL 61761  
309-454-5789, 800-477-5789  
  
2055 Hammond Dr  
Schaumburg IL 60173  
708-303-0050, 800-292-7292

**INDIANA**

**Allen County Coop**

440 Haurey St  
New Haven IN 46774  
219-749-5139  
Fax 219-493-2749

**Automatic Turf**

1751 S Lawndale Ave  
Indianapolis IN 46038  
317-487-5747  
Fax 317-487-5727

**Brayton Wilbur-Ellis**

4958 N 901 E  
Brownsburg IN 46112  
317-257-3161, 800-533-7390

1952 W Market St  
Nappanee IN 46550  
219-773-7781, 800-955-2401

**Cannon Turf Supply Inc**

12840 Ford Dr  
Fishers IN 46038  
317-845-1987  
Fax 317-845-3445

**Cory Orchard & Turf**

6739 Guion Rd  
Indianapolis IN 46268-4810  
317-328-1000  
Fax 317-328-1111

**Huber Ranch Inc**

PO Box 188  
Schneider IN 46376  
219-552-0552  
Fax 219-552-0752

**Indiana Seed Co**

PO Box 1745  
Noblesville IN 46060  
800-562-2459  
Fax 317-773-9290

**Mobile Structures Inc/MSI**

2405 Cassopolis St (46514)  
PO Box 1405  
Elkhart IN 46515  
800-348-8541  
Fax 219-264-4399

**Perma-Green Supreme**

9310 Mississippi St  
Crown Point IN 46307  
219-769-1630  
Fax 219-736-0829



ProGrow<sub>®</sub> Distributor

**Terra Intl Inc**

430 W Carmel Dr

Carmel IN 46032  
317-844-8221

1800 Jim Neu Dr Ste 3  
Plymouth IN 46563  
219-935-0282

**Turf Specialties Corp**

430 W Cook Rd  
Ft Wayne IN 46825  
219-489-4360  
800-552-1989

4724 Northwestern Dr  
Zionsville IN 46077  
317-875-7955

**Van Waters & Rogers Inc**

7425 E 30 St  
PO Box 19387  
Indianapolis IN 46219  
317-547-4811, 800-382-4867

**Wells Cargo Inc**

PO Box 728-1152  
Elkhart IN 46515-0728  
219-264-9661  
800-348-7553  
Fax 219-264-5938

**IOWA**

**Big Bear Equipment Inc**

900 E Franklin  
Eldridge IA 52748  
319-285-4440

**Brayton Wilbur-Ellis**

1004 Third Ave  
Audubon IA 50025  
712-563-4604, 800-362-2815

2393 Jamestown Ave SW  
Independence IA 50644-9503  
319-334-7096, 800-332-8826

215 N Summer St  
West Burlington IA 52655  
319-752-6324

**Herman M Brown**

100 Sheridan St  
Des Moines IA 50313  
515-282-0404  
Fax 515-282-4876

**Eagle Point Software**

Div Landcadd  
4131 Westmark Dr  
Dubuque IA 52002-2627  
800-678-6565  
Fax 319-556-5321  
Online Address: 73457,433

**Rueter's Red Power**

Hwy 30 W  
Grand Junction IA 50107  
515-738-2571  
Fax 515-738-2343

**Soil Technologies Corp**

2103 185th St  
Fairfield IA 52556  
515-472-3963  
800-221-7645  
Fax 515-472-6189

**Terra Intl Inc**

Hwy 75 S  
PO Box 336  
Merrill IA 51038  
712-938-2536

600 Fourth St  
Sioux City IA 51102-6000  
712-279-8742

PO Box 6000  
Sioux City IA 51102-6000  
712-277-1340  
Fax 712-279-8773

**Van's Distributing Co**

PO Box A  
Braddyville IA 51631  
712-589-3348

**Van Waters & Rogers Inc**

1717 Terminal Dr  
Sioux City IA 51105  
712-258-5311

**KANSAS**

**Cornbelt Chemical Co**

800 N Washington  
PO Box 1  
Abilene KS 67410  
913-263-2664, 800-448-2664

3370 W Jones Ave  
PO Box 1224  
Garden City KS 67846  
316-277-2254, 800-282-2254

**Great Bend Honda**

2111 Tenth St  
Great Bend KS 67530  
316-792-3661



ProGrow<sub>®</sub> Distributor

**Helena Chemical**

14801 W 99 St  
Lenexa KS 66215  
913-541-1310  
Fax 913-541-1342

**Lister-Petter Inc**

815 E 56 Hwy  
Olathe KS 66061  
913-764-3512  
Fax 913-764-5493

**Rhodes Chemical Co**

1129 Merriam Lane  
PO Box 3204  
Kansas City KS 66103  
913-432-2424  
800-255-0051

**Sellers Tractor**

1645 S West St  
Wichita KS 67213  
316-943-9311  
Fax 316-943-8116

DISTRIBUTORS



**Tobin Standard Seed**  
15350 S Keeler "B"  
Olathe KS 66062  
913-782-4848  
Fax 913-782-3519

**Van Waters & Rogers Inc**  
2041 N Mosley Ave  
PO Box 2280  
Wichita KS 67201-2280  
316-267-6292

**Westheffer Co**  
1235 N Third St  
PO Box 363  
Lawrence KS 66044  
913-843-1633  
800-362-3110  
Fax 913-843-4486  
Fax 800-843-3281

**KENTUCKY**

**Brandeis Machinery**  
1801 Waterson Trail  
Louisville KY 40299  
502-491-4000  
Fax 502-491-3180

**Bunton Seed Co**  
939 E Jefferson St  
Louisville KY 40206  
502-583-9040  
800-844-7333

**Cory Orchard & Turf**  
13000 Middletown Industrial Blvd  
Louisville KY 40223  
502-245-5934  
Fax 502-245-0062

**Dixie Farm Store**  
PO Box D  
Elizabethtown KY 42701  
502-769-2341

**George W Hill & Co**  
8010 Dixie Hwy US 25  
PO Box 787  
Florence KY 41042  
606-371-8423  
800-354-0712

3906 Produce Rd  
Louisville KY 40218  
502-968-0743, 800-289-7333

**Miles Farm Sypply**  
2760 Keller Rd  
Owensboro KY 42301  
502-926-8737  
Fax 502-926-2657

**Papa Bear Dist**  
10120 Bunsen Way  
Louisville KY 40299  
502-499-2327  
Fax 502-495-1714

**J A Stevens Mower Co**  
PO Box 38  
Hebron KY 41048  
606-689-4941  
Fax 606-689-7470

**Terra Intl Inc**  
888 Perryville Rd  
Springfield KY 48069  
606-336-3947

**Tieco - Louisville**  
1829 Laser Lane  
Louisville KY 40299  
502-499-9300  
Fax 502-499-2938

**LOUISIANA**

**Bob's Nursery & Landscape**  
523 Apollo Rd  
Scott LA 70583  
318-232-8733  
Fax 318-232-8756

**Chembro Inc**  
PO Box 702  
Marrero LA 70073  
504-340-3930  
Fax 504-340-5097

**Delta States Turf Inc**  
2540 Scenic Hwy  
Baton Rouge LA 70805  
504-355-7315  
Fax 504-355-0556

**Golf Course Specialties**  
East Cottonbelt St  
PO Box 459  
Plain Dealing LA 71064  
318-326-4484  
800-762-6761

**Head & Enquist Equipment Inc**  
6600 Airline Hwy  
Baton Rouge LA 70892  
504-356-6113  
Fax 504-355-7734

**Louisiana Clarklift**  
6847 Greenwood Rd  
Shreveport LA 71133  
318-631-5100  
Fax 318-635-1653

**PRO Lawn Equipment Distributors**  
4225 Pro St  
Shreveport LA 71109  
318-635-8184  
Fax 318-635-9679

**Terra Intl Inc**  
Hwy 165 N  
PO Box 54  
Mer Rouge LA 71261  
318-647-3693

**Van Waters & Rogers Inc**  
220 Hector Connolly Rd  
Carencro LA 70520  
318-232-9300, 800-960-9300

5729-A Salmen Ave  
Harahan LA 70123  
504-733-8885, 800-433-4895

**Vigoro Industries**  
Kaiser Estech  
PO Box 813  
Covington LA 70433  
504-892-2955  
Fax 504-893-1770

**Walker Mowers/Louisiana**  
162 Enterprise  
Gretna LA 70056  
504-366-0052

**MAINE**

**Chadwick-Baross**  
160 Warren Ave  
Westbrook ME 04092  
207-854-8411  
Fax 207-854-8237

**Hayes & Son Landscaping**  
449 Bird Hill Rd  
Bethel ME 04217  
207-875-5085

**W D Matthews**  
901 Center St  
Auburn ME 04210  
207-784-9311  
Fax 207-784-8683

**Nutrite Corp**  
RR 1 Box 1635  
Leeds ME 04263  
207-933-4334  
Fax 207-933-2429

PO Box 803  
Presque Isle ME 04769  
207-768-5791

**MARYLAND**

**AG Industrial Equipment**  
50 Greenmount Ave  
Rising Sun MD 21911  
410-658-5568  
Fax 410-658-5791

**Andersons Professional Turf Center**  
601-5 Dover Rd  
Rockville MD 20850  
301-309-9106  
Fax 301-309-9059

**G L Cornell Co**  
16031 Industrial Dr  
PO Box 7995  
Gaithersburg MD 20898-7995  
301-948-2000  
Fax 301-948-5367

**DOB Distributors Inc**  
12805 Eckmoor Rd  
Silver Spring MD 20904-3340  
800-255-0901  
Fax 301-622-1045

**Imperial Nurseries**  
5801 Stevens Rd

White Marsh MD 21162  
410-335-1990  
Fax 410-335-7569

**Lea's Green Meadows Inc**  
5050 Beech Pl  
Temple Hills MD 20748  
301-899-3535  
800-552-8873

**Lofts/Maryland**  
11417 Somerset Ave  
Beltsville MD 20705  
800-732-3332  
Fax 301-937-1793



**Shemin Nurseries Inc**  
Horticultural Distribution Centers  
4100 Sandy Spring Rd  
Burtonsville MD 20866  
301-421-1220  
Fax 301-421-1307

**Siems Rentals**  
3925 Washington Blvd  
Elkridge MD 21227  
410-247-9200  
Fax 410-247-8516

**Stull Enterprises Inc**  
10754 Tucker St  
Beltsville MD 20705  
301-937-9400  
Fax 301-595-5430

**York Distributors**  
5185 Raynor Ave  
Linthicum Heights MD 21090  
301-636-2400  
800-235-6138

**MASSACHUSETTS**

**Baker Tractor**  
2283 G A R Hwy  
Swansea MA 02777  
508-379-3673  
Fax 508-379-3610

**Beta Power Products Inc**  
202 Bartlett St  
Northboro MA 01532  
508-393-1924  
Fax 508-393-1925

**Casey & Dupuis**  
340 Pleasant St  
Waterown MA 02172  
617-924-7575  
Fax 617-924-4956



**C & J Equipment**  
188 Main St  
Wilmington MA 01887

DISTRIBUTORS

800-446-4534  
Fax 508-658-5032

**Gold Star Wholesale Nursery Inc**

1265 Massachusetts Ave  
Lexington MA 02173  
617-861-1111  
Fax 617-861-7608

264 Willow St  
Yarmouth Port MA 02675  
800-775-7676, 508-775-7676  
Fax 508-775-1173

**R F Horse & Son Inc**

Cranberry Hwy  
West Wareham MA 02576  
508-295-1553  
Fax 508-295-8187

**Tom Irwin Inc**

11B A St  
Burlington MA 01803  
617-273-0143  
800-582-5959

**Lofts/New England**

20 Beck Rd  
Arlington MA 02174  
800-648-7333  
Fax 617-643-0180

**New England Turf Products**

7 Coppage Dr  
Worcester MA 01603



**Professional Turf Supply Inc**

130-21 Camelot Park Dr  
Plymouth MA 02360  
508-746-6736

**Sawtelle Brothers Inc**

65 Glenn St  
Lawrence MA 01843  
508-682-9296  
Fax 508-683-9198



**Shemin Nurseries Inc**

Horticultural Distribution Centers  
570 Main St  
Hudson MA 01749  
508-562-6988  
Fax 508-568-1652

**Thornwood Assoc**

168 Pleasant St  
Thorndike MA 01079-0206  
413-283-4166  
Fax 413-283-4402

**Tyler Equipment**

251 Shaker Rd  
East Longmeadow MA 01028  
413-525-6351  
Fax 413-525-6840



**Valley Green Turf Supply**

50-A Buckley Blvd  
Chicopee MA 01020  
413-533-0726  
Fax 413-544-0792

**MICHIGAN**



**Benham Chemical Corp**

24800 N Industrial Dr  
Farmington Hills MI 48335  
810-474-7474  
Fax 810-474-3228

Kalamazoo MI  
616-342-7322

300 Cass Ave  
Saginaw MI 48602  
517-793-8210  
Fax 517-793-8695

**Continental Distributing (MI)**

600 AIS Dr  
Grand Rapids MI 49548  
616-538-3900  
Fax 616-538-0449

**Greatwinz Equipment Dist**

46061 Van Dyke  
Utica MI 48317  
810-731-0750  
Fax 800-865-0750

**Malette Construction**

801 Seymour St  
Sault Ste Marie MI 49783  
906-635-5239  
Fax 906-635-1877

**W F Miller Turf & Industrial Equipment**

25126 Trans-X Rd  
PO Box 605  
Novi MI 48376-0605  
810-349-4100  
Fax 810-349-0405

**J Mollema & Son Inc**

5400 36th St SE  
Grand Rapids MI 49512  
616-940-1441  
Fax 616-940-0401

**Oakland Lawn & Garden Equipment**

2934 Frembes  
Waterford MI 48329  
810-673-5296

**Power Equipment Dist (PED)**

340 N Hubbard  
Box 2500

Mt Clemens MI 48043  
810-463-5600  
Fax 810-463-8951

**Robco Sales Inc**

46845 W 12 Mile Rd  
Novi MI 48376  
810-348-8110



**Shemin Nurseries Inc**

Horticultural Distribution Centers  
6900 Pardee Rd  
Taylor MI 48180  
313-291-1200  
Fax 313-291-2838

**Terra Intl Inc**

413 List St  
PO Box 36  
Frankenmuth MI 48734  
517-652-2581  
977 118th Ave  
PO Box 263  
Martin MI 49070-0263  
616-672-5567

**Turf Chemicals Inc**

PO Box 451  
Owosso MI 48867  
517-725-7145  
Fax 517-723-7410

**Turfgrass Inc**

PO Box 667  
South Lyon MI 48178  
313-437-1427  
Fax 810-437-5610

**Valley Turf Inc**

3721 28th St  
PO Box 724  
Grandville MI 49468-0724  
616-532-2885  
Fax 616-532-5553

**MINNESOTA**

**Brayton Wilbur-Ellis**

706 E Second St  
PO Box 130  
Janesville MN 56048  
507-234-5102, 800-642-2736

**Cottonwood Farm Store**

Rte 2 Box 7A  
Cottonwood MN 56229  
507-423-6412

**Itasca Greenhouse**

PO Box 273  
Cohasset MN 55721  
218-328-6261  
Fax 218-328-6261

**Land O'Lakes Seed Div**

PO Box 64089  
St Paul MN 55164  
800-232-3639  
Fax 612-451-5115

**Lano Equipment**

3021 W 133 St  
Shakopee MN 55379  
612-445-6310  
Fax 612-496-0263

**Larsen-Olson Co**

12811 16th Ave N  
Plymouth MN 55441  
612-557-1950  
Fax 612-557-1463

**Midwest Specialty Sales**

2161 108th Lane NE  
Blaine MN 55449  
612-780-4103

**Northstar Outdoor Equipment**

Hwy 18 & 25  
Box 764  
Brainerd MN 56401  
218-829-4271  
Fax 218-829-1488

**North Star Turf Inc**

3080 Centerville Rd  
St Paul MN 55117  
612-484-8411  
Fax 612-484-8257

**Peterson Seed Co**

PO Box 346  
Savage MN 55378  
612-445-2606  
Fax 612-445-1679

**Road Machinery & Supplies**

5633 W Hwy 13  
Savage MN 55378  
612-895-9595  
Fax 612-895-9564

**Terra Intl Inc**

2660 Morrilstown Blvd  
Faribault MN 55021  
507-332-9761

**Turf Supply Co**

2797 Eagandale Blvd  
Eagan MN 55121  
612-454-3106  
Fax 612-454-7884

**MISSISSIPPI**

**Adapco Inc**

139 Fairmont Plaza  
PO Box 6198  
Pearl MS 39288-6198  
601-932-7881, 800-336-0009

**Berco Equipment Co**

55 Raspberry Lane  
Hattiesburg MS 39403  
601-268-7511  
Fax 601-268-9083

**R W Distributors Inc**

456 S Pearson Rd  
Pearl MS 39208

**Terra Intl Inc**

Hwy 3 By-Pass  
PO Box 1498  
Yazoo City MS 39194  
601-746-8366

DISTRIBUTORS

**Van Waters & Rogers Inc**  
181 Kroger Dr Ste D  
Richland MS 39218  
601-939-1996, 800-544-5671

**MISSOURI**

**Beckmann Turf & Irrigation Supply**  
16635 Chesterfield Airport Rd  
Chesterfield MO 63017  
314-532-8880  
800-783-8676

**Brayton Wilbur-Ellis**  
Rte 1 Box 420  
LaMonte MO 65337  
816-347-5682, 800-447-7344  
Business 24 W  
Paris MO 65275  
816-327-5111, 800-441-3333

**Contractors Supply Co**  
800 E 18 St  
Kansas City MO 64108  
816-221-7788  
Fax 816-221-0817

**Cooke Sales**  
1422 N Washington St  
Chillicothe MO 64601  
816-646-1166  
Fax 816-646-0381

**Gateway Power Equipment Inc**  
1600 Fairview  
St Louis MO 63132  
314-427-1000  
Fax 314-427-6335

**Hartzler Distributing Co**  
30211 E Outer Rd  
Harrisonville MO 64701  
816-884-2551

**A H Hummert Seed Co**  
2746 Chouteau Ave  
St Louis MO 63103  
314-771-0646  
Fax 314-771-5203

**Interstate Distributing**  
300 Biltmore Dr  
Bldg 220  
Fenton MO 63026

**Machinery Inc**  
5081 Manchester Ave  
St Louis MO 63110  
314-535-2056  
Fax 314-535-4189



**MPR Supply**  
2541 Link Rd  
St Louis MO 63114  
314-426-4838  
Fax 314-426-1382

**Outdoor Equipment Co**  
17485 N Outer Forty Dr  
Chesterfield MO 63005-1322  
314-532-6622  
Fax 314-537-3673

**Professional Turf Specialties**  
1036-D NE Jib Ct  
Lee's Summit MO 64064  
816-795-8873  
800-475-8163  
4553 Towne Ct  
St Charles MO 63304  
314-926-2757, 800-369-3881

**Research Seeds**  
PO Box 1393  
St Joseph MO 64502  
800-816-7039  
Fax 816-238-7849

**Robison's Lawn & Golf Inc**  
11918 Grandview Rd  
Grandview MO 64030  
816-765-3333  
Fax 816-765-0221

**Royal Seeds**  
1212 W Eighth St  
Kansas City MO 64101  
800-753-0990  
Fax 816-421-5053

**Rex Spencer Equipment**  
323 N Mullen Rd  
Belton MO 64012  
816-331-6078  
Fax 816-331-2539

**Supreme Turf Products**  
1699 W Fifth St  
Eureka MO 63025

**Terra Intl Inc**  
3641 Hawks Rest Rd  
Pacific MO 63069  
314-458-3283

2305 St Joseph Ave  
St Joseph MO 64505  
816-233-5944

55 Patmos Ct  
St Peters MO 63376  
800-595-0806

**Tobin Standard Seed**  
931 N Eighth St  
Kansas City MO 64101  
816-842-3838  
Fax 816-842-9809

**Traksan Equipment**  
PO Box 10865  
Springfield MO 65808  
417-887-2729  
Fax 417-887-7942

**Van Waters & Rogers Inc**  
8925 Seeger Industrial Dr  
Berkeley MO 63134  
314-522-6400, 800-999-5802

**MONTANA**

**A & I Distributors**  
900 First Ave N  
Billings MT 59101  
406-245-6443  
Fax 406-256-1113

**Mini Motors**  
2480 Hwy 93 S  
Kalispell MT 59901  
406-755-3397

**Nordwick Distribution**  
North Star Rte Box 2040  
Poplar MT 59255  
406-448-2201

**Tri-State Equipment**  
1124 Main St  
Billings MT 59103  
406-245-3188  
Fax 406-238-1501

**Turf-Aid Distributing Inc**  
6400 S Frontage Rd  
Billings MT 59101  
406-652-6900  
Fax 406-652-6226

**Wilbur-Ellis Co**  
1819 Montana Ave  
PO Box 31293  
Billings MT 59107  
406-248-1176

1966 Sixth St NE  
PO Box 1627  
Great Falls MT 59403  
406-727-4500, 800-823-5454

**NEBRASKA**

**Big Bear Equipment Inc**  
10405 "J" St  
Omaha NE 68127  
402-331-0200  
Fax 402-331-0767

**Cornbelt Chemical Co**  
North Hwy 83  
PO Box 410  
McCook NE 69001  
308-345-5057  
800-625-9306

**Greenkeeper Co**  
4449 S 134 St  
Omaha NE 68137  
402-333-8873  
Fax 402-333-7486



**Helena Chemical**  
Bus Hwy 75 E  
Rt 5, Box 522  
Fremont NE 68025  
402-727-9177  
Fax 402-727-6387

**Hughes Equipment Inc**  
10558 "J" St  
Omaha NE 68127-1022

**Midwest Turf & Irrigation**  
14201 Chalco Valley Rd  
Omaha NE 68138  
402-895-8900  
Fax 402-895-8913

**Nebraska Hydraulic**  
I-80 & Hwy 50  
Omaha NE 68137  
402-895-2479  
Fax 402-895-7742

**Nebraska Tractor**  
4115 S 90 St  
Omaha NE 68127  
402-331-9200  
Fax 402-339-6620

**Terra Intl Inc**  
PO Box 341  
Bellevue NE 68005  
402-291-6757

**Van Waters & Rogers Inc**  
3002 "F" St  
PO Box 7900  
Omaha NE 68107-0900  
402-733-3266, 800-325-5174

**NEVADA**

**Bat Rentals**  
2771 S Industrial Rd  
Las Vegas NV 89109  
702-737-7440  
Fax 702-735-5645

**Helena Chemical**  
4800 Quality Ct  
Las Vegas NV 89103  
702-227-9295  
Fax 702-227-9710

**Horizon Turf Inc of Nevada**  
4755 S Procyon St  
Las Vegas NV 89103  
702-795-0330  
Fax 702-597-1551

**Las Vegas Fertilizer**  
3420 Losee Rd  
North Las Vegas NV 89030  
702-649-1551  
Fax 702-649-9273

**Simpson Norton Corp**  
4420 Andrews, Ste A  
North Las Vegas NV 89030  
702-644-4066

**Van Waters & Rogers Inc**  
4650 S Valley View  
Las Vegas NV 89103  
702-736-7066

**NEW HAMPSHIRE**

**Gold Star Wholesale Nursery Inc**  
250 West Rd

**DISTRIBUTORS**



Canterbury NH 03224  
800-648-TURF, 603-783-4716  
Fax 603-783-4596

**Northeast Shade Tree**  
PO Box 4434  
Portsmouth NH 03802  
603-436-4804  
Fax 603-436-4711

**Northern Nurseries**  
16 Pinkham Rd W  
PO Box 322  
Barrington NH 03825  
603-868-7172  
Fax 603-868-6522

**Turf Specialty Inc**  
15 Londonderry Rd Unit 3  
Londonderry NH 03053-3388  
603-437-0008  
800-228-6656

**NEW JERSEY**

**Agro-Tech 2000 Inc**  
Bldg 200, Ste 2B  
666 Plainsboro Rd  
Plainsboro NJ 08536  
609-275-3995  
Fax 609-275-3976



**Atlantic Distributor**  
1617 Mays Landing Rd  
Mays Landing NJ 08330  
609-653-6900  
Fax 609-926-4531

**Binder Machinery**  
2820 Hamilton Blvd  
S Plainfield NJ 07080  
908-561-9000  
Fax 908-753-1644



**D'Ercole Farms**  
518 Tappan Rd  
Norwood NJ 07648  
201-768-0495  
Fax 609-265-9449

**Ivan L Garrison Co**  
RD 1 Box 309  
Elmer NJ 08310  
609-358-2656

**Grass Roots Turf Products**  
489 Millbrook Ave  
PO Box 336  
Mt Freedom NJ 07970  
201-361-5943

**Jonathan Green Turf Products**  
48 Squankum-Yellowbrook Rd

PO Box 326  
Farmingdale NJ 07727  
908-938-7007  
800-243-0047 NJ  
800-526-2303 Outside NJ  
Fax 908-938-5788

**KPM Distributors Inc**  
926 Rte 46, Box 'N'  
Kenvil NJ 07847

**Levitt's Plant Food Supply**  
PO Box 613  
Pine Brook NJ 07058  
201-227-0552  
800-451-3762  
Fax 201-227-3174

**Lofts Seed Inc**  
347 Elizabeth Ave Ste 101  
Somerset NJ 08873  
800-526-3890 ext 250  
Fax 908-356-5607

**Wilfred MacDonald Inc**  
Rte #17 & Terminal Rd  
Lyndhurst NJ 07071  
201-804-1000  
Fax 201-804-1001

**Northeastern Assocs**  
19 H Commerce Rd  
Fairfield NJ 07004  
201-227-0359  
Fax 201-227-0865



**Penn State Seed**  
Box 1508 RI 206  
Mt Holly NJ 08060  
609-265-8600  
Fax 609-265-9449

**Plant Food Co**  
38 Hightstown-Cranbury Station Rd  
Cranbury NJ 08512  
609-448-0935  
800-562-1291  
Fax 609-443-8038



