661199 SAID IT

"Some people want to pay for their landscape with a credit card because they can get frequent flier miles that way. That's fine with me because I take both Visa and Mastercard."

Joel Lerner President, Environmental Design Chevy Chase, Md.

"I'm not afraid of TruGreen. The guy who scares me is a guy just like myself, but about 10 years younger."

Anonymous
(During a discussion among a
group of independent LCOs at a
seminar in Orlando, Fla.)

"The public, especially the younger [segment], will patronize businesses that are concerned with the environment. We all manage environmental businesses whether we like it or not. If arborists cannot handle their wood waste in the next five years, 65 percent may well be out of business. This is not a problem but an opportunity."

Bob Thibodeaux Past president, Louisiana Arborists Assn.

"'Live for today' is a good motto, but when your future is at stake, living for today is no help at all. The gist of this is saving for your and your family's future—whether it's a house, a college education (for your children) or retirement."

Kevin Dushane Bloomfield Hills C.C. White Lake, Mich.

"The solution to providing lucrative careers, stabilizing our profession and informing the masses of our existence lies largely with our current band of professionals. Upgrading and policing our industry appears to be the only way to ensure change and affect compliance with regulations."

Peter Berghuis California Landscaping Cupertino, Calif.

SUPPLIERS CORNER

- Hardie Irrigation is offering an exclusive new frequent-buyer program. It offers a selection of Harley-Davidson motorcycles and Hardie-Rider leather jackets as awards. Telephone (714) 831-6000 for more info.
- For the answers to questions about **Hunter Irrigation** products, or technical questions about installing irrigation systems, you can now call the free Hunter Dataline at (800) 733-2823. The number is

in operation from 7:30 a.m. to 5 p.m. (Pacific time), Monday through Friday.

- You can earn cash rebates on the purchase of American Cyanamid products (Pendulum, Image, Amdro) this spring under the company's Payback Offer. The offer expires July 31. For more information, phone (800) 545-9525.
- You can now get fertilizer application information via fax on demand from Vicksburg Chemical OnLine Services. Info

currently on line includes a spreader setting guide and technical sheets and MSDSs for K-Power products. To access, call (800) 234-0173 anytime, 24 hours a day.

- Miles Inc. became Bayer Corp. on April 1, but that is the only change customers will see. "Our turf and ornamental customers will still get the same quality products (Merit, Bayleton, Dylox, Tempo, Nemacur, Morestan), customer service and added value they've come to expect from Miles," says Allen Haws, director of the Specialty Products Group.
- Theodore J. Host became CEO of The Scotts Company on April 6. Tadd C. Seitz became Chairman of the Board of Directors after 12 years as CEO at the annual shareholder's meeting.
- Robert V. Mitchell won the Scotts Tradition of Excellence Award for his outstanding achievements as a golf course superintendent. Mitchell is executive director of golf and grounds at The Greenbrier, White Sulphur Springs, W.Va. and a former president of the GCSAA.
- Pat Searight was named area manager for Seed Research of Oregon's Dallas operation, responsible for grass seed sales in central Texas.
- Lawn Equipment Parts Co. of Landisville, Pa. was named Scag Service Distributor of the Year. Todd Stanisky of Power Turf was named Scag Service Manager of the Year.
- Echo Inc. recently broke ground for a 90,000 sq. ft. expansion of its 160,000 sq. ft. Lake Zurich facility. Completion is expected by June.
- Snapper promoted Robin Knight from controller to vice president/treasurer and Jimmie W. Jones to executive vice president/CFO from vice president, finance and CFO.
- Weathermatic's new regional sales manager in the Pacific Northwest is James J. Foreman.
- Case Corp. extended its North American contract manufacturing agreement for excavators with Sumitomo Construction Machinery Co. of Tokyo.
- Parker Sweeper recently relocated from Springfield, Ohio to Hampshire, Ill., a suburb of Chicago. Groundbreaking for a second 50,000 sq. ft. phase of the new building is already set for this spring.
- The Anthony Groundskeeper line of vacuum equipment has been sold by Liechty-Hertzler Corp. and Anthony Liftgates to Highway Equipment Co. of Cedar Rapids, Ia.