

# MARKET SHOWCASE

For all ads under \$250, payment must be received by the classified closing date. We accept VISA, MASTERCARD and AMERICAN EXPRESS. Credit card orders are accepted by phone. Send ad copy with payment to: Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, Ohio 44130, or call (800) 225-4569 ext. 670 outside Ohio; (216) 891-2670 inside Ohio; FAX (216) 826-2865.

## EQUIPMENT FOR SALE

## FOR SALE

### LAWN SPRINKLING CABLE LAYING

WITHOUT A LINE-  
WARD LINE  
LAYING MACHINE  
YOU COULD BE  
MISSING THE  
BEST BUY ON  
THE MARKET!!



- Moves On Tracks, Not Wheels, For Superior Traction
- No Restoration
- Up to 16" Depths



SINCE  
1972

ALSO, Boring  
Attachment  
Available

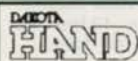


Line-Ward Corp.  
157 Seneca Creek Road  
Buffalo, New York 14224  
(716) 675-7373  
Fax (716) 674-5334

Circle No. 310 on Reader Inquiry Card



**PICKUP INSERT DUMPER**  
For FREE brochure, call toll free 24 hr.  
**1-800-755-3867**  
WE SHIP NATIONWIDE



### TREE SPADE

Lightweight, Variable Size Rootball (16" - 28"). Available in 4 models (towable, bucket mount, 3 pt. and skid steer).

#### MID DAKOTA CORP.

Box 728 • Garrison, ND 58540  
Phone (701)337-5619 or 1-800-327-7154  
GSA Contract No. GS-00F-5442A



Circle No. 305 on Reader Inquiry Card

### COMMERCIAL INSURANCE FOR LAWN CARE FIRMS "GREEN INDUSTRY SPECIALISTS"

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you're a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President

Jill A. Leonard, V.P.

**1-800-886-2398**  
**FAX: 614-221-2203**

**M.F.P. Insurance Agency, Inc.**  
50 West Broad Street, Suite 3200  
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

## FREE CATALOG

### FREE CATALOG

Where do you find the best...

- Hoses
- Spray Guns
- Flowmeters
- Reels
- Pumps
- Sprayers
- Spray Management
- Valves & Accessories

Simple! Look in the **Green Garde® Catalog**.

**Request yours today!**

Green Garde Division

H.D. Hudson Manufacturing Co., Dept LM  
500 N. Michigan Ave., Chicago IL 60611  
Fax: 312-644-7989 Phone: 312-644-2830

## HELP WANTED

### ASSISTANT STORE MANAGER

Kurtz Bros., Inc. needs a motivated, energetic individual w/ a background in retail customer service & sales to head up our eastside landscape distribution facility. Candidates must have at least two yrs. in a horticulture related field, or garden center, exhibit strong supervisory skills & have the desire to help our customers in the growth of their business. Applicants must be well organized, decisive & able to effectively motivate & train others. Forward resume with salary history to

**KURTZ BROS., INC.**

P.O. Box 31665, Independence, OH 44131, attn: HR.  
No phone calls, please. EOE

## EDUCATIONAL OPPORTUNITIES

### CAREER TRAINING IN HORTICULTURE!

New York Botanical Garden offers a two year program of practical field work and academic classes in  
**BOTANY • HORTICULTURE • LANDSCAPE DESIGN**

Write or Call...

School of Professional Horticulture,  
New York Botanical Garden, Bronx, NY 10458  
(718) 817-8797



## SOFTWARE

### LAWN ASSISTANT



To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry

Call Toll Free:  
1-800-422-7478

8246 Goldie Street, Walled Lake, MI 48390  
Real Green Computers  
1970 Winner Street, Walled Lake, MI 48390

Circle No. 300 on Reader Inquiry Card

## COMMERCIAL EQUIPMENT

**40'x60'x10'**  
**\$6,623**

BUILD IT YOURSELF AND SAVE MONEY. 5,000 SIZES, ALL STEEL.  
CALL TODAY FOR BROCHURE AND PRICE QUOTE.