**Reed & Perrine Sales Inc**  
Main St  
PO Box 100  
Tennent NJ 07763  
908-446-6363  
Fax 908-446-1344

**Rockland Corp**  
686 Passaic Ave  
PO Box 809  
West Caldwell NJ 07007  
201-575-1322



**Shemin Nurseries Inc**  
Horticultural Distribution Centers  
100 Weyerhaeuser Rd  
Mahwah NJ 07430  
201-529-0099  
Fax 201-529-8165

**Sweeney Seed Co**  
120 Kings Hwy Ste 404  
Maple Shade NJ 08052  
609-273-5939  
Fax 609-273-5942

**TerraBiotics**  
500 Alexander Park  
Princeton NJ 08540  
609-734-0292  
Fax 609-452-8332

**Terre Co**  
PO Box 1000  
Clifton NJ 07014  
201-473-3393

**Twin Light Fertilizer & Seed Co**  
191 Talmadge Rd  
Edison NJ 08817  
908-248-1131  
Fax 908-248-9047  
8 Reaville Rd  
Fleming NJ 08822  
908-806-2660  
Fax 908-806-2650  
4260 Rte 1  
Monmouth Junction NJ 08852  
908-438-1300  
Fax 908-438-1750

**Steven Willand Inc**  
23 Rte 206  
PO Box 9  
Augusta NJ 07822  
201-579-5656  
Fax 201-579-5637

**NEW MEXICO**

**A-G Turf Farms Inc**  
PO Box 18  
Santa Teresa NM 88008  
505-589-0401

**Albuquerque Chemical Co**  
1924 Seventh St NW  
Albuquerque NM 87102  
505-247-2321  
Fax 505-842-8032

**Ellen Equipment Corp**  
9200 Central Ave SW  
Albuquerque NM 87121  
505-831-5859  
Fax 505-831-7221

**Farm Center**  
4218 US Hwy 164  
Kirtland NM 87417  
505-598-5845  
Fax 505-598-9202



**Greenhouse & Garden Supply Inc**  
3820 Midway Pl NE  
Albuquerque NM 87109  
800-627-4769  
Fax 505-345-8989

**Mesa Tractor Inc**  
3826 Fourth St NW  
Albuquerque NM 87107  
505-344-1631

**Terra Intl Inc**  
40 Saddle Spur Trail  
Tijeras NM 87059  
505-281-2485

**Van Waters & Rogers Inc**  
3301 Edmunds Ave SE  
PO Box 25187  
Albuquerque NM 87125  
505-842-6303, 800-432-6614  
11 County Rd 5911  
PO Box 24  
Farmington NM 87499  
505-327-0371, 800-634-0498

**Zuni Rentals**  
2401 Menaul NE  
Albuquerque NM 87107  
505-884-1560  
Fax 505-889-7729

**NEW YORK**

**Atlantic Irrigation Specialities**  
877B Long Island Ave  
Deer Park NY 11729  
516-254-2094  
Fax 516-667-7803

**Bissett Nursery Corp**  
PO Box 386  
Holtsville NY 11742  
516-289-3508  
Fax 516-289-3521

**DeLea Sod Farms**  
444 Elwood Rd  
East Northport NY 11731-4099  
516-368-8022  
Fax 516-368-8032

696 Rte 25A  
Miller Place NY 11764  
516-821-1414  
Fax 516-821-1144

**Edward Ehrbar**  
100 Secor Lane  
Pelham Manor NY 10803  
914-738-5100  
Fax 914-738-6847

**DISTRIBUTORS**

**Esco Distributors**

580 W Hoffman Ave  
Lindenhurst NY 11757  
516-226-5115

**Gardner's Seed Co**

Menands Market  
Albany NY 12204  
518-434-6521  
Fax 518-434-6507

**Grandpa's Farm Market & Garden Center**

6920 Rotterdam Rd  
Sodus NY 14551

**Growth Products Ltd**

PO Box 1259  
White Plains NY 10602  
800-648-7626  
Fax 914-428-2780

**Ralph C Herman**

Rte 9W  
Marlboro NY 12542  
914-236-3000  
Fax 914-236-3154

**High Point Hills**

PO Box 400  
Henrietta NY 14467  
716-334-4574  
Fax 716-534-0847

**Kinder Seed**

485 Ludwig Ave  
Buffalo NY 14225  
716-891-8955  
Fax 716-891-8966

**Landscapers Supply Corp**

774 Marconi Ave  
Ronkonkoma NY 11779  
516-471-5600  
Fax 516-471-5989

750 Chestnut Ridge Rd  
Spring Valley NY 10977  
914-356-8300  
Fax 914-356-8593

98 A Bone St  
Westbury NY 11590  
516-997-5300  
Fax 516-997-5328

**Long Island Cauliflower**

139 Marcy Ave  
Riverhead NY 11901  
516-727-2212

**Malvese Mowers & Equipment Inc**

830 Old Country Rd  
Box 295  
Hicksville LI NY 11802  
516-681-7600  
Fax 516-938-8962

**Matco-Norca Inc**

Rte 22  
PO Box 27  
Brewster NY 10509  
800-431-2082  
Fax 914-278-9056

**Maxwell Turf & Supply**

24 Pine Tree Ave  
Jerico NY 11753



ProGrow<sup>®</sup> Distributor

**M & D Landscape Corp**

2270 Stillwell Ave  
Brooklyn NY 11223  
718-946-7544  
Fax 718-265-3309

**Metro Milorganite**

365 Adams St  
Bedford Hills NY 10507  
914-666-3171

**S V Moffett Co**

33 Thruway Park Dr  
West Henrietta NY 14585-9702  
716-334-0100  
Fax 716-334-6332

**Nassau-Suffolk Turf Service**

11 Dougal Lane  
East Northport NY 11731  
516-694-0441  
Fax 516-694-7721

**Northern Nurseries**

8633 US Rte 11  
PO Box 1480  
Cicero NY 13039  
315-699-3999  
Fax 315-699-4398

7532 Pittsford-Palmyra Rd  
Rte 31  
Fairport NY 14450  
716-223-3311  
Fax 716-223-7045

115 Cordell Rd  
Schenectady NY 12304  
518-382-1600  
Fax 518-382-7915



ProGrow<sup>®</sup> Distributor

**Penn State Seed**

6045 Avon-Lima Rd  
Avon NY 14414  
716-226-6270  
Fax 716-226-6468

**Precision Work Inc**

104-A Harbor Rd  
Port Washington NY 11050  
516-883-2002

**Pro-Lawn/Agway**

PO Box 4741  
Syracuse NY 13221  
800-437-9618

**Rick Apgar Sales Co**

365 Adams  
Bedford Hills NY 10507-2001  
914-242-9271  
Fax 914-666-9183

**RKB Enterprises**

1575 Lake St  
Elmira NY 14901

**Rupp Rental**

100 Great Arrow Ave  
Buffalo New York 14216  
716-877-1992  
Fax 716-877-1581

**Al Saffer & Co**

Pearl & William St  
Port Chester NY 10573  
914-937-6565  
Fax 914-937-6964



ProGrow<sup>®</sup> Distributor

**Starkie Brothers Nursery**

721 Main St  
Farmingdale NY 11735  
516-293-7148  
Fax 516-293-0865



ProGrow<sup>®</sup> Distributor

**Sweet Brook Nursery & Garden Center**

3523 Richmond Ave  
Stanton Island NY 10312  
718-356-8332

**Van Waters & Rogers Inc**

8 Valley Pl  
New Rochelle NY 10801  
914-235-6925, 800-431-2418

**Westchester Turf Supply Inc**

PO Box 198  
Lincolndale NY 10540  
914-248-7476  
Fax 914-248-6862

**Yardway Intl**

3531 Watervale Rd  
Manlius NY 13104  
315-682-6542  
Fax 315-682-6542  
Online Address:  
YARDWAYCO@AOL.COM

**Yardway of Pompey**

Watervale Rd  
Manlius NY 13104  
315-682-7081  
Online Address:  
YofPompey@AOL.COM

**NORTH CAROLINA**

**Andersons Professional Turf Center**

4024 Joe St  
Charlotte NC 28206  
704-599-9106  
Fax 704-599-1255

**Carswell Distributing Co**

PO Box 4193  
Winston-Salem NC 27115-4193  
800-929-1948  
Fax 910-767-8802

**Dyna Digger**

dba Brisco Inc  
251 Buckeye  
Swannanoa NC 28778  
800-IF-YOU-DIG  
Fax 704-298-8871

**Eastern Turf Equipment Inc**

1045 Bragg Blvd  
Fayetteville NC 28301  
910-483-0179  
800-277-8873

**E J Smith Group**

4120 Turtle Creek Lane (28273)  
PO Box 7274  
Charlotte NC 28241-7247  
704-583-0422  
Fax 704-583-0429

**GHS Corp**

PO Box 1500  
Denton NC 27239  
704-869-2000

**Goltra Inc**

315 S Liberty St  
PO Box D  
Winston-Salem NC 27108-0319  
910-724-7419  
800-543-4708

**Husqvarna Forest & Garden Co**

9006 Perimeter Woods Dr  
Charlotte NC 28216  
800-GET-SAWS  
800-HUSKY-62 (Nearest Dealer)  
Fax 704-597-8802

**Kiotti Tractor**

4608 Lely Rd  
Wilson NC 27893  
919-291-6111  
Fax 919-291-9161

**North Carolina Equipment**

3101 Hillsborough St  
Raleigh NC 27602  
919-833-4811  
Fax 919-828-6619

**Outdoor Equipment Dist**

2721 Spring Forest Rd  
PO Box 58494  
Raleigh NC 27658

**Penagro Inc**

Div Helena  
201 N Water St Ste 15  
PO Box 608 DTS  
Boone NC 28607  
704-264-9629  
800-582-4321

**Rentoco**

1400 Greenville Rd  
Kinston NC 28501  
919-527-8077  
Fax 919-527-2520

DISTRIBUTORS



**Sanford Turf Supply**  
2955 Lee Ave Ext  
PO Box 2666  
Sanford NC 27330  
800-782-5211  
Fax 919-776-4821



**Shemin Nurseries Inc**  
Horticultural Distribution Centers  
9501 Vance Rd  
Charlotte NC 28216  
704-596-1596  
Fax 704-599-2129  
  
Horticultural Distribution Centers  
11901 Downs Rd  
Pineville NC 28134  
704-583-0246  
Fax 704-583-0496

**Southern Agricultural Insecticides Inc**  
PO Box 85  
Boone NC 28607  
800-477-8843  
Fax 704-264-5236  
  
PO Box 429  
Hendersonville NC 28793  
800-627-1121  
Fax 704-693-7554



**Turf Service Inc**  
126 Manley Ave  
Greensboro NC 27407  
910-854-0737  
Fax 910-294-6551

**Van Waters & Rogers Inc**  
4901 Brookshire Blvd  
Charlotte NC 28266  
704-399-4250, 800-388-8939  
  
3600 W Wendover Ave  
Greensboro NC 27407  
919-292-2501, 800-438-1119



**V-J Growers Supply**  
4941 Chastain Ave  
Charlotte NC 28217  
704-525-7723  
Fax 704-525-1725

**York Distributors**  
1305 Hodges St  
Raleigh NC 27605  
800-925-2880

**NORTH DAKOTA**

**A & I Distributors**  
1721 Michigan Ave  
Bismarck ND 58501  
701-222-8790  
Fax 701-222-1922

**General Equipment & Supplies**  
4300 W Main Ave  
 Fargo ND 58107  
701-282-2662  
Fax 701-281-9067

**OHIO**

**Aggregate Construction**  
2599 Commerce Blvd  
Cincinnati OH 45241  
513-772-6100  
Fax 513-772-6331

**Andersons**  
Lawn Products Group  
480 W Dussel Dr  
Maumee OH 43537  
419-893-5050  
Fax 419-891-2745

**Andersons Professional Turf Center**  
4867 Duck Creek Rd  
Cincinnati OH 45227  
513-531-2562  
Fax 513-531-2576



**Avon/Lakewood Nursery**  
39115 Detroit Rd  
Avon OH 44011  
216-934-5832  
Fax 216-934-5664

**Baker Vehicle System Inc**  
9035 Freeway Dr  
Macedonia OH 44056  
216-467-2250  
Fax 216-467-8308

**Columbus Equipment**  
50 E Kingston Ave  
Columbus OH 43207  
501-562-1262  
Fax 501-565-8819



**Conover Supply Co**  
8432 W Central #6  
Sylvania OH 43560  
419-841-7071

**Garick Corp**  
13600 Broadway Ave  
Cleveland OH 44125  
800-242-7425  
Fax 216-581-4712

**Green Valley Turf Farms**  
Box 185  
Canfield OH 44406  
216-533-3354  
Fax 216-533-0618



**Green Velvet Sod Farms**  
3640 Upper Bellbrook  
Bellbrook OH 45305-9703  
513-848-2501  
Fax 513-376-1153

**Harvey Equipment Center**  
1234 W Main St  
Van Wert OH 45891  
419-238-1972  
Fax 419-238-3040

**Hayward Distributing**  
4061 Perimeter Dr  
Columbus OH 43228  
614-272-5953  
Fax 614-272-5959

**Imperial Nurseries**  
11245 Hosteller Rd  
Cincinnati OH 45241  
513-771-1056  
Fax 513-771-1059

4877 Vulcan Ave  
Columbus OH 43228  
614-876-1193  
Fax 614-876-1492



**Kurtz Brothers Professional Landscape**  
5915 Canal Rd  
Valley View OH 44125  
216-573-9930  
Fax 216-524-2893

**Kurtz Brothers Professional Landscape II**  
32800 Lankland Blvd  
Willowick OH 44094  
216-944-4000

**Lanphear Supply**  
1884 S Green Rd  
Cleveland OH 44121  
216-381-1704  
800-332-8733  
Fax 216-381-5309

**Lofts/Ohio**  
2251 Rombach Ave Ste 105  
Wilmington OH 45177  
800-328-1127  
Fax 513-382-1268

**C O Lowe Sales Inc**  
2748 Minerva Ave  
Columbus OH 43231-4810  
614-771-0486  
Fax 614-771-0643

3840 Lacon Rd Unit 22  
Hilliard OH 43026  
614-771-0486  
Fax 614-771-0643

**Forrest Lytle & Sons Inc**  
740 W Galbraith Rd  
Cincinnati OH 45231  
513-521-1464  
Fax 513-521-0779

**Mainline of North America**  
PO Box 526  
London OH 43140  
614-852-9733

**Raab Equipment Co**  
852 Marion Rd  
Columbus OH 43207  
614-445-7101  
Fax 614-445-7103



**Rice's Nursery**  
1651 55th St  
North Canton OH 44721  
216-499-9857  
Fax 216-499-4065

**Robco Sales Inc**  
600 Pine St  
PO Box 350  
Greenville OH 45331  
513-547-1091  
Fax 513-547-0197

**Terra Intl Inc**  
3131 Fishworm Rd  
PO Box 549  
Cedarville OH 45314  
513-940-5130

16490 State Rte 696  
PO Box 295  
Pandora OH 45877  
419-421-9333

**Toledo Turf Equipment Co**  
4329 W Alexis Rd  
Toledo OH 43623  
419-473-2503  
Fax 419-473-0924

**Turf & Nursery Supply**  
3709 Columbus Rd NE  
Canton OH 44705  
216-456-4114  
Fax 216-456-6154

**US Garden Sales**  
3691 Lee Rd  
Cleveland OH 44120  
216-283-8400  
800-362-6400

DISTRIBUTORS

**OKLAHOMA**

**B & G Co**

220 NW 67  
Oklahoma City OK 73116  
405-848-8858, 800-522-9701

**Paul Blakeney Co**

330 NE 38 St  
Oklahoma City OK 73105  
405 528-7577

**Estes Inc**

801 N 54 St  
Enid OK 73701  
405-234-8004, 800-375-2436

1819 NW Five  
Oklahoma City OK 73106  
405-232-2493, 800-234-9795

9410 E 55 St  
Tulsa OK 74145  
918-664-9063, 800-234-9794

**Hoskinson Sales**

PO Box 419  
Carney OK 74832  
405-865-2260

**Nick Knott Turf Supply**

505 N Walnut  
Broken Arrow OK 74012  
918-251-4868  
Fax 918-251-4860

**Machinery Inc**

4140 S 87 St E Ave  
Tulsa OK 74145  
918-622-1477  
Fax 918-622-1486

**Razor-West Inc (OK)**

1500 Newman Rd  
North Miami OK 74358  
918-542-4476  
Fax 918-542-1475

**Van Waters & Rogers Inc**

3320 S Council Rd  
Oklahoma City OK 73179  
405-745-2376, 800-522-3935

8525 E 46 St  
Tulsa OK 74145  
918-627-3757, 800-766-3757

**OREGON**

**Advanta Seeds West Inc**

33725 Columbus St SE  
PO Box 1496  
Albany OR 97321  
503-967-8923  
Fax 503-967-8223



**Farwest Equipment**

3265 NW Yeon  
Portland OR 97210  
503-224-6100  
Fax 503-224-4271

**Lawn Center**

11925 SE 22 Ave  
Milwaukie OR 97222  
503-654-6725

**Mitchell Lewis & Staver**

PO Box 621  
Wilsonville OR 97070  
503-682-1800



**Royal Seeds**

2882 Howell Prairie Rd NE  
Salem OR 97305  
800-228-4119  
Fax 503-585-3273

**Teufel Nursery Inc**

12345 NW Barnes Rd  
Portland OR 97229  
503-646-1111  
Fax 503-644-2906

**Triad Machinery**

4530 NE 148 St  
Portland OR 97230  
503-254-5100  
Fax 503-254-8578

**Turf-Seed Inc**

PO Box 250  
Hubbard OR 97032  
503-651-2130  
Fax 503-651-2351

**United Horticultural Supply**

14075 NE Arndt Rd  
Aurora OR 97002  
503-678-9000  
Fax 503-678-9009

**Van Waters & Rogers Inc**

690 McKinley St  
Eugene OR 97402  
503-342-5544  
3950 NW Yeon Ave  
PO Box 10287  
Portland OR 97210  
503-222-1721, 800-452-4912

**Western Farm Service**

1359 N Pacific Hwy #C  
PO Box 597  
Canby OR 97013  
503-982-1226, 800-669-5089

2883 Industrial Ave  
Hubbard OR 97032  
503-982-1226

800 E Eighth St  
McMinnville OR 97128  
503-472-1484

3630 Brooklake Rd NE  
Salem OR 97305  
503-393-1141

PO Box 268  
Tangent OR 97389  
503-928-3391  
Fax 503-926-8807

**Norm Whitworth Ltd**

PO Box 68314  
Oak Grove OR 97268  
503-650-3639  
Fax 503-650-0939

**Wilbur-Ellis Co**

3145 NW Yeon Ave  
PO Box 8838  
Portland OR 97210  
503-227-3525

**PENNSYLVANIA**

**Allegheny Lawn Products**

11967 Perry Hwy  
Wexford PA 15090  
412-935-2290  
Fax 412-935-0720

**Anderson Equipment PA**

1000 Washington Pike  
Bridgeville PA 15017  
412-343-2300  
Fax 412-221-2024

**Barney Professional Turf Services**

207 Orchard Ave  
Belle Vernon PA 15012  
412-929-2111  
Fax 412-929-2111

**Beachley-Hardy Seed**

PO Box 3147  
Shiremanstown PA 17011  
717-737-4529  
Fax 717-737-7168

**Canns-Bilco Distributors Inc**

125 E Pennsylvania Ave  
Alburtis PA 18011  
610-966-3733  
Fax 610-966-2015

**J C Erlich Chemical Co**

Spring Ridge North  
500 Spring Ridge Dr  
Reading PA 19612  
215-372-9700  
800-422-8159

**Fisher & Son Co**

237 E King St  
Malvern PA 19355  
610-644-3300  
Fax 610-644-7791

**Furnival/State**

2240 Bethlehem Pike  
Hatfield PA 19440  
215-822-0145  
Fax 215-822-7971

**E C Geiger Inc**

Rte 63 Box 285  
Harleysville PA 19438  
800-443-4437  
Fax 215-256-6110

**E H Griffith Inc**

2250 Palmer St  
Swissvale  
Pittsburgh PA 15218-2603  
412-271-3365

**Imperial Nurseries**

1029 Concord Rd  
Aston PA 19014  
215-358-0220  
Fax 215-358-2821

360 Bilmar Dr  
Pittsburgh PA 15205  
412-928-9430  
Fax 412-928-9431

**Krigger & Co**

3025 Babcock Blvd  
PO Box 15277  
Pittsburgh PA 15237-2792  
412-931-2176  
Fax 412-931-9350

**Lawn Equipment Parts Co**

920 Links Ave  
PO Box 39  
Landisville PA 17538-0039

**Lawn & Golf Supply Co**

647 Nutt Rd  
PO Box 447  
Phoenixville PA 19460  
610-933-5801  
Fax 610-933-8890

**Lebanon Turf Products**

Div Lebanon Chemical Corp  
1600 E Cumberland St  
Lebanon PA 17042  
717-273-1685  
800-233-0628  
Fax 717-273-9466

**Lofts/Pennsylvania**

2202 Hangar Pl Ste 170  
Allentown PA 18103  
800-708-8873  
Fax 610-266-6506

**National Power Equipment Co**

123 Commonwealth Dr  
Warrendale PA 15086  
412-772-4640  
Fax 412-772-6218

**Northern Nurseries**

PO Box 95 Rte 115  
Sullivan Trail  
Windgap PA 18091  
215-863-6006  
Fax 215-863-6384



**Penn State Seed**

224 Maple Ave  
Bird-In-Hand PA 17505  
717-295-9808  
Fax 717-295-1460

Rte 309  
PO Box 390  
Dallas PA 18612  
717-675-8585  
Fax 716-226-6468

906 Wyoming  
Forty Fort PA 18704  
717-287-9656  
Fax 717-287-4520

DISTRIBUTORS

**Pitt Auto Electric Co**

2900 Stayton St  
Pittsburgh PA 15212  
412-766-9112  
Fax 412-766-3229

**Power Pro Equipment**

780 E Main St  
New Holland PA 17557  
717-354-4241  
Fax 717-354-2466

**PRS Materials Inc**

107-115 S Queen St  
Littlestown PA 19382  
717-359-7542

882 S Matlack St Unit E  
West Chester PA 19382-4503  
610-430-3960  
Fax 610-430-8081

**Road Machinery**

120 Gordon Dr  
Lionville PA 19341  
610-363-9200  
Fax 610-524-7651



ProGrow Distributor

**Shemin Nurseries Inc**

Horticultural Distribution Centers  
100 Green Tree Rd  
Oaks PA 19456  
610-666-0595  
Fax 610-666-1550

**Stull Enterprises Inc**

PO Box 887  
Concordville PA 19331-0887  
610-459-8406  
Fax 610-459-8032

701 Fourth Ave  
Coraopolis PA 15108  
412-262-1405  
Fax 412-262-4060

**Stull Equipment Co**

201 Windsor Rd  
Pottstown PA 19464  
610-495-7441  
Fax 610-495-7510

**Sweeney Seed Co**

3997 Mann Rd  
Huntingdon Valley PA 19006  
215-322-2888  
Fax 215-322-4997

488 Drew Ct  
King of Prussia PA 19046  
800-544-7311  
Fax 610-275-2713  
Online Address: SSC  
2000@aol.com

**Sylvite Sales Inc-USA**

PO Box 929  
Lebanon PA 17042  
717-270-6639  
Fax 717-274-8357

**Terra Intl Inc**

West College Ave  
Rd 10, Box 8-N  
York PA 17404  
717-792-4470

**Van Waters & Rogers Inc**

8335 Enterprise Ave  
Philadelphia PA 19153  
215-365-7200, 800-451-6986

**Wale Environmental Products**

400 Front St  
PO Box D  
Hellertown PA 18055  
800-444-9253  
Fax 610-838-7440

**Walker Supply Inc**

194 Parkridge Lane  
Pittsburgh PA 15228  
800-792-5537  
Fax 412-561-9015

**Zurn Industries Inc/Wilkins Div**

2905 E Ontario St  
Philadelphia PA 19134  
215-425-7979  
Fax 215-425-6320

**PUERTO RICO**

**Islad Distribution Center**

102 N St  
Ramey PR 00604  
809-890-4129

**Superior-Angran Inc**

296 Jesus T Pinero Ave  
PO Box 1985  
San Juan PR 00936  
809-751-4560

**RHODE ISLAND**

**Cadwell & Jones Inc**

66 Valley St  
East Providence RI 02914  
401-438-5000  
Fax 401-434-3808



**Central Nurseries Inc**

1155 Atwood Ave  
Johnston RI 02919  
401-942-7511  
Fax 401-943-6598

**Kingston Agway**

PO Box 247  
West Kingston RI 02891  
401-295-2770  
Fax 401-295-7180

**SOUTH CAROLINA**



ProGrow Distributor

**B & B Turf Products**

111 Centrum Dr  
Irmo SC 29063-0707  
803-749-0661  
Fax 803-322-7942

**Jones-Calhoun**

PO Box 9379  
Greenville SC 29604  
803-269-3600  
Fax 803-269-0876

**Mullane Assocs**

PO Box 22828  
Hilton Head SC 29925  
803-689-3087  
Fax 803-681-8733

**Ramar Laboratories & Distributors Inc**

PO Box 750  
Murrells Inlet SC 29576  
803-357-0596  
Fax 803-357-0599

**RSI Holdings**

PO Box 22388  
Hilton Head SC 29925  
803-837-3900  
Fax 803-837-5531

PO Box 69  
Myrtle Beach SC 29597  
803-399-1323  
Fax 803-399-9122

**South Carolina Tractor & Equipment**

7011 Garners Ferry  
Columbia SC 29209  
803-776-4040  
Fax 803-776-4045

**Terra Intl Inc**

1714 Ashley Hill Rd Ste 4  
Charleston SC 29407  
803-766-3231

**Van Waters & Rogers Inc**

Campcroft Industrial Park  
Hwy 295  
Spartanburg SC 29302  
803-580-2110, 800-877-1891



ProGrow Distributor

**Vereen's Turf Products**

2959 Hwy 90  
Longs SC 29568  
800-634-7626  
Fax 803-399-7800

**SOUTH DAKOTA**

**Cornbelt Chemical Co**

2430 E Park St  
Pierre SD 57501  
605-224-7851, 800-542-1882

**Dakota Turf**

7R E 50 St N  
Sioux Falls SD 57104  
605-336-1873  
Fax 605-336-0005

**Diesel Machinery**

4301 N Cliff Ave  
Sioux Falls SD 57104  
605-336-0411  
Fax 605-336-9503

**Wilbur-Ellis Co**

Airport Rd  
PO Box 550  
Pierre SD 57501  
605-224-1944, 800-247-0531

**TENNESSEE**

**Agra Turf**

5549 Scottsdale  
Memphis TN 38115-3001  
901-363-9659

**Contractors Equipment**

4909 E Shelby Dr  
Memphis TN 38118  
901-365-1180  
Fax 901-366-9028

**Dickens Supply Inc**

906 Second Ave S  
Nashville TN 37210  
615-742-1111  
Fax 615-741-1112

**KCM Inc**

8411 Sherman Oaks Dr  
Germantown TN 38139  
901-755-6140  
Fax 901-755-6540

**Bob Ladd Inc**

764 Scott St  
PO Box 12269  
Memphis TN 38112  
901-324-8801  
Fax 901-324-6814

**Power Equipment**

3300 Alcoa Hwy  
Knoxville TN 37920  
615-577-5563  
Fax 615-579-7370



ProGrow Distributor

**Tennessee Farmers Co-Op**

200 Waldron Rd  
PO Box 37086  
LaVergne TN 37086  
800-366-2667  
Fax 615-793-8594

DISTRIBUTORS

**Terra Intl Inc**

3465 Northbend Circle  
Bldg C Box E  
Alcoa TN 37701  
615-681-4163

1717 Bartlett Rd  
Bartlett TN 38134  
901-383-2524

6555 Quince Rd  
PO Box 171376  
Memphis TN 38187-1376  
901-758-1341

5018 Hwy 41 N  
Springfield TN 37172  
614-384-2573

Rte 4 Cherokee Rd  
Summitville TN 37382  
615-728-5060

**Tieco Tennessee Inc**

118 Park S Ct  
Nashville TN 37210  
615-244-9871  
Fax 615-255-4917

**Tree Injection Products Co**

617 Deery St  
Knoxville TN 37917  
615-522-0533  
Fax 615-521-6055

**Van Waters & Rogers Inc**

Three Riverside Lane  
Chattanooga TN 37406  
615-698-4289, 800-541-1530  
3909 Outland Rd  
Memphis TN 38118-6323  
901-795-5863, 800-777-4180

**TEXAS**

**Anderson Machinery**

9415 NE Loop 410  
San Antonio TX 78219  
210-661-2366  
Fax 210-661-4971

**Associated Supply**

2102 Slaton Hwy  
Lubbock TX 79407  
806-745-2000  
Fax 806-748-1268

**George P Bane**

3402 N NE Loop 323  
Tyler TX 75708  
903-597-6641  
Fax 903-593-0591

**B & G Co**

404 W Powell Ste 402  
PO Box 16525  
Austin TX 78761-6525  
512-835-6527

10539 Maybank  
PO Box 540428  
Dallas TX 75354-0428  
214-357-5743

11072 Grader St  
Dallas TX 75238  
214-349-3484

5081 Martin Luther King Fwy  
Ft Worth TX 76119  
817-457-6160

10807 Falstone  
Houston TX 77099  
713-498-0700

1225 N Post Oak Rd  
Houston TX 77055  
713-682-4411

214 Fredericksburg Rd  
San Antonio TX 78201  
512-736-1805

**BWI**

PO Box 59206  
Dallas TX 75229  
214-484-0955, 800-752-6632

PO Box 5968  
Texarkana TX 75505  
903-838-8561

**East Texas Clarklift**

1406 Hwy 1845  
Longview TX 75607  
903-757-2911  
Fax 903-757-9670

**Estes Inc**

8320 Chancellor Row  
Dallas TX 75247  
214-905-3887, 800-234-9793

1115-D Slaton Hwy  
Lubbock TX 79404  
806-745-3423, 800-234-0025

2220 NE Loop 286  
PO Box 627  
Paris TX 75460  
903-785-0061, 800-458-5730

12730 O'Connor Rd  
San Antonio TX 78233  
512-590-1012, 800-777-1163

4650 S Loop 340  
PO Box 23027  
Waco TX 76702  
817-662-3092, 800-234-9792

2716 Commerce  
PO Box 8287  
Wichita Falls TX 76307  
817-766-0163

**GNC Pump Inc**

5202 Dow Rd  
Houston TX 77040  
713-937-3449  
Fax 713-896-0164

**Goldthwaites/Dallas**

1515 Crescent  
PO Box 110226  
Carrollton TX 75006  
214-245-5850  
Fax 214-242-7008

**Maddox Co**

13840 Denton Dr  
Farmers Branch TX 75234  
214-484-3916  
Fax 214-620-7529

**Mahanay Intl**

2105 N Central Expy  
McKinney TX 75069  
214-542-1201  
Fax 214-542-5250

**Matco-Norca Inc**

1150 Silber Rd  
Houston TX 77055  
800-935-5456  
Fax 800-683-4247

**M & M Distributing**

910 Rankin Rd  
Ste E  
Houston TX 77073

**Moody-Day**

2323 Irving Blvd  
Dallas TX 75207  
214-631-6460  
Fax 214-634-9193

**Preco Machinery Sales**

6519 Rupley Circle  
Houston TX 77087  
713-641-2161  
Fax 713-644-8578

**Pro-Turf Equipment Inc**

149 Texas Ave, Ste E  
Round Rock TX 78664  
512-244-1751

**Snap Distributing**

10104 Hwy 290 E  
Manor TX 78654

**Stop Agan Rental & Sales**

PO Box 5427  
Texarkana TX 75505  
903-793-1186  
Fax 903-793-2901



**Terra Intl Inc**

PO Box 3190  
Edinburg TX 78540  
210-380-0710

117 E Dairy Rd  
PO Box 1598  
Hereford TX 79045  
806-364-2368

16802 Barker Springs, Ste 900  
Houston TX 77084  
713-579-2123  
Fax 713-579-1740

7709 Ridgeway Ct  
North Richland Hills TX 76180  
817-577-0915

708 14th St  
Drawer 280  
Shallowater TX 79363  
806-832-4142

Hwy 78 NE  
PO Box 330  
Taylor TX 76574  
512-863-5166

PO Box 20606  
Waco TX 76702-0606  
817-772-7214  
Fax 817-772-6842

**Turf Industries Inc**

5097 Ashley Ct  
Houston TX 77041

**Van Waters & Rogers Inc**

1945 E 11 St  
Amarillo TX 79102  
806-373-6825

1490 VW & R Dr  
Beaumont TX 77705  
409-832-1612

402 McBride Lane  
Corpus Christi TX 78408  
512-289-1474, 800-299-1474

10889 BeKay St  
Dallas TX 75238  
214-340-7300, 800-265-7300

6980 Market Ave  
El Paso TX 79915  
915-778-4225

1102 Ave R  
Grand Prairie TX 75050  
214-647-0050, 800-284-8651

125 North G St  
Harlingen TX 78550-6003  
512-423-2489, 800-229-2489

777 Brisbane St  
PO Box 4579  
Houston TX 77210  
713-644-1601, 800-392-1757

1499 N Post Oak Rd #119  
Houston TX 77055  
713-683-8372

2818 E Marshall Ste B  
Longview TX 75601  
903-758-0555, 800-365-2551

311 Lark Ave  
PO Box 7649  
Odessa TX 79760  
915-366-3243, 800-777-3342

4351 Director Dr  
San Antonio TX 78219  
512-333-2310

**Watson Distributing Co**

6335 Southwest Fwy  
PO Box 36211  
Houston TX 77236-6211  
713-771-5771

Fax 713-779-1155

**Wells Cargo Inc (Texas Div)**

PO Box 7128  
Waco TX 76714  
817-772-1740

**Wilbur-Ellis Co**

I-35 S  
PO Box 450  
Devine TX 78016  
512-663-3644, 800-221-6580

**Young Equipment**

2001 Marlin Hwy  
Waco TX 76703  
817-753-0142  
Fax 817-752-2305

**Zurn Industries Inc/Wilkins Div**

2416 Walnut Ridge St  
Dallas TX 75299  
214-241-4898  
Fax 214-241-0671

DISTRIBUTORS

**UTAH**

**Arnold Machinery**  
2975 W 2100 S  
Salt Lake City UT 84119  
801-972-4000  
Fax 801-975-9749

**Beaver Valley Supply**  
2801 W Parkway Blvd  
Salt Lake City UT 84119  
801-975-7555  
Fax 801-972-2316



**Steve Regan Co**  
4215 S 500 W  
Salt Lake City UT 84123  
800-888-4545  
Fax 801-268-4596

**Rocky Mountain Turf & Industrial Supply**  
4410 S Main St  
Salt Lake City UT 84107  
801-262-0182  
Fax 801-262-9740

**Turf Equipment SLC**  
8169 S State St  
Box 68  
Midvale UT 84047  
801-566-3256  
Fax 801-566-5889

**Van Waters & Rogers Inc**  
650 W 800 S  
PO Box 2369  
Salt Lake City UT 84110  
801-328-1112, 800-669-8978

**Wells Cargo Industries**  
PO Box 1619  
Ogden UT 84402  
801-621-3637

**Wilbur-Ellis Co**  
1345 W 100 E  
PO Box 362  
Spanish Fork UT 84660  
801-798-8643

**Wilson Supply Inc**  
4103 S 500 W  
Salt Lake City UT 84123  
801-266-3288  
Fax 801-266-3588

**VERMONT**

**Bourbeau Intl**  
Crest Rd  
St Albans VT 05478  
802-524-6782  
Fax 802-524-3007

**Gardeners Supply**  
128 Intervale Rd  
Burlington VT 05401  
802-863-4535

**Green Mountain Tractor**  
School House Rd  
Middlebury VT 05753  
802-388-4951  
Fax 802-388-7807

**Northern Nurseries**  
US Rte 5  
PO Box 1048  
White River Junction VT 05001  
802-295-2117  
Fax 802-295-4889

**VIRGINIA**

**Boulevard Flowers Inc**  
3018 Boulevard  
Colonial Heights VA 23834  
804-526-4000  
Fax 804-526-7874

**Construction Supply & Equipment**  
1215 Executive Blvd  
Chesapeake VA 23320  
804-436-0010  
Fax 804-436-3782

**Daffodil Mart**  
7463 Heath Trail  
Gloucester VA 23061  
804-693-3966  
Fax 804-693-9436

**Imperial Nurseries**  
8309 Quarry Rd  
Manassas VA 22110  
703-631-8133  
Fax 703-368-7172

**Landscape Supply Inc**  
PO Box 12706  
Roanoke VA 24027  
703-344-2699  
800-876-2151  
Fax 703-343-1484

**Pro-Seed Turf Supply Inc**  
PO Box 222723  
Chantilly VA 22022

**Shelton-Witt Equipment**  
1361 E Main St  
Salem VA 24153  
703-389-5435  
Fax 703-389-4912



**Shemin Nurseries Inc**  
Horticultural Distribution Centers  
5513 Wellington Rd  
Gainesville VA 22065  
703-754-3729  
Fax 703-754-7195

**Terra Intl Inc**  
908 N 17 St  
Richmond VA 23219  
804-643-7683

**Todd Farm Equipment Inc**  
Turf & Garden Div  
2012 Campostella Rd  
Chesapeake VA 23324  
804-543-2071  
Fax 804-543-8873



**Turf & Garden Supply**  
2012 Campostella Rd  
Chesapeake VA 23327  
804-543-2071  
Fax 804-543-8873

**Van Waters & Rogers Inc**  
9733 Coach Rd  
Richmond VA 23237  
804-743-1176, 800-955-9098

**Wilbar & Arnold**  
10025 Richmond Hwy  
Lorton VA 22079  
703-550-8800  
Fax 703-550-8917

**York Distributors**  
825 D Greenbriar Circle  
Chesapeake VA 23320  
800-950-2847

**WASHINGTON**

**A & I Distributors**  
E 3303 Ferry St  
Spokane WA 99202  
509-535-7820  
Fax 509-535-7644

**Environmental Turf Products**  
15720 104th NE  
Bothell WA 98011  
206-488-8516  
Fax 206-488-1891



**Farwest Supply**  
6902 S 194 St  
Kent WA 98032  
206-812-2031  
Fax 206-872-1821

**Kemman Distributing**  
22116 23 Dr SE  
Bothell WA 98021  
206-486-1400  
Fax 206-485-7699

**Scholten's Equipment**  
8223 Guide Meridian  
Lynden WA 98264  
206-354-4071  
Fax 206-354-4094

**Star Rentals**  
1601 S First St  
Yakima WA 98901  
509-575-1414  
Fax 509-575-8544

**Sun Valley Tractor**  
181 Factory Rd  
Sunnyside WA 98944  
509-839-2066  
Fax 509-839-5558

**Superior Turf Equipment Inc**  
1802 Pike NW  
Auburn WA 98001  
206-833-2060  
Fax 206-833-3021

**Teufel Nursery Inc**  
666 134th St  
Everett WA 98204  
206-743-4444  
Fax 206-745-7718

**Van Waters & Rogers Inc**  
8201 S 212 St  
PO Box 3541  
Kent WA 98124  
206-872-5085, 800-562-4860

PO Box 34325  
Seattle WA 98124-1325  
404-441-3584  
East 4515 Wisconsin  
PO Box 2767  
Spokane WA 99220-2767  
509-534-0405, 800-541-5614

**Wilbur-Ellis Co**  
150 Burlington St  
PO Box 764  
Pasco WA 99301  
509-545-9329, 800-735-6357

East 12001 Empire Ave  
Spokane WA 99206  
509-928-4512, 800-727-9186  
1521 15 St NW Ste 5  
Suburn WA 98001  
206-351-6591

1280 S Wenatchee  
PO Box 710  
Wenatchee WA 98801  
509-663-8753  
7 E Washington Ave  
Yakima WA 98903  
509-248-6171

**WEST VIRGINIA**

**Anderson Equipment WV**  
PO Box 3109  
Charleston WV 25331  
304-756-2800  
Fax 304-756-2799

**Harper's Nursery & Garden Center**  
101 Rural Acres Dr  
Beckley WV 25801  
304-253-5848  
Fax 304-253-7044

**DISTRIBUTORS**

**Largent's Truck**  
169 Valley Rd  
Berkley Springs WV 25411  
304-258-1370  
Fax 304-258-5874

**WISCONSIN**

**Boehck Equipment**  
2101 S Stoughton Rd  
Madison WI 53716  
608-221-9330  
Fax 608-221-9056

**Brayton Wilbur-Ellis**  
1214 Hwy D  
Almond WI 54909  
715-366-2500, 800-441-2393  
510 W Garfield  
PO Box 21  
Mt Horeb WI 53572  
608-437-8697, 800-728-1090

**Carlin Sales Corp**  
8964 N 51 St  
Milwaukee WI 53223  
800-657-0745  
Fax 414-355-3107

**Delafield Controls**  
Box 115  
Delafield WI 53018  
414-646-8299

**Gempler's Inc**  
211 Blue Mound Rd  
PO Box 270  
Mount Horeb WI 53572  
800-382-8473  
Fax 800-551-1128

**Gempler's Pest Management Supply**  
PO Box 270  
Mt Horeb WI 53572  
608-437-4883  
800-272-7672  
Fax 608-437-5383  
Fax 800-551-1128

**Horst Distributing Inc**  
444 N Madison St  
Box 110  
Chilton WI 53014  
800-279-2341  
Fax 414-849-9576

**Jerry's Small Engines**  
4595 Hwy J  
Stevens Point WI 54481  
800-533-4366



**ProGreen Plus**  
16600 W Rogers Dr  
New Berlin WI 53151  
414-789-9550  
Fax 414-789-9509

**Reinders Appleton Center**  
900 Randolph Dr  
Appleton WI 54915  
414-788-0200

**Reinders Inc**  
13400 Watertown Plank Rd  
Elm Grove WI 53122  
414-786-3301

**Reinders Madison**  
4618A Tompkins Dr  
Madison WI 53716  
608-223-0200

**St Joseph's Equipment**  
Box 232A  
LaCrosse WI 54602  
608-788-1025  
Fax 608-788-1027

**Service Motor Co**  
W9614 US Hwy 10  
Dale WI 54931  
414-667-4202  
Fax 414-667-5330

**Terra Intl Inc**  
7049 Watts Rd  
Madison WI 53719  
608-277-9739  
3525 Terra Ct  
Sun Prairie WI 53590  
608-249-8500

**Tractor Loader Sales**  
1129 N Hwy 164  
Waukesha WI 53187  
414-542-9400  
Fax 414-542-3278

**Wheel Spray Corp**  
Box 97  
Delafield WI 53018  
414-646-8640

**Wisconsin Turf Equipment Corp**  
1917 W Court St  
Box 708  
Janesville WI 53547  
608-752-8766  
Fax 608-752-1530

21520 W Greenfield Ave  
New Berlin WI 53146  
414-544-6421  
Fax 414-544-6422

**WYOMING**

**Cornbelt Chemical Co**  
921 Rd 8  
PO Box 545  
Powell WY 82435  
307-754-4875, 800-457-3491

**Rankin Lawn & Garden**  
1642 E "F" St  
Torrington WY 82240  
307-532-3484

**ALBERTA**

**Arn's Equipment Ltd**  
1107 46th Ave SE  
Calgary AB Canada T2G 2A5  
403-243-7063

**BRITISH COLUMBIA**

**Fallis Equipment Ltd**  
11951 Forge Place  
Richmond BC Canada V7A 4V9  
604-277-1314  
Fax 604-277-2202

**MANITOBA**

**DBH Distributors**  
PO Box 279  
Rosenort MB Canada R0G 1W0  
204-746-6785

**NOVA SCOTIA**

**Eastern Turf Products Ltd**  
140 Ilsley Ave  
Burnside Industrial Park  
Dartmouth NS Canada B3B 1V1  
902-468-8873  
Fax 902-468-3871

**ONTARIO**

**Ontario Turf Equipment Co Ltd**  
50 Charterhouse Crescent  
London ON Canada N5W 5V5  
519-452-3540  
Fax 519-451-5345

**Pro-Power Canada Inc**  
Lakeshore Dr  
Clarksburg ON Canada H0H 1J0  
519-599-7578

**Sylvite Sales Inc Canada**  
374 Main St W Ste 200  
Hamilton ON Canada L8P 1K2  
905-572-7911  
Fax 905-572-7271

**Zurn Industries Inc/Wilkins Div**  
6540 Gottardo Ct  
Mississauga ON Canada L5T 2A2  
905-795-8844  
Fax 905-795-8850

**QUEBEC**

**O J Co Ltd**  
294 Rang St Paul  
Sherrington PQ Canada J0L 2N0  
514-861-5379  
Fax 514-247-3195

**SASKATCHEWAN**

**Brandt Industries Ltd**  
840 Winnipeg St  
Regina SK Canada S4R 7V8  
306-359-1964  
Fax 306-359-1624

DISTRIBUTORS

**LOOKING AHEAD**

If you are a supplier or distributor who was left out of the Landscape Management Green Book, let us know.

Contact Lynn Viele, 131 W. First St., Duluth, MN 55802, (218) 723-9393 for a Landscape Management Green Book questionnaire or fill out the form on page 80.



**All companies serving the industry are listed alphabetically in this section. Each listing is coded in parentheses following the name to identify the type service it provides.**

**C = Chemical Companies****E = Equipment Companies****M = Miscellaneous Companies****S = Seed Companies**

Aabaco Industries Inc (E, C)  
10501 NW 50 St  
Sunrise FL 33351  
800-423-8850  
Fax 305-749-6221

Accuflex Industrial Hose Ltd (E)  
8000-A Ronda Dr  
Canton MI 48187-2066  
313-451-0080  
Fax 800-877-0544

AccuSpread (E)  
Div Voss Products Ltd  
9055 N 51 St Ste B  
Milwaukee WI 53223  
414-357-8377  
Online Address: AccuSpread @ AOL.COM

Acuity (E)  
73 Paul Dr  
San Rafael CA 94903  
415-479-9349  
Fax 415-507-0555

ADJA Marketing Ltd (E)  
239 27th Ave NW  
Calgary AB Canada T2M 2H5  
403-230-4721  
Fax 403-276-8110

Advanced Drainage Systems Inc (E)  
3300 Riverside Dr  
Columbus OH 43221  
614-457-3051  
Fax 614-459-0169

Advanstar Communications (M)  
Marketing Services  
7500 Old Oak Blvd  
Cleveland OH 44130  
216-826-2839  
Fax 216-826-2726  
Books and videos for landscape professionals

Advanta Seeds West Inc (S)  
33725 Columbus St SE  
PO Box 1496  
Albany OR 97321  
503-967-8923  
Fax 503-967-8223  
Bentgrasses: Tracenta Colonial; Fescues:  
(Chewings) Atlanta, Mary; (Creeping Red)  
Dawson, Hector; (Hard) Frontier, Scaldis;  
(Tall) Balance (3X); Kentucky Bluegrasses:  
Adelphi, Asset, Cannon, Cocktail, Cynthia,  
Geronimo, Parade, Viva; Perennial  
Ryegrasses: All\*Star, Dimension, Precision,  
Quartet (4X)

Aeolus Inc (E)  
4477 Cedar Park Dr  
Stone Mountain GA 30083  
404-299-2386  
Online Address: John AEOLUS@aol.com

AerWay (E)  
20 Phoebe St  
Norwich ON Canada N0J 1P0  
519-863-3414  
Fax 519-863-2398

AGCO Allis Lawn & Garden Equipment (E)  
500 N Spring St  
PO Box 997  
Port Washington WI 53074-0997  
414-284-8669  
Fax 414-377-8202

**AgrEvo USA Co (C)**  
AgrEvo Co of Hoechst and NOR-AM  
2711 Centerville Rd  
Wilmington DE 19711  
302-892-3000  
Fax 302-892-3013  
See our ad on pages 10-11.

Agri-Fab Inc (E)  
303 W Raymond St  
Sullivan IL 61951  
217-728-8388  
Fax 217-728-2032

**PROFILE**

**AgrEvo**  
A company of Hoechst and NOR-AM

2711 Centerville Rd  
Wilmington, DE 19808  
**Phone:** (302) 892-3000  
**Fax:** (302) 892-3013  
**Customer Contact:** George Raymond,  
Market Manager

**PRODUCTS/SERVICES OFFERED**

AgrEvo provides a growing selection of reliable chemicals for nourishing and protecting turf and ornamental plants and trees. These products are the choice of grounds maintenance professionals for residences, businesses, parks and golf courses.

Agro Diversified Industries (C)  
3W Chimney Rock Rd  
Bound Brook NJ 08805  
908-805-9336  
800-898-AGRO  
Fax 908-805-9383

Agronomic Management Technology Inc (E, M)  
PO Box 35656  
Tucson AZ 85740  
602-797-3710  
800-266-7888  
Golf course consultant, redesign and construction, qualifying party, pest control, irrigation installation and administration

Agro-Tech 2000 Inc (C)  
Bldg 200, Ste 2B  
666 Plainsboro Rd  
Plainsboro NJ 08536  
609-275-3995  
Fax 609-275-3976

Agrotec William Inc (E)  
Hwy 35 N  
PO Box 49  
Pendleton NC 27862-0049  
919-585-1222  
Fax 919-585-1023

Aimcor (C)  
750 Lake Cook Rd Ste 440  
Buffalo Grove IL 60089  
708-215-1144  
800-654-8793  
Fax 708-215-0577

Airlake Aeration Inc (E)  
PO Box 691  
Lakeville MN 55044  
612-469-4333  
Fax 612-469-2583

Air-Lec Industries Inc (E)  
3300 Commercial Ave  
Madison WI 53714  
608-244-4754  
Fax 608-246-7676

Air-O-Lator Corp (E)  
8100 Paseo  
Kansas City MO 64131  
800-821-3177  
Fax 816-363-2322

Akzo Nobel Geosynthetics Co (E)  
PO Box 7249  
Asheville NC 28802  
704-665-5000  
Fax 704-665-5005

Akzo Nobel Salt Inc (M)  
Clarks Summit PA 18411  
800-725-SALT  
Deicing salt

Alamo Group (E)  
1502 E Walnut  
Seguin TX 78155  
210-379-1480  
800-882-5762  
Fax 210-379-0864

Algoma Net Co (E)  
1525 Mueller St  
Algoma WI 54201  
414-487-5577  
Fax 414-487-2852

Aluminum Seating Inc (E)  
555 Tennis Ct Lane  
San Bernardino CA 92408  
909-884-9449  
800-757-7328  
Fax 909-388-2187

Amereq Inc (C)  
58 N Harrison Ave  
Congers NY 10920  
800-832-8788  
Fax 914-268-4294

Americalist Lawn Care Marketing Group (M)  
8050 Freedom Ave NW  
North Canton OH 44720  
800-321-0448  
Fax 216-494-9111  
Design, printing, mailing services, lists and telemarketing for the lawn care industry

**American Cyanamid (C)**

One Cyanamid Plaza  
Wayne NJ 07470  
201-831-2000  
Fax 201-831-3858  
See our ad on pages 18-19.