**HERITAGE BUILDING SYSTEMS**  
**800-643-5555**

Use Our  
**Blind Box Service**  
for Confidential Replies  
to Classified Ads!

Take Advantage of Classified  
Advertising Opportunities in

# LANDSCAPE MANAGEMENT

Place your  
Classified Ads Today!  
Call Bill Smith at  
216-891-2670

**LANDSCAPE  
MANAGEMENT**

# CLASSIFIEDS

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**BOX NUMBER REPLIES:** Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.

## HELP WANTED

### EXCELLENT CAREER OPPORTUNITY!

Nashville based, award-winning landscape contractor is searching for a team-oriented individual to join our company as a management trainee. We seek energetic, goal-oriented college graduates with the desire to make decisions and provide leadership. Excellent communication and interpersonal skills are a must. We offer exceptional compensation and benefit packages, Nashville's relatively low cost of living, the opportunity to be associated with other successful people, and a fun and rewarding work environment. For immediate, confidential consideration, send resume to Owen Davis, AAA Lawn Industries, P.O. Box 101067, Nashville, Tennessee 37224. 11/94

**LANDSCAPE MAINTENANCE** Large Delaware company has opening for aggressive self-motivated individual to work directly with owner. Position responsibilities would involve all aspects in maintenance, scheduling and customer interaction. Agronomic/horticultural degree or equivalence required. Please send resume to LM Box 515. 12/94

**CITY HORTICULTURIST** for the City of Savannah, GA: \$30,222 ann. + benefits. BS/BA degree from an accredited college or university in Horticulture or closely related field + 2 yrs. wk. exp. in landscape maintenance supervision OR Associate degree in Horticulture or closely related field + 4 yrs. wk. exp. in landscape maintenance, incl. 2 yrs. in a supervisory capacity OR a Masters degree in Horticulture or closely related field + 1 yr. supervisory wk. exp. in landscape maintenance. Exp. in design, installation and maintenance of irrigation systems and turf management highly desired. Transcripts, valid driv. lic., background investigation and pre-employment medical screen, incl. Supervised drug screen required. Apply before 2 PM, Fri., Nov. 11, 1994 to the City of Savannah Human Resources Dept., 132 E. Broughton St., 5th Floor, Savannah, GA 31401. An Equal Opportunity Employer. 11/95

### MAINTENANCE MANAGERS & SUPERVISORS:

One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating 54 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 11/94

**MANAGEMENT AND TEAM LEADERS** Full service rapidly growing landscape company requires team leaders to help manage the expansion. Successful candidates have the combination of a formal education and experience needed to implement new ideas and accept management responsibilities. Full time positions with competitive salary, benefit package and pay for performance incentive bonus plan. Positions available in the following departments-- Landscape Management, Design/Build, Water Management and Golf Course Construction. Interested candidates should send their resume, salary history and cover letter to: Eastern Land Management, Inc., 113 Canal Street, Shelton, CT 06484. 11/94

### LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT:

Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. Also hiring Supervisory trainees. San Francisco Bay Area location. EOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133. Fax 408-437-1817. 1/95

### LARGEST LANDSCAPE MAINTENANCE COMPANY IN THE NATION

is seeking supervisors and superintendents for its Arizona operation. Successful candidates will be career minded individuals who are able to make decisions, are self-motivated, organized, and have excellent customer service skills. College degree in horticulture or related field a big plus. EOE. Send resume to: Environmental Care, Inc., 2902 East Illini, Phoenix, Arizona 85040. Attn: Bill Rademacher. 11/94

Reserve Ad Space  
in The Next Issue of  
**LANDSCAPE MANAGEMENT**  
Call Bill Smith: 216-891-2670  
or fax your copy to him at  
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