**PROFILE**



One Cyanamid Plaza  
Wayne, NJ 07470  
**Phone:** (800) 545-9425  
**Customer Contact:** Gary Curl

**PRODUCTS/SERVICES OFFERED**

PENDULUM and PENDULUM Plus Fertilizer, containing pendimethalin, America's leading preemergent herbicide; IMAGE 1.5 LC, which controls troublesome weeds; and AMDRO, the most popular fire ant insecticide on the market today.

**MARKETPLACE STRENGTHS**

American Cyanamid is the leading manufacturer of turf herbicides and insecticides. Products include Pendimethalin, the most widely used preemergent turf herbicide. IMAGE, a post emergent herbicide for control of uncontrollable weeds like purple and yellow nutsedge in warm season turfgrasses and AMDRO, the #1 fire ant product available.

American Granby Inc (E)  
1111 Vine St  
PO Box 7000  
Liverpool NY 13088  
800-776-2266  
Fax 800-729-3299

American Honda Motor Co (E)  
4475 River Green Pkwy  
Duluth GA 30136  
404-497-6000  
Fax 404-497-6008

American Intertool Inc (E)  
1255 Tonne Rd  
Elk Grove Village IL 60007  
708-640-7766  
800-334-3675  
Fax 708-228-7067

American Isuzu Motors Inc (E)  
13181 Crossroads Pkwy N  
PO Box 2480  
City of Industry CA 91746  
213-699-0500

American Pride Golf Products (E)  
500 N 81 By-Pass  
PO Box 1082  
McPherson KS 67460  
316-241-1980  
Fax 316-241-4544

American Stamp Co (M)  
12290 Rising Rd  
Wilton CA 95693  
916-687-7102  
Fax 916-687-7102  
Landscape design kits, tree stamps

American Water Broom (E)  
3565 McCall Pl  
Atlanta GA 30340  
404-451-2000  
Fax 404-455-4478

AmeriQuip (E)  
1480 Arrow Hwy  
LaVerne CA 91750  
909-392-2033  
Fax 909-392-4651

Ametek/Plymouth Products Div (E)  
PO Box 1047  
Sheboygan WI 53082-1047  
800-222-7558  
Fax 414-457-6652

Amiad Water System Technologies (E)  
PO Box 5547  
Oxnard CA 93031-5547  
805-988-3323  
800-969-4055  
Fax 805-988-3313  
Fax 800-PRO-FILTER

Amsoil Inc (E, C)  
Amsoil Bldg  
Superior WI 54880  
715-392-7101  
Fax 715-392-5225

Amturf Seeds (C)  
850 N Old US 23  
Brighton MI 48116  
810-632-5640  
800-482-3130  
Fax 810-632-5840

Anchor Fence Inc (E)  
Monumental Iron Works  
6500 Eastern Ave  
Baltimore MD 21224  
410-633-6500  
Fax 410-633-6506

Anchor Wall Systems (E)  
6101 Baker Rd  
Ste 201  
Minnetonka MN 55345  
800-473-4452  
Fax 612-933-8855

Andersons (C)  
Lawn Products Group  
480 W Dussel Dr  
Maumee OH 43537  
419-893-5050  
Fax 419-891-2745

Apparel Master (M)  
PO Box 62687  
Cincinnati OH 45262  
800-543-1678  
Fax 513-772-4117  
Uniforms & apparel

Applewood Seed Co (S)  
5380 Vivian St  
Arvada CO 80002  
303-431-SEED  
Fax 303-431-7981  
Wildflower Seed

**Applied Biochemists (C)**

Div Great Lakes Biochemical Co  
6120 W Douglas Ave  
Milwaukee WI 53218  
414-464-8450  
800-558-5106  
Fax 414-438-5671  
See our ad on page 71.

Aqua N Lite (E)  
31260 Cedar Valley Dr  
Westlake Village CA 91362  
800-457-0710  
Fax 800-457-0730

Aquapore Moisture Systems Inc (E)  
610 S 80 Ave  
Phoenix AZ 85043  
602-936-8083  
Fax 602-936-9040

AquaScape, A Toro Partner (E)  
2611 N Second St  
Minneapolis MN 55411  
612-521-3321  
800-569-1345  
Fax 612-521-1455

- Aquatrols (C)  
5 N Olney Ave  
Cherry Hill NJ 08003  
609-751-0309  
Fax 609-751-3859
- Aqua-Tronics Inc (E)  
17023 SE McLoughlin Blvd  
Milwaukie OR 97267  
503-653-2232  
Fax 503-653-9963
- Arborchem (E, C)  
PO Box 1567  
Fort Washington PA 19034  
215-659-7922  
Fax 215-784-1366
- Arbortech (E)  
3201 W Old Lincoln Way  
Wooster OH 44691  
216-264-4266  
800-255-5715  
Fax 216-264-0891
- Architectural Landscape Lighting Inc (E)  
2930 S Fairview St  
Santa Ana CA 92704  
714-668-3660  
Fax 714-668-1107
- Areo-Power Unitized Fueler Inc (E)  
103 Smithtown Blvd  
Smithtown NY 11787  
516-366-4362  
Fax 516-366-0905
- Armor Metal Products (E)  
2500 Phoenix Ave  
PO Box 4609  
Helena MT 59604  
406-442-5560
- Armor Systems Inc (E)  
1626 W Airport Blvd  
Sanford FL 32773-4814  
407-323-9787  
Fax 407-330-0442
- Arrow Seed Co (S)  
PO Box 722  
Broken Bow NE 68822  
800-622-4727  
Fax 308-872-6945  
Other Turfseed: Turf-Type Buffalo Grass,  
Native & Introduced Grasses, Habitat Mixes;  
Wildflower Seed
- Ask Me Multimedia Center (E)  
7100 Northland Circle Ste 401  
Minneapolis MN 55428  
612-531-0603  
Fax 612-531-0645
- Associated Landscape Contractors of  
America (M)  
12200 Sunrise Valley Dr Ste 150  
Reston VA 22091  
703-620-6363  
Fax 703-620-6365  
Trade association
- ATI Corp (E)  
325 W Main St  
New Holland PA 17557  
717-354-8721
- Automata Inc (E)  
10551 E Bennett Rd  
Grass Valley CA 95945  
916-273-0380  
800-994-0380  
Fax 916-273-0381
- Automatic Filters Inc/Tekleen (E)  
6363 Wilshire Blvd #311  
Los Angeles CA 90048  
213-651-0530  
Fax 213-651-5236  
Online Address: AOL @ Comm. TEKLEEN
- Automatic Rain Co (E)  
PO Box 2067  
Menlo Park CA 94026  
415-323-5161  
Fax 415-323-4078
- Badger Assocs (E)  
1108 Third Ave  
New Brighton PA 15066  
412-846-0670  
800-822-3437  
Fax 412-846-3470
- Baker (E)  
500 N Spring St  
PO Box 997  
Port Washington WI 53074-0997  
414-284-8669  
Fax 414-377-8202
- Baker Mineral Products (C)  
PO Box 1189  
York PA 17405  
717-848-1501  
Fax 717-854-9555
- Bamert Seed Co (S)  
Rte 3 Box 1120  
Muleshoe TX 79347  
806-272-5506  
Fax 806-272-5509  
Ornamental Grass Seed: Native; Other  
Turfseed: (Buffalograss) Topgun, Plains
- Bandit Industries Inc (E)  
6750 Millbrook Rd  
Remus MI 49340  
517-561-2270  
Fax 517-561-2273
- Barenbrug USA (S)  
PO Box 239  
Tangent OR 97389  
503-926-5801  
Fax 503-926-9435
- Bentgrasses: (Creeping) Regent, (Colonial)  
Bardot; Fescues: (Tall) Lexus, Vegas, Phoenix,  
Austin; Kentucky Bluegrasses: Bartitia,  
Barcelona, Aaron, Baronie, Baruzo, Baron II;  
Ornamental Grass Seed: Barkoel Prairie  
Junegrass; Perennial Ryegrasses: Pinnacle,
- Premier II, Greenland; Turfseed Mixes or  
Blends: Water Saver (tall fescue blends),  
Turfstar, Top Flight (perennial blends)
- F A Bartlett Tree Expert Co (M)  
PO Box 3067  
Stamford CT 06905  
203-323-1131  
Tree care service
- BASF Corp (C)  
PO Box 13528  
Research Triangle Park NC 27709-3528  
919-361-5387  
Fax 919-361-2393
- Bayer Corp (C)  
8400 Hawthorn Rd  
Box 4913  
Kansas City MO 64120  
800-842-8020  
Fax 816-242-2298
- BCS America Inc (E)  
13601 Providence Rd  
Matthews NC 28105  
704-846-1040  
Fax 704-846-1086
- Bear Cat Co (E)  
237 NW 12  
West Fargo ND 58078  
701-282-5520  
Fax 701-282-9522
- Becker-Underwood (C)  
PO Box 667  
Ames IA 50010  
515-232-5907  
Fax 515-232-5961
- Befco Inc (E)  
Hwy 301 S  
Rocky Mount NC 27802  
800-334-6617  
Fax 919-977-9718
- Belton Industries Inc (E)  
8613 Roswell Rd  
Atlanta GA 30350  
800-225-4099  
Fax 404-992-6361
- Big John Tree Transplanter Mfg Inc (E)  
Hwy 110 E  
PO Box 608  
Heber Springs AR 72543  
501-362-8161  
Fax 501-362-5407
- Bil-Jax Inc (E)  
595 E Lugbill Rd  
Archbold OH 43502  
419-445-8915  
Fax 419-445-0367
- Billy Goat (E)  
PO Box 308  
Lee's Summit MO 64063-0308  
816-524-9666  
Fax 816-524-6983

SUPPLIERS

- biosys (C)  
1057 E Meadow Circle  
Palo Alto CA 94303  
800-821-8448  
Fax 415-424-8003
- BioTherm Hydronic Inc (M)  
PO Box 750967  
Petaluma CA 94975  
707-794-9660  
800 GET-HEAT  
Fax 707-794-9663  
Soil temperature control systems
- Bird-X (E)  
300 N Elizabeth St  
Chicago IL 60607  
312-226-2473  
Fax 312-226-2480  
Online Address: BIRDINC@OAL.COM
- Blackburn Mfg Co (E)  
PO Box 86  
Neligh NE 68756  
402-887-4161  
Fax 402-887-5171
- BlueBird Intl Inc (E)  
2778 S Tejon St  
Englewood CO 80110-1206  
303-781-4458  
Fax 303-781-1873
- Bomanite Corp (M)  
PO Box 599  
Madera CA 93639  
209-673-2411  
Fax 209-673-8246  
Architectural concrete paving, cast-in-place  
concrete erosion control
- Bonide Products Inc (C)  
2 Wurz Ave  
Yorkville NY 13495  
315-736-8231  
Fax 315-736-7582
- bor-mor Inc (M)  
PO Box 108  
Hugo MN 55038  
612-429-1888  
Fax 612-429-8828  
Horizontal directional drilling machines
- Boss Snowplow (E)  
PO Box 788  
Iron Mountain MI 49801  
906-774-8000  
Fax 906-779-4218
- Bowie Industries Inc (E)  
PO Box 931  
Bowie TX 76230  
817-872-2286  
Fax 817-872-4792
- BRADCO (E)  
PO Box 266  
Delhi IA 52223  
319-922-2981
- 800-922-2981  
Fax 319-922-2130
- Bradco Div (E)  
ATI Inc  
Box 266  
Delhi IA 52223  
319-922-2981  
Fax 319-922-2130
- Brewt Power Systems Inc (E)  
5120 N Arena Way  
Atwater CA 95301  
209-394-3122  
Fax 209-394-7622
- Briargreen Inc (C)  
PO Box 6639  
Kent WA 98064  
206-630-5024  
Fax 206-630-9124
- Brickstop Corp (E)  
636 Petrolia Rd  
Downsview ON Canada M3J 2W8  
800-565-2599  
Fax 416-223-6514
- Brillion Iron Works Inc (E)  
200 Park Ave  
Brillion WI 54110  
414-756-3720  
Fax 414-756-3409
- Brouwer Turf Equipment Ltd (E)  
23324 Woodbine Ave  
Keswick ON Canada L4P 3E9  
416-476-4311  
Fax 416-476-5867
- Brown Mfg Corp (E)  
Rte 3, Box 339  
Ozark AL 36360  
334-795-6603  
Fax 334-795-3029
- Broyhill Co (E)  
North Market Sq  
Dakota City NE 68731-0475  
402-987-3412  
Fax 402-987-3601  
Online Address: URL:  
<http://www.siouxlan.com/broyhill>  
Online Address: E-MAIL: Broyhilsal@aol.com
- Brushking (E)  
4173 Domestic Ave  
Naples FL 33942  
800-959-2887  
Fax 813-643-3914
- Buckner (E)  
4381 N Brawley  
Fresno CA 93722  
209-275-0500  
Fax 209-275-3384
- Bufftech Inc (E)  
2525 Walden Ave  
Buffalo NY 14225  
716-685-1600
- 800-333-0569  
Fax 716-685-1172
- Bunton Co (E)  
4601 E Indian Trail  
Louisville KY 40213  
502-966-0550  
Fax 502-966-0564
- Burch Mfg Co (E)  
618 First Ave N  
Fort Dodge IA 50501  
515-573-4136  
Fax 515-573-4138
- Burkeen Mfg Co (E)  
11200 High Point Cove  
Olive Branch MS 38654  
601-895-4150  
Fax 601-895-9774  
Online Address: burkeen@aol.com
- E F Burlingham & Sons Seed (S)  
PO Box 217  
Forest Grove OR 97116  
800-221-7333  
Fax 503-359-9223
- Bentgrasses: Penncross, Penneagle,  
Pennlinks, Pennway, Penntrio; Fescues: (Tall)  
Falcon II, Winchester, Marksman, MVP,  
Starfire, Southern Choice; (Chewings) Koket,  
Eco, K-2; Kentucky Bluegrasses: Haga, Opal,  
Washington, Merit; Perennial Ryegrasses:  
Pennant, Pennant II, Competitor, Wizard,  
Excel, Symphony Blend, Trilogy Blend;  
Turfseed Mixes or Blends: MVP Tall Fescue  
Blend, Sunlover Blue Blend; Other Turfseed:  
Vernon Hard Fescue
- Burlington Scientific Corp (C)  
222 Sherwood Ave  
Farmingdale NY 11735  
516-694-9000  
Fax 516-694-9177  
Online Address: 717-1325@MCI.com
- Bush Hog (E)  
PO Box 1039  
Selma AL 36702-1039  
205-872-6261
- Bush Leasing Inc (E)  
185A Park Dr  
Wilmington OH 45177  
513-382-5502  
800-766-2874  
Fax 513-382-5150
- Byers Gold Inc (E)  
PO Box 39129  
Louisville KY 40207  
502-459-7900  
Fax 502-473-0800
- California Landscape Lighting (E)  
31260 Cedar Valley Dr  
Westlake Village CA 91362  
800-457-0710  
Fax 800-457-0730

Canaan Industries Inc (E)  
PO Box 8097  
Dothan AL 36304  
334-793-9112  
800-633-7560  
Fax 334-677-0846  
Fax 800-581-0846

Cantex Inc (E)  
PO Box 340  
Mineral Wells TX 76068  
817-325-3344  
Fax 817-325-4644

Celpril (C)  
251 Oak St  
Manteca CA 95336  
209-823-1738  
Fax 209-823-8855

Genex Supply & Mktg Inc (S)  
PO Box 49  
Madras OR 97741  
503-475-3877  
Fax 503-475-6603  
Kentucky Bluegrasses: Merit

CertainTeed Corp (E)  
Pipe & Plastics Group  
PO Box 860  
Valley Forge PA 19482  
(610) 341-7000  
Fax (610) 341-6837

Champion Irrigation Products (E)  
1460 Naud St  
Los Angeles CA 90012  
213-221-2108  
Telex 213-221-1690

Chandler Equipment Co (E)  
1111 E Ridge Rd  
PO Box 2533  
Gainesville GA 30503  
800-243-3319  
Fax 770-535-1265

W E Chapps Inc (E)  
PO Box 291054  
Port Orange FL 32129  
904-761-2427  
Fax 904-767-2200

Chempath Inc (E)  
Grid System  
115 Poplar Loop  
Flat Rock NC 28731  
800-843-4743  
Fax 704-692-1499

Chevrolet - Medium Duty Trucks (E)  
31 E Judson  
Pontiac MI 48342-2230  
810-745-7785  
Fax 810-745-5310

Carroll Childers Co (E)  
4922 Alameda Genoa  
PO Box 750549  
Houston TX 77275-0549

800-231-4012  
Fax 713-991-5586

T Christy Ent Inc (E)  
403 W Brenna Lane  
Orange CA 92667  
714-771-4142  
Fax 714-771-3029

Ciba Turf & Ornamental Products (C)  
PO Box 18300  
Greensboro NC 27419-8300  
910-547-1160  
Fax 910-547-1164

J A Cissel Mfg Co (E)  
PO Box 2025  
Lakewood NJ 08701  
908-901-0300  
800-631-2234  
Fax 908-901-1166

Clarke/American-Lincoln (E)  
101 S Hanley #300  
St Louis MO 63105  
314-721-7255  
Fax 314-746-2383

Classen Mfg Inc (E)  
PO Box 172  
Norfolk NE 68702  
402-371-2294  
Fax 402-371-3602

Cla-Val Co (E)  
PO Box 1325  
Newport Beach CA 92659  
714-722-4800  
Fax 714-548-5441

Clean-Flo Laboratories Inc (E)  
2525 Xenium Lane N  
Plymouth MN 55441-3627  
612-557-6773  
Fax 612-557-6723

W A Cleary Chemical Corp (C)  
178 Ridge Rd Ste A  
Dayton NJ 08810  
908-329-8399  
Fax (908) 274-0894

Clements Assocs Inc (E)  
RR #1 Box 186  
Newton IA 50208  
515-792-8285  
800-247-6630  
Fax 515-792-1361

Clifford Sales & Marketing Inc (C)  
44 Granada Way  
St Louis MO 63124  
314-432-5806  
Fax 314-997-5375

Clinton Engines Corp (E)  
605 E Maple  
Maquoketa IA 52060  
319-652-2411  
Fax 319-652-3427

Club Car Inc (E)  
PO Box 204658  
Augusta GA 30917-4658  
706-863-3000  
800-643-1010  
Fax 706-863-5808

C & M Meteorological Supply (E)  
9680 Thoroughbred Lane  
Colorado Springs CO 80908  
719-495-8878  
Fax 719-495-8960

Columbia ParCar (E)  
350 N Dewey Ave  
PO Box 30  
Reedsburg WI 53959  
608-524-8888  
Fax 608-524-8380

Comet Industries (E)  
Div Hoffco  
358 NW "F" St  
Richmond IN 47374-2297  
317-966-8161  
Fax 317-935-2346

Commercial Landscape Supply Inc (E)  
1821 Reynolds Ave  
Irvine CA 92714  
800-635-8686  
Fax 714-474-8996

Commercial Pump Service Inc (E)  
401 Broadway  
Swanton OH 43558  
419-825-2353  
Fax 419-825-3714

Complete Green Co (C)  
365 Coral Circle  
El Segundo CA 90245  
310-640-6815  
800-GREEN-99  
Fax 310-640-6863

CompuScapes (E)  
2653 Gravitt Rd  
Duluth GA 30136  
404-447-5858

Contech Construction Products (E)  
1001 Grove St  
Middletown OH 45044  
513-425-2753  
Fax 513-425-5993

Continental Bridge (E)  
8301 State Hwy 29 N  
Alexandria MN 56308  
800-328-2047  
Fax 612-852-7067

Conwed Environmental Group (E)  
Delanco Rd  
PO Box 357  
Riverside NJ 08648  
609-461-3400  
800-366-1180 (Cust Svc)  
Fax 609-461-5138

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Corona Clipper (E)  
1540 E Sixth St  
Corona CA 91719  
909-737-6515  
Fax 909-737-8657

CoRoN Corp (C)  
PO Box 198  
Souderton PA 18964  
800-338-0836  
Fax 215-721-2819

CPC (E)  
138 Grant St  
Lexington MA 02173  
617-862-1343

C & P Press Inc (E, M)  
888 Seventh Ave 28 Flr  
New York NY 10106  
212-621-4600  
Fax 212-399-1122

Turf & ornamental chemical reference  
material, turf & ornamental electronic  
pesticide reference material

Creative Automotive Products (E)  
435 Wilson St NE  
Minneapolis MN 55413  
612-331-8600  
Fax 612-331-2357

Creative Curb (E, C)  
23042 Accalade #C  
Laguana Hills CA 92653  
800-292-3488  
Fax 714-951-2656

Creative Sales Inc (C)  
PO Box 501  
Fremont NE 68025  
800-759-7739  
Fax 402-727-4841

C & S Turf Care Equipment Inc (E)  
6207 Dressler Rd NW  
North Canton OH 44720  
800-872-7050  
Fax 216-966-0956

Cub Cadet Corp (E)  
PO Box 368023  
Cleveland OH 44136  
216-273-4550  
Fax 216-225-9133

Curtis Dyna-Fog Ltd (E)  
PO Box 297  
Westfield IN 46074  
317-896-2561  
Fax 317-896-3788

Curv-Rite Aluminum Lawn Edgings (E)  
3603 N Main St  
Wayland MI 49348  
616-792-0044  
800-366-2878  
Fax 616-792-8126

Custom Environmental Products Inc (E)  
PO Box 140  
Dows IA 50071  
515-852-4659  
Fax 515-852-4659

Daihatsu America Inc (E)  
4422 Corporate Center Dr  
Los Alamitos CA 90720  
800-777-7070  
Fax 714-952-3197

Dakota Peat & Blenders (E, C)  
Pioneer Peat Inc  
PO Box 14088  
Grand Forks ND 58208  
701-746-4300  
Fax 218-773-3151

Dalen Products Inc (E)  
11110 Gilbert Dr  
Knoxville TN 37932  
615-966-3256  
Fax 615-966-6404

Davey Tree Expert Co (C)  
1500 N Mantua St  
Kent OH 44240  
216 673-9511  
Fax 216-673-9843

Dayni Controls Mfg Co (E)  
18414 Eddy St  
Northridge CA 91325  
818-349-8367  
Fax 818-349-5530

D & D Trailers Inc (E)  
100 Lexington Ave  
Trenton NJ 08618  
609-771-0001  
Fax 609-771-4479

Deep Root Partners L P (E)  
345 Lorton Ave Ste 103  
Burlingame CA 94010  
800-458-7668  
Fax 415-344-9380

Online Address:  
73762.511@COMPUSERV.COM

**John Deere (E)**  
4401 Bland Rd Ste 200  
Raleigh NC 27502  
919-850-0123  
Fax 919-954-6343  
See our ad on pages 34-35.

Delavan-Delta Inc (E)  
20 Delavan Dr  
Lexington TN 38351  
901-968-8152  
800-621-9357  
Fax 901-968-5085

Demaco Mfg Group Ltd (E)  
PO Box O  
Temperance MI 48182  
313-847-0618  
Fax 313-847-6215

Dethmers Mfg Co (E)  
PO Box 189  
Boyden IA 51234  
800-543-3626  
Fax 712-725-2380

Deutz Corp (E)  
3883 Steve Reynolds Blvd  
Norcross GA 30093  
404-564-7100  
Fax 404-564-7222

DewEze Mfg Inc (E)  
RR 2 Box 78  
Harper KS 67058  
800-835-1042  
Fax 316-896-7129

DeWitt Co (E)  
Rte 3 Box 31  
Sikeston MO 63801  
800-888-9669  
Fax 314-471-6715

Diamond Machining Technology Inc (E)  
85 Hayes Memorial Dr  
Marlborough MA 01752  
508-481-5944  
Fax 508-485-3924

DICKEY-john Corp (E)  
15.5 S Country Club Rd  
Auburn IL 62615  
217-438-3371  
Fax 217-438-6012

Dilloware Inc (E)  
1395 Bear Creek Rd  
New Braunfels TX 78132  
800-880-0887  
Fax 210-899-2124

Direct Safety Co (E)  
7815 S 46 St  
Phoenix AZ 85044  
602-968-7009  
Fax 602-438-1690

Ditch Devil Trenchers Inc (E)  
1114 SE 12 Ct  
Cape Coral FL 33990  
941-574-1906  
800-223-5468  
Fax 941-458-4530

Ditch Witch (E)  
PO Box 66  
Perry OK 73077  
800-654-6481  
Fax 405-336-3458

Dixon Industries Inc (E)  
Airport Industrial Pk  
PO Box 1569  
Coffeyville KS 67337  
316-251-2000  
Fax 316-251-4117

DOB Distributors Inc (E, C)  
12805 Eckmoor Rd  
Silver Spring MD 20904-3340  
800-255-0901  
Fax 301-622-1045

SUPPLIERS

Dockstocker Corp (E)  
PO Box 654  
Greene NY 13778-0654  
607-656-2300  
Fax 607-656-9005

Doggett Corp (C)  
31 Cherry St  
Lebanon NJ 08833  
800-448-1862  
Fax 908-236-7716

**DowElanco (C)**  
9330 Zionsville Rd  
Indianapolis IN 46268-1054  
800-352-6776  
Fax 317-337-4330  
See our ad on pages 41-52, cover 3.

Drexel Chemical Co (C)  
PO Box 13327  
Memphis TN 38113-0327  
901-774-4370  
Fax 901-774-4666

DuraTech Industries Intl (E)  
PO Box 1940  
Jamestown ND 58402  
701-252-4601  
Fax 701-252-0502

Dyna Diggr (M)  
dba Brisco Inc  
251 Buckeye

Swannanoa NC 28778  
800-IF-YOU-DIG  
Fax 704-298-8871  
Power tree digger

Eagle Point Software (E)  
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4131 Westmark Dr  
Dubuque IA 52002-2627  
800-678-6565  
Fax 319-556-5321  
Online Address: 73457,433

**EarthRight Technologies Inc (C)**  
35375 Melinz Pkwy  
Eastlake OH 44095  
216-951-1017  
Fax 216-951-9013  
See our ad on page 37.

Earthway Products Inc (E)  
PO Box 547  
Bristol IN 46507  
800-294-0671  
Fax 219-848-4249

Easy Gardener (E)  
PO Box 21025  
Waco TX 76706  
817-753-5353  
Fax 817-753-5372

Easy Rake (E)  
1001 S Ransdell Rd  
Lebanon IN 46052-2384  
317-482-1662  
Fax 317-482-1145

Eaton Brothers Corp (E)  
PO Box 60  
Hamburg NY 14075  
716-649-8250  
Fax 716-649-9466

Echo Inc (E)  
400 Oakwood Rd  
Lake Zurich IL 60047  
708-540-8400  
Fax 708-540-8413

Edwards Equipment Co (E)  
4312 Main St  
Yakima WA 98903  
509-248-1770  
Fax 509-248-9721

EFCO Inc (E)  
15722 Kaolota St  
Sylmar CA 91342  
818-362-0292  
Fax 818-362-9872

EICON (E)  
7304 S Alton Way #M  
Englwood CO 80112  
303-290-9159  
Fax 303-290-9546

ELE/Soiltest (E)  
PO Box 8004  
Lake Bluff IL 60044

708-295-9400  
Fax 708-295-9414

Elvex Corp (E)  
7 Trowbridge Dr  
PO Box 850  
Bethel CT 06801  
203-743-2488  
800-888-6582  
Fax 203-791-2278

Emerald Isle Ltd (C)  
2153 Newport Rd  
Ann Arbor MI 48103  
800-628-GROW  
Fax 313-747-6617

Encore Mfg Co (E)  
2415 Ashland Ave  
PO Box 888  
Beatrice NE 68310  
402-228-4255  
Fax 402-223-4103

Envirogenesis Inc (C)  
6634 Electronic Dr  
Springfield VA 22151  
703-941-3900  
800-814-1324  
Fax 703-941-1508

Environmental Container Corp (E)  
31700 SW Riedweg Rd  
Cornelius OR 97113-9609  
503-693-0774  
800-729-7137  
Fax 503-648-3136

Environmental Protection Inc (E)  
PO Box 333  
Mancelona MI 49659-0333  
800-OK-LINER  
Fax 616-587-8020  
Online Address: PVCLINER@AOL.COM

Environmental Seed Producers (S)  
PO Box 2709  
Lompoc CA 93438  
805-735-8888  
Fax 805-735-8798  
Wildflower Seed

Environmental Technologies Equipment Corp (E)  
101-110 Research Dr  
Saskatoon SK Canada S7N 3R3  
306-934-3832  
Fax 306-934-1615

Enviro Reps Intl (E, C)  
515 Calle San Pablo  
Camarillo CA 93012  
805-383-4422  
Fax 805-383-4421

Epoleon Corp (C)  
19160 S Van Ness Ave  
Torrance CA 90501  
310-782-0190  
800-448-6367  
Fax 310-782-0191

**PROFILE**



9330 Zionsville Rd  
Indianapolis, IN 46268  
**Phone:** (317) 337-4395  
**Fax:** (317) 337-4330  
**Customer Contact:** Dan Bouck

**PRODUCTS/SERVICES OFFERED**

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A commitment to customer service, product stewardship and continuing product research and development. A specialized sales force dedicated solely to the needs of the turf and ornamental marketplace.

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310-944-0701  
Fax 310-944-4025

**Excel Industries Inc (E)**

PO Box 7000  
Hesston KS 67062  
316-327-4911  
Fax 316-327-3123  
See our ad on page 15.

**Ex-Cell Metal Products Inc (E)**

2041 W Churchill St  
Chicago IL 60647-5503  
312-486-1140  
800-392-3557  
Fax 312-486-4487

**Exmark Mfg Co (E)**

2101 Ashland Ave  
PO Box 808  
Beatrice NE 68310  
402-223-4010  
Fax 402-223-4154

**E-Z-GO Textron (E)**

PO Box 388  
Augusta GA 30903  
706-798-4311  
Fax 706-796-4540

**E-Z Trench Mfg Co (E)**

1665 Hwy 701 S  
Loris SC 29569  
803-756-6444  
Fax 803-756-6442

**Fair Mfg Inc (E)**

PO Box 306  
Menno SD 57045  
605-387-2389

**Falkenberg Inc (E)**

8833 SE Jannsen Rd  
Clackamas OR 97035  
503-656-9511  
Fax 503-656-9939

**Fanno Saw Works (E)**

Box 628  
Chico CA 95927  
916-895-1762  
Fax 916-895-0302

**Farmers Marketing Corp (S)**

3501 E Broadway  
Phoenix AZ 85040  
602-437-4058  
800-872-4272  
Fax 602-437-0245

Seeded Bermudagrasses: NuMex SAHARA, Princess, Sultan; Other Turfseed: Lehmann lovegrass, Cody & Tatanka buffalograss

**Feldmann Engineering & Mfg Co (E)**

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Sheboygan Falls WI 53085-2513  
414-467-6167  
Fax 414-467-6169

**Ferrell Fabrication (E)**

154 E Chapel Ave  
Carlisle PA 17013  
800-428-2474  
Fax 800-884-5198

**Fiberstars Inc (E)**

2883 Bayview Dr  
Fremont CA 94538  
510-490-0719  
Fax 510-490-3247

**Filtration Irrigation & Fertigation (E)**

18155 Elkwood St  
Reseda CA 91335  
818-705-0215  
Fax 818-343-0919

**Fine Lawn Research Inc (S)**

PO Box 1051  
Lake Oswego OR 97034  
503-636-2600  
Fax 503-636-7020

Bentgrasses: Lopez Creeping; Fescues: (Tall) Finelawn 5GL, Finelawn 88; (Dwarf) Finelawn Petite; (Chewing) Camaro; (Hard) Eureka; (Creeping Red) Flyer; Kentucky Bluegrasses: Chateau; Perennial Ryegrasses: Stallion Select, Finelawn 240; Seeded Bermudagrasses: Cheyenne; Zoysia: Zen 100, 200, 300 & 400

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9281 LeSaint Dr  
Fairfield OH 45014  
513-874-2818  
Fax 513-874-2914

**First Products Inc (E)**

305 Beech St (31794)  
PO Box 1425  
Tifton GA 31793  
912-382-4768  
800-363-8780  
Fax 912-382-0506

**Fiskars Inc (E)**

780 Carolina St  
Sauk City WI 53583  
608-643-4389  
Fax 608-643-4812

**Flat-Gard Inc (E)**

614 Gilmer Rd  
Longview TX 75604  
903-758-7697  
Fax 903-757-7597

**Floratine Products Group (C)**

144 Mid South Cove (38017)  
PO Box 250  
Collierville TN 38027  
901-853-2898  
Fax 901-853-3101  
See our ad on pages 106, 107.

**PROFILE**



200 S. Ridge Road  
P.O. Box 7000  
Hesston KS 67062  
**Phone:** (800) EXL-HSLR (800-395-4757)  
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**Fax:** (316) 327-3123  
**Customer Contact:** Ken Raney

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Div of LRC  
PO Box 414  
Lakeland FL 33802  
813-682-2289  
Fax 813-688-9760

Flower Concepts Inc (M)  
265 Rte 210  
Stony Point NY 10980  
914-942-5019  
Fax 914-942-5019 \*51  
Plant pouch

FMC Corp (C)  
Rte 1 & Plainsboro Rd  
PO Box 8  
Princeton NJ 08543  
800-321-1FMC  
Fax 609-452-8408

Focal Point Communications (M)  
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Cincinnati OH 45246  
800-525-6999  
Fax 513-851-5993  
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*Creative Solutions for Soil Management*

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**(901) 853-2898**

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Fax 708-893-0455

Foresight Products Inc (E)  
6430 E 49 Dr  
Commerce City CO 80022  
800-325-5360  
Fax 303-287-3866

Forestry Suppliers Inc (E, C)  
205 W Rankin St  
PO Box 8397  
Jackson MS 39284-8397  
601-354-3565  
800-647-5368  
Fax 601-354-0362  
Fax 800-543-4203

Fox Valley Systems Inc (E)  
640 Industrial Dr  
Cary IL 60013  
800-323-4770  
Fax 708-639-8190

Friend Mfg Corp (E)  
Prospect St  
PO Box 385  
Gasport NY 14067  
716-772-2622  
Fax 716-772-2370

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800-435-9630  
Fax 217-784-4326

Gandy Co (E)  
528 Gandrud Rd  
Owatonna MN 55060  
507-451-5430  
Fax 507-451-2857

Garden Way Inc (E)  
102 St & Ninth Ave  
Troy NY 12180  
800-833-6990

Garfield Williamson Inc (C, S)  
150 Main St  
PO Box 99  
Ogdensburg NJ 07439  
800-435-5296  
Fax 201-209-0977

Bentgrasses: PennLinks, Penneagle, Penncross, Regent; Fescues: (Tall) Lexus, Vegas, Phoenix, Austin, Tempo; (Chewings) Bridgeport, Bargreen; (Red) Bargena; (Slender) Barcrown; Kentucky Bluegrasses: Barzan, Bartitia, Baron, Barblue, Sabre Poa Trivialis; Perennial Ryegrasses: Pinnacle, Premier, Greenland, Magic, Elf; Turfseed Mixes or Blends: Drought Survivor Tall Fescue Mix (Lexus, Vegas, Phoenix, Austin); Triple Classic Turf Rye Blend (Elf, Pinnacle, Greenland); Other Turfseed: Barkoel Koeleria

Macrantha; Wildflower Seed: Northeast Mixture, Sun & Shade Mixture, Annual Mixture

Garick Corp (E)  
13600 Broadway Ave  
Cleveland OH 44125  
800-242-7425  
Fax 216-581-4712

Gehl (E)  
143 Water St  
West Bend WI 53095  
414-334-9461  
Fax 414-334-1565

GE Lighting Systems (E)  
Spartanburg Hwy  
Hendersonville NC 28739  
704-693-2198  
Fax 704-693-2103

Gempler's Inc (E)  
211 Blue Mound Rd  
PO Box 270  
Mount Horeb WI 53572  
800-382-8473  
Fax 800-551-1128

General Equipment Co (E)  
1500 E Main St  
PO Box 334  
Owatonna MN 55060  
507-451-5510  
Fax 507-451-5511

Germain's Seeds (S)  
13117 Thomasville  
Moorpark CA 93021-2957  
800-688-TURF  
Fax 805-523-8744

Fescues; Kentucky Bluegrasses; Ornamental Grass Seed; Perennial Ryegrasses; Seeded Bermudagrasses; Turfseed Mixes or Blends; Other Turfseed; Wildflower Seed

Glen-Hilton Products Inc (E)  
PO Box 31614  
Richmond VA 23294  
804-755-1101  
Fax 804-755-1102

Glenmac Inc (E)  
PO Box 2135  
Jamestown ND 58402  
800-437-9779  
Fax 701-252-1978  
Online Address: 74617.657@Compuserve

Glenncorp Inc (E)  
1413 E Kings Hwy  
PO Box 535  
Paragould AR 72450  
501-239-4796  
Fax 501-239-8942

GMC Truck (E)  
31 E Judson  
Pontiac MI 48342  
810-745-7785

SUPPLIERS

Fax 810-745-5310

GNC Pump Inc (E)  
5202 Dow Rd  
Houston TX 77040  
713-937-3449  
Fax 713-896-0164

Goldschmidt Chemical Corp (C)  
914 E Randolph Rd  
Hopewell VA 23112  
800-446-1809  
Fax 804-541-2783

Goossen Industries (E)  
PO Box 705  
Beatrice NE 68310  
402-228-4226  
Fax 402-223-2245

Grasshopper Co (E)  
One Grasshopper Trail  
PO Box 637  
Moundridge KS 67107  
316-345-8621  
Fax 316-345-2301

**Gravelly Intl (E)**  
150 S Stratford Rd Ste 530  
Winston Salem NC 27104  
910-777-1122  
Fax 910-777-1594  
See our ad on cover 4.

**PROFILE**



150 S. Stratford Rd., Suite 530  
Winston-Salem, NC 27104

**Phone:** (910) 777-1122

**Fax:** (910) 777-1594

**Customer Contact:** Teresa Lowry

**PRODUCTS/SERVICES OFFERED**

Manufacturer of lawn and grounds maintenance products in the municipality and commercial market. Product lines consist of 2 and 4 wheel tractors and intermediate walk behind and riding outfront rotaries.

**MARKETPLACE STRENGTHS**

Nationwide dealer network. Factory trained service technicians. Overnight delivery of service parts available.

Great Salt Lake Minerals Corp (C)  
8300 College Blvd  
Overland Park KS 66210  
913-344-9303  
Fax 913-338-7919  
Online Address: Nason@HQ1.USA.COM

Great Western Seed Co (S)  
810 Jackson St  
Albany OR 97321  
503-928-3100  
Fax 503-967-0556  
Bentgrasses: Crenshaw, Southshore, L93;  
Fescues: (Tall) Rebel II, Rebel Jr, Rebel 3D;  
(Chewings) Jamestown II; (Hard) Reliant;  
Kentucky Bluegrasses: Baron, Belmont,  
Georgetown, Ram I, 1757, Nassau,  
Preakness, Princeton Tiger P105; Ornamental  
Grass Seed: Azure Blue Fescue; Perennial  
Ryegrasses: Palmer II, Prelude II, Repell II,  
Yorktown III; Turfseed Mixes or Blends:  
custom blends; Other Turfseed: Salty  
Alkaligrass, Laser Poa Trivialis; Wildflower  
Seed: Pinto

GreenCare Intl (E)  
17851 Georgetown Lane  
Huntington Beach CA 92647  
714-842-6003  
800-635-8761  
Fax 714-842-1707

Greener Pastures (C)  
435 Wilson St NE  
Minneapolis MN 55413  
612-331-8600  
800-783-1069  
Fax 612-331-2357

Green Industry Expo (M)  
1000 Johnson Ferry Rd NE Ste C-135  
Marietta GA 30068-2112  
404-973-2019  
Fax 404-578-6071  
National trade show for landscape & lawn  
care professionals

Green Pro Services (E, C)  
380 S Franklin St  
Hempstead NY 11550  
516-538-6444  
Fax 516-538-2042

Greenscape Pump Services Inc (E)  
1425 Whitlock Rd Ste 108  
Carrollton TX 75006  
214-446-0037  
Fax 214-446-0313

Jonathan Green Turf Products (E, C, S)  
48 Squankum-Yellowbrook Rd  
PO Box 326  
Farmingdale NJ 07727  
908-938-7007  
800-243-0047 NJ  
800-526-2303 Outside NJ  
Fax 908-938-5788

Bentgrasses: Penncross, Penneagle,  
Pennlinks, Pennway, Seaside, Regent;  
Fescues: (Tall) Duke, Kentucky-31, Mesa,

Montauk, Richmond; (Creeping) Pennlawn,  
Salem; (Chewings) Cascade, Southport;  
(Hard) Warwick; Kentucky Bluegrasses:  
Adelphi, A-34, Alene, America, Canterbury,  
Chateau, Classic, Destiny, Eclipse, Glade,  
Gnome, Jefferson, Merit, Monopoly, Nassau,  
Nimbus, Parade, Ram I, Touchdown,  
Washington; Ornamental Grass Seed:  
Birdsfoot Trefoil, Blackwell Switchgrass,  
Alsike-Ladino-White-Red Clover,  
Crownvetch, Deertongue, Flat Pea,  
Fultsgrass, Japanese Millet, Orchardgrass,  
Redtop, Timothy, Weeping Lovegrass;  
Perennial Ryegrasses: Allaire, Chatham,  
Duet, Gettysburg, Linn, Manhattan II,  
Sherwood; Turfseed Mixes or Blends: Blue-  
Rye, Contractor's, Dense Shade, Drought  
Tough, Fall Magic, Fast Grow, Spring Beauty,  
Full Sun, Funlawn, Heavy Traffic, Pasture,  
Showlawn, Sodmaker, Sun & Shade, Touch-  
up, Veri-Green, PRO-GREEN Sunny, PRO-  
GREEN Shady, Sun-Thru-Shade, Dura-Turf,  
3-Way Ryegrass, Utility; Wildflower Seed:  
Jonathan Green Northeast Wildflower  
Mixture, Jonathan Green Annual Wildflower  
Mix, Jonathan Green Perennial Wildflower  
Mixture

Griffin Corp (C)  
Rocky Ford Rd  
Valdosta GA 31601  
912-242-8365  
Fax 912-244-5813

Griswold Controls (E)  
2803 Barranca Pkwy  
Irvine CA 92714  
714-559-6000  
Fax 714-559-6088

Gro-Power Inc (C)  
15065 Telephone Ave  
Chino CA 91710  
909-393-3744  
800-473-1307  
Fax 909-393-2773

Grotech (E)  
PO Box 71070  
Madison Heights MI 48071  
800-725-8377  
Fax 810-542-7865

Gro Tec Inc (C)  
PO Box 290  
Madison GA 30650  
706-342-1234  
Fax 706-342-9644

Growth Products Ltd (C)  
PO Box 1259  
White Plains NY 10602  
800-648-7626  
Fax 914-428-2780

GSE Lining Technology Inc (E)  
19103 Gundel Rd  
Houston TX 77073  
800-435-2008  
Fax 713-875-6010

SUPPLIERS

Guest Industries Inc (E)  
3601 Winsted Rd  
Torrington CT 06790  
203-482-1118  
Fax 203-489-6336

Gustafson Inc (C)  
PO Box 660065  
Dallas TX 75266  
214-985-8877  
Fax 214-985-1696

Hammer's Plastic Recycling Corp (E)  
Hwy 20 & 65 N  
RR 3 Box 182  
Iowa Falls IA 50126  
515-648-5073  
Fax 515-648-5074

Hannay Reels Inc (E)  
PO Box 159  
Westerlo NY 12193  
518-797-3791  
Fax 800-REELING

James Hardie Irrigation (E)  
27631 La Paz Rd  
Laguna Niguel CA 92677-3917  
714-831-6000  
Fax 714-831-3212  
Online Address: <http://www.Hardie.com>

Harmony Products (C)  
2121 Old Greenbrier Rd  
Chesapeake VA 23320  
800-343-6343  
Fax 804-523-9567

Haul Master Inc (E)  
1501 First Ave  
Mendota IL 61342  
815-539-7422  
800-848-HAUL  
Fax 815-539-7331

Heckendorn Equipment Co of Kansas Inc (E)  
122 W Second  
PO Box 134  
Peabody KS 66866  
800-835-7805  
Fax 316-983-2880

Hein Co (E)  
Tip Off  
PO Box 308  
Detroit Lakes MN 56502  
800-277-7511  
Fax 218-847-4696

Henderson Mfg (E)  
1085 S Third St  
Manchester IA 52057  
319-927-2829  
Fax 319-927-2521

Hendrickson Bros (E)  
2931 Rimpau Ave  
Corona CA 91719  
909-737-6822  
Fax 909-737-9151

Hendrix & Dail Inc (C)  
PO Box 589  
Oxford NC 27565  
919-693-4132  
Fax 919-693-8787

Herd Seeder Co (E)  
PO Box 448  
Logansport IN 46947  
219-753-6311  
Fax 219-722-4106

Hermitage Gardens (E)  
W Seneca Ave  
Canastota NY 13032  
315-697-9093  
Fax 315-697-8169

Highway Equipment Co (E)  
616 D Ave NW  
Cedar Rapids IA 52405  
319-363-8281  
Fax 319-363-8284

Hi Lift Jack Co (E)  
PO Box 228  
Bloomfield IN 47424  
800-233-2051  
Fax 812-384-4592

E L Hilts & Co (E, C)  
2551 Hwy 70 W  
PO Box 1789  
Hickory NC 28603-1789  
800-354-4587  
Fax 704-328-2835

Hiniker Co (E)  
PO Box 3407  
Mankato MN 56002  
507-625-6621  
Fax 507-625-5883

Hobbs & Hopkins Ltd (E, C, S)  
1712 SE Ankeny St  
Portland OR 97214  
503-239-7518  
Fax 503-230-0391  
Bentgrasses: Emerald, Cobra, Penncross,  
Penneagle; Fescues: (Chewings) Longfellow,  
Enjoy; (Creeping Red) Cindy; (Tall) Bonsai,  
Era, Pacer; Kentucky Bluegrasses: Merit,  
Banjo; Perennial Ryegrasses: Elka, Essence,  
Derby II, Top Hat, Gator; Turfseed Mixes or  
Blends: Pro-Time lawn seed mixes (varieties  
of perennial ryegrass & fescue); Fleur de  
lawn, PDX (ecology mixes); Other Turfseed:  
Native seed for reclamation; Wildflower Seed

Hodges Mfg Co (E)  
Rte 4 Box 328B  
Mountain Home AR 72653  
501-492-6116  
Fax 501-492-6801

Hoffco Inc (E)  
358 NW "F" St  
Richmond IN 47374-2297  
317-966-8161  
Fax 317-935-2346

Homelite (E)  
Sub Deere & Co  
14401 Carowinds Blvd  
Charlotte NC 28273  
704-588-3200  
Fax 704-588-0936

Hotsy Corp (E)  
21 Inverness Way E  
Englewood CO 80112  
303-792-5200  
800-525-1976  
Fax 303-792-0547

Hubbell Lighting Inc (E)  
2000 Electric Way  
Christiansburg VA 24073  
703-382-6111  
Fax 703-382-1526

H D Hudson Mfg Co (E)  
Green Garde Div  
500 N Michigan Ave  
Chicago IL 60611  
312-644-2830  
Fax 312-644-7989  
Fax 800-745-2392

Humate Intl Inc (C)  
600 N Ellis Rd  
Jacksonville FL 32254  
904-783-6396  
Fax 904-781-6512

Humate Technologies Inc (C)  
PO Box 430  
Grove OK 74344  
918-786-5100  
Fax 918-786-2498

Hunter Agri-Sales Inc (E)  
PO Box 2  
Coatesville IN 46121  
317-539-4400  
800-536-4131  
Fax 317-386-7277

Hunter Industries (E)  
1940 Diamond St  
San Marcos CA 92069  
619-744-5240  
Fax 619-744-7461

Huntington Laboratories Inc (C)  
970 E Tipton St  
Huntington IN 46750  
800-537-5724  
Fax 219-356-6485

Husqvarna Forest & Garden Co (E)  
9006 Perimeter Woods Dr  
Charlotte NC 28216  
800-GET-SAWS  
800-HUSKY-62 (Nearest Dealer)  
Fax 704-597-8802

Hypro Corp (E)  
375 Fifth Ave NW  
New Brighton MN 55112  
612-633-9300  
Fax 612-633-6864

SUPPLIERS

ICD/Innovative Concrete Design Corp (E)  
3934 N Ridgefield Cr  
Milwaukee WI 53211  
414-962-4065  
Fax 414-332-9678  
Online Address: BoblCD@AOL.Com

Idaho Wood (E)  
PO Box 488  
Sandpoint ID 83864  
800-635-1100  
Fax 208-263-3102

Independent Protection Co (E)  
1603-09 S Main St  
PO Box 537  
Goshen IN 46526  
219-533-4116  
Fax 219-534-3719

Ingersoll Equipment Co (E)  
PO Box 5001  
Winneconne WI 54986  
414-582-5000  
Fax 414-582-5043

Innoquest (E)  
910 Hobe Rd  
Woodstock IL 60098  
815-337-8555  
Fax 815-337-8556  
Online Address: Innoquest@AOL.COM

Innovative Data Design Inc (E)  
1820-L Arnold Industrial Way  
Concord CA 94523  
510-680-6818  
Fax 510-680-1165

IntAgra Inc (C)  
8500 Pillsbury Ave S  
Minneapolis MN 55420  
612-881-5535  
Fax 612-881-7002

International Seeds Inc (S)  
PO Box 168  
Halsey OR 97348  
503-369-2251  
Fax 503-369-2640

Bentgrasses: Cobra, Emerald, CEO, Viper;  
Fescues: (Tall) Hounddog 5, Hounddog, Era,  
Dixie Green; (Creeping Red) Cindy, Herald;  
(Chewing) Longfellow, Enjoy; (Hard) Valda,  
Eureka; (Slender Creeping Red) Marker;  
(Slender) Quatro; Kentucky Bluegrasses:  
Banjo, Merit, Allure, Fortuna; Perennial  
Ryegrasses: Top Hat, Essence, Derby  
Supreme, Regal, Gator, Elka; Turfseed Mixes  
or Blends: Ph.D perennial ryegrass, Ph.D with  
Sabre, Dixie Green, Dixie Green with Sabre,  
Major League, Showboat, Celebrity  
perennial ryegrass; Wildflower Seed: Wild  
Things; Zoysia: Sunrise Brand

International Sports Turf Institute Inc (M)  
1812 Shadowood Dr  
College Station TX 77840  
409-693-4066  
Fax 409-693-4878  
Turfgrass education, research, books, and  
technical assistance

Irrigation Management Group (E)  
4 Union Sq Ste E  
Union City CA 94587  
510-471-2544  
Fax 510-471-6257

Irrigation & Supplies Unlimited (E)  
125 43rd Ave  
Vero Beach FL 32968  
407-788-9144  
Fax 407-569-3658

Irrrometer Co (E)  
PO Box 2424  
Riverside CA 92516-2424  
909-689-1701  
Fax 909-689-3706

ISK Biosciences (C)  
1523 Johnson Ferry Rd Ste 250  
Marietta GA 30062  
770-565-3499  
Fax 770-565-4155

Isuzu Truck of America (E)  
13181 Crossroad Pkwy  
City of Industry CA 91746

Jacklin Seed Co (S)  
5300 W Riverside Ave  
Post Falls ID 83854-9499  
208-773-7581  
Fax 208-773-7581  
Bentgrasses: Putter; Fescues: (Tall Turf-Type)  
Arid, Pixie, Wrangler: (Fine) MX-86;  
Kentucky Bluegrasses: Amazon, Eclipse,  
Fylking, Glade, Huntsville, Nassau, NuBlue,  
Nugget, NuStar, Ram I, Suffolk; Perennial  
Ryegrasses: Advent; Seeded  
Bermudagrasses; Turfseed Mixes or Blends:  
Triplet tall fescue blend; Zoysia

Jacobsen Div (E)  
Textron Inc  
1721 Packard Ave  
Racine WI 53403  
414-637-6711  
Fax 414-637-4465

JCB Inc (E)  
10939 Philadelphia Rd  
White Marsh MD 21162  
410-335-2800  
Fax 410-335-3695

J & J Mfg Co (E)  
Box 110  
Farmersville IL 62533  
217-227-4532

Howard Johnson Enterprises (C)  
PO Box 2990  
Milwaukee WI 53201  
414-276-4656  
Fax 414-276-4184

Johnson's Industrial Supply Co (E)  
1941 Karlin Dr  
St Louis MO 63131  
314-966-2420  
Fax 314-966-4090

JPF Distributors (M)  
9 Union Sq Ste 184  
Southbury CT 06488  
800-582-8843  
Fax 203-262-1463  
Bird & animal control devices  
(pyrotechnics/nonchemical)

JRCO Inc (E)  
PO Box 41304  
Minneapolis MN 55441  
612-535-7200  
Fax 612-535-9553

JRM Chemical Inc (C)  
13600 Broadway Ave  
Cleveland OH 44125  
800-962-4010  
Fax 216-475-6517

Kadco USA Inc (E)  
16 DeGraff St  
Amsterdam NY 12010  
518-842-4530  
Fax 518-842-0602

Kalo Inc (E, C)  
4550 W 109 St  
Overland Park KS 66211  
913-491-9125  
Fax 913-491-9146

Karcher (E)  
PO Box 6910  
Somerset NJ 08875-6910  
908-356-1199  
Fax 908-356-0435

Kasco Marine Inc (E)  
1925 Quinlan Ave S  
Lakeland MN 55043  
612-436-7611  
Fax 612-436-6734

Kawasaki Motors Corp USA (CA) (E)  
9950 Jeronimo Rd  
Irvine CA 92718-2016  
714-770-0400  
Fax 714-458-5600

Kawasaki Motors Corp USA (MI) (E)  
5080 36th St SE  
Grand Rapids MI 49512  
616-949-6500  
Fax 616-954-3031

KBI (E)  
27781 Hopkins Ave  
Valencia CA 91355  
805-257-3262  
Fax 805-257-4320

F D Kees Mfg Co (E)  
700-800 Park Ave  
Box 8  
Beatrice NE 68310  
402-223-2391  
Fax 402-228-2258

Kel Instruments Co (E)  
PO Box 54  
Wyckoff NJ 07481  
201-847-8353  
Fax 201-891-8113

Kelley Mfg Corp (E)  
61501 Bremen Hwy  
Mishawaka IN 46544  
219-255-4746  
Fax 219-255-6817

Kent Mfg of Venice Inc (E)  
224 Seaboard Ave  
Venice FL 34292  
800-330-KENT  
Fax 813-485-8871

Kifco Irrigation (E)  
PO Box 290  
Havana IL 62644  
309-543-4425  
Fax 309-543-4945

Kincaid Enterprises Inc (C)  
Box 549  
Nitro WV 25143  
304-755-3377  
Fax 304-755-4547

King O'Lawn Products (E)  
KOL Ltd  
PO Box 3806  
Sioux City IA 51102  
712-258-0108  
Fax 712-258-5363

Kioti Tractor (E)  
4608 Lely Rd  
Wilson NC 27893  
919-291-6111  
Fax 919-291-9161

Knox Fertilizer Co (C)  
PO Box 248  
Knox IN 46534  
219-772-6275  
Fax 219-772-5878

Kohler Co (E)  
444 Highland Dr  
Kohler WI 53044  
414-457-4441  
Fax 414-459-1747

Koos/Shore (C)  
4500 13th Ct  
Kenosha WI 53140  
800-558-5667  
Fax 414-654-6287

Koyker Mfg Co (E)  
200 N Cleveland  
PO Box 409  
Lennox SD 57039  
605-647-2811  
Fax 605-647-2813

Krigger & Co (E)  
3025 Babcock Blvd  
PO Box 15277

Pittsburgh PA 15237-2792  
412-931-2176  
Fax 412-931-9350

Kromer Co (E)  
2365 Commerce Blvd  
Mound MN 55364  
800-373-0337  
Fax 612-472-4371

**Kubota Tractor Corp (E)**  
3401 Del Amo Blvd  
Torrance CA 90503  
310-370-3370  
See our ad on page 3.

Kut-Kwick Corp (E)  
PO Box 984  
Brunswick GA 31520  
912-265-1630  
800-248-5945  
Fax 912-265-6774  
Online Address: [Compuserve 76724,2055](http://Compuserve.76724,2055)

Kwik-Trench Earth Saw (E)  
205 Homestead Rd  
Lehigh FL 33936  
800-327-4997  
Fax 813-369-4204

LaBarge Equipment Co (E)  
PO Box 8125  
Holland MI 49422  
616-399-7544

Fax 616-399-9932

LAKOS Separator & Plum Creek Filtration  
Systems (E)  
1365 N Clovis Ave  
Fresno CA 93727  
800-344-7205  
Fax 209-255-8093

Lambert Mfg Corp (E)  
117 S Third St  
Ansonia OH 45303  
513-337-3641  
Fax 513-337-0755

Landa Water Cleaning Systems (E)  
13705 NE Airport Way  
Portland OR 97230  
800-645-2632  
Fax 800-535-9164  
Online Address: [Landa@teleport.com](mailto:Landa@teleport.com)

Land Pride (E)  
108 W Second  
PO Box 218  
Assaria KS 67416  
913-667-4755  
Fax 913-667-2055

Landscape Forms Inc (E)  
431 Lawndale Ave  
Kalamazoo MI 49001  
800-521-2546  
Fax 616-381-3455  
Online Address: [LFLandForm@AOL.COM](mailto:LFLandForm@AOL.COM)

Landscapers Supply Corp (E)  
750 Chestnut Ridge Rd  
Spring Valley NY 10977  
914-356-8300  
Fax 914-356-8593

Lange-Stegmann Co (C)  
One Angelica St  
St Louis MO 63147  
314-241-9531  
Fax 314-241-1819

LASCO Fluid Distribution Products (E)  
540 Lasco St  
Brownsville TN 38012  
901-772-3180  
Fax 901-772-0835

L A Steelcraft Products Inc (E)  
1974 Lincoln Ave  
Pasadena CA 91103  
818-798-7401  
Fax 818-798-1482

Lawn Institute (M)  
1501 Johnson Ferry Rd NE Ste 200  
Marietta GA 30062-6485  
404-977-5492  
Fax 404-977-8205  
Turfgrass association

LDA Lubricants Inc (E)  
539 Locust Run Rd  
Cincinnati OH 45245  
513-321-4478  
Fax 513-533-2043

**PROFILE**



3401 Del Amo Blvd.  
PO Box 2992  
Torrance, CA 90509-2992  
**Phone:** (310) 370-3370  
**Fax:** (310) 370-2370

**PRODUCTS/SERVICES OFFERED**

Kubota Tractor Corporation markets a complete line of tractors from 10 to 91 PTO horsepower, along with a line of performance-matched implements, compact construction equipment, pumps and generators, consumer lawn and garden equipment and commercial turf products.

**SUPPLIERS**

Lebanon Turf Products (C)  
 Div Lebanon Chemical Corp  
 1600 E Cumberland St  
 Lebanon PA 17042  
 717-273-1685  
 800-233-0628  
 Fax 717-273-9466

Turfseed Mixes or Blends: Country Club  
 Perennial Ryegrass Blend (Affinity, Stallion, Patriot II); Turfseed Mixes or Blends: Country Club Bentgrass Blend (Warwick, Proformer, Waldorf); Turfseed Mixes or Blends: Country Club Bluegrass Mix (Baron, Nustar, Conni, Glade, Affinity); Turfseed Mixes or Blends: Country Club Tall Fescue Blend (Avanti, Taurus, Wrangler); Turfseed Mixes or Blends: Country Club Roughs/Shade Fine Fescue Mix (Conni, Baron, Affinity, Stallion); Turfseed Mixes or Blends: Country Club Sun & Shade Mix (Baron, Proformer, Affinity, Nustar); Turfseed Mixes or Blends: Greenskeeper 4-Score Rye Blend (Affinity, Stallion, Patriot II, Manhattan II); Turfseed Mixes or Blends: Greenskeeper 4 Tall Fescue Blend (Avanti, Taurus, Wrangler, Kittyhawk); Turfseed Mixes or Blends: Greenskeeper Shady Turf Supreme (Boreal, Proformer, Affinity, Statesmen, Warwick); Turfseed Mixes or Blends: Greenskeeper Pro Landscape (Perennial Ryegrass, Creeping Red Fescue, Kentucky Bluegrass); Turfseed Mixes or Blends: Greenskeeper 3-Rye Blend (Affinity, Statesmen, Allaire II); Turfseed Mixes or Blends: Greenskeeper Superior Sun/Shade (Affinity, Stallion, Boreal, Proformer, Baron); Turfseed Mixes or Blends: Greenskeeper SportsTurf (Taurus, Avanti, Affinity, Baron); Turfseed Mixes or Blends: Greenskeeper Contractors Mix (Annual Ryegrass, Perennial Ryegrass, Creeping Red Fescue)

Lely Pacific Inc (E)  
 PO Box 961  
 Albany OR 97321  
 503-926-7753  
 Fax 503-967-1237

LeMeur Welding & Mfg (E)  
 6161 Sierra Ave  
 Fontana CA 92336  
 909-822-5100  
 Fax 909-822-9317

LESCO Inc (E, C, S)  
 20005 Lake Rd  
 Rocky River OH 44116  
 800-321-5325  
 Fax 800-673-3030

Bentgrasses: Highland Redtop, Penncross, PennEagle, PennLinks, PennWay, PennTrio, Seaside; Fescues: Brittany, Cimarron, Lancer, Trailblazer II, Wrangler; Kentucky Bluegrasses: Dawn, Julia, PennPro, Shamrock, Wildwood; Perennial Ryegrasses: Advantage, Assure, Commander, Legacy, Manhattan II, Regency; Turfseed Mixes or Blends: Transition (turf type tall fescues), Premium Athletic (Kentucky Blue & Perennial Ryegrass), Pro-Am (Poa Trivalis); Wildflower

Seed: LESCO North American, Southern Florida, Rocky Mountain, Southwestern Desert, California, Northeastern US, Midwestern US & Southeastern US Wildflowers; Low-Growing & Partial-Sun Wildflower Mixtures; Zoysia: Japonica

Lifetime Products (E)  
 PO Box 465  
 Kewanee IL 61443  
 800-369-5365  
 Fax 309-853-3389

Lindig Mfg Corp (E)  
 PO Box 130130  
 Roseville MN 55113  
 612-633-3072  
 Fax 612-633-4904

Line-Ward Corp (E)  
 157 Seneca Creek Rd  
 Buffalo NY 14224  
 716-675-7373  
 800-816-9621  
 Fax 716-674-5334

Lister-Petter Inc (E)  
 815 E 56 Hwy  
 Olathe KS 66061  
 913-764-3512  
 Fax 913-764-5493

Little Giant Pump Co (E)  
 3810 N Tulsa  
 Oklahoma City OK 73112  
 405-947-2511  
 Fax 405-947-8720

Little Wonder (E)  
 1028 Street Rd  
 Southampton PA 18966  
 215-357-5110  
 Fax 215-357-8045

Lofts Seed Inc (S)  
 347 Elizabeth Ave Ste 101  
 Somerset NJ 08873  
 800-526-3890 ext 250  
 Fax 908-356-5607  
 Bentgrasses: L-93, Southshore, Crenshaw; Fescues: (Chewings) Jamestown II; (Hard) Reliant; (Tall) Rebel II, Rebel Jr, Rebel 3D, Rebel III; Kentucky Bluegrasses: Preakness, P-105, Suffolk, Ram I, Belmont, Nassau, 1757, Georgetown, Eagleton, Baron; Perennial Ryegrasses: Palmer II, Prelude II, Repell II, Yorktown III; Turfseed Mixes or Blends: Reclaim Native Grass Mixture (Little Bluestem, Indiangrass, Sheep Fescue, Switchgrass, Side Oats Grama, Big Bluestem), Ecology Mixture (Reliant Hard Fescue, Jamestown II Chewings Fescue); Other Turfseed: Salty Alkaligrass, Laser Poa trivalis; Wildflower Seed: Pinto Wildflower Mixtures

Logan Equipment Group Inc (E)  
 PO Box 725  
 Roscoe IL 61073  
 815-623-7788  
 Fax 815-623-7789

LouveRail Enterprise Inc (E)  
 PO Box 507  
 Concordville PA 19331  
 610-558-3515  
 800-220-2722  
 Fax 610-558-9932

Lowe Mfg Co (E)  
 PO Box 275  
 Readstown WI 54652  
 608-629-5101  
 Fax 608-629-5666

Lun Drain Co (E)  
 PO Box 411007  
 Charlotte NC 28241  
 800-277-5343  
 Fax 704-588-7688

Lutz Corp (C)  
 501 Ford St  
 Oregon IL 61061  
 815-732-2383  
 Fax 815-732-4040

MacKissic Inc (E)  
 PO Box 111  
 Parker Ford PA 19457-0111  
 610-495-7181  
 Fax 610-495-5951

Magna-Matic Corp (E)  
 W4599 Cty IW  
 Waldo WI 53093  
 414-564-2366  
 Fax 414-564-2368

Manhattan Ryegrass Growers Assn (S)  
 PO Box 250  
 Hubbard OR 97032  
 503-651-2130  
 800-247-6919  
 Fax 503-651-2351  
 Perennial Ryegrasses: Manhattan II

Maruyama US Inc (E)  
 15436 NE 95 St  
 Redmond WA 98052  
 206-885-0811  
 Fax 206-885-0123

Massey Ferguson Lawn & Garden Equipment (E)  
 500 N Spring St  
 PO Box 997  
 Port Washington WI 53074-0997  
 414-284-8669  
 Fax 414-377-8202

Master Mfg Co (E)  
 PO Box 3806  
 Sioux City IA 51102  
 712-258-0108  
 Fax 712-258-5363

Master of the Links Inc (E)  
 PO Box 283  
 Lockport IL 60441-0283  
 815-723-4444  
 Fax 815-723-4485

SUPPLIERS

Matco-Norca Inc (E)  
Rte 22  
PO Box 27  
Brewster NY 10509  
800-431-2082  
Fax 914-278-9056

Mathews Co (E)  
500 Industrial Ave  
Crystal Lake IL 60012  
815-459-2210  
Fax 815-459-5889

J J Mauget Co (E, C)  
2810 N Figueroa St  
Los Angeles CA 90065  
800-873-3779  
Fax 213-225-3810

Maxey Inc (E)  
2101 Airway Ave  
Fort Collins CO 80524  
970-482-1202  
800-456-2939  
Fax 970-482-1288

Maxi Products Co (E)  
2536 Center Ave  
Janesville WI 53546  
608-755-1199  
Fax 608-755-0307

Maxon America Inc (M)  
10828 NW Airworld Dr  
Kansas City MO 64153  
816-891-6320  
Fax 816-891-8815  
Communication equipment: handhelds,  
mobiles and pagers

Mazda Motor of America Inc (E)  
7755 Irvine Center Dr  
Irvine CA 92713  
714-727-6762  
Fax 714-727-6738

McCanse Engineering Inc (E)  
949 Etnyre Terr  
Oregon IL 61061  
815-732-7540  
Fax 815-732-2052

McLaughlin Mfg Co (E)  
2006 Perimeter Rd  
Greenville SC 29605  
800-435-9340  
Fax 803-235-9661

McMillen Div (E)  
4419 Ardmore Ave  
Fort Wayne IN 46809-9723  
800-234-0964  
Fax 219-747-9161

Ben Meadows Co (E)  
3589 Broad St  
Atlanta GA 30341  
800-241-6401  
Fax 800-628-2068  
Fax 800-457-1841

Medalist America (S)  
1490 SW Industrial Way  
Albany OR 97321  
503-926-0126  
Fax 503-926-0665  
Bentgrasses: Putter; Fescues: (Strong  
Creeping Red) Aruba; (Slender Creeping  
Red) Dawson; (Chewings) Dover; (Hard)  
Revere, Scaldis; (Sheep) MX-86; (Rescue  
Hard) Amigo, Arid, Arriba, Alamo; Kentucky  
Bluegrasses: Adelphi, Apex, Aspen, Glade,  
Kelly, Nubluue, Rugby; Perennial Ryegrasses:  
APM, Dandy, Delray, Med 393, Mulligan,  
Target; Turfseed Mixes or Blends: A+ Plus  
Mix, Athletic Pro Mix, Athletic Pro II,  
Boulevard, General Turf Mix, Landscape Pro,  
Medalist Gold, Medalist North, Overseeder II,  
Premier Turf, Premium Sod, Regatta Mix,  
Renovator Pro, Scottish Links, Shady Turf,  
Special Park Mix, Swift & Sure, Triple A  
fescue blend

Medi-Ject Tree Injection Systems Inc (E, C)  
520 Eldora Lane  
Lincoln NE 68505-2447  
402-467-5926

Melcher Mfg Co (E)  
E 6017 Mission  
Spokane WA 99212  
509-535-7626  
Fax 509-536-3931

Melex USA Inc (E)  
1221 Front St  
Raleigh NC 27609  
919-828-7645  
Fax 919-834-7290

Melroe Co/Bobcat (E)  
112 N University Dr  
 Fargo ND 58102  
701-241-8700  
Fax 701-241-8704

Meter-Man Inc (E)  
2 South Main  
PO Box 746  
Winnebago MN 56098  
507-893-4806  
Fax 507-893-3517

Michigan Peat Co (C)  
PO Box 980129  
Houston TX 77098-0129  
713-522-0711  
800-324-7328  
Fax 713-522-9060

Micro Express (E)  
1801 Carnegie Ave  
Santa Ana CA 92705  
800-642-7621  
Fax 714-852-1225

Micro Flo Co (C)  
PO Box 5948  
Lakeland FL 33807  
800-451-8461  
Fax 941-647-3412  
Online Address: Microflo@aol.com

Micro-Mower Co (E)  
7155 Rte 142  
PO Box 28  
West Jefferson OH 43162-0028  
614-879-7601  
Fax 614-879-7605

Micro-Trak Systems Inc (E, M)  
111 East LeRay Ave  
PO Box 99  
Eagle Lake MN 56024  
800-328-9613  
Fax 507-257-3001  
Measuring equipment: distance, flow

Mid-Continent Ind (E)  
1400 S Spencer Rd  
Newton KS 67114  
316-283-9648  
Fax 316-283-0745

Mid Dakota Corp (E)  
PO Box 728  
Garrison ND 58540  
701-337-5619

Midland Land Mobile Radio (M)  
1690 N Topping Ave  
Kansas City MO 64120  
816-241-8500  
Fax 816-920-1144  
Two-way radio communications equipment

Millcreek Mfg Co (E)  
2617 Stumptown Rd  
Bird In Hand PA 17505  
717-656-3050  
Fax 717-295-7686

Miller Electric Mfg Co (M)  
Illinois Tool Works Co  
PO Box 1079  
Appleton WI 54912-1079  
800-426-4553  
Fax 414-735-4134  
Welding equipment

Milliken Chemical (E, C)  
PO Box 1927  
Inman SC 29304  
800-845-8502  
Fax 803-503-6186

Milorganite (C)  
1101 N Market St  
Milwaukee WI 53202  
414-225-3333  
Fax 414-225-3495

3M/Occupational Health & Environmental  
Safety Div (E)  
3M Center Bldg 275-6W-01  
Box 33275  
St Paul MN 55133-3275  
612-733-0621

Minnesota Wanner Co (E)  
5145 Eden Ave S  
Minneapolis MN 55436  
612-929-1070

SUPPLIERS

Mi-T-M Corp (E)  
8650 Enterprise Dr  
Box 50  
Peosta IA 52068  
319-556-7484  
Fax 319-556-1235

Mitsubishi Fuso Truck of America (E)  
PO Box 464  
Bridgeport NJ 08014  
800-648-3876

Mobile Structures Inc/MSI (E)  
2405 Cassopolis St (46514)  
PO Box 1405  
Elkhart IN 46515  
800-348-8541  
Fax 219-264-4399

Moldex-Metric Inc (E)  
10111 W Jefferson Blvd  
Culver City CA 90232  
800-421-0668  
Fax 310-837-9563

Monsanto Co (C)  
800 N Lindbergh Blvd  
St Louis MO 63167  
314-694-1000  
Fax 314-694-2306

Monterey Chemical Co (C)  
PO Box 5317  
Fresno CA 93755  
209-225-4770  
Fax 209-225-1319

Moyer & Son Inc (C)  
PO Box 198  
Souderton PA 18964  
800-345-0419  
Fax 215-721-2800

Murdock Inc (M)  
2488 River Rd  
Cincinnati OH 45204  
513-471-7700  
Fax 513-471-3299  
Outdoor & indoor drinking fountains, post & flush box type hydrants

Mustang Mfg Co (E)  
PO Box 547  
Owatonna MN 55060  
507-451-7112  
Fax 507-451-8209

Mycogen Corp (C)  
4980 Carroll Canyon Rd  
San Diego CA 92121  
619-453-8030  
Fax 619-453-0613

Na-Churs Plant Food Co (E, C)  
421 Leader St  
Marion OH 43302  
614-382-5701  
Fax 614-383-2615

NAIAD Co (C)  
5627 Stoneridge Dr #316  
Pleasanton CA 94588  
510-460-8530  
Fax 510-460-9954

Napa Power Equipment (E)  
One Sierra Pl  
Litchfield IL 62056  
217-324-9400  
Fax 217-324-2461

National Bark Sales (C)  
1365 N Orchard St  
Box 7672  
Boise ID 83707  
208-375-0656  
Fax 208-375-1812

National Diversified Sales Inc (E)  
851 N Harvard Ave  
Lindsay CA 93247  
209-562-9888  
Fax 209-562-4488

National Mower Co (E)  
700 Raymond Ave  
St Paul MN 55114  
612-646-4079  
Fax 612-646-2887

Native Turf Group (S)  
28008 Mill Rd  
Murdock NE 68407-2350  
800-759-1520  
Fax 402-867-2442  
Other Turfseed: NaTurf Brand Buffalograss, Cody, Tatanka

Natural Structures (E)  
PO Box 727  
Sherwood OR 97140  
503-625-2566  
Fax 503-625-6664  
Fax 800-252-8475

Nature Safe Fertilizers (C)  
Div Griffin Industries  
4221 Alexandria Pike  
Cold Spring KY 41076  
606-572-2549  
Fax 606-572-2574

Neary Mfg Inc (E)  
19228 Industrial Blvd  
Elk River MN 55330  
612-441-6015  
Fax 612-441-6016

Neogen Corp (E)  
620 Leshner Pl  
Lansing MI 48912-1509  
517-372-9200  
800-234-5333  
Fax 517-372-2006

Netlon Ltd (E)  
Kelly St  
Blackburn Lancashire England BB2 4PJ  
0254-262431  
Fax 0254-680008

Nev-R-Trim Inc (E)  
306 S Jackson Rd  
Ludington MI 49431  
616-845-6859  
800-543-0057  
Fax 616-845-6499

New Holland North America Inc (E)  
500 Diller Ave  
PO Box 1895  
New Holland PA 17557-0903  
717-355-1371  
Fax 717-355-1826

Newstripe Inc (E)  
1700 Jasper St #F  
Aurora CO 80011  
800-624-6706  
Fax 303-364-7796

Nextel Communications (M)  
301 E Ocean Blvd Ste 2000  
Long Beach CA 90802  
800-NEXTEL9  
Mobile Communications

Nissan Diesel America Inc (E)  
5930 W Campus Circle Dr  
Irving TX 75063  
214-756-5500  
Fax 214-550-1255

Nomix Inc (E, C)  
300 Technology Ct #50  
Smyrna GA 30082  
800-486-6649  
Fax 404-436-9118

North American Green (E)  
14649 Hwy 41 N  
Evansville IN 47711  
812-867-6632  
Fax 812-867-0247

Northeastern Assocs (E)  
19 H Commerce Rd  
Fairfield NJ 07004  
201-227-0359  
Fax 201-227-0865

Northwestern Motor Co (E)  
1125 Starr Ave  
Eau Claire WI 54703  
715-835-3151  
Fax 715-835-6625

Northwoods Organics (C)  
E3481 Hwys 22 & 54  
Waupaca WI 54981  
715-258-8566  
Fax 715-258-8750

Nutri-Pak Fertilizer Packets (C)  
17 Forest Ave  
Fond du Lac WI 54935  
414-922-6717  
Fax 414-922-0148

Nutri-Turf Inc (S)  
16163 Lem Turner Rd  
Jacksonville FL 32218



904-764-7100  
 Fax 904-764-7666  
 Sod/Sprigs (South only): Tifway (419),  
 Tifdwarf, Quickstand Bermuda

Olathe Mfg Inc (E)  
 201 Leawood Dr  
 Industrial Airport KS 66031  
 913-782-4396  
 Fax 913-764-1473

Olson Irrigation Systems (E)  
 10910 Wheatlands Ave  
 Santee CA 92071  
 619-562-3100  
 Fax 619-562-2724

Oly-Ola Sales Inc (E)  
 124 E St Charles Rd  
 Villa Park IL 60181  
 708-833-3033  
 800-334-4647  
 Fax 708-833-0816

Omega Fence Systems (E)  
 3000 Francis Hughes  
 Laval PQ Canada H7L 3J5  
 514-663-4200  
 Fax 514-663-9049

Onan Corp (E)  
 1400 73 Ave NE  
 Minneapolis MN 55432  
 612-574-5000  
 Fax 612-574-5298  
 Fax 800-888-ONAN

Oregon Fine Fescue Commission (S)  
 1193 Royvonne S Ste 11  
 Salem OR 97302  
 503-585-1157  
 Fax 503-585-1292  
 Fescues: Grass Seed Production Commodity  
 Commission (Fine Fescues)

Oregon Highland Bentgrass Commission (S)  
 PO Box 3366  
 Salem OR 97302  
 503-364-2944  
 Fax 503-581-6819  
 Bentgrasses: Highland Colonial

Oregon Ryegrass Commission (S)  
 PO Box 3366  
 Salem OR 97302  
 503-364-2944  
 Fax 503-581-6819  
 Perennial Ryegrasses; Other Turfseed:  
 Annual Ryegrass

Oregon Tall Fescue Commission (S)  
 1193 Royvonne S Ste 11  
 Salem OR 97302  
 503-585-1157  
 Fax 503-585-1292  
 Fescues: Grass Seed Production Commodity  
 Commission (Tall Fescues)

Oseco Inc (S)  
 PO Box 219  
 Brampton ON Canada L6V 2L2  
 905-846-5080  
 Fax 905-846-6909  
 Bentgrasses: Cobra, Emerald, Penncross,  
 Penneagle, Pennlinks, Putter; Fescues: (Tall)  
 Bonsai, Crewcut, Twilight, Vegas; (C/R)  
 Marker Slender, Herald Shademaster;  
 (Chewings) Center, Wilma, Bridgeport;  
 (Hard) Biljart; Kentucky Bluegrasses: Aspen,  
 Baron, Gnome, Haga, Midnight, NuBlue,  
 Opal, Nimbus, Sydsport; Perennial  
 Ryegrasses: Affinity, APM, Dimension, Gator,  
 Pinnacle; Other Turfseed: Supranova Poa  
 Supina, Cypress Poa Trivalis; Wildflower  
 Seed: Northeastern Canadian mixture

Oshkosh Truck Corp (E)  
 PO Box 2566  
 Oshkosh WI 54903-2566  
 414-235-9150  
 Fax 414-233-9450

Otterbine Barebo Inc (E)  
 3840 Main Rd E  
 Emmaus PA 18049  
 610-965-6018  
 Fax 610-965-6050

Outdoor Aluminum Inc (E)  
 PO Box 118  
 Geneva AL 36340  
 205-684-2296  
 Fax 205-684-2231

Pacific Coast Nursery Inc (M)  
 11994 Jamboree Rd  
 Irvine CA 92720  
 714-544-3001  
 Fax 714-544-5501  
 Trees & shrubs

Palmor Products Inc (E)  
 PO Box 38  
 Thorntown IN 46071  
 800-872-2822  
 Fax 317-436-2490

Par Aide Products Co (E)  
 3565 Hoffman Rd E  
 St Paul MN 55110-5376  
 612-779-9851  
 Fax 612-779-9854

Parcourse Ltd (E)  
 PO Box 38  
 Orinda CA 94563  
 800-227-3323  
 Fax 510-253-0132

Parham Industries Inc (E)  
 1300 N Industrial Blvd  
 Claremore OK 74017  
 918-341-6310  
 Fax 918-341-4123

Parker Hannifin Corp (E)  
 17325 Euclid Ave  
 Cleveland OH 44112  
 800-C-PARKER  
 Fax 216-486-0618

Parker Hannifin Corp (E)  
 Brass Products Div  
 300 Parker Dr  
 PO Box 215  
 Otsego MI 49078-1472  
 616-694-9411  
 Fax 616-694-4614

Parker Hannifin Corp (E)  
 Tube Fittings Div  
 3885 Gateway Blvd  
 Columbus OH 43228-9698  
 614-279-7070  
 Fax 614-279-7685

Parker Sweeper Co (E)  
 111 S Rohwling Rd  
 Addison IL 60101  
 708-627-6900  
 Fax 708-627-1130

Partac Peat Corp (E, C)  
 Beam Clay  
 Kelsey Park  
 Great Meadows NJ 07838  
 908-637-4191  
 800-247-2326  
 Fax 908-637-8421

Partner Industrial (E)  
 905 W Irving Park  
 Itasca IL 60143  
 800-323-3553  
 Fax 708-773-2801

Patrician Products (E)  
 100 Frank Rd  
 Hicksville NY 11801  
 516-931-2701  
 Fax 516-931-0719

Patten Seed Co (S)  
 PO Box 217  
 Lakeland GA 31635  
 912-482-3131  
 Fax 912-482-2382  
 Sod/Sprigs (South only): Super Sod; Other  
 Turfseed: Centipede, Centi-Seed; Zoysia:  
 Zenith

Patterson Fan Co (M)  
 408 N Springs Rd  
 Columbia SC 29223  
 803-699-0784  
 Fax 803-736-3341  
 High velocity fans

Paver Systems Inc (E)  
 7167 Interpace Rd  
 West Palm Beach FL 33407  
 407-844-5202  
 800-226-0004  
 Fax 407-844-5454

Pave Tech Inc (E)  
 PO Box 31126  
 Bloomington MN 55431  
 612-881-5773  
 Fax 612-881-2169

SUPPLIERS

PBI/Gordon Corp (C)  
1217 W 12 St  
Kansas City MO 64101  
816-421-4070  
Fax 816-474-0462

Pe Co Inc (E)  
100 Airport Rd  
PO Box 1197  
Arden NC 28704  
704-684-1234  
800-438-5823  
Fax 704-684-0858

Penda Corp (E)  
2344 W Wisconsin St  
PO Box 449  
Portage WI 53901-0449  
608-742-5301  
800-356-7704  
800-343-2469(Canada)  
Fax 608-742-9400

Pennington Seed Inc (S)  
PO Box 290  
Madison GA 30650  
706-342-1234  
Fax 706-342-9644  
Bentgrasses: Penncross, Penn Links, Penn  
Eagle, Lopez; Fescues: (Tall) Duster Turf  
Type, Virtue Turf Type, Tradition Turf Type,  
Enviro Blend Turf Type; (Creeping Red) Flyer;  
Kentucky Bluegrasses: Chateau, Blue Star,  
Blue Bonnet; Ornamental Grass Seed:  
Weeping Lovegrass; Perennial Ryegrasses:  
Morning Star, Pennington 240, Shining Star,  
89/90, Stallion Select; Seeded  
Bermudagrasses: Cheyenne, Yuma; Turfseed  
Mixes or Blends: Sunrise Primo Perennial  
Ryegrass Blend, CBS II Perennial Ryegrass  
Blend, Triple Play Perennial Ryegrass Blend,  
Professional Select Perennial Ryegrass Blend,  
Fairway Classic Perennial Ryegrass Blend,  
Sports Club Mix Ryegrass Blend, Mid-Atlantic  
Mixtures; Other Turfseed: Sabre Poa Trivialis,  
Winterplay Poa Trivialis; Wildflower Seed:  
Pennington CGIG Wildflower Mix

Pennzoil Products Co (E)  
PO Box 2967  
Houston TX 77252-2967  
713-546-4000

Pepco Water Conservation Products (E)  
Div NIBCO Inc  
4870 W Jacquelyn Ave  
Fresno CA 93722-5027  
209-275-3555  
Fax 209-275-5021

Perma-Green Supreme (E)  
9310 Mississippi St  
Crown Point IN 46307  
219-769-1630  
Fax 219-736-0829

Permaloc Aluminum Edging (E)  
13505 Barry St  
Holland MI 49424  
800-399-9660  
Fax 616-399-9770

Peterson Seed Co (S)  
PO Box 346  
Savage MN 55378  
612-445-2606  
Fax 612-445-1679  
Kentucky Bluegrasses: Monopoly, Classic,  
Eclipse, Caliber

Peugeot Citroen Engines (E)  
One Peugeot Plaza  
Lyndhurst NJ 07011  
201-438-5559  
Fax 201-438-9329

Pickseed West Inc (S)  
PO Box 888  
Tangent OR 97389  
503-926-8886  
Fax 503-928-1599  
Bentgrasses: Syn 1, National, Cato, Exeter;  
Fescues: (Tall) Mini Mustang, Mustang II,  
Thoroughbred, Team, Team Jr, Crossfire,  
Crossfire II, MIC 18; (Chewings) Victory;  
(Creeping Red) Jasper; (Hard) Spartan;  
Kentucky Bluegrasses: Alpine, America,  
Banff, Bronco, Crest, Indigo, Touchdown;  
Perennial Ryegrasses: Blazer II, Blazer III,  
Cutter, Dasher II, Edge, Express, Fiesta II,  
Futura 2000, Futura 3000, Lowgrow;  
Wildflower Seed: Flowers 'n' Flowers,  
Flowers 'n' Grass

Pierce Corp (E)  
10 N Garfield Rd  
Box 528  
Eugene OR 97440  
503-485-3111  
Fax 503-485-4339

Pioneer Mfg (E)  
4529 Industrial Pkwy  
Cleveland OH 44135  
800-877-1500  
Fax 800-877-1511

Pisa Retaining Wall Systems (E)  
4362 Northlake Blvd Ste 207  
Palm Beach Gardens FL 33410  
800-626-WALL

Plant Food Co (E, C)  
38 Hightstown-Cranbury Station Rd  
Cranbury NJ 08512  
609-448-0935  
800-562-1291  
Fax 609-443-8038

Plant Marvel Labs Inc (C)  
371 E 16 St  
Chicago Heights IL 60411  
708-757-7500  
Fax 708-757-5224

Plastro Irrigation (E)  
Gal Div  
512 Stone Rd  
Benicia CA 94510  
707-745-1719  
Fax 707-745-1821

Playworld Systems Inc (E)  
315 Cherry St  
New Berlin PA 17855  
717-966-1015  
Fax 717-966-3030

Polecat Industries Inc (E)  
14141 SW 142 St  
Miami FL 33186  
305-254-8999  
Fax 305-254-3889

Precision Laboratories Inc (C)  
PO Box 127  
Northbrook IL 60065  
800-323-6280  
Fax 708-498-1176

Precision Small Engine Co (Flymo) (E)  
2510 NW 16 Lane  
Pompano Beach FL 33064-1562  
800-345-1960  
Fax 305-973-8032

Prentiss Incorporated (C)  
CB 2000  
Floral Park NY 11001  
516-326-1919  
Fax 516-326-2312

Prescription Soil Amendments (C)  
2101 E Edgewood Dr  
Lakeland FL 33803  
941-665-5800  
Fax 941-667-0888

Presto Products Co (E)  
Geosystems Div  
PO Box 2399  
Appleton WI 54913-2399  
414-738-1118  
800-548-3424  
Fax 414-738-1418

Howard Price Turf Equipment (E)  
18155 Edison Ave  
Chesterfield MO 63005  
314-532-7000  
Fax 314-532-0201

Prime Line Power Equipment Parts (E)  
One Sierra Place  
Litchfield IL 62056  
217-324-9400  
Fax 217-324-2461

Professional Tree & Turf Equipment (E)  
6945 Indiana Ct #400  
Golden CO 80403  
303-422-7608  
800-237-7785  
Fax 303-421-4142

Progressive Turf Equipment Inc (E)  
137 W William St  
Seaforth ON Canada N0K 1W0  
519-527-1080  
800-668-8873 (US)  
Fax 519-527-2275

PRO High Wheel Mowers (E)  
4225 Pro St  
Shreveport LA 71109  
318-635-8184  
Fax 318-635-9679

Pro's Choice Inc (C)  
PO Box 70  
Barrington IL 60011  
800-648-1166  
Fax 708-381-2504

PRS Materials Inc (C)  
882 S Matlack St Unit E  
West Chester PA 19382-4503  
610-430-3960  
Fax 610-430-8081

Purdy Mfg Intl (E)  
Rte 1 Box 37  
De Witt AR 72042  
501-946-3503  
Fax 501-946-1181

Pursell Industries Inc (C)  
201 W Fourth St  
PO Box 540  
Sylacauga AL 35150  
205-245-5282  
Fax 205-249-7428

Quick & Easy Tire Products Inc (E)  
PO Box 8735  
Mandeville LA 70470  
504-626-5188  
Fax 504-626-4924

Rain Bird Sales Inc (E)  
145 N Grand Ave  
Glendora CA 91741  
818-963-9311

Raindrip Inc (E)  
2250 Agate Ct  
Simi Valley CA 93065  
805-581-3344  
Fax 805-581-9999

Ransomes - Cushman - Ryan (E)  
PO Box 82409  
Lincoln NE 68501-2409  
402-475-9581  
800-228-4444  
Fax 402-474-8700

Raven Industries Inc (E)  
PO Box 5107  
Sioux Falls SD 57117-5107  
800-227-2836  
Fax 605-335-0232

Rayco Mfg Inc (E)  
4255 Lincoln Way E  
Wooster OH 44691  
216-264-8699  
Fax 216-264-3697

Raymond Corp (E)  
PO Box 130  
Greene NY 13778-0130  
607-656-2415  
Fax 607-656-9005

Reading Body Works Inc (E)  
PO Box 650  
Shillington PA 19607  
610-775-3301  
Fax 610-775-3261

Reclamare Co (C)  
20727 Seventh Ave S  
Seattle WA 98198  
206-824-2385  
Fax 206-824-6798

Redi Haul Trailers Inc (E)  
1205 N Dewey St  
PO Box 803  
Fairmont MN 56031  
507-238-4231  
800-533-0382  
Fax 507-238-2603

RedMax (E)  
1505 Pavilion Pl Ste A  
Norcross GA 30093  
404-381-5147  
Fax 404-381-5150

Red Wing Business Systems Inc (E)  
610 Main St  
Box 19  
Red Wing MN 55066  
612-388-1106  
Fax 612-388-7950

Reed's Irrigation (E)  
1025 E Katella Ave #F  
Anaheim CA 92805  
714-634-3336  
Fax 714-634-1409

Reelcraft Industries Inc (E)  
PO Box 248  
Columbia City IN 46725  
800-444-3134  
Fax 800-444-4587

Reemay Inc (E)  
70 Old Hickory Blvd  
PO Box 511  
Old Hickory TN 37138-3651  
615-847-7001  
800-284-2780  
Fax 615-847-7068

Regal Chemical Co (C)  
600 Branch Rd  
Alpharetta GA 30239  
800-621-5208

Reinco (E, C)  
PO Box 512  
Plainfield NJ 07061-0512  
800-526-7687  
Fax 908-755-6379

Reliable Racing Supply (E)  
630 Glen St  
Queensbury NY 12804  
518-793-5677  
Fax 518-793-6491

Remote Control Technology Inc (E)  
18342 Redmond Way #B  
Redmond WA 98052  
206-885-6362  
Fax 206-883-4667

RF Inter-Science Co (M)  
PO Box 505  
Huntington NY 11743  
516-421-1342  
Fax 516-421-1422  
Portable microslopes for turf diagnosis

RGF Environmental Systems Inc (E)  
3875 Fiscal Ct  
West Palm Beach FL 33404  
407-848-1826  
Fax 407-845-1251

Rhino Tool Co (E)  
620 Andrews Ave  
PO Box 111  
Kewanee IL 61443  
309-853-5555  
Fax 309-856-5905

Rhone-Poulenc Ag Co (C)  
2 Alexander Dr  
Research Triangle Park NC 27709  
919-549-2000  
Fax 919-549-4689

Richway Industries (E)  
525 Main St  
Janesville IA 50647  
319-987-2224  
Fax 319-987-2251

Ringer Corp (C)  
9959 Valley View Rd  
Minneapolis MN 55344  
612-941-4180  
Fax 612-941-5036

Riverdale Chemical Co (C)  
425 W 194 St  
Glenwood IL 60425-1584  
800-345-3330  
Fax 708-754-0314

Riverside Gardens Inc (E)  
Applicator's Friend  
165 Riverside Dr  
Johnson City NY 13790  
607-729-2292  
800-595-2774  
Fax 607-729-3435

RJ Advantage Inc (C)  
501 Murray Rd  
Cincinnati OH 45217  
800-423-2473  
Fax 513-482-7377

**Not Listed?**  
**Contact Lynn Viele**  
**218-723-9393**

**SUPPLIERS**

Roberts Seed Co (S)  
PO Box 206  
Tangent OR 97389  
503-926-8891  
800-258-4657

Fax 503-926-8159  
Fescues: (Tall) Chieftain, Chieftain II,  
Guardian, Leprechaun (dwarf); Kentucky  
Bluegrasses: Estate, Limousine, Marquis,  
Rugby; Perennial Ryegrasses: Calypso,  
Calypso II, Pennfine, Riviera, Riviera II;  
Turfseed Mixes or Blends: Maxim Tall Fescue  
Blend (1/3 ea.  
Guardian/Chieftain/Leprechaun), Playmate  
Perennial Ryegrass Blend (1/3 ea.  
Riviera/Riviera II/Calypso II)

Robin Outdoor Power Equipment (E)  
Div Carswell Import & Mktg Assoc  
PO Box 4193  
Winston-Salem NC 27115-4193  
910-767-9432  
Fax 910-767-8802

Clyde Robin Seed Co (S)  
3670 Enterprise Ave  
Hayward CA 94545  
510-785-0425  
Fax 510-785-6463  
Wildflower Seed: Roadside mix, custom  
blended wildflower mixtures

Rockland Corp (C)  
686 Passaic Ave  
PO Box 809  
West Caldwell NJ 07007  
201-575-1322

Rogers Innovative Inc (E)  
626 47th St E  
Saskatoon SK Canada S7K 5X3  
306-975-0500  
Fax 306-975-0499

Rohm & Haas Co (C)  
100 Independence Mall W  
Philadelphia PA 19106  
215-592-3000  
Fax 215-592-2797

ROOTSinc (C)  
24 Science Park, Bldg 29  
New Haven CT 06511  
800-342-6173  
Fax 203-787-0402

Root Solutions (M)  
40 Belvedere St #2  
San Rafael CA 94901  
800-554-0914  
Fax 415-459-4038  
Tree root guides/barriers, water barriers

Royal Seeds (S)  
2882 Howell Prairie Rd NE  
Salem OR 97305  
800-228-4119  
Fax 503-585-3273

Fescues: (Tall) Bonanza, Bonanza II, Crew-  
Cut; (Chewings) Sandpiper; Kentucky  
Bluegrasses: Fair Fax; Perennial Ryegrasses:  
Omni, Vantage, Magnum Brand Blend

Rycom Instruments Inc (E)  
9351 E 59 St  
Raytown MO 64133-3895  
816-353-2100  
Fax 816-353-5050

Joseph T Ryerson & Son Inc (E)  
2621 W 15 Pl  
Chicago IL 60608  
312-762-2121  
Fax 312-762-0437

Safety Storage Inc (E)  
2301 Bert Dr  
Hollister CA 95023  
408-637-5955  
800-344-6539  
Fax 408-637-7405

Safety Test & Equipment Co (E)  
Hwy 150 E  
PO Drawer 400  
Shelby NC 28150  
704-482-7346  
800-438-0671  
Fax 704-482-7349

Safety Tire Seal Corp (E)  
400 Oser Ave  
Hauppauge NY 11788  
516-273-8313  
800-233-8473  
Fax 516-273-9076

Salco Products Inc (E)  
4463 W Rosecrans Ave  
Hawthorne CA 90250  
310-973-2400  
Fax 310-973-4679

Salsco Inc (E)  
105 School House Rd  
Cheshire CT 06410  
203-271-1682  
Fax 203-271-2596

**Sandoz Agro Inc (C)**  
1300 E Touhy Ave  
Des Plaines IL 60018  
800-248-7763  
Fax 708-390-3940  
See our ad on pages 26-27.

Sarlo Power Mowers Inc (E)  
2315 Dr Martin Luther King Blvd  
Fort Myers FL 33901  
941-332-1955  
Fax 941-332-7212

SAXON (E)  
Div Wolfe Metal Fab Inc  
299 Greensburg Rd  
Lower Burrell PA 15068  
412-339-7790  
Fax 412-337-1115

Saxon (E)  
Div Wolfe Metal Fab Inc  
299 Greensburg Rd  
Lower Burrell PA 15068  
412-339-7790  
Fax 412-337-1115

SBS Products Inc (M)  
302 Waller St  
PO Box 1387  
Saginaw MI 48605  
800-248-7190  
Fax 800-367-7408  
Sunscreen, waterless skin cleansers &  
protective creams

Scag Power Equipment (E)  
1000 Metalcraft Dr  
Mayville WI 53050  
414-387-0100  
Fax 414-387-0111

SCAT Engineering (E)  
Div ATI Inc  
PO Box 266  
Delhi IA 52223  
800-843-7228  
Fax 319-922-2700

Schutt's Equipment Co (E)  
PO Box 412  
Birmingham MI 48012  
810-642-6555  
Fax 810-585-2989

Schweiss Inc (E)  
County Rd 13  
PO Box 557  
Sherburn MN 56171  
507-764-2251  
Fax 507-764-2252

## PROFILE

### SANDOZ AGRO, INC. TURF & ORNAMENTAL

1300 East Touhy Avenue  
Des Plaines, IL 60018-3300

**Phone:** (800) 248-7763

**Fax:** (708) 390-3940

**Customer Contact:** Terri Lohmann,  
Marketing Services Manager

#### PRODUCTS/SERVICES OFFERED

Producer of chemical and biological products for turf, golf course, nursery and greenhouse markets. Key turf products include Barricade® preemergence herbicide for crabgrass and 29 other weeds, Sentinel® fungicide and Mavrid® insecticide.

#### MARKETPLACE STRENGTHS

Sandoz is recognized for products, innovation, and technical support. Sandoz's experienced personnel and excellent portfolio of environmentally-sound products help maintain healthy turf around homes, golf courses, parks and athletic fields.

**Scotts Co (E, C, S)**

14111 Scotts Lawn Rd  
Marysville OH 43041  
800-543-0006

Bentgrasses: ProCup, Pencross, Penneagle, Seaside; Fescues: (Fine) Banner; (Tall) Adobe, Aztec, Mirage; (Hard) Brigade, Silvana; (Chewings) Banner II, Molinda; Kentucky Bluegrasses: Abbey, Bristol, Buckingham, Coventry, Victa, Viva; Perennial Ryegrasses: Accolade, Achiever, Caravelle, Loretta, Ovation, Pennant, Devine; Turfseed Mixes or Blends: Bluegrass 100 (Victa, Abbey & Coventry Kentucky Bluegrass); Ryegrass 100 (Accolade, Pennant & Ovation Perennial Ryegrass); Spirit (Aztec, Guardian & Avanti Tall Fescue); Winter Turf 3 (Caravelle, Pennant & Achiever Perennial Ryegrass); Winter Turf 9 (Caravelle, Pennant & Ovation Perennial Ryegrass); Winter Turf 10 (Accolade, Achiever & Ovation Perennial Ryegrass); Sports Turf (Victa, Abbey Kentucky Bluegrass & Accolade, Achiever Perennial Ryegrass); All-Purpose Mix (Accolade Perennial Ryegrass, Banner Chewings Fescue, Abbey Kentucky Bluegrass); Academy Mix (Banner, Banner II Chewings Fescue & Abbey, Victa Kentucky Bluegrass); Winter Turf 1 (Loretta, Achiever, Ovation Perennial Ryegrass & Abbey Kentucky Bluegrass); Winter Turf 5 (Loretta, Ovation Perennial Ryegrass & Cypress Poa Trivialis); Other Turfseed: Sonesta Bermudagrass

See our ad on pages 68A-68D.

Seed Research of Oregon Inc (S)

PO Box 1416  
Corvallis OR 97339  
503-757-2663  
800-253-5766

Fax 503-758-5305  
Bentgrasses: (Creeping) SR 1020, Providence (SR 1019); (Colonial) Egmont, SR 7100; (Velvet) SR 7200; Fescues: (Hard) SR 3000, SR 3100; (Chewings) SR 5000, SR 5100; SR 3200 (Blue); (Tall) SR 8200, SR 8300, Titan; (Creeping Red) SR 5200; Kentucky Bluegrasses: SR 2000, SR 2100; Perennial Ryegrasses: SR 4000, SR 4100, SR 4200, SR 4300, SR 4400; Seeded Bermudagrasses; Turfseed Mixes or Blends: Champion (SR 4000, SR 4100, SR 4200); Champion GQ (SR 4000, SR 4100, SR 4200); Crusader (SR 3000, SR 4200, SR 5000); Dominant (SR 1020, Providence); Survivor (SR 8200, SR 8300, Titan); Trophy (SR 8200, SR 8300, Titan); Zoysia: SR 9000, SR 9150, Traveler Brand

Selbro Inc (E)

PO Box 593  
Bellevue OH 44811  
419-483-9918  
Fax 419-483-8128

SenDEC Corp (E)

2650 Baird Rd  
Fairport NY 14450  
800-295-8000  
Fax 716-383-8400

SePRO Corp (C)

11550 N Meridian Ste 200  
Carmel IN 46032  
317-580-8282  
Fax 317-580-8290

SGD Co (E)

PO Box 8410  
Akron OH 44320  
800-321-3411  
216-239-2828  
Fax 216-239-2668

Shaver Mfg Co (E)

5191 Maple Dr Ste K  
Pleasant Hill IA 50317  
515-266-7550

Shindaiwa (E)

11975 SW Herman Rd  
PO Box 1090  
Tualatin OR 97062  
503-692-3070  
800-521-7733  
Fax 503-692-6696

Simplicity Mfg Inc (E)

500 N Spring St  
PO Box 997  
Port Washington WI 53074-0997  
414-284-8669  
Fax 414-377-8202

Sitecraft Inc (E)

40-25 Crescent St  
Long Island City NY 11101  
718-729-4900  
Fax 718-482-0661

Smithco Inc (E)

11 West Ave  
Wayne PA 19087  
610-688-4009  
Fax 610-688-6069

Snapper (E)

535 Macon Rd  
PO Box 777  
McDonough GA 30253  
770-957-9141  
Fax 770-957-7981

Snorkel (E)

PO Box 4065  
St Joseph MO 64504-0065  
816-364-0317  
Fax 816-364-0380

Softquest Inc (E)

8711 Burnet Rd Ste F68  
Austin TX 78757  
512-452-4500  
Fax 512-452-2378  
Online Address: sales@softquest.com

SoftSource (M)

301 W Holly Ste M4  
Bellingham WA 98225  
360-676-0999  
Fax 360-671-1131  
Online Address: web site:  
<http://www.softsource.com/softsource.html>.  
Drawing management software, CAD utilities

Soil Seal Corp (C)

7766 Industry Ave  
Pico Rivera CA 90660  
213-727-0654  
Fax 310-942-9412

Soil Technologies Corp (C)

2103 185th St  
Fairfield IA 52556  
515-472-3963  
800-221-7645  
Fax 515-472-6189

Solo Inc (E)

5100 Chestnut Ave  
Newport News VA 23605  
804-245-4228  
Fax 804-245-0800

SouthAg (E)

1320 US 64 Bus W  
Wendell NC 27591  
919-365-5111  
Fax 919-365-7848

**PROFILE**



**ProGrow.**

14111 Scottslawn Rd.  
Marysville, OH 43041  
**Phone:** (800) 543-0006  
**Fax:** (513) 644-7308  
**Customer Contact:** Gary Curl

**PRODUCTS/SERVICES OFFERED**

Scotts offers you a complete line of Lawn & Landscape products developed and formulated for your market needs. A national distributor network means fast, dependable service.

**MARKETPLACE STRENGTHS**

- Your customers know and trust Scotts
- Using Scotts means more satisfied customers
- Scotts quality means consistent results with fewer callbacks and less labor

**Advertise in the  
Landscape Management  
Green Book**

**SUPPLIERS**

Southern Importers Inc (M)  
PO Box 8579  
Greensboro NC 27419  
910-292-4521  
800-334-9658  
Fax 910-852-6397

Canadian sphagnum peat moss, bark products, planting mixes & soils

Southern Turf Nurseries (S)  
PO Box 580

Omega GA 31775  
800-841-6413  
Fax 912-382-5301

Sod/Sprigs (South only): Tifgreen 328, Tifway 419, Tifdwarf

Southwest Electrostatic Sprayers Inc (E)  
6222 Richmond Ave Ste 575

Houston TX 77057  
713-783-5771

Fax 713-783-5772

Online Address: sesinc@wantabe.com

Spears Mfg Co (E)

15853 Olden St (91342)

PO Box 9203

Sylmar CA 91392

818-364-1611

Fax 818-367-3014

Spectrum Technologies Inc (E, C)

12010 S Aero Dr

Plainfield IL 60544

800-248-8873

Fax 815-436-4460

Sport Seating Co (E)

1540 Chestnut St

PO Box 449

Emmaus PA 18049

800-345-3141

Fax 610-965-5798

Sprayer Parts Depot (E)

14090 SW 144 Ave Rd

Miami FL 33186

305-235-0967

Fax 305-255-2364

Spraying Devices Inc (E)

PO Box 3107

Visalia CA 93278

209-734-5555

Fax 209-734-5555

Spraying Systems Co (E)

North Ave at Schmale Rd

Wheaton IL 60189

708-665-5000

Fax 708-665-5292

Spring Valley Turf Products (C)

1891 Spring Valley Rd

Jackson WI 53037

414-677-2273

800-635-2123

Fax 414-677-2961

SP Systems (E)

1618 Stanford St Ste C

Santa Monica CA 90404

310-449-1492

800-457-3440

Fax 310-478-4175

Spyder Inc (E)

PO Box 266106

Houston TX 77207-6106

800-231-5916

Spyker Spreader LLC (E)

810 W Main

PO Drawer 210

North Manchester IN 46962

219-982-8105

800-972-6130

Fax 219-774-3416

Standard Golf Co (E)

PO Box 68

Cedar Falls IA 50613

319-266-2638

Fax 319-266-9627

Standard Tar Products Co (C)

2456 W Cornell St

Milwaukee WI 53209-6294

414-873-7650

Fax 414-873-7737

Stanley Hydraulic Tools (E)

3810 SE Naef Rd

Milwaukie OR 97267-5698

503-659-5660

Fax 503-652-1780

Sta-Rite Industries/Berkeley Pumps (E)

293 Wright St

Delavan WI 53115

414-728-5551

800-241-4144

Fax 414-728-5668

Steel Eagle Inc (E)

PO Box 919

Elk Point SD 57025

800-447-3924

Fax 605-356-2144

Steiner Turf Equipment Inc (E)

289 N Kurzen Rd

PO Box 504

Dalton OH 44618-0504

216-828-0200

Fax 216-828-1008

Stihl Inc (E)

536 Viking Dr

Virginia Beach VA 23450-2015

804-486-9100

Fax 804-486-9158

Strong Injectors (E)

3315 Monier Circle Ste 2

Rancho Cordova CA 95742

916-635-7401

Fax 916-635-7402

Online Address: TFStrong@aol.com

Submatic Irrigation Systems (E)

PO Box 246

Lubbock TX 79408

806-747-9000

Fax 806-747-1800

Submatic Irrigation Systems (E)

PO Box 246

Lubbock TX 79408

806-747-9000

Fax 806-747-1800

Sudbury Consumer Products Co (C)

PO Box 34820

Phoenix AZ 85067-4820

602-285-1660

Fax 602-285-1803

Sunbelt Seeds (S)

PO Box 668

Norcross GA 30091

404-448-9932

800-522-7333

Fax 404-242-8332

Bentgrasses: Crenshaw, Shouthshore;

Fescues: (Tall) Rebel II, Rebel Jr, Rebel 3D;

(Chewings) Jamestown II; (Hard) Reliant;

Kentucky Bluegrasses: Baron, Ram I,

Georgetown, Nassau; Perennial Ryegrasses:

Palmer II, Prelude II, Yorktown III, Repell II;

Turfseed Mixes or Blends: Marvelgreen

Supreme overseeding blends; Other

Turfseed: Laser Poa Trivialis; Wildflower

Seed: Pinto wildflower mixture

Sure-Loc Aluminum Edging (E)

A-5482 144th Ave

Holland MI 49423

800-787-3562

Fax 616-392-6015

Sustane Corp (C)

6667 W Old Shakopee Rd #101

Bloomington MN 55438

612-943-1600

Fax 612-943-2514

Swaploader USA Ltd (E)

1800 NE Broadway

Des Moines IA 50313

515-266-3042

Fax 515-266-7970

Sweepster Inc (E)

2800 N Zeeb Rd

Dexter MI 48130

313-996-9116

800-456-7100

Fax 313-996-9014

Synthetic Industries Inc (E)

4019 Industry Dr

Chattanooga TN 37416

615-899-0444

Fax 615-899-7619

Systematic Irrigation Controls Inc (E, C)

PO Box 8051

Newport Beach CA 92660

714-347-1922

Fax 714-347-1941

Tanaka (E)  
22461 72nd Ave S Bldg 3  
Kent WA 98032  
206-395-3900  
Fax 206-395-1515

Tanglefoot Co (C)  
314 Straight Ave SW  
Grand Rapids MI 49504  
616-459-4139  
Fax 616-459-4140

Taylor-Dunn Mfg (E)  
2114 W Ball Rd  
Anaheim CA 92804-5498  
714-956-4040  
Fax 714-956-3130

Technic Tool Corp (E)  
325 Snake River Ave  
Lewiston ID 83501  
208-746-9011  
Fax 208-746-0616

Tec Laboratories Inc (M)  
PO Box 1958  
Albany OR 97321  
503-926-4577  
Fax 503-926-0218  
Poison oak & ivy cleanser, insect repellent

Tecumseh Products Co (E)  
Engine & Transmission Group  
900 North St  
Grafton WI 53024  
414-377-2700  
Fax 414-377-4485



**Tee-2-Green Corp (S)**

PO Box 250  
Hubbard OR 97032  
503-651-2130  
800-547-0255  
Fax 503-651-2351  
Bentgrasses: PennCross, Penneagle,  
PennLinks, PennWay blend, PennTrio blend;  
Turfseed Mixes or Blends: Tee-2-Green  
blends (PennWay, PennTrio)  
See our ad on cover 2.

Tekleen (E)  
Automatic Filters Inc  
6363 Wilshire Blvd #311  
Los Angeles CA 90048  
213-651-0530  
Fax 213-651-5236  
Online Address: AOL.COM@TEKLEEN

Tennant Co (E)  
701 N Lilac Dr  
PO Box 1452  
Minneapolis MN 55440-1452  
612-540-1200  
Fax 612-541-6137

Terracare Products Co (E)  
W6179 Hwy 33  
PO Box 250  
Pardeeville WI 53954  
608-429-3402  
Fax 608-429-2889

**Terra Intl Inc (C, S)**

PO Box 6000  
Sioux City IA 51102-6000  
712-277-1340  
800-831-1002  
Fax 712-279-8773  
Turfseed Mixes or Blends: Perennial Rye,  
Kentucky Blue, Chewings Fescue, Creeping  
Red Fescue, Hard Fescue, Tall Fescue Blends  
See our ad on page 81.

Terraline (E)  
PO Box 18436  
Minneapolis MN 55418  
612-636-3310  
Fax 612-636-5787

Terra-Sorb/ISI (C)  
4301 32nd St W Ste A11  
Bradenton FL 43205  
800-227-6728  
Fax 813-758-1175

Tex-Net Inc (E)  
PO Box 127  
Roebbling NJ 08554

800-541-1123  
Fax 609-499-8221  
Online Address: texNet@RSAbbs.Com

TF&G Mfg (E)  
RR #5 Box 148-B  
Chillicothe MO 64601  
816-646-2654

TGMI Inc (E, C)  
11074 Ashburn Ave  
Cincinnati OH 45240  
800-241-8464  
Fax 513-825-3393

J Thomas Distributors Inc (E)  
8230 Goldie  
Walled Lake MI 48390  
800-828-7980  
Fax 810-360-6601

Thomas Equipment Ltd (E)  
PO Box 336  
Mars Hill ME 04758  
800-561-5623  
Fax 506-276-4308

R J Thomas Mfg Co (E)  
dba Pilot Rock Park Equipment  
PO Box 946  
Cherokee IA 51012-0946  
712-225-5115  
800-762-5002  
Fax 712-225-5796

**PROFILE**



PO Box 250  
Hubbard, OR 97032  
**Phone:** (800) 547-0255 • (503) 651-2130  
**Fax:** (503) 651-2351  
**Customer Contact:** Charlotte Flowers

**PRODUCTS/SERVICES OFFERED**

Creeping Bentgrass product line includes:  
PENNCROSS, PENNEAGLE, PENNLINKS  
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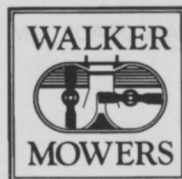
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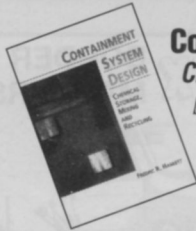
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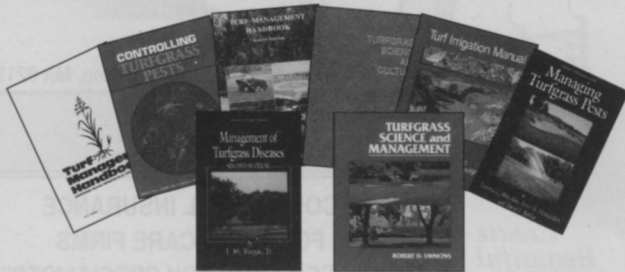
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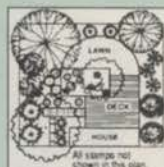
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Landscape Management  
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**COMPLETE NURSERY, RETAIL SALES and MAINTENANCE BUSINESS** in PIEDMONT, NORTH CAROLINA... HIGH GROWTH RETIREMENT and RESORT AREA. On busy highway. Thriving and growing. Owner will stay for transition. Call John McKeithen, Gouger, O'Neal & Saunders, Inc., 800-672-2228 or 910-692-2696. 12/95

**BUSINESS OPPORTUNITIES**

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Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. For information contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 12/95

## EQUIPMENT FOR SALE

2 Low profile fiberglass chelmlawn bodies 1200 gal. tank split 400/800 w/200 gal. torpedo tank, 3 hose reels complete with dual pumps, excellent condition. \$2,950.00 each. Call Cavalier Equipment 540-992-3355, Fax 540-992-2150. 12/95

**SPYDERS-** New/Used/Rebuilt, Full line of replacement parts and update kits, Kubota, Ruggerini, and Kohler engines & parts. Nichols-Fairfield torque hubs. We repair and rebuild Spyder hydraulic pumps and motors. **FAST SERVICE.** Call or write: Mobile Lift Parts Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. (800)397-7509, FAX (815)455-7366. 12/95

**GANG MOWER** Jacobsen F-10, 1967, 7 gang, 5 blade. Priced at \$6,500.00, phone Moore Equipment 514-333-1212, John Moore. 12/95

**REINCO HYDROGRASSERS** and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. 12/95

**BUCKET TRUCKS:** Straight Stick, Corner Mount and Knuckle Boom Cranes, Brush Chippers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50' in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area). 215-721-4444. 12/95

## FOR SALE

**BUCKET TRUCK:** Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 800-597-8283. 12/95

Going out of multi-flow drainage business at 1/2 price while supplies last. Six, Twelve, and Eighteen inch tubing plus fittings. Ask for prices, on our large inventory of PVC and Poly Drains. Zimmerman Pipe, 587 Wentzel Rd., East Earl, PA 17519. (717)445-5918. 12/95

## HELP WANTED

**SALES POSITION,** We seek a sales person for S/Central New England. Minimum 3 to 5 years experience within green industry required. Golf, Turf, Landscape and/or retail background preferred/helpful. Send resume to: Sales Manager, Agriturf Inc., 59 Dwight St., Hatfield, MA 01038 or call 413-247-5687. 12/95

## HELP WANTED

**MAINTENANCE MANAGERS & SUPERVISORS:** One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating more than 50 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 12/95

**Cornell Cooperative Extension Area Extension IPM Specialists (2 positions)** Educational outreach programming in Integrated Pest Management (IPM) for 1) turf in both production and urban settings. (Southeastern NY); and 2) Greenhouse/Nursery industries of NYS, (Ithaca, NY). MS in plant pathology, entomology, pest mgt. or closely related field. 3 yrs. relevant exp. Send letter of intent, resume, and transcripts by 12/31/95 to: Box 26, Kennedy Hall, Cornell University, Ithaca, NY 14853. EOE. 2/96

**MAINTENANCE DIVISION MANAGER/IRRIGATION DIVISION MANAGER/FIELD SUPERVISORS** A mid sized Bay Area, Commercial Landscaping Company is expanding. Seeking highly motivated, qualified applicants who want to be successful and have fun. Life is just too short to not enjoy work. Must have previous commercial landscape experience and education for job applying for. Organized leaders with technical skills highly encouraged. Bi-lingual big plus. Excellent salaries and incentive for profits and growth. Plan your future with a quality minded, team driven company. DCL 4300 Bettencourt Way, Union City, CA 94587. 12/95

**COME JOIN A LEADER!** Start a career with one of Kansas City's premier landscaping and nursery companies. Management, sales, design and production positions available for motivated and quality oriented individuals. Both entry-level and experienced candidates are encouraged to apply. Bachelor's degree preferred. Great advancement potential. Benefits provided. If interested please call Tracy Strohm or send resume to: Hermes Landscaping, 12421 Santa Fe Trail Drive, Lenexa, KS 66215. (913)888-2400. EOE 12/95

**Hillenmeyer Nurseries,** a premier 150 year-old landscape company located in beautiful Lexington, Kentucky is in need of a top-notch floriculturist to design imaginative color beds, and oversee planting and flower maintenance. A floriculture or related degree and 4 years experience with annuals, perennials and ornamental grasses is desirable. Send resumes to Bruce at 2370 Sanderhill Rd., Lexington, KY 40511. EOE 12/95

**MAINTENANCE MANAGER** Well established, San Francisco based landscape contractor has immediate opening for operations manager in its interior/exterior maintenance department. We are seeking an experienced and goal oriented individual. Knowledge of landscape maintenance, pest control, irrigation. Position includes sales, estimating, administration of contracts, staff management, quality control, billing, etc. Please fax resume to (415)621-2324, mail to Korotkin Associates, 75 Spencer, San Francisco, CA 94103, or call (415)621-7173. 2/96

**Residential Operations Manager** Leading St. Louis area lawn and landscape maintenance company is in need of operations manager for multi-branch residential department. Responsible for lawn and tree care programs, irrigation installation and service repair, turf renovation and establishment. Candidate must possess proven organizational and leadership skills, the ability to work in a fast paced growth environment. Knowledge of TQM principles and a strong understanding and commitment to customer satisfaction. EOE. Drug Free Workplace. Send resume to: Operations Manager, P.O. Box 6068, Belleville, Illinois 62222. 12/95

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**BERMUDA** Qualified Horticulturist, required Jan 1996 for luxury Hotel. Excellent salary and live in package. Minimum 3 years experience. Fax resume to June Waldman, 416-364-2924. 12/95

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**Suburban Landscape Associates,** a quality oriented midwest landscape & irrigation firm, is seeking candidates for the following job opportunities: Irrigation Department Manager, Landscape Designer, Landscape Design/Sales Rep. Excellent compensation and benefits package commensurate with qualifications. Send resume or call for appointment to: Suburban Landscape Associates, P.O. Box 1510, Davenport, Iowa 52809. (319)388-9898. 1/96

Looking for the right opportunity? Join a winning team in Cleveland and Columbus, Ohio. If your expertise is Landscape Architecture, Design or Maintenance Sales, Estimating or Supervision, send us your resume or call (216)357-8400. Yardmaster Landscape Architects and Contractors, 1447 N. Ridge Road, Painesville, Ohio 44077. 12/95

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Signature: \_\_\_\_\_ Date: \_\_\_\_\_

1. MY PRIMARY BUSINESS AT THIS LOCATION IS: (check only ONE in either A, B or C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

- |  |   |
|--|---|
| 0005 <input type="checkbox"/> Golf Courses   | 0040 <input type="checkbox"/> Private/Public Estates & Museums                            |
| 0010 <input type="checkbox"/> Sport Complexes  | 0045 <input type="checkbox"/> Condominiums/Apartments/Housing Developments/Hotels/Resorts |
| 0015 <input type="checkbox"/> Parks  | 0050 <input type="checkbox"/> Cemeteries/Memorial Gardens                                 |
| 0020 <input type="checkbox"/> Rights-Of-Way, Maintenance for<br>Highways/Railroads & Utilities | 0055 <input type="checkbox"/> Hospital/Health Care Institutions                           |
| 0025 <input type="checkbox"/> Schools, Colleges & Universities                                 | 0060 <input type="checkbox"/> Military Installations & Prisons                            |
| 0030 <input type="checkbox"/> Industrial & Office Parks/Plants                                 | 0065 <input type="checkbox"/> Airports  |
| 0035 <input type="checkbox"/> Shopping Centers, Plazas & Malls                                 | 0070 <input type="checkbox"/> Municipal Government/Municipal Facilities                   |
|  | <input type="checkbox"/> Other (please specify) _____                                     |

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- |  |   |
|--|---|
| 0105 <input type="checkbox"/> Landscape Contractors (Installation & Maintenance) | 0125 <input type="checkbox"/> Landscape Architects                          |
| 0110 <input type="checkbox"/> Lawn Care Service Companies                        | 0130 <input type="checkbox"/> Land Reclamation & Erosion Control            |
| 0112 <input type="checkbox"/> Custom Chemical Applicators (Ground & Air)         | 0135 <input type="checkbox"/> Extension Agents/Consultants for Horticulture |
| 0120 <input type="checkbox"/> Tree Service Companies/Arborists                   | 0140 <input type="checkbox"/> Irrigation Contractors                        |
|  | <input type="checkbox"/> Other Contractor or Service _____                  |

C. SUPPLIERS:

- 0210  Sod Growers, Turf Seed Growers & Nurseries  
0215  Dealers, Distributors, Formulators & Brokers  
0220  Manufacturers

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)

- 10  EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant  
20  MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor  
30  GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official  
40  SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist  
50  OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) \_\_\_\_\_

3. SERVICES PERFORMED: (check ALL that apply)

- |   |  |
|---|--|
| A <input type="checkbox"/> Mowing               | I <input type="checkbox"/> Landscape/Golf Design             |
| B <input type="checkbox"/> Turf Insect Control  | J <input type="checkbox"/> Turf Weed Control                 |
| C <input type="checkbox"/> Tree Care            | K <input type="checkbox"/> Paving, Deck & Patio Installation |
| D <input type="checkbox"/> Turf Aeration        | L <input type="checkbox"/> Pond/Lake Care                    |
| E <input type="checkbox"/> Irrigation Services  | M <input type="checkbox"/> Landscape Installation            |
| F <input type="checkbox"/> Turf Fertilization   | N <input type="checkbox"/> Snow Removal                      |
| G <input type="checkbox"/> Turf Disease Control | O <input type="checkbox"/> Other (please specify) _____      |
| H <input type="checkbox"/> Ornamental Care      |  |

4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)

- 1  Less than \$50,000      4  \$250,001-500,000  
2  \$50,000-\$100,000      5  More than \$500,000  
3  \$100,001-\$250,000

101	119	137	155	173	191	209	227	245	263	281	299
102	120	138	156	174	192	210	228	246	264	282	300
103	121	139	157	175	193	211	229	247	265	283	301
104	122	140	158	176	194	212	230	248	266	284	302
105	123	141	159	177	195	213	231	249	267	285	303
106	124	142	160	178	196	214	232	250	268	286	304
107	125	143	161	179	197	215	233	251	269	287	305
108	126	144	162	180	198	216	234	252	270	288	306
109	127	145	163	181	199	217	235	253	271	289	307
110	128	146	164	182	200	218	236	254	272	290	308
111	129	147	165	183	201	219	237	255	273	291	309
112	130	148	166	184	202	220	238	256	274	292	310
113	131	149	167	185	203	221	239	257	275	293	311
114	132	150	168	186	204	222	240	258	276	294	312
115	133	151	169	187	205	223	241	259	277	295	313
116	134	152	170	188	206	224	242	260	278	296	314
117	135	153	171	189	207	225	243	261	279	297	315
118	136	154	172	190	208	226	244	262	280	298	316



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**DECEMBER 1995**  
*This card is void  
after February 15, 1996*

NAME \_\_\_\_\_  
TITLE \_\_\_\_\_  
FIRM \_\_\_\_\_  
ADDRESS \_\_\_\_\_  
CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
PHONE (\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_) \_\_\_\_\_  
HAVE A SALES REP CALL ME 18  (A)

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LANDSCAPE MANAGEMENT each month:  Yes  no

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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|   | <input type="checkbox"/> Other (please specify) _____                                     |

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|--|---|
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- 30  GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
- 40  SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
- 50  OTHER TITLED AND NON-TITLED PERSONNEL: (please specify) \_\_\_\_\_

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- |   |  |
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- 5  More than \$500,000

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117	135	153	171	189	207	225	243	261	279	297	315
118	136	154	172	190	208	226	244	262	280	298	316



DURSBAN ELIMINATES 140  
INSECT PESTS BECAUSE ALL IT TAKES  
IS ONE TO BUG A CUSTOMER.



Most customers tend to overreact. Discover one lawn pest and they think they're infested. Never mind that most customers can't tell the difference between a sod webworm and a night crawler.

Keeping customers' lawns insect pest free is what Dursban\* insecticide is all about. Not only is it a dependable and economical broad spectrum insecticide,

but it has also been formulated to provide you an effective residual on most turfgrasses and ornamentals.

One thing for sure, use Dursban and customers won't be bugging you with their insect pest problems.

For further information on Dursban, or any other product in the extensive line of DowElanco products, give us a call at 1-800-352-6776. Always read and follow label directions.

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*Five-speed,  
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*Two  
individual  
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prevent  
slippage  
in wet  
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